Application to Commit<br>Energy Efficiency/Peak Demand<br>Reduction Programs<br>(Mercantile Customers Only)

## Case No.: 10-1633-EL-EEC

Rule 4901:1-39-05(F), Ohio Administrative Code (O.A.C.), permits a mercantile customer to file, either individually or jointly with an electric utility, an application to commit the customer's existing demand reduction, demand response, and energy efficiency programs for integration with the electric utility's programs. The following application form is to be used by mercantile customers, either individually or jointly with their electric utility, to apply for commitment of such programs implemented during the prior three calendar years.

Completed applications requesting the cash rebate reasonable arrangement option (Option 1) in lieu of an exemption from the rider will be automatically approved on the sixty-first calendar day after filing, unless the Commission, or an attorney examiner, suspends or denies the application prior to that time. Completed applications requesting the exemption from the electric utilities' energy efficiency rider option (Option 2) will not qualify for the 60-day automatic approval.

Complete a separate application for each customer program. Projects undertaken by a customer as a single program at a single location or at various locations within the same service territory should be submitted together as a single program filing, when possible. Check all boxes that are applicable to your program. For each box checked, be sure to complete all subparts of the question, and provide all requested additional information. Submittal of incomplete applications may result in a suspension of the automatic approval process or denial of the application.

If you consider some of the items requested in the application to be confidential or trade secret information, please file a copy of the application under seal, along with a motion for protective order pertaining to the material you believe to be confidential. Please also file a copy of the application in the public docket, with the information you believe to be confidential redacted.

## Section 1: Company Information

Name: CITY OF NEWARK
Principal address: 40 W. Main St., Newark, Oh 43055
Address of facility for which this energy efficiency program applies: 650 W Church St, Newark, Oh 43055-4224

Name and telephone number for responses to questions:
Carl Hurst, City Of Newark, (740) 670-7783
Electricity use by our company (at least one must apply to your company - check the box or boxes that apply):
$\square$ We use more than seven hundred thousand kilowatt hours per year at our facility. (Please attach documentation.)

See Confidential and Proprietary Attachment 4 - Calculation of Rider Exemption and UCT which provides the facility consumption for the last three years, benchmark kWh, and the last 12 months usage.

We are part of a national account involving multiple facilities in one or more states. (Please attach documentation.) When checked, see Attachment 6 - Supporting Documentation for a listing of the customer's name and service addresses of other accounts in the AEP Ohio service territory.

## Section 2: Application Information

A) We are filing this application (choose which applies):
$\square$ Individually, on our own.
$\boxtimes$ Jointly with our electric utility.
B) Our electric utility is: Ohio Power Company

The application to participate in the electric utility energy efficiency program is "Confidential and Proprietary Attachment 3 - Self Direct Program Project Completed Application."
C) We are offering to commit (choose which applies):
$\square$ Energy savings from our energy efficiency program. (Complete Sections $3,5,6$, and 7.)
$\square$ Demand reduction from our demand response/demand reduction program. (Complete Sections 4, 5, 6, and 7.)
$\boxtimes$ Both the energy savings and the demand reduction from our energy efficiency program. (Complete all sections of the Application.)

## Section 3: Energy Efficiency Programs

A) Our energy efficiency program involves (choose whichever applies):
$\boxtimes$ Early replacement of fully functioning equipment with new equipment. (Provide the date on which you replaced your fully functioning equipment, 12/30/2007 and the date on which you would have replaced your equipment if you had not replaced it early. Please include a brief explanation for how you determined this future replacement date (or, if not known, please explain why this is not known)).

The remaining life of the equipment varies and is not known with certainty. The future replacement date is unknown and has historically been at the end of equipment life. Replacement was completed early to achieve energy savings and to reduce future maintenance costs.
$\square$ Installation of new equipment to replace equipment that needed to be replaced. We installed our new equipment on the following date(s):
$\square$ Installation of new equipment for new construction or facility expansion. We installed our new equipment on the following date(s):
B) Energy savings achieved/to be achieved by your energy efficiency program:
a) If you checked the box indicating that your project involves the early replacement of fully functioning equipment replaced with new equipment, then calculate the annual savings $[(\mathrm{kWh}$ used by the original equipment $)-(\mathrm{kWh}$ used by new equipment $)=(\mathrm{kWh}$ per year saved $)]$. Please attach your calculations and record the results below:

Unit Quantity (watts) = Existing (watts x units) - Installed (watts $x$ units)
kWh Reduction (Annual Savings) $=$ Unit Quantity $\times($ Deemed $\mathrm{kWh} /$ Unit) Annual savings: 4,195 kWh

See Confidential and Proprietary Attachment 5 - Self Direct Program Project Calculation for annual energy savings calculations and Attachment 8 - Prescriptive Protocols for the work papers that provide all methodologies, protocols, and practices used in this application for prescriptive measures, as needed.
b) If you checked the box indicating that you installed new equipment to replace equipment that needed to be replaced, then calculate the annual savings [(kWh used by less efficient new equipment) - (kWh used by the higher efficiency new equipment $)=(\mathrm{kWh}$ per year saved $)$ ]. Please attach your calculations and record the results below:

Please describe the less efficient new equipment that you rejected in favor of the more efficient new equipment.
c) If you checked the box indicating that your project involves equipment for new construction or facility expansion, then calculate the annual savings [(kWh used by less efficient new equipment) - (kWh used by higher efficiency new equipment $)=(\mathrm{kWh}$ per year saved $)$ ]. Please attach your calculations and record the results below:

Annual savings: kWh
Please describe the less efficient new equipment that you rejected in favor of the more efficient new equipment.

## Section 4: Demand Reduction/Demand Response Programs

A) Our program involves (choose which applies):
$\boxtimes$ Coincident peak-demand savings from our energy efficiency program.Actual peak-demand reduction. (Attach a description and documentation of the peak-demand reduction.)
$\square$ Potential peak-demand reduction (choose which applies):
> Choose one or more of the following that applies:
Our peak-demand reduction program meets the requirements to be counted as a capacity resource under a tariff of a regional transmission organization (RTO) approved by the Federal Energy Regulatory Commission.
$\square$ Our peak-demand reduction program meets the requirements to be counted as a capacity resource under a program that is equivalent to an RTO program, which has been approved by the Public Utilities Commission of Ohio.
B) What is the date your peak demand reduction program was initiated?

The coincident peak-demand savings are permanent installations that reduce demand through energy efficiency and were installed on the date specified in Section 3 A above.
C) What is the peak demand reduction achieved or capable of being achieved (show calculations through which this was determined):

Unit Quantity (watts) = Existing (watts x units) - Installed (watts x units)
KW Demand Reduction $=$ Unit Quantity (watts) x (Deemed KW/Unit (watts))
.8 kW
See Confidential and Proprietary Attachment 5 - Self Direct Program Project Calculation for peak demand reduction calculation, and Attachment 8 Prescriptive Protocols for the work papers that provide all methodologies, protocols, and practices used in this application for prescriptive measures, as needed.

## Section 5: Request for Cash Rebate Reasonable Arrangement (Option 1) or Exemption from Rider (Option 2)

Under this section, check the box that applies and fill in all blanks relating to that choice.

Note: If Option 2 is selected, the application will not qualify for the 60-day automatic approval. All applications, however, will be considered on a timely basis by the Commission.
A) We are applying for:
$\boxtimes$ Option 1: A cash rebate reasonable arrangement.
OR
$\square$ Option 2: An exemption from the cost recovery mechanism implemented by the electric utility.
B) The value of the option that we are seeking is:

Option 1: A cash rebate reasonable arrangement, which is the lesser of (show both amounts):
$\square$ A cash rebate, based on avoided generation cost, of \$ $\qquad$ . (Attach documentation showing the methodology used to determine the cash rebate value and calculations showing how this payment amount was determined.)

OR
$\boxtimes$ A cash rebate valued at no more than $50 \%$ of the total project cost, which is equal to $\$ 328.83$. (Attach documentation and calculations showing how this payment amount was determined.)

See Confidential and Proprietary Attachment 5 - Self Direct Program Project Calculation for incentive calculations for this mercantile program.

Option 2: An exemption from payment of the electric utility's energy efficiency/ peak demand reduction rider.
$\square$ An exemption from payment of the electric utility's energy efficiency/peak demand reduction rider for ___ months (not to exceed 24 months). (Attach
calculations showing how this time period was determined.)

## OR

Ongoing exemption from payment of the electric utility's energy efficiency/peak demand reduction rider for an initial period of 24 months because this program is part of an ongoing efficiency program that is practiced by our organization. (Attach documentation that establishes your organization's ongoing efficiency program. In order to continue the exemption beyond the initial 24 month period your organization will need to provide a future application establishing additional energy savings and the continuance of the organization's energy efficiency program.)

## Section 6: Cost Effectiveness

The program is cost effective because it has a benefit/cost ratio greater than 1 using the (choose which applies):
$\square$
Total Resource Cost (TRC) Test. The calculated TRC value is: $\qquad$ (Continue to Subsection 1, then skip Subsection 2)
$\boxtimes$ Utility Cost Test (UCT) . The calculated UCT value is: 5.2 (Skip to Subsection 2.)

Subsection 1: TRC Test Used (please fill in all blanks).
The TRC value of the program is calculated by dividing the value of our avoided supply costs (capacity and energy) by the sum of our program costs and our electric utility's administrative costs to implement the program.

Our avoided supply costs were $\qquad$ .

Our program costs were $\qquad$ .

The utility's administrative costs were $\qquad$ .

Subsection 2: UCT Used (please fill in all blanks).
We calculated the UCT value of our program by dividing the value of our avoided supply costs (capacity and energy) by the costs to our electric utility (including administrative costs and incentives paid or rider exemption costs) to obtain our commitment.

Our avoided supply costs were \$ 1,836.09
The utility's administrative costs were \$ 25.17
The utility's incentive costs/rebate costs were \$ 328.83.

## Section 7: Additional Information

Please attach the following supporting documentation to this application:

- Narrative description of your program including, but not limited to, make, model, and year of any installed and replaced equipment.
See Attachment 1 - Self Direct Project Overview and Commitment for a description of the project. See Attachment 6 - Supporting Documentation, for the specifications of the replacement equipment Attachment 8 - Prescriptive Protocols for the work papers that provide all methodologies, protocols, and practices used in this application for prescriptive measures, as needed. Due to the length of time since the equipment replacement, the make, model and year of the replaced equipment is not available.
- A copy of the formal declaration or agreement that commits your program to the electric utility, including:

1) any confidentiality requirements associated with the agreement;

See Attachment 2 - Self Direct Program Project Blank Application including Rules and Requirements. All confidentially requirements are pursuant to the Retrospective Projects/Rules and Requirements that are part of the signed application which is provided as Confidential and Proprietary Attachment 3 - Self Direct Program Project Completed Application.)
2) a description of any consequences of noncompliance with the terms of the commitment;

See Attachment 2 - Self Direct Program Project Blank Application including Rules and Requirements. All consequences of noncompliance are pursuant to the Retrospective Projects/Rules and Requirements that are part of the signed application which is provided as Confidential and Proprietary Attachment 3 - Self Direct Program Project Completed Application.
3) a description of coordination requirements between you and the electric utility with regard to peak demand reduction;
None required because the resources committed are permanent installations that reduce demand through increased efficiency during the Company's peak summer demand period generally defined as May through September and do not require specific coordination and communication to provide demand reduction capabilities to the Company.
4) permission by you to the electric utility and Commission staff and consultants to measure and verify energy savings and/or peak-demand reductions resulting from your program; and,
See Attachment 2 - Self Direct Program Blank Application including Rules and Requirements granting such permission pursuant to the Retrospective Projects/Rules and Requirements that are part of the signed application which is provided as Confidential and Proprietary Attachment 3 - Self Direct Program Project Completed Application.
5) a commitment by you to provide an annual report on your energy savings and electric utility peak-demand reductions achieved.
See Attachment 1 - Self Direct Project Overview and Commitment for the commitment to comply with any information and compliance reporting requirements imposed by rule or as part of the approval of this arrangement by the Public Utilities Commission of Ohio.

- A description of all methodologies, protocols, and practices used or proposed to be used in measuring and verifying program results. Additionally, identify and explain all deviations from any program measurement and verification guidelines that may be published by the Commission.
The Company applies the same methodologies, protocols, and practices to Self Direct Program retrospective projects that are screened and submitted for approval as it does to prospective projects submitted through its Prescriptive and Custom Programs. The Commission has not published a technical reference manual for use by the Company so deviations can not be identified. The project submitted is a prescriptive project and energy savings are determined as described in Confidential and Proprietary Attachment 5 - Self Direct Program Project Calculation, and Attachment 8 - Prescriptive Protocols for the work papers that provide all methodologies, protocols, and practices used in this application for prescriptive measures, as needed.


# Ohio <br> Public Utilities Commission 

Application to Commit<br>Energy Efficiency/Peak Demand<br>Reduction Programs<br>(Mercantile Customers Only)

## Case No.: 10-1633-EL-EEC

State of $\qquad$ :

WILLIAM RINGROSE, Affiant, being duly sworn according to law, deposes and says that:

1. I am the duly authorized representative of:

KEMA Services, Inc agent of Ohio Power
2. I have personally examined all the information contained in the foregoing application, including any exhibits and attachments. Based upon my examination and inquiry of those persons immediately responsible for obtaining the information contained in the application, I believe that the information is true, accurate and complete.
3. I am aware of fines and penalties which may be imposed under Ohio Revised Code Sections 2921.11, 2921.31, 4903.02, 4903.03, and 4903.99 for submitting false information.


Signature of Affiant \& Title
Sworn and subscribed before me this $30^{\text {th }}$ day of November, 2010 month/Year


Signature of official administering oath

Angie Down, outreach Manager

ANGIE DOA

Attachment 1 Self Direct Project Overview \& Commitment

Page 1 of 1

## Self Direct Proiect Overview \& Commitment

The Public Utility Commission of Ohio ( PUCO ) will soon review your application for participation in AEP Ohio's Energy Efficiency/Peak Demand Response program. Based on your submitted project, plcase select by initialing one of the two options below, sign and fax to 877-607-0740.


Note: This is a one time selection. By selecting Option I, the customer will receive payment th the amount stated above. Selection of Option 2:
EE/PDR rider exemption, will result in the customer not being eligible to pattictpate in any ather energy efficjency pragrams offered by AEP
Ohio turing the period of expmption. In addtlon, the term of Option 2: EE/PDR rider exemptton is subject to angoing revtew for compliance
and could be changed by the PUCO.
If Option 1 has been selected, will the Energy Efficiency Funds selected help you move forward with other energy efficlency projects?


## Project Overview:

The Self Direct (Prescriptive) project that the above has completed and applied is as follows.
Retrofit (54) F34T12 lamps and ballasts with F28T8 lamps and ballasts.
Retrofit (2) incandescent exit sipns with LED exit signs
Install occupancy sensor on 2 2-lamp F28T8 fixtures

The documentation that was included with the application proved that the energy measures applied for were purchased and installed.
By stgning this document, the Mercantile customer affirms its intention to comnit and integrate the above listed energy efficiency resources into the utility's peak demand reduction, demand response, and energy efficiency programs. By signing, the Mercantile customer also agrees to serve as a jotnt applicant in any filings necessary to secure approval of this aprangement by the Public Utilities Commission of Ohio, and comply with any information and compliance reporting requirements imposed by rule or as part of that approval.

## Ohio Power Company




## Application Instructions

- Complete the application form for each installation account number.
- Complete the Self-Direct Program spreadsheet, which is in Excel format, fully describing each measure replaced and installed along with project costs, existing and new equipment inventories/operation descriptions, baseline and new usage measurements or detailed calculations, total energy and demand savings, and other specified information. It shall be the customer's responsibility to provide all necessary documentation, calculations, and energy impact and summer peak demand saving verification in order to justify the project for incentives.
- Complete the Self-Direct Program project description and include all required documentation including detailed customer-approved invoices, proof of purchase, receipts, technical specifications, studies/proposals, etc.
- NOTE: Sending inadequate invoice documentation, incomplete/incorrect forms, or backup information, including detailed energy and summer peak demand calculations, will delay review of the application. Contact AEP Ohio if you require additional assistance in completing the application.
- Submit all information to AEP Ohio. All completed submissions become the property of AEP Ohio. Make a copy of all documents for your records.

FORM SUBMITTAL: Please note all Rules and Requirements.
Return the signed, completed form and all required detailed documentation to:
Mail: AEP Ohio
6031 East Main Street, Suite 190
Columbus, OH 43213
Fax: 877-607-0740
Email: gridsmartohio@kema.com
Questions: Call 877-607-0739
Visit gridsmartohio.com for more information on the Self-Direct Program and other energy efficiency incentive programs offered by AEP Ohio.

Attachment 2 - Self Direct Program Project Application Blank including Rules and Requirements Page 2 of 5

A unit of American Electric Power

Project ID provided by AEP Ohio PROJECT ID:

THIS INCENTIVE APPLICATION FORM IS VALID THROUGH DECEMBER 31, 2009.

Pre-approval Application

## SECTION 1: SELF-DIRECT CUSTOMER INFORMATION



By signing here, I acknowledge the information on this application is accurate and complete. I confirm I have read, agree with and understand the Rules and Requirements of this application and I have the authority to execute on behalf of my company / corporation.

