

BEFORE

THE PUBLIC UTILITIES COMMISSION OF OHIO

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In the Matter of the)
 Application of the East)
 Ohio Gas Company d/b/a)
 Dominion East Ohio for) CASE NO. 07-1224-GA-EXM
 Approval of a General)
 Exemption of Certain)
 Natural Gas Commodity)
 Sales Services or)
 Ancillary Services.)

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BE IT REMEMBERED, that upon the meeting of the above-entitled matter, held at the Youngstown City Hall, 26 South Phelps Street, 6th Floor, Youngstown, Ohio, before Christine M.T. Pirik, Deputy Director, Legal Department, Public Utilities Commission of Ohio, Presiding, and commencing on Tuesday, the 1st day of April, 2008, at 6:06 o'clock p.m., at which time the following proceedings were had.

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1 **APPEARANCES:**

2 On Behalf of the Public Utilities Commission
3 of Ohio

4 BY: Christine M.T. Pirik
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6 Legal Department
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13 On Behalf of Dominion East Ohio:

14 JONES DAY

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22 On Behalf of the Ohio Consumers' Counsel:

23 BY: Joseph P. Serio
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7 On Behalf of Dominion East Ohio:
8 BY: Jeffrey A. Murphy, Director
9 Regulatory & Pricing
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14 Email: Jeff.Murphy@dom.com
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1 **MS. PIRIK:** On the record.

2 Can everyone in the back, before we go on the
3 record, can you hear me?

4 Okay. On the record. The Public Utilities
5 Commission of Ohio has assigned for public
6 hearing at this time and place case number
7 07-1224-GA-EXM, which is captioned "In the Matter
8 of the Application of The East Ohio Gas Company
9 d/b/a Dominion East Ohio for Approval of a
10 General Exemption of Certain Natural Gas
11 Commodity Sales Services or Ancillary Services."

12 My name is Chris Pirik. I am an attorney
13 examiner and deputy director in the Commission's
14 Legal Department, and I have been assigned to
15 hear this case. In addition, there are
16 Commission personnel representing our service
17 monitoring and enforcement department, Kelly
18 Tucker and Cindi Mack. They are -- these staff
19 members are here. If anyone wishes to testify,
20 please see them. They are providing the names of
21 individuals that are interested in participating
22 in the hearing today.

23 Also, my understanding is that the company,
24 Dominion, has personnel here from their offices.
25 If you have specific questions that we won't be

1 addressing in this hearing, I am sure they will
2 be happy to speak with you about those issues.

3 At this time, I would like to take
4 appearances on behalf of the parties. On behalf
5 of Dominion?

6 **MR. CAMPBELL:** Andrew Campbell,
7 with the law firm of Jones Day for Dominion East
8 Ohio.

9 **MS. PIRIK:** Could you give
10 your address, also, for Jones Day?

11 **MR. CAMPBELL:** It is 325 John H.
12 McConnell Boulevard, Suite 600, Columbus, Ohio,
13 43215.

14 **MS. PIRIK:** Thank you. On
15 behalf of the office of Consumers' Counsel?

16 **MR. SERIO:** Thank you, Your
17 Honor. On behalf of the residential utility
18 customers of East Ohio Gas, Janine L. Midgen-
19 Ostrander, by Joseph P. Serio, 10 West Broad
20 Street, Columbus, Ohio 43215.

21 **MS. PIRIK:** Thank you. There
22 are other interveners that have entered into this
23 case, and I would just state them for the
24 record: The Ohio Partners for Affordable Energy,
25 Integrys Energy Services, Industrial Energy Users

1 of Ohio, Dominion Retail, MXenergy, Northeast
2 Ohio Public Energy Counsel, National Energy
3 Marketers and the Ohio Gas Marketers Group. Each
4 of these parties represent various constituencies
5 in this case before the Commission.

6 Dominion filed this case on December 28,
7 2007. The local hearing scheduled in this case
8 is only one aspect of the Commission's review and
9 process in this case. Interested persons could
10 have submitted comments in this docket by
11 February 11, 2008, and there are also
12 evidentiary -- there is also an evidentiary
13 hearing scheduled to commence on April 7th. We
14 do have two additional local hearings, one in
15 Cleveland and one in Canton on April 3rd.

16 The purpose of this public hearing today is
17 to receive comments from the public concerning
18 the application that is presented before us
19 today. As you may have noticed, we have a court
20 reporter who is present. I am probably speaking
21 too fast for her, but she is very professional.
22 She will be writing down everything that is said
23 at this hearing today. And then I will be taking
24 that back to the office, that information, and
25 that will be considered part of the record in the

1 Commission's consideration of this case.

2 When you arrived, you were offered the
3 opportunity to testify. It is fine if you have
4 not signed up. I will ask for anyone from the
5 audience, if they would like to testify. So you
6 can either go see the two ladies at the door, or
7 you will have your opportunity if you wish to
8 testify.

9 However, prior to receiving the public
10 testimony, I would like to call upon someone from
11 Dominion to give us a short summary of exactly
12 what this application is about. I would note
13 that Dominion does have a pending rate case
14 before the Commission, case number 07-829-GA-AIR,
15 and there are other case numbers. That is the
16 primary rate case number. That is not the case
17 that is before us today. And someone from the
18 company will explain to us exactly what this case
19 before us today is about. And then I will open
20 it up to the public testimony at that point in
21 time.

22 Mr. Campbell, do you have someone here who
23 you would like to present as giving a summary?

24 MR. CAMPBELL: Yes, Your Honor.

25 Jeff Murphy.

1 **MS. PIRIK:** Mr. Murphy, if you
2 could just step up to the microphone. State your
3 name and the spelling of your name for the
4 record, as well as your title and your business
5 location.

6 **MR. MURPHY:** Sure. My name is
7 Jeffrey A. Murphy. I am a director of rates and
8 gas supply for Dominion East Ohio. And my
9 business address is 1201 East 55th Street,
10 Cleveland, Ohio, 44103.

11 **MS. PIRIK:** You can turn --
12 yes, that is fine.

13 **MR. MURPHY:** Well, back in
14 August of 2006, the Public Utilities Commission
15 of Ohio approved a pilot program whereby Dominion
16 East Ohio would change the way we buy natural gas
17 for those customers that still purchase gas from
18 us.

19 Through our Energy Choice Program, customers
20 are given the opportunity to purchase their
21 natural gas from either East Ohio or one of the
22 sub-suppliers -- actually at this point now we
23 have 18 suppliers who will provide commodity
24 services to them at their own rates and terms and
25 conditions.

1 The new rate that we offer as a result of
2 this change and the way in which we purchase
3 natural gas is referred to as the Standard
4 Service Offer. And that Standard Service Offer
5 will replace the prior gas cost recovery rate
6 mechanism that we use to price our natural gas
7 for sale to customers.

8 Under the GCR mechanism, Dominion East Ohio
9 was not allowed by law to make a profit on the
10 natural gas portion of its bill. We recover our
11 costs and make a profit through what is called
12 the distribution rate, or the transportation rate
13 charged to the customers. But on the natural gas
14 commodity portion of the bill, once again, by
15 law, we were not able to make a profit on that
16 particular component, and the same held true that
17 went into the Standard Service Offer product, if
18 you will.

19 The major reason we made that change was
20 because we have approximately two-thirds, about
21 800,000 out of our own two million customers
22 buying gas from other suppliers. We wanted to
23 make sure that we had a competitive marketplace
24 for our customers. And the intent of the SSO
25 rating was to have a rate that was more

1 reflective of the market conditions.

2 Well, the Public Utility Commission approved
3 that pilot program through August of this coming
4 year, 2008. And, therefore, East Ohio had to
5 provide information, make an application on what
6 would happen after August of 2008. So we -- in
7 this particular application, we propose several
8 changes.

9 First of all, if a customer is unable to
10 participate in the Energy Choice Program because
11 of other reasons or, perhaps, because they are in
12 a particular payment program, a Percentage of
13 Income Payment Program, we will continue to
14 purchase the gas in the same way we have
15 currently. In other words, we will conduct an
16 auction to establish the suppliers that we will
17 buy gas from and set a rate at the lowest
18 possible price.

19 However, for Choice-eligible customers who
20 today are purchasing their natural gas from East
21 Ohio, we would propose to continue buying the gas
22 but designate the specific supplier providing the
23 natural gas to the customers on their bill. So
24 whereas today, a supplier provides gas to us as a
25 part of a larger pool, if you will, of natural

1 gas supplies. In the future, we would identify
2 the specific supplier providing the gas to that
3 specific customer.

