BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

)	
In the Matter of the Joint Application of)	
Brainard Gas Corporation, Northeast Ohio)	Case No. 10-2330-GA-AIS
Natural Gas Corporation and Orwell Natural)	
Gas Company for Approval of Long Term)	
Financing Arrangements and for Expedited		
Consideration		

JOINT APPLICATION OF BRAINARD GAS CORPORATION, NORTHEAST OHIO NATURAL GAS CORPORATION AND ORWELL NATURAL GAS COMPANY FOR APPROVAL OF LONG TERM FINANCING ARRANGEMENT

Pursuant to Sections 4905.40 and 4905.41, Ohio Revised Code, Brainard Gas

Corporation (hereinafter, "Brainard" or "Joint Applicant"), Northeast Ohio Natural Gas

Corporation (hereinafter, "NEONG" or "Joint Applicant"), and Orwell Natural Gas Company

(hereinafter, "ONG" or "Joint Applicant") respectfully request the approval of the Public

Utilities Commission of Ohio of a term loan facility as set forth below:

- Brainard, NEONG and ONG are public utilities and natural gas companies as defined in Sections 4905.02 and 4905.03, Ohio Revised Code, and are subject to the jurisdiction of the Commission, and specifically are subject to the provisions of Sections 4905.40 and 4905.41, Ohio Revised Code.
- 2. Joint Applicants seek approval of a term loan which they have arranged with Sun Life Assurance Company of Canada, 150 King Street West, 3rd Floor, Toronto, Ontario, in the amount of up to \$17,700,000. This loan is the form of senior secured notes (hereinafter, "the Notes") issued by Brainard, NEONG and ONG for a term of seven years without amortization with interest compounded and payable monthly, calculated on a 30 day

- month, 360 day year basis, and a balloon payment due upon maturity. Closing will occur as directed by Brainard, NEONG and ONG after receipt of the Commission's approval.
- 3. The interest rate per annum will be based on a spread of 303 basis points over the seven year U.S. Treasury yield, on a semi-annual bond-equivalent basis.
- 4. The Notes will be the joint and several obligation of Joint Applicants, secured by a first lien security interest on Joint Applicants' undertakings and assets, including an assignment of all material leases and contracts. Joint Applicants note that by combining their debt requirements, they create larger debt issues at more attractive interest rates and lower transaction costs than would otherwise be available.
- 5. The Notes will be guaranteed by Gas Natural, Inc., the holding company that owns all of the stock of Brainard, and by the parent companies of NEONG and ONG (Great Plains Gas Company for NEONG and Lightning Pipeline Company, Inc. for ONG). The Notes will also be guaranteed by any existing or future subsidiary of Gas Natural Inc. (subject to all required regulatory approvals), and by Richard M. Osborne, individually and as Trustee of the Richard M. Osborne Trust. By virtue of these guarantees of the Notes issued by Joint Applicants, greater interest is created from lenders than would be the case if each Joint Applicant financed on its own.
- 6. This Commission has previously authorized affiliated public utilities under its jurisdiction to jointly and severally guarantee the long term debt of their parent company issued on their behalf. See Entry on Rehearing (May 17, 2001) in Case No. 01-593-GA-AIS, *In the Matter of the Applications of Indiana Gas Company, Inc. and Vectren Energy Delivery of Ohio, Inc. for Authority to Issue Long-Term Debt, to Issue and Sell Common and/or Preferred Stock, and to Enter into Rate Risk Management Transactions.* Joint Applicants submit that the same logical basis applies here, where public utilities seek approval to

- issue notes directly and be jointly and severally liable thereon, with parent company guarantee, as in the cited precedent where the utilities jointly and severally guaranteed holding company-issued debt obtained for the utilities' long term financing requirements.
- 7. Brainard proposes to apply the proceeds from the Notes to repay a short term loan in the amount of \$52,174.23, and transaction expenses.
- 8. ONG proposes to apply the proceeds from the Notes to
 - a. Refinance existing long term debt in the amount of \$4,118,533;
 - b. Repay existing line of credit balance in the amount of \$1,499,170;
 - c. Refinance vehicle/equipment loans in the amount of \$110,991; and
 - d. Repay parent company short term loans in the amount of \$500,619; and
 - f. Transaction expenses.
- 9. NEONG proposes to apply the proceeds from the Notes to:
 - a. Refinance existing long term debt in the amount of \$6,666,071;
 - b. Pay off the long term debt of its non-regulated affiliate, Great Plains Land
 Development Company which it will acquire through merger contemporaneously with
 the receipt of proceeds of the Notes. The debt of Great Plains Land Development
 Company in the amount of \$764,543 relates exclusively to two parcels of real estate and
 buildings and improvements thereon which NEONG currently leases from Great Plains
 Land Development Company and utilizes as offices and operations centers. The
 properties are a 14,662 square foot facility on 13.96 acres at 5640 Lancaster-Newark
 Road, Pleasantville, Ohio, and a 10,507 square foot facility on 2.82 acres at 9081 State
 Route 250, Strasburg, Ohio. The estimated value of the properties is \$1,284,000 and
 \$804,000, respectively. Great Plains Land Development Company has no other debts or
 assets.

