#### The Public Utilities Commission of Ohio TELECOMMUNICATIONS APPLICATION FORM for ROUTINE PROCEEDINGS (Effective: 01/18/2008)

In the Matter of the Application of Cbeyond	)	TRF Docket No. 90		
Communications LLC for Authority to Provide Local Exchange Telecommunications Services.	)	Case No. <u>08</u> - <u>623</u> - <b>TP</b> - <u>.</u> NOTE: Unless you have reserved a C		
	)	leave the "Case No" fields BLANK.	-	
Name of Registrant(s) Cbeyond Communications LLC				
DBA(s) of Registrant(s)				
Address of Registrant(s) 320 Interstate North Parkway, Atla	<u>nta, Georgi</u>	<u>a 30339</u>		
Company Web Address <u>www.cbeyond.com</u>				
Regulatory Contact Person(s) William Weber		Phone (678) 370-2327	Fax <u>(678) 424-2500</u>	
Regulatory Contact Person's Email Address william.weber@cbeyond.net				
Contact Person for Annual Report Greg Darnell			Phone (678) 370-2467	
Address (if different from above)				
Consumer Contact Information Jayna Bell			Phone <u>1-866-424-2400</u>	
Address (if different from above)				
Motion for protective order included with filing? Ves No				
Motion for waiver(s) filed affecting this case? $\Box$ Yes $\boxtimes$	No [Note:	Waivers may toll any automatic	timeframe.]	

# Section I – Pursuant to Chapter <u>4901:11-6 OAC</u> – Part I – Please indicate the Carrier Type and the reason for submitting this form by checking the boxes below. *CMRS providers: Please see the bottom of Section II*.

NOTES: (1) For requirements for various applications, see the identified section of Ohio Administrative Code Section 4901 and/or the supplemental application form noted.

(2) Information regarding the number of copies required by the Commission may be obtained from the Commission's web site at <u>www.puco.ohio.gov</u> under the docketing information system section, by calling the docketing division at 614-466-4095, or by visiting the docketing division at the offices of the Commission.

<b><u>Carrier Type</u></b> Other (explain below)				AOS/IOS
Tier 1 Regulatory Treatment				
Change Rates within approved Range	TRF <u>1-6-04(B)</u> (0 day Notice)	TRF <u>1-6-04(B)</u> (0 day Notice)		
New Service, expanded local calling area, correction of textual error	ZTA <u>1-6-04(B)</u> (0 day Notice)	C ZTA <u>1-6-04(B)</u> (0 day Notice)		
Change Terms and Conditions, Introduce non-recurring service charges	ATA <u>1-6-04(B)</u> (Auto 30 days)	ATA <u>1-6-04(B)</u> (Auto 30 days)		
Introduce or Increase Late Payment or Returned Check Charge	ATA <u>1-6-04(B)</u> (Auto 30 days)	☐ ATA <u>1-6-04(B)</u> (Auto 30 days)		
Business Contract	CTR <u>1-6-17</u> (0 day Notice)	CTR <u>1-6-17</u> (0 day Notice)		
Withdrawal	ATW <u>1-6-12(A)</u> (Non-Auto)	ATW <u>1-6-12(A)</u> (Auto 30 days)		
Raise the Ceiling of a Rate	Not Applicable	SLF <u>1-6-04(B)</u> (Auto 30 days)		
Tier 2 Regulatory Treatment				
Residential - Introduce non-recurring service charges	TRF <u>1-6-05(E)</u> (0 day Notice)	TRF <u>1-6-05(E)</u> (0 day Notice)		
Residential - Introduce New Tariffed Tier 2 Service(s)	TRF <u>1-6-05(C)</u> (0 day Notice)	TRF <u>1-6-05(C)</u> (0 day Notice)	TRF <u>1-6-05(C)</u> (0 day Notice)	
Residential - Change Rates, Terms and Conditions, Promotions, or Withdrawal	TRF <u>1-6-05(E)</u> (0 day Notice)	☐ TRF <u>1-6-05(E)</u> (0 day Notice)	TRF <u>1-6-05(E)</u> (0 day Notice)	
Residential - Tier 2 Service Contracts	CTR <u>1-6-17</u> (0 day Notice)	CTR <u>1-6-17</u> (0 day Notice)	CTR <u>1-6-17</u> (0 day Notice)	
Commercial (Business) Contracts	Not Filed	Not Filed	Not Filed	
Business Services (see "Other" below)	Detariffed	Detariffed	Detariffed	
Residential & Business Toll Services (see "Other" below)	Detariffed	Detariffed	Detariffed	

#### Section I – Part II – Certificate Status and Procedural

<u>Certificate Status</u>	ILEC	CLEC	CTS	AOS/IOS
Certification (See Supplemental ACE form)		ACE <u>1-6-10</u> (Auto 30 days)	ACE <u>1-6-10</u> (Auto 30 days)	ACE <u>1-6-10</u> (Auto 30 days)
Add Exchanges to Certificate	ATA <u>1-6-09(C)</u> (Auto 30 days)	AAC <u>1-6-10(F)</u> (0 day Notice)	CLECs must attach a Exchange Listing Form	
Abandon all Services - With Customers	☐ ABN <u>1-6-11(A)</u>	ABN <u>1-6-11(A)</u>	ABN <u>1-6-11(B)</u>	☐ ABN <u>1-6-11(B)</u>
	(Non-Auto)	(Auto 90 day)	(Auto 14 day)	(Auto 14 day)
Abandon all Services - Without		ABN <u>1-6-11(A)</u>	ABN <u>1-6-11(B)</u>	ABN <u>1-6-11(B)</u>
Customers		(Auto 30 days)	(Auto 14 day)	(Auto 14 day)
Change of Official Name (See below)	ACN <u>1-6-14(B)</u>	ACN <u>1-6-14(B)</u>	CIO <u>1-6-14(A)</u>	CIO <u>1-6-14(A)</u>
	(Auto 30 days)	(Auto 30 days)	(0 day Notice)	(0 day Notice)
Change in Ownership (See below)	ACO <u>1-6-14(B)</u>	ACO <u>1-6-14(B)</u>	CIO <u>1-6-14(A)</u>	CIO <u>1-6-14(A)</u>
	(Auto 30 days)	(Auto 30 days)	(0 day Notice)	(0 day Notice) (
Merger (See below)	AMT <u>1-6-14(B)</u>	AMT <u>1-6-14(B)</u>	CIO <u>1-6-14(A)</u>	CIO <u>1-6-14(A)</u>
	(Auto 30 days)	(Auto 30 days)	(0 day Notice)	(0 day Notice)
Transfer a Certificate (See below)	ATC <u>1-6-14(B)</u>	ATC <u>1-6-14(B)</u>	CIO <u>1-6-14(A)</u>	CIO <u>1-6-14(A)</u>
	(Auto 30 days)	(Auto 30 days)	(0 day Notice)	(0 day Notice)
Transaction for transfer or lease of property, plant or business (See below)	ATR <u>1-6-14(B)</u>	☐ ATR <u>1-6-14(B)</u>	CIO <u>1-6-14(A)</u>	CIO <u>1-6-14(A)</u>
	(Auto 30 days)	(Auto 30 days)	(0 day Notice)	(0 day Notice)
Procedural		•		
Designation of Process Agent(s)	TRF (0 day Notice)	TRF (0 day Notice)	TRF (0 day Notice)	TRF (0 day Notice)

#### Section II -- Carrier to Carrier (Pursuant to 4901:1-7), CMRS and Other

Carrier to Carrier	ILEC	CLEC		
Interconnection agreement, or	□ NAG <u>1-7-07</u>	<b>NAG</b> <u>1-7-07</u>		
amendment to an approved agreement	(Auto 90 day)	(Auto 90 day)		
Request for Arbitration	ARB <u>1-7-09</u> (Non-Auto)	ARB <u>1-7-09</u> (Non-Auto)		
Introduce or change c-t-c service tariffs,	☐ ATA <u>1-7-14</u> (Auto 30 day)	ATA <u>1-7-14</u> (Auto 30 day)		
Introduce or change access service	ATA			
pursuant to 07-464-TP-COI	(Auto 30 day)			
Request rural carrier exemption, rural	UNC <u>1-7-04</u> or	UNC 1-7-04 or		
carrier supension or modifiction	(Non-Auto) <u>1-7-05</u>	(Non-Auto) 1-7-05		
Pole attachment changes in terms and	UNC 1-7-23(B)	UNC 1-7-05		
conditions and price changes.	(Non-Auto)	(Non-Auto)		
CMRS Providers See <u>4901:1-6-15</u>	RCC [Registration & Change in Operations] (0 day)		NAG [Interconnection Agreement or Amendment] (Auto 90 days)	
Other* (explain)				

\*NOTE: During the interim period between the effective date of the rules and an Applicant's Detariffing Filing, changes to existing business Tier 2 and all toll services, including the addition of new business Tier 2 and all new toll services, will be processed as 0-day TRF filings, and briefly described in the "Other" section above.

# All Section I and II applications that result in a change to one or more tariff pages require, at a minimum, the following exhibits. Other exhibits may be required under the applicable rule(s). ACN, ACO, AMT, ATC, ATR and CIO applications see <u>the 4901:1-6-14 Filing Requirements on the</u> <u>Commission's Web Page</u> for a complete list of exhibits.

Exhibit	Description:
A	The tariff pages subject to the proposed change(s) as they exist before the change(s)
В	The Tariff pages subject to the proposed change(s), reflecting the change, with the change(s) marked in the right margin.
C	A short description of the nature of the change(s), the intent of the change(s), and the customers affected.
D	A copy of the notice provided to customers, along with an affidavit that the notice was provided according to the applicable rule(s).

#### <u>AFFIDAVIT</u>

#### **Compliance with Commission Rules and Service Standards**

I am an officer/agent of the applicant corporation, <u>William Weber</u>, and am authorized to make this statement on its (Name), behalf.

I attest that these tariffs comply with all applicable rules, including the Minimum Telephone Service Standards (MTSS) Pursuant to Chapter 4901:1-5 OAC for the state of Ohio. I understand that tariff notification filings do not imply Commission approval and that the Commission's rules, including the Minimum Telephone Service Standards, as modified and clarified from time to time, supersede any contradictory provisions in our tariff. We will fully comply with the rules of the state of Ohio and understand that noncompliance can result in various penalties, including the suspension of our certificate to operate within the state of Ohio.

I declare under penalty of perjury that the foregoing is true and correct.

Executed on (Date) May 19, 2008 at (Location) Atlanta, Georgia

William Weber, Chief Administrative Officer

May 19 . 2008

This affidavit is required for every tariff-affecting filing. It may be signed by counsel or an officer of the applicant, or an authorized agent of the applicant.

#### **VERIFICATION**

I, Thomas J. O'Brien

verify that I have utilized the Telecommunications Application Form for Routine Proceedings provided by the Commission and that all of the information submitted here, and all additional information submitted in connection with this case, is true and correct to the best of my knowledge.

Thomas J. O'Brien, Outside Legal Counsel

\*Verification is required for every filing. It may be signed by counsel or an officer of the applicant, or an authorized agent of the applicant.

Send your completed Application Form, including all required attachments as well as the required number of copies, to:

Public Utilities Commission of Ohio Attention: Docketing Division 180 East Broad Street, Columbus, OH 43215-3793

0r

Make such filing electronically as directed in Case No 06-900-AU-WVR

#### The Public Utilities Commission of Ohio TELECOMMUNICATIONS SUPPLEMENTAL APPLICATION FORM for CARRIER CERTIFICATION (Effective: 09/19/2007) (Pursuant to Case Nos. 06-1344-TP-ORD and 06-1345-TP-ORD) NOTE: This SUPPLEMENTAL form must be used WITH the TELECOMMUNICATIONS APPLICATION FORM for ROUTINE PROCEEDINGS.

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In the Matter of the Application of Cbeyond Communications, LLC to Provide CLEC Services in the State of Ohio

Case No. 08 - 623 - TP - ACE

Name of Registrant(s) Cbeyond Communications, LLC DBA(s) of Registrant(s) None Address of Registrant(s) 320 Interstate North Parkway, Atlanta Georgia 30339

Motion for protective order included with filing?  $\Box$  Yes  $\boxtimes$  No Motion for waiver(s) filed affecting this case? TYes No [Note: waiver(s) tolls any automatic timeframe]

## List of Required Exhibits

#### Tariffs: (Include all that apply)

Carrier-to-Carrier (Access) Tariff Local Tariff<sup>1</sup> See Exhibit 1 Interexchange Tariff<sup>1</sup> See Exhibit 2 NOTE: All Facilities-Based carriers must file an Access Tariff **Description of Services** Service provisioned via Resale Service provisioned via Facilities Both Resold and Facilities-based Description of the proposed Description of Proposed Services Statement about the provision of **CTS** services market area See Exhibit 4 See Exhibit 3 Description of the class of customers (e.g., residence, business) that the Explanation of how the proposed services in the proposed market applicant intends to serve See Exhibit 6 area are in the public interest. See Exhibit 5 **Business Requirements** 

**Evidence of Registration with:** 

Ohio Department of Taxation See Exhibit 7

☑ Ohio Secretary of State<sup>2</sup> & Certificate of Good Standing See Exhibit 8

#### Documentation attesting to the applicant's financial viability, including the following:

- An executive Summary describing the applicant's current financial condition, liquidity, and capital resources. Describe internally generated sources of cash and external funds available to support the applicant's operations that are the subject of this certification application. See Exhibit 9
- Copy of financial statements (actual and pro forma income statement and a balance sheet). Indicate if financial statements are based on a certain geographical area(s) or information in other jurisdictions See Exhibit 10
- Documentation to support the applicant's cash and funding sources. See Exhibit 11  $\square$

#### Documentation attesting to the applicant's managerial ability and corporate structure, including the following:

- $\square$ Documentation attesting to the applicant's technical and managerial expertise relative to the proposed service offering(s) and proposed service area See Exhibit 12
- List of names, addresses, and phone numbers of officers and directors, or partners. See Exhibit 13
- Documentation indicating the applicant's corporate structure and ownership See Exhibit 14

<sup>&</sup>lt;sup>1</sup> Detariffed services are regulated but not required to be filed in a tariff. For purposes of Certification, all detariffed services offered must be provided as an exhibit.

<sup>&</sup>lt;sup>2</sup> Certification from Ohio Secretary of State (domestic or foreign corporation, authorized use of fictitious name, etc.), and Certificate of Good Standing is required.

Information regarding any similar operations in other states. See Exhibit 15

If this company has been previously certified in the State of Ohio, include that certification number \_\_\_\_\_

- Verification that the applicant will maintain local telephony records separate and apart from any other accounting records in accordance with the GAAP. See Exhibit 16
- Verification of compliance with any affiliate transaction requirements. See Exhibit 17

#### Documentation attesting to the applicant's proposed interactions with other Carriers

- Explanation as to whether rates are derived through (check all applicable):
  - interconnection agreement interconnection ag

resale tariffs

- Explanation as to which service areas company currently has an approved interconnection or resale agreement. See Exhibit 18
- A notarized affidavit accompanied by bona fide letters requesting negotiation pursuant to Sections 251 and 252 of the Telecommunications Act of 1996 and a proposed timeline for construction, interconnection, and offering of services to end users. See Exhibit 19

#### Documentation attesting to the applicant's proposed interactions with Customers

- Explanation of whether applicant intends to provide Local Services which require payment in advance of Customer receiving dial tone. See Exhibit 20
- Tariff sheet(s) listing the services and associated charges that must be paid prior to customer receiving dial tone (if applicable). See Exhibit 21
- A sample copy of the customer bill and disconnection notice the applicant plans to utilize. See Exhibit 22
- Provide a copy of any customer application form required in order to establish residential service, if applicable. See Exhibit 23
- For CLECs, List of Ohio ILEC Exchanges the applicant intends to serve (Use spreadsheet from: <u>http://www.puc.state.oh.us/puco/forms/form.cfm?doc\_id=357</u>) See Exhibit 24

If Mirroring the entire ILEC exchanges for both serving area and local calling areas, tariffs may incorporate by reference. If not mirroring the entire ILEC serving and/or local calling areas, the CLEC shall specifically define their service and local calling areas in the tariff.

Affidavit			
am an authorized representative of the applicant corporation <u>William Weber</u> (Name)			
and I am authorized to make this statement on its behalf. I attest that I have utilized the Telecommunications Supplemental Application Form for Carrier Certification provided by the Commission, and that all of the information submitted here, and all additional information submitted in connection with this case, is true and correct.			
Executed on May 19 2008 at Atlanta, Georgia			
William Weber, Chief Administrative Officer (Date)			

## **EXHIBIT 1**

## **Proposed Tariff**

See attached

#### CBEYOND COMMUNICATIONS, LLC

Regulations and Schedule of Intrastate Charges Applying to Local End-User Telecommunications Service Within the State of Ohio

LOCAL SERVICES TARIFF

2516190v1 Issued: By:

Effective: Julia O. Strow, Vice President - Regulatory and Industry Relations 320 Interstate North Parkway Atlanta, Georgia 30339

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# EXPLANATION OF SYMBOLS, REFERENCE MARKS, AND ABBREVIATIONS OF TECHNICAL TERMS USED IN THIS TARIFF

The following symbols shall be used in this tariff for the purpose indicated below:

- C To signify changed regulation.
- D To signify discontinued rate or regulation.
- I To signify increased rate.
- N To signify new rate or regulation.
- R To signify reduced rate.

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#### APPLICATION OF TARIFF

This tariff sets forth the service offerings, rates, terms and conditions applicable to the furnishing of intrastate end-user telecommunications services by Cbeyond Communications, LLC, hereinafter referred to as the Company, to customers within the State of Ohio.

#### SECTION 1 - DEFINITIONS

Authorized User - A person, firm, corporation or other entity who is authorized by the Customer to be connected to the service of the Customer under the terms and regulations of this tariff.

Business Service - A switched network service that provides for dial station communications that is described as a business or commercial rate.

Business Customer - A Business Customer is a Customer who subscribes to the Company's Service(s) and whose primary use of the Service is of a business, professional, institutional, or otherwise occupational nature.

Commission – Public Utilities Commission of Ohio

Company - Used throughout this tariff to refer to Cbeyond Communications, LLC, unless otherwise clearly indicated by the context.

End User - Any person, firm, corporation, partnership or other entity which uses the services of the Company under the provisions and regulations of this tariff. The End User is responsible for payment unless the charges for the services utilized are accepted and paid by another Customer.

Holidays - Holidays observed by the Company as specified in this tariff.

LATA - Means the local access and transport area as defined in *Embarg States v American Telephone and Telegraph Co., 569 F. Supp. 990 (D.D.C. 1983).* 

Off-Net – Customers or locations where the Company provides local service using SBC switching facilities via UNE-P or resale.

On-Net – Customers or locations within the Company's collocation footprint where the Company provides local service using its own switching facilities or switching facilities leased from a third-party other than SBC.

Residential Customer - A Residential Customer is a person to whom telecommunications services are furnished predominantly for personal or domestic purposes at the person's dwelling.

Switched Access - A method for reaching the Company through the local switched network whereby the End User uses standard business local lines.

#### SECTION 2 - REGULATIONS

- 2.1 Undertaking of the Company
  - 2.1.1 Scope

The Company undertakes to furnish communications service pursuant to the terms of this tariff in connection with the provision of an access line and usage within a local calling area for the transmission of high quality, 2-way interactive switched voice or data communications between points within the State of Ohio.

Customers and users may use services and facilities provided under this tariff to obtain access to services offered by other service providers. The Company is responsible under this tariff only for the services and facilities provided hereunder, and it assumes no responsibility for any service provided by any other entity that purchases access to the Company network in order to originate or terminate its own services, or to communicate with its own customers.

- 2.1.2 Shortage of Equipment or Facilities
  - (A) The Company reserves the right to limit or to allocate the use of existing facilities, or of additional facilities offered by the Company, when necessary because of lack of facilities, or due to some other cause beyond the Company's control.
  - (B) The furnishing of service under this tariff is subject to the availability on a continuing basis of all the necessary facilities and is limited to the capacity of the Company's facilities as well as facilities the Company may obtain from other carriers to furnish service from time to time as required at the sole discretion of the Company.

- 2.1 Undertaking of the Company (Cont'd.)
  - 2.1.3 Terms and Conditions
    - (A) Business Service is provided on the basis of a minimum period of at least one month, 24-hours per day. For the purpose of computing charges in this tariff, a month is considered to have 30 days.
    - (B) Business Customers may be required to enter into written service orders which shall contain or reference a specific description of the service ordered, the rates to be charged, the duration of the services, and the terms and conditions in this tariff. Business Customers will also be required to execute any other documents as may be reasonably requested by the Company.
    - (C) At the expiration of the initial term specified in each Service Order, or in any extension thereof, service shall continue on a month-to-month basis at the then current rates unless terminated by either party upon 30 days' written notice. Any termination shall not relieve the Business Customer of its obligation to pay any charges incurred under the service order and this tariff prior to termination. The rights and obligations which by their nature extend beyond the termination of the term of the service order shall survive such termination.

- 2.1 Undertaking of the Company (Cont'd.)
  - 2.1.3 Terms and Conditions (Cont'd.)
    - (D) Service may be terminated upon written notice to the Customer if:
      - (1) the Customer is using the service in violation of this tariff; or
      - (2) the Customer is using the service in violation of the law.
    - (E) This tariff shall be interpreted and governed by the laws of the State of Ohio regardless of its choice of laws provision.
    - (F) No other telecommunications provider may interfere with the right of any person or entity to obtain service directly from the Company. No person or entity shall be required to make any payment, incur any penalty, monetary or otherwise, or purchase any services in order to have the right to obtain service directly from the Company.
    - (G) To the extent that either the Company or any other telephone company exercises control over available cable pairs, conduit, duct space, raceways, or other facilities needed by the other to reach a person or entity, the party exercising such control shall make them available to the other on terms equivalent to those under which the Company makes similar facilities under its control available to its customers. At the reasonable request of either party, the Company and the other telephone company shall join the attempt to obtain from the owner of the property access for the other party to serve a person or entity.

- 2.1 Undertaking of the Company (Cont'd.)
  - 2.1.4 Liability of the Company
    - (A) The liability of the Company for damages arising out of the furnishing of its Services, including but not limited to mistakes, omissions, interruptions, delays, or errors, or other defects, representations, or use of these services or arising out of the failure to furnish the service, whether caused by acts or omission, shall be limited to the extension of allowances for interruption as set forth in 2.6. The extension of such allowances for interruption shall be the sole remedy of the Customer and the sole liability of the Company. The Company will not be liable for any direct, indirect, incidental, special, consequential, exemplary or punitive damages to Customer as a result of any Company service, equipment or facilities, or the acts or omissions or negligence of the Company's employees or agents.
    - (B) The Company shall not be liable for any delay or failure of performance or equipment due to causes beyond its control, including but not limited to: fire, flood, explosion or other catastrophes; any law, order, regulation, direction, action, or any state and local governments having or claiming jurisdiction over the Company, or of any department, agency, commission, bureau, corporation, or other instrumentality of any one or more of these federal, state, or local governments, or of any civil or military authority; national emergencies; insurrections; riots; wars; unavailability of rights-of-way or materials; or strikes, lock-outs, work stoppages, or other labor difficulties when it does not involve the company's employees.

- 2.1 Undertaking of the Company (Cont'd.)
  - 2.1.4 Liability of the Company (Cont'd.)
    - (C) The Company shall not be liable for any act or omission of any entity furnishing to the Company or to the Company's Customers facilities or equipment used for or with the services the Company offers.
    - (D) The Company shall not be liable for any damages or losses due to the fault or negligence of the Customer or due to the failure or malfunction of Customer-provided equipment or facilities.
    - (E) Explosive Atmosphere. The Company does not guarantee nor make any warranty with respect to installations it provides for use in an explosive atmosphere. The Customer indemnifies and holds the Company harmless from any and all loss, claims, demands, suits, or other action, or any liability whatsoever, whether suffered, made, instituted, or asserted by any other party or person(s), and for any loss, damage, or destruction of any property, whether owned by the Customer or others, caused or claimed to have been caused directly or indirectly by the installation, operation, failure to operate, maintenance, removal presence, condition, location, or use of any installation so provided. The Company reserves the right to require each Business Customer to sign an agreement acknowledging acceptance of the provisions of this section 2.1.4(E) as a condition precedent to such installations.

- 2.1 Undertaking of the Company (Cont'd.)
  - 2.1.4 Liability of the Company (Cont'd.)
    - (F) The Company is not liable for any defacement of or damage to Customer premises resulting from the furnishing of services or equipment on such premises or the installation or removal thereof, unless such defacement or damage is caused by negligence or willful misconduct of the Company's agents or employees.
    - (G) The Company shall be indemnified, defended and held harmless by the Customer against any claim, loss or damage arising from Customer's use of services, involving claims for libel, slander, invasion of privacy, or infringement of copyright arising from the Customer's own communications.
    - (H) THE COMPANY MAKES NO WARRANTIES OR REPRESENTATIONS, EXPRESS OR IMPLIED EITHER IN FACT OR BY OPERATION OF LAW, STATUTORY OR OTHERWISE, INCLUDING WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR USE, EXCEPT THOSE EXPRESSLY SET FORTH HEREIN.
    - (I) No third party provider or their directors, officers or employees that are directly or indirectly associated with the Company's performance of our services shall be liable to the Customer for any special, indirect, incidental, consequential, reliance, exemplary, punitive or other damages arising out of a service failure.
    - (J) Approval of limitation of liability language by the Commission does not constitute a determination by the Commission that the limitation of liability imposed by the company should be upheld in a court of law. Approval by the Commission merely recognizes that since it is a courts responsibility to adjudicate negligence and consequent damage claims, it is also the court's responsibility to determine the validity of the exculpatory clause.

#### 2.1 Undertaking of the Company (Cont'd.)

#### 2.1.5 Service-Affecting Activities

The Company will provide the Customer reasonable notification of service-affecting activities that may occur in normal operation of its business. Such activities may include, but are not limited to, equipment or facilities additions, removals or rearrangements and routine preventative maintenance.

The Company will perform adequate scheduling so as to provide service to a customer at a mutually agreed upon time. On a monthly basis, 90% of the commitments to customers with respect to the date of installation of primary basic local exchange service shall be met. The Company will take corrective action if the rate of met commitments falls below 90% for 3 consecutive months. Customer-caused delay or customer-missed appointments will not be figured into the rate of met commitments.

Calls requesting local directory assistance shall be answered within 10 seconds. The Company will take corrective action if its average answer time per month for local directory assistance calls is more than 10 seconds for 3 consecutive months.

The Company will maintain service so that the average monthly rate of initial customer trouble reports in any wire center area is not more than 6 per 100 access lines per month, exclusive of all of the following: (a) Reports concerning interexchange calls. (b) Trouble found in equipment that is not the provider's. (c) Nonregulated customer premises equipment or inside wiring. For the purpose of administering this rule, each party line customer shall be considered to have 1 local access line. Multiple trouble reports that are attributable to a common cause or defect shall not be aggregated. Rather, a separate report shall be counted for each customer line reported in trouble. A provider shall take corrective action if a customer trouble report rate is more than 6 per 100 access lines per month in a wire center area for 3 consecutive months.

- 2.1 Undertaking of the Company (Cont'd.)
  - 2.1.6 Provision of Equipment and Facilities
    - (A) The Company shall use reasonable efforts to make available services to a Customer on or before a particular date, subject to the provisions of and compliance by the Customer with, the regulations contained in this tariff. The Company does not guarantee availability by any such date and shall not be liable for any delays in commencing service to any Customer.
    - (B) The Company shall use reasonable efforts to maintain only the facilities and equipment that it furnishes to the Customer. The Customer may not, nor may the Customer permit others to, rearrange, disconnect, remove, attempt to repair, or otherwise interfere with any of the facilities or equipment installed by the Company, except upon the written consent of the Company.
    - (C) The Company may substitute, change or rearrange any equipment or facility at reasonable times, but shall not thereby alter the technical parameters of the service provided the Customer.
    - (D) Equipment the Company provides or installs at the Customer Premises for use in connection with the services the Company offers shall not be used for any purpose other than that for which it was provided by the Company.

- 2.1 Undertaking of the Company (Cont'd.)
  - 2.1.6 Provision of Equipment and Facilities
    - (E) The Customer shall be responsible for the payment of service charges as set forth herein for visits by the Company's agents or employees to the Premises of the Customer when the service difficulty or trouble report results from the use of equipment or facilities provided by any party other than the Company, including but not limited to the Customer.
    - (F) The Company shall not be responsible for the installation, operation, or maintenance of any Customer-provided communications equipment. Where such equipment is connected to the facilities furnished pursuant to this tariff, the responsibility of the Company shall be limited to the furnishing of facilities offered under this tariff and to the maintenance and operation of such facilities. Subject to this responsibility, the Company shall not be responsible for:
      - (1) the transmission of signals by Customer-provided equipment or for the quality of, or defects in, such transmission; or
      - (2) the reception of signals by Customer-provided equipment.

- 2.1 Undertaking of the Company (Cont'd.)
  - 2.1.7 Non-Routine Installation

At the Customer's request, installation and/or maintenance may be performed outside the Company's regular business hours or in hazardous locations. In such cases, charges based on cost of the actual labor, material, or other costs incurred by or charged to the Company will apply. If installation is started during regular business hours but, at the Customer's request, extends beyond regular business hours into time periods including, but not limited to, weekends, holidays, and/or night hours, additional charges may apply.

- 2.1 Undertaking of the Company (Cont'd.)
  - 2.1.8 Special Construction

Subject to the agreement of the Company and to all of the regulations contained in this tariff, special construction of facilities may be undertaken on a reasonable efforts basis at the request of the Customer. Special construction is that construction undertaken:

- (A) where facilities are not presently available, and there is no other requirement for the facilities so constructed;
- (B) of a type other than that which the Company would normally utilize in the furnishing of its services;
- (C) over a route other than that which the Company would normally utilize in the furnishing of its services;
- (D) in a quantity greater than that which the Company would normally construct;
- (E) on an expedited basis;
- (F) on a temporary basis until permanent facilities are available;
- (G) involving abnormal costs; or
- (H) in advance of its normal construction.
- 2.1.9 Ownership of Facilities

Title to all facilities provided in accordance with this tariff remains in the Company, its agents or contractors.

#### 2.2 Prohibited Uses

- (A) The services the Company offers shall not be used for any unlawful purpose or for any use as to which the Customer has not obtained all required governmental approvals, authorizations, licenses, consents and permits.
- (B) The Company may require business applicants for service who intend to use the Company's offerings for resale and/or for shared use to file a letter with the Company confirming that their use of the Company's offerings complies with relevant laws and Michigan Public Service Commission regulations, policies, orders, and decisions.
- (C) The Company may require a Customer to immediately shut down its transmission of signals if said transmission is causing interference to others.
- (D) A customer, joint user, or authorized user may not assign, or transfer in any manner, the service or any rights associated with the service without the written consent of the Company. The Company will permit a Customer to transfer its existing service to another entity if the existing Customer has paid all charges owed to the Company for regulated communications services. Such a transfer will be treated as a disconnection of existing service and installation of new service, and non-recurring installation charges as stated in this tariff will apply.

- 2.3 Obligations of the Customer
  - 2.3.1 General

The Customer shall be responsible for:

- (A) the payment of all applicable charges pursuant to this tariff;
- (B) damage to or loss of the Company's facilities or equipment caused by the acts or omissions of the Customer; or the noncompliance by the Customer, with these regulations; or by fire or theft or other casualty on the Customer Premises, unless caused by the negligence or willful misconduct of the employees or agents of the Company;
- (C) providing at no charge, as specified from time to time by the Company, any needed personnel, equipment space and power to operate Company facilities and equipment installed on the premises of the Customer, and the level of heating and air conditioning necessary to maintain the proper operating environment on such premises;

- 2.3 Obligations of the Customer (Cont'd.)
  - 2.3.1 General (Cont'd.)
    - (D) obtaining, maintaining, and otherwise having full responsibility for all rights-ofway and conduits necessary for installation of fiber optic cable and associated equipment used to provide Communication Services to the Customer from the cable building entrance or property line to the location of the equipment space described in 2.3.1(C). Any and all costs associated with obtaining and maintaining the rights-of-way described herein, including the costs of altering the structure to permit installation of the Company-provided facilities, shall be borne entirely by, or may be charged by the Company to, the Customer. The Company may require the Customer to demonstrate its compliance with this section prior to accepting an order for service;
    - (E) providing a safe place to work and complying with all laws and regulations regarding the working conditions on the premises at which Company employees and agents shall be installing or maintaining the Company's facilities and equipment. The Customer may be required to install and maintain Company facilities and equipment within a hazardous area if, in the Company's opinion, injury or damage to the Company's employees or property might result from installation or maintenance by the Company. The Customer shall be responsible for identifying, monitoring, removing and disposing of any hazardous material (e.g. friable asbestos) prior to any construction or installation work;

- 2.3 Obligations of the Customer (Cont'd.)
  - 2.3.1 General (Cont'd.)
    - (F) complying with all laws and regulations applicable to, and obtaining all consents, approvals, licenses and permits as may be required with respect to, the location of Company facilities and equipment in any Customer premises or the rights-of-way for which Customer is responsible under Section 2.3.1(D); and granting or obtaining permission for Company agents or employees to enter the premises of the Customer at any time for the purpose of installing, inspecting, maintaining, repairing, or upon termination of service as stated herein, removing the facilities or equipment of the Company;
    - (G) not creating any liens or other encumbrances on the Company's equipment or facilities; and
    - (H) making Company facilities and equipment available periodically for maintenance purposes at a time agreeable to both the Company and the Customer. No allowance will be made for the period during which service is interrupted for such purposes.

