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BEFORE
THE PUBLIC UTILITIES COMMISSION OF OHIO 2011 OCT 11 AM 10:53

In the Matter of the Application of Ohio)
Power Company and Columbus Southern)
Power Company for Authority to Merge)
and Related Approvals)

Case No. 10-2376-EL-UNC PUCO

In the Matter of the Application of)
Columbus Southern Power Company and)
Ohio Power Company for Authority to)
Establish a Standard Service Offer)
Pursuant to §4928.143, Ohio Rev. Code,)
in the Form of an Electric Security Plan.)

Case No. 11-346-EL-SSO
Case No. 11-348-EL-SSO

In the Matter of the Application of)
Columbus Southern Power Company and)
Ohio Power Company for Approval of)
Certain Accounting Authority)

Case No. 11-349-EL-AAM
Case No. 11-350-EL-AAM

In the Matter of the Application of)
Columbus Southern Power Company)
to Amend its Emergency Curtailment)
Service Riders)

Case No. 10-343-EL-ATA

In the Matter of the Application of)
Ohio Power Company)
to Amend its Emergency Curtailment)
Service Riders)

Case No. 10-344-EL-ATA

In the Matter of the Commission Review of)
the Capacity Charges of Ohio Power)
Company and Columbus Southern Power)
Company.)

Case No. 10-2929-EL-UNC

In the Matter of the Application of)
Columbus Southern Power Company)
for Approval of a Mechanism to Recover)
Deferred Fuel Costs Ordered Under)
Ohio Revised Code 4928.144)

Case No. 11-4920-EL-RDR

In the Matter of the Application of)
Ohio Power Company for Approval)
of a Mechanism to Recover)
Deferred Fuel Costs Ordered Under)
Ohio Revised Code 4928.144)

Case No. 11-4921-EL-RDR

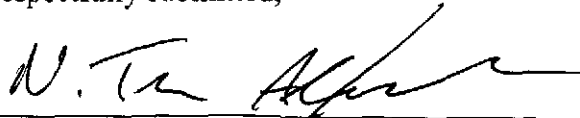
**FIRSTENERGY SOLUTIONS CORP.'S
NOTICE OF FILING DEPOSITION TRANSCRIPT**

FirstEnergy Solutions Corp. ("FES"), pursuant to O.A.C. 4901-1-21, hereby provides notice to all parties that it is filing the following deposition transcripts:

- Exhibit A- Philip J. Nelson

Dated: October 11, 2011

Respectfully submitted,



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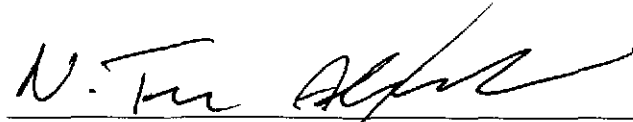
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CERTIFICATE OF SERVICE

I hereby certify that a copy of the foregoing *FirstEnergy Solutions Corp.'s Notice of Filing Deposition Transcript* was served this 11th day of October, 2011, via e-mail upon the parties below.



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EXHIBITA

BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the :
 Application of Ohio Power :
 Company and Columbus :
 Southern Power Company : Case No. 10-2376-EL-UNC
 for Authority to Merge :
 and Related Approvals :

In the Matter of the :
 Application of Columbus :
 Southern Power Company :
 and Ohio Power Company :
 for Authority to Establish :
 a Standard Service Offer : Case No. 11-346-EL-SSO
 Pursuant to §4928.143, : Case No. 11-348-EL-SSO
 Ohio Rev. Code, in the :
 Form of an Electric :
 Security Plan :
 In the Matter of the :
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 Amend its Emergency :
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 Service Riders :

In the Matter of the :
 Commission Review of the :
 Capacity Charges of Ohio : Case No. 10-2929-EL-UNC
 Power Company and Columbus :
 Southern Power Company :

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On behalf of the Applicants.

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On behalf of FirstEnergy Solutions
 Corporation.

Friday Morning Session,
 October 7, 2011.

STIPULATIONS

It is stipulated by and between counsel for
 the respective parties that the deposition of Philip
 J. Nelson, a witness called by FirstEnergy Solutions
 Corporation under the applicable Rules of Civil
 Procedure, may be reduced to writing in stenotypy by
 the Notary, whose notes thereafter may be transcribed
 out of the presence of the witness; and that proof of
 the official character and qualification of the
 Notary is waived.

DEPOSITION

of Philip J. Nelson, taken before me, Maria DiPaolo
 Jones, a Notary Public in and for the State of Ohio,
 at the offices of Calfee, Halter & Griswold, LLP,
 Fifth Third Center, 21 East State Street, Columbus,
 Ohio, on Friday, October 7, 2011, at 8:39 a.m.

ARMSTRONG & OKEY, INC.
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Page 5	Page 7
<p>1 PHILIP J. NELSON</p> <p>2 being by me first duly sworn, as hereinafter</p> <p>3 certified, deposes and says as follows:</p> <p>4 EXAMINATION</p> <p>5 By Mr. Lang:</p> <p>6 Q. Good morning. Mr. Nelson, could you give</p> <p>7 us your full name to start.</p> <p>8 A. Philip James Nelson.</p> <p>9 Q. And what is your position with AEP?</p> <p>10 A. Managing Director of Regulatory Pricing</p> <p>11 and Analysis.</p> <p>12 Q. And with what AEP entity are you</p> <p>13 employed?</p> <p>14 A. American Electric Power Service</p> <p>15 Corporation.</p> <p>16 Q. Is American Electric Power Service</p> <p>17 Corporation an affiliate of Columbus Southern and</p> <p>18 Ohio Power?</p> <p>19 A. Yes.</p> <p>20 Q. In this case you are adopting the</p> <p>21 testimony of Mr. Munczinski; is that correct?</p> <p>22 A. That's correct.</p> <p>23 Q. Mr. Munczinski is your boss?</p> <p>24 A. He is.</p>	<p>1 seeking cost recovery related to pool modification.</p> <p>2 In, let's see, on line 5 of page 25 you refer to a</p> <p>3 separate RDR application. Can you tell me what an</p> <p>4 RDR application is, please?</p> <p>5 A. I'm sorry. My pagination may be a little</p> <p>6 different. Are you looking at my testimony?</p> <p>7 Q. Are we off? I believe I am.</p> <p>8 MR. NOURSE: Can we go off the record for</p> <p>9 a moment?</p> <p>10 MR. LANG: Sure.</p> <p>11 (Discussion off the record.)</p> <p>12 MR. LANG: Let's go back on the record.</p> <p>13 THE WITNESS: Why don't you read the</p> <p>14 question if you can.</p> <p>15 (Record read.)</p> <p>16 A. As far as I recall it's to do with a</p> <p>17 rider, I believe riders are designated "RDR," but I'm</p> <p>18 not positive.</p> <p>19 Q. Is there a deadline for filing the</p> <p>20 application for cost recovery related to the pool</p> <p>21 modification rider?</p> <p>22 A. I don't recall.</p> <p>23 Q. Is there a limitation in the stipulation</p> <p>24 on the period of time for which costs can be</p>
Page 6	Page 8
<p>1 Q. Can you tell me the circumstances that</p> <p>2 resulted in you adopting his testimony?</p> <p>3 MR. NOURSE: Well, Jim, I just want to</p> <p>4 object. When you're saying "adopting," we filed</p> <p>5 substitute testimony, so Mr. Nelson is just-- we</p> <p>6 filed his testimony in place of.</p> <p>7 MR. LANG: I'll be happy to use that</p> <p>8 term.</p> <p>9 Q. Can you tell me the circumstances of your</p> <p>10 testimony being substituted for Mr. Munczinski's?</p> <p>11 A. Mr. Munczinski and his family had a</p> <p>12 medical issue that required his attention.</p> <p>13 Q. With Mr. Munczinski's testimony, did you</p> <p>14 have a role in the preparation of his testimony?</p> <p>15 A. No, I did not have a role in the</p> <p>16 preparation of his testimony.</p> <p>17 Q. I'm going to go a little backwards here</p> <p>18 this morning. If I could take you to page 24, I</p> <p>19 think it's 24. Let me see here. Make sure I'm</p> <p>20 looking at the right testimony. Yes.</p> <p>21 It starts at the bottom of page 24</p> <p>22 talking about the pool modification rider, going to</p> <p>23 the top of page 25 you reference the stipulation</p> <p>24 provision with regard to the \$50 million trigger for</p>	<p>1 recovered through the pool modification rider?</p> <p>2 A. The only limitation I'm aware of at the</p> <p>3 moment is with respect to item 5 on page 25, it says</p> <p>4 "However, if the impact of the Pool</p> <p>5 termination/modification on AEP Ohio during the ESP</p> <p>6 term is greater than 50 million prior to May 31st,</p> <p>7 2015, the Company may pursue cost recovery of the</p> <p>8 entire impact during the ESP term . . ."</p> <p>9 Q. So is your understanding of that</p> <p>10 provision that the cost recovery referenced in this</p> <p>11 provision is limited to the impact during the ESP</p> <p>12 term?</p> <p>13 A. I think I'll rely on the wording of the</p> <p>14 stipulation to say 50 million prior to May 31st,</p> <p>15 2015.</p> <p>16 Q. So would cost recovery be limited to the</p> <p>17 impact prior to May 31, 2015?</p> <p>18 A. What do you mean, limited impact prior</p> <p>19 to? I need a little clarification on that.</p> <p>20 Q. I'm just trying to find out your</p> <p>21 understanding of this provision. It says you could</p> <p>22 file a separate RDR application. That RDR</p> <p>23 application would seek cost recovery. I'm trying to</p> <p>24 find out what the bounds are of what would be in that</p>

Page 9	Page 11
<p>1 application.</p> <p>2 A. Well, I think this provision defines in</p> <p>3 some sense the period we'd be looking at for</p> <p>4 determining the amount. The, you know, filing would</p> <p>5 be made subsequent to the time that we determine the</p> <p>6 amount and then, you know, obviously in the</p> <p>7 regulatory process there's lag and so forth. But the</p> <p>8 actual rate implication would occur sometime perhaps</p> <p>9 after that.</p> <p>10 And it could cover before that period,</p> <p>11 too. I don't want to limit it to that. That's not</p> <p>12 determinable at the moment because we haven't made</p> <p>13 the filing, of course.</p> <p>14 Q. Okay. What would the basis be for asking</p> <p>15 the Commission to approve this rider allowing AEP to</p> <p>16 recover costs incurred as a result of the pool</p> <p>17 termination?</p> <p>18 A. The basis is that, you know, this is a</p> <p>19 major cost to the company, perhaps, we don't know yet</p> <p>20 what the impact will be, but obviously this is a part</p> <p>21 of meeting the corporation requirement in Ohio. So</p> <p>22 it is a cost associated with that.</p> <p>23 Q. With the corporate separation</p> <p>24 requirement?</p>	<p>1 where it says the "twelve-month period proceeding,"</p> <p>2 should that be "preceding"?</p> <p>3 A. Yes.</p> <p>4 Q. Twelve months preceding the effective</p> <p>5 date?</p> <p>6 A. Yes.</p> <p>7 Q. It's just a typo.</p> <p>8 A. Right.</p> <p>9 Q. Now, there's a reference on I guess lines</p> <p>10 1 and 2, it refers to the actual AEP pool capacity</p> <p>11 revenue, and that's in the most recent 12-month</p> <p>12 period before the change in the pool. Is the actual</p> <p>13 AEP pool capacity revenue, is that publicly filed</p> <p>14 somewhere?</p> <p>15 A. I believe it would be reported in the</p> <p>16 FERC Form 1.</p> <p>17 Q. So if I wanted to --</p> <p>18 A. Though it may not be separately</p> <p>19 identified. I don't recall. It may be, there's a</p> <p>20 Capacity column there, but I don't recall.</p> <p>21 Q. If I wanted to find the actual AEP pool</p> <p>22 capacity revenue for the, you know, most recently</p> <p>23 reported 12-month period going back in time, I may be</p> <p>24 able to find that in the FERC Form 1?</p>
Page 10	Page 12
<p>1 A. I think it might be broader than that,</p> <p>2 but that's one of the aspects of it. But it's the</p> <p>3 restructuring, you know, meeting the, of course the</p> <p>4 terms of the stipulation set this out, so it's driven</p> <p>5 primarily by the terms of the stipulation itself.</p> <p>6 Q. Do you know whether cost recovery would</p> <p>7 be requested under the provisions of 4928.143(B), the</p> <p>8 ESP language in Ohio law?</p> <p>9 A. I don't know that.</p> <p>10 Q. This is an interrogatory response to</p> <p>11 FirstEnergy Solutions' interrogatory set 25, number</p> <p>12 8, which --</p> <p>13 MR. NOURSE: I'm sorry. Do you have</p> <p>14 another copy? Or if not, that's all right. Go</p> <p>15 ahead.</p> <p>16 MR. LANG: I just had the two.</p> <p>17 Q. And this asks how AEP Ohio will</p> <p>18 determine, pursuant to section Roman numeral IV-5</p> <p>19 which we were just referring to of the stipulation,</p> <p>20 whether the impact of the AEP pool</p> <p>21 termination/modification on AEP Ohio is greater than</p> <p>22 \$50 million prior to May 31, 2015. I just had a</p> <p>23 couple questions for you about the response.</p> <p>24 I'll start with the easy one, on line 2</p>	<p>1 A. Well, the FERC Form 1 is a, you know, is</p> <p>2 prepared annually and I believe, so if you were</p> <p>3 looking at a period that may end in a June period,</p> <p>4 I'm not sure you'd find it there. We do also have</p> <p>5 footnotes in 10-Qs, of course 10-Ks, and so forth</p> <p>6 which may set out certain pool items. And I just</p> <p>7 don't recall if, you know, the particular number, the</p> <p>8 pool capacity revenue is isolated in those footnotes.</p> <p>9 Q. We're comparing the actual AEP pool</p> <p>10 capacity revenue. Is that the revenue for the two</p> <p>11 AEP Ohio companies or the pool overall?</p> <p>12 A. It would be related to the merged Ohio</p> <p>13 Power entity.</p> <p>14 Q. Do you know what the current AEP pool</p> <p>15 capacity revenue is on an annual basis?</p> <p>16 A. The most recent number I recall is, I</p> <p>17 would say between 350 to 400 million. But, you know,</p> <p>18 it does vary depending on the period you're looking</p> <p>19 at.</p> <p>20 Q. When you say the AEP pool capacity</p> <p>21 revenue, this is a number that's limited to the, is</p> <p>22 this the sales of capacity into the pool by Ohio</p> <p>23 Power? I guess for this calculation it will be the</p> <p>24 sales of capacity into the pool by the merged Ohio</p>

Page 13

1 Power?

2 A. Yes. It would be sales to other members

3 of the pool.