- c. Repay existing line of credit balance in the amount of \$2,100,000;
- d. Refinance vehicle/equipment loans in the amount of \$216,329; and
- e. Repay short term parent company loans in the amount of \$1,465,810; and
- f. Transaction expenses.
- 10. <u>Applicant's Financial Reporting.</u> Pursuant to Ohio Rev. Code §4905.41, Joint Applicants submit the following as part of this Application:
 - a. Exhibit A includes the proposed Note Purchase Agreement for which Joint Applicants seek approval.
 - b. Exhibit B is a Balance sheet for the twelve months ended December 31, 2008 and December 31, 2009 for each Joint Applicant.
 - c. Exhibit C is an Income statement for the same periods for each Joint Applicant.
- 11. NEONG and ONG note that their existing debt facilities mature on November 29 and 30, 2010 respectively, when balloon payments will be due. Joint Applicants request that the Commission grant its approval of this Joint Application as soon as possible in order to have the note proceeds available to meet these maturing obligations.

WHEREFORE, Brainard Gas Corporation, Northeast Ohio Natural Gas Corporation and Orwell Natural Gas Company respectfully request that the Commission enter an Order that:

- a. Approves Joint Applicants' proposed issuance of senior secured notes to Sun Life
 Assurance Company as described in this Application and in Joint Applicants' evidence
 submitted herein; and
- b. Authorizes Joint Applicants to use the cash proceeds arising from the long term debt facility approved herein for the purposes set forth in this Application.

Respectfully submitted this <u></u> day of October, 2010.

Brainard Gas Corporation, Northeast Ohio Natural Gas Corporation Orwell Natural Gas Company

By:

Thomas J. Smith
President and Secretary

Of Counsel:

Andrew J. Sonderman (0008610)
Weltman, Weinberg & Reis Co., LPA
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614.857.4383 (voice)
614.464.4463 (facsimile)
asonderman@weltman.com

VERIFICATION

STATE OF OHIO)
COUNTY OF LAKE) ss:

Personally appeared before me, and being first duly cautioned and sworn, Thomas J. Smith, the President and Secretary of Brainard Gas Corporation, Northeast Ohio Natural Gas Corporation, and Orwell Natural Gas Company states that he did sign the foregoing Application, and that the statements contained therein are true and correct as he believes.

Sworn and subscribed before me this <u>\(\)</u> day of October, 2010.

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MY COMMISSION EXPIRES 7/18/15

EXHIBIT A Note Purchase Agreement (To be submitted October 12, 2010)

EXHIBIT B Balance Sheets

BRAINARD GAS CORP. Balance Sheets December 31, 2009 and 2008

	2009	2008
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 7.200	ф 24.000
Accounts receivable - net	\$ 7,200 101,884	\$ 34,602
Related party receivables	7,816	92,608
Prepaid expenses & other current assets	7,616 285	7,617
Regulatory asset - deferred gas cost	200	
Deferred tax asset - current	27,262	20,592
Total current assets	144,447	155,419
Property and Equipment		
Pipelines, meters, stations & equipment	400.070	
	486,878	471,771
Accumulated Depreciation	(65,777)	(46,566)
Property & Equipment - Net	421,101	425,205
Others Ass. 4	121,101	423,203
Other Assets Organizational costs - net		
Deferred tax asset - long term	11,583	6,371
Total other assets	37,201	
Total other assets	48,784	6,371
Total Assets	\$ 614,332	\$ 586,995
LIABILITIES & SHAREHOLDER'S EQUIT	Υ	
Current Liabilities		
Notes payable - current	\$ 49,361	\$ 98,307
Accounts payable	12,533	75,507
Related party payables	261,186	308,517
Customer deposits	8,041	6,045
Regulatory liability - over-recovered gas cost	68,873	-
Accrued expenses	53,418	61,132
Total current liabilities	453,412	549,508
Long-Term Liabilities		
Regulatory liability - asset retirement obligation	9,508	7,393
Deferred tax liability - long term	71,133	-,000
Total long-term liabilities	80,641	7,393
Total Liabilities	534,053	. 556,901
Sharahaldaria Facilia		.000,001
Shareholder's Equity Common stock and particular authorized inqued and auto it.		
Common stock - no par value, authorized, issued and outstanding shares Additional paid-in capital	500	500
Retained earnings (deficit)	29,594	29,594
TOGGING GAITHINGS (UCHOLL)	50,185	-
Total shareholder's equity		
Total shareholder's equity	80,279	30,094

