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August 17, 2009

VIA MESSENGER DELIVERY

Ms. Renee Jenkins
Chief, Docketing Division
Public Utilities Commission of Ohio
180 E. Broad Street, 13th Floor
Columbus, Ohio 43215

In The Matter of: The Consolided Duke Energy Ohio, Inc.
Rate Stabilization Plan Remand and Rider Adjustment Cases
Case Nos. 03-93-EL-ATA, 03-2079-EL-AAM, 03-2080-EL-ATA,

03-2081-EL-AAM, 05-724-EL-UNC, 05-725-EL-UNC, 06-1068-EL-UNC, 06-1069-EL-UNC & 06-1085-EL-UNC

Dear Ms. Jenkins:

Re:

Enclosed please find an original and fifteen copies of Duke Energy Ohio, Inc.'s, Supplemental Response to the Commission's Entry of June 1, 2009.

Please accept the original and fourteen copies of this document for filing in the above identified matters. I would appreciate the return of a time stamped copy via the individual who delivers the same to you.

As always, please call me if you have any questions concerning this filing. Thank you.

Very truly yours,

Michael D. Dortch

Enclosures

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business rechnician 1/4 Bate Processed 8/17/2009

bcc: (w/ enc.): Rocco D'Ascenzo, Esq. Elizabeth Watts, Esq. Ms. Anita Schafer

BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the	:		
Consolidated Duke Energy Ohio, Inc.	•	Case Nos.	03-0093-EL-ATA
Rate Stabilization Plan Remand and	:		03-2079-EL-AAM
Rider Adjustment Cases	•		03-2080-EL-AAM
Rider Adjustment Cases	:		03-2081-EL-ATA
	:		05-0724-EL-UNC
	•		05-0725-EL-UNC
	•		06-1068-EL-UNC
	•		06-1069-EL-UNC
	•		06-1085-EL-UNC

SUPPLEMENTAL RESPONSE TO THIS COMMISSION'S ENTRY OF JUNE 1, 2009

On June 1, 2009, the Public Utilities Commission of Ohio's attorney examiner ("Commission" or "PUCO"), issued an entry (Entry) directing Duke Energy – Ohio, Inc. ("DE-Ohio") to file no later than June 22, 2009, in the public docket in these cases, those pages subject to this Commission's protective orders that should be modified as the result of information released in the docket of the United States District Court for the Southern District of Ohio in the matter of Williams v. Duke Energy International, Inc. Civil Action 1:08-cv-046 ("Williams"), so that the released information can now be included as part of the public record in the Commission's docket.

On June 22, 2009, as directed by the attorney examiner, DE-Ohio submitted the documents as redacted in the *Williams* case along with an attachment that described the documents disclosed in the *Williams* case; identified an exhibit in which those documents are found in the Commission's record; and identified the documents by PUCO bates page numbers previously assigned to the documents.

On July 17, 2007, again pursuant to the attorney examiner's direction, the Office of Ohio Consumers' Counsel ("OCC") identified additional documents to DE-Ohio which it believes should be "unredacted" in the Commission's public record for the reason that the information redacted within those documents has been revealed by the documents released within the *Williams* case.

DE-Ohio agrees with OCC that the additional materials identified by OCC contain information released to the public within the *Williams* case and therefore files, as an attachment hereto, the entirety of the materials identified by OCC. As OCC explained in its transmittal of the attachment to DE-Ohio on July 17, 2009:

[T]he portions of the documents that are lightly shaded should not be redacted. They were either unredacted by the PUCO or should be unredacted after documents were filed in federal court. The portions of the documents that are heavily shaded (and therefore not readable) would remain redacted.

No additional redactions exist that are currently under dispute with any other party.

Respectfully submitted,

Rocco D'Ascerpo (kg M)
Elizabeth Watts (0031092)

Associate General Counsel

Rocco O. D'Ascenzo (0077651)

Senior Counsel

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Attorneys for DUKE ENERGY RETAIL SALES, LLC and CINERGY CORP.

CERTIFICATE OF SERVICE

I certify that a copy of the foregoing was served electronically upon parties, their counsel, and others through use of the following email addresses this <u>//</u> day of August, 2009.

Staff of the PUCO

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Michael D. Dortch

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167
compel Cincinnati Gas & Electric Company to do
anything really other than to say to ask for that
filing, but they can't compel the Cincinnati Gas &
Electric Company to do anything.
Q. You said that this agreement had been
superseded. What agreement supersedes it?
A. It's superseded by the option agreements
Q. Okey. That's the individual option
agreements with the counterparties that are
identified in the first paragraph of this agreement?
A. Yes,
MR. SMALL: All right, let's mark this as
Exhibit 12.
(EXHIBIT MARKED FOR IDENTIFICATION.)
Q. Now, we're going to be using Exhibit 11
and Exhibit 12.
counterparty in paragraph 1 of Exhibit 11, right?
A. Yes,
Q. And Exhibit 12, what is that document
Bates stamped I through 147
A. That's the option agreement that DERS has
with with the put

Q. I just asked you what superseded the

option that DERS bought from

	114
1	A. I don't know. I wasn't a party to the
2	negotiating of these contracts, so I don't know
**	exactly.
4	Q. Were you involved in the creation in any
5	way of the option agreements, for instance, Exhibit
5	12?
7	A. I was net.
8	Q. Okay. I'm going to mark Exhibit 15 Bates
9	stamped 333.
10	(EXHIBIT MARKED FOR IDENTIFICATION.)
11	Q. Now, this agreement I'm sorry, this
12	document is dated April $4^{\pm 3}$, 2005, which is after
13	the option agreement; is that correct? Or let me go
14	back.
15	Are there option agreements with
16	which is the subject matter of this letter that
17	are dated prior to April 4th, 2005?
15	MR. PARUTSKI: Correction for the record.
19	The letter refers to extracher than was
20	MR. SMALL: I'm sorry, Process
21	
22	MR. PAHUTSKI: Could you reread the

MR. SMALL: Let me start over again.

question, Mr. Small? I'm sorry, I lost it.

1	Q. Mr. Whitlock, is there a option agreement
2	between DERS and and is there an option agreement
3	between DERS and that predates April 4th, 2005?
4	A - Was and Who?
r,	Q. I believe that's 2000 Cambian
6	MR. PAHUTSKI: Mr. Small, if there is
7	such an agreement, it would be in the materials we
8	produced. Mr. Whitlock obviously is having
9	difficulty locating that, but if there is one, it
10	would be in the materials we produced.
11	MR. SMALL: This is kind of foundational.
13	I believe there is an agreement.
13	Q. The next question is going to be what is
14	the purpose of this April 4 th , 2005, letter which
15	is Exhibit 15? If you can answer that without going
16	through the document book, that would be fine.
17	A. This agreement seems to amend the option
18	premium payment for realtime pricing customers.
19	Q. And would that be in a preexisting option
SQ	agreement?
21	A. I believe that the second of the second o
₹2	the option agreements predated this letter.
23	Q. And that's when it's amended.

24

A. That's what it appears to me.

	121
2	would be legal counsel for them.
2	A. No.
3	Q. Have you in the and when I say "you,"
4	DERS
2	A. Yes.
6	Q have agreements with the city of
7	Cincinnati?
8	A. Yes.
9	No? No.
10	Q. All right.
7 E 4 A	MR. SMALL: I thought the answer was no,
12	but
1.3	Q. Have you had dealings with Duke Realty
14	Corporation or with Howard Petricoff?
15	A. Not to my knowledge.
16	Q. Does DERS have any agreements with
17	WANTE TELEVIPORT
1.8	A. Yes.
19	Q. And that was one of the GEG members?
20	That's all right, let's move on.
21	Does DERS have any agreement with
22	Α. Νο,
23	I think we provided the documents and all
24	the agreements that DERS's a party to.

1 2 5

1	which Mr. Sites is the actorney for?
2	A. I'm assuming that it's on Bates stamp
3	352, it's Exhibit 1 of the agreement.
4	Q. These are the hospitals.
5	A. I would assume. It says in fact, it
6	does, the first sentence, right. It says the
?	agreement attached agreement Exhibit 1.
8	Q. Very well, thank you.
9	A. You're welcome.
10	MR. SMALL: Exhibit 19.
11	(EXHIBIT MARKED FOR IDENTIFICATION.)
12	Q. Mr. Whitlock, this agreement superseded
1 3	the "this agreement" being Exhibit 19, superseded
] 4	the agreement shown in Exhibit 18?
1.5	A. Yes.
16	Q. And now I'm going to go to Exhibit 20,
7	Bates stamped 204.
8	(EXHIBIT MARKED FOR IDENTIFICATION.)
9	Q. Mr. Whitlock, the option agreement,
0	similar to the previous situations in Exhibit 20,
1	superseded the agreement in Exhibit 19, at least with
2	respect to design Mospital?
3	A. Yes, I take it at 212, Bates stamp 212,
4	Section 9.7 of your Exhibit 20, it talks about this

CONFIDENTIAL - Hixon Testimony Case No. 03-93-EL-ATA

examples one Option Agreement from each of the three "customer groups" that

are attached to my testimony.

3

Date	Agreement between:	And:	Member	Attacinnent
12/28/04 through 1/25/05	Cinergy Retail Sales, LLC	ia Haspitak		17
12/31/04		C	OEG	17
1/1/05	Cinergy Retail Sales, LLC		OEG	17
1/12/05	Cinergy Retail Sales, LLC		OEG	17
1/14/05			OEG	17
1/19/05	Cinergy Retail Sales, LLC	Air Products	OEG	17
2/2/05	Cinergy Retail Sales, LLC	Alk Steel	OEG	17
12/20/04	Cinergy Retail Sales, LLC	Mathitan 2	IEU-Ohio	17
12/20/04	Cinergy Retail Sales, LLC	OM .	IEU-Ohio	17

4

6

In addition to this table above showing the Option Agreements, attached to my testimony is a table showing all the agreements provided to OCC in which CRS was a party, by "customer group", and for the late. Pre-PUCO Order Agreements, Pre-Rehearing Agreements and Option Agreements).

9

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11

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Q52. WHAT ARE THE GENERAL PROVISIONS THAT ARE COMMON TO EACH OF THE OPTION AGREEMENTS?

12 A52. In general, under each Option Agreement with CRS, the customer would take
13 generation service from CG&E - either continue its current CG&E service or
14 provide notice it will take service from CG&E starting sometime during 2006
15 through 2008. The customer grants CRS the exclusive option to provide
16 generation to the customer during 2005 through 2008. CRS has the right to

Attachment 18

CONFIDENTIAL - Hixon Testimony Case No. 03-93-EU-ATA

1	exercise this option at any time. In exchange for this right, CRS will pay the
2	customers the "Option Payment" set forth in an Exhibit to the agreement. Each
3	Option Agreement superseded the Pre-Rehearing Agreements with these twenty-
4	two customers. 78
5	
6	The calculation of the Option Payment was different for customers, but did
7	generally follow the pattern of CRS reimbursing components of CG&E's
8	Provider of Last Resort Charge established in the Pre-Rehearing Agreements.
9	For example, in the basic Option Payment to state of Fairfield are the
10	following amounts paid by the hospital to CG&E for the MBSSO:
t I	• Che (1) Will per (Wh. vi generation.
12	
13	
14	MF intexcess of 4% of little g
15	A Request for Invoice Payment showing the calculation of a payment to Message
16	Toputal of Fairfield is attached to my testimony 80
17	
18	As another example, for the Option Payment to the payment amount is
19	calculated using the following formula:
20	· CG&F's MBSSQ including all charges islated to generation service

Attachment 17 at Bate stamp 30-81 and 87 (Mercy Hospital of Paulicity), at Bate stamp 3 and 9 (AK Stant Sand at Bate stamp 34 and 11 (Ministran)

² Attachment 17 at Bate stump 89, at Exhibit A.