4 The proposed change would not have any
5 impact on existing Energy Choice customers or
6 customers that are purchasing natural gas as part
7 of a governmental aggregation program.

8 Our goal in the program is to allow
9 customers to buy gas from us, but to help them
10 understand that another supplier is actually
11 providing their natural gas. And it is our
12 belief that that will make a competitive market
13 today even more competitive, and prepare us for
14 the possibility that East Ohio may at one point
15 no longer sell natural gas.

16 Our primary goal in the business, as it
17 were, is to transport or distribute the natural
18 gas through our pipelines. There are many other
19 parties that can provide natural gas. And if we
20 ultimately do not sell gas, customers would
21 simply buy it from other suppliers.

22 However, before East Ohio does anything
23 whatsoever, the Public Utility Commission will
24 have to approve this application or some other
25 type of approach. And even with the proposed

1 change, the company will still handle emergency
2 calls plus other customer service calls just as
3 it has before.

4 We are discussing with other parties,
5 including the Consumer Advocates' office, as well
6 as the Public Utility Commission staff, ways in
7 which we might be able to make this change so as
8 to provide a smoother transition for customers
9 potentially beyond August of 2008.

10 And so as a result, the final program to be
11 approved by the Commission may be somewhat
12 different from the application that we filed. So
13 that is a short description of what we have
14 proposed and the timing in which it might be
15 implemented.

16 MS. PIRIK: Thank you, Mr.
17 Murphy. At this time, I will begin calling
18 witnesses. So far we have one individual who has
19 signed up to testify. But like I said, I will
20 give everyone the opportunity if they wish to
21 testify. I apologize upfront for the mis-
22 pronunciation of any names. My name is a very
23 difficult name to pronounce. But I also wanted
24 to state that what I will ask you to do is state
25 your name and the spelling of your name and your

1 address for the record. And then I will ask
2 witnesses to take an oath on the record as to the
3 truth of the statement. That is a normal process
4 that we do in these types of hearings.

5 Should you decide not to testify and I call
6 your name, that is not a problem. You can just
7 pass and we will move on with the hearing. We do
8 appreciate your attendance at today's hearing and
9 your participation. And at this time, I will
10 begin calling witnesses.

11 The first individual that I have is John
12 Zordich. Mr. Zordich, just come on up to the
13 podium. And if you could state your name and the
14 spelling of your name and your address for the
15 record, that would be greatly appreciated.

16 **MR. ZORDICH:** My name is John
17 Zordich, Z-o-r-d-i-c-h, 236 East Judson Avenue,
18 Youngstown, Ohio, 44507-1936.

19 It is not included in the statement, but
20 contrary to what you said the hearing may be on,
21 distribution charges are not provided, but your
22 bill doesn't separate that out, either. When
23 your bill comes due, everything that East Ohio
24 Gas does is on that one bill.

25 We in Youngstown welcome the PUCO to the

1 Mahoning Valley of Youngstown, the place that
2 everyone but God has forgotten. Despite the
3 promises of former mayors like Vukovich, Ungaro,
4 McKelvey and present Mayor Williams -- and
5 presidents like Carter, Reagan, Bush I, Clinton
6 and Bush II -- nobody has stepped up to bring any
7 major manufacturing facility to our valley to
8 fill the void of Black Monday that cost us 50,000
9 jobs.

10 Bedpan and McBurger jobs haven't
11 accomplished much toward that end. As reported
12 in The Tribune Chronicle, January of 2008 figures
13 for unemployment for the U.S. stands at 4.9
14 percent, Ohio is at 5.5 percent, starting to
15 incline. Warren is at 7.6 percent. And
16 Youngstown is at 8.3 percent. And we are still
17 waiting for the fulfillment of campaign
18 promises.

19 I would extend a warm welcome to Dominion
20 East Ohio, but the reason we are here is because
21 they are playing the part of a very bad neighbor,
22 again, or as usual. Take your pick. But instead
23 of borrowing tools never returned or loud music,
24 we're stuck with a company who not only wants to
25 keep us broke, but does not want to bear the

1 responsibility of providing gas. They want all
2 of our money for merely being a middleman. A
3 snippet in The Vindicator on March 5th advised us
4 that Dominion East Ohio was raising the price of
5 gas by 10 percent. But the article only mentions
6 the price differences of 15 percent and 16
7 percent. Do we really expect their numbers to
8 jive?

9 Like First Energy or Ohio Edison or whatever
10 pseudonym they choose, Dominion East Ohio always
11 tried to place the burden of high costs of gas
12 usage on the backs of consumers. You must
13 conserve to save money. But let's take a look at
14 what -- excuse me -- at what conservation gets
15 you. These three graphs were made up in all
16 different formats, but they all present the same
17 thing. The usage line is almost flat. Every
18 chart you look at, the usage line is almost
19 flat. The usage line is almost flat regardless
20 of which chart you look at. But let's look at
21 the cost. Up, up, up -- oh, here is '91. It
22 went down. But mostly up. And it is the same.

23 The point I am trying to prove is that
24 nothing will keep Dominion East Ohio from getting
25 a bill to you through rain or snow or gloom of

1 night to advise you that "You owe us money."

2 I guess their next option will be starting up a
3 finance company for third mortgages, or your
4 firstborn.

5 The fourth chart is a combination that shows
6 results and, if you will, a cause. The top part
7 of the chart shows when actual meter readings
8 were done and when the guesstimates were done.
9 2005, they did eight estimates for the year, but
10 only four remote readings. And you can see that
11 they are taking money without reading the
12 meters.

13 This bottom half of the chart shows
14 historical usage for 19 plus, give or take a few
15 thousand cubic feet. In 1980, I used 19.1 MCF.
16 It cost \$63.39. And yesterday, guess what? I
17 got a bill from Dominion for 19.2 cubic feet,
18 one-tenth more. 63.39 and yesterday's bill,
19 \$208.40.

20 If they can make their money without even
21 reading the meters, shame on you for allowing
22 them. How often does Wal-Mart or K-Mart or
23 JCPenney send out bills to consumers for
24 something that they may have bought in 2000 but
25 hadn't been back to the store since? That is

1 what they do by not reading the meters.

2 Now I can show you some differences because
3 I have saved my gas bills -- 1977. I can show
4 you usages and costs since 1977. And these
5 numbers, I am not pulling them out of my head.

6 The East Ohio bill itself, I contacted the
7 Ohio Consumer Counsel in February of 2001 and
8 received their reply from an investigator named
9 Barbara Mullins. And she was gracious enough to
10 provide me with a copy of section 4901 of the
11 Ohio Revised Code. Because I couldn't make my
12 bill jive. Adding up all the elements that they
13 provided on the bill, I was \$29.80 short. And
14 that is why I contacted the Ohio Consumer
15 Counsel. And they sent me -- they were nice
16 enough to send me a Customer Choice sheet. And I
17 found some pretty interesting numbers. And that
18 is why I made up this larger sheet to make it
19 easier for you to read it.

20 The customer charge is included on a bill.
21 And the law says anything on gas consumption must
22 be included on a bill. But these things on the
23 OCC rider, the PIPP, the Energy Choice migration
24 rider, the gross receipt tax rider, the current
25 gas cost and the GCR adjustments are not all

1 included on the bill. They are not itemized on
2 the bill. And they should be.

3 I apologize. But, you know, pictures make
4 things a lot easier to understand. The
5 exorbitant cost of prescription drugs is forcing
6 some seniors on fixed incomes to choose between
7 food or medicine. Now Dominion and all the other
8 utilities are more than willing to make those
9 same seniors decide whether or not these
10 prescription drugs or food will be pried from
11 their cold, dead hands.

12 It would have been nice, in some respects,
13 to remain the forgotten valley. But the forces
14 of charge, charge, charge, which are unpopularly
15 known as Dominion East Ohio, First Energy/Ohio
16 Edison, Youngstown Water Department and AT&T know
17 where we all live. And much like the begging
18 letters from different charities that we get in
19 the mail asking for money, when you do send in
20 money, you get an immediate reply. "Thanks.
21 Send more. And more. And more." Each charity
22 feels that their entity is the most important
23 entity in the universe. And so it is with the
24 monopolistic utilities that I just named before.

25 These icons provide a true representation of

1 the dilemma that Ohio consumers face in dealing
2 with the monopoly of utility companies. Now,
3 these are -- these are my interpretations. This
4 is the utility companies. And these are the
5 consumers. (Indicating.)

