



DIS Case Number: 19-2104-EL-AGG

## Section A: Application Information

### A-1. Provider type:

☒ Power Broker    ☐ Aggregator    ☐ Retail Generation Provider    ☐ Power Marketer

### A-2. Applicant's legal name and contact information.

**Legal Name:** Insight Sourcing Group, LLC

**Country:** United States

**Phone:** 7706293157    **Extension (if applicable):**

**Street:** 5555 Triangle Pkwy, Ste 300

**Website (if any):**

**City:** Norcross

**Province/State:** GA

**Postal Code:** 30092

### A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Type	Address	Active?	Proof
Insight Energy LLC	Official Name	5555 Triangle PKWY Suite 300 Norcross, GA 30092	Yes	File

### A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Type	Address	Active?	Proof
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### A-5. Contact person for regulatory matters

Michael Kemp  
5555 Triangle PKWY Suite 300



## Public Utilities Commission

Norcross, GA 30092

US

mkemp@insightsourcing.com

7706280695

### A-6. Contact person for PUCO Staff use in investigating consumer complaints

Michael Kemp

5555 Triangle PKWY Suite 300

Norcross, GA 30092

US

mkemp@insightsourcing.com

7706280695

### A-7. Applicant's address and toll-free number for customer service and complaints

**Phone:** (888) 973-0208

**Extension (if applicable):**

**Country:** United States

**Fax:**

**Extension (if applicable):**

**Street:** 5555 Triangle PKWY Suite 300

**Email:** energy@insightsourcing.com

**City:** Norcross

**Province/State:** GA

**Postal Code:** 30092

### A-8. Applicant's federal employer identification number

55-0793869

### A-9. Applicant's form of ownership

**Form of ownership:** Limited Liability Company (LLC)

### A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

#### Service area selection

AEP Ohio

Duke Energy Ohio

FirstEnergy - Cleveland Electric Illuminating

FirstEnergy - Ohio Edison



## Public Utilities Commission

FirstEnergy - Toledo Edison  
AES Ohio

### Class of customer selection

Commercial  
Industrial

### A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 01-03-2022

### A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
Kane Kiester	kkiester@insightsourcing.com	VP	5555 Triangle Pkwy, Ste 300 Norcross, GA 30092 US

### A-13. Company history

Insight Sourcing Group is the leading boutique consulting firm in North America focused exclusively on Strategic Sourcing and procurement-related services. The firm has developed a reputation for the collegiality and high caliber of our team, our tremendous focus on client results, our entrepreneurial and innovative approach to the space, and for our ability to consistently deliver strong outcomes. Insight Sourcing Group's Energy team is dedicated to the management of its client's energy spend, including electricity procurement, natural gas procurement, energy efficiency projects, and renewable projects. Insight Sourcing Group has been in business since 2002.

### A-14. Secretary of State

Secretary of State Link:

## Section B: Applicant Managerial Capability and Experience

### B-1. Jurisdiction of operations



List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

Jurisdiction of Operation: IL - P2015-0329 (Electricity and Gas)

MA - EB-339 (Electricity);

MD - IR-4005 (Electricity); IR-4006 (Natural Gas)

NJ - EA-0489 (Electricity and Gas)

OH - 20-1449E (Electricity);

PA - A-2017-2636652 (Natural Gas); A-2021-3027472 (Electricity)

TX - BR190453

VA - A-102 (Electricity and Natural Gas)

## **B-2. Experience and plans**

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

Application Experience and Plan Description: Insight Sourcing Group (ISG) has been providing energy consulting and broker services since 2015, including the Ohio area. We currently serve 75 customers across the United States. Those customers are located across all major North American Utility companies. Total load under our management is approximately 7GWh. ISG will continue to serve its customers in Ohio with the renewal of our current broker license, primarily by competitively sourcing Electricity Providers in the state. Any customer complaints or inquiries can be directed to our [energy@insightsourcing.com](mailto:energy@insightsourcing.com) email address where a team member will then reach out to the individual to reconcile or answer any complaints or questions.

## **B-3. Disclosure of liabilities and investigations**

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

Liability and Investigations Disclosures: Not applicable.

## **B-4. Disclosure of consumer protection violations**



Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

**No**

**B-5. Disclosure of certification, denial, curtailment, suspension or revocation**

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

**No**

## Section C: Applicant Financial Capability and Experience

**C-1. Financial reporting**

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Does not apply

**C-2. Financial statements**

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer



certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted**.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

Preferred to file this information confidentially

### **C-3. Forecasted financial statements**

Provide two years of forecasted income statements **based solely on the applicant's anticipated business activities in the state of Ohio**.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

Preferred to file confidentially

### **C-4. Credit rating**

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization



## Public Utilities Commission

and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply

### C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. **Bank/credit account numbers and highly sensitive identification information must be redacted.** If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

File(s) attached

### C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

### C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

### C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies,



subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

File(s) attached

## Section D: Applicant Technical Capacity

### D-1. Operations

Power brokers/aggregators: Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

Operations Description: ISG works with its clients to determine a strategic approach to purchasing electricity for their facilities. We review strategic options and risk management principles with each of our clients. With a unified goal and risk strategy, we then run a competitive Request for Proposal process with registered Energy Suppliers within the state. Upon receipt of quotes, we review the different products, terms, etc. and how they may or may not achieve the defined goal of the client. Once reviewed, we then provide our ultimate recommendation to the client. The client may choose that recommendation or an alternative option in order to feel the most comfortable with its decision. The client has a final say. Finally, ISG supports the client in reviewing the contracting document between the client and the supplier. Once a contract is put in place, ISG continually reviews the contract and how it is performing against the market.

