

November 24, 2010 Via Overnight Delivery

Renee' Jenkins Secretary of Commission Public Utilities Commission of Ohio 180 East Broad Street Columbus, Ohio 43215-3793

70-9212-TP-TRF

RE: Local Tariff Revision for Sage Telecom, Inc.

Dear Ms. Jenkins:

Enclosed for filing are the original and three (3) copies of a local tariff revision filed on behalf of Sage Telecom, Inc. This filing adds a new plan, offers, and a promotion and makes various text changes. The Company respectfully requests an effective date of November 29, 2010, for this filing.

Pages included in this filing are:

98th Revised Page 2	Updates Check Sheet
71st Revised Page 3	Updates Check Sheet
3 <sup>rd</sup> Revised Page 29.12	Makes text changes
10th Revised Page 30	Makes text changes
Original Page 30.3	Adds ValueChoice Plan
17 <sup>th</sup> Revised Page 31	Makes text changes
2 <sup>nd</sup> Revised Page 31.1	Makes text change
3 <sup>rd</sup> Revised Page 31.2	Makes text change
5 <sup>th</sup> Revised Page 31.3	Makes text changes
3 <sup>rd</sup> Revised Page 31.4	Makes text change
Original Page 31.5	Adds new offers
10 <sup>th</sup> Revised Page 55.1	Adds promotion
5th Revised Page 58	Makes text change

Please acknowledge receipt of this filing by returning file-stamped the extra copy of this cover letter in the self-addressed, stamped envelope enclosed for this purpose. Any question you may have regarding this filing may be directed to me at (407) 740-3006 or via email at <a href="mailto:croesel@tminc.com">croesel@tminc.com</a>.

Sincerely,

Carey Roesel

Consultant to Sage Telecom, Inc.

CR/gs Enclosures

cc: Andrew Karl – Sage Telecom

file: Sage Telecom - OH Local

tms: ohl1010

BIR NOV 26 PM 1: 11.

LIVED-DOCKETING DAY

# The Public Utilities Commission of Ohio TELECOMMUNICATIONS APPLICATION FORM for ROUTINE PROCEEDINGS (Effective: 01/18/2008)

n the Matter of the Application of Sage Telecor	m. Inc.	TRF Docket No. 90-	-9212-TP-TRF	
o Provide Local Exchange Services in Ohio	) ) )	Case No NOTE: Unless you have leave the "Case No" fiel	reserved a Case # or are f	iling a Contract,
Name of Registrant(s) Sage Telecom, Inc.  DBA(s) of Registrant(s)  Address of Registrant(s) 3300 E. Renner Road.  Company Web Address www.sagetelecom.net  Regulatory Contact Person(s) Sherri Flatt  Regulatory Contact Person's Email Address sf  Contact Person for Annual Report Sherri Flatt  Address (if different from above)  Consumer Contact Information Jim Warren  Address (if different from above)  Motion for protective order included with filing Motion for waiver(s) filed affecting this case?  Section I - Pursuant to Chapter 4901:11 submitting this form by checking the bo NOTES: (1) For requirements for various application application form noted.  (2) Information regarding the number of copies required the docketing information system section, by of the Commission.	g? Yes No Yes No Note:  1-6 OAC - Part I - I  xes below. CMRS properties the identified section is seen to the commission in the commissio	Phone 214-4  Waivers may toll any  Please indicate the Croviders: Please see ion of Ohio Administration may be obtained from the	Phone 21.  Phone 97.  automatic timeframe.  Carrier Type and the bottom of Section 4901 and Commission's web site at	4-495-4847 2-747-4524    e reason for n II.   for the supplemental   twww.puco.ohio.gov
Carrier Type  Other (explain below)	☐ ILEC		СТВ	AOS/IOS
Tier 1 Regulatory Treatment	<del></del>			
Change Rates within approved Range	☐ TRF <u>1-6-04(B)</u>	☐ TRF <u>1-6-04(B)</u>		
New Service, expanded local calling	(0 day Notice)  ZTA <u>1-6-04(B)</u>	(0 day Notice)  ZTA <u>1-6-04(B)</u>		
area, correction of textual error	(0 day Notice)	(0 day Notice)		
Change Terms and Conditions, Introduce non-recurring service charges	☐ ATA <u>1-6-04(B)</u> (Auto 30 days)	ATA <u>1-6-04(B)</u> (Auto 30 days)		
Introduce or Increase Late Payment or	☐ ATA <u>1-6-04(B)</u>	☐ ATA <u>1-6-04(B)</u>		
Returned Check Charge	(Auto 30 days)	(Auto 30 days)		
Business Contract	CTR <u>1-6-17</u> (0 day Notice)	CTR <u>1-6-17</u> (0 day Notice)		
Withdrawal	ATW <u>1-6-12(A)</u> (Non-Auto)	ATW <u>1-6-12(A)</u> (Auto 30 days)		
Raise the Ceiling of a Rate	Not Applicable	SLF <u>1-6-04(8)</u> (Auto 30 days)		
Tier 2 Regulatory Treatment				
Residential - Introduce non-recurring	TRF 1-6-05(E)	☐ TRF <u>1-6-05(E)</u>		
service charges	(0 day Notice)	(0 day Notice)		
Residential - Introduce New Tariffed Tier 2 Service(s)	TRF <u>1-6-05(C)</u> (0 day Notice)		☐ TRF <u>1-6-05(C)</u> (0 day Notice)	
Residential - Change Rates, Terms and	TRF <u>1-6-05(E)</u>	X TRF <u>1-6-05(E)</u>	☐ TRF <u>1-6-05(E)</u>	
Conditions, Promotions, or Withdrawal	(0 day Notice)	(0 day Notice)	(0 day Notice)	
Residential - Tier 2 Service Contracts	CTR <u>1-6-17</u> (0 day Notice)	CTR <u>1-6-17</u> (0 day Notice)	CTR <u>1-6-17</u> (0 day Notice)	
Commercial (Business) Contracts	Not Filed	Not Filed	Not Filed	
Business Services (see "Other" below)	Detariffed	Detariffed	Detariffed	
Residential & Business Toll Services (see "Other" below)	Detariffed	Detariffed	Detariffed	

#### Section I - Part II - Certificate Status and Procedural

**Certificate Status** 

Other\* (explain)

