

The Public Utilities Commission of Ohio
TELECOMMUNICATIONS FILING FORM
(Effective: 01/20/2011)

This form is intended to be used with most types of required filings. It provides check boxes with rule references for the most common types of filings. It does not replace or supersede Commission rules in any way.

In the Matter of the Application of OneCommunity for New)
Operating Authority)
)
)

TRF Docket No. 90-_____

Case No. 11 - 4253 - **TP** - ACE

NOTE: Unless you have reserved a Case #, leave the "Case No" fields BLANK.

Name of Registrant(s) OneCommunity

DBA(s) of Registrant(s) _____

Address of Registrant(s) 800 West St. Claire Ave., Cleveland, Ohio 44113

Company Web Address _____

Regulatory Contact Person(s) Brett R. Lindsey Phone 216-923-2236 Fax _____

Regulatory Contact Person's Email Address BLindsey@onecommunity.org

Contact Person for Annual Report Scot Rourke Phone 216-923-2230

Address (if different from above) _____

Consumer Contact Information Scot Rourke Phone 216-923-2230

Address (if different from above) _____

Motion for protective order included with filing? ☒ Yes ☐ No

Motion for waiver(s) filed affecting this case? ☐ Yes ☒ No [Note: Waivers may toll any automatic timeframe.]

Notes:

Section I and II are Pursuant to Chapter [4901:1-6 OAC](#)

Section III – Carrier to Carrier is Pursuant to [4901:1-7 OAC](#), and Wireless is Pursuant to [4901:1-6-24 OAC](#).

Section IV – Attestation

(1) Indicate the Carrier Type and the reason for submitting this form by checking the boxes below.

(2) For requirements for various applications, see the identified section of Ohio Administrative Code Section 4901 and/or the supplemental application form noted.

(3) Information regarding the number of copies required by the Commission may be obtained from the Commission's web site at www.puco.ohio.gov under the docketing information system section, by calling the docketing division at 614-466-4095, or by visiting the docketing division at the offices of the Commission.

(4) An Incumbent Local Exchange Carrier (ILEC) offering basic local exchange service (BLES) outside its traditional service area should choose CLEC designation when proposing to offer BLES outside its traditional service area or when proposing to make changes to that service.

All Filings that result in a change to one or more tariff pages require, at a minimum, the following exhibits.

Exhibit	Description:
A	The tariff pages subject to the proposed change(s) as they exist before the change(s)
B	The Tariff pages subject to the proposed change(s), reflecting the change, with the change(s) marked in the right margin.
C	A short description of the nature of the change(s), the intent of the change(s), and the customers affected.
D	A copy of the notice provided to customers, along with an affidavit that the notice was provided according to the applicable rule(s).

Section I – Part I - Common Filings

Carrier Type <input type="checkbox"/> Other (explain below)	<input type="checkbox"/> For Profit ILEC	<input type="checkbox"/> Not For Profit ILEC	<input type="checkbox"/> CLEC
Change terms & conditions of existing BLES	<input type="checkbox"/> ATA 1-6-14(H) (Auto 30 days)	<input type="checkbox"/> ATA 1-6-14(H) (Auto 30 days)	<input type="checkbox"/> ATA 1-6-14(H) (Auto 30 days)
Introduce non-recurring charge, surcharge, or fee to BLES			<input type="checkbox"/> ATA 1-6-14(H) (Auto 30 days)
Introduce or Increase Late Payment	<input type="checkbox"/> ATA 1-6-14(I) (Auto 30 days)	<input type="checkbox"/> ATA 1-6-14(I) (Auto 30 days)	<input type="checkbox"/> ATA 1-6-14(I) (Auto 30 days)
Revisions to BLES Cap.	<input type="checkbox"/> ZTA 1-6-14(F) (0 day Notice)		
Introduce BLES or expand local service area (calling area)	<input type="checkbox"/> ZTA 1-6-14(H) (0 day Notice)	<input type="checkbox"/> ZTA 1-6-14(H) (0 day Notice)	<input type="checkbox"/> ZTA 1-6-14(H) (0 day Notice)
Notice of no obligation to construct facilities and provide BLES	<input type="checkbox"/> ZTA 1-6-27(C) (0 day Notice)	<input type="checkbox"/> ZTA 1-6-27(C) (0 day Notice)	
Change BLES Rates	<input type="checkbox"/> TRF 1-6-14(F) (0 day Notice)	<input type="checkbox"/> TRF 1-6-14(F)(4) (0 day Notice)	<input type="checkbox"/> TRF 1-6-14(G) (0 day Notice)
To obtain BLES pricing flexibility	<input type="checkbox"/> BLS 1-6-14(C)(1)(c) (Auto 30 days)		
Change in boundary	<input type="checkbox"/> ACB 1-6-32 (Auto 14 days)	<input type="checkbox"/> ACB 1-6-32 (Auto 14 days)	
Expand service operation area			<input type="checkbox"/> TRF 1-6-08(G) (0 day)
BLES withdrawal			<input type="checkbox"/> ZTA 1-6-25(B) (0 day Notice)
Other* (explain) _____			

Section I – Part II – Customer Notification Offerings Pursuant to Chapter [4901:1-6-7 OAC](#)

Type of Notice	Direct Mail	Bill Insert	Bill Notation	Electronic Mail
<input type="checkbox"/> 15-day Notice	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> 30-day Notice	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Date Notice Sent:				

Section I – Part III –IOS Offerings Pursuant to Chapter [4901:1-6-22 OAC](#)

IOS	Introduce New	Tariff Change	Price Change	Withdraw
<input type="checkbox"/> IOS	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Section II – Part I – Carrier Certification - Pursuant to Chapter [4901:1-6-08, 09 & 10 OAC](#)

Certification	ILEC (Out of Territory)	CLEC	Carrier's Not Offering BLES	CESTC	CETC
* See Supplemental form	<input type="checkbox"/> ACE 1-6-08 * (Auto 30- day)	<input type="checkbox"/> ACE 1-6-08 * (Auto 30 day)	<input checked="" type="checkbox"/> ACE 1-6-08 * (Auto 30 day)	<input type="checkbox"/> ACE 1-6-10 (Auto 30 day)	<input type="checkbox"/> UNC 1-6-09 * (Non-Auto)

*Supplemental Certification forms can be found on the Commission Web Page.

Section II – Part II – Certificate Status & Procedural

Certificate Status	ILEC	CLEC	Carrier's Not Offering BLES
Abandon all Services		<input type="checkbox"/> ABN 1-6-26 (Auto 30 days)	<input type="checkbox"/> ABN 1-6-26 (Auto 30 days)
Change of Official Name *	<input type="checkbox"/> ACN 1-6-29(B) (Auto 30 days)	<input type="checkbox"/> ACN 1-6-29(B) (Auto 30 days)	<input type="checkbox"/> CIO 1-6-29(C) (0 day Notice)
Change in Ownership *	<input type="checkbox"/> ACO 1-6-29(E) (Auto 30 days)	<input type="checkbox"/> ACO 1-6-29(E) (Auto 30 days)	<input type="checkbox"/> CIO 1-6-29(C) (0 day Notice)
Merger *	<input type="checkbox"/> AMT 1-6-29(E) (Auto 30 days)	<input type="checkbox"/> AMT 1-6-29(E) (Auto 30 days)	<input type="checkbox"/> CIO 1-6-29(C) (0 day Notice)
Transfer a Certificate *	<input type="checkbox"/> ATC 1-6-29(B) (Auto 30 days)	<input type="checkbox"/> ATC 1-6-29(B) (Auto 30 days)	<input type="checkbox"/> CIO 1-6-29(C) (0 day Notice)
Transaction for transfer or lease of property, plant or business *	<input type="checkbox"/> ATR 1-6-29(B) (Auto 30 days)	<input type="checkbox"/> ATR 1-6-29(B) (Auto 30 days)	<input type="checkbox"/> CIO 1-6-29(C) (0 day Notice)

* Other exhibits may be required under the applicable rule(s). ACN, ACO, AMT, ATC, ATR and CIO applications see [the 4901:1-6-29 Filing Requirements on the Commission's Web Page](#) for a complete list of exhibits.

Section III – Carrier to Carrier (Pursuant to [4901:1-7](#)), and Wireless (Pursuant to [4901:1-6-24](#))

Carrier to Carrier	ILEC	CLEC
Interconnection agreement, or amendment to an approved agreement	<input type="checkbox"/> NAG 1-7-07 (Auto 90 day)	<input type="checkbox"/> NAG 1-7-07 (Auto 90 day)
Request for Arbitration	<input type="checkbox"/> ARB 1-7-09 (Non-Auto)	<input type="checkbox"/> ARB 1-7-09 (Non-Auto)
Introduce or change c-t-c service tariffs,	<input type="checkbox"/> ATA 1-7-14 (Auto 30 day)	<input type="checkbox"/> ATA 1-7-14 (Auto 30 day)
Request rural carrier exemption, rural carrier suspension or modification	<input type="checkbox"/> UNC 1-7-04 or 05 (Non-Auto)	
Changes in rates, terms & conditions to Pole Attachment, Conduit Occupancy and Rights- of-Way.	<input type="checkbox"/> UNC 1-7-23(B) (Non-Auto)	
Wireless Providers See 4901:1-6-24	<input type="checkbox"/> RCC [Registration & Change in Operations]	<input type="checkbox"/> NAG [Interconnection Agreement or

Section IV. – Attestation

Registrant hereby attests to its compliance with pertinent entries and orders issued by the Commission.

AFFIDAVIT
Compliance with Commission Rules

I am an officer/agent of the applicant corporation, OneCommunity, and am authorized to make this statement on its behalf.

Brett R. Lindsey
(Name)

Please Check ALL that apply:

☒ I attest that these tariffs comply with all applicable rules for the state of Ohio. I understand that tariff notification filings do not imply Commission approval and that the Commission's rules as modified and clarified from time to time, supersede any contradictory provisions in our tariff. We will fully comply with the rules of the state of Ohio and understand that noncompliance can result in various penalties, including the suspension of our certificate to operate within the state of Ohio.

N/A ☐ I attest that customer notices accompanying this filing form were sent to affected customers, as specified in Section II, in accordance with Rule 4901:1-6-7, Ohio Administrative Code.

I declare under penalty of perjury that the foregoing is true and correct.

Executed on (Date) July 7, 2011 at (Location) Cleveland, Ohio

*(Signature and Title) /s/ Brett R. Lindsey, Chief Operating Officer

(Date) July 7, 2011

- *This affidavit is required for every tariff-affecting filing. It may be signed by counsel or an officer of the applicant, or an authorized agent of the applicant.*

VERIFICATION

I, Carolyn S. Flahive, verify that I have utilized the Telecommunications Filing Form for most proceedings provided by the Commission and that all of the information submitted here, and all additional information submitted in connection with this case, is true and correct to the best of my knowledge.

*(Signature and Title)/s/ Carolyn S. Flahive

(Date) July 11, 2011

**Verification is required for every filing. It may be signed by counsel or an officer of the applicant, or an authorized agent of the applicant.*

Send your completed Application Form, including all required attachments as well as the required number of copies, to:

**Public Utilities Commission of Ohio
Attention: Docketing Division
180 East Broad Street, Columbus, OH 43215-3793**

Or

Make such filing electronically as directed in Case No 06-900-AU-WVR

The Public Utilities Commission of Ohio
TELECOMMUNICATIONS RETAIL SERVICE OFFERING FORM
For Non-BLES Carriers

Per the Commission's 01/19/2011 "Implementation Order" in Case No. 10-1010-TP-ORD
(Effective: 01/20/2011)

Company Name OneCommunity
Company Address 800 West St. Clair Ave., Cleveland, Ohio 44113
Company Web Address www.onecommunity.org
Regulatory Contact Person Carolyn S. Flahive Phone 614-469-3294 Fax: 614-469-3361
Regulatory Contact Person's Email Address Carolyn.Flahive@thompsonhine.com
Contact Person for Annual Report Scot Rourke Phone 216-923-2230 Fax 216-923-2231
Consumer Contact Information Scot Rourke Phone 216-923-2230 Fax 216-923-2231
TRF Docket No. - -TP-TRF

I. Company Type (Check all applicable):

☒ Non-BLES CLEC ☐ IXC ☐ Other (explain) _____

II. Services offered (Check all applicable):

- ☐ Toll services (intrastate)
☐ Local Exchange Service (i.e., residential or business bundles)
☒ Other (explain) Data Transport – see Supplemental Application Form for additional detail

III. Tariffed Provisions/Services (To the extent offered, check all applicable and attach tariff pages):

- ☐ Toll Presubscription
☐ Intrastate Special and Switched Access Services to Carriers (facilities-based local carriers only)*
☐ N-1-1 Service
☐ Pole Attachment and Conduit Occupancy
☐ Pay Telephone Access Lines
☐ Inmate Operator Service
☐ Telephone Relay Service

*Access service tariffs shall be maintained separately and are subject to the Commission's carrier-to-carrier rules found in Chapter 4901:1-7, Ohio Administrative Code.

Part IV. – Attestation

Carrier hereby attests to its compliance with pertinent entries and orders issued by the Commission.

I am an officer/agent of the carrier/telephone company, OneCommunity , and am authorized to make statements on it behalf.
(Name)

I understand that Telephone companies have certain responsibilities to its customers under the Telecommunications Rules (Ohio Adm. Code 4901:1-6). These responsibilities include: warm line service; not committing unfair or deceptive acts and practices; truth in billing requirements; and slamming and preferred carrier freeze requirements. We will comply with the rules of the state of Ohio and understand that non-compliance can result in various penalties, including the suspension of our certificate to operate within the state of Ohio.

I declare under penalty of perjury that the foregoing is true and correct.