6 And that analogy is not intended to offend
7 the PUCO representative, but is a result of the
8 Ohio Edison hearings held in Austintown. Several
9 speakers questioned why real, live PUCO
10 commissioners didn't show up at rate hearings
11 anymore. To consumers like us, it is a lot like
12 the curtains slowly parting on a stage for a
13 ventriloquist act, and the only thing on stage
14 is the dummy sitting in a chair with the
15 ventriloquist nowhere to be found. No offense,
16 ma'am. Because the commissioners have neither
17 the testosterone nor the estrogen to face the
18 consumers of Ohio on prior energy decisions they
19 have made. That is the commissioners.

20 If they are going to operate their company
21 like the postal service -- I just got my magazine
22 from the postal service. The Board of Governors
23 and the Postal Rate Commission are the two groups
24 that govern the cost of postage. As we all
25 heard, it is going up in May. The Board of

1 Governors grants a negotiated service agreement,
2 NSA, with The Bank of America for special rates
3 on some mailings. But the PRC concludes that the
4 postal service could lose \$45 million if the NSA
5 is implemented. But then the PRC justifies the
6 agreement to lose the money -- is justified under
7 the Postal Accountability and Enhancement Act.
8 The law says they can do it, so let them do it.

9 The postal service, as I said, has already
10 announced the need to raise rates. East Ohio
11 wants to get out of buying gas.

12 Mark Twain painted for us a vivid picture of
13 the world to come when he wrote the "Fence"
14 portion of "Huckleberry Finn" in the 1800s. Ol'
15 Mark gave us the USPS/Dominion East Ohio
16 connection.

17 The postal service has advised that the
18 American Postal Workers' Union that -- it intends
19 to issue a request for proposals that could lead
20 to the outsourcing of some bulk mail centers.
21 They will be called "BMC."

22 And guess why we are here this evening?
23 Dominion East Ohio has filed to outsource the
24 providing of gas to Ohio consumers. And it is my
25 belief that all the companies that would provide

1 gas to Ohio consumers would pay a fee or stipend
2 to Dominion East Ohio for the privilege of doing
3 so -- my belief -- much like Huck conned the kid
4 into whitewashing the fence so that he could reap
5 the benefits. Does it sound familiar? They are
6 going to be making a whole batch of money just by
7 sitting back and letting somebody else do the
8 work.

9 If Dominion East Ohio wants to get out of
10 providing gas, I say we let them. The State of
11 Ohio should then confiscate all their equipment
12 and property because they are not able to perform
13 the functions of a monopoly utility, and put said
14 equipment and property up for public sale to an
15 entity willing and able to provide all the gas
16 utility services such a utility should and must
17 provide to the consumers of Ohio. The new entity
18 would keep the present workforce minus all the
19 management personnel who all would be given a
20 golden parachute of a buck and a quarter.

21 As ol' Pogo would say, "Woe is us! This
22 rate increase must not be granted." Thank you.

23 **MS. PIRIK:** Thank you, Mr.
24 Zordich. Just so I am clear, I am going to -- I
25 have numbered the pages of -- the items that you

1 have given me, and I am going to mark them as Mr.
2 Zordich's statement for the record, so we will
3 have that marked as such. But did you at all
4 refer to the very last two pages of this? I just
5 want to be sure, if you did, that we put this in
6 also.

7 **MR. ZORDICH:** Well, I did in a
8 roundabout way.

9 **MS. PIRIK:** Okay. Then I will
10 number it.

11 **MR. ZORDICH:** That is to show
12 you the gas usage of the 19 plus MCF where it
13 goes from \$63 to the present bill -- yesterday's
14 bill of \$208.

15 **MS. PIRIK:** Okay.

16 **MR. ZORDICH:** For the standard
17 usage.

18 **MS. PIRIK:** Again, I will go
19 ahead and mark these. Now, at this time, Mr.
20 Zordich, if either the company or the office of
21 Consumers' Counsel wishes to ask you questions,
22 they can do so. Mr. Campbell, do you wish to ask
23 Mr. Zordich questions?

24 **MR. CAMPBELL:** We have no
25 questions.

1 **MS. PIRIK:** Mr. Serio?

2 **MR. SERIO:** No questions, Your
3 Honor.

4 **MS. PIRIK:** Thank you very
5 much for testifying this evening. This
6 information -- like I said, I will mark it as
7 part of your statement. And that way the record
8 will reflect exactly what you are referring to.

9 Again, I would like to mention that perhaps
10 within the month the Commission will be issuing
11 an entry in the rate case hearing, and you may
12 want to look for that, also. Because some of
13 your statements may be relevant to that.

14 **MR. ZORDICH:** Okay. That is why
15 earlier I said everything is intertwined. There
16 is no such thing as separation.

17 **MS. PIRIK:** Right. I just
18 wanted to be sure. I know you know that. And
19 you are very informed. But the information that
20 you are providing in this docket will not
21 transfer over into the rate case docket. And we
22 will probably be up here in the next month or so
23 having a hearing on the rate case. So I just
24 wanted to be sure that that was clear on the
25 record. Thank you very much.

1 **MR. ZORDICH:** Thank you.

2 **MS. PIRIK:** All right. Is
3 there anyone else who would like to testify this
4 evening with regard to the matter before us?
5 Okay. If there are no more witnesses, Mr.
6 Campbell or Mr. Serio, do either of you have
7 anything for the record?

8 **MR. SERIO:** No, Your Honor.

9 **MR. CAMPBELL:** No, Your Honor.

10 **MS. PIRIK:** Okay. We will
11 continue this hearing on Thursday in Cleveland
12 and Canton. But we will close this hearing for
13 this evening. Thank you all for coming. Again,
14 if you have questions -- this is off the record.

15 (Thereupon, the meeting was
16 concluded at 6:40 p.m.)

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C E R T I F I C A T E

STATE OF OHIO,)
) SS:
SUMMIT COUNTY,)

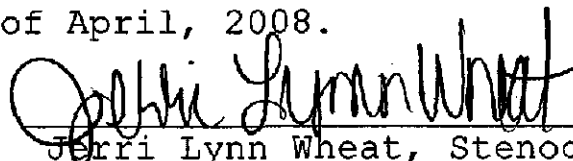
I, Jerri Lynn Wheat, a Stenographic Reporter and Notary Public within and for the State of Ohio, duly commissioned and qualified, do hereby certify that these proceedings were taken by me and reduced to Stenotype, afterwards prepared and produced by means of Computer-Aided Transcription and that the foregoing is a true and correct transcription of the proceedings so taken as aforesaid.

I do further certify that these proceedings were taken at the time and place in the foregoing caption specified, and was completed without adjournment.

I do further certify that I am not a relative, employee of or attorney for any party or counsel, or otherwise financially interested in this action.

I do further certify that I am not, nor is the court reporting firm with which I am affiliated, under a contract as defined in Civil Rule 28(D).

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal of office at Akron, Ohio on this 3rd day of April, 2008.



Jerri Lynn Wheat, Stenographic Reporter and Notary Public in and for the State of Ohio.

My commission expires March 24, 2013.

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TESTIMONY FOR PUBLIC UTILITIES COMMISSION ON DOMINION
EAST OHIO HEARING FOR RATE INCREASE TO BE HELD ON
APRIL 1, 2008 AT COUNCIL CHAMBERS - CITY HALL, 26 N PHELPS
STREET, YOUNGSTOWN OH 44503.



Sorry, brother...

I can't spare a dime...

John Zordich

236 East Judson Avenue

Youngstown OH 44507-1936

330.788.2029

I just paid my

utility bills!

TESTIMONY FOR PUBLIC UTILITIES COMMISSION ON DOMINION
EAST OHIO HEARING FOR RATE INCREASE TO BE HELD ON
APRIL 1, 2008 AT COUNCIL CHAMBERS - CITY HALL, 26 N PHELPS
STREET, YOUNGSTOWN OH 44503.

