



DIS Case Number: 13-0788-EL-AGG

Section A: Application Information

A-1. Provider type:

☒ Power Broker ☒ Aggregator ☐ Retail Generation Provider ☒ Power Marketer

A-2. Applicant's legal name and contact information.

Legal Name: Front Line Power Solutions LLC **Country:** United States
Phone: 4014744776 **Extension (if applicable):** **Street:** 140 Grand Street Ste. 300
Website (if any): **City:** White Plains **Province/State:**
Postal Code: 10601

A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Type	Address	Active?	Proof
Front Line Power Solutions, LLC	Official Name	3 Shannon Ct Unit 310 Bristol, RI 02809	Yes	File

A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Type	Address	Active?	Proof
Front Line Power Solutions, LLC	Official Name	3 Shannon Ct Unit 310 Bristol, RI 02809	Yes	File

A-5. Contact person for regulatory matters



Public Utilities Commission

John Holmes
3 Shannon Ct Unit 310
Bristol, RI 02809
US
johnholmes@fpsenergy.com
4014744776

A-6. Contact person for PUCO Staff use in investigating consumer complaints

John Holmes
3 Shannon Ct Unit 310
Bristol, RI 02809
US
johnholmes@fpsenergy.com
4014744776

A-7. Applicant's address and toll-free number for customer service and complaints

Phone: 4014744776	Extension (if applicable):	Country: United States
Fax:	Extension (if applicable):	Street: 3 Shannon Court, Unit 310,
Email: johnholmes@fpsenergy.com		City: Bristol
		Province/State: RI
		Postal Code: 02809

A-8. Applicant's federal employer identification number

46-1685809

A-9. Applicant's form of ownership

Form of ownership: Limited Liability Company (LLC)

A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection

Duke Energy Ohio
FirstEnergy - Cleveland Electric Illuminating

FirstEnergy - Ohio Edison
FirstEnergy - Toledo Edison
American Electric Power (AEP)

Class of customer selection

Commercial
Industrial
Mercantile

A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 07-01-2022

A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
John Holmes	johnholmes@fpsenergy.com	Owner	3 Shannon Ct Unit 310 Bristol, RI 02809 US

A-13. Company history

Frontline Power Solutions, LLC ('Frontline'), an electric power and natural gas commodity brokerage licensed to conduct business in eleven deregulated U.S. states since 2013. Collectively, Frontline is a full service energy consulting firm offering comprehensive energy solutions for municipal and private industry clientele. Frontline's staff and strategic partner network is comprised of consultants, procurement specialists, engineers, contractors, and software developers enabling us to handle a wide array of projects ranging from third party energy procurement to utility audits to energy management systems. We offer our clients a unique and customized approach to each customer's energy needs.



A-14. Secretary of State

Secretary of State Link:

Section B: Applicant Managerial Capability and Experience

B-1. Jurisdiction of operations

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

File Attached

B-2. Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

File(s) attached

B-3. Disclosure of liabilities and investigations

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

File Attached

B-4. Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No



B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

No

B-6. Environmental disclosures

Provide a detailed description of how the applicant intends to determine its generation resource mix and environmental characteristics, including air emissions and radioactive waste. Include the annual projection methodology and the proposed approach to compiling the quarterly actual environmental disclosure data. See 4901:1-21-09 of the Ohio Administrative Code for additional details of this requirement.

File(s) attached

Section C: Applicant Financial Capability and Experience

C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Does not apply

C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has



not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted**.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

File(s) attached

C-3. Forecasted financial statements

Provide two years of forecasted income statements **based solely on the applicant's anticipated business activities in the state of Ohio**.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

File(s) attached

C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization



Public Utilities Commission

and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

File(s) attached

C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. **Bank/credit account numbers and highly sensitive identification information must be redacted.** If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

File(s) attached

C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies,



subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

File(s) attached

C-9. Financial arrangements

Provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/natural gas business activities (e.g., parental guarantees, letters of credit, contractual arrangements, etc., as described below).

Renewal applicants may provide a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements. The statement or letter must be on the utility's letterhead and dated within a 30-day period of the date the applicant files its renewal application.

First-time applicants or applicants whose certificate has expired must meet the requirements of C-9 in one of the following ways:

1. The applicant itself states that it is investment grade rated by Moody's Investors Service, Standard & Poor's Financial Services, or Fitch Ratings and provides evidence of rating from the rating agencies. If you provided a credit rating in C-4, reference the credit rating in the statement.
2. The applicant's parent company is investment grade rated (by Moody's, Standard & Poor's, or Fitch) and guarantees the financial obligations of the applicant to the LDU(s). Provide a copy of the most recent credit opinion from Moody's, Standard & Poor's or Fitch.
3. The applicant's parent company is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal **in the opinion of the Staff reviewer** to guarantee the financial obligations of the applicant to the LDU(s). The parent company's financials and a copy of the parental guarantee must be included in the application if the applicant is relying on this option.
4. The applicant can provide evidence of posting a letter of credit with the LDU(s) listed as the beneficiary, in an amount sufficient to satisfy the collateral requirements of the LDU(s).

File(s) attached

Section D: Applicant Technical Capacity

D-1. Operations



Power Marketers/Generators: Describe the operational nature of the applicant's business, specifying whether operations will include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services, as well as other services used to arrange for the purchase and delivery of electricity to retail customers.

File(s) attached

D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-mail addresses, and background of key personnel involved in the operations of the applicant's business.

File(s) attached

D-3. FERC Power Marketer and License Number

Provide a statement disclosing the applicants FERC Power Marketer License Number (Power Marketers Only).



Public Utilities
Commission

Application Attachments

Re. Ohio Energy Broker License

Graphical depiction of the corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If company is stand-alone entity, then no graphical depiction is required, and company may respond by stating that it's stand-alone entity with no affiliate or subsidiary companies:

Frontline Power Solutions, LLC is at stand-alone entity with no affiliate of subsidiary companies.

John T Holmes, CEO / 100% Owner
3 Shannon Court, Unit 310
Bristol, RI 02809
401-474-4776

List all jurisdictions in which the company or any affiliated interest of the company is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of date of filing application:

ME, RI, CT, MA, PA, NY, NJ, MD, DE

Re. Ohio Energy Broker License

NOTE – In 2018, Frontline Power Solutions sold its book of business to Diversegy, LLC to focus on energy efficiency products. Frontline Power Solutions did not do any business in Ohio from September 2018 to present (May 2022) though kept licensing through 2019. Due to the covid-19 pandemic Frontline Power Solutions ceased renewals of our broker licenses and did not market to, or serve, any customers in Ohio from 2019 to present. We are planning to relaunch our brokerage business in July 2022 to include Ohio and resume marketing operations once Ohio PUCO licensing is completed.

Frontline Power Solutions act as an Energy Broker, we do not contract directly with customers for energy supply, we broker supply through licensed energy suppliers who in turn contract with end-users. Frontline Power Solutions does not provide billing statements to customers, billing statements are issued through our licensed Supplier Channel Partners. As a broker we assist customers with any inquiries or complaints and will work on behalf of our customers to solve any problems with their chosen contracted energy supplier as directed by the customer.

Concise description of the company history and principal business interests:

Corporate Profile

Frontline Power Solutions, LLC ("Frontline"), an electric power and natural gas commodity brokerage licensed to conduct business in eleven deregulated U.S. states since 2013. Collectively, Frontline is a full service energy consulting firm offering comprehensive energy solutions for municipal and private industry clientele. Frontline's staff and strategic partner network is comprised of consultants, procurement specialists, engineers, contractors, and software developers enabling us to handle a wide array of projects ranging from third party energy procurement to utility audits to energy management systems. We offer our clients a unique and customized approach to each customer's energy needs.

Corporate Objectives

Frontline's market initiative is to bring comprehensive energy management solutions to a pre-qualified clientele of which meet the client's objectives pertaining to overall energy cost reduction. The ideal Frontline client exists in the commercial, industrial, and/or municipal sector and has an annual energy spend of \$100,000 or more. It is Frontline's goal to aid facility managers, energy managers, and operations managers in becoming an outsourced energy department—offering an array of energy services from document management, utility auditing, billing management, commodity procurement, automation, and efficiency strategy.

Mission Statement: To deliver exceptional energy management strategies to our clients.

Commodity Procurement

Commercial and industrial entities can benefit from entering into electric power and natural gas commodity supply arrangements with energy suppliers in several ways. In a

traditional swap agreement, energy suppliers absorb market risk on behalf of the client in exchange for a fixed price component. These agreements allow end-users to avoid market volatility and forecast costs. Alternatively, end-users can participate in the open market to capture savings during downward trends. At Frontline, we advise our clients on choosing the right commodity supply agreements for their energy loads and risk tolerance.

Each commodity supply agreement begins with an understanding our client's energy load profile. Based on this data, we prepare an RFP on our client's behalf outlining the specific commodity supply product and special contract language. This RFP is sent out to all licensed electric and natural gas generation suppliers in the market to procure the best services and pricing in the supply market.