/s/ Brett R. Lindsey, Chief Operating Officer
(Signature and Title)

July 7, 2011
(Date)

The Public Utilities Commission of Ohio
TELECOMMUNICATIONS SUPPLEMENTAL APPLICATION FORM
for CARRIER CERTIFICATION

(Effective: 01/20/2011)

(Pursuant to Case No. 10-1010-TP-ORD)

NOTE: This SUPPLEMENTAL form must be used WITH the
TELECOMMUNICATIONS FILING FORM for ROUTINE PROCEEDINGS.

In the Matter of the Application of OneCommunity for)
New Operating Authority)

Case No. 11 - 4253 - **TP** - ACE

Name of Registrant(s) OneCommunity

DBA(s) of Registrant(s) _____

Address of Registrant(s) 800 West St. Clair Ave., Cleveland, Ohio 44113

Motion for protective order included with filing? ☒ Yes ☐ No

Motion for waiver(s) filed affecting this case? ☐ Yes ☒ No [Note: waiver(s) tolls any automatic timeframe]

List of Required Exhibits

Tariffs: (Include all that apply)

☐ Interexchange Tariff

☐ Local Tariff

☐ CESTC Tariff

☒ Carrier-to-Carrier (Access) Tariff

Description of Services

☐ Service provisioned via Resale

☐ Service provisioned via Facilities

☒ Both Resold and Facilities-based

☒ Description of Proposed Services

☒ Statement about the provision of
CTS services

☒ Description of the general
geographic area served

☒ Explanation of how the proposed
services in the proposed market
area are in the public interest.

☒ Description of the class of customers (e.g., residence, business) that the
applicant intends to serve

Business Requirements

Evidence of Registration with:

☒ Ohio Department of Taxation

☒ Ohio Secretary of State¹ &
Certificate of Good Standing

Documentation attesting to the applicant's financial viability, including the following:

☒ An executive Summary describing the applicant's current financial condition, liquidity, and capital resources. Describe internally generated sources of cash and external funds available to support the applicant's operations that are the subject of this certification application.

☒ Copy of financial statements (actual and pro forma income statement and a balance sheet). Indicate if financial statements are based on a certain geographical area(s) or information in other jurisdictions

☒ Documentation to support the applicant's cash and funding sources.

Documentation attesting to the applicant's managerial ability and corporate structure, including the following:

☒ Documentation attesting to the applicant's technical and managerial expertise relative to the proposed service offering(s) and proposed service area

☒ List of names, addresses, and phone numbers of officers and directors, or partners.

☒ Documentation indicating the applicant's corporate structure and ownership

☒ Information regarding any similar operations in other states.

If this company has been previously certified in the State of Ohio, include that certification number _____

☐ Verification that the applicant will follow federal communications commission (FCC) accounting requirements, if

¹ Certification from Ohio Secretary of State (domestic or foreign corporation, authorized use of fictitious name, etc.), and Certificate of Good Standing is required.

applicable.

Documentation attesting to the applicant's proposed interactions with other Carriers

- ☒ Explanation as to whether rates are derived through (check all applicable):
☒ interconnection agreement ☐ retail tariffs ☒ resale tariffs
- ☒ Explanation as to which service areas company currently has an approved interconnection or resale agreement.
- ☒ A notarized affidavit accompanied by bona fide letters requesting negotiation pursuant to Sections 251 and 252 of the Telecommunications Act of 1996 and a proposed timeline for construction, interconnection, and offering of services to end users.

Documentation attesting to the applicant's proposed interactions with Customers

N/A A sample copy of the customer bill and disconnection notice the applicant plans to utilize.

N/A Provide a copy of any customer application form required in order to establish residential service, if applicable.

- ☒ For CLECs, List of Ohio ILEC Exchanges the applicant intends to serve
(Use spreadsheet from: http://www.puc.state.oh.us/puco/forms/form.cfm?doc_id=357)
- ☐ If Mirroring the entire ILEC local service areas, tariffs may incorporate by reference. If not mirroring the entire ILEC local exchange areas, the CLEC shall specifically define its local service areas in the tariff.

Affidavit

I am an authorized representative of the applicant corporation OneCommunity
(Name)

and I am authorized to make this statement on its behalf. I attest that I have utilized the Telecommunications Supplemental Application Form for Carrier Certification provided by the Commission, and that all of the information submitted here, and all additional information submitted in connection with this case, is true and correct.

Executed on July 7, 2011

at Cleveland, Ohio

/s/ Brett R. Lindsey, Chief Operating Officer
(Signature and Title)

July 7, 2011
(Date)

EXHIBIT LIST

EXHIBIT A	CARRIER-TO-CARRIER TARIFF
EXHIBIT B	DESCRIPTION OF SERVICES
Exhibit B-1	Service Provisioned via Resale & Facilities
Exhibit B-2	Description of Proposed Services
Exhibit B-3	Statement about the Provision of CTS Services
Exhibit B-4	Description of General Geographic Area Served
Exhibit B-5	Explanation of How Proposed Services are in Public Interest
Exhibit B-6	Description of Class of Customers to be Served
EXHIBIT C	BUSINESS REQUIREMENTS
Exhibit C-1	Registration with Ohio Department of Taxation
Exhibit C-2	Certification of Ohio Secretary of State and Certificate of Good Standing
EXHIBIT D	FINANCIAL VIABILITY
Exhibit D-1	Executive Summary of Financial Condition, Liquidity, and Capital Resources
Exhibit D-2	Financial Statements
Exhibit D-3	Documentation to Support Cash and Funding Sources
EXHIBIT E	MANAGERIAL ABILITY AND CORPORATE STRUCTURE
Exhibit E-1	Technical and Managerial Expertise
Exhibit E-2	Officers and Directors
Exhibit E-3	Corporate Structure and Ownership
Exhibit E-4	Similar Operations in Other States
EXHIBIT F	PROPOSED INTERACTIONS WITH OTHER CARRIERS
Exhibit F-1	Derivation of Rates
Exhibit F-2	Interconnection/Resale Agreements
Exhibit F-3	Interconnection Affidavit, Bona Fide Requests, Timeline
EXHIBIT G	PROPOSED INTERACTIONS WITH CUSTOMERS
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EXHIBIT A
(Carrier-to-Carrier Tariff)

OneCommunity

CARRIER TO CARRIER TARIFF

Issued: July 11, 2011

Effective: August 11, 2011

In Accordance with Case No. 11-4253-TP-ACE
Issued by the Public Utilities Commission of Ohio
Brett Lindsey, Chief Operating Officer
Cleveland, Ohio

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SECTION 2 - RULES AND REGULATIONS

SECTION 3 - SPECIAL ARRANGEMENTS

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Issued: July 11, 2011

Effective: August 11, 2011

In Accordance with Case No. 11-4253-TP-ACE
Issued by the Public Utilities Commission of Ohio
Brett Lindsey, Chief Operating Officer
Cleveland, Ohio

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Cleveland, Ohio

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SECTION 1 - GENERAL REGULATIONS

1.1 Application of Tariff

This tariff contains regulations, rates and charges applicable to the provision of access services by OneCommunity to Customers in areas within the following counties:

Ashland	Franklin	Portage	Lorain
Ashtabula	Geauga	Richland	Erie
Columbiana	Lake	Stark	Ottawa
Crawford	Mahoning	Summit	Sandusky
Cuyahoga	Marion	Trumbull	Huron
Delaware	Medina	Wayne	Seneca

The provision of service by the Company as set forth in this tariff does not constitute a joint undertaking with the Customer for the furnishing of any service.

SECTION 1 - GENERAL REGULATIONS, (CONTD.)

1.2 Definitions

Carrier or Common Carrier - See Interexchange Carrier.

Central Office - A local Company switching system where exchange service customer station loops are terminated for purposes of interconnection to each other and to trunks.

Channel - A communications path between two or more points of termination.

Communications System - Denotes channels and other facilities which are capable of communications between terminal equipment provided by other than the Company,

Company - OneCommunity

Customer - Any individual, partnership, association, corporation or other entity which subscribes to the services offered under this tariff, including both Interexchange Carriers and End Users.

Customer Designated Premises - The premises specified by the Customer for termination of Access Services.

End User - Any customer of an intrastate telecommunications service that is not a Carrier or Common Carrier, except that a Carrier shall be deemed to be an End User when such Carrier uses a telecommunications service for administrative purposes. A person or entity that offers telecommunications service exclusively as a reseller shall be deemed to be an End User if all resale transmissions offered by such reseller originate on the premises of such reseller when making such service available to others, directly or indirectly.

Facilities - Denotes any cable, poles, conduit, carrier equipment, wire center distribution frames, central office switching equipment, etc., utilized to provide the service offered under this tariff.

SECTION 1 - GENERAL REGULATIONS, (CONTD.)

1.2 Definitions (Cont'd.)

Interexchange Carrier (IC) – Any individual, partnership, association, cooperative or other entity engaged in intrastate communications for hire by wire or radio between two or more exchanges.

Interstate Communications - Any communications that crosses over a state boundary. Interstate Communications includes interstate and international communications.

Intrastate Communications - Any communications that originates and terminates within the same state and is subject to oversight by a state regulatory commission as provided by the laws of the state involved.

Local Access and Transport Area (LATA) - A geographic area established for the provision and administration of communications service. A LATA encompasses designated exchanges, which are grouped to serve common social, economic and other purposes.

Originating Direction - The use of Switched Access Service for the origination of calls from an End User premises to an IC premises.

Point Of Termination - The point of demarcation within a customer-designated premises at which the Company's responsibility for the provision of access service ends. The point of demarcation is the point of interconnection between Company communications facilities and customer-provided facilities as defined in Part 68 of the Federal Communications Commission's Rules and Regulations.

Premises - A building or buildings on contiguous property, not separated by a public highway or right-of-way.

Serving Wire Center - The wire center from which the Customer-designated premises normally obtains dial tone from the Company.

Special Access Circuit - The physical pathway for transmission of information between a dedicated originating point and a dedicated terminating point.

Transmission Path - An electrical path capable of transmitting signals within the range of the service offering. A transmission path is comprised of physical or derived facilities consisting of any form or configuration of plant used in the telecommunications industry.

Wire Center - A physical location in which one or more central offices used for the provision of exchange services are located.

SECTION 1 - GENERAL REGULATIONS, (CONTD.)

1.3 Undertaking of the Company

The Company shall be responsible only for the installation, operation and maintenance of service which it provides and does not undertake to transmit messages under this tariff.

Services provided under this tariff are provided 24 hours a day, seven days per week, unless otherwise specified in applicable sections of this tariff.

SECTION 2 - RULES AND REGULATIONS

2.1 Use of Facilities and Service

2.1.1 Use of Service

- A. Service may be used for any lawful purpose by the Customer or by any End User.
- B. The Customer obtains no property right or interest in the use of any specific type of facility, service, equipment, number, process, or code. All right, title and interest to such items remain, at all times, solely with the Company.
- C. Any service provided under this tariff may be resold to or shared (jointly used) with other persons at the Customer's option. The Customer remains solely responsible for all use of service ordered by it or billed to its account(s) pursuant to this tariff, for determining who is authorized to use its service, and for promptly notifying the Company of any unauthorized use. The Customer may advise its customers that a portion of its service is provided by the Company, but the Customer shall not represent that the Company jointly participates with the Customer in the provision of the service.
 - 1. Service may be used for any lawful purpose by the Customer or by any End User.
 - 2. The Customer obtains no property right or interest in the use of any specific type of facility, service, equipment, number, process, or code. All right, title and interest to such items remain, at all times, solely with the Company,

SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.1 Use of Facilities and Service, (Cont'd.)

2.1.2 Limitations

- A. Service is offered subject to the availability of the necessary facilities and/or equipment and subject to the provisions of this tariff. The Company may decline applications for service to or from a location where the necessary facilities or equipment are not available. The Company may discontinue furnishing service in accordance with the terms of this tariff.
- B. The Company reserves the right to discontinue or limit service when necessitated by conditions beyond its control (examples of these conditions are more fully set forth elsewhere in this tariff), or when service is used in violation of provisions of this tariff or the law.
- C. The Company does not undertake to transmit messages, but offers the use of its service when available, and, as more fully set forth elsewhere in this tariff, shall not be liable for or for failure to establish connections.
- D. The Company reserves the right to discontinue service, limit service, or to impose requirements as required to meet changing regulatory or statutory rules and standards, or when such rules and standards have an adverse material affect on the business or economic feasibility of providing service, as determined by the Company in its reasonable judgment.
- E. The Company reserves the right to refuse an application for service made by a present or former Customer who is indebted to the Company for service previously rendered pursuant to this tariff until the indebtedness is satisfied.

SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.1 Use of Facilities and Service, (Cont'd.)

2.1.3 Customer-Authorized Use

Any service provided under this tariff may be resold to or shared (jointly used) with other persons at the Customer's option. The Customer remains solely responsible for all use of service ordered by it or billed to its telephone number(s) pursuant to this tariff, for determining who is authorized to use its service, and for promptly notifying the Company of any unauthorized use. The Customer may advise its customers that a portion of its service is provided by the Company, but the Customer shall not represent that the Company jointly participates with the Customer in the provision of the service.

2.1.4 Use and Ownership of Equipment

The Company's equipment, apparatus, channels and lines shall be carefully used. Equipment furnished by the Company shall remain its property and shall be returned to the Company whenever requested, within a reasonable period following the request, in good condition (subject to reasonable wear and tear). The Customer is required to reimburse the Company for any loss of, or damage to, the facilities or equipment on the Customer's premises, including loss or damage caused by agents, employees or independent contractors of the Customer through any negligence.

2.2 Minimum Period of Service

The minimum period for which services are provided and for which rates and charges are applicable is one month unless otherwise specified. When a service is discontinued prior to the expiration of the minimum period, charges are applicable, whether the service is used or not.

SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.3 Flexible Pricing

2.3.1 General

Flexible Pricing sets minimum and maximum rates that can be charged for access service. The Company may change a specific rate within the range of the established minimum and maximum rates.

