

DIS Case Number: 10-0073-GA-AGG

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## Section A: Application Information

4-1. Provider type.		
Retail Natural Gas	Retail Natural Gas	Retail Natural Gas
Broker	Aggregator	Marketer

## A-2. Applicant's legal name and contact information.

**Legal Name:** RD Energy Inc **Country:** United States

Phone: 7403211075 Extension (if Street: 20 Meadow Wood Drive

applicable):

Website (if any): www.rd-energy.com City: Granville Province/State: OH

Postal Code: 43023

## A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Туре	Address	Active?	Proof
RD Energy, Inc	Official Name	20 Meadow Wood Dr Granville, OH 43023	Yes	Link

## A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Туре	Address	Active?	Proof
RD Energy, Inc	Official Name	20 Meadow Wood Dr Granville, OH 43023	Yes	Link



## A-5. Contact person for regulatory matters

Darrell Bragg 20 Meadow Wood Drive Granville, OH 43023 US dbragg@rd-energy.com 7403211075

## A-6. Contact person for PUCO Staff use in investigating consumer complaints

Darrell Bragg 20 Meadow Wood Drive Granville, OH 43023 US dbragg@rd-energy.com 7403211075

## A-7. Applicant's address and toll-free number for customer service and complaints

Phone: 1-877-307- Extension (if Country: United States

3757 applicable):

Fax: 740-205- Extension (if applicable): Street: 20 Meadow Wood Dr

1335

Email: dbragg@rd-energy.com City: Granville Province/State: OH

Postal Code: 43023

## A-8. Applicant's federal employer identification number

20-2177002

## A-9. Applicant's form of ownership

Form of ownership: Corporation

## A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.



## Service area selection

Columbia Gas of Ohio Dominion Energy Ohio Duke Energy Ohio CenterPoint Energy Ohio

## Class of customer selection

Industrial Residential Small Commercial Large Commercial

## A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 01-01-2005

## A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
Allison Dodge	adodge@rd-energy.com	Vice President	20 Meadow Wood Drive GRANVILLE, OH 43023 US
Darrell Bragg	dbragg@rd-energy.com	Pres	20 Meadow Wood Drive Granville, OH 43023 US

## A-13. Company history

RD Energy, Inc. was founded January 3, 2005. Current owner and President Darrell Bragg bought 100%

of RD Energy in July 2008.

Our mission: to provide a resource in this volatile and ever-changing energy market for our customers to



rely on for support and guidance in their natural gas and electric purchasing decisions so that those

decisions are based on insight and facts supported by the latest market conditions and trends. Corporate goals:

1. Provide information, data, and trends of the energy market so decisions are based on real-time

knowledge.

- 2. Provide honest and timely customer advice so buying decisions can be made with confidence.
- 3. Be readily available so customers can feel supported.

Darrell Bragg graduated from college in 1980 with a BS degree with areas of concentration in both

accounting and finance. Upon graduation, Darrell went to work for Columbia Gas Transmission for 9

years. The last three years at Columbia Gas Transmissions he worked as a Transportations and Exchange representative providing information, instruction, problem solving and guidance for the

new deregulated market, to deregulated customers throughout the Columbia Gas Transmission area. His overall knowledge of accounting, gas measurement, gas control, Appalachian production

and billing provided the tools necessary for the Columbia representative position. In 1989 Darrell

left Columbia to work over the next six years for two independent natural gas marketers in Ohio. He

rose to vice president in both companies exhibiting strength in finance, sales, and sales strategy along with exhibiting strong customer (manufacturing) and Appalachian producer relationships. Darrell joined WPS Energy in 1995 as a Regional Vice President of all customer classes and later headed up the small customer programs (choice) beginning in 1998. In 2000 he started up an agent

program that sold gas for WPS Energy and later Integrys Energy to the small choice customers instead of corporate Account Executives. Darrell worked as one of the negotiating regulatory representatives for Integrys Energy as Columbia Gas of Ohio, Dominion East Ohio Gas and Duke Energy worked with the PUCO and interested parties to form the current choice landscape behind

each utility.

In July 2008 Darrell left Integrys Energy to take over ownership of RD Energy, Inc. RD Energy's mission statement and corporate goals are the center of Darrell's corporate beliefs and are the foundation of the future vision of the company. In June 2009 RD Energy entered Ohio's electric deregulated market behind the First Energy Utilities in northern Ohio and soon after began serving

electric customers behind American Electric Power (AEP). The expectation is to provide the same



excellent customer service to our customers and business organization partners for electric as we do for natural gas.