Customer Signature $\qquad$ Date

* By providing your e-mail address, you are granting AEP Ohio permission to send further e-mails regarding our programs and services

SECTION 2: COMPLETION AND PAYMENT INFORMATION

| Attention to | Total Incentive Amount Requested <br> \$ |  |
| :--- | :--- | :--- |
| Taxpayer ID \# of Recipient (if not a Corporation or Tax Exempt) | Total Project Cost <br> $\$$ | Total Incremental Cost <br> $\$$ |
| $\square$ Corporation (Inc, LLC, PC, etc.) |  |  |
| $\square$ Other (Individual, Partnership - may receive 1099) |  |  |

SECTION 3: JOB SITE INFORMATION (where equipment was installed)

| Job Site Name |  | Project Contact Name |  |
| :--- | :--- | :--- | :--- |
| Job Site Address (physical location) |  | Project Contact Telephone |  |
| City | State | Zip Code | Project Contact Email |

Job Site AEP Ohio Account Number (primary account)
Job Site Premise Number

SECTION 4: CONTRACTOR INFORMATION (equipment or service provider/ installer)
Contractor Name

| Contractor Street Address | City | State | Zip Code |
| :--- | :--- | :--- | :--- | :--- |
| Contractor Contact Name | Contact Telephone | Contact Email |  |
| SECTION 5: CUSTOMER ELECTION (CHOOSE ONE OPTION AND COMPLETE ASSOCIATED INFORMATION) |  |  |  |


| Option \#1 | $\square$ Incentive Payment | Incentive Calculation: \$___ months (calculation provided by |
| :--- | :--- | :--- |
| Option \#2 | $\square$ Exemption From EE/PDR Rider | \# of Months Exempted:___ |

# Application Blank including Rules and Requirements <br> Self-Direct Proggame ${ }^{\text {Padat }}$ <br> Retrospective Projects / Rules and Requirements 

Attachment 2 - Self Direct Program Project

Columbus Southern Power Company and Ohio Power Company are collectively known as AEP Ohio ("AEP Ohio"). AEP Ohio provides energy-efficiency incentives for the purchase and installation of qualifying cost-effective equipment in the customer's facility (the customer's "Commitment of Resources") under the Rules and Requirements provided in this incentive application and subject to regulatory approvals.

## Customer Qualifications

The Self-Direct Program (the "Program") applies to customers served at AEP Ohio's retail electric rates who meet the minimum energy usage requirements of $700,000 \mathrm{kWh}$ per year or who are part of a national account involving multiple facilities in one or more states. This application defines the Date of Acceptance.

## Terms and Conditions

- THIS INCENTIVE APPLICATION FORM IS VALID FOR SUBMITTAL BY SELF-DIRECT CUSTOMERS UNTIL DECEMBER 31, 2009. AEP Ohio incentive programs may be changed or cancelled at any time without notice. The Customer and its contractor are solely responsible for contacting AEP Ohio to ask whether or not the program is still in effect and to verify program parameters.
- Customer agrees to commit all energy and demand resources identified in this application to AEP Ohio's energy and demand target / benchmarks as identified in Senate Bill 221.
- Incentive payments are available while program funding lasts.
- To ensure maximum program participation, AEP Ohio reserves the right to limit funding on a per project basis.
- Pre-approval by AEP Ohio is required.
- Incentive items must be installed on the AEP Ohio electric account listed on the application.
- The incentive payment shall be:
- $75 \%$ of the calculated incentive under the Business Lighting or Custom Program, whichever is applicable to this project.
- In lieu of a one-time incentive payment, the customer may elect to seek an exemption from the Energy Efficiency / Peak Demand Reduction (EE/PDR) Rider for the associated electric account(s) for a defined period of time as stated on this Application. For this exemption, and as defined in the table below, the incentive payment amount is compared to the estimated net present value (NPV) of the customer's estimated EE/PDR rider obligation, as calculated by AEP Ohio. If exemption is elected, the customer is not eligible for other programs offered by AEP Ohio during the period of exemption. Unless additional resources are committed, the customer will, after the specified number of months on this Application, be subject to the EE/PDR Rider.
- If an incentive is elected, the customer remains in the EE/PDR rider for the period of time that an exemption would have been in effect and may also participate in other AEP Ohio programs.
- All equipment must be new; used or rebuilt equipment is not eligible for an incentive.
- Eligible measures must produce verifiable and persistent energy and/or demand reduction, for a period of no less than five (5) years from the date of installation, through an increase in efficiency or through the use of load-shifting technologies. Measurement and verification may be required.
- Ineligible measures:

1. Rely solely on changes in customer behavior and require no capital investment, or merely terminate existing processes, facilities and/or operations.
2. Are required by state or federal law, building or other codes, or are standard industry practices.
3. Inwolve fuel switching, plug loads, or generate electricity.
4. Are easily reverted / removed or are installed entirely for reasons other than improving energy efficiency.
5. Include other conditions to be determined by AEP Ohio.

- Projects submitted for retrospective claims must be installed and operating between January 1, 2006 and the Date of Acceptance into the Self-Direct Program. Incentive levels, as shown in the table below, are based on the calendar year of installation/ operation. Customer shall provide proof of equipment installation / operation start-up.
- All applications are subject to AEP Ohio, its contractor(s) / agent(s), and the Public Utility Commission of Ohio (PUCO) review and approval prior to any incentives paid or exemption from the EE/PDR Rider under this program.

| OPTION \#1 - ONE-TIME INCENTIVE PAYMENT |  |
| :---: | :---: |
| Incentive Levels (for <br> retrospective projects <br> completed since <br> January 1, 2006) | 75\% of the calculated incentive <br> payment under the current <br> Business Lighting or Custom <br> Programs, whichever is <br> applicable. |
| Min / Max payback w/o <br> incentive applied | 1 year Min / 7 Year Max |

- Customer is allowed and encouraged to consider using all or a portion of the incentive payment, as received from AEP Ohio under this program, to help fund other customer-initiated energy efficiency and demand reduction projects in the future. Future projects can also qualify for incentives under the Business Lighting or Custom program.
- A signed final application with documentation verifying installation of the project including, but not limited to, equipment, invoices, approvals, and other related information must be submitted to AEP Ohio prior to application approval.
- The summer peak period is defined as weekday peak-demand hours (7:00 AM to 9:00 PM, May through September).
- Customers are encouraged to submit projects that warrant special treatment (i.e., non-typical projects) to be considered on a case-by-case basis by AEP Ohio.
- AEP Ohio reserves the right to randomly inspect customer facility(ies) for installation of materials listed on this incentive application and will need access to survey the installed project. Customer understands and agrees that Program installations may also be subject to inspections by the PUCO or their designee, and photographs of installation may be required. All documentation and verification is subject to strict confidentiality.
- If the inspection finds that customer did not comply with program rules and requirements, any incentive received under this Program must be returned to AEP Ohio including interest. Exemption from the rider will be voided as well. In addition, AEP Ohio reserves the right to withhold payment or exemption for projects that do not mest reasonable industry standards as determined by AEP Ohio.
- AEP Ohio reserves the right to refuse payment and participation if the customer or contractor violates program rules and procedures. AEP Ohio is not liable for incentives promised to customers as a result of program misrepresentation.
- The customer understands and agrees that all other terms and conditions, as specified in the application, including all attachments and exhibits attached to this application, which will serve as a contract for the customer's commitment of energy and demand resources to AEP Ohio, shall apply.
- AEP Ohio reserves the right to request additional backup information, supporting detail, calculations, manufacturer specification sheets or any other information prior to any incentive payment.
- Equipment could have been installed in retrofit replacement, or new construction applications and must meet reasonable industry standards. All equipment / measures must meet minimum cost effectiveness requirements as defined or determined by AEP Ohio. Customer must also provide evidence of measure life.
- AEP Ohio will issue any approved incentives in the form of checks.
- Customer can not apply for incentives for future projects and elect after the fact to apply for exemption under this program.
- All documentation and verification is subject to strict confidentiality.
- All completed submissions become the property of AEP Ohio.

Disclaimers
AEP Ohio:

- Does not endorse any particular manufacturer, product or system design by offering these incentives.
- Will not be responsible for any tax liability imposed on the customer as a result of the payment of incentives. AEP Ohio will report incentives greater than \$as income on IRS form 1099. Such incentives shall be taxable unless Customer 600 meets acceptable tax exemption criteria. Customers are encouraged to consult with their tax advisors about the taxability of any incentive payments.
- Does not expressly or implicitly warrant the performance of installed equipment (contact your contractor for detailed equipment warranties).
- Is not responsible for the proper disposal/recycling of any waste generated as a result of this project.
- Is not liable for any damage caused by the operation or malfunction of the installed equipment.
- Does not guarantee that a specific level of energy or cost savings will result from the implementation of energy conservation measures or the use of products funded under this program.


## OPTION \#2 - EXEMPTION FROM EE / PDR RIDER

Exemption from the EE/PDR rider is determined by comparing the value of the one-time incentive payment with the estimated net present value (NPV) of the EE/PDR rider payments, as calculated by AEP Ohio, for the customer's associated electric account. This NPV is defined as the customer's financial contribution to AEP Ohio's efforts to reach EE/PDR targets. Exemption term will be rounded to the nearest month.

## Self-Direct Program

## Retrospective Project Description: Project

$\qquad$ of $\qquad$

| Project Descriptive Name | Project In-service Date |
| :--- | :--- |
| Affected Electric Account Number(s) |  |

Claimed Project Baseline (AEP Ohio will make the final determination of applicable baseline):
$\qquad$ Retrofit (the project was an elective retrofit and the equipment was still operable)
$\qquad$ Replacement (the project was a replacement of equipment at or near the end of its useful life)
$\qquad$ New (the project was an addition of new equipment in an existing facility or new construction) Describe the project including detail of energy savings equipment. Attach additional sheets if needed.

Describe the removed equipment and operating strategy. Attach additional sheets if needed.

Describe the installed equipment and operating strategy. Attach additional sheets if needed.

Describe your calculation method for energy savings. Attach additional sheets if needed.

In addition to electrical energy and/or demand reduction, other benefits of proposed project include:
__Conserves other utilities (gas, water, etc.)
$\qquad$ Improves process flow
__Improves product quality
$\qquad$ Increases production capacity
$\qquad$ Other
___Meets environmental regulations
__Reduces labor Saves energy
_Uses fewer raw materials

## Project Technical Specifications

Attachment 2 - Self Direct Program Project Application Blank including Rules and Requirements Page 5 of 5
(This sheet provides an example of required data collection. The Self-Direct spreadsheet provides additional guidance and streamlines the process for collecting, documenting and reporting this information to AEP Ohio, and it follows the format of this sheet. Please provide as much detail as possible on the Self-Direct spreadsheet to expedite review and processing of the requested incentive).

Please complete the Self-Direct spreadsheet for each measure installed and provide supporting documentation including engineering or equipment supplier studies, customer-approved invoices, purchase orders, detailed calculations of baseline and energy and peak summer demand savings. A detailed proposal and complete package will expedite review of application. This information is required by AEP Ohio and/or its consultants for project analysis.

|  | EQUIPMENT REMOVED OR LOWER <br> EFFICIENCY OPTION | INSTALLED EQUIPMENT OR HIGHER <br> EFFICIENCY OPTION |
| :--- | :--- | :--- |
| Equipment type |  |  |
| Manufacturer of equipment |  |  |
| Model number(s) |  |  |
| Date of Removal / In-Service Date |  |  |
| Age of equipment at removal |  |  |
| Estimated remaining useful life at time <br> of removal or installation |  |  |
| Efficiency rating |  |  |
| Nameplate data: kW, tons, HP, watts, <br> etc. |  |  |
| Quantity |  |  |
| Annual operating hours |  |  |
| Annual energy savings (kWh) |  |  |
| Summer peak reduction (kW) |  |  |
| Annual electric bill savings (\$) |  |  |
| COST BREAKOUT |  |  |
| Equipment |  |  |
| Engineering |  |  |
| Installation |  |  |
| Other (explain) |  |  |
| Total Cost - Removed Equipment or |  |  |
| Lower Efficiency Option Total Cost |  |  |
| DROJECT COST |  |  |

* Determination of peak demand reduction (kW) from non-HVAC equipment: For non-HVAC measures, calculate the average kW reduction over the period from 7 a.m. to 9 p.m., weekdays, from May 1 through September 30 . The preferred calculation method will estimate hourly kW demands over the peak demand period, and average the results. However, if measures do not vary significantly during those hours, a less rigorous estimation process may be applied if approved in advance by the program.
* Determination of peak demand reduction (kW) within HVAC systems: Calculate the maximum HVAC peak demand reduction that occurs between 7 a.m. to 9 p.m. on a weekday from May 1 through September 30 .

| Account Name | Service Address | City | State |
| :---: | :---: | :---: | :---: |
| City Of Newark | 40 W Main St | Newark | OH |
| City Of Newark | 10 W Locust St Rear | Newark | OH |
| City Of Newark | 101 Ecology Row | Newark | OH |
| City Of Newark | 1140 Hollander St | Newark | OH |
| City Of Newark | 119 Dewey Ave | Newark | OH |
| City Of Newark | 1195 E Main St | Newark | OH |
| City Of Newark | 1195 E Main St | Newark | OH |
| City Of Newark | 1195 E Main St | Newark | OH |
| City Of Newark | 12 S Park PI | Newark | OH |
| City Of Newark | 1200 Hillview Cir E | Newark | OH |
| City Of Newark | 1225 E Main St | Newark | OH |
| City Of Newark | 125 N 6th St | Newark | OH |
| City Of Newark | 1275 E Main St | Newark | OH |
| City Of Newark | 128 E Main St | Newark | OH |
| City Of Newark | 1280 E Main St | Newark | OH |
| City Of Newark | 1321 Granville Rd | Newark | OH |
| City Of Newark | 1325 N 21st St | Newark | OH |
| City Of Newark | 1354 Pembroke Ct | Newark | OH |
| City Of Newark | N 13th St | Newark | OH |
| City Of Newark | 1458 Krebs Dr | Newark | OH |
| City Of Newark | 1482 Mount Vernon Rd | Newark | OH |
| City Of Newark | 1493 W Main St | Newark | OH |
| City Of Newark | 15 S 21st St | Newark | OH |
| City Of Newark | 1500 Mount Vernon Rd | Newark | OH |
| City Of Newark | 152 Fleek Ave | Newark | OH |
| City Of Newark | 1633 W Main St | Newark | OH |
| City Of Newark | 165 W Main St | Newark | OH |
| City Of Newark | 1663 E Main St | Newark | OH |
| City Of Newark | 1663 E Main St | Newark | OH |
| City Of Newark | 169 Hudson Ave | Newark | OH |
| City Of Newark | 170 Everett Ave | Newark | OH |
| City Of Newark | 1721 Londondale Pkwy | Newark | OH |
| City Of Newark | 2 N 1 st St | Newark | OH |
| City Of Newark | 2 N Park Pl | Newark | OH |
| City Of Newark | 210 2nd St Ne | Newark | OH |
| City Of Newark | 2100 Cherry Valley Rd | Newark | OH |
| City Of Newark | 22 S 1st St | Newark | OH |
| City Of Newark | 220 2nd St Ne | Newark | OH |
| City Of Newark | 2249 Cherry Valley Rd Se | Newark | OH |
| City Of Newark | 225 Hudson Ave | Newark | OH |
| City Of Newark | 232 Mount Vernon Rd | Newark | OH |
| City Of Newark | 25 S 6th St | Newark | OH |
| City Of Newark | 25 Price Rd | Newark | OH |
| City Of Newark | 275 N Cedar St | Newark | OH |
| City Of Newark | 275 N Cedar St Rear | Newark | OH |
| City Of Newark | 28 N Park Pl | Newark | OH |
| City Of Newark | 300 Thornwood Dr | Newark | OH |
| City Of Newark | 33 W Main St Rear | Newark | OH |
| City Of Newark | 34 5th St Se | Newark | OH |
| City Of Newark | 35 S Park PI | Newark | OH |
| City Of Newark | 365 Ohio St | Newark | OH |
| City Of Newark | 37 N Buena Vista St | Newark | OH |
| City Of Newark | S 3rd St | Newark | OH |
| City Of Newark | 45 E Shields St | Newark | OH |
| City Of Newark | 462 2nd St Ne | Newark | OH |
| City Of Newark | 469 E Main St | Newark | OH |
| City Of Newark | 49 E Church St | Newark | OH |
| City Of Newark | 495 Sisal St | Newark | OH |
| City Of Newark | 5 W Stevens St | Newark | OH |
| City Of Newark | 508 Goosepond Rd | Newark | OH |
| City Of Newark | 60 N 3rd St | Newark | OH |
| City Of Newark | 650 W Church St | Newark | OH |
| City Of Newark | 66 N 4th St | Newark | OH |


| City Of Newark | 69 W National Dr Rear | Newark | OH |
| :---: | :---: | :---: | :---: |
| City Of Newark | 69 W National Dr | Newark | OH |
| City Of Newark | 75 S 4th St | Newark | OH |
| City Of Newark | 79 Obannon Ave | Newark | OH |
| City Of Newark | 842 Larkspur Dr | Newark | OH |
| City Of Newark | 845 Wells Ave Hse Park | Newark | OH |
| City Of Newark | 846 Cleveland Ave Rear | Newark | OH |
| City Of Newark | 911 Roosevelt Ct | Newark | OH |
| City Of Newark | Arlington Ave | Newark | OH |
| City Of Newark | Bryn Mawr Dr | Newark | OH |
| City Of Newark | W Church St | Newark | OH |
| City Of Newark | Country Club Dr | Newark | OH |
| City Of Newark | Country Club Dr | Newark | OH |
| City Of Newark | Dayton Rd Ne | Newark | OH |
| City Of Newark | Deo Dr | Newark | OH |
| City Of Newark | Deo Dr | Newark | OH |
| City Of Newark | E Main St | Newark | OH |
| City Of Newark | E Main St | Newark | OH |
| City Of Newark | E Main St | Newark | OH |
| City Of Newark | 331 W National Dr Unit Tfl | Newark | OH |
| City Of Newark | Empire Dr | Newark | OH |
| City Of Newark | Everett Ave | Newark | OH |
| City Of Newark | Garfield Ave | Newark | OH |
| City Of Newark | Granville St | Newark | OH |
| City Of Newark | Granville St | Newark | OH |
| City Of Newark | Granville St | Newark | OH |
| City Of Newark | Green Wave Dr | Newark | OH |
| City Of Newark | Highland Blvd | Newark | OH |
| City Of Newark | 1248 Horns Hill Rd | Newark | OH |
| City Of Newark | 1248 Horns Hill Rd | Newark | OH |
| City Of Newark | 1248 Horns Hill Rd | Newark | OH |
| City Of Newark | Howell Ct | Newark | OH |
| City Of Newark | Hudson Ave | Newark | OH |
| City Of Newark | Hudson Ave | Newark | OH |
| City Of Newark | Hudson Ave | Newark | OH |
| City Of Newark | Mckinley Ave | Newark | OH |
| City Of Newark | Meadowbrook Dr | Newark | OH |
| City Of Newark | Moull St | Newark | OH |
| City Of Newark | Mount Vernon Rd | Newark | OH |
| City Of Newark | Mount Vernon Rd | Newark | OH |
| City Of Newark | Mount Vernon Rd | Newark | OH |
| City Of Newark | Mount Vernon Rd | Newark | OH |
| City Of Newark | Mount Vernon Rd | Newark | OH |
| City Of Newark | N 11th St | Newark | OH |
| City Of Newark | N 21st St | Newark | OH |
| City Of Newark | N 21st St | Newark | OH |
| City Of Newark | N 21st St | Newark | OH |
| City Of Newark | N 21st St | Newark | OH |
| City Of Newark | N 21st St | Newark | OH |
| City Of Newark | N 21st St | Newark | OH |
| City Of Newark | N 23rd St | Newark | OH |
| City Of Newark | N 24th St | Newark | OH |
| City Of Newark | 2nd St Ne | Newark | OH |
| City Of Newark | 1195 W Main St | Newark | OH |
| City Of Newark | N 5th St | Newark | OH |
| City Of Newark | N 6th St | Newark | OH |
| City Of Newark | N Buena Vista St | Newark | OH |
| City Of Newark | N Buena Vista St | Newark | OH |
| City Of Newark | Ohio St | Newark | OH |
| City Of Newark | W Main St | Newark | OH |
| City Of Newark | Rocky Ridge Rd | Newark | OH |
| City Of Newark | Rocky Ridge Rd | Newark | OH |
| City Of Newark | S 21st St | Newark | OH |
| City Of Newark | 2nd St Ne | Newark | OH |


