FILE

Page 1

THE PUBLIC UTILITIES COMMISSION OF OHIO

PUBLIC HEARING

IN RE: CASE NOS. 08-72-GA-AIR 08-73-GA-AIT

08-74-GA-AAM 08-75-GA-AAM



NOVEMBER 13, 2008

PUCO Local Public Hearing for Electric Security Plan Applications, taken before me, the undersigned, Christine Leisure, an RPR and Notary Public in and for the State of Chic, at the Parma City Hall, 6611 Ridge Road, Parma, Chic 44129, commencing at 6:00 p.m. the day and date above set forth.

PUCO

1375 East Ninth Street Cleveland, OH 44114

216.298.4888 or 877.777.7828

FAX: 216.298.4880

79820b83-9a7e-4961-89a1-a8f8d89d7688

|    |  | Page | 2 |
|----|--|------|---|
| 1  | APPEARANCES:   |      |   |
| 2  | On Behalf of PUCO:   |      |   |
| 3  | JEFFREY JAMES, Esq.  |      |   |
| 4  | PUBLIC UTILITIES COMMISSION OF OHIO<br>180 East Broad Street |      |   |
| 5  | Columbus, OH 43215<br>614-644-8955/614-644-8226              |      |   |
| 6  | On Behalf of Ohio Consumers:                                 |      |   |
| 7  | JOSEPH SERIO, Esq.   |      |   |
| 8  | Office of the Ohio Consumers' Counsel                        |      |   |
| 9  | 18th Floor<br>Columbus, OH 43215                             |      |   |
| 10 | 614-466-8574   |      |   |
| 11 | On Behalf of Columbia Gas:                                   |      |   |
| 12 | STEVEN SEIPLE, Esq.  |      |   |
| 13 | 200 Civic Center Drive<br>Columbus, OH 43215<br>614-460-4680 |      |   |
| 14 | 014 400 4000   |      |   |
| 15 |  |      |   |
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|    |                                    | Page 3 |
|----|------------------------------------|--------|
| 1  | MR. JONES: The Public              | •      |
| 2  | Utilities Commission of Ohio has   |        |
| 3  | assigned for public hearing at     |        |
| 4  | this time and place, Case Nos.     |        |
| 5  | 08-72-GA-AIR, 08-73-GA-ALT, 08-74- |        |
| 6  | CA-AAM and 08-75-GA-AAM, which are |        |
| 7  | captioned in the matter of the     |        |
| 8  | application of Columbia Gas of     |        |
| 9  | Ohio for authority to increase     |        |
| 10 | rates and charges for its gas      |        |
| 11 | distribution service and other     |        |
| 12 | related matters.                   |        |
| 13 | My name is Jeff Jones. I'm         |        |
| 14 | an attorney examiner for the       |        |
| 15 | Public Utilities Commission of     |        |
| 15 | Ohio, and I've been assigned to    |        |
| 17 | conduct this hearing this evening. |        |
| 18 | In addition, at the sign-up table  |        |
| 19 | when you came in this evening      |        |
| 20 | there were two other members from  |        |
| 21 | the PUCO, Pam and Amanda. They     |        |
| 22 | are out there to talk about any    |        |
| 23 | questions that you have about a    |        |
| 24 | utility that's not necessarily     |        |
| 25 | Columbia Gas. If you have some     |        |

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|    |                                    | - en   |
|----|------------------------------------|--------|
|    |                                    | Page 4 |
| 1  | other question about a utility     |        |
| Ż  | service, or if you have even a     |        |
| 3  | question about Columbia, about     |        |
| 1  | something that's not related to    | ,      |
| 5  | this rate increase application,    |        |
| 6  | they would be happy to assist      |        |
| 7  | you.                               |        |
| 8  | Also, counsel for the other        |        |
| 9  | two parties that are here this     |        |
| 10 | evening, when I get around to      |        |
| 11 | asking them for an appearance, I'm |        |
| 12 | sure they will have some folks in  |        |
| 13 | the room that they will introduce  |        |
| 14 | to you as well. Any of us are      |        |
| 15 | available after the hearing is     |        |
| 16 | over, or during a break, to speak  |        |
| 17 | with you about your utility        |        |
| 18 | matters.                           |        |
| 19 | At this time I will take           |        |
| 20 | appearances on behalf of the       |        |
| 21 | parties present. On behalf of      |        |
| 22 | Columbia Gas of Ohio?              |        |
| 23 | MR. SEIPLE: On behalf of           |        |
| 24 | Columbia Gas of Ohio, Inc. I would |        |
| 25 | like to enter the appearance of    |        |
|    |                                    |        |

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|    |                                    | Page 5 |
|----|------------------------------------|--------|
| 1  | Steven B. Seiple, 200 Civic Center |        |
| 2  | Drive, Columbus, Ohio, 43215. And  |        |
| 3  | let me introduce a few of the      |        |
| 4  | Columbia personnel who are here    |        |
| 5  | Lonight. We have Jack Partridge    |        |
| 6  | who is the President of Columbia   |        |
| 7  | Gas of Ohio, Ray Frank who is part |        |
| 8  | of our communications team. We     |        |
| 9  | have Mike Tice who is in the back  |        |
| 10 | there. Mike is our local director  |        |
| 11 | of operations. And we have Carol   |        |
| 12 | Wilson over here. Carol, raise     |        |
| 13 | your hand. Carol can answer any    |        |
| 14 | questions or take down information |        |
| 15 | about any customer-specific        |        |
| 16 | inquiries you may have. If you     |        |
| 17 | have questions about a bill or     |        |
| 18 | your service, Carol can handle     |        |
| 19 | that. All these folks will stick   |        |
| 20 | around after the hearing and are   |        |
| 21 | available in the back during the   |        |
| 22 | hearing. Thank you.                |        |
| 23 | MR. JONES: Thank you, Mr.          |        |
| 24 | Seiple. On behalf of the Ohio      |        |
| 25 | Consumers' Counsel?                |        |
| 1  |                                    |        |

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| · · · · · · · · · · · · · · · · · · · |                                    |      | _ |
|---------------------------------------|------------------------------------|------|---|
|                                       |                                    | Page | 6 |
| 1                                     | MR. SERIO: Thank you. On           |      |   |
| 2                                     | behalf of the residential utility  |      |   |
| 3                                     | customers of Columbia Gas of Ohio, |      | i |
| 4                                     | Janine L. Migden-Ostrander,        | -    |   |
| 5                                     | Consumers' Counsel by Joseph P.    |      |   |
| 6                                     | Scrio. The OCC is a state agency   |      |   |
| 7                                     | that represents residential        |      |   |
| 8                                     | customers. We do have folks here   |      |   |
| 9                                     | tonight: Amy Charles, Anthony Dill |      |   |
| 10                                    | and Maria Durbin. If you have any  |      |   |
| 11                                    | questions, we would be happy to    |      |   |
| 12                                    | help you out with anything we can  |      |   |
| 13                                    | do. We have participated in the    |      |   |
| 14                                    | case, and we well be briefing this |      |   |
| 15                                    | case before the Commission. Thank  |      |   |
| 16                                    | you.                               |      |   |
| 17                                    | MR. JONES: Thank you,              |      |   |
| 18                                    | Mr. Serio. Is there anyone else,   |      |   |
| 19                                    | any other parties here that needs  |      |   |
| 20                                    | to make an appearance? Okay. I     |      |   |
| 21                                    | see no one else.                   |      |   |
| 22                                    | In just a moment I will begin      |      |   |
| 23                                    | calling witnesses forward in the   |      |   |
| 24                                    | order that you signed up who wish  |      |   |
| 25                                    | to give statements for the         |      |   |
|                                       |                                    |      |   |