4th Qtr 2008 Audit Balance Sheet

Period to Date

For the Period from December 1, 2008 to December 31, 2008

	•
ASSETS	
Property & Equipment	
Land & Land Rights	210,340.76
Pipelines, Meters, Stations & Equipment	21,891,709.23
Construction Equipment & Tools	1,015,682.00
Vehicles	1,117,747.06
Office Furniture & Equipment	. 270,716.49
Construction in Process	279,341.84
Accumulated Depreciation	-8,425,806.77
Net Property & Equipment	16,359,730.61
CURRENT ASSETS	
Cash & Cash Equivalents	311,696,51
Accounts Receivable - Net of Allowance	4,969,207.00
Related Party Receivables	4,307,278.12
Inventory	975,299.12
Investment	
Prepaid Expenses & Other Current Assets	146,283.74
Deferred Gas Cost	647,099.30
TOTAL CURRENT ASSETS	11,356,863.79
OTHER ASSETS	
Other Assets	1,000.00
Acquisition Adjustment	2,271,972.97
Total Other Assets	2,272,972.97
TOTAL ASSETS	29,989,567.37

4th Qtr 2008 Audit Balance Sheet

Period to Date

For the Period from December 1, 2008 to December 31, 2008

Period to Date

SHAREHOLDERS' EQUITY & LIABILITES	
Common Stock - No Par Value	
Authorized - 750 shares	
Issued & Outstanding - 100 shares	591,500.00
Additional Paid-In Capital	10,119,684.43
Dividends Paid	
Retained Earnings (Loss) Prior	1,446,921.76
Retained Earnings (Loss) Current	-1,943,031.46
Total Shareholders' Equity	10,215,074.73
Current Liabilities	
Line of Credit	2,100,000.00
Notes Payable - Due Within One Year	678,661.64
Accounts Payable	5,533,122.69
Related Party Payables	1,332,884,26
Deferred Charges	2,452.1878
Deferred Revenue	552,364.03
Accrued Expenses	2,162,050.84
Total Current Liabilities	12,361,535.64
Other Liabilities	•
Notes Payable - Due After One Year	7,313,575.00
Customer Deposits	99,382.00
Total Liabilities	19,774,492.64
Total Liabilities & Shareholders' Equity	29,989,567.37

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Audit Year End Balance Sheet

Period to Date

For the Period from December 1, 2009 to December 31, 2009

ASSETS	·
Property & Equipment	
Land & Land Rights	210,340,76
Pipelines, Meters, Stations & Equipment	22,873,327,69
Construction Equipment & Tools	786,613.59
Vehicles	1,026,923.30
Office Furniture & Equipment	185,712.48
Construction in Process	156,390.54
Accumulated Depreciation	-9,036,699.04
Net Property & Equipment	16,202,609.32
CURRENT ASSETS	
Cash & Cash Equivalents	153,465.02
Accounts Receivable - Net of Allowance	3,101,968.38
Related Party Receivables	6,540,791.10
Inventory	768,760.35
Investment	•
Prepaid Expenses & Other Current Assets	227,984.20
Deferred Gas Cost	-758,418.27
Deferred Tax Asset - Current	
TOTAL CURRENT ASSETS	10,034,550.78
OTHER ASSETS	
Other Assets	1,000.00
Acquisition Adjustment	2,271,972.97
Deferred Tax Asset - Long Term	
Customer Relationships	
Total Other Assets	2,272,972.97
TOTAL ASSETS	28,510,133.07