### D-2. Operations Expertise & Key Technical Personnel





## Public Utilities Commission

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-mail addresses, and background of key personnel involved in the operations of the applicant's business.

Operations Expertise & Personnel Description: ISG has a team of 20 full-time, committed employees focused on deliver of work. All of those team members are trained and able to complete the type of work required for this broker application.

Michael Kemp, Senior Manager, leads the delivery team and can be reached at [mkemp@insightsourcing.com](mailto:mkemp@insightsourcing.com), 770-628-0695. Any questions may be directed to him, and he can coordinate with the internal team to make sure requests are being fulfilled.



Public Utilities  
Commission

# Application Attachments



DATE	DOCUMENT ID	DESCRIPTION	FILING	EXPED	PENALTY	CERT	COPY
07/30/2015	201521101108	REGISTRATION OF FOREIGN FOR PROFIT LLC (LFP)	125.00	100.00	0.00	0.00	0.00

**Receipt**

This is not a bill. Please do not remit payment.

CT CORPORATION SYSTEM  
MEGAN MARSHALL  
4400 EASTON COMMONS WAY - STE 125  
COLUMBUS, OH 43219

# STATE OF OHIO CERTIFICATE

**Ohio Secretary of State, Jon Husted**  
**2415548**

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

**INSIGHT SOURCING GROUP, LLC**

and, that said business records show the filing and recording of:

Document(s)

**REGISTRATION OF FOREIGN FOR PROFIT LLC**

Effective Date: 07/29/2015

Document No(s):

**201521101108**



United States of America  
State of Ohio  
Office of the Secretary of State

Witness my hand and the seal of the  
Secretary of State at Columbus, Ohio this  
30th day of July, A.D. 2015.

**Ohio Secretary of State**



Form 533B Prescribed by:  
Ohio Secretary of State

**JON HUSTED**  
Ohio Secretary of State

Central Ohio: (614) 466-3910  
Toll Free: (877) SOS-FILE (767-3453)  
[www.OhioSecretaryofState.gov](http://www.OhioSecretaryofState.gov)  
[Busserv@OhioSecretaryofState.gov](mailto:Busserv@OhioSecretaryofState.gov)

Mail this form to one of the following:

Regular Filing (non expedite)  
P.O. Box 670  
Columbus, OH 43216

Expedite Filing (Two-business day processing  
time requires an additional \$100.00).  
P.O. Box 1390  
Columbus, OH 43216

## Registration of a Foreign Limited Liability Company

Filing Fee: \$125

### CHECK ONLY ONE (1) BOX

- (1) ☒ Registration of a Foreign For-Profit Limited Liability Company  
(106-LFA)  
ORC 1705

Jurisdiction of Formation

Date of Formation

- (2) ☐ Registration of a Foreign Nonprofit Limited Liability Company  
(106-LFA)  
ORC 1705

Jurisdiction of Formation

Date of Formation

Name of Limited Liability Company in its jurisdiction of formation

Name under which the foreign limited liability company desires to transact business in Ohio (if different from its name in its jurisdiction of formation) is:

Name must include one of the following words or abbreviations: "limited liability company," "limited," "LLC," "L.L.C.," "Ltd.," or "Ltd"

The address to which interested persons may direct requests for copies of the limited liability company's operating agreement, bylaws, or other charter documents of the company is:

Name

Mailing Address

City

State

ZIP Code

The limited liability company hereby appoints the following as its agent upon whom process against the limited liability company may be served in the state of Ohio. The name and complete address of the agent is

CT Corporation System

Name

1300 East 9th Street

Mailing Address

Cleveland

City

Ohio

State

44114

ZIP Code

The limited liability company irrevocably consents to service of process on the agent listed above as long as the authority of the agent continues, and to service of process upon the Ohio Secretary of State if:

- a. an agent is not appointed, or
- b. an agent is appointed but the authority of that agent has been revoked, or
- c. the agent cannot be found or served after the exercise of reasonable diligence.

By signing and submitting this form to the Ohio Secretary of State, the undersigned hereby certifies that he or she has the requisite authority to execute this document.

**Required**

Must be signed by an authorized representative.

If authorized representative is an individual, then they must sign in the "signature" box and print their name in the "Print Name" box.

*Thomas J. Beatty*  
Signature

*Thomas J. Beatty*  
By (if applicable)

Thomas F. Beatty  
Print Name

If authorized representative is a business entity, not an individual, then please print the business name in the "signature" box, an authorized representative of the business entity must sign in the "By" box and print their name in the "Print Name" box.