Certification (See Supplemental ACE form)			∐ ACE <u>1-6-10</u> (Auto 30 days)	AUE <u>1-6-10</u> (Auto 30 days)
Add Exchanges to Certificate	ATA <u>1-6-09(C)</u> (Auto 30 days)	AAC <u>1-6-10(F)</u> (0 day Notice)	CLECs must attach a d Exchange Listing Form	
Abandon all Services - With Customers	☐ ABN <u>1-6-11(A)</u> (Non-Auto)	☐ ABN <u>1-6-11(A)</u> (Auto 90 day)	☐ ABN <u>1-6-11(B)</u> (Auto 14 day)	☐ ABN <u>1-6-11(B)</u> (Auto 14 day)
Abandon all Services - Without Customers		ABN <u>1-6-11(A)</u> (Auto 30 days)	ABN <u>1-6-11(B)</u> (Auto 14 day)	ABN <u>1-6-11(8)</u> (Auto 14 day)
Change of Official Name (See below)	☐ ACN <u>1-6-14(B)</u> (Auto 30 days)	☐ ACN <u>1-6-14(8)</u> (Auto 30 days)	☐ CIO <u>1-6-14(A)</u> (0 day Notice)	CIO <u>1-6-14(A)</u> (0 day Notice)
Change in Ownership (See below)	☐ ACO <u>1-6-14(B)</u> (Auto 30 days)	☐ ACO <u>1-6-14(8)</u> (Auto 30 days)	☐ CIO <u>1-6-14(A)</u> (0 day Notice)	CIO <u>1-6-14(A)</u> (0 day Notice) (
Merger (See below)	☐ AMT <u>1-6-14(B)</u> (Auto 30 days)	☐ AMT <u>1-6-14(8)</u> (Auto 30 days)	CIO <u>1-6-14(A)</u> (0 day Notice)	ClO <u>1-6-14(A)</u> (0 day Notice)
Transfer a Certificate (See below)	☐ ATC <u>1-6-14(B)</u> (Auto 30 days)	☐ ATC <u>1-6-14(B)</u> (Auto 30 days)	CIO <u>1-6-14(A)</u> (0 day Notice)	CIO <u>1-6-14(A)</u> (0 day Notice)
Transaction for transfer or lease of property, plant or business (See below)	☐ ATR <u>1-6-14(B)</u> (Auto 30 days)	☐ ATR <u>1-6-14(B)</u> (Auto 30 days)	CIO <u>1-6-14(A)</u> (0 day Notice)	CIO <u>1-6-14(A)</u> (0 day Notice)
<u>Procedural</u>				
Designation of Process Agent(s)	TRF (0 day Notice)	TRF (0 day Notice)	TRF (0 day Notice)	TRF (0 day Notice)
Section II – Carrier to Carrier (Pursua	nt to <u>4901:1-7</u> ), CMR	S and Other		
Carrier to Carrier	ILEC	CLEC		
Interconnection agreement, or amendment to an approved agreement	NAG <u>1-7-07</u> (Auto 90 day)	☐ NAG <u>1-7-07</u> (Auto 90 day)		
Request for Arbitration	☐ ARB <u>1-7-09</u> (Non-Auto)	☐ ARB <u>1-7-09</u> (Non-Auto)		
Introduce or change c-t-c service tariffs,	☐ ATA <u>1-7-14</u> (Auto 30 day)	☐ ATA <u>1-7-14</u> (Auto 30 day)		
Introduce or change access service pursuant to 07-464-TP-COI	ATA (Auto 30 day)			
Request rural carrier exemption, rural carrier supension or modifiction	UNC <u>1-7-04</u> or (Non-Auto) <u>1-7-05</u>	UNC <u>1-7-04</u> or (Non-Auto) 1-7-05		
Pole attachment changes in terms and conditions and price changes.	UNC 1-7-23(B) (Non-Auto)	UNC <u>1-7-05</u> (Non-Auto)		
CMRS Providers See 4901:1-6-15	RCC [Registration & Change in	1 Operations]	NAG [Interconnection Agree	ment or Amendment]

ILEC

**CLEC** 

CTS

(Auto 90 days)

AOS/IOS

\*NOTE: During the interim period between the effective date of the rules and an Applicant's Detariffing Filing, changes to existing business Tier 2 and all toll services, including the addition of new business Tier 2 and all new toll services, will be processed as 0-day TRF filings, and briefly described in the "Other" section above.

(0 day)

All Section I and II applications that result in a change to one or more tariff pages require, at a minimum, the following exhibits. Other exhibits may be required under the applicable rule(s). ACN, ACO, AMT, ATC, ATR and CIO applications see <a href="the 4901:1-6-14">the 4901:1-6-14</a> Filing Requirements on the Commission's Web Page for a complete list of exhibits.

Exhibit	Description:			
Α	The tariff pages subject to the proposed change(s) as they exist before the change(s)			
В	The Tariff pages subject to the proposed change(s), reflecting the change, with the change(s) marked in the right margin.			
С	A short description of the nature of the change(s), the intent of the change(s), and the customers affected.			
D	A copy of the notice provided to customers, along with an affidavit that the notice was provided according to the applicable rule(s).			

#### **AFFIDAVIT**

#### Compliance with Commission Rules and Service Standards

I am an officer/agent of the applicant corporation, Sage Telecom, Inc., and am authorized to make this statement on its behalf.

I attest that these tariffs comply with all applicable rules, including the Minimum Telephone Service Standards (MTSS) Pursuant to Chapter 4901:1-5 OAC for the state of Ohio. I understand that tariff notification filings do not imply Commission approval and that the Commission's rules, including the Minimum Telephone Service Standards, as modified and clarified from time to time, supersede any contradictory provisions in our tariff. We will fully comply with the rules of the state of Ohio and understand that noncompliance can result in various penalties, including the suspension of our certificate to operate within the state of Ohio.

I declare under penalty of perjury that the foregoing is true and correct.

Executed on November 24, 2010 at Maitland, FL 32751.

\*Carey Rocsel Date

Consultant to Sage Telecom, Inc.

\*This affidavit is required for every tariff-affecting filing. It may be signed by counsel or an officer of the applicant, or an authorized agent of the applicant.

#### VERIFICATION

I, <u>Carey Roesel</u>, verify that I have utilized the Telecommunications Application Form for Routine Proceedings provided by the Commission and that all of the information submitted here, and all additional information submitted in connection with this case, is true and correct to the best of my knowledge.

\*Carey Roesel
Consultant to Sage Telecom, Inc.

November 24, 2010

Date

\*Verification is required for every filing. It may be signed by counsel or an officer of the applicant, or an authorized agent of the applicant.

Send your completed Application Form, including all required attachments as well as the required number of copies, to:

Public Utilities Commission of Ohio Attention: Docketing Division 180 East Broad Street, Columbus, OH 43215-3793

Or
Make such filing electronically as directed in Case No 06-900-AU-WVR

Sage Telecom, Inc.

**EXHIBIT** A

**Superseded Tariff Sheets** 

# **CHECK SHEET**

Pages 1 through 61, inclusive of this Tariff are effective as of the date shown. Revised sheets as named below contain all changes from the original tariff that are in effect on the date thereof.