Audit Year End Balance Sheet

Period to Date

For the Period from December 1, 2009 to December 31, 2009

Dividends Paid Retained Earnings (Loss) Prior -496,109.70 Retained Earnings (Loss) Current 1,647,866.92 Total Shareholders' Equity 11,862,941.65 Current Liabilities Bank Overdraft Line of Credit 2,100,000.00	SHAREHOLDERS' EQUITY & LIABILITES	
Issued & Outstanding - 100 shares 591,500.00 Additional Paid-in Capital 10,119,684.43 Dividends Paid Retained Earnings (Loss) Prior -496,109.70 Retained Earnings (Loss) Current 1,647,866.92 Total Shareholders' Equity 11,862,941.65 Current Liabilities Bank Overdraft Line of Credit 2,100,000.00	Common Stock - No Par Value	*
Additional Paid-In Capital 10,119,684.43 Dividends Paid Retained Earnings (Loss) Prior -496,109.70 Retained Earnings (Loss) Current 1,647,866.92 Total Shareholders' Equity 11,862,941.65 Current Liabilities Bank Overdraft Line of Credit 2,100,000.00	Authorized - 750 shares	
Dividends Paid Retained Earnings (Loss) Prior -496,109.70 Retained Earnings (Loss) Current 1,647,866.92 Total Shareholders' Equity 11,862,941.65 Current Liabilities Bank Overdraft Line of Credit 2,100,000.00	Issued & Outstanding - 100 shares	591,500.00
Retained Earnings (Loss) Prior -496,109.70 Retained Earnings (Loss) Current 1,647,866.92 Total Shareholders' Equity 11,862,941.65 Current Liabilities Bank Overdraft Line of Credit 2,100,000.00	Additional Paid-in Cápital	10,119,684.43
Retained Earnings (Loss) Current 1,647,866.92 Total Shareholders' Equity 11,862,941.65 Current Liabilities Bank Overdraft Line of Credit 2,100,000.00	Dividends Paid	
Total Shareholders' Equity 11,862,941.65 Current Liabilities Bank Overdraft Line of Credit 2,100,000.00	Retained Earnings (Loss) Prior	-496,109.70
Current Liabilities Bank Overdraft Line of Credit 2,100,000.00	Retained Earnings (Loss) Current	1,647,866.92
Bank Overdraft Line of Credit 2,100,000.00	Total Shareholders' Equity	11,862,941.65
Line of Credit 2,100,000.00	Current Liabilities	
	Bank Overdraft	
Notes Payable - Due Within One Year 655,600.83	Line of Credit	2,100,000.00
	Notes Payable - Dué Within One Year	655,600.83
Accounts Payable 2,249,664.06	Accounts Payable	2,249,664.06
Related Party Payables 1,583,683.03	Related Parly Payables	1,583,683.03
Deferred Charges	Deferred Charges	
Deferred Revenue 1,034,809.99	Deferred Revenue	1,034,809.99
Deferred Tax Liability	Deferred Tax Liability	
Accrued Expenses 2,174,939.65	Accrued Expenses	2,174,939.65
Total Current Liabilities 9,798,697.56	Total Current Liabilities	9,798,697.56
Other Liabilities	Other Liabilities	
Notes Payable - Due After One Year 6,731,136.86	Notes Payable - Due After One Year	6,731,136.86
Customer Deposits 117,357.00	Customer Deposits	117,357.00
Deferred Tax Liability - Long Term	Deferred Tax Liability - Long Term	
Total Liabilities 16,647,191.42	Total Liabilities	16,647,191.42
Total Liabilities & Shareholders' Equity 28,510,133.07	Total Liabilities & Shareholders' Equity	28,510,133.07

Period to Date

For the Period from December 1, 2008 to December 31, 2008

ASSETS	
Property and Equipment	
Land and Land Rights	90,794.00
Pipeline, Meters, Stations and Equipment	11,017,154.91
Construction Equipment and Tools	489,625.62
Vehicles .	515,618.55
Leasehold Improvements	84,957.89
Office Furniture and Equipment	237,309.55
Construction in Process	462,674.65
	12,898,135.17
Less: Accumulated Depreciation	3,404,962.07
Net Property and Equipment	9,493,173.10
Investment in PA Companies	316,632.14
Current Assets	•
Cash and Cash Equivalents	43,855.20
Accounts Receivable - Net of Allowance	1,850,542.65
Gas Imbalance	
Inventory	241,102.00
Related Party Receivables	493,161.17
Prepaid Expenses & Other Current Assets	59,111.86
Regulatory Asset - Unrecoverd Gas Cost	-299,896.68
Note Receivable - Due Within One Year	8,318.62
Deferred Tax Assets - Current	
Total Current Assets	2,396,194.82
Other Assets	
Deferred Charges - Net	17,014.32
Note Receivable - Due After One Year	64,149.52
Goodwill	**
Customer Relationships	· (f
Other Assets	1,000.00
Deferred Tax Asset - Long Term	•
Total Other Assets	82,163.84
Total Assets	12,288,163.90