|    |                                    | Page 7 |
|----|------------------------------------|--------|
| 1  | record. Before you begin your      |        |
| 2  | statement, I will ask you for your |        |
| 3  | name and address, and I will ask   |        |
| 4  | you to raise your hand and take an |        |
| 5  | oath. Your testimony will be       |        |
| 6  | considered part of the official    |        |
| 7  | record of the case to be reviewed  |        |
| 8  | by the Commissioners before they   |        |
| 9  | make their final decision.         |        |
| 10 | Since today's hearing is           |        |
| 11 | being transcribed, I will ask if   |        |
| 12 | you plan to testify, please speak  |        |
| 13 | plainly and clearly so that the    |        |
| 14 | court reporter can accurately      |        |
| 15 | reflect your comments on the       |        |
| 16 | record.                            |        |
| 17 | If have you a prepared             |        |
| 18 | written statement, it would be     |        |
| 19 | helpful for you to provide a copy  |        |
| 20 | to the court reporter either       |        |
| 21 | before or after you testify.       |        |
| 22 | At this time I will begin          |        |
| 23 | calling the first witness. The     |        |
| 24 | first person signed up is I        |        |
| 25 | apologize if I mess up this name   |        |

|    |   | Page 8 |
|----|---|--------|
| ]  | Ms. Sue   |        |
| 2  | MS. DAUGHERTY: Daugherty.                         | ,      |
| 3  | MR. JONES: I'm sorry. What                        |        |
| 4  | is it?  |        |
| 5  | MS. DAUCHERTY: Daugherty.                         |        |
| 6  | MR. JONES: Daugherty.                             |        |
| 7  | Okay. Would you please raise your                 |        |
| 8  | right hand?                                       |        |
| 9  | SUE DAUGHERTY,                                    |        |
| 10 | After having been first duly sworn, as            |        |
| 11 | hereinafter certified, was examined and testified |        |
| 12 | as follows:                                       |        |
| 13 | MR. JONES: Please state your                      |        |
| 14 | name and address for the record.                  |        |
| 15 | MS. DAUGHERTY: My name is                         |        |
| 16 | Sue Daugherty. I live at 1016                     |        |
| 17 | Third Street in Sandusky, Ohio.                   |        |
| 18 | MR. JONES: Thank you. If                          |        |
| 19 | you have a statement, go ahead at                 |        |
| 20 | this time.  |        |
| 21 | MS. DAUGHERTY: I'm here on                        |        |
| 22 | behalf of moderate income                         |        |
| 23 | residents and senior citizens to                  |        |
| 24 | represent the concerns that I have                |        |
| 25 | with the application to go to a                   |        |
| 1  |   |        |

|    |                                    | Page 9 |
|----|------------------------------------|--------|
| 1  | flat rate for covering the costs   |        |
| 2  | of operations and for              |        |
| 3  | infrastructure repair.             |        |
| 4  | My concern is that over time       |        |
| 5  | to the point of 2013 that          |        |
| 6  | residents risk having to pay as    |        |
| 7  | much as \$23 a month even during   |        |
| 8  | the months where they consume no   |        |
| 9  | natural gas at all. And for some,  |        |
| 10 | that may appear to be a small      |        |
| 11 | amount to pay for the service of   |        |
| 12 | having heat delivered to your      |        |
| 13 | home, but I can tell you, because  |        |
| 14 | I work for a geriatric social      |        |
| 15 | service, we subsidize people after |        |
| 16 | they've exhausted their HEAP. We   |        |
| 17 | subsidize people who are           |        |
| 18 | considered to be too rich for      |        |
| 19 | HEAP. And I can tell you that our  |        |
| 20 | agency is needed, because we have  |        |
| 21 | older retired people that cannot   |        |
| 22 | afford to heat, eat and buy their  |        |
| 23 | prescriptive health care.          | •      |
| 24 | And so by adding an eventual       |        |
| 25 | \$23 flat fee per month to their   |        |

|   |    |                                    | Page | 10 |
|---|----|------------------------------------|------|----|
|   | 1  | already stretched moderate modest  |      |    |
|   | 2  | income, I can tell you that this   |      |    |
|   | 3  | is going to be a hardship for many |      |    |
|   | 4  | older people. And I can also tell  |      |    |
|   | 5  | you that as a social service       |      |    |
|   | 6  | agency, and in churches and other  |      |    |
|   | 7  | non profits alike, our revenues do |      |    |
| ĺ | 8  | not look like they will be         |      |    |
|   | 9  | increasing so we can assist more   |      |    |
|   | 10 | people that can't afford that      |      |    |
|   | 11 | additional \$250 more per year for |      |    |
|   | 12 | heating.                           |      |    |
|   | 13 | I am a proponent of the            |      |    |
|   | 14 | volumetric rate. And this is an    |      |    |
|   | 15 | incentive for people to afford     |      |    |
|   | 16 | paying their own bills, especially |      |    |
|   | 17 | during the summer. And I can tell  |      |    |
|   | 18 | you, although we aren't seeing     |      |    |
|   | 19 | natural gas going up to the \$1.35 |      |    |
|   | 20 | and the \$1.56 that we were        |      |    |
|   | 21 | dreading this heating season, that |      |    |
|   | 22 | doesn't mean that it's not going   |      |    |
|   | 23 | to happen in the future.           |      |    |
|   | 24 | So if we do have concerns          |      |    |
|   | 25 | about the high cost of natural gas |      |    |
|   |    |                                    |      |    |

|    |                                    | <del></del> |    |
|----|------------------------------------|-------------|----|
| 1  |                                    | Page        | 11 |
| 1  | heating, and then adding to that   |             |    |
| 2  | the flat fee, I believe that this  |             |    |
| 3  | increase is going to be a hardship |             |    |
| 4  | during some very difficult         |             |    |
| 5  | economic times.                    |             |    |
| 6  | I would like to make you           |             |    |
| 7  | mindful that there are many older  |             |    |
| 8  | people that, right now, have lost  |             |    |
| 9  | the nest egg that they were        |             |    |
| 10 | depending on to meet their monthly |             |    |
| 11 | bills. These were people that      |             |    |
| 12 | never came close to qualifying for |             |    |
| 13 | any kind of subsidy, but yet their |             | '  |
| 14 | nest egg is down by half. And so   |             |    |
| 15 | their ability to pay these flat    |             |    |
| 16 | rates are going I believe,         |             |    |
| 17 | going to be a greater hardship     |             |    |
| 18 | than if they were allowed to pay   |             |    |
| 19 | based on consumption. Thank you.   |             |    |
| 20 | MR. JONES: Thank you. Any          |             |    |
| 21 | questions? You may step down.      |             |    |
| 22 | Thank you.                         |             |    |
| 23 | Okay. Mr. Jose                     |             |    |
| 24 | MR. PANETO: Paneto.                |             |    |
| 25 | MR. JONES: Thank you.              |             |    |
|    |                                    |             |    |

