

DIS Case Number: 09-0033-EL-AGG

Section A: Application Information

A-1. Provider type:

☒ Power Broker
 ☐ Aggregator
 ☐ Retail Generation Provider
 ☐ Power Marketer

A-2. Applicant's legal name and contact information.

Legal Name: National Utility Service Inc
Phone: 2013914300 **Extension (if applicable):** 3108
Website (if any): www.nusconsulting.com
Country: United States
Street: 1 Maynard Drive
City: Park Ridge **Province/State:** NJ
Postal Code: 07656

A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Type	Address	Active?	Proof
NUS Consulting Group	DBA	1 MAYNARD DRIVE PARK RIDGE, NJ 07656	No	File

A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Type	Address	Active?	Proof
NUS Consulting Group	DBA	1 MAYNARD DRIVE PARK RIDGE, NJ 07656	No	File

A-5. Contact person for regulatory matters



Public Utilities Commission

PAUL HOFMANN
1 MAYNARD DRIV
PARK RIDGE, NJ 07656
US
phofmann@nusconsulting.com
2013914300

A-6. Contact person for PUCO Staff use in investigating consumer complaints

PAUL HOFMANN
1 MAYNARD DRIV
PARK RIDGE, NJ 07656
US
phofmann@nusconsulting.com
2013914300

A-7. Applicant's address and toll-free number for customer service and complaints

Phone: (800) 654-4687	Extension (if applicable):	Country: United States
Fax: (201) 391-8158	Extension (if applicable):	Street: 1 MAYNARD DRIVE
Email: inquiry@nusconsulting.com	City: PARK RIDGE	Province/State: NJ
	Postal Code: 07656	

A-8. Applicant's federal employer identification number

13-1088080

A-9. Applicant's form of ownership

Form of ownership: Corporation

A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection

AEP Ohio



Public Utilities Commission

Duke Energy Ohio
FirstEnergy - Cleveland Electric Illuminating
FirstEnergy - Ohio Edison
FirstEnergy - Toledo Edison
AES Ohio

Class of customer selection

Commercial
Industrial

A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 02-15-2021

A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
Richard Soultanian	rsoultanian@nusconsulting.co.uk	Co-President	1 Maynard Driv Park Ridge, NJ 07656 US
PAUL HOFMANN	phofmann@nusconsulting.com	Manager	1 MAYNARD DRIV PARK RIDGE, NJ 07656 US
Gerald Madden	gmadden@nusconsulting.com	Corporate Controller	1 Maynard Drive Park Ridge, NJ 07656 US

A-13. Company history

NUS was founded in 1933 in New York City. NUS is a professional cost management consulting firm specializing in solutions to reduce energy (electricity, gas, oil, petroleum, water/sewer and steam) and telecommunications expenses. We provide a broad range of services to meet the specific needs of our clients – including audit, rate optimization, procurement, conservation, on-line data management, and market/pricing research. Our objective is to help businesses and utility intensive organizations make more informed utility purchasing decisions, recover over-payments and implement cost reduction strategies – improving their overall profitability.



Public Utilities Commission

At present, NUS employs over 305 professionals in 11 fully-staffed international offices. We provide consulting services to thousands of businesses around the world ranging from multi-national corporations to proprietorships with a single location. Our clients represent a broad spectrum of industries including mining, manufacturing, retail, healthcare, pharmaceutical, financial services, and hospitality.

A-14. Secretary of State

Secretary of State Link:

Section B: Applicant Managerial Capability and Experience

B-1. Jurisdiction of operations

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

File Attached

B-2. Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

File(s) attached

B-3. Disclosure of liabilities and investigations

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

File Attached

B-4. Disclosure of consumer protection violations



Public Utilities Commission

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No

B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

No

Section C: Applicant Financial Capability and Experience

C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

File(s) attached

C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy



of its two most recent years of tax returns with **social security numbers and bank account numbers redacted**.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

Preferred to file this information confidentially

C-3. Forecasted financial statements

Provide two years of forecasted income statements **based solely on the applicant's anticipated business activities in the state of Ohio**.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

Preferred to file confidentially

C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate



Public Utilities Commission

organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

File(s) attached

C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. **Bank/credit account numbers and highly sensitive identification information must be redacted.** If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

File(s) attached

C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply



retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

File(s) attached

Section D: Applicant Technical Capacity

D-1. Operations

Power brokers/aggregators: Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

Operations Description: Please refer to B-2 above

D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-mail addresses, and background of key personnel involved in the operations of the applicant's business.

