

DIS Case Number: 13-0535-EL-AGG

Section A: Application Information

Section B: Applicant Managerial Capability and Experience

Section C: Applicant Financial Capability and Experience

Section D: Applicant Technical Capacity

D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-mail addresses, and background of key personnel involved in the operations of the applicant's business.

Operations Expertise & Personnel Description: • Christopher Ramm, Vice President & General Manager – cramm@titanenergyne.com – (860)-436-2768 x 104.

o Chris brings over twenty-five years of solid managerial and customer interface experience across a variety of manufacturing and energy industry businesses. Chris has held ownership and senior management positions at Windham Automated Machines, Fuss & O'Neill, and Pratt & Whitney. Chris was graduated from University of Connecticut's School of Business with a B.S. in Operations Management, and went on to earn his M.S. in Management from Rensselaer Polytechnic Institute.

• Jerry Hawkins, President – jhawkins@titanenergyne.com - (603)-642-9591

o A senior partner and co-founder of Titan Energy New England, Jerry works out of the Kingston, NH office, and heads up analysis, economic modeling, and commodity pricing for Titan Energy's large client base. He has an extensive energy background, having held both customer-focused and technical positions at Connecticut Natural Gas Corporation, AllEnergy Marketing Company, Stone & Webster Engineering, and United Engineers and Constructors, Inc. Jerry received his B.S. in Mechanical Engineering from Rensselaer Polytechnic Institute.



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- Michael Horton, Executive Vice President – mhorton@titanenergyne.com (203)-464-3163
 - o Michael joined the Titan Energy team in 2003 and became a partner in 2008. He has over 30 years' experience in the oil, natural gas, and electric businesses. Michael is responsible for the growth of Titan's commercial, industrial, and municipal sectors. His own entrepreneurial experience gives him a strong understanding of the customer's perspective. Some of Michael's day-to-day responsibilities include managing the mid-size and larger accounts for Titan Energy throughout the country. Michael was graduated from Quinnipiac University with a major in International Business and Marketing.
- Justin Kearney, Vice President
justinkearney@titanenergyne.com – (860)-436-2768 extension 105
 - o Justin directs the day-to-day sales and marketing efforts for all of Titan Energy's client commodity procurement endeavors. With clients in mind, he supports our wide-ranging sales force by developing presentations of energy cost reduction solutions and sustainability practices. In addition, Justin monitors ongoing Titan Energy market initiatives based on feedback from clients, Titan's sales force, and internal and external energy market analysis. Justin received his B.S. in Communication Sciences from the University of Connecticut, and a Master of Public Administration from the University of Connecticut's Department of Public Policy.



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Application Attachments

**This foregoing document was electronically filed with the Public Utilities
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Summary: In the Matter of the Application of Titan Energy New England Inc