Page 12 1 JOSE PANETO. 2 After having been first duly sworn, as hereinafter certified, was examined and testified as follows: MR. JONES: Thank you. Please, again, state your name and address for the record. 8 MR. PANETO: Jose Paneto, 2506 Broadway, Lorain, Ohio, 10 44052. 11 MR. JONES: Okay. Thank 12 you. You may proceed. 13 MR. PANETO: When I first 14 took a look at the proposal that 15 the gas company did, first thing I 16 asked was how much is it going to 17 cost me. After I took a good look 10 at this, and the people that I 19 represent, Heat Share has been a

program that I help a lot of

people. And with this increase,

after I add up the numbers and did

the complete study of the program,

right now I'm running out of money

because of the amount of people

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|    |                                    | Page 13 |
|----|------------------------------------|---------|
| 1  | that continue increasing.          |         |
| 2  | We have found ourselves in a       |         |
| .3 | situation in the city where the    |         |
| 4  | economy is a little bit shaky      |         |
| 5  | right now. The numbers are going   |         |
| 6  | beyond a way to keep up with it,   |         |
| 7  | to the point that the amount of    |         |
| В  | funds that we get from Heat Share  |         |
| 9  | and private donors and the money   |         |
| 10 | that Heat Share matches, it comes  |         |
| 11 | down to having people by the       |         |
| 12 | middle of the year already         | l       |
| 13 | suffering for not having the funds |         |
| 14 | to cover. And there is a lot of    |         |
| 15 | senior citizens that, again, as    |         |
| 16 | the person before me was saying,   |         |
| 17 | they don't qualify. Sometimes      |         |
| 18 | there's people that qualify and    |         |
| 19 | don't know they do.                |         |
| 20 | We have a lot of people that       |         |
| 21 | come and had to turn around        |         |
| 22 | bccause the funds are not there.   |         |
| 23 | After checking all of this and     |         |
| 24 | matching the numbers, I, for one,  | !       |
| 25 | personally agree that if paying a  |         |
|    |                                    |         |

|    |                                    | Page | 14 |
|----|------------------------------------|------|----|
| ı  | little bit extra is going to help  | _    | i  |
| 2  | 200 or 300 families that I help    |      |    |
| 3  | that I have to turn around every   |      |    |
| 4  | year because they don't have the   |      |    |
| 5  | help, I'm willing. I would be the  |      |    |
| 6  | first one to say, I'm willing to   |      |    |
| 7  | pay it, because those are the      |      |    |
| 8  | three to 400 people that I turn    |      |    |
| 9  | around every year, and they also   |      |    |
| 10 | need a voice. And that's what I'm  |      |    |
| 11 | here for. Thank you.               |      |    |
| 12 | MR. JONES: Thank you. Are          |      |    |
| 13 | there any questions?               |      |    |
| 14 | MR. SEIPLE: Yes. Sir, would        |      |    |
| 15 | you please tell us who you         |      |    |
| 16 | represent? 1 don't think you       |      |    |
| 17 | stated it.                         |      |    |
| 18 | MR. PANETO: I represent the        |      |    |
| 19 | Lorain Salvation Army. We are the  |      |    |
| 20 | only Lorain Salvation Army here in |      |    |
| 21 | Lorain, so when we're talking      |      |    |
| 22 | about helping the pcople, we help  |      |    |
| 23 | everybody with inside the Lorain   |      |    |
| 24 | City, Sheffield, Sheffield Lake,   |      |    |
| 25 | Sheffield Township.                |      |    |
|    |                                    |      |    |

| 1   |   |        |    |
|-----|---|--------|----|
|     |   | Page : | 15 |
| 1   | MR. JONES: Thank you.                             |        |    |
| 2   | Mr. Serio, any questions?                         |        |    |
| 3   | MR. SERIO: No.                                    |        |    |
| 4   | MR. JONES: Thank you.                             |        |    |
| 5   | Ms. Anne Molnar.                                  |        |    |
| 6   | ANNE MOLNAR,                                      |        |    |
| 7   | After having been first duly sworn, as            |        |    |
| 8   | hereinafter certified, was examined and testified |        |    |
| 9   | as follows:                                       |        |    |
| 10  | MR. JONES: Thank you.                             |        |    |
| 11  | Please give your name and address                 |        |    |
| 12  | for the record.                                   |        |    |
| 13  | MS. MOLNAR: My name is Anne                       |        |    |
| 1.4 | Molnar. I'm at 2306 East 31st                     |        |    |
| 15  | Street in Lorain. Excuse me. I'm                  |        |    |
| 16  | getting a sore throat.                            |        |    |
| 17  | Presently I sit in that                           |        |    |
| 18  | seat. I'm a councilwoman at large                 |        |    |
| 19  | for the City of Lorain. However,                  |        |    |
| 20  | I'm going to go back and tell you                 |        |    |
| 21  | my story. In 1994 I lost my                       |        |    |
| 22  | husband, married 47 years, and I                  |        |    |
| 23  | found, after he died, that I was                  |        |    |
| 24  | living on an income of only \$940.                |        |    |
| 25  | And after the burial expenses, I                  |        |    |
|     |   |        |    |

|      | The state of the s |         |
|------|--|---------|
|      |  | Page 16 |
| 1    | found myself really pretty much in   |         |
| 2    | the hole. My gas bills were  |         |
| 3    | were really escalating, and I have   |         |
| 4    | an old house, and I have an old  |         |
| 5    | furnace. And I was told to go on   |         |
| 6    | HEAP.  |         |
| 7    | At that time I did not know  |         |
| 8    | what HEAP was, really. And once I  |         |
| 9    | put myself on HEAP, they did   |         |
| 10   | assist me in paying the gas bill.  |         |
| 11   | And then I got a phone call  |         |
| 12   | from Columbus, a very nice lady  |         |
| 13   | named Bonnie. She asked me if I  |         |
| 14   | would be interested in the Warm  |         |
| 15   | Choice Program. And I can tell   |         |
| 16   | you folks, today I can't tell you  |         |
| 17   | enough how grateful I am to  |         |
| 18   | Columbia Gas and to the Warm   |         |
| 19   | Choice Program. That really  |         |
| 20   | helped me out in my dire need.   |         |
| 21   | And this I believe it was  |         |
| 22   | 1996 when they came in to help   |         |
| 23 1 | me. I was not sitting in a   |         |
| 24   | council seat at that time. They  |         |
| 25   | put in my furnace. My furnace was  |         |
|      |  |         |

|    | •                                  | Page | 17 |
|----|------------------------------------|------|----|
| 1  | old. It was spewing out carbon     |      |    |
| 2  | monoxide. My hot water tank was    |      |    |
| 3  | the old-type Hoffman Heater, the   |      |    |
| 4  | black one with coils, and that was |      |    |
| 5  | about ready to go too. And my      |      |    |
| 6  | house was not properly insulated,  |      |    |
| 7  | and they insulated my home.        |      |    |
| 8  | Well, I can tell you folks         |      |    |
| 9  | that the first time the winter     |      |    |
| 10 | when I had my first when it        |      |    |
| 11 | really was cold, the gas man       |      |    |
| 12 | knocked on my door and he said,    |      |    |
| 13 | lady, I think we better check your |      |    |
| 14 | gas meter.                         |      |    |
| 15 | I said, you don't you              |      |    |
| 16 | don't need to. I have a new        |      |    |
| 17 | furnace. I have insulation. And    |      |    |
| 18 | right before my husband died, we   |      |    |
| 19 | put the new windows in, so that    |      |    |
| 20 | gas bill went way down. So when I  |      |    |
| 21 | had this when I received this,     |      |    |
| 22 | you know, I thought to myself, I'm |      |    |
| 23 | a senior. I have to really tell    |      |    |
| 24 | some of the seniors about this     |      |    |
| 25 | program. And I did go out in the   |      |    |

| -   |                                   | Page 18 |
|-----|-----------------------------------|---------|
| 1   | community, and I have given       |         |
| 2   | speeches about it, okay. And to   |         |
| 3   | date I have helped about eight    |         |
| 4   | people with this program, but I   |         |
| 5   | will not divulge their names. But |         |
| б   | I have really they've been very   |         |
| 7   | grateful for it. And just         |         |
| 8   | recently I have to tell you       |         |
| 9   | this story. Four days ago a lady  |         |
| 10  | called my home. She had no heat,  |         |
| 11  | very low income. She's            |         |
| 12  | handicapped. And I thought, well, |         |
| 13  | let me see. What can I do. Warm   |         |
| 14  | Choice again. Columbia Gas. Ray   |         |
| 15  | Frank and Amy, I met with them. I |         |
| 1.6 | called them up and I said, could  |         |
| 17  | you please help me for this lady. |         |
| 18  | It's getting cold out there. She  |         |
| 19  | has no heat. Well, I can tell you |         |
| 20  | folks, today she's really very    |         |
| 21  | grateful. In fact, she cried just |         |
| 22  | about an hour. When I spoke to    |         |
| 23  | her with her before I came down   |         |
| 24  | here, she was actually crying she |         |
| 25  | was so joyful that she has this   |         |
| •   |                                   |         |

