

DIS Case Number: 12-1143-EL-AGG

Section A: Application Information

A-1. Provider type:

☒ Power Broker
 ☒ Aggregator
 ☐ Retail Generation Provider
 ☐ Power Marketer

A-2. Applicant's legal name and contact information.

Legal Name: Unified Energy Services LLC **Country:** United States
Phone: 8328187000 **Extension (if applicable):** **Street:** 2625 Greenbriar Drive
Website (if any): www.unifiedenergy.com **City:** Houston **Province/State:** TX
Postal Code: 77098

A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Type	Address	Active?	Proof
Unified Energy Services, LLC	Official Name	2625 Greenbriar Dr. Houston, TX 77098	Yes	File

A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Type	Address	Active?	Proof
Unified Energy Services, LLC	Official Name	2625 Greenbriar Dr. Houston, TX 77098	Yes	File

A-5. Contact person for regulatory matters

Michael Harris
2625 Greenbriar Dr
Houston, TX 77098
US
michael.harris@unifiedenergy.com
8328187000

A-6. Contact person for PUCO Staff use in investigating consumer complaints

Michael Harris
2625 Greenbriar Dr
Houston, TX 77098
US
michael.harris@unifiedenergy.com
8328187000

A-7. Applicant's address and toll-free number for customer service and complaints

Phone: 832-818-7000	Extension (if applicable):	Country: United States
Fax: 832-204-8411	Extension (if applicable):	Street: 2625 Greenbriar Dr.
Email: michael.harris@unifiedenergy.com	City: Houston	Province/State: TX
	Postal Code: 77098	

A-8. Applicant's federal employer identification number

26-3989748

A-9. Applicant's form of ownership

Form of ownership: Limited Liability Company (LLC)

A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection

Duke Energy Ohio
 FirstEnergy - Cleveland Electric Illuminating
 FirstEnergy - Ohio Edison
 FirstEnergy - Toledo Edison
 AES Ohio
 American Electric Power (AEP)

Class of customer selection

Commercial
 Industrial
 Mercantile
 Residential

A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 03-24-2010

A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
Michael Harris	michael.harris@unifiedenergy.com	CEO	2625 Greenbriar Dr Houston, TX 77098 US
Bennett Rowe	michael.harris@unifiedenergy.com	President	2625 Greenbriar Dr. Houston, TX 77098 US

A-13. Company history

Unified Energy was founded in November 13th, 2008 with the sole purpose of providing its customers with better energy procurement services than could otherwise be found. Unified Energy Services, LLC continues to operate under the same name, and Tax ID, however, are now a wholly-owned subsidiary of Tullett Prebon as of January 1st, 2012.



We help small, medium and large customers across multiple SIC codes to procure electricity and natural gas from retail energy providers. Our analysis involves analyzing contract terms and conditions, providing pricing in a true market format accurately portraying one provider's costs versus another, as well as understanding what kind of product would best benefit our customers.

The company has focused on the Texas market since inception, however is now actively engaged on a national basis to become fully licensed where such licenses are required. Additionally, we are a certified member of the Texas Energy Professionals Association. Our business stems from years of working on both the customer and retail energy provider side and thus gives us a better understanding on how to better answer customer questions and retrieve data quickly and accurately for our clients.

A-14. Secretary of State

Secretary of State Link:

Section B: Applicant Managerial Capability and Experience

B-1. Jurisdiction of operations

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

File Attached

B-2. Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

File(s) attached

B-3. Disclosure of liabilities and investigations

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or



informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

Liability and Investigations Disclosures: None Applicable

B-4. Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No

B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

No

B-6. Environmental disclosures

Provide a detailed description of how the applicant intends to determine its generation resource mix and environmental characteristics, including air emissions and radioactive waste. Include the annual projection methodology and the proposed approach to compiling the quarterly actual environmental disclosure data. See 4901:1-21-09 of the Ohio Administrative Code for additional details of this requirement.

PJM disclosure option chosen

Section C: Applicant Financial Capability and Experience

C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Does not apply

C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted**.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

File(s) attached

C-3. Forecasted financial statements

Provide two years of forecasted income statements **based solely on the applicant's anticipated business activities in the state of Ohio**.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is



expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

File(s) attached

C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply

C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. **Bank/credit account numbers and highly sensitive identification information must be redacted.** If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

File(s) attached

C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

Stand-alone entity with no affiliate or subsidiary companies

Section D: Applicant Technical Capacity

D-1. Operations

Power brokers/aggregators: Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

File(s) attached

D-2. Operations Expertise & Key Technical Personnel



Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-mail addresses, and background of key personnel involved in the operations of the applicant's business.

File(s) attached

Application Attachments

Receipt

This is not a bill. Please do not remit payment.

UNIFIED ENERGY SERVICES, LLC
3900 ESSEX LANE
SUITE 750
HOUSTON, TX 77027

**STATE OF OHIO
CERTIFICATE**

Ohio Secretary of State, Jennifer Brunner

1911354

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

UNIFIED ENERGY SERVICES, LLC

and, that said business records show the filing and recording of:

Document(s):

REG. OF FOR. PROFIT LIM. LIAB. CO.

Document No(s):

201003400528



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 2nd day of February, A.D. 2010.

A handwritten signature in cursive script, appearing to read "Jennifer Brunner".

Ohio Secretary of State

ELECTRICITY NATURAL BROKER LICENSES AND STATE REGISTRATIONS

Exhibit B-1, Jurisdiction of Ops UE License Summary for (NG & EL)

unified energy

STATE	ELECTRIC	GAS	REGISTERED TO DO BUSINESS WITH SECRETARY OF STATE
Arkansas	N/A	Yes	Yes
California	Yes	Yes	Yes
Connecticut	Yes	Yes	Yes
Delaware	License # 4960036	Yes	Yes
District of Columbia	License # EA-11-1-6	License # GA 2015-02-8	Yes
Florida	Yes	Yes	Yes
Georgia	N/A	Yes	Yes
Illinois	License # 10-0118	Yes	Yes
Indiana	N/A	Yes	Yes
Iowa	Yes	License # G-0047	Yes
Kentucky	N/A	Yes	Yes
Louisiana	N/A	Yes	Yes
Maine	License # 2010-136	License # 2010-136	Yes
Maryland	License # IR – 1751	License # IR-3376	Yes
Massachusetts	License # EB-142	License # RA-118	Yes

ELECTRICITY NATURAL BROKER LICENSES AND STATE REGISTRATIONS

Michigan	Yes	Yes	Yes
Minnesota	N/A	Yes	Yes
Nevada	N/A	Yes	Yes
New Hampshire	License # DM 12-129	License # DM 14-215	Yes
New Jersey	License # EA-0104 (Agent) License # EC-0055 (Consultant) Dkt # EE10120933L	License # EA-0104 (Agent) License # EC-0055 (Consultant) Dkt # EE10120933L	Yes
New Mexico	N/A	Yes	Yes
New York	Yes	Yes	Yes
North Carolina	N/A	Yes	Yes
North Dakota	N/A	Yes	Yes
Ohio	License # 12-512-E (1) Case Number 12-1143-EL-AG	License # 13-312 G(1)	Yes
Oklahoma	N/A	Yes	Yes
Ontario, Canada	License # ER-2015-0357	License # EB-2016-0156	Yes
Oregon	N/A	Yes	Yes
Pennsylvania	License # A-2009-2139811	License # A-2014-2446698	Yes
Rhode Island	License # Division Docket # D-96-6 (V4)	License # Division Docket # D-2379 (N3)	Yes
South Carolina	N/A	Yes	Yes
Tennessee	N/A	Yes	Yes
Texas	Yes	Yes	Yes
Virginia	License # A-62 PUR-2018-00169	License # A-62 PUR-2018-00169	Yes
West Virginia	N/A	Yes	Yes

Created by: Kirsty-Lee Norvell (COO)

Updated: January 14th, 2019

B-2 **Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.