## A-14. Secretary of State

Secretary of State Link:

## A-15. Proof of Ohio Employee and Office

Provide proof of an Ohio Office and Employee in accordance with Section 4929.22of the Ohio Revised Code. List the designated Ohio employee's name, Ohio office address, telephone number and web site address

Employee Name: Darrell Bragg 20 Meadow Wood Drive Granville, OH 43023 US dbragg@rd-energy.com 7403211075

## Section B: Applicant Managerial Capability and Experience

## **B-1.** Jurisdiction of operations

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

Jurisdiction of Operation: RD Energy, Inc. is authorized to provide Natural Gas service in: Ohio

## **B-2.** Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements



and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

Application Experience and Plan Description: RD Energy, Inc. has provided services to residential (through business organizations), commercial,

mercantile, and industrial customers. By establishing a working and trusting relationship with the

individual client or business association, we provide energy information, strategies, and insight so

customer can make the right decisions for their home or business. Starting with Darrell Bragg's 43 years

in the energy market, along with his experience in pricing, risk management, strategy creation, forecasting and overall energy knowledge, RD Energy takes its mission statement and corporate goals

very seriously. The first step in having a happy customer is having an informed one on one, where the

customer feels like information and guidance is readily available. All RD Energy employees and sales

agents are trained to treat every customer with honesty and respect.

As RD Energy, Inc. moves forward in the Ohio natural gas & electric marketplace, we will be simply a broker and not a

supplier. We will not be billing, but we will be handling billing questions. We won't own the supplier

contract, but we will understand the contract language and be the contract intersect for the supplier

and customer.

RD Energy, Inc. has a portfolio of energy suppliers s to provide custom pricing to both large volume

business consumers as well as to small commercial consumers. Customers with custom pricing will be provided

not only a competitive price to compare with the utility rate, but we will provide a savings analysis so

the customer can see the real value of the price. We will understand the supplier contract and point

out both the most attractive points of the contract as well as any potential drawbacks. We recognize

that any contract surprise to the detriment of the customer will likely lead to a lost customer at renewal

time so we work hard to prevent surprises.

## B-3. Disclosure of liabilities and investigations



For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

Liability and Investigations Disclosures: None.

## **B-4.** Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted orheld liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No

## B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

No

## Section C: Applicant Financial Capability and Experience

## C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.



Does not apply

#### C-2. Financial statements

Provide copies of the applicant's <u>two most recent years</u> of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted.** 

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

File(s) attached

#### C-3. Forecasted financial statements

Provide two years of forecasted income statements based <u>solely</u> on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast



representing Ohio natural gas business activities in the application for the natural gas certificate.

File(s) attached

## C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply

## C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. Bank/credit account numbers and highly sensitive identification information must be redacted. If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

File(s) attached

## C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant



## C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

## C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

Stand-alone entity with no affiliate or subsidiary companies

## Section D: Applicant Technical Capacity

## **D-1. Operations**

<u>Retail natural gas brokers/aggregators:</u> Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of natural gas to retail customers.

Operations Description: RD Energy, Inc. serves as an energy broker for both deregulated natural gas and

deregulated electric, as an energy program and enrollment facilitator for business associations, as an

energy information source to its natural gas and electric customers and can provide pricing and supply

strategies for customers ranging from industrial to commercial consumers including governmental



communities. RD Energy, Inc. personnel are recognized as having the integrity, the expertise, and the

communication skills necessary to provide timely, accurate and critically important data for clients of all

sizes to make educated decisions on the product and timing of their energy purchase that best meets

their energy budget's financial demands.

RD Energy's primary focus operationally is on customer satisfaction and customer education. We work

hard to respond to client questions immediately and provide answers to their questions the same day.

We publish a monthly newsletters and podcast to help keep our clients informed on energy trends and

## market conditions.

## D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, email addresses, and background of key personnel involved in the operations of the applicant's business.