|    |   | Page | 19 |
|----|---|------|----|
| 1  | heat in her home.                                 |      |    |
| 2  | And I really will advocate                        |      |    |
| 3  | this program to people that                       |      |    |
| 4  | that are in dire need of help like                |      |    |
| 5  | this, especially with the                         |      |    |
| 6  | seniors. I wouldn't be able to be                 |      |    |
| 7  | on the program now because I am                   |      |    |
| В  | making just a little bit of extra                 |      |    |
| 9  | money sitting there, but not that                 |      |    |
| 10 | much, though.                                     |      |    |
| 11 | So folks, I just want to tell                     |      |    |
| 12 | everybody here from Columbia Gas,                 |      |    |
| 13 | the Warm Choice Program, that I                   |      |    |
| 14 | thank you. I thank you. Thank                     |      |    |
| 15 | you.  |      |    |
| 16 | MR. JONES: Okay. Thank                            |      |    |
| 17 | you. Any questions?                               |      |    |
| 18 | Next is Mr. Fred Wright.                          |      |    |
| 19 | FRED WRIGHT,                                      |      |    |
| 20 | After having been first duly sworn, as            |      |    |
| 21 | hereinafter certified, was examined and testified |      |    |
| 22 | as follows:                                       |      |    |
| 23 | MR. JONES: Please give your                       |      |    |
| 24 | name and address for the record.                  |      | ,  |
| 25 | MR. WRIGHT: My name is Fred                       |      |    |
|    |   |      |    |

|     |                                    | Page | 20 |
|-----|------------------------------------|------|----|
| 1   | Wright. I'm the president and CEO  |      |    |
| 2   | of the Lorain County Urban League, |      |    |
| 3   | Inc., and the address is 401 Broad |      |    |
| 4   | Street, Suite B, Elyria, Ohio.     |      |    |
| 5   | I don't know why I always get      |      |    |
| 6   | the file with a public official,   |      |    |
| 7   | but it seems like that's my draw.  |      |    |
| 8   | I have a written statement.        |      |    |
| 9   | Again, I'm going to say good       |      |    |
| 10  | evening and thank you for the      |      |    |
| 11  | opportunity to provide comments    |      |    |
| 12  | this evening on issues I believe   |      |    |
| 1.3 | to be very important, important to |      |    |
| 14  | the Greater Lorain County          |      |    |
| 15  | Community we started serving in    |      |    |
| 16  | 1978.                              |      |    |
| 17  | I'm the president and chief        |      |    |
| 18  | executive officer of the Lorain    |      |    |
| 19  | County Urban League, one of 102 of |      |    |
| 20  | the national Urban League          |      |    |
| 21  | affiliates. The Urban Leaque is    |      |    |
| 22  | the nation's oldest and largest    | ·    |    |
| 23  | community-based movement.          |      |    |
| 24  | Our mission is simple and          |      |    |
| 25  | straightforward. It's to empower   |      |    |
|     |                                    |      |    |

|    |                                    | _    |    |
|----|------------------------------------|------|----|
|    |                                    | Page | 21 |
| 1  | African-Americans and all          |      |    |
| 2  | disadvantaged persons in our       |      |    |
| 3  | community to participate equally   |      |    |
| 4  | in the educational, economic and   |      |    |
| 5  | social mainstream. Our focus       |      |    |
| 6  | presently is to is to it's         |      |    |
| 7  | generally towards the              |      |    |
| 8  | sustainability programs for        |      |    |
| 9  | education, employment, health and  |      |    |
| 10 | housing.                           |      |    |
| 11 | As a community leader, I'm         |      |    |
| 12 | keenly aware of the value of       |      |    |
| 13 | collaboration if we are to achieve |      |    |
| 14 | the highest level of success.      |      |    |
| 15 | That's why I am encouraging the    |      |    |
| 16 | Commissioners of the Public        |      |    |
| 17 | Utilities Commission of Ohio to    |      |    |
| 18 | review the many benefits proposed  |      |    |
| 19 | in the Columbia Gas of Ohio rate   |      |    |
| 20 | case settlement agreement. The     |      |    |
| 21 | agreement is the is the outcome    |      |    |
| 22 | of collaboration among various     |      |    |
| 23 | stakeholders including PUCO staff, |      |    |
| 24 | Office of Consumers' Counsel and   |      |    |
| 25 | other interested parties.          |      |    |
|    |                                    |      |    |

|   |     |                                     | Page 2 |
|---|-----|-------------------------------------|--------|
|   | 1   | We are convinced many               |        |
| į | 2   | residents and constituents among    |        |
|   | 3   | those we serve would benefit from   |        |
|   | 4 . | this proposed: It would also        |        |
|   | 5   | it would increase funding for the   |        |
|   | 6   | low-income Columbia Warm Choice     |        |
|   | 7   | weatherization program; Energy      |        |
|   | 8   | Efficiency program, available to    |        |
|   | 9   | all residents and small consumers   |        |
|   | 10  | regardless of income, which will    |        |
|   | 11  | save an estimated \$100 million for |        |
|   | 12  | consumers; \$3 million of           |        |
|   | 13  | shareholders funds will boost       |        |
|   | 14  | low-income heating assistance;      |        |
|   | 15  | riser replacement program and       |        |
|   | 16  | shift in responsibility for         |        |
|   | 17  | customer service lines to           |        |
|   | 18  | Columbia; automatically meter       |        |
|   | 19  | automatic meter reading device      |        |
|   | 20  | installation, a program that will   |        |
|   | 21  | be implemented over five years and  |        |
|   | 22  | will provide for monthly meter      |        |
|   | 23  | readings; infrastructure            |        |
|   | 24  | replacement program, which will     |        |
|   | 25  | generate new jobs and provide       |        |
|   | 1   |                                     |        |

|    |                                    | Page | 23 |
|----|------------------------------------|------|----|
| 1  | other economic opportunities.      |      |    |
| 2  | They are all important             |      |    |
| 3  | benefits to our residents, our     |      | ·  |
| 4  | communities and the state.         |      |    |
| 5  | I don't need to remind you of      |      |    |
| 6  | all the difficult times we are     |      |    |
| 7  | facing here, people across the     |      |    |
| 8  | State of Ohio.                     |      |    |
| 9  | Certainly I do not have            |      |    |
| 10 | enough information to take a       |      |    |
| 11 | position on the amount of the      |      |    |
| 12 | increase to which the parties have |      |    |
| 13 | agreed, but I am pleased that the  |      |    |
| 14 | parties involved in the settlement |      |    |
| 15 | have carefully considered all the  |      |    |
| 16 | financial information and have     |      |    |
| 17 | reached an agreement.              |      |    |
| 18 | I trust you I trust you            |      |    |
| 19 | will render the appropriate        |      |    |
| 20 | decision in this matter and would  |      |    |
| 21 | encourage you to do so as soon as  |      |    |
| 22 | possible so our residents and      |      |    |
| 23 | communities can begin to realize   |      |    |
| 24 | the savings and opportunities that |      |    |
| 25 | this agreement offers. I thank     |      |    |