With more than 25 years of combined wholesale, retail, and supply side energy experience, Unified Energy Group is a national leader in power purchasing and negotiations. Specializing in price discovery and timely market assessments, Unified Energy simplifies the purchase and management of electricity.

Our retail, wholesale, and supplier experience uniquely shows how Unified Energy has unified the services essential to helping businesses navigate complex energy markets and buy energy more cost effectively.

We use our procurement experience as well as our demand side/conservation capabilities to develop a holistic energy management program for you that is second to none. Our staff's experience includes working for companies including Constellation Energy, Wisconsin Public Service, Integrys Energy Service, Choice Energy Services, among other retail energy providers and consultants.

Generally speaking, Unified Energy creates a market for its customers among retail energy suppliers interested in their electricity load. We provide insight to customers on contract specifics including: 1) contract disclosure of terms and conditions; 2) service termination provisions; 3) disconnection and service termination requirements of selected retail energy provider; 4) minimum service quality and assurance of retail energy provider credit worthiness and status within the state; 5) generation resource mix for electricity provided and; 6) customer information including load profile usage and historical usage used to provide a fair and competitive price for electricity.

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Cash Basis

Unified Energy Services
Profit & Loss
January through December 2023

	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Jul 23	Aug 23	Sep 23	Oct 23	Nov 23	Dec 23	TOTAL
Ordinary Income/Expense													
Income													
Sales	554,229	666,072	608,544	660,247	636,518	619,853	568,183	622,205	599,486	570,169	590,906	607,651	7,304,062
Waste	2,259	2,914	2,715	2,289	2,592	2,290	2,361	3,247	3,209	2,459	2,800	2,378	31,515
Zen Water Valve	0	0	1,270	0	0	1,963	0	1,047	1,400	667	198	656	7,200
Total Income	556,488	668,986	612,529	662,537	639,110	624,106	570,544	626,499	604,094	573,295	593,904	610,685	7,342,778
Cost of Goods Sold													
Commissions	218,289	223,532	290,195	249,093	349,442	143,598	214,981	213,192	220,737	307,112	216,690	224,861	2,871,721
Total COGS	218,289	223,532	290,195	249,093	349,442	143,598	214,981	213,192	220,737	307,112	216,690	224,861	2,871,721
Gross Profit	338,199	445,454	322,334	413,443	289,669	480,508	355,563	413,308	383,358	266,183	377,215	385,824	4,471,056
Expense													
Accounting	4,000	4,000	11,400	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,600	4,600	56,600
Auto and Truck Expenses	2,100	2,167	1,800	2,095	2,000	2,000	2,000	2,000	2,000	2,000	2,041	2,017	24,220
Bank Service Charges	438	575	586	482	484	451	524	975	521	558	700	1,154	7,447
Charitable Contributions	11	12,761	11	9,000	0	261	11	11	2,000	0	4,172	0	28,238
Computer and Internet Expenses	714	1,055	2,090	3,904	649	7,884	115	2,288	7,386	1,267	1,135	1,135	29,620
Consulting Fees	35,420	35,420	61,820	35,420	35,420	61,820	35,420	6,870	45,670	45,420	68,245	56,435	523,380
Dues and Subscriptions	0	2,000	451	0	0	0	0	1,078	0	2,783	0	0	6,312
Employee Benefits	11,810	1,991	1,644	2,487	3,104	2,058	1,880	1,791	2,150	1,939	2,106	3,951	36,911
Entertainment	0	1,437	0	2,629	2,445	33	4,151	38	0	137	1,173	1,760	13,803
Insurance Expense	0	0	0	0	0	0	697	22,450	0	6,493	0	0	29,639
Interest Expense	5,023	8,048	7,599	7,553	2,203	7,801	7,127	7,296	7,036	6,633	6,915	5,907	79,141
Legal Fees	0	0	2,441	0	0	0	0	0	0	0	0	0	2,441
Meals	21,207	15,814	17,788	29,524	18,656	18,714	14,761	16,554	13,506	11,627	17,296	37,535	232,981
Miscellaneous Expense	750	750	932	728	1,912	750	750	750	7,530	776	10,818	6,351	32,798
Office Expenses	307	425	455	323	301	551	667	1,082	325	1,131	3,668	301	9,536
Office Supplies	3,318	4,082	2,031	8,672	2,503	4,703	4,920	3,978	3,670	1,634	5,498	8,508	53,518
Payroll Expenses													
401k Employer Match	-4,777	-11,878	14,679	4,701	2,325	2,061	2,721	2,325	2,581	3,716	2,325	-1,067	19,709
Administrative Fee	0	0	0	780	891	891	891	891	891	891	891	891	7,909
Health Dental Vision Insurance	16,314	16,318	16,314	16,315	17,391	16,849	16,889	16,870	17,589	17,588	17,589	17,588	203,615
Payroll Taxes	8,323	6,990	8,177	6,035	6,471	6,806	6,370	6,345	6,685	6,345	5,954	5,211	79,712
Wages	77,528	77,524	95,128	77,527	81,528	85,933	81,531	81,531	85,930	81,531	81,530	86,811	994,032
Total Payroll Expenses	97,389	88,955	134,298	105,357	108,605	112,539	108,403	107,962	113,676	110,071	108,289	109,435	1,304,978
Permits and Licenses	400	3,289	1,342	3,243	1,999	4,722	1,793	265	1,867	840	640	739	21,137
Postage and Delivery	2,398	91	284	285	65	198	221	171	0	482	96	905	5,197
Professional Fees	0	0	0	2,338	693	0	2,975	0	0	0	0	0	6,006
Rent	7,200	7,200	7,200	7,200	7,200	7,200	7,200	7,200	7,200	7,200	7,200	7,200	86,400
Seminar Expense	0	0	5,000	0	0	0	0	0	0	0	0	0	5,000
Software	1,866	6,437	1,866	9,105	3,855	4,976	4,859	4,922	3,597	5,443	5,456	1,866	54,247
Taxes													

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Cash Basis

Unified Energy Services
Profit & Loss
January through December 2023

	Jan 23	Feb 23	Mar 23	Apr 23	May 23	Jun 23	Jul 23	Aug 23	Sep 23	Oct 23	Nov 23	Dec 23	TOTAL
Franchise Tax	0	0	0	800	0	0	0	0	0	0	0	0	800
Property Tax	18,279	0	0	0	0	0	0	0	0	0	0	0	18,279
Taxes - Other	0	0	5,482	0	2,680	0	0	0	0	0	0	0	8,162
Total Taxes	18,279	0	5,482	800	2,680	0	0	0	0	0	0	0	27,241
Telephone	1,025	1,597	727	2,205	1,422	1,046	1,248	883	1,952	2,025	1,288	1,599	17,017
Travel													
Airfare	11,304	6,849	4,661	14,809	2,031	5,142	3,301	4,824	4,314	291	1,357	12,214	71,095
Auto	2,409	2,225	3,056	6,353	3,968	2,839	2,798	2,526	2,037	2,811	4,027	3,551	38,600
Hotels	2,991	7,233	6,691	18,990	3,969	2,589	1,365	648	0	620	6,450	359	51,904
Total Travel	16,704	16,307	14,408	40,152	9,968	10,570	7,464	7,998	6,351	3,722	11,833	16,125	161,600
Utilities	152	114	205	684	766	794	897	948	197	2,085	980	898	8,719
Total Expense	230,509	214,515	281,859	278,186	210,930	253,069	212,081	201,509	230,633	218,265	264,149	268,421	2,864,126
Net Ordinary Income	107,690	230,939	40,474	135,257	78,739	227,439	143,482	211,799	152,725	47,918	113,066	117,404	1,606,930
Other Income/Expense													
Other Income													
Interest Income	3	3	3	2	0	0	0	0	0	0	0	0	12
Total Other Income	3	3	3	2	0	0	0	0	0	0	0	0	12
Net Other Income	3	3	3	2	0	0	0	0	0	0	0	0	12
Net Income	107,693	230,942	40,478	135,259	78,739	227,439	143,482	211,799	152,725	47,918	113,066	117,404	1,606,943

