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PUCO

March 9, 1998

Public Utilities Commission
Of Ohio
ATTN: Docketing Division
Borden Building
180 East Broad Street
Columbus, OH 43266-0573

SUBJECT: Case No. 93-142-EL-AEC
Expanded Competitive Program

Dear Sirs:

Enclosed please find an original and eleven (11) copies of several Electric Service Agreements between The Cleveland Electric Illuminating Company and the following Customers for docketing in the above captioned case:

- Family Dollar Stores, Inc.
- Family Dollar Stores, Inc.
- Accurate Machine Tool, Inc.
- ~~Customer Name~~

Each of these Agreements are in the form approved by the Commission in Case No. 93-142-EL-AEC's Finding and Order dated June 3, 1993.

Please date stamp one (1) copy of each Agreement and return to the following:

Nancy A. Cesear
Rates
FirstEnergy
76 S. Main Street
Akron, OH 44308

If you have any questions regarding this matter, please contact Michelle Henry at (216) 447-2433.

Sincerely,

Bradley Eberts /NAE

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business
Technician *Anna M. Nijm* Date Processed *March 13, 1998*

Bradley D. Eberts, Director
Pricing & Tariffs

Enclosures

ELECTRIC SERVICE AGREEMENT

This Agreement made and entered into as of the 29 day of January, 1998, by and between The Cleveland Electric Illuminating Company, hereinafter called the "Company", and Summa Industries, Inc., hereinafter called the "Customer".

WITNESSETH

WHEREAS, the Customer currently is provided electric service by the Company to the facility(ies) with location(s) and Company Account No(s). as provided in Appendix 1 incorporated herein by reference, hereinafter known individually or collectively as the "Facility"; and,

WHEREAS, the Company desires to provide incentives that will improve productivity, efficiency and quality, thereby encouraging production, expansion and retention of employment in Northeast Ohio.

WHEREAS, the Customer desires to enter into an agreement which would provide such incentives to make the Facility more competitive.

NOW, THEREFORE, in consideration of the premises, the parties hereto agree with each other as described in the following sections:

1. Electric Service. The Company shall render electric service to the Facility under the provisions of the General Rules and Regulations, including Paragraph 7 thereto, of PUCO No. 12, Electric Service, and under the rates, charges, riders, including Rider No. 1, terms and conditions of those schedules of PUCO No. 12, Electric Service, deemed appropriate by the Company, as may be amended or superseded from time to time with the approval of the Public Utilities Commission of Ohio (PUCO), and that are in effect at the time of service being rendered. Electric service rendered shall be charged and billed separately unless otherwise provided for by the appropriate schedules. The Customer agrees to accept and pay for such service as provided for herein, subject to the incentive provided for by Section 2.

2. Incentive. The Customer shall receive the incentive fully described in Appendix 2 and 3 to this Agreement, which is incorporated herein by reference. Such incentive shall apply during the term of this Agreement stated in Section 7 herein.

3. Sole Electric Power Requirement. The Customer agrees to have the Company as the sole supplier of all electric power to the Facility, and the Company agrees to supply all of the electric power to the Facility.

4. Assignment. The Customer agrees that this Agreement shall be assigned or otherwise transferred to another, including a successor owner or occupant of the Facility, with the written consent of the Company. The benefits and obligations of the Company may be assigned by the Company to any successor in interest without Customer approval.

5. Notices. Any notice required to be given hereunder or desired by either party to be given shall be deemed effective when mailed by first class mail, postage prepaid, if to the Customer at:

Summa Industries, Inc.

17009 Roseland Rd.

Cleveland, OH

44112

and, if to the Company, at:

Director - Sales
The Cleveland Electric Illuminating Company
P.O. Box 94661
Cleveland, Ohio 44101-4661

6. Rebiling Provision. In the event that the Company should no longer be the sole supplier of all electric power to the Facility during the term of this Agreement, which will be construed as a breach of, and has the effect of canceling this Agreement, the Company may bill the Customer for the amount of the incentive already received under the Agreement. Such incentive is described in the Appendix to this Agreement. The Customer shall pay such bill within thirty (30) days after the date of the receipt of the bill by the Customer, and if the bill remains unpaid, interest at the rate of 1.5% per month shall be charged and paid. Notwithstanding the foregoing, this cancellation and rebilling provision is a remedy optional to the Company for the Customer's breach and not the exclusive remedy available to the Company. The Company may elect to forego its cancellation and rebilling remedy in favor of pursuing all other remedies available to it for the Customer's breach, including specific performance, consequential and incidental damages.

7. Term and Effective Date. This Agreement shall be effective beginning with the electric bill rendered for the month of June 1998 and shall continue for five (5) years thereafter. This Agreement shall terminate with the electric bill rendered for the month of May, 2003. Upon termination of this Agreement, the Customer will be served under the appropriate Company rates on file with the PUCO, without the incentive applying.