| City Of Newark | 2nd St Ne | Newark | OH |
| :---: | :---: | :---: | :---: |
| City Of Newark | 2nd St Ne | Newark | OH |
| City Of Newark | 2nd St Ne | Newark | OH |
| City Of Newark | S Buena Vista St | Newark | OH |
| City Of Newark | State Route 16 | Newark | OH |
| City Of Newark | State Route 16 | Newark | OH |
| City Of Newark | Swansea Rd | Newark | OH |
| City Of Newark | Tamarack Rd | Newark | OH |
| City Of Newark | W Church St | Newark | OH |
| City Of Newark | W Church St | Newark | OH |
| City Of Newark | W Church St | Newark | OH |
| City Of Newark | W Main St | Newark | OH |
| City Of Newark | W Main St | Newark | OH |
| City Of Newark | W Shields St | Newark | OH |
| City Of Newark | 672 Westwood Dr Frnt Liftpum | Newark | OH |
| City Of Newark | 2105 Cherry Valley Rd Se Unit Sign | Newark | OH |
| City Of Newark | 39 S 4th St | Newark | OH |
| City Of Newark | 170 Everett Ave | Newark | OH |
| City Of Newark | 174 Mount Vernon Rd Frnt Trf Lt | Newark | OH |
| City Of Newark | 769 Mount Vernon Rd | Newark | OH |
| City Of Newark | 1370 W Main St | Newark | OH |
| City Of Newark | 2410 River Rd | Granville | OH |
| City Of Newark | 2572 Upland View Ct Unit Ss-Li | Newark | OH |
| City Of Newark | 1371 W Main St | Newark | OH |
| City Of Newark | 417 W Main St | Newark | OH |
| City Of Newark | 447 W Main St | Newark | OH |
| City Of Newark | 389 W Main St | Newark | OH |
| City Of Newark | 499 W Main St Unit Signal | Newark | OH |
| City Of Newark | 2101 Cherry Valley Rd Se | Newark | OH |
| City Of Newark | W Main St | Newark | OH |
| City Of Newark | 1236 W Church St | Newark | OH |
| City Of Newark | 371 Mount Vernon Rd | Newark | OH |
| City Of Newark | 21 S Park PI | Newark | OH |
| City Of Newark | 25 S Park Pl | Newark | OH |
| City Of Newark | 549 E Main St | Newark | OH |
| City Of Newark | E Locust St | Newark | OH |
| City Of Newark | 87 2nd St Ne | Newark | OH |
| City Of Newark | $82 \mathrm{~S} \mathrm{3rd} \mathrm{St}$ | Newark | OH |
| City Of Newark | 80 S 4th St | Newark | OH |
| City Of Newark | 107 S 6th St | Newark | OH |
| City Of Newark | 86 5th St Se | Newark | OH |
| City Of Newark | Union St | Newark | OH |
| City Of Newark | Myrtle Ave | Newark | OH |
| City Of Newark | 275 N Cedar St | Newark | OH |
| City Of Newark | 170 Everett Ave | Newark | OH |
| City Of Newark | 155 E Main St | Newark | OH |
| City Of Newark | 151 W National Dr | Newark | OH |
| City Of Newark | 420 Granville St | Newark | OH |
| City Of Newark | 10 W Locust St Stop | Newark | OH |
| City Of Newark | 1549 Crystal Ct Rear Lift | Newark | OH |
| City Of Newark Division Of Fire | 1800 W Main St | Newark | OH |
| City Of Newark Parks \& Rec | 1953 Horns Hill Rd | Newark | OH |
| City Of Newark Parks Dept | 22 N 2 nd St | Newark | OH |
| City Of Newark Service Department | 1175 Hollander St | Newark | OH |
| City Of Newark Traffic Control | 1197 E Main St | Newark | OH |
| City Of Newark Water Treatment Plan | 1500 Horns Hill Rd | Newark | OH |
| City Of Newark Water Treatment Plan | 1200 Horns Hill Rd | Newark | OH |

## FLORY PARK EDUCATION BULDING

COUNT OF ACTUAL NUMBER OF FIXTURES RETROFITTED

27-4' 2lamp fluorescent
2 - LED exit signs
2 - lighting occupancy sensors

## Electrical Specifications

| REL-2P32-HL-SC |  |
| ---: | :--- |
| Brand Name | STANDAR ELEC |
| Ballast Type | Electranic |
| Starting Method | Instant Start |
| Lamp Connection | Parallel |
| Input Voltage | 120 |
| Input Frequency | $50 / 60 \mathrm{HZ}$ |
| Status | Active |


| Lamp Type | Num. <br> of <br> Lamps | Rated <br> Lamp Watts | Min. Start <br> Temp ( ${ }^{\circ}$ F/C) | Input <br> Current <br> (Amps) | Input <br> Power <br> (ANSI <br> Watts) | Ballast <br> Factor | MAX <br> THD <br> $\%$ | Power <br> Factor | MAX Lamp <br> Current <br> Crest Factor | B.E.F <br> $\cdot$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| F17T8 | 2 | 17 | $0 /-18$ | 0.36 | 43 | 1.26 | 20 | 0.96 | 1.7 | 2.93 |
| F25T8 | 1 | 25 | $0 /-18$ | 0.32 | 38 | 1.43 | 20 | 0.95 | 1.7 | 3.76 |
| F25T8 | 2 | 25 | $0 /-18$ | 0.51 | 61 | 1.24 | 20 | 0.98 | 1.7 | 2.03 |
| F32T8 | 1 | 32 | $0 /-18$ | 0.40 | 47 | 1.41 | 20 | 0.98 | 1.7 | 3.00 |
| F32T8 | 2 | 32 | $0 /-18$ | 0.65 | 77 | 1.20 | 15 | 0.98 | 1.7 | 1.56 |
| F32T8/ES (30W) | 1 | 30 | $60 / 16$ | 0.38 | 45 | 1.41 | 20 | 0.98 | 1.7 | 3.13 |
| F32T8/ES (30W) | 2 | 30 | $60 / 16$ | 0.60 | 72 | 1.20 | 20 | 0.98 | 1.7 | 1.67 |
| F40T8 | 1 | 40 | $32 / 00$ | 0.49 | 58 | 1.38 | 20 | 0.98 | 1.7 | 2.38 |

## Wiring Diagram



Diag. 64
The wiring diagram that appears above is for the lamp type denoted by the asterisk (*)

Standard Lead Length (inches)

|  | in. | cm. |
| ---: | ---: | ---: |
| Black | 25.0 |  |
| White | 25.0 |  |
| Blue | 31.0 |  |
| Red | 37.0 |  |
| Yellow |  |  |
| Gray |  |  |
| Violet |  |  |


|  | in. | cm. |
| ---: | ---: | ---: |
| Yellow/Blue |  |  |
| Blue/White |  |  |
| Brown |  |  |
| Orange |  |  |
| Orange/Black |  |  |
| Black/White |  |  |
| Red/White |  |  |

## Enclosure



## Enclosure Dimensions

| OverAll (L) | Width (W) | Height (H) | Mounting (M) |
| ---: | ---: | ---: | ---: |
| $9.50^{\prime \prime}$ | $1.7^{\prime \prime}$ | $1.18^{\prime \prime}$ | $8.90^{\prime \prime}$ |
| $91 / 2$ | $17 / 10$ | $19 / 50$ | $89 / 10$ |
| 24.1 cm | 4.3 cm | 3 cm | 22.6 cm |

## Revised 02/27/2003

## PHILIPS LIGHTING ELECTRONICS N.A.

| REL-2P32-HL-SC |  |
| ---: | :--- |
| Brand Name | STANDARD ELEC |
| Ballast Type | Electronic |
| Starting Method | Instant Start |
| Lamp Connection | Parallel |
| Input Voltage | 120 |
| Input Frequency | $50 / 60 \mathrm{HZ}$ |
| Status | Active |

## Electrical Specifications

## Notes:

Status Active
Section I - Physical Characteristics
1.1 Ballast shall be physically interchangeable with standard electromagnetic or standard electronic ballasts, where applicable.
1.2 Ballast shall be provided with integral leads color-coded per ANSI C82.11.

## Section II - Performance Requirements

2.1 Ballast shall be $\qquad$ (Instant or Rapid) Start.
2.2 Ballast shall provide Independent Lamp Operation (ILO) for Instant Start ballasts allowing remaining lamp(s) to maintain full light output when one or more lamps fail.
2.3 Ballast shall contain auto restart circuitry in order to restart lamps without resetting power.
2.4 Ballast shall operate from 60 Hz input source of 120 V , 277 V or 347 V as applicable with sustained variations of $+/-10 \%$ (voltage and frequency).
2.5 Ballast shall be high frequency electronic type and operate lamps at a frequency between 20 kHz and 30 kHz or above 42 kHz to avoid interference with infrared devices and eliminate visible flicker.
2.6 Ballast shall have a Power Factor greater than 0.98 for primary lamp.
2.7 Ballast shall have a minimum ballast factor for primary lamp application as follows: 0.75 for Low Watt, 0.85 for Normal Light Output and 1.20 for High Light.
2.8 Ballast shall provide for a Lamp Current Crest Factor of 1.7 or less.
2.9 Ballast input current shall have Total Harmonic Distortion (THD) of less than $20 \%$ for Standard models and THD of less than $10 \%$ for Centium models when operated at nominal line voltage with primary lamp.
2.10 Ballast shall have a Class A sound rating for all 4 -foot lamps and smaller.
2.11 Ballast shall have a minimum starting temperature of $\qquad$ [-18C ( 0 F ) for standard T 8 lamps, 10 C (50F) for $\mathrm{T} 8 / \mathrm{HO}$, standard T 12 , Slimline T12 and Long Twin Tube lamps, 0C (32F) for Slimline T8, -29C (-20F) for T12/HO lamps,] for primary lamp application. Ballast shall have a minimum starting temperature of $60 \mathrm{~F}(16 \mathrm{C})$ for energy-saving lamps.
2.12 Ballast shall tolerate sustained open circuit and short circuit output conditions.

Section III - Regulatory Requirements
3.1 Ballast shall not contain any Polychlorinated Biphenyl (PCB).
3.2 Ballast shall be Underwriters Laboratories (UL) listed, Class P and Type 1 Outdoor; and Canadian Standards Association (CSA) certified where applicable.
3.3 Ballast shall comply with ANSI C62.41 Category A for Transient protection.
3.4 Ballast shall comply with ANSI C82.11 where applicable.
3.5 Ballast shall comply with the requirements of the Federal Communications Commission (FCC) rules and regulations, Title 47 CFR part 18, Non-Consumer (Class A) for EMI/RFI (conducted and radiated).
3.6 Ballast shall comply with NEMA 410 for in-rush current limits.

Section IV - Other
4.1 Ballast shall be manufactured in a factory certified to ISO 9001 Quality System Standards.
4.2 Ballast shall carry a five-year warranty from date of manufacture against defects in material or workmanship, including replacement, for operation at a maximum case temperature of 70 C .
4.3 Manufacturer shall have a twenty-year history of producing electronic ballasts for the North American market.

Note: Energy saving T8 lamps ( $25 \mathrm{~W}, 28 \mathrm{~W}$ or 30 W ) may experience lamp striations if operated on ballasts not rated for their use.

## Revised 02/27/2003



## PHILIPS LIGHTING ELECTRONICS N.A.

## SEGTION I - Fixed Light Output Electronic (Fluorescent) <br> Ballast Specification for Electronic Ftuorescent

## Optanium ${ }^{\text {B }}$

## Section I-Physical Cbaracter isicics

1.1 Bailast shall be physicaty interchangeable with standard electromagnetic or standard electronic ballasts, where applicable.
1.2 Ballas: shall be provided with integral leads color coded per ANSI C82.11.

## Seclion II - Performance Requiremenls

2.1 Ballast shall be $\qquad$ (Instant or Programmed) Start.
2.2 Ballast shall prowide Independent tamp Operation (LEO) for Instant Start baltats allowing remaining lamp(s) to maintain fuill light output when one ar more lamps fail.
2.3 Ballast shall contain auto restart circuitry in order to restart lamps without resetting power.
2.4 Ballast shall operate from 60 Hz input source of $120 \mathrm{~V}, 277 \mathrm{~W}$ or 347 V as applicable with sustained variations of $+/-10 \%$ (voltage and frequency) with no damage to the ballast. Intelivoll models shall operate from $50 / 60 \mathrm{~Hz}$ input source of 120 V through 277 V with sustained variations of $+/=10 \%$ (voltage and frequency) with no damage to the ballast.
2.5 Ballast shall be high frequency electronic type and operate lamps at a frequenay above 42 kHz to avoid interference with infrared dewices and eliminate visible flicker.
2.6 Ballast shail have a Power Factor greater than 0.98 for primary lamp.
2.7 Bailast shall have a minimum ballast factor for primary lamp application as follows: 0.75 for Low Watt, 0.85 for Notmal Light Output, and 1.20 for High Light.
2.8 Ballast shall provide for a Lamp Current Crest Factor of 1,7 ar less in accordance with lartp manufacturer recommendations.
29 Ballast input cutrent shall have Total Harmonic Distortion (THD) of less than 10\% when operated at nominal line voltage with primary lamp.
2.10 Ballast shat have a Class A sound rating.
2.11 Ballast sha|| have a minimum starting temperature of -18C (0F) for standard T8 lamps and 16C (60F) for energy-saying 18 lamps.
2.12 Baltast shall tolerate sustained open circuit and short circuit output conditions without damage.

## Section III - Regulatary Requirements

3.1 Ballast shall not contain any Polychlorinated Biphenyl (PCB).
3.2 Ballast shall be Underwriters Laboratories (UL; listed, Class Pand Type 1 Outdoor; and Canadian Standards Association (CSA) certified where applicable.
3.3 Ballast shall comply with ANSI C62.41 Category A for Transient protection.
3.4 Ballast shall comply with ANSI C82.11 where applicable
3.5 Ballast shall comply with the requirements of the Federal Communications Commission (FCC) rules and regulations, Title 47 CFR part 18, Non-Consumer ('Class A) for EMII'RFI (conducted and radiated).
Section [V - Other
4.1 Ballast shall be manufactured in a faclory certified to ISO 9002 Quality System Standards.
4.2 Ballast shall carry a five-year warrants from date of manutacture against defects in material or workmanship, including replacement, for operation at a maximum case temoerature of 70C.
4.3 Manulacturer sha:l have a fiffeen year history of producing electronic ballasts for the North American market.
4.4 Ballast shall be Advance Transtormer part \#___ or approved equal.
$\qquad$


WORLDWIDE PARTAER


Products $>$ Linear Fluorescent $>$ Straigh Linear $>$ I $>00257$

00257-F28T8SP41UMXIECO
GE Ecolux Ultramax ${ }^{T N}$ Starcoate $T 8$
This product is no longer manufactured. Remaining stock is on Firesale.

- Passes TCLP, which can lower disposal costs

camogination
High Color Rendering
Recuced Wattags
Energy Savings

GENERAL CHARACTERISTICS


Penfa MiN)
Cathoce Resistance Satio - 6.
PhRe MAX;
Cumen Crest Factor (MAX)

OMENSICNS
Mas maril Oyerall Lengh ( HCl -
Whimum Overall Length
Nominal Length
Bule Diameter (DIA)
Sulb Diameter (DIA) MIN)
B.ib Dameler (DAA) (MAX)

Max Base Face to Base
Face (A)
Froe to ma of Opposing Pir Chime

Face to End of Opposing Pin (b) (MAX
End of Base fin to End m Opposite Pin End (C)

PROOUCT INFORMATION
Probuce Code
Descripion
Sterward Package
Stanciac Package Gill
Sandad Package Quantity
Sales Unit
No Ot liems Fer Sales Unit
1
No OHems Fer Standard 36
matage
J m
$47.7300 \mathrm{~m}(1213.6 \mathrm{~mm})$
$47.7800 \mathrm{in}(1213.6 \mathrm{~mm})$ $48.000 \mathrm{~m}(1219.2 \mathrm{~mm})$ 1.000 in ( 25.4 mm ) $0.940 \mathrm{in}(23.8 \mathrm{~mm}$ $1.100 \mathrm{in}(27.0 \mathrm{~mm})$ 47.220 in (190.3nm)
47.400 in ( 1203.9 mm$)$
$47.500 \mathrm{~m}: 1206.5 \mathrm{~mm}$
$47.670 \mathrm{~m}(1210.3 \mathrm{~mm})$

Lamp Wontaly


Limen hatniencnce


COPPATIBLE GE BALLASTS

| Prowimet |  | \# of | Power | Ballast |
| :---: | :---: | :---: | :---: | :---: |
| Cove | Description | Buibs | Factor | Factor |
| 23680 | CE-132-120-N | 1 | 0.99 | 0.84 |
| 23885 | GE. 32.277 N | 1 | 0.97 | 0.84 |
| 24162 | CE-T2.277-N $84 T$ | 1 | 0.97 | 0.84 |
| $7 \times 53$ | $\begin{aligned} & \text { GEIS2MAX- } \\ & \text { LILTRA } \end{aligned}$ | 1 | 0.93 | 0.78 |
| 925 | $\begin{aligned} & \text { GE13SMAX- } \\ & \text { NMLTRA } \end{aligned}$ | 1 | 0.99 | 0.88 |
| 3209 | SE-132 WVMN | 1 | 0.99 | 0.80 |
| 72270 | SE-132MN-N- $42 T$ | 1 | 0.90 | 0.8 e |
| Ycces | GE132-WVPSH | 1 | 0.99 | 1.16 |
| \%9E\% | GE132-WVPS-L | 1 | 0.99 | 0.71 |
| \%ems | EE132-MVPS-N | 1 | 0.90 | 0.87 |
| \%376 | GE132MVPS-NY 03 | 1 | 0.98 | 0.38 |

## APPLICATION

Leviton's Cat. No. ODS 10-ID Decora Wall Switch Passive Infrared (PIR) Occupancy Sensor is used to provide automatic lighting control for energy savings and convenience in a variety of commercial applications, including:

- Small offices • Conference rooms
- Lounges • Class rooms

The ODS10-ID can be used for automatic switching of incandescent lamps and fluorescent and low-voltage lighting with electronic or magnetic ballasts. The unit also features a manual override switch that can be used to keep lights OFF while an area is occupied, which may be desired in conference rooms and other areas during slide or film presentations. The unit installs in place of a single-pole wall switch and fits in a standard wall box. The unit requires a ground connection.