ANTIQUE AND MICHIEF OF PRINCE STATES AND THE PRINCE OF STA ASSAULT	
	Number of Revisions
<u>Page</u>	Except as Indicated
_ •	
1	First
2 3	Ninety-Seventh*
3	Seventieth*
4	First
5	First
6	Original
7	Third
7.1	Original
8	First
8.1	Original
9	First
9.1	Original
10	Fourth
11	Third
11.1	Original
12	Original
13	First
14	Original
15	Second
16	Sixth
16.1	Original
17	Second
18	Fourth
19	First
20	Second
21	Fourth
22	Second
23	Second
23.1	Fourth
24 25	First
23 26	Original
26 27	Original Original
28	Eighth
29	Sixth
29.1	Fifth
29.2	Fourth
29.3	Fifth
29.4	Fourth
29.5	Fifth
29,6	First
29.7	Fourth
29.8	Fourth
29.9	Third
29.10	Fourth
29.11	Third
29.12	Second
29.13	Fourth
30	Ninth*
30.1	First
30.2	First*
31	Sixteenth*
*New or revised filing	
•	

Issued: November 15, 2010

Effective: November 15, 2010

Issued By: John Debus Sr. Vice President, CFO, Treasurer Sage Telecom, Inc. 3300 E. Renner Road, Suite 350 Richardson, Texas 75082-2800

	CHECK CHELT (COM 4)	
Page		Number of Revisions
		Except as Indicated
31.1		First
31.2		Second*
31.3		Fourth*
31.4		Second*
32		Fifth
33		Original
34		First
35		First
36		Second
36.1		First
37		Original
38		Original
39		Original
40		Original
41		Second
42		Original
43		Original
44		Third
45		Third
46		Second
47		Second
48		Second
49		Fifth
50		Third
51		Second
52		Third
53		First
54		First
55		Twelfth
55.1		Ninth*
55.2		Fifth
55.3		Sixth
55.4		Third
55.5		Sixth
55.6		Third
55.7		Fourth
55.8		Second
55.9		Fourth
55.10		Sixth
55.10.1		First
55.11		Second
55.12		Third
55.13		Sixth
56		Seventeenth
56.1		Third
57		Tenth
58		Fourth*
58.1		Original
59		Sixth
60		Sixth
61		Fourth
		~ ~ m1 M1

CHECK SHEET (cont'd)

Issued: November 15, 2010

\*New or revised filing.

Effective: November 15, 2010

Issued By:
John Debus
Sr. Vice President, CFO, Treasurer
Sage Telecom, Inc.
3300 E. Renner Road, Suite 350
Richardson, Texas 75082-2800

#### 3.1. <u>Local Exchange Telecommunications Services</u> (cont'd)

#### 3.1.4. <u>Local Service Plans</u> (cont'd)

#### 3.1.4.A. Residential (cont'd)

#### 15. Winback Credits

Residential Winback customers who return to Sage and subscribe to any currently available Simply Savings, or international plan, are eligible for a credit on their bundled service. To be eligible in a Winback situation, the customer must have previously had local service with Sage, switched their service to another local service provider, and is now returning to Sage as a customer. Customers must choose Sage as their intraLATA and interLATA carrier to qualify and have a zero balance on their previous Sage account. This credit may not be combined with any other Sage promotional offer or credit.

Customers who qualify receive notice of this offer through Sage marketing campaigns. This offer includes a one-time credit equal to the amount of their bundle price on their first bill from Sage Telecom. Credit amount does not include any additional charges for optional features, long distance, or other services.

#### 16. Win/Winback Bundle Credit

Residential Win/Winback customers who subscribe to any currently available Simply Savings plan, international plan, or Sage Budget Service Plan are eligible for a credit on their bundled service. To be eligible in a Winback situation, the customer must have previously had local service with Sage, switched their service to another local service provider, and is now returning to Sage as a customer. Winback customers must have a zero balance on their previous Sage account. All Win/Winback customers must choose Sage as their intraLATA and interLATA carrier to qualify and must be current with no past due amount at the time the credit is issued. This credit may not be combined with any other Sage promotional offer or credit.

Customers who qualify receive notice of this offer through Sage marketing campaigns. This offer includes a one-time credit equal to the amount of their bundle price on their fourth bill from Sage Telecom. Credit amount does not include any additional charges for optional features, long distance, or other services.

(CT)

Issued: December 2, 2008

Effective: December 2, 2008

#### 3.1. Local Exchange Telecommunications Services (cont'd)

#### 3.1.4. Local Service Plans (cont'd)

#### 3.1.4.A. <u>Residential</u> (cont'd)

#### 19. Customer SAVE - \$10 Off For 2 Months

Current Sage residential customers who contact Sage Telecom about discontinuing their service beginning November 1, 2008 may be eligible for two credits of \$10 each on their phone bill if they agree to keep their phone services with Sage Telecom. To be eligible, the customer must have local service with Sage for at least six (6) months, be in good standing, and have a grandfathered service plan, or one of the Sage EZChoice, EasyCall, ValuePlus, or PremierCall plans one of the Simply Savings plans. This credit may not be combined with any Sage promotional offer.

(CT)

Customers who qualify will receive a credit of \$10 off their bundle price on the first bill after the service is applied and a second credit of \$10 on the third bill after the service is applied. Credit amount does not include any additional charges for optional features, long distance, or other services. Customer must be in good standing at the time the credit is issued to receive the credit.

#### 20. EasyCall Plan

The EasyCall Plan includes the following bundle of services:

- Basic Local Exchange Service, including unlimited local voice calling
- Caller ID Service Free
- Call Waiting Free

Eligibility: Effective November 15, 2010 this plan is no longer available for new customers. Residential customers with this service prior to November 15, 2010 may remain on this plan. This plan is available to residential customers only.

(AT) (AT)

Issued: November 15, 2010

# 3.1. Local Exchange Telecommunications Services (cont'd)

#### 3.1.4. <u>Local Service Plans</u> (cont'd)

#### 3.1.4.B. [Reserved for Future Use]

#### 3.1.4.C. Free 2 Month SAVE Offer

Beginning February 1, 2008, current Sage Customers who contact Sage Telecom about discontinuing their service may be eligible for the Free 2 Month SAVE Offer on their monthly service plan bundled rate if they agree to keep their phone services with Sage Telecom. To be eligible, the Customer must have local service with Sage for at least six (6) months, be in good payment standing, and have either a grandfathered service plan, a business type of service, a type of Simply Savings Plan, or one of the Sage EZChoice, EasyCall, ValuePlus, or PremierCall plans. This credit may not be combined with any other Sage promotions or offers. Customer is limited to one SAVE Offer per twelve (12) month period.

(CT)

Customers who qualify will receive two (2) monthly credits each equal to the amount of their monthly service plan bundled rate on their fourth and seventh invoice after the offer is applied. The then-effective tariffed rate will apply in full each month thereafter. Additional charges may apply if Customer exceeds 9000 minutes during any consecutive thirty-day (30) period. Credit amount does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Customer must be in good payment standing at the time the credit is issued to receive the credit. Sage reserves the right to cancel this offer at any time. Effective January 1, 2010, this plan is no longer available to new customers.

#### 3.1.4.D. Free Month SAVE Offer

Beginning February 1, 2008, current Sage Customers who contact Sage Telecom about discontinuing their service may be eligible for the Free Month SAVE Offer on their monthly service plan bundled rate if they agree to keep their phone services with Sage Telecom. To be eligible, the Customer must have local service with Sage for at least six (6) months, be in good payment standing and have either a grandfathered service plan, a business type of service, a type of Simply Savings Plan, or one of the Sage EZChoice, EasyCall, ValuePlus, or PremierCall plans. This credit may not be combined with any other Sage promotions or offers. Customer is limited to one (1) SAVE Offer per twelve (12) month period.

