

# COMPETITIVE RETAIL ELECTRIC SERVICE

(check all that apply):

- |  |   |
|--|---|
| <input type="checkbox"/> AGGREGATOR              | <input checked="" type="checkbox"/> RETAIL ELECTRIC GENERATION PROVIDER |
| <input type="checkbox"/> GOVERNMENTAL AGGREGATOR | <input type="checkbox"/> POWER BROKER                                   |
| <input type="checkbox"/> POWER MARKETER          |   |

## INTRASTATE ANNUAL REPORT OF

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Glacial Energy of Ohio, Inc.

(Exact legal name of respondent)

If name was changed during the year, show also the  
previous name and date of change.

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24 Route 6A Sandwich, MA 02563

(Address of principal business office at end of year)

### TO THE PUBLIC UTILITIES COMMISSION OF OHIO



FOR THE  
YEAR ENDED DECEMBER 31, 2010

Name, title address and telephone number (including area code) of the person to be contacted concerning this report.

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Adam Gusman, Corporate Counsel

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24 Route 6A Sandwich, MA 02563 (202) 421-4855

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## IDENTITY OF RESPONDENT

1. State whether respondent is a corporation, a joint stock association, a firm or partnership, or an individual.

Corporation.

2. Identify names of affiliate and subsidiary companies of the respondent.

No subsidiaries. Glacial Natural Gas, Inc. is an affiliate operating in Ohio. Nine other affiliates operate as electric suppliers in 14 states plus the District of Columbia.

3. Date when respondent began operations in Ohio.

Licensed on 5/26/2008, began serving customers Jan. 2010.

4. If a consolidated or merged company, give names of each such incident, date, and Commission authority. If a reorganized company, give name of original corporation.

None

5. If incorporated specify (a) Date of filing articles of incorporation,  
(b) State in which incorporated,

Incorporated in state of Nevada, 8/16/2007.

6. Ohio certificate number, case number granting authority and date issued.

08-142E(2). Case No. 08-0552-EL-CRS, renewal issued 7/3/2010.

7. State whether or not the respondent during the year conducted any part of its business under a name or names other than that shown on Title Page. If so, give full particulars.

None. except Applicant is often referred to simply as "Glacial Energy."

8. Description of Ohio service territory served by respondent.

First Energy  
Dayton Power & Light  
Duke Energy  
AEP

## **IMPORTANT CHANGES DURING THE YEAR**

Report important changes of the types listed. Except as otherwise indicated, data furnished should apply to the same period the report covers. Answers should be numbered in accordance with the inquiries and if "none" states the fact, it should be used. If information, which answers an inquiry, is given elsewhere in the report, identification of the other answer will be sufficient.

1. Changes in ownership or control (shareholders holding 5% or more of outstanding stock).

None.

2. Other important changes: Give brief particulars of each other important change, which is not disclosed elsewhere in this report.

None.

\*Please note any material changes that occurred during the year are also required to be filed in the respective CRES case docket (EL-CRS, EL-AGG, EL-GAG) pursuant to CRES Rule 4901:1-24-20.

**STATEMENT OF INTRASTATE  
GROSS RECEIPTS AND KWH SALES**

<b>Customer Class</b>	<b>Sales (kWh)</b>	<b>Earnings(\$)</b>
Residential		
Commercial	179,478,201	\$12,042,727
Industrial	258,078,474	\$16,917,884
Other		
<b>Total</b>	437,559,675	\$28,960,611

**Instructions:**

This information is used for PUCO annual assessment purposes pursuant to Section 4905.10, Revised Code. The reporting company shall report its intrastate gross earnings for the provision of retail services (e.g. Retail Electric Generation, Broker, Marketer, Governmental Aggregator) for which it is subject to certification by the PUCO under Section 4928, Revised Code. In addition, power providers please provide all corresponding sales of kilowatt hours of electricity. Sales of kilowatt hours of electricity are deemed to occur at the meter of the retail customer.

The reporting company shall maintain supporting and/or subsidiary records to separately record receipts and sales of electricity derived from operations other than in Ohio. Information presented herein is subject to audit by the PUCO.

## COMPANY CONTACTS

IN ORDER TO ENSURE THAT PUCO CORRESPONDENCE IS DIRECTED TO THE APPROPRIATE PERSON AT THE CORRECT ADDRESS, PLEASE COMPLETE THE FOLLOWING.

Name, Title, Address, and Phone Number of the Company's Contact Persons  
To Receive Entries and Orders from the Docketing Division

Adam Gusman	Corporate Counsel
Name	Title
24 Route 6A Sandwich, MA 02563	
Address	
(202) 421-4855	
Phone Number (Including Area Code)	
adam.gusman@glacialenergy.com	
E-Mail Address	

Name, Title, Address, and Phone Number of Person to whom Invoice  
Should be directed

Chris Sharpless	Accts Payable Manager
Name	Title
24 Route 6A Sandwich, MA 02563	
Address	
(340) 715-7081	
Phone Number (Including Area Code)	

Name and Address of the President

Gary D. Mole	
Name	President
24 Route 6A Sandwich, MA 02563	
Address	

## VERIFICATION

The President or Chief Officer of the company must verify the foregoing report. The oath required may be taken before any person authorized to administer an oath by the laws of the State in which the same is taken.

## OATH

State of U.S. Virgin Islands

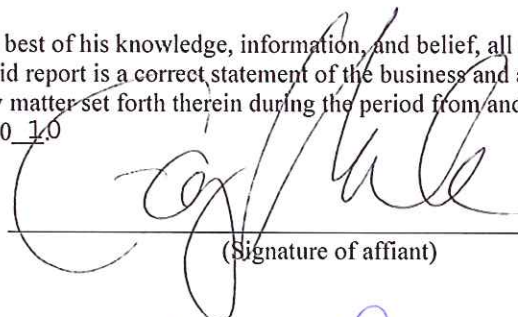
County of St. Thomas-St. John


Gary D. Mole makes oath and says that  
(Insert here the name of the affiant)

he is President & CEO  
(Insert here the official title of deponent)

of Glacial Energy of Ohio, Inc.  
(Insert here the exact legal title or name of the respondent)

that he has examined the foregoing report; that to the best of his knowledge, information, and belief, all statements of fact contained in the said report are true and the said report is a correct statement of the business and affairs of the above-named respondent in respect to each and every matter set forth therein during the period from and including Jan. 1, 2010, to and including Dec. 31, 2010

  
(Signature of affiant)

  
**NOTARY PUBLIC**  
Name: Marguerite Dumestre Duncan  
My Comm. Exp: July 15, 2013  
NP Comm. # NP 037-09  
St. Thomas / St. John District

April 5, 2011



**This foregoing document was electronically filed with the Public Utilities**

**Commission of Ohio Docketing Information System on**

**4/6/2011 9:25:02 AM**

**in**

**Case No(s). 11-0003-GE-RPT**

Summary: Annual Report of Competitive Retail Electric Supplier electronically filed by Mr. Adam K Gusman on behalf of Glacial Energy of Ohio, Inc.