2.3.2 Conditions

- A. The Company reserves the right to change prices at any time subject to regulatory requirements by filing a revised rate attachment with the Commission.
- B. Customer notification of a rate change shall be made in accordance with Commission regulations. Where there are no regulations, notification will be made in a manner the circumstances involved.
- C. A rate shall not be changed unless it has been in effect for at least thirty (30) days.

SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.4 Payment for Service Rendered

- 2.4.1 Service is provided and billed on a monthly basis. Bills are due and payable upon receipt. In the event that the Company incurs fees or expenses, including attorney's fees, collecting, or attempting to collect, any charges owed to the Company, the Company may charge the Customer all such fees and expenses reasonably incurred, including a collection fee on the overdue charges accruing at the rate of 1.5% per month or the highest rate allowed by law, whichever is lower. Collection fees on overdue charges shall begin to accrue when the account is assigned to an outside collection agency. Such collection fees are separate and distinct from attorney's fees and other costs incurred in collecting charges owed to the Company.

Regarding the manner in which the creditworthiness of service applicants is established, as well as the manner in which disconnection of service for nonpayment of charges occurs, the Company will comply with the rules adopted by the Public Utilities Commission of Ohio.

- 2.4.2 The Customer is responsible for payment of all charges for service furnished to the Customer, or the Customer's agents, end users or customers. All charges due by the Customer are payable to the Company or to the Company's authorized billing agent. Any objections to billed charges must be reported promptly to the Company.
- 2.4.3 A charge of \$25.00 will be assessed for any check or other form of payment returned by the drawee bank or other financial institution for insufficient or uncollected funds, closed account, apparent tampering, missing signature or endorsement, or any other insufficiency or discrepancy necessitating return of the instrument at the discretion of the drawee bank of financial institution. This charge will be assessed in addition to any charges assessed by the drawee bank or any other financial institution. The foregoing shall not limit the Company's right to discontinue service for returned checks or drafts under Section 2.9.1 below.
- 2.4.4 Application of Late Payment Charge
- A. Late payment charges do not apply to final accounts.
 - B. Late payment charges do not apply to government agencies of the State of Ohio.

SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.5 Deposits

- 2.5.1 The Company reserves the right to examine the credit record of the Customer. If the Customer's financial condition is unknown or unacceptable to the Company, the Customer may be required to provide the Company with a security deposit which the Company may apply against overdue charges. The amount of the security deposit shall be equal to two month's estimated usage but may vary with the Customer's credit history and projected usage. The Customer shall be apprised that after one year of service the account shall be reviewed, and in the event that all amounts due have been paid within the terms and conditions of this tariff, the deposit shall be refunded in full. If subsequent payment or usage patterns change, the Company may request an increase in or resubmission of the security deposit as appropriate. The Company may also require a security deposit before service is restored (along with the payment of overdue charges) from the Customer whose service has been discontinued for nonpayment of overdue charges. Such security deposit may be based on a new credit history (taking into account the discontinuance of service) and estimates of usage.
- 2.5.2 The fact that a security deposit has been made in no way relieves the Customer from the prompt payment of bills upon presentation.
- 2.5.3 If the amount of a deposit is proven to be less than required to meet the requirements specified above, the Customer shall be required to pay an additional deposit upon request.
- 2.5.4 When a deposit is to be returned, the Customer may request that the full amount of the deposit be issued by check. If the Customer requests that the full amount be credited to amounts owed the Company, the Company will apply the deposit to any amount currently owed to the Company, and return any remaining amount of the deposit to the Customer by check.

2.6 Advance Payments

The Company reserves the right to require an advance payment from the Customer instead of or in addition to a security deposit. The advance payment shall be in an amount equal to or less than estimated installation charges plus two months estimated billing.

SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.7 Disputed Bills

Objections to billed charges must be reported to the Company within eighteen (18) months of receipt of billing. Claims must include all supporting documentation and may be submitted online at info@onecommunity.org or by telephone at 216-923-2200. The Company shall make adjustments to the Customer's invoice to the extent that circumstances existing which reasonably indicate that such changes are appropriate.

SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.8 Inspection, Testing and Adjustment

- 2.8.1 The Company may, upon reasonable notice, make such tests and inspections as may be necessary to determine whether the terms and conditions of this tariff are being complied with in the installation, operation or maintenance of the Customer's or the Company's facilities or equipment. The Company may interrupt service at any time, without penalty or liability, due to the departure from or reasonable suspicion of the departure from any of these terms and conditions.
- 2.8.2 The Customer shall be responsible for making arrangements or obtaining permission for safe and reasonable access for Company employees or agents of the Company to enter the premises of the Customer or any joint user or customer of the Customer at any reasonable hour for the purpose of inspecting, repairing, testing or removing any part of the Company's facilities.
- 2.8.3 Upon reasonable notice, the facilities or equipment provided by the Company shall be made available to the Company for such tests and adjustments as may be necessary for their maintenance in a condition satisfactory to the Company. No interruption allowance shall be granted for the time during which such tests and adjustments are made, unless such interruption exceeds twenty-four hours in length and is requested by the Customer.

SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.9 Suspension or Termination of Service

2.9.1 Suspension or Termination for Nonpayment

In the event that any bill rendered or any deposit required is not paid, the Company may suspend service or terminate service until the bill or the required deposit has been paid. If service is suspended or terminated for nonpayment, the Customer must remit a Connection Charge as well as any payment due and any applicable deposits prior to reconnection.

All disconnection situations will be handled in accordance with the rules adopted by the Public Utilities Commission of Ohio.

Suspension or termination shall not be made until:

- A. At least ten (10) days after written notification has been served personally on the Customer, or at least twenty (20) days after written notification has been mailed to the billing address of the Customer or;
- B. At least ten (10) days after the Customer has either signed for or refused a registered letter containing written notification mailed to the billing address of the Customer.

Access service shall not be suspended or terminated for nonpayment on weekends, public holidays, other federal and state holidays proclaimed by the President or the Governor, or on days when the main business office of the Company is not open for business.

SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.9 Suspension or Termination of Service, (Cont'd.)

2.9.2 Exceptions to Suspension and Termination

Access service shall not be suspended or terminated for:

- A. Nonpayment of bills rendered for charges other than access service or deposits requested in connection with access service;
- B. Nonpayment for service for which a bill has not been rendered;
- C. Nonpayment for service that has not been rendered;
- D. Nonpayment of any billed charge which is in dispute or for the nonpayment of a deposit which is in dispute during the period before a determination of the dispute is made by the Company in accordance with Company's complaint handling procedures.

Access service may be suspended or terminated for nonpayment of the undisputed portion of a disputed bill or deposit if the Customer does not pay the undisputed portion after being asked to do so.

2.9.3 Verification of Nonpayment

Access service shall not be suspended or terminated for nonpayment of a bill rendered or a required deposit unless the Company has verified that payment has not been received at any office of the Company or at any office of an authorized collection agent through the end of the period indicated in the notice.

SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.9 Suspension or Termination of Service, (Cont'd.)

2.9.4 Termination for Cause Other Than Nonpayment

A. General

The Company, after notice in writing to the Customer and after having given the Customer an appropriate opportunity to respond to such notice, may terminate service and sever the connection(s) from the Customer's premises under the following conditions:

1. in the event of prohibited, unlawful or improper use of the facilities or service, or any other violation by the Customer of the rules and regulations governing the facilities and service furnished, or
2. if, in the judgment of the Company, any use of the facilities or service by the Customer may adversely affect the Company's personnel, plant, property or service. The Company shall have the right to take immediate action, including termination of the service and severing of the connection, without notice to the Customer when injury or damage to telephone personnel, plant, property or service is occurring, or is likely to occur, or
3. in the event of unauthorized use, where the Customer fails to take reasonable steps to prevent the unauthorized use of the facilities or service received from the Company, or
4. in the event that service is connected for a Customer who is indebted to the Company for service or facilities previously furnished, that service may be terminated by the Company unless the Customer satisfies the indebtedness within 20 days after written notification.

SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.9 Suspension or Termination of Service, (Cont'd.)

2.9.4 Termination for Cause Other Than Nonpayment, (Cont'd.)

B. Prohibited, Unlawful or Improper Use of the Facilities or Service

Prohibited, unlawful or improper use of the facilities or service includes, but is not limited to:

1. The use of facilities or service of the Company without payment of tariff charges;
2. Permitting fraudulent use.

C. Abandonment or Unauthorized Use of Facilities

1. If it is determined that facilities have been abandoned, or are being used by unauthorized persons, or that the Customer has failed to take reasonable steps to prevent unauthorized use, the Company may terminate access service.

In the event that access service is terminated for abandonment of facilities or unauthorized use and service is subsequently restored to the same Customer at the same location:

- a. No charge shall apply for the period during which service had been terminated, and
- b. Reconnection charges will apply when service is restored. However, no charge shall be made for reconnection if the service was terminated due to an error on the part of the Company.

SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.9 Suspension or Termination of Service, (Cont'd.)

2.9.4 Termination for Cause Other Than Nonpayment, (Cont'd.)

C. Abandonment or Unauthorized Use of Facilities, (Cont'd.)

1. If it is determined that facilities have been abandoned, or are being used by unauthorized persons, or that the Customer has failed to take reasonable steps to prevent unauthorized use, the Company may terminate access service. (Cont'd.)

c. Change in the Company's Ability to Secure Access

Any change in the Company's ability (a) to secure and retain suitable facilities and rights for the construction and maintenance of the necessary circuits and equipment or (b) to secure and retain suitable space for its plant and facilities in the building where service is provided to the Customer may require termination of a Customer's service until such time as new arrangements can be made. No charges will be assessed the Customer while service is terminated, and no connection charges will apply when the service is restored.

2.9.5 Emergency Termination of Service

The Company will immediately terminate the service of any Customer, on request, when the Customer has reasonable belief that the service is being used by an unauthorized person or persons. The Company may require that the request be submitted in writing as a follow-up to a request made by telephone.

SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.10 Obligations of the Customer

2.10.1 Damages

The Customer shall reimburse the Company for damages to Company facilities utilized to provide services under this tariff caused by the negligence or willful act of the Customer, or resulting from improper use of the Company's facilities, or due to malfunction of any facilities or equipment provided by other than the Company, except that no Customer shall be liable for another Customer's actions.

2.10.2 Ownership of Facilities

Facilities utilized by the Company to provide service under the provisions of this tariff shall remain the property of the Company. Such facilities shall be returned to the Company by the Customer, whenever requested, within a reasonable period following the request in as good condition as reasonable wear permits.

2.10.3 Equipment Space and Power

The Customer shall furnish to the Company, at no charge, equipment space and electrical power required by the Company to provide services under this tariff at the points of termination of such services. The selection of AC or DC power shall be mutually agreed to by the Customer and the Company. The Customer shall make necessary arrangements in order that the Company will have access to such spaces at reasonable times for installation, testing, repair, maintenance or removal of Company service.

2.10.4 Testing

The services provided under this tariff shall be made available to the Company at mutually agreed upon times in order to permit the Company to test, adjust and maintain the services in satisfactory operating condition. No credit will be allowed for any interruption during such tests and adjustments.

SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.10 Obligations of the Customer, (Cont'd.)

2.10.5 Design of Customer Services

The Customer shall be responsible for its own expense for the overall design of its services and for any redesigning or rearrangements of its services which may be required because of changes in facilities, operations or procedures of the Company, minimum protection criteria or operating or maintenance characteristics of the facilities.

2.10.6 Network Contingency Coordination

The Customer shall, in cooperation with the Company, coordinate in planning the actions to be taken to maintain maximum network capability following natural or man-made disasters which affect telecommunications service.

2.11 Services Provided Pursuant to Term Agreements

Upon expiration of a term contract, the service term will renew automatically at the same terms and conditions for successive one-year terms unless either party notifies the other 30 days prior to the expiration of the then current term that it wishes to terminate the service. This provision will be applicable to contracts executed subsequent to the effective date of this tariff.

SECTION 3 - SPECIAL ARRANGEMENTS

3.1 Special Constuction

3.1.1 Basis for Charges

Basis for Charges where the Company furnishes a facility or service for which a rate or charge is not specified in the Company's tariffs, charges will be based on the costs incurred by the Company (including return) and may include:

- a. nonrecurring charges;
- b. recurring charges;
- c. termination liabilities; or
- d. combinations of a., b., and c.

3.1.2 Termination Liability

To the extent that there is no other requirement for use by the Company, a termination liability may apply for facilities specially constructed at the request of a Customer.

- A. The period on which the termination liability is based is the estimated service life of the facilities provided.
- B. The amount of the maximum termination liability is equal to the estimated amounts (including return) for:
 1. Costs to install the facilities to be provided including estimated costs for the rearrangements of existing facilities. These costs include:
 - a. equipment and materials provided or used;
 - b. engineering, labor, and supervision;
 - c. transportation; and
 - d. rights of way and/or any required easements;
- C. license preparation, processing, and related fees;
- D. tariff preparation, processing and related fees;
- E. cost of removal and restoration, where appropriate; and
- F. any other identifiable costs related to the specially constructed or rearranged facilities.

SECTION 3 - SPECIAL ARRANGEMENTS, (CONT'D.)

3.2 Non-Routine Installation and/or Maintenance

At the Customer's request, installation and/or maintenance may be performed outside the Company's regular business hours, or (in the Company's sole discretion and subject to any conditions it may impose) in hazardous locations. In such cases, charges based on the cost of labor, material, and other costs incurred by or charged to the Company will apply. If installation is started during regular business hours but, at the Customer's request, extends beyond regular business hours into time periods including, but not limited to, weekends, holidays, and/or night hours, additional charges may apply.