## OPERATION

The ODS 10-ID uses passive infrared (PIR) detection technology to monitor a room for occupancy through a segmented Fresnel lens. This specialized lens divides the field of view into sensor zones. When a person passes into or out of a sensor zone, the sensor detects motion and switches the lights ON. The lights will remain ON as long as there is an occupant moving through the sensor zones.
A delayed-OFF time adjustment prevents the lights from switching OFF when the space is occupied. In order to keep the lights ON, a person must pass through a sensor zone at least once during the selected delayed-OFF time interval. An LED indicator blinks each time the unit detects activity in the sensor zones. When the space being monitored by the sensor is unoccupied for the length of time chosen as the delayed-OFF interval, the unit will switch the lights OFF.
To ensure longer service life and compatibility with electronic ballasts, the device carefully times its switching contact opening and closing with the zero crossing point of the AC power curve. This minimizes contact wear caused by in-rush currents from electronic ballasts.

## Push-button Manual Override Control

For manual control, the ODS 10-ID features a convenient pushbutton switch. If the lights are OFF, pressing the button will turn lights ON and keep them ON for as long as the room is occupied. The lights will be turned OFF once the room is vacant, after the delayed-OFF time expires. If the lights are ON, pressing the button will turn lights OFF and keep them OFF even if the


Cat. No. ODS10-ID
room is occupied. This feature is particularly useful for media presentations. The lights can be turned back ON by simply pressing the button. The unit will then return to normal operation. If the button is not pressed to turn the lights back ON and the unit does not detect any motion during the delayedOFF time interval, the lights will remain OFF. The unit then returns to normal operation where the lights will remain OFF until it detects occupancy and automatically switches lights ON.

## Manual-ON/Auto-OFF Mode

In this mode, the unit will not turn lights ON automatically when motion is detected. Lights can only be turned ON by manually pressing the push-button. The lights will remain ON as long as the unit detects activity in the sensor zones. The ODS 10-ID will shut lights OFF automatically after the space becomes unoccupied and the delayed-OFF time expires. Lights can also be turned OFF manually at any time by pressing the pushbutton. This mode is ideal for areas where manual ON switching is required but automatic OFF switching is desired for energy savings.

## LEVITDI. SPECIFICATION SUBMITTAL

| JOB NAME: | CATALOG NUMBERS: |  |
| :--- | :--- | :--- |
| JOB NUMBER: | $\square$ | $\square$ |

## FIELD OF VIEW

The ODS 10-ID provides a $180^{\circ}$ field of view with a maximum coverage area of approximately 2100 square feet. The maximum sensing distance in front of the sensor is 40 feet, and at each side is 30 feet. A "minor-motion" zone detects relatively small body movements and allows the lights to stay ON even though a person may not be moving or walking around the room. The remainder of the field of view, the "major-motion" zone, exhibits a lesser degree of sensitivity and requires larger movements.


## ENHANCED ADJUSTMENT OPTIONS

The ODS 10-ID will deliver optimum performance in a wide variety of commercial applications. There are optional adjustments for sensitivity, ambient light override, delayed-OFF time, and field-of-view. These adjustments will customize the performance to meet the needs of a specific installation. To avoid tampering, all adjustments can only be accessed by removing the control panel cover. A small flat-head screwdriver can be used to adjust the control knobs, and the field-of-view blinders are finger-tip operated. Controls are labeled as follows:

## Blinders

Integral sliding blinders on each side of the lens may be used to restrict the $180^{\circ}$ field of view down to $32^{\circ}$. This will prevent unwanted detection in areas such as hallways.

## Time

The delayed-OFF time is preset at 10 minutes. A choice of four delayed-OFF time settings is available: 30-seconds (for walking test purposes only), 10 minutes, 20 minutes, and 30 minutes.

## Range

Reducing the coverage range allows the unit to ignore motion at the far end of its range and avoid unnecessarily switching lights ON. The range can be adjusted from 100\% to 36\% of the total coverage area.

## Light

To maximize energy savings in some installations, the ambient light override feature will prevent the sensor from switching lights ON when there is ample natural sunlight, regardless of occupancy. This adjustment should be made when the ambient light is at the level where no artificial light is needed.
The ODS 10-ID is factory preset without any ambient light override in effect. This means the unit will switch lights ON when it detects occupancy, regardless of the amount of natural sunlight present.

LEVITOI. SPECIFICATION SUBMITTAL

| JOB NAME: | CATALOG NUMBERS: |  |
| :--- | :--- | :--- |
| $\square$ | $\square$ | $\square$ |
| JOB NUMBER: $\square$ | $\square$ | $\square$ |

## Decora Wall Switch Occupancy Sensor

## SPECIFICATIONS:

The device listed herein shall be Leviton Commercial Specification Grade Decora Wall Switch Occupancy Sensor, capable of detecting infrared emissions from human presence and responding by switching incandescent, low-voltage, and fluorescent lighting loads on. If this unit does not detect movement after a present period of time, it will respond by switching its assigned load off. The unit shall switch at the zero crossing point of the $A C$ power curve to ensure maximum relay contact life and compatibility with electronic ballasts.
Wall Switch Occupancy Sensor shall be equipped with a pushbutton to provide manual on/off switching. Leviton Decora Wall Switch Occupancy Sensor shall feature adjustable delayed-OFF time and ambient light override capabilities. Unit shall also provide sensitivity adjustment and integral sliding blinders to customize the horizontal field of view. Unit shall be capable of providing optional manual-on/automatic-off operation.

## FEATURES AND BENEFITS

- New, low-profile design eliminates obtrusive "scanning-device" look. Elegant Decora styling complements any interior; uses Decora wallplates and coordinates with Leviton's popular line of Decora wiring devices.
- $180^{\circ}$ field-of-view provides approximately 2100 square feet of coverage suitable for small offices, conference rooms, class rooms, lounges and a variety of commercial areas.
- Convenient push-button provides manual ON/OFF light switching at any time.
- Segmented Fresnel lens provides optimum sensitivity and performance. Designed with an extensive "small motion" area where even slight body movements will be detected.
- Horizontal field of view may be adjusted between $180^{\circ}$ and $32^{\circ}$ of arc by using integral blinders located on either side of the lens.
- Optional manual adjustment for delayed-OFF time settings of 30 seconds (for walking test), 10 minutes, 20 minutes and 30 minutes. Allows customized adjustments to maximize energy savings.
- Adjustable Ambient Light Override ranges from approximately 2 foot-candles (2 lux) to 500+ foot-candles (500+ lux) to prevent lights from turning ON automatically during periods of ample natural light, increasing energy savings.
- Manual-ON/Automatic-OFF mode for installations where manual ON switching is required but automatic OFF switching is still desired for energy savings.
- LED indicator light flashes when sensor detects motion to verify detection is active.
- One unit can be used for either 120 V or 277 V lighting. Compatible with both electronic and magnetic ballasts.
- Relay switches at the zero crossing point of the AC power curve to ensure maximum contact life and compatibility with electronic ballasts.
- Fits in standard wallbox and replaces single-pole wall switch. Gangable with other units.
- UL Listed and CSA Certified, complies with California Title 24 Energy Code and FCC regulations
- Limited Five-Year Warranty


## DIMENSIONAL DIAGRAMS



## (1/1) <br> LEVITOI. SPECIFICATION SUBMITTAL

| JOB NAME: | CATALOG NUMBERS: |  |
| :--- | :--- | :--- |
| JOB NUMBER: $\square$ | $\square$ | $\square$ |

## INSTALLATION

The ODS 10-ID may replace a single-pole wall switch mounted in a standard wallbox. The unit must be properly grounded in order to operate. The unit's integral blinders may be used to restrict the field of view to prevent unwanted detection of hallway traffic. It should be positioned at least 4 feet away from HVAC registers. Note that whenever the unit is powered up, it will take approximately one minute to begin normal operation.

## PHYSICAL SPECIFICATIONS

## WIRING DIAGRAM



Cat. No. ODS10-ID

| Operating Temperature Range | $0^{\circ} \mathrm{C}$ to $50^{\circ} \mathrm{C}$ |
| :--- | :--- |
| Storage Temperature Range | $-10^{\circ} \mathrm{C}$ to $85^{\circ} \mathrm{C}$ |
| Relative Humidity | $20 \%$ to $90 \%$ non-condensing |
| Agency Approval | UL Listed/CSA Certified <br> Complies with California Title 24 <br> Energy Code <br> Complies with FCC Regulations |

ELECTRICAL RERQUIREMENTS

| Line Voltage | $120 / 277$ VAC |
| :--- | :--- |
| Operational Frequencies | 60 Hz |
| Wire Designation | Line-Black |
|  | Load -Blue |
|  | Ground-Green |
| Load Rating | Fluorescent: |
|  | 1200 VA @ 120V |
|  | 2700 VA @ 277V |
|  | Incandescent: |
|  | 800 W @ 120V |
|  | Motor: $1 / 4 \mathrm{HP}$ @ 120V |

## ORDERING INFORMATION

| Cat. No. <br> Ivory | Cat. No. <br> White | Cat. No. <br> Gray | Cat. No. <br> Almond | Description |
| :--- | :--- | :--- | :--- | :--- |
| ODS 10-IDI | ODS 10-IDW | ODS10-IDG | ODS 10-IDA | Decora Wall Switch <br> Occupancy Sensor, <br> 120/277V rating |

II
LEVITOח. SPECIFICATION SUBMITTAL

| JOB NAME: | CATALOG NUMBERS: |  |
| :--- | :--- | :--- |
| IOB NUMBER: <br> JOB | $\square$ | $\square$ |

## AEP GridSMART

## KEMA Operations Manual <br> Supplement - Summary of Deemed Savings for Incentives Year 2009



From


## Summary of Common Deemed Savings Measures

The below table contains prescriptive measures in a convenient format for viewing the default deemed savings．

|  | 曾 |  | 荡荡 |  | 或 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Screw in CFL 5－15 Watts | Lamp | \＄2．00 | 0.029 | 155 | 2 |
| Screw in CFL 16－26 Watts | Lamp | \＄2．00 | 0.054 | 290 | 2 |
| Screw in CFL 27 Watts or higher | Lamp | \＄3．00 | 0.069 | 368 | 2 |
| Hardwired CFL 29W or Less | Fixture | \＄30．00 | 0.052 | 276 | 12 |
| Hardwired 30W or Greater | Fixture | \＄60．00 | 0.103 | 544 | 12 |
| T12 to T8 Conversion（with electronic ballast）：2－foot \＆3－foot T12 to T8 | Lamp | \＄6．00 | 0.012 | 60.5 | 11 |
| T12 to T8 Conversion（with electronic ballast）：4－foot T12 U Tube to T8 U Tube | Lamp | \＄5．00 | 0.009 | 46.7 | 11 |
| T12 to T8 Conversion（with electronic ballast）：4－foot T12 to HP or RW T8 | Lamp | \＄7．00 | 0.012 | 62 | 11 |
| T12 to T8 Conversion（with electronic ballast）： 8 －foot T12 to Reduced Wattage T8 | Lamp | \＄7．00 | 0.016 | 78.7 | 11 |
| Standard T8 to Reduced Wattage T8 （Lamp Only）：4－foot T8 to RW T8 （lamp only） | Lamp | \＄1．00 | 0.005 | 28.8 | 3 |
| Standard T8 to Reduced Wattage T8 （Lamp Only）：8－foot T8 to RW T8 （lamp only） | Lamp | \＄1．00 | 0.005 | 24.6 | 3 |
| Delamping（Combined with T8 ballast retrofit）：2－foot \＆ 3 －foot delamping | Lamps Removed | \＄5．00 | 0.022 | 119.3 | 11 |
| Delamping（Combined with T8 ballast retrofit）：4－foot delamping | Lamps Removed | \＄7．50 | 0.032 | 172.3 | 11 |
| Delamping（Combined with T8 ballast retrofit）：8－foot delamping | Lamps Removed | \＄12．50 | 0.062 | 333.7 | 11 |
| LED Exit Signs | Fixture | \＄25．00 | 0.042 | 343.4 | 16 |
| Cold Cathode Lamps | Lamp | \＄5．00 | 0.020 | 108 | 5 |
| Lighting Occupancy Sensors | Controlled kW | \＄90．00 | 0.300 | 1385 | 8 |
| New T8／T5 Fixture | kW Reduction | \＄350．00 | 0.916 | 4914 | 11 |
| Lighting Density | kW Reduction | \＄400．00 | 0.916 | 4914 | 11 |
| LED Traffic Signals | Lamp | \＄15．00 | 0.085 | 275 | 6 |
| LED Pedestrian Signals | Lamp | \＄15．00 | 0.044 | 150 | 8 |

## AEP GridSMART

## KEMA Operations Manual <br> Appendix A - AEP Ohio Prescriptive Lighting Protocols



From


## Table of Contents

Lighting ..... 2
Compact Fluorescent Lamps, Screw-In. ..... 10
Compact Fluorescent Fixtures, Hardwired ..... 14
Permanent Lamp Removal ..... 18
High Performance and Reduced Wattage 4-foot T8 Lamps and Ballast ..... 22
Reduced Wattage 4-foot Lamp Only ..... 26
Reduced Wattage 8-foot ..... 29
2-foot \& 3-foot T8 Lamps and Ballast ..... 32
U-Tube T8 Lamps and Ballast. ..... 35
Cold Cathode. ..... 38
Exit Signs ..... 41
Occupancy Sensors ..... 44
New T5/T8 Fluorescent Fixtures ..... 47
LED Traffic Signals ..... 49
Lighting Density ..... 51

## Lighting

Most lighting measures presented in these work papers use the same methodology. The following provides the assumptions and methods used for calculating energy savings.

Baseline and retrofit equipment assumptions, i.e. wattages, are specific to the measure. Most lighting retrofits assume an early replacement of existing technologies where the baseline represents the equipment removed.

Savings are calculated by appyling operating hours and other parameters that define the energy savings. These workpapers base the energy savings methodology on the California 2005 DEER Study ${ }^{1}$ assumptions. The DEER database is a tool that was jointly developed by the California Public Utilities Commission (CPUC) and the California Energy Commission with support and input from the Investor-Owned Utilities and other interested stakeholders. DEER provides operating hours, interative effects and coincidence factors by building type; however, savings for AEP Ohio Program will not be dependent on building type. Savings presented here are calculated using averages of DEER building type values.

Lighting factors used in savings calculations are listed in the table below. This document explains how these values and the resulting savings were derived.

Table 1: Average Lighting Factors

| CFL <br> Annual <br> Operating <br> Hours | Other <br> Anhting <br> Operating <br> Hours | Demand <br> Interactive <br> Effects | Coincident <br> Diversity <br> Factors | Energy <br> Interactive <br> Effects |
| :---: | :---: | :---: | :---: | :---: |
| 4,321 | 4,389 | 1.19 | 0.77 | 1.12 |

Annual energy savings and the peak coincident demand savings were calculated using the equations below:

Non-coincident kW reduction $=\mathrm{kW}$ of existing equipment -kW of replacement equipment
Energy savings are based on the difference between baseline and efficient equipment connected wattage and annual operating hours, according to the following formula:

[^0]kWh Reduction $=(\mathrm{kW}$ of existing equipment -kW of replacement equipment) * (Annual operating hours)*(Energy Interactive Effects)

Coincident demand savings are calculated by applying the coincidence factor and the demand interactive effect, according to the following formula:

Coincident kW savings = non-coincident kW savings * Coincidence Factor * Demand interactive effect

Interactive factors account for savings that the measures achieve through avoided air conditioning load because of reduced internal heat gains from energy-efficient lighting. The interactive effects do not apply to exterior lighting.

The annual operating hours, the coincidence factors, and the interactive effect factors are all derived from DEER figures.

The following table lists building types set by DEER. A straight average across DEER building types would heavily weight sectors that happen to have multiple DEER categories. For instance, DEER has four sectors in education and only two in medical. A straight average of operating hours would have weighted the education sector twice as heavily as the medical sector where in reality the two are similar in electric demand. ${ }^{2}$ Instead, our average values are that of sector groupings as stated in the table below.

[^1]Table 2: DEER Building Types

| DEER | Average Grouping |
| :--- | :--- |
| Education - Primary School | K-12 School |
| Education - Secondary School |  |
| Education - Community College | College/University |
| Education - University | Grocery |
| Grocery | Medical |
| Health/Medical - Hospital | Hotel/Motel |
| Health/Medical - Nursing Home |  |
| Lodging - Hotel | Light Industry |
| Lodging - Motel | Office |
| Lodging - Guest Room | Restaurant |
| Manufacturing - Light Industrial |  |
| Office - Large | Retail/Service |
| Office - Small |  |
| Restaurant - Sit-Down | Warehouse |
| Restaurant - Fast-Food |  |
| Retail - 3-Story Large |  |
| Retail - Single-Story Large |  |
| Retail - Small |  |
| Storage - Conditioned |  |
| Storage - Unconditioned |  |
| Warehouse - Refrigerated |  |

The following tables list DEER values. Compact fluorescent lamps (CFLs), LED lighting (unless otherwise noted), and integrated ballast ceramic metal halides have CFL lighting operating hours. Other lighting categories have different operating hours as shown below.