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Cash Basis

Unified Energy Services

Profit & Loss

January through December 2022

	Jan 22	Feb 22	Mar 22	Apr 22	May 22	Jun 22	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	TOTAL
Ordinary Income/Expense													
Income													
Sales	503,282	590,997	516,732	615,254	551,354	544,380	644,482	561,270	617,595	586,939	550,425	562,870	6,845,581
Waste	5,638	5,345	4,579	3,841	3,692	2,002	2,509	6,116	5,110	4,335	8,575	5,052	56,793
Total Income	508,920	596,342	521,311	619,095	555,046	546,382	646,990	567,386	622,705	591,274	559,000	567,922	6,902,373
Cost of Goods Sold													
Commissions													
Commissions - DAC	31,750	31,750	31,750	31,500	31,500	31,500	31,500	9,917	0	0	0	0	231,167
DAC Gain	-4,779	-4,779	-4,779	-4,729	-4,729	-4,729	-4,729	-1,642	0	0	0	0	-34,896
Commissions - Other	144,681	161,971	223,049	169,458	229,578	181,684	213,807	257,278	221,202	242,539	227,286	217,775	2,490,306
Total Commissions	171,651	188,942	250,020	196,228	256,348	208,454	240,578	265,552	221,202	242,539	227,286	217,775	2,686,577
Total COGS	171,651	188,942	250,020	196,228	256,348	208,454	240,578	265,552	221,202	242,539	227,286	217,775	2,686,577
Gross Profit	337,268	407,400	271,292	422,867	298,697	337,928	406,413	301,833	401,503	348,735	331,714	350,147	4,215,797
Expense													
Accounting	4,000	4,000	4,000	11,400	14,325	4,400	4,000	7,200	8,000	4,000	4,000	4,000	73,325
Auto and Truck Expenses	2,000	2,000	2,000	2,000	2,067	2,067	2,000	2,067	2,067	2,067	2,067	2,067	24,469
Bank Service Charges	972	528	488	437	539	547	479	450	564	493	485	458	6,439
Charitable Contributions	0	10,000	0	12,166	2,813	3,500	0	0	11	2,071	11	8,011	38,583
Computer and Internet Expenses	685	1,740	1,254	1,181	685	1,541	6,089	683	1,738	683	683	683	17,644
Consulting Fees	9,000	53,000	50,200	73,400	19,000	65,200	41,200	41,200	97,400	33,000	41,200	57,700	581,500
Dues and Subscriptions	1,000	0	0	0	4,104	0	0	0	0	0	303	0	5,407
Employee Benefits	226	3,767	41	3,514	349	3,547	2,226	1,770	60	5,037	1,075	13,487	35,098
Entertainment	0	5,955	229	189	414	1,182	0	300	1,535	77	4,185	233	14,298
Insurance Expense	0	0	0	0	0	0	4,722	0	17,392	5,168	0	0	27,282
Interest Expense	7,688	7,405	7,356	6,274	6,436	10,087	5,009	10,333	4,577	7,763	8,626	7,062	88,616
Legal Fees	0	0	0	0	0	0	0	0	0	5,397	3,574	0	8,971
Meals	2,890	13,356	6,359	22,873	11,762	11,648	16,638	13,074	22,768	17,617	14,415	32,376	185,773
Miscellaneous Expense	1,100	1,218	2,281	930	771	0	772	761	1,624	950	750	13,359	24,516
Office Expenses	304	258	385	439	439	263	122	425	274	648	274	274	4,105
Office Supplies	59	4,669	1,758	4,200	11,422	1,785	2,961	1,587	3,572	4,144	2,132	3,974	42,263
Payroll Expenses													
401k Employer Match	2,012	2,462	2,507	2,237	2,237	2,537	2,237	2,186	2,352	2,352	2,112	2,232	27,460
Health Dental Vision Insurance	14,932	15,436	15,432	15,433	15,432	15,433	15,432	15,432	16,316	16,315	16,316	16,315	188,224
Payroll Taxes	7,916	7,624	7,404	6,692	6,692	7,465	6,692	6,560	6,876	6,877	5,987	5,334	82,117
Wages	67,102	82,098	83,602	74,600	74,602	84,600	74,602	72,903	78,434	78,435	70,434	74,435	915,847
Total Payroll Expenses	91,961	107,620	108,945	98,962	98,962	110,035	98,962	97,081	103,978	103,978	94,848	98,315	1,213,647
Permits and Licenses	473	947	3,722	1,526	3,369	723	1,531	1,751	1,324	1,696	330	1,219	18,611
Postage and Delivery	382	275	56	37	335	612	66	128	144	97	606	3,746	6,484
Rent	6,950	6,950	10,310	7,200	7,418	7,200	7,200	7,200	7,200	7,200	7,200	7,200	89,228
Software	9,258	1,866	1,866	1,866	10,256	1,866	12,484	1,866	1,866	14,376	0	1,866	59,433

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Cash Basis

Unified Energy Services
Profit & Loss
January through December 2022

	Jan 22	Feb 22	Mar 22	Apr 22	May 22	Jun 22	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Dec 22	TOTAL
Taxes													
Franchise Tax	0	0	0	5,922	0	0	0	45	0	0	0	0	5,967
Property Tax	0	0	0	118	0	0	0	0	0	0	0	0	118
Total Taxes	0	0	0	6,040	0	0	0	45	0	0	0	0	6,085
Telephone	1,626	1,378	2,064	1,148	1,637	2,298	964	2,103	1,847	1,116	1,705	1,304	19,189
Travel													
Airfare	516	8,474	1,431	7,847	2,319	0	10,231	10,035	6,301	9,095	6,978	9,388	72,615
Auto	228	2,577	362	1,899	617	932	1,621	1,194	2,702	1,462	3,780	5,062	22,436
Hotels	0	1,725	2,401	14,050	704	0	3,416	2,289	22,188	5,238	591	12,541	65,142
Total Travel	743	12,776	4,194	23,796	3,640	932	15,267	13,519	31,191	15,795	11,349	26,991	160,193
Utilities	206	225	226	232	230	304	327	375	64	71	66	111	2,436
Total Expense	141,522	239,932	207,735	279,809	200,972	229,737	223,019	203,918	309,193	233,443	199,883	284,434	2,753,596
Net Ordinary Income	195,746	167,468	63,557	143,058	97,725	108,191	183,394	97,916	92,310	115,292	131,831	65,713	1,462,200
Other Income/Expense													
Other Income													
Interest Income	0	0	0	0	0	0	1	1	1	2	3	3	12
Total Other Income	0	0	0	0	0	0	1	1	1	2	3	3	12
Net Other Income	0	0	0	0	0	0	1	1	1	2	3	3	12
Net Income	<u>195,746</u>	<u>167,468</u>	<u>63,557</u>	<u>143,058</u>	<u>97,725</u>	<u>108,191</u>	<u>183,395</u>	<u>97,917</u>	<u>92,312</u>	<u>115,294</u>	<u>131,834</u>	<u>65,716</u>	<u>1,462,212</u>

D-2 Exhibit D-2 “Operations Expertise,” given the operational nature of the applicant’s business, provide evidence of the applicant’s current experience and technical expertise in performing such operations.