Electric & Gas Supplier Channel Partners

AEP Energy
Ambit Energy
Atlantic Energy
Champion Energy
ConEdison Solutions
Constellation
Crius Energy
Direct Energy
EDF
First Point Power
Engie
Great Eastern Energy

IGS
Major Energy
Mega Energy
Mint Energy
Nordic Energy
PSEG
Snyder Bros
Sprague Energy
Sunwave Gas and Power
Supreme Energy
Talen Energy
UGI Energy Services
WGL Energy

SCOPE OF SERVICES

Energy Management

Frontline begins each relationship by acquiring a thorough understanding of our client's objectives for their proposed project. Based on these objectives, Frontline will prepare an intelligent, cost-effective strategy to meet the client's goals and time schedule, and will prepare the required resources to competently execute the proposed project. Our staff and partners have the necessary skills, licenses, and certifications to perform these tasks in accordance with acceptable regulatory practices. The following is a list of services provided by Frontline and our supplier channel partners:

Frontline Services:

- Preliminary Project Assessment
- Utility Studies and Audits
- Electric and Natural Gas Generation Supply Procurement Risk Management
- Market Intelligence Reports
- Document Management
- Power Quality Assessment

- Renewable Energy Project Coordination
- Energy Credit Procurement
- Demand Response Execution and Management
- Vendor Qualification and Vetting
- Phase Balancing Application and Reactive Load Reduction
- Harmonic Studies and Assessments

Not Applicable

Not Applicable

Frontline Power Solutions LLC

Profit & Loss

January through December 2020

	Jan - Dec 20
Income	
4240 · Brokerage Commission Income	238,537.23
Total Income	238,537.23
Cost of Goods Sold	
5000 · Sales Commission Expense	23,501.10
Total COGS	23,501.10
Gross Profit	215,036.13
Expense	
6000 · Marketing/Advertising/Promotion	5,397.00
6040 · Bank Service Charges	2,820.64
6170 · Computer and Technology	1,287.62
6171 · Internet Expenses	3,543.82
6173 · Hardware/Software/Misc Supplies	740.20
6233 · Utilities	390.00
6236 · Telephone	1,431.99
6237 · Rent	34,800.00
6238 · Repairs / Maintenance	1,080.43
6239 · Postage and Overnight Delivery	67.92
6240 · Depreciation Expense	631.20
6335 · Insurance Expense	616.80
6340 · Interest Expense	56,520.57
6430 · Meals and Entertainment	1,309.11
6490 · Office Expense	1,703.18
6495 · Licenses	492.98
6670 · Professional Fees	
6674 · Accounting & Bookkeeping	6,000.00
6670 · Professional Fees - Other	200.00
Total 6670 · Professional Fees	6,200.00
6675 · Recruiting Expense	2,245.88
6800 · Conferences	310.80
6840 · Travel Expense	2,344.20
9660 · State Min Tax	400.00
Total Expense	124,334.34
Net Income	90,701.79

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10/26/20

Accrual Basis

Frontline Power Solutions LLC

Profit & Loss Prev Year Comparison

January through December 2019

	Jan - Dec 19	Jan - Dec 18	\$ Change	% Change
Income				
4240 · Brokerage Commission Income	416,382.96	1,412,318.65	-995,935.69	-70.5%
5100 · Other Income	782.08	0.00	782.08	100.0%
Total Income	417,165.04	1,412,318.65	-995,153.61	-70.5%
Cost of Goods Sold				
5000 · Sales Commission Expense	220,451.94	691,015.63	-470,563.69	-68.1%
5050 · Sales Commissions Returned	21,611.50	1,694.86	19,916.64	1,175.1%
Total COGS	242,063.44	692,710.49	-450,647.05	-65.1%
Gross Profit	175,101.60	719,608.16	-544,506.56	-75.7%
Expense				
6000 · Marketing/Advertising/Promotion	4,903.38	1,180.08	3,723.30	315.5%
6040 · Bank Service Charges	3,889.53	5,660.69	-1,771.16	-31.3%
6170 · Computer and Technology	1,958.60	2,045.92	-87.32	-4.3%
6171 · Internet Expenses	4,743.13	5,676.57	-933.44	-16.4%
6173 · Hardware/Software/Misc Supplies	9,422.02	28,625.72	-19,203.70	-67.1%
6232 · Cleaning	150.00	1,475.00	-1,325.00	-89.8%
6233 · Utilities	4,876.43	4,901.34	-24.91	-0.5%
6236 · Telephone	1,296.79	2,904.21	-1,607.42	-55.4%
6237 · Rent	30,100.00	46,600.00	-16,500.00	-35.4%
6238 · Repairs / Maintenance	0.00	1,670.94	-1,670.94	-100.0%
6239 · Postage and Overnight Delivery	2,536.27	2,991.52	-455.25	-15.2%
6240 · Depreciation Expense	912.00	1,191.96	-279.96	-23.5%
6335 · Insurance Expense	1,411.00	1,603.08	-192.08	-12.0%
6337 · Brokerage Bonds	0.00	410.00	-410.00	-100.0%
6340 · Interest Expense	88,011.35	64,100.31	23,911.04	37.3%
6430 · Meals and Entertainment	5,154.46	8,884.49	-3,730.03	-42.0%
6490 · Office Expense	4,206.33	10,210.24	-6,003.91	-58.8%
6495 · Licenses	350.00	459.00	-109.00	-23.8%
6500 · Salaries,Wages,and Compensation	62,404.19	227,052.99	-164,648.80	-72.5%
6600 · Payroll Tax Expenses	5,853.03	19,887.31	-14,034.28	-70.6%
6650 · Other Taxes	0.00	842.67	-842.67	-100.0%
6670 · Professional Fees				
6671 · Brokerage Licensing Services	2,717.50	7,425.94	-4,708.44	-63.4%
6673 · Legal Services	10,397.25	100.00	10,297.25	10,297.3%
6674 · Accounting & Bookkeeping	10,140.00	6,295.00	3,845.00	61.1%
6670 · Professional Fees - Other	12,672.82	2,822.27	9,850.55	349.0%
Total 6670 · Professional Fees	35,927.57	16,643.21	19,284.36	115.9%
6675 · Recruiting Expense	1,450.62	8,344.55	-6,893.93	-82.6%
6800 · Conferences	15,403.17	0.00	15,403.17	100.0%
6840 · Travel Expense	21,967.58	43,536.82	-21,569.24	-49.5%
9660 · State Min Tax	400.00	400.00	0.00	0.0%
Total Expense	307,327.45	507,298.62	-199,971.17	-39.4%
Net Income	-132,225.85	212,309.54	-344,535.39	-162.3%

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	FRONTLINE POWER SOLUTIONS- Ohio Only ELECTRIC POWER BROKER												
2	MONTHLY SALES PROJECTIONS												
3	6/1/2022												
4													
5	Month												
6	12												
7													
8		7/1/2022	8/1/2022	9/1/2022	10/1/2022	11/1/2022	12/1/2022	1/1/2023	2/1/2023	3/1/2023	4/1/2023	5/1/2023	6/1/2023
9	Annual Units Sold	2,000,000	2,000,000	2,000,000	2,500,000	3,000,000	4,000,000	6,000,000	6,000,000	10,000,000	10,000,000	10,000,000	10,000,000
10	Annual Units Lost	-	10,000	19,950	29,850	42,201	56,990	76,705	106,322	135,790	185,111	234,185	283,014
11	Total Annual Units Sold	2,000,000	1,990,000	1,980,050	2,470,150	2,957,799	3,943,010	5,923,295	5,893,678	9,864,210	9,814,889	9,765,815	9,716,986
12	Net Monthly Units Sold	166,667	165,833	165,004	205,846	246,483	328,584	493,608	491,140	822,018	817,907	813,818	809,749
13	Net Units Delivered (Load Profile)	140,000	319,200	537,305	794,020	989,550	1,110,240	1,220,539	1,341,745	2,003,933	2,473,676	3,262,653	4,050,870
14	Net Revenue	\$840	\$1,915	\$3,224	\$4,764	\$5,937	\$6,661	\$7,323	\$8,050	\$12,024	\$14,842	\$19,576	\$24,305
15	Running Annual Total Sold	2,000,000	3,990,000	5,970,050	8,440,200	11,397,999	15,341,009	21,264,304	27,157,982	37,022,192	46,837,081	56,602,896	66,319,881
16	Running Annual Book (Delivered)	1,680,000	5,510,400	11,958,054	21,486,294	33,360,892	46,683,768	61,330,240	77,431,177	101,478,379	131,162,489	170,314,330	218,924,772
17	Running Annual Revenue(Delivered)	\$10,080	\$33,062	\$71,748	\$128,918	\$200,165	\$280,103	\$367,981	\$464,587	\$608,870	\$786,975	\$1,021,886	\$1,313,549
18	Running Total Customers	4	7	11	16	22	30	42	54	74	93	113	132
19													
20													
21													
22	Sales Person's Headcount	7/1/2022	8/1/2022	9/1/2022	10/1/2022	11/1/2022	12/1/2022	1/1/2023	2/1/2023	3/1/2023	4/1/2023	5/1/2023	6/1/2023
23	PA	-	-	-	-	-	-	-	-	-	-	-	-
24	OHIO	-	-	-	1	1	1	2	2	4	4	4	4
25	IL	-	-	-	-	-	-	-	-	-	-	-	-
26	NJ	-	-	-	-	-	-	-	-	-	-	-	-
27	DE	-	-	-	-	-	-	-	-	-	-	-	-
28	MD	-	-	-	-	-	-	-	-	-	-	-	-
29	DC	-	-	-	-	-	-	-	-	-	-	-	-
30	NH	-	-	-	-	-	-	-	-	-	-	-	-
31	MA	-	-	-	-	-	-	-	-	-	-	-	-
32	RI	-	-	-	-	-	-	-	-	-	-	-	-
33	CT	-	-	-	-	-	-	-	-	-	-	-	-
34	ME	-	-	-	-	-	-	-	-	-	-	-	-
35	MI	-	-	-	-	-	-	-	-	-	-	-	-
36	NY	-	-	-	-	-	-	-	-	-	-	-	-
37	TX	-	-	-	-	-	-	-	-	-	-	-	-
38	DRAW TYPE SALESPERSONS - OHIO	1	1	1	1	1	1	1	1	1	1	1	1
39	TOTAL	1	1	1	2	2	2	3	3	5	5	5	5
40													
41	Sales												
42	Market	7/1/2022	8/1/2022	9/1/2022	10/1/2022	11/1/2022	12/1/2022	1/1/2023	2/1/2023	3/1/2023	4/1/2023	5/1/2023	6/1/2023
43	PA	-	-	-	-	-	-	-	-	-	-	-	-
44	OHIO	-	-	-	500,000	1,000,000	2,000,000	4,000,000	4,000,000	8,000,000	8,000,000	8,000,000	8,000,000
45	IL	-	-	-	-	-	-	-	-	-	-	-	-
46	NJ	-	-	-	-	-	-	-	-	-	-	-	-
47	DE	-	-	-	-	-	-	-	-	-	-	-	-
48	MD	-	-	-	-	-	-	-	-	-	-	-	-
49	DC	-	-	-	-	-	-	-	-	-	-	-	-
50	NH	-	-	-	-	-	-	-	-	-	-	-	-
51	MA	-	-	-	-	-	-	-	-	-	-	-	-
52	RI	-	-	-	-	-	-	-	-	-	-	-	-
53	CT	-	-	-	-	-	-	-	-	-	-	-	-
54	ME	-	-	-	-	-	-	-	-	-	-	-	-
55	MI	-	-	-	-	-	-	-	-	-	-	-	-
56	NY	-	-	-	-	-	-	-	-	-	-	-	-
57	TX	-	-	-	-	-	-	-	-	-	-	-	-
58	DRAW TYPE SALESPERSONS - OHIO	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000
59	TOTAL	2,000,000	2,000,000	2,000,000	2,500,000	3,000,000	4,000,000	6,000,000	6,000,000	10,000,000	10,000,000	10,000,000	10,000,000

