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**BEFORE**

**THE PUBLIC UTILITIES COMMISSION OF OHIO** 2011 MAY 16 PM 4:35

In the Matter of the Application of Duke )  
Energy Ohio, Inc., for Administration of )  
the Significantly Excessive Earnings Test )  
under Section 4928.143(F), Revised Code, )  
and Rule 4901:1-35-10, Ohio )  
Administrative Code. )

**PUCO**  
Case No. 11-2954-EL-UNC

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**DIRECT TESTIMONY OF**

**PEGGY A. LAUB**

**ON BEHALF OF**

**DUKE ENERGY OHIO, INC.**

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May 13, 2011

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PAL-2: Adjusted Net Income as of December 31, 2010

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## **I. INTRODUCTION AND PURPOSE**

1   **Q.   PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2   A.   My name is Peggy A. Laub. My business address is 139 East Fourth Street, Cincinnati,  
3       Ohio 45202.

4   **Q.   BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

5   A.   I am employed by Duke Energy Business Services, Inc., an affiliate service company of  
6       Duke Energy Ohio, Inc. (Duke Energy Ohio or Company) as Rates Manager.

7   **Q.   PLEASE SUMMARIZE YOUR EDUCATION AND PROFESSIONAL**  
8       **QUALIFICATIONS.**

9   A.   I earned a Bachelor of Business Administration degree, with a major in accounting, from  
10       the University of Cincinnati in 1984. I am a Certified Public Accountant in the State of  
11       Ohio and a member of the American Institute of Certified Public Accountants.

12   **Q.   PLEASE SUMMARIZE YOUR WORK EXPERIENCE.**

13   A.   In 1981, I began my career with The Cincinnati Gas & Electric Company, the  
14       predecessor of Duke Energy Ohio, as a co-operative education student in the Accounting  
15       Department. In 1984, I was employed full-time in the Tax Department. I progressed  
16       through various positions to Coordinator, State & Local Taxes. In 1998, I was  
17       transferred to the Regulated Business Unit's financial group. In 2000, I was transferred  
18       to Fixed Assets Accounting and I was promoted to manager in 2002. In May 2006,  
19       following the merger with Duke Energy Corporation, I transferred to the Midwest US  
20       Franchised Electric & Gas accounting group. In November 2008, I transferred to  
21       Midwest Wholesale Accounting as Manager, Accounting. In May 2010, I transferred to  
22       the Rate Department and to my current position as Rates Manager.

1 **Q. PLEASE DESCRIBE YOUR DUTIES AS RATES MANAGER.**

2 A. As Rates Manager, I am responsible for the preparation of financial and accounting data  
3 used in retail rate filings and various other rate recovery mechanisms for Duke Energy Ohio  
4 and Duke Energy Kentucky, Inc.

5 **Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE PUBLIC UTILITIES**  
6 **COMMISSION OF OHIO (COMMISSION)?**

7 A. Yes. I have previously testified in a number of cases before this and other regulatory  
8 commissions.

9 **Q. WHAT IS THE PURPOSE OF YOUR DIRECT TESTIMONY IN THIS**  
10 **PROCEEDING?**

11 A. First, I will provide a brief overview of the Significantly Excessive Earnings Test (SEET)  
12 and then I will discuss the SEET calculation of Duke Energy Ohio and the attachments  
13 supporting the calculation.

## **II. BACKGROUND**

14 **Q. WHY IS IT NECESSARY FOR DUKE ENERGY OHIO TO SHOW THAT IT**  
15 **DOES NOT HAVE SIGNIFICANTLY EXCESSIVE EARNINGS?**

16 A. On May 1, 2008, the Governor signed into law Amended Substitute Senate Bill No. 221  
17 (SB 221). This bill amended various statutes in Title 49 of the Ohio Revised Code  
18 (R.C.). Among provisions of SB 221 were changes to R.C. 4928.14, which requires  
19 electric utilities to provide customers with a default standard service offer (SSO)  
20 established through either a market rate offer (MRO) or an electric security plan (ESP).  
21 Pursuant to R.C. 4928.142(D)(4) and 4928.143(F), the Commission is required to  
22 evaluate the earnings of each electric distribution utility's approved MRO or ESP to

1 determine whether the adjustments in the MRO or ESP result in significantly excessive  
2 earnings. R.C. 4928.143(E) addresses the issue of significantly excessive earnings in the  
3 context of an ESP having a term longer than three years.

4 **Q. ARE DUKE ENERGY OHIO'S ELECTRIC GENERATION RATES BASED ON**  
5 **AN ESP OR MRO?**

6 A. In Case No. 08-920-EL-SSO, *et al.*, Duke Energy Ohio proposed a three-year ESP,  
7 ending December 31, 2011. The Company and many intervening parties were able to  
8 agree to a Stipulation and Recommendation (Stipulation) in that case, which was  
9 ultimately approved by the Commission with some modifications. The Stipulation  
10 approved in Case No. 08-920-EL-SSO, *et al.*, included specific parameters for the  
11 Company to use in determining whether it achieved significantly excessive earnings  
12 during the period covered by this ESP.

13 **Q. WHAT DID THE PARTIES AGREE TO IN THE STIPULATION IN CASE NO.**  
14 **08-920-EL-SSO, ET AL., WITH REGARD TO THE SEET?**

15 A. As stated in paragraph 28 of the Stipulation, the parties agreed that, beginning in 2010,  
16 the Commission would implement the SEET by May 15 of each year as follows:

17 [Duke Energy Ohio's] return on ending common equity would be  
18 computed using [Duke Energy Ohio's] prior year publicly reported  
19 FERC Form 1 financial statements, including off-system sales, subject to  
20 only the following adjustments:

- 21 • Net Income
- 22 ○ Eliminate all depreciation and amortization expense related
- 23 to the purchase accounting recorded pursuant to the Duke

1 Energy/Cinergy merger,

2 ○ Eliminate all impacts of refunds to customers pursuant to this  
3 paragraph,

4 ○ Eliminate all impacts of mark-to-market accounting,

5 ○ Eliminate all impacts of material, non-recurring  
6 gains/losses, including, but not limited to, the sale  
7 or disposition of assets.