(CT)

Customers who qualify will receive a credit equal to the amount of their monthly service plan bundled rate on their fourth invoice after the offer is applied. The theneffective tariffed rate will apply in full each month thereafter. Additional charges may apply if Customer exceeds 9000 minutes during any consecutive thirty-day (30) period. Credit amount does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Customer must be in good payment standing at the time the credit is issued to receive the credit. Sage reserves the right to cancel this offer at any time.

Issued: November 15, 2010

#### 3.1. Local Exchange Telecommunications Services (cont'd)

#### 3.1.4. Local Service Plans (cont'd)

#### 3.1.4.E. **\$5 Off First Bill**

New residential and/or business Customers switching their service to Sage Telecom may be eligible for the \$5 Off First Bill credit on their first Sage Telecom bill. To be eligible, the Customer must establish new local service with Sage Telecom and purchase one of the currently available Simply Savings plans, international plans or business service. This credit may not be combined with any other Sage promotions or offers. This \$5 Off First Bill Offer is available for one (1) residential or business line per account.

Customers who qualify will receive a credit equal to \$5 off their first invoice. The then-effective tariffed rate will apply in full each month thereafter. Additional charges may apply if Customer exceeds 9000 minutes during any consecutive thirty-day (30) period. Credit amount does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Sage reserves the right to cancel this offer at any time.

#### 3.1.4.F. \$10 Premium SAVE Offer

Current Sage residential Customers who contact Sage Telecom about discontinuing their service may be eligible for the \$10 Premium SAVE Offer on their monthly service plan bundled rate if they agree to keep their phone services with Sage Telecom. To be eligible, the Customer must have local service with Sage for at least six (6) months, be in good payment standing and have a premium service plan, such as Simply Savings Preferred, Simply Savings Unlimited, ValuePlus, or PremierCall. This credit may not be combined with any other Sage promotions or offers. Customer is limited to one (1) SAVE discount per twelve (12) month period. This \$10 Premium SAVE Offer is available for one (1) residential line per account.

Customers who qualify will receive a credit equal to \$10 off their monthly service plan bundled rate on their first six (6) invoices after the offer is applied. The then-effective tariffed rate will apply in full each month thereafter. Additional charges may apply if Customer exceeds 9000 minutes during any consecutive thirty-day period. Credit amount does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Customer must be in good payment standing at the time the credit is issued to receive each credit. Sage reserves the right to cancel this offer at any time.

(CT) (CT)

Issued: December 16, 2009

Effective: December 16, 2009

#### 3.1. Local Exchange Telecommunications Services (cont'd)

#### 3.1.4. Local Service Plans (cont'd)

#### 3.1.4.G. \$5 SAVE Offer - 1 Year

Current Sage residential Customers who contact Sage Telecom about discontinuing their service may be eligible for the \$5 SAVE Offer – I Year on their monthly service plan bundled rate if they agree to keep their phone services with Sage Telecom. To be eligible, the Customer must have local service with Sage for at least twelve (12) months, be in good payment standing and have a grandfathered service plan, one of the Simply Savings plans, or one of the Sage EZChoice, EasyCall, ValuePlus, or PremierCall plans. This credit may not be combined with any other Sage promotions or offers. Customer is limited to one (1) SAVE discount per twelve (12) month period. This \$5 SAVE Offer – 1 Year is available for one (1) residential line.

(CT)

Customers who qualify will receive a credit equal to \$5 off their monthly service plan bundled rate on their first twelve (12) invoices after the offer is applied. The then-effective tariffed rate will apply in full each month thereafter. Additional charges may apply if Customer exceeds 9000 minutes during any consecutive thirty-day (30) period. Credit amount does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Customer must be in good payment standing at the time the credit is issued to receive each credit. Sage reserves the right to cancel this offer at any time.

#### 3.1.4.H. Discounted Move Offer

Current Sage residential and/or business Customers who are moving their Sage phone service may be eligible for the Discounted Move Offer. Customer must have local service with Sage for at least four (4) months, be in good payment standing and have either a grandfathered service plan or a Simply Savings Plan. This credit may not be combined with any other Sage promotions or offers.

Customers who qualify will receive a credit of 50% off the current tariffed installation charge. Credit amount does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Customer must be in good payment standing at the time that the credit is issued to receive the credit. Customer is limited to the Discounted Move Offer three (3) times per twelve (12) month period. Sage reserves the right to cancel this offer at any time.

(CT)

(CT)

#### SECTION 3 - DESCRIPTION OF SERVICES (cont'd)

# 3.1. <u>Local Exchange Telecommunications Services</u> (cont'd)

#### 3.1.4. Local Service Plans (cont'd)

#### 3.1.4.I. Win-back Credit - Two Months Free

This offer is available to Win-back residential Customers who subscribe to any currently available Sage EZChoice, EasyCall, ValuePlus, PremierCall, or Simply Savings plans. To be eligible for a Win-back offer, the Customer must have previously had local service with Sage, then switched their service to another local service provider and is now returning to Sage as a Customer with local service. This offer is limited to one (1) line per account. Customers may not combine this offer with any other Sage promotions or offers.

Customers who qualify will receive up to two (2) credits for their monthly service plan bundled rate. One credit will appear on their first bill from Sage Telecom; the second will appear on their twelfth bill from Sage Telecom. The then-effective tariffed rate will apply in full each month thereafter. Additional charges may apply if Customer exceeds 9000 minutes during any consecutive thirty-day (30) period. Credit amount reflects the monthly service plan bundled rate for their current service bundle and does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Customer must be an active Customer and be current with no past due balance at the time of each award in order to receive both credits. Sage reserves the right to cancel this offer at any time.

#### 3.1.4.J. <u>Customer SAVE Move Offer</u>

Current residential and/or business Sage Customers who are moving their Sage phone service may be eligible for the Customer SAVE Move Offer. Customer must have local service with Sage for at least four (4) months, be in good payment standing and have either a grandfathered service plan, a Simply Savings Plan, or one of the Sage EZChoice, EasyCall, ValuePlus, or PremierCall plans. This credit may not be combined with any other Sage promotions or offers. Customer is limited to one (1) SAVE discount per twelve (12) month period.

Customers who qualify will receive a credit equal to the current tariffed installation charge. Credit amount does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Customer must be in good payment standing at the time that the credit is issued to receive the credit. Sage reserves the right to cancel this offer at any time. Effective January 1, 2010, this plan is no longer available to new customers.

Effective: November 15, 2010

Issued: November 15, 2010

Issued By:
John Debus
Sr. Vice President, CFO, Treasurer
Sage Telecom, Inc.
3300 E. Renner Road, Suite 350
Richardson, Texas 75082-2800

# 3.1. Local Exchange Telecommunications Services (cont'd)

#### 3.1.4. Local Service Plans (cont'd)

#### 3.1.4.K. Online \$10 Discounted Installation SAVE Offer

New residential Customers switching their service to Sage Telecom after February 19, 2010 may be eligible for the Discounted Installation SAVE Offer. To be eligible, the Customer must establish new local service with Sage Telecom and purchase a Sage EZChoice, EasyCall, ValuePlus, or PremierCall plan through the Sage website or an eligible online partner website. This credit may not be combined with any other Sage offers.