[&]quot; Attachment 19 at Bate stamp 432-433.

c 00217

CONFIDENTIAL - Hixon Testimony Case No. 03-93-EL-ATA

l		· Less Big Com FPR modulus id sinch in a salita fallen
2		It appears that the end result of this calculation is that the reimbursed for
3		RICE SECTION OF THE PROPERTY O
4		Invoice Payment showing the calculation of a payment to the state is attached to
5		my testimony. 82
ć		
7		The third example is a basic Option Payment from CRS to the care thich is for
8		the following amounts paid by the street and CG&E:
9		
0		
ł		
2		
3		· AME in expression of the registers with
4		A Request for Invoice Payment showing the calculation of a payment to
5		Manufactures attached to my testimony. 84
6		
7	Q53.	WHAT ARE THE COMPONENTS OF CG&E'S PUCO-APPROVED MBSSO
8		AND WHAT COMPONENTS ARE BYPASSABLE?

⁴⁵ Attachment 17 at Bate stamp 11, at Exhibit A.

Attachment 19 at Bate stamp 887-888.

⁸³ Attachment 17 at Bate stamp 44, at Exhibit A.

^{*4} Attachment 19 at Bate stamp 654-655.

CINERGY.

139 East Fourth Street P.O. Box 960 Cincinnati, OH 45201-0960

April 4, 2005

Mr. David F. Boehm
Attorney for the Ohio Energy Group
Boehm, Kartz & Lowry
Attorneys at Law
36 East Seventh Street
Suite 1510
Cincin nati, OH 45202

Re: Calculation of RTP Option Payments

Dear Dave:

As you are aware, in the course of negotiating the CRS option agreements with OEG members and conditions of their existing RTP would continue through December 31, 2008. More specifically with respect to the fit was agreed that the C81 and BDH defined in the RTP would remain in effect for the entire term of the agreement provided their was no substantive increase in their load during the term of the agreement. While both parties have and continue to agree to this handling of the RTP accounts, I am writing on behalf of Cinergy Retail Sales with the purpose of to the calculation of the option payments to be made quarterly by Cinergy Retail Bales to OEG members taking RTP service.

The Onio Energy Group, on behalf of its members, and Cloergy Retail Sales, LLC (the Parties), hereby agree that under the Option Agreement dated January 20, 2005 between Cinergy Retail Sales, LLC and Later Late

Please confirm your agreement to the above by signing and returning the duplicate copy of this tetter.

mes B Gainer

David F. Boehm

Attorney for the Ohio Energy Group

OHA/CG&E SETTLEMENT TERMS (5/5/04)

- Each OFIA member and all their accounts maintain their current generation rate through 12/31/08.
 - a. Cinergy affiliated CRES will offer to sell generation to all OHA member accounts at a firm power, all-in, fixed rate of littles to be per kWh; except as indicated in section 1(d) below.
 - b. Cinergy Corp. will reimburse OHA members on a quarterly basis for any transfer Charge (RSC) actually paid by members through December 31, 2008.
 - c. Off A member accounts avoid additional first and panels are expenses.
 - d. Accompanie Children's Trouplines maintain their current RTP pricing through 12/31/08.
- The generation offer indicated in 1(a) above will be an option for OHA member accounts to accept at anytime prior to 12/3 1/08 and the term of such generation arrangement will be designated by the member accounts but will extend no longer than 12/31/08.
- 3. OHA members pay the final PUCO approved the scharge.
- 4. There will be no new charges for dual feeds for existing load, until at least 12/31/08. Significant increases in member load subject to charge for dual feeds pursuant to a sariff approved by the PUCO.
- Existing tariff load management riders will continue to be available to member accounts through 12/31/08.
- CG&E will provide a management/administration fee to OHA of \$50,000.
- 7. This offer is conditioned upon the support of the OHA for a Stipulation filed by CG&E and OHA in CG&E's RSP case and an order by the PICO acceptable to CG&E. Such order would also include fuel cost recovery mechanism acceptable to CG&E.
- This offer is conditioned on the filing of a Stipulation with the PUCO with a sufficient number of signatory parties such that it may result in an order adopting the Stipulation.

electric rates were frozen, and the original plan was for all of the utilities to offer market-based rates following the end of the Market Development period. The Market Development period was scheduled to end no later than 12/31/05.

By 2003, the PIJCO and other groups became concerned that the competitive electric retail market in Ohlo was not Afficiently robust to prevent wild price swings under pure competition and market pricing. The problems in California and the subsequent Enron meltdown also colored their feelings. As a result, they asked the utilities to offer Rate Stabilization Plans in lieu of pure market pricing

CG&E (Duke Energy Ohio) filed its RSP (known as the Electric Reliability and Rate Stabilization Plan, ERRSP) during the first half of 2004. A number of large customers, some represented by industry groups, intervened in the filling. CG&E's and the PUCO's goal was to obtain rapid approval of the RSP such that the new rates could go into effect on 1/1/2005. The Interveners represented a roadblock, however. To eliminate this roadblock and prevent a formal hearing, CG&E negotiated special conditions with the interveners and ultimately reached agreements with them.

The original settlement agreement with the interveners called for Cinergy to form a "CRES" (Certified Retail Electric Supplier - the State of Ohio must certify all retail electric providers in terms of creditworthiness, etc.). The Cinergy CRES was to provide generation service for the interveners at pre-specified, contractual rates. At the last minute (i.e., December 2004), Cinergy's top management decided that the CRES settlement was too risky, and Cinergy essentially decided to not follow through with the contract. To prevent lawsuits for breach of contract, Cinergy entered into negotiations with each of the parties and agreed to make monthly or quarterly payments in lieu of offening generation service from the CRES.

So as you can see, the "CRES" customers are actually full-requirement customers of Duke Energy Ohio, but they receive payments from the Company instead of receiving generation service from the Cinergy CRES (the Cinergy CRES does not have any retail customers, but has at least \$22 million of expenses).

The payments for each group of the "CRES" customers differ from each other. Generally speaking, the contracts with each group specify that the customers belonging to that group will receive refunds of various RSP riders (e.g., Rider AAC, Rider FPP, Rider IMF, Rider SRT, etc.). Each month or quarter, I prepare statements that show the amount of money that is to be refunded to each customer, and the payments are made from the CBU's (non-regulated generation) budget.

Trese payments will last through December 2008 at which point the ERRSP will terminate.

By the way, the "CRES" customers include some of the largest action of the payments. That is why the payments total about 522 million per year. All Steel by assistances that is and others. That is why the payments total about 522 million per year. All Steel by assistances that continues.

Hope this helps

Rate Services 513 287-3337 CONFIDENTIAL PROPRIETARY
TRADE SECRET

From: Wathen, Don

Sent: Thursday, May 11, 2006 3:08 PM

To: Ziolkowski, Jim

Subject: PW: CRES Payments

Jim,

Can you respond to Jon's question? You and Tim are the only ones I'm aware of who know this stuff

From: Gomez, Jon

Sent: Thursday, May 11, 2006 3:00 PM

7.

That's the option agreements, I'm referring to the agreements with largely the industrial customers, and so forth. Have you seen spreadsheets where it shows either the calculation or the amounts that would be paid under the option agreement?

- A. I don't quarrel with the fact that I reviewed spreadsheets that had dollars associated with it. I'm just not sure that those were in the time frame of the option agreements or not. I'd have to go back and look at when those spreadsheets were being prepared.
- Q. What spreadsheets are you referring to?? What spreadsheets were prepared that you have seen?
- A. I recall there being spreadsheets, you know, that value the various moving pieces of the rate stabilization plan.
- Q. By "moving pieces" do you mean the components such as AAC and IMF, is that what you mean?
 - A. Sure.
- Q. Okay. What I was referring to would be spreadsheets that would show not matters on an aggregate basis for the 03-93 components of rates, but for individual companies such as

A. Okay.

1.4

- Q. There are a series of e-mails here, and the first one in time order is October 21st, 2004, 12:58 p.m., it's from you and it was sent to Uma Nanjundan with a CC to Jack Farley. Bo you see that in the middle of the page?
 - A. Yes.
- Q. Why were you making this request? And there's a request concerning "Are these current?"

 And then a reference to "

 What are "these"? What is the reference
- to "Are these current?" What is your inquiry?

 A. They provided the cost to serve, and the
 - Q. Okay. And so you received the second e-mail which refers to cost to serve

"these" would refer to the cost to serve.

- -- I'm sorry
 - A. Uh-huh.
 - Q. How was the data used? What was the purpose for obtaining the data?
- A. All during this time Cinergy Retail Sales was, you know, contemplating entering into the very agreements that we've been talking about here today, and they were evaluating the costs to serve those

I knew that there were other customers involved, and I was really out of clarification -- why would I get an e-mail talking about.

The very documents that we were talking about addressed more customers than these there, and I believe that I was asking what about the others? Why are they not here?

- Q. I'm not entirely following you. The reason for that is the first e-mail in time order on the first page, GCF-1, is your e-mail, 12:58 on October 21st, 2004. What was -- what had initiated or what was the purpose for your initial contact with this subject matter?
- A. Well, the initial -- just allow me to disagree with you. The initial e-mail is from Uma. dated October 20th.
 - Q. Oh, I see. The day before.
- A. Yeah. It was just -- it was a very, very shallow question. You've mentioned three, but there's others you haven't mentioned. There's not a lot of thought that went behind this e-mail. It's like your wife mentioning one of your kids but not the other.

Ġ

1	Q. All right. It appears as though
2	Ms. Nanjundan is responding to an earlier request
3	that you made of Mr. Farley, if I understand that
4	e-mail at the bottom. "As per your request made to
5	Jack Farley." Do you see that?
6	A. Yes.
7	Q. What request did you make to Mr. Farley?
8	A. I don't know, but I may very well have
9	asked for something with regard to all the companies
10	which caused me to send the second e-mail.
11	Q. And when you are referring to all the
12	companies, what companies are you talking about?
13	A. In addition to all Steel, Classes and Company
14	the ones that I was thinking about when I wrote this
15	e-mail were company of the state of the stat
16	Q. Okay. And is there something special
17	about that set of customers? It certainly excludes
18	an awful lot of other customers. Is there something
19	special about that set of
20	A. Not that I can recall, but I understand
21	your question. Not that I can recall.
2	Q. Did you have regular correspondence, and
23	by that I mean contact, here we see e-mail with

CONFIDENTIAL PROPRIETARY TRADE SECRET

CINERGY.