- 2.3 Obligations of the Customer (Cont'd.)
  - 2.3.2 Claims

With respect to any service or facility provided by the Company, Customers shall indemnify, defend and hold harmless the Company from and against all claims, actions, damages, liabilities, costs and expenses, including reasonable attorneys' fees for:

- (A) any loss, destruction or damage to the property of the Company or any third party, or death or injury to persons, including, but not limited to, employees or invitees of either party, to the extent caused by or resulting from the negligent or intentional act or omission of the Customer, its employees, agents, representatives or invitees; or
- (B) any claim, loss, damage, expense or liability for infringement of any copyright, patent, trade secret, or any proprietary or intellectual property right of any third party, arising from any act or omission by the Customer, including, without limitation, use of the Company's services and facilities in a manner not contemplated by the agreement between the Customer and the Company.

- 2.4 Customer Equipment and Channels
  - 2.4.1 General

A User may transmit or receive information or signals via the facilities of the Company. The Company's services are designed primarily for the transmission of voice-grade or data telephonic signals, except as otherwise stated in this tariff. A User may transmit any form of signal that is compatible with the Company's equipment, but the Company does not guarantee that its services will be suitable for purposes other than voice-grade telephonic and data communication except as specifically stated in this tariff.

- 2.4.2 Station Equipment
  - (A) Terminal equipment on the Business User's Premises and the electric power consumed by such equipment shall be provided by and maintained at the expense of the Business User. The Business User is responsible for the provision of wiring or cable to connect its terminal equipment to the Company Point of Connection.
  - (B) The Business Customer is responsible for ensuring that Customer-provided equipment connected to Company equipment and facilities is compatible with such equipment and facilities. The magnitude and character of the voltages and currents impressed on Company-provided equipment and wiring by the connection, operation, or maintenance of such equipment and wiring shall be such as not to cause damage to the Company-provided equipment and wiring or injury to the Company's employees or to other persons. Any additional protective equipment required to prevent such damage or injury shall be provided

- 2.4 Customer Equipment and Channels (Cont'd.)
  - 2.4.3 Interconnection of Facilities
    - (A) Any special interface equipment necessary to achieve compatibility between the facilities and equipment of the Company used for furnishing Communication Services and the channels, facilities, or equipment of others shall be provided at the Business Customer's expense.
    - (B) Communication Services may be connected to the services or facilities of other communications carriers only when authorized by, and in accordance with, the terms and conditions of the tariffs of the other communications carriers that are applicable to such connections.
    - (C) Facilities furnished under this tariff may be connected to Customer-provided terminal equipment in accordance with the provisions of this tariff. All such terminal equipment shall comply with all applicable federal and state legal and regulatory requirements; and all User-provided wiring shall be installed and maintained in compliance with all such legal and regulatory requirements.
    - (D) Users may interconnect communications facilities that are used in whole or in part for interstate communications to services provided under this tariff only to the extent that the user is an "End User" as defined below:

"End User means any customer of an interstate or foreign telecommunications service that is not a carrier except that a carrier other than a telephone company shall be deemed to be an "end user" when such carrier uses a telecommunications service for administrative purposes and a person or entity that offers telecommunications services exclusively as a reseller shall be deemed to be an "end user" if all resale transmissions offered by such reseller originate on the premises of such reseller."

- 2.4 Customer Equipment and Channels (Cont'd.)
  - 2.4.4 Inspections
    - (A) Upon suitable notification to the Business Customer, and at a reasonable time, the Company may make such tests and inspections as may be necessary to determine that the Business Customer is complying with the requirements set forth in Section 2.4.2(B) for the installation, operation, and maintenance of Customer-provided facilities, equipment, and wiring in the connection of Customer-provided facilities and equipment to Company-owned facilities and equipment.
    - (B) If the protective requirements for Customer-provided equipment are not being complied with, the Company may take such action as it deems necessary to protect its facilities, equipment, and personnel. The Company will notify the Business Customer promptly if there is any need for further corrective action. Within ten days of receiving this notice, the Business Customer must take this corrective action and notify the Company of the action taken. If the Business Customer fails to do this, the Company may take whatever additional action is deemed necessary, including the suspension of service, to protect its facilities, equipment and personnel from harm.

#### 2.5 Payment Arrangements

All telephone companies are subject to the Public Utilities Commission of Ohio's rules for minimum telephone service standards ("MTSS") found in Chapter 4901:1-5 of the Administrative Code. Telephone company tariffs should inform customers that they have certain rights and responsibilities under the MTSS and that these safeguards can be found in the appendix to rule 4901:1-5-03 of the Ohio Administrative Code. These rights and responsibilities include complaint handling, ordering or changing service, service repair, payment of bills, and disconnection and reconnection of service

#### 2.5.1 Nondiscriminatory Service

The Company will not discriminate against nor penalize a customer for exercising a right granted under this section or under applicable law. The Company will provide all services described under this tariff in compliance with the following:

- (A) The Company will not make a statement or representation, including an omission of material information, regarding the rates, terms, or conditions of providing a basic local exchange service that is false, misleading, or deceptive.
- (B) The Company will not charge a customer for a subscribed service for which the customer did not make an initial affirmative order. Failure to refuse an offered or proposed service is not an affirmative order for the service.
- (C) If a customer cancels a service, the Company will not charge the customer for service provided after the effective date that the service was canceled.
- (D) The Company will not state to a customer that basic local exchange service will be shut off unless the customer pays an amount that is due in whole or in part for an unregulated service.

- 2.5 Payment Arrangements (Cont'd.)
  - 2.5.2 Payment for Service
    - (A) Facilities and Service Charges

The Customer is responsible for the payment of all charges for facilities and services furnished by the Company to the Customer and to all Users authorized by the Customer, regardless of whether those services are used by the Customer itself or are resold to or shared with other persons.

(B) Taxes

The Customer is responsible for payment of any sales, use, gross receipts, excise, access or other local, state and federal taxes, charges or surcharges (however designated) (excluding taxes on Company's net income) imposed on or based upon the provision, sale or use of the Company's services.

(C) SpeedPay

If the Customer's account is delinquent or when the Customer calls the Company's business office to make payment arrangement, the Customer will be given the option to pay via electronic payment system, SpeedPay. The Customer electing SpeedPay will be notified in advance of an additional SpeedPay processing fee of \$5.00. The Customer whose service has been disconnected may reestablish service using SpeedPay and will be assessed the \$5.00 SpeedPay processing fee.

- 2.5.3 Billing and Collection of Charges
  - (A) The Company shall render a bill during each billing period to every Customer. The billing period shall be monthly.
  - (B) Non-recurring charges are due and payable from the customer within 30 days after the invoice date, unless otherwise agreed to in advance.
  - (C) The Company shall present invoices for Recurring Charges monthly to the Customer, in advance of the month in which service is provided, and Recurring Charges shall be due and payable within 30 days after the invoice date. When billing is based on customer usage, charges will be billed monthly for the preceding billing periods.

- 2.5 Payment Arrangements (Cont'd.)
  - 2.5.3 Billing and Collection of Charges (Cont'd.)
    - (D) The minimum period for which services are provided and for which rates and charges are applicable is one (1) month unless otherwise mutually agreed under contract. When a service is discontinued prior to the expiration of the minimum period, non-usage related charges for the entire minimum period are applicable, whether the service is used or not.
    - (E) Billing of the Customer by the Company will begin on the Service Commencement Date, which is the first day following the date on which the Company notifies the Customer that the service or facility is available for use, except that the Service Commencement Date may be postponed by mutual agreement of the parties, or if the service or facility does not conform to standards set forth in this tariff or the Service Order. Billing accrues through and includes the day that the service, circuit, arrangement or component is discontinued.
    - (F) If service is disconnected by the Company in accordance with Section 2.5.6 and later restored, restoration of service will be subject to all applicable restoration and installation charges.
    - (G) The date of rendition of the Company's bill for basic local exchange service shall be the date of physical mailing of the bill by the Company. If the last calendar day for remittance falls upon a Sunday, legal holiday, or any other day when the offices of the provider regularly used for the receipt of payment of customer bills are not open to the general public, then the final payment date shall be extended through the next business day. The date of payment of remittance by mail is 2 days before receipt of the remittance.
    - (H) If any portion of the payment is not received by the Company within 30 days of receipt of the bill, or if any portion of the payment is received by the Company in funds which are not immediately available upon presentment, then a late payment charge of \$5.00 plus 1.5% per month shall be due to the Company. Late payment charges will be applied without discrimination.

2.5 Payment Arrangements (Cont'd.)

#### 2.5.4 Deposits

- A. The Company may require an applicant to establish creditworthiness prior to the provision of service. In evaluation credit worthiness, the Company may rely on information obtained from credit reporting bureaus.
- B. The Company reserves the right to require a deposit to be held as a guarantee for the payment of charges in accordance with Rules 4901: 1-5-13 and 4901:1-17-05 of the Ohio Administrative Code. The deposit will not exceed an amount equal to two (2) month's charges for tariffed services plus 30% of the Customer's estimated monthly average total charge for all regulated local service.
- C. Deposits held 180 days or more will accrue interest at the rate prescribed by the Commission. Interest will be either paid to the Customer when its deposit is refunded or deducted from the Customer's final bill for service.
- 2.5.5 Disputed Bills
  - A. In the event that a billing dispute occurs concerning any charges billed to the Customer by the Company, the Company will require the Customer to pay the undisputed portion of the bill to avoid discontinuance of service for non-payment. The Customer must submit a documented claim for the disputed amount. The Customer will submit all documentation as may reasonably be required to support the claim.
  - B. Unless disputed, the invoice shall be deemed to be correct and payable in full by the Customer. If the Customer is unable to resolve any dispute with the Company, then the Customer may contact the Public Utilities Commission of Ohio (PUCO) toll free at 1-800-686-7826, or for TTY toll free at 1-800-686-1570, from 8:00 a.m. to 5:00 p.m. weekdays or visit the PUCO website at www.PUCO.ohio.gov.

- 2.5 Payment Arrangements (Cont'd.)
  - 2.5.6 Cancellation of Application for Service
    - (A) When a Customer cancels an application for service prior to the start of service or prior to any special construction, no charges will be imposed except for those specified below.
    - (B) Where, prior to cancellation by the Customer, the Company incurs any expenses have incurred, a charge equal to the costs incurred by the Company, less net salvage, shall apply, but in no case shall this charge exceed the sum of the charge for the minimum period of services ordered, including installation charges, and all charges others levy against the Company that would have been chargeable to the Customer had service commenced.
    - (C) Where the Company incurs any expense in connection with special construction, or where special arrangements of facilities or equipment have begun, before the Company receives a cancellation notice, a charge equal to the costs incurred by the Company, less net salvage, applies. In such cases, the charge will be based on such elements as the cost of the equipment, facilities, and material, the cost of installation, engineering, labor, and supervision, general and administrative expense, other disbursements, maintenance, taxes, and any other costs associated with the special construction or arrangements.
    - (D) The special charges described in 2.5.6(A) through 2.5.6(C) will be calculated and applied on a case-by-case basis.
  - 2.5.7 Changes in Service Requested

If the Customer makes or requests material changes in circuit engineering, equipment specifications, service parameters, premises locations, or otherwise materially modifies any provision of the application for service, the Customer's installation fee shall be adjusted accordingly.

### 2.6 Use of Customer's Service by Others

### 2.6.1 Joint Use Arrangements

Joint use arrangements will be permitted for all services provided under this tariff. From each joint use arrangement, one member will be designated as the Customer responsible for the manner in which the joint use of the service will be allocated. The Company will accept orders to start, rearrange, relocate, or discontinue service only from the designated Customer. Without affecting the Customer's ultimate responsibility for payment of all charges for the service, each joint user shall be responsible for the payment of the charges billed to it.

### 2.7 Cancellation of Service

If a Customer cancels a Service Order or terminates services before the completion of the term for any reason whatsoever other than a service interruption, the Customer agrees to pay to the Company termination liability charges, as defined below. These charges shall become due and owing as of the effective date of the cancellation or termination and be payable within the period, set forth in Section 2.5.3.

The Customer's termination liability for cancellation of service shall be equal to:

- (A) all unpaid Non-Recurring charges reasonably expended by the Company to establish service to the Customer; plus
- (B) any disconnection, early cancellation or termination charges reasonably incurred and paid to third parties by the Company on behalf of the Customer; plus
- (C) all Recurring Charges specified in the applicable Service Order Tariff incurred prior to disconnection, cancellation or termination; minus
- (D) a reasonable allowance for costs avoided by the Company as a direct result of the Customer's cancellation.
- (E) Inclusion of early termination liability by the Company in its tariff or a contract does not constitute a determination by the Commission that the termination liability imposed by the company is approved or sanctioned by the Commission. Customers shall be free to pursue whatever legal remedies they may have should a dispute arise.

### 2.7 Transfers and Assignments

Neither the Company nor the Customer may assign or transfer its rights or duties in connection with the services and facilities provided by the Company without the written consent of the other party, except that the Company may assign its rights and duties:

- (A) to any subsidiary, parent company or affiliate of the Company; or
- (B) pursuant to any sale or transfer of substantially all the assets of the Company; or
- (C) pursuant to any financing, merger or reorganization of the Company.

# 2.8 Notices and Communications

- (A) The Customer shall designate on the Service Order an address to which the Company shall mail or deliver all notices and other communications, except that the Customer may also designate a separate address to which the Company's bills for service shall be mailed.
- (B) The Company shall designate on the Service Order an address to which the Customer shall mail or deliver all notices and other communications, except that Company may designate a separate address on each bill for service to which the Customer shall mail payment on that bill.
- (C) All notices or other communications required to be given pursuant to this tariff will be in writing. Notices and other communications of either party, and all bills mailed by the Company, shall be presumed to have been delivered to the other party on the third business day following placement of the notice, communication or bill with the U.S. Mail or a private delivery service, prepaid and properly addressed, or when actually received or refused by the addressee, whichever occurs first.
- (D) The Company or the Customer shall advise the other party of any changes to the addresses designated for notices, other communications or billing, by following the procedures for giving notice set forth herein.

### 2.9 Insufficient Funds Charge

A charge will be assessed for any check or other form or payment returned by the drawee bank or other financial institution for insufficient or uncollected funds, closed account, apparent tampering, missing signature or endorsement, or any other insufficiency or discrepancy necessitating return of the instrument at the discretion of the drawee bank of financial institution. This charge will be assessed in addition to any charges assessed by the drawee bank or any other financial institution.

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- 2.10 Presubscription Procedures
  - 2.10.1 Description
    - A. New Customers will be asked to select an intraLATA and/or interLATA toll carrier(s) at the time the Customer places an order to establish local exchange service with the Company. The Company will process the Customer's order for presubscription service. The selected carrier(s) will confirm their respective Customer's verbal selection by third-party verification or return written confirmation notices. All new Customers' initial requests for intraLATA and/or interLATA toll service presubscription shall be provided free of charge.
    - B. If a new Customer is unable to make a selection at the time the new Customer places an order to establish local exchange service, the Company will read a random listing of all available intraLATA and interLATA carriers to aid the Customer in selection. If selection is still not possible, the Company will inform the Customer that he/she will be given 30 calendar days in which to inform the Company of an intraLATA and/or interLATA toll carrier presubscription selection free of charge. Until the Customer informs the Company of his/her choice for toll carrier(s), the Customer will not have a presubscribed toll carrier, but rather will be required to dial a carrier access code to route all toll calls to the carrier(s) of choice. Customers who inform the Company of a choice for toll presubscription within the 30-day period will not be assessed a service charge for the initial Customer request.
    - C. Customers of record may initiate a presubscription change at any time subject to the charges specified below. If a Customer of record inquires of the Company of the carriers available for toll presubscription, the Company will read a random listing of all available carriers to aid the Customer in selection.

- 2.10 Presubscription Procedures (Cont'd.)
  - 2.10.1 Description (Cont'd.)
    - D. Application of Charges

After a Customer's initial selection for a presubscribed intraLATA toll carrier, for any change thereafter, an IntraLATA Presubscription Change Charge will apply.

- 1. The charge shall be no greater than those set forth below, unless modified by a Company-specific Commission-approved tariff.
- 2. If the Customer changes both the InterLATA and IntraLATA Presubscribed Interexchange Carrier at the same time, 50% of the otherwise applicable IntraLATA Presubscription Change Charge will apply.
- E. Nonrecurring Charges IntraLATA Presubscription Charge Charge

The IntraLATA Presubscription Change Charge shall be applied as follows:

Per business:

	Manual Process	\$5.50
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-- Electronic Process \$1.25

### SECTION 3 - SERVICE OFFERINGS

### 3.1 Timing of Calls

- 3.1.1 The Customer's monthly usage charges for service are based upon the total number of minutes the Customer uses and the service options to which the Customer subscribes. Chargeable time begins at the time the called party answers (*i.e.* when two-way communications is possible), and ends when either party hangs up.
- 3.1.2 No charges apply if a Call is not completed.
- 3.1.3 For billing purposes, all Calls are rounded up to the nearest minute and billed in increments of one minute. The minimum call duration is one (1) minute for a connected call.
- 3.1.4 Where applicable, charges will be rounded up to the nearest penny.
- 3.1.5 Usage begins when the called party picks up the receiver (*i.e.* when two-way communication is possible). A Call is terminated when the calling or called party hangs up. The Company utilizes software answer supervision, which permits up to sixty (60) seconds of ringing before the Call becomes billed usage. Where answer supervision is not available, any Call for which the duration exceeds sixty (60) seconds shall be presumed to have been answered and becomes billed usage.
- 3.1.6 The Company will not knowingly charge for Incomplete Calls. Upon the Customer's request and proper verification, the Company shall promptly adjust or credit the Customer's account for charges or payments for any unanswered call inadvertently billed due to the unavailability of Feature Group D or due to another company's failure to provide answer supervision. Upon the Customer's request and proper verification, the Company also shall promptly adjust or credit the Customer's account for charges or payments for Calls placed to a wrong number.

## 3.2 Start of Billing

For billing purposes, the start of service is the day following acceptance by the Customer of the Company's service or equipment, or another date mutually agreed-upon by the Customer and the Company. The end of service date is the last day of the minimum notification of cancellation or any portion of the last day, after receipt by the Company of notification of cancellation, or another date mutually agreed upon by the Customer and the Company.

### LOCAL SERVICES TARIFF

#### SECTION 3 - SERVICE OFFERINGS, (CONT'D.)

### 3.3 Calculation of Distance

- 3.3.1 Where applicable, usage charges for all mileage sensitive products are based on the airline distance between rate centers associated with the originating and terminating points of the call.
- 3.3.2 Where applicable, the airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved. The Company uses the rate centers that are produced by Bell Communications Research in their NPA-NXX V&H Coordinates Tape and Bell's NECA Tariff No. 4.
  - 3.3.2.A The airline distance between any two (2) rate centers is determined as follows:
  - 3.3.2.B Obtain the "V" (vertical) and "H" (horizontal) coordinates for each Rate Center from the above-referenced document.
    - 3.3.2.B.1 Compute the difference between the "V" coordinates of the two (2) rate centers; and the difference between the two (2) "H" coordinates (X1-X2 = V; Y1-Y2 = H).
    - 3.3.2.B.2 Square each difference obtained in step 3.3.2.B.1 above  $(V^2; H^2)$ .
    - 3.3.2.B.3 Add the square of the "V" difference and the square of the "H" difference obtained in step 3.3.2.B.2 above  $(V^2 + H^2 = S)$ .
    - 3.3.2.B.4 Divide the sum of the squares by 10 (S/10 = M).
    - 3.3.2.B.5 Obtain the square root of the whole number result obtained above. Round to the next higher whole number if any fraction is obtained. This is the airline mileage.
- 3.4 Minimum Call Completion Rate

The Customer may expect a Call completion rate of at least ninety percent (90%) of dialed, local interoffice calls attempted during peak use periods or the busy hour.

### SECTION 3 - SERVICE OFFERINGS (CONT'D.)

#### 3.5 Local Exchange Service Offerings

Where technically and economically feasible, the Company offers local exchange telecommunications services to business Customers pursuant to contractual arrangements. The Customer's total monthly use of the Company's service is charged at the applicable rates, in addition to any monthly service charges.

#### 3.5.1 Directory Assistance Service

Directory Assistance Service provides the Customer with the ability to use a directory assistance operator to provide listing information. The Company will provide access to Directory Assistance Service through arrangements with other telecommunications companies. A maximum of two (2) telephone numbers per Customer may be requested per Call.

### 3.5.2 Directory Assistance Call Completion ("DACC") Service

DACC service provides the Customer with the ability to use the directory assistance operator to connect the Customer with the party whose listing information the directory assistance operator has provided to the Customer. The DACC charge is in addition to the per Call charges for Directory Assistance set forth above.

#### 3.5.3 Operator Services

Operator Services involve live or automated operator assistance with the placement of Customers' telephone Calls and related information. The Company will provide access to Operator Services through arrangements with other telecommunications companies.

### 3.5.4 Caller ID Number

Displays the telephone number of an incoming Call on a CPE device attached to the Customer's telephone line.

#### SECTION 3 - SERVICE OFFERINGS, (CONT'D.)

#### 3.6 Miscellaneous Service Charges

3.6.1 Order Change

An Order Change is a change in the Customer's service requested subsequent to installation.

#### 3.6.2 Telephone Number Change

A Telephone Number Change is a change in the Customer's telephone number.

#### 3.6.3 Insufficient Funds

A charge will be assessed for any check or other form or payment returned by the drawee bank or other financial institution for insufficient or uncollected funds, closed account, apparent tampering, missing signature or endorsement, or any other insufficiency or discrepancy necessitating return of the instrument at the discretion of the drawee bank of financial institution. This charge will be assessed in addition to any charges assessed by the drawee bank or any other financial institution.

### 3.6.4 Reconnection

Reconnection charges occur where service to an existing Customer has been discontinued for proper cause, and the Customer desires to resume service with the Company. Where a Customer desires reconnection, the Customer will be charged a fee to cover the cost to the Company of restoring service to the Customer.

Where service to a Customer is disconnected due to reasons of non-payment and payment has not been received or satisfactory payment arrangements have not been made for a period of ten (10) calendar days, the Company may consider the service terminated. Any "reconnection" under such circumstances shall be considered as a new installation subject to all applicable non-recurring installation charge(s) tariffed herein.

3.6.5 Expedite Installation

Expedite Installation charges occur when the Customer has requested service installation sooner than the normal schedule.

### SECTION 3 - SERVICE OFFERINGS (CONT'D.)

- 3.6 Miscellaneous Service Charges (Cont'd)
  - 3.6.6 Service Premise Visit

Service Visit charges occur when the Customer has requested a service visit to the Customer premise.

3.6.7 Non-routine Installation

At the Customer's request, installation and/or maintenance may be performed outside the Company's regular business hours or in unusual locations. In such cases, charges based on cost of the actual labor, material, or other costs incurred by or charged to the Company will apply. If installation is started during regular business hours but, at the Customer's request, extends beyond regular business hours into time periods including, but not limited to weekends, holidays, and/or night hours, additional charges may apply.

3.6.8 Missed Appointment

When the Company and the Customer have agreed to an installation date and time, and the Customer is not available at the premises to allow for installation of service at the appointed time, a Missed Appointment Charge will apply. Customers may not cancel or change installation dates or times on less than 48 hours notice to the Company unless otherwise agreed to by the Company.

### SECTION 4 – MISCELLANEOUS SERVICES

#### 4.1 Emergency Services

Allows Customers to reach appropriate emergency services including police, fire and medical services. The 911 Service includes lines and central office features necessary to provide the capability to answer, transfer and dispatch public emergency telephone calls originated by persons within the telephone central office areas arranged for 911 calling. If 911 Service is not available in an area, the Company shall make arrangements for the Customer to reach the appropriate emergency services through dialing "0".

#### 4.1.1 E911 Service Surcharge

All Customers will be assessed a per line surcharge to support local E911 Service Programs. This surcharge will appear as a separate line item on the Customer's bill. The amount of the surcharge will reflect the assessment paid by the Company to the applicable County, and may vary from time to time.

## 4.2 Individual Contract Basis (ICB)

In lieu of the rates otherwise set forth in this tariff, rates and charges, including minimum usage, installation, special construction and recurring charges for the Company's services may be established at negotiated rates on an individual contract basis (ICB), taking into account the nature of the facilities and services, the costs of construction and operation, the volume of traffic, the length of service commitment by the Customer, and use of facilities by other customers. Such arrangements shall be considered Special Pricing Arrangements, the terms of which will be set forth in individual Customer contracts. However, unless otherwise specified, the terms, conditions, obligation and regulation set forth in this tariff shall be incorporated into, and become a part of, said contract, and shall be binding on the Company and the Customer. Specialized rates or charges will be made available to similarly situated customers on a non-discriminatory basis.

In addition to any rate or charge established by the Carrier, the Customer will also be responsible for any recurring or non-recurring charges imposed by local exchange telephone companies incurred by or on behalf of the Customer in establishing and maintaining service. Such charges may be billed by the Carrier or directly by the local exchange company, at the Carrier's option.

Upon completion of any contractual arrangements entered into under this section, the Company will file additional tariff sheets as an amendment to this tariff summarizing the services, rates, terms, conditions, and duration of the contract, and will make the contract itself available to the Commission upon the Commission's request. The Company reserves the right to protection from public disclosure of proprietary information contained in such contracts as allowed under law.

# SECTION 4 - MISCELLANEOUS SERVICES, (CONT'D.)

### 4.3 Promotional Offerings

The Company, from time to time, may make promotional offerings of its services, which may include waiving or reducing the applicable charges for the promoted service. Promotions will be filed as separate tariff sheets under this section 4.11.

All promotions will be limited in duration, and will identify a definite, reasonable time period during which the promotion will be in effect. A promotion may also be limited as to the locations where the offerings are made. A promotion may also, if so designated, provide for its conclusion upon the occurrence of a promotion-related event that is reasonably certain to occur, although the timing may not be certain.

All promotions shall be made available to other carriers for resale, and shall be priced, in conjunction with the entire service offering as a whole, above the Company's total service long run incremental cost.

Promotions will be implemented with at least one day's notice prior to the effective date of each promotion.

### **SECTION 5- SERVICE AREAS**

### 5.1 Local Calling Areas

The Company hereby mirrors the Map and Legal Description tariffs of the exchanges, by Incumbent Local Exchange Carrier, listed below to identify its service territory. Any future modifications to these exchange boundaries or legal descriptions of these boundaries will be automatically mirrored by the Company on a going forward basis. If not mirrored, new detailed maps and legal descriptions on an individual exchange basis will be filed with the Commission for approval.

Exchange Area Served	Exchanges in Local Calling Area
----------------------	---------------------------------

5.1.1	Akron	Ameritech Atwater Bedford Berea Brecksville Burton Chagrin Falls Chesterland Cleveland Gates Mills Greensburg Hartville Hillcrest Independence Kent Leroy Manchester Mogadore Montrose North Canton North Royalton Olmsted Falls Ravenna Rootstown Strongsville Terrace Trinity Uniontown Victory	Other ICO's Aurora-Windstream Avon-Century Avon Lake-Century Bainbridge-Windstream Brunswick-Verizon Columbia Station-Windstream Doylestown-Doylestown Elyria-Windstream Grafton-Verizon Hinckley-Windstream Hudson-Windstream Montrose-Verizon North Eaton-Verizon Northfield-Windstream Newbury-Verizon Peninsula-Windstream Perry-Windstream Richfield-Windstream Rittman-Sprint Russell-Windstream Sharon Center-Verizon Twinsburg-Windstream Valley City-Verizon Wadsworth-Verizon
		Willoughby	

Effective: Julia O. Strow, Vice President - Regulatory and Industry Relations 320 Interstate North Parkway Atlanta, Georgia 30339

5.1.2	Alton	Columbus Met. London	Cheshire Center Pataskala-Embarq Rathbone-Verizon Sunbury-Embarq
5.1.3	Bedford	Cleveland Met. Chesterland	Aurora-Windstream Bainbridge-Windstream Brunswick-Verizon Columbia StaWindstream Hinckley-Windstream Northfield-Windstream Richfield-Windstream Russell-Windstream Twinsburg-Windstream
5.1.4	Berea	Cleveland Met. Chesterland	Aurora-Windstream Bainbridge-Windstream Brunswick – Verizon Columbia StaWindstream Elyria-Windstream Hinckley-Windstream North Eaton-Verizon Northfield-Windstream Richfield-Windstream Russell-Windstream Twinsburg-Windstream
5.1.5.	Brecksville		Aurora-Windstream Bainbridge-Windstream Brunswick – Verizon Columbia StaWindstream Hinckley-Windstream Northfield-Windstream Richfield-Windstream Russell-Windstream Twinsburg-Windstream

5.1.6	Canal Winchester	Columbus Met. Carroll Lancaster	Amanda-Verizon Baltimore-Verizon Cheshire Center-Verizon Pataskala-Embarq Rathbone-Verizon Sunbury-Embarq
5.1.7	Chagrin Falls	Burton Cleveland Met Chesterland	Aurora-Windstream Bainbridge-Windstream Brunswick – Verizon Columbia StaWindstream Hinckley-Windstream Newbury-Windstream Northfield-Windstream Richfield-Windstream Russell-Windstream Twinsburg-Windstream
5.1.8	Cleveland		Aurora-Windstream Bainbridge-Windstream Brunswick – Verizon Columbia StaWindstream East Claridon-Windstream Elyria-Windstream Grafton-Verizon* Hinckley-Windstream Montville-Windstream North Eaton-Verizon* Northfield-Windstream Perry-Windstream Richfield-Windstream Russell-Windstream Twinsburg-Windstream

5.1.9	Columbus	Carroll* Columbus Met London*	Ashville-Verizon* Baltimore-Verizon* Cheshire Center-Verizon* Delaware-Verizon* Johnstown-Embarq Kilbourne-Verizon Mt. Sterling-Embarq* Pataskala-Embarq Rathbone-Verizon Sunbury-Embarq Granville-Windstream
5.1.10	Dublin	Columbus Met	Cheshire Center-Verizon Delaware-Verizon Pataskala-Embarq Plain City-Verizon Rathbone-Verizon Sunbury-Embarq
5.1.11	Gahanna	Columbus Met	Cheshire Center-Verizon Johnstown-Embarq Pataskala-Embarq Rathbone-Verizon Sunbury-Embarq

5.1.12	Gates Mills	Cleveland Met Chesterland Kirtland Mentor	Aurora-Windstream Bainbridge-Windstream Brunswick-Verizon Columbia StaWindstream East Clairdon-Windstream Hinckley-Windstream Northfield-Windstream Russell-Windstream Twinsburg-Windstream
5.1.13	Grove City	Columbus Met.	Cheshire Center-Verizon Mt. Sterling-Embarq Pataskala-Embarq Rathbone-Verizon Sunbury-Embarq
5.1.14	Groveport	Columbus Met.	Cheshire Center-Verizon Pataskala-Embarq Rathbone-Verizon Sunbury-Embarq
5.1.15	Hillcrest	Cleveland Met. Chesterland Kirtland	Aurora-Windstream Bainbridge-Windstream Brunswick-Verizon Columbia StaWindstream East Clairdon-Windstream Hinckley-Windstream Northfield-Windstream Russell-Windstream Twinsburg-Windstream
5.1.16	Hilliard		Cheshire Center-Verizon Pataskala-Embarq Plain City-Verizon Rathbone-Verizon Sunbury-Embarq

5.1.17	Independence	Cleveland Met. Chesterland	Aurora-Windstream Bainbridge-Windstream Brunswick-Verizon Columbia StaWindstream Hinckley-Windstream Northfield-Windstream Richfield-Windstream Russell-Windstream Twinsburg-Windstream
5.1.18	Lockbourne	Columbus Met.	Ashville-Verizon Cheshire Center-Verizon Pataskala-Embarq Rathbone-Verizon Sunbury-Embarq
5.1.19	Montrose	Cleveland Met. Chesterland	Aurora-Windstream Bainbridge-Windstream Brunswick-Verizon Columbia StaWindstream Hinckley-Windstream Northfield-Windstream Richfield-Windstream Russell-Windstream Twinsburg-Windstream
5.1.20	New Albany		Cheshire Center-Verizon Johnstown-Embarq Pataskala-Embarq Rathbone-Verizon Sunbury-Embarq

5.1.21	North Royalton	Cleveland Met. Chesterland	Aurora-Windstream Bainbridge-Windstream Brunswick-Verizon Columbia StaWindstream Hinckley-Windstream Northfield-Windstream Richfield-Windstream Russell-Windstream Twinsburg-Windstream
5.1.22	Olmsted Falls	Cleveland Met. Chesterland	Aurora-Windstream Bainbridge-Windstream Brunswick-Verizon Columbia StaWindstream Elyria-Windstream Hinckley-Windstream North Eaton-Verizon Northfield-Windstream Richfield-Windstream Russell-Windstream Twinsburg-Windstream
5.1.23	Reynoldsburg	Columbus Met.	Baltimore-Verizon Cheshire Center-Verizon Pataskala-Embarq Rathbone-Verizon Sunbury-Embarq
5.1.24	Ç	Chesterland	Aurora-Windstream Bainbridge-Windstream Brunswick-Verizon Columbia StaWindstream Hinckley-Windstream Northfield-Windstream Richfield-Windstream Russell-Windstream Twinsburg-Windstream

5.1.25	Terrace	Cleveland Met. Burton Chesterland Kirtland	Aurora-Windstream Bainbridge-Windstream Brunswick-Verizon Columbia StaWindstream Hinckley-Windstream Northfield-Windstream Richfield-Windstream Russell-Windstream Twinsburg-Windstream
5.1.26	-	Chesterland	Aurora-Windstream Bainbridge-Windstream Brunswick-Verizon Columbia StaWindstream Hinckley-Windstream Northfield-Windstream Richfield-Windstream Russell-Windstream Twinsburg-Windstream
5.1.27		Chesterland	Aurora-Windstream Bainbridge-Windstream Brunswick-Verizon Columbia StaWindstream Elyria-Windstream Hinckley-Windstream North Eaton-Verizon Northfield-Windstream Richfield-Windstream Russell-Windstream Twinsburg-Windstream
5.1.28	Westerville (		Cheshire Center-Verizon Delaware-Verizon Johnstown-Embarq Pataskala-Embarq Rathbone-Verizon Sunbury-Embarq

5.1.29	Wickliffe	Cleveland Met. Chesterland Kirtland Mentor	Aurora-Windstream Bainbridge-Windstream Brunswick-Verizon Columbia StaWindstream Hinckley-Windstream Northfield-Windstream Richfield-Windstream Russell-Windstream Twinsburg-Windstream
5.1.30	Willoughby	Cleveland Met. Chesterland Kirkland Leroy Mentor Painesville	Aurora-Windstream Bainbridge-Windstream Brunswick-Verizon Columbia StaWindstream Hinckley-Windstream Northfield-Windstream Richfield-Windstream Russell-Windstream Twinsburg-Windstream
5.1.31	Worthington		Cheshire Center-Verizon Delaware-Verizon Pataskala-Embarq Rathbone-Verizon Sunbury-Embarq

# PRICE LIST

1	Loca	l Exchange Service Offerings	
	1.1	Business Local Exchange Service	
		<i>Flat Rate Service</i> : Monthly recurring charge, per line: Non-recurring charge, per line:	\$45.00 \$100.00
	1.2	Caller ID with Number	
		Monthly recurring charge:	\$7.00
		Non-recurring charge:	\$10.00
	1.3	911 Emergency Services	

Customers may be assessed a recurring monthly line item fee to compensate the County 911 Public Safety Board for the provision of 911 services. This fee may vary, depending on the vicinity in which the Customer is located. Where applicable, the Company will remit this fee to the appropriate 911 authority.

