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December 26, 2007

VIA FEDEX

07-1313-TP-ACE

Mr. Gary Vigorito  
Secretary  
Public Utilities Commission of Ohio  
180 East Broad Street, 10<sup>th</sup> Floor  
Columbus, OH 43215-3793

Re: Telecommunications Application Form for CBB Carrier Services, Inc.

Dear Mr. Vigorito:

Enclosed for filing with the Public Utilities Commission of Ohio, please find an original and seven copies of the Telecommunications Application Form for CBB Carrier Services, Inc. Also find a Motion for Protective Order with confidential information filed under protective seal.

Also enclosed is a duplicate copy of the application and a self-addressed, postage-paid envelope. Please date-stamp the duplicate upon receipt and return it in the envelope provided.

Respectfully submitted,

Karly Baraga

KB:kjs  
Enclosures

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business  
Technician TM Date Processed 12/27/2007

**The Public Utilities Commission of Ohio**  
**TELECOMMUNICATIONS APPLICATION FORM for ROUTINE PROCEEDINGS**  
 (Effective: 10/26/2007)  
 (Pursuant to Case No. 08-1345-TP-ORD)

In the Matter of the Application of CBB Carrier Services, Inc. )  
 to Request New Operating Authority \_\_\_\_\_ )  
 \_\_\_\_\_ )  
 \_\_\_\_\_ )

TRF Docket No. 90-\_\_\_\_\_

Case No. 07 - 1313 -TP - ACE

NOTE: Unless you have reserved a Case # or are filing a Contract, leave the "Case No" fields BLANK.

Name of Registrant(s) CBB Carrier Services, Inc.

DBA(s) of Registrant(s) None

Address of Registrant(s) 253 Monticello Avenue, Norfolk, VA 23510

Company Web Address www.continentalbroadband.com

Regulatory Contact Person(s) John Rickman

Phone (757) 222-5303

Fax (757) 222-5314

Regulatory Contact Person's Email Address jrickman@contbb.com

Contact Person for Annual Report John Rickman

Phone (757) 222-5303

Address (if different from above) \_\_\_\_\_

Consumer Contact Information John Rickman

Phone (757) 222-5303

Address (if different from above) \_\_\_\_\_

Motion for protective order included with filing? ☒ Yes ☐ No

Motion for waiver(s) filed affecting this case? ☐ Yes ☒ No [Note: Waivers may toll any automatic timeframe.]

**Section I – Pursuant to Chapter 4901:11-6 OAC – Part I – Please indicate the Carrier Type and the reason for submitting this form by checking the boxes below. CMRS providers: Please see the bottom of Section II.**

NOTES: (1) For requirements for various applications, see the identified section of Ohio Administrative Code Section 4901 and/or the supplemental application form noted.

(2) Information regarding the number of copies required by the Commission may be obtained from the Commission's web site at [www.puco.ohio.gov](http://www.puco.ohio.gov) under the docketing information system section, by calling the docketing division at 614-466-4095, or by visiting the docketing division at the offices of the Commission.

Carrier Type <input type="checkbox"/> Other (explain below)	<input type="checkbox"/> ILEC	<input type="checkbox"/> CLEC	<input checked="" type="checkbox"/> CTS	<input type="checkbox"/> AOS/IOS
<b>Tier 1 Regulatory Treatment</b>				
Change Rates within approved Range	<input type="checkbox"/> TRF 1-6-04(B) (0 day Notice)	<input type="checkbox"/> TRF 1-6-04(B) (0 day Notice)		
New Service, expanded local calling area, correction of textual error	<input type="checkbox"/> ZTA 1-6-04(B) (0 day Notice)	<input type="checkbox"/> ZTA 1-6-04(B) (0 day Notice)		
Change Terms and Conditions, Introduce non-recurring service charges	<input type="checkbox"/> ATA 1-6-04(B) (Auto 30 days)	<input type="checkbox"/> ATA 1-6-04(B) (Auto 30 days)		
Introduce or Increase Late Payment or Returned Check Charge	<input type="checkbox"/> ATA 1-6-04(B) (Auto 30 days)	<input type="checkbox"/> ATA 1-6-04(B) (Auto 30 days)		
Business Contract	<input type="checkbox"/> CTR 1-6-17 (0 day Notice)	<input type="checkbox"/> CTR 1-6-17 (0 day Notice)		
Withdrawal	<input type="checkbox"/> ATW 1-6-12(A) (Non-Auto)	<input type="checkbox"/> ATW 1-6-12(A) (Auto 30 days)		
Raise the Ceiling of a Rate	Not Applicable	<input type="checkbox"/> SLF 1-6-04(B) (Auto 30 days)		
<b>Tier 2 Regulatory Treatment</b>				
Residential - Introduce non-recurring service charges	<input type="checkbox"/> TRF 1-6-05(E) (0 day Notice)	<input type="checkbox"/> TRF 1-6-05(E) (0 day Notice)		
Residential - Introduce New Tariffed Tier 2 Service(s)	<input type="checkbox"/> TRF 1-6-05(C) (0 day Notice)	<input type="checkbox"/> TRF 1-6-05(C) (0 day Notice)	<input type="checkbox"/> TRF 1-6-05(C) (0 day Notice)	
Residential - Change Rates, Terms and Conditions, Promotions, or Withdrawal	<input type="checkbox"/> TRF 1-6-05(E) (0 day Notice)	<input type="checkbox"/> TRF 1-6-05(E) (0 day Notice)	<input type="checkbox"/> TRF 1-6-05(E) (0 day Notice)	
Residential - Tier 2 Service Contracts	<input type="checkbox"/> CTR 1-6-17 (0 day Notice)	<input type="checkbox"/> CTR 1-6-17 (0 day Notice)	<input type="checkbox"/> CTR 1-6-17 (0 day Notice)	
Commercial (Business) Contracts	Not Filed	Not Filed	Not Filed	
Business Services (see "Other" below)	Detariffed	Detariffed	Detariffed	
Residential & Business Toll Services (see "Other" below)	Detariffed	Detariffed	Detariffed	