Operations Expertise & Personnel Description: President- Darrell Bragg Past Qualifying Positions:

a. Vice President & General Manager at Integrys Energy Services (1995-2008) Served as Vice President of Regional Sales for industrial clients until 2005. Beginning in 2005 he became the Income Stream Leader for Direct Mass Market and Governmental Aggregation Programs for the entire Integrys Energy business footprint. Responsible for developing the Income Stream to maximize growth, profitability, and customer satisfaction. Participated in, reviewed, and created the marketing plan, product pricing, product delivery, risk management, billing, financial reporting, budgeting Appalachian production services, in bound call center, resolve customer complaints, legal contracting as well as tariff negotiations. The overall goal was to have a high degree of customer delight while balancing competitive pricing and profitability.

b. Vice President and Partner at Fuels Services Group, Inc. (1992-1995) Responsible for Appalachian and Southwest natural gas purchasing as well as the industrial sales. Creates sales and purchasing plans and reviewed financial reporting, billing, and natural gas delivery. Also worked to develop strong utility and pipeline relationships.

**Key Technical Personnel** 

a) Darrell Bragg- President. Darrell has been in the industry for 43 years. Over the course of



his career, Darrell has directly served and has overseen every element of the natural gas process from well head to supply purchasing to burner tip delivery and every component in between.

b) Allison Dodge- Vice President. 15 years at RD Energy. Ali's role at RD Energy, Inc. is one of tracking all data, contracts and pricing as well as providing customer service. As the front line to customer service Ali serves as the go between for customer who need a quick response to their questions and the data available to answer their questions. However, her energy market intelligence provides her the ability to help clients build an ongoing procurement strategy that benefits them year after year. Her skill set includes a business and communications degree from Bowling Green State University. Her skill set and professionalism provides customers with assurance that any concerns are handled accurately and efficiently, and the response will be timely. Ali also uses her skill set to help with the sales and marketing components of RD Energy, Inc.



# Application Attachments



DATE: 01/10/2005 DOCUMENT ID 200501000716

DESCRIPTION

DOMESTIC ARTICLES/FOR PROFIT (AF

125.00

100,00

PENALTY

## Receipt

This is not a bill. Please do not remit payment.

JOHN B. SHEPHERD 24461 DETROIT RD., 340 WESTLAKE, OH 44145

## STATE OF OHIO CERTIFICATE

Ohio Secretary of State, J. Kenneth Blackwell

1510932

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

RD ENERGY, INC.

and, that said business records show the filing and recording of:

Document(s)

DOMESTIC ARTICLES/FOR PROFIT

Document No(s):

200501000716

United States of America State of Ohio Office of the Secretary of State

Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 10th day of January, A.D. 2005.

Ohio Secretary of State

Cureth Bachmell

# RD Energy Inc. Balance Sheet As of December 31, 2021

	Dec 31, 21
ASSETS	
Current Assets	
Checking/Savings	
Cash in Bank - Fifth Third	11,374.00
Total Checking/Savings	11,374.00
Total Current Assets	11,374.00
Fixed Assets	
Equipment	21,431.07
Accumulated Depreciation	-21,431.07
Total Fixed Assets	0.00
Other Assets	
Deposit - BWC	198.72
Total Other Assets	198.72
TOTAL ASSETS	11,572.72

## RD Energy Inc. Balance Sheet

As of December 31, 2021

	Dec 31, 21
LIABILITIES & EQUITY Liabilities Current Liabilities Other Current Liabilities Payroll Liabilities 941 Payable	0.500.04
SWT Payable	6,598.34 1,271.79
Total Payroll Liabilities	7,870.13
<b>Total Other Current Liabilities</b>	7,870.13
Total Current Liabilities	7,870.13
Long Term Liabilities Shareholder Loans	598.24
Total Long Term Liabilities	598.24
Total Liabilities	8,468.37
Equity Capital Stock Retained Earnings Net Income	500.00 -37,840.20 40,444.55
Total Equity	3,104.35
TOTAL LIABILITIES & EQUITY	11,572.72