	N	O	P	Q	R	S	T	U	V	W	X	Y
1												
2												
3												
4												
5												
6	13	14	15	16	17	18	19	20	21	22	23	24
7												
8	<u>7/1/2023</u>	<u>8/1/2023</u>	<u>9/1/2023</u>	<u>10/1/2023</u>	<u>11/1/2023</u>	<u>12/1/2023</u>	<u>1/1/2024</u>	<u>2/1/2024</u>	<u>3/1/2024</u>	<u>4/1/2024</u>	<u>5/1/2024</u>	<u>6/1/2024</u>
9	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	14,000,000	14,000,000	14,000,000	14,000,000	12,000,000
10	331,599	389,941	447,992	505,752	563,223	620,407	677,305	733,918	800,249	866,247	931,916	997,257
11	11,668,401	11,610,059	11,552,008	11,494,248	11,436,777	11,379,593	11,322,695	13,266,082	13,199,751	13,133,753	13,068,084	11,002,743
12	972,367	967,505	962,667	957,854	953,065	948,299	943,558	1,105,507	1,099,979	1,094,479	1,089,007	916,895
13	4,232,839	5,623,436	7,389,667	9,391,255	10,570,841	10,574,554	10,341,800	9,872,157	12,222,402	13,321,616	14,420,110	15,517,888
14	\$25,397	\$33,741	\$44,338	\$56,348	\$63,425	\$63,447	\$62,051	\$59,233	\$73,334	\$79,930	\$86,521	\$93,107
15	77,988,282	89,598,341	101,150,349	112,644,597	124,081,374	135,460,967	146,783,662	160,049,744	173,249,495	186,383,248	199,451,332	210,454,075
16	269,718,836	337,200,070	425,876,075	538,571,136	665,421,231	792,315,880	916,417,476	1,034,883,354	1,181,552,182	1,341,411,578	1,514,452,900	1,700,667,552
17	\$1,618,313	\$2,023,200	\$2,555,256	\$3,231,427	\$3,992,527	\$4,753,895	\$5,498,505	\$6,209,300	\$7,089,313	\$8,048,469	\$9,086,717	\$10,204,005
18	155	179	202	225	248	270	293	320	346	372	398	420
19												
20												
21												
22	<u>7/1/2023</u>	<u>8/1/2023</u>	<u>9/1/2023</u>	<u>10/1/2023</u>	<u>11/1/2023</u>	<u>12/1/2023</u>	<u>1/1/2024</u>	<u>2/1/2024</u>	<u>3/1/2024</u>	<u>4/1/2024</u>	<u>5/1/2024</u>	<u>6/1/2024</u>
23	-	-	-	-	-	-	-	-	-	-	-	-
24	5	5	5	5	5	5	5	6	6	6	6	6
25	-	-	-	-	-	-	-	-	-	-	-	-
26	-	-	-	-	-	-	-	-	-	-	-	-
27	-	-	-	-	-	-	-	-	-	-	-	-
28	-	-	-	-	-	-	-	-	-	-	-	-
29	-	-	-	-	-	-	-	-	-	-	-	-
30	-	-	-	-	-	-	-	-	-	-	-	-
31	-	-	-	-	-	-	-	-	-	-	-	-
32	-	-	-	-	-	-	-	-	-	-	-	-
33	-	-	-	-	-	-	-	-	-	-	-	-
34	-	-	-	-	-	-	-	-	-	-	-	-
35	-	-	-	-	-	-	-	-	-	-	-	-
36	-	-	-	-	-	-	-	-	-	-	-	-
37	-	-	-	-	-	-	-	-	-	-	-	-
38	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>-</u>
39	6	6	6	6	6	6	6	7	7	7	7	6
40												
41												
42	<u>7/1/2023</u>	<u>8/1/2023</u>	<u>9/1/2023</u>	<u>10/1/2023</u>	<u>11/1/2023</u>	<u>12/1/2023</u>	<u>1/1/2024</u>	<u>2/1/2024</u>	<u>3/1/2024</u>	<u>4/1/2024</u>	<u>5/1/2024</u>	<u>6/1/2024</u>
43	-	-	-	-	-	-	-	-	-	-	-	-
44	10,000,000	10,000,000	10,000,000	10,000,000	10,000,000	10,000,000	10,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000
45	-	-	-	-	-	-	-	-	-	-	-	-
46	-	-	-	-	-	-	-	-	-	-	-	-
47	-	-	-	-	-	-	-	-	-	-	-	-
48	-	-	-	-	-	-	-	-	-	-	-	-
49	-	-	-	-	-	-	-	-	-	-	-	-
50	-	-	-	-	-	-	-	-	-	-	-	-
51	-	-	-	-	-	-	-	-	-	-	-	-
52	-	-	-	-	-	-	-	-	-	-	-	-
53	-	-	-	-	-	-	-	-	-	-	-	-
54	-	-	-	-	-	-	-	-	-	-	-	-
55	-	-	-	-	-	-	-	-	-	-	-	-
56	-	-	-	-	-	-	-	-	-	-	-	-
57	-	-	-	-	-	-	-	-	-	-	-	-
58	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>-</u>
59	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	14,000,000	14,000,000	14,000,000	14,000,000	12,000,000

Front Line Power Solutions, LLC

Address: 54 Viking Dr
Bristol, RI 02809-4802
United States

Phone: 401-474-4776

Website: frontlinepowersolutions.com

Experian BIN: 968747198

Agent: Alfred R. Rego, Jr. Esq.

Agent Address: 443 Hope Street
Bristol, RI

Family Linkage:

Ultimate Parent Front Line Power Solutions, LLC
54 Viking Dr
Bristol, RI

Branches / Alternative Locations Front Line Power Solutions, LLC
471 Hope St
Bristol, RI United States

Front Line Power Solutions, LLC
251 Thames St
Bristol, RI United States

Front Line Power Solutions, LLC
149 Hopeworth Ave
Bristol, RI United States

SIC Code: 0000-Ri Value Dont Delete
3350-Nonferrous Rolling & Drawing
1731-Electrical Contractors

NAICS Code: 221122-Electric Power Distribution
331491-Nonferrous Metal (Except
Copper And Aluminum)
Rolling, Drawing, And
Extruding
238210-Electrical Contractors And
Other Wiring Installation
Contractors

Business Type: Corporation

Experian File Established: March 2013

Experian Years on File: 9 Years

Years in Business: 13 Years

Total Employees: 2

Sales: \$93,000

Filing Data Provided by: Rhode Island

Date of Incorporation: 01/13/2013

Experian Business Credit Score

12
Business
Credit Score



The objective of the Experian Business Credit Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

Key Score Factors:

- Number of recently active commercial accounts.
- Number of commercial accounts with net 1-30 days term.
- Balance of commercial accounts at worst delinquency.
- Balance of delinquent commercial accounts.

Business Credit Scores range from a low of 1 to high of 100 with this company receiving a score of 12. Higher scores indicate lower risk. This score predicts the likelihood of serious credit delinquencies within the next 12 months. This score uses tradeline and collections information, public filings as well as other variables to predict future risk.

Experian Financial Stability Risk Rating

3

**Financial
Stability Risk
Rating**



A Financial Stability Risk Rating of 3 indicates a 2.95% potential risk of severe financial distress within the next 12 months.

Key Rating Factors:

- Number of active commercial accounts.
- Past commercial derogatory balance.
- Risk associated with the company's industry sector.
- Percent of total commercial balance moderately delinq.

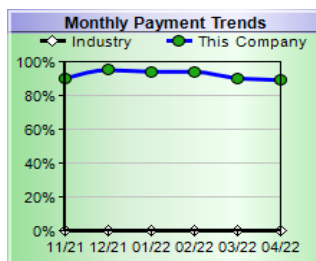
Financial Stability Risk Ratings range from a low of 1 to high of 5 with this company receiving a rating of 3. Lower ratings indicate lower risk. Experian categorizes all businesses to fit within one of the five risk segments. This rating predicts the likelihood of payment default and/or bankruptcy within the next 12 months. This rating uses tradeline and collections information, public filings as well as other variables to predict future risk.

Credit Summary

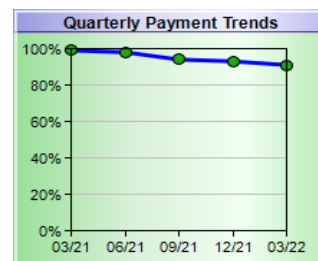
Current Days Beyond Terms (DBT):	8
Predicted DBT for 06/15/2022:	10
Average Industry DBT:	5
Payment Trend Indicator:	No Trend Identifiable
Lowest 6 Month Balance:	\$41,677
Highest 6 Month Balance:	\$55,170
Current Total Account Balance:	\$0
Highest Credit Amount Extended:	\$0

Payment Tradelines (see charts):	7
UCC Filings:	8
✗ Businesses Scoring Worse:	11%
✓ Bankruptcies:	0
✓ Liens:	0
✓ Judgments Filed:	0
✓ Collections:	0

Payment Trend Summary



*Percentage of on-time payments by month.
(*Industry comparative data not available.)



*Percentage of on-time payments by quarter.

