

Application to Commit Energy
Efficiency/Peak Demand
Reduction Programs
(Mercantile Customers Only)

Case No.: <u>16-2173-EL-EEC</u>

Mercantile Customer: **OPW Corp**

Electric Utility: **Duke Energy**

Program Title or

Fluorescent to LED Lighting Replacement

Description:

Rule 4901:1-39-05(F), Ohio Administrative Code (O.A.C.), permits a mercantile customer to file, either individually or jointly with an electric utility, an application to commit the customer's existing demand reduction, demand response, and energy efficiency programs for integration with the electric utility's programs. The following application form is to be used by mercantile customers, either individually or jointly with their electric utility, to apply for commitment of such programs in accordance with the Commission's pilot program established in Case No. <u>10-834-EL-POR</u>

Completed applications requesting the cash rebate reasonable arrangement option (Option 1) in lieu of an exemption from the electric utility's energy efficiency and demand reduction (EEDR) rider will be automatically approved on the sixty-first calendar day after filing, unless the Commission, or an attorney examiner, suspends or denies the application prior to that time. Completed applications requesting the exemption from the EEDR rider (Option 2) will also qualify for the 60-day automatic approval so long as the exemption period does not exceed 24 months. Rider exemptions for periods of more than 24 months will be reviewed by the Commission Staff and are only approved up the issuance of a Commission order.

Complete a separate application for each customer program. Projects undertaken by a customer as a single program at a single location or at various locations within the same service territory should be submitted together as a single program filing, when possible. Check all boxes that are applicable to your program. For each box checked, be sure to complete all subparts of the question, and provide all requested additional information. Submittal of incomplete applications may result in a suspension of the automatic approval process or denial of the application.

Any confidential or trade secret information may be submitted to Staff on disc or via email at <u>ee-pdr@puc.state.oh.us</u>.

Section 1: Mercantile Customer Information

Name: OPW Corp

Principal address: 9393 Princeton Glendale Rd.

West Chester, OH 45011

Address of facility for which this energy efficiency program applies:

9393 Princeton Glendale Rd. West Chester, OH 45011

Name and telephone number for responses to questions:

Andrew Taylor, (317) 838-2096

Electricity use by the customer (check the box(es) that apply):

- ✓ The customer uses more than seven hundred thousand kilowatt hours per year at the above facility. (**Refer to Appendix A for documentation**.)
- ☐ The customer is part of a national account involving multiple facilities in one or more states. (Please attach documentation.)

Section 2: Application Information

- A) The customer is filing this application (choose which applies):
 - □ Individually, without electric utility participation.
 - ✓ Jointly with the electric utility.
- B) The electric utility is: **Duke Energy**
- C) The customer is offering to commit (check any that apply):
 - □ Energy savings from the customer's energy efficiency program. (Complete Sections 3, 5, 6, and 7.)
 - □ Capacity savings from the customer's demand response/demand reduction program. (Complete Sections 4, 5, 6, and 7.)
 - ✓ Both the energy savings and the capacity savings from the customer's energy efficiency program. (Complete all sections of the Application.)

Section 3: Energy Efficiency Programs

A)	The	customer's energy efficiency program involves (check those that apply):
	✓	Early replacement of fully functioning equipment with new equipment (Provide the date on which the customer replaced fully functioning equipment, and the date on which the customer would have replaced such equipment if it had not been replaced early. Please include a brief explanation for how the customer determined this future replacement date (or, if not known, please explain why this is not known)).

Replaced numerous T12 and T8 fluorescent fixtures in company headquarters with LED lamps.

Installation of new equipment to replace equipment that needed to be replaced The customer installed new equipment on the following date(s):
·
Installation of new equipment for new construction or facility expansion. The customer installed new equipment on the following date(s):

- Behavioral or operational improvement.
- B) Energy savings achieved/to be achieved by the energy efficiency program:
 - 1) If you checked the box indicating that the project involves the early replacement of fully functioning equipment replaced with new equipment, then calculate the annual savings [(kWh used by the original equipment) - (kWh used by new equipment) = (kWh per year saved)]. Please attach your calculations and record the results below:

Annual savings: 727,562 kWh Refer to Appendix B for calculations and supporting document

2) If you checked the box indicating that the customer installed new equipment to replace equipment that needed to be replaced, then calculate the annual savings [(kWh used by less efficient new equipment) - (kWh used by the higher efficiency new equipment) = (kWh per year saved)]. Please attach your calculations and record the results below:

Annual savings: _	kWh
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Please describe any less efficient new equipment that was rejected in favor of the more efficient new equipment.

3)	If you checked the box indicating that the project involves equipment for new construction or facility expansion, then calculate the annual savings [(kWh used by less efficient new equipment) – (kWh used by higher efficiency new equipment) = (kWh per year saved)]. Please attach your calculations and record the results below:
	Annual savings:kWh
	Please describe the less efficient new equipment that was rejected in favor of the more efficient new equipment.
4)	If you checked the box indicating that the project involves behavioral or operational improvements, provide a description of how the annual savings were determined. Annual savings:kWh

Section 4: Demand Reduction/Demand Response Programs

- A) The customer's program involves (check the one that applies):
 - ✓ Coincident peak-demand savings from the customer's energy efficiency program.
 - Actual peak-demand reduction. (Attach a description and documentation of the peak-demand reduction.)
 - □ Potential peak-demand reduction (check the one that applies):
 - ☐ The customer's peak-demand reduction program meets the requirements to be counted as a capacity resource under a tariff of a regional transmission organization (RTO) approved by the Federal Energy Regulatory Commission.
 - The customer's peak-demand reduction program meets the requirements to be counted as a capacity resource under a program that is equivalent to an RTO program, which has been approved by the Public Utilities Commission of Ohio.
- B) On what date did the customer initiate its demand reduction program?

The LED lighting was installed in April 2016.

C) What is the peak demand reduction achieved or capable of being achieved (show calculations through which this was determined):

117 kW

Refer to Appendix B for calculations and supporting documentation.

Section 5: Request for Cash Rebate Reasonable Arrangement (Option 1) or Exemption from Rider (Option 2)

Under this section, check the box that applies and fill in all blanks relating to that choice.

app		. All	2 is selected, the application will not qualify for the 60-day automatic applications, however, will be considered on a timely basis by the					
A)	The	custon	ner is applying for:					
	✓	Optio	on 1: A cash rebate reasonable arrangement.					
	OR							
		_	on 2: An exemption from the energy efficiency cost recovery anism implemented by the electric utility.					
	OR							
		Comr	nitment payment					
B)	The	value	of the option that the customer is seeking is:					
	Option 1:		A cash rebate reasonable arrangement, which is the lesser of (show both amounts):					
			✓ A cash rebate of \$30,654. Refer to Appendix C for documentation. (Rebate shall not exceed 50% project cost.					
	Option 2:		An exemption from payment of the electric utility's energy efficiency/peak demand reduction rider.					
			 An exemption from payment of the electric utility's energy efficiency/peak demand reduction rider for months (not to exceed 24 months). (Attach calculations showing how this time period was determined.) 					
			OR					
			□ A commitment payment valued at no more than \$ (Attach documentation and					

calculations showing how this payment amount was determined.)

OR

Ongoing exemption from payment of the electric utility's energy efficiency/peak demand reduction rider for an initial period of 24 months because this program is part of the customer's ongoing efficiency program. (Attach documentation that establishes the ongoing nature of the program.) In order to continue the exemption beyond the initial 24 month period, the customer will need to provide a future application establishing additional energy savings and the continuance of the organization's energy efficiency program.)

Section 6: Cost Effectiveness

The program is cost effective because it has a benefit/cost ratio greater than 1 using the (choose which applies):

Total Resource Cost (TRC) Test.	The calculated TRC value is:	
(Continue to Subsection 1, then ski	ip Subsection 2)	

	Subsection 2.) Refer to Appendix D for calculations and supporting documents.
√	Utility Cost Test (UCT). The calculated UCT value is 17.19 (Skip to

Subsection 1: TRC Test Used (please fill in all blanks).

The TRC value of the program is calculated by dividing the value of our avoided supply costs (generation capacity, energy, and any transmission or distribution) by the sum of our program overhead and installation costs and any incremental measure costs paid by either the customer or the electric utility.

The electric utility's avoided supply costs were	
Our program costs were	
The incremental measure costs were .	

Subsection 2: UCT Used (please fill in all blanks).