WE IN YOUNGSTOWN WELCOME THE PUCO TO THE
MAHONING VALLEY AND YOUNGSTOWN...THE PLACE
THAT EVERYONE BUT GOD HAS FORGOTTEN! DESPITE
THE PROMISES OF FORMER MAYORS LIKE VUKOVICH,
UNGARO, MCKELVEY, AND PRESENT MAYOR WILLIAMS
--- AND PRESIDENTS LIKE CARTER, REAGAN, BUSH 1,
CLINTON, AND BUSH II?...NOBODY HAS STEPPED UP TO
BRING ANY MAJOR MANUFACTURING FACILITY TO OUR
VALLEY TO FILL THE VOID OF BLACK MONDAY THAT
COST US 50,000 JOBS. BEDPAN AND MCBURGER JOBS
HAVEN'T ACCOMPLISHED MUCH TOWARD THAT END!
AS REPORTED IN THE TRIBUNE CHRONICLE, JANUARY
2008 FIGURES FOR UNEMPLOYMENT FOR THE U.S.
STANDS AT 4.9%, OHIO AT 5.5%, WHILE WARREN, AT
7.6%, AND YOUNGSTOWN, AT 8.3% ARE STILL WAITING
FOR THE FULFILLMENT OF CAMPAIGN PROMISES! I
WOULD EXTEND A WARM WELCOME TO DOMINION
EAST OHIO ...BUT THE REASON WE'RE HERE IS
BECAUSE THEY ARE PLAYING THE PART OF A VERY
BAD NEIGHBOR...AGAIN...OR AS USUAL...TAKE YOUR A

TESTIMONY FOR PUBLIC UTILITIES COMMISSION ON DOMINION
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PICK! BUT INSTEAD OF BORROWED TOOLS NEVER
RETURNED OR LOUD MUSIC, WE'RE STUCK WITH
COMPANY WHO NOT ONLY WANTS TO KEEP US BROKE,
BUT NOW DOES NOT WANT TO BEAR THE
RESPONSIBILITY OF PROVIDING GAS...THEY WANT ALL
OF OUR MONEY FOR MERELY BEING A MIDDLE MAN!
A SNIPPET IN *THE VINDICATOR* ON MARCH 5TH ADVISED
US THAT DOMINION EAST OHIO WAS RAISING THE
PRICE OF GAS 10%...WHILE THE ARTICLE ONLY
MENTIONS PRICE DIFFERENCES OF 15% AND 16%...DO
WE REALLY EXPECT THEIR NUMBERS TO JIVE? LIKE
FIRST ENERGY...OR OHIO EDISON...OR WHATEVER
PSEUDONYM THEY CHOOSE...DOMINION EAST OHIO
ALWAYS TRIED TO PLACE THE BURDEN OF HIGH COSTS
OF GAS USAGE ON THE BACKS OF CONSUMERS: "YOU
MUST CONSERVE" TO SAVE MONEY. BUT LET'S TAKE A
LOOK AT WHAT CONSERVATION GETS YOU: THESE 3
GRAPHS WERE PREPARED IN DIFFERENT FORMAT TO
PROVE THE POINT THAT DOING WITHOUT WILL NOT

TESTIMONY FOR PUBLIC UTILITIES COMMISSION ON DOMINION
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APRIL 1, 2008 AT COUNCIL CHAMBERS - CITY HALL, 26 N PHELPS
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KEEP DOMINION EAST OHIO FROM GETTING A BILL TO
YOU THROUGH RAIN, AND SNOW, OR GLOOM OF NIGHT
TO ADVISE YOU THAT "YOU OWE US MONEY" ...I GUESS
THEIR NEXT OPTION WILL BE STARTING UP A FINANCE
COMPANY FOR THIRD MORTGAGES...OR YOUR FIRST-
BORN! THE 4TH CHART IS A COMBINATION THAT SHOWS
RESULTS...AND, IF YOU WILL...A CAUSE. THE BOTTOM
PART SHOWS GAS USAGE OF 19.+ MCF @ MONTH OVER
A 20-YEAR PERIOD AND YOU CAN SEE THAT THE COST
PARAMETERS RISE CLEARLY SKYWARD WHILE THE
USAGE FIGURES REMAIN FAIRLY CONSTANT; THE
UPPER PART OF THE CHART SHOWS THE METER
READING PHILOSOPHY OF DOMINION: IF WE CAN GET
THEIR MONEY WITHOUT EVEN READING THE METERS,
SHAME ON YOU! HOW OFTEN DOES WALMART, KMART,
J.C. PENNEY SEND OUT BILLS TO CONSUMERS FOR
SOMETHING THEY MAY HAVE BOUGHT IN 2000 BUT
HAVEN'T BEEN BACK TO THE STORE SINCE? I CAN

TESTIMONY FOR PUBLIC UTILITIES COMMISSION ON DOMINION
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SHOW YOU COST DIFFERENCES FOR SAME MCF USAGE
BUT WILL REFRAIN BECAUSE OF TIME CONSTRAINTS.

THE LAST ITEM I WILL COVER IS THE DOMINION EAST
OHIO BILL ITSELF. I CONTACTED THE OHIO CONSUMER
COUNSEL ON FEBRUARY 11, 2001 AND RECEIVED A
REPLY ON FEBRUARY 16, 2001 FROM OCC
INVESTIGATOR BARBARA MULLINS. SHE WAS
GRACIOUS ENOUGH TO PROVIDE ME WITH COPY OF
SECTION 4901 OF THE OHIO REVISED CODE THAT
WOULD HELP ME ANSWER MY QUERY AS TO WHY THE
NUMBERS ON MY BILL DIDN'T ADD UP. THE BILL FROM
DOMINION ONLY EXPLAINS 3 ITEMS AS BEING
CHARGED... YET THE NUMBERS DIDN'T ADD UP! A
'CUSTOMER CHOICE' QUICKLY EXPLAINED HOW THE
\$29.40 THAT WAS ON THE BILL WAS DUE:

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GCR ADJUSTMENTS

OPERATING BALANCING CAPACITY COST

PIPP

ENERGY CHOICE MIGRATION RIDER

GROSS RECEIPT TAX RIDER/GCR

AHH...I COULD FINALLY SLEEP AT NIGHT!

WHY AREN'T THESE ITEMS INCLUDED ON THE BILL
SINCE THEY ARE A PART OF THE CONSUMPTION
COMPONENT?

THE EXORBITANT COST OF PRESCRIPTION DRUGS IS
FORCING SOME SENIORS ON FIXED INCOMES TO
CHOOSE BETWEEN FOOD OR MEDICINE. NOW,
DOMINION AND ALL THE OTHER UTILITIES ARE MORE
THAN WILLING TO MAKE THOSE SAME SENIORS DECIDE
WHETHER OR NOT THOSE PRESCRIPTION DRUGS OR
FOOD WILL BE PRIED FROM THEIR COLD, DEAD HANDS!
IT WOULD HAVE BEEN NICE, IN SOME RESPECTS, TO
REMAIN THE UNFORGOTTEN VALLEY. BUT THE FORCES

TESTIMONY FOR PUBLIC UTILITIES COMMISSION ON DOMINION
EAST OHIO HEARING FOR RATE INCREASE TO BE HELD ON
APRIL 1, 2008 AT COUNCIL CHAMBERS - CITY HALL, 26 N PHELPS
STREET, YOUNGSTOWN OH 44503.

OF \$\$\$CHARGE...\$\$\$CHARGE...\$\$\$CHARGE WHICH ARE
UNPOPULARLY KNOWN AS DOMINION EAST OHIO,
FIRST ENERGY/OHIO EDISON, YOUNGSTOWN WATER
DEPARTMENT, AND AT&T KNOW WHERE WE ALL LIVE!
AND MUCH LIKE THE 'BEGGING LETTERS' FROM
CHARITIES WE GET IN THE MAIL ASKING FOR MONEY:
WHEN YOU SEND IN MONEY, YOU GET AN IMMEDIATE
REPLY...THANKS... SEND MORE...AND MORE...AND
MORE! EACH CHARITY FEELS THAT THEIR ENTITY IS
THE MOST IMPORTANT ENTITY IN THE UNIVERSE. AND
SO IT IS WITH THE MONOPOLISTIC UTILITIES NAMED
BEFORE.

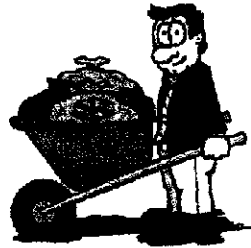
THESE ICONS PROVIDE A TRUE REPRESENTATION OF
THE DILEMMA THAT OHIO CONSUMERS FACE IN
DEALING WITH THE MONOPOLY OF UTILITY
COMPANIES:

PICTORIAL REFERENCE FOR
CONSERVATION OF GAS USAGE



TESTIMONY FOR PUBLIC UTILITIES COMMISSION ON DOMINION
EAST OHIO HEARING FOR RATE INCREASE TO BE HELD ON
APRIL 1, 2008 AT COUNCIL CHAMBERS - CITY HALL, 26 N PHELPS
STREET, YOUNGSTOWN OH 44503.

