

Competitive Retail Electric Service (CRES) Provider Application

Case Number: 19 \_1591 \_EL\_AGG

Please complete all information. Identify all attachments with a label and title (example: Exhibit C-2 Financial Statements). For paper filing, you can mail the original and two complete copies to the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

#### **A. Application Information**

#### A-1. Provider Type.

Select the competitive retail electric service (CRES) provider type(s) for which the applicant is seeking certification. Please note you can select more than one.

Aggregator	Power Broker	Power Marketer	Retail Electric Generation Provider			
<b>A-2. Applicant's legal name and contact information.</b> Provide the name and contact information of the business entity.						
Legal Name:	Foster Energy Services	s, LLC				
Street Address:	6034 King Road					
City:	Marine City	State: MI	Zip: 48039			
Telephone:	888-505-9104 website: www.fostermychoice.c					
<b>A-3. Names and contact information under which the applicant will do business in Ohio.</b> Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.						
Name:	My Choice Energy, LLC	-				
Street Address:	6034 King Road					
City:	Marine City	State: MI	Zip: 48039			
Telephone:	888-505-9104	Website: www.foster	mychoice.com			
	<b>r which the applicant does busin</b> e ness names the applicant uses in N		eed to include the names			

provided in A-2 and A-3.
Name(s): Foster Energy Services, LLC

B. A.	01	<b>F</b>	110
IVIY	Choice	Energy,	LLC

A-5. Contact person for regulatory matters.							
Name:	Jason Garlick	<sub>Title:</sub> Opera	ations Manager				
Street Address:	6034 King Road						
City:	Marine City	State: MI	<b>48039</b>				
Telephone:	586-248-7184	Email: jgarlick@fo	steroil.com				
A-6. Contact pers	on for PUCO Staff use in investiga	ting consumer complaints.					
Name:	Jason Garlick	Title: Operations Manager					
Street Address:	6034 King Road						
City:	Marine City	State: MI	Zip: 48039				
Telephone:	586-248-7184	Email: mychoice@f					
A-7. Applicant's a	ddress and toll-free number for c	ustomer service and comp	laints.				
Street Address:	6034 King Road						
City:	Marine City	State: MI	<sub>Zip:</sub> 48039				
Toll-free Telephone:	888-505-9104	Email: mychoice@fosteroil.com					
A-8. Applicant's f	ederal employer identification nu	mber.					
FEIN:	10-20-2084262						
A-9. Applicant's f	orm of ownership (select one).						
Sole Proprietorship Limited Liability Partnership (LLP)		Corporation	Partnership				
Limited Liabil Company (LL	()ther						

#### A-10. Identify current or proposed service areas.

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

#### Service area selection:

AES Ohio

(AE	P Ohio	)
	~	

American Electric Power

Duke Energy Ohio

FirstEnergy – Cleveland Electric Illuminating

FirstEnergy – Ohio	FirstEnergy – Toledo
Edison	Edison

### Class of customer selection:



Ind	lusti	rial
	~	

Mercantile



#### A-11. Start Date.

Indicate the approximate start date the applicant began/will begin offering services.

09/01/2023 Date:

#### A-12. Principal officers, directors and partners.

Please provide an attachment for all contacts that should be listed as an officer, director or partner.

#### A-13. Company history.

Provide an attachment with a concise description of the applicant's company history and principal business interests.

#### A-14. Secretary of State.

Provide evidence that the applicant is currently registered with the Ohio Secretary of State.

### **B.** Managerial Capability

Provide a response or attachment for each of the sections below.

#### **B-1. Jurisdiction of operations.**

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application.

#### **B-2. Experience and plans.**

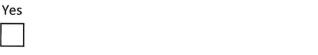
Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

#### B-3. Disclosure of liabilities and investigations.

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction.

#### B-4. Disclosure of consumer protection violations.

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years? If yes, attach a document detailing the information.



#### B-5. Disclosure of certification denial, curtailment, suspension, or revocation.

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years? If yes, attach a document detailing the information.





No

#### B-6. Environmental disclosure.

This section is only applicable if power marketer or retail electric generation provider has been selected in A-1.

Provide a detailed description of how the applicant intends to determine its generation resource mix and environmental characteristics, including air emissions and radioactive waste. Include the annual projection methodology and the proposed approach to compiling the quarterly actual environmental disclosure data. See <u>4901:1-21-09</u> of the Ohio Administrative Code for additional details of this requirement.

#### C. Financial Capability

Provide a response or attachment for each of the sections below.

#### C-1. Financial reporting.

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or attach a copy of the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

#### **C-2.** Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with social

security numbers and bank account numbers redacted.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

#### C-3. Forecasted financial statements.

Provide two years of forecasted income statements based solely on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in business activities only in the state of Ohio for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

#### C-4. Credit rating.

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "Not Rated".

#### C-5. Credit report.

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. Bank/credit account numbers and highly sensitive identification information must be redacted. If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select "This does not apply" and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

#### C-6. Bankruptcy information.

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy? If yes, attach a document detailing the information.

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant





#### C-7. Merger information.

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months? If yes, attach a document detailing the information.





#### C-8. Corporate structure.

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

#### C-9. Financial arrangements.

This section is only applicable if power marketer or retail electric generation provider has been selected in A-1.

Provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/natural gas business activities (e.g., parental guarantees, letters of credit, contractual arrangements, etc., as described below).

Renewal applicants may provide a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements. The statement or letter must be on the utility's letterhead and dated within a 30-day period of the date the applicant files its renewal application.

First-time applicants or applicants whose certificate has expired must meet the requirements of C-9 in one of the following ways:

 The applicant itself states that it is investment grade rated by Moody's Investors Service, Standard & Poor's Financial Services, or Fitch Ratings and provides evidence of rating from the rating agencies. If you provided a credit rating in C-4, reference the credit rating in the statement.