Operations Expertise & Personnel Description: see A-5, A-6 above



Public Utilities
Commission

Application Attachments



Fri Feb 10 2023

Entity#: 1816832
Filing Type: FOREIGN CORPORATION
Original Filing Date: 11/05/2008
Location: --
Business Name: NATIONAL UTILITY SERVICE, INC.

Status: Active
Exp. Date: 05/05/2009

Agent/Registrant Information

CORPORATION SERVICE COMPANY
3366 RIVERSIDE DRIVE, SUITE 103
UPPER ARLINGTON OH 43221
04/18/2022
Active

Filings

Filing Type	Date of Filing	Document ID
FOREIGN LICENSE/FOR-PROFIT	11/05/2008	200831002370
CANCELLED BY OPERATION OF LAW	05/05/2009	TEMPFCAN
MISCELLANEOUS FILING	06/01/2012	201215300285
FOREIGN/AGENT CHANGE OF ADDRESS	11/10/2016	201632602630
FOREIGN/AGENT CHANGE OF ADDRESS	04/18/2022	202210801594

Fri Feb 10 2023

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF SECRETARY OF STATE

*I, Frank LaRose, Secretary of State of the State of Ohio, do hereby certify that this is a list
of all records approved on this business entity and in the custody of the Secretary of State.*



*Witness my hand and the seal of the
Secretary of State at Columbus,
Ohio this 10th of February, A.D. 2023
Ohio Secretary of State*

Frank LaRose



DATE:	DOCUMENT ID	DESCRIPTION	FILING	EXPED	PENALTY	CERT	COPY
06/01/2012	201215300285	MISCELLANEOUS FILING (MIS)	.00	.00		.00	.00

Receipt

This is not a bill. Please do not remit payment.

OHIO SECRETARY OF STATE
180 EAST BROAD ST 16TH FLOOR
COLUMBUS, OH 43147

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jon Husted

1816832

It is hereby certified that the Secretary of State of Ohio has custody of the business records for
NATIONAL UTILITY SERVICE, INC.

and, that said business records show the filing and recording of:

Document(s)
MISCELLANEOUS FILING

Document No(s):
201215300285



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of
the Secretary of State at Columbus,
Ohio this 1st day of June, A.D.
2012.

Ohio Secretary of State



Jon Husted
Ohio Secretary of State

180 East Broad Street, 16th Floor
Columbus, Ohio 43215
Tel: (877) 767-6446 Fax: (614) 644-0649
www.OhioSecretaryofState.gov

OHIO SECRETARY OF STATE CORRECTION STATEMENT

May 31, 2012
National Utility Service, Inc.
Charter Number: 1816832

On November 5, 2008, National Utility Service, Inc. submitted an Application for a Foreign License to the office of the Ohio Secretary of State. The above license number was assigned. However, the license was incorrectly issued as a temporary license and therefore was cancelled on May 5, 2009. The entity submitted an application for a permanent license; therefore, the license should not have been cancelled.

Upon discovering this error, this office corrected the entity type to reflect that it is a permanent license and returned it to an active status.



DATE:	DOCUMENT ID	DESCRIPTION	FILING	EXPED	PENALTY	CERT	COPY
11/06/2008	200831002370	FOREIGN LICENSE/FOR-PROFIT (FLF)	125.00	100.00	.00	.00	.00

Receipt

This is not a bill. Please do not remit payment.

CORPORATION SERVICE COMPANY
ATTN: LISA VAIDO
887 SOUTH HIGH STREET
COLUMBUS, OH 43206

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jennifer Brunner

1816832

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

NATIONAL UTILITY SERVICE, INC.

and, that said business records show the filing and recording of:

Document(s)

FOREIGN LICENSE/FOR-PROFIT

Authorization to transact business in Ohio is hereby given until 05/05/2009.

Document No(s):

200831002370



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of
the Secretary of State at Columbus,
Ohio this 5th day of November,
A.D. 2008.

Ohio Secretary of State

**STATE OF NEW JERSEY
DEPARTMENT OF TREASURY
SHORT FORM STANDING**

NATIONAL UTILITY SERVICE, INC.