Period to Date

For the Period from December 1, 2008 to December 31, 2008

SHAREHOLDERS' EQUITY AND LIABILITIES	
Shareholders' Equity	
Common Stock - No Par Value	
Authorized - 3,750 shares	
Issued and Outstanding - 2,100 shares	467,667.00
Additional Paid-In Capital	461,840.17
Dividends Paid	•
Retained Earnings (Loss) Prior	-15,541.94
Retained Earnings (Loss) Current	637,761.29
Total Shareholders' Equity	1,551,726.52
Current Liabilities	
Bank Overdraft	
Line of Credit - Due Within One Year	306,535.65
Notes Payable - Due Within One Year	4,648,232,84
Déferréd Compensation - Current Portion	W. L. W.
Accounts Payable	3,411,708.89
Related Party Payable	261,630.81
Deferred Revenue	311,402,81
Accrued Expenses	1,051,116.35
Deferred Tax Liability - Current	
- Total Current Liabilities	9,990,627.35.
Other Liabilities	
Notes Payable - Due After One Year	143,240.63
Regulatory Liability - Asset Retirement Obligation	527,238,57
Deferred Compensation - Net of Current Portion	44,051.83
Customer Deposits	31,279.00
Deferred Tax Llability - Long Term	
Total Liabilities	10,736,437.38
Total Liabilities and Shareholders' Equity	12,288,163.90

Period to Date

For the Period from December 1, 2009 to December 31, 2009

ASSETS	
Property and Equipment	
Land and Land Rights	133,360.00
Pipeline, Meters, Stations and Equipment	12,206,769.31
Construction Equipment and Tools	484,936.92
Vehicles	440,369.40
Leasehold Improvements	95,388.58
Office Furniture and Equipment	257,453.38
Construction in Process	627,117.63
	14,245,395.22
Less: Accumulated Depreciation	3,770,821.24
Net Property and Equipment .	10,474,573.98
	*
Investment in PA Companies	316,632.14
	fieldwint a file i
Current Assets	67 040 70
Cash and Cash Equivalents	67,818.78
Accounts Receivable - Net of Allowance	1,559,472.63
Gas Imbalance	
Inventory	317,615.54
Related Party Receivables	730,843.31
Prepaid Expenses & Other Current Assets	36,642.28
Regulatory Asset - Unrecoverd Gas Cost	124,621.35
Note Réceivable - Due Within One Year Deferred Tax Assets - Current	8,919.98
Total Current Assets	2,845,933.87
Total Carlotty Nacota	4,00,000
Other Assets	
Deferred Charges - Net	83,772.67
Note Receivable - Due After One Year Goodwill	55,229.54
Customer Relationships	
Other Assets	1,000.00
Deferred Tax Asset - Long Term	4 1 1
-	440,000,04
Total Other Assets	140,002.21

Period to Date

For the Period from December 1, 2009 to December 31, 2009

SHAREHOLDERS' EQUITY AND LIABILITIES	
Shareholders' Equity	• •
Common Stock - No Par Value	
Authorized - 3,750 shares	
Issued and Outstanding - 2,100 shares	467,667.00
Additional Paid-In Capital	496,311.68
Dividends Paid	
Retained Eamings (Loss) Prior	622,219.35
Retained Earnings (Loss) Current	808,983.71
Total Shareholders' Equity	2,395,181.74
Current Liabilities	
Bank Overdraft	
Line of Credit - Due Within One Year	1,499,169.80
Notes Payable - Due Within One Year	4,348,727.92
Deferred Compensation - Current Portion	
Accounts Payable	3,701,753.46
Related Party Payable	
Deferred Revenue	267,698.65
Accrued Expenses	955,764.12
Deferred Tax Liability - Current	
Total Current Liabilities	10,773,113.95
Other Liabilities	
Notes Payable - Due After One Year	97,712.94
Regulatory Liability - Asset Retirement Obligation	477,938.57
Deferred Compensation - Net of Current Portion	
Customer Deposits	33,195.00
Deferred Tax Liability - Long Term	
Total Liabilities	11,381,960.46
	13,777,142.20
Total Liabilities and Shareholders' Equity	13,111,142,20