- 2. The applicant's parent company is investment grade rated (by Moody's, Standard & Poor's, or Fitch) and guarantees the financial obligations of the applicant to the LDU(s).Provide a copy of the most recent credit opinion from Moody's, Standard & Poor's or Fitch.
- 3. The applicant's parent company is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The parent company's financials and a copy of the parental guarantee must be included in the application if the applicant is relying on this option.
- 4. The applicant can provide evidence of posting a letter of credit with the LDU(s) listed as the beneficiary, in an amount sufficient to satisfy the collateral requirements of the LDU(s).

### **D.** Technical Capability

Provide an attachment for each of the sections below.

#### D-1. Operations.

<u>Power brokers/aggregators:</u> Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

<u>Power Marketers/Generators</u>: Describe the operational nature of the applicant's business, specifying whether operations will include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services, as well as other services used to arrange for the purchase and delivery of electricity to retail customers.

#### D-2. Operations expertise and key technical personnel.

Provide evidence of the applicant's experience and technical expertise in performing the operations described in this application. Include the names, titles, e-mail addresses, telephone numbers and background of key personnel involved in the operational aspects of the applicant's business. If vendors or third parties are or will be utilized for any activities listed in this application, provide the name, contact information for each, and list which activities they will perform. Also, indicate which activities will be performed directly by the company. Please note that this information is required to be updated within 30 days of any changes.

#### D-3. FERC power marketer authorization.

This section is only applicable if power marketer or retail electric generation provider has been selected in A-1.

Provide the FERC docket granting the applicant power marketer authority.

As authorized representative for the above company/organization, I certify that all the information contained in this application is true, accurate and complete. I also understand that failure to report completely and accurately may result in penalties or other legal actions

or other legal actions. m th Signature

07/12/2023 Date

Operations	Manager
Title	

## <u>Competitive Retail Electric Service Affidavit</u> County of St. Clair State of Michigan

Jason Garlick, Affiant, being duly sworn/affirmed, hereby states that:

- The information provided within the certification or certification renewal application and supporting 1. information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
- The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of 2. kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
- The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), 3. Ohio Revised Code.
- The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of 4. Ohio pursuant to Title 49, Ohio Revised Code.
- The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility 5. matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction 6. of Ohio Courts and the service of process.
- 7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to 8. purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
- 11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

- 12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.
- 13. Affiant further sayeth naught.

Operations Manager Signature of Affiant & Title

Sworn and subscribed before me this 12 day of July, 2023 Month, Year Signature of official administering oath SHANNON R MROWIEC Notary Public - State of Michigan County of St Clair My commission expires on OL 21/2029 Acting in the County of 121, 2029

Name	Email	Title	Address
Jason Garlick	jgarlick@fosteroil.com	Operations Manager	6034 King Road Marine City, MI 48039 US
John Foster	jfoster@fosteroil.com	Owner/Manager	6034 King Road Marine City, MI 48039 US
Robert Archibald II	<u>rarchibald@fosteroil.com</u>	Member	6034 King Road Marine City, MI 48039 US
Thomas W. Foster	<u>tfoster@fosteroil.com</u>	Member	6034 King Road Marine City, MI 48039 US

#### A-12. Principal officers, directors, and partners

#### A-13. Company history

Foster Energy Services, L.L.C. (FES), a Michigan Limited Liability Company, was formed on December 9, 2004 in response to the deregulation of the natural gas market. FES administers new purchases and nominations, monitors energy deliveries, and reconciles all deliveries and imbalances with local distribution companies.

My Choice Energy L.L.C. (MCE) filed and received certification to provide natural gas retail services in Ohio Case No. 02-2583-GA-CRS. At the time of renewal, the principals of MCE discovered that, unbeknownst to them, the MCE registration in Ohio had been withdrawn. They confronted a variety of issues detailed in the pleadings of case No. 02-2583-GA-CRS and ultimately decided to withdraw from Ohio. MCE at one time had as many as 700 plus Ohio customers in the Duke Ohio service territory. At the time, MCE decided to withdraw from Ohio, the customer numbers were approximately 300. By the time MCE withdrew from Ohio, there were no active contracts. The Ohio customer contracts simply were not renewed. Duke Ohio then became their supplier. The PUCO authorized a procedure for withdrawal. See Entry in Case No. 02-2583-GA-CRS dated August 17, 2005. As far as the Company is aware, the transfer of customers back to Duke Energy Ohio went smoothly.

On September 16, 2021, FES d/b/a My Choice Energy was re-certified (Certificate No. 1-1430E) to provide competitive retail electric services in Ohio Case No. 19-1591-EL-AGG. Currently the Company serves more than 5,000 customers in Michigan and 4,500 customers in Ohio.

#### A-14. Secretary of State

File(s) attached

### Section B: Applicant Managerial Capability and Experience

#### B-1. Jurisdiction of operations

FES d/b/a My Choice Energy provides service is certified to provide competitive retail electric aggregator/broker services in Michigan and Ohio.

#### **B-2.** Experience and plans

FES d/b/a My Choice Energy has been acting as an Alternative Gas Supplier in the State of Michigan since 2002 and as a Competitive Retail Natural Gas Supplier in the State of Ohio since 2011. During that time, they have always complied with the state public utilities commissions in the creation and execution of their contracts. They have obtained customers via telephone enrollment, wet signature, and online enrollments. Their plan is to continue as they have previously done.

Foster, d/b/a My Choice Energy, is currently marketing to commercial and industrial accounts. It will produce brochures, flyers and a website that will offer residential customers its services. If at some time in the future, telesales or door-to-door marketing to residential customers are to be undertaken, Foster would employ the Third Party Verification agents it uses in Michigan for its Ohio operations.

Customer inquiries and complaints are handled by the Foster customer service department and all inquiries and complaints are handled in a professional and expeditious manner.

As a broker of electric services, Foster d/b/a My Choice Energy provides contracted services through various third party suppliers, all billing statements are provided by these suppliers or the customer's utility provider.

As relevant to aggregation services, John Foster is the President and CEO. Rob Archibald is the General Manager of Natural Gas Operations.