We calculated the UCT value of our program by dividing the value of our avoided supply costs (capacity and energy) by the costs to our electric utility (including administrative costs and incentives paid or rider exemption costs) to obtain our commitment.

Our avoided supply costs were \$692,954.

The utility's program costs were \$9,662.

The utility's incentive costs/rebate costs were \$30,654.

Refer to Appendix D for calculations and supporting documents.

Section 7: Additional Information

Please attach the following supporting documentation to this application:

Narrative description of the program including, but not limited to, make, model, and year of any installed and replaced equipment.

A copy of the formal declaration or agreement that commits the program or measure to the electric utility, including:

- 1) any confidentiality requirements associated with the agreement;
- 2) a description of any consequences of noncompliance with the terms of the commitment;
- 3) a description of coordination requirements between the customer and the electric utility with regard to peak demand reduction;
- 4) permission by the customer to the electric utility and Commission staff and consultants to measure and verify energy savings and/or peak-demand reductions resulting from your program; and,
- 5) a commitment by the customer to provide an annual report on your energy savings and electric utility peak-demand reductions achieved.

Refer to Offer Letter following this application

A description of all methodologies, protocols, and practices used or proposed to be used in measuring and verifying program results. Additionally, identify and explain all deviations from any program measurement and verification guidelines that may be published by the Commission.

98700677		
O P W CORP		
9393 PRINCETON GLENDALE RD		
WEST CHESTER OH 45011-9707		
Date	Days	Actual KWH
06/22/2016	32	307,675
05/23/2016	29	254,799
04/22/2016	30	239,232
03/23/2016	29	244,885
02/23/2016	31	298,651
01/25/2016	32	269,025
12/23/2015	33	291,657
11/23/2015	29	259,288
10/23/2015	29	290,821
09/23/2015	33	347,884
08/24/2015	29	338,986
08/03/2015	32	352,898
Total		3,495,801

	Basel	ine Used		Post Project Actual					Savings
			Summer			Summer		Annual	Summer
	Description	Annual kWh	Coincident kW	Description	Annual kWh	Coincident kW	Hours of Operation	kWh	Coincident kW
ECM - 1	(4) 8'2LT12 Fixtures	3,195	0.5	(4) 4'2L 19w LED Tube Fixtures	948	0.2	6,240	2,247	0.4
ECM - 2	(21) 4'4LT12 Fixtures	18,870	3.0	(21) 4'4L 19w LED Tube Fixtures	12,449	2.0	6,240	6,421	1.0
ECM - 3	(50) 4'4LT8 Fixtures	17,472	5.6	(50) 4'4L 19w LED Tube Fixtures	14,820	4.8	3,120	2,652	0.9
ECM - 4	(121) 4'4LT8 Fixtures	84,564	13.6	(97) 4'2L 19w LED Tube Fixtures	23,001	3.7	6,240	61,563	9.9
ECM - 5	(425) 4'6LT8 Fixtures	586,092	93.9	(425) 4'6L 18w LED Tube Fixtures	367,302	58.9	6,240	218,790	35.1
ECM - 6	(212) 4'8LT5HO Fixtures	619,108	99.2	(212) 4'6L 18w LED Tube Fixtures	183,219	29.4	6,240	435,889	69.9
Notes:	Energy consumption baselin	e, demand base	line and post pro	ject energy consumption basis are outlined in the following pa	ages.				
After cons	sideration of line losses, total e	nergy savings a	re 756,504 kWh	and 125 summer coincident kW. These values may also ref	lect minor DSMore	modeling softwa	are rounding error.		

Appendix C -Cash Rebate Calculation

OPW Corp LED Tube Retrofit

Measure	Quantity	Cash Rebate Rate	Cash Rebate
(4) 8'2LT12 Retrofit w/ (4) 4'2L 19w LED Lamps	4	50% of incentive that would be offered by the Smart \$aver Custom program	\$96
(21) 4'4LT12 Retrofit w/ (21) 4'4L 19w LED Lamps	21	50% of incentive that would be offered by the Smart \$aver Custom program	\$273
(50) 4'4LT8 Retrofit w/ (50) 4'4L 19w LED Lamps	1	50% of incentive that would be offered by the Smart \$aver Custom program	\$2,553
(121) 4'4LT8 Retrofit w/ (97) 4'2L 19w LED Lamps	50	50% of incentive that would be offered by the Smart \$aver Custom program	\$150
(425) 4'6LT8 Retrofit w/ (425) 4'6L 18w LED Lamps	425	50% of incentive that would be offered by the Smart \$aver Custom program	\$9,350
(212) 4'8LT5HO Retrofit w/ (212) 4'6L 18w LED Lamps	212	50% of incentive that would be offered by the Smart \$aver Custom program	\$18,232
			\$30,654

Appendix D -UCT Value

OPW Corp LED Tube Retrofit

Measure	Total Avoided Cost	Program Cost	Incentive	Quantity	Measure UCT
(4) 8'2LT12 Retrofit w/ (4) 4'2L 19w LED Lamps	\$2,439	\$30	\$96	4	19.38
(21) 4'4LT12 Retrofit w/ (21) 4'4L 19w LED Lamps	\$6,972	\$85	\$273	21	19.46
(50) 4'4LT8 Retrofit w/ (50) 4'4L 19w LED Lamps	\$66,844	\$818	\$2,553	1	19.83
(121) 4'4LT8 Retrofit w/ (97) 4'2L 19w LED Lamps	\$3,997	\$35	\$150	50	21.58
(425) 4'6LT8 Retrofit w/ (425) 4'6L 18w LED Lamps	\$204,762	\$2,906	\$9,350	425	16.71
(212) 4'8LT5HO Retrofit w/ (212) 4'6L 18w LED Lamps	\$407,941	\$5,789	\$18,232	212	16.98
Totals	\$692,954	\$9,662	\$30,654	713	

Total Avoided Supply Costs \$692,954

Total Program Costs \$9,662

Total Incentive \$30,654

Aggregate Application UCT 17.19



Ohio Mercantile Self Direct Program

Application Guide & Cover Sheet

Questions? Call 1-866-380-9580 or visit www.duke-energy.com.

proof of payment, ener		and spec sheets to Self	e or Custom applications, Direct@Duke-
multiple locations are e	eligible for the Mercantil	st 700,000 kWh annually le Self Direct program. In nt with 700,000 kWh annu	
Please list Duke Energ		ow (attach listing of multi	iple accounts and/or
Account Number	Annual Usage	Account Number	Annual Usage
98700677010	>700,000 kWh		
received a Duke Energy Prescriptive measures Energy and have not p Self Direct Program rul in nature under the Sm	y Smart \$aver® Custor that were installed mor reviously received a Du es allow for, though do art \$aver program to be	e evaluated using the Cu	ebates are applicable to ubmission to Duke ebate. ects that are Prescriptive stom process in the Self
	. Apply for Self Direct p	guide to determine whic projects using the approp	oriate application forms in
Self Direct Program rul to receive rebates.	es also allow for behav	iorally based and/or no c	ost and low cost projects
Please check each box All sections of appropriate application(s) are	to indicate completion. Proof of payment.*	/inclusion of the following Manufacturer's Spec sheets	program requirements: Energy model/calculations and detailed inputs for

completed

Custom applications

^{*}If a single payment record is intended to demonstrate the costs of both Prescriptive & Custom projects, please include an additional document with an estimated breakout of costs for each Prescriptive and Custom energy conservation measure.

^{**}Behavioral energy efficiency and demand reduction projects must be both measurable and verifiable. Provide justification with your application. Rebates for such projects may be small in magnitude.



Application Type	Prescriptive Measures with Optional Custom Processing		
Heating & Cooling and Window Films, Programmable Thermostats, &	☐ Energy Star Window/Sleeve/Room AC ☐ Central Air Unit	☐ Air Source Heat Pump Water Heater	
Guest Room Energy Management Systems	☐ Setback/Programmable Thermostat ☐ Guestroom Energy Management Control	☐ Window Film	
Chillers	☐ Air Cooled Chiller	☐ Water Cooled Chiller	
Motors, Pumps and Variable Frequency Drives (VFDs)	☐ VFD – Applied to Process Pump ☐ VFD – Applied to HVAC Pump	☐ VFD – applied to HVAC Fan	
Food Service	☐ ENERGY STAR Hot Food Holding Cabinet ☐ Night Covers for Display ☐ ECM Cooler, Freezer, and Display Case Motors ☐ ENERGY STAR Solid or Glass Door Reach-in Freezer of	☐ Anti-Sweat Heater Control ☐ Cooking Equipment ☐ ENERGY STAR ICE MACHINE or Refrigerator	
Process Equipment	☐ Engineered Nozzle – COMPRESSED AIR ☐ Air compressor equipped with VFD	☐ Pellet Dryer Duct Insulation	
Chiller Tune-ups	☐ Air cooled chiller tune-up	☐ Water cooled chiller tune-up	

Please indicate above any Prescriptive energy conservation measures to be evaluated through the Custom process. Only Prescriptive measures listed above are eligible for this option. To receive a Self Direct Custom rebate, a detailed analysis of pre-project and post-project energy usage and project costs must be included in the application.