PICTORIAL REFERENCE FOR
COLLECTIONS FOR GAS USAGE



****USE SIDE NOTES****

THIS ANALOGY IS NOT INTENDED TO OFFEND THE
ASSIGNED PUCO REPRESENTATIVE BUT IS A RESULT OF
THE OHIO EDISON HEARINGS HELD IN AUSTINTOWN.
SEVERAL SPEAKERS QUESTIONED WHY REAL, LIVE
PUCO COMMISSIONERS DIDN'T SHOW UP AT RATE
HEARINGS ANYMORE. TO CONSUMERS LIKE US, THAT'S
A LOT LIKE THE CURTAINS SLOWLY PARTING ON A
STAGE FOR A VENTRILOQUIST ACT --- AND THE ONLY
THING ON STAGE IS THE DUMMY SITTING IN A CHAIR
WITH THE VENTRILOQUIST NOWHERE TO BE FOUND ---
BECAUSE THE COMMISSIONERS HAVE NEITHER THE
TESTOSTERONE NOR THE ESTROGEN TO FACE THE
CONSUMERS OF OHIO ON PRIOR ENERGY DECISIONS
THEY HAVE MADE!

TESTIMONY FOR PUBLIC UTILITIES COMMISSION ON DOMINION
EAST OHIO HEARING FOR RATE INCREASE TO BE HELD ON
APRIL 1, 2008 AT COUNCIL CHAMBERS - CITY HALL, 26 N PHELPS
STREET, YOUNGSTOWN OH 44503.

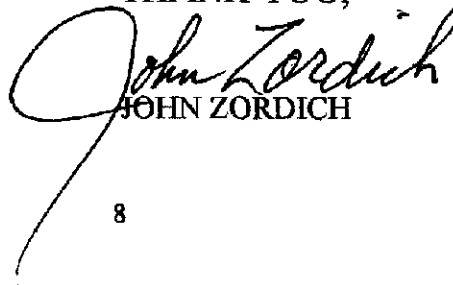
IF DOMINION EAST OHIO WANTS TO GET OUT OF
PROVIDING GAS...I SAY WE LET'EM!

THE STATE OF OHIO SHOULD THEN CONFISCATE ALL
THEIR EQUIPMENT AND PROPERTY BECAUSE THEY ARE
NOT ABLE TO PERFORM THE FUNCTIONS OF A
MONOPOLY UTILITY AND PUT SAID EQUIPMENT AND
PROPERTY UP FOR PUBLIC SALE TO AN ENTITY
WILLING AND ABLE TO PROVIDE ALL THE GAS UTILITY
SERVICES SUCH A UTILITY SHOULD/MUST PROVIDE TO
THE CONSUMERS OF OHIO! THE NEW ENTITY WOULD
KEEP THE PRESENT WORKFORCE --- MINUS ALL THE
MANAGEMENT PERSONNEL WHO ALL WOULD BE GIVEN
A GOLDEN PARACHUTE OF A BUCK AND A QUARTER!

AS OLE POGO WOULD SAY: WOE IS US!

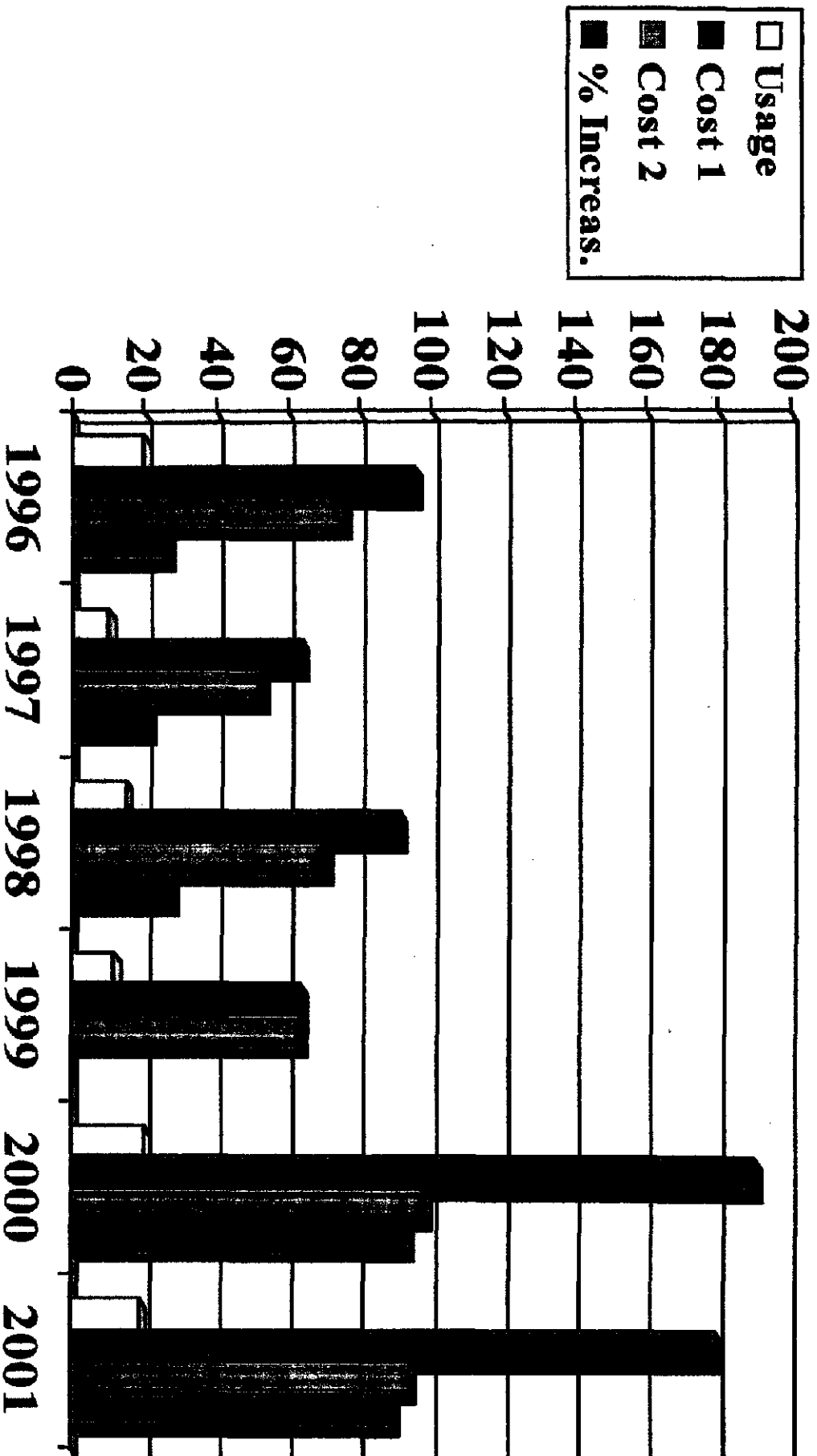
THIS RATE INCREASE MUST NOT BE GRANTED!