Table 3: Interactive Effects by Building Type from DEER

| DEER Market Sector | Demand Interactive <br> Effects | Energy Interactive <br> Effects |
| :--- | :---: | :---: |
| Education - Primary School | 1.23 | 1.15 |
| Education - Secondary School | 1.23 | 1.15 |
| Education - Community College | 1.22 | 1.15 |
| Education - University | 1.22 | 1.15 |
| Grocery | 1.25 | 1.13 |
| Medical - Hospital | 1.26 | 1.18 |
| Medical - Clinic | 1.26 | 1.18 |
| Lodging Hotel | 1.14 | 1.14 |
| Lodging Motel | 1.14 | 1.14 |
| Lodging - Guest Rooms | 1.14 | 1.14 |
| Manufacturing - Light Industrial | 1.08 | 1.04 |
| Office - Large | 1.25 | 1.17 |
| Office - Small | 1.25 | 1.17 |
| Restaurant - Sit-Down | 1.26 | 1.15 |
| Restaurant - Fast-Food | 1.26 | 1.15 |
| Retail - 3-Story Large | 1.19 | 1.11 |
| Retail - Single-Story Large | 1.19 | 1.11 |
| Retail - Small | 1.19 | 1.11 |
| Storage Conditioned | 1.09 | 1.06 |
| Storage Unconditioned | 1.09 | 1.06 |
| Warehouse | 1.09 | 1.06 |

Table 4: Coincident Diversity Factors from DEER

| DEER Market Sector | Coincident Diversity <br> Factors |
| :--- | :---: |
| Education - Primary School | 0.42 |
| Education - Secondary School | 0.42 |
| Education - Community College | 0.68 |
| Education - University | 0.68 |
| Grocery | 0.81 |
| Medical - Hospital | 0.74 |
| Medical - Clinic | 0.74 |
| Lodging Hotel | 0.67 |
| Lodging Motel | 0.67 |
| Lodging - Guest Rooms | 0.67 |
| Manufacturing - Light Industrial | 0.99 |
| Office - Large | 0.81 |
| Office - Small | 0.81 |
| Restaurant - Sit-Down | 0.68 |
| Restaurant - Fast-Food | 0.68 |
| Retail - 3-Story Large | 0.88 |
| Retail - Single-Story Large | 0.88 |
| Retail - Small | 0.88 |
| Storage Conditioned | 0.84 |
| Storage Unconditioned | 0.84 |
| Warehouse | 0.84 |

Table 5: Annual Operating Hours from DEER

| DEER Market Sector | CFL Annual <br> Operating Hours | Other Lighting <br> Annual Operating <br> Hours |  |
| :--- | :---: | :---: | :---: |
| Education - Primary School | 1,440 | 1,440 |  |
| Education - Secondary School | 2,305 | 2,305 |  |
| Education - Community College | 3,792 | 3,792 |  |
| Education - University | 3,073 | 3,073 |  |
| Grocery | 5,824 | 5,824 |  |
| Medical - Hospital | 8,736 | 8,736 |  |
| Medical - Clinic* | 4,212 | 4,212 |  |
| Lodging Hotel | 8,736 | 8,736 |  |
| Lodging Motel | 8,736 | 8,736 |  |
| Lodging - Guest Rooms | 1,145 | NA |  |
| Manufacturing - Light Industrial* | 4,290 | 4,290 |  |
| Office - Large | 2,739 | 2,808 |  |
| Office - Small | 2,492 | 2,808 |  |
| Restaurant - Sit-Down | 3,444 | 4,368 |  |
| Restaurant - Fast-Food | 6,188 | 6,188 |  |
| Retail - 3-Story Large | 4,259 | 4,259 |  |
| Retail - Single-Story Large | 4,368 | 4,368 |  |
| Retail - Small | 3,724 | 4,004 |  |
| Storage Conditioned* | 2,860 | 4,859 |  |
| Storage Unconditioned* | 2,860 | 4,859 |  |
| Warehouse* | 2,600 | 4,859 |  |
| Not from DEER |  |  |  |

Industrial-operating hours are assumed based on the following sources:

- DEER estimates hours to be 2,860 .
- Efficiency Vermont Technical Reference User Manual's (No. 2004-29) estimates 5,913 hours.
- The 2004-2005 PG\&E work papers assumed 6,650 hours for process industrial and 4,400 for assembly industrial.

DEER's estimated hours are far lower than figures other sources have provided and so we have increased the DEER values by $50 \%$ or to 4,290 hours. This value is reasonable and on the conservative side of the averages. We will use this conservative value until more data is available for AEP Ohio or other MidWestern utility territory.

Similarly, we believe that the DEER storage and warehouse operating hours are low as well. Using data from other programs in the region, KEMA has seen average operating hours that are significantly higher and is using a higher value of 4,859 as a better estimate of deemed operating hours for this region.

DEER has set Medical-Hospital operating hours at 8,736. We have lowered this value for the purposes of calculating our average by using operating hours that are $50 \%$ above that of offices or 4,212 hours (Medical-Clinic operating hours). This reduction accounts for areas in medical facilities that behave more like offices and do not operate around the clock. The value used in our calculations is the average of the DEER Hospital and the revised clinic operating hours.

Hotel/Motel operating hours are the average of guest room hours and either hotel or motel operating hours since a facility can only be one or the other.

Incremental costs are taken from a number of sources. The AEP Ohio 2009-2028 Energy Efficiency/Peak Demand Reduction Potential Study conducted in August of 2009 provides costs for some measures. Since this study was prepared specifically for AEP, the utility's costs are used whenever applicable. Because some measures listed in the study do not match with that of the program, costs are derived from other sources as well including DEER, KEMA, and the Commonwealth Edison Company's 2008-10 Energy Efficiency and Demand Response Plan prepared by ICF International. The ICF document is referenced as the ICF Portfolio Plan.

| Compact Fluorescent Lamps, Screw-In |  |
| :--- | :--- |
| Measure Description | ENERGY STAR-rated CFLs with lamp/ballast efficacy of $\geq 40$ <br> lumens per Watt. Measure applies only if incandescent or HID <br> lamps are being replaced. |
| Units | Per lamp |
| Base Case Description | Incandescent or HID lamps. |
| Measure Savings | Source: KEMA |
| Measure Incremental <br> Cost | Source: AEP Ohio Potential Study |
| Effective Useful Life | Source: DEER <br> 2.5 years |

This incentive applies to screw-in lamps and applies only if an incandescent or high-intensity discharge (HID) lamp is being replaced. All screw-in CFLs must be ENERGY STAR® rated. The lamp/ballast combination must have an efficacy $\geq 40$ lumens per Watt (LPW). For screw-in CFLs, electronic ballasts are required for lamps $\geq 18$ Watts.

## Measure Savings

Baseline and retrofit equipment assumptions are presented in the next table. Most lighting retrofits assume an early replacement of existing technologies where the baseline represents the equipment removed. The table shows the wattages used for the savings calculations.

Table 6: Baseline and Retrofit Wattages

| Measure | Base Wattage (Watts) | Retrofit Wattage (Watts) | kW <br> Reductions (kW) |
| :---: | :---: | :---: | :---: |
| 15 W or less | 75 | 15 | 0.060 |
| 15 W or less | 60 | 15 | 0.045 |
| 15 W or less | 60 | 14 | 0.046 |
| 15 W or less | 50 | 14 | 0.036 |
| 15 W or less | 65 | 13 | 0.052 |
| 15 W or less | 60 | 13 | 0.047 |
| 15 W or less | 40 | 13 | 0.027 |
| 15 W or less | 40 | 11 | 0.029 |
| 15 W or less | 40 | 10 | 0.030 |
| 15 W or less | 35 | 7 | 0.028 |
| 15 W or less | 30 | 7 | 0.023 |
| 15 W or less | 25 | 7 | 0.018 |
| 15 W or less | 30 | 9 | 0.021 |
| 15 W or less | 25 | 9 | 0.016 |
| 15 W or less | 25 | 5 | 0.020 |
| 15 W or less | 20 | 5 | 0.015 |
| 16W-25W | 100 | 25 | 0.075 |
| 16W-25W | 75 | 25 | 0.05 |
| 16W-25W | 100 | 23 | 0.077 |
| 16W-25W | 100 | 20 | 0.08 |
| 16W-25W | 75 | 20 | 0.055 |
| 16W-25W | 75 | 19 | 0.056 |
| 16W-25W | 75 | 18 | 0.057 |
| 16W-25W | 60 | 18 | 0.042 |
| 16W-25W | 60 | 16 | 0.044 |
| 26W and Greater | 150 | 40 | 0.11 |
| 26W and Greater | 150 | 36 | 0.114 |
| 26W and Greater | 100 | 30 | 0.07 |
| 26W and Greater | 100 | 28 | 0.072 |
| 26W and Greater | 100 | 26 | 0.074 |
| 26W and Greater | 75 | 26 | 0.049 |

Table 7: Wattage Reduction

| Wattage <br> Category | Average Wattage <br> Reduction |
| :---: | :---: |
| $\leq 15$ | 32 |
| 16 to 26 | 60 |
| $>26$ | 76 |

The following tables provide the measure savings using the above wattage reduction assumptions.

Table 8: Measure Savings for 15 W or less

| Annual <br> Operating <br> Hours | Demand <br> Interactive <br> Effects | Coincident <br> Diversity <br> Factors | Energy <br> Interactive <br> Effects | Peak <br> kW <br> Savings | kWh <br> Savings |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4,321 | 1.19 | 0.77 | 1.12 | 0.029 | 155 |

Table 9: Measure Savings for 16-26 W

| Annual <br> Operating <br> Hours | Demand <br> Interactive <br> Effects | Coincident <br> Diversity <br> Factors | Energy <br> Interactive <br> Effects | Peak <br> kW <br> Savings | kWh <br> Savings |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4,321 | 1.19 | 0.77 | 1.12 | 0.054 | 290 |

Table 10: Measure Savings for > 26 W

| Annual <br> Operating <br> Hours | Demand <br> Interactive <br> Effects | Coincident <br> Diversity <br> Factors | Energy <br> Interactive <br> Effects | Peak <br> kW <br> Savings | kWh <br> Savings |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4,321 | 1.19 | 0.77 | 1.12 | 0.069 | 368 |

## Measure Savings Analysis

Annual energy savings and the peak coincident demand savings were calculated using the equations below.

Noncoincident kW reduction $=\mathrm{kW}$ of existing equipment -kW of replacement equipment

Energy savings are based on the difference between baseline and efficient equipment connected wattage and annual operating hours, according to the following formula:
kWh Reduction $=(\mathrm{kW}$ of existing equipment -kW of replacement equipment) * (Annual operating hours)*( Energy Interactive Effects)

Coincident demand savings are calculated by applying the coincidence factor and the demand interactive effect, according to the following formula:

> Coincident kW savings = noncoincident kW savings * Coincidence Factor * Demand interactive effect

Interactive factors account for savings that the measures achieve through avoided air conditioning load because of reduced internal heat gains from energy-efficient lighting.

The annual operating hours, the coincidence factors, and the interactive effect factors are all derived from DEER figures. ${ }^{3}$

## Measure Life and Incremental Measure Cost

The following table provides the measure life and incremental measure cost (IMC) documented for this measure as well as the source of the data.

Incremental cost is the cost difference between the energy-efficient equipment and the less efficient option. For lighting measures, the IMC is equal to the full measure cost since the cost of the less efficient option, i.e., not conducting the retrofit, is $\$ 0$.

Table 11: Measure Life and Incremental Measure Cost

| Wattage <br> Category | Value | Source |  |
| :---: | :---: | :---: | :---: |
| All | Measure Life | 2.5 | DEER 2005 |
| $\leq 15 \mathrm{~W}$ | Incremental Measure Cost | $\$ 4.13$ | AEP Ohio Potential <br> Study |
| $16 \mathrm{~W}-26 \mathrm{~W}$ | Incremental Measure Cost | $\$ 4.13$ | AEP Ohio Potential <br> Study |
| $>26 \mathrm{~W}$ | Incremental Measure Cost | $\$ 4.13$ | AEP Ohio Potential <br> Study |

[^2]| Compact Fluorescent Fixtures, Hardwired |  |
| :--- | :--- |
| Measure Description | New fixtures or modular retrofits with hardwired electronic ballasts <br> qualify. The CFL ballast must be programmed start or programmed <br> rapid start with a PF $\geq 90$ and THD $\leq 20 \%$. |
| Units | Per fixture |
| Base Case Description | Incandescent or HID lamps. |
| Measure Savings | Source: KEMA |
| Measure Incremental <br> Cost | Source: KEMA |
| Effective Useful Life | Source: DEER <br> 12 years |

Hardwired CFL incentives apply only to complete new fixtures or modular (pin-based) retrofits with hardwired electronic ballasts. The CFL ballast must be programmed 'start' or programmed 'rapid start' with a PF $\geq 90$ and THD $\leq 20$ percent.

## Measure Savings

Baseline and retrofit equipment assumptions are presented in the table below. Most lighting retrofits assume early replacement of existing technologies where the baseline represents the equipment removed. The following table shows the wattages used for the savings calculations.

Table 12: Baseline and Retrofit Wattages

| Measure | Base Wattage | Retrofit <br> Wattage | kW Reduction |
| :--- | :---: | :---: | :---: |
| 29W or Less | 100 | 28 | 0.072 |
| $29 W$ or Less | 125 | 27 | 0.098 |
| $29 W$ or Less | 110 | 27 | 0.083 |
| $29 W$ or Less | 100 | 26 | 0.074 |
| $29 W$ or Less | 75 | 26 | 0.049 |
| $29 W$ or Less | 100 | 25 | 0.075 |
| 29W or Less | 75 | 25 | 0.05 |
| 29W or Less | 100 | 23 | 0.077 |
| $29 W$ or Less | 75 | 20 | 0.055 |
| $29 W$ or Less | 75 | 19 | 0.056 |
| $29 W$ or Less | 75 | 18 | 0.057 |
| $29 W$ or Less | 60 | 18 | 0.042 |
| $29 W$ or Less | 60 | 16 | 0.044 |
| $29 W$ or Less | 60 | 15 | 0.045 |
| $29 W$ or Less | 60 | 14 | 0.046 |
| $29 W$ or Less | 60 | 13 | 0.047 |
| $29 W$ or Less | 40 | 13 | 0.027 |
| $29 W$ or Less | 40 | 9 | 0.031 |
| $30 W$ or Greater | 120 | 30 | 0.09 |
| $30 W$ or Greater | 120 | 40 | 0.08 |
| $30 W$ or Greater | 200 | 55 | 0.145 |
| $30 W$ or Greater | 200 | 65 | 0.135 |

Table 13: Wattage Reduction

| Wattage Category | Average Wattage Reduction |
| :--- | :---: |
| $\leq 29$ | 57 |
| $\geq 30 \mathrm{~W}$ | 113 |

The following tables provide the measure savings using the above wattage reduction assumptions.

Table 14: Measure Savings for 29W or less

| Annual <br> Operating <br> Hours | Demand <br> Interactive <br> Effects | Coincident <br> Diversity <br> Factors | Energy <br> Interactive <br> Effects | Peak <br> kW <br> Savings | kWh <br> Savings |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4,321 | 1.19 | 0.77 | 1.12 | 0.052 | 276 |

Table 15: Measure Savings for $\geq 30 \mathrm{~W}$

| Annual <br> Operating <br> Hours | Demand <br> Interactive <br> Effects | Coincident <br> Diversity <br> Factors | Energy <br> Interactive <br> Effects | Peak <br> kW <br> Savings | kWh <br> Savings |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4,321 | 1.19 | 0.77 | 1.12 | 0.103 | 544 |

## Measure Savings Analysis

Annual energy savings and the peak coincident demand savings were calculated using the equations below. The annual operation hours, the coincidence factors, and the interactive effect factors were all derived from the DEER database. ${ }^{4}$ DEER values by building type were averaged for the AEP Ohio Program.

Non-coincident kW reduction $=$ kW of existing equipment -kW of replacement equipment
Energy savings are calculated by applying the annual operating hours and the energy interactive effect, according to the following formula:
kWh Reduction = non-coincident kW savings * Annual operating hours * Energy interactive effect

Coincident demand savings are calculated by applying the coincidence factor and the demand interactive effect, according to the following formula:

Coincident kW savings = non-coincident kW savings * Coincidence Factor * Demand interactive effect

## Measure Life and Incremental Measure Cost

The table below provides the measure life and IMC documented for this measure as well as the source of the data.

Incremental cost is the cost difference between the energy-efficient equipment and the less efficient option. For lighting measures, the IMC is equal to the full measure cost since the cost of the less efficient option, i.e., not conducting the retrofit, is $\$ 0$.

[^3]Table 16: Measure Life and Incremental Measure Cost

| Wattage Category |  | Value | Source |
| :--- | :---: | :---: | :---: |
| All | Measure Life | 12 | DEER |
| $\leq 29$ | Incremental Measure Cost | $\$ 95$ | KEMA |
| $\geq 30 \mathrm{~W}$ | Incremental Measure Cost | $\$ 132$ | KEMA |


| Permanent Lamp Removal |  |
| :--- | :--- |
| Measure Description | Incentives are paid for the permanent removal of existing 8', 4', <br> 3' and 2' fluorescent lamps. Unused lamps, lamp holders, and <br> ballasts must be permanently removed from the fixture. This <br> measure is applicable when retrofitting from T12 lamps to T8 <br> lamps or simply removing lamps from a T8 fixture. Removing <br> lamps from a T12 fixture that is not being retrofitted with T8 <br> lamps are not eligible for this incentive. |
| Units | Per lamp |
| Base Case Description | Various configurations of fluorescent fixtures before removal of <br> lamps. |
| Measure Savings | Source: KEMA |
| Measure Incremental Cost | Source: ICF Portfolio Plan |
| Effective Useful Life | Source: DEER <br> 11 years |

Incentives are paid for the permanent removal of existing fluorescent lamps resulting in a net reduction of the number of foot-lamps. Customers are responsible for determining whether or not to use reflectors in combination with lamp removal in order to maintain adequate lighting levels. Unused lamps, lamp holders, and ballasts must be permanently removed from the fixture. This measure is applicable when retrofitting from T12 lamps to T8 lamps or simply removing lamps from a T 8 fixture. Removing lamps from a T 12 fixture that is not being retrofitted with T8 lamps is not eligible for this incentive. A Pre-approval Application is required for lamp removal projects in order for KEMA to have the option of conducting a pre-retrofit inspection.