## RD Energy Inc. Profit & Loss

## January through December 2021

Ordinary Income   Expense   Income   Commissions Earned   440,050.59		Jan - Dec 21
Commissions Earned         440,050.59           Total Income         440,050.59           Expense         440,050.59           Advertising         1,975.40           Bank Service Charges         75.00           Commissions         25,790.99           Dues and Subscriptions         1,522.63           Employee Welfare         4,318.32           Insurance         30,802.58           Internet Expenses         5,201.28           Licenses and Permits         100.00           Meals & Entertainment         50.79           Office Supplies & Expense         5,124.19           Payroll Processing         45.00           Postage and Delivery         229.43           Proffessional Fees         4,660.00           Salaries & Wages         328,850.00           Salaries & Wages         328,850.00           Sales Expense         26,00           SEP Expense         1,686.20           Taxes         17,157.12           Telephone         4,679.76           Travel         742.30           Total Expense         436,073.54           Net Ordinary Income         39,77.05           Other Income/Expense         36,467.50	· · · · · · · · · · · · · · · · · · ·	
Expense       1,975.40         Bank Service Charges       75.00         Commissions       25,790.99         Dues and Subscriptions       1,522.63         Employee Welfare       4,318.32         Insurance       30,802.58         Internet Expenses       5,201.28         Licenses and Permits       100.00         Meals & Entertainment       50.79         Office Supplies & Expense       5,124.19         Payroll Processing       45.00         Postage and Delivery       229.43         Promotions       546.68         Printing and Reproduction       2,489.87         Professional Fees       4,660.00         Salaries & Wages       328,850.00         Sales Expense       26.00         SEP Expense       1,686.20         Taxes       17,157.12         Telephone       4,679.76         Travel       742.30         Total Expense       436,073.54         Net Ordinary Income       3,977.05         Other Income/Expense       Other Income         Other Income       36,467.50         Not Other Income       36,467.50          Insumance       36,467.50		440,050.59
Advertising       1,975.40         Bank Service Charges       75.00         Commissions       25,790.99         Dues and Subscriptions       1,522.63         Employee Welfare       4,318.32         Insurance       30,802.58         Internet Expenses       5,201.28         Licenses and Permits       100.00         Meals & Entertainment       50.79         Office Supplies & Expense       5,124.19         Payroll Processing       45.00         Postage and Delivery       229.43         Promotions       546.68         Printing and Reproduction       2,489.87         Professional Fees       4,660.00         Salaries & Wages       328,850.00         Sales Expense       26.00         SEP Expense       1,686.20         Taxes       17,157.12         Telephone       4,679.76         Travel       742.30         Total Expense       436,073.54         Net Ordinary Income       36,467.50         Other Income/Expense       0ther Income         Other Income       36,467.50         Net Other Income       36,467.50          Instrict Income       36,467.50         I	Total Income	440,050.59
Bank Service Charges         75.00           Commissions         25,790.99           Dues and Subscriptions         1,522.63           Employee Welfare         4,318.32           Insurance         30,802.58           Internet Expenses         5,201.28           Licenses and Permits         100.00           Meals & Entertainment         50.79           Office Supplies & Expense         5,124.19           Payroll Processing         45.00           Postage and Delivery         229.43           Promotions         546.68           Printing and Reproduction         2,489.87           Professional Fees         4,660.00           Salaries & Wages         328,850.00           Sales Expense         26.00           SEP Expense         1,686.20           Taxes         17,157.12           Telephone         4,679.76           Travel         742.30           Total Expense         436,073.54           Net Ordinary Income         36,467.50           Other Income/Expense         0ther Income           Other Income         36,467.50           Net Other Income         36,467.50	-	
Commissions         25,790.99           Dues and Subscriptions         1,522.63           Employee Welfare         4,318.32           Insurance         30,802.58           Internet Expenses         5,201.28           Licenses and Permits         100.00           Meals & Entertainment         50.79           Office Supplies & Expense         5,124.19           Payroll Processing         45.00           Postage and Delivery         229.43           Promotions         546.68           Printing and Reproduction         2,489.87           Professional Fees         4,660.00           Salaries & Wages         328,850.00           Sales Expense         26.00           SEP Expense         1,686.20           Taxes         17,157.12           Telephone         4,679.76           Travel         742.30           Total Expense         436,073.54           Net Ordinary Income         36,467.50           Other Income         36,467.50           Total Other Income         36,467.50           Net Other Income         36,467.50	——————————————————————————————————————	•
Dues and Subscriptions         1,522.63           Employee Welfare         4,318.32           Insurance         30,802.58           Internet Expenses         5,201.28           Licenses and Permits         100.00           Meals & Entertainment         50.79           Office Supplies & Expense         5,124.19           Payroll Processing         45.00           Postage and Delivery         229.43           Promotions         546.68           Printing and Reproduction         2,489.87           Professional Fees         4,660.00           Salaries & Wages         328,850.00           Sales Expense         26.00           SEP Expense         1,686.20           Taxes         17,157.12           Telephone         4,679.76           Travel         742.30           Total Expense         436,073.54           Net Ordinary Income         3,977.05           Other Income/Expense         Other Income           Other Income         36,467.50           Net Other Income         36,467.50	<del>_</del>	