## Section I – Part II – Certificate Status and Procedural

<b>Certificate Status</b>	<b>ILEC</b>	<b>CLEC</b>	<b>CTS</b>	<b>AOS/IOS</b>
Certification (See Supplemental ACE form)		<input type="checkbox"/> ACE 1-6-10 (Auto 30 days)	<input checked="" type="checkbox"/> ACE 1-6-10 (Auto 30 days)	<input type="checkbox"/> ACE 1-6-10 (Auto 30 days)
Add Exchanges to Certificate	<input type="checkbox"/> ATA 1-6-09(C) (Auto 30 days)	<input type="checkbox"/> AAC 1-6-10(F) (0 day Notice)	CLECs must attach a current CLEC Exchange Listing Form	
Abandon all Services - With Customers	<input type="checkbox"/> ABN 1-6-11(A) (Non-Auto)	<input type="checkbox"/> ABN 1-6-11(A) (Auto 90 day)	<input type="checkbox"/> ABN 1-6-11(B) (Auto 14 day)	<input type="checkbox"/> ABN 1-6-11(B) (Auto 14 day)
Abandon all Services - Without Customers		<input type="checkbox"/> ABN 1-6-11(A) (Auto 30 days)	<input type="checkbox"/> ABN 1-6-11(B) (Auto 14 day)	<input type="checkbox"/> ABN 1-6-11(B) (Auto 14 day)
Change of Official Name (See below)	<input type="checkbox"/> ACN 1-6-14(B) (Auto 30 days)	<input type="checkbox"/> ACN 1-6-14(B) (Auto 30 days)	<input type="checkbox"/> CIO 1-6-14(A) (0 day Notice)	<input type="checkbox"/> CIO 1-6-14(A) (0 day Notice)
Change in Ownership (See below)	<input type="checkbox"/> ACO 1-6-14(B) (Auto 30 days)	<input type="checkbox"/> ACO 1-6-14(B) (Auto 30 days)	<input type="checkbox"/> CIO 1-6-14(A) (0 day Notice)	<input type="checkbox"/> CIO 1-6-14(A) (0 day Notice)
Merger (See below)	<input type="checkbox"/> AMT 1-6-14(B) (Auto 30 days)	<input type="checkbox"/> AMT 1-6-14(B) (Auto 30 days)	<input type="checkbox"/> CIO 1-6-14(A) (0 day Notice)	<input type="checkbox"/> CIO 1-6-14(A) (0 day Notice)
Transfer a Certificate (See below)	<input type="checkbox"/> ATC 1-6-14(B) (Auto 30 days)	<input type="checkbox"/> ATC 1-6-14(B) (Auto 30 days)	<input type="checkbox"/> CIO 1-6-14(A) (0 day Notice)	<input type="checkbox"/> CIO 1-6-14(A) (0 day Notice)
Transaction for transfer or lease of property, plant or business (See below)	<input type="checkbox"/> ATR 1-6-14(B) (Auto 30 days)	<input type="checkbox"/> ATR 1-6-14(B) (Auto 30 days)	<input type="checkbox"/> CIO 1-6-14(A) (0 day Notice)	<input type="checkbox"/> CIO 1-6-14(A) (0 day Notice)
<b>Procedural</b>				
Designation of Process Agent(s)	<input type="checkbox"/> TRF (0 day Notice)	<input type="checkbox"/> TRF (0 day Notice)	<input type="checkbox"/> TRF (0 day Notice)	<input type="checkbox"/> TRF (0 day Notice)