139 East Fourth Street P.O. Box 960 Cincinnati, OH 45201-8966

April 4, 2005

Mr. David F. Boehm Attorney for the Ohilo Energy Group Boehm, Kurtz L Lowry Attorneys at Law 36 East Seventh Street Suite 1510 Cincinnati, ON 45202

Re: Calculation of RTP Option Payments

Dear Dave:

As you are aware, in the course of negotialing the CRS option ogreements with OEG members sentered that the terms and conditions of their existing RTP would continue through December 31, 2008. More specifically with respect to the was agreed that the CBL and BDH defined in the RTP would remain in effect for the entire term of the agreement provided their was no substantive increase in their load during the term of the agreement. While both parties have and continue to agree to this handling of the RTP accounts, I am writing on behalf of Cinergy Retail Sales with the purpose of claffying and paining written confirmation of the agreement that was reached with respect to the calcutation of the option payments to be made quarterly by Cinergy Retail Sales to OEG members taking RTP service.

The Ohio Energy Group, on behalf of his mambers, and Cinergy Retail Bales, LLC (the Parties), hereby agree that under the Option Agreement dated January 20, 2005, between Cinergy Retail Sales, LLC and Bales as a substantial configuration of the second control of the conductor of the defined BDH and CBL for Second Stantistics of the Parties also agree that all of the niders established in the CG5E rate stabilization plan, with the esception of the will be calculated based upon actual demand and energy consumption rather than the BDH and CBL defined in any RTP Agreement.

Please confirm your agreement to the above by signing and returning the duplicate copy of this tetter.

Samue B Gainer

David F. Boehm

Attorney for the Ohio Energy Group

DRE EMEN	y Ohio (TS	WHEET IN	03-93-EL-ATA (Remend)		m a n harmon m		. 			
ют	Турае	Liste	Document	Super Party I	Fany 2	Mg/lipin?	Group	Het No	Heg.	51
	er Apr	9/25/04	Agreement	CR6	CONTRACTOR OF THE PARTY.	٧	IEU		341	
	er Adt	11804	Agrimentalii	5/28/04 CRS		Y	IEU		134	
Pub Cops	оп Арг	3/30/04	Option Agmenteral	CPS		ξ	ÆU	508.587	50	
FES SUE	MI ADT		Agragnism	CAS 8	1780	Σ. Y	- 影	i	14	
	er Agr		Agriculture	5/28/04 CRB		7	ÆU		334	
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DEPOSITION EXHIBIT
#3
FICKE

Schefer, Anita

From:

Nanjundan, Uma

Sent:

Thursday, October 21, 2004-1:10 PM

To: Co: Ficke, Greg Farley Jack

Subject:

RE: Industrial load pricing

CONFIDENTIAL PROPRIETARY

TRADE SECRET

Greg,

Yes prices are current. If you like to have valuation for 4 counterparties, we can get this to you. Please let me know.

thanks

Uma

---- Original Message ----

From:

Ficke, Greg

Senti

Thursday, October 21, 2004 12:58 PM

Te: Cc: Nanjundan, Uma Parley, Jack

Subjects

RE: Industrial load pricing

Are these current? What about

From:

Nanquestan, Uma

Sent:

Wednesday, October 20, 2004 1:52 PM

To:

Ficke, Greg Farley, Lack

Cc: Subject:

FW: Industrial load pricing

Importance:

High

Greg,

As per your request made to Jack Farley, I am providing the cost to serve t

<< OLE Object Microsoft Excel Workshoet >>

Please note that load factor assumptions are criticial in pricing these deals.

Please let me know if you have any questions.

Thanks

Uma

DEPOSITION EXHIBIT

CONFIDENTIAL PROPRIETARY

TRADE SEGRET

Schafer, Anita

From:

Nanjundan, Uma

Sent:

Wednesday, October 20, 2004 1:52 PM

To:

Ficke, Greg Farley, Jack

Cc: Subject:

FW. Industrial load pricing

Importance:

High

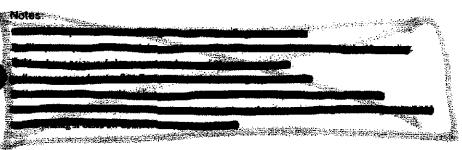
Attachments:

Microsoft Excel Worksheet

Greg.

As per your request made to lack Farley , I am providing the cost to serve in the s

					and the second s
Customer	MW - Max	(peak Cost	to serve Load	Factor Range	in prices for cost to serve
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Please note that loud factor assumptions are criticial in pricing these deals.

Please let me know if you have any questions.

Thanks,

Urna

1	2005 there were some there was another
2	clarification order about April of 2005 regarding
3	return pricing and things like that.
4	Q. Okay. I'm going to mark Exhibit 7. It's
5	Bates stamped I through 14.
б	(EXHIBIT MARKED FOR IDENTIFICATION.)
7	Q. Mr. Ziolkowski, the Exhibit 7 is labeled
8	Option Agreement By and Between Cinergy Retail Sales,
9	LLC and the research Do you have that in
10	front of you?
11	A. Yes.
12	MR. COLBERT: Excuse me, Mr. Small, might
13	this be a good time to go to a sealed transcript?
14	MR. SMALL: Sure. It's your designation.
15	MR. COLBERT: While he's talking about
16	the specific option agreements, the rest of this
17	should be under seal.
18	(CONFIDENTIAL PORTION EXCERPTED.)
19	
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24	

electric rates were frozen, and the original plan was for all of the utilities to offer market-based rates following the end of the Market Development period. The Market Development period was scheduled to end no later than 12/31/05.

Plans in lieu of pure market pricing.

OGSE (Duke Energy Ohio) filted its RSP (known as the Electric Reliability and Rate Stabilization Plan, ERRSP) during the first half of 2004. A number of large customers, some represented by industry groups, intervened in the filling. GGSE's and the PUCO's goal was to obtain rapid approval of the RSP such that the new rates could go into effect on 1/1/2005. The interveners represented a roadblock, however. To eliminate this roadblock and prevent a formal hearing, CGSE negotiated special conditions with the interveners and ultimately reached agreements with them.

The original settlement agreement with the interveners called for Cinergy to form a "CRES" (Cartified Retail Electric Supplier - the State of Ohio must certify all retail electric providers in terms of creditworthiness, etc.). The Cinergy CRES was to provide generation service for the interveners at pre-specified, contractual rates. At the test minute (i.e., December 2004), Cinergy's top management decided that the CRES settlement was too risky, and Cinergy essentially decided to not follow through with the contract. To prevent lawsuits for breach of contract, Cinergy entered into negotiations with each of the parties and agreed to make monthly or quarterly payments in lieu of offering generation service from the CRES.

So as you can see, the "CRES" customers are actually full-requirement outstomers of Duke Energy Ohio, but they receive payments from the Company instead of receiving generation service from the Cinergy CRES (the Cinergy CRES does not have any retail customers, but has at least \$22 million of expenses).

The payments for each group of the "CRES" customers differ from each other. Generally speaking, the contracts with each group specify that the customers belonging to that group will receive refunds of various RSP riders (e.g., Rider AAC, Rider FPP, Rider IMF, Rider SRT, etc.). Each month or quarter, I prepere statements that show the amount of money that is to be refunded to each customer, and the payments are made from the CBU's (non-regulated generation) budget.

rese payments will lest through December 2008 at which point the ERRSP will terminate.

By the way, the "CRES" customers include same of the birgins actal customers in the care to same and one of the Care of the care of the control of the same of the control of the same of the control of the control of the care of the control of the control of the care of

Hope this helps.

Air Services 513 287-3337 CONFIDENTIAL PROPRIETARY TRADE SECRET

From: Wathen, Don

Sent: Thursday, May 11, 2006 3:08 PM

To: Ziołkowski. Jim

Subject: PW: CRES Payments

Jim,

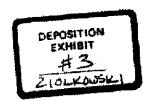
Can you respond to Jon's question? You and Tim are the only ones I'm aware of who know this stuff.

From: Gomez, Jon

Sent: Thursday, May 11, 2006 3:00 PM

Deposition Questions - Timothy Duff

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Page 16 of 16

US 217 CONFIDENTIAL PROPRIETARY TRADE SECRET

OPTION AGREEMENT

BY AND BETWEEN

CINERGY RETAIL SALES, LLC

AND

AK STEEL CORPORATION

This Option Agreement (the "Agreement") is entered into as of this 2nd day of February, 2005 (the "Effective Date") by and between Cinergy Retail Sales, LLC ("CRS") a Delaware limited liability company, and AK Smell Corporation ("AK Steel") a Delaware corporation (each individually a "Party" or collectively the "Parties").

RECITALS

WHEREAS. AK Steel operates steel manufacturing facilities in Middletown, Ohio and purchases electric power service from The Cincinnati Cas & Electric Company (CG&E) on metered accounts listed on Exhibit C.

WHEREAS, CRS has been certified by the Public Utilities Commission of Ohio as:a Certified Retail Electric Supplier ("CRES") and has the authority to engage in the sale of electrical power at retail;

WHEREAS, CRS and NA Blassedesire to establish terms and conditions for this option.

NOW, THEREFORE, for and in consideration of the mutual covenants contained herein, the Parties agree as follows:

ARTICLE I DEFINITIONS

The following definitions and any terms defined in this Agreement shall apply hereunder.

"Affiliate" means, with respect to any person, any other person (other than an individual) that, directly or indirectly, through one or more intermediaries, controls, or is controlled by, or is under common control with, such person. For this purpose, "control" means the direct or indirect

Cinergy Corporate Records
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DEPOSITION EXHIBIT

ownership of ten (10) percent or more.

"Hase Contract Price" means the price in SUS as set forth in Exhibit B to be paid by AK Steel to CRS for the purchase of Generation and Transmission service under this Agreement.

"Business Day" means a day on which Federal Reserve member banks in Ohio are open for business; and a Business Day shall open at 8:00 a.m. and close at 5:00 p.m. eastern prevailing time, unless otherwise agreed to by the Parties in writing.

"Maximum Demand" means AK Steel's combined maximum annual demands for all of Steel's accounts listed on Exhibit C with Cincinnati Cas & Electric ("CG&E") for the twelve months ending December 31, 2004.

"Canacity" has the meaning set forth in any Transmission Provider's tariff or MISO's transmission tariff, as amended from time to time, or as defined in any transmission tariff of a successor to MISO.

"Defaulting Party" shall have the meaning specified in Section 6.1.

"Energy" means electric energy of the character commonly known as three-phase, sixty hertz electric energy that is delivered at the nominal voltage of the Delivery Point, expressed in megawant hours (MWh).

"Event of Default" shall have the meaning specified in Section 6.1.

"FERC" means the Federal Energy Regulatory Commission or any successor agency thereto.

"Firm" means that the only excuse for the failure to deliver Energy by CRS or the failure to receive Energy by Kar Steel is Force Majeure or the other Party's failure to perform.

"Full Requirements Energy" means, except as provided herein, that AK Steel shall purchase all of its retail Energy requirements for its facility from CRS and that AK Steel shall not resell any of the Energy provided hereunder to any third party.

"Interest Rate" means, for any date the lesser of (a) two (2) percent over the per annum rate of interest equal to the prime lending rate ("Prime Rate") as may be published from time to time in the Federal Reserve Statistical Release H. 15; or (b) the maximum lawful interest rate.

"MW" means megawatt.