## Measure Savings

Non-coincident demand savings are summarized by the following table:
Table 17: Wattage Reduction

| Wattage Category | Average Wattage Reduction |
| :--- | :---: |
| 8 Foot Lamp Removal | 68 |
| 4 Foot Lamp Removal | 35 |
| 2 Foot or 3 Foot Lamp | 24 |
| Removal |  |

Table 18: Measure Savings for 8-Foot Lamp Removal

| Annual <br> Operating <br> Hours | Demand <br> Interactive <br> Effects | Coinciden <br> t Diversity <br> Factors | Energy <br> Interactive <br> Effects | 8-foot <br> Lamp <br> Peak <br> Savings <br> (kW) | 8-foot <br> Savings <br> (kWh) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4,389 | 1.19 | 0.77 | 1.12 | 0.062 | 333.7 |

Table 19: Measure Savings for 4-Foot Lamp Removal

| Annual <br> Operating <br> Hours | Demand <br> Interactive <br> Effects | Coincident <br> Diversity <br> Factors | Energy <br> Interactive <br> Effects | 4-foot <br> Lamp <br> Peak <br> Savings <br> (kW) | 4-foot <br> Savings <br> (kWh) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4,389 | 1.19 | 0.77 | 1.12 | 0.032 | 172.3 |

Table 20: Measure Savings for 2-Foot or 3-Foot Lamp Removal

| Annual <br> Operating <br> Hours | Demand <br> Interactive <br> Effects | Coincident <br> Diversity <br> Factors | Energy <br> Interactive <br> Effects | 2-foot or <br> 3-foot <br> Lamp <br> Peak <br> Savings <br> (kW) | 2-foot or <br> 3-foot <br> Savings <br> (kWh) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4,389 | 1.19 | 0.77 | 1.12 | 0.022 | 119.3 |

## Measure Savings Analysis

Annual energy savings and the peak coincident demand savings were calculated using the equations below. The annual operating hours, the coincidence factors, and the interactive effect factors were all derived from the DEER database. ${ }^{5}$ However, DEER values by building type were averaged for the AEP Ohio Program.

Non-coincident kW reduction $=$ kW of existing equipment -kW of replacement equipment

[^4]Energy savings are calculated by applying the annual operating hours and the energy interactive effect, according to the following formula:
kWh Reduction = non-coincident kW savings * Annual operating hours * Energy interactive effect

Coincident demand savings are calculated by applying the coincidence factor and the demand interactive effect, according to the following formula:

> Coincident kW savings = non-coincident kW savings * Coincidence Factor * Demand interactive effect

Baseline assumptions are presented in the next table. Most lighting retrofits assume an early replacement of existing technologies where the baseline represents the equipment removed. The table shows the wattages used for the savings calculations. Weighted average savings values are used when determining deemed savings for each 8 foot or 4 foot lamp permanently removed.

Table 21: Wattages for Eight-foot Lamps

| Baseline | Base Wattage | Lamp Removed Wattage | Weight Percentages |  |
| :--- | :---: | :---: | :---: | :---: |
| Two 8' T12 (60W/75W) | 140 | 70 | $85 \%$ |  |
| Two 8' T8 (59W) | 111 | 56 | $15 \%$ |  |
| Total Weighted Average |  |  |  |  |

Table 22: Wattages for Four-foot Lamps

| Baseline | Base <br> Wattage | Lamp <br> Removed <br> Wattage | Weight <br> Percentages |
| :--- | :---: | :---: | :---: |
| Two 4' T8 (32W) | 65 | 36 | $3 \%$ |
| Two 4' T12 (34W/40W) | 72 | 36 | $8 \%$ |
| Three 4' T8 (32W) | 92 | 31 | $7 \%$ |
| Three 4' T12 (34W/40W) | 115 | 38 | $22 \%$ |
| Four 4' T8 (32W) | 118 | 30 | $15 \%$ |
| Four 4' T12 (34W/40W) | 144 | 36 | $45 \%$ |
| Total Weighted Average |  | $\mathbf{3 5}$ |  |

Table 23: Wattages for Two and Three-foot Lamps

| Baseline | Base <br> Wattage | Lamp <br> Removed <br> Wattage | Weight <br> Percentages |
| :--- | :---: | :---: | :---: |
| Two 3' T12 (30W) | 76 | 38 | $15 \%$ |
| Two 3' T8 (34W/40W) | 48 | 24 | $15 \%$ |
| Two 2' T8 (17W) | 31 | 15 | $30 \%$ |
| Two 2' T12 (20W) | 56 | 28 | $30 \%$ |
| Three 2' T8 (17W) | 46 | 16 | $2.5 \%$ |
| Three 2' T12 (20W) | 62 | 21 | $2.5 \%$ |
| Four 2' T8 (17W) | 60 | 15 | $2.5 \%$ |
| Four 2' T12 (20W) | 112 | 28 | $2.5 \%$ |
| Total Weighted Average |  | 24 |  |

## Measure Life and Incremental Measure Cost

The following table provides the measure life and incremental measure cost (IMC) documented for this measure as well as the source of the data.

Incremental cost is cost difference between the energy efficient equipment and the less efficient option. For lighting measures, the IMC is equal to the full measure cost since the cost of the less efficient option, i.e., not conducting the retrofit, is $\$ 0$.

Table 24: Measure Life and Incremental Measure Cost

| Measure Category |  | Value | Source |
| :--- | :---: | :---: | :---: |
| All | Measure Life | 11 | DEER |
| 8-Foot Lamp Removal | Incremental Measure Cost | $\$ 25.91$ | ICF Portfolio Plan |
| 4-Foot Lamp Removal | Incremental Measure Cost | $\$ 25.70$ | ICF Portfolio Plan |
| 2-Foot or 3-Foot <br> Removal | Incremental Measure Cost | $\$ 25.70$ | KEMA |


| High Performance and Reduced Wattage 4-foot T8 Lamps and Ballast |  |
| :--- | :--- |
| Measure Description | This measure consists of replacing existing T12 4' lamps and <br> magnetic ballasts with high performance 32W T8 lamps or <br> reduced wattage 28W or 25W lamps and electronic ballasts. <br> Both the lamp and ballast must meet the Consortium for Energy <br> Efficiency (CEE) high performance or reduced wattage T8 <br> specification (www.cee1.org) summarized below. |
| Units | Per lamp |
| Base Case Description | T12 lamp and magnetic ballasts |
| Measure Savings | Source: KEMA |
| Measure Incremental <br> Cost | Source: AEP Ohio Potential Study |
| Effective Useful Life | Source: DEER <br> 11 years |

This measure consists of replacing existing T12 lamps and magnetic ballasts with highperformance T8 lamps or reduced wattage ( 28 or 25 W ) T8 lamps and electronic ballasts. This measure is based on the Consortium for Energy Efficiency (CEE) high-performance T8 or reduced wattage specification (www.cee1.org) and is summarized below. A list of qualified lamps and ballasts can be found at: http://www.cee1.org. Both the lamp and ballast must meet the specification to qualify for an incentive. The incentive is calculated based on the number of lamps installed. A manufacturer's specification sheet must accompany the application.

For reduced wattage 4 -foot T8 lamps, the nominal wattage must be 28 W ( $\geq 2,585$ Lumens) or 25 W ( $\geq 2,400$ Lumens) to qualify. The mean system efficacy must be $\geq 90 \mathrm{MLPW}, \mathrm{CRI} \geq 80$, and lumen maintenance at 94 percent. Other requirements can be found on the CEE website using the links above.

The table below provides the specification for high performance systems.

Table 25: High-Performance T8 Specifications

| Performance Characteristics for Systems |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Mean system efficacy | $\geq 90$ Mean Lumens per Watt (MLPW) for Instant Start Ballasts $\geq 88$ MLPW for Programmed Rapid Start Ballasts |  |  |  |
|  |  |  |  |  |
| Performance Characteristics for Lamps |  |  |  |  |
| Color Rendering Index (CRI) | $\geq 80$ |  |  |  |
| Minimum initial lamp lumens | $\geq 3100$ Lumens $^{6}$ |  |  |  |
| Lamp life | $\geq 24,000$ hours |  |  |  |
| Lumen maintenance or minimum mean lumens | $\begin{gathered} \geq 90 \% \text { or } \\ \geq 2,900 \text { Mean Lumens } \\ \hline \end{gathered}$ |  |  |  |
| Performance Characteristics for Ballasts |  |  |  |  |
| Ballast Efficacy Factor <br> (BEF) <br> BEF $=(B F \times 100) /$ Ballast Input Watts | Instant-Start Ballast (BEF) |  |  |  |
|  | Lamps | Low BF $\leq 0.85$ | Norm $0.85<\mathrm{BF} \leq 1.0$ | High BF $\geq 1.01$ |
|  | 1 | > 3.08 | > 3.11 | NA |
|  | 2 | > 1.60 | > 1.58 | >1.55 |
|  | 3 | $\geq 1.04$ | $\geq 1.05$ | $\geq 1.04$ |
|  | 4 | $\geq 0.79$ | $\geq 0.80$ | $\geq 0.77$ |
|  | Programmed Rapid Start Ballast (BEF) |  |  |  |
|  | 1 | $\geq 2.84$ | $\geq 2.84$ | NA |
|  | 2 | $\geq 1.48$ | $\geq 1.47$ | $\geq 1.51$ |
|  | 3 | $\geq 0.97$ | $\geq 1.00$ | $\geq 1.00$ |
|  | 4 | $\geq 0.76$ | $\geq 0.75$ | $\geq 0.75$ |
| Ballast Frequency | 20 to 33 kHz or $\geq 40 \mathrm{kHz}$ |  |  |  |
| Power Factor | $\geq 0.90$ |  |  |  |
| Total Harmonic Distortion | $\leq 20 \%$ |  |  |  |

## Measure Savings

Savings are summarized by the following table:

## Table 26: Measure Savings for High-Performance or Reduced Wattage 4-foot Lamp and Ballast (per lamp)

| Coincident Demand <br> Savings (kW) | Energy Savings (kWh) |
| :---: | :---: |
| 0.012 | 62.0 |

${ }^{6}$ For lamps with temperature $\geq 4500 \mathrm{~K}, 2,950$ minimum initial lamp lumens are specified.

Measure Savings Analysis

Annual energy savings and the peak coincident demand savings were calculated using the equations below. The annual operating hours, the coincidence factors, and the interactive effect factors were all derived from the DEER database and shown in the following table. However, DEER values by building type were averaged for the AEP Ohio Program.

Table 27: Factors used for Calculating Lighting Savings

| Annual <br> Operating <br> Hours | Demand <br> Interactive <br> Effects | Coincident <br> Diversity <br> Factors | Energy <br> Interactive <br> Effects |
| :---: | :---: | :---: | :---: |
| 4,389 | 1.19 | 0.77 | 1.12 |

Non-coincident kW reduction $=\mathrm{kW}$ of existing equipment -kW of replacement equipment
Energy savings are calculated by applying the annual operating hours and the energy interactive effect, according to the following formula:
kWh Reduction = non-coincident kW savings * Annual operating hours * Energy interactive effect
Coincident demand savings are calculated by applying the coincidence factor and the demand interactive effect, according to the following formula:
Coincident kW savings = non-coincident kW savings * Coincidence Factor * Demand interactive

Baseline and retrofit equipment assumptions are presented in the table below.

Table 28: Baseline and Retrofit Wattages for High-Performance or Reduced Wattage Fixture Retrofits

|  | T8, 4-foot Configuration | Base Fixture Wattage | Retrofit Lamp Wattage | Retrofit Fixture Wattage | Demand Savings per fixture (kW) | Demand Savings per lamp (kW) | Weight Percentages |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\frac{\text { 둔 }}{\text { I }}$ | 4-lamp | 144 | 32 | 108 | 0.036 | 0.009 | 9\% |
|  | 3-lamp | 103 | 32 | 83 | 0.02 | 0.007 | 4\% |
|  | 2-lamp | 72 | 32 | 54 | 0.018 | 0.009 | 8\% |
|  | 1-lamp | 43 | 32 | 28 | 0.015 | 0.015 | 4\% |
| $\sum_{\sum}^{\mathbb{D}}$ | 4-lamp | 144 | 28 | 96 | 0.048 | 0.012 | 15\% |
|  | 3-lamp | 103 | 28 | 72 | 0.031 | 0.010 | 10\% |
|  | 2-lamp | 72 | 28 | 48 | 0.024 | 0.012 | 15\% |
|  | 1-lamp | 43 | 28 | 25 | 0.018 | 0.018 | 10\% |
| $3$ | 4-lamp | 144 | 25 | 85 | 0.059 | 0.015 | 9\% |
|  | 3-lamp | 103 | 25 | 66 | 0.037 | 0.012 | 4\% |
|  | 2-lamp | 72 | 25 | 44 | 0.028 | 0.014 | 8\% |
|  | 1-lamp | 43 | 25 | 22 | 0.021 | 0.021 | 4\% |
|  | Weighted Average |  |  |  |  | 0.0126 |  |

## Measure Life and Incremental Measure Cost

The table below provides the measure life and IMC documented for this measure as well as the source of the data. Incremental cost is the cost difference between the energy-efficient equipment and the less efficient option. In this case, the IMC is equal to the full measure cost since cost of the less efficient option is 0 .

Table 29: Measure Life and Incremental Measure Cost

|  | Measure Category | Value | Source |
| :--- | :---: | :---: | :---: |
| Measure Life | Lamp and Ballast | 11 | DEER |
| Incremental Measure Cost | 4 Foot Lamp and Ballast | $\$ 13.14$ | AEP Ohio Potential <br> Study |


| Reduced Wattage 4-foot Lamp Only |  |
| :--- | :--- |
|  | This measure consists of replacing existing standard T8 4' <br> lamps and electronic ballasts with reduced wattage T8 lamps. <br> The lamp must meet the Consortium for Energy Efficiency <br> (CEE) reduced wattage T8 specification (www.cee1.org). The <br> Measure Description <br> nominal wattage for 4 foot lamps must be 28W ( $\geq 2585$ Lumens) <br> or 25W ( $\geq 2400$ Lumens) to qualify. The mean system efficacy <br> must be $\geq 90$ MLPW, CRI $\geq 80$, and lumen maintenance at <br> $94 \%$. A manufacturer's specification sheet must accompany the <br> application. |
| Units | Per lamp |
| Base Case Description | Standard T8 fixtures. |
| Measure Savings | Source: KEMA |
| Measure Incremental Cost | Source: ICF Portfolio Plan |
| Effective Useful Life | Source: KEMA <br> 3 |

Incentives are available when replacing standard 32-Watt T8 lamps with reduced-wattage T8 lamps when an electronic ballast is already present. The lamps must be reduced wattage in accordance with the Consortium for Energy Efficiency (CEE) specification (www.cee1.org). Qualified products can be found at http://www.cee1.org. The nominal wattage must be 28 W ( $\geq 2,585$ Lumens) or $25 \mathrm{~W}(\geq 2,400$ Lumens) to qualify. The mean system efficacy must be $\geq 90$ MLPW, CRI $\geq 80$, and lumen maintenance at 94 percent. A manufacturer's specification sheet must accompany the application.

## Measure Savings

Savings are summarized by the following table:

Table 30: Measure Savings for Reduced-Wattage 4-foot Lamp Only

| Coincident Demand <br> Savings (kW) | Energy Savings (kWh) |
| :---: | :---: |
| 0.005 | 28.8 |

## Measure Savings Analysis

Annual energy savings and the peak coincident demand savings were calculated using the equations below. The annual operating hours, the coincidence factors, and the interactive effect factors were all derived from the DEER database and shown in the next table. However, DEER values by building type were averaged for the AEP Ohio Program.

Table 31: Factors used for Calculating Lighting Savings

| Annual <br> Operating <br> Hours | Demand <br> Interactive <br> Effects | Coincident <br> Diversity <br> Factors | Energy <br> Interactive <br> Effects |
| :---: | :---: | :---: | :---: |
| 4,389 | 1.19 | 0.77 | 1.12 |

Non-coincident kW reduction $=\mathrm{kW}$ of existing equipment -kW of replacement equipment
Energy savings are calculated by applying the annual operating hours and the energy interactive effect, according to the following formula:
kWh Reduction = non-coincident kW savings * Annual operating hours * Energy interactive effect
Coincident demand savings are calculated by applying the coincidence factor and the demand interactive effect, according to the following formula:

Coincident kW savings = non-coincident kW savings * Coincidence Factor * Demand interactive effect
Baseline and retrofit equipment assumptions are presented in the next table.
Table 32: Baseline and Retrofit Wattages for 4-foot T8 Lamp Only

| T8 |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Configuration | Base <br> Lamp <br> Wattage | Base <br> Fixture <br> Wattage | Retrofit <br> Lamp <br> Wattage | Retrofit <br> Fixture <br> Wattage | Demand <br> Savings <br> per <br> fixture <br> (kW) | Demand <br> Savings <br> per <br> lamp <br> (kW) | Weight <br> Percentages |
| 4 ft, 4-lamp | 32 | 112 | 28 | 96 | 0.016 | 0.004 | $18 \%$ |
| 4 ft, 3-lamp | 32 | 85 | 28 | 72 | 0.013 | 0.004 | $13 \%$ |
| 4 ft, 2-lamp | 32 | 58 | 28 | 48 | 0.01 | 0.005 | $15 \%$ |
| 4 ft ,1-lamp | 32 | 32 | 28 | 25 | 0.007 | 0.007 | $5 \%$ |
| 4 ft, 4-lamp | 32 | 112 | 25 | 85 | 0.027 | 0.007 | $18 \%$ |
| 4 ft, 3-lamp | 32 | 85 | 25 | 66 | 0.019 | 0.006 | $13 \%$ |
| 4 ft, 2-lamp | 32 | 58 | 25 | 44 | 0.014 | 0.007 | $15 \%$ |
| 4 ft , 1-lamp | 32 | 32 | 25 | 22 | 0.01 | 0.010 | $5 \%$ |
| Weighted Average |  |  |  |  | 0.006 |  |  |

## Measure Life and Incremental Measure Cost

The following table provides the measure life and IMC documented for this measure as well as the source of the data. Incremental cost is the cost difference between the energy-efficient equipment and the less efficient option. In this case, the IMC is equal to the full measure cost for
lamp and ballast retrofit and incremental for lamp only. The lamp and ballast retrofit is a change in technology.