My retail, wholesale, and supplier experience uniquely shows how I have unified the services essential to helping businesses navigate complex energy markets and buy energy more cost effectively. I use our procurement experience as well as our demand side/conservation capabilities to develop a holistic energy management program for you that are second to none.

My management knowledge consists of:

- > Wholesale Experience - pricing, market curves
- > Retail Consultants - managing an RFP, negotiate all credit worthy suppliers, contracts, products
- > Supply Side Experience - by utilizing RTF Controls (demand response) I can shape electricity load to look more like a wholesale load, thus saving customers money
- > I have numerous retail electricity provider (REP) relationships
- > I have experienced with pricing and product structures that tailor customers load to offering the lowest price

Michael Harris

Chief Executive Officer

Phone: 832-818-7000 / Email: Michael.Harris@unifiedenergy.com

Michael manages overall operations, which includes implementing marketing strategies and monitoring the company’s growth. His experience includes working as a senior sales executive at Constellation New Energy and Integrys Energy Services. Michael earned a Master’s in Marketing at Northwestern University and a BS from University of Kansas.

Kirsty Norvell

Chief Operations Officer

Phone: 713-820-6181 Email: kirsty.norvell@unifiedenergy.com

Kirsty has more than 20 years’ experience in the retail energy business. As COO, she manages all phases of business operations on a tactical basis for both retail and wholesale transactions. Ms. Norvell was previously with Integrys Energy Services, Constellation New Energy, AES, Amerigas and Dynegy, all with a focus on contract administration and operational efficiencies. Kirsty holds a BS from Sam Houston State University.

Christian Skov

Vice President of Sales

Phone: 713-550-7424 / Email: Christian.Skov@unifiedenergy.com

Christian has 9+ years of experience in retail energy markets and specializes in procurement for large commercial and industrial customers. He successfully implements hedging strategies and tailor energy solutions for multinational enterprises, hedge funds and private equity firms. Prior to UE, Christian was a Sales Manager at GDF Suez, spearheading the entry of the Illinois and Ohio markets. Christian holds a BS from the University of Houston.

Michael Gorzkowski

Vice President, Pricing & Structure

Phone: 832-319-7780 / Email: mike.gorzkowski@unifiedenergy.com

Michael has 10+ years of experience in the retail energy sector and is responsible for managing Unified Energy's deal process, RFP requests, market intelligence as well as structuring. Prior to coming to Unified Energy in 2012, Michael was V.P. of Operations for Modern Gas Sales. He is a former board member of PAPGA and member of the National Propane Gas Association (NPGA). Michael is a graduate of West Chester University with a B.S. in Business Management.

Brooke Caden

Commission and Operational Manager

Phone: 713-820-6181 / Email: brooke.caden@unifiedenergy.com

Brooke is the Commission & Operational Manager for Unified Energy Services. She has 2+ years' experience in the retail energy business with a focus on the operational side, specializing in managing supplier commissions as well as commission payments paid to ICs. Brooke is responsible for paying and tracking all UE bills and invoices and helps with annual requirements for UE licenses held in over 30 states.

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Cash Basis

Unified Energy Services
Balance Sheet
As of December 31, 2022

	Jan 31, 22	Feb 28, 22	Mar 31, 22	Apr 30, 22	May 31, 22	Jun 30, 22	Jul 31, 22	Aug 31, 22	Sep 30, 22	Oct 31, 22	Nov 30, 22	Dec 31, 22
ASSETS												
Current Assets												
Checking/Savings												
Independent Bk - Checking 3154	16,776	5,512	6,410	4,855	12,873	2,186	11,904	5,215	21,650	20,412	2,457	23,353
PNC Checking - 3625	441,879	553,533	594,606	528,767	562,994	550,299	609,666	747,379	453,575	436,971	444,188	422,552
PNC Corp MMA - 3721	2,442	2,392	2,342	2,291	2,241	2,191	2,141	2,092	2,043	1,994	1,946	1,899
Total Checking/Savings	461,096	561,437	603,358	535,913	578,107	554,676	623,711	754,686	477,267	459,377	448,592	447,804
Accounts Receivable												
Prepaid Commission - DAC	169,299	142,329	115,358	88,587	61,816	35,045	8,274	0	0	0	0	0
Total Accounts Receivable	169,299	142,329	115,358	88,587	61,816	35,045	8,274	0	0	0	0	0
Total Current Assets	630,396	703,766	718,716	624,500	639,923	589,721	631,985	754,686	477,267	459,377	448,592	447,804
Fixed Assets												
Accumulated Amortization	-117,833	-117,833	-117,833	-117,833	-117,833	-117,833	-117,833	-117,833	-117,833	-117,833	-117,833	-117,833
Accumulated Depreciation	-89,876	-89,876	-89,876	-89,876	-89,876	-89,876	-89,876	-89,876	-89,876	-89,876	-89,876	-89,876
Office Equipment												
Computer Equipment	73,967	73,967	73,967	73,967	73,967	73,967	73,967	73,967	73,967	73,967	73,967	73,967
Office Equipment - Other	15,908	15,908	15,908	15,908	15,908	15,908	16,603	16,603	16,603	16,603	16,603	16,603
Total Office Equipment	89,876	89,876	89,876	89,876	89,876	89,876	90,571	90,571	90,571	90,571	90,571	90,571
Software - Intangible	45,187	45,187	45,187	45,187	45,187	45,187	45,187	45,187	45,187	45,187	45,187	45,187
Total Fixed Assets	-72,647	-72,647	-72,647	-72,647	-72,647	-72,647	-71,952	-71,952	-71,952	-71,952	-71,952	-71,952
Other Assets												
Outstanding Contract Value												
Sales Commission Liability	-6,781,554	-6,881,295	-6,989,320	-7,039,098	-7,041,782	-6,998,146	-6,919,907	-7,103,898	-7,193,864	-7,249,702	-7,109,159	-7,298,179
Outstanding Contract Value - Other	20,550,162	20,852,409	21,179,759	21,330,599	21,338,734	21,206,502	20,969,417	21,526,962	21,799,588	21,968,794	21,542,906	22,115,695
Total Outstanding Contract Value	13,768,609	13,971,114	14,190,439	14,291,501	14,296,952	14,208,356	14,049,509	14,423,065	14,605,724	14,719,092	14,433,747	14,817,516
SBA Loan Origination Fees	113,006	113,006	113,006	113,006	113,006	113,006	113,006	113,006	113,006	113,006	113,006	113,006
Total Other Assets	13,881,615	14,084,120	14,303,445	14,404,508	14,409,958	14,321,363	14,162,515	14,536,071	14,718,730	14,832,098	14,546,753	14,930,522
TOTAL ASSETS	14,439,364	14,715,239	14,949,514	14,956,361	14,977,235	14,838,437	14,722,549	15,218,805	15,124,046	15,219,524	14,923,393	15,306,375
LIABILITIES & EQUITY												
Liabilities												
Current Liabilities												
Other Current Liabilities												
PNC Line of Credit	295,000	295,000	345,000	745,000	645,000	645,000	645,000	645,000	495,000	495,000	495,000	570,000
Total Other Current Liabilities	295,000	295,000	345,000	745,000	645,000	645,000	645,000	645,000	495,000	495,000	495,000	570,000
Total Current Liabilities	295,000	295,000	345,000	745,000	645,000	645,000	645,000	645,000	495,000	495,000	495,000	570,000
Long Term Liabilities												
Intercompany Transfer Gypsy Cab	0	0	0	0	0	0	0	125,080	83,493	22,739	-18,848	-18,848
PNC SBA Loan	1,611,357	1,561,259	1,510,952	1,310,436	1,259,084	1,207,518	1,155,738	1,103,741	1,051,528	979,097	926,365	873,412
Total Long Term Liabilities	1,611,357	1,561,259	1,510,952	1,310,436	1,259,084	1,207,518	1,155,738	1,228,821	1,135,021	1,001,837	907,518	854,564