Employee Welfare Insurance       4,318.32         Insurance       30,802.58         Internet Expenses       5,201.28         Licenses and Permits       100.00         Meals & Entertainment       50.724.19         Office Supplies & Expense       5,124.19         Payroll Processing       45.00         Postage and Delivery       229.43         Promotions       546.68         Printing and Reproduction       2,489.87         Professional Fees       4,660.00         Salaries & Wages       328,850.00         Sales Expense       26.00         SEP Expense       1,686.20         Taxes       17,157.12         Telephone       4,679.76         Travel       742.30         Total Expense       436,073.54         Net Ordinary Income       3,977.05         Other Income/Expense       Other Income         Other Income       36,467.50         Net Other Income       36,467.50         Net Other Income       36,467.50		·
Insurance         30,802.58           Internet Expenses         5,201.28           Licenses and Permits         100.00           Meals & Entertainment         50.79           Office Supplies & Expense         5,124.19           Payroll Processing         45.00           Postage and Delivery         229.43           Promotions         546.68           Printing and Reproduction         2,489.87           Professional Fees         4,660.00           Salaries & Wages         328,850.00           Sales Expense         26.00           SEP Expense         1,686.20           Taxes         17,157.12           Telephone         4,679.76           Travel         742.30           Total Expense         436,073.54           Net Ordinary Income         3,977.05           Other Income/Expense         Other Income           Other Income         36,467.50           Total Other Income         36,467.50           Net Other Income         36,467.50	•	•
Internet Expenses         5,201.28           Licenses and Permits         100.00           Meals & Entertainment         50.79           Office Supplies & Expense         5,124.19           Payroll Processing         45.00           Postage and Delivery         229.43           Promotions         546.68           Printing and Reproduction         2,489.87           Professional Fees         4,660.00           Salaries & Wages         328,850.00           Sales Expense         26.00           SEP Expense         1,686.20           Taxes         17,157.12           Telephone         4,679.76           Travel         742.30           Total Expense         436,073.54           Net Ordinary Income         3,977.05           Other Income/Expense         Other Income           Other Income         36,467.50           Total Other Income         36,467.50           Net Other Income         36,467.50	· · · · · · · · · · · · · · · · · · ·	•
Licenses and Permits       100.00         Meals & Entertainment       50.79         Office Supplies & Expense       5,124.19         Payroll Processing       45.00         Postage and Delivery       229.43         Promotions       546.68         Printing and Reproduction       2,489.87         Professional Fees       4,660.00         Salaries & Wages       328,850.00         Sales Expense       26.00         SEP Expense       1,686.20         Taxes       17,157.12         Telephone       4,679.76         Travel       742.30         Total Expense       436,073.54         Net Ordinary Income       3,977.05         Other Income/Expense       Other Income         Other Income       36,467.50         Total Other Income       36,467.50         Net Other Income       36,467.50          Net Other Income       36,467.50	insurance	30,802.58
Meals & Entertainment       50.79         Office Supplies & Expense       5,124.19         Payroll Processing       45.00         Postage and Delivery       229.43         Promotions       546.68         Printing and Reproduction       2,489.87         Professional Fees       4,660.00         Salaries & Wages       328,850.00         Sales Expense       26.00         SEP Expense       1,686.20         Taxes       17,157.12         Telephone       4,679.76         Travel       742.30         Total Expense       436,073.54         Net Ordinary Income       3,977.05         Other Income/Expense       Other Income         Other Income       36,467.50         Total Other Income       36,467.50         Net Other Income       36,467.50          Net Other Income       36,467.50	Internet Expenses	5,201.28
Office Supplies & Expense         5,124.19           Payroll Processing         45.00           Postage and Delivery         229.43           Promotions         546.68           Printing and Reproduction         2,489.87           Professional Fees         4,660.00           Salaries & Wages         328,850.00           Sales Expense         26.00           SEP Expense         1,686.20           Taxes         17,157.12           Telephone         4,679.76           Travel         742.30           Total Expense         436,073.54           Net Ordinary Income         3,977.05           Other Income/Expense         Other Income           Other Income         36,467.50           Total Other Income         36,467.50           Net Other Income         36,467.50	Licenses and Permits	100.00
Payroll Processing       45.00         Postage and Delivery       229.43         Promotions       546.68         Printing and Reproduction       2,489.87         Professional Fees       4,660.00         Salaries & Wages       328,850.00         Sales Expense       26.00         SEP Expense       1,686.20         Taxes       17,157.12         Telephone       4,679.76         Travel       742.30         Total Expense       436,073.54         Net Ordinary Income       3,977.05         Other Income/Expense       36,467.50         Total Other Income       36,467.50         Net Other Income       36,467.50         Net Other Income       36,467.50	Meals & Entertainment	50.79