Signature

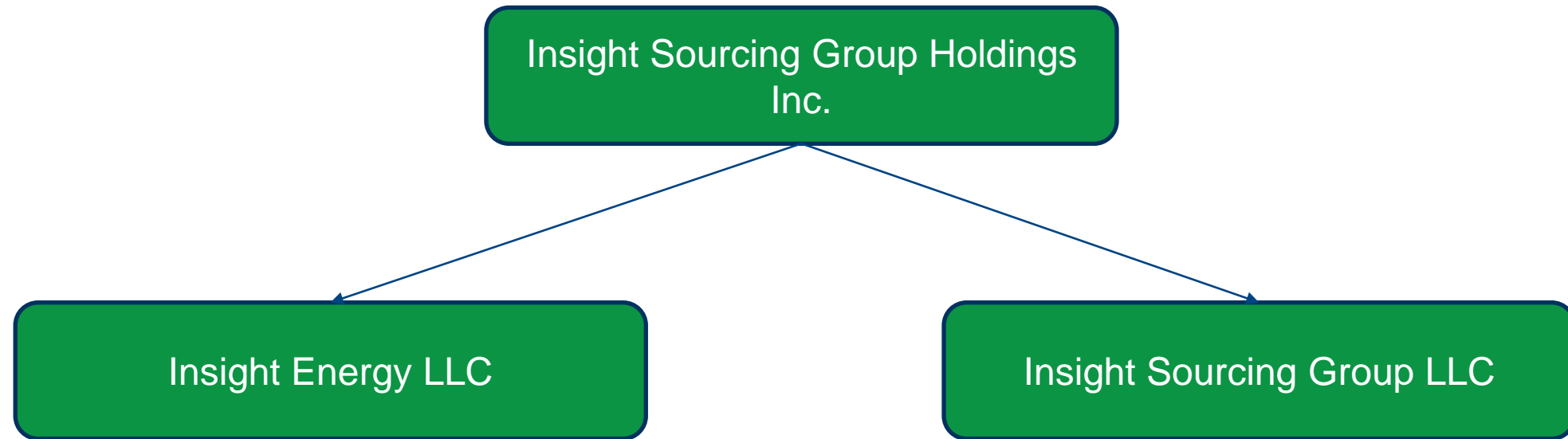
By (if applicable)

Print Name

Signature

By (if applicable)

Print Name



# Competitive Retail Electric Service Affidavit

County of WINNETT :

State of GEORGIA :

MICHAEL KEMP, Affiant, being duly sworn/affirmed, hereby states that:

1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing.

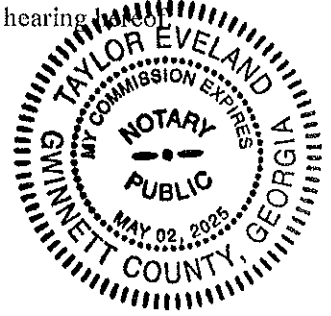
13. Affiant further sayeth naught.

Michael Kemp, DIRECTOR  
Signature of Affiant & Title

Sworn and subscribed before me this 18 day of OCTOBER, 2023  
Month Year

Taylor Eveland  
Signature of official administering oath

Taylor Eveland, Notary  
Print Name and Title



My commission expires on 5/02/2025

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Business Information Report Snapshot

INSIGHT SOURCING GROUP HOLDINGS, INC.

D-U-N-S: 16-987-6138  
ADDRESS: 5555 Triangle Pkwy Ste 300, Norcross, GA, 30092, United States  
Date: 11/03/2022

RISK ASSESSMENT

SCORES AND RATINGS				
Max. Credit Recommendation	PAYDEX® SCORE	Delinquency Predictor Percentile	Financial Stress Percentile	Supplier Evaluation Risk Rating
US\$ 609,000	67	93	49	1
	LOW-MODERATE RISK	LOW RISK	MODERATE RISK	LOW RISK

MAXIMUM CREDIT RECOMMENDATION

Overall Business Risk

LOW

LOW-MODERATE

MODERATE

MODERATE-HIGH

HIGH

Maximum Credit Recommendation

US\$ 609,000

The recommended limit is based on a low probability of severe delinquency.

Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: STABLE CONDITION
- Based on the predicted risk of business discontinuation: LIKELIHOOD OF CONTINUED OPERATIONS
- Based on the predicted risk of severely delinquent payments: VERY LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS

PAYDEX® SUMMARY

3 Months

65

Low Risk (100)

High Risk (1)

When weighted by dollar amount, payments to suppliers average 19 days beyond terms. Value is based on payments collected over the last **3 months**.

24 Months

67

Low Risk (100)

High Risk (1)

When weighted by dollar amount, payments to suppliers average 18 days beyond terms. Value is based on payments collected over the last **24 months**.