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Cash Basis

Unified Energy Services
Balance Sheet
As of December 31, 2022

	Jan 31, 22	Feb 28, 22	Mar 31, 22	Apr 30, 22	May 31, 22	Jun 30, 22	Jul 31, 22	Aug 31, 22	Sep 30, 22	Oct 31, 22	Nov 30, 22	Dec 31, 22
Total Liabilities	1,906,357	1,856,259	1,855,952	2,055,436	1,904,084	1,852,518	1,800,738	1,873,821	1,630,021	1,496,837	1,402,518	1,424,564
Equity												
Distributions	-569,211	-613,211	-661,511	-1,298,268	-1,411,674	-1,518,501	-1,557,316	-1,605,616	-1,731,546	-1,731,546	-1,779,846	-1,868,396
Members Draw	-230,915	-230,915	-230,915	-230,915	-230,915	-230,915	-230,915	-230,915	-230,915	-230,915	-230,915	-230,915
Members Equity	13,137,387	13,339,892	13,559,217	13,860,280	14,048,186	13,959,590	13,750,903	14,124,459	14,307,118	14,420,485	14,135,140	14,518,910
Net Income	195,746	363,214	426,771	569,829	667,554	775,745	959,139	1,057,056	1,149,368	1,264,662	1,396,496	1,462,212
Total Equity	12,533,007	12,858,980	13,093,562	12,900,925	13,073,151	12,985,919	12,921,811	13,344,984	13,494,025	13,722,687	13,520,876	13,881,811
TOTAL LIABILITIES & EQUITY	14,439,364	14,715,239	14,949,514	14,956,361	14,977,235	14,838,437	14,722,549	15,218,805	15,124,046	15,219,524	14,923,393	15,306,375

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Cash Basis

Unified Energy Services
Balance Sheet
As of December 31, 2023

	Jan 31, 23	Feb 28, 23	Mar 31, 23	Apr 30, 23	May 31, 23	Jun 30, 23	Jul 31, 23	Aug 31, 23	Sep 30, 23	Oct 31, 23	Nov 30, 23	Dec 31, 23
ASSETS												
Current Assets												
Checking/Savings												
Independent Bk - Checking 3154	22,084	29,135	24,436	21,392	19,620	2,490	7,609	14,843	10,465	7,520	10,008	4,527
PNC Checking - 3625	382,774	451,435	357,451	484,485	422,235	449,453	445,269	512,059	519,426	524,708	516,741	494,308
PNC Corp MMA - 3721	1,852	1,772	1,693	0	0	0	0	0	0	0	0	0
Total Checking/Savings	<u>406,710</u>	<u>482,342</u>	<u>383,581</u>	<u>505,877</u>	<u>441,856</u>	<u>451,943</u>	<u>452,878</u>	<u>526,902</u>	<u>529,891</u>	<u>532,229</u>	<u>526,749</u>	<u>498,835</u>
Total Current Assets	<u>406,710</u>	<u>482,342</u>	<u>383,581</u>	<u>505,877</u>	<u>441,856</u>	<u>451,943</u>	<u>452,878</u>	<u>526,902</u>	<u>529,891</u>	<u>532,229</u>	<u>526,749</u>	<u>498,835</u>
Fixed Assets												
Office Equipment												
Accumulated Depreciation	-89,876	-89,876	-89,876	-89,876	-89,876	-89,876	-89,876	-89,876	-89,876	-89,876	-89,876	-89,876
Computer Equipment	73,967	73,967	73,967	73,967	73,967	73,967	73,967	73,967	73,967	73,967	73,967	73,967
Office Equipment - Other	15,908	15,908	15,908	15,908	15,908	15,908	15,908	15,908	15,908	15,908	15,908	15,908
Total Office Equipment	<u>-0</u>	<u>-0</u>	<u>-0</u>	<u>-0</u>	<u>-0</u>	<u>-0</u>	<u>-0</u>	<u>-0</u>	<u>-0</u>	<u>-0</u>	<u>-0</u>	<u>-0</u>
Other Fixed Assets												
Accumulated Amortization	-133,977	-133,977	-133,977	-133,977	-133,977	-133,977	-133,977	-133,977	-133,977	-133,977	-133,977	-133,977
SBA Loan Origination Fees	113,006	113,006	113,006	113,006	113,006	113,006	113,006	113,006	113,006	113,006	113,006	113,006
Software - Intangible	45,187	45,187	45,187	45,187	45,187	45,187	45,187	45,187	45,187	45,187	45,187	45,187
Total Other Fixed Assets	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>
Total Fixed Assets	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>	<u>24,216</u>
Other Assets												
Outstanding Contract Value												
Sales Commission Liability	-7,579,653	-7,500,609	-7,486,048	-7,321,781	-7,165,906	-7,037,856	-6,899,543	-7,156,205	-7,001,832	-6,991,248	-6,882,575	-7,107,836
Outstanding Contract Value - Other	22,968,646	22,729,119	22,684,995	22,187,215	21,714,865	21,326,836	20,907,705	21,685,469	21,217,671	21,185,599	20,856,289	21,538,898
Total Outstanding Contract Value	<u>15,388,993</u>	<u>15,228,510</u>	<u>15,198,947</u>	<u>14,865,434</u>	<u>14,548,960</u>	<u>14,288,980</u>	<u>14,008,162</u>	<u>14,529,264</u>	<u>14,215,840</u>	<u>14,194,351</u>	<u>13,973,713</u>	<u>14,431,062</u>
Total Other Assets	<u>15,388,993</u>	<u>15,228,510</u>	<u>15,198,947</u>	<u>14,865,434</u>	<u>14,548,960</u>	<u>14,288,980</u>	<u>14,008,162</u>	<u>14,529,264</u>	<u>14,215,840</u>	<u>14,194,351</u>	<u>13,973,713</u>	<u>14,431,062</u>
TOTAL ASSETS	<u>15,819,918</u>	<u>15,735,067</u>	<u>15,606,743</u>	<u>15,395,526</u>	<u>15,015,031</u>	<u>14,765,139</u>	<u>14,485,256</u>	<u>15,080,381</u>	<u>14,769,946</u>	<u>14,750,795</u>	<u>14,524,678</u>	<u>14,954,113</u>
LIABILITIES & EQUITY												
Liabilities												
Current Liabilities												
Other Current Liabilities												
PNC Line of Credit	750,000	733,500	733,500	733,500	733,500	733,500	733,500	733,500	733,500	733,500	733,500	733,500
Total Other Current Liabilities	<u>750,000</u>	<u>733,500</u>	<u>733,500</u>	<u>733,500</u>	<u>733,500</u>	<u>733,500</u>	<u>733,500</u>	<u>733,500</u>	<u>733,500</u>	<u>733,500</u>	<u>733,500</u>	<u>733,500</u>
Total Current Liabilities	<u>750,000</u>	<u>733,500</u>	<u>733,500</u>	<u>733,500</u>	<u>733,500</u>	<u>733,500</u>	<u>733,500</u>	<u>733,500</u>	<u>733,500</u>	<u>733,500</u>	<u>733,500</u>	<u>733,500</u>
Long Term Liabilities												
Intercompany Transfer Gypsy Cab	-390,175	-422,459	-454,951	-359,443	-310,930	-420,830	-455,730	-415,630	-405,530	-317,695	-327,595	-318,435
PNC SBA Loan	820,238	766,842	713,224	659,383	599,917	545,626	491,109	416,365	361,309	306,023	250,509	194,845
Total Long Term Liabilities	<u>430,063</u>	<u>344,383</u>	<u>258,273</u>	<u>299,940</u>	<u>288,988</u>	<u>124,797</u>	<u>35,380</u>	<u>735</u>	<u>-44,221</u>	<u>-11,671</u>	<u>-77,086</u>	<u>-123,590</u>
Total Liabilities	<u>1,180,063</u>	<u>1,077,883</u>	<u>991,773</u>	<u>1,033,440</u>	<u>1,022,488</u>	<u>858,297</u>	<u>768,880</u>	<u>734,235</u>	<u>689,279</u>	<u>721,829</u>	<u>656,414</u>	<u>609,910</u>
Equity												
Distributions	-1,337,645	-1,390,775	-1,443,905	-1,498,535	-1,630,343	-1,683,503	-1,736,633	-1,839,763	-1,944,543	-2,022,673	-2,075,803	-2,174,617