(CT)

Customers who qualify will have their initial service installation payment discounted to \$10. This discount is available for up to two (2) lines per Customer. Sage reserves the right to cancel this offer at any time.

#### 3.1.4.L. \$10 Off 3 Months Offer

New residential customers that switch their service to Sage Telecom and subscribe to any ValuePlus or Sage Nationwide Calling plan are eligible for this offer. Customers must choose Sage as their intraLATA and interLATA carrier to qualify. Customers may not combine this credit with any other promotions or offers.

Customers who qualify will receive a credit equal to \$10 off of their service plan bundled rate on their first three invoices from Sage Telecom. The theneffective tariff rate will apply in full each month thereafter. Credit does not include any additional charges for optional features, long distance, taxes, fees, surcharges, usage charges, or other services. Customer must be in good payment standing at the time each credit is issued to receive the discount. This offer is limited to one (1) line per account. Sage reserves the right to cancel this offer at any time.

Issued: November 15, 2010

#### **SECTION 5 - PROMOTIONS AND DISCOUNTS**

#### 5.4 100 Minutes of Long Distance for 2 Months

(AT)

New Residential customers who subscribe to any currently available Sage EZChoice Plan between November 15, 2010 and November 1, 2011 are eligible for this offer. Customers must choose Sage as their intraLATA and interLATA carrier to qualify.

Customers who qualify receive notice of this offer through Sage marketing campaigns. This offer includes credit for up to 100 minutes of long distance for the first two (2) months of service on all direct dialed, 1+ long distance or 1+ intraLATA toll calls made to points within the continental U.S., Alaska, Hawaii, Puerto Rico, and U.S. Virgin Islands and outside the customer's local (free) calling area. Unused long distance minutes for the first two (2) months of service are forfeited.

(AT)

- 5.5 **[Reserved for Future Use]**
- 5.6 [Reserved for Future Use]
- 5.7 [Reserved for Future Use]

Issued: November 15, 2010

(CT)

# SECTION 6 - PRICE LIST (cont'd)

# 6.1. Local Exchange Service (Cont'd)

# 6.1.5. <u>Custom Calling Features Rates</u> (Monthly rates unless otherwise noted.)

# 6.1.5.A Rates below are for all Sage EZChoice, EasyCall, ValuePlus and PremierCall plans

Feature	Res	
Repeat Dialing	\$ 3.75	
Repeat Dialing (per occurrence)	\$ 0.75	
Call Screening	\$ 3.75	
Call Forwarding	\$ 3.75	
Automatic Callback	\$ 3.75	
Automatic Callback (per occurrence)	\$ 1.89 (J)	
Call Waiting	\$ 3.75	
Multi-Ring Service	\$ 3.75	
Speed Calling	\$ 3.75	•
Three-Way Calling	\$ 3.75	
Three-Way Calling (per occurrence)	\$ 1.89 (I)	
Wait & See	\$ 1.99	

# 6.1.5.B Rates below are for all other Sage service plans

Feature	Res	
Repeat Dialing	\$ 2.75	
Repeat Dialing (per occurrence)	\$ 0.75	
Call Screening	\$ 2.75	
Call Forwarding	\$ 2.75	
Automatic Callback	\$ 2.75	
Automatic Callback (per occurrence)	\$ 1.89 (I)	
Call Waiting	\$ 2.75	
Multi-Ring Service	\$ 2.75	
Speed Calling	\$ 2.75	•
Three-Way Calling	\$ 2.75	
Three-Way Calling (per occurrence)	\$ 1.89 (I)	
Wait & See	\$ 0.00	

Issued: November 15, 2010

Sage Telecom, Inc.

**EXHIBIT** B

**Proposed Tariff Sheets** 

# **CHECK SHEET**

Pages 1 through 61, inclusive of this Tariff are effective as of the date shown. Revised sheets as named below contain all changes from the original tariff that are in effect on the date thereof.

_					
Page	Number of Revisions		Page	Number of Revisions	
_	Except as Indicated			Except as Indicated	
1	First		29.1	Fifth	
2	Ninety-Eighth	*	29.2	Fourth	
3	Seventy-First	*	29.3	Fifth	
2 3 4 5	First		29.4	Fourth	
5	First		29.5	Fifth	
6	Original		29.6	First	
7	Third		29.7	Fourth	
<b>7</b> .1	Original		29.8	Fourth	
8	First		29.9	Third	
8.1	Original		29.10	<b>Fourth</b>	
9	First		29.11	Third	
9.I	Original		29.12	Third	*
10	Fourth		29.13	Fourth	.4.
11	Third		30	Tenth	*
11.1	Original		30.1	First	
12	Original		30.2	First	*
13	First		30.3	Original	*
14	Original		31	Seventeenth	*
15	Second				
16	Sixth				
16.1	Original				
17	Second				
18	Fourth				
19	First				
20	Second				
21	Fourth				
22	Second				
23	Second				
23.1	Fourth				
24	First				
25	Original				
26 27	Original				
27	Original				
28	Eighth				
29	Sixth				

<sup>\*</sup>New or revised filing

Issued: November 29, 2010

# **CHECK SHEET** (cont'd)

			·	<b>-,</b>	
Page	Number of Revisions Except as Indicated		Page	Number of Revisions Except as Indicated	
31.1	Second	¥	55.1	Tenth	,
31.2	Third	*	55.2	Fifth	
31.3	Fifth	*	55.3	Sixth	
31.4	Third	*	55.4	Third	
31.5	Original	*	55.5	Sixth	
32	Fifth		55.6	Third	
33	Original		55.7	Fourth	
34	First		55.8	Second	
35	First		55.9	Fourth	
36	Second		55.10	Sixth	
36.1	First		55.10.1	First	
37	Original		55.11	Second	
38	Original		55.12	Third	
39	Original		55.13	Sixth	
40	Original		56	Seventeenth	
41	Second		56.1	Third	
42	Original		57	Tenth	
43	Original		58	Fifth	
44	Third		58.1	Original	
45	Third		59	Sixth	
46	Second		60	Sixth	
47	Second		61	Fourth	
48	Second				
49	Fifth				
50	Third				
<b>5</b> 1	Second				
52	Third				
53	First				
54	First				

55

Twelfth

Issued: November 29, 2010

<sup>\*</sup>New or revised filing.