4 Q. There are also energy sales of Ohio Power

5 into the pool; is that correct?

6 A. Yes. AEP Ohio typically provides energy

7 into the pool. They're a long company with respect

8 to both capacity and energy. That sale of energy

9 would be a cost.

10 Q. Is the AEP pool capacity revenue number a

11 net number?

12 A. Would you define "net" for me?

13 Q. To put it another way, are there any

14 offsets to the capacity sales revenue?

15 A. If your question is meant to ask whether

16 there is like energy offset to that capacity charge

17 or anything that I -- outside of capacity, I would

18 say no, but, you know, capacity, the pool contract

19 defines all the terms, so it is what it is as defined

20 in the pool capacity agreement or, I'm sorry, the

21 interconnection agreement.

22 Q. Now, the AEP pool capacity revenue number

23 is being compared to increases in net revenue related

24 to new wholesale transaction. Let's start with that.

Page 14

1 The increases in net revenue related to new wholesale

2 transaction, what would that be? What would the new

3 wholesale transactions be?

4 A. That the point I really can't say exactly

5 what they'd be. You know, we haven't come up with

6 its replacement or whether we'd terminate or modify

7 for the remaining three companies. We may have, you

8 know, sales to those affiliates, we may have sales to

9 nonaffiliates, we may have sales into the market

10 itself on a wholesale basis that would be used to

11 offset this amount.

12 You know, what we're after, of course, in

13 this is, you know, not to make money on it, it's just

14 to be made whole if it exceeds the \$50 million that

15 we've set out. So, you know, we would look at all

16 the types of transactions that may replace that lost

17 revenue. Of course, it would be probably well

18 debated in our filing, but, you know, that's the way

19 we'd approach it.

20 Again, I can't tell you specifically

21 today what all those transactions would be because

22 that's in the future, but that's the general concept.

23 Q. One example, because I guess Appalachian

24 Power is one of the members of the -- one of the

Page 15

1 other members of the pool; is that right?

2 A. That's correct.

3 Q. And Appalachian Power is short.

4 A. Yes, on both capacity and energy at the

5 moment.

6 Q. Okay. So one example of a new wholesale

7 transaction would be a bilateral sale for energy and

8 capacity from Ohio Power to Appalachian Power?

9 A. Yes, that's one example.

10 Q. You also refer to -- so that's the

11 increases in net revenue. You also say "or decreases

12 in generation asset costs." How would that be

13 determined?

14 A. Well, I'll use the example that I think

15 that may come into play. This isn't probably

16 exclusive, but, for example, if we had one of the

17 coal facilities and rather than have a contract as we

18 just talked about you have a sale of that actual

19 asset to Appalachian Power Company, of course the

20 capacity revenue needed for Ohio Power is no longer

21 there so that's a reduction in their cost that will

22 be taken into account, because they've sold that

23 asset and no longer have those costs.

24 And it would be the, you know, of course

Page 16

1 the AEP -- well, I'll stop there because I don't want

2 to set the wrong time frame, but that's the general

3 concept.

4 Q. So if there's a sale I guess taking, as

5 an example, a sale of a generating unit from Ohio

6 Power to Appalachian Power, Ohio Power in that case

7 would lose the future revenue from capacity sales of

8 that unit, correct?

9 A. That's correct. And they'd also not have

10 the cost on their books. I'm going back specifically

11 to the interconnection agreement, the way the pool

12 capacity charge is determined, it's your original

13 cost in that plant, that's one of the terms, it's

14 divided by the megawatts you're selling in a general

15 sense. So, obviously, a couple things would change

16 there. You'd have the cost of the plant being

17 reduced and as well as the megawatts would change.

18 Q. And the cost of that unit would also be

19 taken off the Ohio Power books?

20 A. If we did a sale of the unit for -- a

21 pure sale, yes, it wouldn't remain on the books of

22 the AEP Genco. I don't know if we're using AEP Ohio

23 and AEP Genco synonymous, but for purposes of this

24 discussion we're talking in a general manner and we

4 (Pages 13 to 16)

Page 17

1 can make that assumption.

2 Q. That actually was a question that I had
3 is the timing of this with regard to the corporate
4 separation and the pool termination, this whole
5 calculation related to the \$50 million is before pool
6 termination and post pool termination, so the -- when
7 we're talking of this example of asset transfer, is
8 this an asset transfer from AEP -- an asset that AEP
9 Genco has post corporate separation that is then
10 being transferred to Appalachian Power or, you know,
11 is that one possibility? Let's stop there.

12 A. Yeah, that's one possibility in the sense
13 that AEP Ohio may first transfer all these assets to
14 the AEP Ohio Genco and then there could be a
15 subsequent transfer of that asset to another
16 affiliate. They may occur almost exactly at the same
17 time. There may be a couple steps to it, but they
18 may occur pretty much concurrently.

19 It depends on, of course, what occurs in
20 the FERC filing and, you know, what we propose and
21 what we end up in the end state with the 203 and 205
22 filings, but it could be, for example, you know, and
23 we haven't made this determination yet, but it could
24 be part of this 203 filing. We could make one, we

Page 18

1 could make separate filings for that type of
2 transaction, but that hasn't been determined yet.

3 Q. The 203 filing, that's the pool
4 termination filing?

5 A. No. I think that would be the asset
6 transfer filing.

7 Q. Okay. So the corporate separation
8 transfer is the 203.

9 A. Yeah.

10 Q. And then the 205?

11 A. Is for contracts and rates.

12 Q. Okay. If all goes according to plan,
13 it's a big "if," but if all goes according to plan,
14 would the date of the pool termination and the date
15 of the corporate separation and the transfer of
16 assets, would all that occur at the same time?

17 A. No guarantees, but I think that that
18 would be a goal in my opinion. I may not be the
19 final word on that. You know, we have to think all
20 that stuff through with the attorneys and all will,
21 obviously, jump in on that issue, but I would see
22 them, you know, occurring around the same time, but
23 again, I'm not the one to really determine that.
24 That's my opinion.

Page 19

1 Q. In this interrogatory response on the
2 fourth line after the reference to decreases in
3 generation asset costs it says "using that same
4 twelve-month period." Can you explain what you mean
5 by "that same twelve-month period"?

6 A. Yes. For the parameters, you want them
7 to be apples to apples, and we just talked about the
8 asset sale example. So you know that that asset sat
9 there in that 12 months for when you determined how
10 much revenue I was getting from the pool for
11 capacity. You'd want to look at how much that asset,
12 when you sell it, you use the same period, that is it
13 would have a, you know, a book balance and so forth,
14 so you'd compare that to what existed at that time.

15 That's my initial assessment of it.

16 Obviously, our filing is going to determine, if we
17 make a filing, and it's not certain, but if we were
18 to make a filing, we'll have all those things in that
19 filing. Again, I don't think the stipulation at this
20 point dictates anything with respect to, you know,
21 our positions or the other parties.

22 Q. So that the 12-month period, are you
23 looking at the -- are you comparing the 12 months
24 before pool modification to revenue and costs the 12

Page 20

1 months after pool modification?

2 A. Of course, again, we haven't gone through
3 that particular calculation so I don't want to limit
4 it one way or the other, but I guess I would equate
5 it to the concept of a test year, if you're familiar
6 with that concept from ratemaking, you're kind of
7 looking at a period and comparing, you know, the
8 results on that period if another scenario had
9 happened in this instance. So I think that's kind of
10 the theory or the basis there.

11 Q. Okay. Thank you. I think I understand a
12 little bit more now.

13 Do you have any documents at this point
14 that discuss or estimate the potential financial
15 impact of pool modification on AEP Ohio?

16 A. No, not at this time.

17 Q. Will the, under corporate separation will
18 the transfer of AEP Ohio's generation assets occur
19 before or after the merger of Ohio Power and Columbus
20 Southern?

21 A. I would expect that the merger would
22 occur first. I anticipate that would occur this
23 year. And the other's going to take a while to
24 accomplish.

5 (Pages 17 to 20)

Page 21

1 Q. So it would be the merged Ohio Power that
2 is transferring generation assets out of Ohio Power?

3 A. That's what I would anticipate, yes.

4 Q. And then the transfer of those assets
5 can't occur until after you have FERC approval of
6 that transfer; is that correct?

7 A. Yes.

8 Q. Okay. Do you know at this point in what
9 state AEP Genco will be incorporated?

10 A. No, I don't.

11 Q. Do you know whether any steps have been
12 taken yet with regard to the creation of AEP Genco?

13 A. No, I don't know if any formal steps have
14 been taken other than, obviously, we're discussing
15 it.

16 Q. Do you understand that AEP Ohio's or, say
17 the future Ohio Power's transfer or sale of
18 generation assets must be preapproved by the Public
19 Utilities Commission of Ohio?

20 A. That's my understanding.

21 Q. And that's a requirement found in section
22 4928.17(E) of the Revised Code which I think you have
23 in your testimony somewhere but I don't have a page
24 reference for it.

Page 22

1 A. Do you want me to confirm that it is in
2 my testimony?

3 Q. I'm not asking you to confirm. I'm just
4 asking for if you remember that that's the -- if
5 that's the Revised Code provision.

6 A. No, I don't worry as much about code
7 provisions. I trust my attorneys have given me the
8 right section.

9 Q. I'm going to show you the, this is a
10 response, it says it was prepared by you to FES
11 interrogatory set 25, number 15. This is going to
12 link back to your testimony. The question, small
13 (a), "Does AEP Ohio intend that approval of the
14 Stipulation will serve as the PUCO's approval, as
15 required by RC 4928.17(E), of the transfer of
16 generation assets that it wholly or partly owns?"
17 And your response was see your testimony at page 25.

18 Can you direct me to the portion of your
19 testimony at page 25 that answers that question?

20 A. It begins at the bottom of 25, the Q and
21 A beginning on line 19.

22 Q. Okay. So this is in your testimony where
23 it says, "... the Stipulation will serve as the
24 Commission's approval of structural corporate

Page 23

1 separation of AEP Ohio such that the transmission and
2 distribution assets will be held by the electric
3 distribution utility while any GRR assets will remain
4 with the electric distribution utility." Is that
5 your testimony that you're referencing?

6 A. Yes. And, of course, it continues on
7 through line 6 of page 26. I think there is a
8 reference to REM-1 there that would be probably PJN-1
9 now.

10 Q. I don't see in your testimony here that
11 starts at the bottom of page 25 a reference to
12 generation assets being transferred to AEP Genco. So
13 I'm just -- this is why I'm asking the question is
14 the PUCO has to approve the transfer of the specific
15 generation assets. So is it your understanding that
16 when and if the Commission approves this stipulation,
17 that that order is the Commission order that's
18 required to approve the transfer of generation
19 assets?

20 THE WITNESS: Could I have the question
21 reread, please?

22 (Record read.)

23 A. I believe it's the order that's required
24 I believe if they approve the stipulation or approve

Page 24

1 the corporate separation, however, we have made a
2 separate filing on I think Friday, last Friday, I
3 think a week ago Friday, which, you know, I'm not,
4 again, I'm not an attorney so I don't know whether --
5 coupled together, I think we're asking for approval
6 of that at the same time as the stipulation, or about
7 the same time.

8 So I think the combination of those two
9 would satisfy the requirements. But, again, that's
10 more of a legal question. I'm sure our attorneys can
11 address that issue.

12 Q. If the Commission approves this
13 stipulation in the ESP cases, is it your
14 understanding that the Commission will have a
15 separate opportunity to review the terms and
16 provisions of the generation asset transfers in a
17 later proceeding?

18 A. No, I don't believe so.

19 Q. So this ESP proceeding, which the
20 stipulation is seeking to resolve, this is the
21 proceeding where the Commission reviews the terms and
22 conditions of the generation asset transfer.

23 A. Yes, I believe so. Again, I mentioned
24 the Friday filing a week ago and, again, I don't know

6 (Pages 21 to 24)

Page 25

Page 27

1 how those two, from a technical sense, line up, but I
2 think the concept that you've laid out is the way I
3 understand it should work.

4 Q. I don't understand it either so that's
5 why I'm asking. Just trying to get some
6 clarification.

7 With regard to the pool termination
8 notifications, the members the pool gave notice of
9 termination of the pool, was that in December of last
10 year?

11 A. Yes. December 10th.

12 Q. Were you involved in the decision-making
13 that went into the provision by all the members of
14 the pool termination notice?

15 A. Yes, I was involved in some of that and
16 sat in on the operating committee meeting where they,
17 the members, determined that that was the course of
18 action they were going to take.

19 Q. That was a question I had for you. I
20 believe your boss, Mr. Munczinski, is he actually the
21 pool manager?

22 A. He is.

23 Q. But the pool meetings, you would also
24 attend those pool meetings, the pool members?

1 A. I think it was January 22nd, yeah.

2 Q. Okay.

3 A. One of the things we have recognized is
4 that, you know, the industry is changing, of course,
5 and we've seen that since obviously the pool went in
6 initially and was last modified in 1980. So we're
7 starting to see a different structure, obviously, in
8 Ohio with competition and the like.

9 We know that there's been a lot of things
10 that weren't anticipated at the time that the
11 document was put together, the pool agreement. You
12 know, things like mandates for renewables and, you
13 know, wind, how to handle wind in this agreement and
14 so forth.

15 So we recognize that it probably had run
16 its course and, you know, that's why we had given
17 this notification to terminate the pool, and we
18 expect it could be replaced with some different type
19 pool at the time or, you know, there's also the
20 options we've been debating I think through at least
21 discovery and so forth in the last couple months.

22 So that's kind of a general idea is we
23 really felt that with the way Ohio was heading that
24 was one big driver, obviously, with customer choice.

Page 26

Page 28

1 A. I have recently. I can't say that I'll
2 attend them all, but typically I would, yes.

3 Q. Would you typically go with
4 Mr. Munczinski or would you rotate one or the other
5 if you would go?

6 A. Normally we would have all members of the
7 pool operating committee there, we try to schedule it
8 such that they're all there, including
9 Mr. Munczinski. There or on the phone, I should add
10 that little caveat.

11 Q. I'd say obviously the notice to terminate
12 the pool is not related to the stipulation filed this
13 last September, correct?