# PRICE LIST (CONT'D.)

2	Miscellaneous Service Charges		
	2.1	Order Change	
		Per change:	\$50.00
	2.2	Telephone Number Change	
		Per change:	\$50.00
	2.3	Insufficient Funds Charge	
		Per returned item:	\$25.00
	2.4	Reconnection	
		Per line:	ICB
	2.5	Expedite Charge	
		Per Order:	ICB
	2.6	Service Premise Visit	
		Per hour:	\$100.00
	2.7	Non-routine Installation	
		Per installation:	ICB
	2.8	Missed Appointment Charge	
		Per occurrence:	\$100.00

# **EXHIBIT 2**

Proposed Carrier-to-Carrier Tariff

### **Cbeyond Communications, LLC**

320 Interstate North Parkway Atlanta, Georgia 30339

### ACCESS SERVICES TARIFF

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by Cbeyond Communications. This tariff is on file with the Public Utilities Commission of Ohio (PUCO). Copies may be inspected during normal business hours at the Company's principal place of business at 320 Interstate North Parkway, Atlanta, Georgia 30339.

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### SYMBOLS

The following are the only symbols used for the purposes indicated below:

- **D** Delete or discontinue.
- I Change resulting in an increase to a customer's bill.
- M Moved from another tariff location.
- N New.
- **R** Change resulting in a reduction to a customer's bill.
- T Change in text or regulation but no change in rate or charge.

### TARIFF FORMAT

**A.** Sheet Numbering - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.

**B.** Sheet Revision Numbers - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the PUCO. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc. the PUCO follows in its tariff approval process, the most current sheet number on file with the PUCO is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.

**C.** Paragraph Numbering Sequence - There are nine levels of paragraph coding. Each level of coding is subservient to the next higher level:

2. 2.1 2.1.1 2.1.1.A. 2.1.1.A.1. 2.1.1.A.1.(a) 2.1.1.A.1.(a).I. 2.1.1.A.1.(a).I.(i). 2.1.1.A.1.(a).I.(i).(1).

**D.** Check Sheets - When a tariff filing is made with the PUCO, an updated Check Sheet accompanies the tariff filing. The Check Sheet lists the sheets contained in the tariff, with a cross-reference to the current revision number. When new pages are added, the Check Sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remain the same, just revised revision levels on some pages.) The tariff user should refer to the latest Check Sheet to find out if a particular sheet is the most current on file with the PUCO.

### **SECTION 1 - DEFINITIONS**

Certain terms used generally throughout this tariff for the Access Services of this Company are defined below.

<u>Access Code</u>: A uniform seven digit code assigned by the Company to an individual Customer. The seven digit code has the form 101XXXX.

<u>Access Service</u>: Switched Access to the network of an Interexchange Carrier for the purpose of originating or terminating communications.

<u>Access Service Request (ASR)</u>: The industry service order format used by Access Service Customers and access providers as agreed to by the Ordering and Billing Forum.

<u>Access Tandem</u>: An Exchange Carrier's switching system that provides a concentration and distribution function for originating or terminating traffic between local switching centers and Customers' premises.

<u>Authorized User</u>: A person, firm, corporation or other entity that either is authorized by the Customer to use Access Services or is placed in a position by the Customer, either through acts or omissions, to use Access Services.

Carrier or Common Carrier: See Interexchange Carrier or Exchange Carrier.

<u>Cbeyond</u>: Cbeyond Communications.

<u>Co-Carrier</u>: Any other Telecommunications provider authorized by the Commission to provide local exchange service in the state.

Commission - The Ohio Public Service Commission.

<u>Common Channel Signaling (CCS)</u>: A high-speed packet switched communications network which is separate (out of band) from the public packet switched and message networks. It is used to carry addressed signaling messages for individual trunk circuits and/or database related services between signaling points in the CCS network.

Company: Cbeyond Communications, LLC.

<u>Constructive Order</u>: Delivery of calls to the Company for termination to the Company's End Users or acceptance of calls from the Customer's End Users over Company-switched local exchange services or acceptance of 800 Data Base Access Service (see definition below) or other SAC codes (500, 700, 900) calls from the Company's End Users over Company-switched local exchange services constitutes a Constructive Order by the Customer to purchase switched access services as described and priced herein. Similarly the selection of the Customer by an End User as the End User's PIC constitutes a Constructive Order for switched access by the Customer.

<u>Customer</u>: The person, firm, corporation or other entity which orders Service and is responsible for the payment of charges and for compliance with the Company's tariff regulations. The Customer could be an interexchange carrier, a wireless provider, or any other carrier authorized to operate in the state.

<u>800 Data Base Access Service</u>: The term "800 Data Base Access Service" denotes a toll-free originating Trunkside Access Service when the 8NN Service Access Code (i.e., 800, 822, 833, 844, 855, 866, 877, or 888 as available) is used. The term 8NN is used interchangeably with 800 Data Base Service throughout this Tariff to describe this service.

<u>End User</u>: Any individual, association, corporation, governmental agency or any other entity other than an Interexchange Carrier which subscribes to intrastate service provided by an Exchange Carrier.

Entrance Facility: A trunk facility connecting the Customer's point of presence with the local switching center.

Exchange Carrier: Any individual, partnership, association, joint-stock company, trust, governmental entity or corporation engaged in the provision of local exchange telephone service.

<u>Firm Order Confirmation (FOC)</u>: Acknowledgment by the Company of receipt of an Access Service Request from the Customer and assignment by the Company of a Service Date.

<u>Individual Case Basis</u>: A service arrangement in which the regulations, rates and charges are developed based on the specific circumstances of the Customer's situation.

Interexchange Carrier (IXC) or Interexchange Common Carrier: Any individual, partnership, association, jointstock company, trust, governmental entity or corporation engaged in state or foreign communication for hire by wire or radio, between two or more exchanges.

<u>LATA</u>: A local access and transport area established pursuant to the Modification of Final Judgment entered by the United States District Court for the District of Columbia in Civil Action No. 82-0192 for the provision and administration of communications services.

<u>Line Information Data Base (LIDB)</u>: The data base which contains base information such as telephone numbers, calling card numbers and associated billed number restriction data used in connection with the validation and billing of calls.

Local Access: The connection between a Customer's premises and a point of presence of the Exchange Carrier.

<u>Local Switching Center</u>: The switching center where telephone exchange service Customer station Channels are terminated for purposes of interconnection to each other and to interoffice Trunks.

Meet Point: A point of interconnection that is not an end office or tandem.

<u>Meet Point Billing</u>: The arrangement through which multiple Exchange Carriers involved in providing Access Services, divide the ordering, rating, and billing of such services on a proportional basis, so that each Exchange Carrier involved in providing a portion of the Access Service agrees to bill under its respective tariff/price list.

<u>Mobile Telephone Switching Office</u>: Location where the wireless Customer maintains a facility for purposes of interconnecting to the Company's Network.

<u>Mutual Traffic Exchange</u>: A compensation arrangement between certified local exchange service providers where local exchange service providers pay each other "in kind" for terminating local exchange traffic on the other's network.

Network Services: The Company's telecommunications Access Services offered on the Company's Network.

<u>Non-Recurring Charges</u>: The one-time initial charges for services or facilities, including but not limited to charges for construction, installation, or special fees, for which the Customer becomes liable at the time the Service Order is executed.

Off-Hook: The active condition of Switched Access or a telephone exchange service line.

<u>On-Hook</u>: The idle condition of switched access or a telephone exchange service line.

Out of Band Signaling: An exchange access signaling feature which allows customers to exchange call control and signaling information over a communications path which is separate from the message path.

<u>Point of Presence</u>: Location where the Customer maintains a facility for purposes of interconnecting to the Company's Network.

<u>Premises</u>: The space occupied by a Customer or Authorized User in a building or buildings or on contiguous property (except railroad rights-of-way, etc.).

<u>Presubscription</u>: An arrangement whereby an End User may select and designate to the Company an Interexchange Carrier (IXC) or Carriers it wishes to access, without an Access Code, for completing both intraLATA toll calls and/or interLATA calls. The selected IXC(s) are referred to as the End User's Primary Interexchange Carrier (PIC).

<u>Recurring Charges</u>: The monthly charges to the Customer for services, facilities and equipment, which continue for the agreed upon duration of the service.

<u>Service Order</u>: The written request for Network Services executed by the Customer and the Company in a format devised by the Company; or, in the alternative, the submission of an Access Service Request by the Customer in the manner specified in this tariff.

Service(s): The Company's telecommunications Access Services offered on the Company's Network.

<u>Signaling Point of Interface</u>: The Customer designated location where the SS7 signaling information is exchanged between the Company and the Customer.

<u>Signaling System 7 (SS7)</u>: The common Channel Out of Band Signaling protocol developed by the Consultative Committee for International Telephone and Telegraph (CCITT) and the American National Standards Institute (ANSI).

<u>Switched Access Service</u>: Access to the switched network of an Exchange Carrier for the purpose of originating or terminating communications. Switched Access is available to carriers, as defined in this tariff.

<u>Trunk</u>: A communications path connecting two switching systems in a network, used in the establishment of an end-to-end connection.

<u>Wireless Provider</u>: Any carrier authorized to operate as a provider of cellular, personal communications, paging or any other form of wireless transmission.

### **SECTION 2 - RULES AND REGULATIONS**

### 2.1 Undertaking of Cbeyond

### 2.1.1 <u>Scope</u>

The Company's services offered pursuant to this Tariff are furnished for Switched Access Service. The Company may offer these services over its own or leased facilities.

The Company installs, operates, and maintains the communications services provided herein in accordance with the terms and conditions set forth under this Tariff. The Company may act as the Customer's agent for ordering access connection facilities provided by other carriers or entities as required in the Commission's rules and orders, when authorized by the Customer, to allow connection of a Customer's location to the Company network. The Customer shall be responsible for all charges due for such service agreement.

The Company's services and facilities are provided on a monthly basis unless otherwise indicated, and are available twenty-four hours per day, seven days per week.

#### 2.1.2 Shortage of Equipment or Facilities

- A. The Company reserves the right to limit or to allocate the use of existing facilities, or of additional facilities offered by the Company when necessary because of lack of facilities or due to some other cause beyond the Company's control.
- B. The furnishing of service under this tariff is subject to the availability on a continuing basis of all the necessary facilities and is limited to the capacity of the Company's facilities as well as facilities the company may obtain from other Carriers from time to time, to furnish service as required at the sole discretion of the Company.

### SECTION 2 - RULES AND REGULATIONS, (CONT'D)

#### 2.1 Undertaking of Cbeyond, (cont'd)

- 2.1.3 Terms and Conditions
  - A. Except as otherwise provided herein, service is provided and billed on the basis of a minimum period of at least one month, and shall continue to be provided until canceled by the Customer, in writing, on not less than 30 days notice. Unless otherwise specified herein, for the purpose of computing charges in this tariff, a month is considered to have 30 days.
  - B. The Customer agrees to operate Company-provided equipment in accordance with instructions of the Company or the Company's agent. Failure to do so will void Company liability for interruption of service and may make the Customer responsible for damage to equipment pursuant to section 2.1.3.C below.

### SECTION 2 - RULES AND REGULATIONS, (CONT'D)

### 2.1 Undertaking of Cbeyond, (cont'd)

- 2.1.3 Terms and Conditions, (cont'd)
  - C. The Customer agrees to return to the Company all Company-provided equipment delivered to Customer within five (5) days of termination of the service in connection with which the equipment was used. Said equipment shall be in the same condition as when delivered to Customer, normal wear and tear only excepted. Customer shall reimburse the Company, upon demand, for any costs incurred by the Company due to Customer's failure to comply with this provision.

#### 2.1.4 Liability of the Company

A. The liability of the Company for damages arising out of the furnishing of its Services, including but not limited to mistakes, omissions, interruptions, delays, errors, other defects, or representations by the Company, or use of these services or damages arising out of the failure to furnish the service whether caused by act or omission, shall be limited to the extension of allowances for interruption as set forth in 2.6 below. The extension of such allowances for interruption shall be the sole remedy of the Customer and the sole liability of the Company. The Company will not be liable for any direct, incidental, special, consequential, exemplary or punitive damages to Customer as a result of any Company service, equipment or facilities, or the acts or omissions or negligence of the Company's employees or agents.

### 2.1 Undertaking of Cbeyond, (cont'd)

# 2.1.4 <u>Liability of the Company, (cont'd)</u>

- B. The Company shall not be liable for any delay or failure of performance or equipment due to causes beyond its control, including but not limited to: acts of God, fire, flood, explosion or other catastrophes; any law, order, regulation, direction action, or request of The United States government or of any other government, including state and local governments having or claiming jurisdiction over the Company, or of any department, agency, commission, bureau, corporation, or other instrumentality of any one or more of these federal, state, or local governments, or of any military authority; preemption of existing service in compliance with national emergencies; insurrections; riots; wars; unavailability of rights-of-way or materials; or strikes, lockouts work stoppages, or other labor difficulties.
- C. The Company shall not be liable for (a) any act or omission of any entity furnishing the Company or the Company's Customers facilities or equipment used for the interconnection with Access Services; or (b) for the acts or omissions of other Common Carriers.
- D. The Company shall not be liable for any damages or losses due to the fault or negligence of the Customer or due to the failure or malfunction of Customer-provided equipment or facilities.
- E. The Customer shall indemnify and hold the Company harmless from any and all loss, claims, demands, suits, or other actions, or any liability whatsoever, whether suffered, made, instituted, or asserted by any other party or person(s), and for any loss, damage, or destruction of any property, whether owned by the Customer or others, caused or claimed to have been caused directly or indirectly by the installation, operation, failure to operate, maintenance, removal, condition, location, or use of any installation or equipment provided by the Company. The Company reserves the right to require each Customer to sign an agreement acknowledging acceptance of the provisions of this Section 2.1.4.F as a condition precedent to such installations.

### 2.1 Undertaking of Cbeyond, (cont'd)

- 2.1.4 Liability of the Company, (cont'd)
  - F. The Company shall not be liable for any defacement of or damage to Customers Premises resulting from the furnishing of services or equipment on such Premises or the installation or removal thereof, unless such defacement or damage is caused by the gross negligence or willful misconduct of the Company's agents or employees. No agents or employees of other participating Carriers shall be deemed to be agents or employees' of the Company.
  - G. Notwithstanding the Customer's obligations as set forth in Section 2.3 below, the Company shall be indemnified, defended and held harmless by the Customer, or by others authorized by it to use the service, against any claim, loss or damage arising from Customer's use of services furnished under this tariff, including: claims for libel, slander, invasion of privacy or infringement of copyright arising from the material, data, information, or other content transmitted via the Company's service; and patent infringement claims arising from combining or connecting the service offered by the Company with apparatus and systems of the Customer or others; all other claims arising out of any act or omission of the Customer or others, in connection with any service provided by the Company pursuant to this tariff.
  - H. The Company shall be indemnified and held harmless by the End User against any claim, loss or damage arising from the End User's use of services offered under this tariff including: claims for libel, slander, invasion of privacy or infringement of copyright arising from the End User's own communications; patent infringement claims arising from the End User's combining or connecting the service offered by the Company with facilities or equipment furnished by the End User of another Interexchange Carrier; or all other claims arising out of any act or omission of the End User in connection with any service provided pursuant to this tariff.
  - I. The entire liability of the Company for any claim, loss, damage or expense from any cause whatsoever shall in no event exceed sums actually paid to the Company by the Customer for the specific services giving rise to the claim, and no action or proceeding against the Company shall be commenced more than one year after the service is rendered.
  - J. The Company makes no warranties or representation, express or implied, including warranties or merchant's ability or fitness for a particular use, except those expressly set forth herein.
  - K. The Company does not guarantee nor make any warranty with respect to service installations at locations at which there is present an atmosphere that is explosive, prone to fire, dangerous or otherwise unsuitable for such installations.

# 2.1 Undertaking of Cbeyond, (cont'd)

- 2.1.4 Liability of the Company, (cont'd)
  - L. The Company shall not be liable for the Customer's failure to fulfill its obligations to take all necessary steps including, without limitation, obtaining, installing and maintaining all necessary equipment, materials and supplies, for interconnecting the terminal equipment or communications system of the Customer, or any third party acting as its agent, to the Company's Network. The Customer shall secure all licenses, permits, rights-of-way, and other arrangements necessary for such interconnection. In addition, the Customer shall ensure that its equipment and/or system or that of its agent is properly interfaced with the Company's service, that the signals emitted into the Company's Network are of the proper mode, band-width, power, data speed, and signal level for the intended use of the Customer and in compliance with the criteria set forth in Section 2.1.6 following, and that the signals do not damage Company equipment, injure its personnel or degrade service to other Customers. If the Customer or its agent fails to maintain and operate its equipment and/or system or that of its agent properly, with resulting imminent harm to Company equipment, personnel, or the quality of service to other Customers, the Company, may, upon written notice, require the use of protective equipment at the Customer's expense. If this fails to produce satisfactory quality and safety, the Company may, upon written notice, terminate the Customer's service without liability.
  - M. Approval of limitation of liability language by the Commission does not constitute a determination by the Commission that the limitation of liability imposed by the company should be upheld in a court of law. Approval by the Commission merely recognizes that since it is a courts responsibility to adjudicate negligence and consequent damage claims, it is also the court's responsibility to determine the validity of the exculpatory clause.

# 2.1 Undertaking of Cbeyond, (cont'd)

#### 2.1.5 <u>Provisions of Equipment and Facilities</u>

- A. The Company shall use reasonable efforts to make available services to a Customer on or before a particular date, subject to the provisions of and compliance by the Customer with the regulations contained in this tariff. The Company does not guarantee availability by any such date and shall not be liable for any delays in commencing service to any Customer.
- B. The Company shall use reasonable efforts to maintain facilities and equipment that it furnishes to the Customer. The Customer may not, nor may the Customer permit others to, rearrange, disconnect, remove, attempt to repair or otherwise interfere with any of the facilities or equipment installed by the Company, except upon the written consent of the Company.
- C. The Company may substitute, change or rearrange any equipment or facility at any time and from time to time, but shall not thereby alter the technical parameters of the service provided the Customer.
- D. Equipment the Company provides or installs at the Customer Premises for use in connection with the services the Company offers shall not be used for any purpose other than that for which the Company provided it.
- E. The Customer shall be responsible for the payment of service charges imposed on the Company by another entity, for visits to the Customer Premises when the service difficulty or trouble report results from the use of equipment or facilities provided by any party other than the Company, including but not limited to the Customer.

# 2.1 Undertaking of Cbeyond, (cont'd)

#### 2.1.5 <u>Provisions of Equipment and Facilities, (cont'd)</u>

- F. The Company shall not be responsible for the installation, operation, or maintenance of any Customer provided communications equipment. Where such equipment is connected to the facilities furnished pursuant to this tariff, the responsibility of the Company shall be limited to the furnishing of facilities offered under this tariff and to the maintenance and operation of such facilities. Notwithstanding the above, the Company shall not be responsible for:
  - 1. the transmission of signals by Customer-provided equipment or for the quality of, or defects in, such transmission;
  - 2. the reception of signals by Customer-provided equipment; or
  - 3. network control signaling where such signaling is performed by Customerprovided network control signaling equipment.
- G. The Company intends to work cooperatively with the Customer to develop network contingency plans in order to maintain maximum network capability following natural or man-made disasters which affect telecommunications services.
- H. The Company reserves the reasonable right to assign, designate or change telephone numbers, any other call number designations associated with Access Services, or the Company serving central office prefixes associated with such numbers, when necessary in the conduct of its business.

### 2.1 Undertaking of Cbeyond, (cont'd)

#### 2.1.6 <u>Non-routine Installation</u>

At the Customer's request, installation and/or maintenance may be performed outside the Company's regular business hours or in unusual locations. In such cases, charges based on cost of the actual labor, material, or other costs incurred by or charged to the Company will apply. If installation is started during regular business hours but, at the Customer's request, extends beyond regular business hours into time periods including, but not limited to, weekends, holidays, and/or night hours, additional charges may apply.

#### 2.1.7 Special Construction

Subject to the arrangement of the Company and to all of the regulations contained in this tariff, special construction of facilities may be undertaken on a reasonable efforts basis at the request of the Customer. Special construction is that construction undertaken and characterized by one or more of the following:

- A. where facilities are not presently available and there is no other requirement for the facilities so constructed;
- B. of a type other than that which the Company would normally utilize in the furnishing of its services;
- C. where facilities are to be installed over a route other than that which the Company would normally utilize in the furnishing of its services;
- D. where facilities are requested in a quantity greater than that which the Company would normally construct;
- E. where installation is on an expedited basis;
- F. on a temporary basis until permanent facilities are available;
- G. installation involving abnormal costs; or
- H. in advance of its normal construction schedules.

Special construction charges for Switched Access Service will be determined on an individual use basis.

# 2.1 Undertaking of Cbeyond, (cont'd)

### 2.1.8 Ownership of Facilities

Title to all facilities provided in accordance with this tariff remains in the Company, its agents, contractors or suppliers.

## 2.2 Prohibited Uses

- 2.2.1 The services the Company offers shall not be used for any unlawful purposes or for any use as to which the Customer has not obtained all required governmental approvals, authorizations, licenses, consents and permits.
- 2.2.2 The Company may require applicants for service who intend to use the Company's offerings for resale and/or for shared use to file a letter with the Company confirming their use of the Company's offerings complies with relevant laws and applicable state regulations, policies, orders, and decisions; and if the Reseller intends to provide intrastate services, is certified with the appropriate state entity.
- 2.2.3 The Company may require a Customer to immediately shut down its transmission of signals if said transmission is causing interference to others.

### 2.3 **Obligations of the Customer**

- 2.3.1 The Customer shall be responsible for:
  - A. the payment of all applicable charges pursuant to this tariff;
  - B. reimbursing the Company for damage to, or loss of, the Company's facilities or equipment caused by the acts or omissions of the Customer; or the noncompliance by the Customer with these regulations; or by fire or theft or other casualty on the Customer Premises, unless caused by the negligence or willful misconduct of the employees or agents of the Company. The Company will, upon reimbursement for damages to its facilities or equipment, cooperate with the Customer in prosecuting a claim against the person causing such damage and the Customer shall be subjugated in the Company's right of recovery of damages to the extent of such payment;
  - C. providing at no charge, as specified from time to time by the Company, any needed personnel, equipment, space, and power to operate Company facilities and equipment installed on the Customer Premises, and the level of heating and air conditioning necessary to maintain the proper operating environment on such Premises;
  - D. obtaining, maintaining, and otherwise having full responsibility for all rights-of-way and conduit necessary for installation of fiber optic cable and associated equipment used to provide Access Services to the Customer from the cable building entrance or property line to the location of the equipment space described in 2.3.1.C above. Any costs associated with obtaining and maintaining the rights-of-way described herein, including the costs of altering the structure to permit installation of the Companyprovided facilities, shall be owned entirely by, or may be charged by the Company to, the Customer. The Company may require the Customer to demonstrate its compliance with this subsection prior to accepting an order for service;

# 2.3 Obligations of the Customer, (cont'd)

- 2.3.1 The Customer shall be responsible for, (cont'd):
  - E. providing a safe place to work and complying with all laws and regulations regarding the working conditions on the Premises at which Company employees and agents shall be installing or maintaining the Company's facilities and equipment. The Customer may be required to install and maintain Company facilities and equipment within a hazardous area if, in the Company's opinion, injury or damage to the Company employees or property might result from installation or maintenance by the Company. The Customer shall be responsible for identifying, monitoring, removing, and disposing of any hazardous material (e.g. asbestos) prior to any construction or installation work;
  - F. complying with all laws and regulations applicable to, and obtaining all consents, approvals, licenses, and permits as may be required with respect to, the location of Company facilities and equipment in any Customer Premises or the rights-of-way for which Customer is responsible obtaining under Section 2.3.1.D above; and granting or obtaining permission for Company agents or employees to enter the Customer Premises at any time for the purpose of installing, inspecting, maintaining, repairing, or upon termination of service as stated herein, removing the facilities or equipment of the Company; and
  - G. not creating or allowing to be placed or maintained any liens or other encumbrances on the Company's equipment or facilities.

# 2.3 Obligations of the Customer, (cont'd)

### 2.3.2 <u>Claims</u>

With respect to any service or facility provided by the Company, Customer shall indemnify, defend and hold harmless the Company from all claims, actions, damages, liabilities, costs, and expenses, including reasonable attorneys' fees for:

- A. any loss, destruction or damage to property of the Company or any third party, or the death of or injury to persons, including, but not limited to employees or invitees of either the Company or the Customer, to the extent caused by or resulting from the negligent or intentional act or omission of the Customer, its employees, agents, representatives or invitees;
- B. any claim, loss, damage, expense or liability for infringement of any copyright, patent, trade secret, or any proprietary or intellectual property right of any third party, arising from any act or omission by the Customer, including, without limitation, use of the Company's services and facilities in a manner not contemplated by the agreement between the Customer and the Company.

#### 2.3.3 Jurisdictional Report Requirements

- A. Jurisdictional Reports
  - 1. Percent Interstate Usage (PIU)
    - (a) Pursuant to Federal Communications Commission Order FCC 85-145 adopted April 16, 1985, interstate usage is to be developed as though every call that enters a customer network at a point within the same state as that in which the called station (as designated by the called station number) is situated is an intrastate communication and every call for which the point of entry is in a state other than that where the called station (as designated by the called number) is situated is an interstate communication.

### 2.3 Obligations of the Customer, (cont'd)

#### 2.3.3 Jurisdictional Report Requirements (cont'd)

- A. Jurisdictional Reports (cont'd)
  - 1. Percent Interstate Usage (PIU) (cont'd)
    - (b) When a customer initially orders Switched Access service, the customer shall state in its order the Percentage Interstate Usage (PIU) on a statewide, LATA or billing account number level (at the option of the customer) on a local exchange company specific basis, separately for each of the following:

FGD 500 700 Service Access 8NN Toll Free 900 Entrance Facilities Dedicated Interoffice Channel

For FGD, 500, 700, 8NN Toll Free, and 900, this PIU will be applicable to all flat and minute of use based rate elements, as applicable. In the event the customer does not supply the projected PIU and the Telephone Company does not have sufficient call detail to determine the jurisdiction of the call, then a PIU of 50 percent will be applied.

The PIU factor provided for flat-rated services shall reflect the combination of all traffic types which transverse such facility category.

Additionally, upon employing the 700 Access Code over FGD, the customer must provide the Telephone Company the PIU for the 700 calls. A PIU of less than 100 percent is not allowed in those LATAs where the service is not also available as an intrastate access service.

# 2.3 Obligations of the Customer, (cont'd)

### 2.3.3 Jurisdictional Report Requirements (cont'd)

- A. Jurisdictional Reports, (cont'd)
  - 1. Percent Interstate Usage (PIU), (cont'd)
    - (b) (cont'd)

Each quarter the customer shall furnish to the Telephone Company a report of the PIU on a statewide, LATA or billing account number level (at the option of the customer) on a local exchange company specific basis, separately for each of the following:

FGD Terminating 500 700 Service Access 8NN Toll Free 900 Entrance Facilities Dedicated Interoffice Channel

The customer shall compute the PIU using the following formula (rounded to a whole percentage).

Total Interstate Originating Minutes	+	Total Interstate Terminating Minutes
Total Originating Minutes	+	Total Terminating Minutes

2522084v1 Issued:

# 2.3 Obligations of the Customer, (cont'd)

### 2.3.3 Jurisdictional Report Requirements (cont'd)

- A. Jurisdictional Reports, (cont'd)
  - 1. Percent Interstate Usage (PIU), (cont'd)
    - (c) When the customer computes the PIU it shall subtract the developed percentage form 100 and the difference is the percent intrastate usage. The sum of the interstate and intrastate percentages shall equal 100 percent.

### 2.3 Obligations of the Customer, (cont'd)

#### 2.3.3 Jurisdictional Report Requirements (cont'd)

- A. Jurisdictional Reports, (cont'd)
  - 2. When a customer initially orders FGD, the customer shall state in its order the Percentage Interstate Usage (PIU). When a customer orders FGD, 500, 8NN Toll Free or 900, the Telephone Company, where the jurisdiction can be determined from the call detail, will determine the interstate percentage as follows. For originating access minutes, the interstate percentage will be developed on a monthly basis by end office when the FGD, 500, 8NN Toll Free or 900 access minutes are measured by dividing the measured interstate originating access minutes (the access minutes where the calling number is in one state and the called number is in another state) by the total originating access minutes when the call detail is adequate to determine the appropriate jurisdiction. When originating call details are insufficient to determine the jurisdiction for the call, the customer shall supply the projected interstate percentage or authorize the Telephone Company to use the Telephone Company developed percentage. In the event the customer does not supply the projected PIU and the Telephone Company does not have the sufficient call detail to develop a PIU, then a PIU of 50 percent shall be used by the Telephone Company as the interstate percentage for such call detail.

As indicated herein, the customer must supply the interstate PIU on a statewide, LATA or billing account number level for terminating FGD service. The PIU supplied shall be on a local exchange company specific basis. All customers must supply the interstate PIU for terminating FGD service following the criteria set forth in this tariff. The Telephone Company will designate the number obtained by subtracting the interstate percentage for originating and terminating access minutes calculated by the Telephone Company from 100 (100 - Telephone Company calculated projected interstate percentage of use. A PIU of less than 100 percent is not allowed in those LATAs where the interstate service is not also available in the appropriate intrastate access tariff.

2522084v1 Issued:

By:William H. Weber, Vice President and Corporate Counsel 320 Interstate North Parkway Atlanta, Georgia 30339

# 2.3 Obligations of the Customer, (cont'd)

#### 2.3.3 Jurisdictional Report Requirements (cont'd)

- A. Jurisdictional Reports, (cont'd)
  - 3. For usage originating from or terminating to an end office that is located in a state that is part of a LATA of a different state (cross boundary), the customer shall provide a statewide PIU per service type for the state where the end office is physically located. The Telephone Company will apply this state level PIU when the call detail is insufficient to determine the appropriate jurisdiction of the call. In the event the customer does not supply the projected state level PIU and the Telephone Company does not have the sufficient call detail to develop a PIU, than a PIU of 50 percent shall be used by the Telephone Company as the interstate percentage for such call detail.
  - 4. For Billing Name and Address for ANI service, the customer shall state in its initial order the projected PIU factor. PIU information shall also be furnished quarterly to the Telephone Company thereafter. The Billing Name and Address for ANI PIU factor shall be reported as required herein.

#### 2.3 Obligations of the Customer, (cont'd)

#### 2.3.3 Jurisdictional Report Requirements (cont'd)

- A. Jurisdictional Reports, (cont'd)
  - 5. Effective on the first of January, April, July and October of each year the customer shall update the interstate and intrastate jurisdictional report. except where Telephone Company Measured Access minutes are used as set forth in 3. preceding. The customer shall forward to the Telephone Company, to be received no later than 30 days after the first of each such month, a revised report or letter for all services showing the interstate and intrastate percentage of use for the past three months ending the last day of December, March, June and September, respectively, for each service arranged for interstate use. The revised report or letter will serve as the basis for the next three months' billing and will be effective on the bill date for that service. If the customer does not supply an updated quarterly report or letter, the Telephone Company will assume percentages to be the same as those provided in the last quarterly report or letter accepted by the Telephone Company. If an audit has been completed and an updated quarterly report or letter has not been submitted subsequent to the audit, the Telephone Company will assume the PIU factors to be the most recent audited results. For those cases in which a quarterly report or letter has never been received from the customer, the Telephone Company will assume the PIU factors to be the most recent audit results, to be the same as provided in the order for service if no audit has been performed, or 50 percent.

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#### 2.3 Obligations of the Customer, (cont'd)

#### 2.3.3 Jurisdictional Report Requirements (cont'd)

- B. Jurisdictional Report Verification
  - 1. When a customer provides a projected interstate usage percent as set forth preceding, or when a billing dispute arises or a regulatory commission questions the projected interstate percentage for Access, the Telephone Company may, by written request, require the customer to provide the data the customer used to determine the projected interstate percentage. This written request will be considered the initiation of the audit. The customer shall supply the data to an independent auditor or the Telephone Company within 30 days of the Telephone Company request. The customer shall keep records of call detail from which the percentage of interstate and intrastate use can be ascertained as set forth following and upon request of the Telephone Company make the records available for inspections at an agreed upon location during normal business hours as reasonably necessary for purposes of verification of the percentages. The Telephone Company will audit data from one quarter unless a longer period is requested by the customer and agreed to by the Telephone Company.