PAYDEX®

Based on 24 months of data

67

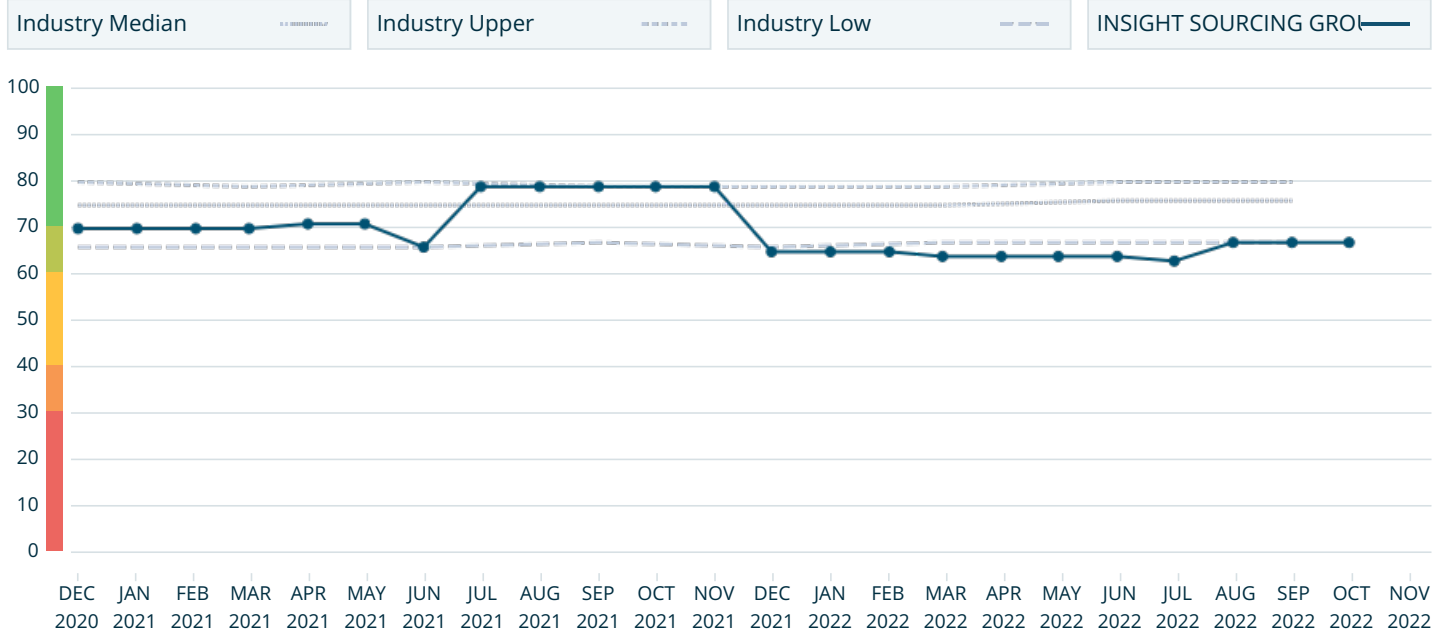
Low Risk (100)

High Risk (1)

Based on a D&B PAYDEX® of ●Risk of Slow Pay  
**LOW-MODERATE**Payment Behavior  
18 Days Beyond  
Terms

## Business and Industry Trends

8742 - Management consulting services



## DELINQUENCY PREDICTOR SCORE

93

Low Risk (100)

High Risk (1)

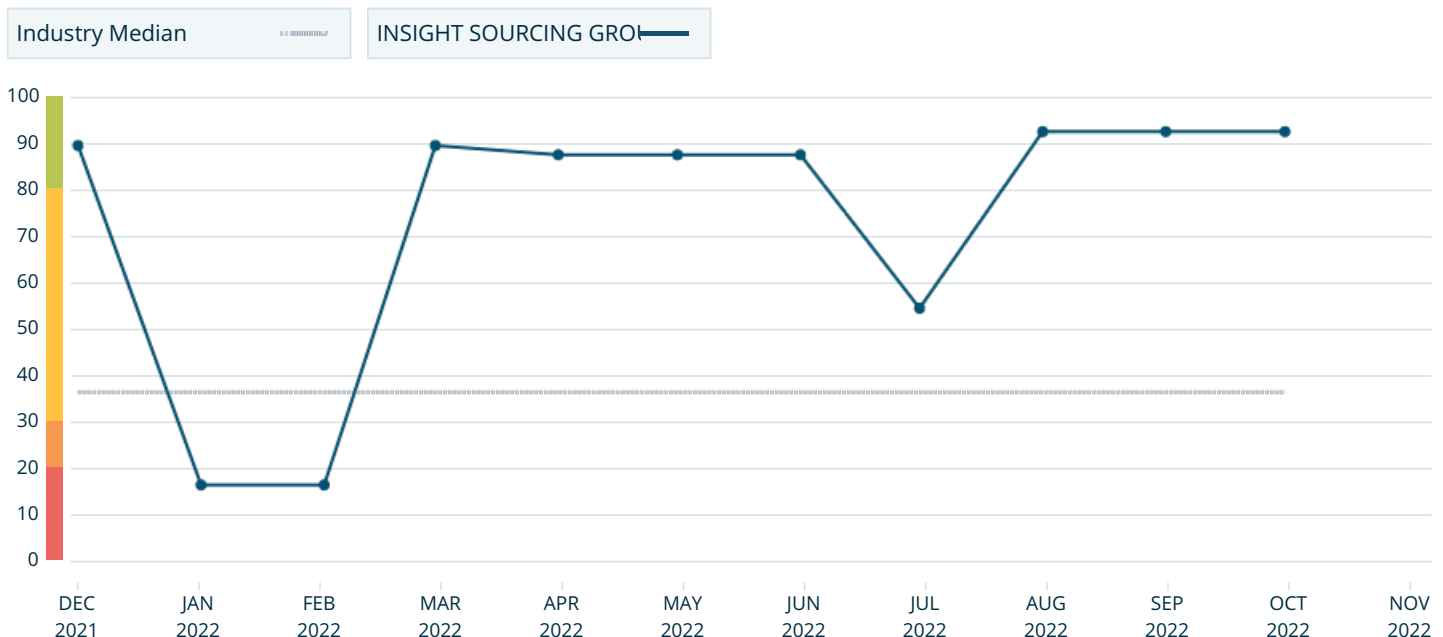
Higher risk industry based on delinquency rates for this industry