## Section II – Carrier to Carrier (Pursuant to 95-845-TP-COI), CMRS and Other

<b>Carrier to Carrier</b>	<b>ILEC</b>	<b>CLEC</b>		
Interconnection agreement, or amendment to an approved agreement	<input type="checkbox"/> NAG (Auto 90 day)	<input type="checkbox"/> NAG (Auto 90 day)		
Request for Arbitration	<input type="checkbox"/> ARB (Non-Auto)	<input type="checkbox"/> ARB (Non-Auto)		
Introduce or change c-t-c service tariffs,		<input type="checkbox"/> ATA (Auto 30 day)		
Introduce or change access service pursuant to 07-464-TP-COI	<input type="checkbox"/> ATA (Auto 30 day)			
Request rural carrier exemption, rural carrier suspension or modification	<input type="checkbox"/> UNC (Non-Auto)	<input type="checkbox"/> UNC (Non-Auto)		
Pole attachment changes in terms and conditions and price changes.	<input type="checkbox"/> UNC (Non-Auto)	<input type="checkbox"/> UNC (Non-Auto)		
<b>CMRS Providers</b> See 4901:1-6-15	<input type="checkbox"/> RCC [Registration & Change in Operations] (0 day)	<input type="checkbox"/> NAG [Interconnection Agreement or Amendment] (Auto 90 days)		
<b>Other*</b> (explain) _____				

\*NOTE: During the interim period between the effective date of the rules and an Applicant's Detariffing Filing, changes to existing business Tier 2 and all toll services, including the addition of new business Tier 2 and all new toll services, will be processed as 0-day TRF filings, and briefly described in the "Other" section above.

All Section I and II applications that result in a change to one or more tariff pages require, at a minimum, the following exhibits. Other exhibits may be required under the applicable rule(s). ACN, ACO, AMT, ATC, ATR and CIO applications see the 4901:1-6-14 Filing Requirements on the Commission's Web Page for a complete list of exhibits.

Exhibit	Description:
A	The tariff pages subject to the proposed change(s) as they exist before the change(s)
B	The Tariff pages subject to the proposed change(s), reflecting the change, with the change(s) marked in the right margin.
C	A short description of the nature of the change(s), the intent of the change(s), and the customers affected.
D	A copy of the notice provided to customers, along with an affidavit that the notice was provided according to the applicable rule(s).

**Section III. – Attestation**

**Registrant hereby attests to its compliance with pertinent entries and orders issued by the Commission.**

**AFFIDAVIT**

**Compliance with Commission Rules and Service Standards**

I am an officer/agent of CBB Carrier Services, Inc. and am authorized to make this statement on its behalf.

I attest that these tariffs comply with all applicable rules, including the Minimum Telephone Service Standards (MTSS) Pursuant to Chapter 4901:1-5 OAC for the state of Ohio. I understand that tariff notification filings do not imply Commission approval and that the Commission's rules, including the Minimum Telephone Service Standards, as modified and clarified from time to time, supersede any contradictory provisions in our tariff. We will fully comply with the rules of the state of Ohio and understand that noncompliance can result in various penalties, including the suspension of our certificate to operate within the state of Ohio.

I declare under penalty of perjury that the foregoing is true and correct.

Executed on 12-26-07 (Date) at 253 Monticello Avenue, Norfolk, VA (Location)

\*(Signature and Title) [Signature] VICE PRESIDENT 12-26-07 (Date)

*\* This affidavit is required for every tariff-affecting filing. It may be signed by counsel or an officer of the applicant, or an authorized agent of the applicant.*

**VERIFICATION**

I, JOHN S. RICKMAN verify that I have utilized the Telecommunications Application Form for Routine Proceedings provided by the Commission and that all of the information submitted here, and all additional information submitted in connection with this case, is true and correct to the best of my knowledge.

\* \*(Signature and Title) [Signature] VICE PRESIDENT 12-26-07 (Date)

*\*Verification is required for every filing. It may be signed by counsel or an officer of the applicant, or an authorized agent of the applicant.*

**Send your completed Application Form, including all required attachments as well as the required number of copies, to:**

**Public Utilities Commission of Ohio  
Attention: Docketing Division  
180 East Broad Street, Columbus, OH 43215-3793**

**Or**

**Make such filing electronically as directed in Case No 06-900-AU-WVR**

**The Public Utilities Commission of Ohio**  
**TELECOMMUNICATIONS SUPPLEMENTAL APPLICATION FORM**  
**for CARRIER CERTIFICATION**

(Effective: 09/19/2007)

(Pursuant to Case Nos. 06-1344-TP-ORD and 06-1345-TP-ORD)

**NOTE: This SUPPLEMENTAL form must be used WITH the  
TELECOMMUNICATIONS APPLICATION FORM for ROUTINE PROCEEDINGS.**

In the Matter of the Application of CBB Carrier Services, Inc.  
to Request New Operating Authority

Case No. \_\_\_\_\_ - \_\_\_\_\_ **-TP-** \_\_\_\_\_

Name of Registrant(s) CBB Carrier Services, Inc.