THANK YOU,


JOHN ZORDICH

JOHN ZORDICH
236 EAST JUDSON AVENUE
YOUNGSTOWN OH 44507-1936
330.788.2029

NATURAL GAS COST COMPARISONS

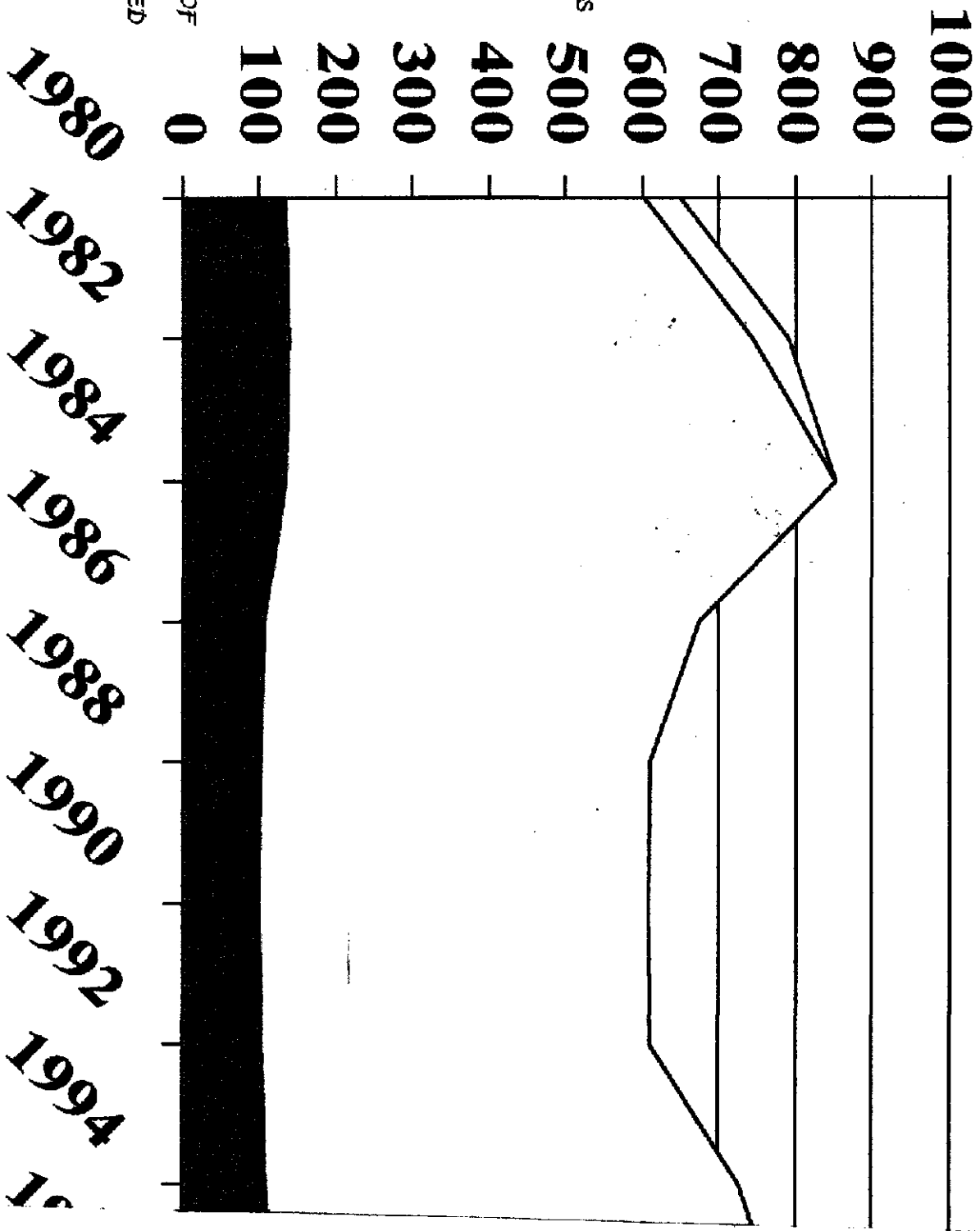


**COMPARISON DATA UTILIZED
FOR
CHART OF NATURAL GAS USAGE vs COST**

	Jan 1996	Nov 1997	Jan 1998	Feb 1999	Dec 2000	Jan 2001
Usage	20	10.2	15	11.7	20.4	19.2
Cost 1	95.26	64.1	91.58	63.74	190.49	179.63
Cost 2	75.42	52.82	70.81	63.75	98.21	94.53
% Increas.	26.3	21.3	27.9	0	93.6	89.9
Comp Date	Apr 83	Nov 88	Jan 93	Jan 85	Mar 93	Jan 87

JOHN ZORDICH, 236 EAST JUDSON AVENUE, YOUNGSTOWN

Page



NSA Approved – PRC Says It Could Cost USPS Millions

Page 10

The USPS Board of Governors approved a Negotiated Service Agreement (NSA) on Dec. 11 that had been sharply criticized by the Postal Regulatory Commission (PRC).

In a ruling issued Oct. 19, 2007, the rate commission concluded that the Postal Service could lose more than \$45 million if the proposed agreement with Bank of America were implemented. Despite the potential losses, the PRC decided that the proposal could be justified under the Postal Accountability and Enhancement Act.

The APWU had opposed the NSA, arguing in proceedings before the commission that USPS predictions of savings were based on obsolete data. The agreement would compare current "read and acceptance rates" for Bank of America mail to the average read-and-acceptance rates throughout the USPS in 1999, and reward the bank of America for exceeding those rates, the union noted.

The union contended that the 1999 figures could not provide a valid baseline for the NSA because read-and-acceptance rates have improved significantly since then.

Although the commission did not reject the NSA as the APWU requested, its criticism of the agreement echoed

arguments and analysis made by the union.

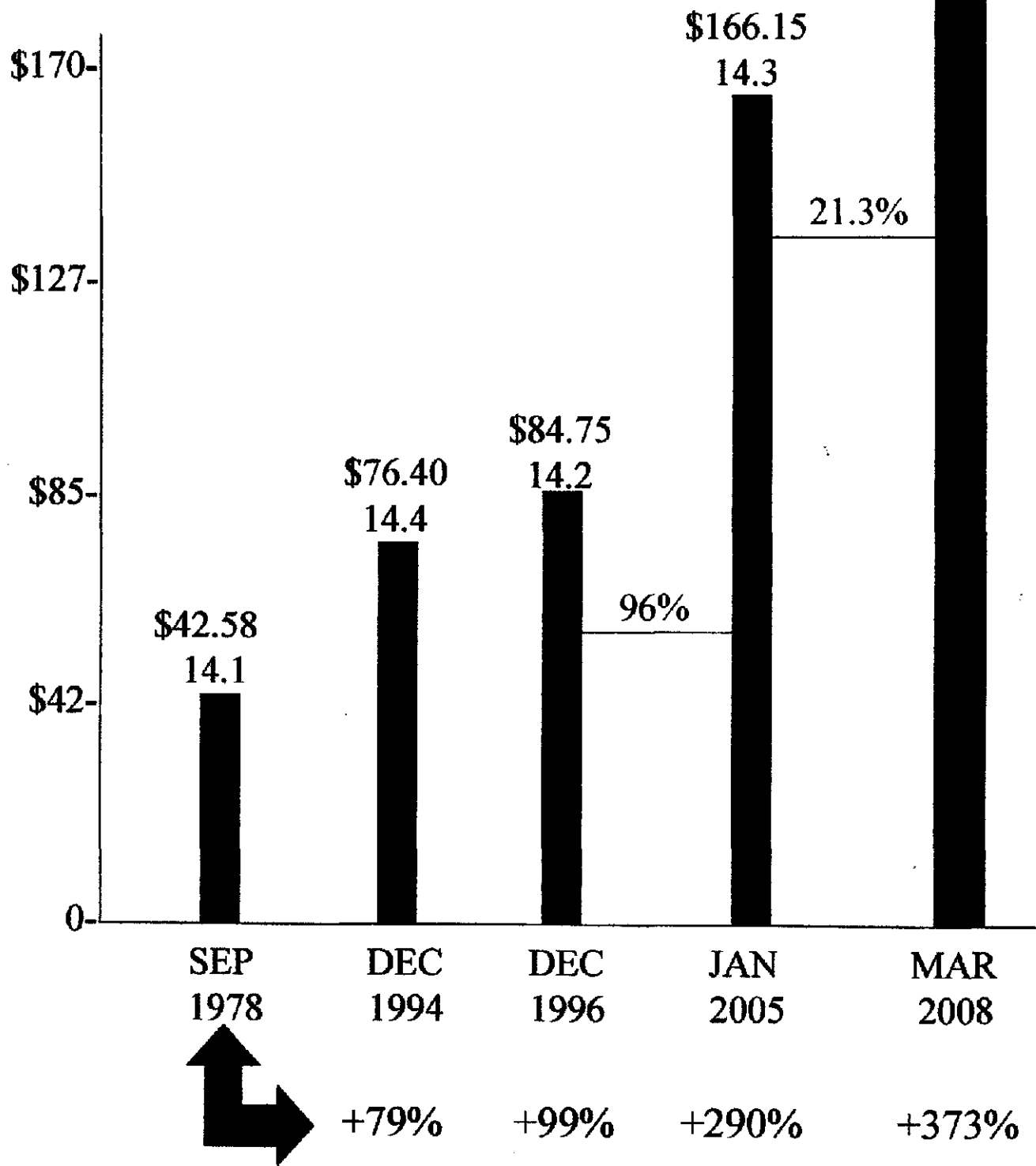
In its ruling, the PRC strongly cautioned the USPS board: "(S)everal significant financial concerns related to this Agreement have come to light. This independent evaluation should be used by the Governors to inform their decision on whether or not to proceed."