Based on a D&amp;B Delinquency Predictor Percentile of

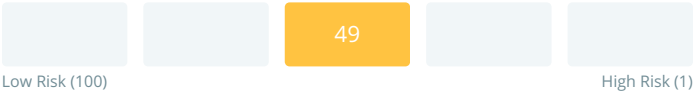
Level of Risk  
**LOW**Raw Score  
588Probability of Delinquency  
1.35%Compared to Businesses in  
D&B  
10.2%

## Business and Industry Trends

8742 - Management consulting services



FINANCIAL STRESS SCORE



Based on a D&B Financial Stress Percentile of 3

- UCC Filings reported
- High proportion of slow payment experiences to total number of payment experiences
- Low proportion of satisfactory payment experiences to total payment experiences
- Unstable Paydex over last 12 months

Level of Risk  
MODERATE

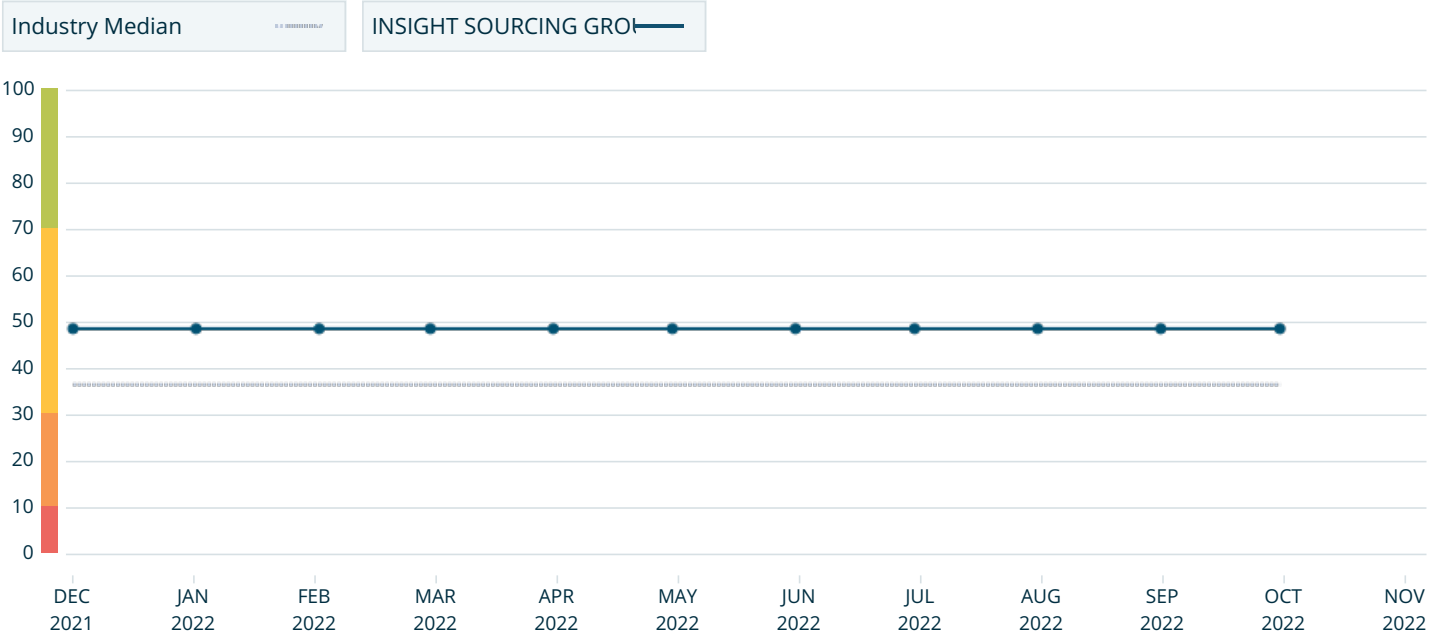
Raw Score  
1474

Probability of Failure  
0.25%

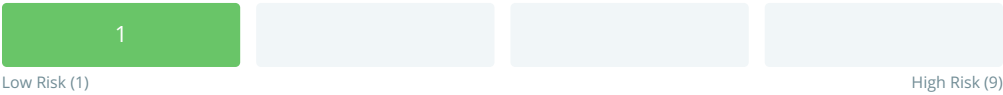
Compared to Businesses in D&B  
0.48%

Business and Industry Trends

8742 - Management consulting services



SUPPLIER EVALUATION RISK RATING

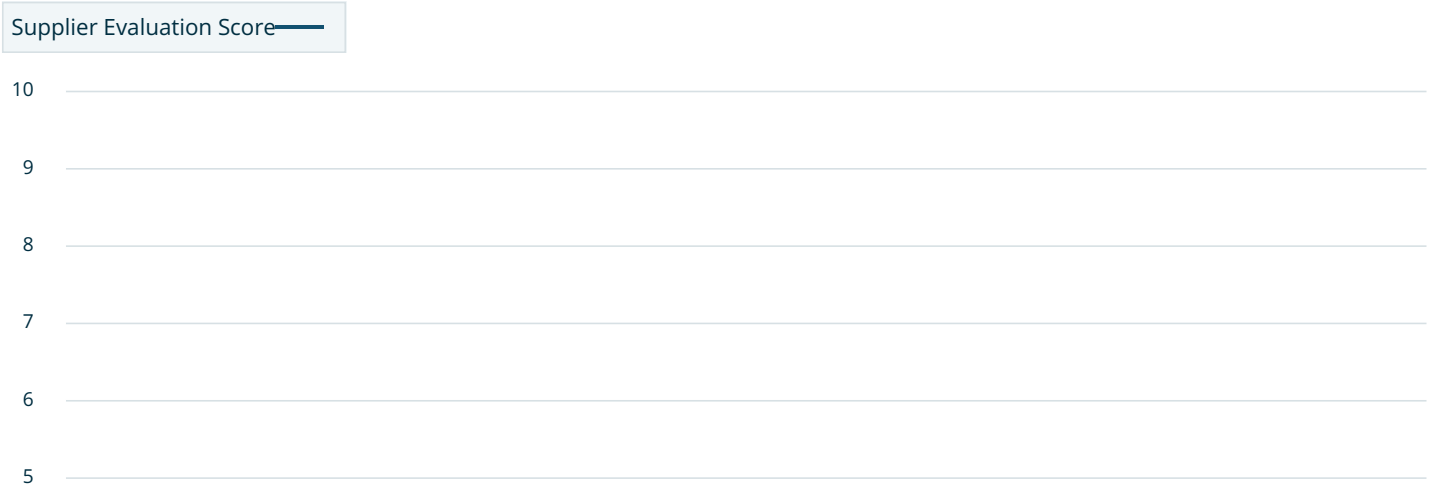


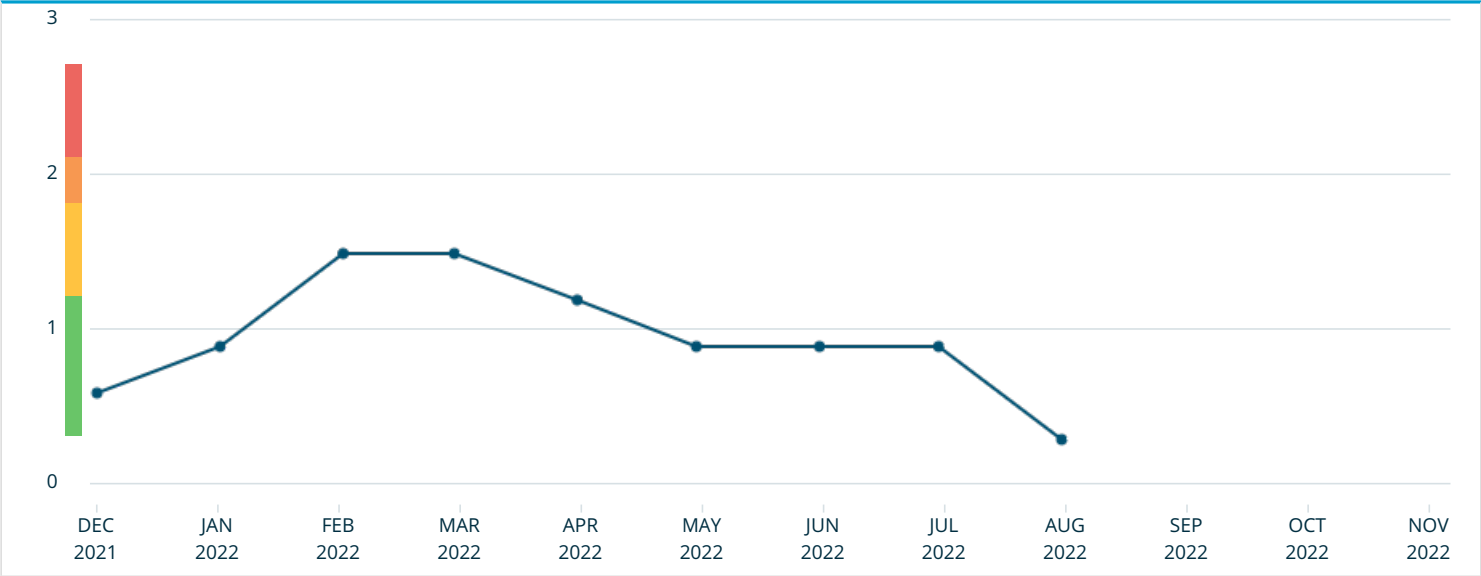
Based on a Supplier Evaluation Risk Rating of 1