Although some Self Direct Prescriptive measures are eligible for evaluation through Custom processes, such an approach may not be most effective for certain measures.



Proposed energy efficiency measures may be eligible for Self-Direct Custom rebates if they clearly reduce electrical consumption and/or demand as compared to the appropriate baseline.

Before you complete this application, please note the following important criteria:

- Submitting this application does not guarantee a rebate will be approved.
- · Rebates are based on electricity conservation only.
- Electric demand and/or energy reductions must be well documented with auditable calculations.
- Incomplete applications cannot be reviewed; all fields are required.

Refer to the complete list of Instructions and Disclaimers, beginning on page 6.

Notes on the Application Process

If you have any questions concerning how to complete any portion of the application or what supplementary information is required, please contact your Duke Energy Ohio, Inc account manager or the Duke Energy Self Direct team at 1-866-380-9580.

Every application must include calculations of the baseline electrical usage and the electrical usage of the proposed high-efficiency equipment/system. These calculations are performed and submitted by the Duke Energy Ohio customer, or your designated equipment vendor / engineer. Application Part 2 worksheets and page 6 of this application contain additional guidance on acceptable calculations. *Complex or unique projects may require the use, at the applicant's expense, of modeling software.* Please contact the Duke Energy Self Direct team with questions about these requirements.

If you do not receive an acknowledgement email within 1 day of submitting an application via online, email, or fax, please call 1-866-380-9580. The acknowledgement email will provide with an estimated response time based on an initial assessment of your application. The application review may include some communication to resolve any questions about the project or to request additional information. Applications that are received complete without missing information have a faster review time.

There are two ways to submit your completed application form and excel worksheets.

Email: Complete, sign, scan and send this application form and attachments to: <u>SelfDirect@duke-energy.com</u> (Note attachment size limit is applicable)

Fax: 513-629-5572



1. Contact Information (Required)

Duke Energy Cu	ustomer Contact	Information						
Company Name	mpany Name OPW Corporation							
Address	9393 Pricetone (Glendale Rd						4,00
City	Hamilton		State	ОН		Zip Co	de	45015
Project Contact	Greg Pearson							
Title					,			
Office Phone	513-870-3133	Mobile Phone			Fax			- 10
E-mail Address	gpearson@opw-fc.	.com					···	
Equipment Vend	or / Contractor /	Architect / Engi	neer Co	ntact Info	ormati	on		
Company Name	Sylvania Lighti	ing Services		9.0				
Address	692 St Blaise Rd	1						
City	Gallatin		State	TN	Zip (Code	370)66
Project Contact	☐ Mr. ☒ Ms							
Title	Rebate Specialis	st						
Office Phone	704-919-7418	Mobile Phone			Fax			
E-mail Address	renee.watson@syl	vania.com						
Who is the primary	y point of contact f	for technical ques	stions?1	Renee	Watsor	1		
Payment Informa	tion							-
Payment Information If an incentive is awarded, who should receive payment? ²								
☐ Customer								
I hereby authorize payment of incentive directly to the vendor:								
Customer Signature Lace Date 6 / 6 / 2016 (mm/dd/yyyy)								
Tax ID Number for Payee (provide W-9)								
Mailing Address for Payee (if different from above) Sylvania Lighting Services Attn: N Burgin-OPW								
Street 13350 Gregg St, Ste 101								
City	Poway		State	CA	Zin C	abo:	920	064

¹ Note that if the vendor is the primary point of contact, the customer will still be copied on all application correspondence. If the customer does not wish to be copied, the customer must provide a signed waiver indicating an entity acting as agent for the customer. Duke Energy does not act as agent.

² If payment is to be made to an entity other than the Duke Energy account holder or the vendor, a payment waiver is required and will be provided for customer signature.

³ If an outside agent is acting on behalf of the Duke Energy customer of record, a letter of authorization on customer letterhead and signed by an authorized employee of the customer must be provided.



2. Project Information (Required)

A.	Please indicate project type: New Construction Expansion at an existing facility (existing Duke Energy account number) Replacing equipment due to equipment failure
	Replacing equipment that is estimated to have remaining useful life of 2 years or less Replacing equipment that is estimated to have remaining useful life of more than 2 years Behavioral, operational and/or procedural programs/projects
B.	Please describe your project, or attach a detailed project description that describes the project. Retrofitting F32T8 fixters with LED19T8 or LED15T8 Kits and delamping most.
C.	When did you start and complete implementation? Start date 12/016 (mm/yyyy) End date 4/2016 (mm/yyyy)
D.	Are you also applying for Self-Direct Prescriptive rebates and, if so, which one(s) ⁴ ?
E.	Please indicate which worksheet(s) you are submitting for this application (check all that apply): Lighting Variable Frequency Drive (VFD) Compressed Air Energy Management System (EMS) General (for projects not easily submitted using one of the above worksheets)
F.	List all assumptions about the baseline and proposed equipment energy use and operation schedule, or attach a document listing that information. Attach specification sheets for all proposed new equipment. Attached Room-by-Room for all custom retrofit measures. Attached cut sheet for all proposed new equipment.
G.	Attach a supplier or contractor estimate, engineer's cost estimate, and/or other equivalent information documenting the Implementation Cost for each project listed in your application. Does the Implementation Cost include any internal labor ⁵ ? NO If yes, please specify which costs are internal labor.

⁴ If your project involves some equipment that is eligible for prescriptive rebates and some equipment that is likely eligible for custom rebates, and if it is feasible to separate the equipment for the energy analysis, then the equipment will be evaluated separately. If it is not feasible to separate the equipment for analysis, then the equipment will be evaluated together in the custom application.

⁵ Internal labor costs cannot be counted in the Incremental Project Cost for purposes of analysis.



3. Signature

(Required – must be signed by Duke Energy customer)

Customer Consent to Release of Personal Information

I, (insert name) Greg Pearson, do hereby consent to Duke Energy disclosing my Duke Energy Ohio, Inc Account Number and Federal Tax ID Number to its subcontractors solely for the purpose of administering Duke Energy Ohio's Mercantile Self-Direct Program. I understand that such subcontractors are contractually bound to otherwise maintain my Duke Energy Ohio, Inc Account Number and Federal Tax ID Number in the strictest of confidence.

I realize that under the rules and regulations of the public utilities commission, I may refuse to allow Duke Energy Ohio, Inc to release the information set forth above. By my signature, I freely give Duke Energy Ohio, Inc permission to release the information designated above.

Application Signature

I certify that I meet the eligibility requirements of the Duke Energy Ohio, Inc Mercantile Self Direct Custom Rebates Program and that all information provided within this application is correct to the best of my knowledge. I agree to the terms and conditions set forth for this program. I certify that the numbers, energy savings, and responses shown on this form are correct. Further, I certify that the taxpayer identification number is current and correct. I am not subject to backup withholding because: (a) I am exempt from backup withholding; or (b) I have not been notified by the IRS that I am subject to backup withholding as a result of a failure to report all interest or dividends; or (c) the IRS has notified me that I am no longer subject to backup withholding. Tam a U.S. citizen (includes a U.S. resident alien).

Duke Energy Ohio, Inc Customer Signature

Print Name Greg Pearson

Date __6-6-16



Checklist for completing the Application

INCOMPLETE APPLICATIONS WILL RESULT IN DELAYS IN DUKE ENERGY PROCESSING YOUR APPLICATION AND NOTIFYING YOU CONCERNING AY REBATES. Before submitting the application and the required supplementary information, use the following checklist to ensure that your application is complete and the information in the application is accurate. (Note: this checklist is for your use only – do not submit this checklist with your application)

Section No. & Title	Have You:
1. Contact	Completed the contact information for the Duke Energy customer?
Information	Completed the contact information for the equipment vendor / project engineer that can answer questions about the technical aspects of the
	project, if that is a different person than above?
2. Project	Answered the questions A-G, including providing a description of your
Information	project. Solution in the lighting of the ligh
	☐ Attached a supplier or contractor estimate, engineer's cost estimate,
	and/or other equivalent information documenting the Implementation Cost for <u>each</u> project listed in your application? (Note: self-install costs cannot be included in the Implementation Cost)
3. Signature	
Supplementary	
information	
(Required)	documenting the energy usage and energy savings for <u>each</u> project listed in your application?