8 • Common Equity

9 ○ Eliminate the acquisition premium recorded to equity  
10 pursuant to the Duke Energy/Cinergy merger.

11 **Q. DOES THE STIPULATION IN CASE NO. 08-920-EL-SSO, *ET AL.*, DEFINE**  
12 **“SIGNIFICANTLY EXCESSIVE EARNINGS”?**

13 **A.** Yes. The Stipulation indicates that if Duke Energy Ohio’s actual annual return on ending  
14 common equity, as adjusted pursuant to paragraph 28 of the Stipulation, does not exceed  
15 15%, the Company’s return on common equity is not “significantly in excess of the  
16 return on common equity” of other publicly traded companies facing comparable  
17 business and financial risks.

**III. COMMISSION’S FINDING AND ORDER**  
**AND ENTRY ON REHEARING**

18 **Q. WHAT GUIDELINES DID THE COMPANY FOLLOW WHEN PREPARING ITS**  
19 **2010 SEET FILING?**

20 **A.** For the most part the Company has followed the guidelines found in the relevant  
21 provision of its October 27, 2008, ESP Stipulation, which were upheld by the  
22 Commission’s June 30, 2010, Finding and Order in Case No. 09-786-EL-UNC, and its

1 August 25, 2010, Entry on Rehearing in that proceeding. However, in its Entry on  
2 Rehearing the Commission stated that “[w]here the stipulation did not address issues  
3 relating to the SEET, Duke must file the required information in accordance with the  
4 directives in this proceeding.”<sup>1</sup>

5 **Q. HOW DO YOU INTERPRET THIS PROVISION OF THE COMMISSION’S**  
6 **ENTRY ON REHEARING?**

7 A. I believe that Duke Energy Ohio is now required to address any directives in the  
8 Commission’s Finding and Order and Entry on Rehearing in Case No. 09-786, to the  
9 extent that such matters are not already covered in the ESP Stipulation.

10 **Q. IN LIGHT OF THE COMMISSION’S FINDING AND ORDER AND ITS ENTRY**  
11 **ON REHEARING, WHAT HAS THE COMPANY DONE IN THIS FILING TO**  
12 **ACCOMMODATE BOTH THE STIPULATION AND THE COMMISSION’S**  
13 **DIRECTIVES?**

14 A. For the most part, the Commission’s orders defer to the Company’s ESP Stipulation;  
15 however, there are some exceptions that Duke Energy Ohio addresses in this filing.  
16 Virtually all of the significant provisions of the Commission’s SEET directives have been  
17 accounted for in the Company’s filing. For example, although the Commission left the  
18 issue of earnings from off-system sales to be determined on a case-by-case basis, the  
19 Company, following the ESP Stipulation, included all profits from off-system sales in its  
20 earnings calculation. Because this issue was addressed in the Stipulation and because the  
21 Company has already taken the most conservative view by including such profits, there is  
22 no further need to address this issue.

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<sup>1</sup> *In the Matter of the Investigation into the Development of the Significantly Excessive Earnings Test Pursuant to Amended Substitute Senate Bill 221 for Electric Utilities*, Case No. 09-786-EL-UNC, Entry on Rehearing at p. 7 (August 25, 2010).

1 In addition, the Company's Application, complies with the Commission's  
2 directives in that (1) average equity balances are based on the average of the balances at  
3 the beginning and at the end of the year (Commission's Entry on Rehearing, page 6), (2)  
4 all impacts from affiliates and other services (*i.e.*, gas distribution) were adjusted out of  
5 the calculation (Commission's Finding and Order, page 12), and (3) the Application  
6 addresses deferrals and discusses "certain factors," as described in the Commission's  
7 Finding and Order.<sup>2</sup>

8 **Q. DID THE COMPANY HAVE ANY ESP-RELATED DEFERRALS IN 2010 THAT**  
9 **IMPACTED EARNINGS?**

10 A. Yes. In another provision of the ESP Stipulation, the Parties agreed that Duke Energy  
11 Ohio would be allowed to defer up to \$50 million of operating and maintenance costs  
12 incurred at the W.C. Beckjord Station, to be amortized over the three-year period of the  
13 ESP. The Company deferred \$50 million of such costs in 2009 and amortized one-third  
14 of the amount in the same year and another third in each of the last two years of the ESP.  
15 Therefore, the impact of excluding the deferral in 2010 is \$17 million on a pre-tax basis.  
16 The impact of this change on the SEET is discussed later in my testimony.

17 All other generation deferrals authorized as part of the approved ESP Stipulation  
18 have the effect of deferring both the costs and the revenue; therefore, the impact of those  
19 deferrals on the SEET is zero. Generally, these ESP-related deferrals are for over- and  
20 under-recovery of costs included in Rider PTC-FPP, Rider PTC-AAC, and Rider SRA-  
21 SRT.

22 **Q. WILL YOU DESCRIBE THE OTHER INFORMATION THAT THE**

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<sup>2</sup> *In the Matter of the Investigation into the Development of the Significantly Excessive Earnings Test Pursuant to Amended Substitute Senate Bill 221 for Electric Utilities*, Case No. 09-786-EL-UNC, Finding and Order at p. 29 (June 30, 2010).



1           **COMMISSION DIRECTED THE COMPANIES TO PROVIDE AS PART OF**  
2           **THEIR SEET REVIEWS?**

3    A.    On page 29 of its June 30, 2010, Order, the Commission provided a list of factors it  
4           identified as worthy of its consideration in any SEET review. The listed factors include  
5           the following:

- 6           -   the electric utility's most recently authorized return on equity,
- 7           -   the electric utility's risk, including:
  - 8               •   whether the electric utility owns generation;
  - 9               •   whether the ESP includes a fuel and purchased power adjustment or similar
  - 10              adjustments;
  - 11              •   the rate design and extent to which the electric utility remains subject to weather
  - 12              and economic risk;
  - 13              •   capital commitments and future capital requirements;
  - 14              •   indicators of management performance and benchmarks to other utilities; and
  - 15              •   innovation and industry leadership with respect to meeting industry challenges to
  - 16              maintain and improve the competitiveness of Ohio's economy, including
  - 17              research and development expenditures, investments in advanced technology,
  - 18              and innovative practices; and
  - 19              •   the extent to which the electric utility has advanced state policy.