0100360058

With the Previous or Alternate Name

BAN-TUR, INC. (Previous Name)

I, the Treasurer of the State of New Jersey, do hereby certify that the above-named New Jersey Domestic Profit Corporation was registered by this office on December 18, 1987.

As of the date of this certificate, said business continues as an active business in good standing in the State of New Jersey, and its Annual Reports are current.

I further certify that the registered agent and registered office are:

**Gary Soultanian
One Maynard Drive- P.O. Box 712
Park Ridge, NJ 07656**



Certification# 112950316

*IN TESTIMONY WHEREOF, I have
hereunto set my hand and affixed my
Official Seal at Trenton, this
4th day of November, 2008*

A handwritten signature in dark ink, appearing to read "R. David Rousseau".

**R. David Rousseau
State Treasurer**

Verify this certificate at
https://www1.state.nj.us/TYTR_StandingCert/JSP/Verify_Cert.jsp

Exhibit B-1 "Jurisdictions of Operations"

In addition to Ohio, National Utility Service, Inc. d/b/a NUS Consulting Group ("NUS") is currently licensed as an electricity and/or natural gas broker, retail agent or aggregator in the following states or district:

Delaware – Electricity
National Utility Service, Inc.
PSC Docket No. 08-380
Order No. 7497

District of Columbia - Electricity
National Utility Service, Inc.
Order No. 15145

Illinois – Electricity
National Utility Service, Inc.
Dated Filed: October 28, 2009
License #09-0471

Maine – Electricity
National Utility Service, Inc.
Docket Number 2006-748

Maryland – Electricity and Natural Gas
National Utility Service, Inc.
Date Filed: July 18, 2008
Electricity #: IR-1401
Natural Gas #: IR-1400

Massachusetts – Electricity and Natural Gas
National Utility Service, Inc.
License Number EB-093 (Electricity)
License Number RA-029 (Natural Gas)

New Hampshire – Electricity and Natural Gas
National Utility Service, Inc.
License Number DM 16-532 (Electricity)
License Number DM 16-533 (Natural Gas)

Exhibit B-1 "Jurisdictions of Operations" (continued)

New Jersey – Electricity
National Utility Service, Inc.
Registration Number EA- 0128

Pennsylvania – Electricity and Natural Gas
National Utility Service, Inc.
Date Filed: December 9, 2008
License #A-2009-2084312 (Electricity)
License #A-2019-3007815 (Gas)

Rhode Island – Electricity
National Utility Service, Inc.
Docket Number D-96-6 (Y4)

Texas – Electricity
National Utility Service, Inc.
Certificate Number 80229

Exhibit B-2 "Experience & Plans"

National Utility Service, Inc. d/b/a NUS Consulting Group ("NUS") will offer its commercial and/or industrial customers, who maintain locations in the State of Ohio, assistance in the negotiation and re-negotiation of third-party electricity supply agreements. With the customer's prior approval and upon NUS' auditing and analyzing of the customer's electricity load requirements, NUS will tender the customer's load requirements to various licensed electricity marketers/competitive suppliers offering service in Ohio. Each marketer/competitive supplier will be expected to offer electricity pricing meeting each customer's specific requirements and the customer may, in their sole discretion, select or decline any electricity marketer/competitive supplier or contract presented by NUS. NUS is expected to be compensated for its services through a "price adder" included on the electricity marketer/competitive supplier's billing to the customer. Each NUS customer will be advised of the "price adder" prior to their execution of any electricity marketer/competitive supplier's contract.

NUS will only be offering its service to commercial and/or industrial customers. NUS will not be offering its service to residential or small commercial customers. Further, NUS will not be collecting any fees and/or deposits from any of its customers for any broker service.

Although NUS has been providing its utility auditing services since 1933, NUS commenced its electricity and natural gas broker services for its customers in 2006. Currently, NUS provides the above broker service to its customers throughout the United States. NUS will not be collecting any deposits, prepayments or issue any billing statements to its customers for its broker services.

NUS has been providing broker services for its clients with electricity services located in the state of Ohio since be licensed to do so in 2009 without any complaints.