Exhibit C Income Statements

BRAINARD GAS CORP. Statements of Operations For the Years Ended December 31, 2009 and 2008

		2009		2008
Revenue - Natural Gas Operations	\$	439,253	\$	405,711
Cost of Sales - Natural Gas Purchases		214,414		203,324
Gross Profit	- 11 - 1 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2	224,839		202,387
Operating Expenses				
Administrative expenses		989		838
Advertising, promotion & travel		-		114
Bad debt expense		1,040		1,331
Bank fees		234		136
Depreciation, amortization and accretion		16,114		11,238
General insurance		1,729		1,228
Management fees		96,000		96,000
Outside services		1,288		777
Pipeline supplies & other expense		1,397		454
Professional fees		19,447		23,854
Miscellaneous expense		491		44
Repairs & maintenance		5,809		4,546
Salaries & benefits		-		925
State & local taxes		16,979		27,085
Vehicle rentals & expense		263		181
Total operating expenses		161,780		168,751
Income from Operations	· ·	63,059	— <u>;</u>	33,636
Other Income (Expense)				
Income from non-utility operations		317		973
Interest expense		(7,020)		(6,667)
Total other income (expense)		(6,703)		(5,694)
Income Before Provision for Income Tax		56,356		27,942
Provision for Income Tax		6,171		500
Net Income	\$	50,185	\$	27,442

Audit Year End Income Statement

Period and Year to Date

For the Period from December 1, 2008 to December 31, 2008

	Current Period	Year to Date
REVENUE - NATURAL GAS OPERATIONS	4,170,512.39	27,030,330.22
COST OF SALES	3,371,692.42	21,045,657.83
GROSS PROFIT	798,819.97	5,984,672.39
GROSS PROFIT PERCENTAGE	0.19	0.22
OPERATING EXPENSES		
Salaries & Benefits	365,843.86	1,884,371.54
Depreciation & Amortization	82,244.30	824,510.99
Administrative Expenses	21,783.52	248,158.15
State & Local Taxes	159,190.86	430,615.50
Vehicle Rentals & Expense	6,248.33	73,529.59
Rent	24,523.92	293,590.58
Professional Fees	41,150.20	148,178.26
Outside Services	3,320.33	68,569.31
Repairs & Maintenance	-955,59	127,388.92
Bank Fees	8,240.03	168,224.59
General Insurance	6,961.54	76,932.56
Advertising, Promotion & Travel	2,906.64	30,452.17
Utilities	1,510.44	15,691.69
Pipeline Supplies & Other Expense	38,824.40	325,508.13
Corporate Overhead		
Total Operating Expenses	761,792.78	4,715,721.98
INCOME FROM OPERATIONS	37,027.19	1,268,950.41
OTHER INCOME (EXPENSE)		,
Income from Non-Utility Operations	112,139.12	394,756.51
Interest Expense	-31,845.98	-464,751,53
Gain (Loss) Disposal of Property Inventory Varlance	-18,461.16 ·	-13,772.44
Total Other Income (Expense)	-61,831.98	83,767.46
INCOME (LOSS) BEFORE TAX EXPENSE	98,859.17	1,185,182.95
Tax (Expense) Recovery	. 304D	
Provision for Income Taxes - Def Current	j.,	1.
NET INCOME (LOSS)	98,859.17	1,185,182.95