The general sales manager and operations manager report to Mr. Archibald. Two customer service representatives report to the general sales manager. Foster has been acting as an Alternative Gas Supplier in the State of Michigan since 2002 and as an Alternative Electric supplier since 2013. Foster d/b/a My Choice Energy has been acting as a Competitive Retail Natural Gas Supplier in the State of Ohio since 2011 and as an Alternative Electric supplier since 2013. During that time, they have always complied with the state public utilities commissions in the creation and execution of their contracts. They have obtained customers via telephone enrollment, wet signature, and online enrollments. Their plan is to continue as they have previously done.

#### B-3. Disclosures of liabilities and investigations

There are no existing or pending rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely affect Foster

Energy Service, LLC's financial or operational status or its ability to provide the services for which it is seeking certification.

#### B-4. Disclosures of consumer protection violations.

Neither Foster, d/b/a My Choice Energy, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

#### B-5. Disclosures of certification, denial, curtailment, suspension or revocation

Foster, d/b/a My Choice Energy has not had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

#### B-6 Environmental disclosure

Not applicable.

### Section C: Applicant Financial Capability and Experience

#### C-1. Financial reporting

Does not apply.

#### C-2. Financial statements

Filed under seal.

### C-3. Forecasted financial statements

Filed under seal.

#### C-4. Credit rating

This does not apply. Not rated

C-5. Credit report

See attached.

#### C-6. Bankruptcy information

FES d/b/a My Choice Energy has not filed bankruptcy.

#### C-7. Merger information

FES d/b/a My Choice Energy is not involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months.

#### C-8. Corporate structure

FES d/b/a My Choice Energy is a stand-alone entity with no affiliate or subsidiary companies

### Section D: Applicant Technical Capacity

#### D-1. Operations

Operations Description: Foster has been acting as an Alternative Gas Supplier in the State of Michigan since 2002 and as an Alternative Electric supplier since 2013. Foster d/b/a My Choice Energy has been acting as a Competitive Retail Natural Gas Supplier in the State of Ohio since 2011 and as an Alternative Electric supplier since 2013. During that time, they have always complied with the state public utilities commissions in the creation and execution of their contracts. They have obtained customers via telephone enrollment, wet signature, and online enrollments. Their plan is to continue as they have previously done.

## D-2. Operations Expertise & Key Technical Personnel

See attached

**EXHIBIT A-14** 

## UNITED STATES OF AMERICA STATE OF OHIO OFFICE OF THE SECRETARY OF STATE

I, Frank LaRose, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show FOSTER ENERGY SERVICES, L.L.C., a Michigan Limited Liability Company, Registration Number 1886809, was registered in the State of Ohio on October 1, 2009, is currently authorized to transact business in this state.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 7th day of March, A.D. 2023.

1 Johne

**Ohio Secretary of State** 

Validation Number: 202306601198

#### UNITED STATES OF AMERICA, STATE OF OHIO, OFFICE OF SECRETARY OF STATE

I, Frank LaRose, Secretary of State of the State of Ohio, do hereby certify that the paper to which this is attached is a true and correct copy from the original record now in my official custody as Secretary of State.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 23rd day of April, A.D. 2021.

**Ohio Secretary of State** 

Frak Johne

Validation Number: 202111301004



DATE: 10/02/2009

DOCUMENT ID DESCRIPTION 200927500478 REG. OF FOR. PROFIT LIM. LIAB. CO. (LFP) FILING 125.00 EXPED

PENALTY .00 CERT

00

COPY .00

**Receipt** This is not a bill. Please do not remit payment.

BRICKER & ECKLER, ATTORNEYS AT LAW 100 SOUTH THIRD STREET ATTN: CHRISTINA MILLER COLUMBUS, OH 43215

# STATE OF OHIO CERTIFICATE

### **Ohio Secretary of State, Jennifer Brunner**

1886809

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

#### FOSTER ENERGY SERVICES, L.L.C.

and, that said business records show the filing and recording of:

Document(s)

REG. OF FOR. PROFIT LIM. LIAB. CO.

Document No(s): 200927500478



United States of America State of Ohio Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 1st day of October, A.D. 2009.

Juniper (B)

Ohio Constant of Stat



Prescribed by: The Ohio Secretary of State Central Ohio: (614) 466-3910 Toll Free: 1-877-SOS-FILE (1-877-767-3453)

www.sos.state.oh.us e-mail: busserv@sos.state.ch.us

Expedite this	Form: (Select One)
O Expedite	PO Box 1390 Columbus, OH 43216
*** Requires an a	ubilitional fee of \$100***
O Non Expedite	PO Box 670
	Columbus, OH 43216

#### REGISTRATION OF A FOREIGN LIMITED LIABILITY COMPANY Filing Fee \$125.00

#### THE UNDERSIGNED DESIRING TO FILE A:

State of Organization	(1) ☑Registration of a Foreign For-Profit Limited Liability Company (108-LFA) ORC 1705		Foreign Nonprofit Company FA) 1705		SECORTA 2009 DCT -
are of Other reacout	Michigan	State of Organization		ЧХХ Т	
Date of Formation	12/13/2004	Date of Formation			
				HITIN JI	STATE
Name of limited liability co	ompany in its state of organization:	Foster Energy Servi	ces, L.L.C.	_	
Check here if additio	e one of the following words or abbreviato mai provisions are attached areasted persons may direct request are charter documents of the comp	s for copies of the limited liabil			
Robert W. Ard	hibeld				
Name		·····	<u> </u>	_	
	d				
8034 King Roa					
8034 King Roa	O. Box Address				
	O. Box Address	M	48039		

	al Registered Agents, Inc.		
Name	,		
145 Be	ker Street		
Mailing /	Address		
Marion	1	Ohio	43302
City	N	State	Zip Code
D	If the agent is an individ reaident of the state of (	iual and using a P.O. Box, check thè Dhio.	s box to certify the agent is a
of the ager	nt continues, and to service of	service of process on the agent listed a process upon the OHIO SECRETAR'	Y OF STATE If:
а.	an agent is not appointed	l, or	
б. С.	an agent is appointed but	the authority of that agent has been re d or served after the exercise of reason	voked, or
RED			
t original			
nt of agent		T	9-30-09
<b>igned)</b> by a nanager or			Dale
sentative.	John W. Foster		
	Print Name		
	Signature	····	Date
	Print Name		
	Signature	<u></u>	Dale
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			Dale
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			Dale

