

### **Ohio Hospital Association**

Pursuant to the Commission’s November 21, 2017 Opinion & Order in Case No 16-0743-EL-POR, the FirstEnergy Ohio Operating Companies (“Companies”) were directed to review with PUCO Staff what impacts, if any, the termination of the Ohio Hospital Association (“OHA”) as a program Administrator, as established in Docket 09-553, had on the Companies’ program offerings and energy savings results, and to include such findings in this annual report. The Companies and PUCO Staff met on April 24, 2018 to discuss preliminary program results from the healthcare sector.

The FirstEnergy Companies utilize Sodexo as an implementation contractor for its Ohio C&I programs. Sodexo specifically targets the healthcare industry segment through scheduled visits to hospital and medical facilities, works with FirstEnergy customer account representatives to reach out to appropriate facilities managers, communicates program opportunities, and in many cases, provides technical support to project applications. Sodexo and FirstEnergy provide healthcare industry specific literature to help market the programs and inform customers.

In 2017, the Companies received approximately 130 applications associated with the medical industry through its Commercial & Industrial and Mercantile programs. This represented approximately 20,300,000 kWh of energy savings, and over \$1.350 million in incentives. In addition, the Companies continue to work with the OHA in service to this important segment by providing the OHA with data supporting the OHA’s EnergyStar benchmarking program.

As detailed above, termination of the OHA as an Administrator has not had a negative impact on the healthcare segment’s market awareness, education, or participation in the Companies’ energy efficiency programs. The Companies’ healthcare customers continue to receive educational outreach and other support, and continue to be active participants in program offerings.