Postage and Delivery       229.43         Promotions       546.68         Printing and Reproduction       2,489.87         Professional Fees       4,660.00         Salaries & Wages       328,850.00         Sales Expense       26.00         SEP Expense       1,686.20         Taxes       17,157.12         Telephone       4,679.76         Travel       742.30         Total Expense       436,073.54         Net Ordinary Income       3,977.05         Other Income/Expense       36,467.50         Total Other Income       36,467.50         Net Other Income       36,467.50         Net Other Income       36,467.50	• • • • • • • • • • • • • • • • • • • •	•
Promotions       546.68         Printing and Reproduction       2,489.87         Professional Fees       4,660.00         Salaries & Wages       328,850.00         Sales Expense       26.00         SEP Expense       1,686.20         Taxes       17,157.12         Telephone       4,679.76         Travel       742.30         Total Expense       436,073.54         Net Ordinary Income       3,977.05         Other Income       36,467.50         Total Other Income       36,467.50         Net Other Income       36,467.50         Net Other Income       36,467.50	•	
Printing and Reproduction       2,489.87         Professional Fees       4,660.00         Salaries & Wages       328,850.00         Sales Expense       26.00         SEP Expense       1,686.20         Taxes       17,157.12         Telephone       4,679.76         Travel       742.30         Total Expense       436,073.54         Net Ordinary Income       3,977.05         Other Income/Expense       Other Income         Other Income       36,467.50         Total Other Income       36,467.50         Net Other Income       36,467.50	— · · · · · · · · · · · · · · · · · · ·	
Professional Fees       4,660.00         Salaries & Wages       328,850.00         Sales Expense       26.00         SEP Expense       1,686.20         Taxes       17,157.12         Telephone       4,679.76         Travel       742.30         Total Expense       436,073.54         Net Ordinary Income       3,977.05         Other Income/Expense       Other Income         Other Income       36,467.50         Total Other Income       36,467.50         Net Other Income       36,467.50		
Salaries & Wages       328,850.00         Sales Expense       26.00         SEP Expense       1,686.20         Taxes       17,157.12         Telephone       4,679.76         Travel       742.30         Total Expense       436,073.54         Net Ordinary Income       3,977.05         Other Income/Expense       Other Income         Other Income       36,467.50         Total Other Income       36,467.50         Net Other Income       36,467.50	•	
Sales Expense       26.00         SEP Expense       1,686.20         Taxes       17,157.12         Telephone       4,679.76         Travel       742.30         Total Expense       436,073.54         Net Ordinary Income       3,977.05         Other Income/Expense       Other Income         Other Income       36,467.50         Total Other Income       36,467.50         Net Other Income       36,467.50	Protessional Fees	4,660.00
Sales Expense       26.00         SEP Expense       1,686.20         Taxes       17,157.12         Telephone       4,679.76         Travel       742.30         Total Expense       436,073.54         Net Ordinary Income       3,977.05         Other Income/Expense       Other Income         Other Income       36,467.50         Total Other Income       36,467.50         Net Other Income       36,467.50	Salaries & Wages	328,850.00
Taxes       17,157.12         Telephone Travel       4,679.76         Travel       742.30         Total Expense       436,073.54         Net Ordinary Income       3,977.05         Other Income/Expense Other Income PPP Loan #1 Forgiven       36,467.50         Total Other Income       36,467.50         Net Other Income       36,467.50	<u>-</u>	•
Telephone       4,679.76         Travel       742.30         Total Expense       436,073.54         Net Ordinary Income       3,977.05         Other Income/Expense       0ther Income         PPP Loan #1 Forgiven       36,467.50         Total Other Income       36,467.50         Net Other Income       36,467.50	SEP Expense	1,686.20
Travel         742.30           Total Expense         436,073.54           Net Ordinary Income         3,977.05           Other Income/Expense         50           Other Income         36,467.50           Total Other Income         36,467.50           Net Other Income         36,467.50	Taxes	17,157.12
Travel         742.30           Total Expense         436,073.54           Net Ordinary Income         3,977.05           Other Income/Expense         50           Other Income         36,467.50           Total Other Income         36,467.50           Net Other Income         36,467.50	Telephone	4,679.76
Net Ordinary Income         3,977.05           Other Income/Expense         36,467.50           Other Income         36,467.50           Total Other Income         36,467.50           Net Other Income         36,467.50	Travel	742.30
Other Income/Expense         36,467.50           Other Income         36,467.50           Total Other Income         36,467.50           Net Other Income         36,467.50	Total Expense	436,073.54
Other Income         36,467.50           PPP Loan #1 Forgiven         36,467.50           Total Other Income         36,467.50           Net Other Income         36,467.50	Net Ordinary Income	3,977.05
PPP Loan #1 Forgiven       36,467.50         Total Other Income       36,467.50         Net Other Income       36,467.50		
Net Other Income 36,467.50		36,467.50
	Total Other Income	36,467.50
Net Income 40,444.55	Net Other Income	36,467.50
	Net Income	40,444.55