**EXHIBIT C-5** 



			Text Refere		2:34 Monday 6	th March 20.	23		<u>***</u>	8
(US) FOST	ER ENERG	Y SERVICES	s, LLC						US	09974339
Risk Score	Enhanced Score	International Score	Enhanced Credit Limit	Derogatory Legal	Possible OFAC	DBT	Payment Experiences	Financial Past Due	Payment Trend	Inquiries Trend
No Score	41	E	-	0 (-)	No	N/A	3	\$0		
No Score	- Insufficient I	nformation								
Risk Score							the likelihood the me within the ne			
Credit Limit	t	payment re	cords of simil		The company	5	mation from a co s our recommen			
Derogatory	Legal			f tax liens and j le total dollar v			t 6 years and 9 ets.	months plus b	ankruptcies fi	led in the last
Possible OF	AC			mpany is possi he Patriot Act.	bly on a list of	sanctioned	businesses the I	US governmer	nt prohibits US	businesses
Days Beyon	d Terms		d Terms (DB -financial acc		weighted aver	age number	of days beyond	the invoice d	ue date that th	nis company
Payment Ex	periences	The number	of payments	that have bee	n made histori	cally.				
Payment Tr	end	Indicates wh	nether the co	mpany's paym	ent performan	ce as meası	ured by DBT trer	nd is getting b	etter or worse	
Inquiries Tr	end	Indicates wh	nether the nu	mber of people	e viewing this o	company's c	redit report is in	creasing or de	ecreasing.	
Financial Pa	ast Due	The total de	linquent dolla	ars (not includi	ng charged-off	) on open ar	nd closed financ	ial accounts.		
Enhanced S	icore	financial and	d non-financia		nts will become		ikelihood that a elinquent, defin			
Enhanced C	credit Limit	and from the	e payment re		r companies. 1		ompany's Finano y credit limit is c			

FOSTER ENERGY SERVICES, LLC

Jeanette Lance (100977890)

12:34 Monday 6th March 2023

(US09974339)

creditsafe\*

Company:

Printed By:

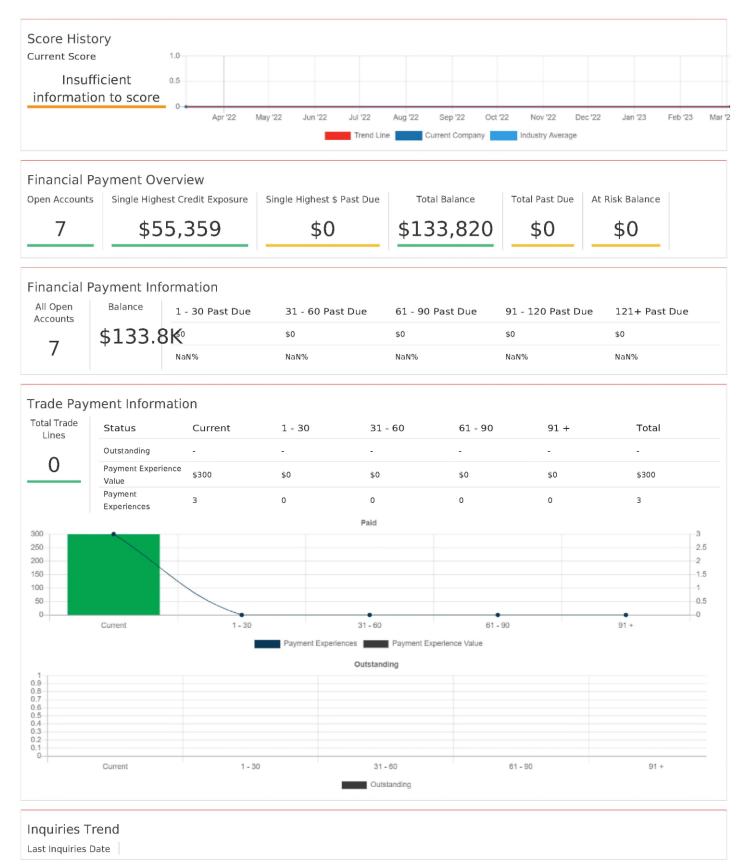
Printed On:

	International Score	International Score Description	US Score Description	US Risk Score			
	• A	Very Low Risk	Very Low Risk	71 - 100			
	в	Low Risk	Low Risk	51 - 70			
	• c	Moderate Risk	Moderate Risk	30 - 50			
	• D	High Risk	High Risk	21 - 29			
Score Definition	• D	High Risk	Very High Risk	1 - 20			
	• • E	Not Rated	No Score / Recent Bankruptcy	This includes bankruptcies, insufficient information, negativo press, and other special cases.			
	Score	Score Description					
	Insufficient Informatio	Applies to companies that have less than 2 of the following fields populated (Employee Range, Annual Sales Amount, Years in Business, SIC) and no DBT					
	Recent Bankruptcy on File	Applies to companies that have a bankruptcy with a filing date in the last 24 months					
	Bankruptcy on File	Applies to companies that have a bankrupt is Inactive	and company activity status				
	Ultimate Holding Company is Bankrupt	Companies Ultimate holding Company is b	ankrupt				
Not Rated Score Definitions	Out of Business	Companies confirmed as being closed					
	Negative Press	Companies showing signs of deterioration	based on press releases and/or other avail	able information			
	Unable to Confirm Existence	Companies who are not registered with the available information sources	Secretary of State and/or we are unable t	to confirm existence via other			
	Company SBA loan in Charged-Off status	This company's SBA loan has been reporte on this company has been suspended.	d as being in Charged Off Status. Because	of this, the rating and limit			
	Suspended Rating	Company requires further investigation due	e to a number of anomalies that have raise	ed concerns.			
	Reported victim of fraudulent activity	This company has reported being a victim of identity theft and / or fraud					

There is Financial Payment Data and Enhanced Scores available on this report, click here to view the Financial Payment Data page.