Changes to the reported PIU will not be made for the test period. If the customer does not provide the requested data to the Telephone Company or independent auditor within thirty (30) days of the notice of audit, the customer will be in violation of this Tariff and subject to the remedies described herein.

2. Verification audits may be conducted no more frequently than once per year except in extreme circumstances. The Telephone Company and customer will attempt to limit the audit to a reasonable time to effectively complete the audit. The Telephone Company and customer shall respond promptly to requests generated during the audit to ensure timely completion of the audit.

# 2.3 Obligations of the Customer, (cont'd)

- 2.3.3 Jurisdictional Report Requirements (cont'd)
  - B. Jurisdictional Report Verification, (cont'd)
    - 3. Audits may be conducted by: (a) an independent auditor under contract to the Telephone Company; (b) a mutually agreed upon independent auditor; or (c) an independent auditor selected and paid for by the customer. If the customer selects option (c), where it pays for its own independent audit, the selected auditor must certify that the audit was performed following F.C.C. procedures for measuring interstate traffic as established by Commission Order, and provide to the Telephone Company a report with supporting documentation to verify such procedures.
    - 4. If a billing dispute arises or a regulatory commission questions the projected interstate percentage, the Telephone Company will ask the customer to provide the data the customer used to determine the projected interstate percentage. The customer shall supply the data within 30 days of the Telephone Company request. The customer shall keep records from which the percentage was determined and upon request of the Telephone Company make the records available for inspection as reasonably necessary for purposes of verification of the percentages.

#### 2.3 Obligations of the Customer, (cont'd)

#### 2.3.3 Jurisdictional Report Requirements (cont'd)

- C. Maintenance of PIU Records
  - 1. The customer shall retain for a minimum of six (6) months call detail records that substantiate the interstate percent provided to the Telephone Company as set forth preceding. Such records shall consist of (a) and (b), if applicable, following:
    - (a) All call detail records such as workpapers and/or backup documentation including paper, magnetic tapes or any other form of records for billed customer traffic, call information including call terminating address (i.e., called number), the call duration, all originating and terminating trunk groups or access lines over which the call is routed, and the point at which the call enters the customer's network and;
    - (b) If the customer has a mechanized system in place that calculated the PIU, then a description of that system and the methodology used to calculate the PIU must be furnished and any other pertinent information (such as but not limited to flowcharts, source code, etc.) relating to such system must also be made available.

#### 2.3 Obligations of the Customer, (cont'd)

#### 2.3.3 <u>Jurisdictional Report Requirements (cont'd)</u>

- D. PIU Audit Results
  - 1. Audit results will be furnished to the customer via Certified U.S. Mail (return receipt requested). The Telephone Company will adjust the customer's PIU based upon the audit results. The PIU resulting from the audit shall be applied to the usage for the quarter the audit is completed, the usage for the quarter prior to completion of the audit, and the usage for the two (2) quarters following the completion of the audit. After that time, the customer may report a revised PIU pursuant to A. preceding. If the revised PIU submitted by the customer represents a deviation of 5 percentage points or more, from the audited PIU, and that deviation is not due to identifiable reasons, the provisions in B. preceding may be applied.
  - 2. Both credit and debit adjustments will be made to the customer's interstate access charges for the specified period to accurately reflect the interstate usage for the customer's account consistent with the provisions set forth herein.
  - 3. If, as a result of an audit conducted by an independent auditor, a customer is found to have over-stated the PIU by 20 percentage points or more, the Telephone Company shall require reimbursement from the Customer for the cost of the audit. Such bill (s) shall be due and paid in immediately available funds 30 days from receipt and shall carry a late payment penalty as set forth herein if not paid within the 30 days.

### 2.3 Obligations of the Customer, (cont'd)

#### 2.3.3 Jurisdictional Report Requirements (cont'd)

- E. Contested Audits
  - When a PIU audit is conducted by an independent auditor selected by the Telephone Company, the audit results will be furnished to the customer by Certified U.S. Mail (return receipt requested). The customer may contest the audit results based on substantive cause by providing written notification, by Certified U.S. Mail (return receipt requested), to the Telephone Company within thirty (30) calendar days from the date the audit report is furnished to the customer. When a PIU audit is conducted by an independent auditor selected by the customer, the audit results will be furnished to the Telephone Company by Certified U.S. Mail (return receipt requested). The Telephone Company may contest the audit results by providing written notification, by Certified U.S. Mail (return receipt requested), to the customer within thirty (30) calendar days from the date the audit report is furnished to the Telephone Company.
  - 2. Contested audits may be resolved by a neutral arbitrator mutually agreed upon by the Telephone Company and the customer. Arbitration is an option provided in addition to the customer's existing right to file a complaint or legal action in a court of law or at the FCC for resolution of the dispute. The arbitration hearing will be conducted in a state or location within the Telephone Company operating territory where the customer maintains a principle or significant presence or a state and location within the Telephone Company operating territory that is mutually agreed upon by both parties. The arbitration proceeding shall be governed by the law (both statutory and case) of the state in which the arbitration hearing is held, including, but not limited to, the Uniform Arbitration Act, as adopted in that state. The arbitrator shall determine the customer's PIU based on A. preceding.

### 2.3 Obligations of the Customer, (cont'd)

#### 2.3.3 Jurisdictional Report Requirements (cont'd)

- E. Contested Audits, (cont'd)
  - 3. Prior to the arbitration hearing, each party shall notify the arbitrator of the PIU percentage which that party believes to be correct. The arbitrator, in deciding, may adopt the PIU percentage of either party or may adopt a PIU percentage different from those proposed by the parties. If the arbitrator adopts a PIU percentage proposed by one of the parties, the other party (whose PIU percentage was not adopted) shall pay all costs of the arbitration. If the arbitrator adopts a PIU percentage higher than either of the PIU percentage shall pay all costs of the arbitrator adopts a PIU percentage lower than either of the PIU percentage lower than either of the PIU percentage lower than either of the PIU percentage shall pay all costs of the arbitration. If the arbitrator adopts a PIU percentage shall pay all costs of the arbitration. If the arbitrator adopts a PIU percentage shall pay all costs of the arbitration. If the arbitration adopts a PIU percentage shall pay all costs of the arbitration. If the arbitration adopts a PIU percentage shall pay all costs of the arbitration. If the arbitration adopts a PIU percentage shall pay all costs of the arbitration. If the arbitration adopts a PIU percentage shall pay all costs of the arbitration. If the arbitration adopts a PIU percentage shall pay all costs of the arbitration. If the arbitration adopts a PIU percentage shall pay all costs of the arbitration. If the arbitration adopts a PIU percentage shall pay all costs of the arbitration. If the arbitration adopts a PIU percentage shall pay all costs of the arbitration. If the arbitration adopts a PIU percentage shall pay all costs of the arbitration. If the arbitration adopts a PIU percentage shall pay all costs of the arbitration. If the arbitration adopts a PIU percentage shall pay all costs of the arbitration. If the arbitration adopts a PIU percentage shall pay all costs of the arbitration. If the arbitration adopts a PIU percentage shall pay all costs of the arbitration.
  - 4. Absent written notification, within the time frame noted above, the customer must comply with the provisions set forth herein. If the customer fails to comply with these provisions, the Telephone Company may refuse additional applications for service and/or refuse to complete any and all pending orders for service or may discontinue the provision of the services to the customer as specified herein.

## 2.4 Customer Equipment and Channels

# 2.4.1 General

A Customer may transmit or receive information or signals via the facilities of the Company.

### 2.4.2 Station Equipment

A The Customer is responsible for providing and maintaining any terminal equipment on the Customer Premises. The electric power consumed by such equipment shall be provided by, and maintained at the expense of, the Customer. All such terminal equipment must be registered with the FCC under 47 C.F.R., Part 68 and all wiring must be installed and maintained in compliance with those regulations. The Company will, where practicable, notify the Customer that temporary discontinuance of the use of a service may be required; however, where prior notice is not practicable, nothing contained herein shall be deemed to impair the Company's right to discontinue forthwith the use of a service temporarily if such action is reasonable under the circumstances.

#### 2.4 Customer Equipment and Channels, (cont'd)

- 2.4.2 <u>Station Equipment, (cont'd)</u>
  - A. (cont'd)

In case of such temporary discontinuance, the Customer will be promptly notified and afforded the opportunity to correct the condition which gave rise to the temporary discontinuance. During such period of temporary discontinuance, credit allowance for service interruptions as set forth in Section 2.6 following is not applicable.

- B. The Customer is responsible for ensuring that Customer-provided equipment connected to Company equipment and facilities is compatible with such equipment and facilities. The magnitude and character of the voltages and currents impressed on Company-provided equipment and wiring by the connection, operation, or maintenance of such equipment and wiring shall be such as not to cause damage to the Company-provided equipment and wiring or injury to the Company's employees or other persons. Any additional protective equipment required to prevent such damage or injury shall be provided by the Company at the Customer's expense.
- 2.4.3 Interconnection of Facilities
  - A. Any special interface equipment necessary to achieve compatibility between the facilities and equipment of the Company used for furnishing Access Services and the Channels, facilities, or equipment of others shall be provided at the Customer's expense.
  - B. Access Services may be connected to the services or facilities of other communications carriers only when authorized by, and in accordance with, the terms and conditions of the tariffs or price lists of the other communications carriers which are applicable to such connections.

# 2.4 Customer Equipment and Channels, (cont'd)

# 2.4.4 <u>Inspections</u>

- A. Upon reasonable notification of the Customer, and at reasonable times, the Company may make such tests and inspections as may be necessary to determine that the Customer is complying with the requirements set forth in Section 2.4.2.B for the installation, operation, and wiring in the connection of Customer-provided facilities and equipment to Company-owned facilities and equipment. No credit will be allowed for any interruptions occurring during such inspections.
- B. If the protective requirements for Customer-provided equipment are not being complied with, the Company may take such action as it deems necessary to protect its facilities, equipment, and personnel. The Company will notify the Customer promptly if there is any need for further corrective action. Within ten days of receiving this notice, the Customer must take this corrective action and notify the Company of the action taken. If the Customer fails to do this, the Company may take whatever additional action is deemed necessary, including the suspension of service, to protect its facilities, equipment, and personnel from harm. The Company will, upon request 24 hours in advance, provide the Customer with a statement of technical parameters that the Customer's equipment must meet.

# 2.5 Payment Arrangements

### 2.5.1 Payment for Service

The Customer is responsible for payment of all charges for services and facilities furnished by the Company to the Customer or its Joint or Authorized Users.

Issued:

### 2.5 Payment Arrangements, (cont'd)

#### 2.5.1 <u>Payment for Service, (cont'd)</u>

A. <u>Taxes</u>

The Customer is responsible for the payment of any sales, use, gross receipts, excise, access or other local, state and federal taxes, charges or surcharges (however designated) excluding taxes on the Company's net income imposed on or based upon the provision, sale or use of Access Services. All such taxes shall be separately designated on the Company's invoices.

#### 2.5.2 Billing and Collection of Charges

Unless otherwise specified herein, bills are due and payable upon receipt.

The Company shall bill on a current basis all charges incurred by, and credits due to, the Customer under this tariff attributable to services established, provided, or discontinued during the preceding billing period.

Non-Recurring Charges are due and payable within 30 days after the invoice date.

The Company shall present invoices for all Charges monthly to the Customer.

Amounts not paid within 30 days after the date of invoice will be considered past due. The Company will assess a late payment charge equal to 1.5% per month for any past due balance that exceeds 30 days. If the Company becomes concerned at any time about the ability of a Customer to pay its bills, the Company may require that the Customer pay its bills within a specified number of days and make such payments in cash or the equivalent of cash.

If a service is disconnected by the Company in accordance with Section 2.5.3 following and later restored, restoration of service will be subject to all applicable installation charges.

# 2.5 Payment Arrangements, (cont'd)

2.5.2 <u>Billing and Collection of Charges, (cont'd)</u>

The Customer shall notify the Company of any disputed items on an invoice within 90 days of receipt of the invoice. If the Customer and the Company are unable to resolve the dispute to their mutual satisfaction, the Customer may file a complaint with the Commission in accordance with the Commission's rules of procedures.

- 2.5.3 <u>Refusal and Discontinuance of Service</u>
  - A. Upon nonpayment of any amounts owing to the Company, the Company may, by giving requisite prior written notice to the Customer discontinue or suspend service without incurring any liability.
  - B. Upon violation of any of the other material terms or conditions for furnishing service the Company may, by giving 30 days' prior notice in writing to the Customer, discontinue or suspend service without incurring any liability if such violation continues during that period.
  - C. Upon condemnation of any material portion of the facilities used by the Company to provide service to a Customer or if a casualty renders all or any material portion of such facilities inoperable beyond feasible repair, the Company, by notice to the Customer, may discontinue or suspend service without incurring any liability.
  - D. Upon any governmental prohibition, or required alteration of the services to be provided or any violation of an applicable law or regulation, the Company may immediately discontinue service without incurring any Liability.

## 2.5 Payment Arrangements, (cont'd)

#### 2.5.3 <u>Refusal and Discontinuance of Service, (cont'd)</u>

- E. Upon the Company's discontinuance of service to the Customer under Section 2.5.3.A or 2.5.3.B above, the Company, in addition to all other remedies that may be available to the Company at law or in equity or under any other provision of this tariff, may declare all future monthly and other charges which would have been payable by the Customer during the remainder of the term for which such services would have otherwise been provided to the Customer to be immediately due and payable.
- F. The Company may discontinue the furnishings of any and/or all service(s) to Customer, without incurring any liability:
  - 1. Immediately and without notice if the Company deems that such action is necessary to prevent or to protect against fraud or to otherwise protect its personnel, agents, facilities or services. The Company may discontinue service pursuant to this sub-section 2.5.3.F.1.(a-e), if
    - (a) The Customer refuses to furnish information to the Company regarding the Customer's credit-worthiness, its past or current use of Common Carrier communications services or its planned use of service(s); or
    - (b) The Customer provides false information to the Company regarding the Customer's identity, address, credit-worthiness, past or current use of Common Carrier communications services, or its planned use of the Company's service(s); or

# 2.5 Payment Arrangements, (cont'd)

- 2.5.3 <u>Refusal and Discontinuance of Service</u>, (cont'd)
  - F. (cont'd)
    - 1. (cont'd)
      - (c) The Customer states that it will not comply with a request of the Company for security for the payment for service(s) in accordance with Section 2.5.3.A above; or
      - (d) The Customer has been given written notice by the Company of any past due amount (which remains unpaid in whole or in part) for any of the Company's other Common Carrier communications services to which the Customer either subscribes or had subscribed or used; or
      - (e) The Customer uses, or attempts or use, service with the intent to void the payment, either in whole or in part, of the tariff charges for the service by:
        - I. Using or attempting to use service by rearranging, tampering with, or making connections to the Company's service not authorized by this tariff, or
        - II. Using tricks, schemes, false or invalid numbers, false credit devices, electronic devices: or
        - III. Any other Fraudulent means or devices; or
    - 2. Upon five (5) business days' written notice to the Customer of any sum thirty (30) days past due;

### 2.5 Payment Arrangements, (cont'd)

#### 2.5.3 <u>Refusal and Discontinuance of Service, (cont'd)</u>

- F. (cont'd)
  - 3. Upon ten (10) days' written notice to the Customer, after failure of the Customer to comply with a request made by the Company for security for the payment of service in accordance with Section 2.5.3.A, above; or
  - 4. Seven (7) days after sending the Customer written notice of noncompliance with any provision of this tariff if the noncompliance is not corrected within that seven (7) day period. The discontinuance of service(s) by the Company pursuant to this Section does not relieve the Customer of any obligation to pay the Company for charges due and owing for service(s) furnished up to the time of discontinuance.
- G. In the event the Company incurs fees or expenses, including attorney's fees, in collecting, or attempting to collect, any charges owed the Company, the Customer will be liable to the Company for the payment of all such fees and expenses reasonably incurred.

### 2.5.4 <u>Cancellation of Application for Service</u>

Where, prior to cancellation by the Customer, the Company incurs any expenses in installing the service or in preparing to install the service that it otherwise would not have incurred, a charge equal to the costs the Company incurred, less net salvage, shall apply, but in no case shall this charge exceed the sum of the charge for the minimum period of services ordered, including installation charges, and all charges others levy against the company that would have been chargeable to the Customer had service begun.

# 2.5 Payment Arrangements, (cont'd)

# 2.5.4 <u>Cancellation of Application for Service, (cont'd)</u>

The special charges described will be calculated and applied on a case-by-case basis.

Customers seeking to cancel service have an affirmative obligation to block traffic originating from or terminating to the Company's network. By originating traffic from or terminating traffic to the Company's network, the Customer will have constructively ordered the Company's switched access service.

# 2.6 Allowances for Interruptions in Service

Interruptions in service which are not due to the negligence of or noncompliance with the provisions of this tariff by, the Customer or the operation or malfunction of the facilities, power, or equipment provided by the Customer, will be credited to the Customer as set forth in 2.6.1 for the part of the service that the interruption affects.

The credit allowance will be calculated by the Company after the Customer notifies the Company of service interruption. The amount of the allowance will depend on the length of the outage and the service impacted. Service Outage conditions are defined as complete loss of call origination and/or receipt capability. Credit Allowances, if any, will be deducted from the charges payable by the IXC and will be expressly indicated on the next invoice. A Service Outage begins when the IXC reports the outage to the Company. A Service Outage ends when the affected circuit and/or associated Company equipment is fully operational in accordance with the technical specifications.

Credit allowances do not apply to outages (i) caused by the IXC; (ii) due to failure of equipment provided by the IXC; (iii) during any period in which the Company is not given access to the service premises; (iv) failures of LEC facilities or equipment which are carrying the failures resulting from the activities or negligence of LEC employees; (vi) inability to gain access to the IXC's equipment; and (vii) due to mutually agreed upon maintenance and repair.

Credit Allowances received by the Company from the LEC for Off-Net facility outages which affects the IXC's Switched Services will be passed through to the IXC in the form of a credit on the next invoice.

### 2.6 Allowances for Interruptions in Service, (cont'd)

#### 2.6.1 Limitations on Allowances

No credit allowance will be made for:

- A. interruptions due to the negligence of, or noncompliance with the provisions of this tariff by, the Customer, Authorized User, Joint-User, or other Common Carrier providing service connected to the service of Company;
- B. interruptions due to the negligence of any person other than the Company, including, but not limited to, the Customer or other Common Carriers connected to the Company's facilities;
- C. interruptions due to the failure or malfunction of non-Company equipment;
- D. interruptions of service during any period in which the Company is not given full and free access to its facilities and equipment for the purpose of investigating and correcting interruptions;
- E. interruptions of service during a period in which the Customer continues to use the service on an impaired basis;
- F. interruptions of service during any period when the Customer has released service to the Company for maintenance purposes or for implementation of a Customer order for a change in service arrangements;
- G. interruption of service due to circumstances or causes beyond the control of the Company.

# 2.7 Transfers and Assignments

Neither the Company nor the Customer may assign or transfer its rights or duties in connection with the services and facilities provided by the Company without the written consent of the other party, except that the Company may assign its rights and duties (a) to any subsidiary, parent Company or affiliate of the Company (b) pursuant to any sale or transfer of substantially all the assets of the Company; or pursuant to any financing, merger or reorganization of the Company.

# 2.8 Notices and Communications

- 2.8.1 The Customer shall designate on the Service Order, or equivalent, an address to which the Company shall mail or deliver all notices and other communications, except that the Customer may also designate a separate address to which the Company's bills for service shall be mailed.
- 2.8.2 The Company shall designate on the Service Order, or equivalent, an address to which the Customer shall mail or deliver all notices and other communications, except that the Company may designate a separate address, on each bill for service, to which the Customer shall mail payment on that bill.
- 2.8.3 All notices or other communications required to be given pursuant to this tariff shall be in writing. Notices and other communications of either party, and all bills mailed by the Company, shall be presumed to have been delivered to the other party on the third business day following deposit of the notice, communication, or bill with the U.S. Mail or a private delivery service, prepaid and properly addressed, or when actually received or refused by the addressee, whichever occurs first.
- 2.8.4 The Company or the Customer shall advise the other party of any changes to the addresses designated for notices, other communications or billing, by following the procedures for giving notice set forth herein.

# 2.9 Meet Point Billing

Meet Point Billing applies when more than one Exchange Telephone Company is involved in the provision of Access Service. All recurring and nonrecurring charges for services provided by each Exchange Telephone Company are billed under each company's applicable rates.

Issued:

# **SECTION 3 - ORDERING OPTIONS FOR ACCESS SERVICE**

## 3.1 General

This section sets forth the regulations and order related charges for Access Service Requests (ASR) for Switched Access Service, as defined in this tariff. These charges are in addition to other applicable charges set forth in other sections of this tariff.

In the absence of an ASR as described in Section 3.2, delivery of calls to the Company for termination to the Company's End Users or acceptance of calls from the Customer's End Users over Company-switched local exchange services or acceptance of 800 Data Base Access Service (see definition below) or other SAC codes (500, 700, 900) calls from the Company's End Users over Company-switched local exchange services constitutes a Constructive Order by the Customer to purchase switched access services as described and priced herein.

### 3.1.1 Ordering Conditions

Unless otherwise specified herein, all services offered under this tariff shall be ordered using an ASR. The format and terms of the ASR will be as specified in the industry Access Service Order Guidelines, unless otherwise specified herein. A Customer may order any number of services of the same type and between the same premises on a single ASR. All details for services for a particular order must be identical.

The Customer shall provide all information necessary for the Company to provide and bill for the requested service. When placing an order for Access Service, the Customer shall provide the following minimum information:

- A. Customer name and Premise(s) address(es);
- B. Billing name and address (when different from Customer name and address); and
- C. Customer contact name(s) and telephone number(s) for the following provisioning activities: order negotiation, order confirmation, interactive design, installation and billing.

# SECTION 3 - ORDERING OPTIONS FOR ACCESS SERVICE, (CONT'D)

### 3.1 General, (cont'd)

### 3.1.2 Provision of Other Services

With the agreement of the Company, other services may subsequently be added to the ASR at any time, up to and including the service date for the Access Service.

### 3.2 Access Order

When a Customer requests new or additional Switched Access Service, one or more ASR's may be required. The number of orders required is dependent on the type of services and/or facilities being requested.

#### 3.2.1 Access Service Date Intervals

Access Service Date Intervals will be negotiated on an individual case basis.

The Company will offer a Service Date based on the type and quantity of Access Services the Customer has requested.

Issued:

# SECTION 3 - ORDERING OPTIONS FOR ACCESS SERVICE, (CONT'D)

# 3.2 Access Order, (cont'd)

3.2.2 Access Service Request Modifications

The Customer may request a modification of its ASR prior to the Service Commencement Date. All modifications must be in writing using the industry ASR process. The Company, in its sole discretion, may accept a verbal modification from the Customer. The Company will make every effort to accommodate a requested modification when it is able to do so with the normal work force assigned to complete such an order within normal business hours.

### 3.2.3 Minimum Period of Service

The minimum period for which Access Service is provided and for which charges are applicable is one month.

- A. The following changes will be treated as a discontinuance of the existing service and a request for installation of a new service. All associated Non-Recurring Charges will apply for the new service, and a new minimum period will be established:
  - 1. A change in the identity of the Customer of record; or
  - 2. A move by the Customer to a different building.
- B. When Access Service is disconnected prior to the expiration of the minimum period, charges are applicable for the balance of the minimum period.

All applicable Non-Recurring Charges for the service will be billed in addition to the Minimum Period Charge.

Issued:

## SECTION 3 - ORDERING OPTIONS FOR ACCESS SERVICE, (CONT'D)

## 3.3 Supplementary Charges

Customer Requested Due Date Change <sup>1, 2</sup>	ICB
Customer Requested Expedite <sup>2</sup>	ICB
Cancellation (after 3 business days from order placement) <sup>2</sup>	ICB
Design Change, DS0/DS1 <sup>2</sup>	ICB
Design Change, DS3 and higher <sup>2</sup>	ICB
Administrative Processing <sup>2</sup>	ICB

<sup>1</sup> Company Due Date Change Policy - No due date change accepted at or after four (4) days prior to the current due date. If a Customer request is received during that time period, the supplemental charge will apply and, in addition, the billing will start on the current due date without exception.

<sup>2</sup> For services involving facilities leased from other telecommunications providers, Supplementary Charges will be priced on an Individual Case Basis, and will be based upon a pass-through of all charges assessed by other providers, and the Company's administrative costs.

## SECTION 4 - SWITCHED ACCESS SERVICE

#### 4.1 General

Switched Access Service, which is available to Customers for their use in furnishing their services to end users, provides a two-point communications path between a Customer's Premises and an End User's Premises. It provides for the use of common terminating, switching and transport facilities. Switched Access Service provides the ability to originate calls from an End User's Premises to a Customer's Premises, and to terminate calls from a Customer's Premises to an End User's Premises.

Switched Access Service is available when originating or terminating calls from or to an end user which subscribes to the Company's Local Exchange Services.

Rates and charges are set forth in Section 5. The application of rates for Switched Access Service is described in Section 5.

## 4.2 Provision and Description of Switched Access Service Arrangements

#### 4.2.1 Switched Access

Switched Access is provisioned at the DS-1 level and provides trunk-side access to Local Switching Center switches, for the Customer's use in originating and terminating communications. Basic Switched Access service will be provided with SS7 Signaling.

Two types of Switched Access are available:

- 1) Tandem Connect Access: This option applies when the customer has no direct facilities to the End Office. Traffic is routed to and from the End Office via the Access Tandem. Delivery of calls to, or acceptance of calls from, the Customer's End User location(s) via Company-provided Tandem Connect Access services shall constitute a Constructive Order and an agreement by the Customer to purchase the Company's switched access services as described and priced herein.
- 2) Direct Connect Access: This option applies when the Company or another service provider provides dedicated facilities between the Customer's premises and the End Office. This transmission path is dedicated to the use of a single Customer. The Company requires the Customer to submit an ASR or comparable documentation for the dedicated portion of Direct Connect Access. The dedicated portion of Direct Connect Access is provided on an Individual Case Basis as Special Service Arrangements pursuant to Section 6 of this tariff.

## SECTION 4 - SWITCHED ACCESS SERVICE, (CONT'D)

### 4.2 Provision and Description of Switched Access Service Arrangements, (cont'd)

4.2.2 <u>Manner of Provision</u>

Trunks used for Switched Access Service may be configured for one-way (either originating only or terminating only) or for two-way directionality. It is the Customer's responsibility to provide the Company with a usage demand estimate for the first 3 months of service. This demand estimate should be included with the access order information.

#### 4.2.3 <u>Call Types</u>

The following Switched Access Service call types are available:<sup>1</sup>

- A. Originating 101XXXX (FGD) Access
- B. Originating 800 Switched Access
- C. Terminating Switched Access

## 4.2.4 Originating 101XXXX Switched Access

The access code for Switched Access is a uniform access code of the form 101XXXX. A single access code will be the assigned number of all Switched Access provided to the Customer by the Company. When the access code is used, Switched Access also provides for dialing the digit 0 for access to the Customer's operator service and/or the end of dialing digit (#) for cut-through access to the Customer's premises. Originating service may also be available on a presubscription basis whereby the access code is not required (i.e., "1+" dialing).

<sup>1</sup> Other supported call types may include 500/700/900 access.

## SECTION 4 - SWITCHED ACCESS SERVICE, (CONT'D)

## 4.2 Provision and Description of Switched Access Service Arrangements, (cont'd)

### 4.2.5 Originating 800 Switched Access

800 Data Base Access Service is a service offering utilizing originating Trunk side Switched Access Service. When an 8NN + NXX + XXXX call is originated by an End User, the Company will perform Customer identification based on screening of the full ten-digits of the 8NN number to determine the Customer location to which the call is to be routed.

#### 4.2.6 <u>Terminating Switched Access</u>

Switched Access, when used in the terminating direction, may only be used to access end users who are subscribing to the Company's Local Exchange Services. Calls in the terminating direction will not be completed to 950-0XXX or 950-1XXX access codes, local operator assistance (0- and 0+), Directory Assistance, (411 or 555-1212) service codes 611 and 911 and 101XXXX access codes.

## 4.3 **Reports and Testing**

- 4.3.1 Design Layout Report: At the request of the Customer, the Company will provide to the Customer the makeup of the facilities and services provided from the Customer's Premises to the first point of switching.
- 4.3.2 Acceptance Testing: At no additional charge, the Company will, at the Customer's request, cooperatively test, at the time of installation, the following parameters: loss, C-notched noise, C-message noise, 3-tone slope, d.c. continuity (if applicable) and operational signaling.

## **SECTION 5 - SWITCHED ACCESS RATES**

## 5.1 General

This section contains the specific regulations governing the rates and charges that apply for Switched Access Services:

There are three types of rates and charges that apply to Switched Access Service:

- Non-Recurring Charges: One-time charges that apply for a specific work activity.
- Recurring Charges: Fixed charges apply each month and depend on the number and type of facilities in place.
- Usage Charges: Charges that are applied on a per access minute basis. Usage rates are accumulated over a monthly period.

### 5.2 Application of Rates

Originating 101XXXX/8NN Switched Access: Usage rates will apply to the total number of recorded minutes of use during the billing period. Usage rates will apply to both Tandem Connect Access and Direct Connect Access as set forth in 5.4.2. In addition, non-recurring rates will apply to Tandem Connect Access, and non-recurring and monthly recurring rates will apply to Direct Connect Access. These non-recurring and monthly recurring rates will be developed on an individual case basis (see Section 8).

Terminating Switched Access: Usage rates will apply to the total number of recorded minutes of use during the billing period. Usage rates will apply to both Tandem Connect Access and Direct Connect Access, and non-recurring and monthly recurring rates will apply to Direct Connect Access. These non-recurring and monthly recurring rates will be developed on an individual case basis (see Section 8).

Originating 8NN Switched Access Query: In addition to all other applicable usage charges, a data base query charge will apply per originating 8NN message.

#### 5.3 Billing of Access Minutes

When recording originating calls over Switched Access with SS7 signaling, usage measurement begins with the transmission of the initial address message by the switch for direct trunk groups and with the receipt of an exit message by the switch for tandem trunk groups. The measurement of originating Switched Access usage ends when the entry switch receives or sends a release message, whichever occurs first.

For terminating calls over Switched Access with SS7 signaling, the measurement of access minutes begins when the terminating recording switch receives the initial address message from the terminating End User. On directly routed trunk groups or on tandem routed trunk groups, the Company switch receives the initial address message and sends the indication to the Customer in the form of an answer message. The measurement of terminating Switched Access call usage ends when the entry switch receives or sends a release message, whichever occurs first.

## 5.4 Rates and Charges

5.4.1	Non-Recurring and Monthly Recurring Charges				
	A.	Acces	s Order Charge		ICB
	B.	Servic	e Implementation/Installation Charge		
		1.	Direct Connect Access:		50.0
			First Each Additional (same ASR as First)	<u>DS-1</u> ICB ICB	<u>DS-3</u> ICB ICB
		2.	Tandem Connect Access:		
			Switched Trunk Installation (per trunk or signal	ing connection)	
			First Each Additional (same ASR as First)		ICB ICB
	C.	Month	ly Recurring Charges		
		1.	Direct Connect Access:	<u>DS-1</u> ICB	<u>DS-3</u> ICB
		2.	Tandem Connect Access or Switched Transport	:	
			Not Applicable		

Not Applicable

2522084v1 Issued:

## 5.4 Rates and Charges, (cont'd)

## 5.4.2 Switched Access

Originating 101XXXX Switched Access:

LATA	Rate per MOU				
	Tandem Connect	Direct Connect			
A11	\$0.004923 per minute	\$0.003770 per minute			

### Originating 8NN Switched Access:

LATA	Rate per MOU			
	Tandem Connect	Direct Connect		
A11	\$0.004923 per minute	\$0.003770 per minute		

## Terminating Switched Access:

LATA	Rate per MOU				
	Tandem Connect	Direct Connect			
A11	\$0.004923 per minute	\$0.003770 per minute			

Originating 8NN Switched Access Query (in addition to all other applicable usage charges):

LATA	Rate per Query	
	Tandem Connect	Direct Connect
All	\$0.0100	\$0.0100

## **SECTION 6 - MISCELLANEOUS CHARGES**

## 6.1 **PIC Change Charge**

Nonrecurring Charges IntraLATA Presubscription Change Charge

The IntraLATA Presubscription Change Charge shall be applied as follows:

Per business:

- -- Manual Process \$5.50
- -- Electronic Process \$1.25

### SECTION 6 - MISCELLANEOUS CHARGES, (CONT'D)

#### 6.2 Billing Name and Address

#### 6.2.1 Service Description

Billing Name and Address (BNA) service provides account detail of the Company's customers to interexchange carriers, operator service providers, enhanced service providers, and any other provider of intrastate telecommunications services.

#### 6.2.2 <u>General</u>

- A. Upon acceptance of an order for BNA service, the Company will furnish account detail for each working number submitted. Account detail consists of current data base information including the end user's billing name and billing address.
- B. Only current information which resides in the Company's data base will be provided. Customers ordering BNA service must accept BNA account detail on an "as is" basis.
- C. The Company will specify the location where requests for BNA service are to be received, and the format in which the requests are to be provided.
- D. The subscribing customer must agree that BNA information will not be resold or otherwise provided to any other person, corporation, partnership or entity, other than Customer's authorized billing agent, and that Billing Name and Address shall be used by Customer or Customer's authorized billing agent solely for billing its customers for using Customer's telecommunications services.