P.U.C.O. Tariff No. 1

#### SECTION 3 - DESCRIPTION OF SERVICES (cont'd)

#### 3.1. <u>Local Exchange Telecommunications Services</u> (cont'd)

#### 3.1.4. Local Service Plans (cont'd)

#### 3.1.4.A. Residential (cont'd)

#### 15. Winback Credits

Residential Winback customers who return to Sage and subscribe to any currently available Simply Savings, or international plan, are eligible for a credit on their bundled service. To be eligible in a Winback situation, the customer must have previously had local service with Sage, switched their service to another local service provider, and is now returning to Sage as a customer. Customers must choose Sage as their intraLATA and interLATA carrier to qualify and have a zero balance on their previous Sage account. This credit may not be combined with any other Sage promotional offer or credit.

Customers who qualify receive notice of this offer through Sage marketing campaigns. This offer includes a one-time credit equal to the amount of their bundle price on their first bill from Sage Telecom. Credit amount does not include any additional charges for optional features, long distance, or other services.

#### 16. Win/Winback Bundle Credit

Residential Win/Winback customers who subscribe to any currently available ValueChoice plan, Sage Nationwide Calling plan, Simply Savings plan, international plan, or Sage Budget Service Plan are eligible for a credit on their bundled service. To be eligible in a Winback situation, the customer must have previously had local service with Sage, switched their service to another local service provider, and is now returning to Sage as a customer. Winback customers must have a zero balance on their previous Sage account. All Win/Winback customers must choose Sage as their intraLATA and interLATA carrier to qualify and must be current with no past due amount at the time the credit is issued. This credit may not be combined with any other Sage promotional offer or credit.

Customers who qualify receive notice of this offer through Sage marketing campaigns. This offer includes a one-time credit equal to the amount of their bundle price on their fourth bill from Sage Telecom. Credit amount does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services.

(CT)

(CT)

(CT)

Issued: November 29, 2010

#### 3.1. Local Exchange Telecommunications Services (cont'd)

#### 3.1.4. <u>Local Service Plans</u> (cont'd)

#### 3.1.4.A. Residential (cont'd)

#### 19. Customer SAVE - \$10 Off For 2 Months

Current Sage residential customers who contact Sage Telecom about discontinuing their service beginning November 1, 2008 may be eligible for two credits of \$10 each on their phone bill if they agree to keep their phone services with Sage Telecom. To be eligible, the customer must have local service with Sage for at least six (6) months, be in good standing, and have a grandfathered service plan, or one of the Sage EZChoice, EasyCall, ValuePlus, ValueChoice, or PremierCall plans one of the Simply Savings plans. This credit may not be combined with any Sage promotional offer.

(CT)

Customers who qualify will receive a credit of \$10 off their bundle price on the first bill after the service is applied and a second credit of \$10 on the third bill after the service is applied. Credit amount does not include any additional charges for optional features, long distance, or other services. Customer must be in good standing at the time the credit is issued to receive the credit.

#### 20. EasyCall Plan

The EasyCall Plan includes the following bundle of services:

- Basic Local Exchange Service, including unlimited local voice calling
- Caller ID Service Free
- Call Waiting Free

Eligibility: Effective November 15, 2010 this plan is no longer available for new customers. Residential customers with this service prior to November 15, 2010 may remain on this plan. This plan is available to residential customers only.

Issued: November 29, 2010

# 3.1. <u>Local Exchange Telecommunications Services</u> (cont'd)

(AT)

- 3.1.4. Local Service Plans (cont'd)
  - 3.1.4.A. Residential (cont'd)
    - 25. ValueChoice Plan

The ValueChoice Plan includes the following bundle of services:

- Basic Local Exchange Service, including unlimited local voice calling
- Caller ID Servcie Free
- Sage Home Wire Maintenance Free
- A choice of any of the following Custom Calling Features Free:

Call Waiting
Speed Calling 8
Three-Way Calling
Wait & See

Call Screen
Call Forwarding
Automatic Callback

- Two hundred (200) Sage 1+ long distance minutes each month applies to direct dialed, 1+ long distance or 1+ intraLATA toll calls to points within the continental U.S., Alaska, Hawaii, Puerto Rico, and U.S. Virgin Islands.
- Discounts on additional services: Save Voice Mail - \$1.99 eSageLink Dial Up - \$9.95

Eligibility: This plan is available to residential customers only. Customers must choose Sage as their intraLATA toll and interLATA long distance carrier to receive the free minutes of Sage 1+ long distance minutes each month.

(AT)

Issued: November 29, 2010

# 3.1. Local Exchange Telecommunications Services (cont'd)

#### 3.1.4. Local Service Plans (cont'd)

# 3.1.4.B. [Reserved for Future Use]

#### 3.1.4.C. Free 2 Month SAVE Offer

Beginning February 1, 2008, current Sage Customers who contact Sage Telecom about discontinuing their service may be eligible for the Free 2 Month SAVE Offer on their monthly service plan bundled rate if they agree to keep their phone services with Sage Telecom. To be eligible, the Customer must have local service with Sage for at least six (6) months, be in good payment standing, and have either a grandfathered service plan, a business type of service, a type of Simply Savings Plan, or one of the Sage EZChoice, EasyCall, ValuePlus, ValueChoice, or PremierCall plans. This credit may not be combined with any other Sage promotions or offers. Customer is limited to one SAVE Offer per twelve (12) month period.

(CT)

Customers who qualify will receive two (2) monthly credits each equal to the amount of their monthly service plan bundled rate on their fourth and seventh invoice after the offer is applied. The then-effective tariffed rate will apply in full each month thereafter. Additional charges may apply if Customer exceeds 9000 minutes during any consecutive thirty-day (30) period. Credit amount does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Customer must be in good payment standing at the time the credit is issued to receive the credit. Sage reserves the right to cancel this offer at any time. Effective January 1, 2010, this plan is no longer available to new customers.

#### 3.1.4.D. Free Month SAVE Offer

Beginning February 1, 2008, current Sage Customers who contact Sage Telecom about discontinuing their service may be eligible for the Free Month SAVE Offer on their monthly service plan bundled rate if they agree to keep their phone services with Sage Telecom. To be eligible, the Customer must have local service with Sage for at least six (6) months, be in good payment standing and have either a grandfathered service plan, a business type of service, a type of Simply Savings Plan, or one of the Sage EZChoice, EasyCall, ValuePlus, ValueChoice, or PremierCall plans. This credit may not be combined with any other Sage promotions or offers. Customer is limited to one (1) SAVE Offer per twelve (12) month period.

(CT)

Customers who qualify will receive a credit equal to the amount of their monthly service plan bundled rate on their fourth invoice after the offer is applied. The theneffective tariffed rate will apply in full each month thereafter. Additional charges may apply if Customer exceeds 9000 minutes during any consecutive thirty-day (30) period. Credit amount does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Customer must be in good payment standing at the time the credit is issued to receive the credit. Sage reserves the right to cancel this offer at any time.

Issued: November 29, 2010 Effective: November 29, 2010

Issued By:
John Debus
Sr. Vice President, CFO, Treasurer
Sage Telecom, Inc.
3300 E. Renner Road, Suite 350
Richardson, Texas 75082-2800

#### 3.1. Local Exchange Telecommunications Services (cont'd)

#### 3.1.4. Local Service Plans (cont'd)

#### 3.1.4.E. \$5 Off First Bill

New residential and/or business Customers switching their service to Sage Telecom may be eligible for the \$5 Off First Bill credit on their first Sage Telecom bill. To be eligible, the Customer must establish new local service with Sage Telecom and purchase one of the currently available Simply Savings plans, international plans or business service. This credit may not be combined with any other Sage promotions or offers. This \$5 Off First Bill Offer is available for one (1) residential or business line per account.

