

EXHIBIT D-2

Exhibit B-2: Summary of Experience and Applicable Resumes

General description of the firm:

Richards Energy Group is an independent, local and family-owned energy consulting firm. The company currently provides professional energy cost management services to over 450 municipal, industrial, commercial and institutional clients throughout Pennsylvania.

Years in business:

Richards Energy Group, Inc. has been in business for over 23 years. Key dates include:

- | | |
|---------------------|-----------------------------------|
| • April 1, 1995 | Founded |
| • January 14, 1999 | PA PUC license # A-110072 granted |
| • December 26, 2002 | Incorporated |
| • March 8, 2006 | MD PUC license # IR-818 |
| • August 29, 2018 | NJ PUC license # PA-0220 |

Current Client Base

Richards Energy Group Inc. manages \$80,000,000 of electric bills each year across over 450 clients. The lighting retrofits division has reduced clients' consumption by 18,000,000 kwh/year, or \$1,500,000/year.

Services Offered:

Richards Energy Group, Inc. offers a multitude of services to help customers manage energy costs.

- Electricity Procurement – single-channel access to all available competitive market options, with impartial evaluation of best-fit contract offers via RFP bid
- Natural Gas & Fuels Procurement – an expansion of Richards Energy's purchasing management made available due to customer request
- Energy Efficient Lighting – turn-key capabilities from on-site walk-throughs, to customized retrofit proposals, payback analysis, installation, project management, materials recycling, rebate management, positive cash-flow options, and even combination procurement/lighting contracts
- Third Party Energy & Utility Consultation – negotiating utility contracts, rate structure analysis, electrical infrastructure, and general utility issues

Richards Energy Group, Inc.

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- Demand Response – managing curtailment services that generate monthly revenues to customers
- Energy Bill Auditing – routine review of billing charges for accuracy, pursuing refunds and credits to resolve overcharges from both the utility and supplier
- Sales Tax Exemption Studies – determining proper tax exemptions, preparing defensible documentation for state of PA, and securing refunds and ongoing savings
- Energy Efficiency Audits - performing walk-through facility audits to identify energy cost reduction opportunities and efficiency improvements
- Real-Time Metering – offering sub-metering applications, and utility meter verification

Power Broker Practices:

Richards Energy Group, Inc. will recommend the acceptance of offers from Energy Suppliers to customers. We will NOT contract with customers directly, take title to power, or collect supply costs directly from customers.

Richards Energy Group, Inc. will verify that any offer that it recommends has been executed correctly, and will work directly with clients and Energy Suppliers to resolve billing or contract issues that may arise.

Marketing Practices:

Richards Energy Group, Inc. intends to use its own internal resources/employees for marketing. Marketing will primarily be through existing customer referrals. Richards Energy will NOT be implementing door to door sales activities.

Richards Energy Group, Inc. will conduct a quarterly review of marketing activities to ensure all marketing is performed in an ethical manner for employees. This includes, but will not be limited to:

- Not engaging in misleading or deceptive conduct
- Making false or misleading statements regarding rates and savings offered by suppliers
- Providing accurate and timely information about services and products being offered
- Ensuring that products being offered by a supplier contain information, verbally or written, in plain language designed to be understood by the customer.

Number of Employees:

Richards Energy Group, Inc. maintains a staff of 14, including energy professionals holding a variety of certifications (PE, CEM, CEP, CEA, BEP, CSDM, etc.)

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Organization and Management:

Below is a narrative description of the staffing structure of Richards Energy Group, Inc. Resumes for key employees are included

| Personnel | Major Responsibilities |
|----------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| CEO Frank J. Richards, BS Electrical Engineering PE, CEP | <ul style="list-style-type: none">• Owner & Chief Executive• Management Leadership• Engineering oversight |
| President Peter Richards, BS Mechanical Engineering EIT, CEM, CEA, BEP, CSDP | <ul style="list-style-type: none">• Owner & President• Leadership Team Oversight• Chief Technology Officer• Chief Visionary Officer• Lighting Division – Development & Oversight• Demand Response- Development & Oversight• Customer Service Escalations• Key Account Management |
| Vice President, Operations & COO Tara Quigley, BS Mechanical Engineering EIT, CEP | <ul style="list-style-type: none">• Leadership Team• Operational Oversight• Business Development• Customer Service Escalations |
| Vice President, Key Accounts Mike Frey, BS Economics & Finance CEP | <ul style="list-style-type: none">• Leadership Team• Electricity Procurement Division – Development & Oversight• Electric Supplier Relations• Business Development• Key Account Management |
| Procurement & Office Mgr. Stephanie Baylor | <ul style="list-style-type: none">• Electricity Procurement Division – Contract Execution & Oversight• Administrative Oversight• Bookkeeping & HR• Office Management |
| Senior Lighting Coordinator Andrew Fritz, BA Economics LC | <ul style="list-style-type: none">• Lighting Division – Project Analysis, Execution & Management• Lighting Vendor Relations• New Lighting Technologies• Account Management |