## SECTION 6 - MISCELLANEOUS CHARGES, (CONT'D)

## 6.2 Billing Name and Address (Cont'd)

#### 6.2.2 <u>General (Cont'd)</u>

E. For calling card calls and collect and third party billed calls, Billing Name and Address for ANI service is not available on accounts of nonpublished/unlisted end users who, by request to the Company (which request may be submitted at any time), have specified that such information not be released.

## F. Manual Request

- 1. The Company will provide BNA via manual request procedures.
- 2. BNA service information will be provided by the Company in standard paper format via facsimile or first class U.S. mail.
- 3. Wherever possible, the Company will provide Billing Name and Address for ANI data no later than ten (10) business days from the date of receipt of the customer's request. Availability of data may be delayed if errors exist in the request received from the customer.
- 4. In situations where the customer requests more than forty (40) BNA records on a single order, the Company will provide the requested BNA information in a time frame mutually agreed to by the customer and the Company.

### SECTION 6 - MISCELLANEOUS CHARGES, (CONT'D)

## 6.2 Billing Name and Address (Cont'd)

## 6.2.3 <u>Rate Regulations</u>

The number of BNA records for which charges apply will be accumulated by the Company, and billed to the customer on a monthly basis at the rates set forth in 6.2.4 following.

## 6.2.4 Rates and Charges

		BNA Request <u>Manual</u>
Billi	ng Name and Address for ANI	
-	Per Order Per Record (in addition to per Order charge)	\$50.00 \$ 0.35

## SECTION 7 - DEDICATED ACCESS SERVICE

The Company provides intrastate Dedicated Access Service for use as a stand-alone service, or in connection with other Company services. Dedicated Access Services are offered on a point-to-point basis. Each Dedicated Access Service is dedicated to the Customer and the entire usable bandwidth for each service is available to the Customer for their exclusive use.

Pricing for all Dedicated Access Services is on an Individual Case Basis (ICB).

## **SECTION 8 - SPECIAL ARRANGEMENTS**

## 8.1 Individual Case Basis (ICB) Arrangements

Arrangements will be developed on an Individual Case Basis (ICB) in response to a bona fide special request from a Customer or prospective Customer to develop a competitive bid for a service, or to establish rates for services for which the Company has not yet established generically tariffed rates. ICB rates will be offered to the Customer in writing and on a non-discriminatory basis.

## 8.2 Contracts

The Company may provide any of the services offered under this tariff, or combinations of services, to Customers on a contractual basis. The terms and conditions of each contract offering are subject to the agreement of both the Customer and Company. Such contract offerings will be made available to similarly situated Customers in substantially similar circumstances. Rates in other sections of this tariff do not apply to Customers who agree to contract arrangements, with respect to services within the scope of the contract.

Services provided under contract are not eligible for any promotional offerings which may be offered by the Company from time to time.

## **Description of Services**

Cbeyond Communications, LLC ("Cbeyond") is seeking authority to provide local exchange telecommunication services to small to medium business customers in all exchanges of AT&T Ohio.

## **Description of Proposed Market Area**

Cbeyond will offer its local exchange telecommunications services in the service territories of AT&T Ohio.

## **Explanation of How the Proposed Services in the Proposed Market Area are in the Public Interest**

Grant of this Application will further the public interest by expanding the availability of competitive telecommunications services in the State of Ohio. In addition, intrastate offering of these services is in the public interest because the services will provide customers with access to new technologies and service choices and can permit customers to achieve increased efficiencies and cost savings. Cbeyond's entry into the intrastate telecommunications services market thereby will enhance materially the telecommunications infrastructure in the State of Ohio and will facilitate economic development.

In particular, customers will benefit both directly, through the use of the competitive services to be offered by Cbeyond, and indirectly because the presence of Cbeyond in this market will increase the incentives for other telecommunications providers to operate more efficiently, offer more innovative services, reduce their prices, and improve their quality of service. Grant of the instant Application will enhance further the service options available to business customers for the reasons set forth above.

# Description of the Class of Customers that the Applicant Intends to Serve

Cbeyond intends to provide local exchange telecommunications services to small to medium business customers.

# Evidence of Registration with the Ohio Department of Taxations

See attached letter.



#### COLUMBUS | CLEVELAND CINCINNATI-DAYTON

BRICKER & ECKLER LLP 100 South Third Street Columbus, Ohio 43215-4291 MAIN: 614.227.2300 FAX: 614.227.2390

www.bricker.com info@bricker.com

Thomas J. O'Brien 614.227.2335 tobrien@bricker.com



Ohio Department of Taxation Public Utilities Section, Personal Property Division P.O. Box 530 Columbus, Ohio 43266-0030

## **Re: Cbeyond Communications, LLC**

Dear Sir:

This letter will confirm that Cbeyond Communications, LLC. will be operating in Ohio once the Public Utilities Commission of Ohio ("PUCO") approves its application to provide local exchange service in various parts of Ohio. In accordance with the registration/application process established by the PUCO, approval is expected to occur approximately within the next three months. Its address and the contact are:

> Andrew Hammons Senior Director – Tax Accounting Cbeyond Communications, LLC 320 Interstate North Parkway Atlanta, GA 30339 Telephone: (678) 370-2534

Very truly yours,

Thomas J. O'Brien

## EXHIBIT 8 Ohio Secretary of State Certification of Good Standing

See attached.

# United States of America State of Ohio Office of the Secretary of State

I, Jennifer Brunner, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show CBEYOND COMMUNICATIONS, LLC, a Delaware Limited Liability Company, Registration Number 1172142, filed on July 28, 2000, is currently in FULL FORCE AND EFFECT upon the records of this office.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 5th day of May, A.D. 2008

**Ohio Secretary of State** 

Validation Number: V2008125ME247E

## **Executive Summary of Cbeyond Communications LLC's Financial Information**

Cbeyond submits selected excerpts from the financials of its parent company Cbeyond, Inc. (SEC 10K) as December 31, 2007 demonstrating Cbeyond's more than sufficient resources to provide service in the Ohio.

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## EXHIBIT 10 Financial Statements

The attached selected excerpts from the 10K of Cbeyond, Inc. provide extensive financial information for the calendar year ending December 31, 2007.

Because Cbeyond, Inc. is subject to the Securities and Exchange Commission regulations, it is not authorized to provide pro forma information. However, the attached excerpts from the 10K should be more than sufficient for the Public Utilities Commission of Ohio to determine that Cbeyond has more than the adequate financial viability and ability to provide the services set forth in the application.

Π

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-K**

#### ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2007

OR

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_to \_\_\_\_\_.

Commission file number 000-51588

# **CBEYOND, INC.**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 59-3636526 (I.R.S. Employer Identification No.)

320 Interstate North Parkway, Suite 500 Atlanta, Georgia (Address of principal executive offices)

30339 (Zip Code)

Registrant's telephone number, including area code: (678) 424-2400

Securities registered pursuant to 12(b) of the Act:

Common Stock, \$0.01 par value (Title of Class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes 🗵 No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes  $\square$  No  $\boxtimes$ 

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.  $\Box$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Mon-accelerated filer Smaller reporting company (Do not check if a smaller reporting company)

As of June 30, 2007, the aggregate market value of the common stock held by non-affiliates of the registrant was \$913,176,886 based on a closing price of \$38.51 on the Nasdaq Global Market on such date.

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Title of Class	Number of Shares Outstanding on February 27, 2008
Common Stock, \$0.01 par value	28,680,922

#### Item 6. Selected Financial Data

You should read the following selected consolidated financial data in conjunction with our consolidated financial statements and related notes thereto and with "Management's Discussion and Analysis of Financial Condition and Results of Operations" included elsewhere in this report. The statement of operations data for the years ended December 31, 2007, 2006 and 2005, and the balance sheet data as of December 31, 2007 and 2006, are derived from, and are qualified by reference to, the audited financial statements and notes thereto included elsewhere in this Form 10-K. The statement of operations data for the years ended December 31, 2004 and 2003, and the balance sheet data as of December 31, 2005, 2004 and 2003, are derived from the audited financial statements not included herein. Historical results are not necessarily indicative of results to be expected in the future.

	Year Ended December 31,				
	2007	2006	2005	2004	2003
		(d	ollars in thousand	s)	, jejere
Statement of Operations Data:		<b>6010</b> 000	<b>A150.007</b>	<b>M110 011</b>	0 (5 510
Revenue	\$280,034	\$213,886	\$159,097	\$113,311	\$ 65,513
Operating expenses:		하네 지수 세상		and a second addition of the second	
Cost of revenue (exclusive of \$21,732, \$21,463, \$20,038, \$17,611					
and \$12,947 depreciation and amortization, respectively)	84,459	64,294	47,161	31,725	21,815
Selling, general and administrative (exclusive of \$9,074, \$5,733,					
\$4,122, \$5,036, and \$8,324 depreciation and amortization,					
respectively)	153,456	114,408	86,453	65,159	48,085
Public offering expenses	2	945		1,103	
Depreciation and amortization	30,806	27,196	24,160	22,647	21,271
Total operating expenses	268,723	206,843	<u>    157,774                                  </u>	120,634	91,171
Operating income (loss)	11,311	7,043	1,323	(7,323)	(25,658)
Other income (expense):					
Interest income	2,700	1,919	1,325	637	715
Interest expense	(252)	(163)	(2,424)	(2,788)	(2,333)
Gain from write-off of carrying value in excess of principal			4,060		
Loss on disposal of property and equipment	(1,164)	(601)	(539)	(1,746)	(1,986)
Other income (expense), net		<u> </u>	<u>(9)</u>	(236)	(220)
Income (loss) before income taxes	12,595	8,210	3,736	(11,456)	(29,482)
Income tax benefit (expense)	8,903	(430)	경험을 높는 것		
Net income (loss)	\$ 21,498	\$ 7,780	\$ 3,736	\$(11,456)	\$(29,482)
	<u> </u>				<u> </u>

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	As of or for the Year Ended December 31,				
	2007	2006	2005	2004	2003
		(dollars in thousand	ls, except per shar	e data and ARPU	J)
Balance Sheet Data (at period end):					
Cash and cash equivalents	\$ 56,174	\$ 34,113	\$ 27,752	\$ 22,860	\$ 5,127
Marketable securities	· · ·	9,995	10,170	14,334	21,079
Working capital	21,071	15,903	13,203	8,776	2,240
Total assets	198,362	144,393	114,832	99,203	87,048
Long-term debt, including current portion				70,331	67,628
Convertible preferred stock	· · · · ·	· · · · · · · · · · · · · · · · · · ·	· · · ·	78,963	54,835
Stockholders' equity (deficit)	127,318	91,108	74,586	(73,573)	(55,311)
Other Financial Data:			er en la Talancia. Na seconda		
Capital expenditures (1)	57,534	43,867	29,766	23,741	26,205
Net cash provided by (used in) operating activities	61,808	43,660	29,647	13,468	(5,895)
Net cash provided by (used in) investing activities	(45,089)	(41,294)	(17,473)	(3,512)	4,625
Net cash provided by (used in) financing activities	5,342	3,995	(7,282)	7,777	927
Net income (loss) per common share, basic	\$ 0.77	\$ 0.29	\$ (1.16)	\$(143.71)	\$(310.75)
Net income (loss) per common share, diluted	\$ 0.72	\$ 0.27	\$ (1.16)	\$(143.71)	\$(310.75)
Weighted average common shares outstanding, basic	27,837	26,951	4,159	129	115
Weighted average common shares outstanding, diluted	29,989	28,971	4,159	129	115
Non-GAAP Financial Data:	A 70 100		1		
Total adjusted EBITDA (2)	\$ 52,108	\$ 39,539	\$ 25,807	\$ 16,802	\$ (4,366)
Average monthly revenue per customer location	\$ 748	\$ 747	\$ 756	\$ 774	<b>\$</b> 771

(1) Represents cash and non-cash purchases of property and equipment on a combined basis.

(2) Adjusted EBITDA is not a substitute for operating income, net income, or cash flow from operating activities as determined in accordance with generally accepted accounting principles, or GAAP, as a measure of performance or liquidity. See "Non-GAAP Financial Measures" for our reasons for including adjusted EBITDA data in this report and for material limitations with respect to the usefulness of this measurement. The following table sets forth a reconciliation of total adjusted EBITDA to net income (loss):

	Year Ended December 31,				
	2007	2006	2005	2004	2003
Reconciliation of total adjusted EBITDA to net income (loss):					1
Total adjusted EBITDA for reportable segments	\$ 52,108	\$ 39,539	\$ 25,807	\$ 16,802	\$ (4,366)
Depreciation and amortization	(30,806)	(27,196)	(24,160)	(22,647)	(21,271)
Non-cash share-based compensation	(9,989)	(4,355)	(324)	(375)	(21)
Public offering expenses	(2)	(945)	승규가 가 나는 것이 같이 않는 것이 같이 많이 많이 했다.	(1,103)	
Interest income	2,700	1,919	1,325	637	715
Interest expense	(252)	(163)	(2,424)	(2,788)	(2,333)
Gain from write-off of carrying value in excess of principal			4,060		
Loss on disposal of property and equipment	(1,164)	(601)	(539)	(1,746)	(1,986)
Other income (expense), net		12	(9)	(236)	(220)
Income (loss) before income taxes	12,595	8,210	3,736	(11,456)	(29,482)
Income tax benefit (expense)	8,903	(430)			
Net income (loss)	\$ 21,498	\$ 7,780	<u>\$ 3,736</u>	<u>\$(11,456</u> )	<u>\$(29,482</u> )

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## **CBEYOND, INC. AND SUBSIDIARIES**

#### **CONSOLIDATED BALANCE SHEETS** (Amounts in thousands, except per share amounts)

	December 31,
Assets Current assets:	
Cash and cash equivalents	\$ 56,174 \$ 34,113
Marketable securities	— 9,995
Accounts receivable, gross Less: Allowance for doubtful accounts	26,149 21,181
Accounts receivable, net	(2,983) (2,586) 23,166 18,595
Prepaid expenses	4,793 4,046
Inventory	2,861 811
Deferred tax asset, net	3,292 —
Other assets	1.235 968
Total current assets	91,521 68,528
Property and equipment, gross	236,254 181,938
Less: Accumulated depreciation	(137,900) (109,148)
Property and equipment, net Restricted cash equivalents	98,354 72,790
Non-current deferred tax asset, net	1,135 1,020
Other non-current assets	6,331 1,021 2,055
Total assets	1,021 2,055 \$ 198,362 \$ 144,393
Liabilities and Stockholders' Equity	<u>\$ 176,502</u>
Current liabilities	
Accounts payable	\$ 12,983 \$ 7,538
Accrued telecommunications costs	17,341 14,644
Deferred customer revenue	9,045 7,260
Other accrued liabilities	31,081 23,085
Current portion of capital lease obligations	98
Total current liabilities	70,450 52,625
Other non-current liabilities	594 660
Stockholders' equity:	
Common stock, \$0.01 par value; 50,000 shares authorized; 28,208 and 27,419 shares issued and outstanding, respectively	
Preferred stock, \$0.01 par value; 15,000 shares authorized; no shares issued and outstanding	282 274
Deferred stock compensation	— (22)
Additional paid-in capital	253,534 238,852
Accumulated deficit	(126,498) (147,996)
Total stockholders' equity	127,318 91,108
Total liabilities and stockholders' equity	\$ 198,362 \$ 144,393
	<u> </u>

See accompanying notes.

## **CBEYOND, INC. AND SUBSIDIARIES**

#### CONSOLIDATED STATEMENTS OF OPERATIONS (Amounts in thousands, except per share data)

	Year Ended December 31,		
Revenue:	2007	2006	2005
Customer revenue	\$273,907	\$208,574	\$154,883
Terminating access revenue	\$273,907 6,127	5,312	4,214
Total revenue	280,034	213,886	159,097
Operating expenses:			159,097
Cost of revenue (exclusive of depreciation and amortization of \$21,732, \$21,463 and \$20,038	ant fra substation	· · · · ·	
respectively, shown separately below)	84,459	64,294	47,161
Selling, general and administrative (exclusive of depreciation and amortization of \$9,074,			
\$5,733 and \$4,122 respectively, shown separately below)	153,456	114,408	86,453
Public offering expenses	2	945	
Depreciation and amortization	30,806	27,196	24,160
Total operating expenses	268,723	206,843	157,774
Operating income Other income (expense):	11,311	7,043	1,323
Interest income	2,700	1,919	1,325
Interest expense	(252)	(163)	(2,424)
Gain from write-off of carrying value of debt in excess of principal	( <u>1</u> 21)	(105)	4,060
Loss on disposal of property and equipment	(1,164)	(601)	(539)
Other income (expense), net		<u>12</u>	(9)
Income before income taxes	12,595	8,210	3,736
Income tax benefit (expense)	8,903	<u>(430</u> )	
Net income	\$ 21,498	\$ 7,780	\$ 3,736
Dividends accreted on preferred stock	- <u>같은 모두 전</u> 입니.	8 <u>10</u>	(8,550)
Net income (loss) attributable to common shareholders	<u>\$ 21,498</u>	<u>\$_7,780</u>	<u>\$ (4,814</u> )
Net income (loss) per common share: Basic	\$ 0.77	\$ 0.29	\$ (1.16)
Diluted	<u>\$ 0.72</u>	<u>\$ 0.27</u>	<u>\$ (1.16)</u> <u>\$ (1.16)</u>
Weighted average common shares outstanding:			
Basic	27,837	26,951	4,159
Diluted	29,989	28,971	4,159

See accompanying notes.

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#### **CBEYOND, INC. AND SUBSIDIARIES**

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT) (Amounts in thousands)

	Common	Stock				Total Stockholders'
	Shares	Par Value	Additional Paid-in Capital	Deferred Compensation	Accumulated	Equity (Deficit)
Balance at December 31, 2004	132	\$ 1	\$ 78,598	\$ (1,210)	\$(150,962)	\$ (73,573)
Exercise of stock options Share-based compensation for non-employees	34	1	129	(16)		130
Deferred stock compensation expense	ang tan <u>a</u> di		16	(16) 324	_	324
Forfeiture of options		· - ·.	(201)	324 201		324
Accretion of preferred dividends		; ·	(201)	201	(8,550)	(8,550)
Accretion of issuance costs	ate s <u>e s</u> er		(149)		(8,550)	(149)
Issuance of common stock, net	6,848	69	64,961	- 11 - 114 - 1 - 1		65,030
Issuance of common stock upon conversion of Preferred	19,546	195	87,443		· .	87,638
Net income				11 - 112 - 112 - 112 - 112 - 112 - 112 - 112 - 112 - 112 - 112 - 112 - 112 - 112 - 112 - 112 - 112 - 112 - 112 	3,736	3,736
Balance at December 31, 2005	26,560	266	230,797	(701)	(155,776)	74,586
Exercise of stock options	854	8	4,190		(155,776)	4,198
Share-based compensation from options to employees		·	4,227		· · ·	4,227
Share-based compensation from restricted stock to	a sa talan anti-			n i shƙali mani Market I i sa	•	in the <b>Person</b> Call
employees	5		106			106
Share-based compensation for non-employees	a dhe a le <u>ar</u> ga	19. <del></del> - 1	111 <u>1-1</u> 11	22	<u> </u>	22
Excess tax benefit from stock option exercises			290	a na setel internet de sensi a na ser da canada		290
Elimination of deferred stock compensation relating to		n de la completa Mali de la completa			e e se te Agénération	그는 지 문화했다
employee options	김 승규는 감독을 통하는 것이 좋아하는 것이 같이 많다.		(657)	657	ha	
Adjustment to offering costs			5			5
Net income		<u>.</u>	·	- <u>1990 - 199</u> 7 - 1997	7,780	7,780
Balance at December 31, 2006	27,419	274	238,852	(22)	(147,996)	91,108
Exercise of stock options	767	8	4,779			4,787
Issuance of employee benefit plan stock	21		759			759
Share-based compensation expense from options to employees	e sete de la Constance Estate de la Constance de	la statu St <u>ill</u> au	6,551		; <u> </u>	6,551
Share-based compensation from restricted stock to	-* ··· ·			a ser de la companya		
employees	1		1,566	_		1,566
Share-based compensation for non-employees		1979 - 1979 -	370	22		392
Excess tax benefit from stock option exercises			657			657
Net income	و ۲ <u>۰۵۵ (۲</u> ۰۰۰) ۱۹۹ <u>۵ (۲۰۰۰)</u> ۱۹۹۰ و ۲۰۰۰ ۱۹۹۱ (۲ <u>۰۰۰)</u> ۱۹۹۰ و ۲۰۰۰			· · · · · · · · · · · · · · · · · · ·	21,498	21,498
Balance at December 31, 2007	28,208	\$282	\$253,534	<u>\$                                    </u>	<u>\$(126,498</u> )	\$ 127,318

See accompanying notes.

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## CBEYOND, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS (Amounts in thousands)

		ear Ended Decemb	
Operating Activities:	2007	2006	
Net income	\$ 21,498	\$ 7,780	\$ 3,736
Adjustments to reconcile net income to net cash provided by operating activities:	<i>v</i> 21, 170	ψ 1,100	ψ 5,750
Depreciation and amortization	30,806	27,196	24,160
Deferred tax benefit	(9,623)		
Provision for doubtful accounts	4,821	3,629	3,468
Loss on disposal of property and equipment	1,164	601	539
Interest expense offset by reduction in carrying value in excess of principal		<u> </u>	(1,618)
Gain from write-off of carrying value of debt in excess of principal Non-cash share-based compensation			(4,060)
Excess tax benefit relating to share-based payments	9,989	4,355	324
Changes in operating assets and liabilities:	(657)	(290)	en estado <del>nic</del> eia
Accounts receivable	(9,392)	(11,536)	(8,800)
Inventory	(2,050)	(811)	(0,000)
Prepaid expenses and other current assets	(1,014)	(603)	(1,861)
Other assets	1,038	1,242	(2,454)
Accounts payable	5,445	(1,826)	4,037
Other liabilities	9,783	13,923	12,176
Net cash provided by operating activities	61,808	43,660	29,647
Investing Activities:			
Purchases of property and equipment	(54,969)	(42,092)	(21,329)
Purchases of marketable securities	(44,993)	(65,929)	(10,556)
Redemption of marketable securities	54,988	66,104	15,287
Decrease (increase) in restricted cash equivalents and marketable securities Proceeds on disposal of fixed assets	(115)	617	(875)
Net cash used in investing activities		<u> </u>	
	(45,089)	(41,294)	(17,473)
Financing Activities.	홍성은 시간을 즐기는?	part di Anno an	가 가지 않는다. - 가지 않는다
Proceeds from long-term debt	*		741
Repayment of long-term debt and capital leases Proceeds from issuance of stock, net of issuance cost	(98)	(284)	(73,014)
Equity issuance costs			65,006
Financing issuance costs		(108)	(145)
Excess tax benefit relating to share-based payments	(4) 657	290	(145)
Proceeds from exercise of stock options	4,787	4,092	130
Net cash provided by (used in) financing activities	5,342	3,995	(7,282)
Net increase in cash and cash equivalents	22,061	6,361	4,892
Cash and cash equivalents at beginning of period	34,113	27,752	22,860
Cash and cash equivalents at end of period	\$ 56,174	\$ 34,113	\$ 27,752
Supplemental disclosure:	<u>+ - 0,17 T</u>	Ψ J 1,113	Ψ <u>Ψ</u> Ι <u></u>
Interest paid	\$ 127	\$ 119	\$ 4,026
Income taxes paid a state of the second se	\$ 127 \$ 7	\$ 224	\$ <del>4,020</del> \$ <u></u>
Non-cash purchases of property and equipment	\$ 2,565	\$ 1,775	\$ 8,437
			,

See accompanying notes.

## EXHIBIT 11 Documentation to Support Cash and Funding Sources

Please refer to Exhibit 10 for documentation supporting Cbeyond's cash and funding sources.

## EXHIBIT 12 Technical and Managerial Expertise

As demonstrated below, Cbeyond is well-qualified managerially, technically and financially to provide the competitive interexchange telecommunications services for which authority is requested in this Petition.

Cbeyond is managerially and technically qualified to operate as a provider of resold and facilities-based local exchange services and resold interexchange telecommunications services in New Jersey. Collectively, Cbeyond's officers have more than one hundred (100) years in the telecommunications industry, and have designed, managed, and/or operated advanced telecommunications facilities throughout the United States. As demonstrated by the executive profiles of Cbeyond's management team attached, several of Cbeyond's officers for many years were associated with Intermedia Communications, Inc., a highly successful facilities-based local exchange carrier. Each member of Cbeyond's management team will draw upon his or her own experience, as well as the collective experience of the entire management team, to ensure that Cbeyond is managed and operated efficiently and profitably.

Cbeyond is managed by persons with substantial technical expertise in operating telecommunications networks. This wealth of expertise will enable Cbeyond to provide its interexchange customers with advanced, state-of-the-art technology, for its telecommunications services.

Cbeyond's parent company, Cbeyond, Inc., is a holding company with Cbeyond as its only subsidiary. Therefore, Cbeyond, Inc. financial statements mirror that of the Petitioner. Attached please find a copy of the 10K filed by Cbeyond, Inc. at the Securities and Exchange Commission for the most recent year labeled Exhibit 9.

## Technical and Managerial Expertise Short bio-sketches

## James F. Geiger Chairman and Chief Executive Officer

As Chairman and Chief Executive Officer, James F. Geiger's vision and leadership have positioned Cbeyond to become an industry leading managed services provider that delivers integrated packages of voice, mobile and broadband to small businesses.

Prior to founding Cbeyond, Mr. Geiger was Senior Vice President and Chief Marketing Officer of Intermedia Communications, an integrated communications provider. He joined Intermedia after it acquired FiberNet, a metropolitan area network provider that he co-founded in 1993. While at Intermedia, he was also in charge of Digex, the company's complex web-hosting business division, until just prior to its carve-out IPO.

Before its acquisition, Mr. Geiger was President and Chief Executive Officer of Fibernet. In 1989, Mr. Geiger was a Co-founder of a predecessor Fibernet which was purchased by MFS, of Omaha, Nebraska in 1992.

In the 1980's Mr. Geiger held various sales and marketing management positions at Frontier Communications, Inc. He began his career at Price Waterhouse and received his bachelor's degree in public accounting and pre-law from Clarkson University.

Mr. Geiger served as Chairman of the Association for Local Telecommunications Services (ALTS), the facilities based carrier's national trade association from 2003-2005 and until recently served on the Board of Directors of Comptel after ALTS merger with Comptel. He is a member of the Marist School Board of Trustees in Atlanta and also serves on the Board of Directors of the Hands on Network, a national organization, based in Atlanta, which mobilizes volunteers and promotes civic engagement in communities across the United States.

In 2006, Mr. Geiger received AeA's Technology Entrepreneur of the year award, and Ernst & Young named him as a finalist for the Technology Entrepreneur of the Year in the SE region. Ernst & Young choose Mr. Geiger as the SE Regional Technology Entrepreneur of the Year in 2007 making him a finalist in the national competition taking place in November 2007.

## J. Robert Fugate

## **Executive Vice President and Chief Financial Officer**

J. Robert Fugate leads Cbeyond's financial and accounting operations, business development and investor relations, and is a founder of Cbeyond.

From 1988 until the founding of Cbeyond, Fugate served as chief financial officer for several telecommunications and technology companies. Those companies included Splitrock Services, Inc., a nationwide Internet and data network services provider, and Mobile Telecommunication Technologies Corp. (now SkyTel Communications Corp.), an international provider of wireless data services. While at these companies, Fugate oversaw numerous public securities offerings and other financial transactions.

## **Technical and Managerial Expertise** Short bio-sketches

Fugate was previously an investment banker at Prudential-Bache Securities. He began his career at Mobile Communications Corporation of America.

He received an MBA from Harvard University and a bachelor's degree from the University of Mississippi.

## **Robert R. Morrice**

## **Executive Vice President and President, Sales and Service**

Robert R. Morrice oversees the launch, sales and delivery of Cbeyond's products and services.

Most recently, Morrice was vice president of retail sales and an officer of Intermedia Communications, where he built one of the most successful CLEC sales forces in the nation. In four years under Morrice's leadership, Intermedia expanded its sales force from eight people to 800 and increased its offices from four to more than 50 nationwide. Morrice also guided all aspects of Intermedia's retail sales, generating more than \$650 million in annualized revenues.

Previously, Morrice developed sales efforts for Precision Systems, Inc., a Florida-based telecommunications software company. Earlier in his career, he was regularly promoted at Sprint Communications, where he began as a national account manager, then became a branch manager and eventually Southeast regional director.

Morrice has a bachelor's degree in social sciences from Campbell University and a master's degree in education psychology from Wayne State University.

## Richard J. Batelaan, P.E.

## Vice President and Chief Operating Officer

Richard J. Batelaan manages Cbeyond's operations units including customer care, field operations, systems operations, network operations, network planning, provisioning, service activation and ILEC relations.

Before joining Cbeyond in 2001, Batelaan was cofounder and chief operations officer of BroadRiver Communications, a provider of Voice over IP (VoIP), Internet access and VPN services. At BroadRiver, he directed seven operations units and developed plans for launching the company's bundled services in three markets.

Previously, Batelaan spent 12 years with BellSouth, a regional ILEC based in Atlanta. He started there as an engineer and moved up steadily through the company, serving in several different divisions. During the 1990s, Batelaan was promoted to director of technical support for BellSouth Business Systems and later was named director of operations for that group's data customer support center. Eventually, Batelaan moved to the Internet services arm of the company, BellSouth.net, where he served in numerous roles including director of network operations, director of engineering, vice president of operations, and chief operations officer.

Batelaan holds a bachelor's degree in electrical engineering from Georgia Institute of Technology and a master's degree in information networking from Carnegie-Mellon University.

#### Christopher C. Gatch

#### Vice President and Chief Technical Officer

Christopher C. Gatch is responsible for Cbeyond's Engineering department as well as on-going network technology research and development. He has worked at Cbeyond since its inception in 1999. He began as vice president of business development, later becoming vice president of product development, vice president of engineering, and now chief technology officer.

Prior to his arrival at Cbeyond, Gatch worked at Intermedia Communications, where his last role was senior director of strategic marketing. In this capacity, he focused on research and development of Voice Over IP alternatives for the company.

Gatch has a bachelor's degree in computer engineering from Clemson University and a master's degree in the management of technology from the Georgia Institute of Technology. He also serves on the board of the SIP Forum, an organization dedicated to advancing the adoption of products and services based on the Session Initiation Protocol.

#### Joseph A. Oesterling

#### Vice President and Chief Information Officer

Joseph A. Oesterling is responsible for the development and support of all of Cbeyond's operational support systems (OSS). He also provides executive oversight for Cbeyond's Human Resources, Billing Operations, and Business Intelligence functions. His team at Cbeyond has created a next-generation OSS featuring a high degree of flow-through provisioning and an industry leading customer self-service Web site CbeyondOnline<sup>™</sup>.

Before joining Cbeyond, Oesterling held leadership roles in information technology with Capital One, Security Capital Group, Booz-Allen & Hamilton, Sony and IBM.

Mr. Oesterling is very active in the Atlanta community serving on the Board of Directors for Consumer Credit Counseling Services of Greater Atlanta (www.cccsatl.org), TechBridge (www.techbridge.org), and Synchronicity Performance Group (www.synchrotheatre.com) while serving on the Advisory Board for the Georgia CIO Leadership Association.

Mr. Oesterling holds an MBA from the University of Texas at Austin and a Bachelor of Science degree in computer science from Purdue University.

## **Brooks A. Robinson** Vice President and Chief Marketing Officer

Brooks A. Robinson leads Cbeyond's marketing organization, including business strategy, product marketing, sales operations and communications. He also has held leadership roles in operations and channel development at Cbeyond.

Prior to joining Cbeyond, Robinson worked for Cambridge Strategic Management Group (CSMG), a strategy consulting firm in Boston. While at CSMG, he managed consulting engagements that focused on strategy development and business case due diligence for the telecom and high tech sectors.

Previously, Robinson managed consulting engagements for Deloitte Consulting in Toronto and held various engineering positions at Nortel Networks in Ottawa.

Robinson is the board chair of The Edge Connection (www.theedgeconnection.com), a not-for-profit organization that offers an in-depth and affordable entrepreneurial training program designed for low- to moderate-income individuals aspiring to start or expand a business.

He holds a bachelor of applied science degree in electrical engineering and management science from the University of Waterloo (Canada) and the University of Queensland (Australia).

## Kurt J. Abkemeier

#### Vice President, Finance and Treasurer

Kurt J. Abkemeier, Vice President, Finance and Treasurer for Cbeyond, is responsible for the finance, treasury and investor relations departments.

Prior to joining Cbeyond, Abkemeier was Director of Finance and Strategic Planning for AirGate PCS, Inc., a regional wireless telecommunications service provider and Sprint affiliate. Abkemeier also held various senior management positions within telecommunications-related companies and was a senior sell-side research analyst at JP Morgan & Co. analyzing telecommunications companies.

Abkemeier graduated with a Bachelor of Science degree in Applied Economics from Cornell University.

#### N. Brent Cobb

## Vice President, Product Management and General Manager, Mobile

As vice president, N. Brent Cobb is responsible for Cbeyond's service offerings, product management, new product development, and mobile business.

Previously, he was the executive vice president of strategy and business development at SK-EarthLink, a joint venture between SK Telecom of South Korea and EarthLink. He created the business case for the joint venture, helped secure \$440 million of funding and established the venture in the United States.

Before joining SK-EarthLink, Mr. Cobb added marketing, sales, and operations to his role as vice president of EarthLink Wireless to become the group's general manager. This position involved the development and growth of EarthLink's Internet-enabled wireless device business through product and access partnerships with some of the leading companies in the wireless space including Verizon Wireless, Sprint PCS, Cingular, Sony, Motorola, Research In Motion, and Palm.

Mr. Cobb began working with EarthLink as a management consultant for Scott, Madden & Associates and later joined EarthLink's corporate strategy group.

He started his career at Westinghouse's Distribution and Control Business Unit where he drove marketing and sales programs for power distribution equipment and machine control devices.