DBA(s) of Registrant(s) None

Address of Registrant(s) 253 Monticello Avenue, Norfolk, VA 23510

Motion for protective order included with filing? ☒ Yes ☐ No

Motion for waiver(s) filed affecting this case? ☐ Yes ☒ No [Note: waiver(s) tolls any automatic timeframe]

**List of Required Exhibits**

**Tariffs: (Include all that apply)**

☒ Interexchange Tariff<sup>1</sup>

☐ Local Tariff<sup>1</sup>

☐ Carrier-to-Carrier (Access) Tariff<sup>1</sup>

**Description of Services**

**NOTE: All Facilities-Based carriers must file an Access Tariff<sup>1</sup>.**

☐ Service provisioned via Resale

☐ Service provisioned via Facilities

☐ Both Resold and Facilities-based

☒ Description of Proposed Services

☒ Statement about the provision of  
CTS services

☒ Description of the proposed  
market area

☒ Explanation of how the proposed  
services in the proposed market  
area are in the public interest.

☒ Description of the class of customers (e.g., residence, business) that the  
applicant intends to serve

**Business Requirements**

**Evidence of Registration with:**

☒ Ohio Department of Taxation

☒ Ohio Secretary of State<sup>2</sup> &  
Certificate of Good Standing

**Documentation attesting to the applicant's financial viability, including the following:**

☒ An executive Summary describing the applicant's current financial condition, liquidity, and capital resources. Describe internally generated sources of cash and external funds available to support the applicant's operations that are the subject of this certification application.

☒ Copy of financial statements (actual and pro forma income statement and a balance sheet). Indicate if financial statements are based on a certain geographical area(s) or information in other jurisdictions

☒ Documentation to support the applicant's cash and funding sources.

**Documentation attesting to the applicant's managerial ability and corporate structure, including the following:**

☒ Documentation attesting to the applicant's technical and managerial expertise relative to the proposed service offering(s) and proposed service area

☒ List of names, addresses, and phone numbers of officers and directors, or partners.

☒ Documentation indicating the applicant's corporate structure and ownership

☒ Information regarding any similar operations in other states.

If this company has been previously certified in the State of Ohio, include that certification number \_\_\_\_\_

<sup>1</sup> Detariffed services are regulated but not required to be filed in a tariff. For purposes of Certification, all detariffed services offered must be provided as an exhibit.

<sup>2</sup> Certification from Ohio Secretary of State (domestic or foreign corporation, authorized use of fictitious name, etc.), and Certificate of Good Standing is required.

- ☐ Verification that the applicant will maintain local telephony records separate and apart from any other accounting records in accordance with the GAAP.

**Documentation attesting to the applicant's managerial ability and corporate structure (cont'd):**

- ☐ Verification of compliance with any affiliate transaction requirements

**Documentation attesting to the applicant's proposed interactions with other Carriers**

- ☐ Explanation as to whether rates are derived through (check all applicable):
- ☐ interconnection agreement ☐ retail tariffs ☐ resale tariffs
- ☐ Explanation as to which service areas company currently has an approved interconnection or resale agreement.
- ☐ A notarized affidavit accompanied by bona fide letters requesting negotiation pursuant to Sections 251 and 252 of the Telecommunications Act of 1996 and a proposed timeline for construction, interconnection, and offering of services to end users.

**Documentation attesting to the applicant's proposed interactions with Customers**

- ☒ Explanation of whether applicant intends to provide Local Services which require payment in advance of Customer receiving dial tone.
- ☐ Tariff sheet(s) listing the services and associated charges that must be paid prior to customer receiving dial tone (if applicable)
- ☒ A sample copy of the customer bill and disconnection notice the applicant plans to utilize.
- ☐ Provide a copy of any customer application form required in order to establish residential service, if applicable.
- ☐ For CLECs, List of Ohio ILEC Exchanges the applicant intends to serve  
(Use spreadsheet from: [http://www.puc.state.oh.us/puco/forms/form.cfm?doc\\_id=357](http://www.puc.state.oh.us/puco/forms/form.cfm?doc_id=357))
- ☐ If Mirroring the entire ILEC exchanges for both serving area and local calling areas, tariffs may incorporate by reference. If not mirroring the entire ILEC serving and/or local calling areas, the CLEC shall specifically define their service and local calling areas in the tariff.

**Affidavit**

I am an authorized representative of the applicant corporation \_\_\_\_\_

(Name)

and I am authorized to make this statement on its behalf. I attest that I have utilized the Telecommunications Supplemental Application Form for Carrier Certification provided by the Commission, and that all of the information submitted here, and all additional information submitted in connection with this case, is true and correct.