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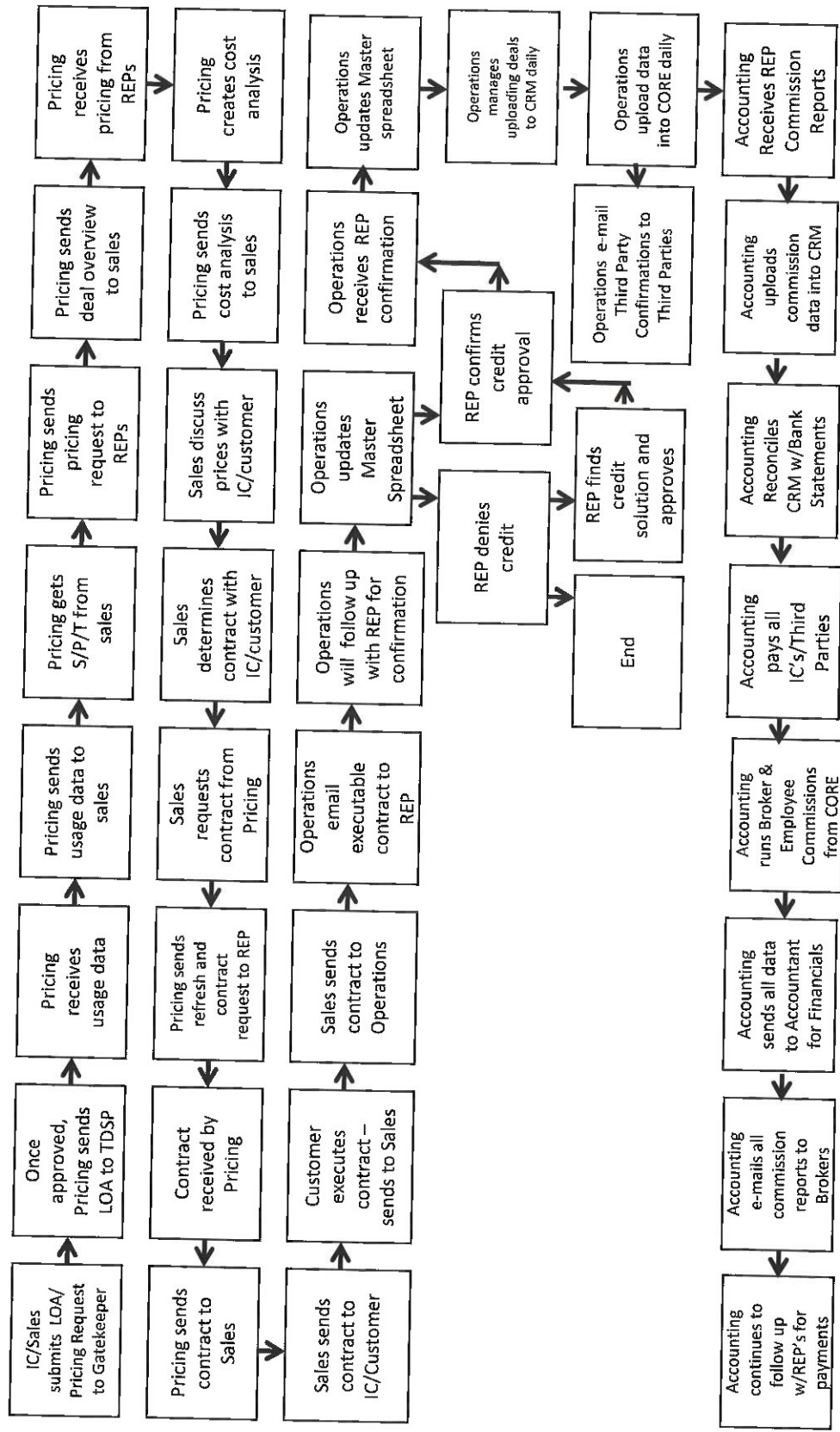
Cash Basis

Unified Energy Services
Balance Sheet
As of December 31, 2023

	Jan 31, 23	Feb 28, 23	Mar 31, 23	Apr 30, 23	May 31, 23	Jun 30, 23	Jul 31, 23	Aug 31, 23	Sep 30, 23	Oct 31, 23	Nov 30, 23	Dec 31, 23
Members Equity	15,869,807	15,709,324	15,679,761	15,346,249	15,029,774	14,769,795	14,488,977	15,010,078	14,696,654	14,675,166	14,454,528	14,911,876
Net Income	107,693	338,636	379,113	514,373	593,112	820,550	964,032	1,175,831	1,328,556	1,376,474	1,489,539	1,606,943
Total Equity	14,639,855	14,657,185	14,614,970	14,362,086	13,992,543	13,906,842	13,716,376	14,346,146	14,080,667	14,028,966	13,868,264	14,344,202
TOTAL LIABILITIES & EQUITY	15,819,918	15,735,067	15,606,743	15,395,526	15,015,031	14,765,139	14,485,256	15,080,381	14,769,946	14,750,795	14,524,678	14,954,113

Unified Energy Indirect Deal Process Map

- Contracts = Christian Jordan, Michael Gorzkowski, Kirsty & Brooke
- Pricing = Michael Gorzkowski, Christian Jordan
- Accounting = Brooke Green and Kirsty-Lee Norvell



UNIFIED ENERGY SERVICES, LLC

3900 ESSEX LN STE 750, HOUSTON, TX 77027

Phone: 713-820-6181

Experian BIN # 898883714

DUNS # 829331912

Search Inquiry: UNIFIED ENERGY SERVICES, LLC / Houston / TX / 77098

Ordered: 3/20/2024 2:59:33 PM (UTC)

Analytics

Credit Logic Score



Key Score Factors

- CURRENT MONTH DAYS BEYOND TERMS 5 OR LESS.