He holds a bachelor's degree in mechanical engineering from Clemson University and a master's degree in business, focusing on international finance, from the Goizueta Business School at Emory University.

#### Mary N. Ford

#### Vice President, Marketing

Mary N. Ford is responsible for corporate communications, sales training and sales operations in her role as Vice President of Marketing for Cbeyond.

Prior to joining Cbeyond, Ms. Ford held a senior management position in the Mass Markets Division of MCI WorldCom. In this role, she managed product development efforts for the company's local phone service offering; the Specialty Brands suite of products, including 1-800-COLLECT; and online sales and service. She began her career as a senior consultant for Andersen Consulting.

Ms. Ford is a current member of the Holy Spirit Catholic Church and a pace group leader for the Galloway Marathon Training group's Atlanta Chapter. She serves as a board member for Dress for Success Atlanta, and holds memberships with the Technology Association of Georgia, Women In Technology, and the Atlanta Telecom Professionals. Ms. Ford also is a founding member of the Cbeyond Women's Network.

She holds a Bachelor of Arts degree in Economics from the University of Virginia and a Master of Arts degree in Telecommunications from George Washington University.

#### **Cleveland A. Lewis**

#### Vice President, Sales

As vice president of sales, Cleveland A. Lewis is responsible for Cbeyond's direct sales force. Most recently, Lewis served as regional vice president of direct sales after proving instrumental in the development and implementation of Cbeyond's sales methodology. Prior to this, Lewis held several leadership roles within Cbeyond, including vice president of the Denver market as well as director of New Markets, where he was responsible for the launch of the Atlanta, Dallas and Denver offices.

Prior to joining Cbeyond, Lewis was regional sales director for MCI Direct and PST, Inc., a marketing firm for MCI. Lewis also served as regional sales director with Prism Communications, a national DSL provider, and as a Global Account Manager for USA.net, a leading provider in advanced messaging.

Lewis is a graduate of Brandeis University with a bachelor's degree in Social Sciences and African American Studies.

#### Henry C. Lyon

#### Vice President and Chief Accounting Officer

Prior to joining Cbeyond, Lyon was Vice President and Corporate Controller, Chief Accounting Officer for World Access, Inc., a provider of international long distance service focused on markets in Europe. Lyon also held positions as Vice President and Corporate Controller for Nova Corporation; principle for Broadstreet Development Company, LLC and audit manager for Ernst & Young, LL.

Lyon graduated from the University of Georgia in 1986 with a Bachelor of Business Administration in Accounting.

#### Joan L. Tolliver

#### Vice President of Human Resources

Joan L. Tolliver has been instrumental in the development and growth of the HR function within Cbeyond. Since joining Cbeyond in 2000, the company has grown from 35 to more than 1,000 employees. Her responsibilities include the design and administration of compensation and benefits; employee relations; recruitment & staffing; management and compliance training; and facilities management.

Previously, Ms. Tolliver set up and ran the HR Department at Dallas-based NexTrend, Inc. She began her HR career at Intermedia Communication as the Director of HR, where during her tenure, the company grew from 26 to more than 900 employees. She is experienced in the education field as both an educator and school counselor.

Ms. Tolliver is a member of the Society for Human Resource Management, SHRM Atlanta, and a member of the board of directors for two non-profits, Sophia Academy and Tapestri.

She has a bachelor's degree in education from the University of North Dakota and a master's degree in education from the University of Texas, where she also completed the course work for a master's degree in counseling. Additionally, Ms. Tolliver has an HR Professional Certification from SHRM.

#### **Terry S. Trout**

#### Vice President, Customer Experience

Terry S. Trout brings more than 25 years of leadership experience to her role as vice president of customer experience for Cbeyond where she champions the customer experience strategically across

the organization aligning cross-departmental initiatives to ensure the highest level of customer satisfaction. Through motivation, metrics and mechanics, these initiatives have resulted in a 99-percent monthly customer retention rate and a customer referral rate of greater than 30-percent.

Previously, Ms. Trout was responsible for customer care, service delivery, technical support, collections and operations training. Ms. Trout led the development of CbeyondOnline<sup>™</sup>, an online account management tool that simplifies bill payment and gives customers complete control of their account. She also launched Cbeyond's community service program enabling Cbeyond employees to give back to the communities where they work and live.

Prior to joining Cbeyond, Ms. Trout was vice president of marketing communications for Intermedia Communications, an integrated communications provider. Previously, she was vice president of East Coast operations and corporate marketing for Marcone Appliance Parts Center, the nation's fastestgrowing distributor of repair parts. In this role, Ms. Trout helped lead the company's start-up, acquisition and restructuring initiatives.

Ms. Trout is actively involved in a variety of leadership and mentoring activities. She founded Cbeyond's Women's Network, an organization designed to foster professional development for Cbeyond women through a variety of educational sessions and networking events. She holds board positions at The Sullivan Center and with WIT – Women in Technology. Additionally, Ms. Trout is a mentor for WEDA (Women's Economic Development Association), and an active associate of the Marist School Communications Committee and her parish, Holy Spirit Catholic Church's, Liturgy Committee.

Ms. Trout was chosen as one of Atlanta Women Magazine's Top 25 Power Women to Watch in 2006, which recognized her contribution to community and leadership activities. She was also a finalist in the Women in Technology (WIT) Woman of the Year award in 2006, and won the award in 2007.

Ms. Trout has a bachelor's degree from Quincy University in Quincy, Illinois, and an MBA from Southern Illinois University.

#### Minaz K. Vastani

#### Vice President of Operations Support Systems

In his role as Vice President of Operations Support Systems (OSS) at Cbeyond, Minaz K. Vastani is responsible for the development and enhancement of Cbeyond's next generation OSS ecosystem, which includes CRM, eCommerce, EAI, service management and business intelligence systems. Since joining Cbeyond in 2000, he has built a team of talented directors, managers and engineers and developed a superior OSS, which is a distinct strategic advantage for the organization.

Prior to joining Cbeyond, Mr. Vastani worked for Verizon (formerly GTE Corp) where he was responsible for developing online customer self service channels for Verizon's domestic and international subsidiaries. In this role, he led a team of 25 software engineers on four strategic,

mission critical ecommerce projects budgeted at \$8 million. He was recognized for his contribution to the organization by receiving the Leslie Warner Award for Technical Innovation for GTE.com.

Mr. Vastani began his career at FedEx's STAR Center, a research arm of FedEx focused on delivering innovative solutions to the enterprise.

He holds a Bachelors and Masters degree in Computer Engineering from the University of Texas at Austin, where he graduated with high honors in both programs. Mr. Vastani actively gives back to the community through his affiliation with TechBridge, Technology Association of Georgia, Hands On Network and TiE Atlanta.

#### William H. Weber

#### **Chief Administrative Officer**

Mr. Weber joined Cbeyond in early 2006 as the company's first in house counsel. Today, as Chief Administrative Officer, he leads Cbeyond's Legal, Regulatory and Human Resources Departments.

Prior to joining Cbeyond, Mr. Weber was the Vice President, Regulatory Affairs & Operations, at Covad Communications. He joined Covad in 2002 as a regulatory attorney for the seven-state BellSouth region, and spent the following four years there in various positions including Senior Counsel and Regional Vice President. When he left Covad in 2006, Mr. Weber was responsible for leading the regional teams controlling all of the company's regulatory and legislative affairs in 35 states.

Mr. Weber grew up in Decatur, Georgia. He attended the United States Naval Academy where he received a B.S. in English in 1987, graduating with honors and accepting a commission as a second lieutenant in the United States Marine Corps. As a Marine tank platoon commander stationed in Camp Pendleton, California, Mr. Weber completed deployments to Okinawa, Japan and to Korea. Later, during Operations Desert Shield and Storm, he served as a platoon commander in the 1st Light Armored Infantry Battalion. Following the conclusion of hostilities, Mr. Weber was awarded the Bronze Star Medal with Combat "V" for his actions in the Al Burquan oil fields on February 25, 1991. Five other Marines under his command were also awarded the Bronze Star Medal.

The Marine Corps sent Mr. Weber to law school at the University of Georgia where he graduated cum laude in 1996. He practiced law for the Marine Corps at Parris Island, South Carolina, but acted as military defense counsel in numerous courts martial in other parts of the country. After leaving the Marine Corps as a major in 1999, Mr. Weber taught trial and appellate advocacy at the law school at the University of Georgia before moving to a commercial litigation practice at a large Atlanta law firm in 2000 and then in-house in 2002.

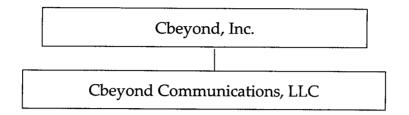
# EXHIBIT 13 Names, Addresses, and Phone Numbers of Officers of Cbeyond Communications, LLC

James F. Geiger, Chairman, President and Chief Executive Officer J. Robert Fugate, Executive Vice President and Chief Financial Officer Robert R. Morrice, Executive Vice President and President Sales and Service Richard J. Batelaan, PE, Vice President and Chief Operating Office Christopher C. Gatch, Vice President Chief Technical Officer Joseph A. Oesterling, Vice President, Chief Information Officer Brooks A. Robinson, Vice President Chief Marketing Officer Kurt J. Abkemeier, Vice President, Finance and Treasurer N. Brent Cobb, Vice President, Product Manager and General Manager Mobil Mary N. Ford, Vice President, Marketing Cleveland A. Lewis, Vice President, Sales Henry C. Lyon, Vice President and Chief Accounting Officer Joan L. Tolliver, Vice President of Human Resources Terry S. Trout, Vice President Customer Experience Minaz K. Vastani, Vice President of Operations Support System William H. Weber, Chief Administrative Officer

All the officers are located at:

Cbeyond, Inc. 320 Interstate North Parkway SE, Suite 300 Atlanta, Georgia 30339 Telephone: (678) 424-2400

# EXHIBIT 14 Corporate Structure and Ownership Documentation



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#### Information Regarding Similar Operations in Other States

Cbeyond is a certified telecommunications provider in 18 states where it has authority to provide local exchange telecommunication services. Cbeyond provides local exchange telecommunication services in the following states:

> California Colorado Washington DC Florida Georgia Illinois Massachusetts Maryland Michigan Minnesota Missouri North Carolina New York Oregon Pennsylvania Texas Virginia Washington

# **EXHIBIT 16** Verification of Maintenance of Telephony Records

I, Henry Lyon, Chief Accounting Officer for Cbeyond Communications, LLC, verify that Cbeyond Communications, LLC will maintain its local telephony records in accordance with Generally Accepted Accounting Principles ("GAAP"), as required by O.A.C. 4901:1-6-10(D)(4), adopted pursuant to PUCO Case No. 06-1345-TP-ORD.

1 tenny C. ayon 5/19/08

# **EXHIBIT 17 Verification of Affiliate Transaction Requirements**

I, William H. Weber, Chief Administrative Officer for Cbeyond Communications, LLC verify that Cbeyond Communciations, LLC will comply with all Affiliate Transaction Requirements set forth in O.A.C. 4901:1-6-10(D)(3), adopted pursuant to PUCO Case No. 06-1345-TP-ORD.

# Explanation of Interconnection Negotiation Request Pursuant to 1996 TRA Sections 251 and 252

On May 16, 2008, Cbeyond submitted to AT&T Ohio a request for interconnection. See attached request.

May 16, 2008

VIA Fax: 1-800-404-4548 (5 Pages, including this cover) Director - Contract Management AT&T Inc. Four AT&T Plaza 311 S. Akard, 9th Floor Dallas, Texas 75202

# **Re:** Adoption Request for Interconnection Agreement between AT&T - Ohio and Cbeyond Communications, LLC for the state of Ohio

Pursuant to Section 252(i) of the Communication Act of 1934, as amended (the "Act"), Cbeyond Communications ("Cbeyond") hereby notifies The Ohio Bell Telephone Company d/b/a AT&T Ohio ("AT&T") of its intent to adopt the Interconnection Agreement between Comcast Phone of Ohio, LLC and AT&T in its entirety in effect on the date hereof in Ohio.

Attached is a completed AT&T Adoption Request Form ("Request Form") for this adoption. Further, for purposes of Cbeyond's adoption of the above Agreement:

- 1. Cbeyond agrees to be bound by the terms of the Agreement in the state of Ohio.
- 2. Cbeyond is initiating the filing of an application to obtain its Certification of Public Convenience and Necessity in the state of Ohio.
- 3. Notice to Cbeyond as may be required under the terms of the Agreements in each state shall be provided as follows:

Mr. Greg Darnell Director, ILEC Relations 320 Interstate Parkway North, Suite 300 Atlanta, GA 30339 <u>Greg.darnell@cbeyond.net</u> Tel: 678-424-2467 Fax: 678-424-2500

with a copy to:

Mr. William Weber Vice President and Corporate Counsel 320 Interstate Parkway North, Suite 300 <u>William.weber@cbeyond.net</u> Atlanta, GA 30339 Tel: 678-370-2327 Fax: 678-424-2500

4. Cbeyond's adoption of the Agreement (including any and all amendments thereto) does not affect any rights Cbeyond may have to negotiate or arbitrate amendments to the

agreement or successor agreement; to adopt a replacement agreement; or to otherwise amend specific provisions of a Cbeyond-AT&T Agreement in a state. In adopting the Agreement in the state of Ohio, Cbeyond does not waive any of its rights or remedies under the Communications Act, and such other state and federal law, rules, regulations, and decisions as may be applicable.

Please contact me immediately at 727-822-8310 or <u>jgailey@kgpartners.net</u> if you have any questions or need additional information to proceed with this request.

Sincerely, Q. Sailey Jowce Gailev

Consultant for Cbeyond Communications, LLC

Attachment (Request to Adopt Interconnection Agreement)

cc: Greg Darnell (Cbeyond, via email) Helen Watkins (AT&T; via email) William Weber (Cbeyond, via email) TO: Contract Management 311 S Akard Four AT&T Plaza, 9<sup>th</sup> floor Dallas, TX 75202 Fax: 1-800-404-4548

May 16, 2008

RE: Request to Adopt Interconnection Agreement

Director - Contract Management:

Pursuant to ICA Merger Commitment 7.2 under "Reducing Transaction Costs Associated with Interconnection Agreements," ordered by the FCC effective December 29, 2006 in connection with the merger of AT&T Inc. and BellSouth Corporation ("ICA Merger Commitment 7.2"), *Cbeyond Communications, LLC* ("Carrier") desires to exercise its right to opt into the existing Interconnection Agreement ("ICA") between *The Ohio Bell Telephone Company d/b/a AT&T Ohio* ("AT&T") and *Comcast Phone of Ohio, LLC* in the state of *Ohio*. Carrier understands that its request to opt into the ICA is subject to applicable requirements governing this process as set forth in Section 252(i) and Rule 51.809. Moreover, pursuant to ICA Merger Commitment 7.2, if the Agreement has not been amended to reflect changes of law, Carrier acknowledges that it is obligated to negotiate in good faith the execution of an Amendment regarding such change of law and agrees to complete said execution within 30 days after it has opted into the ICA. AT&T will reply in writing to this formal request.

	CARRIER NOTICE CONTACT INFO*
NAME, TITLE	Mr. Greg Darnell, Director, ILEC Relations
STREET ADDRESS	320 Interstate Parkway North
ROOM OR SUITE	Suite 300
CITY, STATE, ZIP CODE	Atlanta, GA 30339
E-MAIL ADDRESS	Greg.damell@cbeyond.net
TELEPHONE NUMBER	678-424-2467
FACSIMILE NUMBER	678-424-2500
STATE OF INCORPORATION	Delaware
TYPE OF ENTITY (corporation, limited liability	Limited Liability Company
company, etc.)	

Enclose proof of certification for state requested. <u>NOTE: Application pending; to be provided upon approval by the</u> <u>Public Utility Commission of Ohio</u>

Enclose documentation from Telcordia as confirmation of ACNA. (Attached)

Enclose documentation from NECA as confirmation of OCN(s). NOTE: Pending certification and will be provided

prior to or at the time of execution of Agreement

Enclose <u>verification</u> of type of entity and registration with Secretary of State. (Attached and Link to certificate of good standing: http://certs.sos.state.oh.us/PDF/2008125ME247E.PDF)

Form completed and submitted by:	Joyce Gailey, Consultant for Cbeyond Communications, LLC
Contact number:	727-822-8310 or jgailey@kgpartners.net

\* All requested carrier contact information and documentation are required. Be aware that the failure to provide accurate and complete information may result in return of this form to you and a delay in processing your request.

# Notarized Affidavit Regarding Cbeyond Communications, LLC Requests for Interconnection

State of Georgia	)
	) SS:
County of Cobb	)

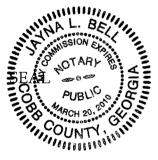
#### AFFIDAVIT

I, Gregory J. Darnell, Director, ILEC Relations for Cbeyond Communications, LLC verify that Cbeyond Communications, LLC, having been duly cautioned, state that Cbeyond Communications, LLC has requested interconnection arrangements with AT&T Ohio as shown on Exhibit 18 to this application. Attached to this Affidavit are copies of bona fide letters sent to these companies requesting interconnection negotiations pursuant to Sections 251 and 252 of the Telecommunications Act of 1996.

Further affiant sayeth not.

y. hom

Subscribed before me this \_\_\_\_\_ day of May 2008.



paga N. Bee

3/20/2010

Date my commission expires.

# **Advance Payment**

Cbeyond does not require advance payments.

# **Customer Bill and Disconnect Notice**

See attached for a copy of Cbeyond's customer bill and disconnect notice.

# CBEYOND

Rev.03-12-2007

# April 29, 2008 Disconnect Notification

# THIS NOTIFICATION IS DATE & TIME SENSITIVE



Re: Account Number

This notice is to advise you that you are in default of your financial obligation to Cbeyond.

Your account is past due. Payment of the full past due balance in the amount of the second by 10:00 A.M. EST, Thursday, May 8, 2008 or <u>all services may be subject to suspension without further</u> notification.

For your convenience we offer multiple ways for you to make your payment immediately:

- Call 866-424-5100 and choose (a) to Pay by Phone or (b) to speak with one of our Care Representatives who will gladly take your payment.
- Log onto www.cbevondonline.net > My Billing Center > Pay My Bill
- Wire Transfer, to:

o Bank of America, Routing # Act Act Act Beneficiary: Cbeyond

- Overnight your payment to:
  - o Cbeyond, 320 Interstate North Parkway, SE, Suite 300, Atlanta, GA 30339

#### PLEASE NOTE:

A.

- Partial payment does not guarantee your service will not be interrupted
- All bills are due and payable as noted on your monthly invoice
- NO checks, EFT or ACH payments will be accepted in the event your account is suspended
- Payment MUST be made via Certified Funds, authorized Credit Card, or a Wire Transfer in order to restore service; a \$40.00 Reconnection Fee will be applied if service is suspended

#### Special notification (effective immediately):

Per NANPA/FCC guidelines, once your account has been disconnected, your existing telephone numbers automatically revert back to the <u>originating</u> carrier, and you will lose the right to your existing numbers. Furthermore, if your account is disconnected, the following charges may be applied to your account as detailed on your account Contract: Early Termination Fees, Installation and Promotional chargeback's.

Should you have any question please do not hesitate to contact me. If the Customer is unable to resolve any dispute with the Company, then the Customer may contact the Public Utilities Commission of Ohio (PUCO) toll free at 1-800-686-7826, or for TTY toll free at 1-800-686-1570, from 8:00 a.m. to 5:00 p.m. weekdays or visit the PUCO website at <u>www.PUCO.ohio.gov</u>.

Sepectfully, debola Oresanya Accounts Receivable Phone: 678-391-6754 Fax: 770-874-4630



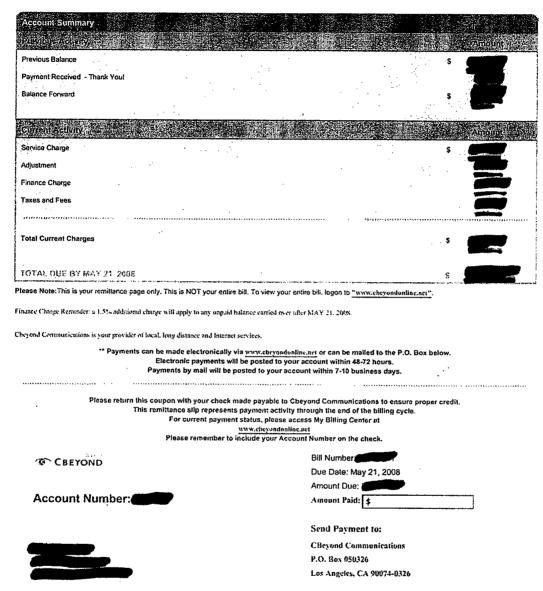
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SENT VIA CERTIFIED MAIL



Customer Name: Account Number: Bill Number: Bill End Date: Bill Due Date:







Customer Name: Account Number: Bill Number: Bill End Date: Bill Due Date: YEA Loans Inc 69946 10418021 April 30, 2008 MAY 21, 2008

Current Bill Summary		
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Add! Standard Local Line or Mobile Line Credit		s 🛲
Unlimited SMS Credit		s
BlackBerry Service Credit		s 👌
Cbeyond Unlimited Nights (7PM to 6AM) and Weekends Credit		s 🥏
Mobile Early Termination Fee		\$
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Total Finance Charges		\$
Provated Charges (2) 2 - 12		Amotion -
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Cbeyond <sup>TM</sup> BeyondVoice <sup>TM</sup> III Package		s
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Addl Toll Free Number (8 @ \$2.00/line)	· · · ·	s 🥏
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BeyondVoice Basics	••	s 👘
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BeyondMobile Laptop Access		s 📂
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Summary of Total Charges						
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Tolal Taxes and Fees					\$	
TOTAL CURRENT CHARGES					<b>\$</b>	

Please note that failure to pay charges for local telephone service may result in disconnection of your telephone service. Failure to pay charges for long distance or other services will not cause disconnection of local telephone service, but may cause interruption of the service associated with the unpaid charges. Thank you! <sup>2</sup> Reference your Obeyond Account Profile for package details.

Sheludes the following: Voicennii, Email, Web Hosting, Domain Name Hesting, Secure Backup & Fileshare, VPN Remote User, Conference Calling, Calling Card, Fax to Email, and Secure Desktop.

<sup>4</sup> Includes the following: ChevondOnline.com. Local Number Portability. Local Calling Features (Call Walting, Ferwarding, Blocking, Transfer, & 3-Way Colling). Call Hunting, Directory Listing, Standard Toll Free Number, Caller ID w/ Number, Directory Assistance, Account Codes, DIDs, Extended Local Calling Area. IP Addresses, and Managed Firevall. Includes the domestic package and block minute allowances and usage over the allowances.
 This amount reflects the cost of domestic usage over the package and block minute allowances.

Mexico Wireless Rate Change.

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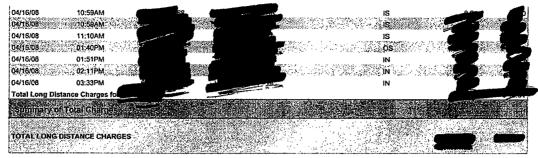
Customer Name: Account Number: Bill Number: Bill End Date: Bill Due Date:



Long Distance Details States Strates Number Date Time Destination # Account Code Rate Type Min Cost 04/01/08 08:37AM OS : S 0.00 04/01/08 08:38AM os 0.00 04/01/08 08.39AM os 0.00 04/01/08 08:44AM IS 0.00 04/01/08 08:57AM os 0.00 04/01/08 09:59AM os 0.00 04/01/08 09:01AM ,os, 0.00 ۰. 04/01/08 09:02AM os 0.00 04/01/08 13 09:03AM Ó SÍ ÓS <u>\_\_\_\_\_</u> 0.00 04/01/08 09:07AM os 0.00 04/01/08 09:07AM 的复数 os -0 0.00 04/01/08 09:19AM ıs 0.00 04/01/08 09:20AM \_\_\_\_\_1S\_\_\_\_ 0.00 04/01/08 09:21AM IS 0.00 04/01/08 09-25AM os 0.00 04/01/08 09:28AM 15 0.00 04/01/08 09.28AM IS, 0.00 04/01/08 09:31AM os 0.00 04/01/08 09:32AM OS 0.00 04/01/08 09:33AM łN 0.20 04/01/08 09:34AM OS 🌣 0.00 04/01/08 09:34AM os 0.00 04/01/08 09:34AM OS 0.00 04/01/08 09:36AM os 0.00 04/01/08 09:37AM 0.00 04/01/08 09:40AM IS 0.00 04/01/08 09:42AM os 0:00 04/01/08 09:56AM IS 0.00 04/01/08 09:59AM . . IS 0.00 04/01/08 09:59AM IŜ 0.00 04/01/08 10:01AM IS-0.00 04/01/08 10:02AM IS 0.00 04:01:08 10:05AM IS 0:00 04/01/08 10:07AM IS 0.00 04/01/08 10:08AM IS 0.00 04/01/08 10:11AM os 0.00 04/01/08 10.12AM IS 0.00 04/01/08 10:14AM IS 0.00 04/01/08 10:15AM é L is 0.00 64/01/08 10:17AM IS 0.00 04/01/08 10:18AM IS 0:00 04/01/08 10:19AM IS 0.00 04/01/08 10:21AM os 0.00 04/01/08 10:29AM IS 0.00 04/01/08 10:31AM IS 0.00 04/01/08 10:32AM IN 0.01 04/01/08 10:33AM iN 0.07 04/01/08 10:35AM os 0.00 04/01/08 10:36AM os 0.00 04/01/08 10:37AM os 0.00 04/01/08 10:38AM os 0.00 04/01/08 10:38AM os 0.00 04/01/08 10:47AM 1 0S 0.00 04/01/08 10:55AM os 0.00 04/01:08 11:24AM ÓŚ 0.00 .04/01/08 11:25AM os 0.00 04/01/08 11:42AM IS 0.00 04/01/08 11:51AM IN 0.34 04/01/08 12:10PM 'os

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Long Distance Rate Type Legend. EO = Extended Offshore call IN = International call IS = In-state call OS = Ont-of-state Call



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Customer Name: Account Number: Bill Number: Bill End Date: Bill Due Date:

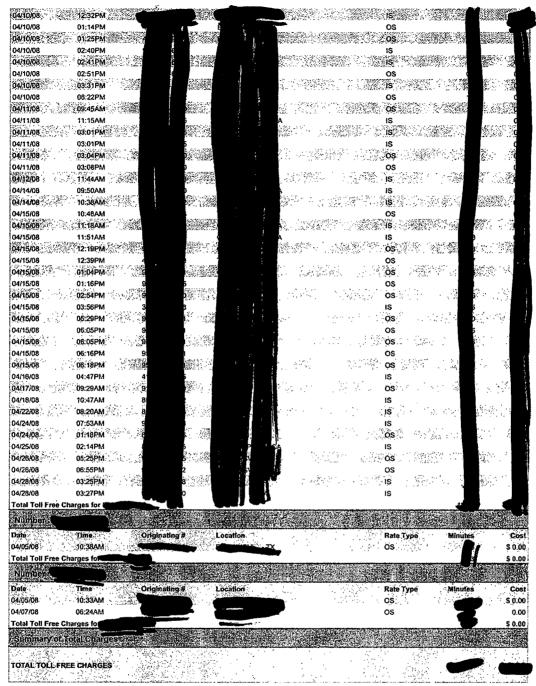
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Toll Free Details		
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Payphone surcharges apply to calls originating from a payphone.

Toll Free Rate Type Legend.

- EO = Extended Offshore call
- IN = International call
- IS = In-state call

OS = Out-of-state Call

PS - Payphone surcharge

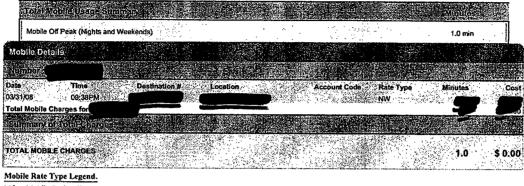


Customer Name: Account Number: Bill Numbor: Bill End Date: Bill Due Date:



.

4



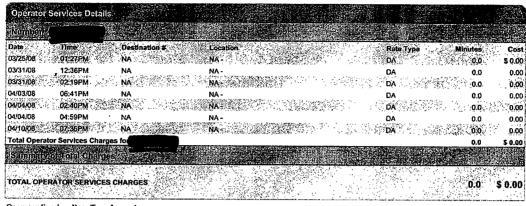
MO = Mobile Peak call NW = Mobile Off Peak (Nights and Weekends) call MM = Mobile to Mobile call ML = Mobile to Standard Line call IN = International call IRC = International Mobile Roaming - Canada IRM = International Mobile Roaming - Mexico





Customer Name: Account Number: Bill Number; Bill End Date: Bill Due Date:





Operator Services Rate Type Legend. BV = Busy Number Verification BI = Busy Number Call Interrupt DA = Directory Assistance OA = Operator Assistance Call

# Sample Copy of Customer Application Form

See attached.



#### Service Proposal For ABC Company

ge, one provider, one bill.			
BeyondVoice Basics Package basics Cbeyond Online 1 Standard Toll Free # 1 Public IP Address 1 Directory Listing Extended Local Calling (where available) 20 Directory Assistance Calls Accounting Codes Call Hunting (Analog) 200 DIDs (Digital)			
Monthly Charge       Total $\times$ \$       -       =       \$       -			

# Total Monthly Charge for BeyondVoice I & Additional Services: \*\*\*

BeyondVoice Package Installation: \$500

Sales Rep Contact Sales Rep Contact Information: Cbeyon

Sales Rep Name Cbeyond, Inc. Email address (XXX) XXX-XXXX \*\* Some upgrade options and additional services include:

- Additional Landlines or Mobile Lines
- BeyondOffice home service billed to business
- Unlimited VPN Remote Users
- Additional Long Distance Blocks
- Additional Secure Backup & Fileshare Storage

\*\*\* Proposal valid through the last day of the month of the Proposal Date.

\*\*\* Price proposal does not include taxes and fees, which will range between 6% - 25% depending on call usage and service location. Cbeyond does not charge the "Federal Access Charge", also known as "FCC Charge for Network Access", "FCC Approved Customer Line Charge", or "Federal Subscriber Line Charge".

(C) 2007 Cbeyond, Inc. All rights reserved. Price listed on this sheet is an estimated monthly charge for Cbeyond services. Price does not include taxes, surcharges, installation or set-up fees. Subject to Cbeyond Terms and Conditions. Services are not available in all areas and may not work on all types of telephone equipment. Monthly usage minutes and Directory Assistance package calls expire at the end of each month.

\$



#### YOU PROVIDE:

#### Validation of your order

To ensure your installation is as smooth as possible, we'll ask you to review and validate your order as it is shown on your Account Profile on www.cbeyondonline.net. You will receive an email regarding instructions on how to do this.

#### A frequently checked Email address to receive your Cbeyond bill

Cbeyond does not send paper bills. Please ensure that your Accounts Payable department is aware that 100% of our customers receive bills electronically through CbeyondOnline, and validate that the correct email address is listed for your account.

#### Directory Listing changes

If you are moving all of your phone numbers to Cbeyond, please provide us with a copy of your Directory Listings. If you are not moving all of your phone numbers to Cbeyond, you will need to call your current provider(s) to arrange for updated Directory Listings on the numbers being kept by that provider. Based on your business needs, you may need to change numbers to non-published or establish new listings for numbers remaining with your current provider.

#### Your own phone and computer network (LAN) vendors at the time of activation

Cbeyond requires the presence of your phone and network vendors during the activation of your service. You are responsible for charges associated with their presence.

#### Disconnect notification to your current communication providers

You will need to cancel service with your previous providers. Cbeyond cannot disconnect your services from a previous carrier. For more information on exactly how to do this, visit http://www.cbeyond.net/canceloldproviders/

#### Domain Name and Web Hosting updates

- If you are not transferring your Domain Name to Cbeyond, you will need to update your email and/or Web Hosting records with your current provider.
- If you are transferring your Domain Name to Cbeyond, you
  must reply to emails you will receive verifying your request to
  transfer and comply with the instructions supplied. These
  emails will come from Cbeyond and Tucows, as well as your
  current registrar.
- If you are transferring your Web Hosting service to Cbeyond, you are responsible for transferring/uploading all of your website files to the new Cbeyond server space.

#### Climate controlled equipment room with grounded 120V power supply

Our Integrated Access Device (IAD) needs a climate controlled, dustfree environment to perform properly. Power supply must be Certified Earth Grounded by a licensed electrician prior to the installation of our circuit. Circuit cannot be installed if power supply is not properly grounded.

#### Necessary network and phone equipment

You'll need to provide an Ethernet LAN or hub and cabling; computers with network interface cards, operating systems, Internet browsers and email clients; and cabling to cross-connect your phone system to the Cbeyond phone interface.

#### **VPN** Remote User

One VPN Remote User is included in the BeyondVoice package. To activate this service, simply create your first remote user on CbeyondOnline (www.cbeyondonline.net).

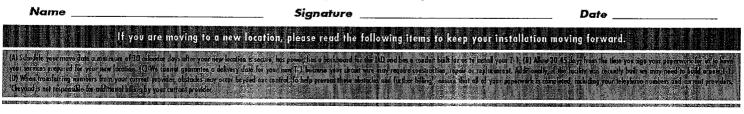
#### Alarm Lines

You are responsible for testing your alarm once you are installed with Cbeyond to ensure it is working properly.

#### FOR DIGITAL CUSTOMERS (PRI or CAS):

You must complete the Voice Configuration Form, which will be provided to you by your sales associate.

CUSTOMER ACKNOWLEDGEMENT - I understand my installation responsibilities\*.





\*Failure to comply with the above responsibilities can result to delays in your service installation, information or complete loss of services, and additional charges. © 2007 Cheyond, All Rights Reserved. Services may not be available in all areas and may not work on all types of telephone equipment. Service availability and offer subject to change. Other ferms and reshrictions may apply Color. Class Oxforms and the Class Powered Network mark are registered trademarks of Class Oxforms, Inc. and its attiliates. Class Oxforms is the worldwide leaster in networking for the Internet. P061214.