3.3 Individual Case Basis (ICB) Arrangements

Rates for ICB arrangements will be developed on a case-by-case basis in response to a bona fide request from a Customer or prospective customer for services which vary from tariffed arrangements. Rates quoted in response to such requests may be different for tariffed services than those specified for such services in the Rate Attachment. ICB rates will be offered to Customers in writing and will be made available to similarly situated Customers. A summary of each ICB contract pricing arrangement offered pursuant to this paragraph will be filed as an addendum to this tariff within 30 days after the contract is signed by both the Company and the Customer. The following information will be included in the summary:

1. Service description
2. Rates and charges
3. Quantity
4. Length of the agreement

SECTION 4 - RESALE/RESOLD SERVICES

4.1 Resale/Resold Services

There are no prohibitions or limitations on the resale of services. Resale and resold services are available only to Carriers who have been certified by the Public Utilities Commission of Ohio to provide intrastate local exchange services. Resale/resold services will be at tariffed rates with no discount.

EXHIBIT B
(Description of Services)

EXHIBIT B-1
Service Provisioned via Resale & Facilities

OneCommunity constructs open high-speed broadband networks as a facilities-based carrier, providing data transport, Internet, video and VoIP services. This open network architecture forms a foundation for other carriers to offer services for OneCommunity to resell in the form of a last mile provider. The open network design also provides conduits for other carriers to enhance their networks through cross-connects between their networks and OneCommunity's network backbone.

OneCommunity will provide services through a combination of both facilities-based and resale.

EXHIBIT B-2
Description of Proposed Services

The Applicant will provide network services (Ethernet and IP-based services) to business customers and other carriers. Applicant will not be providing basic local exchange service to any customers. See attached descriptions of Applicant's services.

Data Center Services

Secure. Redundant. Reliable. Connected.



Finding a dependable data storage solution can be challenging and expensive. Security, redundancy, location, total cost of ownership (TCO), access, dedicated bandwidth, systems monitoring, alarms, and business continuity requirements are all key considerations. OneCommunity's Data Center Services functions as a "one-stop shop," evaluating, documenting and matching your business requirements to best-in-class facilities located throughout Ohio.

Using the Telecommunications Industry Association's TIA-942 data center standards as our guide, OneCommunity's discovery process assesses your applications' criticality, data center performance, TCO, and return on investment (ROI) against the specifications of individual data center facilities operated by OneCommunity and other partners across the state. Whether you require a Tier 1, 2, 3 or 4 facility, our team will ensure that you receive the most cost-effective and stress-free co-location services available to meet your unique system requirements.

Connectivity

OneCommunity's data center solutions provide fast, reliable and consistent connectivity to mission-critical servers and applications. Scaling connectivity to meet unique business requirements, OneCommunity offers high-speed WAN/LAN/MAN connections from 1 Gb/s to 40 Gb/s, as well as super-fast data center backbones using Ethernet VPLS and Internet protocol MPLS.

While delivering first-class performance, we keep costs down by leveraging OneCommunity's secure "big broadband" network as the prime carrier. As the most affordable big broadband solution in Northeast Ohio, utilizing OneCommunity for primary connectivity ensures that the most reliable and cost-effective option per Mbps for the vast majority of your billable bandwidth.



OneCommunity's Metro Ethernet solutions for the primary transport of data to and from hosted servers further lowers TCO by reducing expenditures on routers, switches and other network devices. Combined with our single-point-of-contact management services for secondary carriers, OneCommunity's data center connectivity options are second to none.

Benefits

- 99.671% - 99.995% uptime
- High-performance dedicated bandwidth
- Scalable space and power configurations
- State-of-the-art facilities without capital investment
- Dedicated and shared environments
- Shared and dedicated rack options
- Carrier contract management services
- Server move and systems cut-over services
- Service Level Agreement (SLA) governed engagements

Features

- Secure environments
- Strategic locations
- Tier 1, 2, 3 & 4 facilities available
- Network and data redundancy
- Advanced fire suppression systems
- Advanced temperature and humidity control systems
- Collocation or managed services
- Basic to advanced network and server monitoring
- Multiple OneCommunity and 'Best-in-class' partner facilities available



Facility Types

- **Tier 1:** Non-redundant capacity components (single uplink & servers)
- **Tier 2:** Tier 1+ redundant capacity components
- **Tier 3:** Tier 1+ Tier 2 + dual-powered equipment and multiple uplinks
- **Tier 4:** Tier 1+ Tier 2 + Tier 3 + all components are fully fault-tolerant, including uplinks, storage, chillers, HVAC systems, servers, etc.

	Tier I	Tier II	Tier III	Tier IV
Building Type	Tenant	Tenant	Stand Alone	Stand Alone
Staffing Shifts Staff/Shift	None None	1 Shift 1/Shift	1+ Shifts 1-2/Shift	24 x Forever 2 +/-Shift
Useable for Critical Load	100% N	100% N	90% N	90% N
Initial Build Out kW per Cabinet (typical)	< 1 kW	1-2 kW	1-2 kW	1-3 kW
Ultimate kW per Cabinet (typical)	< 1 kW	1-3 kW	> 2 kW ^{4,3}	> 4 kW ^{1,2}
Support Space to Raised Floor Ratio	20%	30%	80-90+%	100+%
Raised Floor Height (typical)	12"	18"	30"-36"	30"-42"
Floor Loading lbs/ft (typical)	85	100	150	150+
Utility Voltage (typical)	208,480	208,480	12-15 kV	12-15 kV
Single Points-of-Failure	Many + Human Failure	Many + Human Failure	Some + Human Failure	Fire, EPO + Some Human Failure
Representative Planned Maintenance Shut Downs	2 Annual Events at 12 Hours Each	3 Events Over 2 Years at 12 Hours Each	None Required	None Required
Representative Site Failures	6 Failures Over 5 Years	1 Failure Every Year	1 Failure Every 2.5 Years	1 Failure Every 5 Years
Annual Site-Caused, End-User Down time (based on field data)	28. 8 Hours	22. Hours	1.6 Hours	.8 Hours
Resulting End-User Availability based on Site-Caused Downtime	99.67%	99.75%	99.98%	99.99%
Typical Months to Plan and Construct	3	3-6	15-20	15-30
First Deployed	1965	1970	1985	1995

Source: The Uptime Institute



Contact OneCommunity for additional information:

E-mail: sales@onecommunity.org • Telephone: 1.216.923.2200 • Web: www.onecommunity.org

Managed VoIP Solutions

OneCommunity's Voice over Internet Protocol (VoIP) service provides clients with the ability to maximize their return-on-investment in existing IT and network services. Converged voice and data networks allow a single infrastructure to support mission-critical applications with higher availability, greater flexibility and a lower cost than traditional legacy solutions.

Built on our superior network infrastructure, including one of the largest and fastest regional ultra-high speed broadband networks in the nation, OneCommunity's hosted voice solution provides the reliability, scalability and capacity needed to operate even the most bandwidth-intensive enterprise voice and data network requirements.

Turnkey VoIP Solutions

OneCommunity works with our clients to design, build, implement and support fully complete and ready-to-operate VoIP solutions that meet unique requirements and business drivers while leveraging existing asset investments. Our core Hosted VoIP Solution's wide selection of features requires minimal hardware to purchase and maintain, minimizing upfront costs and eliminating the need to develop and manage a complex internal system or pay costly upgrade and maintenance fees. Our Enterprise solutions include utilizing SIP trunking for tightly managed mixed environment and multi-vendor deployments.

OneCommunity's highly secure, flexible converged network model delivers the voice solutions for your all your business needs, be they cost containment, unified messaging, video conferencing, distance learning, telemedicine services or IP call center management. And OneCommunity VoIP solutions are implemented using the "best-in-class" AVVID methodologies (Cisco Systems Architecture for Voice, Video and Integrated Data) for a smooth, cost-effective migration from existing platforms.

OneCommunity On-Net Advantage

OneCommunity's localized call routing creates an on-net advantage for OneCommunity VoIP service subscribers. All on-net calls are managed within the OneCommunity calling zone, minimizing off-net calling patterns and providing high-availability call diversity. In addition, OneCommunity and our VoIP solutions partners manage the complexity of E911 and help desk services.



Benefits

- Full-service, real-time voice/data network performance management
- High availability (99.999%)
- Advanced call management
- On-site end-user and system administrator training
- Minimal upfront and ongoing maintenance costs
- Application level and network integration services

Features

- PBX calling capabilities
 - 3-digit extension dialing
 - Voicemail management
 - Conferencing
 - Internal routing
 - Advanced directory solutions
 - Automated attendant
 - "Follow Me" functionality
- Premium voice quality
- Multiple locations via single system/call manager
- Internal/external bill-back/call tracking



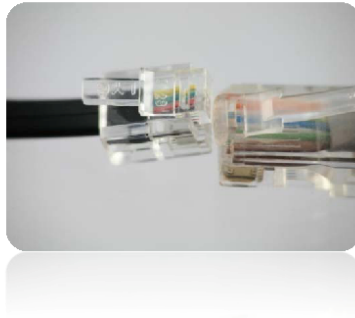
Sector Solutions

Quality of Service (QoS) through Vendor/Protocol Neutrality

We partner with the best-in-class providers so that we can customize a solution optimal for your environment. Regardless of vendor (e.g. Cisco, HP, IBM, Microsoft, Linux, 3Com, Avaya, Ingate, Nextone, Sphere) or protocol (i.e. H.323, SIP, MEGACO, MGCP), OneCommunity finds the solution best suited to meet your voice quality, interoperability, security and scalability requirements.

Our QoS evaluation during the design phase focuses on balancing your business priorities against acceptable QoS parameters in:

- Echoes
- Loss or delay of packets during peak traffic
- Outbound traffic maintenance
- Increased throughput
- Automated monitoring and maintenance
- Load balancing
- Legacy interoperability
- Bandwidth availability
- Switching elements and routers
- Codecs, gateways and compression/decompression.



OneCommunity is Northeast Ohio's leader in custom voice and data network solutions for:

Government

State, municipal, and county solutions facilitate the operation of a single converged voice and data network solution for multiple departments (including emergency services), locations and disparate technical infrastructures.

Health Care

Full suite of core and telemedicine voice and data network solutions allow the extension of traditional VoIP capabilities into extensions of the enterprise, including interactive scheduling, medical records, pharmacy and lab result application integration, to advanced billing and IP call center solutions.

Education

We offer E-Rate qualified PK-12 district-wide and individual school solutions capable of fully integrating with back-end administrative systems. Higher-education solutions include the aggregation of affiliated schools under a single VoIP network to maximize buying power and minimize total cost of ownership.

Contact OneCommunity for additional information:

E-mail: sales@onecommunity.org • Telephone: 1.216.923.2200 • Web: www.onecommunity.org

IP Video

Connecting People Across the Street and Around the World



OneCommunity's solutions for live and file-based video allow government, education and healthcare institutions to maximize the potential of their network assets. From staying in contact with regional partners to developing dialogues with associates around the world, communicating via video breaks down the barriers that keep others from interacting with your organization while reducing the time and expenses associated with travel.

Leading organizations rely on OneCommunity for mission-critical broadcast and broadband applications, leveraging our Unicast and Multicast formats for unprecedented voice, video, and data quality. Custom solutions for government, education and healthcare facilitate high return-on-investment (ROI) for services that include surveillance; mobile command centers; emergency response; distance learning; simulcast, live, streaming and on-demand webcast; and telemedicine services, such as remote diagnostics and robotic surgeries.

Bandwidth Allocation

OneCommunity's expertise in forming and managing a single seamless global communications delivery system enables you to deliver data and telephony applications on the same network without compromise. Our network engineering team uses quantity of service, network admission controls, bandwidth reservation and traffic shaping approaches to allocate sufficient bandwidth to video traffic, minimizing packet loss under any possible load pattern. We also mitigate packet loss through forward error correction (FEC) techniques, which reconstruct recorded video streams in the event of low probability statistical congestion or the amplification of bit errors in deployed hardware.

For local and regional clients, the OneCommunity ultra high-speed regional network allows for seamless LAN/WAN/MAN connectivity for internal and external video over IP solutions. As the most cost-effective big broadband solution in Northeast Ohio, using OneCommunity for primary video connectivity ensures that the most reliable, affordable solution is used for your high-bandwidth video applications.

Benefits

- Reduced travel time and costs
- Face to face personal feel
- Network architecture allowing single-system voice, video and data delivery
- Quick connect times, increased call reliability and ease of deployment
- Premium video and voice quality
- Capable of operating on wired and mobile networks (WiMAX, 3G, WiFi, EV-DO)
- Custom solutions

Features

- Flexible network architecture allowing single-system voice, video and data delivery
- Fast transmission video streams in high definition and standard definition
- Advanced networking options, including forward error correction
- Design, implementation and management of custom video solution
- Multicast and Unicast streaming voice, video and data services
- Video Protocol translation for on-net to off-net calls.
- Low-cost, high-availability network solutions and architecture

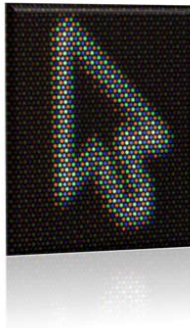


Video Gateway Solutions

Many legacy systems require translation services. OneCommunity video gateway partners including ideastream (WVIZ), Global Crossing and VVXX which offer a variety of video services ranging from video bridging for multi-site calls, on-net and off-net translations services which include on site analog-to-digital conversion to digital-to-analog conversion for distribution to the broadcasters (e.g., ABC, CBS, NBC, FOX). Additionally, OneCommunity can provide off-net access translation from H.323 or SIP to H.320 isdn network video calls.

Turnkey Video Over IP Solutions

OneCommunity will work with you to design, build, implement and support complete and ready-to-operate video over IP solutions that meet your unique requirements and business drivers, while at the same time leveraging existing network asset investments. The OneCommunity engineering team will work closely with IT personnel and end-users to determine the most cost-effective yet scalable solution for meeting custom business and service requirements, leveraging our vendor-neutral, open architecture-based methodology.



Contact OneCommunity for additional information:

E-mail: sales@onecommunity.org • Telephone: 1.216.923.2200 • Web: www.onecommunity.org

Metro Ethernet

High-capacity, tailored connectivity supporting 21st-century applications



OneCommunity's Metro Ethernet networks help government, education and health care institutions receive the reliable data transmission they need today while remaining versatile enough to meet the network design requirements of tomorrow.