If you have any questions concerning how to complete any portion of the application or what supplementary information is required, please contact:

- your Duke Energy account manager or,
- the Duke Energy Self Direct team at 1-866-380-9580.

Submit your completed, signed application with attachments via email or fax:

Email: SelfDirect@duke-energy.com

Fax: 1-513-629-5572.



Preferred Customized Calculation Tools

Please refer to the list below of the preferred software tools to use when calculating the baseline electrical usage and the electrical usage of the proposed high-efficiency equipment or system. Click on each software tool to learn more.

Software Tool	Category
<u>eQuest</u>	Nonresidential retrofits and new construction
<u>EnergyPlus</u>	Nonresidential retrofits and new construction; Whole building simulation
Carrier® HAP	HVAC
Trane® Trace TM	HVAC
DOE OIT Pumping System Assessment Tool (PSAT)	Pumps
MotorMaster+	Motors
AirMaster	Air compressor systems
Emerson [™] Product Selection & Energy Analysis	Refrigeration compressor retrofits using BIN analysis. ² For projects of approximately 250,000 kWh or less.
DOE2.2R	Refrigeration measures
<u>SkyCalcTM</u>	Skylighting
BinMaker®	Weather data analysis tool
AFT Fathom	Fluid flow analysis for industrial systems



Instructions/Terms/Conditions

Note: Please keep for your records- do not submit with the application

- 1. Energy service companies or contractors may assist in preparing the application, but an authorized representative of the customer must sign this application to be eligible to participate in the Mercantile Self Direct Program. Completion of this application does not guarantee the approval of a Self Direct Custom Rebate.
- Once all documentation requested in this application is received by Duke Energy Ohio, Inc, and any follow-up information requested by Duke Energy is received, the rebate amount for each Energy Conservation Measure (ECM) will be communicated to the customer. The rebate amount will be based on ECM energy savings and ECM incremental installation cost.
- 3. All rebates require approval by the Public Utilities Commission of Ohio. *Duke Energy Ohio, Inc* will submit an application for rebate on the customer's behalf upon customer attestation to program terms, conditions and requirements as outlined in the rebate offer letter and upon customer completion of attestation documents required by the Public Utilities Commission of Ohio.
- 4. Duke Energy Ohio, Inc will issue a Self Direct Custom Rebate check, based on the approved rebate amount for each ECM, upon receiving approval from the Public Utilities Commission of Ohio. Duke Energy Ohio, Inc does not guarantee PUCO approval.
- 5. With the application, the customer must provide a list of all sites where the ECMs were installed. Duke Energy Ohio, Inc requests that sites of similar size, hours of operation and energy consuming characteristics be grouped together in one application for the determination of the rebate amount. The application should identify the site where each unique ECM was installed.
- 6. Based on the information submitted with the application and the information gathered both before and after the initial installation of the ECM, *Duke Energy Ohio, Inc* will calculate the rebate amount for each ECM.
- 7. Duke Energy Ohio, Inc may conduct random site inspections of a sample of the locations where the ECMs are installed to verify installation and operability of the ECMs and to obtain information needed to calculate the Approved Rebate Amount.
- 8. Customers are encouraged to retain copies of all forms, invoices and supporting documentation for their records.
- 9. Approved rebates are valid for 6 months from the date communicated to the customer by Duke Energy Ohio, Inc, subject to the expiration of measure eligibility based on project completion dates and application submission deadlines as defined by PUCO. Customers are encouraged to execute their rebate offer contracts and PUCO-required affidavits promptly to ensure eligibility is not forfeited.



- 10. *Duke Energy Ohio, Inc* reserves the right to recover all unrecoverable costs associated with the project approval if the customer decides not to execute the rebate contract, after the project is approved by *Duke Energy Ohio, Inc.*
- 11. Projects financially supported by other funding sources will be evaluated on a case-by-case basis for potential partial funding from *Duke Energy Ohio*, *Inc*.
- 12. Participants must be *Duke Energy Ohio, Inc* nonresidential, mercantile customers with the project sites in the *Duke Energy Ohio, Inc* service territory.
- 13. Customers or trade allies may not use any *Duke Energy* logo without prior written permission.
- 14. Only trade allies registered with *Duke Energy* are eligible to participate.
- 15. All equipment must be new. Used or rebuilt equipment is not eligible for rebates. All old existing equipment must be removed on retrofit projects.
- 16. Disclaimers: Duke Energy Ohio, Inc.
 - does not endorse any particular manufacturer, product or system design within the program;
 - b. will not be responsible for any tax liability imposed on the customer as a result of the payment of rebates;
 - c. does not expressly or implicitly warrant the performance of installed equipment. (Contact your contractor for details regarding equipment warranties.);
 - d. is not responsible for the proper disposal/recycling of any waste generated or obsolete or old equipment as a result of this project;
 - e. is not liable for any damage caused by the installation of the equipment nor for any damage caused by the malfunction of the installed equipment; and
 - f. reserves the right to change or discontinue this program at any time. The acceptance of program applications is determined solely by *Duke Energy Ohio, Inc.*



phone: 866.380.9580 fax: 980.373.9755

custom processing @duke-energy-energy efficiency.com

8/24/2016

Greg Pearson O P W CORP - 9870067701 9393 PRINCETON GLENDALE RD WEST CHESTER OH 45011-9707

Subject: Your Application for a Duke Energy Mercantile Self-Direct Rebate CMO16-000099964

Dear Greg Pearson,

Thank you for your Duke Energy Mercantile Self Direct rebate application. As noted in the Energy Conservation Measure (ECM) chart on page 2, a total rebate of \$30,654.00 has been proposed for your project completed in the 2016 calendar years. All Self Direct Rebates are contingent upon approval by the Public Utilities Commission of Ohio (PUCO).

At your earliest convenience, please indicate if you accept this rebate by:

- providing your signature on Page 2
- completing the PUCO-required affidavit on Page 3

Please return the documents to my attention via fax at 513.629.5572 or email to customprocessing@duke-energy-energyefficiency.com. Upon receipt, Duke Energy will submit the necessary documentation to PUCO. Following PUCO's approval, Duke Energy will remit payment.

We value your business and look forward to working with you on this and future energy efficiency projects. We hope you will consider our Smart \$aver® incentives, when applicable. Please contact me if you have any questions.

Sincerely,

Andrew Taylor Program Manager Custom Incentives

cc: Roger Jones Renee Watson



O P W CORP - 9870067701 - CMO16-0000090964 Custom Incentive Offer Letter 8/24/2016 Page 2

Please indicate your response to this rebate offer within 30 days of receipt.

Customer Signature	Printed Name	Date
If rebate is accepted, will you use projects? ☐ Yes ☐ No	the monies to fund future energy	gy efficiency and/or demand reduction
pursuant to this rebate offer is true	and accurate. Information in quications, equipment operational d	information submitted to Duke Energy estion would include, but not be limited letails, project costs, project completion
•	s arrangement as required by PU	as joint applicant in any future filings ICO and to comply with any information al.
	on the following pages into Du	intention to commit and integrate the ke Energy's peak demand reduction
Rebate is accepted.	☐Rebate is declin	ned.