Monthly Payment Trends - Recent Activity

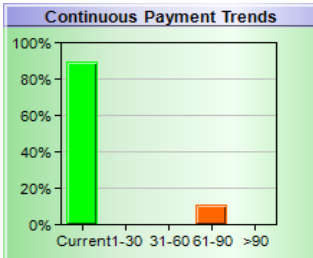
Date	Current	Up to 30 DBT	31-60 DBT	61-90 DBT	>90 DBT
11/21	90%	0%	0%	10%	0%

Quarterly Payment Trends - Recent Activity

Date	Current	Up to 30 DBT	31-60 DBT	61-90 DBT	>90 DBT
03/21	99%	1%	0%	0%	0%
06/21	98%	2%	0%	0%	0%

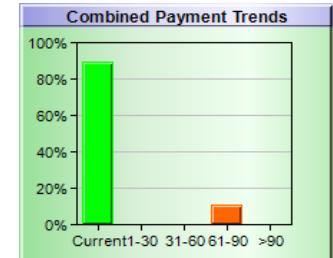
12/21	95%	5%	0%	0%	0%
01/22	94%	6%	0%	0%	0%
02/22	94%	6%	0%	0%	0%
03/22	90%	0%	10%	0%	0%
04/22	89%	0%	0%	11%	0%

09/21	94%	3%	3%	0%	0%
12/21	93%	3%	0%	4%	0%
03/22	91%	2%	3%	4%	0%



*[Continuous](#) distribution with [DBT](#).

Insufficient information to produce
Newly Reported Payment Trends
chart.



*[Combined](#) distribution with [DBT](#).

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Experian Business Credit Score

12
Business
Credit Score



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Key Score Factors:

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- Balance of commercial accounts at worst delinquency.
- Balance of delinquent commercial accounts.

Business Credit Scores range from a low of 1 to high of 100 with this company receiving a score of 12. Higher scores indicate lower risk. This score predicts the likelihood of serious credit delinquencies within the next 12 months. This score uses tradeline and collections information, public filings as well as other variables to predict future risk.

Experian Financial Stability Risk Rating

3

**Financial
Stability Risk
Rating**



A Financial Stability Risk Rating of 3 indicates a 2.95% potential risk of severe financial distress within the next 12 months.

Key Rating Factors:

- Number of active commercial accounts.
- Past commercial derogatory balance.
- Risk associated with the company's industry sector.
- Percent of total commercial balance moderately delinq.

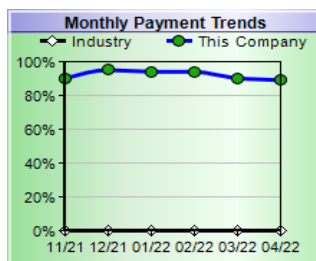
Financial Stability Risk Ratings range from a low of 1 to high of 5 with this company receiving a rating of 3. Lower ratings indicate lower risk. Experian categorizes all businesses to fit within one of the five risk segments. This rating predicts the likelihood of payment default and/or bankruptcy within the next 12 months. This rating uses tradeline and collections information, public filings as well as other variables to predict future risk.

Credit Summary

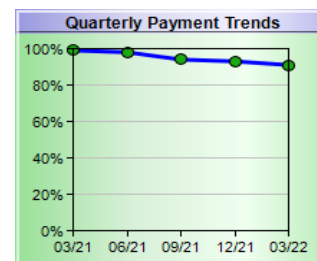
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Lowest 6 Month Balance:	\$41,677
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Current Total Account Balance:	\$0
Highest Credit Amount Extended:	\$0

Payment <u>Tradelines</u> (see <u>charts</u>):	7
<u>UCC Filings</u>:	8
✗ Businesses Scoring Worse:	11%
✓ Bankruptcies:	0
✓ Liens:	0
✓ Judgments Filed:	0
✓ Collections:	0

Payment Trend Summary



*Percentage of on-time payments by month.
(*Industry comparative data not available.)



*Percentage of on-time payments by quarter.

Monthly Payment Trends - Recent Activity

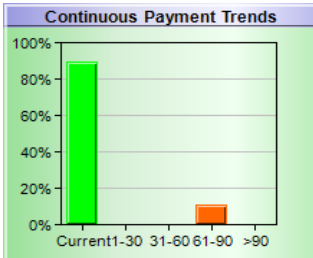
Date	Current	Up to 30 DBT	31-60 DBT	61-90 DBT	>90 DBT
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Quarterly Payment Trends - Recent Activity

Date	Current	Up to 30 DBT	31-60 DBT	61-90 DBT	>90 DBT
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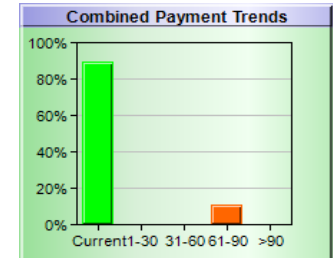
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03/22	90%	0%	10%	0%	0%
04/22	89%	0%	0%	11%	0%

09/21	94%	3%	3%	0%	0%
12/21	93%	3%	0%	4%	0%
03/22	91%	2%	3%	4%	0%



*[Continuous](#) distribution with [DBT](#).

Insufficient information to produce
Newly Reported Payment Trends
chart.



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Re. Ohio Energy Broker License

NOTE – In 2018, Frontline Power Solutions sold its book of business to Diversegy, LLC to focus on energy efficiency products. Frontline Power Solutions did not do any business in Ohio from September 2018 to present (May 2022) though kept licensing through 2019. Due to the covid-19 pandemic Frontline Power Solutions ceased renewals of our broker licenses and did not market to, or serve, any customers in Ohio from 2019 to present. We are planning to relaunch our brokerage business in July 2022 to include Ohio and resume marketing operations once Ohio PUCO licensing is completed.

Frontline Power Solutions act as an Energy Broker, we do not contract directly with customers for energy supply, we broker supply through licensed energy suppliers who in turn contract with end-users. Frontline Power Solutions does not provide billing statements to customers, billing statements are issued through our licensed Supplier Channel Partners. As a broker we assist customers with any inquiries or complaints and will work on behalf of our customers to solve any problems with their chosen contracted energy supplier as directed by the customer.

Concise description of the company history and principal business interests:

Corporate Profile

Frontline Power Solutions, LLC ("Frontline"), an electric power and natural gas commodity brokerage licensed to conduct business in eleven deregulated U.S. states since 2013. Collectively, Frontline is a full service energy consulting firm offering comprehensive energy solutions for municipal and private industry clientele. Frontline's staff and strategic partner network is comprised of consultants, procurement specialists, engineers, contractors, and software developers enabling us to handle a wide array of projects ranging from third party energy procurement to utility audits to energy management systems. We offer our clients a unique and customized approach to each customer's energy needs.

Corporate Objectives

Frontline's market initiative is to bring comprehensive energy management solutions to a pre-qualified clientele of which meet the client's objectives pertaining to overall energy cost reduction. The ideal Frontline client exists in the commercial, industrial, and/or municipal sector and has an annual energy spend of \$100,000 or more. It is Frontline's goal to aid facility managers, energy managers, and operations managers in becoming an outsourced energy department—offering an array of energy services from document management, utility auditing, billing management, commodity procurement, automation, and efficiency strategy.

Mission Statement: To deliver exceptional energy management strategies to our clients.

Commodity Procurement

Commercial and industrial entities can benefit from entering into electric power and natural gas commodity supply arrangements with energy suppliers in several ways. In a

traditional swap agreement, energy suppliers absorb market risk on behalf of the client in exchange for a fixed price component. These agreements allow end-users to avoid market volatility and forecast costs. Alternatively, end-users can participate in the open market to capture savings during downward trends. At Frontline, we advise our clients on choosing the right commodity supply agreements for their energy loads and risk tolerance.

Each commodity supply agreement begins with an understanding our client's energy load profile. Based on this data, we prepare an RFP on our client's behalf outlining the specific commodity supply product and special contract language. This RFP is sent out to all licensed electric and natural gas generation suppliers in the market to procure the best services and pricing in the supply market.

Electric & Gas Supplier Channel Partners

AEP Energy
Ambit Energy
Atlantic Energy
Champion Energy
ConEdison Solutions
Constellation
Crius Energy
Direct Energy
EDF
First Point Power
Engie
Great Eastern Energy

IGS
Major Energy
Mega Energy
Mint Energy
Nordic Energy
PSEG
Snyder Bros
Sprague Energy
Sunwave Gas and Power
Supreme Energy
Talen Energy
UGI Energy Services
WGL Energy

SCOPE OF SERVICES

Energy Management

Frontline begins each relationship by acquiring a thorough understanding of our client's objectives for their proposed project. Based on these objectives, Frontline will prepare an intelligent, cost-effective strategy to meet the client's goals and time schedule, and will prepare the required resources to competently execute the proposed project. Our staff and partners have the necessary skills, licenses, and certifications to perform these tasks in accordance with acceptable regulatory practices. The following is a list of services provided by Frontline and our supplier channel partners:

Frontline Services:

- Preliminary Project Assessment
- Utility Studies and Audits
- Electric and Natural Gas Generation Supply Procurement Risk Management
- Market Intelligence Reports
- Document Management
- Power Quality Assessment

- Renewable Energy Project Coordination
- Energy Credit Procurement
- Demand Response Execution and Management
- Vendor Qualification and Vetting
- Phase Balancing Application and Reactive Load Reduction
- Harmonic Studies and Assessments

Re. Ohio Energy Broker License

Provide evidence of the company's experience and technical expertise in performing operations described in this application. Include names, titles, email addresses, phone numbers and background of key personnel involved in operational aspects of company's business:

Frontline Power Solutions, LLC managers have 28 years combined experience in deregulated energy sales and marketing. Frontline Power Solutions operated successfully in Ohio from May of 2013 to 2019 and ceased energy marketing after selling its book of business to Diversegy, LLC. Frontline Power Solutions intended to supplement its new focus of energy efficiency services (LED lighting and HVAC controls) with energy procurement but ceased this business due to the Covid-19 pandemic. Frontline Power Solutions is now relaunching its energy brokerage and seeks licensing in OHIO so we may serve Ohio commercial and industrial customers. John Holmes, CEO worked as a Business Development Manager, Regional Director and Senior Vice President of Glacial Energy (Licensed Energy Supplier) from 2006 to 2011, then became CEO of Negawatt Business Solutions (Energy related Building Automation Systems) from 2011 to 2013 before forming Frontline Power Solutions, LLC. in 2013.