Customers who qualify will receive a credit equal to \$5 off their first invoice. The then-effective tariffed rate will apply in full each month thereafter. Additional charges may apply if Customer exceeds 9000 minutes during any consecutive thirty-day (30) period. Credit amount does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Sage reserves the right to cancel this offer at any time.

#### 3.1.4.F. \$10 Premium SAVE Offer

Current Sage residential Customers who contact Sage Telecom about discontinuing their service may be eligible for the \$10 Premium SAVE Offer on their monthly service plan bundled rate if they agree to keep their phone services with Sage Telecom. To be eligible, the Customer must have local service with Sage for at least six (6) months, be in good payment standing and have a premium service plan, such as Simply Savings Preferred, Simply Savings Unlimited, ValuePlus, ValueChoice, or PremierCall. This credit may not be combined with any other Sage promotions or offers. Customer is limited to one (1) SAVE discount per twelve (12) month period. This \$10 Premium SAVE Offer is available for one (1) residential line per account.

(CT)

Customers who qualify will receive a credit equal to \$10 off their monthly service plan bundled rate on their first six (6) invoices after the offer is applied. The then-effective tariffed rate will apply in full each month thereafter. Additional charges may apply if Customer exceeds 9000 minutes during any consecutive thirty-day period. Credit amount does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Customer must be in good payment standing at the time the credit is issued to receive each credit. Sage reserves the right to cancel this offer at any time.

Issued: November 29, 2010

#### 3.1. <u>Local Exchange Telecommunications Services</u> (cont'd)

#### 3.1.4. Local Service Plans (cont'd)

#### 3.1.4.G. \$5 SAVE Offer - 1 Year

Current Sage residential Customers who contact Sage Telecom about discontinuing their service may be eligible for the \$5 SAVE Offer - 1 Year on their monthly service plan bundled rate if they agree to keep their phone services with Sage Telecom. To be eligible, the Customer must have local service with Sage for at least twelve (12) months, be in good payment standing and have a grandfathered service plan, one of the Simply Savings plans, or one of the Sage EZChoice, EasyCall, ValuePlus, ValueChoice, or PremierCall plans. This credit may not be combined with any other Sage promotions or offers. Customer is limited to one (1) SAVE discount per twelve (12) month period. This \$5 SAVE Offer - 1 Year is available for one (1) residential line.

(CT)

Customers who qualify will receive a credit equal to \$5 off their monthly service plan bundled rate on their first twelve (12) invoices after the offer is applied. The then-effective tariffed rate will apply in full each month thereafter. Additional charges may apply if Customer exceeds 9000 minutes during any consecutive thirty-day (30) period. Credit amount does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Customer must be in good payment standing at the time the credit is issued to receive each credit. Sage reserves the right to cancel this offer at any time.

#### 3.1.4.H. Discounted Move Offer

Current Sage residential and/or business Customers who are moving their Sage phone service may be eligible for the Discounted Move Offer. Customer must have local service with Sage for at least four (4) months, be in good payment standing and have either a grandfathered service plan or a Simply Savings Plan. This credit may not be combined with any other Sage promotions or offers.

Customers who qualify will receive a credit of 50% off the current tariffed installation charge. Credit amount does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Customer must be in good payment standing at the time that the credit is issued to receive the credit. Customer is limited to the Discounted Move Offer three (3) times per twelve (12) month period. Sage reserves the right to cancel this offer at any time.

Issued: November 29, 2010

(CT)

(CT)

#### SECTION 3 - DESCRIPTION OF SERVICES (cont'd)

# 3.1. <u>Local Exchange Telecommunications Services</u> (cont'd)

#### 3.1.4. Local Service Plans (cont'd)

#### 3.1.4.I. Win-back Credit - Two Months Free

This offer is available to Win-back residential Customers who subscribe to any currently available Sage EZChoice, EasyCall, ValuePlus, ValueChoice, PremierCall, or Simply Savings plans. To be eligible for a Win-back offer, the Customer must have previously had local service with Sage, then switched their service to another local service provider and is now returning to Sage as a Customer with local service. This offer is limited to one (1) line per account. Customers may not combine this offer with any other Sage promotions or offers.

Customers who qualify will receive up to two (2) credits for their monthly service plan bundled rate. One credit will appear on their first bill from Sage Telecom; the second will appear on their twelfth bill from Sage Telecom. The then-effective tariffed rate will apply in full each month thereafter. Additional charges may apply if Customer exceeds 9000 minutes during any consecutive thirty-day (30) period. Credit amount reflects the monthly service plan bundled rate for their current service bundle and does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Customer must be an active Customer and be current with no past due balance at the time of each award in order to receive both credits. Sage reserves the right to cancel this offer at any time.

#### 3.1.4.J. <u>Customer SAVE Move Offer</u>

Current residential and/or business Sage Customers who are moving their Sage phone service may be eligible for the Customer SAVE Move Offer. Customer must have local service with Sage for at least four (4) months, be in good payment standing and have either a grandfathered service plan, a Simply Savings Plan, or one of the Sage EZChoice, EasyCall, ValuePlus, ValueChoice, or PremierCall plans. This credit may not be combined with any other Sage promotions or offers. Customer is limited to one (1) SAVE discount per twelve (12) month period.

Customers who qualify will receive a credit equal to the current tariffed installation charge. Credit amount does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Customer must be in good payment standing at the time that the credit is issued to receive the credit. Sage reserves the right to cancel this offer at any time. Effective January 1, 2010, this plan is no longer available to new customers.

Effective: November 29, 2010

Issued: November 29, 2010

Issued By:
John Debus
Sr. Vice President, CFO, Treasurer
Sage Telecom, Inc.
3300 E. Renner Road, Suite 350
Richardson, Texas 75082-2800

# 3.1. <u>Local Exchange Telecommunications Services</u> (cont'd)

# 3.1.4. Local Service Plans (cont'd)

#### 3.1.4.K. Online \$10 Discounted Installation SAVE Offer

New residential Customers switching their service to Sage Telecom after February 19, 2010 may be eligible for the Discounted Installation SAVE Offer. To be eligible, the Customer must establish new local service with Sage Telecom and purchase a Sage EZChoice, EasyCall, ValuePlus,ValueChoice, or PremierCall plan through the Sage website or an eligible online partner website. This credit may not be combined with any other Sage offers.

(CT)

Customers who qualify will have their initial service installation payment discounted to \$10. This discount is available for up to two (2) lines per Customer. Sage reserves the right to cancel this offer at any time.

#### 3.1.4.L. **\$10 Off 3 Months Offer**

New residential customers that switch their service to Sage Telecom and subscribe to any ValuePlus, ValueChoice, or Sage Nationwide Calling plan are eligible for this offer. Customers must choose Sage as their intraLATA and interLATA carrier to qualify. Customers may not combine this credit with any other promotions or offers.