Executed on \_\_\_\_\_ at \_\_\_\_\_

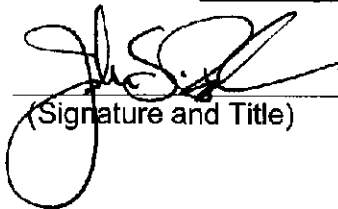
\_\_\_\_\_  
(Signature and Title)

\_\_\_\_\_  
(Date)

**Affidavit**

I am an authorized representative of CBB Carrier Services, Inc. and I am authorized to make this statement on its behalf. I attest that I have utilized the Telecommunications Supplemental Application Form for Carrier Certification provided by the Commission, and that all of the information submitted here, and all additional information submitted in connection with this case, is true and correct.

Executed on December 26, 2007 at 253 MONTICELLO AVENUE, NORFOLK, VA

 VICE PRESIDENT  
(Signature and Title)

12-26-07  
(Date)

# **EXHIBIT A**

## **CBB's Proposed Tariff**



**Tariff Schedule Applicable to  
Telecommunications Services Furnished by  
CBB Carrier Services, Inc.  
Between Points Within the State of Ohio**

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Issue date: December 26, 2007

John Rickman  
Vice President of Corporate Development  
CBB Carrier Services, Inc.  
253 Monticello Avenue  
Norfolk, VA 23510

Effective date:

Docket No.

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TARIFF FORMAT

- A. **Page Numbering** - Page numbers appear in the upper right corner of the page. Pages are numbered sequentially. However, new pages are occasionally added to the tariff. When a new page is added between pages already in effect, a decimal is added. For example, a new page added between Page 14 and 15 would be 14.1.
- B. **Page Revision Numbers** - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current page version on file with the Commission. For example, the 4th revised Page 14 cancels the 3rd revised Page 14.
- C. **Paragraph Numbering Sequence** - There are various levels of paragraph coding. Each level of coding is subservient to its next higher level:
- 2
- 2.1
- 2.1.1
- 2.1.1.1
- D. **Check Sheets** - When a tariff filing is made with the Commission, an updated Check Sheet accompanies the tariff filing. The Check Sheet lists the pages contained in the tariff, with a cross-reference to the current revision number. When new pages are added, the Check Sheet is changed to reflect the revision. An asterisk designates all revisions made in a given filing (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remain the same, just revised revision levels on some pages.) The tariff user should refer to the latest Check Sheet to find out if a particular page is the most current on file with the Commission.

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Issue date: December 26, 2007

John Rickman  
Vice President of Corporate Development  
CBB Carrier Services, Inc.  
253 Monticello Avenue  
Norfolk, VA 23510

Effective date:

Docket No.

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CHECK SHEET

Sheets 1 through 6 inclusive of this tariff are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date on the bottom of this sheet.

<u>Page</u>	<u>Number of Revision</u>
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original

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Issue date: December 26, 2007

John Rickman  
Vice President of Corporate Development  
CBB Carrier Services, Inc.  
253 Monticello Avenue  
Norfolk, VA 23510

Effective date:

Docket No.

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Issue date: December 26, 2007

John Rickman  
Vice President of Corporate Development  
CBB Carrier Services, Inc.  
253 Monticello Avenue  
Norfolk, VA 23510

Effective date:

Docket No.

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1. GENERAL

1.1 Application of the Tariff

1.1.1 The Company's service territory is the State of Ohio.

1.1.2 The Company's services are available to business customers.

1.2 Undertaking of the Company

1.2.1 To the extent provided herein, the Company undertakes to furnish communications services to business customers pursuant to the terms of this tariff in connection with one-way and two-way information transmission between points in the State of Ohio.

1.3 Services and Rates

1.3.1 General Description of Services

The Company provides Data Transport Service to Customers offered on a point-to-point basis. Each Private line Service is dedicated to the Customer and the entire usable bandwidth for each service is available to the Customer for their exclusive use.

1.3.2 Transport Services

IP-based internet access and dedicated transport over copper mediums. Company may offer Transport Services at a variety of speeds in geographic areas where Company's facilities are available, or where such services are available through other Carriers facilities at the Company's sole discretion.

1.4.3 Company Service Offerings

A complete description of the services that are offered by the Company can be found on the Company's website at [www.continentalbroadband.com](http://www.continentalbroadband.com)

1.4 Late Payment Charges

1.4.1 The Company agrees to abide by all Commission regulations governing late payment charges.

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Issue date: December 26, 2007

John Rickman  
Vice President of Corporate Development  
CBB Carrier Services, Inc.  
253 Monticello Avenue  
Norfolk, VA 23510

Effective date:

Docket No.

1.4.2 Any charges that are disputed by a Customer shall not be subject to late payment charges regardless of the outcome of the dispute.

1.4.3 The Company may consider delinquent and apply late payment charges on bills not paid within 15 days of the billing invoice date in the case of all non-residential Customers.

