VIA FEDEX

Amerex Brokers LLC

September 20, 2011

Public Utilities Commission of Ohio Docketing Division 13<sup>th</sup> Floor 180 East Broad Street Columbus, Ohio 43215-3793 2011 SEP 22 AM 9: 10

RE: Amerex Brokers LLC's Renewal Certification Application for Competitive Retail Natural Gas Brokers/Aggregators under Original Case Number: 09-862-GA-AGG

To whom it may concern:

Please find enclosed herein the amended Exhibit C-5 to Amerex Brokers LLC's Renewal Application for Competitive Natural Gas Brokers/Aggregators under Original Case Number 09-862-GA-AGG. After discussing our renewal application with the Commission's account representative, the information provided herein honors their request for forecasted financial statements. Furthermore, as instructed, we have indicated and submitted these materials designated as confidential pursuant to a protective order. Our motion pro hac vice will be filed before the Commission contemporaneously with this submission.

Very truly yours,

Amalia Berrios

Counsel

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Technician Date Processed SEP 2 2 2011

# BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Amended Exhibit C-5 of the	)	
Renewal Certification Application	)	
For Competitive Retail Natural Gas Brokers/Aggregators	)	Case No. 09-862-GA-AGG

#### MOTION FOR PROTECTIVE ORDER

Pursuant to the provisions of Rule 4901-1-24(D) of the Ohio Administrative Code ("O.A.C."), Amerex Brokers LLC ("Amerex") respectfully moves the Public Utilities Commission of Ohio ("Commission") to issue a protective order to protect the confidentiality and prohibit disclosure and dissemination of certain documents filed simultaneously with this motion. The documents in Amended Exhibit C-5 Forecasted Financial Statements ("Amended Exhibit C-5") contain competitively sensitive and proprietary business financial information comprised of trade secrets. These documents have been clearly marked as confidential and are hereby filed under seal, separate from Amerex's Renewal Certification Application for Competitive Retail Natural Gas Brokers/Aggregators which has already been filed.

The grounds for the instant Motion are set forth in the attached Memorandum in Support.

Respectfully submitted,

Paul Puchot

Senior Counsel and Senior Vice President

Amerex Brokers LLC

1 Sugar Creek Center Blvd., Suite 700

Sugar Land, Texas 77478

Phone: (281) 340-5272

Facsimile: (281) 569-5272

paul.puchot@amerexenergy.com

# BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Amended Exhibit C-5 of the	)	
Renewal Certification Application	)	
For Competitive Retail Natural Gas Brokers/Aggregators	)	Case No. 09-862-GA-AGG

#### MEMORANDUM IN SUPPORT

Contemporaneously with this Motion for Protective Order and Memorandum in Support, Amerex Brokers LLC ("Amerex") files the Amended Exhibit C-5 of the Renewal Certification Application for Competitive Retail Natural Gas Brokers/Aggregators. As part of a review of the renewal application materials, the Public Utilities Commission of Ohio ("Commission") requested information pertaining to Amerex's forecasted financial statements (Amended Exhibit C-5). Amerex has submitted the requested information under seal because the documents contain competitively sensitive and highly proprietary business financial information that requires confidential treatment. Consequently, Amerex requests that the Commission maintain the confidential nature of these documents and the information contained therein and to protect the documents from public disclosure.

Rule 4901-1-24(D) of the Ohio Administrative Code ("O.A.C."), provides for the issuance of an order that is necessary to protect the confidentiality of information contained in documents filed at the Commission to the extent that state and federal laws prohibit the release of such information and where non-disclosure of the information is not inconsistent with the purposes of Title 49 of the Revised Code ("R.C."). State law recognizes the need to protect information that is confidential in nature, as is the information in Amended Exhibit C-5. Section 4928.06(F), R.C., specifically permits the Commission to grant confidentiality to competitive information in that it states that "The commission shall take such measures as it considers necessary to protect the confidentiality of such information." Non-disclosure of the information will not impair the purposes of Title 49 as the Commission and its Staff will have access to the information they need to complete the review process.

The documents and information contained in Amended Exhibit C-5 are comprised of competitively sensitive and highly proprietary business financial information falling within the statutory characterization of a trade secret as defined by Section 1333.61(D), R.C.<sup>1</sup>

<sup>&</sup>lt;sup>1</sup> R.C. 1331.61 (D) defines trade secret as: "information, including the whole or any portion or phase of any scientific or technical information, design, process, procedure, formula, pattern, compilation, program, device, method, technique, or improvement or any business information or plans, financial information, or listing of names, addresses, or telephone numbers, that satisfies both of the following: (1) It derives independent economic value,

Clearly, forecasted financial statements as set forth in Amended Exhibit C-5 contain proprietary data and are confidential. Public disclosure or dissemination of this information would jeopardize Amerex's business position and ability to compete. Amerex asserts that this information is not generally known by the public and is held in confidence in the ordinary and normal course of business. Therefore, Amerex reasonably requests that the identified financial information contained in Amended Exhibit C-5 be considered trade secrets, and thus, be treated as confidential by this Commission and its Staff.

WHEREFORE, Amerex respectfully requests that this Motion for Protective Order be granted for the reasons set forth herein.

Respectfully submitted,

Paul Puchot, Senior Counsel and Senior Vice President

Amerex Brokers LLC

1 Sugar Creek Center Blvd., Suite 700

Sugar Land, Texas 77478

Telephone: (281) 340-5272 Facsimile: (281) 569-5272

September 20, 2011

## **AMEREX BROKERS LLC**

## AMENDED EXHIBIT C-5 FORECASTED FINANCIAL STATEMENTS

Please find submitted herein under seal of confidentiality the forecasted financial statements for 2011 and 2012 for Amerex Brokers LLC as requested by the Public Utilities Commission of Ohio.