O P W CORP - 9870067701 - CMO16-0000090964 Custom Incentive Offer Letter 8/24/2016 Page 3

Proposed Rebate Amounts

Measure ID	Energy Conservation Measure	Proposed Rebate Amount
ECM-1	(4) 8'2LT12 Retrofit w/ (4) 4'2L 19w LED Lamps	\$24.00 per fixture X 4
ECM-2	(21) 4'4LT12 Retrofit w/ (21) 4'4L 19w LED Lamps	\$13.00 per fixture X 21
ECM-3	(50) 4'4LT8 Retrofit w/ (50) 4'4L 19w LED Lamps	\$3.00 per fixture X 50
ECM-4	(121) 4'4LT8 Retrofit w/ (97) 4'2L 19w LED Lamps	\$2,553.00 per project X 1
ECM-5	(425) 4'6LT8 Retrofit w/ (425) 4'6L 18w LED Lamps	\$22.00 per fixture X 425
ECM-6	(212) 4'8LT5HO Retrofit w/ (212) 4'6L 18w LED Lamps	\$86.00 per fixture X 212
	Total	\$30,654.00



(Mercantile Customers Only)

Application to Commit

Energy Efficiency/Peak Demand Reduction Programs

Case No.:EL-EEC				
State of:				
, Affiant, being duly swor	n according to la	w, deposes and says		
1. I am the duly authorized representative of:				
2. I have personally examined all the information contained in the foregoing application, including any exhibits and attachments. Based upon my examination and inquiry of those persons immediately responsible for obtaining the information contained in the application, I believe that the information is true, accurate and complete. 3. I am aware offines and penalties which may be imposed under Ohio Revised Code Sections 2921.11, 2921.31, 4903.02, 4903.03, and 4903.99 for submitting false information.				
SIGNATURE OF AFFIANT & TITLE				
Sworn and subscribed before me this $\underline{\hspace{1cm}}$ day of	of	, _{YEAR}		
SIGNATURE OF OFFICIAL ADMINISTERING OATH	PRINT NAME AND TIT	LE		
My commission expires on				



phone: 866.380.9580 fax: 980.373.9755

customprocessing@duke-energy-energyefficiency.com

8/24/2016

Greg Pearson O P W CORP - 9870067701 9393 PRINCETON GLENDALE RD WEST CHESTER OH 45011-9707

Subject: Your Application for a Duke Energy Mercantile Self-Direct Rebate CMO16-0000090964

Dear Greg Pearson,

Thank you for your Duke Energy Mercantile Self Direct rebate application. As noted in the Energy Conservation Measure (ECM) chart on page 2, a total rebate of \$30,654.00 has been proposed for your project completed in the 2016 calendar years. All Self Direct Rebates are contingent upon approval by the Public Utilities Commission of Ohio (PUCO).

At your earliest convenience, please indicate if you accept this rebate by:

- providing your signature on Page 2
- completing the PUCO-required affidavit on Page 3

Please return the documents to my attention via fax at 513.629.5572 or email to customprocessing@duke-energy-energyefficiency.com. Upon receipt, Duke Energy will submit the necessary documentation to PUCO. Following PUCO's approval, Duke Energy will remit payment.

We value your business and look forward to working with you on this and future energy efficiency projects. We hope you will consider our Smart \$aver® incentives, when applicable. Please contact me if you have any questions.

Sincerely,

Andrew Taylor Program Manager Custom Incentives

cc: Roger Jones

Renee Watson



O P W CORP - 9870067701 - CMO16-000090964 Custom Incentive Offer Letter 8/24/2016 Page 2

Please indicate your response to this rebate offer within 30 days of receipt.				
Rebate is accepted.	Rebate is declined.			
By accepting this rebate, O P W CC energy efficiency projects listed on demand response and/or energy efficiency	the following pages into Duke E			
Additionally, O P W CORP - 987000 necessary to secure approval of this a and reporting requirements imposed b	rrangement as required by PUCO			
Finally, O P W CORP - 9870067701 pursuant to this rebate offer is true anto, project scope, equipment specifical dates, and the quantity of energy cons	d accurate. Information in questio tions, equipment operational detail	n would include, but not be limited		
If rebate is accepted, will-you use the projects? ☐ Yes ☑ No	e monies to fund future energy e	fficiency and/or demand reduction		
Greg Pearson	GREG PEARS	ON 9/14/16		
Customer Signature	Printed Name	Date		



O P W CORP - 9870067701 - CMO16-000090964 Custom Incentive Offer Letter 8/24/2016 Page 3

Proposed Rebate Amounts

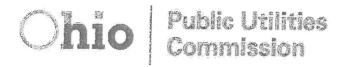
Measure ID	Energy Conservation Measure	Proposed Rebate Amount
ECM-1	(4) 8'2LT12 Retrofit w/ (4) 4'2L 19w LED Lamps	\$24.00 per fixture X 4
ECM-2	(21) 4'4LT12 Retrofit w/ (21) 4'4L 19w LED Lamps	\$13.00 per fixture X 21
ECM-3	(50) 4'4LT8 Retrofit w/ (50) 4'4L 19w LED Lamps	\$3.00 per fixture X 50
ECM-4	(121) 4'4LT8 Retrofit w/ (97) 4'2L 19w LED Lamps	\$2,553.00 per project X 1
ECM-5	(425) 4'6LT8 Retrofit w/ (425) 4'6L 18w LED Lamps	\$22.00 per fixture X 425
ECM-6	(212) 4'8LT5HO Retrofit w/ (212) 4'6L 18w LED Lamps	\$86.00 per fixture X 212
	Total	\$30,654.00



(Mercantile Customers Only)

Application to Commit Energy Efficiency/Peak Demand Reduction Programs

Case No.:EL-EEC		
State of :		
that:	sworn according	to law, deposes and says
1. I am the duly authorized representative of:		
2. I have personally examined all the information including any exhibits and attachments. Base persons immediately responsible for obtaining believe that the information is true, accurate at 3. I am aware offines and penalties which may Sections 2921.11, 2921.31, 4903.02, 4903.03,	ed upon my exam g the information on the complete. The property of the complete of the comple	nination and inquiry of those contained in the application, I
SIGNATURE OF AFFIANT & TITLE	1	
Sworn and subscribed before me this	day of	, _{YEAR}
SIGNATURE OF OFFICIAL ADMINISTERING OATH	PRINT NAME AN	ND TITI E
My commission expires on		



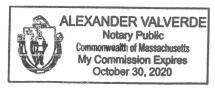
(Mercantile Customers Only)

16-2173-EL-EEC

Application to Commit Energy Efficiency/Peak Demand Reduction Programs

Case No.:EL-EEC
State of Massachusetts :
Renee Watson . Affiant, being duly sworn according to law, deposes and says that:
1. I am the duly authorized representative of:
Sylvania Lighting Solutions
IMPERAL DISTORIER OF ECH CONFAIN NAME AND ANY KRELICABLE MADD SYDDING BURGERS ASI
2. I have personally examined all the information contained in the foregoing application, including any exhibits and attachments. Based upon my examination and inquiry of those persons immediately responsible for obtaining the information contained in the application, I believe that the information is true, accurate and complete.
3. I am aware offines and penalties which may be imposed under Ohio Revised Code Sections 2921.11, 2921.31, 4903.02, 4903.03, and 4903.99 for submitting false information. Sections 2921.11, 2921.31, 4903.02, 4903.03, and 4903.99 for submitting false information.
Sworn and subscribed before me this 15th day of September , 2016
Alexander Valverde, Credit Specialist
REPORT OF OUTDOOR ATTEMPTS THE COATE FOR THE COATE FOR THE COATE AND THE