Factors Affecting Your Score  
Unstable Paydex over last 12 months

Business and Industry Trends

8742 - Management consulting services





D&B RATING

Current Rating as of 03-19-2010

Special Rating

--: Undetermined

TRADE PAYMENTS

TRADE PAYMENTS SUMMARY			Based on 24 months of data
<div>Overall Payment Behavior</div> <div>18</div> <div>Days Beyond Terms</div> <div>Highest Now Owing: US\$ 2,500</div>	<div>% of Trade Within Terms</div> <div>84%</div> <div>Total Trade Experiences: 25</div> <div>Largest High Credit: US\$ 50,000</div> <div>Average High Credit: US\$ 9,034</div>	<div>Highest Past Due</div> <div>US\$ 0</div> <div>Total Unfavorable Comments : 0</div> <div>Largest High Credit: US\$ 0</div> <div>Total Placed in Collections: 0</div> <div>Largest High Credit: US\$ 0</div>	

TRADE PAYMENTS BY CREDIT EXTENDED			
\$ CREDIT EXTENDED	% OF PAYMENTS WITHIN TERMS	# PAYMENT EXPERIENCES	TOTAL & DOLLAR AMOUNT
OVER 100,000	<div><div></div></div> 0%	0	\$0
50,000 - 100,000	<div><div></div></div> 0%	1	\$50,000
15,000 - 49,999	<div><div></div></div> 100%	2	\$60,000
5,000 - 14,999	<div><div></div></div> 0%	0	\$0
1,000 - 4,999	<div><div></div></div> 100%	3	\$4,500
UNDER 1,000	<div><div></div></div> 83%	7	\$2,950

TRADE PAYMENTS BY INDUSTRY			
Collapse All   Expand All			
Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)
▼73 - Business Services	3	1,000	
7389 - Misc Business Service	3	1,000	75
▼48 - Communications	3	2,500	
4813 - Telephone Communictns	2	1,000	100
4812 - Radiotelephone Commun	1	2,500	100
▼35 - Industrial And Commercial Machinery And Computer Equipment	1	50,000	

3572 - Mfg Computer Storage	1	50,000	0
▼99 - Nonclassifiable Establishments	1	45,000	
9999 - Nonclassified	1	45,000	100
▼93 - Public Finance Taxation And Monetary Policy	1	15,000	
9311 - Public Finance	1	15,000	100
▼61 - Nondepository Credit Institutions	1	750	
6159 - Misc Business Credit	1	750	100
▼55 - Automotive Dealers And Gasoline Service Stations	1	750	
5511 - Ret New/used Autos	1	750	100
▼49 - Electric, Gas And Sanitary Services	1	100	
4911 - Electric Services	1	100	100
▼50 - Wholesale Trade - Durable Goods	1	100	
5044 - Whol Office Equipment	1	100	100

TRADE LINES						
Date of Experience ▼	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
09/2022	Prompt	-	45,000	0	0	1 Month
09/2022	Prompt	-	2,500	2,500	0	1 Month
09/2022	Prompt	Lease Agreeemnt	750	750	0	1 Month
09/2022	Prompt	-	100	0	0	Between 2 and 3 Months
09/2022	Prompt	-	100	50	0	1 Month
09/2022	Slow	-	50,000	0	0	Between 4 and 5 Months
08/2022	-	Cash Account	500	-	-	Between 6 and 12 Months
08/2022	-	Cash Account	100	-	-	1 Month
06/2022	Prompt	-	1,000	0	0	1 Month
06/2022	Prompt	-	250	0	0	1 Month
04/2022	-	Cash Account	250	-	-	Between 6 and 12 Months
04/2022	-	Cash Account	50	-	-	Between 2 and 3 Months