Timothy Dahler, CTO joined Frontline Power Solutions in 2014 and developed the energy commissions payroll, contract tracking software, utility bill auditing and the customer management software for the company. Timothy is also responsible for training materials, marketing material, web presence and licensing compliance.

Frontline Power has managed over 15,000 utility accounts through our Supplier Channel Partnerships throughout 15 deregulated states of which it was licensed since company incorporation and has never received a customer complaint through any state PUC or the BBB.

John T Holmes, CEO
3 Shannon Court, Unit 310
Bristol, RI 02809
401-474-4776
Johnholmes@fpsenergy.com

Timothy Dahler, CTO
3 Shannon Court, Unit 310
401-301-9915
tdahler@fpsenergy.com

JOHN T HOLMES

- 2013-Present **CEO, Frontline Power Solutions**, Bristol RI,
Licensed energy ESCO operating in all deregulated states. Responsible for the development of all operational procedures and scaling of corporate expansion. Responsible for investor relations and reporting.
- 2011-2013 **CEO Negawatt Business Solutions**, a division of Glacial Energy. St Thomas USVI.
Energy Efficiency, Demand Response, Responsible for the development of all operational procedures and direction corporate expansion.
- 2009-2011 **Senior Vice President Glacial Energy**, St Thomas USVI.
Launched and managed the development of all Pennsylvania energy Markets. Generating \$146M in gross revenue within 18 months. Responsible for all hiring, training. Responsible for all back office operations and procedures.
- 2007-2009 **Regional Director, Glacial Energy**, St Thomas USVI.
Launched and managed the development of the Rhode Island Energy market. Captured 14 percent of the commercial energy Market, resulting in 45M in gross revenue. Responsible for all hiring, training and back office operations and procedures.
- 2006-2007 **Business Development Manager**, Glacial Energy, St Thomas USVI
Sold energy supply contracts to commercial users. 8 million annual Kwh's sold monthly.
- 1993-2005 **CEO, Direct Access Inc.**, Providence Rhode Island
Advertising/Promotional firm. Developed 30 direct sales offices. Sold promotional packages business to business, door to door.
- 1991-1993 **Divisional Vice President**, Safety Plus Inc. Lexington Ky.
Direct sales of fire safety equipment to commercial and residential customers.
- 1989-1991 **Boston Office Manager** Safety, Plus Inc., Lexington Ky.
Hired, trained and maintained 15 direct sales representatives. #1 office out of 196 offices.
- 1988-1989 **Sales Representative**, Safety Plus Inc. Lexington Ky.
Sold fire safety equipment to commercial businesses.

Education

Hawthorne College, Antrim NH ▪ 1988
BS-Aviation Management

Competitive Retail Electric Service Affidavit

County of Bristol :

State of Rhode Island :

John T. Holmes, Affiant, being duly sworn/affirmed, hereby states that:

1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

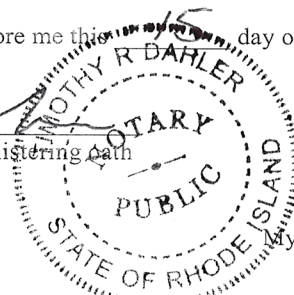
12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.

13. Affiant further sayeth naught.

x [Signature]
Signature of Affiant & Title

Sworn and subscribed before me this 15 day of June, 2022
Month Year

[Signature]
Signature of official administering oath



Timothy R Dahler
Print Name and Title

My commission expires on 9/14/2024

Re. Ohio Energy Broker License

Graphical depiction of the corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If company is stand-alone entity, then no graphical depiction is required, and company may respond by stating that it's stand-alone entity with no affiliate or subsidiary companies:

Frontline Power Solutions, LLC is at stand-alone entity with no affiliate of subsidiary companies.

John T Holmes, CEO / 100% Owner
3 Shannon Court, Unit 310
Bristol, RI 02809
401-474-4776

List all jurisdictions in which the company or any affiliated interest of the company is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of date of filing application:

ME, RI, CT, MA, PA, NY, NJ, MD, DE

Re. Ohio Energy Broker License

NOTE – In 2018, Frontline Power Solutions sold its book of business to Diversegy, LLC to focus on energy efficiency products. Frontline Power Solutions did not do any business in Ohio from September 2018 to present (May 2022) though kept licensing through 2019. Due to the covid-19 pandemic Frontline Power Solutions ceased renewals of our broker licenses and did not market to, or serve, any customers in Ohio from 2019 to present. We are planning to relaunch our brokerage business in July 2022 to include Ohio and resume marketing operations once Ohio PUCO licensing is completed.

Frontline Power Solutions act as an Energy Broker, we do not contract directly with customers for energy supply, we broker supply through licensed energy suppliers who in turn contract with end-users. Frontline Power Solutions does not provide billing statements to customers, billing statements are issued through our licensed Supplier Channel Partners. As a broker we assist customers with any inquiries or complaints and will work on behalf of our customers to solve any problems with their chosen contracted energy supplier as directed by the customer.

Concise description of the company history and principal business interests:

Corporate Profile

Frontline Power Solutions, LLC ("Frontline"), an electric power and natural gas commodity brokerage licensed to conduct business in eleven deregulated U.S. states since 2013. Collectively, Frontline is a full service energy consulting firm offering comprehensive energy solutions for municipal and private industry clientele. Frontline's staff and strategic partner network is comprised of consultants, procurement specialists, engineers, contractors, and software developers enabling us to handle a wide array of projects ranging from third party energy procurement to utility audits to energy management systems. We offer our clients a unique and customized approach to each customer's energy needs.

Corporate Objectives

Frontline's market initiative is to bring comprehensive energy management solutions to a pre-qualified clientele of which meet the client's objectives pertaining to overall energy cost reduction. The ideal Frontline client exists in the commercial, industrial, and/or municipal sector and has an annual energy spend of \$100,000 or more. It is Frontline's goal to aid facility managers, energy managers, and operations managers in becoming an outsourced energy department—offering an array of energy services from document management, utility auditing, billing management, commodity procurement, automation, and efficiency strategy.

Mission Statement: To deliver exceptional energy management strategies to our clients.

Commodity Procurement

Commercial and industrial entities can benefit from entering into electric power and natural gas commodity supply arrangements with energy suppliers in several ways. In a

traditional swap agreement, energy suppliers absorb market risk on behalf of the client in exchange for a fixed price component. These agreements allow end-users to avoid market volatility and forecast costs. Alternatively, end-users can participate in the open market to capture savings during downward trends. At Frontline, we advise our clients on choosing the right commodity supply agreements for their energy loads and risk tolerance.

Each commodity supply agreement begins with an understanding our client's energy load profile. Base on this data, we prepare an RFP on our client's behalf outlining the specific commodity supply product and special contract language. This RFP is sent out to all licensed electric and natural gas generation suppliers in the market to procure the best services and pricing in the supply market.

Electric & Gas Supplier Channel Partners

AEP Energy
Ambit Energy
Atlantic Energy
Champion Energy
ConEdison Solutions
Constellation
Crius Energy
Direct Energy
EDF
First Point Power
Engie
Great Eastern Energy

IGS
Major Energy
Mega Energy
Mint Energy
Nordic Energy
PSEG
Snyder Bros
Sprague Energy
Sunwave Gas and Power
Supreme Energy
Talen Energy
UGI Energy Services
WGL Energy

SCOPE OF SERVICES

Energy Management

Frontline begins each relationship by acquiring a thorough understanding of our client's objectives for their proposed project. Based on these objectives, Frontline will prepare an intelligent, cost-effective strategy to meet the client's goals and time schedule, and will prepare the required resources to competently execute the proposed project. Our staff and partners have the necessary skills, licenses, and certifications to perform these tasks in accordance with acceptable regulatory practices. The following is a list of services provided by Frontline and our supplier channel partners:

Frontline Services:

- Preliminary Project Assessment
- Utility Studies and Audits
- Electric and Natural Gas Generation Supply Procurement Risk Management
- Market Intelligence Reports
- Document Management
- Power Quality Assessment

- Renewable Energy Project Coordination
- Energy Credit Procurement
- Demand Response Execution and Management
- Vendor Qualification and Vetting
- Phase Balancing Application and Reactive Load Reduction
- Harmonic Studies and Assessments

Not Applicable

Not Applicable

Frontline Power Solutions LLC

Profit & Loss

January through December 2020

	Jan - Dec 20
Income	
4240 · Brokerage Commission Income	238,537.23
Total Income	238,537.23
Cost of Goods Sold	
5000 · Sales Commission Expense	23,501.10
Total COGS	23,501.10
Gross Profit	215,036.13
Expense	
6000 · Marketing/Advertising/Promotion	5,397.00
6040 · Bank Service Charges	2,820.64
6170 · Computer and Technology	1,287.62
6171 · Internet Expenses	3,543.82
6173 · Hardware/Software/Misc Supplies	740.20
6233 · Utilities	390.00
6236 · Telephone	1,431.99
6237 · Rent	34,800.00
6238 · Repairs / Maintenance	1,080.43
6239 · Postage and Overnight Delivery	67.92
6240 · Depreciation Expense	631.20
6335 · Insurance Expense	616.80
6340 · Interest Expense	56,520.57
6430 · Meals and Entertainment	1,309.11
6490 · Office Expense	1,703.18
6495 · Licenses	492.98
6670 · Professional Fees	
6674 · Accounting & Bookkeeping	6,000.00
6670 · Professional Fees - Other	200.00
Total 6670 · Professional Fees	6,200.00
6675 · Recruiting Expense	2,245.88
6800 · Conferences	310.80
6840 · Travel Expense	2,344.20
9660 · State Min Tax	400.00
Total Expense	124,334.34
Net Income	90,701.79