## RD Energy Inc. Balance Sheet

As of December 31, 2022

	Dec 31, 22
ASSETS	<u> </u>
Current Assets	
Checking/Savings	
Cash in Bank - Fifth Third	11,255.00
Total Checking/Savings	11,255.00
Other Current Assets	
Shareholder Loan	3,000.00
<b>Total Other Current Assets</b>	3,000.00
Total Current Assets	14,255.00
Fixed Assets	
Equipment	21,431.07
Accumulated Depreciation	-21,431.07
Total Fixed Assets	0.00
Other Assets	
Deposit - BWC	198.72
Total Other Assets	198.72
TOTAL ASSETS	14,453.72

## RD Energy Inc. Balance Sheet

As of December 31, 2022

	Dec 31, 22
LIABILITIES & EQUITY	<del></del>
Liabilities	
Current Liabilities	
Other Current Liabilities	
Health Insurance Payable	3,372.22
Payroll Liabilities	
941 Payable	6,533.92
SWT Payable	1,156.61
Total Payroll Liabilities	7,690.53
SEP Payable	614.40
<b>Total Other Current Liabilities</b>	11,677.15
Total Current Liabilities	11,677.15
Long Term Liabilities	
Shareholder Loans	598.24
Total Long Term Liabilities	598.24
Total Liabilities	12,275.39
Equity	
Capital Stock	500.00
Retained Earnings	2,604.35
Net Income	-926.02
Total Equity	2,178.33
TOTAL LIABILITIES & EQUITY	14,453.72

## RD Energy Inc. Profit & Loss

## January through December 2022

	_ Jan - Dec 22
Ordinary Income/Expense	<del></del>
Income	
Commissions Earned	458,493.98
Total Income	458,493.98
Expense	
Advertising	2,211.20
Bank Service Charges	150.00
Commissions	29,834.13
Contributions	1,050.00
Dues and Subscriptions	3,596.55
Employee Welfare	4,318.32
Insurance	34,902.45
Internet Expenses	8,110.28
Meals & Entertainment	240.03
Office Supplies & Expense	1,947.83
Payroll Processing	45.00
Postage and Delivery	68.95
Promotions	979.30
Professional Fees	3,580.00
Salaries & Wages	344,550.00
Sales Expense	25.80
SEP Expense	2,210.00
Taxes	18,572.08
Telephone	1,473.19
Travel	1,554.89
Total Expense	459,420.00
Net Ordinary Income	-926.02
et Income	-926.02



Search inquiry: Rd Energy / Granville / OH / (My company)

CreditScore<sup>SM</sup> Report

as of: 12/27/23 11:50 ET

## **RD Energy**

Address: 20 Meadow Wood Dr

Granville, OH 43023-9503

United States

 Phone:
 740-321-1075

 Website:
 www.rd-energy.com

**Experian BIN:** 892712438

Family Linkage:

Ultimate Parent RD Energy

20 Meadow Wood Dr

Granville, OH

Branches / Alternative Locations RD Energy

226 Broadway E

Granville, OH United States

**RD Energy** 

1670 Columbus Rd

Granville, OH United States

Key Personnel:President: Darrell BraggSIC Code:4924-Natural Gas Distribution

4922-Natural Gas Transmission 4925-Petroleum Production

NAICS Code: 221210-Natural Gas Distribution

486210-Pipeline Transportation Of Natural Gas

445310-Beer, Wine, And Liquor Stores

**Experian** File Established: September 2008

**Experian Years on File:** 15 Years **Years in Business:** 15 Years

Total Employees:

## **Experian Business Credit Score**

24
Business Credit Score





The objective of the Experian Business Credit Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

#### **Key Score Factors:**

- Nbr of active commercial accts within the last 12 mos.
- Number of commercial accounts with net 1-30 days term.
- Number of derogatory commercial legal items.
- Number of recently active commercial accounts.