(CT)

Customers who qualify will receive a credit equal to \$10 off of their service plan bundled rate on their first three invoices from Sage Telecom. The then-effective tariff rate will apply in full each month thereafter. Credit does not include any additional charges for optional features, long distance, taxes, fees, surcharges, usage charges, or other services. Customer must be in good payment standing at the time each credit is issued to receive the discount. This offer is limited to one (1) line per account. Sage reserves the right to cancel this offer at any time.

Issued: November 29, 2010

(AT)

#### SECTION 3 - DESCRIPTION OF SERVICES (cont'd)

#### 3.1. Local Exchange Telecommunications Services (cont'd)

#### 3.1.4. Local Service Plans (cont'd)

#### 3.1.4.M \$10 Premium SAVE Offer – 12 Months

Current Sage residential and/or business Customers who contact Sage Telecom about discontinuing their service may be eligible for the \$10 Premium SAVE Offer – 12 Months on their monthly service plan bundled rate if they agree to keep their phone services with Sage Telecom. To be eligible, the Customer must have local service with Sage for at least one (1) year, Customer must be in good payment standing with a business type service, a grandfathered plan, or one of the EZChoice, ValueChoice, or Sage Nationwide Service plans. This credit may not be combined with any other Sage promotions or offers. Customer is limited to one (1) SAVE offer per twelve (12) month period. This \$10 Premium SAVE Offer is available for one (1) line per account.

Customers who qualify will receive a credit equal to \$10 off their monthly service plan bundled rate on their first twelve (12) invoices after the offer is applied. The then-effective tariffed rate will apply in full each month thereafter. Additional charges may apply if Customer exceeds 9000 minutes during any consectutive thirty-day period. Credit amount does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Customer must be in good payment standing at the time the credit is issued to receive each credit. Sage reserves the right to cancel this offer at any time.

#### 3.1.4.N \$5 SAVE Offer - 6 Months

Current Sage residential Customers who contact Sage Telecom about discontinuing their service may be eligible for the \$5 SAVE Offer – 6 Months on their monthly service plan bundled rate if they agree to keep their phone services with Sage Telecom. To be eligible, the Customer must have local service with Sage for at least two (2) months, Customer must be in good payment standing and have a grandfathered service plan, or one of the EZChoice, ValueChoice, or Sage Nationwide Service plans. This credit may not be combined with any other Sage promotions or offers. Customer is limited to one (1) SAVE discount per twelve (12) month period. This \$5 SAVE Offer -6 Months is available for one (1) residential line.

Customers who qualify will receive a credit equal to \$5 off their monthly servie plan bundled rate on their first six (6) invoices after the offer is applied. The then-effective tariffed rate will apply in full each month thereafter. Additional charges may apply if Customer exceeds 9000 minutes during any consecutive thirty-day (30) period. Credit amount does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Customer must be in good payment standing at the time the credit is issued to receive each credit. Sage reserves the right to cancel this offer at any time.

Effective: November 29, 2010

Issued: November 29, 2010

Issued By:
John Debus
Sr. Vice President, CFO, Treasurer
Sage Telecom, Inc.
3300 E. Renner Road, Suite 350
Richardson, Texas 75082-2800

(AT)

(AT)

(AT)

#### **SECTION 5 - PROMOTIONS AND DISCOUNTS**

#### 5.4 100 Minutes of Long Distance for 2 Months

New Residential customers who subscribe to any currently available Sage EZChoice Plan between November 15, 2010 and November 1, 2011 are eligible for this offer. Customers must choose Sage as their intraLATA and interLATA carrier to qualify.

Customers who qualify receive notice of this offer through Sage marketing campaigns. This offer includes credit for up to 100 minutes of long distance for the first two (2) months of service on all direct dialed, 1+ long distance or 1+ intraLATA toll calls made to points within the continental U.S., Alaska, Hawaii, Puerto Rico, and U.S. Virgin Islands and outside the customer's local (free) calling area. Unused long distance minutes for the first two (2) months of service are forfeited.

#### 5.5 \$10 Off 2 Months Offer

This promotion is available to Customers who switch their service to Sage Telecom between December 1, 2010 and November 30, 2011. To be eligible, the Customer must establish local, intraLATA and interLATA long distance service with Sage Telecom and purchase the ValueChoice Plan or Sage Nationwide Calling Plan.

Customers who qualify will receive a credit equal to \$10 off their service plan bundled rate on their first two invoices from Sage Telecom. Credit does not include any additional charges for optional features, long distance, taxes, fees, surcharges, or other services. Customer must be in good payment standing at the time each credit is issued to receive each credit. This offer is limited to one (1) line per account. Sage reserves the right to cancel this promotion at any time. These credits may not be combined with any other Sage promotions or offers.

#### 5.6 [Reserved for Future Use]

#### 5.7 [Reserved for Future Use]

Issued: November 29, 2010

Effective: November 29, 2010

Issued By:
John Debus
Sr. Vice President, CFO, Treasurer
Sage Telecom, Inc.
3300 E. Renner Road, Suite 350
Richardson, Texas 75082-2800

# SECTION 6 - PRICE LIST (cont'd)

# 6.1. Local Exchange Service (Cont'd)

# 6.1.5. <u>Custom Calling Features Rates</u> (Monthly rates unless otherwise noted.)

# 6.1.5.A Rates below are for all Sage EZChoice, EasyCall, ValuePlus, ValueChoice, and (CT) PremierCall plans

Feature	Res	
Repeat Dialing	\$ 3.75	
Repeat Dialing (per occurrence)	\$ 0.75	
Call Screening	\$ 3.75	•
Call Forwarding	\$ 3.75	<u> </u>
Automatic Callback	\$ 3.75	
Automatic Callback (per occurrence)	\$ 1.89 (I)	
Call Waiting	\$ 3.75	
Multi-Ring Service	\$ 3.75	
Speed Calling	\$ 3.75	
Three-Way Calling	\$ 3.75	·
Three-Way Calling (per occurrence)	\$ 1.89 (I)	
Wait & See	\$ 1.99	

# 6.1.5.B Rates below are for all other Sage service plans

Feature	Res	
Repeat Dialing	\$ 2.75	
Repeat Dialing (per occurrence)	\$ 0.75	
Call Screening	\$ 2.75	
Call Forwarding	\$ 2.75	·
Automatic Callback	\$ 2.75	
Automatic Callback (per occurrence)	\$ 1.89 (I)	
Call Waiting	\$ 2.75	
Multi-Ring Service	\$ 2.75	
Speed Calling	\$ 2.75	·
Three-Way Calling	\$ 2.75	
Three-Way Calling (per occurrence)	\$ 1.89 (I)	
Wait & See	\$ 0.00	

Issued: November 29, 2010

Sage Telecom, Inc.

EXHIBIT C

**Description of Tariff Change** 

This filing adds a new plan, offers, and a promotion and makes various text changes.