Frontline Power Solutions LLC

Profit & Loss Prev Year Comparison

January through December 2019

	Jan - Dec 19	Jan - Dec 18	\$ Change	% Change
Income				
4240 · Brokerage Commission Income	416,382.96	1,412,318.65	-995,935.69	-70.5%
5100 · Other Income	782.08	0.00	782.08	100.0%
Total Income	417,165.04	1,412,318.65	-995,153.61	-70.5%
Cost of Goods Sold				
5000 · Sales Commission Expense	220,451.94	691,015.63	-470,563.69	-68.1%
5050 · Sales Commissions Returned	21,611.50	1,694.86	19,916.64	1,175.1%
Total COGS	242,063.44	692,710.49	-450,647.05	-65.1%
Gross Profit	175,101.60	719,608.16	-544,506.56	-75.7%
Expense				
6000 · Marketing/Advertising/Promotion	4,903.38	1,180.08	3,723.30	315.5%
6040 · Bank Service Charges	3,889.53	5,660.69	-1,771.16	-31.3%
6170 · Computer and Technology	1,958.60	2,045.92	-87.32	-4.3%
6171 · Internet Expenses	4,743.13	5,676.57	-933.44	-16.4%
6173 · Hardware/Software/Misc Supplies	9,422.02	28,625.72	-19,203.70	-67.1%
6232 · Cleaning	150.00	1,475.00	-1,325.00	-89.8%
6233 · Utilities	4,876.43	4,901.34	-24.91	-0.5%
6236 · Telephone	1,296.79	2,904.21	-1,607.42	-55.4%
6237 · Rent	30,100.00	46,600.00	-16,500.00	-35.4%
6238 · Repairs / Maintenance	0.00	1,670.94	-1,670.94	-100.0%
6239 · Postage and Overnight Delivery	2,536.27	2,991.52	-455.25	-15.2%
6240 · Depreciation Expense	912.00	1,191.96	-279.96	-23.5%
6335 · Insurance Expense	1,411.00	1,603.08	-192.08	-12.0%
6337 · Brokerage Bonds	0.00	410.00	-410.00	-100.0%
6340 · Interest Expense	88,011.35	64,100.31	23,911.04	37.3%
6430 · Meals and Entertainment	5,154.46	8,884.49	-3,730.03	-42.0%
6490 · Office Expense	4,206.33	10,210.24	-6,003.91	-58.8%
6495 · Licenses	350.00	459.00	-109.00	-23.8%
6500 · Salaries,Wages,and Compensation	62,404.19	227,052.99	-164,648.80	-72.5%
6600 · Payroll Tax Expenses	5,853.03	19,887.31	-14,034.28	-70.6%
6650 · Other Taxes	0.00	842.67	-842.67	-100.0%
6670 · Professional Fees				
6671 · Brokerage Licensing Services	2,717.50	7,425.94	-4,708.44	-63.4%
6673 · Legal Services	10,397.25	100.00	10,297.25	10,297.3%
6674 · Accounting & Bookkeeping	10,140.00	6,295.00	3,845.00	61.1%
6670 · Professional Fees - Other	12,672.82	2,822.27	9,850.55	349.0%
Total 6670 · Professional Fees	35,927.57	16,643.21	19,284.36	115.9%
6675 · Recruiting Expense	1,450.62	8,344.55	-6,893.93	-82.6%
6800 · Conferences	15,403.17	0.00	15,403.17	100.0%
6840 · Travel Expense	21,967.58	43,536.82	-21,569.24	-49.5%
9660 · State Min Tax	400.00	400.00	0.00	0.0%
Total Expense	307,327.45	507,298.62	-199,971.17	-39.4%
Net Income	-132,225.85	212,309.54	-344,535.39	-162.3%

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	FRONTLINE POWER SOLUTIONS- Ohio Only ELECTRIC POWER BROKER												
2	MONTHLY SALES PROJECTIONS												
3	6/1/2022												
4													
5	Month												
6	12												
7													
8		7/1/2022	8/1/2022	9/1/2022	10/1/2022	11/1/2022	12/1/2022	1/1/2023	2/1/2023	3/1/2023	4/1/2023	5/1/2023	6/1/2023
9	Annual Units Sold	2,000,000	2,000,000	2,000,000	2,500,000	3,000,000	4,000,000	6,000,000	6,000,000	10,000,000	10,000,000	10,000,000	10,000,000
10	Annual Units Lost	-	10,000	19,950	29,850	42,201	56,990	76,705	106,322	135,790	185,111	234,185	283,014
11	Total Annual Units Sold	2,000,000	1,990,000	1,980,050	2,470,150	2,957,799	3,943,010	5,923,295	5,893,678	9,864,210	9,814,889	9,765,815	9,716,986
12	Net Monthly Units Sold	166,667	165,833	165,004	205,846	246,483	328,584	493,608	491,140	822,018	817,907	813,818	809,749
13	Net Units Delivered (Load Profile)	140,000	319,200	537,305	794,020	989,550	1,110,240	1,220,539	1,341,745	2,003,933	2,473,676	3,262,653	4,050,870
14	Net Revenue	\$840	\$1,915	\$3,224	\$4,764	\$5,937	\$6,661	\$7,323	\$8,050	\$12,024	\$14,842	\$19,576	\$24,305
15	Running Annual Total Sold	2,000,000	3,990,000	5,970,050	8,440,200	11,397,999	15,341,009	21,264,304	27,157,982	37,022,192	46,837,081	56,602,896	66,319,881
16	Running Annual Book (Delivered)	1,680,000	5,510,400	11,958,054	21,486,294	33,360,892	46,683,768	61,330,240	77,431,177	101,478,379	131,162,489	170,314,330	218,924,772
17	Running Annual Revenue(Delivered)	\$10,080	\$33,062	\$71,748	\$128,918	\$200,165	\$280,103	\$367,981	\$464,587	\$608,870	\$786,975	\$1,021,886	\$1,313,549
18	Running Total Customers	4	7	11	16	22	30	42	54	74	93	113	132
19													
20													
21													
22	Sales Person's Headcount	7/1/2022	8/1/2022	9/1/2022	10/1/2022	11/1/2022	12/1/2022	1/1/2023	2/1/2023	3/1/2023	4/1/2023	5/1/2023	6/1/2023
23	PA	-	-	-	-	-	-	-	-	-	-	-	-
24	OHIO	-	-	-	1	1	1	2	2	4	4	4	4
25	IL	-	-	-	-	-	-	-	-	-	-	-	-
26	NJ	-	-	-	-	-	-	-	-	-	-	-	-
27	DE	-	-	-	-	-	-	-	-	-	-	-	-
28	MD	-	-	-	-	-	-	-	-	-	-	-	-
29	DC	-	-	-	-	-	-	-	-	-	-	-	-
30	NH	-	-	-	-	-	-	-	-	-	-	-	-
31	MA	-	-	-	-	-	-	-	-	-	-	-	-
32	RI	-	-	-	-	-	-	-	-	-	-	-	-
33	CT	-	-	-	-	-	-	-	-	-	-	-	-
34	ME	-	-	-	-	-	-	-	-	-	-	-	-
35	MI	-	-	-	-	-	-	-	-	-	-	-	-
36	NY	-	-	-	-	-	-	-	-	-	-	-	-
37	TX	-	-	-	-	-	-	-	-	-	-	-	-
38	DRAW TYPE SALESPERSONS - OHIO	1	1	1	1	1	1	1	1	1	1	1	1
39	TOTAL	1	1	1	2	2	2	3	3	5	5	5	5
40													
41	Sales												
42	Market	7/1/2022	8/1/2022	9/1/2022	10/1/2022	11/1/2022	12/1/2022	1/1/2023	2/1/2023	3/1/2023	4/1/2023	5/1/2023	6/1/2023
43	PA	-	-	-	-	-	-	-	-	-	-	-	-
44	OHIO	-	-	-	500,000	1,000,000	2,000,000	4,000,000	4,000,000	8,000,000	8,000,000	8,000,000	8,000,000
45	IL	-	-	-	-	-	-	-	-	-	-	-	-
46	NJ	-	-	-	-	-	-	-	-	-	-	-	-
47	DE	-	-	-	-	-	-	-	-	-	-	-	-
48	MD	-	-	-	-	-	-	-	-	-	-	-	-
49	DC	-	-	-	-	-	-	-	-	-	-	-	-
50	NH	-	-	-	-	-	-	-	-	-	-	-	-
51	MA	-	-	-	-	-	-	-	-	-	-	-	-
52	RI	-	-	-	-	-	-	-	-	-	-	-	-
53	CT	-	-	-	-	-	-	-	-	-	-	-	-
54	ME	-	-	-	-	-	-	-	-	-	-	-	-
55	MI	-	-	-	-	-	-	-	-	-	-	-	-
56	NY	-	-	-	-	-	-	-	-	-	-	-	-
57	TX	-	-	-	-	-	-	-	-	-	-	-	-
58	DRAW TYPE SALESPERSONS - OHIO	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000
59	TOTAL	2,000,000	2,000,000	2,000,000	2,500,000	3,000,000	4,000,000	6,000,000	6,000,000	10,000,000	10,000,000	10,000,000	10,000,000