Summary Income Statement

Period and Year to Date

For the Period from December 1, 2009 to December 31, 2009

	Current Period	Year to Date
OPERATING REVENUE		
UTILITY REVENUE		
Gas Sales Residential	1,581,235.66	11,339,041,28
Gas Sales Commercial	800,439.48	6,880,576.28
Gas Sales Industrial	46,176,86	1,016,359.48
Service Charges	105,067.20	1,243,274,90
Transmission of Gas	56,050.08	405,452.65
Other Miscellaneous Revenue	16,076.57	222,608.82
Total Utility Revenue	2,605,045.85	21,107,313.41
STORÉ REVENUE		
Store Sales	•	
Store Cost of Goods Sold		
Total Store Income(Loss)		
Total Operating Revenue	2,605,045.85	21,107,313.41
Purchased Gas Cost - City Gate	1,743,152.26	13,699,006.31
Deferred Gas Cost	-42,963,66	1,405,517.57
Purchased Gas Expenses	1,434.09	56,343.95
Encroachment Gas Cost	21,136.00	-405,375,73
PURCHASED GAS COST	1,722,758.69	14,755,492.10
GROSS MARGIN	882,287.16	6,351,821.31
GROSS MARGIN PERCENTAGE	0.34	0.30
OPERATING EVERYORS		1. 34, 19
OPERATING EXPENSES	285.877.44	2,211,625.04
Direct Labor	1,294,35	53,601.17
Accrued Benefits	-31,454.75	-342,996.50
Capitalized Labor	·	•
Operations Expense	95,382,26	1,185,041.63 143,817.95
Maintenance Expense	9,773.08	143,017,80
Misc Expense	295,229.82	1,095,268.22
Depreciation & Amortization	290,229.02	1,090,200;22
Amortization-Customer Relationships	43,432.05	43,432.05
Gross Receipts Tax	43,432.05 5,655.53	323,115.53
Personal Property Tax General Taxes	2,649.37	25,264.27
Provision For Income Taxes - Def Current	2,048.37	20,204.21
Total Operating Expenses	707,839.15	A 729 460 26

INCOME (LOSS) FROM OPERATIONS

1,613,651.95

174,448.01

Summary Income Statement Period and Year to Date

For the Period from December 1, 2009 to December 31, 2009

Current Period Year to Date

OTHER INCOME & EXPENSES		
Material Sales Revenue	12,793.73	62,464.91
Other Inc Anchor Hocking	6,068.07	64,013.38
Gain/Loss on Disposal of Property	,	-33,549.45
Non Op Inc	16,402.91	197,122,31
Non Op Exp	864.78	253.96
Total Other Income & (Expenses)	36,129.49	290,305.11
Interest & Related Charges		
Interest Expense ST Debt	24,754.27	253,346.77
Interest Expense & Late Fees		2,743.37
Penálties		
Total Interest & Related Charges	24,754.27	256,090.14
INCOME (LOSS) BEFORE TAX EXPENSE	185,823.23	1,647,866.92
Income Tax Expense		
NET INCOMÉ (LOSS)	185,823,23	1,647,866.92

Orwell Natural Gas

AUDIT YEAR END INCOME STATEMENT

Period and Year to Date

For the Period from December 1, 2008 to December 31, 2008

	Current Period	Year to Date
Revenue - Natural Gas Operations	1,653,330.11	10,276,689.80
Cost of Sales - Natural Gas Purchases	1,078,584.68	7,045,167.01
Gross Profit	574,745.43	3,231,522.79
Gross Profit Percentage	0.35	0.31
Operating Expenses		
Administrative Expenses	31,756.00	236,844.77
Advertising, Promotion, and Travel	2,139.73	22,996.83
Bad Debt Expense		
Depreciation, Amortization, and Accretion	-78,737,50	389,363.66
Field Maintenance Supplies	-2,572.17	77,520.16
General Insurance	5,145.05	57,392.85
Management Fees		16,000.00
Outside Services	5,605.42	54,883.00
Pipeline Supplies and Other Expense	400.00	902.13
Professional Fees	46,896.94	186,764.94
Rent	17,120.87	204,466.42
Repairs and Maintenance	3,396.09	46,041.12
Salaries and Benefits	128,951.03	671,357.04
State and Local Taxes	42,534.05	259,829.82
Utilities	1,558.64	19,146.86
Vehicle Rentals and Expense	9,738.09	159,950.04
Corporate Overhead		
Total Operating Expenses	213,932.24	2,403,459.64
Income (Loss) from Operations	360,813.19	828,063.15
STORE REVENUE & (EXPENSES) Store Sales		
Store Sales Propane		
Store Sales Discounts	3.3	
Store Cost of Goods Sold	.3.47	
Rent .		
Salaries & Benefits	•	
Advertising	•	
Office Maintenance	-	
Office Supplies & Other		
Depreciation		
Bad Debt .		
Inventory Variance		

Tax Expense - State and Local

GROSS PROFIT (LOSS) STORE SALES

Orwell Natural Gas AUDIT YEAR END INCOME STATEMENT

Period and Year to Date

For the Period from December 1, 2008 to December 31, 2008

Year to Date

Current Period

Merchandise Sales			
Merchandise Cost			-900.0
Interest Income		430.01	7,363.1
Interest Expense	• .	-36,475.51	-322,029.6
Management Fee		9,667.00	131,004.0
Other Income			
Gain (Loss) on Disposal of Property		226.97	-5,739.3
Inventory Variance Expense			•
Income Tax Expense			
Provision for Income Taxes - Deferred Current			
i e			