|    |   | Page | 24 |
|----|---|------|----|
| ]  | you for the opportunity and look                  |      |    |
| 2  | forward to your final decision in                 |      |    |
| 3  | the future. Thank you for letting                 |      |    |
| 4  | me go on the record, and I'm going                |      |    |
| 5  | to submit this to the counsel.                    |      |    |
| б  | Thank you.  |      |    |
| 7  | MR. JONES: Thank you,                             |      |    |
| В  | Mr. Wright. Any questions?                        |      |    |
| 9  | You may step down.                                |      |    |
| 10 | Mr. Vincent Urbin.                                |      |    |
| 11 | VINCENT URBIN,                                    |      |    |
| 12 | After having been first duly sworn, as            |      |    |
| 13 | hereinafter certified, was examined and testified |      |    |
| 14 | as follows:                                       |      |    |
| 15 | MR. JONES: Please state your                      |      |    |
| 16 | name and address for the record.                  |      |    |
| 17 | MR. URBIN: My name is                             |      |    |
| 18 | Vincent M. Urbin. I am the                        |      |    |
| 19 | Director of Housing and Community                 |      |    |
| 20 | Development for the Lorain County                 |      |    |
| 21 | Community Action Agency located at                |      |    |
| 22 | 506 Broadway, Lorain, Ohio,                       |      |    |
| 23 | 44052.  |      |    |
| 24 | I am here tonight to speak on                     |      |    |
| 25 | behalf of our executive director,                 |      |    |
|    |   |      |    |

|     |                                    | Pag <b>e</b> | 25 |
|-----|------------------------------------|--------------|----|
| 1   | Mr. William T. Lock, who           |              |    |
| 2   | unfortunately had a prior work     |              |    |
| 3   | commitment in Columbus that he had |              |    |
| 4   | to keep and was unable to attend,  |              |    |
| 5   | so I'm pinch hitting.              |              |    |
| 6   | I'm proud to be affiliated         |              |    |
| 7   | with a dedicated team of           |              |    |
| 8 . | professionals who have been making |              |    |
| 9   | a positive difference in our       |              |    |
| 10  | county since our agency was        |              |    |
| 11  | incorporated in 1966. Lorain       |              |    |
| 12  | County Community Action Agency is  |              |    |
| 13  | committed to improving the social  |              |    |
| 14  | well-being, economic capacity and  |              |    |
| 15  | opportunities for low- to          |              |    |
| 16  | moderate-income individuals and    |              |    |
| 17  | families.                          |              |    |
| 18  | Lorain County Community            |              |    |
| 19  | Action Agency aims to reduce the   |              |    |
| 20  | incidents and impact of poverty by |              |    |
| 21  | strengthening and empowering       |              |    |
| 22  | individuals, families and          |              |    |
| 23  | communities. Our mission is very   |              |    |
| 24  | simply stated, to serve and        |              |    |
| 25  | empower Lorain County residents in |              |    |
|     |                                    |              |    |

|    |                                    | Page 26 |
|----|------------------------------------|---------|
| 1  | need.                              |         |
| 2  | In the past year, 11,107           |         |
| 3  | Lorain County residents have       |         |
| 4  | received assistance from the       |         |
| 5  | housing and energy and emergency   | -       |
| 6  | assistance programs of the Lorain  |         |
| 7  | County Community Action Agency.    | •       |
| 8  | We have begun meeting with         |         |
| 9  | clients to process our winter      |         |
| 10 | crisis program last week. Based    |         |
| 11 | on the volume of traffic we've     | İ       |
| 12 | experienced so far, we will        |         |
| 13 | surpass the number of residents we |         |
| 14 | served last year.                  |         |
| 15 | We are seeing over 70              |         |
| 16 | applicants a day already this      |         |
| 17 | year, not because gas bills have   | •       |
| 18 | gone up dramatically. They are     |         |
| 19 | about the same as last year as we  |         |
| 20 | can figure up to this point, but   |         |
| 21 | because of the state of our        |         |
| 22 | economy.                           |         |
| 23 | I have become aware of some        |         |
| 24 | programs that Columbia Gas has     |         |
| 25 | proposed, which I think will help  |         |
| 1  |                                    |         |

|     |                                    | Page 27 |
|-----|------------------------------------|---------|
| 1   | our local residents and our        |         |
| 2   | clients, which is why we are here  |         |
| 3   | tonight.                           |         |
| 4   | Columbia has agreed to             |         |
| 5   | introduce a new conservation or    |         |
| 6   | Energy Efficiency program for all  |         |
| 7   | of the residential and small       |         |
| В   | commercial customers. This is      |         |
| g,  | very much needed, especially in    |         |
| 10  | this current economy. Consumers    |         |
| 11  | and many of our clients will, if   |         |
| 12  | the program is approved, be        |         |
| 1.3 | positioned to reduce their energy  |         |
| 14  | consumption and realize over \$100 |         |
| 15  | million in savings. These savings  |         |
| 16  | are the best kind. They're         |         |
| 17  | sustained. So our clients will     |         |
| 18  | save for winters to come.          |         |
| 19  | Columbia has also committed        |         |
| 20  | to us that they will increase      |         |
| 21  | funding for their low-income Warm  |         |
| 22  | Choice Program that provides       |         |
| 23  | weatherization, including home     |         |
| 24  | inspections, repairs and           |         |
| 25  | replacement for space, and water   |         |

|    |                                    | Page | 28 |
|----|------------------------------------|------|----|
| 1  | heating equipment, insulation and  |      |    |
| 2  | ceiling air leaks. People who      |      | -  |
| 3  | have received these services have  |      |    |
| 4  | averaged a 28 percent reduction in |      |    |
| 5  | their energy usage, which          |      |    |
| 6  | translates to savings of about     |      |    |
| 7  | \$400 per year. Their homes are    |      |    |
| 8  | safer and more comfortable after   |      |    |
| 9  | participating in this program.     |      |    |
| 10 | Many more of our clients could     |      |    |
| 11 | become participants in this        |      |    |
| 12 | program if the funding is          |      |    |
| 13 | increased, as proposed by          |      |    |
| 14 | Columbia,                          |      |    |
| 15 | Columbia is also committed to      |      |    |
| 16 | providing, in addition to the      |      |    |
| 17 | previously mentioned programs, an  |      |    |
| 18 | additional \$3 million in          |      |    |
| 19 | shareholder dollars to boost       |      |    |
| 20 | heating assistance to low-income   |      |    |
| 21 | customers over the next five       |      |    |
| 22 | years.                             |      |    |
| 23 | Having Columbia responsible        |      |    |
| 24 | for the repairs and replacement of |      |    |
| 25 | prone-to-fail risers and customer  |      |    |
|    |                                    |      | _  |

|      |                                    | Page | 29 |
|------|------------------------------------|------|----|
| 1    | service lines will also be a help  |      |    |
| 2    | to my constituents by limiting the |      |    |
| 3    | fear of high repair bills for this |      |    |
| 4    | work. Many of my clients simply    |      |    |
| 5    | don't have that kind of money for  |      |    |
| 6    | these repairs, and oftentimes they |      |    |
| 7    | turn to us for the financial       |      |    |
| 8    | resources to pay for these repairs |      |    |
| 9    | in order to maintain their service |      |    |
| 10   | safely. I have also heard about    |      |    |
| 11   | the installation of automatic      |      |    |
| 12   | meter reading devices, which will  |      |    |
| 13   | be installed on all gas meters     |      |    |
| 14   | over a five-year period, and we    |      |    |
| 15   | welcome this news. This will help  |      |    |
| 16   | our clients receive bills which    |      |    |
| 17   | accurately show their monthly      |      |    |
| 18   | consumption, and eliminate the     |      |    |
| 19   | need to go inside homes with       |      |    |
| 20   | inside meters every other month.   |      |    |
| 21   | I ask the PUCO to carefully        |      |    |
| 22   | review this pending agreement, and |      |    |
| 23   | please issue your decision as soon |      |    |
| 24   | as you can so our clients and      |      |    |
| 25 . | community can begin receiving the  |      |    |