14 A. Yeah. It predates the stipulation.

15 Q. So what motivated the members to give
16 notice of the pool termination?

17 A. I addressed that in my original testimony
18 in this case. I laid out the, I think there were
19 three or four bullet points that went over that, if
20 you're curious. It's part of the record of the case,
21 it's there, so if I leave anything out, you can refer
22 to that.

23 Q. By "original testimony" you mean filed
24 in --

1 And of course the pool wouldn't have anticipated
2 these types of things.

3 Q. The notice, on the pool agreement a
4 notice to terminate requires three years' advance
5 notice; is that right?

6 A. Yeah, that's the provision. We can look
7 at the actual document, obviously, if you want to get
8 precise, but I think it's not less than three years
9 as I recall.

10 Q. Okay. And so --

11 A. And I think it also is, it may be tied,
12 as I recall, to, you know, a particular calendar
13 year.

14 Q. So that the notice that was given was to
15 terminate effective January 1, 2014; is that correct?

16 A. Yes. That was the date that we put out
17 there as the notification that would terminate on
18 that date. Now, you know, I'm not sure that the
19 members of the pool agreement could theoretically,
20 you know, agree to terminate earlier perhaps if all
21 were in agreement, but we also respect the wishes of
22 our other jurisdictions and so forth, all the
23 jurisdictions that are affected by the pool so, you
24 know, the three-year notice at that point was most

Page 29

Page 31

1 likely to be needed.

2 And, you know, the FERC would I think
3 also look at that provision of the contract and may
4 hold us to the three-year agreement.

5 Q. Are there benefits of aligning the
6 termination date with the PJM planning year?

7 A. I believe so.

8 Q. Why is that?

9 A. Well, obviously, we're in PJM now as AEP
10 and, you know, that tends to line up with certain
11 elections you make around planning years and so
12 forth, like whether you're FRR or RPM, there's
13 probably some other benefits around that synching up
14 with the planning year. So it's just a -- I'm not
15 sure it's an overwhelming need, but it certainly is a
16 plus if you can do that.

17 Q. Would it be AEP Ohio's preference to
18 align this notice termination with the PJM planning
19 year so instead of doing it on January 1, 2014, you
20 would do it May 30th, 2014?

21 MR. NOURSE: I'm sorry. Did you mean to
22 say "2013"?

23 MR. LANG: I'm sorry. 2014.

24 A. 2014?

Page 30

1 Q. Yes.

2 A. Okay.

3 Q. Yes. And, in fact, as I recall when I
4 met with some of the state commissions,
5 West Virginia, Virginia, and so forth, and we had let
6 them know that that might be a desire of the members
7 even though the termination could be effective on
8 January 1st of 2014, that we envision maybe pushing
9 it back to the start of the planning year which would
10 be June 1, 2014.

11 Now, of course the stipulation, you know,
12 we have to look at that and the planning year concept
13 may not be, as I said, an overriding factor. It's a
14 desire, but I don't know that we need to have that as
15 a standard we have to meet. We can be flexible, I
16 believe, with that provision. But, again, we're now
17 evaluating what's required to get all this stuff done
18 so I don't have a final answer on that.

19 Q. Would you say that at this point in time
20 that June 1, 2014, is the target date for the
21 cutover?

22 A. No, I don't believe that's the target
23 date for the cutover, but, again, I don't know -- I
24 think what we're attempting to do is do it as quickly

1 as we can to meet the provisions of the stipulation.

2 Obviously, we aren't in control of the
3 whole process, there are a lot of players, but the
4 goal is to get it done as quickly as possible.

5 Q. Now, you've had discussions with
6 stakeholders in Virginia and West Virginia regarding
7 the pool termination?

8 A. Yes. And I've also had at least a brief
9 conversation in Indiana as well. So those are the
10 states that I've actually gone out and met with
11 parties in those states.

12 Q. Based on those meetings, in particular
13 the meetings in Virginia and West Virginia, is it
14 your belief that you will not be able to terminate
15 the pool before June 2014?

16 A. No, I wouldn't say that's my belief.

17 Q. The stakeholders you met with in Virginia
18 and West Virginia and Indiana, who is that?

19 A. I could tell you the ones that we met
20 with, I might leave some out. There may be two parts
21 to that question, you know, what is a stakeholder.
22 And I think I'd probably leave that up to the
23 operating companies, you know, their office to
24 determine who they believe should be involved in the

Page 32

1 process, that is, you know, Appalachian Power
2 Company, Charles Patton is the president, you know,
3 he would have some say, and his folks, in who we
4 should meet, the regulatory folks, who they consider
5 stakeholders, who we want to meet with there.
6 Certainly the commissions themselves and the staffs I
7 would put on that list.

8 Now, does it stop there? I don't know.
9 But, you know, in terms of who we've met with already
10 like in Virginia, it was a little bit broader than
11 that. We met with the commission itself, the staff,
12 the AG's office, and industrial -- Old Dominion I
13 think which represents industrial customers, there
14 may have been one other party. I don't know if I've
15 got them all, but that was in Virginia.

16 In West Virginia it was the staff and the
17 consumer advocate division there. Oh, also -- no, we
18 also had a representative of some large industrials
19 there as well.

20 Q. And Indiana?

21 A. But one thing I want to say is that in
22 those meetings some of them were somewhat combined
23 meetings in the sense that we were talking about some
24 other issues as well and, for example, I think at

8 (Pages 29 to 32)

Page 33

1 least in Indiana and West Virginia and Virginia, I
2 think they're all coupled with an IRP discussion and
3 some other issues that maybe the president wanted to
4 discuss at the time.

5 But those were the groups that were
6 involved when I was there, at least at one meeting or
7 so. And we've had follow-up meetings, for example,
8 in Virginia with just the staff. But as far as, you
9 know -- so we've had at least a couple meetings in
10 Virginia where the parties might have been different,
11 a smaller group and so forth.

12 Q. In Virginia and West Virginia what are
13 the issues with regard to pool termination that are
14 issues for those stakeholders?

15 MR. NOURSE: I'm going to object for
16 relevance. Go ahead and answer.

17 A. Well, certainly an impact on rates is a
18 major concern for all jurisdictions. You know,
19 impacts on cost of service. Obviously, meeting
20 reserve requirements and, you know, having an IRP
21 that is consistent with what they think the IRP in
22 that particular state should look like.

23 Obviously, we have our, you know, we want
24 to make sure that we, whatever happens also lines up

Page 34

1 with what we think is appropriate for the customer
2 and so forth. So we'll probably align a lot in terms
3 of desires to reach a workable solution for all the
4 states.

5 Q. So would the primary issue be how the
6 pool termination affects the flow of revenues that
7 you currently have under the pool?

8 MR. NOURSE: I object. Are you asking
9 about the primary issue in the FERC proceedings now?

10 MR. LANG: In the pool termination
11 proceeding.

12 MR. NOURSE: At FERC?

13 MR. LANG: At FERC.

14 MR. NOURSE: Okay.

15 THE WITNESS: Could you read me the
16 question, please?

17 (Record read.)

18 A. That would be one of the issues. I'm not
19 sure I'd -- whether it's primary. I don't know what
20 period you're talking about for flow or revenues and
21 all. You know, there's a lot of issues with respect
22 to a termination of the pool, but, you know, in some
23 sense we're going to be concerned with the flow of
24 revenues between the operating companies.

Page 35

1 Q. The Virginia and West Virginia utility is
2 short, the Indiana utility is long, I believe, so
3 does that result in the Indiana commission and staff
4 having different concerns than Virginia and
5 West Virginia?

6 A. Perhaps.

7 Q. Under the pool agreement as it's in
8 effect today how does retail shopping affect
9 AEP Ohio's obligations under the pool agreement?

10 A. Obviously, that's a pretty broad
11 question. I can't tell you all the potential effects
12 with respect to shopping today, but one of the issues
13 is around how it might affect the MLR that's used in
14 the pool settlement.

15 MR. NOURSE: Can we define "MLR" for the
16 record?

17 THE WITNESS: Yes. It's member load
18 ratio.

19 A. And one of the things that the operating
20 committee took up, I think it was sometime in '10,
21 late-'10, is to address that issue because, as you
22 know, since AEP Ohio's rates have been so low we've
23 had almost no shopping in our territory and with the
24 recession and the, you know, the wholesale market has

Page 36

1 come down a great deal so we've now experienced a
2 little more shopping, it has become significant over
3 time.

4 In 2010 it hadn't yet reached a level
5 that was significant, but we met as a -- had the
6 operating committee meet to discuss how that should
7 be handled and what we determined, what the pool
8 members decided was that the MLR should not be
9 affected by shopping in Ohio and the reason being
10 that since we are an FRR utility, you know, even if
11 customers switched, Ohio Power still had that
12 obligation for their customers and so we determined
13 that from that aspect that the shopping would be
14 treated -- shopping customers for purposes of pool
15 capacity would be treated as if they were dedicated
16 customers of AEP Ohio.

17 Again, there may be other consequences,
18 but I think that's the significant issue I think we
19 addressed, as I recall, back in 2010.

20 Q. And that relates to the member primary
21 capacity that's defined in the pool agreement?

22 A. It affects the peaks of the company which
23 then has an affect on the MLR which affects capacity,
24 MLR also affects off-system sales allocations, you

Page 37

1 know, if affects several things in the pool. So it
2 starts with what we did is say that the, you know, to
3 give you a for-instance, if Ohio Power's and CSP's
4 peak were, say, 8,000 megawatts, for purposes of the
5 MLR there's a ratio of your peak versus the other
6 members' peaks, I won't go into the exact definition
7 at this time.

8 Q. I've tried to read it.

9 A. But it's in there. And so what happens
10 is that, you know, you're affected by that peak.
11 Now, if we had determined that the shopping customers
12 affected that peak for Ohio Power, that would have
13 dropped their MLR, the ultimate effect of that
14 probably would have been to have capacity payments go
15 up or capacity receipts, I should say, for Ohio Power
16 go up, we'll use that because there's two companies
17 right now. To back up, CSP is a short company, Ohio
18 Power is a long company.

19 So to get back to what I told you before
20 is we decided that since it was an FRR entity, Ohio
21 Power was still responsible for the capacity in their
22 zone and so we did not let shopping customers leaving
23 affect that peak.

24 So, for example, if we started with 8,000

Page 38

1 before shopping, we had 500 of shopping, we did not
2 say their new peak is 7,500, we said that it's still
3 the 8,000. So that was the decision of the pool
4 operating company. And again this points to --
5 earlier you had asked about why we're thinking of
6 terminating the pool, and this was, you know, what we
7 envisioned happening over time.

8 And, you know, there's also a degree in
9 these things in the sense that does it become a big
10 issue if 2, 3 percent of your customers are shopping?
11 Not necessarily. If it starts to become very
12 significant, then obviously things start to break
13 down. And what we were looking at at the time --
14 that doesn't mean the operating committee couldn't
15 revisit anything around this issue, but that was the
16 solution we thought was most appropriate.

17 (Interruption.)

18 MR. NOURSE: Can we take a five-minute
19 break?

20 MR. LANG: Sure.

21 MR. NOURSE: Thank you.

22 (Recess taken.)

23 MR. LANG: Back on the record.

24 Q. We were talking about the pool and

Page 39

1 shopping. We were talking about capacity impact.
2 There's, in the pool agreement there's a defined
3 term, the member load obligation. Are you familiar
4 with that term?

5 A. Yes. I prefer to be looking at the term.
6 And I think I do have a copy if you only have one.

7 Q. I think this is it.

8 MR. LANG: I did think to bring an extra
9 copy and I think I actual I have two, Steve, if I can
10 find where I put it. Here it is. There you go.

11 MR. NOURSE: Thanks.

12 Q. Member load obligation is defined in
13 section 5.2, do you see that?

14 A. Yes.

15 Q. And it says "Member load obligation
16 refers to a member's internal load plus any firm
17 power sales to foreign companies and to affiliated
18 companies other than members." We were talking about
19 the impact of retail shopping. Does retail shopping
20 also -- we were talking about in the capacity side,
21 does it also have an impact on the pool termination
22 on the load obligation?

23 A. That's a little more complex. You know,
24 one thing is that the CRES providers -- I'll have to

Page 40

1 think this through a bit, but the CRES providers I
2 wouldn't consider firm load, obviously. So they
3 wouldn't have been into that wholesale category.

4 Though from my earlier discussion and, of
5 course, you know things like FRR or PJM, our
6 membership in PJM occurred much after this document
7 was put together, of course, again, that's as we
8 talked about, one of the reasons that we felt it was,
9 you know, time had come.

10 So let me back up and just ask you to
11 repeat the question. I think you said -- could I
12 have that question?

13 (Record read.)

14 A. From an energy standpoint, yes. As I
15 mentioned, with respect to capacity we, because of
16 the FRR election, what I've told you before, we've
17 kind of treated that as a capacity obligation of Ohio
18 Power Company.

19 But the energy we're not supplying, the
20 CRES provider is supplying that, we're supplying
21 capacity in my view. So energy's a little different
22 animal.

23 Q. Right. That's what I was wondering. So
24 is the member load obligation the nonshopping load of

10 (Pages 37 to 40)

Page 41

1 Ohio Power and Columbus Southern?

2 A. Yes.

3 Q. Does the participation of AEP Ohio in the
4 FirstEnergy utility's SSO auctions have any impact
5 obligations under the pool agreement?

6 A. I'm not sure that AEP Ohio has
7 specifically participated in those. We do have a
8 commercial ops group that, you know, would
9 participate on behalf of all the operating companies.
10 And if we have a transaction there which may come
11 under the MLR provision, that all the members would
12 share in those margins if it is an MLR type
13 transaction.

14 Q. So the energy that is bid into the
15 FirstEnergy standard service offer auctions would be
16 surplus energy of the pool and is treated as surplus
17 energy of the pool?

18 A. This is an area that's getting a little
19 far removed from my expertise, but my understanding
20 is that no, it's purely a trade with the market.
21 It's not relying on the resources of the pool
22 members. Again, that's my understanding. I'm not
23 the expert.

24 Q. I understand it's getting a little far

Page 43

1 separation you have the company, AEP Ohio, which is
2 now a T and D company, as a member of the pool owning
3 no generation assets other than perhaps, you know,
4 the ones that are under the GRR.

5 So it's really a matter of, really it
6 would be trying to fit a square peg into a round
7 hole, you know, in terms of this agreement.

8 Q. Let me ask you, and you were talking
9 about after corporate separation, that it's -- that
10 it doesn't fit, but my question goes to an assumption
11 via a hypothetical that pre-corporate separation,
12 let's say still post merger, so you have Ohio Power
13 that would be having an auction for its standard
14 service offer load as of January 1, 2013. You
15 haven't finished corporate separation and pool
16 termination yet.