	N	O	P	Q	R	S	T	U	V	W	X	Y
1												
2												
3												
4												
5												
6	13	14	15	16	17	18	19	20	21	22	23	24
7												
8	<u>7/1/2023</u>	<u>8/1/2023</u>	<u>9/1/2023</u>	<u>10/1/2023</u>	<u>11/1/2023</u>	<u>12/1/2023</u>	<u>1/1/2024</u>	<u>2/1/2024</u>	<u>3/1/2024</u>	<u>4/1/2024</u>	<u>5/1/2024</u>	<u>6/1/2024</u>
9	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	14,000,000	14,000,000	14,000,000	14,000,000	12,000,000
10	331,599	389,941	447,992	505,752	563,223	620,407	677,305	733,918	800,249	866,247	931,916	997,257
11	11,668,401	11,610,059	11,552,008	11,494,248	11,436,777	11,379,593	11,322,695	13,266,082	13,199,751	13,133,753	13,068,084	11,002,743
12	972,367	967,505	962,667	957,854	953,065	948,299	943,558	1,105,507	1,099,979	1,094,479	1,089,007	916,895
13	4,232,839	5,623,436	7,389,667	9,391,255	10,570,841	10,574,554	10,341,800	9,872,157	12,222,402	13,321,616	14,420,110	15,517,888
14	\$25,397	\$33,741	\$44,338	\$56,348	\$63,425	\$63,447	\$62,051	\$59,233	\$73,334	\$79,930	\$86,521	\$93,107
15	77,988,282	89,598,341	101,150,349	112,644,597	124,081,374	135,460,967	146,783,662	160,049,744	173,249,495	186,383,248	199,451,332	210,454,075
16	269,718,836	337,200,070	425,876,075	538,571,136	665,421,231	792,315,880	916,417,476	1,034,883,354	1,181,552,182	1,341,411,578	1,514,452,900	1,700,667,552
17	\$1,618,313	\$2,023,200	\$2,555,256	\$3,231,427	\$3,992,527	\$4,753,895	\$5,498,505	\$6,209,300	\$7,089,313	\$8,048,469	\$9,086,717	\$10,204,005
18	155	179	202	225	248	270	293	320	346	372	398	420
19												
20												
21												
22	<u>7/1/2023</u>	<u>8/1/2023</u>	<u>9/1/2023</u>	<u>10/1/2023</u>	<u>11/1/2023</u>	<u>12/1/2023</u>	<u>1/1/2024</u>	<u>2/1/2024</u>	<u>3/1/2024</u>	<u>4/1/2024</u>	<u>5/1/2024</u>	<u>6/1/2024</u>
23	-	-	-	-	-	-	-	-	-	-	-	-
24	5	5	5	5	5	5	5	6	6	6	6	6
25	-	-	-	-	-	-	-	-	-	-	-	-
26	-	-	-	-	-	-	-	-	-	-	-	-
27	-	-	-	-	-	-	-	-	-	-	-	-
28	-	-	-	-	-	-	-	-	-	-	-	-
29	-	-	-	-	-	-	-	-	-	-	-	-
30	-	-	-	-	-	-	-	-	-	-	-	-
31	-	-	-	-	-	-	-	-	-	-	-	-
32	-	-	-	-	-	-	-	-	-	-	-	-
33	-	-	-	-	-	-	-	-	-	-	-	-
34	-	-	-	-	-	-	-	-	-	-	-	-
35	-	-	-	-	-	-	-	-	-	-	-	-
36	-	-	-	-	-	-	-	-	-	-	-	-
37	-	-	-	-	-	-	-	-	-	-	-	-
38	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>-</u>
39	6	6	6	6	6	6	6	7	7	7	7	6
40												
41												
42	<u>7/1/2023</u>	<u>8/1/2023</u>	<u>9/1/2023</u>	<u>10/1/2023</u>	<u>11/1/2023</u>	<u>12/1/2023</u>	<u>1/1/2024</u>	<u>2/1/2024</u>	<u>3/1/2024</u>	<u>4/1/2024</u>	<u>5/1/2024</u>	<u>6/1/2024</u>
43	-	-	-	-	-	-	-	-	-	-	-	-
44	10,000,000	10,000,000	10,000,000	10,000,000	10,000,000	10,000,000	10,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000
45	-	-	-	-	-	-	-	-	-	-	-	-
46	-	-	-	-	-	-	-	-	-	-	-	-
47	-	-	-	-	-	-	-	-	-	-	-	-
48	-	-	-	-	-	-	-	-	-	-	-	-
49	-	-	-	-	-	-	-	-	-	-	-	-
50	-	-	-	-	-	-	-	-	-	-	-	-
51	-	-	-	-	-	-	-	-	-	-	-	-
52	-	-	-	-	-	-	-	-	-	-	-	-
53	-	-	-	-	-	-	-	-	-	-	-	-
54	-	-	-	-	-	-	-	-	-	-	-	-
55	-	-	-	-	-	-	-	-	-	-	-	-
56	-	-	-	-	-	-	-	-	-	-	-	-
57	-	-	-	-	-	-	-	-	-	-	-	-
58	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>-</u>
59	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	12,000,000	14,000,000	14,000,000	14,000,000	14,000,000	12,000,000

Front Line Power Solutions, LLC

Address: 54 Viking Dr
Bristol, RI 02809-4802
United States

Phone: 401-474-4776

Website: frontlinepowersolutions.com

Experian BIN: 968747198

Agent: Alfred R. Rego, Jr. Esq.

Agent Address: 443 Hope Street
Bristol, RI

Family Linkage:

Ultimate Parent Front Line Power Solutions, LLC
54 Viking Dr
Bristol, RI

Branches / Alternative Locations Front Line Power Solutions, LLC
471 Hope St
Bristol, RI United States

Front Line Power Solutions, LLC
251 Thames St
Bristol, RI United States

Front Line Power Solutions, LLC
149 Hopeworth Ave
Bristol, RI United States

SIC Code: 0000-Ri Value Dont Delete
3350-Nonferrous Rolling & Drawing
1731-Electrical Contractors

NAICS Code: 221122-Electric Power Distribution
331491-Nonferrous Metal (Except
Copper And Aluminum)
Rolling, Drawing, And
Extruding
238210-Electrical Contractors And
Other Wiring Installation
Contractors

Business Type: Corporation

Experian File Established: March 2013

Experian Years on File: 9 Years

Years in Business: 13 Years

Total Employees: 2

Sales: \$93,000

Filing Data Provided by: Rhode Island

Date of Incorporation: 01/13/2013

Experian Business Credit Score

12
Business
Credit Score



The objective of the Experian Business Credit Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

Key Score Factors:

- Number of recently active commercial accounts.
- Number of commercial accounts with net 1-30 days term.
- Balance of commercial accounts at worst delinquency.
- Balance of delinquent commercial accounts.

Business Credit Scores range from a low of 1 to high of 100 with this company receiving a score of 12. Higher scores indicate lower risk. This score predicts the likelihood of serious credit delinquencies within the next 12 months. This score uses tradeline and collections information, public filings as well as other variables to predict future risk.

Experian Financial Stability Risk Rating

3

**Financial
Stability Risk
Rating**



A Financial Stability Risk Rating of 3 indicates a 2.95% potential risk of severe financial distress within the next 12 months.

Key Rating Factors:

- Number of active commercial accounts.
- Past commercial derogatory balance.
- Risk associated with the company's industry sector.
- Percent of total commercial balance moderately delinq.

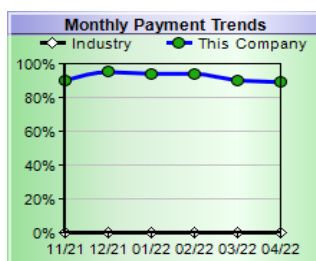
Financial Stability Risk Ratings range from a low of 1 to high of 5 with this company receiving a rating of 3. Lower ratings indicate lower risk. Experian categorizes all businesses to fit within one of the five risk segments. This rating predicts the likelihood of payment default and/or bankruptcy within the next 12 months. This rating uses tradeline and collections information, public filings as well as other variables to predict future risk.

Credit Summary

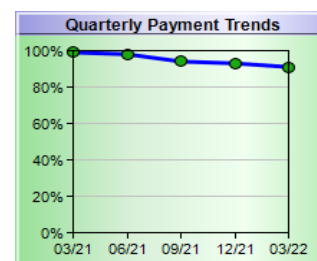
Current Days Beyond Terms (DBT):	8
Predicted DBT for 06/15/2022:	10
Average Industry DBT:	5
Payment Trend Indicator:	No Trend Identifiable
Lowest 6 Month Balance:	\$41,677
Highest 6 Month Balance:	\$55,170
Current Total Account Balance:	\$0
Highest Credit Amount Extended:	\$0

Payment <u>Tradelines</u> (see charts):	7
<u>UCC Filings</u>:	8
✗ Businesses Scoring Worse:	11%
✓ Bankruptcies:	0
✓ Liens:	0
✓ Judgments Filed:	0
✓ Collections:	0

Payment Trend Summary



*Percentage of on-time payments by month.
(*Industry comparative data not available.)



*Percentage of on-time payments by quarter.

Monthly Payment Trends - Recent Activity

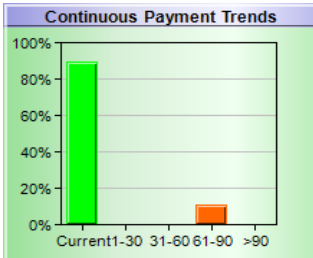
Date	Current	Up to 30 DBT	31-60 DBT	61-90 DBT	>90 DBT
11/21	90%	0%	0%	10%	0%

Quarterly Payment Trends - Recent Activity

Date	Current	Up to 30 DBT	31-60 DBT	61-90 DBT	>90 DBT
03/21	99%	1%	0%	0%	0%
06/21	98%	2%	0%	0%	0%

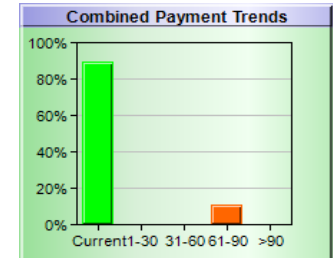
12/21	95%	5%	0%	0%	0%
01/22	94%	6%	0%	0%	0%
02/22	94%	6%	0%	0%	0%
03/22	90%	0%	10%	0%	0%
04/22	89%	0%	0%	11%	0%

09/21	94%	3%	3%	0%	0%
12/21	93%	3%	0%	4%	0%
03/22	91%	2%	3%	4%	0%



*[Continuous](#) distribution with [DBT](#).

Insufficient information to produce
Newly Reported Payment Trends
chart.



*[Combined](#) distribution with [DBT](#).

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Experian Financial Stability Risk Rating

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**Financial
Stability Risk
Rating**



A Financial Stability Risk Rating of 3 indicates a 2.95% potential risk of severe financial distress within the next 12 months.