As a service organization each NUS customer is provided with the name, address and telephone number of an NUS service representative wherein the customer can register any question, comment, complaint or concern. Additionally, where applicable to its business operations, NUS will fully comply with the Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

Exhibit B-3 "Disclosure of Liabilities and Investigations"

National Utility Service, Inc. d/b/a NUS Consulting Group does **not** currently have **nor** has it ever had any rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact its financial or operational status or its ability to provide the services its is seeking to be certified to provide.

Exhibit C-1 "Financial Reporting"

N/A. National Utility Service, Inc. d/b/a NUS Consulting Group is a privately-held company **not** a publicly-held company and therefore does **not** issue Annual Reports. As such we do **not** believe that this section is applicable to us.

Exhibit A-8 "Corporate Structure"

National Utility Service, Inc. d/b/a NUS Consulting Group ("NUS") is a privately-held corporation with no subsidiaries or affiliates in North America that supply retail or wholesale electricity or natural gas to customers and does not have any concerns that aggregate customers.

NUS has one (1) subsidiary operating exclusively in Canada providing retail electricity and natural gas broker services.

Exhibit C-4 "Crediting Rating"

Please refer to Exhibit C-5

National Utility Service, Inc. DUNS: 06-823-1554

Quick View Report

Company Information

One Maynard Dr
Park Ridge, NJ 07656

This is a **headquarter** location.
This business has multiple branches;
detailed branch information is available
in the D & B linkage or family tree
products.

Financial Statement

Sales NA

Net Worth NA

History: NA

Financial Condition: NA

Financing: SECURED

SIC: 8748

Line of Business: Business consulting services

Website www.nusconsulting.com

Telephone (201) 391-4300

Chief Executive: DIRECTOR(S): The officers
identified by (+)

Stock Symbol: NA

Year Started 1933

Employees 74

Corporate Family:

This business is a headquarter of the corporate family.

Scores

PAYDEX®

67 ▲
18 days beyond terms



Based on up to 24 months of trade.

D&B PAYDEX® Key



High risk of late payment
(average 30 to 120 days beyond terms)



Medium risk of late payment
(average 30 days or less beyond terms)



Low risk of late payment
(average prompt to 30+ days sooner)

Credit Limit Recommendation

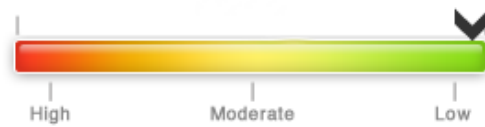
Risk Category

Conservative Credit Limit

\$40k

Low

Aggressive Credit Limit
\$90k



D&B Rating ®

Rating
1R3

Number of employees: **1R** indicates 10 or more employees
Composite Credit Appraisal: **3** is fair

The credit rating was assigned based on D&B's assessment of the company's financial ratios and its cash flow. For more information, see the D&B Rating Key.

Below is an overview of the company's rating history since 10/01/2004

D&B Rating	Date Applied
1R3	2019-05-27
1R2	2015-08-11
1R3	2014-08-18
1R2	2011-09-02
1R3	2010-05-12
--	2008-09-15
1R3	2008-01-17
1R2	2005-09-14
1R3	2004-11-09
1R4	2004-10-01

The Summary Analysis section reflects information in D&B's file as of February 9, 2023

D&B Viability Rating

3

Viability Score

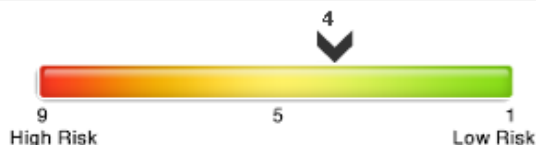


Compared to ALL US Businesses within the D&B Database:

- Level of Risk: **Low Risk**
- Businesses ranked 3 have a probability of becoming no longer viable: **3%**
- Percentage of businesses ranked 3: **15%**
- Across all US businesses, the average probability of becoming no longer viable: **14%**

4

Portfolio Comparison



Compared to ALL US Businesses within the D&B Database:

- Model Segment: **Established Trade Payments**
- Level of Risk: **Low Risk**
- Businesses ranked 4 within this model segment have a probability of becoming no longer viable: **4%**
- Percentage of businesses ranked 4 within this model segment: **11%**
- Within this model segment, the average probability of becoming no longer viable: **5%**

C

Data Depth Indicator



Data Depth Indicator:

Rich Firmographics
Extensive Commercial Trading Activity
No Financial Attributes

G

Company Profile

Financial Data	Trade Payments	Company Size	Years in Business
Not Available	Available (3+Trade)	Large	Established

Compared to ALL US Businesses within the D&B Database:

- Financial Data: **Not Available**
- Trade Payments: **Available: 3+Trade**
- Company Size: **Large: Employees:50+ or Sales: \$500K+**
- Years in Business: **Established: 5+**

History & Operations

History

The following information was reported: **12/03/2020**

Officer(s):

GARY J. SOULTANIAN, PRES-CEO
RICHARD D SOULTANIAN, PRES
ROBERT HEINRICH, V PRES
PAUL DUGANDZIC, CFO

DIRECTOR(S):

The officers identified by (+)

The New Jersey Secretary of State's business registrations file showed that National Utility Service, Inc. was registered as a Corporation on December 31, 1987, under the file registration number C0537036.

Business started 1933 by Theodore E Maynard and another individual. Present control succeeded 1990. 100% of capital stock is owned by Souldanian Family.

RECENT EVENT:

On January 2, 2014, sources stated that National Utility Service Inc., Park Ridge, NJ, has acquired Enraedt & Partners B.V., Almere, Netherlands, on December 19, 2013. Terms of transaction were not disclosed. Further details are unavailable.

GARY J. SOULTANIAN born 1964. 1998-present active here.

RICHARD D SOULTANIAN. Antecedents are unknown.

ROBERT HEINRICH born 1960. 1984-present active here.

PAUL DUGANDZIC born 1956. 2008-present active here.

Business address has changed from 1 Maynard Dr Ste 7, Park Ridge, NJ, 07656 to One Maynard Dr 2nd Fl, Park Ridge, NJ, 07656.

Operations

12/03/2020

Description:

Provides business consulting services, specializing in energy conservation (100%).

Has 6000 account(s). Terms are on contractual basis. Sells to commercial concerns. Territory : International.

Nonseasonal.

Employees: 74 which includes officer(s) and 10 part-time. 13 employed here.

Facilities: Rents 11,000 sq. ft. on 1st floor of a three story brick building.

Location: Suburban business section on side street.

Branches: This business has multiple branches; detailed branch information is available in the D & B linkage or family tree products.

Subsidiaries: This business has 12 subsidiaries listed below.

NUS , Toronto, Canada. Chartered 1964.

(2) NUS Consulting Group Ltd (UK), Surrey, England. Chartered 1965.

(3) NUS Deutchland Energiekostenb, d/b/a NUS Consulting Group Dusseldorf, Germany. Chartered 1966.

(4) NUS International PTY Ltd, d/b/a NUS Consulting Group, North Sydney, Australia. Chartered 1966.

(5) National Utility Service SA,d/b/a NUS Consulting Group, Brussels, Belgium. Chartered 1968.

(6) National Utility Service (France) SA, d/b/a NUS Consulting Group, Paris, France. Chartered 1971.

(7) NUS Italia SRL, d/b/a NUS Consulting Group, Milan, Italy. Chartered 1973.

(8) NUS Scandinavia AB, d/b/a NUS Consulting Group, Stockholm, Sweden. Chartered 1985.

(9) NUS South Africa PTY Limited, d/b/a NUS Consulting Group, Johannesburg, South Africa. Chartered 1989.

(10) NUS Spain, d/b/a NUS Consulting Group, Barcelona, Spain. Chartered 1994.

(11) NUS Far East Ltd, Hong Kong. Chartered 1994.

(12) Sartak Holdings Inc, Park Ridge, NJ. Chartered 1991. Real estate holding company. DUNS number 79-607-9267.

SIC & NAICS

SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code. The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

8748 9904 Energy conservation consultant

NAICS:

541690 Other Scientific and Technical Consulting Services

PAYDEX®

The D&B PAYDEX® is a unique, dollar weighted indicator of payment performance based on up to 19 payment experiences as reported to D&B by trade references.

3 Month PAYDEX®

75 ▲

When weighted by dollar amount,
payments to suppliers average 8 days beyond terms
terms.

Based on payments collected over the last 3 months

24 Month PAYDEX®

67 ▲

When weighted by dollar amount,
payments to suppliers average 18 days beyond terms
terms.