17 And as I understand your testimony and
18 AEP's position in this case, there's nothing
19 explicitly preventing that auction occurring in
20 January 1, 2013, that's in the pool language, but it
21 simply wouldn't work under the pool. It would cause
22 problems. So I'm trying to understand --

23 A. Well, I'd like to be a little --

24 Q. -- what those problems were.

Page 42

1 afield.

2 A. Yeah.

3 Q. Right. Is it fair to say that the pool
4 agreement does not explicitly preclude AEP Ohio from
5 conducting an auction to satisfy its standard service
6 offer obligation?

7 A. I don't think it can specifically
8 preclude it because those types of things weren't
9 around when this document was developed. However, I
10 don't see the pool in its current form continuing
11 with that, you know, with an auction occurring. I
12 just don't think it can survive that.

13 Q. So is the issue with the pool, the pool
14 agreement and AEP Ohio possibly supplying its
15 standard service offer load through an auction, that
16 the manner in which the revenue sharing and credits
17 and charges are designed just simply creates revenue
18 problems for AEP Ohio?

19 A. No. It's much beyond that.

20 Q. Okay. Can you explain to me what the
21 issue is?

22 A. Well, the big issue is that the pool was
23 really designed for generation owning companies to
24 share those generation resources, and after corporate

Page 44

1 A. -- cautious around "nothing explicit." I
2 don't know that I can really make that determination
3 because I would think that there would be -- FERC
4 would take some issues with that, you know, if it
5 were challenged and we tried to fit a concept like
6 that under this pool, and if one of the other members
7 or state did a complaint filing, say a 206 or so
8 forth.

9 I really think that you would have to
10 really read a lot between the lines of this agreement
11 since none of this stuff was anticipated and,
12 obviously, I think the intention of the pool doesn't
13 fit with that. So, again, I think we'd be trying to
14 force fit something and I don't think we want just
15 Ohio, one state, you know, trying to force fit. We
16 can't do that.

17 So I think -- I don't want to be -- I
18 think you want to look at it if it can't work, and by
19 the way, this goes back to why we were terminating it
20 or moving to modify it or terminate it before even
21 all this happened. With this fact now before us, you
22 know, there's no question, in my mind at least, that
23 it just can't continue to function.

24 And one other thing that, you know, the

11 (Pages 41 to 44)

Page 45

1 reason I mention FERC and so forth is we have a lot
2 of experience in an order we got in the SIA, which
3 was another agreement we had, and I think working --
4 and again, this is more of a legal issue, but my
5 discussions with our attorneys at the time around the
6 pool agreement was that, you know, FERC is very, they
7 don't like reading between the lines. If it's not
8 pretty explicit in the contract you're going to have
9 a problem.

10 So with all that background I really
11 think it would be a real stretch to say that this
12 thing could continue to function. If someone can
13 come up with a way that it works and works for all
14 the members, we'd probably listen, but I don't
15 envision that we can keep this form and continue.

16 And then, of course, I think our
17 attorneys have to look -- again, that's all I can say
18 about it. Just from a practical standpoint, I don't
19 even think you have to go to legal basis, from that
20 practical standpoint I don't see that working under
21 that scenario.

22 Q. If you have that auction for 2013, we
23 discussed earlier the decisions made with regard --
24 on the capacity side for shopping customers because

Page 47

1 to sit here and do that in my head.

2 But, yeah, obviously it's a sea change
3 from what was intended here, and I don't think it
4 would be a workable solution and it wouldn't be a
5 workable solution from, obviously, AEP Ohio's
6 perspective as well.

7 Q. Now, you say in your testimony, I'm
8 actually looking at page 24, line 8, "...
9 conducting an SSO auction would have substantial
10 impacts on the other Pool members . . .," but you
11 just told me you haven't run the analysis, so can you
12 explain to me what you mean in your testimony where
13 you -- where you say "conducting an SSO auction would
14 have substantial impacts on the other Pool members"?

15 A. Well --

16 MR. NOURSE: Is that page 24, line 8?

17 MR. LANG: Twenty-four, line 8.

18 A. If, you know, this were to happen, I
19 think we'd first have to convene some sort of a --
20 we'd have to convene the operating committee. This,
21 again, is a substantial change in the operation.
22 Right now I described how we are treating the
23 customers switching to CRES providers in Ohio. They
24 are compensated, though they're not compensated at

Page 46

1 AEP Ohio is under the FRR, you have been shopping, it
2 doesn't affect your capacity obligation, so would you
3 agree that if you had that auction, all of the load
4 was supplied through the auction, the capacity
5 obligation would stay the under the pool?

6 A. Are you talking about a hundred percent
7 of auctions?

8 Q. A hundred percent.

9 A. There again, it becomes a matter of
10 degree as well. That could have enormous impacts on
11 all the members. You'd have to run through that
12 analysis. So even if, theoretically, it could work,
13 I don't think we would be in a position to advocate
14 that or recommend it, so it's not practical.

15 Q. All right. That's why I'm asking. You
16 said it could have enormous impacts on the members.
17 I'm thinking the impact comes on the energy side of
18 the pool, not the capacity side, because I don't see
19 a change on the capacity side. That's what I'm
20 trying to understand.

21 A. Well, again, I haven't run through a
22 scenario like that, and the pool is a rather complex
23 animal, so I don't want to limit impacts without
24 doing a thorough analysis, and I wouldn't be the one

Page 48

1 their cost that they get from other members so I
2 suspect they're on the short end of the stick by the
3 treatment we're giving, you know, to the other
4 members in a sense, but we think it's fair because of
5 the, as I discussed, around the FRR obligation there.

6 But when you get to a full auction,
7 there's no capacity revenue at all coming in. We're
8 not responsible for capacity or energy the way I see
9 it. So that's an additional change from the way --
10 if you just have customers switching.

11 As I mentioned earlier, when customer
12 switching becomes a certain threshold, you know, this
13 thing also would start to break down from its
14 intention, and the idea that a particular member
15 should be disadvantaged by continuing within this
16 pool is not something that, you know, the operating
17 committee would want to have happen. So for those
18 reasons I think that that statement is factual.

19 Q. When you refer to a particular member
20 being disadvantaged --

21 A. Let me give you an example.

22 Q. Right.

23 A. Let's say, here's a way to explain it, we
24 talked earlier about 8,000 peak and we would say

12 (Pages 45 to 48)

Page 49

Page 51

1 that, you know, now they've auctioned all their load
2 and that's the best example. I don't know that
3 they'd have, for purposes of the capacity and so
4 forth, you know, what are they responsible for, that
5 would all have to be determined and so forth.

6 So, again, I just don't see that being a
7 viable solution. What we have to keep in mind in all
8 of this is that we have to have -- the termination of
9 the pool or modification has to work for all the
10 members.

11 Q. So with the example of 8,000 peak, all
12 the load is auctioned off, you're assuming that
13 AEP Ohio would no longer have that capacity
14 obligation so they'd lose the 8,000 megawatts. Under
15 the pool agreement does that 8,000 megawatts all
16 become capacity surplus?

17 A. It's possible.

18 Q. And then would other members have to
19 compensate Ohio Power for that additional capacity
20 surplus that's now in the pool?

21 A. Again, we're doing a lot of speculation
22 because I haven't really thought through all the
23 ramifications of that, but if that became surplus,
24 then yes, the other members theoretically would pick

1 seemed to me that if you start to auction load, you
2 know, the T and D, it should be a separate T and D
3 company and you should have the generation separate
4 for a lot of reasons, but that may be another thing
5 that, you know, is not a hinderance, it's just I
6 think a desire, I think, to have those entities
7 legally separate and not -- because of course we
8 wouldn't want to be restricted from participating in
9 the auctions.

10 But, you know, there may be some
11 restrictions placed on us if we haven't corporately
12 separated, and I don't know if, you know, there would
13 be some type of restriction within the rules that we
14 have to operate under. But, again, that's I think
15 another reason that I would say that we'd like to
16 corporately separate before an auction, or legally
17 separate.

18 Q. Now, if it created substantial risks for
19 the pool members, do you agree that the pool
20 agreement could be modified to ameliorate to reduce
21 those risks?

22 A. Are you asking whether we can modify the
23 pool in the absence of corporate separation?

24 Q. Yes.

Page 50

Page 52

1 up their MLR share of the surplus and, you know, that
2 would be a substantial impact to those other members.

3 Q. All right. So in that circumstance
4 AEP Ohio would benefit from revenue flows from the
5 other members, but the other members would be --

6 A. Opposed to that.

7 Q. -- opposed, yeah. The understated way to
8 say that. All right. I think I understand.

9 On page 24 you're discussing how
10 AEP Ohio, this is starting at line 5, AEP Ohio could
11 not prudently establish an auction-based SSO as long
12 as it owns generation assets and remains a member of
13 the pool, then you discuss two reasons below that.

14 Is your testimony that AEP Ohio could
15 have an auction to satisfy the SSO obligation prior
16 to corporate separation, but it simply wouldn't be
17 prudent because of how that exposes AEP Ohio to cost
18 recovery risks?

19 A. I would say that cost recovery risk might
20 be one of the issues. To me there's -- the one we
21 just talked about was what does that mean for the
22 other pool members. We also want to think about
23 codes of conduct and so forth, you know.

24 I think from my perspective it always

1 A. Yes, because we had planned it anyway
2 before we were going down this path, corporate
3 separation. Now I don't think, again, we'd want to
4 have AEP Ohio in that pool, but we could certainly
5 proceed with the pool modification without corporate
6 separation. I don't think you could keep the pool
7 with corporate separation; that's the converse of
8 that.

9 Q. Back at page 12, sorry, back at page 24
10 starting at line 12 you refer to "... a financial
11 exposure for AEP Ohio by wholly displacing the cost
12 recovery for those generation assets that currently
13 exists through SSO generation rates ..." Is the
14 reference there that as a result of the auction the
15 market pricing would be substituted for the current
16 SSO rates?

17 A. Well, the auction would create a
18 situation where we're not necessarily receiving those
19 revenues if we haven't won load in the auction, so I
20 think it's as simple as that, that you're replacing
21 revenues we're getting today, retail revenues, with
22 potentially no revenues.

23 Q. For any auction held before June 2015
24 AEP Ohio would still obtain revenue for the capacity,

13 (Pages 49 to 52)

Page 53

1 correct? Because there's, under the FRR there's, you
2 know, you're the only seller in town.

3 A. I'm not sure I understand that question.
4 Perhaps you can explain a little more, I'll give it a
5 shot.

6 Q. Prior to -- any auction that would be
7 held prior to June 2015, the only capacity available
8 in the AEP Ohio territory under AEP Ohio's FRR is
9 AEP Ohio's capacity; isn't that right?

10 A. The only -- I'm not sure I can agree with
11 that statement that it's the only capacity available.
12 We have -- there's entities that may have capacity,
13 you know, in our zone, but I'm not positive of that,
14 but generally we would be covering capacity in our
15 zone. Whether it's a hundred percent, I'm not quite
16 sure.

17 Q. Do you know whether there are other
18 load-serving entities in the AEP zone that are
19 self-supplying capacity in the 2014 to 2015 planning
20 year?

21 A. I don't believe there are, but I'm just
22 not positive.

23 Q. Okay.

24 A. I know there's no CRES providers

Page 55

1 A. Sounds right.

2 Q. For the CRES provider to make an election
3 to self-supply capacity for the planning year that
4 starts June 1, 2012, they would have needed to make
5 that election in the spring of 2009; is that right?

6 A. I believe so.

7 Q. Okay. So in the spring of 2009 did any
8 of those CRES providers have notice of AEP's filing
9 seeking a cost based capacity price?

10 A. They would have had notice of the
11 provision in the PJM tariff that we had that ability.
12 We hadn't made the filing yet. I think our filing
13 occurred, as I recall, in November of '10. But
14 certainly they would have been -- a lot of the major
15 wholesale players would have been at the table when
16 FRR was discussed and that case came up.

17 So I don't know that we're responsible
18 for businesses knowing what all the tariffs are. We
19 have our own obligations to understand those tariffs
20 and so forth, and I would expect each entity should
21 have done their due diligence with respect to that
22 and should have been aware of that possibility.

23 Q. In the spring of 2009 AEP Ohio was
24 pricing capacity to CRES providers based on the RPM

Page 54

1 providing that, but I don't know other entities like
2 municipalities or any other entities, that's where
3 I'm not an expert on that and I don't want to give
4 you the wrong answer there.

5 Q. For a CRES provider to self-supply
6 capacity, say in the 2013 to 2014 planning year, they
7 would have needed to make that election to
8 self-supply when?

9 A. I think you'd back that up three years.
10 So did you say "'13-'14"?

11 Q. '13-'14.

12 A. So that would have been 2010. And the
13 most recent auction was this past spring. And, of
14 course, the CRES providers had the opportunity in
15 that auction to self-supply. They also had knowledge
16 of our filing requesting a cost-based capacity
17 charge, but none of them elected in the most recent
18 auction as well.

19 Q. For the, let's see, the --

20 A. I should say elected to bring their own
21 capacity, to complete that.

22 Q. The next upcoming planning year would be
23 2012 to 2013, that's correct, so the next planning
24 year would start June 1 of 2012; is that right?

Page 56

1 price; is that right?

2 A. In the spring of 2009, yes, any CRES
3 transaction I believe would have been at the RPM
4 price. Of course, at that point in time the RPM
5 price was a good deal higher than what it is going
6 forward.

7 Q. Prior to the spring of 2009 had AEP Ohio
8 priced capacity to CRES providers at any price other
9 than the RPM price?

10 A. Not that I'm aware. I think we would
11 have, you know, once the provision went in and we
12 had -- the provision I'm talking about is the RPM
13 market, capacity market in PJM, and since the time
14 the, I think it's the, let me get you the right
15 reference, but it's the rate schedule that we're
16 talking about, I think it's section D-8 of schedule
17 8.1, schedule D. Since that time I believe if there
18 were any charges to CRES providers, they would have
19 been at the RPM base residual adjusted for all the
20 scalars.