**Business Credit Scores range from a low of 1 to high of 100 with this company receiving a score of 24.** Higher scores indicate lower risk. This score predicts the likelihood of serious credit delinquencies within the next 12 months. This score uses tradeline and collections information, public filings as well as other variables to predict future risk.

#### **Experian Financial Stability Risk Rating**

3

**Financial Stability Risk Rating** 





A Financial Stability Risk Rating of 3 indicates a 2.95% potential risk of severe financial distress within the next 12 months.

## **Key Rating Factors:**

- · Number of active commercial accounts.
- Number of commercial derogatory public records.
- · Risk associated with the business type.
- Employee size of business.

Financial Stability Risk Ratings range from a low of 1 to high of 5 with this company receiving a rating of 3. Lower ratings indicate lower risk. Experian categorizes all businesses to fit within one of the five risk segments. This rating predicts the likelihood of payment default and/or bankruptcy within the next 12 months. This rating uses tradeline and collections information, public filings as well as other variables to predict future risk.

## **Credit Summary**

This location does not yet have an estimated Days Beyond Terms (<u>DBT</u>), or a Payment Trend Indicator. This is often the result of too few Payment <u>Tradelines</u>.

Please refer to Experian's 'www.BusinessCreditFacts.com' website for more information on establishing Payment Tradelines.

Lowest 6 Month Balance:\$0Highest 6 Month Balance:\$0Current Total Account Balance:\$0Highest Credit Amount Extended:\$0

Payment <u>Tradelines</u> :	1	
UCC Filings:	0	
➤ Businesses Scoring Worse:   ■ Control of the c	23%	
✓ Bankruptcies:	0	
Liens (see <u>detail</u> ):	1	
√ Judgments Filed:	0	
✓ Collections:	0	

## **Tax Lien Filings**

Date: 06/25/2018 Owner: State Of Ohio

Filing Location: Licking County Common Pleas

Legal Type: State Tax Legal Action: Lien

Document Number:2018JD188573

Liability Amount: \$3,488

Description: Other Tax

Back to top

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#### RD ENERGY INC.

## FORECASTED NATURAL GAS INCOME FROM BROKERING ACTIVITIES

	Current Year 2023	Forecast 2024	Forecast 2025
Natural Gas Ohio Revenue	121,193	130,888	191,250
Expenses	119,000	127,000	188,000
Taxes	155	167	244
Net Income	2038	3721	3006

## **INCOME ASSUMPTIONS**

- 1. RD Energy used the Current projected Income and added 8% for 2024 forecasted income. 2023 natural gas income was affected by an extremely warm January and February 2023. We also expect to add some new business clients during 2024.
- 2. RD Energy used the Current Projected income for 2023 and added 5% for higher sales resulting in year over year colder weather plus another 3% increase than 2024 forecast income related to small client growth plus an increase of \$60,000 to forecasted for large client growth.

## **Competitive Retail Natural Gas Service Affidavit**

County of Licking:

Darvell Bragg, Affiant, being duly sworn/affirmed, hereby states that:	
1.	The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2.	The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
3.	The applicant will timely pay any assessment made pursuant to Sections 4905.10 and 4911.18(A), Ohio Revised Code.
4.	Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5.	Applicant will cooperate fully with the Public Utilities Commission of Ohio and its staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6.	Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
7.	Applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8.	Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.
9.	The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.
10. Affiant further sayeth naught.	
Dand Bray President Signature of Affiant & Title	
Signature of Affiant & Title	
Sworn and subscribed before me this 27th day of December, 2023  Month Year	
	$\mathcal{L}(A^*)$
Sign	Nathaniel L. Jones Assistant manager ature of official administering oath Print Name and Title
,	My commission expires on June 17, 2026

Notary Public State of Ohlo My Comm. Expires June 17, 2026

# This foregoing document was electronically filed with the Public Utilities Commission of Ohio Docketing Information System on

12/28/2023 8:20:44 AM

in

Case No(s). 10-0073-GA-AGG

Summary: In the Matter of the Application of RD Energy Inc