Table 33: Measure Life and Incremental Measure Cost

|  | Measure <br> Category | Value | Source |
| :--- | :---: | :---: | :---: |
| Measure Life | Lamp Only | 3 | KEMA |
| Incremental Measure Cost | 4 Foot Lamp Only | $\$ 2.10$ | ICF Portfolio Plan |


| Reduced Wattage 8-foot |  |
| :--- | :--- |
|  | This measure consists of replacing existing T12 8' lamps and <br> magnetic ballasts with reduced wattage T8 lamps and <br> electronic ballasts. Both the lamp and ballast must meet the <br> Consortium for Energy Efficiency (CEE) high performance or <br> reduced wattage T8 specification (www.cee1.org). Eight foot <br> lamps must have a minimum MLPW of 90 and must have a <br> nominal wattage of less than 57W. A manufacturer's <br> specification sheet must accompany the application. <br> Heasure Description |
| High wattage T8 (59W) can be replaced with reduced wattage |  |
| lamps without replacing the ballast. The lamps must also meet |  |
| CEE standards for reduced wattage. |  |

This measure consists of replacing existing T12 lamps and magnetic ballasts with reduced wattage lamp and electronic ballast systems. The lamps and ballasts must meet the Consortium for Energy Efficiency (CEE) specification (www.cee1.org). Qualified lamps and ballast products can be found at http://www.cee1.org. Incentives are also available when replacing 59-Watt T8 lamps with reduced-wattage T8 lamps when an electronic ballast is already present. Eight-foot lamps must have a minimum MLPW of 90 and must have a nominal wattage of less than 57 W . A manufacturer's specification sheet must accompany the application.

## Measure Savings

Savings are summarized by the following table:

Table 34: Measure Savings for Reduced-Wattage 8-foot Lamp and Ballast

| Coincident Demand <br> Savings (kW) | Energy Savings (kWh) |
| :---: | :---: |
| 0.016 | 78.7 |

# Table 35: Measure Savings for Reduced-Wattage 8-foot Lamp Only 

| Coincident Demand <br> Savings (kW) | Energy Savings (kWh) |
| :---: | :---: |
| 0.005 | 24.6 |

## Measure Savings Analysis

Annual energy savings and the peak coincident demand savings were calculated using the equations below. The annual operating hours, the coincidence factors, and the interactive effect factors were all derived from the DEER database and shown in the table below. DEER values by building type were averaged for the AEP Ohio Program.

Table 36: Factors used for Calculating Lighting Savings

| Annual Operating <br> Hours | Demand Interactive <br> Effects | Coincident Diversity <br> Factors | Energy Interactive <br> Effects |
| :---: | :---: | :---: | :---: |
| 4,389 | 1.19 | 0.77 | 1.12 |

Non-coincident kW reduction $=\mathrm{kW}$ of existing equipment -kW of replacement equipment
Energy savings are calculated by applying the annual operating hours and the energy interactive effect, according to the following formula:
kWh Reduction = non-coincident kW savings * Annual operating hours * Energy interactive effect
Coincident demand savings are calculated by applying the coincidence factor and the demand interactive effect, according to the following formula:

Coincident kW savings = non-coincident kW savings * Coincidence Factor * Demand interactive effect
Baseline and retrofit equipment assumptions are presented in the next table.

Table 37: Baseline and Retrofit Wattages for 8-foot

|  | Configuration | Base <br> Lamp Wattage | Base <br> Fixture Wattage | Retrofit Lamp Wattage | Retrofit Fixture Wattage | Demand Savings per fixture (kW) | Demand Savings per lamp (kW) | Weight Percentages |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 8ft, 2 lamp | 60 | 132 | 57 | 102 | 0.030 | 0.015 | 50\% |
|  | 8ft, 1-lamp | 60 | 77 | 57 | 60 | 0.017 | 0.017 | 50\% |
|  | Weighted Average |  |  |  |  |  | 0.016 |  |
| $\underset{\sim}{\circ}$ | 8 ft , 2 lamp | 59 | 106 | 57 | 102 | 0.004 | 0.002 | 50\% |
|  | 8ft, 1-lamp | 59 | 68 | 57 | 60 | 0.008 | 0.008 | 50\% |
|  | Weighted Average |  |  |  |  |  | 0.005 |  |

## Measure Life and Incremental Measure Cost

The following table provides the measure life and IMC documented for this measure as well as the source of the data. Incremental cost is the cost difference between the energy-efficient equipment and the less efficient option. In this case, the IMC is equal to the full measure cost for lamp and ballast retrofit and incremental for lamp only. The lamp and ballast retrofit is a change in technology.

Table 38: Measure Life and Incremental Measure Cost

|  | Measure <br> Category | Value | Source |
| :--- | :---: | :---: | :---: |
| Measure Life | Lamp and <br> Ballast | 11 | DEER |
| Measure Life | Lamp Only | 3 | KEMA |
| Incremental Measure Cost | 8 Foot Lamp and <br> Ballast | $\$ 36.91$ | DEER |
| Incremental Measure Cost | 8 Foot Lamp <br> Only | $\$ 5.50$ | ICF Portfolio <br> Plan |


| 2-foot \& 3-foot T8 Lamps and Ballast |  |
| :--- | :--- |
| Measure Description | This measure consists of replacing existing T12 2-foot and 3- <br> foot lamps and magnetic ballasts with 17W, 2-foot, and 25W, 3- <br> foot, T8 lamps and electronic ballasts. |
| Units | Per lamp |
| Base Case Description | T12 lamps and magnetic ballast |
| Measure Savings | Source: KEMA |
| Measure Incremental Cost | Source: PG\&E 2006 Work papers |
| Effective Useful Life | Source: DEER <br> 11 years |

This measure consists of replacing existing T12 lamps and magnetic ballasts with T8 lamps and electronic ballasts. The lamp must have a color rendering index (CRI) $\geq 80$ and the ballast must have a total harmonic distortion (THD) $\leq 32 \%$ at full light output and power factor (PF) $\geq 0.90$. Ballasts must also be warranted against defects for 5 years. The incentive is calculated based on the number of lamps installed. A manufacturer's specification sheet must accompany the application.

## Measure Savings

The coincident kW and kWh savings are provided in the following table:
Table 39: Measure Savings for 2-foot and 3-foot Lamp and Ballast (per lamp)

| 2-foot Lamp fixtures |  | 3-foot Lamp fixtures |  |
| :---: | :---: | :---: | :---: |
| Coincident Demand <br> Savings (kW) | Energy Savings <br> (kWh) | Coincident Demand <br> Savings (kW) | Energy Savings <br> (kWh) |
| 0.010 | 51.6 | 0.013 | 69.5 |

Measure Savings Analysis

Annual energy savings and the peak coincident demand savings were calculated using the equations below. The annual operating hours, the coincidence factors, and the interactive effect factors were all derived from the DEER database and shown in the following table.

Table 40: Factors used for Calculating Lighting Savings

| Annual <br> Operating <br> Hours | Demand <br> Interactive <br> Effects | Coincident <br> Diversity <br> Factors | Energy <br> Interactive <br> Effects |
| :---: | :---: | :---: | :---: |
| 4,389 | 1.19 | 0.77 | 1.12 |

Non-coincident kW reduction $=\mathrm{kW}$ of existing equipment -kW of replacement equipment

Energy savings are calculated by applying the annual operating hours and the energy interactive effect, according to the following formula:
kWh Reduction = non-coincident kW savings * Annual operating hours * Energy interactive effect
Coincident demand savings are calculated by applying the coincidence factor and the demand interactive effect, according to the following formula:

Coincident kW savings = non-coincident kW savings * Coincidence Factor * Demand interactive effect

Baseline and retrofit equipment assumptions are presented in the tables below. The fixture wattages were collected from PG\&E's Non-residential Retrofit Program standard fixture wattage table.

Table 41: Baseline and Retrofit Wattages for 2-foot lamps

| T8 Configuration | Base <br> Lamp <br> Wattage | Base <br> Fixture <br> Wattage | Retrofit <br> Lamp <br> Wattage | Retrofit <br> Fixture <br> Wattage | Demand <br> Savings <br> per <br> fixture <br> (kW) | Demand <br> Savings <br> per <br> lamp <br> (kW) | Weight <br> Percentages |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $2 \mathrm{ft}, 4$-lamp | 20 | 112 | 17 | 61 | 0.051 | 0.013 | $2.5 \%$ |
| 2 ft 3-lamp | 20 | 84 | 17 | 47 | 0.037 | 0.012 | $2.5 \%$ |
| 2 ft, 2-lamp | 20 | 56 | 17 | 33 | 0.023 | 0.012 | $65 \%$ |
| $2 \mathrm{ft}, 1$-lamp | 20 | 28 | 17 | 20 | 0.008 | 0.008 | $30 \%$ |
| Weighted Average |  |  |  |  |  | 0.011 |  |

Table 42: Baseline and Retrofit Wattages for 3-foot lamps

| T8 Configuration | Base <br> Lamp <br> Wattage | Base <br> Fixture <br> Wattage | Retrofit <br> Lamp <br> Wattage | Retrofit <br> Fixture <br> Wattage | Demand <br> Savings <br> per <br> fixture <br> (kW) | Demand <br> Savings <br> per <br> lamp <br> (kW) | Weight <br> Percentages |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3 ft, 4-lamp | 30 | 152 | 25 | 87 | 0.065 | 0.0163 | $2.5 \%$ |
| 3 ft, 3-lamp | 30 | 114 | 25 | 67 | 0.047 | 0.0157 | $2.5 \%$ |
| 3 ft, 2-lamp | 30 | 76 | 25 | 46 | 0.030 | 0.0150 | $65 \%$ |
| 3 ft ,1-lamp | 30 | 38 | 25 | 26 | 0.012 | 0.0120 | $30 \%$ |
| Weighted Average |  |  |  |  |  | 0.014 |  |

## Measure Life and Incremental Measure Cost

The table below provides the measure life and IMC documented for this measure as well as the source of the data. Incremental cost is cost difference between the energy-efficient equipment and the less efficient option. In this case, the IMC is equal to the full measure cost since cost of the less efficient option is $\$ 0$.

Table 43: Measure Life and Incremental Measure Cost

|  | Measure <br> Category | Value | Source |
| :--- | :---: | :---: | :---: |
| Measure Life | Lamp and Ballast | 11 | DEER |
| Measure Life | Lamp Only | 3 | KEMA |
| Incremental Measure Cost | 2 Foot Lamp and <br> Ballast | $\$ 10.50$ | PG\& 2006 Work <br> Paper |
| Incremental Measure Cost | 3 Foot Lamp and <br> Ballast | $\$ 21$ | PG\&E 2006 Work <br> Paper |


| U-Tube T8 Lamps and Ballast |  |
| :--- | :--- |
| Measure Description | This measure consists of replacing existing T12 U-tube lamps <br> and magnetic ballasts with T8 U-tube lamps and electronic <br> ballasts. |
| Units | Per lamp |
| Base Case Description | U-tube T12 lamps and magnetic ballast |
| Measure Savings | Source: KEMA |
| Measure Incremental Cost | Source: AEP Ohio Potential Study |
| Effective Useful Life | Source: DEER <br> 11 years |

This measure consists of replacing existing U-tube T12 lamps and magnetic ballasts with Utube T8 lamps and electronic ballasts. The lamp must have a color rendering index (CRI) $\geq 80$ and the ballast must have a total harmonic distortion (THD) $\leq 20 \%$ at full light output and power factor (PF) $\geq 90$. Ballasts must also be warranted against defect for 5 years. The incentive is calculated based on the number of lamps installed. A manufacturer's specification sheet must accompany the application.

## Measure Savings

The coincident kW and kWh savings are in the following table.
Table 44: Measure Savings for U-tube Lamp and Ballast (per lamp)

| Coincident Demand <br> Savings (kW) | Energy Savings (kWh) |
| :---: | :---: |
| 0.009 | 46.7 |

## Measure Savings Analysis

Annual energy savings and the peak coincident demand savings were calculated using the equations below. The annual operating hours, the coincidence factors, and the interactive effect factors were all derived from the DEER database and shown in the following table. ${ }^{7}$

[^5]Table 45: Factors used for Calculating Lighting Savings

| Annual <br> Operating <br> Hours | Demand <br> Interactive <br> Effects | Coincident <br> Diversity <br> Factors | Energy <br> Interactive <br> Effects |
| :---: | :---: | :---: | :---: |
| 4,389 | 1.19 | 0.77 | 1.12 |

Non-coincident kW reduction $=$ kW of existing equipment -kW of replacement equipment
Energy savings are calculated by applying the annual operating hours and the energy interactive effect, according to the following formula:
kWh Reduction = non-coincident kW savings * Annual operating hours * Energy interactive effect
Coincident demand savings are calculated by applying the coincidence factor and the demand interactive effect, according to the following formula:

Coincident kW savings = non-coincident kW savings * Coincidence Factor * Demand interactive effect

Baseline and retrofit equipment assumptions are presented in the following table. The wattages were collected from PG\&E's Non-residential retrofit standard wattages table.

Table 46: Baseline and Retrofit Wattages for U-tube lamps

| T8 | Base |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Configuration | Base <br> Lamp <br> Wattage | Rixture <br> Wattage | Ramp <br> Wattage | Retrofit <br> Fixture <br> Wattage | Demand <br> Savings <br> per <br> fixture <br> (kW) | Demand <br> Savings <br> per lamp <br> (kW) | Weight <br> Percentages |
| U-tube, 2 lamp | 35 | 72 | 32 | 59 | 0.013 | 0.007 | $50 \%$ |
| U-tube, 1 lamp | 35 | 43 | 32 | 31 | 0.012 | 0.012 | $50 \%$ |
| Weighted Average |  |  |  |  | 0.010 |  |  |

## Measure Life and Incremental Measure Cost

The table below provides the measure life and IMC documented for this measure as well as the source of the data. Incremental cost is cost difference between the energy-efficient equipment and the less efficient option. In this case, the IMC is equal to the full measure cost since cost of the less efficient option is $\$ 0$. For U-tubes, it is assumed that the cost is the same as a high performance 4-foot T8 lamp (DEER measure ID D03-852).

Table 47: Measure Life and Incremental Measure Cost

|  | Measure <br> Category | Value | Source |
| :--- | :---: | :---: | :---: |
| Measure Life | Lamp and <br> Ballast | 11 | DEER |
| Measure Life | Lamp Only | 3 | KEMA |
| Incremental Measure Cost | U-Tube Lamp <br> and Ballast | $\$ 13.14$ | AEP Potential <br> Study |


| Cold Cathode |  |
| :--- | :--- |
| Measure Description | All cold cathode fluorescent lamps (CCFLs) must replace <br> incandescent lamps of at least 10 W and not greater than 40 <br> W. Cold cathode lamps may be medium (Edison) or candelabra <br> base. Product must be rated for at least 18,000 average life <br> hours. |
| Units | Per lamp |
| Base Case Description | Incandescent |
| Measure Savings | Source: KEMA, SCE |
| Measure Incremental Cost | Source: PG\&E |
| Effective Useful Life | Source: SCE <br> 5 |

All cold cathode fluorescent lamps (CCFLs) must replace incandescent lamps of at least 10 W and not greater than 40 W . Cold cathode lamps may be medium (Edison) or candelabra base. The product must be rated for at least 18,000 average life hours.

## Measure Savings

Baseline and retrofit equipment assumptions are presented in table below. Most lighting retrofits assume an early replacement of existing technologies where the baseline represents the equipment removed. The table shows the wattages used for the savings calculations from SCE and KEMA research of cold cathode manufacturers.

Table 48: Baseline and Retrofit Wattages

| Measures $^{\mathbf{8}}$ | Base <br> Wattage <br> (Watts) | Retrofit <br> Wattage <br> (Watts) | Wattage <br> Reduction <br> (Watt) |
| :--- | :---: | :---: | :---: |
| Incandescent (15W) -> Cold Cathode FL (5W) | 15 | 5 | 10 |
| Incandescent (30W) -> Cold Cathode FL (5W) | 30 | 5 | 25 |
| Incandescent (40W) -> Cold Cathode FL (8W) | 40 | 8 | 32 |
| Average |  |  | 22 |

The following table provides the measure savings using the above non-coincident savings.

[^6]Table 49: Measure Savings

| Annual <br> Operating <br> Hours | Demand <br> Interactive <br> Effects | Coincident <br> Diversity <br> Factors | Energy <br> Interactive <br> Effects | Peak <br> kW <br> Savings | kWh <br> Savings |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4,321 | 1.19 | 0.77 | 1.12 | 0.020 | 108 |

## Measure Savings Analysis

Annual energy savings and the peak coincident demand savings were calculated using the equations below. The annual operating hours, the coincidence factors, and the interactive effect factors were all derived from the DEER database.

Non-coincident kW reduction $=\mathrm{kW}$ of existing equipment -kW of replacement equipment
Energy savings are calculated by applying the annual operating hours and the energy interactive effect, according to the following formula:
kWh Reduction = non-coincident kW savings * Annual operating hours * Energy interactive effect

Coincident demand savings are calculated by applying the coincidence factor and the demand interactive effect, according to the following formula:

Coincident kW savings = non-coincident kW savings * Coincidence Factor * Demand interactive effect

## Measure Life and Incremental Measure Cost

The following table provides the measure life and IMC documented for this measure as well as the source of the data.

Incremental cost is cost difference between the energy-efficient equipment and the less efficient option. In this case, the IMC is equal to the full measure cost since cost of the less efficient option is $\$ 0$..