"Term" shall have the meaning specified in Article 4.1.

"Transmission Providers" means the entity or entities transmitting or transporting the Energy on behalf of CRS or AK Steel to the Delivery Point,

ARTICLE II OPTION

- 2.1 Electric Company ("CG&E") pursuant to the applicable tariffs or will provide notice by December 30, 2004 that it will purchase generation electric service from CG&E starting no later than December 31, 2005 in accordance with applicable CG&E tariff requirements.

 **Electric Company ("CG&E") pursuant to the applicable tariffs or will provide notice by December 31, 2005 in accordance with applicable CG&E tariff requirements.

 **Electric Service for all of PEC Beef Paccounts and load set forth in Exhibit C, including any increases in accordance with Section 3.1, as of December 31, 2004 ("Option"). In the event that an Electric Choice Insufficient Return Notice Fee is incurred by Alexandrius to switching back to CG&E standard tariffed service prior to January 31, 2005, an amount equivalent to said fee will be paid to Technology CRS.
- 2.2 CRS shall have the right to exercise this Option at any time during the Term of this Agreement.
- 2.3 In exchange for the Senti-granting CRS this option, CRS agrees to pay the sentence calendar year quarter of the Term, until exercise of the Option, the amount set forth on Exhibit A ("Option Payment"). The Parties agree that if the blee defaults or is definquent, after any applicable cure period, in any of its payments to any Cinergy affiliated company for any service provided to the CRS has the right to offset the Option Payment due hereunder with any amounts that are owed by the Cinergy affiliated company.

. 1

- 2.4 Sections this is an exclusive Option, in the overt AK Social larges its current steamed accesses the control service from any interpretability that is not CRS of an ARTH/Resoft CRS, then CRS shall consecut Option Proposes and the Agreement stall terminate and all obligations of the Parties becomes past compage.
- 2.5 If CRS exercises its Option, the Parties shall enter into a power sale agreement, including the terms set forth in Article III.

ARTICLE III CRS POWER CONTRACT TERMS

3.1 In the event CRS exercises its option, a power sale agreement between CRS and will be negotiated. The power sale agreement shall include generally accepted terms and conditions relating to the sale of competitive retail electric generation service, including, among others, the following terms:

- a. Energy Quantity and Type. CRS shall provide AK Statishish Firm, Full Requirements Energy and Capacity up to Maximum Demand ("Quantity"). If during the Term of this Agreement, Maximum Demand ("Quantity"). If during the Term of this Agreement, and Statishis additional load or accounts grains than Statishish such new load or account is not included within the terms of this Agreement and CRS shall have no obligation to provide Energy and Capacity to the Quantity set forth herein.
- b. Transmission Service and Charges. Transmission service will be provided in accordance with the open access transmission tariff of the Midwest Independent Transmission System Operator, Inc. or CG&E (or an affiliate on its behalf), whichever is applicable, as filed with the FERC and as it may be amended, from time to time, or any successor tariff.
- c. Base Contract Price. The Base Contract Price is set forth in Exhibit B.
- d. Change to Prices. As a retail sale, the power sale agreement is not subject to the jurisdiction of the FERC; nor shall either Party seek to have the FERC assert jurisdiction over the Agreement. However, to the extent that either the FERC or the Public Utilities Commission of Ohio asserts jurisdiction over the Agreement, the Parties agree that the Contract Price specified above is just and reasonable and consistent with the public interest. Neither CRS nor shall seek to modify the Base Contract Price through the auspices of any regulatory body.
- Term. The term of the power sale agreement shall be through December 31, 2008.
- f. <u>Credit</u>. The power sale agreement will have terms and conditions as similar as possible to CG&E's existing unbundled tariffs. CRS will not require surety bonds, deposits or other corporate guarantees.
- g. Adjusted Base Contract Price. If CRS exercises this option, then the combined not generation cost paid to CRS and CG&E will be an amount equivalent to Big G, plus III Production of the combined and the combined by the combined to the combined by the c

ARTICLE IV TERM OF AGREEMENT

4.1 Agreement Term and Effective Date. This Agreement shall become effective upon execution by the Parties. This Agreement shall extend from January 1, 2005 through and

including December 31, 2008, unless terminated earlier in accordance with the terms of this Agreement ("Term").

- 4.2 consists Termination. This Agreement terminates if the Commission in the ongoing COMM sheel cost recovery cases, fails to approve as part of the capped Provider of Last Resort Charge, a final cost recovery mechanism such that final nosts equal the average embedded fuel costs for all consumers in CG&E's service terminatory served by any Cinergy company. This Agreement shell also terminate if a court or administrative agency of competent jurisdiction issues an order depriving the Parties of the benefits of this Agreement or otherwise volding this Agreement. Before termination of this Agreement, the Parties agree to use best efforts to fulfill the intent of this Agreement by negotiating amendments to this Agreement that put the Parties in substantially the same averall economic positions as created under the PUCO's Order dated November 23, 2004 in Case.
- 4.3 After Termination. The applicable provisions of this Agreement shall continue in effect after termination thereof to the extent necessary to provide for final billing, billing adjustments and payments.

ARTICLE V BILLING

5.1 Payment. CRS shall submit the Option Payment to CRS shall submit the Option Payment to CRS shall submit the Option Payment to CRS shall submitted to an account or address designated by CRS shall be submitted to an account or address designated by

ARTICLE VI DEFAULTS AND REMEDIES

- 6.1 Events of Default. An "Event of Default" shall mean, with respect to a Party ("Defaulting Party"), the occurrence of any of the following:
 - 6.1.1 any representation or warranty made by the Defaulting Party ligrein shall at any time prove to be false or misleading in any respect material to this Agreement;
 - 6.1.2 the failure of the Defaulting Party to materially perform any covenant set forth in this Agreement (except to the extent constituting a separate Event of Default,) and such failure is not cured within five (5) Business Days after written notice thereof to the Defaulting Party;
 - 6.1.3 the Defaulting Party consolidates or amalgamates with, merges with or into, or transfers all or substantially all of its assets to, another entity and, at the time of such consolidation, amalgamation, merger or transfer, the resulting, surviving or

transferee entity fails to assume all of the obligations of such Party under this Agreement;

- 6.1.4 the failure to make when due, any payment required pursuant to this Agreement if such failure is not remedied within five (5) Business Days after written notice of such failure is given by the other Party; or
- 6.1.5 the Defaulting Party (i) files a petition or otherwise commences or acquiesces in a proceeding under any bankruptcy, insolvency, reorganization or similar law, or has any such petition filed or commenced against it and such petition is not withdrawn or dismissed within thirty (30) days after such filing, (ii) makes an assignment or any general arrangement for the benefit of creditors, (iii) otherwise becomes bankrupt or insolvent (however evidenced), (iv) has a liquidator, administrator, receiver, trustee, conservator or similar official appointed with respect to it or any substantial portion of its property or assets, or (v) is unable to pay its debta as they fall due.
- 6.2 Remedies upon an Event of Default. Upon the occurrence (and communican beyond the applicable cure period) of an Event of Default with respect to a Defaulting Party, the Non-Defaulting Party shall have the right to terminate this Agreement and exercise all rights and remedies available to it in law or in equity.

ARTICLE VII DUTY TO MITIGATE

7.1 Daty to Mitigate. Each Party agrees that it has a duty to mitigate damages and covenants that it will use commercially reasonable efforts to minimize any damages it may incur as a result of the other Party's performance or non-performance of this Agreement.

ARTICLE VIII GOVERNING LAW - DISPUTE RESOLUTION

- 8.1 <u>Coverning Law and Jurisdiction</u>. This Agreement and the rights and duties of the Parties hereunder shall be governed by and construed, enforced and performed in accordance with the laws of the state of Ohio.
- 8.2 <u>Dispute Resolution.</u> Any claim, controversy or dispute arising out of or relating to this Agreement, or the breach thereof, shall be resolved fully and finally by binding arbitration under the Commercial Rules, but not the administration, of the American Arbitration Association, except to the extent that the Commercial Rules conflict with this provision, in which event, this Agreement shall control. This arbitration provision shall not limit the

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right of either Party prior to or during any such dispute to seek, use, and employ sucillary, or preliminary or permanent rights and/or remedies, judicial or otherwise, for the purposes maintaining the status quo until such time as the arbitration award is rendered or the dispute is otherwise resolved. The arbitration shall be conducted in Cincinnati, Chio and the laws of Ohio shall govern the construction and interpretation of this Agreement, except to provisions related to conflict of laws. Within ten (10) Business Days of service of a Demand for Arbitration, the parties may agree upon a sole arbitrator, or if a sole arbitrator cannot be agreed upon, a panel of three arbitrators shall be named. One arbitrator shall be selected by CRS and one shall be selected by the sales A knowledgeable, disinterested and impartial arbitrator shall be selected by the two arbitrators so appointed by the parties. If the arbitrators appointed by the parties cannot agree upon the third arbitrator within ten (10) Business Days, then either Party may apply to any judge in any court of competent jurisdiction for appointment of the third arbitrator. There shall be no discovery during the arbitration other than the exchange of information that is provided to the arbitrator(s) by the Parties. The arbitrator(s) shall have the authority only to award equitable relief and compensatory damages, and shall not have the authority to award punitive damages or other non-compensatory damages. The decision of the arbitrator(s) shall be rendered within ninety (90) Business Days after the date of the selection of the arbitrator(s) or within such period as the Parties may otherwise agree. Each Party shall be responsible for the fees, expenses and costs incurred by the arbitrator appointed by each Party, and the fees, expenses and costs of the third arbitrator (or single arbitrator) shall be borne equally by the Parties. The decision of the arbitrator(s) shall be final and binding and may not be appealed. Any Party may apply to any court having jurisdiction to enforce the decision of the arbitrator(s) and to obtain a judgment thereon.

Notwithstanding the foregoing, the Parties may cancel or terminate this Agreement in accordance with its terms and conditions without being required to follow the procedures set forth in this Article.

ARTICLE IX MISCELLANEOUS

Personant, each Party represents and warrants to the other Party that: (a) it is duly organized, validly existing and in good standing under the laws of the jurisdiction of its formation and is qualified to conduct its business in each jurisdiction; (b) it has all regulatory authorizations necessary for it to legally perform its obligations under this Agreement and any other documentation relating to this Agreement; (c) the execution, delivery and performance of this Agreement and any other documentation relating to this Agreement are within its powers, have been duly authorized by all necessary action and do not violate any of the terms and conditions in its governing documents, any contracts to which it is a party or any law, rule, regulation, order or similar provision applicable to it; (d) this Agreement and each other document executed and delivered in accordance with this Agreement constitutes its legally valid and binding obligation enforceable against it in

accordance with its terms; (e) there are no bankruptcy proceedings pending or being contemplated by it or, to its knowledge, threatened against it; (f) there is not pending or, to its knowledge, threatened against it or any of its affiliates any legal proceedings that could materially adversely affect its ability to perform its obligation under this Agreement or any other document relating to this Agreement; (g) no Event of Default or event which, with the giving of notice or lapse of time, or both, would constitute an Event of Default with respect to it has occurred and is continuing and no such event or circumstance would occur as a result of its entering into or performing its obligations under this Agreement or any other document relating to this Agreement or any Transaction; and (h) it is acting for its own account, has made its own independent decision to enter into this Agreement and as to whether such Agreement is appropriate or proper for it based upon its own judgment, is not relying upon the advice or recommendations of the other Party in so doing, and is capable of assessing the merits of and understanding and understands and accepts, the terms, conditions and risks of this Agreement.