### Summary

Key Information		Contact Information	
Company Name	FOSTER ENERGY SERVICES, LLC	Address	36065 WATER ST, RICHMOND, MI 48062
Other Legal Name	FOSTER ENERGY SERVICES, L.L.C.		view on map
Charter Number	801299344	Location Type	Branch
Establishment Date	02/02/1989	Head Office	BLUE FLAME INVESTMENTS, LLC (US11378637)
Company Type	Limited Liability	Website	-
SIC Description	-	Phone Number	-
		Corporate Primary	
		Address	36065 WATER ST, RICHMOND, MI, 48062





### Score/Limit/Indicators

#### Score/Limit

Risk Score Today's Score	Score Description	Score	Credit Limit Today's Limit
No Score	<ul> <li>Very Low Risk</li> </ul>	71 - 100	Cash Transactions
	Low Risk	51 - 70	
	Moderate Risk	30 - 50	Definition
	High Risk	21 - 29	The Creditsafe recommended credit limit is calculated using information from a company's payment record and from the
	Very High Risk	1 - 20	payment records of similar companies. The company credit
	<ul> <li>No Score / Recent</li> <li>Bankruptcy</li> </ul>	This includes bankruptcies, insufficient information,	limit is our recommendation of the total maximum amount of credit that should be outstanding at any one time.
Definition			
The Creditsafe Score works on	a scale of 1-100 and predicts	the likelihood that a business's	

The Creditsafe Score works on a scale of 1-100 and predicts the likelihood that a business's payment performance will become seriously delinquent, defined as 90-plus days beyond terms within the next 12 months or that the business will go bankrupt.

#### International Score

Creditsafe International Score International Score Des		Description	Internationa	Il Score Definition		
E No Score			The Creditsafe International Score is a standardized score derived from the Creditsafe score. It enables credit risk comparison between companies that are registered in different countries.			
International Score	International Score Description	US Score	Description	US Risk Score		
• A	Very Low Risk	Very Low Ris	k	71 - 100		
• в	Low Risk	Low Risk		51 - 70		
• C	Moderate Risk	Moderate Ris	sk	30 - 50		
• D	High Risk	High Risk		21 - 29		
• D	High Risk	Very High Ri	sk	1 - 20		
• • E	E Not Rated No Bar		ecent	This includes bankruptcies, insufficient information, negative press, and other special cases.		

#### Commentaries

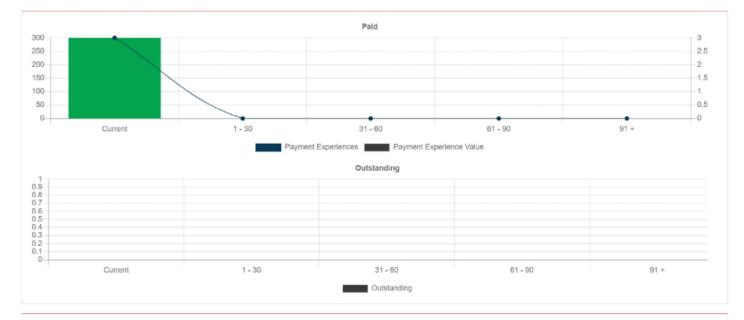
- The company has been in business for 34 years.
- The company does not currently have Business Spend data.
- The company has UCC filings.
- The company is not part of a group.
- A local score is not currently available for this company.
- € The credit limit for this company has decreased from \$1,500 to \$0.



### Payment Data

#### Payment Data

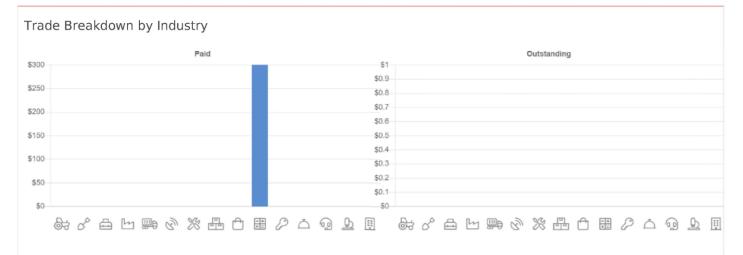
Days Beyond Terms	Total Trade	Lines	Active Trade Lines	Total Balance	Last Updated	Recent High Credit	Average Credit Amount
0	0		0	\$0	-	\$0	\$0
% Past Due	Past D	ue	Severely Past Due	Highest \$ Past Due	Highest \$ Severely Past Due	Industry DBT Comparison	Credit Ratio
0%	\$0		\$0	\$0	\$0		
otal Value Pa	id Paid On	Гime	Value Paid On Time	Paid Late	Value Paid Late	Paid Severely Late	Value Paid Severely Late
			Time				beverely Luce
\$300 o you want t	3 o join the world	s larges	\$300 t payment data pro	0 gram?	\$0	0	\$0
o you want t ade Payme	_		\$300		\$0	0	\$0
o you want t ade Payme tal Trade	) join the world		\$300 t payment data pro		\$061 - 90	91 +	\$0
o you want t ade Payme tal Trade Lines	) join the world's ent Informatio	on	\$300 t payment data pro	gram?			\$0 Join Nov
o you want t ade Payme tal Trade Lines	o join the world's ent Information Status	on Currei	\$300 t payment data pro	gram? 31 - 60			\$0 Join Nov