21 Q. Are you referencing that -- do you have a
22 reference to that section in your testimony?

23 A. Yes.

24 Q. What page and line number?

14 (Pages 53 to 56)

Page 57

Page 59

1 A. It's page 4, line 7.
 2 Q. There we go. Okay.
 3 A. And, by the way, I'd mention that
 4 Mr. Pearce, who's a witness in this case, is more
 5 familiar with some of the details that we've talked
 6 about here today.
 7 Q. Okay.
 8 A. So I would defer to him if we need to get
 9 into specifics.
 10 Q. I don't get to talk to him. I only get
 11 to talk to you, so --
 12 A. Okay.
 13 Q. -- I'll see what I can find out from you.
 14 Now, following up on that reference to
 15 section D-8 of schedule 8.1, a little bit later, I
 16 think it's in page 6 of your testimony, you describe
 17 three alternatives for pricing capacity provided to
 18 CRES providers. You have a reference -- under the
 19 FRR you reference three alternatives. Are those the
 20 three alternatives set forth in that section D-8 of
 21 schedule 8.1?
 22 A. Yes. I don't know if they've been
 23 paraphrased or not, but I would suspect they're
 24 pretty closely in line with that section.

Page 58

1 Q. Now, are you familiar with the
 2 reliability assurance agreement?
 3 A. Generally. Not in great detail.
 4 Q. Have you read through the entire
 5 reliability assurance agreement?
 6 A. The entire one? I can't say I have or
 7 haven't.
 8 Q. Do you consider yourself an expert on the
 9 terms of the RAA?
 10 A. No, I don't consider myself an expert on
 11 the terms of the RAA. All the terms. But obviously
 12 I have some familiarity with this term since it's
 13 become an important issue for us.
 14 Q. With this section D-8.
 15 A. Yes.
 16 Q. Okay. Were you involved in negotiations
 17 of the RAA?
 18 A. No, I was not.
 19 Q. Between pages 4 through 6 of your
 20 testimony you have references to interaction between
 21 AEP and FERC regarding the reliability assurance
 22 agreement. Do you have firsthand knowledge of that
 23 history that you describe, again, on pages 4 through
 24 6?

1 A. I do have the knowledge gained from
 2 talking to people that were directly involved in
 3 that, but I didn't participate in any of these
 4 settlement discussions.
 5 Q. Would some of that knowledge have come
 6 from Mr. Baker?
 7 A. Mr. Baker had that knowledge. I haven't
 8 talked to Mr. Baker specifically about this. I would
 9 have -- most of my conversation in this area has been
 10 with Mr. Horton, Dana Horton, who provided testimony
 11 in the 2929 case.
 12 Q. Of the three options for pricing capacity
 13 there isn't a state compensation mechanism or a
 14 cost-based rate, then the default is the RPM price;
 15 is that your understanding?
 16 A. Yes.
 17 Q. If there is a state compensation
 18 mechanism, then the state compensation mechanism is
 19 what is used to price capacity to CRES providers; is
 20 that correct?
 21 A. If it's a properly designed retail state
 22 compensation mechanism, that would be the rate. Now,
 23 of course that's where the difference in
 24 interpretation has arisen. We believe this was in

Page 60

1 the instance where the state would have the capacity
 2 charged directly to the retail customer and have set
 3 that up rather than the wholesale transaction through
 4 a CRES provider.
 5 And that's, to put that in perspective, I
 6 think that could be the situation in Duke's ESP
 7 filing more recently where they have, you know, it's
 8 a nonbypassable charge for capacity directly to the
 9 retail customer.
 10 Q. I was just going to ask you if you were
 11 familiar with the Duke filing and their proposed
 12 treatment -- their filing proposes a sale of capacity
 13 directly to the retail customer so it's not run
 14 through the CRES provider, you're familiar with that
 15 filing?
 16 A. I'm at least familiar with that concept.
 17 I went through the filing, don't recall all the
 18 aspects of it, but that's my understanding of the
 19 capacity piece of it.
 20 Q. So to the extent that AEP Ohio would be
 21 providing capacity directly to retail customers,
 22 AEP's understanding is that's what the -- the state
 23 compensation mechanism in the RAA can establish.
 24 A. Yeah. I think our position is that it

15 (Pages 57 to 60)

Page 61

1 has to be a retail type transaction rather than a
2 wholesale transaction. We think that a wholesale
3 transaction is FERC jurisdictional.

4 Q. Now, do you agree that the Public
5 Utilities Commission of Ohio has set a state
6 compensation mechanism for AEP Ohio's capacity?

7 MR. NOURSE: I would object to the extent
8 that's a legal conclusion. You can answer to the
9 best of your knowledge.

10 A. I don't think they've set a proper state
11 compensation mechanism. I believe that, you know,
12 and that was the basis of our responses to their
13 action in our 206 complaint to FERC I believe.

14 Q. Now, there is a state compensation
15 mechanism --

16 A. Oh, the other thing I'd like to add,
17 though, excuse me, is that they did something on an
18 interim basis, of course they set up the 2929 case to
19 kind of resolve that issue. So, again, I don't know
20 that they set a permanent, even if they think it was
21 a state compensation mechanism, it wasn't meant to be
22 permanent necessarily. They opened a docket to
23 investigate.

24 Q. The state compensation mechanism in that

Page 62

1 case, in 10-2929, was set at the RPM price; is that
2 correct?

3 A. Well, let me answer it this way, they set
4 it on an interim basis. I think they set it at the
5 RPM price. I think that's what you said, but I just
6 wanted to --

7 Q. Yes.

8 A. They didn't set a specific rate, they
9 just, I believe it changed over time.

10 Q. So as the --

11 A. It would be reflected.

12 Q. Right. As the RPM price changes over
13 time the state compensation mechanism would change
14 with the RPM price.

15 A. Correct. For example, the first part of
16 this year the rate would have been probably \$220 a
17 megawatt-day, it's since declined I think to more
18 like 145 as I recall. Those numbers are obviously
19 subject to check, but I think they're set out in
20 Mr. Pearce's testimony.

21 Q. They're ballpark numbers.

22 A. Yeah, ballpark numbers.

23 Q. Right. Do you agree the current state
24 compensation mechanism does not have an end date?

Page 63

1 A. Again, that might be better asked of an
2 attorney, but I would say I don't -- I have no basis
3 to say there is an end date. As I said, the
4 Commission opened a proceeding but I'm not sure
5 they're under any statutory obligation to resolve
6 that proceeding.

7 Q. I guess another way to put it would be
8 that it's an interim rate until they set another
9 rate.

10 A. That's the way I would look at it.

11 Q. And AEP Ohio is currently charging CRES
12 providers for capacity based on the state
13 compensation mechanism established by the Public
14 Utilities Commission of Ohio?

15 A. Yes.

16 Q. Do you know whether the --

17 A. Well, I'd like to say that I'm not sure
18 what's governing our charge to CRESs at the moment,
19 but whether it's a state compensation mechanism or
20 the lack of FERC accepting our change, I'm not sure
21 what the driving force is, but from a practical
22 standpoint I think your answer is correct.

23 Q. So one way or the other as of today
24 AEP Ohio is charging CRES providers for capacity

Page 64

1 using the RPM price.

2 A. Correct.

3 Q. Okay. Does the RAA provide that the cost
4 based option for pricing capacity shall be based on
5 the full embedded cost of the load-serving entity?

6 A. The actual language isn't that specific,
7 but, you know, there's a long ratemaking tradition in
8 this company, or country, with FERC and state
9 jurisdictions and, you know, we certainly can
10 interpret, when you talk about cost based mechanism,
11 that would be embedded costs. I think that's the
12 most rational interpretation of that.

13 Q. Are you familiar with the PJM RPM auction
14 design?

15 A. A little bit. I don't know that I know
16 all the details of it, but I've read things about it,
17 I understand a bit about it. I'll stop there.

18 Q. Are you familiar with how PJM calculates
19 what they refer to as to-go costs?

20 A. Is to-go costs a defined term in PJM?

21 Q. It's a, I'd say it's more a general term
22 used with regard to the auction design and
23 establishing the cost of units that can be bid into
24 the auction.

16 (Pages 61 to 64)

Page 65

1 A. I haven't heard the phrase "to-go cost"
2 used or seen it on PJM's website, so I'm not sure.

3 Q. Are you familiar with auction rules
4 governing the costs of units that can be bid into the
5 auction?

6 A. I don't know that I could recite all the
7 rules related to that. I have a general knowledge of
8 some of the parameters, but . . .

9 Q. All right. Are you familiar with how the
10 market monitor functions with regard to the PJM RPM
11 auction process?

12 A. To some extent. I assume his role is to
13 monitor that process to make sure there's no market
14 power type issues either on the supply side or the
15 buyer's side.

16 Q. One of the commitments in the stipulation
17 is to participate in the RPM auction for 2015-'16
18 planning year, correct?

19 A. '15-'16, yes, I believe that's correct.

20 Q. At this point in time is it correct that
21 AEP Ohio does not know whether all of its generation
22 units will be bid into the 2015-'16 auction?

23 A. AEP Ohio, you're talking about maybe the
24 AEP Genco at that point if they have the generation

Page 66

1 that was transferred down? Well, I guess -- sorry,
2 because I guess AEP Ohio, we might not have corporate
3 separation yet but they would have to make the
4 election in the spring.

5 So we wouldn't know if, at this point,
6 whether we would bid all that in. If you have
7 separate contracts, for example, some generation is
8 under contract and so forth, you wouldn't have to bid
9 that into auction is my understanding of the rules.
10 Any generation not committed by contract I believe
11 has to be bid into the auction.

12 Q. And that bidding into the auction would
13 occur in, not too far in the future, May of 2012, is
14 that your understanding?

15 A. I think you have to make that election by
16 March, I believe. It might be March 1st. We'd
17 certainly want to have conversations with PJM prior
18 to March 1st, but I think the election is March 1st
19 as I recall. I think the auction may occur in May.

20 Q. Do you know whether AEP Ohio will be able
21 to bid the units into the auction at their full
22 embedded costs?

23 A. I don't know there's a restriction on
24 what we bid the units into, so I guess we could bid

Page 67

1 them in at our cost, but I don't know that for a
2 fact.

3 Q. Are you aware of any PJM auction rules
4 that would prevent the units from being bid in at
5 their full embedded costs?

6 A. I know there are some rules related to
7 what you can bid units in at, but I don't know if
8 that violates any rule. I just don't know that at
9 this point.

10 Q. That's probably something that you all
11 are going to be reading up on between now and next
12 spring.

13 A. Well, certainly there are people at the
14 company that could answer your question right now,
15 I'm sure. But we certainly need to make a lot of
16 decisions before next spring. This stuff is not
17 easy, you know, there's a lot of risks and so forth
18 involved. So we'll have to make a proper decision
19 and we'll have to look at all the facts between now
20 and then.

21 You know, we -- and certainly, as I
22 mentioned, there's expertise in the company that can
23 answer those type of questions. I don't know all the
24 details myself. You know, to set that in perspective

Page 68

1 too is when we filed the ESP January of this year, we
2 didn't anticipate where this has gone with the
3 stipulation. So we do have some analysis work to do
4 before we can be very definite in any of our answers.

5 Q. Who would be the best person to go to at
6 the company to talk about the details of
7 participating in the RPM auction? Who would have the
8 most knowledge about that at this point?

9 MR. NOURSE: And I object for relevance.
10 You can go ahead and answer if you know.

11 A. Dana Horton that filed testimony in our
12 2929 case is a good source, and Kelly Pearce in this
13 case would also be a good source.

14 Q. Okay. With regard to the corporate
15 separation issues that have to be worked through, are
16 there generating units that are currently co-owned by
17 AEP Ohio and another regulated utility?

18 A. Yes.

19 Q. And am I correct that the Cardinal
20 station is one of those?

21 A. No. Cardinal, it's unit by unit with
22 respect to Cardinal there's three units there. We
23 own unit 1.

24 Q. And then --

17 (Pages 65 to 68)

Page 69

1 A. Buckeye owns units 2 and 3.

2 Q. Buckeye, okay. And is there -- are there
3 common facilities serving those three units that
4 would be co-owned?

5 A. Yeah, there would be. Cardinal Operating
6 Company is the company that would manage the three
7 units.

8 Q. Are there other facilities in addition to
9 the Cardinal station that are co-owned?

10 A. Yes.

11 Q. Which ones?

12 A. Start with the affiliate co-ownership,
13 and you're talking just AEP Ohio.

14 Q. Yes, just AEP Ohio.

15 A. They share unit 3 of Amos plant with
16 Appalachian Power Company.

17 Q. Okay.

18 A. With respect to the Sporn units, they own
19 some of the units and Appalachian owns the other
20 units. And I'd try to recite the unit numbers and I
21 probably have a 75 percent probability of getting it
22 right but I'll skip that for the moment.

23 Q. Not necessary.

24 A. Okay. There's also co-ownership with

Page 71

1 conversations with those other parties. It may have
2 occurred. We tend to, you know, keep in close
3 contact with our joint -- our partners on those
4 units.

5 The other thing I'd like to mention is
6 there is an ownership interest in OVEC, and there's
7 the Clifty Creek and Kyger Creek plants there. CSP
8 actually has a direct ownership in that plant and
9 they had that before AEP took over CSP, okay, and
10 then Ohio Power just has an outtake of, you know, a
11 share of what's produced from those plants. AEP,
12 though, is the owner and, you know, there's a lot of
13 parties not affiliated with AEP that are also joint
14 owners of the OVEC units.

15 Q. So is it your understanding there will be
16 some discussions or negotiations with the OVEC
17 parties with regard to the effectuation of corporate
18 separation?

19 A. I would expect there might be some
20 conversations. I don't know that -- that may be a
21 pretty clean transaction. I'm not sure there's a
22 great deal needed there as long as you're
23 transferring to an entity that has sufficient credit
24 ratings and so forth. I don't know that there's a

Page 70

1 what we call the CCD partners, used to be Cincinnati
2 Gas & Electric, Dayton Power & Light we also own, and
3 that was Columbus Southern Power owns or co-owns with
4 those entities. And there's Zimmer, the Stuart
5 units, and Beckjord as I recall are the units or
6 plants that are co-owned.

7 Q. Is it your understanding that, with
8 regard to the corporate separation plan, that in each
9 of those co-ownership cases that Ohio Power's
10 ownership interest or Columbus Southern's ownership
11 interest will be transferred to the new AEP Genco?

12 A. Yes, that's my understanding.

13 Q. And then the plan also is that other
14 operating units owned 100 percent by Ohio Power or
15 Columbus Southern will also be transferred to AEP
16 Genco?

17 A. Yes.

18 Q. With regard to the plants that are
19 co-owned have you engaged in discussions yet with the
20 other owners with regards to any contractual
21 provisions that would have to be modified in order to
22 permit the transfer from the current owner to AEP
23 Genco?

24 A. I'm not aware that we've started

Page 72

1 lot of restrictions.