- 9.2 <u>Assignment.</u> This Agreement shall be assignable by CRS without the consent provided such assignment is to any other direct or indirect subsidiary of Cinergy Corp. provided that such direct or indirect subsidiary has an equivalent or higher credit rating than CRS. Any other assignment by either Party of this Agreement or any rights or obligation hereunder shall be made only with the written consent of the other Party, which consent shall not be unreasonably withheld.
- 9.3 Notices. All notices, requests, statements or payments shall be made as specified below. Notices required to be in writing shall be delivered by letter, facsimile or other documentary form. Notice by regular mail shall be deemed to have been received three (3) Business Days after it has been sent. Notice by facsimile or hand delivery shall be deemed to have been received by the close of the Business Day on which it was transmitted or hand delivered (unless transmitted or hand delivered after close of normal business hours, in which case it shall be deemed to have been received at the close of the next Business Day). Notice by overnight or courier shall be deemed to have been received two (2) Business Days after it has been sent. A Party may change its addresses by providing notice of the same in accordance with this Section 9.3.

To CRS:

James B. Gainer 139 East Fourth Street Cincinnati, OH 45202

Phone - 513-287-2633 Fax - 513-287-1902

TORK BUD!

David F. Bochm, Esq.

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CONFIDENTIAL PROPRIETARY TRADE SECRET

Michael L. Kurtz, Esq. Boehm, Kurtz & Lowry 36 E. Seventh Street, Suite 1510 Cincinnati, Ohio 45202

Ph: 513.421.2255 Fax: 513.421.2764

- 9.4 General. This Agreement constitutes the entire agreement between the Parties relating to the subject matter contemplated by this Agreement. This Agreement shall be considered for all purposes as prepared through the joint efforts of the Parties and shall not be construed against one Party or the other as a result of the preparation, substitution, submission or other event of negotiation, drafting or execution hereof. No amandment or modification to this Agreement shall be enforceable unless set forth in writing and executed by both Parties. This Agreement shall not impart any rights enforceable by any third party (other than a pensitted successor or assigned bound to this Agreement). No waiver by a Party of any default by the other Party shall be construed as a waiver of any other default. Any provision declared or rendered unlawful by any applicable court of law or regulatory agency or deemed unlawful because of a statutory change will not officewise affect the remaining lawful obligations that arise under this Agreement. The headings used herein are for convenience and reference purposes only. All indemnity and sudit rights contained herein shall survive the termination or expiration of this Agreement for three (3) years.
- 9.5 <u>Confidentiality.</u> Neither Party shall disclose the terms or conditions of this Agreement to a third party (other than the Party's employees, Affiliates, lenders, counsel, accountants or advisors who have a need to know such information and have agreed to keep such terms confidential) except in order to comply with any applicable law, regulation, or in connection with any court or regulatory proceeding applicable to such Party; provided, however, each Party shall, to the extent practicable, use reasonable efforts to prevent or limit the disclosure. The Parties shall be entitled to all remedies available at law or in equity to enforce, or seek relief in connection with, this confidentiality obligation.
- 9.6 <u>Counterparts</u>. This Agreement may be separately executed in counterparts each of which when so executed shall be deemed to constitute one and the same Agreement.
- 9.7 This Agreement supersedes and replaces the agreement between CRS and the between November 22, 2004. During the term of this Agreement, it supersedes and replaces any other agreements between the Parties or their affiliates related to PUCO Case No. 99-1658-EL-ETP. Upon the termination of this Agreement, any other settlement agreements between the Parties or their affiliates related to PUCO Case No. 99-1658-EL-ETP shall be in full force and effect according to their original terms.

CONFIDENTIAL PROPRIETARY TRADE SECRET

The Parties have caused this Agreement to be executed by their duly authorized representatives in multiple counterparts as of the Effective Date.

CINERGY RETAIL SALES, LLC

ring WP & GALL

Date: MAT 0 2005

THE STATE SEE STATE

Date 03/21/05

ATTORNEY

Exhibit A:

Customer Group: AK Steel Corporation Quarterly Option Payment Calculation

The CRS option payment made quarterly for the period January 1, 2005 through December 31, 2008 or the date upon which the option is exercised whichever comes first, will be equivalent to the following calculation:

The actual amount poid by AK Breef Corporation to The Consense Ges and Electric Company during the applicable culcular quarter under its out rel-based standard service offer (All 1941), percention and appropriately the Engensies of Case No. (\$193-EL-a La. The MESSO appropriate major indicates all changes culated to generallies service; but excludes transmission and distribution.

Less the following amount:

The applicable to iffed unboarded procession rate approved by the Commission in Case No. 99-1638-21-517
and also known as "Big C" almost in the pariff activities below?"

Tariff Schedule	Demand Charge (5 per kW)			Energy Charge (5 per kWh)		
	First Step	Second Sep	Additional	First Step	Second Step	Additional
DM.	144	- L	WA.			
D₽	1000	15.00		10,028098	4 W.O. (10)	NA.
DS	\$7,697,42	56 (50A				
TS			W A	North .		

Plas

Find and Furcious Power (PPP) - encluding Smithion Alternates Engineer

Plus

Inflationaries Malanomate Fund (IMF) up to an arrival appeal to 4% of Timbe 2

CONFIDENTIAL PROPRIETARY
TRADE SECRET

EXHIBIT B:

Customer Group: ** Steel Corporation CRS Generation Rates for Former Rate DP Standard Service Customers

Net Monthly Concretion And Transmission Bill Will Be The Following Pine Bill Up To 4% Of Little 2

Computed in accordance with the following charges. (Kilowatt of demand is abbreviated as kW and kilowatt-hours are abbreviated as kWh):

Generation Charges

- (a) Demand Charge
- (b) Energy Charge

(c) Fuel Charge

Transmission Charges

Customer will pay a transmission charge equivalent to the sum of all applicable transmission charges that they would pay to CG&E as a standard tariff customer. Transmission charges to be puld include, but are not limited to the following PUCO approved charges:

- (1) Network Transmission Services
- (2) MISO Schedule Charges
- (3) Net Congestion Charges

EXHIBIT B:

Customer Group: AK Steel Corporation

CRS Generation and Transmission Rates for Former Rate TS Standard Service
Customers

Net Monthly Bill

Computed in accordance with the following charges. (Kilovoit amperes are abbreviated as kVA and kilowatt-hours are abbreviated as kWb):

Generation Charges

(b) Bemand Charge

(b) Energy Charge

(d) Fuel Charge

The Poel Charge shall be equal to the Post and Purchase Passer (FT) thanks excluding Emission
Allowance Repeate Improved by CG&L.

Transmission Charges

Curromer will pay a transmission charge equivalent to the sum of all applicable transmission charges that they would pay to CG&E as a standard tariff customer. Transmission charges to be paid include, but are not limited to the following PUCO approved charges:

- (4) Network Transmission Services
- (5) MISO Schedule Charges
- (6) Net Congestion Charges

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Exhibit C:

Customer Group: AK Steel Corporation

Customer Account List

This agreement pertains to the following & Steel Composition account:



- ii. I authorize an RFP for payments under \$250,000; Dave Wozny authorizes payment > \$250,000 (generally only quarterly payments to
 - Duff to handoff task to Jim Ziołkowski after Q3 '05 payments
 - Duff to streamline process to provide both spreadsheet and completed RFP/Wire transfer does for Wozny's signature and forwarding to Accounts Payable.
 - 3. Bob Muench, a clerk in Accounts Payable, has handled these payments before and is a good resource for overcoming Accounts Payables' sometimes rigid documentation rules.

b. ESG (EDI vendor)

- i. \$1000/mo. minimum
- ii. Two year term expiring 12/31/06
- iii. Sec. 2.2 requires termination notice 90 days prior to expiration, otherwise contract automatically renews for one year.

c. OATI (scheduling vendor)

- i. Contract
 - 1. Twelve month term commencing 12/2/04
 - Sec 5.01 Automatic renewal for indefinite term unless terminated pursuant to Sec. 5.02
 - 3. Sec. 5.02 60 notice to terminate required
- ii. Security Administration
 - 1. Alan Mok and Jason Barker own the common certificates
 - Logon information written inside "OATI" folder in CRS Official Files (i.e., files from Jason Barker's desk).
 - Alan will likely have to assist if OATI is actually ever used, to get the Barker certificate switched to the next person.

d. Toll free phone number

- i. Required by PUCO under terms of CRES certification
- ii. Phone line / email answerable by J. Barker and J. Deeds
- iii. Tim Schalk can connect/disconnect upon request

e. Website

- i. www.cres.cinergy.com
- ii. Ginny Segbers in Creative Services set this up, I presume she can tear it down. Website should be taken offline if CRS is decertified by PUCO. I think there is regulation to have the site up to retain certification.

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No. 3 were negotiating and, in fact, entered into what I called option agreements.

- Q. Right. And when you refer to Exhibit 3. you're referring to the parties in the column labeled Party 2 and the agreements that are listed as option agreements.
 - A. Correct.

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- Q. When did you become aware of the -generally aware of the agreements that you referred to on Exhibit 3, the option agreements?
- A. Around the time frame that they were signed.
 - Q. Approximately December 2004?
 - A. Yes.
- Q. And how did you become aware of those agreements?
- A. It would have either been through e-mail or halfway conversation, a letter. I don't recall how, but it could have been any one of those.
- Q. And are you familiar with the individuals who worked on drafting the option agreements?
- A. Not firsthand, although I would have assumed that Jim Gainer and Paul Colbert would have been involved in that drafting.

A. May and November I occasionally got e-mails from the Cinergy Retail Sales representatives or from the lawyers as things were going on. I don't recall ever getting a copy of the option agreements either drafts or finals. And I think that just speaks to my level of involvement during that particular time frame.

- O. The time frame you're talking about is the end of 2004.
 - A. Correct.
- Q. And do you know why a third round of negotiations were undertaken with customers such as which is shown on Exhibit 12? -
- A. I believe that the previous agreements. the November agreements, would have been voided by the Commission's action.
- O. And how is that connected with the option agreements that were dated around December 2004?
 - I don't know that it is connected.
- Q. Well, my question was why were the agreements - third round of negotiations undertaken, and your response was that others' second round was voided. I don't think that's responsive to my question which is: Why was a third round of

Q. Would it have included the other individuals that you mentioned earlier as having been involved in the May and November negatiations?

A. Yeah. You asked about the drafting specifically here, but with regard to the entire agreement, the individuals that I mentioned that were representing Cinergy Retail Sales of course would have guided the drafting of these option agreements.

Q. Okay. How about Mr. Steffen who you mantioned earlier?

A. You igrow, I would ask - I would ask Jack 12 that question. I am not aware of his level of involvement with the option agreements, because I wasn't involved. I knew he was involved in the others because I was involved in those, but I don't know to what extent he was involved in the option agreements.