Data Depth Score



Data Depth Score is based on:

- Years in business
- Number of trade lines
- Number of bureaus pulled

* Indicates the volume of predictive data available on a company. Scale of 0-9 where 9 indicates greatest level of predictive data.

Business Failure Assessment

Low

Assessment is based on a combination of the Credit Logic Score and Data Depth Score.

MultiMax Credit Guideline

N/A

This calculation is based on high credit amounts in recent trade payment history. Your final decision must be based upon your company's own business policies.

Highest Non-Financial Line: \$1,000

Highest Financial Line: \$1,941,800

Payment Summary

Average Days Beyond Terms N/A

No Monthly History Found

Experian DBT

0

D&B DBT

0 (Paydex: 80)

60
40
20
0

Derogatory Item Summary

Bankruptcy No

Judgments 0

Liens 0

Collections 0

Charge-Offs 0

NSF Checks 0

Most recent derogatory N/A

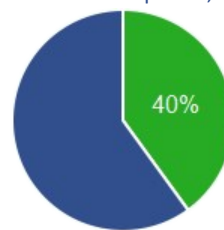
Derogatory items in previous 24 months N/A

Balance Summary

Accounts	3
Total Balance	\$785,500
Recent High Credit	\$1,941,800
High 100% Current	\$783,500
Average Balance	\$392,750
Current	\$785,500 (100%)
1-30	\$0 (0%)
31-60	\$0 (0%)
61-90	\$0 (0%)
91+	\$0 (0%)

Balance to High Credit Ratio

(Total Balance / Total High Credit)
(Data Sources: Experian, D&B)



Balances At Risk (> 60 days past due)

Account Type	Recent High	Balance	Current	1-30	31-60	61-90	91+
Total Balance at Risk: N/A							

Credit Utilization Summary

Business Category	Total High Credit	Balance	Utilization
Total Available Credit	\$1,942,800	\$785,500	40%
BANK	\$1,941,800	\$783,500	40%
RADIOTELEPHONE COMMUN	\$1,000	\$2,000	200%

Credit Lines / High Credits

Credit Line Category	Accounts	Total Available Credit	Utilization
\$250,000 and Over	1	\$1,941,800	40%
\$100,000 - \$249,999	0	\$0	0%
\$50,000 - \$99,999	0	\$0	0%
\$15,000 - \$49,999	0	\$0	0%
\$1,000 - \$14,999	1	\$1,000	200%
Under \$1,000	0	\$0	0%

Top Recent High Credit Lines

Account Type	Recent High	Balance	Current	1-30	31-60	61-90	91+
BANK	\$1,941,800	\$783,500	100%	0%	0%	0%	0%
RADIOTELEPHONE COMMUN	\$1,000	\$2,000	100%	0%	0%	0%	0%

Fraud Flags

Address Info for: UNIFIED ENERGY SERVICES, LLC, 3900 ESSEX LN, HOUSTON, TX 77027

- ✓ Address zone: Commercial
- ✓ Corporate registration information available

Additional Company Background Information

Principal(s):	MICHAEL J HARRIS, CEO BENNETT ROWE, OFFICER SARAH SALINAS, MANAGER	Sales:	\$115,000
Primary SIC Code:	BUSINESS CONSULTING SERVICES, NEC - 8748	Number of Employees:	2
Secondary SIC Code:	BUSINESS SERVICES, NEC - 7389	Year Founded	2001
Additional SIC Codes:	3612, 8011	Years In Business:	23
		Business Type:	Corporation

Diversity Information (data sources: D&B⁴)

No diversity information found

Secretary of State or Corporate Registration

The following information was provided by the state of TEXAS

State of Origin:	TX	Charter Number:	Z13401518
Date of Incorporation:	1/21/2010	Agent:	INCRP SERVICES, INC.
Current Status:	Active	Agent Address:	1519 YORK ROAD LUTHERVILLE MD
Business Type:	Incorporated - Profit		

Firmographics (data sources: D&B⁴)

Business Information

Name	DUNS #
Unified Energy Services, LLC	829331912
Address	Registered Address?
2625 Greenbriar Dr, TX 77098-1422	No

Telephone #'s

Phone #
+1-713-820-6181

Company Status

Operating Status	Start Date	Established Date	Incorporated Date	Years in Business
Operationally Active	2008	2008	N/A	16
Small Business?	Standalone Business?	Agent?	Importer?	Exporter?
Yes	Yes	N/A	N/A	N/A

Legal Form & Registration

Legal Form	Legal Form Start Date	Legal Form Registration State
Limited Liability Company	N/A	TX
Registration Status	Registered Name	Registered Address
N/A	UNIFIED ENERGY SERVICES, LLC	
Registration Number	Registration Type	
0801051774	Business Registration Number (US)	

Ownership

Ownership Type	Ownership Control Date
Privately owned	2008

Diversity Indicators

8-A Certified Business	N/A
Minority Owned Business	N/A
Veteran Owned Business	N/A
Vietnam Veteran Owned Business	N/A
Woman Owned Business	N/A

Most Senior Principal

Name	Title(s)	Association Start Date
Michael Harris	Chief Executive Officer	N/A

Employee Information

# of Employees	Employee Type
10 - Headquarters Only (Employs Here)	N/A
10 - Consolidated	Principals

Financial Information

Annual Sales Amount	Financial Period
\$1,228,108 USD - Consolidated	3/14/2022

Industry Information

Primary SIC & Description	Line of Business
8748 - Business consulting services	ENERGY CONSERVATION CONSULTANT
Industry Code Type	Industry Code & Description
North American Industry Classification System 2022	541690 - Other Scientific and Technical Consulting Services
D&B Standard Industry Code	87489904 - Energy conservation consultant
NACE Revision 2	7022 - Business and other management consultancy activities
US Standard Industry Code 1987 - 4 digit	8748 - Business consulting services
D&B Hoovers Industry Classification	46 - Consulting Services
D&B Standard Major Industry Code	I - Services

Corporate Linkage

Linkage occurs when one business has financial and legal responsibility for another. Common linkage identifiers are used to identify these relationships. Corporate Linkage enables businesses to make better decisions through the identification of relationships within a corporate family.

Ultimate Parent — Top-most responsible member of the family tree.

Immediate Parent — Parent refers to a business with a subsidiary. The Immediate Parent is the parent company for the business that is the subject of the profile.

Type of Location	Business Name	Address	Experian BIN
ULTIMATE PARENT	UNIFIED ENERGY SERVICES, LLC	3900 ESSEX LN STE 750 HOUSTON TX	898883714 *Matches inquired upon business
BRANCH	UNIFIED ENERGY SERVICES, LLC	2625 GREENBRIAR DR HOUSTON TX Country: USA	473749780

6-Month Days Beyond Terms Trends

No monthly history found

Quarterly Days Beyond Terms Trends (previous 5 quarters)

No quarterly history found

Dun & Bradstreet Payment Habits By Industry

UNIFIED ENERGY SERVICES, LLC
HOUSTON, TX
D-U-N-S NUMBER: 82-933-1912

There are 22 payment experiences in D&B's file for the most recent 12 months with 4 experiences reported during the last three month period.

Industry	Total # Received	Dollar Amount	Highest Credit	% of Dollar Amount				
				Within Terms	SLOW 1-30	SLOW 31-60	SLOW 61-90	SLOW 91+

Industry	Total # Received	Dollar Amount	Highest Credit	% of Dollar Amount				
				Within Terms	SLOW 1-30	SLOW 31-60	SLOW 61-90	SLOW 91+
Total in D&B's File	22	3,700	1,000					
RADIOTELEPHONE COMMUN	2	2,000	1,000	100	0	0	0	0

Legal Filings and Collections (data source: Experian¹)

Public records have been searched on county, state, and federal levels.