Based on payments collected over the last 24 months

When dollar amounts are not considered, then
approximately 73 of the company's payments are within
terms.

High risk of late payment (average 30 to 120 days beyond terms)

Medium risk of late payment (average 30 days or less beyond terms)


Low risk of late payment (average prompt to 30+ days sooner)

There are 19 payment experience(s) in D&Bs file for the most recent 24 months, with 8 experience(s) reported during the last three month period.

Payments Details

Total (Last 24 Months): 19

Date	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last sale w/f (Mo.)
01/2023	Ppt	\$5,000	\$0	\$0	N30	2-3 mos
01/2023	Ppt	\$250	\$0	\$0	--	6-12 mos
01/2023	Ppt-Slow 90	\$1,000	\$0	\$0	--	4-5 mos
01/2023	Slow 30	\$500	\$0	\$0	--	6-12 mos
01/2023	(005)	--	--	--	Cash account	1 mo
12/2022	Ppt	\$750	\$750	\$0	--	1 mo
12/2022	Ppt	\$500	\$0	\$0	--	1 mo
12/2022	(008)	\$50	--	--	Cash account	6-12 mos
11/2022	(009)	\$100	--	--	Cash account	1 mo
11/2022	(010)	\$50	--	--	Cash account	1 mo
10/2022	Ppt	\$500	\$0	\$0	--	6-12 mos
10/2022	Slow 60	\$2,500	\$0	\$0	--	6-12 mos
09/2022	(013)	\$50	--	--	--	1 mo
08/2022	(014)	\$100	--	--	Cash account	4-5 mos
04/2022	Ppt	\$50	\$0	\$0	--	6-12 mos
04/2022	(016)	\$100	--	--	Cash account	1 mo
04/2022	(017)	\$50	\$0	\$0	Cash account	1 mo
03/2022	(018)	\$50	--	--	Cash account	1 mo
06/2021	(019)	\$50	--	--	Cash account	2-3 mos

Payments Detail Key:  30 or more days beyond terms

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

Banking and Finance

Statement Update

Key Business Ratios from D&B

We currently do not have enough information to generate the graphs for the selected Key Business Ratio.

• [This Company](#)

Key Financial Comparisons

	(\$)	(\$)	(\$)
This Company's Operating Results Year Over Year			
Net Sales	NA	NA	NA
Gross Profit	NA	NA	NA
Net Profit	NA	NA	NA
Dividends / Withdrawals	NA	NA	NA
Working Capital	NA	NA	NA
This Company's Assets Year Over Year			
Cash	NA	NA	NA
Accounts Receivable	NA	NA	NA
Notes Receivable	NA	NA	NA
Inventories	NA	NA	NA
Other Current	NA	NA	NA
Total Current	NA	NA	NA
Fixed Assets	NA	NA	NA
Other Non Current	NA	NA	NA
Total Assets	NA	NA	NA
This Company's Liabilities Year Over Year			
Accounts Payable	NA	NA	NA
Bank Loan	NA	NA	NA
Notes Payable	NA	NA	NA
Other Current Liabilities	NA	NA	NA
Total Current Liabilities	NA	NA	NA
Other Long Term and Short Term Liabilities	NA	NA	NA
Deferred Credit	NA	NA	NA
Net Worth	NA	NA	NA
Total Liabilities and Net Worth	NA	NA	NA



We currently do not have any recent financial statements on file for your business. Submitting financial statements can help improve your D&B scores. To submit a financial statement, please call customer service at 800-333-0505.

Key Business Ratios

	This Company	Industry Median	Industry Quartile
Solvency			
Quick Ratio	NA	NA	NA
Current Ratio	NA	NA	NA
Current Liabilities to Net Worth	NA	NA	NA
Current Liabilities to Inventory	NA	NA	NA
Total Current	NA	NA	NA
Fixed Assets to Net Worth	NA	NA	NA
Efficiency			
Collection Period	NA	NA	NA
Inventory Turn Over	NA	NA	NA
Sales to NWC	NA	NA	NA
Acct Pay to Sales	NA	NA	NA
Profitability			
Return on Sales	NA	NA	NA
Return on Assets	NA	NA	NA
Return on NetWorth	NA	NA	NA

Public Filings

Summary

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	0	-
Liens	0	-
Suits	0	-
UCCs	0	-

The following Public Filing data is for information purposes only and is not the official record.
Certified copies can only be obtained from the official source.