The Postal Service had estimated that the NSA with Bank of America would produce a cost savings of \$5.5 million. But in a dissenting opinion in the PRC review, Vice Chairman Dawn Tisdale wrote, "It is too certain that the Postal Service will lose money, and certain that the losses will be too substantial, between \$25 million and \$45 million, for me to recommend this agreement."

The PRC also noted that if the NSA proves profitable, other mailers may be required to adopt similar mailing practices without receiving similar incentives.

Negotiated Service Agreements are special rate and service arrangements between the USPS and a mailer. The USPS-Bank of America proposal was the first NSA considered by the PRC since the Postal Accountability and Enhancement Act became law on Dec. 20, 2006.

HISTORICAL CHARGES OF 14+ MCF GAS USAGE



WHILE THE WORLD ALMANAC RECORDS RATES OF INFLATION AROUND AN AVERAGE OF 3%, DOMINION FOLLOWS THE RATES ESTABLISHED BY BIG BUSINESS AS SHOWN ON THE CHARTS.

EVIDENTLY, DOMINION FEELS THAT THE GAS MARKET WILL END UP LIKE THE HOUSING MARKET WITH THEIR CURRENT SITUATION. AND THE LATEST NEWS.... (PROBABLY LEAKED) FROM THE WHITE HOUSE IS THAT THEY INTEND TO BAIL OUT THE COMPANIES WHO LOST MONEY IN THE SUB-PRIME FIASCO.

IT SEEMS THAT ALL THE FINE PRINT THAT COMPANIES MAKE SO SMALL ON TELEVISION AND IN CONTRACTS IS FINALLY COMING HOME TO ROOST AGAINST AMERICAN CONSUMERS.

BIG BUSINESS GREED: \$1,000,000,000,000,000,000,000,
000,000,000,000,000,000,000,000, ✱
000,000,000,000,000,000,000,000, ✱

AMERICAN CONSUMER:

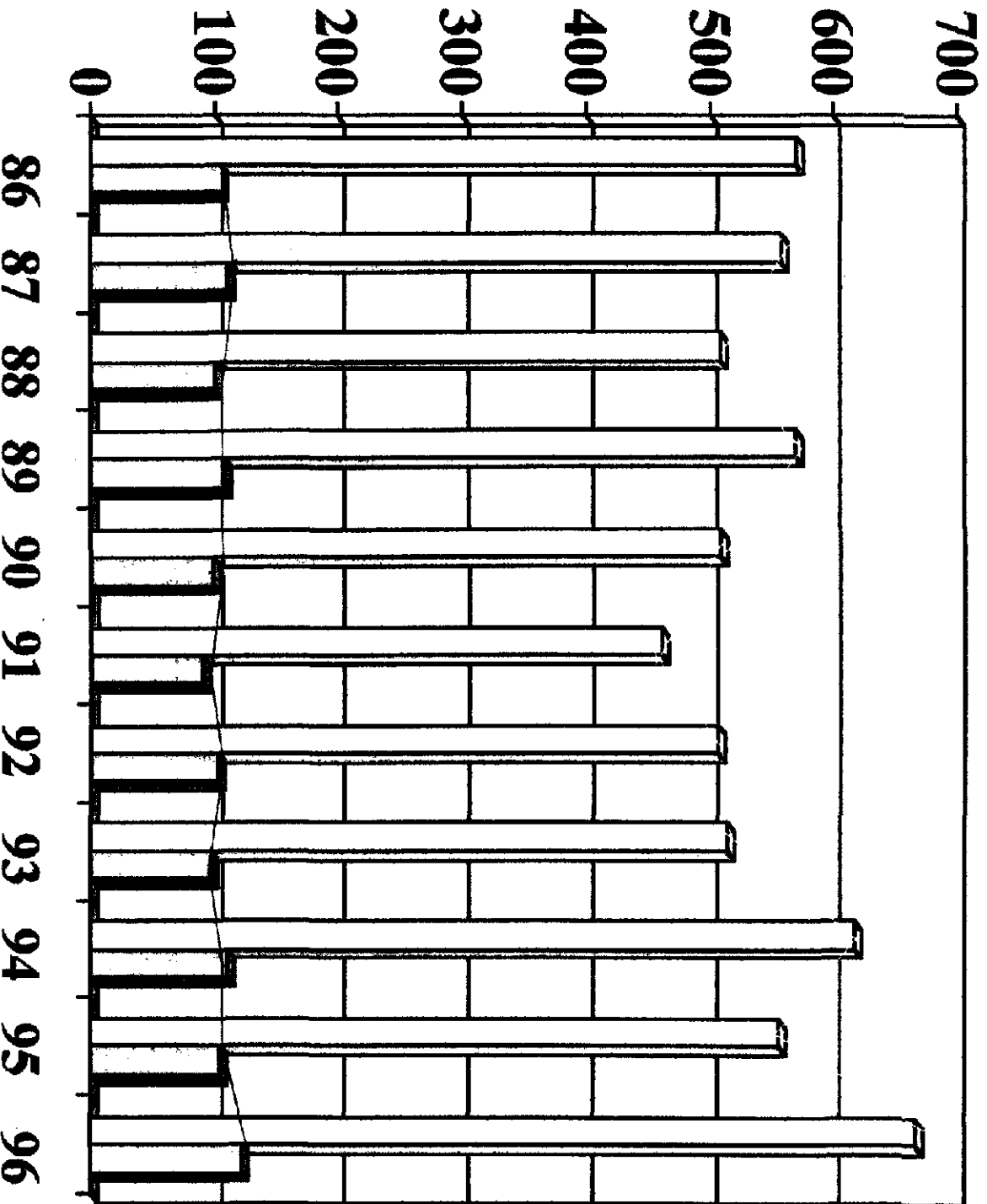


AFTER CHARGING ME THESE RATES FOR GAS, A SENIOR CITIZEN ON A FIXED INCOME, THEY HAVE THE UNMITIGATED GALL TO PUT IN AN ENVELOPE AND A BEGGING LETTER IN WITH MY BILL ASKING ME TO HELP PAY FOR SOMEBODY'S ELSE'S BILL BECAUSE DOMINION IS CHARGING USURIOUS RATES FOR THE SERVICE THEY PROVIDE!



VIGINTILLION - USED TO REMIND PUCO COMMISSIONERS OF THE RATE INCREASES THEY'VE APPROVED FOR UTILITIES!

John Lord

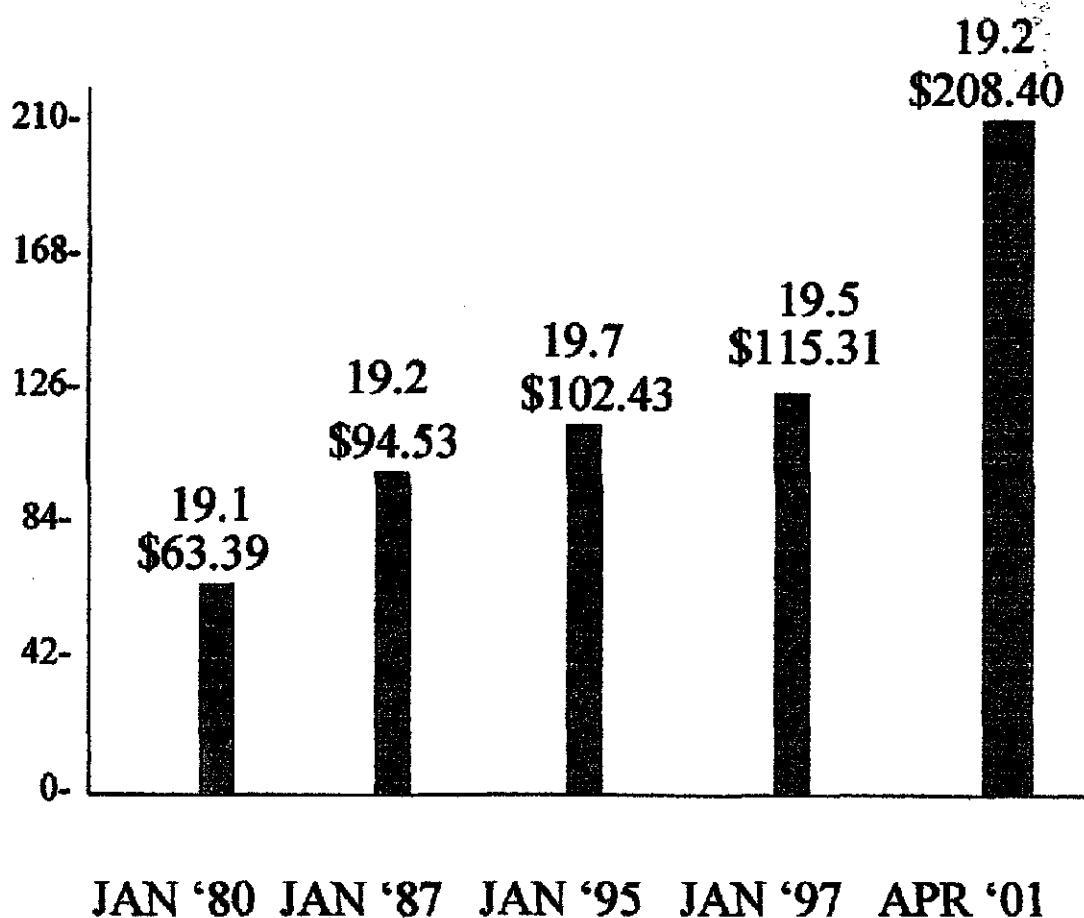


□ COST
□ USAGE

SERVICE WITH A SMILE?

