BEFORE

THE PUBLIC UTILITIES COMMISSION OF OHIO

97 APR 30 PH 2: 41

In the Matter of Application) of The Dayton Power and Light) Company for Approval of a) Conjunctive Electric Service Pilot) Program Rate Schedule)

Case No. 96-406-EL-COI

COMMENTS AND OBJECTIONS OF VOLUNTEER ENERGY SERVICES, INC.

I. <u>INTRODUCTION</u>

Volunteer Energy Services, Inc. ("Volunteer") is engaged in the business of natural gas and electricity marketing, aggregation and related services to end-users. Volunteer intends to offer aggregation services to customers located on The Dayton Power & Light Company's ("DP&L") system.

After careful review, Volunteer submits that DP&L filing in this case is deficient and should be rejected by the Commission. As Volunteer will discuss in these comments, DP&L's CES tariffs do not conform with the Commission's CES Guidelines ("Guidelines") issued pursuant to the Commission's December 24, 1996 Finding and Order ("F&O") and February 24, 1997 Entry on Rehearing ("Rehearing Entry") in Case No. 96-406-EL-COI and are, in a number of important respects, contrary to the Guidelines. As such, the tariffs are unjust and unreasonable under Ohio law and should be set for hearing as provided in O.R.C. Section 4909.18.

II. <u>DISCUSSION</u>

tariff filing in this case do not conform with, or are contrary to, the CES Guidelines.

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1. CES Guidelines Eliminated Revenue Neutrality In The Negotiated Rates Between The Aggregator And The Utility

Paragraph 6 of the Guidelines specifically states that:

"In the absence of a rate case proceeding, the rates developed for conjunctive electric service shall be negotiated between the customer's group agent and the utility."

The Commission has stated that the negotiated CES rates:

"should reflect the cost savings to the utility from the provision of aggregation service including (a) cost savings resulting from service to a class of customers with a more homogenous load factor than the class as a whole; (b) cost savings from the provision of billing services and collection activities; (c) the potential for increased or retained load; and (d) other specialized factors that the Commission has considered in the past in its approval of special contract provisions as non-discriminatory pursuant to Section 4905.31, Revised Code."

(F&O at pp. 13-14.)

The Commission clearly contemplated that there would be individual aggregation contracts with rates negotiated between the utility and aggregator to be filed and reviewed pursuant to O.R.C. Section 4905.31. Revenue neutrality was rejected by the Commission in favor of the four factors referenced above reflecting cost savings to the utility. While DP&L's tariffs contemplate such individually negotiated contracts, in the Base Charges section, the tariff states that:

"Negotiations will yield a rate structure which provides for revenue neutrality when applied to the most recent twelve months of billing determints. Included in this revenue neutrality consideration will be any additional expenses which DP&L incurs due to the implementation of CES or the addition of the Specific Group to CES."

The Commission specifically rejected, among others, DP&L's arguments in this regard in the Guidelines. F&O at pp. 2-3.

Unfortunately, it appears that DP&L chose to ignore the Commission's F&O. Accordingly, this provision must be deleted.

2. DP&L Has Impermissibly Limited The Availability Of CES Service

In the Guidelines, the Commission rejected the utilities' attempt to limit the availability of CES service and deleted language in the proposed Guidelines allowing utilities to reasonably limit this service. F&O at p.3. Paragraph 3 of the Guidelines requires the utility to ensure that such available conjunctive electric service shall be provided to all customer classes in a non-discriminatory manner.

While the Commission allowed for a petitioning process by a utility to suggest reasonable limitations after it had actual experience with the CES program, it stated that:

"we decline to impose upfront limitations on the availability of the service in terms of the total new contracted capacity or the number of customer groups since impacts on the utility, either positive or negative, are purely speculative . . . "

F&O at p. 4.

DP&L's tariff contains a number of improper upfront limits. First, in the Participation section, the tariff states that:

"Each customer class can initially participate in CES at a level up to 1% of its share of Company's load. Once all three classes have filled their initial 1%, an additional 1% will be added for each. This process will continue for the term of the pilot, with no ultimate limitation on participation."

Regardless of how DP&L seeks to characterize this provision, it is an upfront limitation since, for example, an "oversubscribed" class could not take additional CES service until an "undersubscribed" class had reached its share. It is similar to the limitation advocated by the OCC in this proceeding, which was rejected by the Commission. This limitation is contrary to the Guidelines and should be rejected.