Judgments

We currently don't have enough data to display this section

Liens

We currently don't have enough data to display this section

Suits

We currently don't have enough data to display this section

UCC Filings

We currently don't have enough data to display this section

Government Activity

Summary

Borrower (Dir/Guar): NO

Administrative Debt: NO

Contractor: NO

Grantee: NO

**Party excluded
from federal program(s):** NO

Possible Candidate:

Labor Surplus Area: N/A

Small Business: YES (2023)

8(A) Firm: N/A

The public record items contained herein may have been paid, terminated, vacated, or released prior to today's date

The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

Special Events

12/12/2020

NATIONAL UTILITY SERVICE, INC. was reported by the SBA as a recipient of a loan for \$810,000 from JPMorgan Chase Bank, National Association on 04/10/2020 under the Paycheck Protection Program as authorized under the CARES Act of 2020.

Corporate Linkage

Parent

Company Name	DUNS #	City, State
NATIONAL UTILITY SERVICE, INC.	06-823-1554	PARK RIDGE, NEW JERSEY

Headquarters (US)

Company Name	DUNS #	City, State
NATIONAL UTILITY SERVICE, INC.	06-823-1554	PARK RIDGE, NEW JERSEY

US Linkages

Company Name	DUNS #	City, State
Subsidiaries		
SARTAK HOLDINGS INC	79-607-9267	PARK RIDGE, NEW JERSEY
Branches		
NATIONAL UTILITY SERVICE, INC.	96-991-6381	CHARLOTTE, NORTH CAROLINA

International Linkages			
Company Name	DUNS #	Country	City, State / Province
Subsidiaries			
NATIONAL UTILITY SERVICES LIMITED	76-918-9499	ENGLAND	REDHILL, SURREY
NUS DEUTSCHLAND GMBH ENERGIE- UND TELEKOMMUNIKATIONSBERATUNG	31-603-2762	GERMANY	DUSSELDORF, NORDRHEIN-WESTFALEN
NUS CONSULTING GROUP AB	35-549-6027	SWEDEN	STOCKHOLM, STOCKHOLM
NATIONAL UTILITY SERVICE (CANADA) LIMITED	20-784-0604	CANADA	NORTH YORK, ONTARIO
NUS CONSULTING GROUP LIMITED	21-719-5296	ENGLAND	REDHILL, SURREY
NATIONAL UTILITY SERVICE IBERICA SA	51-307-0763	SPAIN	MADRID, MADRID
NUS ITALIA SRL	42-859-6712	ITALY	MILANO, MILANO
NUS CONSULTING GROUP SP Z O O	42-229-5126	POLAND	WARSZAWA, MAZOWIECKIE
NATIONAL UTILITY SERVICE FRANCE (NUS)	27-752-8519	FRANCE	PARIS, PARIS
NUS CONSULTING GROUP PTY LIMITED	75-091-5266	AUSTRALIA	CHATSWOOD, NEW SOUTH WALES
NUS CONSULTING GROUP B.V.	40-451-3355	NETHERLANDS	AMSTERDAM, NOORD-HOLLAND

Exhibit A-8 "Corporate Structure"

National Utility Service, Inc. d/b/a NUS Consulting Group ("NUS") is a privately-held corporation with no subsidiaries or affiliates in North America that supply retail or wholesale electricity or natural gas to customers and does not have any concerns that aggregate customers.

NUS has one (1) subsidiary operating exclusively in Canada providing retail electricity and natural gas broker services.

Competitive Retail Electric Service Affidavit

County of BERGEN :

State of NEW JERSEY :

RICHARD SOULTANIAN Affiant, being duly sworn/affirmed, hereby states that:

1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.

13. Affiant further saith naught.


Signature of Affiant & Title

Sworn and subscribed before me this 14 day of FEBRUARY, 2023
Month Year


Signature of official administering oath

ARLENE F. SWINT, POTARY
Print Name and Title



My commission expires on 2/11/2024

**This foregoing document was electronically filed with the Public Utilities
Commission of Ohio Docketing Information System on**

2/14/2023 1:45:45 PM

in

Case No(s). 09-0033-EL-AGG

Summary: In the Matter of the Application of National Utility Service Inc