Keep costs in check while utilizing an excellent alternative to VPN and frame relay services. OneCommunity allows clients to extend local area networks (LAN) into Metro Ethernet networks, without the costs associated with operating a WAN, multiple VPNs, or point-to-point connections.

Secure - Flexible - Scalable.

OneCommunity offers scalable bandwidth from 10 Mb/s to 40 Gb/s without sacrificing security or architectural flexibility. OneCommunity is carrier neutral, allowing clients to leverage existing last mile or long-haul contracts without compromising data integrity, security or service levels.

Our regional ultra high-speed fiber-optic rings facilitate point-to-multipoint connectivity and multipoint interconnections while eliminating the need for expensive outlays for routers, switches, hardware and inflexible proprietary carrier contracts. In fact, with OneCommunity, you can incorporate existing elements of your current network architecture, including T1s, Frame Relay, DSL, MPLS, SONET, or ATM elements.

In addition, OneCommunity's Metro Ethernet solution is compatible with most existing customer hardware, including all Ethernet-based and cable equipment, and most PCs, laptops, routers, VoIP and Video devices.

Advanced Bandwidth Allocation and Monitoring Services

Our network engineering team uses multi-carrier network provisioning, management and quantity of service (QoS) processes and controls to ensure consistent end-to-end 24x7x365 performance. Bandwidth availability and redundancy are secured through multiple circuit, carrier and core Metro Area Network rings. We also mitigate packet loss through forward error correction (FEC) techniques, which reconstruct voice (VoIP), video and data streams.

Our hybrid asset monitoring, management and ticketing system allows real time network admission controls, bandwidth reservation and traffic shaping to allocate sufficient bandwidth for data, voice and video traffic under any possible load pattern.

Benefits

- Scalable bandwidth from 10 Mb/s to 40 Gb/s
- Flexible architecture minimizing capital investment and Total-Cost-of-Ownership
- Telecom Carrier Independent
- Single-point of contact management for multiple carrier relationships
- Bandwidth allocation services for optimized voice, video and data delivery
- Guaranteed bandwidth
- Seamless integration with existing infrastructure
- Custom solutions to fit exact client requirements

Features

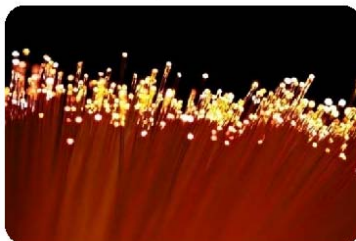
- Point-to-point, point-to-multipoint and multipoint connectivity options
- Conformance with IEEE 802.3 and 802.16 and 802.17 standards
- 24x7x365 network monitoring to ensure uptime and pro-active issue resolution
- Service level agreement (SLA) governed client relationships
- Low-cost, high-availability network solutions architectures
- Advanced Network Monitoring, Allocation and Ticketing Systems



Telecom/Transport Carrier Neutrality

OneCommunity's network strategy is telecom-carrier neutral, so we can provide gateways for existing or preferred client carrier relationships. Our partnership strategy with local, regional, and national carriers enables the development of extraordinarily flexible network architectures, leveraging the "best-in-class"/"best-in-cost" options for individual client network requirements.

Because we're a nonprofit organization, we're able to provide unparalleled service flexibility and cost savings. We offer the best solutions in the marketplace for your unique business needs and projected growth requirements. And our full contract management services for third-party providers allows aggregated buying, facilitating the purchase of circuits and bandwidth vs. individual connections that offers greater contractual flexibility and moves, upgrades, downgrades and cancellations without penalty.



Our success as an aggregator of transport services for custom Metro Ethernet solutions includes a history of partnering with a wide variety of carrier, government, community and private network providers, including Armstrong, AT&T, Cogent, Conneaut, Cox, Global Crossing, GLW, Level 3, Time Warner, Cuyahoga County, Medina County, Access (Columbiana and Mahoning counties), City of Akron, the City of Dublin and others. In addition, OneCommunity offers seamless and direct connectivity to Internet2, National LambdaRail and the Broadband Ohio Network.

Carrier & Contract Management

- Telecom/Transport carrier neutrality
- Full-lifecycle management of complex carrier contracts, including sun-setting
- Multi-carrier strategies for redundancy and load-balancing
- Single point of contact for multiple carrier relationships
- Non-profit motive - freedom to operate in client's best interest
- Preservation of invested capital (e.g. equipment, existing relationships)
- Ease of circuit transfer and bandwidth upgrades, downgrades and/or cancellations
- Custom solutions to fit exact client requirements using "best-in-class," "best-in-cost" options



Contact OneCommunity for additional information:

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Network Infrastructure Solutions

Dark Fiber, Lit Fiber, Wave Services, WiFi/WiMax End-Node Access



OneCommunity's network infrastructure solutions group provides clients with the ability to seamlessly integrate a wide range of strategies, technologies, and carriers into a single enterprise network solution.

Regardless of your enterprise's network requirements, OneCommunity is your 'one-stop-shop' for fast, secure and reliable connectivity. We are one of the few providers in Northeast Ohio capable of delivering dark or lit fiber, the full range of wave services (including DWDM), and end-node access for WiFi or WiMax connectivity for the extension your fiber-based network to the airwaves.

Network Architecture, Design and Implementation



OneCommunity's network infrastructure solutions group walks clients through a structured custom methodology to assess, plan, design and acquire the infrastructure components required to optimize network performance and return-on-investment (ROI). As one of the region's premier service aggregators and technical design firms, OneCommunity offers vendor, carrier and technology neutral solutions to ensure business, scalability and financial drivers are met.

Our core service offering includes on-going, full-service network and carrier management services, featuring 3rd party provider and carrier contract management, service level agreement (SLA) compliance audits, 24x7x365 network monitoring, network security, content filtering, data storage, and help desk/trouble ticket services

Application Services

In today's competitive business environment, organizations need to expand their traditional channels of customer interaction to increase customer loyalty and maintain competitive advantage. The Internet provides a whole new realm of interaction channels above and beyond traditional interactions — and along with it increased pressure as customers want the flexibility to contact and interact with organizations in the means most convenient to them.

Integration of PSTN and Web-based communication channels is key to optimizing customer service and improving customer retention. However, many organizations are finding this difficult to implement within the confines of proprietary voice switching equipment. Time division multiplexing (TDM)-based platforms cannot seamlessly interface with new channels such as Web collaboration, text chat, e-mail, and video—all of which are requirements for a 21st century customer contact center. As a result, meeting customer service objectives running on legacy network platforms alone is both cumbersome and expensive. You can overcome these challenges by utilizing OneCommunity to apply open, high-speed fiber broadband platforms that leverage standards-based IP data networks.



Dark Fiber and Facilities Construction Management Services

OneCommunity is one of the few 'one-stop' providers of fiber services, capable of providing managed dark fiber solutions as well as the transmission systems and ongoing management of optical signaling for lit fiber.

Our managed dark fiber service offering includes the highest quality fiber optic cabling, above and below ground fiber lays, route planning and path diversity, traffic mapping, ongoing maintenance and testing, sizing and fiber ring optimization. Our outside plant, construction and project management team can help you choose the best options for building and integrating our dark fiber solutions.

Wave and Lit Fiber Services

OneCommunity is a premier provider of managed wavelengths services, allowing our clients to get the most out of their network infrastructure investment. Our wavelength allocation process allows clients to leverage the full bandwidth potential of fiber optic cabling, optimizing transport speeds and minimizing packet loss for multiple data streams, protocols and voice/video applications.

Our lit fiber service uses dense wavelength division multiplexing (DWDM) system allowing 'out-of-the-box' capacity of 64 Lambda channels scalable to 80 channels. Our use of DWDM for core network services and provides clients with greater maximum capacity and higher performance levels than legacy CWDM networks. Our managed wavelength service offering also facilitates the seamless integration of all major transport services.

The network supports all major transport services (including 1 Gb/s, 10 Gb/s, 40 Gb/s and sub-rated Gigabit optical services for Ethernet delivery), as well as SONET, SAN, ATM, RPR, MPLS, EoMPLS, SIP Trunking, VPN and Frame Relay. So, no matter what systems, protocols or carriers your network is currently using, OneCommunity can provide the right transmission solution for optimal optical signaling.

WiFi/WiMax End-Node Access

OneCommunity's WiFi WiMax End-Node Access service allows customers to extend their fiber optic backbone to the airwaves or to facilities in remote underserved or rural locations. We provide carrier grade, enterprise class, licensed and unlicensed solutions for connecting a fiber optic backbone to a wireless infrastructure.

No matter which transmission system your enterprise (point-to-point, point-to-multipoint, microwave or a wireless mesh) for signal delivery, OneCommunity provides seamless integration and tuning for IEEE 802.11 (WiFi) and 802.16 (WiMax) standards.

Application Services, Benefits

- Location independence
- Deploy and maintain a single network when converging voice, video, and data
- Lower total cost of ownership
- Mobility for end-users
- Integrate content with back-end database systems for greater interdepartmental collaboration
- Build additional value into your network by enabling a virtual workforce to reduce facilities costs
- Reduce monthly toll and lease-line charges through IP voice services
- Reduce communication related delays and enhance collaboration through high speed DWDM architecture

Application Services, Features

- Web collaboration, text chat, e-mail, or video communications
- Flexibility to re-engineer traffic patterns based on traffic volumes
- Carrier neutral - single point of program management
- Consolidate Voice and Data services onto a single, secure IP network



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Network Management Services

24x7x365 Network Monitoring, Maintenance & Help Desk



Network uptime is not only key to the success of your organization - *network downtime is money*. OneCommunity's Network Management Services offer 24x7x365 network performance monitoring, maintenance and help desk services to ensure the highest level of network availability.

Network Management Services

OneCommunity's Network Operations Center (NOC) uses the powerful Solar Winds Performance Monitor to detect, diagnose and resolve network performance issues and outages. Our deployed Solar Winds suite includes modules that allow for continuous real-time monitoring and management of all network and VoIP infrastructure components, as well as NetFlow traffic analysis, wireless devices, gateways, call managers routers, switches, servers and any other SNMP enabled device.

The core OneCommunity network itself is continuously monitored and secured through Cisco IPS solutions. Key components of our network security and monitoring system include real-time intrusion detection, policy conformance, vulnerability analysis, anomalous activity identification, and behavioral, threat and traffic analysis.

Network Operations Center (NOC)

OneCommunity's NOC manages and maintains all network monitoring systems to ensure that the network is operating at peak efficiency.

The NOC is available 24 hours a day, 7 days a week, 365 days per year. Our in-house, Cleveland-based NOC operates from 8 a.m. - 6 p.m. Monday through Friday, while after hours, weekend, and holiday calls and tickets are forwarded to our NOC in Columbus, OH. Every customer is issued a standard trouble ticket number and is provided with updates via e-mail. Customers are also provided with access to a customer portal that provides real-time trouble ticket status.

The Cleveland-based NOC also implements all changes to the OneCommunity network. When a change management event occurs, notification is given out a minimum of 2 weeks in advance unless the issue is an emergency that could cause the loss of customer connectivity. Change management events that may impact individual client connectivity are scheduled directly with client management personnel, and require client approval and sign-off.

Benefits

- Single point-of-contact network issue resolution
- Advanced Reporting and Real-Time Customer Monitoring Portal for preventative measures
- Guaranteed uptimes governed by SLAs
- 24x7x365 network engineering services
- Less than 4 hour mean time to resolution (MTTR) for On-Network Issues
- Less than 6 hour MTTR for Off-Network (Client/3rd Party network) Issues
- Scheduled maintenance, upgrades and patches performed 12 am - 4 am

Features

- Continuous 24x7x365 network monitoring
- Real-time intrusion detection and threat analysis
- Customer portal with real-time trouble ticket updates
- Local, call centers expedite issue resolution and ticketing
- Service level agreement (SLA) governed client relationships
- Multiple support levels that can be customized to your organizations needs.



NOC Reporting Capabilities

The OneCommunity NOC provides clients with full-service network management and monitoring services. Key reporting capabilities include:

Real-Time, In-Depth Metrics

Monitoring and analysis of network performance metrics for routers, switches, servers and any other SNMP-enabled device.

Customizable Web-Interface

Intuitive portal with point-and-click simplicity supporting multiple views by user and department, as well as cutting-edge maps and views of your global network.

Advanced Alerting

For correlated events, sustained conditions and complex combinations of device states.

Advanced Monitoring

Includes VoIP, Wireless Devices, Applications and Server monitoring in a single unified console, enabling the quick identification and resolution of issues with business-critical applications - before they affect end-users.

Traffic Analysis

Capture flow data from continuous streams of network traffic, converted into easy-to-interpret charts and tables. Allows organizations to quantify exactly how their network is being used, by whom, and for what purpose.