1.5 Customer Complaints and Billing Disputes

1.5.1 Customers may notify the carrier of billing or other disputes either orally or in writing. There is no time limit for submitting disputes.

1.5.2 Customer complaints and billing disputes that are not satisfactorily resolved may be presented by the Customer to:

The Public Utilities Commission of Ohio, from 8:00 a.m. to 5:30 p.m. weekdays at 1-800-686-7826, or 1-800-6861570 (TDD/TYY), or at [www.puco.ohio.gov](http://www.puco.ohio.gov)

The Ohio Consumer's Counsel ("OCC") represents residential utility customers in matters before the PUCO. The OCC can be contacted toll free at 1-877-742-5622 from 8:00 a.m. to 5:00 p.m. weekdays, or at [www.pickocc.org](http://www.pickocc.org).

1.5.3 The Company provides the following toll-free number (1-800-778-5075) for Customers to contact the carrier.

1.5.4 The Company will not collect attorney fees or court costs from Customers.

1.6 Customer Rights

Customers have certain rights and responsibilities under the MTSS that can be found in the appendix to Rule 4901:1-5-03 of the Administration Code.

1.7 Returned Check Charge

The charge for a returned check is \$25.

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Issue date: December 26, 2007

John Rickman  
Vice President of Corporate Development  
CBB Carrier Services, Inc.  
253 Monticello Avenue  
Norfolk, VA 23510

Effective date:

Docket No.

# **EXHIBIT B**

## **Description of Proposed Services and Statement of Public Interest**

CBB Carrier Services, Inc. ("CBB") and its subsidiaries are leading providers of data center and managed network services in the Eastern U.S. In Ohio, CBB will provide IP-based internet access and dedicated data transport over copper mediums. CBB currently provides its IP-based internet access and dedicated transport over Ethernet via copper bonding by collocating in ILEC central offices and leasing copper unbundled network elements to its customer premises.

Using Ethernet services technology, CBB will offer business customers in Ohio private data communications transport services, as well as management services of these private data networks. CBB does not intend to furnish traditional switched local or interexchange telephone services. CBB plans to offer its private data transport services state-wide and therefore requests state-wide certification.

Granting CBB the CTS certification that it seeks herein will serve the public interest. Certification will ensure that customers in Ohio have access to technologically advanced communications services and the benefit of additional competitive options. As demonstrated herein, CBB has the managerial, technical and financial qualifications necessary to provide the quality managed IP-based internet access and quality managed Ethernet delivery services that it proposes herein. CBB's parent company, Continental Broadband, has been providing competitive telecommunications services for over seven (7) years. Through its proven success and investment in its own business, Continental Broadband has grown into a group of businesses that serve customers through eight (8) data centers in seven (7) major markets. It will bring this technical experience and commitment to quality customer service to its business customers in Ohio through CBB.

# **EXHIBIT C**

**Notice Letter to the Ohio Department of Taxation**



253 Monticello Avenue  
Suite 200  
Norfolk, Virginia 23510-2522  
(757) 222-5300 phone  
(757) 222-5314 fax

November 6, 2007

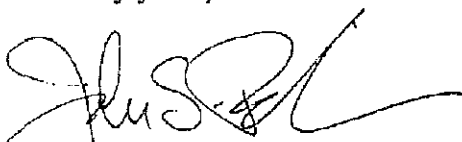
Mr. Keith L. Smith  
Tax Agent  
Ohio Department of Taxation  
Personal Property Tax Division  
30 E. Broad Street, 21<sup>st</sup> Floor  
Columbus, OH 43216-0530

Dear Mr. Smith:

In follow up to my voicemail message to you, CBB Carrier Services, Inc. has not completed the application process to operate as a Competitive Telecommunications Service (CTS) provider. As of today, we have not yet commenced operations in Ohio, nor do we hold any assets in Ohio.

We hope to receive approval from the Ohio Public Utility Commission to operate as a CTS provider in early 2008 and commence operations in Ohio shortly thereafter. If you have any questions or need additional information, please contact me at (757) 222-5303.

Sincerely yours,



John S. Rickman  
Vice President  
CBB Carrier Services, Inc.



# **EXHIBIT D**

## **Ohio Secretary of State Certification**

**United States of America  
State of Ohio  
Office of the Secretary of State**

*I, Jennifer Brunner, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show CBB CARRIER SERVICES, INC., a Virginia corporation, having qualified to do business within the State of Ohio on November 21, 2005 under License No. 1582964 is currently in GOOD STANDING upon the records of this office.*



*Witness my hand and the seal of the  
Secretary of State at Columbus, Ohio  
this 16th day of November, A.D. 2007*

A handwritten signature in cursive script, appearing to read "Jennifer Brunner".