My commission expires on October 30, 2020



Ohio Pattern Works				10/19/2015								Т			1		1			T
9393 Princeton Glendale	Rd		 	LIGHTING UPGRADE OF EXISTING T8 SYS	TEMS			_				_	-		1		†		-	+
Hamilton, OH	1						TH NEW 6LP/T	8 fixtu	res equipped with LED15T8 SUBSTITUBE lamps and QHE-ISH ballasts			\neg								_
												A	verage Kilo	watt Rate	0.0800	A/C Savings from				
			EXIS	STING SYSTEM				PI	ROPOSED SYSTEM				AVINNGS (CALCULATIONS		Reduced Watts				
		Fixture			Exist.	Total Exist.	Occ Sensor				To		W Anni	Total ual KW hrs.	Annual	Annual Annual A/C A/C	Sensor	Ext Unit	Propose	
Ln Location	Room	Height	Ot.,		Syst. Watt	KW Q	TY Type	Qtv	Fixture Description		sd Pro		aved Op.H		Energy Savings	Hours Savings	Savings	Price	Hours	Sensor Multiplie
Ln Location	Room	18-20'	Qty 7	6LP/T8 - Electronic ISH ballast 2x4 HIGHBAY		1.57	IY Iype		7 Fixture Description 7 (6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out				0.64 6,2				0.00	\$192.45 \$1.347.1	6,240.0	
9 1		18-20'	4			1.87			4 New 6LPT8 - 4ft High Bay Fixture equipped with(6) 75184 - LED15T8/L48/F/850/SUB/G5				1.34 6,24				0.00	\$378.39 \$1,513.5	6,240.0	
10 2		18-20'	14			3.14		1	4 (6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out				1.27 6,24					\$192.45 \$2,694.3	6,240.0	
11 2		18-20'	10	8LP/FP54T5/850/HO 2x4 HIGHBAY		4.68		1	New 6LPT8 - 4ft High Bay Fixture equipped with(6) 75184 - LED15T8/L48/F/850/SUB/G5			1.330	3.35 6,24		4 \$1,672.32		0.00	\$378.39 \$3,783.9	6,240.0	0.0
12 3		18-20' 18-20'	23	6LP/T8 - Electronic ISH ballast 2x4 HIGHBAY 8LP/FP54T5/850/HO 2x4 HIGHBAY		5.15 3.74		- 2	(6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out New 6LPT8 - 4ft High Bay Fixture equipped with(6) 75184 - LED15T8/L48/F/850/SUB/G5				2.09 6,24		0 \$1,044.83 3 \$1,337.86		0.00	\$192.45 \$4,426.3	6,240.0 6,240.0	
14 4		18-20'	1			0.22			1 (6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out	tP 1			0.09 6,24				0.00	\$192.45 \$192.4	6,240.0	
15 4		18-20'	19		468	8.89		1	9 New 6LPT8 - 4ft High Bay Fixture equipped with(6) 75184 - LED15T8/L48/F/850/SUB/G5	5 la 1:	33	2.527	6.37 6,24		8 \$3,177.4	1 0 \$ -	0.00	\$378.39 \$7,189.4	6,240.0	0.0
16 5		18-20'	8			1.79			8 (6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out			1.064	0.73 6,24				0.00	\$192.45 \$1,539.6	6,240.0	0.0
17 5		18-20'	29	8LP/FP54T5/850/HO 2x4 HIGHBAY		13.57			New 6LPT8 - 4ft High Bay Fixture equipped with(6) 75184 - LED15T8/L48/F/850/SUB/G5			3.857	9.72 6,2		2 \$4,849.73		0.00	\$378.39 \$10,973.	6,240.0	
18 6		18-20' 18-20'	10			0.00 4.68			0 (6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out New 6LPT8 - 4ft High Bay Fixture equipped with(6) 75184 - LED15T8/L48/F/850/SUB/G5			0.000	3.35 6.24		0 \$0.00 4 \$1,672.33		0.00	\$192.45 \$0.00	6,240.0 6,240.0	
20 7		18-20'	8			1.79			8 (6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out			1.064	0.73 6,24				0.00	\$192.45 \$1.539.6	6,240.0	
21 7		18-20'	8	8LP/FP54T5/850/HO 2x4 HIGHBAY	468	3.74			New 6LPT8 - 4ft High Bay Fixture equipped with(6) 75184 - LED15T8/L48/F/850/SUB/G5		33	1.064	2.68 6,24	40 1672	3 \$1,337.86	0 \$ -	0.00	\$378.39 \$3,027.1	6,240.0	0.0
22 8		18-20'	4			0.90			4 (6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out			0.532	0.36 6,24					\$192.45 \$769.8	6,240.0	
23 8		18-20'	15			7.02			New 6LPT8 - 4ft High Bay Fixture equipped with(6) 75184 - LED15T8/L48/F/850/SUB/G5		00	1.995	5.03 6,24		6 \$2,508.48		0.00		6,240.0	
24 9 25 9		18-20' 18-20'	33			0.90 15.44			4 (6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out 3 New 6LPT8 - 4ft High Bay Fixture equipped with(6) 75184 - LED15T8/L48/F/850/SUB/G5		33	4.389	0.36 6,24 11.06 6,24		1 \$181.7° 3 \$5,518.66		0.00		6,240.0 6,240.0	
26 10		18-20'	3			0.67		_	3 (6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out				0.27 6,24				0.00	\$192.45 \$577.3	6,240.0	0.0
27 10		18-20'	16	8LP/FP54T5/850/HO 2x4 HIGHBAY	468	7.49		1	New 6LPT8 - 4ft High Bay Fixture equipped with(6) 75184 - LED15T8/L48/F/850/SUB/G5			2.128	5.36 6,2	40 3344	6 \$2,675.7	1 0 \$ -	0.00	\$378.39 \$6,054.2	6,240.0	0.0
28 11		18-20'	4			0.90			4 (6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out		55	0.532	0.36 6,24					\$192.45 \$769.8	6,240.0	
29 11		18-20'	4			1.87			4 New 6LPT8 - 4ft High Bay Fixture equipped with(6) 75184 - LED15T8/L48/F/850/SUB/G5			0.532	1.34 6,24				0.00		6,240.0	
30 12 31 12		18-20' 18-20'	14			0.90 6.55			4 (6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out 4 New 6LPT8 - 4ft High Bay Fixture equipped with(6) 75184 - LED15T8/L48/F/850/SUB/G5			1.862	0.36 6,24 4.69 6.24		1 \$181.7° 6 \$2,341.2		0.00	\$192.45 \$769.80	6,240.0 6.240.0	
32 13		18-20'	2			0.45		_	2 (6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out		00	0.266	0.18 6.24					\$192,45 \$384,9	6,240.0	
33 13		18-20'	38	8LP/FP54T5/850/HO 2x4 HIGHBAY	468	17.78		3	New 6LPT8 - 4ft High Bay Fixture equipped with(6) 75184 - LED15T8/L48/F/850/SUB/G5				12.73 6,24	40 7943	5 \$6,354.82	2 0 \$ -	0.00		6,240.0	0.0
34 14		18-20'	41			9.18			(6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out)				3.73 6,24					\$192.45 \$7,890.4	6,240.0	
35 15 36 15		18-20'	23	6LP/T8 - Electronic ISH ballast 2x4 HIGHBAY 8LP/FP54T5/850/HO 2x4 HIGHBAY		5.15		2	(6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out			3.059 0.133	2.09 6,24					\$192.45 \$4,426.3	6,240.0	
36 15		18-20' 18-20'	1 18			0.47 4.03		-	New 6LPT8 - 4ft High Bay Fixture equipped with(6) 75184 - LED15T8/L48/F/850/SUB/G5 (6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out			2.394	0.34 6,24 1.64 6,24				0.00	\$378.39 \$378.39	6,240.0 6,240.0	
38 17		18-20'	55	6LP/T8 - Electronic ISH ballast 2x4 HIGHBAY		12.32			(6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out			7.315	5.01 6,2					\$192.45 \$10.584.	6,240.0	
39 18		18-20'	39	6LP/T8 - Electronic ISH ballast 2x4 HIGHBAY		8.74		3	(6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out	tP 1:		5.187	3.55 6,24			1,000 \$ 90.42	0.00	\$192.45 \$7,505.5	6,240.0	0.00
40 19		18-20'	88			19.71		8	(6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out)				8.01 6,24					\$192.45 \$16,935.	6,240.0	
41 20		18-20'	39	6LP/T8 - Electronic ISH ballast 2x4 HIGHBAY		8.74		3	(6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out			5.187	3.55 6,24					\$192.45 \$7,505.5	6,240.0	
42 CAFÉ HALL 4 CLEAN ENERGY		18' 18'	6 2	6LP/T8 - Electronic ISH ballast 2x4 HIGHBAY 6LP/T8 - Electronic ISH ballast 2x4 HIGHBAY		1.34 0.45			 (6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out (6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out 			0.798	0.55 6,24					\$192.45 \$1,154.7	3,744.0 6,240.0	0.40
2 CLEAN ENERGY		18'	30	4LP/F32T8 2X4 W/PRISMATIC	114	3.42			2LP/LED19T8/L48/1X2HE841/UNV W/ 2X4 Retrofit Reflector Kit				2.28 6,24					\$87.39 \$2.621.7	0 3 744 0	0.40
3 CLEAN ENERGY		12'	4	2L 8FT STRIP		0.49			4 2LP/LED19T8/L48/1X2HE841/UNV with - 8 ft STRIP KIT	3	38	0.152	0.34 6,24					\$97.10 \$388.4	3,744.0	00 0.40
1 LABS	Labs	18' - 30' Art Lift		4LP/F32T8 2X4 W/PRISMATIC		5.70		Ę	4LP/LED19T8/L48/1X4HE841/UNV systems				0.95 3,12					\$87.39 \$4,369.5	2,184.0	
43 MAIN COMP ROOM		18'	15			3.36		1	5 (6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out			1.995	1.37 6,2					\$192.45 \$2,886.7	3,744.0	
6 RECEIVING 7 RECEIVING		18-20' 18-20'	17	6LP/T8 - Electronic ISH ballast 2x4 HIGHBAY 8LP/FP54T5/850/HO 2x4 HIGHBAY		3.81 1.40			 (6) 75184 - LED15T8/L48/F/850/SUB/G5 lamps with (1) QHE4x32T8/UNV/ISH (High Out New 6LPT8 - 4ft High Bay Fixture equipped with(6) 75184 - LED15T8/L48/F/850/SUB/G5 			0.399	1.55 6,24				0.00	\$192.45 \$3,271.6	6,240.0 6,240.0	
44 SHOP CENTRAL OFFICE		18-20	21			3.02		3	21 4LP/LED19T8/L48/1X4HE841/UNV systems			1.995	1.01 6,24					\$90.66 \$1,903.9	6,240.0	0.0
5 TOOL ROOM		12'	46	4LP/F32T8 2X4 W/PRISMATIC		5.24			6 2LP/LED19T8/L48/1X2HE841/UNV W/ 2X4 Retrofit Reflector Kit				3.50 6,24		5 \$1,745.20		0.00	\$87.39 \$4,019.9	3,744.0	00 0.4
Offices Phase 1			24			2.74			24 REMOVE ONLY		-		2.74 6,2		3 \$1,365.8					
Offices Phase 1			21	4LP/F32T8 2X4 W/PRISMATIC	114	2.39			21 2LP/LED19T8/L48/1X2HE841/UNV - LED Driver RETROFIT	3			1.60 6,24	40 995 732 045 60				\$87.39 \$1,835.1	9 3,744.0	0.40
45			833			217.43		8	33		9	95.30 1	22.12	/32,045.60	58,563.65	\$ 1,191.59	0	177,149	1	+-
NOTE: 1. Cost saving estimates are	based upon inform	ation supplied by cu	stomer.	These are not guaranteed cost savings.								-			1		1		1	+
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	\$540.504.44	I .	1	Time & Material Costs			1	1	6477 000 00	1	1	- 1	1	1	1	1 1	1		1	1
	\$519,591.44			Time & Material Costs		-		+	\$177,000.00 #REF!	+		\dashv		+	+		+		+	+-
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	<u> </u>		-	Net Time & Material Costs		-		+	#REF!	-		+		-		 			+	+
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	ļ			FIRST YEAR SAVINGS				+		-										+
		-		Annual Energy Savings				+	\$58,563.65	-			_						-	+
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Daned on 40 minute or of	t20/b		-	Relamp Cost Avoidance per year for 5 year	ar Kel	amp Cyc			\$5,335.00			-+				ļ		<u> </u>	-	+
Based on 10 minute per la		ļ		Maintenance Labor Savings			\$7,650.00	-	\$6,807.76	-	_	_			-				-	+
Based on 20% Lamp Failu	ures - \$2.50/Lp)	├	Maintenance Material Savings			\$4,345.00	+	<u>\$3,990.76</u>	-	_								-	+
		-	-	T. (10)				+	1075 000 70	-		_							-	+
	L	l	<u></u>	Total Savings		<u> </u>			\$75,888.76						<u> </u>	<u> </u>	<u> </u>	<u> </u>	1	