8. Force Majeure. If because of Force Majeure, either party shall be unable to carry out any of its obligations under this Agreement or fully to deliver or utilize the electric service of the Company contemplated herein, then the obligations of that party shall be suspended to the extent made necessary by Force Majeure. The party affected by Force Majeure shall give notice to the other party as promptly as practical of the nature and probable duration of such Force Majeure. "Force Majeure" shall mean acts of God, riots, strikes, labor disputes, labor or material shortages, fires, explosions, floods, breakdown of or damage to plants, equipment or facilities, or other causes of similar nature which are beyond the reasonable control of the party and which wholly or partially

prevent the supplying of electricity by the Company or the receiving or utilization of such electricity by the Customer, provided that the effect of such Force Majeure shall be eliminated insofar as possible with all reasonable dispatch; provided further, that performance by the parties hereunder shall be excused only to the extent made necessary by the Force Majeure condition; provided further, that neither party shall be required to settle a labor dispute on terms unacceptable to the party affected; and provided further, that neither party shall be required to rebuild all or a major portion of its facilities which are destroyed or substantially impaired by a Force Majeure condition.

9. Confidentiality of Information. All information provided in, or in connection with, this Agreement, whether printed, written or oral, shall be held in confidence and used only for the business purpose for which it was provided, except to the extent made public by the PUCO.

10. Governing Law. The validity, construction and performance of this Agreement shall be determined in accordance with the laws of the State of Ohio.

11. Clause Heading. The clause headings appearing in this Agreement have been inserted for the purpose of convenience and ready reference. They do not purport to and shall not be deemed to define, limit or extend the scope or intent of the clauses to which they pertain.

12. Entire Agreement. This Agreement, together with the Appendix thereto, contains the entire agreement between the parties and there are not representations, understandings or agreements, oral or written, which are not included herein. This Agreement cannot be changed except by written instrument executed by duly authorized representatives of the parties.

13. Governmental Approvals. This Agreement is subject to all applicable rules and regulations, and all necessary approvals or authorizations, of any governmental authority. The Company will use its best efforts to secure any necessary approval of this Agreement by the PUCO with the assistance and cooperation of the Customer. The Company and the Customer shall also use their best efforts to secure any other approvals or authorizations from any other governmental authorities, which approvals or authorizations may be necessary at any time during the continuance of this Agreement.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed by their duly authorized officers or representatives as of the day and year first above written.

CUSTOMER:

The Cleveland Electric Illuminating Company

By: 

By: 

Title: Vice President/Corporate Counsel

Title: Sr. Vice President, CFO & General Council

Authorization: MUH

Date: 2/11/98

APPENDIX 1

**To the Electric Service Agreement between
The Cleveland Electric Illuminating Company
and Summa Industries, Inc.
dated January 29th 1998**

Account Number(s)

183-1177

Address

17009 Roseland Rd.
Cleveland, Ohio 44112

APPENDIX 2

To The Electric Service Agreement Between
The Cleveland Electric Illuminating Company
and Summa Industries Inc.
dated January 29th 1998

Economic Development Incentive

In the event the Customer increases its monthly demand by at least 100 kWd over a base level of 0 kWd which represents its previous twelve month average billing demand, the Customer will receive the following monthly discounts to demand charges for that portion of demand which exceeds the base level. The Customer will receive such discounts for sixty (60) consecutive months with the first month of the discount being June, 1998 which is not later than six months after the effective date of this Agreement.

The demand discounts will begin the later of a) the month stated in the Appendix or b) the month when the Customer's demand is 100 kW over the base level shown in the Appendix. The term shall be for sixty months beginning with the month stated in the Appendix.

<u>Period</u>	<u>Discounts on Incremental Demand Charges</u>
Month 1 - Month 12	50%
Month 13 - Month 24	40%
Month 25 - Month 36	30%
Month 37 - Month 48	20%
Month 49 - Month 60	10%

APPENDIX 3

**To The Electric Service Agreement Between
The Cleveland Electric Illuminating Company
and Summa Industries Inc.
dated January 20th 1998**

The Company shall furnish outdoor lighting as shown below for use at the Facility consistent with the terms and conditions of its Outdoor Lighting Schedule of PUCO No. 12, Electric Service, as may be amended or superseded from time to time with the approval of the Public Utilities Commission of Ohio (PUCO), and in effect at the time of service.

Notwithstanding the foregoing, the Company will apply to not more than two such outdoor lighting installations a rate equal to 3.44 cents per kWh per monthly energy usage, plus all riders applicable to the Outdoor Lighting Schedule.

<u>Number</u>	<u>Area Lighting</u>	<u>kWh Per Lamp</u>	<u>Number</u>	<u>Floodlighting</u>	<u>kWh Per Lamp</u>
_____	175 W. Mercury	70	_____	400 W. Mercury	160
_____	400 W. Mercury	160	_____	250 W. HP Sodium	115
_____	100 W. HP Sodium	45	<u>2</u>	400 W. HP Sodium	175
_____	250 W. HP Sodium	115			
_____	400 W. HP Sodium	175			