ndustry Br									
Industry	Status	Trade Lines	Experiences	Current	1-30	31-60	61-90	91+	Total
Agriculture, Forestry & Fishing	Outstanding	0	-	\$0	\$0	\$0	\$0	\$0	\$0
	Paid	0	0	\$0	\$0	\$0	\$0	\$0	\$0
Quarrying	Outstanding	0		\$0	\$0	\$0	\$0	\$0	\$0
	Paid	0	0	\$0	\$0	\$0	\$0	\$0	\$0
Construction	Outstanding	0	-	\$0	\$0	\$0	\$0	\$0	\$0
	Paid	0	0	\$0	\$0	\$0	\$0	\$0	\$0
Manufacturing	Outstanding	0	-	\$0	\$0	\$0	\$0	\$0	\$0
	Paid	0	0	\$0	\$0	\$0	\$0	\$0	\$0
Transportation & Storage	n Outstanding	0	-	\$0	\$0	\$0	\$0	\$0	\$0
	Paid	0	0	\$0	\$0	\$0	\$0	\$0	\$0
Communication &	outstanding	0	-	\$0	\$0	\$0	\$0	\$0	\$0
	Paid	0	0	\$0	\$0	\$0	\$0	\$0	\$0
💥 Utilities	Outstanding	0	-	\$0	\$0	\$0	\$0	\$0	\$0
	Paid	0	0	\$0	\$0	\$0	\$0	\$0	\$0
Wholesale Trade	Outstanding	0	-	\$0	\$0	\$0	\$0	\$0	\$0
	Paid	0	0	\$0	\$0	\$0	\$0	\$0	\$0
Retail Trade	Outstanding	0	-	\$0	\$0	\$0	\$0	\$0	\$0
	Paid	0	0	\$0	\$0	\$0	\$0	\$0	\$0
Financial & Insurance Activities	Outstanding	0	-	\$0	\$0	\$0	\$0	\$0	\$0

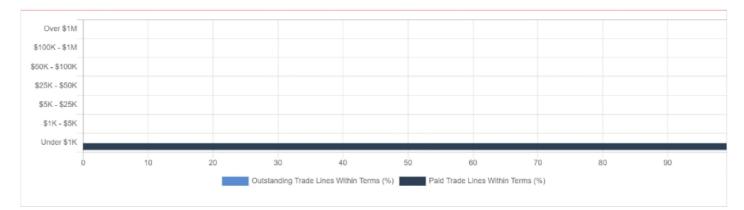
Company: FOSTER ENERGY SERVICES, LLC (US09974339) Printed By: Jeanette Lance (100977890) Printed On: 12:34 Monday 6th March 2023 Page 6 of 12

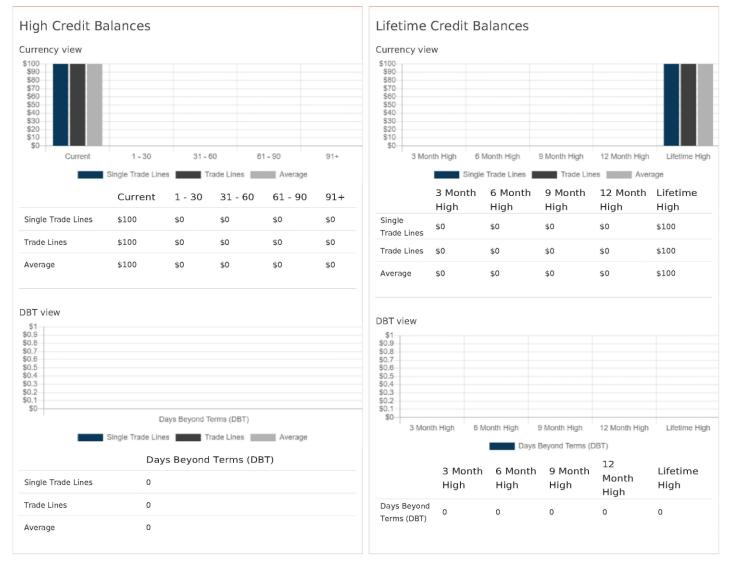
		Paid	3	3	\$300	\$0	\$0	\$0	\$0	\$300
Ð	Real Estate Activities	Outstanding	0	-	\$0	\$0	\$0	\$0	\$0	\$0
		Paid	0	0	\$0	\$0	\$0	\$0	\$0	\$0
Õ	Accommodati & Food Servic Activities	ion <sup>:e</sup> Outstanding	0	-	\$0	\$0	\$0	\$0	\$0	\$0
		Paid	0	0	\$0	\$0	\$0	\$0	\$0	\$0
	Administrativ & Support Service Activities	e Outstanding	0		\$0	\$0	\$0	\$0	\$0	\$0
		Paid	0	0	\$0	\$0	\$0	\$0	\$0	\$0
b	Professional, Scientific & Technical Activities	Outstanding	0	-	\$0	\$0	\$0	\$0	\$0	\$0
		Paid	0	0	\$0	\$0	\$0	\$0	\$0	\$0
	Non- Classifiable Establishmen	Outstanding ts	0	-	\$0	\$0	\$0	\$0	\$0	\$0
		Paid	0	0	\$0	\$0	\$0	\$0	\$0	\$0



#### Trade Payments By Credit Extended

Credit Extended	Trade Lines With Outstanding Balance	Trade Lines Paid	Total Amount Outstanding	Total Amount Paid	Outstanding Past Due	Paid Past Due
Over \$1M	0	0	\$0	\$0	\$0	\$0
\$100K - \$1M	0	0	\$0	\$0	\$0	\$0
\$50K - \$100K	0	0	\$0	\$0	\$0	\$0
\$25K - \$50K	0	0	\$0	\$0	\$0	\$0
\$5K - \$25K	0	0	\$0	\$0	\$0	\$0
\$1K - \$5K	0	0	\$0	\$0	\$0	\$0
Under \$1K	0	1	\$0	\$300	\$0	\$0