In addition to the improper 1% class limitation, there are other impermissible limitations in DP&L's proposed tariff. In the Qualification section, the tariff requires that "in order to be considered a Group for the purposes of rate design, members must take or be eligible for service under the same tariff prior to signing a service agreement." The beauty of aggregation service is the ability of an aggregator to group customers, regardless of what tariff they may presently be taking service under, to achieve cost savings for both the utility and the customers. This provision would eliminate this key benefit of aggregation, and should be deleted.

Further, DP&L's CES program is limited to a maximum of 100 DP&L customers or accounts per group. (Applicable section.) This kind of limitation is not permitted in the Guidelines as it limits the testing and potential success of the program, particularly for residential customers. (F&O at p. 4.)

Finally, the DP&L CES program is not available for interruptible service. (Qualification section, Paragraph 3.) There is nothing in the Guidelines that contains these restrictions.

All of the above-cited tariff provisions conflict with the Guidelines and should be deleted.

3. Unjustified Or Impermissible Utility Costs For CES Service

Paragraph 6 of the Guidelines provides that:

"The utility may include in rates only incremental costs directly incurred by the utility in implementing the pilot project. However, any such incremental costs included in rates shall be specifically identified as to their course and shall be just and reasonable."

DP&L's tariff filing is unclear on this point. The tariff states, in discussing DP&L's revenue neutrality concept, that any

"additional expenses which DP&L incurs due to the implementation of CES or the addition of the specific Group to CES" will be charged to the Customer. (Base Charge section.) This language is inpermissibly vague as it does not specifically identify which costs DP&L is talking about or state the amount of the costs to determine whether or not they are reasonable. This language should be revised or deleted.

4. Inappropriate Metering Provisions Are Included In This Tariff

In the development of the Guidelines, much discussion took place regarding metering and local facilities. The Commission ultimately rejected the utilities' (including DP&L's) arguments that a customer who installed (at its expense) special metering and local facilities required for CES service could not own and maintain such equipment. Paragraph 5 of the Guidelines provides that:

"The customer shall also have the option to purchase, own, install, and maintain all special metering and local facilities required for conjunctive electric service from other vendors provided that (a) such special metering and local facilities meet reasonable specifications which are consistent with and are maintained according to industry standards, (b) the costs, if any, incurred by the utility in maintaining the special metering and local facilities are paid by the customer, and (c) protocols are established to protect the integrity and security of the billing information produced by the special metering equipment."

DP&L's proposed tariff is at variance with the Guidelines. In the Metering section, the tariff requires that "the Member shall install his metering equipment separate, distinct, adjacent to and immediately after the Company's metering equipment." This is an unnecessary and inappropriate limit, as technology currently exists and is being developed to allow for real-time metering devices to be installed in a seamless manner on the meter itself which, through telecommunication links, transmit the meter data directly without telephone lines. DP&L's

tariff would unnecessarily prohibit this kind of technological advancement from being used in the pilot program.

Volunteer believes that this language conflicts with the Guideline requirements and should be changed accordingly.

5. Other Tariff Provisions Should Be Revised

While Paragraph 3 of the Guidelines permits, upon mutual agreement, utilities to enter into reciprocal arrangements with other utilities permitting CES across their respective certified territories, there is nothing in DP&L's tariff that indicates DP&L is willing to enter into such reciprocal arrangements. Volunteer submits that such reciprocal arrangements would be most beneficial to customers, aggregators and utilities alike, particularly for customers with statewide accounts. Volunteer would urge that such a provision be included in DP&L's CES tariff.

III. CONCLUSION

The clock is running on the CES pilot program. The market is geared up for CES and there should be no further delay from the utilities in moving forward with the pilot program.

The Commission promptly should reject DP&L's filed tariffs in this case. Volunteer is ready to work with the Staff and the Company to prepare a new CES tariff for filing that meets the letter and spirit of the Guidelines and the needs of DP&L's customers and aggregators. If DP&L, within a very short period of time, is not willing to file revised CES tariffs to eliminate all non-conforming, inconsistent and other provisions that are or may be contrary to the Commission's Guidelines, as Volunteer's comments have outlined, then the Commission promptly should find that the tariffs are unjust and unreasonable and set this

case for hearing as provided in O.R.C. §4909.18. Volunteer further reserves its rights to provide further comments in this proceeding.

Respectfully submitted,

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CERTIFICATE OF SERVICE

A copy of the foregoing Comments and Objections of Volunteer Energy Services, Inc. was served upon Richard P. Reid, Manager, Regulatory Operations, and Kirk Guy, Associate General Counsel, Dayton Power & Light Company, P.O. Box 8825, Dayton, Ohio 45401, and upon the following parties this 30th day of April, 1997 by regular U.S. mail, postage prepaid:

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