Table 50: Measure Life and Incremental Measure Cost ${ }^{9}$

|  | Value | Source |
| :--- | :---: | :---: |
| Measure Life | 5 | SCE WP |
| Incremental Measure Cost | $\$ 9.68$ | PG\&E WP |

[^7]| Exit Signs |  |
| :--- | :--- |
| Measure Description | High-efficiency exit signs must replace or retrofit an existing <br> incandescent exit sign. Electroluminescent, photoluminescent, T1 <br> and light-emitting diode (LED) exit signs are eligible under this <br> category. Non-electrified and remote exit signs are not eligible. All <br> new exit signs or retrofit exit signs must be UL or ETL listed, have <br> a minimum lifetime of 10 years, and have an input wattage $\leq 5$ <br> Watts or be ENERGY STAR qualified. |
| Units | Per Sign |
| Base Case Description | Incandescent Exit Signs |
| Measure Savings | Source: ENERGY STAR |
| Measure Incremental <br> Cost | Source: AEP Ohio Potential Study |
| Effective Useful Life | Source: DEER <br> 16 years |

High-efficiency exit signs must replace or retrofit an existing incandescent exit sign. Electroluminescent, photoluminescent, T1 and light-emitting diode (LED) exit signs are eligible under this category. Non-electrified and remote exit signs are not eligible. All new exit signs or retrofit exit signs must be UL or ETL listed, have a minimum lifetime of 10 years, and have an input wattage $\leq 5$ Watts or be ENERGY STAR qualified.

## Measure Savings

Baseline and retrofit equipment assumptions are presented in the next table. Most lighting retrofits assume an early replacement of existing technologies where the baseline represents the equipment removed. The table shows the wattages used for the savings calculations.

Table 51: Baseline and Retrofit Wattages

| Measure | Base <br> Wattage | Retrofit <br> Wattage | Wattage <br> Reduction |
| :--- | :---: | :---: | :---: |
| Two Incandescent Bulbs (20W each) -> LED <br> EXIT Sign (5W) | 40 | 5 | 35 |

The measure savings use the above non-coincident savings.
Table 52: Exit Sign Savings

| Peak kW <br> Savings | kWh Savings |
| :---: | :---: |
| 0.042 | 343.4 |

## Measure Savings Analysis

Annual energy savings and the peak coincident demand savings were calculated using the equations below. The coincident diversity factor is 1.0 since the sign is on all the time. The operating hours are 8,760 hours per year. ${ }^{10}$

Table 53: Factors used for Calculating Savings

| Annual <br> Operating <br> Hours | Demand <br> Interactive <br> Effects | Coincident <br> Diversity <br> Factors | Energy <br> Interactive <br> Effects |
| :---: | :---: | :---: | :---: |
| 8,760 | 1.19 | 1.00 | 1.12 |

Non-coincident kW reduction $=\mathrm{kW}$ of existing equipment -kW of replacement equipment

Energy savings are calculated by applying the annual operating hours and the energy interactive effect, according to the following formula:

$$
\text { kWh Reduction }=\text { non-coincident kW savings * Annual operating hours * Energy interactive }
$$

Coincident demand savings are calculated by applying the coincidence factor and the demand interactive effect, according to the following formula:

$$
\begin{aligned}
& \text { Coincident kW savings = non-coincident kW savings * Coincidence Factor * Demand interactive } \\
& \text { effect. }
\end{aligned}
$$

## Measure Life and Incremental Measure Cost

The following table provides the measure life and incremental measure cost (IMC) documented for this measure as well as the source of the data.

Incremental cost is cost difference between the energy efficient equipment and the less efficient option. In this case, the IMC is equal to the full measure cost since the cost of the less efficient option, i.e., not conducting the retrofit, is $\$ 0$.

[^8]Table 54: Measure Life and Incremental Measure Cost

|  | Value | Source |
| :--- | :---: | :---: |
| Measure Life | 16 | DEER |
| Incremental Measure Cost | $\$ 82.54$ | AEP Ohio Potential <br> Study |


| Occupancy Sensors |  |
| :--- | :--- |
| Measure Description | Passive infrared, ultrasonic detectors and fixture-integrated <br> sensors or sensors with a combination thereof are eligible. All <br> sensors must be hard-wired and control interior lighting fixtures. <br> The incentive is per Watt controlled. |
| Units | Per Connected Watt |
| Base Case Description | No Sensor |
| Measure Savings | Source: DEER |
| Measure Incremental Cost | Source: DEER |
| Effective Useful Life | Source: DEER <br> 8 years |

Passive infrared, ultrasonic detectors and fixture-integrated sensors or sensors with a combination thereof are eligible. All sensors must be hard-wired and control interior lighting fixtures. The incentive is per Watt controlled.

## Measure Savings

The annual operation hours, the coincidence factors, and the interactive effect factors were all derived from the DEER database.

Table 55: Measure Savings for Occupancy Sensor per Connected Watt

| Annual <br> Operating <br> Hours | Demand <br> Interactive <br> Effects | Coincident <br> Diversity <br> Factors | Energy <br> Interactive <br> Effects | Peak <br> Watt <br> Savings | kWh <br> Savings |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4,389 | 1.19 | 0.77 | 1.12 | 0.0003 | 1.385 |

## Measure Savings Analysis

Annual energy savings and the peak coincident demand savings were calculated using the equations below.

Energy savings are calculated by applying the annual operating hours and the energy interactive effect, according to the following formula:
kWh Reduction $=$ Connected wattage/1000 * Annual operating hours * Energy interactive effect*Occupancy Off Rate

Coincident demand savings are calculated by applying the coincidence factor and the demand interactive effect, according to the following formula:

The baseline for this measure is fixtures that do not include any automatic controls, i.e., manual switches. Since the unit is defined as per connected Watt, the baseline demand is one watt. Demand savings depend on whether areas are high or low occupancy. DEER states that occupancy time off rates are at 20 percent for high-occupancy building types and 50 percent for low-occupancy building types. ${ }^{11}$. The table below shows the assumed range of occupancy off rates. Calculations here are performed with the $28 \%$ average sensor off rate.

Table 56: Occupancy Off Rate

| Average Grouping | Occupancy Sensor Off <br> Rate |
| :--- | :---: |
| Office | $20 \%$ |
| School (K-12) | $20 \%$ |
| College/University | $20 \%$ |
| Retail/Service | $20 \%$ |
| Restaurant | $20 \%$ |
| Hotel/Motel | $20 \%$ |
| Medical | $20 \%$ |
| Grocery | $20 \%$ |
| Warehouse | $50 \%$ |
| Light Industry | $50 \%$ |
| Heavy Industry | $50 \%$ |
| Average | $28 \%$ |

## Measure Life and Incremental Measure Cost

The following table provides the measure life and IMC documented for this measure as well as the source of the data.

Incremental cost is cost difference between the energy efficient equipment and the less efficient option. For lighting measures, the IMC is equal to the full measure cost since the cost of the less efficient option, i.e., not conducting the retrofit, is $\$ 0$.

[^9]Table 57: Measure Life and Incremental Measure Cost

|  | Value | Source |
| :--- | :---: | :---: |
| Measure Life | 8 | DEER |
| Incremental Measure Cost | $\$ 0.32$ | DEER |


| New T5/T8 Fluorescent Fixtures |  |  |  |
| :--- | :--- | :---: | :---: |
|  | This measure consists of replacing one or more existing <br> fixtures with new fixtures containing T8 or T5 lamps and <br> electronic ballasts. The T8 or T5 lamps must have a color <br> rendering index (CRI) $\geq 80$. The electronic ballast must be high <br> frequency ( $\geq 20 \mathrm{kHz}$ ), UL listed, and warranted against defects <br> for 5 years. Ballasts must have a power factor (PF) $\geq 0.90$. <br> Ballasts for 4-foot lamps must have total harmonic distortion <br> (THD) $\leq 20$ percent at full light output. For 2- and 3-foot lamps, <br> ballasts must have THD $\leq 32 \%$ at full light output. |  |  |
| Units | Per Watt reduced |  |  |
| Base Case Description | Typically high wattage HID fixtures |  |  |
| Measure Savings | Source: KEMA |  |  |
| Measure Incremental Cost | Source: KEMA |  |  |
| Effective Useful Life | Source: DEER <br> 11 years |  |  |

This measure consists of replacing one or more existing fixtures with new fixtures containing T8 or T5 lamps and electronic ballasts. The T8 or T5 lamps must have a color rendering index (CRI) $\geq 80$. The electronic ballast must be high frequency ( $\geq 20 \mathrm{kHz}$ ), UL listed, and warranted against defects for 5 years. Ballasts must have a power factor (PF) $\geq 0.90$. Ballasts for 4 -foot lamps must have total harmonic distortion (THD) $\leq 20$ percent at full light output. For 2- and 3foot lamps, ballasts must have THD $\leq 32$ percent at full light output.

## Measure Savings

The annual operating hours, the coincidence factors, and the interactive effect factors were all derived from the DEER database. ${ }^{12}$

Table 58: Measure Savings for New T8/T5 Fluorescent Fixtures per Watt Reduced

| Annual <br> Operating <br> Hours | Demand <br> Interactive <br> Effects | Coincident <br> Diversity <br> Factors | Energy <br> Interactive <br> Effects | Peak <br> Watt <br> Savings | kWh <br> Savings |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4,389 | 1.19 | 0.77 | 1.12 | 0.0009 | 4.9141 |

[^10]
## Measure Savings Analysis

Annual energy savings and the peak coincident demand savings were calculated using the equations below.

Non-coincident kW reduction $=$ kW of existing equipment -kW of replacement equipment
Energy savings are calculated by applying the annual operating hours and the energy interactive effect, according to the following formula:
kWh Reduction = no-coincident kW savings * Annual operating hours * Energy interactive effect Coincident demand savings are calculated by applying the coincidence factor and the demand interactive effect, according to the following formula:

Coincident kW savings = non-coincident kW savings * Coincidence Factor * Demand interactive

Baseline and retrofit equipment assumptions are variable. Because we define this measure with the number of watts reduced, the non-coincident demand savings will be one watt by definition.

## Measure Life and Incremental Measure Cost

The following table provides the measure life and IMC documented for this measure as well as the source of the data.

Incremental cost is cost difference between the energy efficient equipment and the less efficient option. For lighting measures, the IMC is equal to the full measure cost since the cost of the less efficient option, i.e., not conducting the retrofit, is $\$ 0$.

Table 59: Measure Life and Incremental Measure Cost

|  | Value | Source |
| :--- | :---: | :---: |
| Measure Life | 11 | DEER |
| Incremental Measure Cost $^{13}$ | $\$ 0.75$ | KEMA |


| LED Traffic Signals |  |
| :--- | :--- |
| Measure Description | LED traffic signals meeting ENERGY STAR criteria, including <br> arrow signals, that will replace existing incandescent traffic <br> signals. Signals shall have a maximum wattage of 25. Signals <br> must be installed and active. Lights must be hardwired, with the <br> exception of pedestrian hand signals. Yellow lights are not <br> eligible for rebates. |
| Units | Per Signal |
| Base Case Description | Incandescent fixtures |
| Measure Savings | Source: Michigan Statewide Energy Savings Database |
| Measure Incremental Cost | Source: Michigan Statewide Energy Savings Database |
| Effective Useful Life | Source: Michigan Statewide Energy Savings Database <br> Traffic Signal: 6 Years <br> Pedestrian Signal: 8 Years |

LED traffic signals that meet ENERGY STAR criteria save 80-90 percent of the energy typically consumed by incandescent traffic signals and LED signals generally last 5-10 times longer. Since traffic signals operate 24 hours a day, 365 days a year, the opportunity for energy savings is significant, particularly in the peak demand. LED Traffic signals perform better than incandescent models and are a better value. They also have lower maintenance costs because they need to be replaced less frequently.

## Measure Savings

The energy savings vary for red, green and yellow signals. Savings also vary for round lamps, arrows and pedestrian signals. Reviewing details on California, Wisconsin and Texan programs, the savings below are typical.

In general, savings are greater on car traffic signals and cost generally less than for pedestrian signals. These savings include diversity for each lamp type, and represent an average.

Table 60: Measure Savings Traffic and Pedestrian Signals

| Signal <br> Type | kW | kWh |
| :---: | :---: | :---: |
| Traffic | 0.085 | 275 |
| Pedestrian | 0.044 | 150 |

## Measure Life and Incremental Measure Cost

The following table provides the measure life and IMC documented for this measure as well as the source of the data.

Incremental cost is cost difference between the energy efficient equipment and the less efficient option. For lighting measures, the IMC is equal to the full measure cost since the cost of the less efficient option, i.e., not conducting the retrofit, is $\$ 0$.

Table 61: Measure Life and Incremental Measure Cost

|  | Signal Type | Value | Source |
| :--- | :---: | :---: | :---: |
| Measure Life | Traffic | 6 | KEMA |
| Incremental Measure Cost | Traffic | $\$ 90$ | KEMA |
| Measure Life | Pedestrian | 8 | KEMA |
| Incremental Measure Cost ${ }^{14}$ | Pedestrian | $\$ 140$ | KEMA |


| Lighting Density |  |
| :--- | :--- |
| Measure Description | Savings for new construction lighting projects will be calculated <br> with lighting density. |
| Units | Per kW Reduced |
| Base Case Description | ASHRAE 90.1-2004 Lighting density. |
| Measure Savings | Source: KEMA |
| Measure Incremental Cost | Source: NA |
| Effective Useful Life | Source: DEER <br> 11 Years |

This measure applies only to new construction lighting projects and savings are calculated using the ASHRAE 90.1-2004 new construction lighting density as a baseline. The wattages are given on a per square foot basis and vary with business type.

The following table shows the ASHRAE criteria.

Table 62: ASHRAE Building Density Criteria

| Building Type | Lighting Power <br> Density <br> $\left(\mathbf{W} / \mathrm{ft}^{2}\right)$ | Building Type | Lighting Power <br> Density <br> $\left(\mathbf{W} / \mathrm{ft}^{2}\right)$ |
| :---: | :---: | :---: | :---: |
| Automotive | 0.9 | Motion Picture <br> Theatre | 1.2 |
| Convention Center | 1.2 | Multi-Family | 0.7 |
| Court House | 1.2 | Museum | 1.1 |
| Dining: Bar <br> Lounge/Leisure | 1.3 | Office | 1.0 |
| Dining: Cafeteria/Fast <br> Food | 1.4 | Parking Garage | 0.3 |
| Dining: Family | 1.6 | Penitentiary | 1.0 |
| Dormitory | 1.0 | Performing Arts |  |
| Theatre | 1.6 |  |  |
| Exercise Center | 1.0 | Police/Fire Station | 1.0 |
| Gymnasium | 1.1 | Retail | 1.5 |
| Health Care | 1.0 | School/University | 1.2 |
| Hospital | 1.2 | Sports Arena | 1.1 |


| Hotel | 1.0 | Town Hall | 1.1 |
| :---: | :---: | :---: | :---: |
| Library | 1.3 | Transportation | 1.0 |
| Manufacturing Facility | 1.3 | Warehouse | 0.8 |
| Motel | 1.0 | Workshop. | 1.4 |

Applications must calculate the kW reduction using the above numbers, taking into account the business type as well as the actual building square footage. On a per kW reduced basis, the following table shows the energy and coincident savings.

Table 63: Lighting Density Savings

| Annual <br> Operating <br> Hours | Demand <br> Interactive <br> Effects | Coincident <br> Diversity <br> Factors | Energy <br> Interactive <br> Effects | Peak <br> Watt <br> Savings | kWh <br> Savings |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4,389 | 1.19 | 0.77 | 1.12 | 0.916 | 4,914 |

## Measure Savings Analysis

Annual energy savings and the peak coincident demand savings were calculated using the equations below.

Non-coincident kW reduction $=$ kW of existing equipment -kW of replacement equipment
Energy savings are calculated by applying the annual operating hours and the energy interactive effect, according to the following formula:
kWh Reduction = no-coincident kW savings * Annual operating hours * Energy interactive effect Coincident demand savings are calculated by applying the coincidence factor and the demand interactive effect, according to the following formula:

Coincident kW savings = non-coincident kW savings * Coincidence Factor * Demand interactive effect

Baseline and retrofit equipment assumptions are variable. Because we define this measure as in the number of watts reduced, the non-coincident demand savings will be one kW by definition.

## Measure Life

The following table provides the measure life documented for this measure as well as the source of the data.

Table 64: Measure Life

|  | Value | Source |
| :--- | :---: | :---: |
| Measure Life | 11 | DEER |

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## Case No(s). 10-1633-EL-EEC

Summary: Application Application electronically filed by Mr. Matthew J Satterwhite on behalf of American Electric Power Service Corporation


[^0]:    ${ }^{1} 2005$ Database for Energy Efficiency Resources (DEER) Update Study Final Report - Residential and Commercial Non-Weather Sensitive Measures

[^1]:    ${ }^{2}$ AEP Ohio 2009 to 2028 Energy Efficiency, Peak Demand Reduction Potential Study, Volume 2. Page 48. Summit Blue Consulting, Inc. August 13, 2009.

[^2]:    ${ }^{3} 2005$ Database for Energy Efficiency Resources (DEER) Update Study Final Report - Residential and Commercial Non-Weather Sensitive Measures

[^3]:    ${ }^{4} 2005$ Database for Energy Efficiency Resources (DEER) Update Study Final Report - Residential and Commercial Non-Weather Sensitive Measures

[^4]:    ${ }^{5} 2005$ Database for Energy Efficiency Resources (DEER) Update Study Final Report - Residential and Commercial Non-Weather Sensitive Measures

[^5]:    ${ }^{7} 2005$ Database for Energy Efficiency Resources (DEER) Update Study Final Report - Residential and Commercial Non-Weather Sensitive Measures

[^6]:    ${ }^{8}$ Southern California Edison Company, Cold Cathode Fluorescent Lamp Workpaper WPSCNRLG0063. 2007.

[^7]:    ${ }^{9}$ Southern California Edison Company, Cold Cathode Fluorescent Lamp Workpaper WPSCNRLG0063. 2007, Pacific Gas \& Electric, Lighting WP.doc, 2006.

[^8]:    ${ }^{10} 2005$ Database for Energy Efficiency Resources (DEER) Update Study Final Report - Residential and Commercial Non-Weather Sensitive Measures

[^9]:    ${ }^{11} 2005$ Database for Energy Efficiency Resources (DEER) Update Study Final Report - Residential and Commercial Non-Weather Sensitive Measures

[^10]:    ${ }^{12} 2005$ Database for Energy Efficiency Resources (DEER) Update Study Final Report - Residential and Commercial Non-Weather Sensitive Measures