#### Financial Payment Data

#### Financial Payment Overview

Open Accounts

7	Single Highe	st Credit Exposure	Single Highest \$ Past Due	Total Balance	Total Past Due	At Risk Balance	
7	\$55	5,359	\$0	\$133,820	\$0	\$0	
)pen Fina	incial Accou	unts By Type					
	A	ccounts	Single Highest Credit Exposure	Single Highest Tota Past Due	l Total Balance	Past Due	
() Term	Loan 6		\$55.4K	\$0	\$133.7K	\$0	
	Ended 1 it Line		\$26.2K	\$0	\$78	\$0	
All Open Accounts	7		\$81.5K	\$0	\$133.8K	\$0	
redit Util	99.7		Total Credit Limit Used Available	\$26.2K \$78 \$26.1K		/ has a credit utilization	
	Available: 99.7%	Balance: 0.3%			0% 25%	6 50% 75%	100%
	Payment In	formation					
All Open Accounts	Balance	1 - 30 Past Due		61 - 90 Past Due			Due
7	\$133.	8K⁰ NaN%	\$0 NaN%	\$0 NaN%	\$0 NaN%	\$0 NaN%	
inancial <i>i</i>	Accounts B		View as \$ • 1 - 30 Past Due	View as % • 31 - 60 Past • Due Da		1 - 120 Past • 121- e Due	- Past
	Loan 6	\$133.7K	\$0	\$0 \$0	\$0	\$0	
Open Ended Credit		\$78	\$0	\$0 \$0	\$0	\$0	
alance B	у Туре		Past Due	Balance Not Yet Due			
Open Ended Cred							
	0	20000	40000 6	0000 80000 Total Balance	100000	120000	
losed Ac	count C.						



Term	\$98.8K	3	11/09/2022	Current	
Closed in Cu	rrent Standing	Closed in Delinque	nt Standing	Closed in Charge Off Standing	
No. of Accounts	3	No. of Accounts	0	No. of Accounts	0
Total High Credit	\$252.7K	Balance at Closed Date	-	Balance at Closed Date	-
Most Recent Date Clos	sed 11/09/2022	Most Recent Date Closed	-	Most Recent Date Closed	

## Legal Filings

#### Summary

ι	_egal Filings S	ummary						
		Bankruptcy	Judgements	Suits	Tax Lien Filings	Sum	<u>Cautionary</u> UCC Filings	UCC Filings
	This Company	No	0	0	0	\$0	0	1

## UCCs Summary Total Cautionary UCCs UCCs 0 0 0

### **Company Details**

#### **Company Details**

Company Information	1		
Company Type	Limited Liability	Years in Business	34 years
Address Type	Street Address	Estimated Annual Revenue	-
Estimated Number of Employees	-	Location Type	Branch
Primary SIC Code Industry Classification	-		

Corporate Record	
Corporate Record	
Business Name	FOSTER ENERGY SERVICES, L.L.C.
Address	36065 WATER ST, RICHMOND, MI, 48062

Business Legal Name	FOSTER ENERGY SERVICES, L.L.C.
Agent Name	JOHN FOSTER
Agent Address	36065 WATER ST, RICHMOND, MI, 48062
SOS Charter Number	801299344
Status	Active
Incorporation Date	12/13/2004
Incorporation State	Michigan (MI)
Principal State	Michigan (MI)
Foreign/Domestic	Domestic
Profit/Non-Profit	Undetermined
<ul> <li>This data is for information purposes onl this information</li> </ul>	y. Certification of the information can only be obtained through the government agency that is the source of

Additional Corporate Records					
Business Name	SOS Charter No.	Address	Incorporation Date	Filing Date	Status
FOSTER ENERGY, INC.	800495898	36065 WATER ST, RICHMOND, MI, 48062	10/03/2000	-	Active
This data is for information purposes only. Certification of the information can only be obtained through the government agency that is the source of this information					

### Officers

#### Corporate Officers

Corporate Officers					
Contact Name	Contact Title	Address	City	State	ZIP
JOHN FOSTER	REGISTERED AGENT	36065 WATER ST	RICHMOND	Michigan (MI)	48062
JOHN FOSTER	RESIDENT AGENT	36065 WATER ST	RICHMOND	Michigan (MI)	48062

### Possible Links

Summary	
All Domestic Matches	10
Same Name	4
Same Address	6
Same Name and Address	0

Same Name and State	0
Same Name and City	0
Same Name and Zip	0
Same Telephone	0
Same Web Address	0
Same Name with Bankruptcy	0
Same Name Internationally	0

This page is not intended to show true corporate / legal linkage from this company to another but rather provide the user with the opportunity to see other reports that may share common elements such has the same or very similar address, phone, name etc.

#### Domestic Possible Links - (10 results) - All Domestic Matches

Company Name	Address	Safe Number	Risk Score	DBT	Limit	Legal Count
FOSTER GAS LIQUIDS COMPANY, INC.	36065 WATER ST, RICHMOND, MI, 48062	US10258831	• 73	• 0	• \$28K	0
CALIFORNIA ROLL	36065 WATER ST, RICHMOND, MI, 48062	US37217852	• 34	• 0	• \$1K	0
BLUE FLAME REAL ESTATE LLC	36065 WATER ST, RICHMOND, MI, 48062	US137193856	9 36	• 0	• \$1K	0
BLUE FLAME INVESTMENTS LLC	36065 WATER ST, RICHMOND, MI, 48062	US110637154	• 34	• 0	• \$2.5K	0
DON FOSTER OIL COMPANY	36065 WATER ST, RICHMOND, MI, 48062	US131455936	N/A	• 0	Cash Transactions	0
STATE ROAD DEVELOPMENT LLC	36065 WATER ST STE 430, RICHMOND, MI, 48062	US117949064	• 62	• 0	• \$1.5K	0
FOSTER ENERGY SERVICES LLC	PO BOX 416, EATON, CO, 80615	US142700130	N/A	• 0	Cash Transactions	0
FOSTER ENERGY SERVICES LLC	350 S MAPLE AVE, EATON, CO, 80615	US144897558	N/A	• 0	Cash Transactions	0
FOSTER ENERGY SERVICES LLC	2478 N 35TH AVE, EATON, CO, 80615	US115369046	• 64	• 0	• \$5.5K	0
FOSTER ENERGY SERVICES LLC	1381 FRONTIER CT, EATON, CO, 80615	US142699501	N/A	• 0	Cash Transactions	0

#### International Possible Links

No International Creditsafe search results found for this company.