Service	Standard	Premium
Monitoring and Reporting		
24x7x365 Network Monitoring	x	x
Network Availability Status	x	x
Interface and Node Status	x	x
Real-time Monitoring Portal	x	x
Real-time Reporting Portal	x	x
Event Reporting	x	x
CPU and Memory Reporting		x
Device Response Time Reporting	x	x
Traffic Report	x	x
Volume Report		x
Network Inventory		x
Additional SNMP-Enabled Devices		x
Quarterly/Annual Reviews		x
Network and Device Support		
Client Fiber Asset Management		x
Asset Management	x	x
Software/Firmware Management	x	x
Upgrades and Patches	x	x
Network Maintenance	x	x
Client Device Management		x
Client Network Support		x
Vulnerability Assessment		x
Circuit Procurement		x
Carrier Contract Management		x
Third-Party Provider Management		x
Help Desk		
24x7x365 Ticket Tracking	x	x
Monthly Ticket Reporting	x	x
Service Level Agreements	x	x
Platinum (99.999% uptime guarantee)		x
Gold (99.9% uptime guarantee)		x
Silver (98.9% uptime guarantee)	x	x
Bronze (97.5% uptime guarantee)	x	x
Severity 0 - Catastrophic Outage	x	x
On Network Resolution	< 4 hours	< 4 hours
Client Network Resolution	< 6 hours	< 6 hours
Severity 1 - Critical Outage	x	x
On Network Resolution	< 4 hours	< 4 hours
Client Network Resolution	< 6 hours	< 6 hours
Severity 2 - Major Outage	x	x
Mean Time On-Network Resolution	< 4 hours	< 4 hours
Mean Time Off-Network Resolution	< 6 hours	< 6 hours
Severity 3 - Minor Outage	x	x
Mean Time On-Network Resolution	< 6 hours	< 4 hours
Mean Time Off-Network Resolution	< 8 hours	< 6 hours
Severity 4 - Specific Applications Slow	x	x
Mean Time On-Network Resolution	< 10 hours	< 4 hours
Mean Time Off-Network Resolution	< 12 hours	< 6 hours
Severity 5 - Proactive Troubleshooting		x
Mean Time On-Network Resolution		< 8 hours
Mean Time Off-Network Resolution		< 24 hours

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The OneCommunity mission and vision embodies the intent and objectives of the State's Request for Proposal. A number of features that make us unique in delivering next generation high-speed broadband to the State, including our economic development initiatives on behalf of the citizens of Ohio. These efforts offer the State the ability to accelerate broadband connectivity to the underserved and rural communities of Ohio. As a not-for-profit technology organization, everything we do is aimed at positively impacting the citizens, schools, hospitals, businesses and government of Ohio.

Both the State Broadband Ohio Network (BON) and OneCommunity are focused on the ability to offer the greatest capability possible in a more cost effective manner. Efficiencies are gained through aggregation, optimization and collaboration. OneCommunity's multi-stakeholder vision and community ownership model has a proven track record with carrier class service enabled through multi-stakeholder participation and co-investment, lowering costs for all parties. Our stakeholders participate in establishing the vision and structure of the OneCommunity network, managing their own destiny. This frees OneCommunity resources to work towards addressing the needs of the underserved and rural communities in cooperation with stakeholders. In essence, we are leveraging broadband investments to extend their programs and services into new markets. Everybody wins when public and private service providers collaborate to deliver valued services to Ohio's citizens for less.

Our Mission & Vision

To advance sustainable economic and civic progress by leveraging our community technology assets to foster an environment of collaboration, innovation, and transformation.










Our Vision is to transform Northern Ohio into a globally competitive region.

OneCommunity's *mission and vision translate into compelling strategic and operational components that make OneCommunity a unique partner for the State of Ohio* in its mission to deliver next generation, universally available broadband. OneCommunity has demonstrated an unprecedented ability to deliver top quality technology and services as a *proven non-industry partner operating with a social mission*. Our expert team of technologists, engineers and operators provide network connectivity solutions with an exceptionally *high level of business and technological independence*. These important distinctions differentiate OneCommunity from other potential providers to the BON.

OneCommunity's Innovative Business Model

As a non-profit, OneCommunity has worked to develop a *carrier neutral and multi-stakeholder community network that aggregates and leverages our community's investments* to increase availability, capacity, value added services. This *lowers overall total cost of ownership (TCO) while increasing the social value of the communities' investment*. In addition, our approach:

- **Reduces the burden of government** and improves health and education services;
- Helps communities leverage ultra broadband to prompt **economic development**;
- **Aggregate demand** across stakeholders and industries for **sharp collective cost reductions**;
- Leverages the sharing of public and private assets and competencies (including phone, cable and utility) **to facilitate the delivery of the highest capacities, lowering capital and operating costs**, while helping attract additional investment
- **Provides facilities based "Neutral Network"** that serves as a gateway for all network and service providers for both physical and logical network services;
- Uses strong existing partnerships and agreements with key local, state and national providers to **rapidly deliver high capacity, best of breed solutions, for sharply lower costs**;
- **Leverages capital creation ability** of shared infrastructure and aggregated services to invest and advance the needs for broadband infrastructure throughout the region;
- **Invested millions in the highest quality infrastructure, available for use by State and affiliates**

ONECOMMUNITY MANAGED SERVICE DIFFERENTIATORS			
	Network Neutrality	Capability to deliver technology and services based on articulated community, leading to a Social Return on Open Network Investment.	Social Mission – Proven non-Industry Partner
	No Profit Motive	Non-profit mission aligned as neutral solutions provider between stakeholders and network service providers.	
	Non-traditional ROI	Capability to deliver technology and services based on articulated community need that translates into a Social Return on Investment.	
	Trusted Advisory Services	Aligned as neutral, non-profit, solutions provider between stakeholders and network service providers.	
	Low operating cost	Able to leverage donated and stakeholder investments to share public and private infrastructure and services for lower cost.	
	Preservation of invested capital	Ability to maximize, leverage and preserve stakeholder investment for the good of the community and individual stakeholder requirements.	
	Investing in Ohio	Long history in demonstrating the ability to attract non-traditional investment, grants and loans through partnerships and traditional investment for community broadband development.	Business & Technological Independence
	Contract & Vendor Management	Neutral third party aggregation partner capable of initiating, vetting, negotiating and vendor management.	
	Life Cycle Management	Project Management Office with pre-sales, plan, design, provisioning, implement, ticket tracking, asset management, and monitor and manage, network transparency and visibility, network operations, escalation and day-2 support.	
	Reduncy & Reliability	Carrier Class engineering and service deployment with redundant/failover architecture that complements common carrier and cable provider networks.	
	Infrastructure Diversity	Customized solutions across multiple technology, provider and service partners.	

OneCommunity's holistic approach helps make technology invisible, removing barriers and providing support to our community stakeholders. Our efforts focus on scale, impact, and sustainability. Keys to OneCommunity's success as the BON's managed services partner include:

- Social mission providing both a Social and a Economic Return on Investment (S/EROI)
- Community stakeholder participation and investment
- Ability to aggregate large community sectors for fundraising and grants
- Leveraging and sharing community owned infrastructure and services
- Carrier and service provider neutral gateway and partnerships
- Carrier neutral Intranet that connects government, health, education and non-profit institutions to each other, to the world, and to leading technology vendors
- Ability to manage service contracts for large community sectors for service aggregation and lower total cost of ownership (TCO).

Value Proposition in Terms of Return on Investment (ROI) for the BON

The core value proposition in terms of ROI will be directly realized through;

- Consolidation of the operating expenses for Northern Ohio and incorporation of network operations into a converged network, thereby reducing the operating burden by leveraging the infrastructure and local stakeholders to support the needs and investments from a broader community of network users. In return, OneCommunity would seek an operating commitment from network users in Northern Ohio at a reduced annual operating expense. This would save the State millions of dollars in future capital costs and, based on the state's ability to transition services effectively, reduce operating expenses by millions of dollars every year;
- Reducing the burden on the State budget by increasing the availability and capacity of broadband service for education, healthcare and government at the same or lower price points;
- Commitment of managed fiber services with dedicated capacity to PK-12, community colleges, universities and government;
- Lower cost services achieved through greater discounts for aggregated voice, video and data service for local stakeholders and the PK-12, community colleges, universities and government;
- Capacity for use in creating innovative research and government service applications that can be delivered throughout Northern Ohio and beyond;
- Increased capacity to provide value added services and leverage shared IT utility services between the state's educational and government services organizations across the region;

The State also has the opportunity to leverage our new FCC grant award of \$11.3 million as part of their Rural Health Care Pilot Program. This enables OneCommunity to deploy an additional 600+ miles of fiber and wireless infrastructure to its managed network services across twenty-two (22) counties in Northern Ohio. As a dedicated community partner with an inherent mission to reduce the burden of government and prompt economic development, OneCommunity is willing to offer the State access to its entire network infrastructure built almost entirely from community stakeholders, supplemented by

private and federal funds. OneCommunity is proposing to leverage this entire community owned infrastructure to connect all PK-12, university, community college, local and state government across Northern Ohio. By leveraging OneCommunity's facilities and neutral third party provider relationships, the state can take part in a proven multi-stakeholder, shared network strategy that has proven to increase available capacity to provide high availability services while at the same time driving costs down dramatically. This 85% federally funded economic development opportunity will create hundreds of jobs to construct a telemedicine network – a network that has huge overcapacity and can be used to serve government as well. To leverage these funds, OneCommunity simply seeks to;

- 1) cover out of pocket capital and ongoing operating costs to ensure quality and sustainability, and
- 2) attract a 15% match investment to receive the \$11.3 million from the FCC.

The 15% matching requirement from the FCC for the new rural extension of our network equates to a \$2 million investment in capital or in combined service commitments from the State that will facilitate the deployment of a \$14 million construction project. In partnership with private sector providers, OneCommunity will be able to provide ultra broadband through fiber and wireless services to all the State's preferred sites across the 22 counties, sharply collapsing the costs for robust access with the highest quality of service across state government, health, education and other institutions.

1. A proven network with high availability and reliability

OneCommunity has developed a state-of-the-art hybrid fiber/wireless network infrastructure that is based on physical diversity (fiber rings and diverse entrances) founded on scalable Fujitsu 7500 DWDM and Cisco 6500 Metro Ethernet platform, providing network reliability and failover capabilities. This technology allows OneCommunity to transparently interconnect with multiple network providers and offer end-to-end QoS based on logical network service management. Facilities access control and strong network security provided by firewalls and Intrusion Detection and Prevention systems ensure that OneCommunity can offer the highest quality and secure network services. OneCommunity currently serves over 100 health and public safety sites which require compliance with HIPAA and stringent state and federal security practices including the Cleveland Clinic and Cuyahoga County's homeland security needs.

OneCommunity is taking this same standard to its wireless deployments as we deploy WiMax and 4.9 Ghz licensed public safety WiFi services for municipalities (i.e. City of Akron). Our VPN architecture is designed to firewall private network services across the public wireless and Internet service.

Multi-Carrier network provisioning, monitoring, management and Quality of Service (QoS) are complex and require implementation of processes, procedures, and controls to ensure end-to-end performance and lifecycle management provides a consistent level of visibility and performance. Tracking circuits and services becomes even more complex. OneCommunity has developed a hybrid asset management; monitoring, management and ticketing system that enables our subscribers the ability to monitor their access, receive alarms and manage their tickets. With the addition of an end-to-end management platform, OneCommunity is able to manage end-to-end services and clearly identifies all the components, providers and connection points within a subscriber's service network. This unique offering creates a clear advantage for the State to contract and manage multiple providers within the same network interconnected to the BON.

2. Implement flexible and scalable network connectivity throughout Ohio

OneCommunity's core foundation is based on fiber ring architecture with multiple interconnected gateways that have the ability to provide over 320 Gbps to over 64 Tbps of switching capacity over each gateway within the ring. In addition, OneCommunity has additional fibers that can be added to meet the future growth requirements of the region. Anyone directly connected to the ring has the ability to connect from 10 Mbps to 100 Gbps. The overall architecture allows for rapid deployment of 10 Gbps rings and the ability to plan and implement 40 or 100 Gbps rings as appropriate. Typical configurations are rate controllable from sub 10 Mbps to 1 Gbps to 10 Gbps to 100 Gbps require planning and engineering. OneCommunity currently operates an 80 Gbps ring backbone and has multiple 10 Gbps subscribers including hospital and school districts in Cleveland.

Subscribers connected through third party providers such as AT&T, Time Warner, etcetera, are limited by the capabilities of the third party provider. Typically these services are defined within the framework of the Metro Ethernet access strategy and the Metro connect infrastructure which, in the case of many local carriers, is substantially less than the line rate. For instance, carriers deploying Metro Ethernet via SONET are often limited to half of the line speed. Cable companies are offering true line speed locally but have regional bandwidth constraints that limit their ability to offer cost effective regional access. OneCommunity helps resolve the middle mile issues which enhances the cost effective offering of the cable companies in partnership with OneCommunity. Common carriers are still limited by their individual metro connect strategies which tend to vary by municipality and are not regional in nature.

In addition to OneCommunity's fiber strategy we are capable of adding significant wireless capacity because of our fiber backbone capacity. This creates interesting opportunities for emergency response and community growth. Virtually any fiber end point can serve as a wireless access node without affecting the end site bandwidth. So any connected state, school or stakeholder site can service as a wireless backhaul or as a wireless community access point. It simply requires the roof/tower rights and the provisioning of a low cost point-to-point, multi-point or mesh radio unit with access to the edge. This provides ultimate flexibility and scalability in near time.

3. Effectively aggregate communication needs

OneCommunity has a history of working with multiple and diverse community stakeholders to develop innovative aggregation solutions that maximize the individual stakeholder investment to ensure high availability and increased capacity at lower costs. We currently aggregate carrier fiber, metro Ethernet, Internet and wireless access services as part of our many Master Service Agreements with providers that include Armstrong, AT&T, Cogent, Conneaut, Cox, Global Crossing, GLW, Level 3, Time Warner, and multiple third party and private network providers. OneCommunity also has developed partnerships with multiple government, community and private networks such as Cuyahoga County, Medina County, Access (Columbiana and Mahoning Counties), City of Akron, City of Dublin and others. This enables OneCommunity to aggregate services from Columbus to Cleveland and across more than 25 counties, serving more than 6 million Ohio citizens.

As a result of aggregating the physical network and creating the regional Intranet, OneCommunity has also been able to interconnect with multiple facilities, data centers, and service providers to aggregate and offer a cafeteria list of services. Cornerstone to these services has been access to data centers, shred storage, voice and video services. Of specific note is OneCommunity implemented an on-net voice service that uses Cisco Session Border Controllers (SBCs) to aggregate on-net calls and to route calls to the appropriate voice network provider. This service is currently aggregating over 2,500 local access lines from Cuyahoga County and will soon aggregate over 10,000 lines with the addition of City of Cleveland, Regional Rapid transit Authority and Ohio Jobs and Family Service Center. ***The resulting aggregation will save the County \$10 million over five (5) years.*** Global Crossing and Level 3 provide the redundant Voice SIP trunking and handle the E911 and NPA NXX services. OneCommunity is able to aggregate services across multiple sectors including government, healthcare, and education which lowers the cost of services not only for the stakeholder institutions, but enables OneCommunity to pass off these savings to smaller municipalities, schools, hospitals, clinics and non-profits, while also extending additional value added voice, video services, data and related services (i.e. disaster recovery, storage, ASP).