Q. So you're more involved in the negotiations over the May and November agreements and not involved in negotiating or - when you say "negotiating," I'm talking about the broader context that you were talking about, preparing and background and so forth, you were more involved in the May and Nevember than in the December,

negotiations and agreements undertaken?

MR_DORTCH: Objection; question was asked and answered.

MR. SMALL: Well, the question wasn't answered, sp . . .

- A. The only thing that I can speculate is that the Cinergy Retail Sales was interested in the option and the customers were interested in, you know, selling that option.
- Q. Previously, and I'll refer to Exhibit 6. we had a discussion about the November agreements and this particular agreement has to do with mambers of the Ohio Energy Group. Is it your understanding that the agreements about this time, those agreements that we showed in Exhibit 3, were all pretty much the same agreement, general terms and conditions?

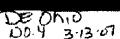
MR. DORTCH: Objection; documents speak for themselves, and there's a whole let of agreements there and not all of them have been shown to the wimess, but --

MR. SMALL: I'm asking for his general understanding since he doesn't know the particulars 22 23

Q. Do you have a general understanding

EXHIBIT

12 (Pages 59 to 62)



1 greater volatility might result in a higher price. 2 Now, you recognize the Senate Bill 3 3 treated electric supply as a deregulated commodity, 4 generally speaking; isn't that right? 5 Senate Bill 3 restructured Ohio's Α. 6 electric industry to make generation competitive. 7 So is there anything wrong just in -- is 8 there anything wrong with an option agreement to buy 9 or sell electricity in a deregulated market? 10 there anything inherently wrong with it? 11 Α. No. DERS has option agreements with the 12 Q. various -- with hospitals, I don't know, and 13 14 members of IEU, members of OEG. That's the nature of your testimony -- and you attached all or most of 15 16 those option agreements, correct? 17 Α. Those agreements and the agreements that 18 they superseded, yes. 19 And under those option agreements DERS Q. 20 has the exclusive option to supply generation at a 21 stated strike price from the time the options were 22 signed approximately May, 2005, all the way through 23 the end of 2008; isn't that right?

Could I have a moment please to look at

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Α.

them? Not all of them.

example, on the contract found at Bate stamp No. 4 in attachment 17, which is the contract with there's a description of a base contract price.

There is the term -- there is an adjusted base contract that talks about an equivalence related to big Grant price. There is also discussion of the transmission charges, and I think those are set forth in Exhibit B. So actually it doesn't look completely fixed.

If you go to Exhibit B, you will see the fuel charge shall be equal to the fuel charge excluding smission allowance expense imposed by CG&E, which I understand does change.

- Q. That's correct. So a fixed formula what the strike price will be is set forth in Exhibit B; isn't that right?
- A. Exhibit B sets forth the price at which CRS exercises their option the party would pay for generation.
- Q. That's the strike price, isn't it, for this option Exhibit B?
 - A. It could be, yes.

	i e e e e e e e e e e e e e e e e e e e				
1	these option agreements.				
2	Q. As of today, you have done no forward				
3	price forecast to try to predict what the price of				
4	electricity would be through the end of 2008; isn't				
5	that correct?				
6	A. No, I haven't.				
7	Q. Okay. In order to determine whether or				
8	not an option was fairly priced, wouldn't you have to				
9	know that information?				
10	A. You would have to do that type of				
11	analysis if you want to make that judgment.				
12	Q. Okay. To know whether an option was				
13	fairly priced, wouldn't you also have to know the				
14	type of load that you would be agreeing to serve if				
15	you exercise the option?				
16	A. That would be part of the analysis.				
17	Q. Did you do any analysis of the kW demand				
18	of any of the parties who have the option agreements?				
19	A. No.				
20	Q. Okay. What about the kilowatt-hour				
21	usage?				
22	A. No.				
23	Q. Wouldn't the ability to serve a billion				
24	kilowatt-hours in the case of AK Steel versus 10 -				

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1	million kilowatt-hours a year in the case of Christ
2	Hospital, wouldn't a billion be a bigger a more
3	valuable option because you have more load to serve?
4	A. More valuable to the person that was
5	had the ability to exercise the option, surely.
6	Q. That would be DERS, correct?
7	A. Yes.
8	Q. Okay. Did you do any analysis of the
9	load factors of any of the customers who granted
10	options?
11	A. No.
12	Q. Wouldn't it be cheaper to serve a
13	customer with very high 100 percent load factor
14	around the clock with no shaping of the market
15	generation than one with a very spikey load factor?
16	A. In general, you would think so, yes.
17	Q. Okay. Wouldn't the fact wouldn't the
18	customer with very high off-peak usage relative to on
19	peak usage be a cheaper customer to serve; off-peak
20	pricing is cheaper in the market?
21	A. Yes.
22	Q. You did no analysis of customer usage

characteristics who are the -- whose option

agreements you attached to your testimony; is that

1 correct? 2 I have not done that analysis. 3 Q. Do you look at the credit of any of the 4 option parties, in other words, Proctor and Santa ... 5 6 Α. No. 7 Wouldn't the credit be a fact for that, Q. 8 would go into the pricing of an option, the ability 9 of the customer to pay? 10 A. In value and option you would probably 11 consider that. 12 Q. What about the usage history or the usage 13 forecast of the customers? 14 Α. Yes. 15 Okay. You didn't look at any of that Q. 16 either, did you? 17 Α. No. 18 Q. Okay. So sitting here today you 19 cannot -- let me start again. 20 Since you did no forward price forecast 21 at any time of what electricity prices are expected

at any time of what electricity prices are expected to be, and since you've looked at none of the usage characteristics of these option customers, you don't really have any idea as to whether or not DERS

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who gave DERS option agreements were at one time
shopping and now they are back with the utility?

A. I am not assuming that all of them we

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- A. I am not assuming that all of them were, but I know that some of them were.
- Q. Do you know which ones have been with the utility from the beginning of Senate Bill 3 all the way through today?
 - A. I don't know specifically.
- Q. So if they were with the utility the whole time, if they were never shopping, the fact that they are still not shopping is -- what do you conclude about the effect on competition? The has never shopped. It's always bought from the utility. Does that mean that there was some adverse effect on competition?
- A. There could have been an adverse effect on competition if that particular customer could have shopped but chose not to because of the option agreement as well as the preceding superseded agreements and all of the provisions related to them.
- Q. Couldn't the reason that AK Steel has never shopped also be that the market price for electricity is higher than what the utility is charging under the stabilized price?

that DERS would have required the contract signatories to support a filing that if changed, would have a significant economic impact upon their agreed upon market price.

Finally, OCC witness Beth E. Hixon was concerned that the contracts contain a termination provision triggered by the Commission's decision in these cases.⁸² Again, this is not surprising given that the Commission's decision could change the economic benefits of the contract by changing the agreed to baseline, DE-Ohio's MBSSO. Once again, on cross examination, Ms. Hixon agreed that such a termination clause was reasonable to protect the economic interests of the signatories.⁸³

Ultimately, Ms. Hixon contradicted each of her concerns on cross-examination and found the contract terms she examined to be reasonable. She was correct on cross-examination, and the concerns raised in her direct testimony were baseless. Ultimately, all of the contracts discussed by Ms. Hixon concerning these issues were terminated due to the Commission's holdings in these cases and replaced by contracts, now known as option contracts.

Only two contracts were exceptions. The contract, entered well after signed the Stipulation, was not terminated as was paying DERS under the terms of the contract.⁸⁴ The Cinergy contracts with had little to do with these proceedings and had nothing to do with DE-Ohio.

In re DE-Ohio's MBSSO Case, Case No. 03-93-EL-ATA, et al. (Hixon's Prepared Testimony at 14, 32) (March 9, 2007).

In re DE-Ohio's MBSSO Case, Case No. 03-93-EL-ATA, et al. (TR. III at 33-34) (March 21, 2007).

Id. at BEH-Attachments 6, 12.

The scontracts had everything to do with Cinergy attempting to be a good corporate citizen by helping that is not an affiliate of DE-Ohio, trying to secure cogeneration business for a non-regulated affiliate, and trying to gain support for its regulated affiliate. There is nothing wrong with DE-Ohio's actions regarding the scontracts.

Ms. Hixon also raised concerns with certain contract provisions, in the same contracts previously discussed that appear to commit DE-Ohio to some action.⁸⁶ Ms. Hixon discusses contract terms that state that DE-Ohio shall not amend its rates for dual feeds, allow continued purchases through its load management riders, and make certain fillings in its next distribution rate case.⁸⁷

First, DE-Ohio cannot explain the contract terms in a DERS contract. It is, however, important to note that DE-Ohio was not a party to these contracts and therefore, could not be bound to them. Also, DERS never asked DE-Ohio to comply with any contract terms. Both Greg Ficke and Charles Whitlock, the President of DERS, testified to the fact that DERS never asked DE-Ohio to take any action, let alone an action pursuant to its contracts.⁸⁸

Second, each of the contract terms discussed by Ms. Hixon was capable of resolution between the contract signatories through economic compensation.

In re DE-Ohio's MBSSO Case. Case No. 03-93-EL-ATA, et al. (Ficke's Deposition Transcript at 73-77) (February 20, 2007).

in re DE-Ohio's MBSSO Case, Case No. 03-93-EL-ATA, et al. (Hixon's Prepared Testimony at 27) (March 9, 2007).

87 Id.

In re DE-Ohio's MBSSO Case, Case No. 03-93-EL-ATA, et al. (Ficke's Deposition Transcript at 29, 51-52) (February 20, 2007); In re DE-Ohio's MBSSO Case, Case No. 03-93-EL-ATA et al. (Whitlock's Deposition Transcript at 106-107) (January 11, 2007).

separation and code of conduct protocol. There is nothing in these communications, or anywhere else in the record to suggest DE-Ohio involvement in the contract negotiations.

Ms. Hixon also questions contractual provisions that require DERS to pay specific fees to OHA and IEU-Ohio, but fails to explain the nature of her concern. 97 DE-Ohio knows of nothing that restricts one party to a contract, in this instance, DERS, from paying another party any amount for any purpose. In this case, it appears that DERS was paying for legal fees incurred in the support of the baseline market price agreed to in the contracts. Given the importance of the baseline, this makes perfect sense, and as previously discussed, Ms. Hixon agrees. 98

Finally, Ms. Hixon discusses various option contracts between DERS and various customers. 99 Except for the Cinergy contract, DE-Ohio's contract with the City of Cincinnati, and the DERS contract with the option contracts are the only contracts that are currently effective having superseded all of the prior contracts previously discussed. 100

It is significant to note that all of the option contracts were entered into after the Commission issued its November 23, 2004, Entry on Rehearing in these proceedings.¹⁰¹ In other words, the evidentiary record was closed, all parties had presented their cases and the Commission had reached a decision

^{9?} Id. at 30.

In re DE-Ohio's MBSSO Case, Case No. 03-93-EL-ATA, et al. (TR. III at 33-34) (March 21, 2007).
In re DE-Ohio's MBSSO Case, Case No. 03-93-EL-ATA, et al. (Hixon's Prepared Testimony at 48) (March 9, 2007).

id. at BEH-Attachment 17.