04/2022	-	Cash Account	50	0	0	Between 6 and 12 Months
04/2022	-	Cash Account	50	-	-	Between 6 and 12 Months
04/2022	-	Cash Account	50	-	-	1 Month
02/2022	Prompt	-	15,000	-	-	1 Month
02/2022	-	Cash Account	-	-	-	1 Month
11/2021	-	Cash Account	100	-	-	1 Month
08/2021	Prompt	-	500	0	0	Between 6 and 12 Months
06/2021	-	Cash Account	50	-	-	Between 6 and 12 Months
03/2021	-	Cash Account	100	-	-	1 Month
03/2021	-	Cash Account	50	-	-	1 Month
01/2021	Prompt	-	1,000	0	0	Between 6 and 12 Months
11/2020	Slow	-	500	0	0	Between 6 and 12 Months
09/2020	Prompt	-	750	0	0	Between 6 and 12 Months

EVENTS

LEGAL EVENTS			
The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.			
SUITS	JUDGEMENTS	LIENS	UCC FILINGS
TOTAL0	TOTAL0	TOTAL0	TOTAL3
LAST FILING DATE-	LAST FILING DATE-	LAST FILING DATE-	LAST FILING DATE03/23/2018

General: The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this was reported. This information may not be reproduced in whole or in part by any means of reproduction.

UCC Filings: There may be additional UCC Filings in the D&B file on this company which are available by contacting 1-800-234-3867.

Suits, Liens, Judgements: There may be additional suits, liens, or judgements in D&B's file on this company available in the U.S. Public Records Database that are also covered under your contract. If you would like more information on this database, please contact the Customer Resource Center at 1-800-234-3867.

Lien: A lien holder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lien holder against a debtor may be indicative of such an occurrence.

EVENTS	
<b>UCC Filing - Amendment</b>	
Filing Date	2018-03-23
Filing Number	06718002179
Received Date	2018-06-01
Original Filing Date	2013-08-12
Original Filing Number	06713005733
Secured Party	SUNTRUST BANK, ATLANTA, GA
Debtors	INSIGHT SOURCING GROUP HOLDINGS, INC.
Filing Office	GWINNETT COUNTY SUPERIOR COURT CLERKS OFFICE, LAWRENCEVILLE, GA
<b>UCC Filing - Original</b>	
Filing Date	2017-08-24
Filing Number	00717036567
Received Date	2017-09-22
Collateral	Leased Computer equipment and proceeds
Secured Party	DELL FINANCIAL SERVICES L.L.C., ROUND ROCK, TX



Debtors	INSIGHT SOURCING GROUP HOLDINGS, INC.
Filing Office	BARROW COUNTY SUPERIOR COURT CLERKS OFFICE, WINDER, GA
<b>UCC Filing</b> - Original	
Filing Date	2013-08-12
Filing Number	06713005733
Received Date	2013-09-17
Collateral	All Assets including proceeds and products - All Inventory including proceeds and products - All Account(s) including proceeds and products - All Chattel paper including proceeds and products - and OTHERS
Secured Party	SUNTRUST BANK, ATLANTA, GA
Debtors	INSIGHT SOURCING GROUP, INC.
Filing Office	GWINNETT COUNTY SUPERIOR COURT CLERKS OFFICE, LAWRENCEVILLE, GA

## COMPANY EVENTS

### The following information was reported on: 03-09-2022

The Georgia Secretary of State's business registrations file showed that Insight Sourcing Group Holdings, Inc. was registered as a Corporation on July 30, 2002, under file registration number 0238291.

Business started 2002.

THOMAS F BEATY. Antecedents not available.

BRIAN HOUP. Antecedents not available.

JAKE WOJCIK. Antecedents not available.

BRENT EILAND. Antecedents not available.

## SPECIAL EVENTS

12-12-2020

INSIGHT SOURCING GROUP HOLDINGS, INC. was reported by the SBA as a recipient of a loan for \$3,043,805 from Truist Bank d/b/a Branch Banking & Trust Co on 04/08/2020 under the Paycheck Protection Program as authorized under the CARES Act of 2020.

07-23-2020

On July 6, 2020, the SBA announced that this business was approved for a loan between \$2M - \$5M from Truist Bank d/b/a Branch Banking & Trust Co through the SBA's Paycheck Protection Program, as part of the CARES Act, in response to the COVID-19 pandemic. The amount of the actual loan may vary from the approved amount.

Financials

D&B currently has no financial information on file for this company.

COMPANY PROFILE

COMPANY OVERVIEW		
D-U-N-S 16-987-6138	Mailing Address 5555 Triangle Pkwy Ste 300, Norcross GA 30092, US	Annual Sales -
Business Form Corporation (US)	Telephone (888) 973-0208	Employees 223
Date Incorporated 07/30/2002	Fax -	Age (Year Started) 20 years (2002)
State of Incorporation Georgia	Website -	Named Principal THOMAS F BEATY, CEO
Ownership -	Line of Business Management consulting services	SIC 8742

OWNERSHIP

FAMILY TREE SUMMARY		
Members in the Tree	Subsidiaries of this Company	Branches of this Company
2	1	0

FAMILY TREE

HQ

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**This foregoing document was electronically filed with the Public Utilities  
Commission of Ohio Docketing Information System on**

**10/24/2023 10:30:44 AM**

**in**

**Case No(s). 19-2104-EL-AGG**

**Summary: In the Matter of the Application of Insight Sourcing Group, LLC**