20   **Q.    WHAT IS THE COMPANY'S MOST RECENTLY APPROVED RETURN ON**  
21   **COMMON EQUITY?**

22    A.    The Company's most recently approved return on common equity is 10.63% for its  
23           electric distribution service in Ohio. This return was not necessarily approved for general

1 rates but it was established for use in determining the rate to be used in any riders  
2 requiring a rate of return.

3 **Q. DOES THE COMPANY OWN GENERATING RESOURCES?**

4 A. The Company owns approximately 7,600 MWs of fossil generation.

5 **Q. DOES THE COMPANY HAVE A RECOVERY MECHANISM FOR FUEL AND**  
6 **PURCHASED POWER?**

7 A. Yes. The Company's Rider PTC-FPP (price-to-compare fuel and purchased power)  
8 recovers the cost of fuel and purchased power attributable to its non-switched customers  
9 on a quarterly basis. The rider is bypassable; so, only those customers who have not  
10 switched incur this charge.

11 **Q. DESCRIBE THE COMPANY'S RATE DESIGN AND HOW IT AFFECTS THE**  
12 **COMPANY.**

13 A. The Company's rate design has been essentially the same since its unbundled rates  
14 became effective on January 1, 2001. There are rates for classes, or groups, of customers  
15 that were originally designed to best mirror the cost of service for different load  
16 characteristics among the customer classes. With unbundling, the fundamental nature of  
17 the rate design did not change; so, Duke Energy Ohio still has some customers with  
18 demand and energy components of their bills, some customers still have demand ratchets,  
19 and many customers still have blocked rates.

20 With regard to the extent to which the Company is subject to economic risk, the  
21 impact of current law, the economy, and the Company's rate design on customer  
22 switching levels is critical. Since the beginning of the current ESP, competition has  
23 accelerated at a staggering pace. As of the end of March 2011, almost two thirds of Duke

1 Energy Ohio's load is being served by suppliers other than Duke Energy Ohio. In the  
2 Company's experience it has become apparent that, at least for some customers, rate  
3 design is less important than the simple notion of just lower rates. Many customers  
4 served by other suppliers are taking service at flat '¢/kWh' rates. Of course, suppliers  
5 can charge different flat rates to different customers, depending on usage or other factors,  
6 but the fact that flat rates are so prevalent suggests that, at least for now as we are in a  
7 period of low market rates, customers are not so concerned about or interested in  
8 traditional rate design.

9 To my knowledge, there is no provision in SB 221 that allows the electric utilities  
10 to modify rate design for the sole purpose of retaining load. However, the current power  
11 market is such that the utility's inability to modify rate design can put it at a substantial  
12 disadvantage to competitive retail suppliers that can tailor offers to individual customers  
13 based on their distinct load characteristics. The ability of competitive suppliers to  
14 selectively pick off those customers with the most desirable load characteristics without  
15 any ability on the electric utility's part to defend that load is an absurdly unbalanced  
16 situation which adds significant risk to the Company and its shareholders.

17 **Q. DESCRIBE THE EXTENT TO WHICH WEATHER AND ECONOMIC RISK**  
18 **IMPACT THE COMPANY.**

19 A. In its most recent retail gas distribution rate case (Case No. 07-589-GA-AIR), the  
20 Company was allowed to mitigate some of its weather risk by moving a much larger  
21 share of non-commodity portion of its residential rate into a monthly charge. Although  
22 weather can still impact the Company's earnings, this "decoupling" of weather from non-  
23 commodity revenue goes a long way toward mitigating that risk. The use of such a

1 straight fixed-variable method of decoupling is less common for electric companies;  
2 however, some regulators provide for measures which can still decouple sales from  
3 earnings whether the volatility in sales is driven by weather or economic factors. Duke  
4 Energy Ohio does not currently have any such decoupling measures on the electric side  
5 of its business; so, its earnings are undeniably impacted by weather and by general  
6 economic conditions.

7 The most obvious economic risk to the utility is that an economic downturn  
8 reduces demand. Duke Energy Ohio's overall sales have been impacted by the recent  
9 economic downturn. The less obvious but arguably more profound impact the recent  
10 downturn has had on Duke Energy Ohio's earnings is the impact of customer switching.  
11 Since the time the ESP Stipulation was signed by the parties to that case, the price of  
12 virtually every generation-related commodity used in the provision of electric service to  
13 customers has dropped dramatically. The Company effectively "locked in" its  
14 commodity prices for the period 2009-2011 at the time of the ESP Stipulation, when such  
15 prices were still very high. Having locked in commodity positions at a high price is a  
16 significant cause of Duke Energy Ohio's high price-to-compare.

17 Competitive suppliers have no obligation or commitment to hedge their supply  
18 beyond the amount needed to serve the load they have actually acquired. Consequently,  
19 these suppliers can take advantage of the current market conditions that offer much lower  
20 commodity prices. Having already contracted for the commodities when prices were  
21 high, Duke Energy Ohio's SSO price is now not competitive with prices that can be  
22 offered by alternative suppliers.

23 To summarize the economic risk, Duke Energy Ohio is challenged in two ways.

1 First, the general economic decline means lower sales even if no customers switched.  
2 Second, the economic downturn has sharply reduced commodity costs for competitive  
3 suppliers that are not bound by the same rules that apply to the utility, which allows them  
4 to significantly undercut the Company's price-to-compare.

5 **Q. WILL YOU ADDRESS THE CAPITAL COMMITMENTS AND CAPITAL**  
6 **REQUIREMENTS?**

7 A. As provided in the Company's May 13, 2011, application the capital budget requirements  
8 for future electric committed investments in Ohio for remainder of the current ESP period  
9 are \$462,084,516 2011.