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|    |                                    | Page | 30 |
|----|------------------------------------|------|----|
| 1  | benefits this agreement can        |      |    |
| 2  | provide us.                        |      |    |
| 3  | As we are all aware, these         |      |    |
| 4  | are very difficult economic times  |      |    |
| 5  | for many people in the State of    |      |    |
| 6  | Ohio.                              |      |    |
| 7  | While I do not have the            |      |    |
| 8  | information to take a position on  |      |    |
| g  | the amount of the increase to      |      |    |
| 10 | which the parties have agreed      |      |    |
| 11 | upon, I am pleased that the        |      |    |
| 12 | partics involved in the settlement |      |    |
| 13 | have carefully considered all of   |      | i  |
| 14 | the financial information and have |      | !  |
| 15 | reached an agreement.              |      |    |
| 16 | I thank the entire Public          |      |    |
| 17 | Utilities Commission of Ohio for   |      |    |
| 18 | the opportunity to address this    |      |    |
| 19 | important matter. I will be glad   |      |    |
| 20 | to provide Mr. Lock's contact      |      |    |
| 21 | information if so desired. Thank   |      |    |
| 22 | you, sir.                          |      |    |
| 23 | MR. JONES: Thank you. Are          |      |    |
| 24 | there any questions?               |      |    |
| 25 | Next is Mr. Ralph Nussle.          |      |    |

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Page 31

| 1  | RALPH NUSSLE,                                     |          |
|----|---|----------|
| 2  | After having been first duly sworn, as            |          |
| 3  | hereinafter certified, was examined and testified |          |
| đ  | as follows:                                       |          |
| 5  | MR. JONES: Please state your                      |          |
| 6  | name and address for the record.                  |          |
| 7  | MR. NUSSLE: Ralph Nussle,                         |          |
| 8  | 117 Ashwood Drive in Avon Lake,                   |          |
| 9  | Ohio, 44012.                                      |          |
| 10 | MR. JONES: Thank you. You                         |          |
| 11 | may proceed.                                      |          |
| 12 | MR. NUSSLE: Okay. I came                          |          |
| 13 | here tonight to basically complain                |          |
| 14 | about the service charge the                      |          |
| 15 | proposed service charge. Three or                 |          |
| 16 | four months of my summer usage                    |          |
| 17 | and I'm not alone in this. There                  |          |
| 18 | are other people is being                         | <u>-</u> |
| 19 | tripled. That's what you plan to                  | •        |
| 20 | do, is to triple the rate. What                   |          |
| 21 | justification or logic do you have                |          |
| 22 | to do that? And that's also at                    |          |
| 23 | the expense of some of the big                    |          |
| 24 | users who catch a break.                          |          |
| 25 | You know, if they're going to                     |          |
|    |   |          |

| •   |                                   | Page | 32 |
|-----|-----------------------------------|------|----|
| 1.  | use so much, it seems like their  |      |    |
| 2   | service charge aught to go along  |      |    |
| 3   | with that. They aught to pay more |      | 1  |
| 4   | of the service charge than the    |      |    |
| 5   | conservationists do. And you      |      |    |
| 6   | know, the president of the        |      |    |
| 7   | country, the governor of the      |      |    |
| 8   | state, conservation is one of     |      |    |
| 9   | their big principles. But it      |      |    |
| 10  | seems the PUCO and Columbia Gas   |      |    |
| 11  | are working against it.           |      |    |
| 1.2 | I guess I have one final          |      |    |
| 13  | comment. You know, on the bills   |      |    |
| 14  | that we get, it says details of   |      |    |
| 15  | your gas charge, but there are no |      |    |
| 16  | details. All you get is the       |      |    |
| 17  | monthly charge. Why can't they    |      |    |
| 18  | put down the service charge, a    |      |    |
| 19  | transmission charge, costs of the |      |    |
| 20  | gas, any credits, taxes?          |      |    |
| 21  | Basically I just think that       |      |    |
| 22  | the PUCO owes the people of Ohio  |      |    |
| 23  | an explanation of the logic that  |      |    |
| 24  | they use to raise the service     |      |    |
| 25  | charge so dramatically. Thank     |      |    |
|     |                                   |      |    |

|    |   | Page 33 |
|----|---|---------|
| 1  | you.  |         |
| 2  | MR. JONES: Thank you,                             |         |
| 3  | Mr. Nussle.                                       |         |
| 4  | Questions?  | ļ       |
| ٥  | Mr. Phillip Door or Dore?                         |         |
| 6  | MR. DORE: Phillip Dore.                           |         |
| 7  | PHILLIP DORE,                                     |         |
| 8  | After having been first duly sworn, as            |         |
| 9  | hereinafter certified, was examined and testified |         |
| 10 | as follows:                                       |         |
| 11 | MR. JONES: Thank you.                             |         |
| 12 | Please state your name and address                |         |
| 13 | for the record.                                   |         |
| 14 | MR. DORE: Phillip Dore, 206                       |         |
| 15 | Washington Avenue, Lorain, Ohio.                  |         |
| 16 | I am currently the director of                    |         |
| 17 | public safety for the City of                     |         |
| 18 | Lorain, and the former fire chief                 |         |
| 19 | for the City of Lorain. I'm not                   |         |
| 20 | here to testify as to the impact                  |         |
| 21 | of the financial agreement that                   |         |
| 22 | may have been made, because I                     |         |
| 23 | don't know that I'm educated to                   |         |
| 24 | understand what those numbers                     |         |
| 25 | should or should not be. But what                 |         |

|     |                                    | Page | 34 |
|-----|------------------------------------|------|----|
| 1   | I would like to testify very       |      |    |
| 2   | briefly to is how pleased I am to  |      |    |
| 3   | see that there is some inclusion   |      |    |
| 4   | into the settlement about the      |      |    |
| 5   | ability for Columbia Gas to take   |      |    |
| 6   | responsibility for customer        | ÷    |    |
| 7   | service lines and risers.          |      |    |
| В   | Through my career I've seen        | •    |    |
| 9   | that this can be a serious issue   |      |    |
| 10  | for homeowners, and even through   |      |    |
| 11  | personal experience, even with a   |      |    |
| 12  | new home, knowing that when these  |      |    |
| 1.3 | risers fail, it becomes an extreme |      |    |
| 14  | expensive proposition to fix. And  |      |    |
| 15  | even to a person who can afford to |      |    |
| 16  | have them fixed, it becomes        |      |    |
| 17  | extremely cumbersome when you      |      |    |
| 18  | realize that you have multiple     |      |    |
| 19  | jurisdictions that you have to     |      |    |
| 20  | deal with; the gas company, then   |      |    |
| 21  | you have to get a plumber, but you |      |    |
| 22  | don't just get any plumber, it has |      |    |
| 23  | to be a DOT certified plumber to   |      |    |
| 24  | take care of this. And through my  |      |    |
| 25  | personal experience, I know that   |      |    |
|     |                                    |      |    |