Orwell Natural Gas

Summary Income Statement

Period and Year to Date

For the Period from December 1, 2009 to December 31, 2009

Current Period Year to Date			
OPERATING REVENUE		•	
UTILITY REVENUE			
Gas Sales Residential	823,224.65	5,258,626.87	
Gas Sales Commercial	386,833.83	2,482,699.93	
Gas Sales Industrial	9,592.69	72,545.76	
Transmission of Gas	65,523.91	412,159.99	
Other Misc Sales	455.26	55,927.95	
Service Fees	64,589.00	714,250.00	
Volume Bank Revenue	126.61	1,371.55	
Total Utility Revenue	1,350,345.95	8,997,582.05	
Total Opérating Revenue	1,350,345.95	8,997,582.05	
Purchased Gas	848,295.95	5,901,544.35	
Deferred Gas Cost	-3,662.35	-424,518.03	
Purchased Gas Expense	27.50	7,785.50	
Encroachment Gas Cost		,	
Total Purchased Gas Cost	844,661.10	5,484,811.82	
	*y .		
GROSS MARGIN	505,684:85	3,512,770.23	
GROSS MARGIN PERCENT	0.37	0.39	
OPERATING EXPENSES			
Salaries & Benefits	189,220.06	1,452,451.88	
Capitalized Labor	-55,821.00	-507,586.50	
Professional Fees	-10,962.62	153,479.38	
Management Fées			
Repairs & Maintenence	5,777.32	86,866.99	
Administrative Expenses	77,415.76	766,795.37	
Depreciation & Amortization	-13,890,55	378,515.27	
Amortization-Customer Relationships			
State & Local Taxes	33,698,60	249,353.41	
Gross Receipts Tax	9,267.29	9,267.29	
Bad Debt Expense (Recovery)			
Provision for Income Taxes - Def Current			
Total Operating Expenses	234,704.86	2,589,143.09	
INCOME (LOSS) FROM OPERATIONS	270,979.99	923,627.14	

Orwell Natural Gas

Summary Income Statement

Period and Year to Date

For the Period from December 1, 2009 to December 31, 2009

Current Period Year to Date

the second of th		
STORE REVENUE & (EXPENSES)		
Store Sales	6,628.38	99,741.68
Store Sales Propane	11,904.73	74,649.66
Store Sales Discounts		-7,284.85
Store Cost of Goods Sold	-12,317.94	-69,109.62
Rent .	-1,000.00	-12,000.00
Salaries & Benefits	-3,369.04	-45,620.79
Advertising		-752.63
Office Maintenance	-2,063.29	-8,922.55
Office Supplies & Other	-889.60	-4,467.52
Depreciation	-42.08	-1,711.30
Bad Debt		-2,988.95
Inventory Variance	1,547.05	839.09
Tax Expense - State and Local	2,086.76	3,324.38
GROSS PROFIT (LOSS) STORE SALES	-1,688.55	19,047.84
OTHER INCOME & (EXPENSES)		
Material Sales Revenue		2,040.35
Cost of Goods Sold - Materials		-1,681.60
Gain/Loss on Disposal of Property	-11,287.76	-24,286.56
Inventory Variance Expense	3,883.25	1,591.73
Interest Income	378.38	4,789.39
Non Op Inc	8,000.00	106,002.00
Non Op Exp		-1,334.96
Total Other Income & (Expenses)	-6,792.63	87,120.35
	4. V	
Interest & Related Charges		
Interest Expense ST Debt	17,776.08	217,052.14
Interest Expense LT Debt	86.13	3,633.98
Leased Vehicle Expense		
Penalties		125.50
Tötal Interest & Related Chärges	17,862.21	220,811.62
INCOME (LOSS) BEFORE TAX EXPENSE	244,636.60	808,983.71
Income Tax Expênse		

NET INCOME (LOSS)

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808,983.71

244,636.60

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in

Case No(s). 10-2330-GA-AIS

Summary: Application Joint Application of Brainard Gas Corporation, Northeast Ohio Natural Gas Corporation and Orwell Natural Gas Company for Approval of Long Term Financing Arrangements and for Expedited Consideration electronically filed by Mr. Andrew J Sonderman on behalf of Northeast Ohio Natural Gas Corporation and Orwell Natural Gas Company and Brainard Gas Corporation and Smith, Thomas Mr.