10 **Q. ARE YOU SPONSORING ANY INFORMATION REGARDING MANAGEMENT**  
11 **PERFORMANCE AND BENCHMARKS TO OTHER UTILITIES?**

12 A. Yes. Attachment PAL-7 is a summary of how Duke Energy Corporation's returns  
13 compare to some of its peers. The data represented in this chart represents a comparison  
14 of total shareholder return (TSR) which is defined as the sum of dividends and share  
15 appreciation divided by a starting price. In this attachment, the first set of numbers  
16 shows the TSR for stocks from January 1, 2009, through March 31, 2011. The second set  
17 of numbers shows TSR for stocks purchased from January 1, 2010, through March 31,  
18 2011. The third set of numbers shows TSR for stocks purchased from January 1, 2011,  
19 through March 31, 2011. As a benchmark and as a measure of performance, it is evident  
20 in this document that Duke Energy Corporation's total shareholder returns have  
21 consistently exceeded the median returns for the stocks included in this index (the  
22 Philadelphia Utility Index) over the periods shown.

23 There is no comparable data to compare the Duke Energy Ohio operating

1 company to such peers. Consequently, the best measure available to compare  
2 performance is at the Duke Energy Corporation level, which, as shown in the attachment,  
3 has consistently exceeded the performance of most of the companies in this index.

4 **Q. HAS THE COMPANY BEEN INNOVATIVE IN ADVANCING STATE POLICY?**

5 A. Yes. It is the State's policy, among other things, to encourage demand-side management,  
6 time-differentiated pricing, and implementation of advanced metering infrastructure.  
7 R.C. Section 4928.02.

8 Since receiving the Commission's approval to do so in December 2008, the  
9 Company has begun the aggressive roll-out of SmartGrid infrastructure in its service  
10 territory. The Company has obtained approval for pilot testing of time-differentiated rates  
11 and has begun providing service to a limited number of customers who will respond to  
12 peak-time rebates, and differentiated price schedules. All of these efforts serve to  
13 advance the State's policy and will encourage demand-side management. Duke Energy  
14 Ohio is a leader in this area.

15 **Q. FOR PURPOSES OF THE SEET CALCULATION, HAS THE COMPANY MADE**  
16 **ANY ASSUMPTIONS REGARDING THE CALCULATION OF ITS ANNUAL**  
17 **RETURN ON ENDING COMMON EQUITY THAT ARE NOT SPECIFIED IN**  
18 **EITHER THE STIPULATION OR OHIO REVISED CODE?**

19 A. Yes. Duke Energy Ohio is the only combination utility in the state of Ohio. Because  
20 R.C. 4928.143(F) refers only to 'electric distribution utilities,' the Company determined  
21 that it should exclude all earnings or allocable equity associated with its gas operations in  
22 the SEET calculation. These calculations are explained in more detail later in my  
23 testimony.

1 **Q. WHEN DID DUKE ENERGY OHIO FILE ITS INITIAL APPLICATION IN THIS**  
2 **CASE?**

3 A. The Company filed its initial application on May 14, 2010 and later amended its filing on  
4 September 1, 2010 to comply with the Commission's Entry on Rehearing issued on  
5 August 25, 2010.

**II. SCHEDULES SPONSORED BY WITNESS**

6 **Q. PLEASE DESCRIBE ATTACHMENT PAL-1.**

7 A. Attachment PAL-1 is a schedule showing that the Company's return earned on average  
8 electric common equity for the year ended December 31, 2010, is 7.14% including  
9 deferrals, and 7.47% if ESP related deferrals are excluded.

10 **Q. PLEASE DESCRIBE ATTACHMENT PAL-2.**

11 A. Attachment PAL-2 is a schedule showing the calculation of the Company's adjusted  
12 electric net income for the calendar year 2010. The source of the utility operating income  
13 for the twelve months ended December 31, 2010, is the Company's 2010 FERC Form 1  
14 report, pages 114 to 117. Pursuant to paragraph 28 of the Stipulation, purchase  
15 accounting recorded as a result of the Duke Energy/Cinergy merger, all impacts of mark-  
16 to-market accounting, and all impacts of material, non-recurring gains/losses were  
17 eliminated. As shown on the attachment, no refunds were returned to customers during  
18 the twelve months ended December 31, 2010. Equity in earnings of subsidiary  
19 companies was also eliminated so that the return earned on average common equity  
20 would be on a Duke Energy Ohio stand-alone basis.

21 **Q. PLEASE DESCRIBE ALTERNATIVE ATTACHMENT PAL-2.**

22 A. Alternative Attachment PAL-2 is a schedule showing the calculation of the Company's

1 adjusted electric net income for the calendar year 2010 excluding ESP related deferrals.  
2 As stated in paragraph 16 of the Stipulation, the parties agreed that certain operating and  
3 maintenance costs of up to \$50 million will be incurred at the W.C. Beckjord Station  
4 beginning in 2009 and that the costs are to be deferred and amortized over a three year  
5 period. In 2010, the Company amortized \$17 million of the \$50 million it deferred in  
6 2009.

7 **Q. PLEASE DESCRIBE ATTACHMENT PAL-3.**

8 A. Attachment PAL-3 is a summary of the items eliminated from net income. The schedule  
9 shows, by Company account, the impact on net income of eliminating purchase  
10 accounting, mark-to-market accounting, non-recurring gains and/or losses, and the equity  
11 in earnings of subsidiary companies.

12 **Q. PLEASE DESCRIBE ATTACHMENT PAL-4.**

13 A. Attachment PAL-4 is an exhibit showing the calculation of the Company's average  
14 electric common stock equity as of December 31, 2010. The attachment shows the  
15 common stock equity balances as of December 31, 2009 and December 31, 2010, and the  
16 calculation of the average electric common equity balance as of December 31, 2010, to  
17 be used in determining if Duke Energy Ohio has significantly excessive earnings.  
18 Pursuant to the Stipulation, the following items were eliminated in calculating the ending  
19 balance for each calendar year: (1) impacts of purchase accounting recorded pursuant to  
20 the Duke Energy/Cinergy merger; (2) all impacts of mark-to-market accounting; and, (3)  
21 all impacts of material, non-recurring gains and/or losses.

22 **Q. PLEASE DESCRIBE ALTERNATIVE ATTACHMENT PAL-4.**

23 A. Alternative Attachment PAL-4 is an exhibit showing the calculation of the Company's



1 average electric common stock equity as of December 31, 2010, excluding ESP deferrals  
2 that have been discussed above.