¹⁹¹ *ld.* at 55.

of CRS reimbursing components of CG&E's Provider of Last Resort Charge established in the Pre-Rehearing Agreements."²¹²

The option agreements provide concessions to OHA. OEG, and IEU members that are no different conceptually than those provided to Cagais pursuant to an agreement with a non-CRES entity (e.g. with Cinergy Corp.). It is mere pretense for anyone to argue that DERS' option agreements are no different than those of a CRES provider that is not affiliated with Duke Energy Ohio. The option payments are based upon the Pre-Rehearing Agreements, and they explicitly relate back to and supersede those Pre-Rehearing Agreements. Providing an example for OHA, OEG, and IEU members, the Mercy Hospital of Fairfield option agreement "supersedes and replaces in its entirety the agreement between CRS and Counterparty dated October 28, 2004. The AK Steel and option agreement states that it "supersedes and replaces the agreement between CRS and AK Steel and replaces the agreement states that it "supersedes and replaces the agreement dated November 22, 2004. "215 The Marathonsoption agreement states that it "supersedes and replaces the agreement dated November 8, 2004." Because the agreement dated November 8, 2004 involving "Industrial Energy Users-Ohio (IEU-Ohio) for the benefit of Marathon.

¹⁰⁷ OCC Remand Ex. 2(A) at 51 (Histon).

⁷⁶ Id. at 51

[&]quot; ld., BEH Attachment 17 at Bate stamp 87.

[&]quot; lå., at Baie stamp 9.

in fel., at Bate stamp 41.

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the IMF in net payments are those Customer Parties who, through side agreements, have agreed to remain with Duke Energy Ohio generation service through the end of 2008 and receive reimbursements of IMF payments. This helps to explain the loss of market share by CRES providers in the two and a half years since the Commission approved Duke Energy Ohio's standard service offer.

While the Company argues that at least some percentage of customers can bypass all but a small percentage of standard service offer charges, OCC Witness Talbot pointed out that even an apparently small non-bypassable charge can threaten a large percentage of competitive retailers' profit margins — margins that can be very small. After Mr. Talbot explained that non-bypassable charges, for an entire class of customers or for part of a customer class, impose a barrier to competitive supply of generation service. In particular, the termination of the IMF charge (which is totally non-bypassable in the Company's tariffs) would remove a barrier to competitive entry into the electricity tharketplace.

4. The Company's approach to post-MDP service has raised additional problems that should be addressed.

Some of the Option Agreements provide for reimbursement of a regulatory transition charge ("RTC"). 248 The payment of RTC by all customers is more than a

²⁴³ Sec. e.g., OCC Remand Ex. 2(A), BEH Attachment 17 at Bate stamp 89 (payment to the part of the part of the part of the payment of the part of the payment of the paymen

²⁴c Tz. Vol. 11 at 84-85 (2007) (Talbot).

²⁰ OCC Remand Ex. 1 at 62-63 (Talbot).

Sec. e.g., OCC Remand Ex. 2(A), Attachment 17 at Bate stamp 44 (Marallion Asiliand, Inc.)

certify all retail electric providers in terms of creditworthiness, etc.). The Cinergy CRES was to provide generation service for the interveners at pre-specified contractual rates."

However,

...[a]t the last minute (i.e., December 2004), Cinergy's top management decided that the CRES settlement was too risky, and Cinergy essentially decided to not follow through with the contract. To prevent lawsuits for breach of contract, Cinergy entered into negotiations with each of the parties and agreed to make monthly or quarterly payments in lieu of offering generation service from the CRES.¹⁹

These payments were the option contracts attached to the Direct Prepared Testimony of Beth E. Hixon, Attachment 17.

Continuing to follow the Duke/CG&E e-mail as a roadmap,

[t]he payments for each group of the "CRES" customers differ from each other. Generally speaking, the contracts with each group specify that the customers belonging to that group will receive refunds of various RSP riders (e.g., Rider AAC, Rider FPP, Rider IMF, Rider SRT, etc.). Each month or quarter, I prepare statements that show the amount of money that is to be refunded to each customer, and the payments are made from the CBU's (non-regulated generation) budget.

These payments will last through December 2008 at which point the ERRSP will terminate.²⁰

The terms of the actual option contracts confirm the roadmap presented by the internal CG&E email. For instance, the option contract between DERS and Acceptance, a member of the OEG, provided a quarterly financial payment to Acceptance though Acceptance to obtain power through CG&E (and not the CRES affiliate). The

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[&]quot;' <u>[d</u>

²⁹ See Direct Prepared Testimony of Beth E. Hixon, Attachment 21, May 15, 2006 E-mail from J. Ziołkowski to J. Gomez,

amount of the quarterly payment was equivalent to the amount paid by AK-Shell to CG&E during the quarter under CG&E's Market-Based Standard Service Offer (MBSSO) minus the sum of the following: (1) the applicable tariffed unbundled generation rate, (2) Puels and Purchase Power (FPP), excluding Emission Allowance Expense and (3) Infrastructure Maintenance Fund (IMF), up to an amount equal to four percent (4%) of "g". Significantly, the AK Steel agreement, like all other option contracts, contained a provision whereby the agreement superseded and replaced the previous side agreement. 22

It is also important for the Commission to recognize that these option contracts are simply an attempt to disguise an otherwise prohibited for of discounted utility services. First, it is undisputed that the customers tied to the option contracts received power from Duke/CG&E and not its CRES affiliate. As stated in the internal Duke/CG&E e-mail:

So as you can see, the "CRES" customers are actually full-requirement customers of Duke Energy Ohio, but they receive payments from the Company instead of receiving generation service from the Cinergy CRES...²⁵

In fact, Duke/CG&E's CRES affiliate did not serve any retail customers but still had at least \$22 million per year in expenses. That alone raised internal questions within Duke/CG&E during Duke/CG&E's annual budgeting process. Lastly, each option contract was not based on a market price, but rather the applicable utility service

J. Ziołkowski to J. Gomez.

²¹ See Direct Prepared Testimony of Both E. Hixon, Attachment 3, May 19, 2004 Agreement between CRS and certain OFG members, p. 2.

²³ See Direct Prepared Testimony of Beth E. Hixon, Attachment 21, May 15, 2006 E-mail from

provided to the customer.²⁵ All of these facts establish that the option contracts were simply a guise whereby Duke/CG&E provided discounted utility services to select customers to secure the customers support for the Stipulation.

3. The Option Contracts are a thinly veiled utility service discount agreement.

The fact that the option contracts (1) follow the side agreements in time, (2) go to the same interested parties, (3) contain roughly the same discounts as the side agreements and (4) grant the same consideration to Duke/CG&E's - namely support to charge the RSP rates of Duke/CG&E's design as provided in the Stipulation - is reason enough to view the option contracts as just subsequent documents intended to carry out the original transaction envisioned by the side agreements. However, in the event that additional support is required to verify this fact, the internal memos quoted above clearly provide that Duke/CG&E in fact characterized the option contracts in much the same manner.

OMG expects that Duke/CG&E will attempt to characterize the option contracts²⁶ as valid CRES transactions which stand on their own and thus do not represent utility discounts. In order to examine the validity of this characterization, it is important to examine the operations of DERS to determine if it is a legitimate CRES or merely a shell entity. OMG subposmaed Charles Whitlock, the person identified by DERS in discovery as the spokesperson for DERS, to testify on cross examination. By agreement Mr. Whitlock's deposition was entered into the record in lieu of making Mr. Whitlock travel

²⁵ See Direct Prepared Testimony of Beth E. Hixon, Attachment 17, Option Agreements.

^{**} Georgia Houris This Attention addrignt Functions 1.15; ** Start Consecution, with reduce and Chimpale, lose, BP Products Start America, lose, Bond Micro Company; Consent Bleith's Company; The Products Start America, lose, Bond Micro Company; Consent Bleith's Company; The Products of Fairfield; This Eddith's Employed; Mental Medition of Fairfield; This Eddith's Employed; Mental Medition of Fairfield; Supposite Eddith's Medition of Chimpal Company; Indianal Start Temposite Mental Start Fairfield; Company; Chimpal Company; Memory Responsite Fairfield; Chimpala; Chimpala;

if informed and capable representatives of affected stakeholders agree to the proposed rates after serious negotiation. In the instant proceeding, Duke/CG&E appears to have tainted the "serious bargaining" with financial inducements. The Side Agreements disclose the offering of cash payment(s), and unique rate discounts not available to the entire rate class - intended to induce support for the Stipulation. The only conclusion that can be drawn from the support of a signatory party directly or indirectly receiving financial incentives is that the financial incentives are adequate, not that the rates are just and reasonable. Simply put, if a signatory party is receiving financial inducements, it cannot objectively endorse a rate it is not paying. These Side Agreements precluded serious bargaining among capable and knowledgeable parties. Accordingly, the Commission cannot use the Stipulation to establish the reasonableness of Duke Energy Ohio's standard service offer rates.

In reviewing prior Commission acceptance of stipulations, the High Court has disallowed stipulations when key stakeholders were excluded or did not join in the Stipulation. 18 In a similar fashion, the payment of financial inducements to the signatory parties which are not enjoyed by other similarly-situated effectively eliminates the support from that class of customers. The Side Agreements show that financial incentives were paid to the Ohio Hospital Association ("OHA"). Eliminating those signatory parties leaves the Stipulation with virtually no support. The Stipulation is opposed by the legal representative of residential consumers 19, a social action group 20 and the marketers. 21 Thus, it cannot be said that the Stipulation enjoys broad support among the stakeholders.

¹⁸ Time Warner AxS v. Pub. Util. Comm. 75 Ohio St. 3d 233 (1996).

19 OCC

Colbert),²⁷ James Gainer (also counsel in the *Post-MDP Service Case*) who negotiated CG&E settlement terms using DERS as a corporate cover,²⁸ and the president of CG&E (Gregory Ficke).²⁹ A party "referred to DERS" by Duke Energy Ohio under such circumstances would mean nothing more than pretending that discussions took place with DERS personnel (i.e. the same individuals representing Duke Energy Ohio) in an effort to disguise a side deal to settle these cases. Finally, most of the agreements that involved DERS were executed with parties or customer members of parties to the *Post-MDP Service Case* (referred to by OCC Witness Hixon and in this Reply Brief as "Customer Parties") who were already under contract with a CRES provider in 2004 when the side agreements were negotiated.³⁰ Therefore, inquiries by such parties regarding service from a CRES provider not only lack any documentation in the record, they also seem unlikely since these parties were already knowledgeable regarding CRES service.

An example of misstated fact is contained in the DERS/Cinergy Corp. Brief.

DERS/Cinergy Corp. state that "the[] option agreements are the only agreements
between DERS and its customers that were not rendered void" except for "a contract
between DERS and DERS for the benefit of the benefit of the record contains

²⁷ OCC Initial Brief at 40, citing OCC Remand Ex. 2(A), BEH Attachments 2-6

²⁸ OCC Initial Brief at 42, citing OCC Remand Ex. 2(A) at 29 and BEH Attachment 7 (Hixon).

²³ See, e.g., OCC Initial Brief at 41-42.

^{**} OCC Remand Ex. 5.