© CB	EYOND	PRE-L	ETTER O	F AGEN	CY			
			Customer P	rofile				
COMPANY NAME			MAIN PHONE #	rome		MAIN FAX	#	
SERVICE ADDRESS			СПҮ	00	VINUC		STATE	ZIP
		· · · · ·						
CURRENT NUMBER OF PHONE LINES	CURRENT LOCAL SERVICE PROVIDER	CURRENT INTE	ERNET SERVICE	PROVIDER	LONG DISTANCE	BUSINES	5 DESCRIPTIO	ON
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Area Code	Number	Area Code	BTN/WTN	(S) mber	Aroa	Codo	N	lumbor
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review Customer Servi	athering information regardin ce Record information pertai formance and ratings. It is u	ng my Custome ining to all of m	er Services Record	and Credit, I	authorize <b>Cbeyor</b> d information rega	<b>Id Commu</b> rding my/n	ny company	s billing
		AUTHORI	ZED CUSTOMER SI	GNATURE		DATE SIG	NED	
		PRINTED				TITLE		
By my signature be Validation and Cust	ow, I certify that I have to omer Service Record Acce	fully reviewed	d this Pre-LOA i	n accordance	e with Cbeyond's	s Pre-Lett	er-of-Auth	orization
	perations Director (or VP-GM			d Name			Date	
By my signature bel	ow, I certify that I have o	obtained the	requested CSR	oniv after va	lidating the aut	horization	signature	of the Branch
Operations Director	or Vice President-Genera	al Manager ab	ove.				·····	
Signature of Branch Ac	Iministrator (or Pipeline Mana	ager as alternat	te) Printe	d Name	·		Date	

# CBEYOND°

## VOICE CONFIGURATION

#### DIGITAL INTERFACE (T1 CAS) - MULTIPLE TRUNK GROUPS (I)

This form needs to be completed by the customer's vendor and signed by the customer. Please fax completed form to Cbeyond.

					Customer Profile	2	_				
COMPANY NAME					VENDOR NAME					· .	
WHERE IS THE PHO.	HERE IS THE PHONE EQUIPMENT LOCATED?										
						ACT NAME					
PLEASE NOTE SPECT	FIC LOCATION FOR E	XTENDED CIRC	UIT DEMARC.		VENDOR CONT/	ACT SIGNATURE					
								·		<u></u>	
					ULTIPLE TRUNK GROUP			-			
This form	n must be c	omplete	d ONLY i	f custo	mer requires Multiple Trunk	Groups on a	Digita	al (T1 )	CAS) In	terface	
Cbeyond v	vill accommo	date mu	ltiple trun	k group:	s for customers under the follow	ing condition	ıs:				
	o Customer's	reauest m	ust be revie	wed and	approved by a Cbeyond Design Eng	ineer					
					or <i>each</i> additional Trunk Group requ		uctomo	_			
	This charge	will show	on Custom	er's Cbey	ond bill as "Additional Line Installation	n"	ustome	ſ			
	o This form m	ust be cor	noleted by	the custo	mer and vendor at least 1 week pric	r to the schedu	ilod Sor	vice Acti	ivation da	to	
					provisioned with Cbeyond's Standa				wauUH Ud		
	o Cbeyond wil	l configure	e Trunk Gro	ups acco	rding to this information provided on	this form.					
	NO CHANG	ES WILL			T THE TIME OF SERVICE ACTIV						
	o Atter Service	e Activatio	n, a \$100 cl	harge wil	be applied for each maintenance ad	tivity that requ	ires ado	ding or o	leleting a	Trunk Group	
					Customer Acceptar	ice					
		BY SIGN	ING BELOV	V, I UNDI	ERSTAND AND AGREE TO BE BOUND	BY THE CONI		SUSTE	ABOVE.		
Customer Contact Na	me				Customer Contar			<u>- 10111</u>	<u>MOOTE.</u>		
					Digital Trunk Configu	ation					
		1	Direction		Trunk Group BTN's	auvii	Line	Provi	sioning	Servio	ces (1)
		Inbound	Outbound	Combo	Telephone Number	Overflow	Fax	Port	New	Acct. Codes (2)	DID (3)
	Trunk Line				(NPA) NXX-XXXX Number displayed for Caller ID	Roll To: (A, B, C,	Line				(Fill In w/ DID Block # from
Trunk Group	Range *	√	1	√	(one BTN Required Per Trunk Group		1	√	1		Digital Local Line Order Form)
A B		╂───-			······································		<b> </b>				
te Cita	·····						<u> </u>				
1 D.1											
	les for Beyond vo	DICE 1; 24 fo	or Beyond Vo	ice II; 48 i	or BeyondVoice III						
C	BEYOND DE	SIGN EN	IGINEER .	APPRO		6		D	ATE:		
Select one:					Customer Phone Equip	ment		<b>c</b> .			-
PBX	Key System	¬ ну	orid Key Syst		System Manufacturer:			System	Model #:		
					Standard Configuration	Paramoto	KC.				
			St	andard	Non-Standard			√fo	· Non-S	tandard Opt	ons
Signaling				M Wink	E&M Imme						
Framing				ESF	D4						
Line Coding	Requirement			B8ZS Four	AMI Three Seven	or Ton	Cnt-	r Digit	Value		
Inbound Tru			Δς.	cending	Three, Seven			i Digit	value :	· · ·	
	unk Selection			scending	Note: Non	-Standard Conf	iouratio	ne requi	ira moro t	ime to set up	
Glare				nd is Masi		so your insta					
Clocking				nd is Mas		55 your mate		arne will	SC IONYE		
IMPORTANT N	OTES										-
		1/976 Black	ing and Colle	x+/3rd D	y Blocking. Optional features listed abov	به بينال الم مــــــــــــــــــــــــــــــــ					
Accounting Cod	es can only be a	pplied to o	utbound or c	ombo Tru	nks.	ve will be applied	i at the t	runk gro	up level.		
	applied to Inbo										

<sup>4</sup> Cbeyond does not offer access to dial-around numbers, such as 10-10-xxx.

# CBEYOND'

# Additional Inbound Trunk Group Telephone Numbers

(Non-DID Numbers for CAS and PRI) (K)

#### **Customer Information**

COMPANY NAME

Additional Inbound Trunk Group Telephone Numbers (Non-DID)									
Telephone Number	Port √	New √	Telephone Number	Port	New	Telephone Number	Port	New	
(NPA) NXX-XXXX			(NPA) NXX-XXXX	1	√ \	(NPA)NXX-XXXX	1	√	
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Additional Inbound Trunk Group Telephone Numbers are only permitted for digital CAS and PRI Customers

A Customer's Additional Inbound Trunk Group Telephone Numbers cannot exceed their number of Trunk Lines.

The Customer should order DIDs if they require more Additional Inbound Trunk Group Telephone Numbers than active Trunk Lines.

#### **Additional Notes**

	Additional modes
· · · · · · · · · · · · · · · · · · ·	
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# CBEYOND<sup>®</sup>

# DATA CONFIGURATION SecureVPN Off-Net (O)

This form needs to be completed for each off-network location that will be connected to the SecureVPN and signed by the customer or customer's vendor. Completion of this form is required for activation of the SecureVPN Off-Net product. Please Fax completed forms to Cbeyond.

ANY NAME	Cu	USTOMER Profile	16	· · ·		
				NG 272 272 200	www.fitting.com.ar.c	
OR CONTACT NAME		VENDOR CONTACT SIGNATURE OR CUSTOMER SIGNATURE				
	SecureVPN (	Off-Net does NO	T Support			
	Encryption Protocol	AES				
	Authentication Method	RSA signature, RSA encryption				
	Traffic Security Protocol	AH				
	IPSec Mode	Transport				
	SA Establishment Method	Manual Configuration				
	Conf	iguration Option	าร			
	of this section is to capture the technical informat lease specify the appropriate parameters below.	ion needed to proper				
	Parameter		Custom	er Configura	ation	
	IP Address or FQDN of Off-Network Site					
	Pre-shared Key		Auto-generate (defa	ult)	Pre-defined	
	Encryption Protocol		Triple DES/3DES (default)		DES	
	Authentication Algorithm		MD5 (default)		SHA-1	
	IKE Mode		Main (default)		Agressive	
<u> </u>	IKE Identification Method		IP Address (default)		FQDN	
	IKE/IPSec Diffie-Hellman Group		Group2 (default) Grou		Group5	
	Perfect Forward Secrecy		Yes (default)		No	
	Key Lifetime		1 Hour (default)	Ot	Other (up to 24 hrs)	
	ISAKMP SA Lifetime		24 Hours (default	t) Ot	Other (up to 24 hrs)	
Decific Source	of this section is to capture the network destination and destination pair must be defined for each t Cbeyond Site et IP Subnet Subnet Mask	unnel connection (if n	location will be connecte nore space is needed, ple Remote et IP Subnet	ease attach a Site	the SecureVPN. <i>A</i> separate sheet). net Mask	
	······			<u></u>		
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# CBEYOND'

# ENHANCED TOLL FREE ORDER FORM (Y)

### **Customer Information**

COMPANY NAME

## **Enhanced Toll Free** Toll Free Routing Options (check all that apply) **Toll Free Blocking Options** Point of Info Digit Point of Origin Point of Point of Point of Point of Time of Day of Percent Toll Free Number (attach Toll Free Inbound RespOrg Form) Ring to Number Origin Origin Origin Origin Day <sup>2</sup> Week<sup>2</sup> Allocation Routing (Area Code) noa-nxx-xxxx (Area Code) (6 digit) (10 digit) (6 digit) (10 digit) 1 <sup>1</sup> Percent Call Allocation allows 5 possible configurations: 5 locations, each receives 20% of calls 4 locations, each receives 25% of calls 3 locations, each receives 33% of calls 2 locations, one receives 75% and the other 25% 2 locations, one receives 90%, the other receives 10%. <sup>2</sup> Time of Day Routing Up to 10 half hour increments can be selected, using up to 4 terminating numbers. e.g. 12:30 pm-5:00 pm (678-424-2441) 5:00 pm-11:00 pm (678 424 -24432) 11:00 pm-6:00 am (678-424-2443) 6:00 am-12:00 pm (678-424-2444) 12:00 pm-12:30 pm (678-424-2441) <sup>3</sup> Day of Week Routing - specify day of week. Calls will be routed to up to 7 locations, one each day.



# DATA CONFIGURATION (P)

DATA SERVICES

This form needs to be completed by the customer or customer's vendor. Please Fax completed form to Cbeyond.

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COMPANY NAME					cust	omer	Frome								
VENDOR NAME						VENDO	R CONTACT	NAME		-					-
					_										
VENDOR CONTACT PHONE NUM	BER						_								
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computers				please speci	*/f	L					•••••	111100113			50.0+Lj
Please select Internet browse computers	ers installed	on these		Explorer 5. please speci					Netscape	4.7 or la	iter 🔲				
Please select email clients ins computers	stalled on th	nese		Outlook Ex please speci	fy here:			ape Naviga	tor 4.7 or	later 👖		Microsoft	: Outlook 97	or late	er []
Do you have Domain Name Regi	stration (DNS	) bosted or	the Inter				Registrati		DNS to	Chausand	2	Vee T			
If yes, Cbeyond will transfer and an					Yes 📑 with you	NO [] r hosting p	Are you tra provider to ma	nsterring tr ike any upd	ates for Cb	evond sei	i? vices (i.e	Yes 🗖 E-mail, we	N bsite service:	lo 🗖 s.)	
					IP	Addre									
Specify type of current Interr			Dial-Up/			T1 [			None [						
Current # of PC's/workstations Does customer have a LAN?	requiring I	Yes D	No	Does I Al			/workstatio		g Interne	t access Yes					
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Current IP Address	Routers /	Hosting	Mail				File		Dial-Up	Others		n public ernet?	Publi	c	Private
customer's network and check all	Firewall	Servers √	Servers	DNS S		FTP	Servers	Printers	Pool	(List)	YES	NO	Customer Owned	ISP	
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If additional space is needed to lis	st current IP	addresses,	please mai	e a copy of	this form	i to list the	e additional 1	I IP address.	Check th	e box if a	nother fo	rm is attac	L. ched:	L	
If customer is requesting additional	public IP's for	use within	the next 30	- 60 days, p	lease spec	cify how cu	ustomer would	d use each	IP by check	ing the fi	unctions b	elow:	133		
				Check all	the func	tions tha	t apply					es access public		<b>2</b> (	
Requested IP Address	Routers / Firewall √	Hosting Servers	Mail Servers √	DSN Se	ervers	FTP	File Servers	Printers √	Dial-Up Pool	Others (List) √		ernet? NO			
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## **Service Commitment Terms and Conditions**

This Service Commitment is an addendum to the Service Agreement Terms and Conditions.

### **Service Commitment**

If Customer's Cbeyond service does not perform in accordance with Cbeyond's promised standards during the first sixty (60) days of service, and if Cbeyond is unable to resolve performance issues upon notification, Customer may terminate the service in accordance with the terms and limitations described below and, if Customer is returning to its prior provider for the same nature and scope of services that were previously provided by said provider, Cbeyond will credit or reimburse the Customer for certain line connection re-installation charges.

#### Limitations

In order to invoke the Service Commitment, Customer must have reported troubles to Cbeyond Technical Support, and Technical Support must have verified the trouble. Customer must provide reasonable assistance to identify and remedy the reported problem. Reasonable assistance includes, but is not limited to, promptly reporting the problem to Cbeyond Technical Support, providing Cbeyond access to your premises, and assisting Cbeyond with identification and resolution of the problem.

The Service Commitment applies to service quality, outages or interruptions only. The Service Commitment cannot be invoked in any other circumstances, such as, but not limited to, the following: customer is moving to a different locations customer no longer has business need for services; customer is closing the business location; or customer becomes aware of an existing contract for services with another provider.

In all circumstances, including those in which the Service Commitment is invoked, if the customer terminates the contract with Cbeyond prior to the end of the Service period, all promotional credits will be reversed to the customer's account. This includes any waiver of installation fees.

Cbeyond reserves the right to change or modify the program rules and regulations of this limited commitment program at any time without notice.

### **Charges And Payments**

If you switch your service back to your previous local provider, Cbeyond will reimburse you for the actual standard cost paid by you for the reinstallation of your local telephone service, if any, up to \$100 per local line or a maximum of \$1,000 per account, provided that the services your previous local provider installs for you are the same type and scope of services you had before switching to Cbeyond and provided at the same customer location(s). If you do not switch back to the same provider you had before coming to Cbeyond or if you do not receive the same level and type of service that you had with your previous provider, Cbeyond will not reimburse you for the switching charges. Any vendor-related costs you incur in switching back your services will not be reimbursed.

If you did not pay Cbeyond for installation charges or only paid partial installation charges, due to a promotion or a waiver, you will need to pay for the full service installation charge prior to Cbeyond issuing a reimbursement. You are responsible for all charges incurred on your account from the use of Cbeyond's service. Your account must be current with all payment before a service commitment reimbursement is processed to your account.

### **Customer's Responsibilities**

To take advantage of this offer, you must provide written notice to Cbeyond Customer Care within the first 60 days after service installation with the reasons why you are not satisfied with the service you are receiving from Cbeyond and give Cbeyond an opportunity to resolve the service issue. You must inform Cbeyond of the service issues as soon as you discover them and give Cbeyond an opportunity to fix them. At the time you inform Cbeyond Customer Care that you want to disconnect your service, you must affirmatively state that you want to invoke the Service Commitment. Failure to do so negates your right to invoke this service commitment at a later date. To provide written notice, log in to Cbeyond Online select "My Requests" under the Account info section and add a new request.

You are responsible for making all necessary arrangements to switch your services back to your previous provider. Cbeyond is not responsible for ordering any service change, nor liable for any outage or inconvenience you may experience during the switchover. You will be responsible for paying all charges related to switching your services. Cbeyond will reimburse you for the actual re-installation cost but will not pay your provider directly. In order for Cbeyond to determine the appropriate reimbursement, you must send Cbeyond, within 60 days of service disconnection, the invoice showing the services you had prior to establishing service with Cbeyond and, you must provide the invoice detailing the re-installation costs and proof of payment for such reimbursement costs. In addition, all Cbeyond equipment must have been returned undamaged to Cbeyond. If the Customer satisfies the requirements stated herein, Cbeyond will process a credit to your account or, if you are current with all payments, Cbeyond will issue a check in the appropriate amount as solely determined by Cbeyond. If the prior provider does not charge any installation fee or has waived such fee, then there will be no reimbursement.



### CBEYOND SHARING SERVICE TERMS AND CONDITIONS - ALL MARKETS (ADDENDUM)

This Addendum amends, and is part, of the Customer's Terms & Conditions

Cbeyond and Customer hereby agree to amend the Terms & Conditions Agreement executed by the parties by this Addendum. The parties agree as follows:

- (i.) Cbeyond Communications does not assume or imply any contractual agreement with any business at a shared location other than customer indicated on the service agreement ("Customer"). Customer hereby agrees explicitly that it shall indemnify, defend and hold harmless, Cbeyond, its Affiliates and its and their respective officers, directors, employees and agents from and against any and all losses, costs, obligations, liabilities, damages, actions, suits, causes of action, claims, subpoenas demands, settlements, judgments, and other expenses, (including but not limited to cost of defense, settlement, and reasonable attorney's fees) of whatever type or nature which are asserted against, incurred, imposed upon or suffered by Cbeyond by reason of, or arising from (1) Customer's sharing with any third party some or all of the services provided to it by Cbeyond, or (2) Customer's resale to any third party some or all of the services provided to it by Cbeyond.
- (ii.) All communications regarding services received from Cbeyond Communications are limited to Cbeyond Communications and the customer indicated on the service agreement
- (iii.) The customer indicated on the service agreement is the one point of contact for bill payment. Cbeyond will not provide separate bills to other businesses sharing this service. In turn, Cbeyond will only accept payments from the responsible billed company.
- (iv.) The customer indicated on the service agreement is the one point of contact for this account for all services received from Cbeyond Communications. This includes all present and future moves, adds, deletions or changes.
- (v.) If a sharing company request a directory listing, the billed customer must request and pay for this listing as an additional listing.
- (vi.) In the case where multiple businesses are sharing the same Cbeyond account, only the business name indicated on the service agreement will be displayed for calls made outbound from the customer's location.
- (vii.) The customer indicated on the Service Agreement is not permitted to resell Cbeyond Service by marking up the cost of services or collect more from the sharing company(ies) than its proportionate share of the cost of service.
- (viii.) Shared tenant situations in which the Cbeyond customer of record is providing office space or other services to its tenant customers are special cases of service sharing. These must be approved by Cbeyond Product Management on a case by case basis prior to contract signing.

#### Company Name

Authorized Signature

Date

# CBEYOND<sup>®</sup>

## MULTIPLE ACCOUNTS: BILLING AND PAYMENT

Cbeyond provides a consolidated billing option for the convenience of customers with more than one account in the same city, or across more than one Cbeyond-served city. Under this billing option:

- Your Main Office account will receive a consolidated invoice with summarized charges for each of your Branch Office accounts
- Payments toward your Main Office invoice will be automatically applied to the appropriate Branch Office accounts
- The billing administrator of your Main Office account can view the bills for each Branch Office account at Cbeyond Online
- Your Branch Offices will receive a non-payable copy of their own bill

To setup consolidated billing, please provide the following information for your company:

Main Office?	Account Name	Billing Contact Name	Billing Contact Email Address

Important Notes:

- Customers with more than one account who do not wish to take advantage of the centralized billing option will receive separate bills for each account.
- Cbeyond is not able to support sharing package minutes across accounts.

### Customer Acceptance

By signing below, I ackn	nowledge that the Main Office account will be the invoicing contact and will receive the inv	voicing
notifications for each Bra	anch Office account I have identified for Cbeyond. At any time my company may elect to	
discontinue this consolid	dated billing option, at which time each account will receive a separate invoice.	
CUSTOMER NAME	CUSTOMER SIGNATURE CUSTOMER TITLE DATE	

# **G** CBEYOND<sup>°</sup>

### CERTIFICATE OF EXEMPTION FROM FEDERAL EXCISE TAX ON CHARGES FOR COMMUNICATION SERVICES

Fax Completed Form to Cbeyond Finance at (678) 990-9919

	New I	Renewal
BILLING NAME	 	BILLING NO'S
BILLING ADDRESS		

The undersigned represents he/she is authorized to execute this certificate and herby claims exemption from taxes imposed by Section 4251 of the Internal Revenue Code under the following provisions. (Check applicable section and provide information where required.)

## A. D GOVERNMENTAL ORGANIZATIONS

The undersigned claim exemption from the tax imposed on all communications service billed to or to be billed the undersigned. The undersigned certifies such exemptions is allowable by law because such service is being and will be furnished to and charges will be paid from the funds of (check one):

The United States (Section 4293)

- A state or political subdivision thereof (Section 4253(I))
- An Indian tribal government or political subdivision (Section 4253)(i); Section 7871)
- A public International Organization (Section 4253(c); Section 7701(a)(18)) made tax exempt by Presidential Executive Order No.
- □ An organization created and specifically designed tax exempt by Act of Congress. Public Law No.
- A quasi-governmental organization, performing the civic function of paid from the funds of;

(Name of Exempt Organization)

### B. D AMBASSADORS, MINISTERS OR OTHER DIPLOMATIC REPRESENTATIVES

The undersigned certifies that he/she is an ambassador, minister or other duly accredited diplomatic representative of a foreign governmental or is a member of his or her household (excluding servants), and attaché', secretary or clerk. The undersigned further certified that he/she is a national of the country of the diplomatic mission where employed and is neither a citizen nor a permanent resident of the United State in an immigrant status.

OR

The undersigned certifies that he/she is an officer of a mission to the United Nations serving in a representative capacity or is a family member living with

### C. 🔲 CONSULAR OFFICERS WHOSE FOREIGN GOVERNMENT HAVE TREATIES WITH THE USA

The undersigned claims exemption from the taxes imposed on charges billed or to be billed the undersigned for telephone service without regard to whether the transaction is official or personal. The undersigned certifies that such exemption is allowable by law in accordance with the provision of the Government's Treaty with the United States and that the undersigned is not engaged in professional business, trade, or commerce and is not a citizen of the United States.

Name of Foreign Government

Name of Treaty\_\_\_\_

Date of Treaty

### D. CONSULATES, AGENCIES AND COMMISSIONS OF FOREIGN GOVERNMENTS

The undersigned claims exemption for the taxes imposed on charges billed or to be billed for services used in the performance of office functions for which payment is made by (Name of Foreign Government)

### E. C SCHOOL OPERATES AS AN ACTIVITY OF A CHURCH, PARISH OR OTHER RELIGIOUS BODY

The undersigned certifies that the communication services or facilities furnished to be furnished to the institution will be paid for from the funds of the institution and are the exclusive use of a school. The school, operated as an activity of the church, parish or other religious body normally has a regularly enrolled body of students in attendance at the place where its educational activities are regularly carried on, and has as its principal function the providing of formal education. (continued on page 2)

E. (cont'd) Company Name:

**Cbeyond Communications** 

Paid from the funds of:

Company Name:

## F. DINONPROFIT EDUCATION ORGANIZATION

The undersigned certifies that the communication services or facilities furnished or to be furnished to the organization will be paid from funds of the organization and are for the exclusive use of the organization in the education activities which qualify it for exemption from tax under Section 4253(j) of the Internal Revenue Code. The exempt organization normally maintains a regular faculty and curriculum, normally has a regularly enrolled body of students in attendance at the place where its activities are regularly carried on, and has as its principal function the providing of formal education.

The organization claiming exemption under this certificate has received a determination letter (or ruling) from the Internal Revenue Service holding the organization to be exempt from income tax as an organization described in Section 501 (3) of the Internal Revenue Code (or has received such determination letter (or ruling) under corresponding provisions for prior revenue laws and the undersigned certifies that it is an "educational organization" as described in Section 170(b)(1)(A)(ii) and the attendant regulations. The date of such determination letter (or ruling) is \_\_\_\_\_\_ and such determination letter (or ruling) has not been withdrawn or revoked.

Paid from the funds of:

### G. 🗖 NONPROFIT HOSPITAL

The undersigned has received a determination letter (or ruling) from the Internal Revenue Service holding organization to be exempt from income tax under Section 501(a) of the Internal Revenue Code (or has received such determination letter (or ruling) under the corresponding provisions or prior revenue laws) AND the undersigned certifies that it is a "hospital" as defined in Section 170(b)(A)(iii) and the attendant regulations. The date of such determination letter (or ruling) is \_\_\_\_\_\_\_ and such determination letter (or ruling) has not been withdrawn or revoked

Paid from the funds of:

### H. COTHER REASON

Acceptable only if accompanied by a determination letter from the Internal Revenue Service explaining the basis of exemption from Federal Excise Tax.

Reason:

The undersigned agrees to notify the provider of services in writing when the basis for tax exemption indicated above changes or ceases to exist. The undersigned certifies that the exemption claimed is allowable under applicable laws and understands that the fraudulent use of this certificate for the purpose of securing this exemption will subject each and all guilty parties to a fine of not more than \$100,000 (\$500,000 for corporations), or to imprisonment for not more than five years, or both, together with costs of prosecution (IRC Section 7201).

Billing Name:\_\_\_\_\_\_ Title:\_\_\_\_\_\_

Signature:	
Date:	

FOR OFFICE USE:

Received By: \_\_\_\_\_\_

Office: \_\_\_\_\_\_
Date: \_\_\_\_\_

## TEXAS SALES AND USE TAX EXEMPTION CERTIFICATION

### Fax Completed Form to Cbeyond Finance at (678) 990-9919

Name of purchaser, firm or agency	
Address (Street& number, P.O. Box or Route number)	Phone (Area code and number)
City, State, ZIP code	
I, the purchaser named above, claim an exemption from p described below or on the attached order or invoice form:	ayment of sales and use taxes for the purchase of taxable items
Seller:	
Street Address:	
	City, State, ZIP code:
Description of items to be purchased or on the attached or	rder or invoice:
Purchaser claims this exemption for the following reason:	
	e taxes which may become due for failure to comply with the e Tax Act; Sales and Use Taxes for Special Purpose Taxing
Authorities; County Sales and Use Tax Act; County Health	Services Sales and Use Tax; The Texas Health and Safety Code;
Special Provisions Relating to Hospital Districts, Emergene counties with a population of 125,000 or less	cy Services Districts, and Emergency Services Districts in the
	ion certificate to the seller for taxable items that I know, at the time essed in this certificate and, depending on the amount of tax
evaded, the offense may range from a Class C misdemeal	
Sign Purchaser Title	Date
here	
NOTE: This certificate cannot be issued for the purchase.	lease strents of a state which

NOTE: This certificate cannot be issued for the purchase, lease, or rental of a motor vehicle. *THIS CERTIFICATE DOES NOT REQUIRE A NUMBER TO BE VALID.* Sales and Use Tax "Exemption Numbers" or "Tax Exempt" Numbers do not exist.

This certificate should be furnished to the supplier. Do not send the completed certificate to the Comptroller of Public Accounts.

# EXHIBIT 24

# List of Ohio ILEC Exchanges Cbeyond Communications, LLC Intends to Serve

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See attached form.

**Company Name:** 

dba:

**Certificate Number:** 

Select All AT&T Ohio Select All United Telephone dba EmbargSprint Embarq

Verizon

Cinci Bell

Select All Cincinnati Bell

Select All Verizon North

Designate Proposed Market Area (PMA) by putting an "X" in appropriate boxes

\* Hanover was inadvertently omitted from the exchange name which was updated on 9-6-06.

Cbeyond Communications, LLC

	COUNTY -	EXCHANGE	PMA
Arcadia	HANCOCK	Arcadia	
Arthur Mutual	PAULDING	Arthur	
AT&T Ohio	ADAMS	Winchester	X
AT&T Ohio	ATHENS	Nelsonville	X
AT&T Ohio	BELMONT	Barnesville	X
AT&T Ohio	BELMONT	Bellaire	X
AT&T Ohio	BELMONT	Bethesda	X
AT&T Ohio	BELMONT	Martins Ferry-Bridgeport	X
AT&T Ohio	BELMONT	Somerton	X
AT&T Ohio	BELMONT	St. Clairsville	X
AT&T Ohio	BROWN	Aberdeen	X
AT&T Ohio	BROWN	Ripley	X
AT&T Ohio	BUTLER	Middletown	X
AT&T Ohio	BUTLER	Monroe	X
AT&T Ohio	BUTLER	Trenton	X
AT&T Ohio	CHAMPAIGN	Christiansburg	Х
AT&T Ohio	CLARK	Donnelsville	Х
AT&T Ohio	CLARK	Enon	X
AT&T Ohio	CLARK	Medway	Х
AT&T Ohio	CLARK	New Carlisle	Х
AT&T Ohio	CLARK	North Hampton	X
AT&T Ohio	CLARK	Pitchin	X
AT&T Ohio	CLARK	South Charleston	Х
AT&T Ohio	CLARK	South Vienna	Х
AT&T Ohio	CLARK	Springfield	X
AT&T Ohio	CLARK	Tremont City	X
AT&T Ohio	COLUMBIANA	Columbiana	Х
AT&T Ohio	COLUMBIANA	East Liverpool	Х
AT&T Ohio	COLUMBIANA	East Palestine	Х
AT&T Ohio	COLUMBIANA	Leetonia	X
AT&T Ohio	COLUMBIANA	Lisbon	Х
AT&T Ohio	COLUMBIANA	New Waterford	X
AT&T Ohio	COLUMBIANA	Rogers	X
AT&T Ohio	COLUMBIANA	Salem	Х
AT&T Ohio	COLUMBIANA	Salineville	X
AT&T Ohio	COLUMBIANA	Wellsville	Х
AT&T Ohio	COSHOCTON	Conesville	X
AT&T Ohio	COSHOCTON	Coshocton	Х
AT&T Ohio	COSHOCTON	West Lafayette	Х
AT&T Ohio	CUYAHOGA	Bedford	Х
AT&T Ohio	CUYAHOGA	Berea	X
AT&T Ohio	CUYAHOGA	Brecksville	Х

	COUNTY	EXCHANGE	PMA
AT&T Ohio	CUYAHOGA	Chagrin Falls	X
AT&T Ohio	CUYAHOGA	Cleveland	X
AT&T Ohio	CUYAHOGA	Gates Mills	X
AT&T Ohio	CUYAHOGA	Hillcrest	X
AT&T Ohio	CUYAHOGA	Independence	X
AT&T Ohio	CUYAHOGA	Montrose [CUY]	X
AT&T Ohio	CUYAHOGA	North Royalton	X
AT&T Ohio	CUYAHOGA	Olmsted Falls	X
AT&T Ohio	CUYAHOGA	Strongsville	X
AT&T Ohio	CUYAHOGA	Terrace	X
AT&T Ohio	CUYAHOGA	Trinity	X
AT&T Ohio	CUYAHOGA	Victory	X
AT&T Ohio	ERIE	Bloomingville	X
AT&T Ohio	ERIE	Castalia	X
AT&T Ohio	ERIE	Sandusky	X
AT&T Ohio	FAIRFIELD	Carroll	X
AT&T Ohio	FAIRFIELD	Lancaster	X
AT&T Ohio	FAIRFIELD	Rushville	X
AT&T Ohio	FAIRFIELD	Sugar Grove	X
AT&T Ohio	FAYETTE	Bloomingburg	X
AT&T Ohio	FAYETTE	Jeffersonville	X
AT&T Ohio	FAYETTE	Milledgeville	X
AT&T Ohio	FAYETTE	Washington Court House	X
AT&T Ohio	FRANKLIN	Alton	X
AT&T Ohio	FRANKLIN	Canal Winchester	X
AT&T Ohio	FRANKLIN	Columbus	X
AT&T Ohio	FRANKLIN	Dublin	X
AT&T Ohio	FRANKLIN	Gahanna	X
AT&T Ohio	FRANKLIN	Grove City	X
AT&T Ohio	FRANKLIN	Groveport	X
AT&T Ohio	FRANKLIN	Harrisburg	X
AT&T Ohio	FRANKLIN	Hilliard	X
AT&T Ohio	FRANKLIN	Lockbourne	X
AT&T Ohio	FRANKLIN	New Albany	X
AT&T Ohio	FRANKLIN	Reynoldsburg	X
AT&T Ohio	FRANKLIN	Westerville	X
AT&T Ohio	FRANKLIN	Worthington	X
AT&T Ohio	GALLIA	Cheshire	X
AT&T Ohio	GALLIA	Gallipolis	X
AT&T Ohio	GALLIA	Guyan	X
AT&T Ohio	GALLIA	Rio Grande	X
AT&T Onio AT&T Ohio	GALLIA	Vinton	X
AT&T Ohio	GALLIA	Walnut	X
AT&T Ohio	GEAUGA	Burton	X
AT&T Ohio	GEAUGA	Chesterland	X
· · · · · · · · · · · · · · · · · · ·	GREENE	Beavercreek	X
AT&T Ohio	GREENE	Bellbrook	<u> </u>
AT&T Ohio		Bowersville	- <u>x</u>
AT&T Ohio	GREENE	Cedarville	- Â
AT&T Ohio	GREENE		
AT&T Ohio	GREENE	Fairborn	<b>^</b>