Ohio Secretary of State

Validation Number: V2007320N4D627

# **EXHIBIT E**

## **CBB CARRIER SERVICES, INC.**

### **OFFICER AND SENIOR MANAGEMENT**

#### **BIOGRAPHICAL INFORMATION**

**Chairman, Charles L. Watkins:** Charlie Watkins serves as Chairman of Continental Broadband, Inc. a wholly-owned unit of Landmark Communications, Inc. Continental Broadband, headquartered in Norfolk, VA., serves business customers in several U.S. Cities with internet access and related data services. Watkins previously served as Vice President of Corporate Development and New Ventures for Landmark Communications, Inc. where he was responsible for identifying and starting new businesses for Landmark Communications, which is headquartered in Norfolk, VA. It was during this time (2000) that he, along with Owen Griffin, Continental Broadband's Chief Executive Officer, founded Continental Broadband.

Prior to joining Landmark, Watkins served as President and Chief Executive Officer of two technical services companies - one which he started with a partner, and another which was a wholly-owned subsidiary of Duke Energy in Charlotte, NC. In addition to some international experience, he has served as Chief Financial Officer of a medium sized business and has 15 years of experience in mergers and acquisitions, operations, marketing and management of technical services companies. Prior to entering the business world, Watkins served as a nuclear-trained U.S. naval officer.

Watkins holds a Bachelors degree in Mechanical Engineering from the U.S. Naval Academy and a Masters in Business Administration from the College of William and Mary in Virginia.

**President & Chief Executive Officer, Owen Griffin:** 10 years of experience in the Telecommunications Technology industry. Mr. Griffin is responsible for the operating performance of Continental Broadband's multiple local market operations. Before co-founding Continental Broadband in 2000 he served as New Ventures Director for Landmark Communications. In that position, Mr. Griffin was responsible for evaluating various technology and Internet related investment opportunities. He was also responsible for a company wide broadband study that eventually led to the formation of Continental Broadband.

Prior to entering the technology industry, Mr. Griffin worked in the public accounting as a Tax Specialist for then Price Waterhouse. Mr. Griffin was responsible for completing corporate tax compliance, research and strategic analysis for large southeastern companies. Mr. Griffin earned an MBA, a Masters in Taxation and a BS in Accounting from the University of Virginia. He was licensed as a Certified Public Accountant in North Carolina in 1996.

**Vice President of Corporate Development, John Rickman:** Over 13 years of financial management experience. Mr. Rickman is responsible for the accounting, treasury, financial planning, and local market M&A functions at Continental Broadband. Before joining Continental Broadband in 2003, he served as New Ventures Director for Landmark Communications. At Landmark, Mr. Rickman was responsible for evaluating various

investment opportunities in the technology and communication sectors. He also played a leading role in launching a new venture in the open source software space. Prior to joining Landmark, Mr. Rickman held management positions at General Motors in their global treasury office and at J.P. Morgan Chase, where he worked on a variety of M&A, equity and debt financing transactions. Mr. Rickman earned an MBA and a BS in Mechanical Engineering from the University of Virginia.

**General Manager, Shawn M. McGorry:** Over 23 years of experience in the Telecommunications/Technology industry. Before joining what is now Continental Broadband, Inc. in December of 2003 he served as COO of Stargate.net, Inc. since February of 1997. He helped build Stargate from 15 employees and an annual revenue run of less than \$1 Million dollars, to a peak of 400 employees and an annual revenue run rate of nearly \$40 Million in less than 5 years. Stargate achieved its rapid growth via a combined organic & acquisition oriented strategy. Over the years, Stargate earned dozens of industry accolades, including recognition as one of the nations top 20 Internet Service Providers and the nations fastest growing Inner City Company, by INC Magazine.

Prior to entering the Internet industry, Mr. McGorry spent 16 years with TeleCommunications Inc. (TCI), (which became AT&T Broadband in 1999 and then sold to Comcast Communications in 2002). From 1994 to 1997, (prior to resigning TCI to join Stargate), Mr. McGorry served as the General Manager for TCI of Western Pennsylvania, TCI's largest single operating unit and at that time, the nation's largest consolidated, cable television system. As TCI's top local official, he managed four (4) field operations and a call center serving over 440,000 cable television subscribers, with over 600 employees and contractual relationships with 172 municipalities. In 1996, he was honored as "System Operator of the Year," by the Pennsylvania Cable and Telecommunications Association. Prior to the GM position, he worked through the TCI organization in various operations and marketing capacities (Director of Operations, State and Area Marketing Manager, and Special Projects Manager to name a few).

**Chief Technical Officer, Kenneth L. Hill:** Over 25 years background in voice and data operations, network engineering and information technology. Before joining what is now Continental Broadband, Inc., Mr. Hill was Senior VP of Operations with Stargate. Prior to joining Stargate Mr. Hill was associated with RSL COM as Executive Director of U.S. Operations. His experience includes employment with Westinghouse Electric Corporation, Fujitsu Business Communications Systems and GTE. Ken has an extensive Ken holds a bachelor's degree in professional studies and an associate's degree in business management from Duquesne University in Pittsburgh.