|     |   | Page | 35 |
|-----|---|------|----|
| 1   | sometimes in the middle of winter,                |      |    |
| 2   | even if you have the money to pay                 |      |    |
| 3   | for these issues, it can be                       |      |    |
| 4   | sometimes as long as a week before                |      |    |
| 5   | you can get your gas restored.                    |      |    |
| 6   | Not a matter of financial ability,                |      |    |
| 7   | but just having the ability to                    |      |    |
| 8   | have somebody repair that.                        |      |    |
| 9   | So I would just like to                           |      |    |
| 10  | express that I'm very grateful to                 |      |    |
| 11  | see that the responsibility for                   |      |    |
| 1.2 | replacement repair of these risers                |      |    |
| 13  | and lines is being shifted to                     |      |    |
| 14  | Columbia Gas. It's going be a                     |      |    |
| 15  | great enhancement for the                         |      |    |
| 16  | community. Thanks.                                |      |    |
| 17  | MR. JONES: Thank you. Any                         |      |    |
| 18  | questions?  |      |    |
| 19  | Thank you, Mr. Dore.                              |      |    |
| 20  | Next is Mr. Victor Leandry.                       |      |    |
| 21  | Would you please raise your                       |      |    |
| 22  | right hand?                                       |      |    |
| 23  | VICTOR LEANDRY,                                   |      |    |
| 24  | After having been first duly sworn, as            |      |    |
| 25  | hereinafter certified, was examined and testified |      |    |
|     |   |      |    |

| 1  |                                    | Page | 36 |
|----|------------------------------------|------|----|
| 1  | as follows:                        |      |    |
| 2  | MR. JONES: Thank you.              |      |    |
| 3  | Please state your name and address |      |    |
| 4  | for the record.                    |      |    |
| 5  | MR. LEANDRY: My name is            |      |    |
| б  | Victor Leandry. The address is     |      |    |
| 7  | 1888 East 31st Street. Our         |      |    |
| Ø  | organization is called El Centro.  |      |    |
| 9  | It is the only Spanish social      |      |    |
| 10 | services here in Lorain County.    |      |    |
| 11 | Two weeks ago we celebrated 34     |      |    |
| 12 | years of service in this           |      |    |
| 13 | community.                         |      |    |
| 14 | I'm going to apologize             |      |    |
| 15 | because I have a written statement |      |    |
| 16 | that I was going to bring, and I   |      |    |
| 17 | forgot it in my desk in the rush   |      |    |
| 18 | of coming here. So I'm going to    |      |    |
| 19 | talk just from my heart.           |      |    |
| 20 | But I'm in favor I'm here          |      |    |
| 21 | to support Columbia Gas. I'm in    |      |    |
| 22 | favor of the grant that they are   |      |    |
| 23 | submitting for several reasons.    |      |    |
| 24 | The first one that I'm going       |      |    |
| 25 | to talk is about and I             |      |    |
| 1  |                                    |      |    |

|          |                                    | Page 37 |
|----------|------------------------------------|---------|
| 1        | apologize. Before I go there,      | l       |
| 2        | also let me state that I'm also    |         |
| 3        | the president for the National     |         |
| <b>4</b> | Council La Raza for the Midwest.   |         |
| 5        | The National Council La Raza is    |         |
| 6        | the largest hispanical             |         |
| 7        | organization in the United         |         |
| e        | States. They have more than 300    |         |
| 9        | affiliates, and I represent the    |         |
| 10       | entire Midwest from here in Ohio   |         |
| 11       | to Kansas.                         |         |
| 12       | But talking about this my          |         |
| 13       | support for the grant, there is    |         |
| 14       | several reasons, and one is it has |         |
| 15       | been said already, but I'm talking |         |
| 16       | about we serve most of our         |         |
| 17       | constituents and our consumers     |         |
| 18       | with social services of El Centro, |         |
| 19       | our low income. And during the     |         |
| 20       | months of December, January and    |         |
| 21       | February we go through a hard time |         |
| 22       | because all of them are coming to  |         |
| 23       | our agency, asking for us for help |         |
| 24       | to pay their gas bill. And it's    |         |
| 25       | very difficult for us because      |         |
|          |                                    |         |

|    |                                    | Page | 38 |
|----|------------------------------------|------|----|
| 1  | there might be some resources in   |      |    |
| 2  | the community to help pay for this |      |    |
| 3  | account services, but they're not  |      |    |
| 4  | always available. And it is very   |      |    |
| 5  | hard for us trying to find the     |      |    |
| 6  | resources for our consumers to pay |      |    |
| 7  | those bills.                       |      |    |
| 8  | I have had several meetings        |      |    |
| 9  | With my staff talking about how    |      |    |
| 10 | this is going to benefit our       |      |    |
| 11 | consumers and our residents, and   |      |    |
| 12 | all of the staff at El Centro      |      |    |
| 13 | believe that if our consumers can  | ,    |    |
| 14 | have a budget and an amount that   |      |    |
| 15 | they're going to know that they're |      |    |
| 16 | •                                  |      |    |
| 17 | going to pay every month, it would |      |    |
| 18 | be easier for them to budget that  |      |    |
|    | and not to be surprised in the     |      |    |
| 19 | month of December, and January,    |      |    |
| 20 | and February with very high, high  |      |    |
| 21 | bills, especially when they are    |      |    |
| 22 | low income, and on top of that     |      |    |
| 23 | it's during the holiday seasons    |      |    |
| 24 | where the few months that they     |      |    |
| 25 | have they try to spend it with     |      |    |

|    |                                    | Page 39 |
|----|------------------------------------|---------|
| 1  | their family. So it's very         |         |
| 2  | difficult for us.                  |         |
| 3  | So we think that having a          |         |
| 4  | flat rate, it will help our        |         |
| 5  | residents.                         |         |
| 6  | Also, in the they were             |         |
| 7  | just talking about that, the       |         |
| 8  | customer service line repair too.  |         |
| 9  | We have so many families in the    |         |
| 10 | past that have had some lines      |         |
| 71 | damaged, and they have to take a   |         |
| 12 | loan just to repair that when      |         |
| 13 | we're talking about low-income     |         |
| 14 | families. So it is very hard for   |         |
| 15 | them to repair it and then to pay  |         |
| 16 | that loan, to put that in their    |         |
| 17 | budget to pay that loan. So I      |         |
| 18 | think it's going to be in favor    |         |
| 19 | toward our consumers, and          |         |
| 20 | especially and also for me,        |         |
| 21 | too, having to pay two or three or |         |
| 22 | whatever it is extra a month and   |         |
| 23 | not having to be concerned about   |         |
| 24 | what's going to happen if my lines |         |
| 25 | break and where I going to take    |         |
|    |                                    |         |

|    |                                    | Page 40 |
|----|------------------------------------|---------|
| 1. | the money. I think it's going to   |         |
| 2  | be very beneficial.                |         |
| 3  | Also, before I finish              |         |
| 4  | tonight, I also want to            |         |
| 5  | congratulate Columbia Gas because  |         |
| 6  | they are very friendly with the    |         |
| 7  | Hispanic community. They have      |         |
| 8  | wonderful bilingual services. In   |         |
| 9  | many, many occasion actually       |         |
| 10 | right now as we speak in this      |         |
| 11 | week, we're dealing with a senior  | ·       |
| 12 | couple that doesn't have gas in    |         |
| 13 | their house, and we look at all    |         |
| 14 | the resources in the community.    |         |
| 15 | And the bottom line was that we    |         |
| 16 | turned back to Columbia Gas and    |         |
| 17 | asked them to help us. And         |         |
| 18 | they're helping us to be sure that |         |
| 19 | this family has gas in their       |         |
| 20 | house, and not cost. It was the    |         |
| 21 | last resources, but they are there |         |
| 22 | helping our families, so I think   |         |
| 23 | they're a friend, at least to my   |         |
| 24 | agency, and the Hispanic           |         |
| 25 | community, too, so I want to       |         |
|    |                                    |         |