	COUNTY	EXCHANGE	PMA
AT&T Ohio	GREENE	Jamestown	X
AT&T Ohio	GREENE	Spring Valley	X
AT&T Ohio	GREENE	Xenia	X
AT&T Ohio	GREENE	Yellow Springs-Clifton	X
AT&T Ohio	HANCOCK	Findlay	X
AT&T Ohio	HIGHLAND	Belfast	X
AT&T Ohio	HIGHLAND	Danville [HIG]	X
AT&T Ohio	HIGHLAND	Hillsboro	X
AT&T Ohio	HIGHLAND	Marshall	X
AT&T Ohio	HIGHLAND	Rainsboro	X
AT&T Ohio	HIGHLAND	Sugar Tree Ridge	X
AT&T Ohio	HOCKING	Murray City	X
AT&T Ohio	JEFFERSON	Mingo Junction	X
AT&T Ohio	JEFFERSON	Steubenville	X
AT&T Ohio	JEFFERSON	Toronto	X
AT&T Ohio	LAKE	Leroy	X
AT&T Ohio	LAKE	Mentor	X
AT&T Ohio	LAKE	Painesville	X
AT&T Ohio	LAKE	Wickliffe	X
AT&T Ohio	LAKE	Willoughby	X
AT&T Ohio	LAWRENCE	Arabia	X
AT&T Ohio	LAWRENCE	Ironton	X
AT&T Ohio	LUCAS	Holland	X
AT&T Ohio	LUCAS	Maumee	X
AT&T Ohio	LUCAS	Toledo	X
AT&T Ohio	LUCAS	Whitehouse	X
AT&T Ohio	MADISON	London	X
AT&T Ohio	MADISON	Sedalia	X
AT&T Ohio	MADISON	South Solon	X
AT&T Ohio	MADISON	West Jefferson	X
AT&T Ohio	MAHONING	Canfield	X
AT&T Ohio	MAHONING	Lowellville	X
AT&T Ohio	MAHONING	North Jackson	X
AT&T Ohio	MAHONING	North Lima	X
AT&T Ohio	MAHONING	Sebring	X
AT&T Ohio	MAHONING	Youngstown	X
AT&T Ohio	MIAMI	Fletcher-Lena	X
AT&T Ohio	MIAMI	Piqua	X
AT&T Ohio	MONROE	Beallsville	X
AT&T Ohio	MONROE	Clarington	X
AT&T Ohio	MONROE	Duffy	X
AT&T Ohio	MONROE	Graysville	X
AT&T Ohio	MONROE	Lewisville	X
AT&T Ohio	MONROE	Woodsfield	X
AT&T Ohio	MONTGOMERY	Centerville [MOT]	X
AT&T Ohio	MONTGOMERY	Dayton	X
AT&T Ohio	MONTGOMERY	Miamisburg-W.Carrollton	×
AT&T Ohio	MONTGOMERY	Vandalia	X
AT&T Ohio	MUSKINGUM	Dresden	X
AT&T Ohio	MUSKINGUM	Fultonham	X

ILEC A	COUNTY	EXCHANGE	PMA
AT&T Ohio	MUSKINGUM	Norwich	X
AT&T Ohio	MUSKINGUM	Philo	X
AT&T Ohio	MUSKINGUM	Zanesville	X
AT&T Ohio	PERRY	Corning	X
AT&T Ohio	PERRY	Glenford	X
AT&T Ohio	PERRY	New Lexington	X
AT&T Ohio	PERRY	Roseville	X
AT&T Ohio	PERRY	Shawnee	X
AT&T Ohio	PERRY	Somerset	X
AT&T Ohio	PERRY	Thornville	X
AT&T Ohio	PICKAWAY	New Holland	X
AT&T Ohio	PORTAGE	Atwater	X
AT&T Ohio	PORTAGE	Kent	X
AT&T Ohio	PORTAGE	Mantua	X
AT&T Ohio	PORTAGE	Mogadore	X
AT&T Ohio	PORTAGE	Ravenna	X
AT&T Ohio	PORTAGE	Rootstown	X
AT&T Ohio	SANDUSKY	Fremont	X
AT&T Ohio	SANDUSKY	Lindsey	X
AT&T Ohio	SENECA	Fostoria	X
AT&T Ohio	SENECA	New Riegel	X
AT&T Ohio	SENECA	Tiffin	×
AT&T Ohio	STARK	Alliance	X
AT&T Ohio	STARK	Canal Fulton	X
AT&T Ohio	STARK	Canton	×
AT&T Ohio	STARK	Hartville	X
AT&T Ohio	STARK	Louisville	
AT&T Ohio	STARK	Magnolia-Waynesburg	x
AT&T Ohio	STARK	Marlboro	x
AT&T Ohio	STARK	Massillon	X
AT&T Ohio	STARK	Navarre	X
AT&T Ohio	STARK	North Canton	X
AT&T Ohio	STARK	Uniontown	X
AT&T Ohio	SUMMIT	Akron	X
AT&T Ohio	SUMMIT	Greensburg	X
AT&T Ohio	SUMMIT	Manchester [SUM]	X
AT&T Ohio	TRUMBULL	Girard	× ×
AT&T Ohio	TRUMBULL	Hubbard	× ×
AT&T Ohio	TRUMBULL	Kirtland	X
AT&T Ohio	TRUMBULL	Niles	^ X
AT&T Ohio	TRUMBULL	Sharon	× ×
AT&T Ohio	TUSCARAWAS		X
AT&T Ohio	TUSCARAWAS	Gnadenhutten	
AT&T Ohio	·····	Newcomerstown	X X
		Uhrichsville	X X
AT&T Ohio	WARREN	Franklin	X
AT&T Ohio	WASHINGTON	Belpre	X X
AT&T Ohio	WASHINGTON	Marietta	X
AT&T Ohio	WASHINGTON	New Matamoras	X
AT&T Ohio	WASHINGTON	Newport	X
AT&T Ohio	WAYNE	Dalton	X

	COUNTY	EXCHANGE	PMA N
AT&T Ohio	WOOD	Perrysburg	X
AT&T Ohio	WYANDOT	Upper Sandusky	X
Ayersville	DEFIANCE	Ayersville	
Bascom Mutual	SENECA	Bascom	
Benton Ridge	HANCOCK	Benton Ridge	
Benton Ridge	HENRY	New Bavaria	
Benton Ridge	PUTNAM	North Creek	
Buckland	AUGLAIZE	Buckland	
CC&S Telco	WILLIAMS	Cooney	
Century	ERIE	Birmingham	
Century	ERIE	Vermilion	
Century	LORAIN	Amherst	
Century	LORAIN	Avon	
Century	LORAIN	Avon Lake	
Century	LORAIN	Lorain	
Champaign	CHAMPAIGN	Terre Haute	
Champaign	CHAMPAIGN	Urbana	
Chillicothe	ROSS	Bainbridge [ROS]	
Chillicothe	ROSS	Bourneville	
Chillicothe	ROSS	Chillicothe	
Chillicothe	ROSS	Clarksburg	
Chillicothe	ROSS	Frankfort	
Chillicothe	ROSS	Hallsville	
Chillicothe	ROSS	Kingston	
Chillicothe	ROSS	Londonderry	
		Massieville	
Chillicothe	ROSS ROSS	Richmondale	
Chillicothe			
Cincinnati Bell	BUTLER	Bethany-West Chester	
Cincinnati Bell			
Cincinnati Bell	BUTLER	Reily	
Cincinnati Bell	BUTLER	Seven Mile	
Cincinnati Bell	BUTLER	Shandon	
Cincinnati Bell		Bethel	
Cincinnati Bell	CLERMONT	Clermont	
Cincinnati Bell	CLERMONT	Little Miami	
Cincinnati Bell	CLERMONT	Newtonsville	
Cincinnati Bell	CLERMONT	Williamsburg	
Cincinnati Bell	HAMILTON	Cincinnati	
Cincinnati Bell	HAMILTON	Harrison	
Columbus Grove	PUTNAM	Columbus Grove	
Conneaut	ASHTABULA	Conneaut	
Continental	PAULDING	Grover Hill	
Continental	PUTNAM	Continental	
Continental	PUTNAM	Miller City	
Doylestown	WAYNE	Doylestown	
Farmers Mutual	HENRY	Okolona	
Fort Jennings	PUTNAM	Fort Jennings	
Germantown	MONTGOMERY	Germantown	
Glandorf	PUTNAM	Glandorf	
Kalida	PUTNAM	Kalida	

「第一次の「新聞」で「TFC」「「「「「「「」」」」。	COUNTY	EXCHANGE, PMA
Little Miami	BROWN	Fayetteville
Little Miami	WARREN	Butlerville
McClure	HENRY	McClure
Middle Point Home	VAN WERT	Middle Point
Minford	SCIOTO	Minford
New Knoxville	AUGLAIZE	New Knoxville
Nova	ASHLAND	Nova
Nova	ASHLAND	Sullivan
Oakwood	PAULDING	Oakwood
Orwell	ASHTABULA	Colebrook
Orwell	ASHTABULA	Orwell
Orwell	ASHTABULA	Windsor
Orwell	HANCOCK	Mount Cory
Orwell	PUTNAM	Belmore
Orwell	PUTNAM	Gilboa
Orwell	PUTNAM	Leipsic
Orwell	PUTNAM	Pandora
Orwell	TRUMBULL	North Bloomfield
Ottoville Mutual	PUTNAM	Cloverdale
Ottoville Mutual	PUTNAM	Ottoville
Pattersonville	CARROLL	Pattersonville
Ridgeville	HENRY	Ridgeville Corners
Sherwood Mutual	DEFIANCE	Sherwood
Sycamore	SENECA	McCutcheonville
Sycamore	SENECA	Melmore
Sycamore	WYANDOT	Sycamore
Telephone Service Co	AUGLAIZE	Cridersville
Telephone Service Co	AUGLAIZE	Wapakoneta
United of Indiana	DARKE	Union City
United Telephone dba Embarg	ALLEN	Beaverdam
United Telephone dba Embarg	ALLEN	Bluffton
United Telephone dba Embarg	ALLEN	Cairo
United Telephone dba Embarg	ALLEN	Delphos
United Telephone dba Embarg	ALLEN	Elida
United Telephone dba Embarg	ALLEN	Gomer
United Telephone dba Embarg	ALLEN	Lafayette
United Telephone dba Embarg	ALLEN	
United Telephone dba Embarg	ALLEN	Westminster
United Telephone dba Embarq	ASHTABULA	Andover
United Telephone dba Embarq	ASHTABULA	Jefferson
United Telephone dba Embarq	ASHTABULA	
United Telephone dba Embarg	ATHENS	New Lyme           Glouster
United Telephone dba Embarq		Waynesfield
United Telephone dba Embarg	CHAMPAIGN	North Lewisburg
United Telephone dba Embarq		Rosewood
United Telephone dba Embarq		Bucyrus
United Telephone dba Embarq	CRAWFORD	Chatfield
United Telephone dba Embarq	CRAWFORD	Lykens
United Telephone dba Embarq United Telephone dba Embarq	CRAWFORD DARKE	New Winchester           Ansonia

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A SHERE LEC.	COUNTY -	EXCHANGE	PMA
United Telephone dba Embarg	DARKE	Arcanum	
United Telephone dba Embarg	DARKE	Bradford	
United Telephone dba Embarg	DARKE	Gettysburg	
United Telephone dba Embarg	DARKE	Greenville	
United Telephone dba Embarg	DARKE	Hollansburg	
United Telephone dba Embarg	DARKE	New Madison	
United Telephone dba Embarg	DARKE	Rossburg	
United Telephone dba Embarq	DARKE	Versailles	
United Telephone dba Embarg	DEFIANCE	Defiance	
United Telephone dba Embarq	DEFIANCE	Jewell	
United Telephone dba Embarq	DELAWARE	Sunbury	
United Telephone dba Embarq	FULTON	Archbold	
United Telephone dba Embarg	FULTON	Lyons	
United Telephone dba Embarq	FULTON	Metamora	
United Telephone dba Embarg	FULTON	Swanton	
United Telephone dba Embarg	FULTON	Wauseon	
United Telephone dba Embarg	HARDIN	Ada	
United Telephone dba Embarg	HARDIN	Alger	
United Telephone dba Embarq	HARDIN	Dunkirk	
United Telephone dba Embarq	HARDIN	Mount Victory	
United Telephone dba Embarg	HARDIN	Ridgeway	
United Telephone dba Embarq	HENRY	Deshler	
United Telephone dba Embarg	HENRY	Florida	
United Telephone dba Embarg	HENRY	Gerald	
United Telephone dba Embarq	HENRY	Grelton-Malinta	
United Telephone dba Embarq	HENRY	Hamler	
United Telephone dba Embarg	HENRY	Holgate	
United Telephone dba Embarg	HENRY	Liberty Center	
United Telephone dba Embarg	HENRY	Napoleon	
United Telephone dba Embarg	HOLMES	Big Prairie	
United Telephone dba Embarg	HOLMES	Glenmont	
United Telephone dba Embarq	HOLMES	Holmesville	
United Telephone dba Embarq	HOLMES	Killbuck	
United Telephone dba Embarg	HOLMES	Millersburg	
United Telephone dba Embarg	HOLMES	Nashville	
United Telephone dba Embarq	KNOX	Centerburg	
United Telephone dba Embarg	KNOX	Danville [KNO]	
United Telephone dba Embarg	KNOX	Fredericktown	v
United Telephone dba Embarq	KNOX	Gambier	
United Telephone dba Embarq	KNOX	Martinsburg	
United Telephone dba Embarg	KNOX	Mount Vernon	
United Telephone dba Embarg	LICKING	Alexandria	
United Telephone dba Embarq	LICKING	Croton	
United Telephone dba Embarq	LICKING	Hebron	
United Telephone dba Embarq	LICKING	Johnstown	
United Telephone dba Embarq	LICKING	Pataskala	
United Telephone dba Embarq	LICKING	Utica-Homer	
United Telephone dba Embarq	LOGAN	Belle Center	
United Telephone dba Embarq	LOGAN	Bellefontaine	
United Telephone dba Embarq	LOGAN	De Graff	

Lipited Telephone dbg Embour	COUNTY	ExcHange 2
United Telephone dba Embarq	LOGAN	East Liberty
United Telephone dba Embarq	LOGAN	Huntsville
United Telephone dba Embarq	LOGAN	Rushsylvania
United Telephone dba Embarq	LOGAN	Russells Point
United Telephone dba Embarq	LOGAN	West Liberty
United Telephone dba Embarq	LOGAN	West Mansfield
United Telephone dba Embarq	LUCAS	Richfield Center-Berkey
United Telephone dba Embarq	LUCAS	Waterville
United Telephone dba Embarq	MAHONING	Berlin Center
United Telephone dba Embarq	MAHONING	Damascus
United Telephone dba Embarq	MAHONING	North Benton
United Telephone dba Embarq	MARION	Caledonia
United Telephone dba Embarq	MERCER	Rockford
United Telephone dba Embarq	MORGAN	Chesterhill
United Telephone dba Embarq	MORGAN	McConnelsville
United Telephone dba Embarq	MORGAN	Pennsville
United Telephone dba Embarq	MORGAN	Reinersville-Hackney
United Telephone dba Embarq	MORGAN	Stockport
United Telephone dba Embarq	MORROW	Cardington
United Telephone dba Embarq	MORROW	Chesterville
United Telephone dba Embarg	MORROW	Johnsville
United Telephone dba Embarg	MORROW	Marengo
United Telephone dba Embarg	MORROW	Mount Gilead
United Telephone dba Embarg	MUSKINGUM	Adamsville
United Telephone dba Embarg	MUSKINGUM	Frazeysburg
United Telephone dba Embarq	PERRY	Crooksville
United Telephone dba Embarq	PERRY	Junction City
United Telephone dba Embarq	PICKAWAY	Mount Sterling
United Telephone dba Embarg	PORTAGE	Lake Milton
United Telephone dba Embarq	PORTAGE	Wayland
United Telephone dba Embarg	PORTAGE	Windham
United Telephone dba Embarq	PREBLE	Camden
United Telephone dba Embarg	PREBLE	Eaton
United Telephone dba Embarq	PREBLE	Eldorado
United Telephone dba Embarq	PREBLE	New Paris
United Telephone dba Embarq	PREBLE	West Manchester
United Telephone dba Embarq	PREDLE	Ottawa
	RICHLAND	Adario
United Telephone dba Embarq		
United Telephone dba Embarq		Bellville
United Telephone dba Embarq		Butler
United Telephone dba Embarq		Lexington
United Telephone dba Embarq		Lucas
United Telephone dba Embarq		Mansfield
United Telephone dba Embarq	RICHLAND	Shelby
United Telephone dba Embarq	RICHLAND	Shiloh
United Telephone dba Embarq	SANDUSKY	Woodville
United Telephone dba Embarq	SENECA	Green Springs
United Telephone dba Embarq	SENECA	Old Fort
United Telephone dba Embarg	SHELBY	Anna
United Telephone dba Embarg	SHELBY	Botkins

	COUNTY	
United Telephone dba Embarq	SHELBY	Fort Loramie
United Telephone dba Embarq	SHELBY	Jackson Center
United Telephone dba Embarq	SHELBY	Sidney
United Telephone dba Embarq	TRUMBULL	Bristolville
United Telephone dba Embarq	TRUMBULL	Cortland
United Telephone dba Embarq	TRUMBULL	Greene
United Telephone dba Embarg	TRUMBULL	Hartford
United Telephone dba Embarq	TRUMBULL	Johnston
United Telephone dba Embarq	TRUMBULL	Kinsman
United Telephone dba Embarq	TRUMBULL	Newton Falls
United Telephone dba Embarq	TRUMBULL	Warren
United Telephone dba Embarq	UNION	Byhalia
United Telephone dba Embarg	UNION	Magnetic Springs
United Telephone dba Embarq	UNION	Marysville
United Telephone dba Embarq	UNION	Milford Center
United Telephone dba Embarq	UNION	Raymond
United Telephone dba Embarg	UNION	York Center
United Telephone dba Embarg	VAN WERT	Van Wert
United Telephone dba Embarq	VAN WERT	Venedocia
United Telephone dba Embarq	WARREN	Lebanon
United Telephone dba Embarq	WARREN	Mason
United Telephone dba Embarq	WARREN	Morrow
United Telephone dba Embarq	WARREN	South Lebanon
United Telephone dba Embarq	WARREN	Waynesville
United Telephone dba Embarq	WASHINGTON	Bartlett
United Telephone dba Embarg	WAYNE	Apple Creek
United Telephone dba Embarg	WAYNE	Fredericksburg
United Telephone dba Embarq	WAYNE	Kidron
United Telephone dba Embarg	WAYNE	Marshallville
United Telephone dba Embarq	WAYNE	Orrville
United Telephone dba Embarg	WAYNE	Rittman
United Telephone dba Embarq	WAYNE	Shreve
United Telephone dba Embarg	WAYNE	Smithville
United Telephone dba Embarg	WAYNE	Sterling
United Telephone dba Embarg	WAYNE	Wooster
United Telephone dba Embarq	WILLIAMS	Stryker
United Telephone dba Embarq	WOOD	Bloomdale
United Telephone dba Embarg	WOOD	Cygnet
United Telephone dba Embarq	WOOD	Luckey
United Telephone dba Embarg	WOOD	Moline
United Telephone dba Embarq	WOOD	Portage
United Telephone dba Embarq	WOOD	Risingsun
United Telephone dba Embarq	WOOD	Stony Ridge
Vanlue	HANCOCK	Vanlue
Vaughnsville	PUTNAM	Vaughnsville
Verizon North	ADAMS	Manchester [ADA]
	ADAMS	Peebles
Verizon North		
Verizon North	ADAMS	Seaman West Union
Verizon North Verizon North	ADAMS ALLEN	West Union Spencerville

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The Real MILEC	COUNTY	EXCHANGE HE	E PMA
Verizon North	ASHLAND	Ashland	
Verizon North	ASHLAND	Hayesville	
Verizon North	ASHLAND	Loudonville	
Verizon North	ASHLAND	Perrysville	
Verizon North	ASHLAND	Polk	
Verizon North	ASHLAND	Redhaw	
Verizon North	ASHLAND	Savannah	
Verizon North	ATHENS	Albany	
Verizon North	ATHENS	Amesville	
Verizon North	ATHENS	Athens	
Verizon North	ATHENS	Guysville	
Verizon North	ATHENS	New Marshfield	
Verizon North	ATHENS	Shade	
Verizon North	ATHENS	The Plains	
Verizon North	AUGLAIZE	Minster	
Verizon North	AUGLAIZE	New Bremen	
Verizon North	AUGLAIZE	St. Marys	
Verizon North	BELMONT	Flushing	
Verizon North	BROWN	Decatur	
Verizon North	BROWN	Georgetown	
Verizon North	BROWN	Hamersville	
Verizon North	BROWN	Higginsport	
Verizon North	BROWN	Mount Orab	
Verizon North	BROWN	Russellville	
Verizon North	BROWN	Sardinia	
Verizon North	BUTLER	Morning Sun	
Verizon North	BUTLER	Oxford	
Verizon North	CARROLL	Carrollton	
Verizon North	CARROLL	Dellroy	
Verizon North	CARROLL	Harlem Springs	
Verizon North	CARROLL	Malvern	
Verizon North	CARROLL	Mechanicstown	
Verizon North	CHAMPAIGN	Mechanicsburg	
Verizon North	CHAMPAIGN	Woodstock	
Verizon North	CLARK	Catawba	
Verizon North	CLERMONT	Felicity	
Verizon North	CLINTON	Blanchester	
Verizon North	CLINTON	Clarksville	
Verizon North	CLINTON	Martinsville	
Verizon North	CLINTON	New Burlington	
Verizon North	CLINTON	New Vienna	
Verizon North	CLINTON	Port William	
Verizon North	CLINTON	Sabina	· · · · · · · · · · · · · · · · · · ·
Verizon North		Wilmington	
Verizon North		East Rochester	
Verizon North		Hanoverton	
Verizon North	COLUMBIANA	North Georgetown	
Verizon North	COLUMBIANA	Winona	
Verizon North	COSHOCTON	Cooperdale	
Verizon North	COSHOCTON	Warsaw	

	COUNTY	EXCHANGE	PMA
Verizon North	CRAWFORD	Crestline	
Verizon North	CRAWFORD	Galion	
Verizon North	CRAWFORD	New Washington	
Verizon North	DARKE	North Star	
Verizon North	DARKE	Yorkshire	
Verizon North	DEFIANCE	Hicksville	
Verizon North	DEFIANCE	Ney	
Verizon North	DELAWARE	Ashley	
/erizon North	DELAWARE	Cheshire Center	
/erizon North	DELAWARE	Delaware	
/erizon North	DELAWARE	Kilbourne	
/erizon North	DELAWARE	Ostrander	
/erizon North	DELAWARE	Radnor	
/erizon North	DELAWARE	Rathbone	
/erizon North	ERIE	Berlin Heights	
/erizon North	ERIE	Huron	
/erizon North	ERIE	Kelleys Island	
Verizon North	ERIE	Milan	
Verizon North	FAIRFIELD	Amanda	
Verizon North	FAIRFIELD	Baltimore	
Verizon North	FAIRFIELD	Bremen	
Verizon North	FAIRFIELD	Millersport	
/erizon North	FAIRFIELD	Pleasantville	
Verizon North	FULTON	Fayette	
Verizon North	GUERNSEY	Byesville	
Verizon North	GUERNSEY	Cambridge	
Verizon North	HANCOCK	Arlington	
Verizon North	HANCOCK	Jenera	
Verizon North	HANCOCK	McComb	
Verizon North	HANCOCK	Mount Blanchard	
Verizon North	HANCOCK	Rawson	* * * * * * *
Verizon North	HANCOCK	Van Buren	··
Verizon North	HARDIN	Forest	
Verizon North	HARRISON	Bowerston	_, <u> </u>
Verizon North	HARRISON	Cadiz	
Verizon North	HARRISON	Freeport	
Verizon North	HARRISON	Jewett	
Verizon North	HARRISON	Scio	
Verizon North	HIGHLAND	Greenfield	
	HIGHLAND	Leesburg	
/erizon North		Lynchburg	
Verizon North	HIGHLAND	Mowrystown	
Verizon North			
Verizon North	HIGHLAND	Sinking Spring	
Verizon North	HOCKING		
Verizon North	HOCKING	Logan	
Verizon North	HOLMES	Berlin	
Verizon North	HOLMES	Lakeville	
Verizon North	HURON	Bellevue	
Verizon North	HURON	Greenwich	
Verizon North	HURON	Monroeville	

Enderstand States ILEC Towned APRIL States	COUNTY IS A	EXCHANGE
Verizon North	HURON	New London
Verizon North	HURON	Norwalk
Verizon North	HURON	Wakeman
Verizon North	HURON	Willard
Verizon North	JACKSON	Jackson
Verizon North	JACKSON	Oak Hill
Verizon North	JACKSON	Wellston
Verizon North	JEFFERSON	Adena
Verizon North	JEFFERSON	Amsterdam
Verizon North	JEFFERSON	Bergholz
Verizon North	JEFFERSON	Brilliant
Verizon North	JEFFERSON	Dillonvale-Mt. Pleasant
Verizon North	JEFFERSON	Knoxville
Verizon North	JEFFERSON	Richmond
Verizon North	JEFFERSON	Smithfield
Verizon North	JEFFERSON	Tiltonsville
Verizon North	LAWRENCE	Chesapeake
Verizon North	LORAIN	Grafton
Verizon North	LORAIN	North Eaton
Verizon North	LORAIN	Oberlin
Verizon North	LORAIN	Wellington
Verizon North	LUCAS	Curtice-Oregon
Verizon North	LUCAS	Sylvania
Verizon North	MADISON	Resaca
Verizon North	MARION	Green Camp
Verizon North	MARION	Larue
Verizon North	MARION	Marion
Verizon North	MARION	Morral
Verizon North	MARION	Prospect
Verizon North	MARION	Waldo
Verizon North	MEDINA	Brunswick
Verizon North	MEDINA	Chatham
Verizon North	MEDINA	Homerville
Verizon North	MEDINA	Lodi
Verizon North	MEDINA	Medina
Verizon North	MEDINA	Seville
Verizon North	MEDINA	Sharon Center
Verizon North	MEDINA	Spencer
Verizon North	MEDINA	Valley City
Verizon North	MEDINA	Wadsworth
Verizon North		
	MEDINA	Westfield Center
Verizon North	MEIGS	Letart Falls
Verizon North	MEIGS	Pomeroy
Verizon North	MEIGS	Portland
Verizon North	MERCER	
Verizon North	MERCER	Coldwater
Verizon North	MERCER	Fort Recovery
Verizon North	MERCER	Maria Stein
Verizon North	MERCER	Mendon
Verizon North	MIAMI	Laura

A LEC	COUNTY-SAME	EXCHANGE PMA
Verizon North	MIAMI	Tipp City
Verizon North	MIAMI	Troy
Verizon North	MIAMI	West Milton
Verizon North	MONTGOMERY	Brookville
Verizon North	MONTGOMERY	Englewood
Verizon North	MONTGOMERY	Farmersville
Verizon North	MONTGOMERY	Liberty
Verizon North	MONTGOMERY	New Lebanon
Verizon North	MONTGOMERY	Phillipsburg
Verizon North	MONTGOMERY	Trotwood
Verizon North	MUSKINGUM	New Concord
Verizon North	NOBLE	Caldwell
Verizon North	NOBLE	Dexter City
Verizon North	NOBLE	Summerfield
Verizon North	OTTAWA	Elmore
Verizon North	OTTAWA	Genoa
	OTTAWA	Marblehead
Verizon North	OTTAWA	Oak Harbor
Verizon North	OTTAWA	Port Clinton
Verizon North	OTTAWA	Put-In-Bay
Verizon North	····	Antwerp
Verizon North	PAULDING	
Verizon North	PAULDING	Payne
Verizon North	PICKAWAY	
Verizon North	PICKAWAY	
Verizon North		Williamsport
Verizon North	PIKE	Beaver
Verizon North	PIKE	Idaho
Verizon North	PIKE	Piketon
Verizon North	PIKE	Waverly
Verizon North	PORTAGE	Garrettsville
Verizon North	PREBLE	Gratis
Verizon North	PREBLE	Lewisburg
Verizon North	PREBLE	West Alexandria
Verizon North	RICHLAND	Plymouth
Verizon North	SANDUSKY	Clyde
Verizon North	SANDUSKY	Gibsonburg
Verizon North	SANDUSKY	Helena
Verizon North	SCIOTO	Portsmouth
Verizon North	SENECA	Attica
Verizon North	SENECA	Bettsville
Verizon North	SENECA	Bloomville
Verizon North	SENECA	Republic
Verizon North	STARK	Beach City
Verizon North	STARK	Brewster
Verizon North	STARK	Minerva
Verizon North	STARK	Paris
Verizon North	STARK	Wilmot
Verizon North	SUMMIT	Montrose [SUM]
Verizon North	TUSCARAWAS	Baltic
Verizon North	TUSCARAWAS	Bolivar

HAR BURNER HILEC HAR MAN	COUNTY	EXCHANGE PMA
Verizon North	TUSCARAWAS	Mineral City
Verizon North	TUSCARAWAS	New Philadelphia
Verizon North	TUSCARAWAS	Strasburg
Verizon North	TUSCARAWAS	Sugarcreek
Verizon North	UNION	Plain City
Verizon North	UNION	Richwood
Verizon North	VAN WERT	Convoy
Verizon North	VAN WERT	Ohio City
Verizon North	VAN WERT	Scott
Verizon North	VAN WERT	Willshire-Wren
Verizon North	VINTON	McArthur
Verizon North	VINTON	Wilkesville
Verizon North	WASHINGTON	Barlow
Verizon North	WASHINGTON	Beverly
Verizon North	WASHINGTON	Lowell
Verizon North	WASHINGTON	Lower Salem
Verizon North	WASHINGTON	Watertown
Verizon North	WAYNE	Burbank
Verizon North	WAYNE	Congress
Verizon North	WAYNE	Creston
Verizon North	WAYNE	West Salem
Verizon North	WILLIAMS	Bryan
Verizon North	WILLIAMS	Edgerton
Verizon North	WILLIAMS	Edon
Verizon North	WILLIAMS	Evansport
Verizon North	WILLIAMS	Montpelier
Verizon North	WILLIAMS	Pioneer
Verizon North	WILLIAMS	West Unity
Verizon North	WOOD	Bowling Green
Verizon North	WOOD	Grand Rapids
Verizon North	WOOD	Haskins-Tontogany
Verizon North	WOOD	North Baltimore
Verizon North	WOOD	Pemberville
Verizon North	WOOD	Wayne-Bradner
Verizon North	WOOD	Weston
Verizon North	WYANDOT	Carey
Verizon North	WYANDOT	Harpster
Verizon North	WYANDOT	Nevada
Verizon North	WYANDOT	Wharton
Wabash Mutual	MERCER	Wabash
Windstream Ohio	CHAMPAIGN	St. Paris
Windstream Ohio	FULTON	Chesterfield
Windstream Ohio	FULTON	Delta
Windstream Ohio	FULTON	Neapolis
Windstream Ohio	HARDIN	Kenton
Windstream Ohio	LICKING	Granville
Windstream Ohio	LICKING	Gratiot
Windstream Ohio	LICKING	Hanover-Marne*
Windstream Ohio	LICKING	Newark
Windstream Ohio	LICKING	St. Louisville

	COUNTY	EXCHANGE	PMA .
Windstream Ohio	LORAIN	Columbia Station	
Windstream Ohio	LORAIN	Elyria	
Windstream Ohio	MIAMI	Covington	
Windstream Ohio	MIAMI	Pleasant Hill	_
Windstream Ohio	PAULDING	Paulding	
Windstream Western Reserve	ASHTABULA	Ashtabula	
Windstream Western Reserve	ASHTABULA	Austinburg	
Windstream Western Reserve	ASHTABULA	Dorset	
Windstream Western Reserve	ASHTABULA	Geneva	
Windstream Western Reserve	ASHTABULA	Kingsville	
Windstream Western Reserve	ASHTABULA	Pierpont	
Windstream Western Reserve	ASHTABULA	Rock Creek	
Windstream Western Reserve	ASHTABULA	Trumbull	i
Windstream Western Reserve	ATHENS	Coolville	
Windstream Western Reserve	BELMONT	Centerville [BEL]	
Windstream Western Reserve	BELMONT	Morristown	
Windstream Western Reserve	BELMONT	Powhatan Point	
Windstream Western Reserve	GEAUGA	Bainbridge [GEA]	
Windstream Western Reserve	GEAUGA	Chardon	
Windstream Western Reserve	GEAUGA	East Claridon	
Windstream Western Reserve	GEAUGA	Huntsburg	
Windstream Western Reserve	GEAUGA	Middlefield	
Windstream Western Reserve	GEAUGA	Montville	
Windstream Western Reserve	GEAUGA	Newbury	
Windstream Western Reserve	GEAUGA	Parkman	
Windstream Western Reserve	GEAUGA	Russell	
Windstream Western Reserve	GEAUGA	Thompson	
Windstream Western Reserve	GUERNSEY	Cumberland	
Windstream Western Reserve	GUERNSEY	Fairview	
Windstream Western Reserve	GUERNSEY	Old Washington	
Windstream Western Reserve	GUERNSEY	Quaker City	
Windstream Western Reserve	HARRISON	Hopedale	
Windstream Western Reserve	JEFFERSON	Bloomingdale	
Windstream Western Reserve	LAKE	Madison	
Windstream Western Reserve	LAKE	Perry	
Windstream Western Reserve	MEDINA	Hinckley	
Windstream Western Reserve	MEIGS	Chester	
Windstream Western Reserve	PORTAGE	Aurora	
Windstream Western Reserve	PORTAGE	Hiram	
Windstream Western Reserve	SUMMIT	Hudson	
Windstream Western Reserve	SUMMIT	Northfield	
Windstream Western Reserve	SUMMIT	Peninsula	
Windstream Western Reserve	SUMMIT	Richfield	
Windstream Western Reserve	SUMMIT	Twinsburg	
Windstream Western Reserve	TRUMBULL	Mesopotamia	
Windstream Western Reserve	WASHINGTON	Little Hocking	

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Summary: Application for Authority to Provide Local Exchange Telecommunications Services electronically filed by Teresa Orahood on behalf of Cbeyond Communications, LLC