^{***}DERS.Conergy Corp. Brief at 12. The record includes two agreements between Segmand DERS. OCC Remand Ex. 2(A), BEH Attachments 6 and 12. An invoice regarding the November 2004 RSP settlement agreement herween Cinergy (i.e. CRS) and state is also in the record. Id., BEH Attachment 15 at Bate stamp 1 (59. The existence of an agreement with was denied by DERS' president, Charles. Whitlook, OMG Remand Ex. 4 at 121 (Whitlook).

decision that was reached in 2004 without the information that is presently available to the Commission.

c. The argument that the affiliates acted separately fails.

The cumulative evidence presented during the *Post-MDP Remand Case* shows that the Duke-affiliated companies acted together to settle the *Post-MDP Service Case*. One feature of the mixed husiness of the Duke-affiliated companies is the commonality of persons, partially revealed above, who worked on agreements for Duke Energy Ohio's affiliates and who were also integrally involved in settlement of the *Post-MDP Service Case*. Duke Energy Ohio states that its trial counsel, Paul A. Colbert, "inadvertently misstate[ed] the company he was representing" when he executed contracts for the affiliated companies as "Senior Counsel" for the "The Cincinnati Gas & Electric Company" located at "155 East Broad Street, Columbus, Ohio 43215." "huadvertence" means "[h]cedlessness: lack of attention; want of care; carelessness; failure of a person to pay careful and prudent attention to the progress of a negotiation ... by which his rights may be affected." The Company apparently is more willing to admit the implausible—that Mr. Colbert "fail[ed] ... to pay careful attention to the progress of a negotiation" ten times during a period covering *May through November 2004* while remaining at the

[&]quot; Company Brief at 35.

⁹² Black's Law Dictionary (Fifth Edition) at 387 (West Publishing Co. 1983).

The ten contracts involve the hospitals (OCC Remand Ex. 2(A), BEH Attachments 2 and 8); OEG members (id., Attachments 3 and 9), IEU Ohio (id., Attachments 4 and 10); and (id., Attachments 5 and 11); and (id., Attachments 6 and 12). The contracts that involved the hospitals, OEG members, and (id., Attachments 6 and 12), and (id., Attachments 6 and 12). The contracts that involved the hospitals, OEG members, and (id., Attachments 6 and 12), while the contracts that involved IEU and (id., Attachments 6 and 12).

helm of the Company's cases — rather than admit that the dealings of Duke Energy Ohio and its affiliates are inextroably linked.

Other links between persons who negotiated for Duke Energy Ohio and its affiliated companies were revealed in the evidence. Tames Gainer, an attorney for Duke Energy Ohio in the Post-MDF Service Case, is listed to receive notices for the Duke-affiliated companies in the ten agreements executed by Mr. Colbert. Mr. Gainer is also identified in correspondence with the Ohio Flospital Association ("OHA") as negotiating an "OHA CG&E Settlement Terms" for CG&E that attached an agreement with DERS. The e-mail correspondence was copied to Paul Colbert and Gregory Ficke, president of CG&E. Duke Energy Ohio states that "no actual CG&E employee was involved" in the negotiation of the affiliate contracts. So but Mr. Ficke stated that he and other professional staff were all Shared Services employees. Incredibly (in contradictory fashion), Duke Energy Ohio begins a paragraph by stating that Mr. Ficke "responded that he was involved fin the negotiation of affiliate contracts]" and ends that same paragraph by

⁷⁴ Sec, e.g., Company Memorandum Contra IEU Motion to Dismiss (March 18, 2003). Mr. Gainer was apparently involved in the negotiations. Sec, e.g., OCC Remand Experience to "Cinergy" at the point that identifies Mr. Gainer in the agreements is apparently a generic name since the named Cinergy affiliate in the Fre-PUCO Order Agreements that involves IEU and Contract Cinergy Corp. while the named affiliate in agreements with the hospitals, OEC, and Source of Cinergy Retail Services.

⁴⁵ OCC Initial Brief at 42, citing OCC Remand Ex. 2(A) at 29 and BEH Attachment 7 (Hixon).

Company Brief at 26.

^{**} See OCC limits Brief at 19 and OCC Remand Ex. 9 at 16-11, 36 (Ficke).

 The Company's approach to post-MDP service is discriminatory and has dealt the development of competitive markets a serious blow.

The development of the competitive market is one of the Commission's three goals that it uses in the evaluation of post-MDP rate plans. ¹¹⁸ A means by which the Commission has addressed market development has been to change utility proposals regarding the bypassability of proposed charges. ¹¹⁹ The record shows that market development has suffered greatly since the Company placed the proposal contained in its Application for Rehearing into its tariffs. ¹²⁰

OEG comments that, "[a]s a general matter, OEG agrees that all generationrelated charges should be bypassable" but "disagree[s] with OCC on the importance of
developing a competitive market. "121 OEG therefore rejects one of the Commission's
guiding goals that are considered in the evaluation of rate plans (i.e. market
development). No doubt the OEG's position is guided by the knowledge that its
members have been able to bypass at least a portion of the IMF by means of side
agreements with the Duke-affiliated companies. This helps to explain the loss of
market share by CRES providers in the two and a half years since the Commission
approved Duke Energy Ohio's standard service offer.

¹¹⁸ Sec. e.g., Order at 15 (September 29, 2004). The Supreme Court of Ohio recently stated that it has "recognized the commission's duty and authority to enforce the competition-encouraging statutory scheme of S.B. 3" Consumers' Coursel 2006 at \$44.

¹¹⁸ See, e.g., Order, Concurring Opinion of Chairman Alan R. Schriber at 2 (September 29, 2004).

¹²⁶ OCC Imbal Brief at 59.

in OEG Brief at 8

Sec, e.g., OCC Remand Ex. 2(A), BEH Attachment 17 at Bate stamp 11 (CRS payment to a second for the second for

rates should be available to the other customers of the Company, including residential customers. [3]

 The Company's approach to post-MDP service has raised additional problems that should be addressed.

Some of the Option Agreements provide for illegal reimbursement of a regulatory transition charge ("RTC"). 132 OEG states that the Commission is powerless to prohibit the reimbursement of RTC charges due to the provisions contained within "ORC §4928.37(4) (sic §4928.37(A)(4)) which specifically allows for the payment of all or part of the RTC charges by third parties on behalf of a customer. The payment of RTC by all customers is a requirement of R.C. 4928.37, whereby the "transition charge shall not be discounted by any party." OEG fails to read the remainder of R.C. 4928.37(A)(4), which states that the payment of RTC charges by third parties may "not contravene sections 4905.33 to 4905.35 of the Revise Code or this chapter." These statutory provisions prohibit discrimination, and have been violated as stated above. The reimbursement scheme provided for in the side agreements is illegal.

The Commission did not previously receive the information presented by the OCC in this Post-MDP Remand Case, partly because of the negotiating process in the Post-MDP Service Case during which parties involved in side deals did not disclose their

The OCC does not endorse the form of the discounts provided by the Duke-affiliated companies. The RTC is non-bypassable by statute, and an Insufficient Return Notice Fee contained in the Company's tariffs may not be waived. In re Complaint of Suburban Fuel Gas Against Columbia Gas, PUCO Case No. 86-1747-GA-CSS, Order at 23 (August 4, 1987).

¹³² Sec, e.g., OCC: Remand Ex. 2(A), BEH Amehment 17 at Bate stamp 44 Manutism Actions and Actions and

⁽³⁾ OEG Brief at 8.

¹⁵³ R.C. 4928.37(A)(3) During cross examination, coursel for an aggested that "R.C. 4928.37(4)" was applicable. Tr. Vol. III at 135. Coursel probably intended to refer to R.C. 4928.37(A)(4).

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To be nondiscriminatory, the substantial discounting of standard service offer rates should be available to the other customers of the Company, including residential customers.⁷⁴

¹⁴ The OCC does not endorse the form of the discounts provided by the Duke-affiliated companies. The RTC is non-bypassable by statute, and an Insufficient Return Notice Fee contained in the Company's tariffs may not be waived. In re-Complaint of Suburban Fuel Gas Against Columbia Gas, PUCO Case No. 86-1747-GA-CSS, Order at 23 (August 4, 1987).

⁷ See, e.g., Remand Order at \$7.

See, e.g., OCC Remand Ex. 2(A), BEH Attachment 17 at Bate stamp 89 (payment to thesey Hospital of Control of the Control of th

Rensend Order at 18

Fairfield Heapital³⁵ (an OHA member) provides reimbursement of AAC charges and the remainder of FPF charges after carrioval of its emission allowance component. The option agreement for AK Steel³⁵ (an OEG member) provides reimbursement of AAC and SRT charges as well as the emission allowance portion of the FPP charges. The option agreement for Marathen³⁷⁷ (an IEU member) provides for reimbursement of the AAC half the SRT charges, and the remainder of FPP charges after removal of its emission allowance component. The legacy of the side agreements in the Post-MDP Service Case continues: serious bargaining did not take place between Duke Energy Ohio and parties whose members are shielded from the brunt of rate increases that are the subject of negotiations.

The City withdrew from the Post-MDP Service Case on July 13, 2004 without any apparent participation other than the execution of a side deal with the Company that provided the City with \$1 million. The City did not file an initial brief by the June 22, 2004 deadline, and did not file a reply brief by the July 6, 2004 deadline before it withdrew. The City recentered these cases in a Motion to Intervene dated Pebruary 21, 2007. The City's only apparent participation in the Post-Remand Case was to execute the 2007 Stipulation. The City has not demonstrated any knowledge of the issues in these

⁷⁵ Id., BEH Attachment 17 (Bate statup 89).

³⁶ ld.: see olso id. at 51 (Histori).

⁷¹ Id., BEH Attachment 17 (Bate stamp 11).

in Id.: see also id. at 52 (Hixon).

[&]quot; Id., BEH Attachment 17 (Bate stamp 44).

^{*} Id., see also at at 52 (Hism)

^{**} OCC Remand Ex. 5 at §4.

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The customer groups supporting the April 9, 2007 stipulation are OEG, the Hospitals and IEU-O. In the remand case, OCC witness Beth Hixon testified about option agreements made by Cinergy Retail Sales, LLC ("CRS") with individual customers who are members of OEG, the Hospitals and IEU-O. OCC Remand Ex. 1 at 48. Under the option agreements with CRS, the customer takes generation service from CG&E and grants CRS the exclusive option to provide generation to the customer during 2005 through 2008. CRS has the right to exercise the option at any time. In exchange for this right, CRS pays the customers the option payment set forth in the agreement. The option payments generally follow the pattern of CRS reimbursing components of CG&E's charges set forth in the stipulation in Case No. 03-93-EL-ATA, et al. OCC Remand Ex. 2A at 51.

Pursuant to the option agreements of the Hospitals, OEG and IEU-O, the AC is rebated back to the customers. It should be noted that the act is the bulk of the revenues at stake in the stipulation, with an increase from 6% to 9% of "little gt." The various option agreements have different arrangements for reductions to the Act and EPP although all the option agreements have discounts of the full EPP and some have a discount of the SRT. OCC Remand Ex. 2A, Attachment 17. Thus, the signatory parties to the April 9, 2007 stipulation do not pay the AAC and generally do not pay the full amount of the EPP and SRT. These parties with option agreements obviously have fewer problems with these riders than customers who must pay the full amount, including the full amount of any increases. A stipulation supported exclusively by customer parties who do not pay the full amount of the increases is obviously not