2 But, you know, whether we reach out to
3 those other parties I don't know. It might be common
4 courtesy to do that, obviously. But I think with the
5 CCD units there would be more of a discussion than,
6 for example, with the OVEC just because of the way
7 the contract's structured.

8 Q. Okay. Now, in your testimony, we've
9 discussed this, the plan is to transfer all the
10 generation units to AEP Genco. Is it also possible
11 that one or more units may be transferred to another
12 AEP regulated utility and not to AEP Genco?

13 MR. NOURSE: Objection. Are you asking
14 is it possible under the stipulation and the proposed
15 testimony or outside of that context?

16 Q. Actually, I don't think there is an
17 outside of that context. But to the extent that the
18 stipulation refers to FERC proceedings that have to
19 occur for all of this to happen, I'm including the
20 FERC proceedings that have to occur for all of this
21 to happen.

22 A. Yeah. We haven't made all the
23 determinations, as we discussed earlier about, you
24 know, this is all going to be transacted. We're

18 (Pages 69 to 72)

Page 73

1 developing those. But I would expect -- my initial
2 take on this is that we would first transfer all the
3 assets to the AEP Genco and then subsequently
4 transfer, make any additional transfers that might be
5 desirable, but I think the first step as I understand
6 would probably be just transferring it all to AEP
7 Genco.

8 Q. Then, as I think you have in your
9 testimony, the transfer of all the assets in that
10 first step to AEP Genco would occur at net book cost?

11 A. Yes.

12 Q. And that's the net book as shown in FERC
13 Form 1?

14 A. Yes. FERC Form 1 records assets at their
15 book values.

16 Q. It's fair to say that you do not have
17 market value appraisals for any of the generation
18 units?

19 A. I don't believe we have -- I can't say we
20 don't have for any of them, but I don't think we
21 would do that in the normal course of business.

22 Q. You're not aware that you have any recent
23 appraisals of any of the units.

24 A. I am not.

Page 74

1 Q. Okay. Do you have any opinion at this
2 point as to whether the market value of the
3 generation units is higher or lower than net book?

4 A. No, I don't have any knowledge of that.

5 Q. Other than appraisals have you conducted
6 any study, any review of the market value of one or
7 more of the generation units?

8 A. We may have -- we may do that type of
9 analysis, but -- yeah, I think we make some estimate,
10 but, you know, it's based on a lot of assumptions.

11 Q. Have you seen any of those studies or
12 reviews recently?

13 A. I'm trying to think of a study that I
14 have seen on the units. I want to think about
15 whether it actually uses -- I know we have identified
16 the book value as best we could by units. Is the
17 study a market based? Well, we're working on some
18 stuff now, I don't think I have a complete study,
19 I've asked for that, we're starting to look at that
20 stuff, but I have a, I'm not sure I would say it's a
21 done study at this point.

22 Q. So the first step will be transferring
23 the assets to AEP Genco. As a result of the FERC
24 proceedings it's possible that one or more assets may

Page 75

1 be transferred to another AEP pool member such as
2 Appalachian Power as we discussed earlier.

3 A. That's a possibility.

4 Q. Do you know whether that second transfer
5 would also be at net book?

6 A. Again, we're kind of early in the
7 process, but I would expect it could be at book, yes.

8 Q. Is it possible that one or more assets
9 could be sold by AEP Genco?

10 A. That's a possibility.

11 Q. So one or more of those units could be
12 sold to a nonaffiliated entity such as Exelon.

13 A. Sure. We could sell to a nonaffiliate as
14 well as affiliates.

15 Q. And is it fair to assume that that type
16 of sale would be at market value?

17 A. To a third party I would assume it would
18 be whatever we could negotiate.

19 Q. It would be the highest price that you
20 could get.

21 A. Yes.

22 Q. The current plan is to have AEP Genco
23 issue all of its stock to Ohio Power Company in
24 exchange for the generation assets; is that right?

Page 76

1 MR. NOURSE: Would you read that question
2 back, please?

3 MR. LANG: I can do it again.

4 MR. NOURSE: Start over? Okay.

5 MR. LANG: Yeah.

6 Q. The current plan is to have AEP Genco
7 issue all of its common stock to Ohio Power Company
8 in exchange for the generation assets so you have a
9 stock-for-asset trade.

10 A. I believe that's correct. I'm trying to
11 find in our corporate separation filing I believe on
12 Friday -- Steve, maybe you can point me to the right
13 page -- the actual transaction is listed. And I
14 believe that's correct. I don't want to hold this up
15 too long.

16 Q. Okay.

17 A. But, again, we've written it down so if
18 my words here conflict with anything that we filed,
19 I'll rely on the filing.

20 Q. Do you have understanding of the stock,
21 kind of the flow of the stock transactions related to
22 the --

23 A. Yeah, generally. I won't put it in the
24 terms of maybe the tax attorney or whoever's going to

19 (Pages 73 to 76)

Page 77

1 develop the transaction, but it's --

2 Q. God forbid.

3 A. Yeah. We'll first drop the generation
4 out of existing AEP Ohio power, and I think the
5 description you gave, where they issue stock in
6 exchange for that. And then I think, as I recall,
7 AEP Ohio would then dividend that stock up to the
8 parent. But I think the best thing to do is to look
9 at the actual description.

10 Q. Do you know whether dividending the stock
11 up to the parent, as you refer to it, would have any
12 impact on Ohio Power's financial integrity?

13 A. I don't believe it would.

14 Q. In addition to the corporate separation
15 plan document that has been filed in the case number
16 11-5333, is AEP Ohio also developing detailed
17 policies and procedures for ensuring that the
18 regulated distribution utility does not provide an
19 advantage to a competitive affiliate?

20 A. Well, I don't think we have to develop
21 those procedures because I think they're already in
22 place. We've had functional corporate separation
23 that's been approved by the Commission and that's a
24 requirement even under a functional corporate

Page 78

1 separation. So, obviously, we'll continue to abide
2 by those. So I think your question was whether we
3 were developing them, and I think they're already in
4 place. Now whether they --

5 Q. So you have them.

6 A. There might be an enhancement or a change
7 to them, but I wouldn't anticipate any minor, or any
8 major changes needed in any of that around code of
9 conduct because we're fully complying.

10 Q. That's what I was curious about is what
11 changes you do anticipate having to make to the code
12 of conduct policies when you're going from the
13 functional separation to the full corporate
14 separation.

15 MR. NOURSE: I'm sorry. You earlier on
16 said "in addition to your filing" I think. Are you
17 still asking what's in the filing or in addition to
18 the filing?

19 MR. LANG: I'm asking, right, in addition
20 to the redline corporate separation plan that you
21 submitted to the Commission, because the, you know,
22 the code of conduct itself is different than the
23 document that's filed with the Commission, right?

24 MR. NOURSE: Well, it's --

Page 79

1 MR. LANG: Or am I not right?

2 MR. NOURSE: It's replicated therein, I
3 think, to a large extent, but I'm just -- if you're
4 referring to the filing or a particular part --

5 Q. (By Mr. Lang) Yeah, maybe you could just
6 explain to me, you know, what's what. Which
7 document, you know, is there -- is that filing the
8 entire plan and code of conduct, or is this kind of
9 the summary plan and then there is more detailed
10 policies and procedures that are not in what was
11 filed?

12 A. Well, certainly within the company we
13 have detailed policies on code of conduct to
14 implement the plan that's filed with the Commission,
15 and of course that's one of the things they would
16 audit, to make sure that we're in compliance with
17 those plans. So I'm not sure -- is that what you
18 meant?

19 Q. I think that's what I mean. I was
20 simply -- my assumption has been that there's, you
21 know, that there's more paper, there's more policies,
22 there's more procedures that are, for example,
23 specific to particular units than this document
24 that's filed in 11-5333. Is that a fair assumption?

Page 80

1 A. I think so. I haven't participated in
2 this document to a great extent, but I would know
3 that you have to implement these policies and I would
4 say that this is a little too thin to have all the
5 policies and procedures that we have internally to
6 make sure we're meeting all the codes of conduct that
7 the Commission would require.

8 Q. It's fair to say that today you, as a
9 Service Company employee, have to function with the
10 code of conduct and be aware of the code of conduct,
11 you know, every day in doing what you do, right?

12 A. Correct. And I have to take training
13 every year. FERC I think also requires code of
14 conduct training which, yeah, we're all subject to,
15 so yes.

16 Q. Is it accurate to say that AEP Ohio does
17 not know today whether it will retire any generating
18 units prior to corporate separation?

19 A. Well, we don't know the exact date for
20 corporate separation. We do know that we had
21 planned, you know, several retirements, one is
22 Conesville 3 which is the end of '13; I think we're
23 pretty certain of that one. Sporn 5 we're -- we
24 haven't got approval from the Commission. That's the

20 (Pages 77 to 80)

Page 81

1 other thing that's required, by the way, for
2 retirements I believe in Ohio is we need Commission
3 approval. We also have to get PJM approval.

4 But Sporn 5 we've gotten PJM approval as
5 well as the market monitor has opined on it, we're
6 not sure he has approval authority but, anyway, he's
7 okay with the retirement. We're still awaiting the
8 PUCO's approval of the Sporn 5 retirement.

9 Q. What's the status for Conesville 3 with
10 regard to those approvals?

11 A. Conesville 3, we haven't started the
12 process. We've got time because it's the end of '13
13 I believe, with Conesville 3. So I think PJM
14 requires a 90-day notice, so we probably give them
15 advance notice and then of course we have discussions
16 all the time with PJM, they're aware of, you know,
17 plans. We try to keep them informed. Obviously,
18 with respect to environmental rules and so forth
19 we've been talking with them.

20 Q. With regard to the pool termination and
21 corporate separation proceedings that will be filed
22 at FERC there will be I guess a stakeholder
23 discussion process as part of those FERC proceedings;
24 is that right?

Page 82

1 A. That's correct.

2 Q. And at this point AEP Ohio does not know
3 whether any stakeholder, including another state
4 utility, would be making a claim on AEP Ohio's
5 capacity or AEP Ohio's units; is that correct?

6 A. We don't know if a state commission makes
7 some sort of claim on those units. We're not -- I
8 would say from our perspective we wouldn't think
9 they'd have a legitimate claim on those units, but we
10 don't know what their intentions are.

11 Now, if you're saying a claim might be
12 just a request or, you know, a desire, I would expect
13 that we might hear some of that and we might
14 accommodate that, but I don't know that whether they
15 feel they have a claim on the asset or not, whether
16 they intend to make any sort of filing to that
17 effect.

18 Q. Do you know whether it would be to the
19 benefit of AEP Ohio in that FERC process to have an
20 order from the Public Utilities Commission of Ohio
21 requiring the transfer of the assets to AEP Genco?

22 THE WITNESS: Could you read that?

23 MR. NOURSE: Could you repeat the
24 question?

Page 83

1 (Record read.)

2 A. Yes, I think, you know, the FERC would
3 look to AEP -- state of Ohio as well as all the other
4 states and would like to have their input, and
5 certainly an order from the PUCO requiring that
6 separation would be beneficial I would think.

7 Q. Just recently, September 27th, AEP
8 filed for FERC authorization to issue \$2.825 billion
9 in securities. Do you have any familiarity with that
10 filing?

11 A. No.

12 Q. Assuming the stipulation is approved by
13 the Public Utilities Commission of Ohio without
14 material modification, so things go the way you want
15 them to go, is the Commission's approval of the
16 application that was filed in case number 11-5333
17 also a precondition to AEP Ohio providing notice to
18 PJM that it will participate in the base residual
19 auction for -- for delivery years 2015 and '16?

20 MR. NOURSE: Object to the extent you're
21 asking for a legal conclusion.

22 You can state your understanding.

23 Q. Just to make clear, I'm looking for your
24 understanding of the stipulation process, what's

Page 84

1 required and what's not.

2 THE WITNESS: Can I have the question
3 read back then?

4 (Record read.)

5 A. Well, I think what we need is approval of
6 the stipulation as one condition, obviously, and I
7 think, as we discussed earlier, I'm anticipating that
8 if they approve the stipulation, they have approved
9 corporate separation and, coupled with that, I don't
10 think there's any subsequent approval of corporate
11 separation needed. And if those things happen, then
12 I think the stipulation requires us to participate in
13 the RPM auction beginning in planning year '15-'16.

14 Q. So if the Commission has not completed
15 its review of the corporate separation plan
16 modification, which has been filed in this separate
17 case, then AEP Ohio would still give the notice to
18 PJM that's required under the stipulation; is that
19 right?

20 A. Well --

21 THE WITNESS: I don't know if you were
22 going to say something, Steve.

23 MR. NOURSE: Well, same objection. I
24 think you're asking for a future contingency on a

21 (Pages 81 to 84)

Page 85

1 legal decision.

2 You can answer if you know.

3 A. Yeah, I don't know from a legal
4 perspective, but I assume if there was some -- this
5 proceeding was dragging out and we thought it wasn't
6 meeting the spirit of the stipulation, you know, and
7 we didn't get the real approval of corporate
8 separation we needed to say that the stipulation was
9 met, then I'm not sure we'd be under any obligation
10 to participate in that RPM auction.

11 Q. I'm trying to understand your view of the
12 impact of this, you know, what's been filed in
13 11-5333 because there's, I think in the testimony,
14 the attachment or the exhibit to the testimony you
15 refer to it as a compliance filing and, essentially,
16 that the Commission's order in the ESP case is the
17 order that approves corporate separation.

18 This different modification to the plan
19 language is, you know, is something that needs to be
20 done as it's part of the paperwork, but, you know, to
21 me that didn't seem all that -- didn't seem that all
22 important. It's, you know, paperwork, but that's why
23 I'm trying to understand, you know, is there
24 something in that, is there something that needs to

Page 86

1 be done in that 11-5333 case that is important in
2 order for you to give the notice to PJM next spring?

3 MR. NOURSE: Well, again, he can give his
4 understanding, but I think you're ultimately asking
5 for a legal conclusion. So go ahead.

6 A. Yeah, I think I'd look at it the same
7 way, that we don't think it will be a problem with
8 this getting approved, and I consider this some of
9 the paperwork that's needing to get done, but I would
10 fully expect the Commission to, if they approved the
11 stipulation, would be approving corporate separation.
12 We wouldn't expect any hang-up with just a compliance
13 filing.

14 So, you know, I don't know what happens
15 if -- I don't know what might happen in the future,
16 but I fully expect the Commission to give us approval
17 of corporate separation. I would hope if they need
18 to give us an order on this compliance filing, that
19 it would all occur before we needed to make our
20 election in PJM.