3 **Q. PLEASE DESCRIBE ATTACHMENT PAL-5.**

4 A. Attachment PAL-5 is a schedule showing the calculation of a net plant allocation factor  
5 used to allocate total average common equity to electric operations. The gas and electric  
6 plant data is from the Company's 2010 FERC Form 1, pages 200-201. The schedule  
7 shows that based on net plant, 83.67% of the Company's average common equity should  
8 be allocated to electric operations.

9 **Q. PLEASE DESCRIBE ATTACHMENT PAL-6.**

10 A. Attachment PAL-6 is a summary of assumptions used in this filing, most of which are  
11 from paragraph 28 of the Stipulation. I have discussed all of the other relevant  
12 assumptions in my testimony.

13 **Q. PLEASE DESCRIBE ATTACHMENT PAL-7.**

14 A. Attachment PAL-7 is a summary showing Duke Energy Corporation's TSR in  
15 comparison to some of its peer companies in the Philadelphia Utility Index.

### **III. CONCLUSION**

16 **Q. DOES DUKE ENERGY OHIO HAVE SIGNIFICANTLY EXCESSIVE**  
17 **EARNINGS THAT WOULD REQUIRE A REFUND TO CUSTOMERS?**

18 A. No. As shown on Attachment PAL-1, Duke Energy Ohio's return earned on average  
19 electric common equity is 7.14%. If ESP related deferrals are excluded, the return earned  
20 on average electric common equity is 7.47%. Since, in both instances, the return on  
21 average electric common equity is less than the 15% specified in the Stipulation, the  
22 Company does not have significantly excess earnings and, therefore, no refund to

1 customers is warranted.

2 **Q. WERE ATTACHMENTS PAL-1, PAL-2, PAL-3, PAL-4, PAL-5, PAL-6 AND PAL-**  
3 **7 PREPARED BY YOU OR UNDER YOUR SUPERVISION?**

4 **A. Yes.**

5 **Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?**

6 **A. Yes.**

Duke Energy Ohio, Inc.  
Significantly Excessive Earnings Test  
Return Earned on Average Electric Common Equity  
December 31, 2010

Attachment PAL-1

<u>Description</u>	<u>Source</u>	<u>Amount</u>
<b>Including Non-SSO Sales and ESP Deferrals</b>		
Adjusted Electric Net Income	PAL-2	245,699,957
Average Electric Common Equity	PAL-4	3,441,047,304
Return Earned on Average Electric Common Equity		7.14%
<b>Excluding ESP Deferrals</b>		
Adjusted Electric Net Income	Alt. PAL-2	256,630,957
Average Electric Common Equity	Alt. PAL-4	3,436,431,649
Return Earned on Average Electric Common Equity		7.47%

12 Months Ended December 31, 2010									
Description	Eliminations							Adjusted December 31, 2010	
	Total	Electric	Purchase Accounting	Mark-to-Market	Non-Recurring Gains / Losses	Equity in Earnings of Subsidiaries	Amounts Refunded to Customers		
<b>Utility Operating Income</b>									
Operating Revenues	2,875,281,245	2,393,860,776	(5,453,216)					(5,453,216)	2,388,407,560
Operating Expenses	1,588,582,074	1,288,488,409	(14,376,524)	28,730,817				14,354,293	1,300,852,702
Maintenance Expenses	191,919,151	186,016,661						0	186,016,661
Depreciation Expense	224,152,839	192,186,779						0	192,186,779
Depreciation Expense for Asset Retirement Costs	435,434	435,434						0	435,434
Amort. & Depl. Of Utility Plant	32,758,690	28,491,000	(7,755,000)					(7,755,000)	20,736,000
Amort. Of Utility Plant Acquisition Adj.	20,043,144	20,043,144	(20,043,144)					(20,043,144)	0
Regulatory Debits	77,128,038	76,854,051						0	76,854,051
Leas.: Regulatory Credits	(4,132,237)	(10,288,701)						0	(10,288,701)
Taxes Other Than Income Taxes	244,423,009	190,416,491						0	190,416,491
Income Taxes - Federal	133,413,791	132,319,378	14,938,427	(10,256,902)	0			4,681,525	137,000,903
Income Taxes - Other	4,737,259	4,611,895						0	4,611,895
Provision For Deferred Income Taxes	376,398,090	314,935,556						0	314,935,556
Provision For Deferred Income Taxes - Credit	(313,108,813)	(278,035,697)						0	(278,035,697)
Investment Tax Credit Adj. - Net	(1,159,760)	(940,714)	(5,122,882)					0	(940,714)
Gains From Disposition of Allow. - Credit	(3,499,469)	(3,499,469)						0	(3,499,469)
Accretion Expense	(277,118)	(277,118)						0	(277,118)
Total Utility Operating Expenses	2,572,782,322	2,139,767,179	(32,359,123)	18,473,915	0			(13,885,208)	2,125,881,971
Net Utility Operating Income	302,498,923	254,093,597	26,905,907	(18,473,915)	0			8,431,992	262,525,588
<b>Other Income</b>									
Revenues From Merchandising, Jobbing and Contract Work	708,275	645,763						0	645,763
Less: Costs & Exp of Merchandising, Jobbing & Contract	811,179	629,078						0	629,078
Revenues From Nonutility Operations	5,849	5,849						0	5,849
Less: Expenses of Nonutility Operations	(7,864,401)	(7,865,596)						0	(7,865,596)
Nonoperating Rental Income	(95,354)	(2,136)						0	(2,136)
Equity in Earnings of Subsidiary Companies	41,460,787	25,256,868				(25,256,868)		(25,256,868)	0
Interest and Dividend Income	15,530,032	15,349,575						0	15,349,575
AFUDC	4,028,530	3,111,872						0	3,111,872
Miscellaneous Nonoperating Income	80,874,345	79,688,329		(76,151,500)				(76,151,500)	3,516,829
Gain on Disposition of Property	0	0	0		0			0	0
Total Other Income	149,763,686	131,272,828	0	(76,151,500)	0	(25,256,868)	0	(101,408,368)	29,854,280
<b>Other Income Deductions</b>									
Loss on Disposition of Property	4,048	4,048			(4,048)			(4,048)	0
Misc. Amortization	0	0						0	0
Donations	1,537,550	1,469,696						0	1,469,696
Life Insurance	984,250	771,724						0	771,724
Penalties	245,571	245,336						0	245,336
Civic, Political & Related Activities	1,825,985	1,342,482						0	1,342,482
Other Deductions	887,788,180	887,174,976		(48,245,427)				(885,236,814)	1,838,162
Total Other Income Deductions	892,366,594	891,028,262	0	(48,245,427)				(885,240,862)	5,787,390
Total Taxes On Other Income and Deductions	(89,397,771)	(89,593,639)	79,821	(9,962,469)	57,210,624	0		47,327,977	(42,265,661)
Net Other Income and Deductions	(653,254,987)	(676,181,893)	(79,821)	(17,945,895)	779,794,811	(25,256,868)		736,904,517	83,168,163
Net Interest Charges	89,892,946	83,397,762	(223,389)					(223,389)	83,168,163
Net Income	(440,568,022)	(489,460,141)	27,049,675	(38,417,520)	779,794,811	(25,256,868)	0	745,160,098	245,699,957
Extraordinary Items	0	0						0	0
Net Income	(440,568,022)	(489,460,141)	27,049,675	(38,417,520)	779,794,811	(25,256,868)	0	745,160,098	245,699,957