A search of public records has been conducted at the Local, State and Federal levels.

Do you see anything on this report that you believe could be improved? Don't hesitate to request

updates by calling or emailing a customer support representative.

Company: FOSTER ENERGY SERVICES, LLC (US09974339) Printed By: Jeanette Lance (100977890) Printed On: 12:34 Monday 6th March 2023

#### Exhibit D-2

#### Foster Energy Services, L.L.C. Key Technical Personnel

#### John W. Foster

Owner/Manager 36065 Water Street Richmond, Michigan 48002 Telephone: (586) 727.3996 ext. 7220 E-mail: <u>jfoster@fosteroil.com</u>

John W. Foster resides in St Clair Michigan. He is a 1987 Graduate of Western Michigan University with a BS in petroleum distribution. After college, John worked in the family business (Foster Oil) and has never left. In 1989, he started Blue Flame Propane and has served as president. John became president of Foster Oil in 1995. He founded Foster Liquid Transport, a trucking operation for gasoline, diesel fuel, and propane in 1993 and served as president until 2004. In 1995, John started Foster Energy Inc. where he served as president for the propane wholesale and trading company, which was initially based in Michigan and subsequently relocated to Calgary, Alberta, Canada. The company was sold in 2006 to Superior Propane. In 2013, Mr. Foster started Macomb County Energy, the predecessor to Foster Energy Services and My Choice Energy, which in 2005 took on strategic partners allowing it to prosper and grow the company. This company sells natural gas to residential and commercial customers throughout Michigan John credits any success to the numerous highly skilled and dedicated employees and partners he has had the pleasure to work He is past president of the Michigan Petroleum Association and a Board with. Member. He also is a member of the Michigan Propane Association. He is a member of the Shawn Burr Foundation Board.

#### **Robert W Archibald**

Owner/General Manager, Natural Gas 6034 King Road Marine City, MI 48039 Telephone: (586) 218-7180; Facsimile: (810) 765-5600 E-mail: rarchibald@fosteroil.com

Mr. Archibald has - thirty-three years of experience in the energy sector. He earned his bachelor's degree in business administration with concentration in petroleum administration in 1984 from Central Michigan University.

Mr. Archibald joined Foster Energy Services, L.L.C. ("FES") in December of 2004 as the General Manager, Natural Gas. He is responsible for all aspects of the natural gas business of Foster Energy Services and My Choice Energy.

In his capacity as General Manager, Mr. Archibald's responsibilities include strategic planning and direction of the company, business development, risk management, gas supply procurement, gas pricing, profit and loss management, employee compensation and benefits, business model, computer systems and data base development. Since Mr. Archibald assumed control of the natural gas operations of FES, the number of customers the company serves has increased tenfold.

Prior to joining FES, Mr. Archibald had been employed since 1990 by Proliance Energy, a natural gas marketing company based in Indianapolis, Indiana as a Manager of Gas Trading and General Manager, Michigan. His responsibilities at Proliance included the management of all physical and financial gas trading for the company. Mr. Archibald also was involved in several business development projects at Proliance. He also simultaneously maintained the position of General Manager, Michigan and was responsible for all of Proliance's operations in the state of Michigan.

In 1996, Mr. Archibald was the Manager of Trading for Westcoast Energy, a natural gas marketing company. Westcoast Energy merged with Coastal Gas Marketing Company through a joint venture called Engage Energy.

In 1993, Mr. Archibald was employed with CoEnergy Trading Company, a natural gas marketing company, a subsidiary of MCN Energy as Manager of Gas Supply and Operations. He then transitioned to MCN investment Company a subsidiary of MCN in 1994 where he worked as an Asset Manager responsible for managing more than \$100 million worth of oil and gas properties in the Gulf of Mexico until 1996.

In 1986, as part of a two-person team, Mr. Archibald started one of the nation's first deregulated natural gas marketing companies SEMCO Energy Services.

Mr. Archibald began his career in 1985 as a Rate Analyst at Southeastern Michigan Gas Company.

#### Patrick Napolitan Foster Energy Services, L.L.C 6034 King Road Marine City, MI 48039 Telephone: (586) 248-7168 Facsimile: (810) 765-5600 E-Mail: pnapolitan@fosteroil.com

Patrick Napolitan began working for Foster Energy Services in March of 2015. He graduated from Ferris State University with a Bachelor's Degree in Business Administration - Marketing.

His career in the Energy business started in February 1987 and worked for the following companies: Lakeshore Energy Services, TXU Energy Services and Consolidated Natural Resources.

### **Kevin Maas**

Foster Energy Services, L.L.C.

6034 King Road

Marine City, MI 48039

Telephone: (586) 248-7186 Facsimile: (810)765-5600

Kevin Maas began working for Foster Energy Services, LLC in August of 2020. He graduated from Western Michigan University in Kalamazoo, Michigan in August of 2020 with a bachelor's degree in Business Administration with a specialization in Business Management.

His former work experience includes interning at Blue Flame Propane working with management in multiple counties.

Jason Garlick Foster Energy Services, L.L.C. 6034 King Road Marine City, MI 48039 Telephone: (586) 248-7184 Facsimile: (810) 765-5600 E-mail: jgarlick@fosteroil.com

Jason Garlick began working for Foster Energy Services, LLC in February of 2018. He graduated from Central Michigan University in Mt. Pleasant, MI in December 2010 with a bachelor's degree in Business Administration with a specialization in Economics.

His former work experience includes Assistant Manager Hertz Car Rental, Technical Recruiter at Venteon, Talent Acquisition Specialist at Faurecia and Human Resources Generalist at AGM Automotive. These positions were located in the Metro Detroit area.

### This foregoing document was electronically filed with the Public Utilities

### Commission of Ohio Docketing Information System on

7/18/2023 3:33:24 PM

in

#### Case No(s). 19-1591-EL-AGG

Summary: Text In the matter of the Renewal Application of Foster Energy Services, LLC d/b/a My Choice Energy, LLC electronically filed by Teresa Orahood on behalf of Devin D. Parram.