

Energy Efficiency Compliance Baselines and Benchmarks (MWh)										
Electric Utility	Year	Sales	Total Opt Outs	Adjustments	Adjusted Retail Sales	Approved Mercantile Addbacks (Less Opt Outs)	Fully Adjusted Sales	Compliance Baseline	Cumulative Target %	Compliance Benchmark
		(A)	(B)	(C)	(D)=(A)-(B)+(C)	(E)	(F)=(D)+(E)	(G)=Average(F)	(H)	(I)=(G)*(H)
OE	2016	24,226,773	2,316,633	(688,634)	21,221,506	368,490	21,589,996			
	2017	23,411,957	2,456,655	83,790	21,039,092	379,112	21,418,204			
	2018	24,413,580	2,507,173	(733,064)	21,173,343	386,124	21,559,467			
	2019							21,522,556	7.20%	1,549,624
CEI	2016	18,817,928	2,085,046	(489,386)	16,243,496	548,555	16,792,050			
	2017	18,290,574	2,192,319	(25,665)	16,072,590	581,469	16,654,059			
	2018	18,806,107	2,224,118	(318,543)	16,263,446	589,124	16,852,569			
	2019							16,766,226	7.20%	1,207,168
TE	2016	10,642,785	3,748,733	(182,548)	6,711,504	212,142	6,923,647			
	2017	10,380,348	3,820,251	17,242	6,577,340	212,843	6,790,183			
	2018	10,597,384	3,733,025	(253,168)	6,611,191	213,514	6,824,705			
	2019							6,846,178	7.20%	492,925
Ohio	2016	53,687,486	8,150,412	(1,360,568)	44,176,506	1,129,187	45,305,693			
	2017	52,082,879	8,469,225	75,367	43,689,021	1,173,424	44,862,445			
	2018	53,817,071	8,464,316	(1,304,775)	44,047,980	1,188,761	45,236,741			
	2019							45,134,960	7.20%	3,249,717

Notes:

(C) Includes weather adjustments and adjustments to reflect EDR sales (Automaker credits), RAR, and special contracts and the loss of a large OE customer.

(E): These data were updated to include those mercantile customer self-directed projects that were approved through December 31, 2019.

Peak Demand Baselines and Benchmarks (MW)										
Electric Utility	Year	Operating Company Retail Peaks	Total Opt Outs	Adjustments	Adjusted Retail Peaks	Approved Mercantile Addbacks (Less Opt Outs)	Fully Adjusted Retail Peaks	Compliance Baseline	Cumulative Target %	Compliance Benchmark
		(A)	(B)	(C)	(D)=(A)-(B)+(C)	(E)	(F)=(D)+(E)	(G)=Average(F)	(H)	(I)=(G)*(H)
OE	2016	5,280.4	284.3	-	4,996.1	45.8	5,041.9			
	2017	4,873.6	227.3	-	4,646.4	46.6	4,693.0			
	2018	5,036.2	233.5	-	4,802.7	49.7	4,852.4			
	2019							4,862.4	7.00%	340.4
CEI	2016	3,981.9	228.1	-	3,753.9	63.8	3,817.7			
	2017	3,883.3	209.7	-	3,673.6	64.9	3,738.5			
	2018	3,967.1	202.6	-	3,764.5	66.4	3,830.9			
	2019							3,795.7	7.00%	265.7
TE	2016	2,311.2	462.2	-	1,849.0	38.5	1,887.5			
	2017	2,037.3	420.9	-	1,616.5	38.5	1,655.0			
	2018	2,226.9	424.2	-	1,802.6	43.8	1,846.4			
	2019							1,796.3	7.00%	125.7
Ohio	2016	11,573.5	974.5	-	10,598.9	148.1	10,747.0			
	2017	10,794.3	857.9	-	9,936.4	150.0	10,086.4			
	2018	11,230.2	860.4	-	10,369.8	159.9	10,529.7			
	2019							10,454.4	7.00%	731.8

Notes:

(A) For Ohio total: Value reflects sum of 3 operating company non-coincident peaks and not OH coincident peak.

(C) Includes adjustments to reflect EDR sales (Automaker credits), RAR, and special contracts and the loss of a large OE customer.

(E) These data were updated to include those mercantile customer self-directed projects that were approved through December 31, 2019.