Please remit to:

Sylvania Lighting Services Corp.

P.O. Box 2120

Carol Stream, IL 60132-2120

Direct inquiries to: (800) 323-0572 E-mail to: slsbilling@sylvania.com

Bill-To Information

OPW FUELING COMPONENTS INC 9393 PRINCETON GLENDALE RD HAMILTON OH 45011-9707 USA

Payer No.64119

Payment Details

Invoice # 402462079

Invoice Amount \$ 142,825.52 USD

Date 03/31/2016

PO #

Service Order # 22307457

Terms Due Upon Receipt

Job Site Information:

OPW FUELING COMPONENTS INC

OPW / SOLDTO:426119 9393 PRINCETON GLENDALE RD HAMILTON OH 45011-9707

Branch/Srv Ctr:VS65.65 WESTFIELD SERVICE CENTER SLS

Comments

Performance Details

Service Dates and Times:

Conf. #: 3746667 Start: 03/30/2016 00:00 ESTNO End:

Conf. #: 3746919 Start: 03/31/2016 00:00 ESTNO End: 03/31/2016 00:01 ESTNO

Invoice Details UOM Item Code/Date Code Item Description Sell Value Extended Qty Cat Desc per Unit Sell Value Install Location Component # & Descriptors 11423278 11423368 SITE INT: PUBLIC AREAS 637 EA 49787 INS QHE4X32T8UNVISHHT1B 10/CS 1 \$ 0.00 \$ 0.00 637 EA 49497 INS QHE2X32T8UNVISHHTSC 10/CS 1 \$ 0.00 \$ 0.00 EA 73108 INS LED19T8L48F1X2HE850UNV 1/CS \$ 0.00 \$ 0.00 101 3,822 EA 75184 INS LED15T8L48F850SUBG5 10/CS 1 \$ 0.00 \$ 0.00 76 EA 84863 INS 2L/2X4/REFLECTOR/KIT \$ 0.00 \$ 0.00 \$ 0.00 INS LED19T8L48F1X4HE850UNV 1/CS \$ 0.00 71 EA 73368 11423278 0 OPW FUELING COMPONENTS INC ACT UREBATE UTILITY REBATE LABOR 1 \$ 10,252.34-\$ 10,252.34-ACT UMREBATE UTILITY REBATE MATERIAL \$ 23,922.14-\$ 23,922.14-1 LABOR AS PER AGREEMENT - UT 1 EA LASPE \$ 53,100.00 \$ 53,100.00 EΑ 99997 MATERIAL AS PER AGREEMENT -\$ 123,900.00 \$ 123,900.00

Page 2 of 2

Invoice No./Date
402462079 / 03/31/2016

Work Accepted by:

Signature:

 Material Total
 Labor Total
 Other Total

 \$ 99,977.86
 \$ 42,847.66
 \$ 0.00
 INVOICE SUBTOTAL
 142,825.52
 USD

 TAXES
 0.00
 USD

 FINAL TOTAL
 \$ 142,825.52
 USD

Thank you for your business

NOTICE: Fluorescent and High Intensity Discharge lamps included on this invoice contain a small amount of mercury. Mercury is a toxic substance whose disposal is regulated by Federal and State law.

A late payment charge of 2% per month, or the maximum allowable rate not exceeding 2% per month, will be made on all invoice past due. This charge will amount to a maximum annual percentage rate not to exceed 24%.

NOTICE: If in California, Under the Mechanics'Lien Law (California Code of Civil Procedure, Section 1181 et seq.), any contractor, subcontractor, laborer, supplier or other person who helps to improve your property but is not paid for his work or supplies, has a right to enforce claim against your property. This means that after a courthearing, your property could be sold by a court officer and the proceeds of the sale used to satisfy the indebtedness. This could happen even if you paid your own contractor in full, if the subcontractor, laborer, or supplier remains unpaid.





The Lighting Worksheet is part 2 of the application. Do not submit this file without submitting a completed Part1 Custom Application document file, which can be found at www.duke-energy.com.

Before you complete this application, please note the following important criteria:

- · Submitting this application does not guarantee an Rebate will be approved.
- · Rebates are based on electricity conservation only.
- · Electric demand and/or energy reductions must be well documented with auditable calculations.
- · Incomplete applications will not be reviewed; all fields are required.

Refer to the complete list of Instructions and Disclaimers, found in the Mercantile Self Direct Custom Application Part 1 document.

Please enter your information and data into the cells that are shaded.

Cells in white are locked and cannot be written over.

Duke Energy Customer Contact Information (Match the information in Application Part 1):

Name Greg Pearson

Company OPW Fueling Components Inc

Equipment Vendor / Project Engineer Contact Information

Name Renee Watson

Company Sylvania Lighting Services

Before proceeding with the custom application, please verify that your project is not on the Self-Direct Prescriptive application. The prescriptive Rebate applications can be found at:

http://www.duke-energy.com/ohio-large-business/smart-saver/mercantile-self-direct.asp

Prescriptive rebate amounts are pre-approved.



Please enter your information and data into the cells that are shaded. \\

Cells in white are locked and cannot be written over.