**Director of Network Engineering & Operations, Timothy K. Gallagher:** Over 11 years experience in high speed networking and internet technologies. At Continental Broadband, Mr. Gallagher is responsible for the day to day operations of the network, telecommunication facilities, capacity planning, and integration projects. Before joining Continental Broadband, Mr. Gallagher was a member of the Expedient engineering team, serving in various roles including Network Engineer and Regional Operations Manager. Prior to joining Expedient, Mr. Gallagher was the Director of Network & System Operations at Multiverse Inc and principal

consultant at GT Networks. Mr. Gallagher attended Cleveland State University and holds high level industry certifications from Cisco Systems and Juniper Networks.

**Network Architect, Dan Pregman:** Over 10 years experience in design and operation of Internet Service Provider and campus network infrastructure. Before joining Continental Broadband, Mr. Pregman served in as the Network Architect for Expedient. Prior to Expedient, Mr. Pregman served in both operational and development roles at Sockeye Networks and eDial Inc, a division of Alcatel.

# **EXHIBIT F**

## **CBB CARRIER SERVICES, INC.**

### **OFFICERS**

Charles L. Watkins - President

Owen D. Griffin – Vice President

Guy R. Friddell, III - Secretary

### **DIRECTORS**

Guy R. Friddell, III

CBB's Officers and Directors can be reached at its main corporate office,  
253 Monticello Avenue, Norfolk, VA 23510.

## **EXHIBIT G**

### **Information Concerning Similar Operations in Other States**

FLORIDA

ILLINOIS (NOT CURRENTLY ACTIVE)

MARYLAND

MASSACHUSETTS

PENNSYLVANIA

VIRGINIA (NOT CURRENTLY ACTIVE)



# **EXHIBIT H**

## **CBB Sample Invoice and Customer Notice of Discontinuance**

CBB Carrier Services  
253 Monticello Avenue  
Suite 200  
Norfolk, VA 23510-2522

Dear Customer:

The accounts noted are now overdue in the amount of \$XXXX.XX. This notice serves as formal notification that, effective thirty (30) days from the date of this notice, CBB Carrier Services will refuse you additional application for Service, refuse to complete any pending orders and discontinue provisioning of Service already in effect on the above named account(s).

If we do not hear from you or payment is not received, Service will be disconnected without further notice. When Service is discontinued, all applicable charges, including termination and late payment charges become due. If Service is reconnected, a new service request, with standard installation intervals, will be required. Additionally, all applicable installation charges will apply.

All payments must be mailed directly to the following address:

CBB Carrier Service  
253 Monticello Avenue  
Suite 200  
Norfolk, VA 23510-2522

In order to re-establish Service, all past due charges would require payment in full and the normal waiting interval to secure facilities to provide service would apply.

Bill Date	Invoice Number	PO Number	Account Number	Payment Due	Amount Due	Amount Enclosed
Nov. 1, 2007				Nov. 16, 2007	\$ 754.25	\$

Sample Customer  
Attention: Accounts Payable  
123 Main Street  
Cleveland, Ohio 44103  
USA

CBB Carrier Services  
P. O. Box 951841  
Cleveland, Ohio 44193-0020

Phone: (412) 316-7827  
Fax: (412) 316-7899

Bill Date	Invoice Number	PO Number	Account Number	Payment Due	Amount Due	Amount Enclosed
Nov. 1, 2007				Nov. 16, 2007	\$ 754.25	\$

Event Details		
Date	Rate Description	Total
Nov. 01, 2007	Ethernet Anywhere 5 Mbps EA	\$ 700.00
Nov. 01, 2007	Ohio Sales Tax (Cuyahoga) Tax Collection (Ohio) - Cuyahoga	\$ 54.25

Account Summary	
Balances	Total
Previous Balance	\$ 0.00
Subordinate Accounts	\$ 0.00
Current Balance	\$ 754.25
<b>Total Balance Due</b>	<b>\$ 754.25</b>

**Please remit the top portion of this invoice with your payment and  
make checks payable to CBB Carrier Services.**

Please contact our billing department if you have any questions or complaints concerning your invoice.

You can reach us by calling (412) 316-7827 (Please select option #3).

If your complaint is not resolved after you have called CBB Carrier Services, or for general utility information, residential and business customers may call the Public Utility Commission of Ohio (PUCO), Toll Free at 1 (800) 686-7826 or for TDD/TTY Toll Free 1 (800) 686-1570 from 8:00 a.m. to 5:30 p.m. weekdays, or visit [www.puco.ohio.gov](http://www.puco.ohio.gov)

# **EXHIBIT I**

Documentation attesting to CBB's financial viability has been provided under seal.

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**CONFIDENTIAL –  
FILED UNDER SEAL**