|     |   | Page | 41 |
|-----|---|------|----|
| 1   | congratulate Columbia Gas. That                   |      |    |
| 2   | will be it.                                       |      |    |
| 3   | MR. JONES: Thank you,                             |      |    |
| 4   | Mr. Leandry. Any questions?                       |      |    |
| 5   | Thank you.  |      |    |
| 6   | Mr. Al Schultz.                                   |      |    |
| 7   | AL SCHULTZ,                                       |      |    |
| 8   | After having been first duly sworn, as            |      |    |
| 9   | hereinafter certified, was examined and testified |      |    |
| 10  | as follows:                                       |      |    |
| 11  | MR. JONES: Please state your                      |      |    |
| 12  | name and address for the record.                  |      |    |
| 13  | MR. SCHULTZ: Albert A.                            |      |    |
| 14  | Schultz, 2785 South Jefferson                     |      |    |
| 15  | Boulevard, Lorain, Ohio, 44052. I                 |      |    |
| 16  | became aware of this through the                  |      |    |
| 17  | newspapers. And I'm here                          |      |    |
| 18  | representing what I consider                      |      |    |
| 1.9 | myself to be part of the working,                 |      |    |
| 20  | just-getting-by group.                            |      |    |
| 21  | I applaud all the things I'vc                     |      |    |
| 22  | heard from the different agencies                 |      |    |
| 23  | that represent people that are                    |      |    |
| 24  | limited income, and I think that                  |      |    |
| 25  | they need someone to represent                    |      |    |

|         |                                    | Page | 42 |
|---------|------------------------------------|------|----|
| 1       | them. And I think these agencies   |      |    |
| 2       | are doing a fine job.              |      |    |
| 3       | I myself am in a situation         |      |    |
| 4       | where I receive no assistance. My  |      |    |
| 5       | service charges will go up. I pay  |      |    |
| б       | two gas bills, not on some rental  |      |    |
| 7       | property, but on another residence |      |    |
| 8       | that my mother lives in. And       |      |    |
| g       | those two bills will go up         |      |    |
| 10      | approximately six percent and      |      |    |
| 11      | eight percent. You know, we're     |      |    |
| 12      | using a very limited amount of     |      |    |
| 13      | gas, as the gentleman in Avon Lake |      |    |
| 14      | mentioned, from March on until,    |      |    |
| 15      | you know, hopefully November, but  |      |    |
| 16      | you know, it's a big increase in   |      |    |
| 17      | price. But I question one thing.   |      |    |
| 18      | This has to do with and I don't    |      |    |
| 19      | want to get off the subject here,  |      |    |
| 20      | but if Columbia Gas was actually   |      |    |
| 21      | in the gas business instead of the |      |    |
| 22      | service business and they made a   |      |    |
| 23      | profit off of their product, would |      |    |
| 24      | we be here today addressing this   |      |    |
| 25      | issue?                             |      |    |
| <u></u> |                                    | ,    |    |

|     |                                    | Page 43 |
|-----|------------------------------------|---------|
| 1   | My question to Columbia Gas        |         |
| 2   | is, if they don't make any money   |         |
| 3   | off the gas they sell me, then     |         |
| 4   | what is their incentive to get me  |         |
| 5   | the best price on gas. If I look   |         |
| 6 . | at the commodity markets and       |         |
| 7   | I've been looking at them for the  |         |
| 8   | last three months gas on the       |         |
| 9   | commodities market today was \$.61 |         |
| 10  | a hundred. That's approximately    |         |
| 11  | 40-some cents loss than what we're |         |
| 12  | being billed through Columbia      |         |
| 13  | Gas. If you're Dominion East       |         |
| 14  | Ohio, if you're Opec or whatever   |         |
| 15  | they call it, then it's less than  |         |
| 16  | that.                              |         |
| 17  | So my question is, are they,       |         |
| 18  | by not making any money, doing me  | ·       |
| 19  | as a consumer that has to pay      |         |
| 20  | everything out of his own pocket a |         |
| 21  | favor? I don't think they are      |         |
| 22  | because they have no incentive to  |         |
| 23  | get me the best price.             |         |
| 24  | If you want to talk about          |         |
| 2.5 | going out in the open market and   |         |
|     | - ·                                |         |

|    |                                   | Page 44 |
|----|-----------------------------------|---------|
| 1  | shopping, I'm not going to do     |         |
| 2  | that. I've been down that road    |         |
| 3  | before. But Columbia Gas is a big |         |
| 4  | company. Dominion Gas is a big    |         |
| 5  | company. They have a lot of       |         |
| 6  | purchasing power. I don't. I      |         |
| 7  | thank you for your time.          |         |
| В  | MR. JONES: Thank you,             |         |
| 9  | Mr. Schultz. Any questions?       |         |
| 10 | Next is Mr. Dave Stepanek.        |         |
| 11 | MR. STEPANEK: Pass.               |         |
| 12 | MR. JONES: Pass. That is          |         |
| 13 | everyone I had on my sheets that  |         |
| 14 | is signed up to testify. Is there |         |
| 15 | anyone here who is not signed up  |         |
| 16 | that wanted to testify at this    |         |
| 17 | time?                             |         |
| 16 | Let's go off the record and       |         |
| 19 | assess just a second so I can     |         |
| 20 | check and make sure there is no   |         |
| 21 | one else out there signed up.     |         |
| 22 | <b>- - -</b> -                    |         |
| 23 | (Discussion had off the record.)  |         |
| 24 |                                   |         |
| 25 | MR. JONES: Okay. I just           |         |
|    |                                   |         |

|    |                                    | Page | 45 |
|----|------------------------------------|------|----|
| 1  | checked. There is no one else      |      |    |
| 2  | outside that is signed up to       |      |    |
| 3  | testify, so with that, I would     |      |    |
| 4  | like to thank the City of Lorain   |      |    |
| 5  | for allowing us to use their       |      |    |
| 6  | council chambers tonight. I would  |      |    |
| 7  | like to thank everyone who took    |      |    |
| 8  | their time out to come and testify |      |    |
| 9  | tonight, or to come and observe    |      |    |
| 10 | the proceedings, and to thank the  |      |    |
| 11 | parties for being here. And with   |      |    |
| 12 | that, if there are no more         |      |    |
| 13 | witnesses, this concludes this     |      |    |
| 14 | public hearing, and the testimony  |      |    |
| 15 | will be submitted for the          |      |    |
| 16 | Commission's consideration in this |      |    |
| 17 | case. Thank you very much, and     |      | ļ  |
| 18 | good night.                        |      |    |
| 19 | <b>-</b>                           |      |    |
| 20 | (Hearing concluded.)               |      |    |
| 21 |                                    |      |    |
| 22 |                                    |      | İ  |
| 23 |                                    |      |    |
| 24 |                                    |      |    |
| 25 |                                    |      |    |
|    |                                    |      |    |

Page 46 The State of Ohio. SS: CERTIFICATE County of Cuyahoga. 3 I, Christine Leisure, RPR and Notary Public within and for the State of Ohio, duly commissioned and qualified, do hereby certify that the within-named witnesses was first duly sworn to testify the truth, the whole truth, and nothing but the truth in the cause aforesaid; that the testimony then given by him/her was by me reduced to stenotypy in the presence of said witness, afterwards transcribed on a computer, and that the foregoing is a true and correct transcript of the testimony so given by him/her as aforesaid. 9 I do further certify that this testimony was taken at the time and place in the foregoing caption 10 specified and was completed. 11 I do further certify that I am not a relative, employee of, or attorney for any of the parties in the 12 above-captioned action; I am not a relative or employee of an attorney for any of the parties in the 13 above-captioned action; I am not financially interested in the action; I am not, nor is the court reporting firm with which I am affiliated, under a 14 contract as defined in Civil Rule 28(D); nor am I 15 otherwise interested in the event of this action. 16 IN WITNESS WHEREOF I have hereunto set my hand and affixed my seal of office at Cleveland, Ohio on this 17 14th day of November, 2008. 18 19 Christine Leisure, Notary Public 20 In and for the State of Ohio. My commission expires April 12, 2012 21 22 23 24 25