21 Q. If FERC approval of corporate separation
22 and pool modification is, you know, does not occur
23 until 2014, is it your understanding of the
24 stipulation that AEP Ohio nevertheless will conduct

Page 87

1 an auction which would occur in December 2013 for the
2 first 20 tranches of SSO load?

3 MR. NOURSE: We might need to read that
4 back just because you mentioned a couple dates, I
5 want to make sure they're clear.

6 MR. LANG: Yeah. I can tell you I'm
7 generally referring to what's on page 16 of the
8 stipulation.

9 MR. NOURSE: With that clarification
10 could you read the question one more time? Thanks.
11 (Record read.)

12 A. Yes, that's my understanding, December
13 1st of 2013 if we haven't received approval from
14 FERC.

15 Q. Is the schedule that's in Appendix B for
16 the FERC proceedings, is that the -- does that
17 establish a time line for those FERC proceedings that
18 AEP Ohio believes is a reasonable time line for
19 obtaining FERC approval?

20 A. Well, it was the subject of negotiations.
21 I believe it's fairly aggressive, in my opinion. I
22 would hope that we can make these dates, but as I
23 mentioned before, we're not in full control of the
24 process, but we'll do everything we can to meet these

Page 88

1 dates set out.

2 Q. And I have some small experience with
3 FERC proceedings, so it's fair to say that FERC
4 proceedings can sometimes drag on longer than you
5 hope they will go?

6 A. Yes, they can drag on. Obviously, if you
7 can reach agreements with what FERC considers
8 significant stakeholders, that is wholesale
9 customers, they also listen to state public service
10 commissions, you have much more probability of
11 getting a quick order and success.

12 Q. So if FERC approval of the pool
13 termination and corporate separation are delayed into
14 2015, then under the stipulation there would be
15 another auction in December of 2014 for the I guess
16 second 20 tranches of SSO load.

17 A. I'm sorry. You said not approved until
18 20 --

19 Q. Going into 2015.

20 A. Okay.

21 Q. Essentially delayed, delayed until the
22 end of 2014, you know, if you don't have a FERC
23 decision by that time, the next auction is a December
24 2014 auction for the second 20 tranches. Is that

22 (Pages 85 to 88)

Page 89

Page 91

1 your understanding?

2 A. Yeah. I'll read the section of the
3 stipulation. I think they're pretty clearly laid
4 out, it's just a matter of, you know, jotting them
5 down perhaps on a time line, but -- again, I'll defer
6 to the actual language of the stipulation.

7 But it says -- I'll skip some, but it
8 says if full corporate separation or dissolution or
9 amendment of the pool is not completed prior to the
10 second auction for December 1st, 2014, AEP Ohio
11 will nonetheless conduct a second auction for the
12 next 20 tranches of the 2015-2016 auction in December
13 2014.

14 Q. Okay. Then I guess the next question
15 would be if you still don't have FERC approval going
16 into April of 2015, then the final auction of the
17 remaining 60 tranches would occur in April of 2015.

18 MR. NOURSE: Sorry. That was a question,
19 right?

20 MR. LANG: That was a question.

21 THE WITNESS: Could you reread it?

22 (Record read.)

23 A. I'm not sure -- once you get out to a
24 certain date, I'm not sure it's specifically

1 based on your knowledge, you can.

2 A. The only comment I can make regarding
3 this is that there will be -- there are certain
4 proceedings that can occur with the PUCO around this
5 topic in the interim so we have time to work this out
6 I think.

7 You know, as we get closer to that date
8 there may be some discussion needed with, because it
9 isn't specifically addressed, but at this point, as I
10 said, I can't imagine that FERC would not have given
11 us an answer at that point because of the
12 ramifications, as I said, for AEP and its customers.

13 Q. Under the stipulation is one of the
14 possibilities that even though you haven't, you know,
15 even though you've had those auctions, that if you
16 don't have corporate separation approval, you don't
17 have pool termination approval, that come June 2015
18 you set aside the auction results and continue along
19 and AEP Ohio continues along as the standard service
20 offer supplier?

21 A. At this point I wouldn't want to limit
22 the possibilities. It's a little far out there and I
23 haven't, you know, but there are a lot of
24 possibilities. I'm sure we can come up with a

Page 90

Page 92

1 addressed in the stipulation. Our position is that
2 we will have an order from the FERC by that time such
3 that we really wouldn't be into 2015 without
4 resolution. And I think the FERC would certainly
5 move to have an answer, you know, either no or yes by
6 that point in time because they're going to recognize
7 this is very important to not only AEP, but the
8 states that we serve. So that's my position on that.
9 I didn't think the stipulation needed to address --
10 keep going beyond a certain date.

11 Q. And that's, you know, understanding that
12 that's the hope and the expectation with regard to
13 getting a FERC decision, you know, I agree it's not
14 clear in the stipulation what happens if you don't
15 have that FERC decision by 2015, so that's why I'm,
16 you know, I'm trying to find out if that happens, if
17 you don't have that FERC decision, do you still
18 complete the auctions for the SSO supply and then
19 switch that load over to the winning bidders of those
20 auctions come June 2015?

21 MR. NOURSE: Again, I object because I
22 think you're asking for a legal obligation, it's
23 something the stipulation doesn't address; he's
24 already stated that. If you want to comment further

1 solution working with the Commission and other
2 parties if we're in that position.

3 Q. Do you agree that the standard service
4 offer base generation rate, the nonfuel portion, is
5 not cost based?

6 A. Yes. It's not based on any recent
7 cost-of-service study.

8 Q. So there's no particular capacity cost
9 that's being recovered through the standard service
10 offer rates.

11 A. Or you could say you can't specifically
12 identify the capacity portion of that.

13 Q. Okay. In order for you to determine
14 whether AEP Ohio is fully recovering the embedded
15 costs of its generating units and earning a
16 reasonable return through its SSO rates do you have
17 to offset from those costs all the capacity sales and
18 the energy sales and the ancillary services revenues
19 that are related to those units?

20 A. I don't see the connection in determining
21 whether you're recovering those costs. To me it
22 might be an easier analysis, though, if you're
23 earning a reasonable return, ROE, you're covering
24 your costs in my opinion now.

23 (Pages 89 to 92)

Page 93

Page 95

1 With respect to looking at AEP Ohio it's
2 not just getting retail revenues, it's getting
3 wholesale revenues, it's getting T and D revenues,
4 generation revenues and all, but that's what you
5 could do if you don't have a full cost of service by
6 function for retail, you can make a judgment, if
7 you're earning an adequate return, you're probably
8 recovering all of your costs either through the
9 wholesale sales pool, for example, or, you know,
10 sales to Wheeling Power which is an affiliate
11 wholesale deal or the retail customer.

12 Q. So you look at all of those revenue
13 sources to determine --

14 A. Yeah, you look at all revenues and all
15 expenses.

16 Q. With regard to the full embedded capacity
17 costs referenced in your testimony, you rely on
18 Witness Pearce for the calculation of those costs,
19 correct?

20 A. And when you say "full capacity costs,"
21 you're speaking of I think it was about 355 on a
22 combined basis? Yes, I'm relying on Witness Pearce.

23 Q. Did you have any involvement in his
24 calculation of those costs?

1 offsets do not contribute to the cost recovery and
2 the fair return that's earned on the asset?

3 A. I'm not sure that's my position based on
4 your earlier question which was around, you know,
5 when you look at an income statement and you're
6 earning a return, you're looking at all the factors
7 involved. In this particular instance we're carving
8 out what is the appropriate capacity cost for a CRES
9 provider. So I think they're two distinct type of
10 analysis or judgments. I wouldn't say one is
11 necessarily connected to the other.

12 Q. So when you say you're carving out the
13 appropriate cost to be charged to a CRES provider,
14 why are you not taking in consideration the revenue
15 from the energy sales?

16 MR. NOURSE: I object just to the extent
17 you're asking him questions about Pearce's testimony
18 and he's already said he's relying on Mr. Pearce.

19 You can answer.

20 MR. LANG: He also said he supervises
21 Mr. Pearce.

22 MR. NOURSE: Doesn't mean he's addressing
23 the matters in his testimony. Separate witness.

24 Q. To the extent that you know.

Page 94

Page 96

1 A. I reviewed them, yes.

2 Q. And what was the purpose of your review?

3 A. Mr. Pearce reports to me and so I tend --
4 he wants to get my opinion so he'll have me review
5 them. You know, we had discussions around them.

6 Q. Did you have discussions regarding the
7 appropriate revenue offsets that Mr. Pearce included
8 in his calculation?

9 A. Repeat that. I'm sorry.

10 Q. Did you have discussions regarding the
11 appropriate revenue offsets, for example, offsets for
12 capacity sales, energy sales, other revenue sources,
13 that Mr. Pearce included in his calculations?

14 A. We had discussions around forming a rate
15 methodology. We're not recommending energy offsets,
16 for example, but certainly we have capacity offsets,
17 for example, you know, the pool capacity credits that
18 are coming in and so forth. So when you said
19 "appropriate," we're not supporting the energy
20 offsets, but we did, Mr. Pearce did calculate an
21 energy offset if the Commission thought that were
22 appropriate and we did have discussions around that
23 as well.

24 Q. Is it your position that the energy

1 A. Well, again, Mr. Pearce is the expert on
2 the calculation. Just because you're providing a
3 wholesale capacity charge to a CRES provider doesn't
4 mean that they're entitled to all your other profits
5 and costs likewise. What you're trying to identify
6 is the proper capacity charge, and that's what we've
7 done in our formula rate calculation.

8 So they're not, again, they're not a
9 party to our income statement, they're not taking all
10 our risks and everything that we're subjected to.
11 They've got a very limited role. And, of course, we
12 believe that the RAA permits a cost-based calculation
13 for capacity.

14 That being said, as I mention in my
15 testimony, we recognize that this is an issue that
16 other parties have raised and we think that, you
17 know, that's why we think that the compromise number
18 is a fair number to all the parties involved in the
19 stipulation. Obviously, I haven't been real happy
20 with it, the 255 I think is light from my
21 perspective, but that's the nature of negotiations.

22 Q. Now, you refer in your testimony to a, I
23 think it's a classic middle ground compromise is what
24 you believe the stipulation is, correct?

24 (Pages 93 to 96)

Page 97

1 A. Yes. I believe when you look at the
2 overall package, I think all the parties came to the
3 table with something to give in the stipulation, and
4 certainly we're talking about the 255, while I may
5 think that we didn't get a very good deal on that, of
6 course it's, you know, the 255 is after the sharing
7 as well so you have to look at the blended result.

8 I may not think that we got a deal, a
9 particularly good deal on that, you know. When you
10 look at the overall stipulation, yeah, you may have
11 given up more than you want there, but you may have
12 gotten something else that compensates it. So I look
13 at it from the total package perspective.

14 Q. Would you agree that the 255 per
15 megawatt-day is fairly close to AEP Ohio's net cost
16 of capacity?

17 A. I don't have anything to base that on,
18 you know, it's just a number in the stipulation, the
19 255. Though, you know, I am familiar with other
20 benchmarks that we could start talking about like
21 what is net CONE for '15-'16 in RPM. It's \$342, for
22 example.

23 Did I say "'14-'15"? It's '14-'15, the
24 CONE price. So I can put that in perspective and I

Page 99

1 MR. LANG: Yes. The C-O-N-E.

2 Q. If you take Mr. Pearce's number, the 355,
3 and net against that the margin for the sale of
4 energy into PJM, that gets you fairly close to the
5 255 per megawatt-day, doesn't it?

6 A. No. I think Mr. Pearce had an energy
7 offset that was a good deal less than that. It's
8 more complex than that.

9 Q. But he only has a partial energy offset,
10 correct?

11 A. He has an appropriate energy offset. If
12 the Commission were to say that we had to have an
13 energy offset, our position, of course, our final
14 position is that there shouldn't be any energy
15 offset. Obviously, 255 is a comprised number. But I
16 wouldn't put any great stake on that number. There's
17 a reason -- and by the way, The Brattle Group came
18 out with a report that they're required do for PJM
19 and they recognize one of the problems with the
20 current net CONE calculation in the RPM market is
21 that energy and ancillary services offsets have been
22 overstated and they're recommending that, you know,
23 that's causing problems setting the capacity prices
24 too low.

Page 98

1 know, you know, what the pool charges for capacity.
2 I know, for example, that, you know, in our formula
3 rates with wholesale customers, in this instance
4 they'd be paying 355. It's a bundled product that
5 they're buying, they're buying both energy and
6 capacity.

7 But I know that those customers haven't
8 complained, in fact, a lot of those customers, that
9 are using these formula rates like in Virginia have
10 come back to the company. They were buying from the
11 market, signed up for a cost based formula rate,
12 which includes a number very comparable to the 355.
13 Each formula is a little different, but you're not
14 going to get far from that on a cost basis.

15 MR. NOURSE: Could we define "net CONE"
16 for the record?

17 MR. LANG: If you want to, Steve.

18 A. Yes, net CONE is -- "CONE" stands for
19 cost of new entry, and net CONE is that capacity cost
20 offset by some energy sales or margins. And it's a
21 defined term in PJM I believe, net CONE. But the --

22 MR. NOURSE: That's fine. I just wanted,
23 especially the CONE acronym is all I was really
24 getting at. Thank you.

Page 100

1 So this is a very debatable issue, again.
2 And we don't have to debate, you know, our position
3 against the other parties, but that being said --
4 that's why we recognize that the 255 was something we
5 could agree to in the context of an overall
6 stipulation, but to say that, you know, if you had
7 applied the correct energy offset or imply that, I
8 can't agree with that statement.

9 Q. Do you agree that Mr. Pearce does not net
10 100 percent of the margin from the sale of energy
11 against his \$355 price?

12 A. You'd have to tell me what sale of energy
13 you're talking about. There's a lot of sales of
14 energy out of these units. Are you talking about
15 pool? Are you talking about just the retail portion?
16 Are you talking about retail and all wholesale? I
17 don't know what your premise is. But he's looked at
18 each of the components around the energy offset that
19 he thinks is appropriate and picked those that make
20 sense if the Commission were to say we had to have an
21 energy offset.

22 So I can't admit that he didn't do fully
23 what would get the appropriate number. From a cost
24 of service standpoint I think his number is very

25 (Pages 97 to 100)

Page 101

Page 103

1 supported.