List of Sites (Required)

Project/ Site		Electric Account Number(s) (see		Area	Location within		Indoor or
(see note 1)	Site Name	note 2)	Site Address	(sq ft)	Facility	Location Type	Outdoor?
Example	Distribution Center	12345678 01	Example: 123 Main Street, Anywhere USA 12345	1000	Warehouse	Industrial	Indoor
1	OPW	98700677010	9393 Princeton Glendale Rd, Hamilton, OH 45015		Office	Other	Indoor
2	OPW	98700677010	9393 Princeton Glendale Rd, Hamilton, OH 45015		Office	Other	Indoor
3	OPW	98700677010	9393 Princeton Glendale Rd, Hamilton, OH 45015		Office	Other	Indoor
4	OPW	98700677010	9393 Princeton Glendale Rd, Hamilton, OH 45015		Office	Other	Indoor
5	OPW	98700677010	9393 Princeton Glendale Rd, Hamilton, OH 45015		Office	Other	Indoor
6	OPW	98700677010	9393 Princeton Glendale Rd, Hamilton, OH 45015		Office	Other	Indoor
7	OPW	98700677010	9393 Princeton Glendale Rd, Hamilton, OH 45015		Office	Other	Indoor
8	OPW	98700677010	9393 Princeton Glendale Rd, Hamilton, OH 45015		Office	Other	Indoor
9							
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f١	your application involves mo	re than 20 lighting projects	nlease check here and	luse multiple worksheets
	your application involves ino	ie tilali 20 ligiltilig projects,	picase theth here and	i use illultiple worksheets.

1 Project/Site

You can write over the default project/site number with a store #, building identifier, or other reference that distinguishes one project/location from another

2 Electric Account Number(s)

If there are multiple meters at a site, only include the Duke Energy account numbers that pertain to the project.

Currently active account number(s) are required for an existing facility. For new construction, write in "new construction."

ENERG'

Rev 11/12

					Hours of Use	(see note 3)						Controls (se	e note 5)				
							Sunday Uso Start Hour End Hour (se							Exis	ting	Proposed	
Project/		Wee			Saturday Sunday						Total Annual	Type of Hours		Type of			
Site	24 x 7	Start Hour	End Hour	Start Hour	End Hour	Start Hour			Hours of Use	Control	Reduction	Control	Description				
Example	No	8:00 AM	7:00 PM	10:00 AM	6:00 PM	1:00 PM	6:00 PM	52	3,536	None	0%	Occupancy	Applying for Prescriptive Rebate				
1	No	7:00:00 AM	7:00:00 AM					52	6,240		40%	Occupancy					
2	No	7:00:00 AM						52	6,240	None	40%	Occupancy					
	No	7:00:00 AM						52		Occupancy		Occupancy					
4	No	7:00:00 AM						52	6,240	None	40%	Occupancy					
5	No	7:00:00 AM	7:00:00 AM					52	6,240	None		None					
6	No	7:00:00 AM	7:00:00 AM					52	6,240	None		None					
7	No No	7:00:00 AM	7:00:00 AM					52	6,240	None	40%	Occupancy					
8	No	7:00:00 AM	7:00:00 AM					52	6,240	None		None					
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3 Hours of Use

For unoccupied times, leave applicable cells blank.

4 Weeks of Use in Year

If the lighting fixtures are not in use 52 weeks during the year (for example, during holiday or summer break), provide an explanation of when they are not expected to be in use and why:

5 Controls

Please attach more description of existing and/or new controls if more space is needed. If sufficient description is not provided, then controls portion of project will not be evaluated. Attach assumptions and calculations to support estimated reduction in hours that result from the controls.

New occupancy sensors should be applied for through the prescriptive application unless ineligible for prescriptive.

New or upgraded EMS/building controls require a separate application part 2. Without the separate application, EMS portion of the project will not be evaluated for an Rebate



			E	xisting Fixture(s)					
			1	1					
	Existing Fixture		Fixture	Fixture Model	Lamps	Fixture	Fixture Input	Quantity of	Total Demand
-	Installation Year		Manufacturer	Number (see	per		Power (watts)	_	
Site	(see note 6)	Fixture Type	(see note 6)	note 6)	Fixture	Size	(see note 7)	Fixtures	(kW)
Example	1995	High Pressure Sodium	Manufacturer	Model #	1		190	175	33
1		T8 Fluorescent		2L 8FT STRIP	2	8'	123	4	0
2		T12 Fluorescent		4LP/F32T12 - WRAP	4	4'	144	21	3
3		T8 Fluorescent		4LP/F32T8	4	2x4	114	50	6
4		T8 Fluorescent		4LP/F32T8	4	2x4	114	97	11
5		T8 Fluorescent		4LP/F32T8	4	2x4	114	24	3
6		T8 Fluorescent		6LP/T8 - Electronic ISH ballast	6	2x4	224	404	90
7		T8 Fluorescent		6LP/T8 - Electronic ISH ballast	6	2x4	224	21	5
8		T5 Fluorescent		8LP/FP54T5/850/HO	8	2x4	468	212	99
9									
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Application Total 833 217

6 Information on Existing Fixture(s)

Optional - please provide as much information as you can.

For new construction projects, provide information on the light fixture(s) that would meet the building code in your location

7 Fixture Input Power (watts)

Provide actual input power (in watts), not nominal power rating. For example, a 400 watt (nominal) metal halide fixture has a typical input power of approximately 459 watts.



	DUKE
T	ENERGY _®

				New Fixt	ure(s)						P	Projected Savings			
Project/		Fixture Manufacturer	Fixture Model Number (see	Warranty of Proposed Fixtures		Fixture Input Power (watts)	' '	Total Demand	Lumen Output per	Lumen/	Demand	_	Other Annual Savings \$ (see	Incremental Project Cost	
Site	Fixture Type	(see note 8)	note 8)	(years)	Fixture	(see note 9)	Fixtures	(kW)	Fixture	Sq Ft	(kW)	(kWh)	note 10)	\$ (see note 11)	
Example	T8 Fluorescent	Manufacturer	Model #	5.0	1.0	78	225	18		0		55,515	\$1,265	\$29,215	
1	LED	Osram	2LP/LED19T8/L48/1X2HE841/UNV	5.0	2.0	38		·			0	1,273		\$388	
2	LED	Osram	4LP/LED19T8/L48/1X4HE841/UNV	5.0	4.0	95					1	3,853		\$1,904	
	LED	Osram	4LP/LED19T8/L48/1X4HE841/UNV	5.0	4.0	95					1	2,075		\$4,370	
4	LED .	Osram	2LP/LED19T8/L48/1X2HE841/UNV	5.0	2.0	38	97	4			7	27,601	\$188	\$8,477	
į	Remove Only	Remove Only	Remove Only	0.0	4.0	0	24						\$70	\$0	
6	LED	Osram	in transition (significant part entreme (sinks we authorities which are not interestable to the significant entreme to the sign	5.0	6.0	133	404	54			37	229,407	\$937	\$77,750	
7	LED	Osram	$in transitive black park park park red to real til danger and park on \phi bill dann such park and an interface \phi$	5.0	6.0	133	21	3			2	7,155	\$49	\$4,041	
8	LED	Osram		5.0	6.0	133	212	28			71	443,165	\$0	\$80,219	
g	9														
10															
11	L														
12	2														
13	3														
14	1														
15	5														
16	5														
17	7														
18	3														
19															
20															
Applicatio	n Total						833	95			119		\$1,302	\$177,149	
Average El	ectric Rate \$/kWh	\$0.100	Estimated Ann	ual Electric Sav	/ings	\$71.453	Project Sin	nple Electi	ric Pavbac	k (see note 1	.2)	2.5	years		

8 Fixture Manufacturer and Model Number

Attach a scanned copy of a spec sheet for each fixture that includes the input power (watts), lumen output and other relevant information. For eligible LED fixtures, refer to the FAQs for Custom Rebates found at www.duke-energy.com and attach required documents if necessary.

9 Fixture Input Power (watts)

Provide actual input power (in watts), not nominal power rating. For example, a 400 watt (nominal) metal halide fixture has a typical input power of approximately 459 watts.

10 Other Annual Savings \$

Optional. Estimate other annual savings in addition to electric (for example operations/maintenance savings).

11 Incremental Project Cost \$

Vendor invoices detailing costs of the project are always required.

For new construction projects, a formal proposal is also required with the projected costs for the light fixture(s) that would meet the building code in your location

12 Project Simple Electric Payback

If the simple electric payback is less than 1 year, the rebate structure is affected. Double check average electric rate for correct payback.