Key Rating Factors:

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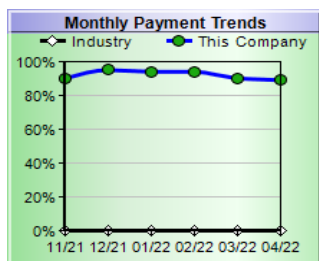
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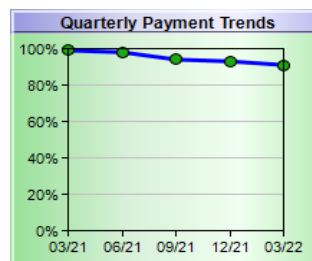
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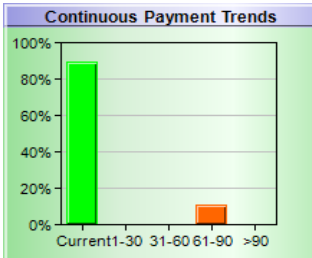
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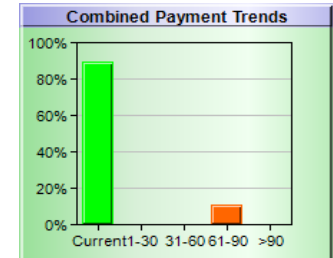
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Re. Ohio Energy Broker License

NOTE – In 2018, Frontline Power Solutions sold its book of business to Diversegy, LLC to focus on energy efficiency products. Frontline Power Solutions did not do any business in Ohio from September 2018 to present (May 2022) though kept licensing through 2019. Due to the covid-19 pandemic Frontline Power Solutions ceased renewals of our broker licenses and did not market to, or serve, any customers in Ohio from 2019 to present. We are planning to relaunch our brokerage business in July 2022 to include Ohio and resume marketing operations once Ohio PUCO licensing is completed.

Frontline Power Solutions act as an Energy Broker, we do not contract directly with customers for energy supply, we broker supply through licensed energy suppliers who in turn contract with end-users. Frontline Power Solutions does not provide billing statements to customers, billing statements are issued through our licensed Supplier Channel Partners. As a broker we assist customers with any inquiries or complaints and will work on behalf of our customers to solve any problems with their chosen contracted energy supplier as directed by the customer.

Concise description of the company history and principal business interests:

Corporate Profile

Frontline Power Solutions, LLC ("Frontline"), an electric power and natural gas commodity brokerage licensed to conduct business in eleven deregulated U.S. states since 2013. Collectively, Frontline is a full service energy consulting firm offering comprehensive energy solutions for municipal and private industry clientele. Frontline's staff and strategic partner network is comprised of consultants, procurement specialists, engineers, contractors, and software developers enabling us to handle a wide array of projects ranging from third party energy procurement to utility audits to energy management systems. We offer our clients a unique and customized approach to each customer's energy needs.

Corporate Objectives

Frontline's market initiative is to bring comprehensive energy management solutions to a pre-qualified clientele of which meet the client's objectives pertaining to overall energy cost reduction. The ideal Frontline client exists in the commercial, industrial, and/or municipal sector and has an annual energy spend of \$100,000 or more. It is Frontline's goal to aid facility managers, energy managers, and operations managers in becoming an outsourced energy department—offering an array of energy services from document management, utility auditing, billing management, commodity procurement, automation, and efficiency strategy.

Mission Statement: To deliver exceptional energy management strategies to our clients.

Commodity Procurement

Commercial and industrial entities can benefit from entering into electric power and natural gas commodity supply arrangements with energy suppliers in several ways. In a

traditional swap agreement, energy suppliers absorb market risk on behalf of the client in exchange for a fixed price component. These agreements allow end-users to avoid market volatility and forecast costs. Alternatively, end-users can participate in the open market to capture savings during downward trends. At Frontline, we advise our clients on choosing the right commodity supply agreements for their energy loads and risk tolerance.

Each commodity supply agreement begins with an understanding our client's energy load profile. Base on this data, we prepare an RFP on our client's behalf outlining the specific commodity supply product and special contract language. This RFP is sent out to all licensed electric and natural gas generation suppliers in the market to procure the best services and pricing in the supply market.

Electric & Gas Supplier Channel Partners

AEP Energy
Ambit Energy
Atlantic Energy
Champion Energy
ConEdison Solutions
Constellation
Crius Energy
Direct Energy
EDF
First Point Power
Engie
Great Eastern Energy

IGS
Major Energy
Mega Energy
Mint Energy
Nordic Energy
PSEG
Snyder Bros
Sprague Energy
Sunwave Gas and Power
Supreme Energy
Talen Energy
UGI Energy Services
WGL Energy

SCOPE OF SERVICES

Energy Management

Frontline begins each relationship by acquiring a thorough understanding of our client's objectives for their proposed project. Based on these objectives, Frontline will prepare an intelligent, cost-effective strategy to meet the client's goals and time schedule, and will prepare the required resources to competently execute the proposed project. Our staff and partners have the necessary skills, licenses, and certifications to perform these tasks in accordance with acceptable regulatory practices. The following is a list of services provided by Frontline and our supplier channel partners:

Frontline Services:

- Preliminary Project Assessment
- Utility Studies and Audits
- Electric and Natural Gas Generation Supply Procurement Risk Management
- Market Intelligence Reports
- Document Management
- Power Quality Assessment

- Renewable Energy Project Coordination
- Energy Credit Procurement
- Demand Response Execution and Management
- Vendor Qualification and Vetting
- Phase Balancing Application and Reactive Load Reduction
- Harmonic Studies and Assessments

Re. Ohio Energy Broker License

Provide evidence of the company's experience and technical expertise in performing operations described in this application. Include names, titles, email addresses, phone numbers and background of key personnel involved in operational aspects of company's business:

Frontline Power Solutions, LLC managers have 28 years combined experience in deregulated energy sales and marketing. Frontline Power Solutions operated successfully in Ohio from May of 2013 to 2019 and ceased energy marketing after selling its book of business to Diversegy, LLC. Frontline Power Solutions intended to supplement its new focus of energy efficiency services (LED lighting and HVAC controls) with energy procurement but ceased this business due to the Covid-19 pandemic. Frontline Power Solutions is now relaunching its energy brokerage and seeks licensing in OHIO so we may serve Ohio commercial and industrial customers. John Holmes, CEO worked as a Business Development Manager, Regional Director and Senior Vice President of Glacial Energy (Licensed Energy Supplier) from 2006 to 2011, then became CEO of Negawatt Business Solutions (Energy related Building Automation Systems) from 2011 to 2013 before forming Frontline Power Solutions, LLC. in 2013.

Timothy Dahler, CTO joined Frontline Power Solutions in 2014 and developed the energy commissions payroll, contract tracking software, utility bill auditing and the customer management software for the company. Timothy is also responsible for training materials, marketing material, web presence and licensing compliance.

Frontline Power has managed over 15,000 utility accounts through our Supplier Channel Partnerships throughout 15 deregulated states of which it was licensed since company incorporation and has never received a customer complaint through any state PUC or the BBB.

John T Holmes, CEO
3 Shannon Court, Unit 310
Bristol, RI 02809
401-474-4776
Johnholmes@fpsenergy.com

Timothy Dahler, CTO
3 Shannon Court, Unit 310
401-301-9915
tdahler@fpsenergy.com

JOHN T HOLMES

- 2013-Present **CEO, Frontline Power Solutions**, Bristol RI,
Licensed energy ESCO operating in all deregulated states. Responsible for the development of all operational procedures and scaling of corporate expansion. Responsible for investor relations and reporting.
- 2011-2013 **CEO Negawatt Business Solutions**, a division of Glacial Energy. St Thomas USVI.
Energy Efficiency, Demand Response, Responsible for the development of all operational procedures and direction corporate expansion.
- 2009-2011 **Senior Vice President Glacial Energy**, St Thomas USVI.
Launched and managed the development of all Pennsylvania energy Markets. Generating \$146M in gross revenue within 18 months. Responsible for all hiring, training. Responsible for all back office operations and procedures.
- 2007-2009 **Regional Director, Glacial Energy**, St Thomas USVI.
Launched and managed the development of the Rhode Island Energy market. Captured 14 percent of the commercial energy Market, resulting in 45M in gross revenue. Responsible for all hiring, training and back office operations and procedures.
- 2006-2007 **Business Development Manager**, Glacial Energy, St Thomas USVI
Sold energy supply contracts to commercial users. 8 million annual Kwh's sold monthly.
- 1993-2005 **CEO, Direct Access Inc.**, Providence Rhode Island
Advertising/Promotional firm. Developed 30 direct sales offices. Sold promotional packages business to business, door to door.
- 1991-1993 **Divisional Vice President**, Safety Plus Inc. Lexington Ky.
Direct sales of fire safety equipment to commercial and residential customers.
- 1989-1991 **Boston Office Manager** Safety, Plus Inc., Lexington Ky.
Hired, trained and maintained 15 direct sales representatives. #1 office out of 196 offices.
- 1988-1989 **Sales Representative**, Safety Plus Inc. Lexington Ky.
Sold fire safety equipment to commercial businesses.

Education

Hawthorne College, Antrim NH ▪ 1988
BS-Aviation Management

Competitive Retail Electric Service Affidavit

County of Bristol :

State of Rhode Island :

John T. Holmes, Affiant, being duly sworn/affirmed, hereby states that:

1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

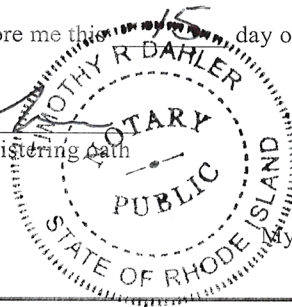
12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.

13. Affiant further sayeth naught.

x [Signature]
Signature of Affiant & Title

Sworn and subscribed before me this 15 day of June, 2022
Month Year

[Signature]
Signature of official administering oath



Timothy R Dahler
Print Name and Title

My commission expires on 9/14/2024

**This foregoing document was electronically filed with the Public Utilities
Commission of Ohio Docketing Information System on**

6/22/2022 1:25:45 PM

in

Case No(s). 13-0788-EL-AGG

Summary: In the Matter of the Application of Front Line Power Solutions LLC