2 Q. Why would it make sense to not include
3 revenue from energy sales?

4 A. I guess why would it make sense when this
5 is a sale to a CRES provider? They're supplying
6 their own energy. We should be retaining those sales
7 of our own energy, the margins on those energy sales.
8 So what we're developing in our forming a rate is a
9 charge for the capacity.

10 Q. And so in that --

11 A. And, by the way, I just wanted to add one
12 other thing, in the RAA schedule, I guess it's
13 schedule D we talked about earlier, when it said
14 "defined capacity costs," it didn't define capacity
15 costs as having a revenue offset. Costs to me is
16 costs. It's not talking about the revenue side of a
17 transaction with an energy offset.

18 So I think we have a proper basis in that
19 schedule for what we've done. Again, you know, what
20 I'm here supporting in my testimony is the 255 and,
21 you know, so I don't want to sit here and re-litigate
22 our filed position, I don't want to do that Tuesday.
23 What I'm saying is that the 255 is a very reasonable
24 compromise I think from the other parties'

Page 102

1 perspective.

2 And why can I say the other parties'
3 perspective? Obviously we've reached agreement with
4 the vast majority of the CRES providers, you know,
5 all Howard Petricoff's groups, so that's a good test
6 of whether that's a reasonable charge I believe.

7 Q. I like how you say all of Howard's
8 groups.

9 A. Yeah. I couldn't remember them all, but
10 I know he represents quite a number.

11 Q. No one can. I think Howard has trouble.

12 A. Could I get some water?

13 Q. Sure. Go ahead.

14 A. Excuse me.

15 Q. So as you describe it there's two
16 different capacity costs for, one being for CRES
17 providers, one being the capacity costs recovered
18 through the standard service offer, correct?

19 A. No. If you look at capacity costs -- I
20 don't know, we can't say they're the same, but
21 capacity costs would be based on the same set of
22 assets, and capacity costs is capacity costs. It's
23 not energy. So capacity costs are going to be very
24 similar I would think.

1 Q. But you're certainly recovering, for
2 standard service offer customers you're recovering a
3 portion of your fixed costs through energy sales,
4 aren't you?

5 A. Generally, our rates were set on, a good
6 portion of them is going to be cost based with the
7 fuel cost, so we're not necessarily making any
8 margins on, say, the fuel cost part of it. It's
9 dollar-for-dollar recovery. And that's the majority
10 of the energy transaction. So I don't know what
11 margin we're producing there.

12 Q. So in your understanding energy sales are
13 not contributing at all to the recovery of generating
14 unit fixed costs?

15 A. I can't say they're not recovering at
16 all. I was giving an example for the retail customer
17 and, you know, their energy costs generally would
18 just recover the cost because the fuel is probably
19 the biggest component when you think about the total
20 rate charged, and that's cost based. We do have
21 off-system sales, as you're aware, and we do share
22 margins among the pool members with off-system sales.
23 But I wouldn't see where CRES providers are entitled
24 to that.

Page 104

1 Q. And that was my question. You're kind of
2 putting CRESs, you know, putting CRESs off to the
3 side. The off-system sales from those units are
4 contributing to your cost recovery of the fixed costs
5 and so there's, you know, you're not fully recovering
6 your fixed costs from your standard service offer
7 customers alone, there's contribution to recovery of
8 those costs from other sources including off-system
9 sales.

10 A. Yeah. I don't want to oversimplify it,
11 but yeah, there would be some. I can't say there's
12 not any recovery of fixed costs from energy sales. I
13 would expect there would be.

14 Q. And that's -- so for standard service
15 offer customers you're recovering fixed costs through
16 the standard service offer charge and off-system
17 sales for CRES providers, you know, because they're
18 in a different position --

19 A. They are. Sorry to jump in.

20 Q. Your position is for a CRES provider,
21 then, it's Mr. Pearce's number that gets the cost
22 recovery for them, right?

23 A. Well, yeah. What he developed is a cost
24 for capacity. We don't have to support their

Page 105

Page 107

1 profits. For example, they may get charged a cost
2 for capacity of a hundred dollars say in the RPM
3 market. They can choose to pass that -- and they may
4 have a retail contract with a customer, you know,
5 they can recover margin on that, they just set a
6 price, if they're able to contract with that
7 customer.

8 So they're certainly entitled to their
9 own profits. They also have the energy to compete
10 on. So, you know, I don't see any obligation on the
11 part of AEP Ohio to subsidize in any manner the CRES
12 providers. They can make their profits based on
13 their costs and what they elect to pass through to
14 their customers or not.

15 Q. At the top of page 8 of your testimony
16 you have a calculation of financial impacts of
17 RPM-based pricing. Are you familiar with that
18 calculation, how that calculation was performed?

19 A. I've seen a workpaper. Unfortunately, I
20 don't have the workpaper with me.

21 MR. NOURSE: We provided it, but I don't
22 know if I have it with me either.

23 Q. Do you know what the RPM-based pricing
24 was compared to to derive the financial impact

1 Q. Do you agree that shopping under the
2 stipulation will be constrained to those customers
3 who have access to the RPM-priced capacity?

4 A. I don't like the word "constrained." I
5 think shopping is going to occur based on, you know,
6 their cost versus what they can -- or our rates
7 versus what they can get from CRES providers, but I
8 don't think I'd say that it would be constrained.
9 That's not a term I would use.

10 Q. Are you aware that Mr. Munczinski used
11 the word "constrained"?

12 A. I think I saw that.

13 Q. And that was in the September 7th
14 investor call that Mr. Munczinski participated in; is
15 that your understanding?

16 A. That's what I recall, yes.

17 Q. How did you come by your knowledge of his
18 statements in that investor call?

19 A. I think I was reviewing a data request
20 that perhaps FirstEnergy submitted.

21 Q. So were you, you know, did you have any
22 personal involvement in that September 7th call?

23 A. No, I did not. And, by the way, I don't
24 want to necessarily criticize Rich's use of the word

Page 106

Page 108

1 numbers?

2 A. I would sure like to have the workpaper
3 in front of me. The fact of the matter is that, of
4 course, I submitted Mr. Munczinski's testimony and
5 did not develop those particular numbers.

6 Q. Okay.

7 A. I did review it, it looked reasonable to
8 me in the context of what we're saying here, but I
9 don't have it in front of me, so I'd prefer to be
10 looking at it.

11 Q. So you reviewed it as part of
12 substituting this --

13 A. Right.

14 Q. -- substituting your testimony and you
15 just don't remember as we're sitting here this
16 morning?

17 A. Right.

18 Q. Okay. That's fine.

19 MR. NOURSE: Jim, if you want to take a
20 break, we could get it, or maybe you already have it,
21 but either way.

22 MR. LANG: No. It's not that important
23 this morning.

24 MR. NOURSE: Okay.

1 "constrained," I mean, I just probably wouldn't use
2 that same word myself. And I don't know what his
3 meaning attached to it.

4 But the way I look at it is if, you know,
5 we're subsidizing the CRES providers, that's my
6 opinion obviously, you may disagree, with a lower
7 price, in upcoming years it's close to zero for
8 capacity, you're going to have more shopping because
9 they're going to have more headroom. And if you then
10 get a price that I'll say is closer to what they
11 should be paying, their headroom is going to shrink,
12 you're probably going to have more limited shopping.

13 To put this in perspective, this needs a
14 perspective because you'll recall that AEP, we
15 haven't had any shopping. Why? Because our rates
16 were too low. And so it's just the fact that, you
17 know, as the market prices dropped, now we're exposed
18 to some shopping. Our rates are still very
19 competitive obviously, we don't have, you know, not a
20 great deal of exposure. But if you undercharge the
21 CRES providers for your own capacity, you're kind of
22 shooting yourself in the foot, then certainly that's
23 going to mean there's going to be more shopping.

24 So that's the context that I look at it.

Page 109

Page 111

1 It's just an economic analysis of, yeah, if you now
2 have the CRES providers paying what I'll consider a
3 more proper capacity price, then I would expect that
4 some of the shopping that was somewhat providing a
5 subsidy would disappear.

6 And I suspect that Mr. Munczinski meant
7 the same thing in that statement, but I can't speak
8 for him.

9 Q. So the issue of headroom really depends
10 on the combination between what the energy prices are
11 and what the capacity price is?

12 A. That may not be all of it, but that would
13 be probably one definition. I would think that if a
14 CRES provider didn't have his own capacity, you know,
15 that would probably be what would drive those
16 numbers.

17 Now, some CRES providers I would assume
18 would have their own capacity, so they may have a
19 whole other set of economics they're looking at.

20 Q. CRES providers don't have their own
21 capacity in the AEP zone until June 2015, correct?

22 A. I'm not sure about that, but I suspect --
23 what I'm saying is you could have an organization
24 that their marketing group has access to, I'll use

1 A. Well, there would be quite a number of
2 people supporting because usually you're dealing
3 with, you know, financial information and so you've
4 got accountants, you've got -- if you're talking
5 about forecast information or analysis, you've got
6 people certainly running forecast numbers and so
7 forth for them.

8 So there's a team of people that would
9 support them. You know, if he needs a number, he
10 isn't always in a position to calculate something
11 himself so he's going to go to whoever has the
12 appropriate knowledge and data to support what he
13 wants to present.

14 Q. Did you have any conversations with him
15 specifically about his statements with regard to
16 shopping on the September 7th investor call?

17 A. No.

18 Q. Do you have an opinion as to whether the
19 statements he made on the September 7th investor
20 call were truthful?

21 MR. NOURSE: Objection. Are you
22 asking -- it assumes he's read the transcript or
23 knows what all the statements you're talking about.
24 It's a vague question.

Page 110

Page 112

1 the example of FirstEnergy, right, they have their
2 generation separate. So it has its costs and so
3 forth. And if they're standing behind their
4 marketing group, you know, those particular costs can
5 also influence headroom, margin, you know, in their
6 business decision, as opposed to a CRES provider
7 that's just a marketer and really doesn't have the
8 assets standing behind them.

9 Alls I'm saying is I'm not as familiar
10 with headroom from all angles, but I would accept
11 that the sum of the energy and capacity is at, at
12 least one measure of it as compared to the revenue
13 they're getting from the market, a market based
14 contract.

15 Q. When Mr. Munczinski is on these investor
16 calls, do you provide support to him or does he have
17 someone else that supplies support to him, you know,
18 so that, you know, I always expect there's some
19 behind-the-scenes person that's providing the factual
20 information to folks like Mr. Munczinski and
21 Mr. Hamrock when they're on these calls. Are you one
22 of those people?

23 MR. NOURSE: I object for relevance. If
24 you know, you can answer.

1 Q. Well, you said you had reviewed -- what
2 have you reviewed with regard to statements? Is it
3 only the request for admissions?

4 A. I believe so.

5 Q. Okay. So you haven't reviewed the
6 transcript itself?

7 A. No.

8 Q. With regard to the statement that you did
9 review, do you have an opinion as to whether the
10 statement was truthful?

11 A. I would think that Mr. Munczinski would
12 make a truthful statement. The only thing is, again,
13 I explained what I thought he might mean by a
14 particular word. You can take that, you know, to a
15 lot of statements people make and he would have to
16 explain for himself, you know, why he would think
17 that's a truthful statement.

18 I didn't see anything I took issue with
19 if that's your question to me.

20 Q. We might be there. Just checking my
21 notes.

22 MR. LANG: I think that's all I have for
23 you this morning. And we don't have to ask anyone on
24 the phone whether they have anything else.

28 (Pages 109 to 112)

Page 113

1 THE WITNESS: Even if they're there.

2 MR. LANG: Even if they're there we can't
3 hear them.

4 MR. NOURSE: Okay. He would like to
5 review the transcript.

6 (The deposition concluded at 11:48 a.m.)

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Page 115

1 CERTIFICATE

2 State of Ohio :
3 : SS:

4 County of Franklin :

5 I, Maria DiPaolo Jones, Notary Public in and
6 for the State of Ohio, duly commissioned and
7 qualified, certify that the within named Philip J.
8 Nelson was by me duly sworn to testify to the whole
9 truth in the cause aforesaid; that the testimony was
10 taken down by me in stenotypy in the presence of said
11 witness, afterwards transcribed upon a computer; that
12 the foregoing is a true and correct transcript of the
13 testimony given by said witness taken at the time and
14 place in the foregoing caption specified and
15 completed without adjournment.

16 I certify that I am not a relative, employee,
17 or attorney of any of the parties hereto, or of any
18 attorney or counsel employed by the parties, or
19 financially interested in the action.
20
21
22
23
24

IN WITNESS WHEREOF, I have hereunto set my
hand and affixed my seal of office at Columbus, Ohio,
on this 7th day of October, 2011.

Maria DiPaolo Jones, Registered
Diplomate Reporter, CRR and
Notary Public in and for the
State of Ohio.

My commission expires June 19, 2016.
(MDJ-3903)

20
21
22
23
24

Page 114

1 State of Ohio :
2 : SS:

3 County of _____ :

4 I, Philip J. Nelson, do hereby certify that I
5 have read the foregoing transcript of my deposition
6 given on Friday, October 7, 2011; that together with
7 the correction page attached hereto noting changes in
8 form or substance, if any, it is true and correct.

9 _____
10 Philip J. Nelson

11 I do hereby certify that the foregoing
12 transcript of the deposition of Philip J. Nelson was
13 submitted to the witness for reading and signing;
14 that after he had stated to the undersigned Notary
15 Public that he had read and examined his deposition,
16 he signed the same in my presence on the _____ day
17 of _____, 2011.
18
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Notary Public

My commission expires _____

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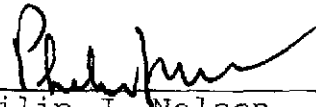
29 (Pages 113 to 115)

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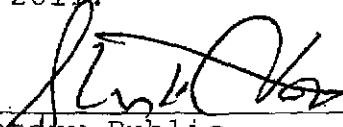
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2 County of Franklin : SS:

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13 that after he had stated to the undersigned Notary
14 Public that he had read and examined his deposition,
15 he signed the same in my presence on the 10th day
16 of October, 2011.

17 
18 Notary Public

19 My commission expires



20 STEVEN T. NOURSE, Attorney At Law
21 Notary Public, State of Ohio
22 My commission has no expiration date
23 Section 147.03 R.C.
24

Errata to the Deposition of Philip J. Nelson taken October 7, 2011

Page	Line	Change From:	To:	Reason
13	9	"a"	"at"	Typo
14	4	"That the"	"At this"	Clarity
25	11	"10 th "	"2010"	Typo
27	1	"22"	"27"	Typo
71	8	"that plant"	"OVEC"	Clarity
101	8	"forming a"	"formula"	Typo