Duke Energy Ohio, Inc.  
Significantly Excessive Earnings Test  
Adjusted Net Income Excluding ESP Deferrals  
December 31, 2010

Alternative Attachment PAL-2

Description	Adjusted December 31, 2010	ESP Related Deferrals	Adjusted December 31, 2010 Excluding ESP Deferrals
<b>Utility Operating Income</b>			
Operating Revenues	2,388,407,560		2,388,407,560
Operation Expenses	1,300,852,702		1,300,852,702
Maintenance Expenses	188,016,661	17,000,000	169,016,661
Depreciation Expense	192,188,779		192,188,779
Depreciation Expense for Asset Retirement Costs	435,434		435,434
Amort. & Depl. Of Utility Plant	20,736,000		20,736,000
Amort. Of Utility Plant Acquisition Adj.	0		0
Regulatory Debits	76,854,051		76,854,051
Less: Regulatory Credits	(10,288,701)		(10,288,701)
Taxes Other Than Income Taxes	190,416,491		190,416,491
Income Taxes - Federal	137,000,903	(6,069,000)	143,069,903
Income Taxes - Other	4,611,885		4,611,885
Provision For Deferred Income Taxes	314,935,556		314,935,556
Provision For Deferred Income Taxes - Credit	(278,035,607)		(278,035,607)
Investment Tax Credit Adj - Net	(940,714)		(940,714)
Gains From Disp Of Allow - Credit	(8,622,351)		(8,622,351)
Accretion Expense	(277,118)		(277,118)
Total Utility Operating Expenses	2,125,881,971	10,931,000	2,114,950,971
Net Utility Operating Income	262,525,589	(10,931,000)	273,456,589
<b>Other Income</b>			
Revenues From Merchandising, Jobbing and Contract Work	645,763		645,763
Less: Costs & Exp of Merchandising, Jobbing & Contract	629,078		629,078
Revenues From Nonutility Operations	5,849		5,849
Less: Expenses of Nonutility Operations	(7,865,566)		(7,865,566)
Nonoperating Rental Income	(2,136)		(2,136)
Equity in Earnings of Subsidiary Companies	0		0
Interest and Dividend Income	15,349,575		15,349,575
AFUDC	3,111,872		3,111,872
Miscellaneous Nonoperating Income	3,516,829		3,516,829
Gain on Disposition of Property	0		0
Total Other Income	29,864,260	0	29,864,260
<b>Other Income Deductions</b>			
Loss on Disposition of Property	0		0
Misc. Amortization	0		0
Donations	1,489,686		1,489,686
Life Insurance	771,724		771,724
Penalties	245,336		245,336
Civic, Political & Related Activities	1,342,482		1,342,482
Other Deductions	1,938,162		1,938,162
Total Other Income Deductions	5,787,300	0	5,787,300
Total Taxes On Other Income and Deductions	(42,265,661)		(42,265,661)
Net Other Income and Deductions	66,342,531	0	66,342,531
Net Interest Charges	83,168,163		83,168,163
Net Income	245,699,957	(10,931,000)	256,630,957
Extraordinary Items	0		0
Net Income	245,699,957	(10,931,000)	256,630,957

Duke Energy Ohio, Inc.  
Significantly Excessive Earnings Test  
Summary of Net Income Eliminations  
December 31, 2010