| | |
|---------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Senior Analyst, Electricity and NG Procurement Julia Smith, MS Biology CEP | <ul style="list-style-type: none"> • Electricity and NG Procurement Division – Contract Execution & Analysis • Account Management • Onsite Generation Analyst (including solar and renewables and impact on supply contracts) • Regulatory Analysis |
| Senior Analyst, Electricity and Fuels Procurement Steve Hornung, AAS, Computer Networking Technologies BEPIT | <ul style="list-style-type: none"> • Electricity and NG Procurement Division – Contract Execution & Analysis • Account Management • Utility Tariff Analysis |
| Energy Consultant, Electricity and NG Procurement Brodie Williams, BS Business Administration PJM CGSO | <ul style="list-style-type: none"> • Electricity and NG Procurement Division – Contract Execution & Analysis • Account Management • Lighting Division – Project Analysis, Execution & Management |
| Energy Engineer, Consultant Joe Clark, BS Energy Engineering EMIT, LEED GA | <ul style="list-style-type: none"> • Electricity and NG Procurement Division – Contract Execution & Analysis • Account Management • Energy Auditing • Sales Tax Exemption Consulting • Energy Consulting and Modeling |
| Electrical Engineer & Technical Support Tyler Skalski, BS Electrical Engineering | <ul style="list-style-type: none"> • Procurement Division – Technical Support • Contract Administrator • Energy Bill Auditing • Collect and Analyze Utility & Supplier Data |
| Consulting & Fuels Don Hornung, BA Biology CEM, CEP, CEA | <ul style="list-style-type: none"> • General Utility Consulting • Sales Tax Exemption Specialist • Energy Audits • Environmental Regulatory |
| Contract Administrator Nick Landis | <ul style="list-style-type: none"> • Electricity Procurement Division – Administrative Support • Contract Administrator • Energy Bill Auditing • Collect and Analyze Utility & Supplier Data |

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| Attorney Sarah Lamperski | <ul style="list-style-type: none"> • In House Council |
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Richards Energy Group, Inc Key Personnel and Applicable Resumes:

Frank Richards, CEO
781 South Chiques Road
Manheim, PA 17545
717-898-6330

Peter Richards, President
781 South Chiques Road
Manheim, PA 17545
717-898-6330

Tara Nordby, COO/Vice President, Operations
781 South Chiques Road
Manheim, PA 17545
717-898-6330

Mike Frey, Vice President, Key Accounts
781 South Chiques Road
Manheim, PA 17545
717-898-6330

Frank J. Richards, PE, CEP
CEO

Experience:

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|----------------|---------------------------------------------------------------------------|
| 2014 - Present | Richards Energy Group - CEO |
| 1995 - 2014 | Richards Energy Group - President |
| 1970 – 1995 | PA Power & Light Co. (PPL) Engineer, Project Engineer, Sr. Power Engineer |
| 1968 – 1970 | Eastman Kodak Co. Quality Control Engineer |

For the past 25+ years, Frank's customers have included some of the largest industrial and commercial firms in central-eastern Pennsylvania. His services to these customers have ranged from walk-through energy audits to in-depth process studies of alternative technologies, including analysis of capital, operating and maintenance costs. For the previous 16 years, he developed technical and analytical skills in the areas of electrical distribution, transmission, network analysis, voltage profiling, contingency analysis, 2 to 5 year planning studies and quality control testing and evaluation.

Qualifications/Licenses:

BS Electrical Engineering, Lehigh University, 1968
Registered Professional Engineer in PA (since 1974) and Hawaii (since 1997)
Certified Energy Procurement Professional (CEP)
Licensed Electricity Supplier, PA (since 1999)
Licensed Electricity Supplier, MD (since 2005)

Active Professional Associations:

Institute of Electrical and Electronics Engineers (IEEE)
National Society of Professional Engineers (NSPE)
PA Society of Professional Engineers (PSPE)
Association of Energy Engineers (AEE)
Association for Facilities Engineers (AFE)
Association of Builders and Contractors (ABC)

Recognition:

Frank's "win-win" approach to marketing and service to customers has resulted in national, regional and corporate recognition. He has presented several papers on energy issues at the World Energy Engineering Congress in Atlanta, Austin and Washington DC, the Competitive Energy Congress in Boston and West Coast Energy Management Congress in Anaheim, all sponsored by the Association of Energy Engineers; the Industrial Energy Technology Conference in Houston sponsored by Texas A&M University; and the National Facility Management & Technology conference in Baltimore, MD. Over the years, kudos have included a national second-place award from the Edison Electric Institute Marketing Achievement Competition, state-wide first-place and honorable-mention awards from the Pennsylvania Electric Association Industrial and Commercial Competition, and company-wide first-place award from the Pennsylvania Power

& Light Marketing Recognition Competition. Frank has coordinated and taught several 10 week, Power Distribution Courses, both while working at PPL and REG, has chaired several sessions of the World Energy Engineering Congress (WEEC), and has served several years on the planning board for the WEEC

Peter F. Richards, CEM, CEA, CDSM, BEP, CSDP, EIT
President

Experience:

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|--------------|------------------------------------------------------------------------------------------|
| 2014-Present | Richards Energy Group - President |
| 2012-2014 | Richards Energy Group – Vice President, Chief Technical Officer, Chief Visionary Officer |
| 2003-2012 | Richards Energy Group – Energy Engineer, Senior Energy Engineer |
| 1995-2003 | Richards Energy Group – Part Time Technical Assistant |
| 2001-2003 | RV Industries, Honey Brook, PA – Engineering Designer |
| 1997-2001 | Harley Davidson Motor Company – Engineering Co-op |

Throughout his time at Richards Energy, he's had an opportunity to work with and solve problems for every customer sector in each division. Peter's passion for technology and efficiency that is evident from his work in developing metering solutions and launching the lighting retrofit division at Richards Energy in his earlier years. Throughout his time at Richards Energy, he's had an opportunity to work with and solve problems for every customer sector in each division. Since taking over the presidential role, he's focused the team on saving businesses time, money, and energy while providing excellent levels of customer service.

Qualifications/Licenses:

- BS Mechanical Engineering, York College, 2001
- Engineer in Training (EIT)
- Certified Energy Management Professional (CEM)
- Certified Energy Auditor (CEA)
- Certified Demand Side Manager (CDSM)
- Business Energy Professional (BEP)
- Certified Sustainable Development Professional (CSDP)

Active Professional Associations:

- Association of Energy Engineers (AEE)
- Association for Facilities Engineers (AFE)

Recognition:

Peter has become credentialed with numerous certifications from the Association of Energy Engineers. He has passed the Engineer in Training exam in preparation for the Professional Engineer license. Peter has published papers and made energy-related presentations on interval data analysis, near-real time metering, predicting energy peaks, and efficient lighting systems at local and international conferences hosted by AFE and AEE.

Tara Nordby, CEP, EIT

Vice President, Operations and COO

Employment History:

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|----------------|----------------------------------------------------------------------|
| 2014 – Present | Richards Energy Group - Vice President, Operations and COO |
| 2011 – 2014 | Richards Energy Group – General Manager |
| 2008-2011 | AllscriptsMisys, Raleigh, NC – Project Manager |
| 2002-2007 | Genesis Systems, Inc, Lewistown, PA – Director of Project Management |
| 2000-2002 | FCI Electronics, Etters, PA – Product Engineer |

As COO & VP Operations, Tara's primary role is to promote and maintain the company's mission. In cooperation with the company President and the Core Leadership Team, Tara is charged with the task of achieving operational objectives by contributing information and recommendations to strategic plans and reviews; preparing and completing action plans; implementing processes to improve efficiencies, quality, and customer-service standards; and resolving problems. She currently oversees daily operations of the corporation's divisions, including Procurement, Energy Consulting, and Lighting.

Industry Experience:

- Electricity Procurement
- Contract Negotiation
- Supplier Relations
- Partner Relations
- Risk Management
- Project Management
- Account Management
- Customer Service
- Purchasing/RFP Management
- Market Analysis

Qualifications/Licenses:

- BSME, York College of Pennsylvania, 2000
- Certified Energy Procurement Professional (CEP)

Active Professional Associations:

- Association of Energy Engineers (AEE)
- National Society of Professional Engineers (NSPE)
- PA Society of Professional Engineers (PSPE)

Michael A. Frey, CEP
Vice President, Key Accounts

Employment History:

2001: Capital Financial Planning - Financial Planning/Asset Management
2002 – 2012: Richards Energy Group - Procurement Manager
2012 – 2014: Richards Energy Group – Director, Key Accounts & Business Development
2014 – Present: Richards Energy Group – Vice President, Key Accounts

Mike joined Richards Energy in 2002. With +15 years of professional experience, Mike has developed strong technical expertise in a wide array of energy matters. During his time at Richards Energy, Mike has grown to take on increasing responsibilities and has advanced positions to the current role of Vice President. Mike's expertise lies in market knowledge and energy procurement in the industrial/commercial sector. Mike is customer-focused and enjoys assisting clients with developing sound energy strategy and implementation. Mike has advised clients throughout the mid-Atlantic region, including PA, MD, DE, NJ, and OH. Mike provides professional energy counsel across multiple industry sectors including manufacturing, healthcare, government, education, non-profit organizations, and beyond.

Industry Experience:

Electricity Procurement
Natural Gas Procurement
Utility Tariff Analysis
Cogen/CHP Analysis
Solar Analysis
Renewable Energy
Utility Consulting
Bill Auditing
Contract Negotiation
Risk Management
Project Management
Account Management
Customer Service
Purchasing/RFP Management
Market Analysis

Qualifications/Licenses:

BS Economics & Finance, York College of Pennsylvania, 2001
Certified Energy Procurement Professional (CEP)

Active Professional Associations:

Association of Energy Engineers (AEE)
Association for Facilities Engineers (AFE)

Recognition:

Mike has maintained professional credentials and licenses for +10 years. He is registered as a Certified Energy Procurement Professional (CEP) through the Association of Energy Engineers (AEE) since 2005. He routinely applies energy knowledge and industry experience to assist energy consumers with implementation of cost-management initiatives. Mike has given several energy-related presentations on topics ranging from the procurement process and market analysis to utility bill auditing and electric deregulation.