By consolidating local regional and state traffic, OneCommunity can offer an even greater advantage through a management contract that offers the State the ability to take advantage of local stakeholder investment and participation on the network. The BON is interconnected with OneCommunity and as a result of developing multiple interconnections in Cleveland, Akron, Youngstown, Wooster, and Columbus, the State can aggregate a over half of its traffic with the local community stakeholders. Additionally the State could choose to replicate these value-added service programs throughout the state. OneCommunity has identified opportunities to consolidate and combine traffic in six regions that would provide the State the same potential for aggregation across local, county, and state government along with education and healthcare. This would greatly improve the opportunity drive down operating costs.

4. Decrease operational cost

OneCommunity understands the value of community consolidation and the operational impact and cost savings produced through leveraging community assets. Our experience in managing multi-vendor/provider partnerships and the back office process, procedures and infrastructure will be of significant benefit to the BON. OneCommunity staff also has experience integrating municipal, county and statewide networks and understands the complexity of the infrastructure, operations, administration and politics. Our community development efforts have been developed to solicit participation and investment in our multi-stakeholder shared network, a process that often requires time and relationship building. Our processes are structured to manage the subscriber interface and carefully introduce and support the on-boarding of new subscribers. Ours is a process designed around partnership rather than a customer acquisition strategy. The end result is a more supportive collaboration between OneCommunity and its subscribers and, in effect, a partnership rather than a client services arrangement. This relationship enables us to simplify the processes and lowers the overall cost of our support infrastructure because our systems are design to capture and maintain the subscriber's contract, circuit, services, ticket and billing information.

OneCommunity is prepared to offer its services to enhance and manage Northern Ohio and offer services that simplify the BON administration within 25 counties. Some of these services could be extended to overlay the entire state as appropriate or replicated in various regions of the state because they can be easily replicated. Our facilities based aggregation strategy has proven to be effective and can be replicated throughout Ohio. In addition, the value-added service aggregation, already started and proven in Northern Ohio, could easily be extended to help reduce the overall cost burden of the State. OneCommunity is ready, willing and able to work with the state to optimize the multi-stakeholder strategy enhancing the State's ability to compete in a global economy.

In addition, OneCommunity's significant infrastructure investment in Northern Ohio can easily be bundled with the BON and provide a highly integrated solution that reduces the long term cost to the state. The consolidation of infrastructure would provide reduced cost to both organizations and improve the diversity and availability of network capacity to the state and OneCommunity.

5. Implement communications convergence

OneCommunity is currently operating a converged IP network that is delivering voice, video and data services for the region's largest employers. Our network currently aggregates Commodity IP and MPLS services that provide both voice and video integration. Our network provides interconnection to public, private and commercial network services and our voice aggregation strategy enables multiple voice trunking and hosted voice over IP service providers and our video network supports video broadcasting and interconnection to commercial video broadcasters through VVIX. The DWDM architecture allows us to provide advanced networking features and support legacy SONET and research network services without impacting the performance of any of the existing stakeholder services.

OneCommunity currently connects over 50 hospitals and is partnered with the Northern Ohio Regional Health Information Organization NEO RHIO, a Health Information Exchange (HIE). In addition, the OneCommunity network is supporting collaboration between our health and government partners and our education system to provide workforce development and jobs programs. Our network is facilitating sector convergence and collaboration between sectors.

6. Proactively meet customer needs

Clearly OneCommunity and the BON enable opportunities for expansion and research that have not yet been achieved in Ohio, and offers opportunities that are well beyond what is happening across the Nation. Our combined expertise and our available infrastructure provide a foundation that can propel Ohio into a technology and community leadership position related to the availability and use of broadband technologies. Collaboration will produce efficiencies and opportunities for execution that have been traditionally been difficult for the state or government alone. Our vision is to create an environment that takes away the barriers and enables innovation and ultimately the transformation of the state. Broadband represents an economic development tool when combine with the needs of our stakeholders and the promise to revitalize our education, health and workforce, making Ohio an economic development leader of the 21st Century.

7. Enable rapid deployment of new services

OneCommunity has developed a network environment that is flexible and conducive to rapid deployment of new protocols, network services and application independence. The availability of dark fiber, waves and IP services ensures maximum flexibility and provides the visibility needed to ensure end-to-end network management and performance. Our layered systems approach to managing partner networks adds increase visibility into the overall network that up until recently has been magic. This allows us to integrate providers, services, applications and users without significant impact to any stakeholders. Our neutral gateway strategy ensures compatibility and interoperability and our back office systems provide the visibility necessary to successfully manage a statewide network service.

8. Establish the BON Architecture

The goal of developing the BON architecture is to enable the State to implement network solutions in an efficient and cost-effective manner by providing a common vision and structure. Architecture driven solutions will improve interoperability across the network, allow graceful and planned evolution, provide efficient means for capability upgrades, reduce time to market, and help control costs.

The OneCommunity Network

Ultra-High Speed Fiber Optic Connectivity for North Ohio

Recognized as one of the “most sophisticated gigabit Ethernet networks in the world” by the Boston Indicator’s Project, OneCommunity’s network provides education, government, health care, research, arts & culture and nonprofit institutions with ‘best-in-class’ services and infrastructure for local, regional and global connectivity.

OneCommunity’s network allows your organization to operate a converged IP network capable of delivering robust voice, video, and data services at speeds from 10 Mb/s to 40 Gb/s, without sacrificing security or architectural flexibility. And our telecom carrier-neutral approach enables you to leverage existing last mile or long-haul contracts without compromising data integrity, security, or service levels.

Technically Superior Network Design

Our ultra-high speed broadband network uses a core Dense Wavelength Division Multiplexing (DWDM) system allowing “out-of-the-box” capacity of 64 Lambda channels scalable to 80 channels. OneCommunity’s use of DWDM for core network services provides greater maximum capacity and higher performance levels than legacy SONET based networks. The OneCommunity network supports all major transport services including 1 Gb/s, 10 Gb/s, 40 Gb/s and sub-rated Gigabit optical services for Ethernet delivery, as well as SONET, SAN, ATM, RPR, MPLS, EoMPLS, SIP Trunking, VPN and Frame Relay.

OneCommunity’s network uses MPLS on its entire backbone to the customer edge. This allows any non-standard transport to be tunneled through the network as Ethernet traffic, and is converted at the edge back to its native format. Our DWDM transport system can also handle any outdated or foreign optical protocols using an alien waveform transponder.

The core network foundation is the fiber-ring architecture with multiple interconnected gateways that have the ability to provide over 320 Gb/s to over 64 Tb/s of switching capacity per gateway. The core network backbone operates at 80 Gb/s, allowing clients directly connected (not limited by 3rd party capabilities) to leverage high speed connectivity.

What this means for you: No matter what systems or protocols you are running in your current network infrastructure, the OneCommunity network will seamlessly integrate and safely transport your data, voice and video traffic at ultra-high broadband speeds.



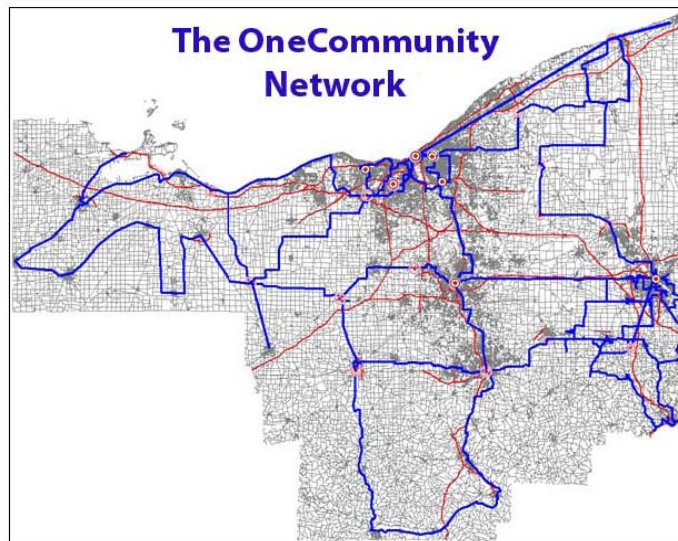
Benefits

- Scalable bandwidth from 10 Mb/s to 80 Gb/s
- Flexible architecture minimizing capital investment and Total-Cost-of-Ownership
- Telecom Carrier Independent
- Single-point of contact management for multiple carrier relationships
- Technically Superior Network Design
- Guaranteed bandwidth
- Seamless integration with existing infrastructure
- Custom solutions to fit exact client requirements

Features

- Point-to-point, point-to-multipoint and multipoint connectivity options
- Conformance with IEEE 802.3 and 802.16 and 802.17 standards
- 24x7x365 network monitoring to ensure uptime and pro-active issue resolution
- Service level agreement (SLA) governed client relationships
- Low-cost, high-availability network solutions architectures
- Advanced Network Monitoring, Allocation and Ticketing Systems





Telecom/Transport Carrier Neutrality

OneCommunity operates its network under a strategy that is telecom carrier-neutral, allowing us to provide gateways for existing or preferred client carrier relationships. Our partnership strategy with local, regional and national carriers enables the development of extraordinarily flexible network architectures, leveraging the 'best-in-class'/'best-in-cost' options for individual client network requirements.

Because we're a nonprofit organization, we're able to provide unparalleled service flexibility and cost savings. We will design the best solutions in the marketplace to meet your unique business needs and projected growth requirements. Our full contract management services for 3rd party providers allows aggregated buying, translating to the purchase of circuits and bandwidth vs. individual connections, thereby allowing for greater contractual flexibility for moves, upgrades, downgrades, and cancellations.

Our success as an aggregator of transport services for custom Metro Ethernet solutions includes a history of partnering with a wide variety of carrier, government, community and private network providers, including Armstrong, AT&T, Cogent, Conneaut, Cox, Global Crossing, GLW, Level 3, TimeWarner, Cuyahoga County, Medina County, Access (Columbiana and Mahoning Counties), City of Akron, the City of Dublin, Internet2, National Lambda Rail, and the Broadband Ohio Network.

Carrier & Contract Management

- Telecom/Transport Carrier Neutrality
- Full-lifecycle management of complex carrier contracts, including sun-setting
- Multi-carrier strategies for redundancy and load-balancing
- Single-point of contact management for multiple carrier relationships
- Nonprofit: Freedom to operate in client's best interest
- Preservation of invested capital (e.g. equipment, existing relationships)
- Ease of circuit transfer and bandwidth upgrades, downgrades and/or cancellations
- Custom solutions to fit exact client requirements using 'best-in-class' / 'best-in-cost' options



Contact OneCommunity for additional information:

E-mail: sales@onecommunity.org • Telephone: 1.216.923.2200 • Web: www.onecommunity.org

Offeror: OneCommunity

Section 1:

- **Statement of the Offeror's Legal Structure:** OneCommunity is an Ohio corporation, registered and certified as a non-profit 501(c)(3) at both the State and Federal levels.
- **Federal Tax Identification Number:** 52-2443602
- **Principal Place of Business:**

OneCommunity
Corporate Headquarters
800 West St. Clair Avenue
2nd Floor
Cleveland, OH 44113

Section 2:

- **"Unresolved" Finding Statement #1:**
OneCommunity has reviewed ORC 9.24 titled Findings for Recovery and warrants that it is not now, and will not become subject to an "unresolved" finding for recovery under ORC 9.24, prior to any award of a Contract arising out of this RFP, without notifying OIT of such finding.
- **"Unresolved" Finding Statement #2:**
OneCommunity has reviewed ORC 9.24 titled Findings for Recovery and warrants that it is not currently, and will not become subject to an "unresolved" finding for recovery under ORC 9.24, prior to any award of a contract arising from this RFP, without notifying OIT of such finding.

Attachments:

- **Completed Certificate as shown in Attachment 1**
OneCommunity has completed and attached the Certificate shown in Attachment 1.
- **Completed Declaration of Material Assistance**
OneCommunity has completed and attached the Declaration of Material Assistance.

Master Service Agreement

- OneCommunity's lawyers have reviewed the State's Master Service Agreement and agrees with its terms and conditions without any additions or changes.

OneCommunity Company Overview:

OneCommunity is a non-profit technology organization dedicated to transforming Northern Ohio's economy and quality of life. Our 501(c)(3) designation was one of the first in a new wave of telecommunications related organizations in the country, and has proven to be the most effective at reducing the burden of government and driving economic development. Our business model, based on collaboration and innovation focuses on partnerships with public and private parties to share assets, utilize partner competencies, and attract co-investment from both the supply and demand side. OneCommunity seeks to drive the usage of 21st Century network infrastructure and applications to collectively build successful, high return, rapid deployments of transformative technologies. Our network is a core community asset providing our regional subscriber's access to over 1,200 route miles of OneCommunity owned fiber and access to an additional 1,000 miles of local and regional partner fiber. As a neutral, non-profit, community owned asset provider, OneCommunity is able to

aggregate and partner with local providers to deliver high capacity, high availability fiber and wireless transport that facilitates a variety of advanced telecommunication services that might not otherwise be available in our underserved urban and rural communities. We serve 22 counties in Northeast Ohio, including sixty-six sites in Cuyahoga County, over 250 sites in Northeast Ohio, and over 1,500 remote facilities, with over 4.5 million citizens served. Currently OneCommunity is overseeing the expansion, enhancement and maintenance of Cuyahoga County's network services, saving taxpayers tens of millions of dollars.