Attachment PAL-3

<u>Account ID CB</u>	<u>Account Long Descr CB</u>	<u>12 months Ended 12/31/2010</u>	<u>Elimination</u>	<u>Income Tax Effect</u>	<u>Impact on Net Income</u>
<b><u>Purchase Accounting</u></b>					
447208	Amort Pwr Trdg Intang or Liab	5,453,216	(5,453,216)	(1,946,798)	(3,506,418)
405011	Amort of Other Pur Acctg	7,755,000	(7,755,000)		
406505	Amort Exp - Acq Purch Adj	20,043,144	(20,043,144)		
		27,798,144	(27,798,144)	9,923,937	17,874,207
411849	SO2 COS - Purch Acctg	5,122,882	(5,122,882)		
411850	Seasonal NOx COS - Purch Acctg	0	0		
		5,122,882	(5,122,882)	1,828,869	3,294,013
501200	Coal Consumed Purch Acctg Adj	9,313,309	(9,313,309)		
509011	SO2 Emission Exp - Purch Acctg	5,063,215	(5,063,215)		
509211	Seas NOx Emiss Exp - Purch Acctg	0	0		
		14,376,524	(14,376,524)	5,132,419	9,244,105
	Above-the-line Impact		41,844,334	14,938,427	26,905,907
428200	Amort_Debt_Disc_Pur_Acctg_Adj	653,963	(653,963)		
429200	Amort_Debt_Prem_Pur_Acctg_Adj	(430,374)	430,374		
		223,589	(223,589)	79,820	143,769
	Total Purchase Accounting Adjustment	(42,067,923)	42,067,923	15,018,247	27,048,676
<b><u>Mark-to-Market</u></b>					
421530	Power Trading MTM Gains	47,631,722	(47,631,722)		
421531	MTM Unrealized Gain - Reserve	4,323,384	(4,323,384)		
421532	Power Trading MTM Gains-Reg	0	0		
421541	Gas MTM Gains	71,873	(71,873)		
421542	Electricity - MTM Gain I/C	26,332,405	(26,332,405)		
421631	MTM Unreal Gains - EA	(2,207,884)	2,207,884		
	Other Income	76,151,500	(76,151,500)	(27,186,086)	(48,965,414)
426531	MTM Unreal Loss-Reserve	3,688,612	(3,688,612)		
426532	Power Trading MTM Loss	0	0		
426533	Power Trading MTM Loss-NonReg	44,235,541	(44,235,541)		
426541	Gas MTM Loss	159,180	(159,180)		
426542	Electricity - MTM Loss I/C	445,034	(445,034)		
426631	MTM Unreal Losses - EA's	(282,940)	282,940		
	Other Income Deductions	48,245,427	(48,245,427)	17,223,617	31,021,810
	Net Other Income and Deductions	27,908,073	(27,908,073)	(9,962,469)	(17,943,604)
501121	Fuels Unrealized MTM Gain	(8,769,117)	8,769,117		
501122	Fuels Unrealized MTM Loss	(19,961,700)	19,961,700		
		(28,730,817)	28,730,817	(10,256,902)	(18,473,915)
	Total Mark-to-Market	56,636,890	(56,636,890)	(20,219,371)	(36,417,519)
<b><u>Non-Recurring Gains / Losses</u></b>					
421100	Gain On Disposal Of Property	0	0	0	0
421200	Loss On Disposal Of Property	4,048	(4,048)	1,446	2,603
426513	Other Deductions - Impairments	48,659,206	(48,659,206)	18,657,337	30,001,869
426553	PP&E IMPAIRMENT	113,590,596	(113,590,596)	40,551,843	73,038,753
426554	Impairment of Goodwill	678,741,585	(678,741,585)	0	678,741,585
	Total Non-Recurring Gains / Losses	(836,995,435)	836,995,435	57,210,625	779,784,610
<b><u>Equity in Earnings of Subsidiary Companies</u></b>					
418.1	Equity in Earnings of Subsidiary Companies	25,256,868	(25,256,868)		(25,256,868)
	Total Eliminations	(797,169,600)	797,169,600	52,009,501	745,160,099

Duke Energy Ohio, Inc.  
Significantly Excessive Earnings Test  
Average Common Stock Equity  
December 31, 2010

Attachment PAL-4

Description	12 Months Ended December 31, 2009				December 31, 2010				Average Common Equity
	Balance at 12-31-08	Purchase Accounts	Other Adjustments	Adjusted 12-31-09	Balance at 12-31-10	Purchase Accounts	Other Adjustments	Adjusted 12-31-10	
<b>Common Stock Equity</b>									
201000 Common Stock	782,136,231			782,136,231	782,136,231			782,136,231	782,136,231
207000 Premium on capital stock		362,457,437		362,457,437		362,457,437		362,457,437	362,457,437
208000 Donat Recd From Shield	28,950,000	187,208,819		216,158,819	28,950,000	187,208,819		216,158,819	216,158,819
208001 Donat Recd From Duke	1,462,336,840			1,462,336,840	1,462,336,840			1,462,336,840	1,462,336,840
208010 Donat Recd From Shield Tax	15,641,578	68,538,326		84,179,906	15,641,578	68,538,326		84,179,906	84,179,906
210000 Gain on Redemption of Capital		147,685		147,685		147,685		147,685	147,685
211004 Miscellaneous Paid in Capital Purch Accep	2,879,949,148	(2,879,949,148)		(46,933,388)	2,879,949,148	(2,879,949,148)		(46,933,388)	(46,933,388)
211005 Miscellaneous Paid in Capital Pre-Merger Equity	1,183,056,891	(1,298,986,979)		(1,115,930,088)	1,183,056,891	(1,298,986,979)		(1,115,930,088)	(1,115,930,088)
211110 PIC - Shareowner		(3,350,838)		(3,350,838)		(3,350,838)		(3,350,838)	(3,350,838)
214010 Common stock equity inter-company		(21,750,868)		(21,750,868)		(21,750,868)		(21,750,868)	(21,750,868)
216000 Unexpended RE Bal	389,453,606	892,373,267		1,281,826,873	405,899,213	911,002,696	728,711,281 <sup>(a)</sup>	1,225,614,644	1,222,320,735
218100 Unexp REd Excess-Curr Yr Net Income	(648,262,781)	37,888,874		310,374,438	(440,588,022)	53,578,880	635,283,854 <sup>(a)</sup>	314,464,675	314,464,675
438000 Dividends Declared on Common Stock	(26,000,000)			(26,000,000)				948,214,912	(180,000,000)
Accum other comprehensive income (net)	(29,072,860)	(46,455,353)		(75,528,213)	(21,463,377)	(46,455,353)		(67,118,740)	(70,529,543)
<b>Total Common Stock Equity</b>	<b>\$ 5,927,897,185</b>	<b>\$ 2,890,771,895</b>	<b>\$ 788,087,245</b>	<b>\$ 9,606,756,325</b>	<b>\$ 5,463,283,778</b>	<b>\$ 2,558,152,749</b>	<b>\$ 1,351,974,315</b>	<b>\$ 9,373,410,842</b>	<b>\$ 4,112,641,885</b>
									<b>\$9,872</b>
<b>Allocation to Duke Energy Ohio Electric<sup>(a)</sup></b>									
<b>Average Common Equity Allocated to Duke Energy Ohio Electric</b>									<b>\$ 3,441,047,304</b>

<sup>(a)</sup> Elimination of Mark-to-Market, Non-Recurring Gains & Losses, Equity in Subsidiary Companies and Goodwill Impairment.

<sup>(b)</sup> Elimination of Goodwill Impairment.

<sup>(c)</sup> Source: Supplemental PAL-5.