	METER READINGS		
	<u>ESTIMATE</u>	<u>REMOTE</u>	<u>ACTUAL</u>
2005	8	4	0
2006	6	5	1
2007	6	6	0

HISTORICAL CHARGES FOR GAS USAGE OF 19.+ MCF @ MONTH



SPECIFIC ITEMS/RIDERS THAT MUST BE INCLUDED ON CUSTOMER BILLINGS

Ohio Administrative Code 4901:1-18-10

(A) Mandates SPECIFIC items

(5)(e) delineates "consumption(s)"

<u>ITEM/RIDER</u>	<u>CURRENT RATE</u>
Customer Charge	5.70
* Gas Consumed	1.39900
* Current Gas Cost	6.69100
* GCR Adjustments	0.38100
* Operating Balancing Cap.	0.10400
* PIPP	0.11100
* Energy Choice Migration Rider	0.02110
* Gross Receipt Tax Rider/GCR	0.048957

*** BASED ON CONSUMPTION(S) AND DO NOT CURRENTLY APEAR ON THE BILL**

Dominion East Ohio Gas
East Ohio Division
Customer Choice
Comparison of Rates as of 1/02/2001
EGC and Adjustments (RA, AA, and BA) Effective 10/27/00 to 1/28/01

Today's Date:

2/16/01

Monthly Gas Consumed Mcfs

Sales Tax Rate (See Tax Rates by County for rates)

Current East Ohio Gas
Standard Rate (SGS)

Monthly Gas Consumed Mcfs	1121
Sales Tax Rate	6.00%
Current East Ohio Gas Standard Rate (SGS)	\$ 179.64

Rate/Costs Calculations

Customer Charge

Gas Consumed

Current Gas Cost Updated 10/27/00(part of EGC)

GCR Adjustments

Operational Balancing Capacity Cost (part of EGC)

PIPP

Energy choice migration rider

Temp Base Rate Rider

FERC Order 636 (Terminated 1/99)

Gr. Receipt Tx rider on GCR costs

Stranded Cost Rider

Sales Tax

Total Cost

Standard Rate SGS		
Rates	Cost	

Transport Rate FRSCTS		
Rates	Cost	

\$ 5.70 \$ 5.70

\$ 5.70 \$ 5.70

1.39900 26.86

1.39900 26.86

6.69100 128.47

7.17600

0.38100 7.32

0.38100 7.32

0.10400 2.00

0.11100 2.13

0.02110 0.41

0.048957 6.75

\$ 179.64

2.01610 \$ 44.41

SIDE NOTES TO DOMINION EAST OHIO GAS RATE INCREASE TESTIMONY

BOARD OF GOVERNORS (BOG)
POSTAL RATE COMMISSION (PRC)
TWO GROUPS WHICH GOVERN THE COST OF POSTAGE

BOG GRANTS A NEGOTIATED SERVICE AGREEMENT
(NSA) WITH BANK OF AMERICA FOR SPECIAL RATES ON
MAILINGS

PRC CONCLUDES THAT POSTAL SERVICE COULD LOSE
\$45 MILLION DOLLARS IF NSA IS IMPLEMENTED

PRC THEN JUSTIFIES AGREEMENT (TO LOSE MONEY) IS
JUSTIFIED UNDER THE POSTAL ACCOUNTABILITY AND
ENHANCEMENT ACT



THE SIMILARITY IN THE POSTAL SERVICE AND
DOMINION EAST OHIO GAS? THE LAW SAYS THEY CAN
RAISE RATES!

THE POSTAL SERVICE HAS ALREADY ANNOUNCED THE
NEED TO RAISE THE PRICE OF A STAMP. AND WHY ARE
WE HERE THIS EVENING? DOMINION EAST OHIO WANTS
TO GET OUT OF PROVIDING GAS. WHICH LEADS US TO
STEP 2 OF THE USPS/DEO CONNECTION.

SIDE NOTES TO DOMINION EAST OHIO GAS RATE INCREASE TESTIMONY

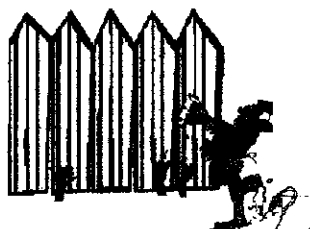


MARK TWAIN 'PAINTED' FOR US A VIVID PICTURE OF THE WORLD TO COME WHEN HE WROTE THE 'FENCE' PORTION OF **HUCKLEBERRY FINN**! IN THE 1800'S OLE MARK GAVE US THE USPS/DEO CONNECTION!

THE POSTAL SERVICE HAS ADVISED THE AMERICAN POSTAL WORKERS UNION THAT IT INTENDS TO ISSUE A REQUEST FOR PROPOSALS (RFP) THAT COULD LEAD TO THE 'OUTSOURCING' OF SOME BULK MAIL CENTERS (BMC).

AND GUESS WHY WE'RE HERE THIS EVENING? DOMINION EAST OHIO HAS FILED TO 'OUTSOURCE' THE PROVIDING OF GAS TO OHIO CONSUMERS! AND IT IS MY BELIEF THAT ALL THE COMPANIES THAT WOULD PROVIDE GAS TO OHIO CONSUMERS WOULD PAY A 'FEE' OR 'STIPEND' TO DOMINION EAST OHIO FOR THE PRIVILEGE OF DOING SO....MUCH LIKE HUCK CONNED THE KID INTO WHITEWASHING THE FENCE SO THAT HE COULD REAP THE BENEFITS!

SOUND FAMILIAR? THEY'RE GOIN' BE MAKING A WHOLE BATCH OF MONEY BY JUST SITTING BACK AND LETTING SOMEONE ELSE DO ALL THE WORK!



The Postal Service's national APWU representatives that indicated a Request for Proposals for the outsourcing of some Bulk Mail Center activities.

At a Jan. 9 meeting with APWU national officers, postal officials presented a "pre decision" briefing on its Request for Information (RFI) Concerning a Time-Definite Surface Network. The briefing was a follow-up to a Sept. 11, 2007, meeting.

Through the RFI, issued on July 24, the USPS sought to gather market research and to identify interested private companies with the ability to sort and transport parcels and standard mail – duties that are currently performed in the BMC network.

At the Jan. 9 briefing, the USPS indicated that it intends to proceed to the next step – to issue a Request for Proposals (RFP) designed to outsource some BMC activities. There was, however, also discussion of "in-sourcing" some functions that are currently performed by non-USPS employees.

"We believe that in-sourcing these functions would moderate the negative impact on our members," said APWU President William Burrus. "While we expect changes to the BMC network and to the employee

complement, we do not anticipate that this will result in a significant reduction in the number of USPS employees.

As we go to press, a public announcement from the USPS was expected. Discussion about USPS plans for the BMCs and the application of the National Agreement would be ongoing, Burrus said.

"The impending changes to the BMC network underscore the importance of passing the Mail Network Protection Act," he said. The bill, H.R. 4236, would require the Postal Service to bargain with the union before implementing significant subcontracting.

"Although we have been successful in negotiating a requirement that the Postal Service 'notify and consult' with the unions when it contemplates subcontracting," Burrus said, "we have been unable to achieve real bargaining over whether or not specific activities will be subcontracted. Passing H.R. 4236 would benefit the USPS, postal workers, and the public."

For updates, please visit the Current Issues ("Contracting Out") pages at www.apwu.org.