Our network, one of the largest and fastest in the world, provides facilities-based access through OneCommunity fiber network and partner services to a local and regional Intranet connecting Northern Ohio's government, health, education and non-profit institutions to each other, the world, and leading technology vendors via our fiber-optic network. Additionally, OneCommunity provides direct connectivity to over 250 regional schools, libraries, hospitals, municipalities, county governments, community colleges, universities, ITC's and other public sector organizations that impact over 1,500 remote sites in Northern Ohio.

Our local access services range from sub 10 Mbps to 40 Gbps services aggregating voice, video and data services from local institutions and our local providers. This network design enables us to aggregate over 320 Gbps up to 64 Tbps switching infrastructure with additional dark fiber capacity for future growth. OneCommunity currently provides dedicated fiber optic based services (up to 100 Gbps wave services) to regional schools, hospitals, municipalities, county government and for partner service interconnections. OneCommunity also provides interconnection and peering with numerous state and national private networks including BON, E-Tech, NLR, and Internet 2. In addition to private networks, OneCommunity provides multiple 10 Gbps and 1 Gbps commodity and MPLS Internet service interconnections through Level 3, Global Crossing and Cogent offering over 15 Gbps in diverse high availability Internet for voice, video and data services.

Service Delivery Strategy

OneCommunity operates under a neutral third party network strategy that provides a carrier gateway to interconnect our regional fiber and wireless providers to our fiber network through a physical and logical service interconnection. This strategy enables our regional common carriers, cable companies, third party carriers and resellers as well as private networks to interconnect to OneCommunity's subscribers. In addition, it also enables OneCommunity to leverage the already existing regional infrastructure, maximizing the regions capabilities by investing in our community's broadband infrastructure. OneCommunity has also had the opportunity to develop regional co-marketing and co-investment partnerships with our rural telecommunications providers and cable companies to begin to develop more comprehensive broadband deployment in underserved urban and rural communities. Through these relationships OneCommunity has been able to resolve the middle mile and backhaul issues that the intermediate urban and rural providers have, and in turn increase their access to low cost capacity and Internet services. This enables OneCommunity and its partners to more effectively invest in the underserved local access.

In addition to its fiber based transport services, OneCommunity is deploying wireless infrastructure for public safety, institutional and community broadband access. Our wireless deployments include licensed and unlicensed spectrums using point-to-point, multi-point and meshed wireless strategies. OneCommunity offers 10 Mbps to 1 Gbps wireless point-to-point, up to 50 Mbps multi-point and meshed wireless systems using proprietary and open standards-based protocols in addition to emerging

and proven WiMax and WiFi meshed technology deployments. The deployment covers 7 to 30 miles for fixed site institutional wireless access based on Line of Site (LoS) and 5 to 10 square mile meshed WiMax in Cleveland and WiFi deployments in Cleveland and Akron. Additional deployments are planned for rural community access as part of the FCC rural telemedicine.

OneCommunity uses the same neutral third party wireless gateway strategy to leverage the assets and skills of local provider partners which maximizes the opportunity for low cost broadband availability. During the selloff of the EBS spectrum to Clearwire and Sprint, OneCommunity collaborated with Ideastream (WVIZ/PBS) and was able to carve out excess capacity for public use. Additionally, OneCommunity has been creatively working with these providers to advance the deployment of wireless throughout Northern Ohio and other regions, and is planning to deploy wireless technology in partnership with these providers in advance of their scheduled deployments. These efforts and others will help facilitate and accelerate a convergence of broadband infrastructure throughout Ohio. Our community has asked for additional services including access to shared infrastructure solutions from access, private networks and security services to data centers, disaster recovery and storage to aggregation and availability of voice trunking and hosted VoIP, to video content storage, streaming and conferencing. Our neutral physical and logical network gateways facilitate multi-provider partnerships that enable OneCommunity to aggregate, manage distribution and lower the cost of these facilities based services. We currently have over nine data centers, three voice, and six video service partners that serve the over 1,500 end-user network facilities already connected to the OneCommunity network and growing fast. In addition, our subscribers are also developing and implementing collaborative investment programs using shared infrastructure and offering services of their own as a result of having access to the OneCommunity Intranet.

Why OneCommunity? A History of Success

Innovative approach to collaboration and innovation for high capacities and lower costs

Our dedicated, Ohio-based management team possesses a combined 100+ years of experience in developing advanced technology solutions for public and private-sector use. OneCommunity has over five years of practical experience since incorporating in 2003, becoming one of the first community networking organizations anywhere to undertake this type of mission. Since then, we have partnered, acquired and constructed public and private fiber and wireless infrastructure to provide the benefits of big broadband to numerous communities across the region.

Our efforts include working with local, county and regional government and institutions connecting over 250 clients, aggregating over 1,500 remote locations. Soon, we will launch our regional rural connectivity project in conjunction with our partners and community stakeholders, leveraging our recent \$11.3 competitive award from the FCC. This will have a significant impact on economic development and opportunities for our citizens and healthcare systems to leverage broadband to more effectively compete in the 21st Century.

As a demonstration of the success of this model, OneCommunity has, in just four years, exceeded its expectations to fulfill its ambitious mission to connect more than 1,500 sites across more than a dozen counties. Additionally we have attracted more than \$25 million in the last year to extend our network throughout Northern Ohio and continue our internationally recognized thought leadership related to helping government, education, healthcare and others leverage our robust infrastructure through high value programs and applications. Generally we provide our stakeholders vastly improved capacity and capability upgrades related to network and value added network services, typically at comparable if not lower prices than they have available to them today.

OneCommunity's National Expertise and Thought Leadership

OneCommunity continuously tracks the progress of domestic and international initiatives, and has built one of the largest portfolios of relationships, vendor lists, financing models, funding sources, research, best practices and technology profiles on fiber, wireless and universal access in the country.

OneCommunity was tapped and funded (\$25 Million) by the Knight Foundation to create and launch the Knight Center of Digital Excellence in Akron, Ohio that will help to make OneCommunity's world-class information repository immediately accessible to all 26 Knight Communities and across the US.

Proven Community Leadership and Management

- Governed by top public private executives across the Northern Ohio (see attached)
- Led by proven business and technology leaders with an emphasis on:
 - **Customer Centric**— transparent, accountability, track record for execution
 - **Speed**—high standards for prompt execution as demonstrated by our ability to build a regional fiber network from scratch, to four years later serving 22 Ohio counties, more than 1,500 sites, including most schools, hospitals, universities, City of Cleveland and awarded \$14 million contract with Cuyahoga County/City of Cleveland/RTA
 - **Creative, talented, committed, flexible and resourceful** - prompting innovative approaches and partnerships that have saved the community tens of millions of dollars
 - **Sustainability**—strong track record for raising funds, attracting co-investment, and earning income from valued services to sustain the rapid growth of communities we can serve
 - **Quality**—holds the highest standards and has attracted best public/private talent to deliver the greatest network capacity with redundancy, for the lowest cost so users can invest in training and applications. A testament to our quality is the great brands that rely on us for network services, including the largest users and employers throughout Northern Ohio including Case Western Reserve University, Cleveland Clinic, University Hospitals, Cuyahoga County, University of Akron, and more than 1,500 more sites.

International Acclaim and Recognition

Leaders from Dubai, Paris, Seoul, Taipei, Glasgow, Jerusalem, Toronto, Miami, Tucson and dozens of others, have all traveled to visit locally with OneCommunity to learn how it has been so successful in this challenging, capital intensive field. Visitors are consistently amazed at what's been accomplished in just four years, and they admire the continued rapid growth, as demonstrated by the more than \$50 million of multi-year awards OneCommunity has received in the past 12 months. We know how to collaboratively build a leading digital community and see that it's leveraged by its citizens, and the world has taken notice.

- OneCommunity CEO selected **international Visionary of the Year 2008** by Intelligent Community Forum, following last year's winner the founders of Wikipedia.
- Wireless Internet Institute's (W2I's) **Best Practices Award for Community Applications**
- Northern Ohio was declared **Top 7 international Intelligent Community**, 2006 and 2008, with our CEO selected as Congratulatory speaker and keynote in Seoul, November 2008.
- **Harvard Ash Institute Award as Top Innovator Transforming Government**, 2007.
- **Computerworld Global Laureate Award for "world's best use of technology to benefit society"** in 2004 and 2006 as awarded by top 100 global technology CEOs.
- **Intel Corporation declared Northern Ohio a Top 4 Worldwide Digital Community** 2005.
- Knight Foundation selects OneCommunity to build and manage the national Knight Center of Digital Excellence, pledging \$25 million to the sharing and building international best practices in building what we call "Connected Communities."

EXHIBIT B-3
Statement about the Provision of CTS Services

The Applicant will not be providing competitive telecommunications services.

EXHIBIT B-4
Description of General Geographic Area Served

The Applicant seeks authority to provide non-BLES telecommunications services to business customers and other carriers within the counties listed below. See following pages for coverage area description.

Ashland
Ashtabula
Columbiana
Crawford
Cuyahoga
Delaware
Franklin
Geauga
Lake
Mahoning
Marion
Medina
Portage
Richland
Stark
Summit
Trumbull
Wayne

EXHIBIT B-4 (Continued)

Coverage Area Description

Coverage Area Description (including maps)

Our network is a core community asset that will provide our regional subscriber's access to over 1,200 route miles of community owned fiber and access to an additional 1,000 miles of partner fiber under management from our local and regional partners. As a community owned asset provider OneCommunity is able to aggregate and partner with local providers to deliver high capacity, high availability fiber and wireless transport that facilitates a variety of advanced telecommunication services that might not otherwise be available in our underserved urban and rural communities.

OneCommunity currently has over 600 route miles of fiber under management today and plans on building over 600 miles of fiber and wireless infrastructure to its managed network services covering twenty-two (22) counties in Northern Ohio. As a good community partner, OneCommunity is willing to offer the State access to its entire network infrastructure built almost entirely from community stakeholder, private and federal funds. OneCommunity is proposing leveraging this infrastructure to connect all P-12, university, community college, local and state government across Northeast Ohio.

In addition to its fiber based transport services, OneCommunity is partnering and deploying wireless infrastructure for public safety, institutional and community broadband access. Our wireless deployments include licensed and unlicensed spectrum using point-to-point, multi-point and meshed wireless strategies. OneCommunity currently offers 10 to 1 Gbps wireless point-to-point, up to 50 Mbps multi-point and meshed wireless systems using proprietary and open standards based protocols along with emerging and proven WiMax and WiFi meshed technology deployments. Our wireless deployments cover 7 to 30 mile institutional wireless access and 5 to 10 square mile meshed WiMax in Cleveland and WiFi deployments in Cleveland and Akron. Additional deployments are planned for rural community access as part of the FCC RHCPP deployments. Our end-user locations serve as the wireless aggregation and distribution points making the majority of our stakeholder locations wireless enabled. The following map adds some of our stakeholder sites that can serve as fiber drains for the wireless service deployment.

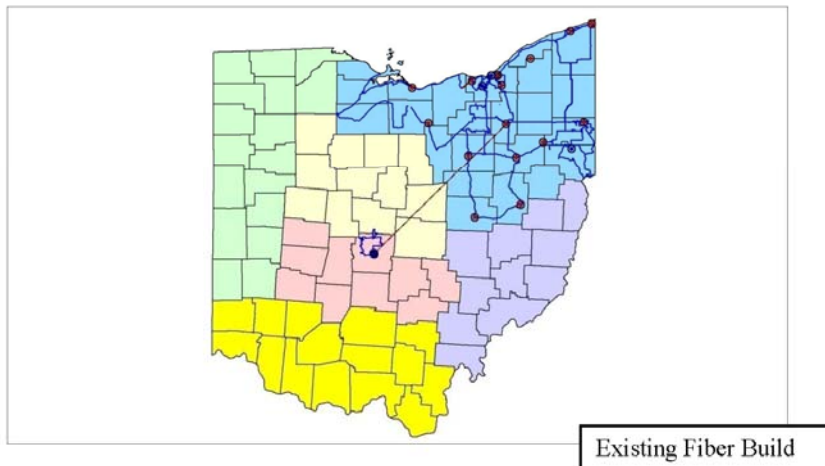
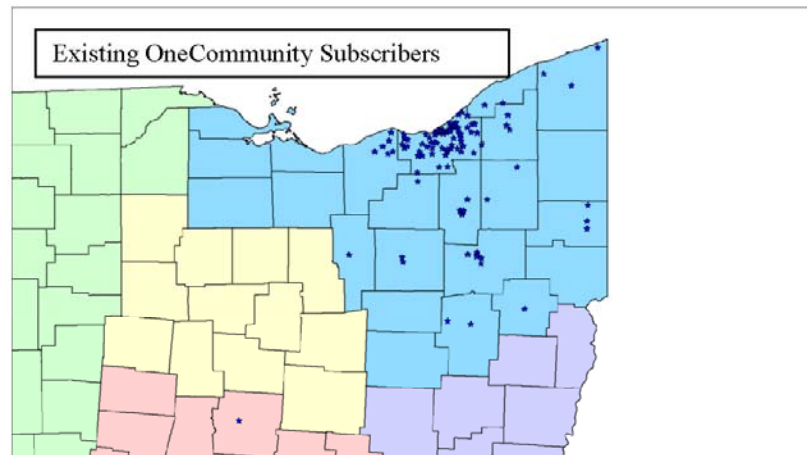


EXHIBIT B-4

Coverage Area Description (Continued)



OneCommunity and its partners have developed a number of value added services (e.g., VoIP, video, disaster recovery services) that can be replicated and scaled over OneCommunity and our partner networks including the BON. Even though our primary focus is in Northern Ohio our commitment is to lessen the burden of government and improve the quality of education, healthcare and economic development. To this end we have broken out the state into logical serving areas for aggregation of big bandwidth services with backhaul that could be used to interconnect the regions via large capacity pipes improving the state's ability to aggregate services without impacting the core capacity of the BON network for key production based services such as voice.

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

7/11/2011 11:24:05 AM

in

Case No(s). 11-4253-TP-ACE

Summary: Application for New Operating Authority - Part 1 of 2 electronically filed by Carolyn S Flahive on behalf of OneCommunity