Duke Energy Ohio, Inc.  
Significantly Excessive Earnings Test  
Average Common Stock Equity Excluding ESP Deteriorate  
December 31, 2010

Description	12 Months Ended December 31, 2009			December 31, 2010			Average Common Equity
	Balance at 12-31-08	Purchase Accounting	Other Adjustments	Balance at 12-31-10	Purchase Accounting	Other Adjustments	
Common Stock Equity							
201000 Common Stock	782,136,231			782,136,231			782,136,231
207000 Premium on capital stock		382,457,437			382,457,437		382,457,437
208000 Donat Recd From Solid	28,950,000	197,206,519		28,950,000	197,206,519		228,156,519
208001 Donat Recd From Duke	1,462,336,840			1,462,336,840			1,462,336,840
208010 Donat Recd From Solid Tax	15,641,578	88,538,328		15,641,578	88,538,328		84,178,906
210020 Gain on Redemption of Capital		147,885			147,885		147,885
211004 Miscellaneous Paid in Capital Purch Acctg	2,878,949,148	(2,878,949,148)		2,878,949,148	(2,878,949,148)		(45,933,388)
211005 Miscellaneous Paid in Capital Pre-Merger Equity	1,183,055,591	(1,228,988,979)		1,183,055,591	(1,228,988,979)		(3,350,838)
211110 PIC - Shareowner		(3,350,838)			(3,350,838)		(21,750,868)
214010 Common stock equity inter-company		(21,750,868)			(21,750,868)		
216000 Unappropriated RE Bal	380,403,508	892,373,257		(405,888,213)	911,002,506	728,711,281 <sup>10</sup>	1,222,320,736
216100 Unapp Ret Einge-Curt Yr Net Income	(426,362,781)	37,889,974		(440,588,022)	53,579,880	648,134,064 <sup>10</sup>	308,948,175
438000 Dividends Declared on Common Stock	(380,000,000)		747,103,245 <sup>10</sup>	(440,588,022)			(180,000,000)
Accum other comprehensive income (loss)	(28,472,983)	(45,455,353)		(21,663,377)	(45,455,353)		(70,523,543)
Total Common Stock Equity	<u>\$ 3,587,687,183</u>	<u>\$ (2,880,771,894)</u>	<u>\$ 747,103,245</u>	<u>\$ 5,463,858,776</u>	<u>\$ (2,568,582,449)</u>	<u>\$ 1,372,845,315</u>	<u>\$ 4,107,125,183</u>
Allocation to Duke Energy Ohio Electric <sup>10</sup>							83.67%
Average Common Equity Allocated to Duke Energy Ohio Electric							<u>\$ 3,436,431,649</u>

<sup>10</sup> Elimination of Mark-to-Market, Non-Recurring Gains & Losses, Equity in Subsidiary Companies, Goodwill Impairment and Non-SSO sales.

<sup>11</sup> Elimination of Goodwill Impairment.

<sup>12</sup> Source: Supplemental PAL-6.



Duke Energy Ohio, Inc.  
Significantly Excessive Earnings Test  
Net Plant Allocation Factor  
December 31, 2010

Attachment PAL-5

Duke Energy Ohio, Inc.			
<u>Description</u>	<u>Gas</u>	<u>Electric</u>	<u>Total</u>
Gross Plant	1,455,636,036	8,138,979,951	9,594,615,987
Accumulated Depreciation	<u>392,090,857</u>	<u>2,689,363,570</u>	<u>3,081,454,427</u>
Net Plant	<u>1,063,545,179</u>	<u>5,449,616,381</u>	<u>6,513,161,560</u>
Allocation Percentage	16.33%	83.67%	100.00%

**Source of Data per Stipulation in Case No. 08-920-EL-SSO:**

- 1 Source of data is prior year public reported FERC Form 1 financial Statements, including off-system sales.

**Adjustments to Net Income per Stipulation in Case No. 08-920-EL-SSO:**

- 2 Eliminate all depreciation and amortization expense related to the purchase accounting recorded pursuant to the Duke Energy / Cinergy Merger.
- 3 Eliminate all impacts of refunds to customers pursuant to paragraph 28 of the stipulation.
- 4 Eliminate all impacts of mark-to-market accounting.
- 5 Eliminate all impacts of material, non-recurring gains / losses, including, but not limited to, the sale or disposition of assets.

**Adjustments to Common Equity per Stipulation in Case No. 08-920-EL-SSO:**

- 6 Eliminate the acquisition premium recorded to equity pursuant to the Duke / Cinergy merger.

**Additional Assumptions:**

- 7 Duke Energy Ohio's common equity excludes equity of Duke Energy Kentucky.
- 8 Common equity used in calculating SEET is the average of the ending balance of the prior two calendar years.
- 9 The SEET calculation is intended to be for electric distribution utilities and therefore requires the elimination of earnings related to gas
- 10 The return on average common equity is to be calculated both including and excluding the impact of deferrals.

Duke Energy Corporation  
Performance Benchmark  
Total Shareholder Return vs. Philadelphia Utility Index

	<u>Duke</u>	<u>Index</u>	<u>Rank</u>	<u>Percentile Rank</u>
From January 2009 to:				
March 2009	-3.1%	-11.2%	6	73.7%
June 2009	0.4%	-2.3%	7	68.4%
September 2009	10.0%	3.2%	6	73.7%
December 2009	22.0%	10.0%	6	73.7%
March 2010	17.4%	6.4%	9	57.9%
June 2010	16.8%	2.5%	5	78.9%
September 2010	31.1%	15.1%	9	57.9%
December 2010	33.7%	16.3%	8	63.2%
March 2011	38.1%	18.9%	8	63.2%
From January 2010 to:				
March 2010	-3.8%	-3.3%	13	36.8%
June 2010	-4.3%	-6.9%	9	57.9%
September 2010	7.5%	4.6%	10	52.6%
December 2010	9.5%	5.7%	10	52.6%
March 2011	13.2%	8.0%	9	57.9%
From January 2011 to:				
March 2011	3.3%	2.2%	9	57.9%

Note: <sup>(a)</sup> Current components of Philadelphia Utility Index are: Ameren, AEP, AES, Constellation, Centerpoint, Dominion, DTE, Consolidated Edison, Duke, Edison International, Entergy, Exelon, First Energy NextEra, Northeast Utilities, PG&E, PSEG, Progress Energy, Southern Company, Xcel.