

Carl W. Boyd Manager, Compliance Direct Energy Business 412.667.5272 carl.boyd@directenergy.com

September 27, 2010

Public Utilities Commission of Ohio Docketing Division, 13th Floor 180 East Broad Street Columbus, OH 43215-3793

RE: Direct Energy Business, LLC Renewal Application - Docket 00-1758-EL-CRS

To Whom It May Concern:

Enclosed please find the Renewal Application of Direct Energy Business, LLC in PUCO Docket No. 00-1758-EL-CRS.

Please note that Direct Energy Business is requesting confidential treatment of Exhibit C-5. As such, Exhibit C-5 is being filed separately under seal in accordance with Rule 4901-1-24 of the Ohio Administrative Code. A redacted version of this exhibit is included in this submission.

If there are any questions or comments regarding this submission, please contact me.

Sincerely,

Carl W. Bovd

Manager, Compliance Direct Energy Business, LLC

Enclosures



The Public Utilities Commission of Ohio

	A PERSONAL PROPERTY.
Original CRS Case Number	Version
00 - 1758-EL-CRS	August 2004

RENEWAL APPLICATION FOR RETAIL GENERATION PROVIDERS AND POWER MARKETERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-11 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

A. <u>RENEWAL INFORMATION</u>

A-1 Applicant intends to be renewed as: (check all that apply)

□Retail Generation Provider ☑Power Marketer Power BrokerAggregator

A-2 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address

 Legal Name_Direct Energy Business, LLC

 Address
 1001 Liberty Avenue, Pittsburgh, PA 15222

 PUCO Certificate # and Date Certified_00-005(5); 10/30/2008

 Telephone #800.830.5923
 Web site address (if any) www.directenergybusiness.com

A-3 List name, address, telephone number and we b site address under which Applicant does business in Ohio

Legal Name Direct Energy Business, LLC Address 1001 Liberty Avenue, Pittsburgh, PA 15222 Telephone #800.830.5923 Web site address (if any) www.directenergybusiness.com A-4 List all names under which the applicant does business in North America Direct Energy Business, LLC

A-5 Contact person for regulatory or emergency matters

 Name Teresa Ringenbach

 Title Manager, Government and Regulatory Affairs

 Business address 9605 El Camino Lane, Plain City, OH 43064

 Telephone # 614.504.5544

 Fax # 614.504.5544

 E-mail address (if any) teresa.ringenbach@directenergy.4

A-6 Contact person for Commission Staff use in investigating customer complaints

 Name Kerry Hughes

 Title Director, Client Services

 Business address 1001 LIberty Avenue, Pittsburgh, PA 15222

 Telephone # 412.804.5571
 Fax # 412.667.6107

 E-mail address (if any) kerry.hughes@directenergy.com

A-7 Applicant's address and toll-free number for customer service and complaints

 Customer Service address 1001 Liberty Avenue, Pittsburgh, PA 15222

 Toll-free Telephone # (888) 925-9115
 Fax # 866.421.0257

 E-mail address (if any) customerrelations@directenergy.c.

A-8 Applicant's federal employer identification number # 25-1821047

A-9 Applicant's form of ownership (check one)

□Sole Proprietorship □Limited Liability Partnership (LLP) □Corporation □Partnership □Limited Liability Company (LLC) □ Other

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- A-10 <u>Exhibit A10 "Principal Officers, Directors & Partners"</u> provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-11 <u>Exhibit A-11 "Corporate Structure,"</u> provide a description of the applicant's corporate structure, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America.

B. MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- **B-1** <u>Exhibit B-1 "Jurisdictions of Operation,"</u> provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services.
- **B-2** Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.
- **B-3** Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.
 ☑ No
 ☑ Yes

If yes, provide a separate attachment labeled as <u>Exhibit B-4 "Disclosure of Consumer</u> <u>Protection Violations"</u> detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service denied, curtailed, suspended, revoked, or cancelled within the past two years.
☑ No
☑ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of** <u>Certification Denial, Curtailment, Suspension, or Revocation"</u> detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why.

- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.
- C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business.
- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.,).
- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted financial statements (balance sheet, income statement, and cash flow statement) for the applicant's CRES operation, along with a list of assumptions, and the name, address, e-mail address, and telephone number of the preparer.
- C-6 <u>Exhibit C-6 "Credit Rating,"</u> provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant.
- **C-7** Exhibit C-7 "Credit Report," provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization.
- C-8 <u>Exhibit C-8 "Bankruptcy Information,"</u> provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- **C-9** Exhibit C-9 "Merger Information," provide a statement describing any dissolution or merger or acquisition of the applicant within the five most recent years preceding the application.

D. TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- Exhibit D-1 "Operations" provide a written description of the operational nature of the **D-1** applicant's business. Please include whether the applicant's operations include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services as well as other services used to arrange for the purchase and delivery of electricity to retail customers.
- Exhibit D-2 "Operations Expertise," given the operational nature of the applicant's **D-2** business, provide evidence of the applicant's experience and technical expertise in performing such operations.
- Exhibit D-3 "Key Technical Personnel," provide the names, titles, e-mail addresses, **D-3** telephone numbers, and the background of key personnel involved in the operational aspects of the applicant's business.
- Exhibit D-4 "FERC Power Marketer License Number," provide a statement D-4 disclosing the applicant's FERC Power Marketer License number. (Power Marketers only)

MANAGUR, COMPLIANCE Signature of Applicant and Title

Sworn and subscribed before me this 24^{+n} day of September, 2010 Month

Signature of official administering oath

Kevin C. Macken, Notary Public Print Name and Title

COMMONWEALTH OF PENNSYLVANIA

Notarial Seal Kevin C. Macken, Notary Public City of Pittsburgh, Allegheny County My Commission Expires Jan. 14, 2014 Member, Pennsylvania Association of Notaries My commission expires on January 14, 2014

<u>AFFIDAVIT</u>

State of Pennsylvania :

County of Allegheny :

CARL W. BOYD , Affiant, being duly sworn/affirmed according to law, deposes and says that: Complian/CE (title) of Direct Energy Business, LLC; He/She is the MAN/AGER.

That he/she is authorized to and does make this affidavit for said Applicant,

- 1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
- The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 7. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

MANGODE, COMPLIANCE Signature of Affiant & Title Sworn and subscribed before me this 24^{+h} day of <u>September 2010</u> Month Year Kerrn C Marke Kevin C. Macken, Notory Public. Print Name and Title Signature of official administering oath COMMONWEALTH OF PENNSYLVANIA My commission expires on Jannary 14,2010 Notarial Seal Kevin C. Macken, Notary Public

City of Pittsburgh, Allegheny County My Commission Expires Jan. 14, 2014 Member, Pennsylvania Association of Notaries

7

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

9/27/2010 9:15:27 AM

in

Case No(s). 00-1758-EL-CRS

Summary: Application 2010 CRES Renewal Applciation of Direct Energy Business, LLC electronically filed by Carl W. Boyd on behalf of Direct Energy Business, LLC