Filing Type	Total Filed	Total Balance	Total Collections	Original Balance	Amount Paid	Balance Remaining
Tax Liens	0	\$0	0	\$0	\$0	\$0
Judgments	0	\$0				
UCC Filings	7	n/a				

Trade Payments

Trade Payment Experiences (Trade lines with an (*) after date are newly reported)						Account Status Days Beyond Terms				Comments
Business Category	Date Reported	Payment Terms	Recent High Credit	Balance	Cur	1-30	31-60	61-90	90+	
BANK	02/2024	CONTRCT	\$1,941,800	\$783,500	100%					ACCTCLOSED

Trade Payment Totals

Trade Payment Experiences					Account Status Days Beyond Terms				
Type	Lines Reported	Recent High Credit	Balance	Cur	1-30	31-60	61-90	90+	Comments
Trade Lines Totals (last 12 months)	1	\$1,941,800	\$783,500	100%					
Trade Lines Totals	1	\$1,941,800	\$783,500	100%					

Collection Filings

No collection information was found after an extensive search of commercial collection agencies.

Bankruptcies

No bankruptcy information was found after an extensive search of public record data.

Tax Liens

No tax liens were found after an extensive search of public record data.

Judgments

No judgment or attachment liens were found after an extensive search of public record data.

UCC Filings

Public records have been searched on county, state, and federal levels.

There are 7 UCC filings for this company.

Date Filed	Status	Document Number	Filing Location	Secured Party	Collateral Codes
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Date Filed	Status	Document Number	Filing Location	Secured Party	Collateral Codes
01/26/2024	TERMINATED	2400035074	SEC OF STATE TX	PNC BANK, NATIONAL ASSOCIATION PA PITTSBURGH 15222 249 FIFTH	
11/28/2023	AMENDED	2300509925	SEC OF STATE TX	PNC BANK, NATIONAL ASSOCIATION PA PITTSBURGH 15222 249 FIFTH	
11/28/2023	CONTINUED	2300509928	SEC OF STATE TX		
02/18/2022	AMENDED	2200092654	SEC OF STATE TX		
02/18/2022	CONTINUED	2200092655	SEC OF STATE TX		
04/03/2019	FILED	190011931085	SEC OF STATE TX	COMPASS BANK AL BIRMINGHAM 701 32ND ST. SOUTH CBIRMING	
06/27/2017	FILED	170021851964	SEC OF STATE TX	PNC BANK, NATIONAL ASSOCIATION PA PITTSBURGH 15222 249 FIFTH	EQUIP, FURN & FIX, INVENTORY, AFTER ACQUIRED PROP, UNDEFINED

Dun & Bradstreet Lawsuits

No lawsuit information was found after an extensive search of public record data.

OFAC Alert

Results for: UNIFIED ENERGY SERVICES, LLC (UNIFIED ENERGY SERVICES)

No OFAC hits found

We are providing the Office of Foreign Assets Control (OFAC) Alert Due Diligence Guide, below, as an aid to facilitate a determination of what further compliance action, if any, should be considered. As a reminder, Client may not use OFAC Alert as part of its decision-making process for determining an individual's eligibility for any credit or any other purpose authorized under the FCRA.

OFAC ALERT DUE DILIGENCE GUIDE

The following guidance is provided for clients receiving OFAC Alert notices indicating some level of match with a person on the OFAC List.

Notices:

- I. Do **NOT** use this Alert to determine an individual's eligibility for any credit or any other purpose authorized under the FCRA. This Alert is **NOT** a consumer report. It is only an Alert for you to take further due diligence steps.
- II. Business Credit Reports assumes no liability for any errors or omissions in this guide. While this guide is intended to facilitate OFAC compliance, its use does not guarantee compliance with applicable law.

Recommended Due Diligence Steps:

- A. Access: <https://sanctionssearch.ofac.treas.gov/>
- B. Locate the name in question.

Compare the complete OFAC entry with all of the information you have on the subject of your request. An OFAC entry often will have a full name, address, nationality, passport, tax ID or cedula number, place of birth, date of birth, former names and aliases.

If you are missing a lot of this information for your subject, contact the individual or company for additional information and then compare the complete information against the information provided in the OFAC entry.

The following are False Positive Review Standard Match Comparison Guidelines:

- Company Name Match - Compare the words in the Company Names.
- Name Match - Compare the First and Last Names.
- Middle Name Match - Compare the Middle Names/Initials.
- Address Match - Compare Street Addresses.
- City/State Match - Compare city and state information.
- Date of Birth - Compare DOB and/or ages, if provided.
- Spouse - Compare the spouse names if the information is provided.
- Occupation - Compare the occupation if the information is provided.

- Suffix/Title/Prefix - Compare the suffix/title/prefix if the information is provided.

C. Are there a number of similarities or exact matches?

- If yes, please call the OFAC hotline at [1-800-540-6322](tel:1-800-540-6322).
- If no, you do not have a valid match. However, if you have reason to know or believe that allowing this person to do business in the United States would violate any of the Department of the Treasury or other Regulations, you should call the OFAC hotline and explain this knowledge or belief.

Much of the above information is from the due diligence steps recommended by the U.S. Department of Treasury for handling and reporting Office of Foreign Assets Control (OFAC) hits. To ensure you have the most recent version of the due diligence steps, please go to: <https://ofac.treasury.gov/faqs/all-faqs>

¹ Experian data for: UNIFIED ENERGY SERVICES, LLC, 3900 ESSEX LN STE 750, HOUSTON, TX 77027 (Experian File # 898883714 established 01/1/2009)

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⁴ D&B data for: UNIFIED ENERGY SERVICES, LLC, 2625 GREENBRIAR DR, TX 77098-1422 (DUNS # 829331912)

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Competitive Retail Electric Service Affidavit

County of Harris :

State of Texas :

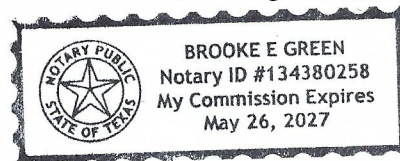
Michael Harris, Affiant, being duly sworn/affirmed, hereby states that:

1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.

13. Affiant further sayeth naught.

[Signature], CEO
Signature of Affiant & Title



Sworn and subscribed before me this 20th day of March, 2024
Month Year

[Signature]
Signature of official administering oath

Brooke Green Notary Public
Print Name and Title

My commission expires on 05/26/2027

Exhibit C-3 "Forecasted Financial Statements"



Ohio Forecasted Income Statement

For the Years Ending [Dec 31, 2024 and Dec 31, 2025 and Dec 31, 2026]

	Current Year (Estimated) 2024	Forecast Year 1 2025	Forecast Year 2 2026
Revenues			
Ohio Electric Brokering Revenues	\$ 319,918.21	\$ 163,415.68	\$ 79,834.85
Expenses			
Total Expenses *	\$ 191,950.92	\$ 98,049.40	\$ 47,900.91
Taxes			
Provision for Income Taxes *	\$ -	\$ -	\$ -
Net Income (Loss)			
Net Income	\$ 127,967.29	\$ 65,366.28	\$ 31,933.94

**This foregoing document was electronically filed with the Public Utilities
Commission of Ohio Docketing Information System on**

3/20/2024 4:35:44 PM

in

Case No(s). 12-1143-EL-AGG

Summary: In the Matter of the Application of Unified Energy Services LLC