



Public Utilities Commission

Competitive Retail Natural Gas Service (CRNGS) Provider Application

Case Number: 14 - 0101 - GA - AGG

Please complete all information. Identify all attachments with a label and title (example: Exhibit C-2 Financial Statements). For paper filing, you can mail the original and two complete copies to the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

A. Application Information

A-1. Provider Type.

Select the competitive retail natural gas service (CRNGS) provider type(s) for which the applicant is seeking certification. Please note you can select more than one.

Retail Natural Gas Aggregator



Retail Natural Gas Broker



Retail Natural Gas Marketer



A-2. Applicant's legal name and contact information.

Provide the name and contact information of the business entity.

Legal Name: Chrislynn Energy Services, Inc.
Street Address: 3416 Babcock Blvd.
City: Pittsburgh State: PA Zip: 15237
Telephone: 888-431-1553 Website: www.chrislynnenergy.com

A-3. Names and contact information under which the applicant will do business in Ohio.

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name: Chrislynn Energy Services, Inc.
Street Address: 3416 Babcock Blvd.
City: Pittsburgh State: PA Zip: 15237
Telephone: 888-431-1553 Email: mike@chrislynnenergy.com

A-4. Names under which the applicant does business in North America.

Provide all business names the applicant uses in North America. You do not need to include the names provided in A-2 and A-3.

Name(s): Chrislynn Energy Services, Inc.

A-5. Contact person for regulatory matters.

Name: Terry Barchanowicz Title: Vice President
Street Address: 31932 Pondside Dr.
City: Avon Lake State: OH Zip: 44012
Telephone: 440-985-8920 Email: terry@chrislynnenergy.com

A-6. Contact person for PUCO Staff use in investigating consumer complaints.

Name: Michael Dowling Title: President & CEO
Street Address: 3416 Babcock Blvd.
City: Pittsburgh State: PA Zip: 15237
Telephone: 888-431-1553 Email: mike@chrislynnenergy.com

A-7. Applicant's address and toll-free number for customer service and complaints.

Street Address: 3416 Babcock Blvd.
City: Pittsburgh State: PA Zip: 15237
Toll-free Telephone: 888-431-1553 Email: mike@chrislynnenergy.com

A-8. Applicant's federal employer identification number.

FEIN: 202151813

A-9. Applicant's form of ownership (select one).

Sole Proprietorship

☐

Limited Liability
Partnership (LLP)

☐

Corporation

☐

Partnership

☐

Limited Liability Company
(LLC)

☐

Other: S Corporation

A-10. Identify current or proposed service areas.

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection:

Columbia Gas of Ohio

☒

Dominion Energy
Ohio

☒

Duke Energy Ohio

☒

Vectren Energy Delivery
of Ohio

☒

Class of customer selection:

Industrial



Residential



Small Commercial



Large Commercial



A-11. Start Date.

Indicate the approximate start date the applicant began/will begin offering services.

Date: 2/17/14

A-12. Principal officers, directors and partners.

Please provide an attachment for all contacts that should be listed as an officer, director or partner.

A-13. Company history.

Provide an attachment with a concise description of the applicant's company history and principal business interests.

A-14. Secretary of State.

Provide evidence that the applicant is currently registered with the Ohio Secretary of State.

A-15. Proof of Ohio office and employee.

Provide "Proof of an Ohio Office and Employee" in accordance with Section 4929.22 of the Ohio Revised Code. List the designated Ohio employee's name, Ohio office address, telephone number and web site address.

Name: Terry Barchanowicz Title: Vice President
Street Address: 31932 Pondside Dr.
City: Avon Lake State: OH Zip: 44012
Telephone: 440-985-8920 Email: terry@chrislynnenergy.com

B. Managerial Capability

Provide a response or attachment for each of the sections below.

B-1. Jurisdiction of operations.

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application.

B-2. Experience and plans.

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

B-3. Disclosure of liabilities and investigations.

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction.

B-4. Disclosure of consumer protection violations.

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years? If yes, attach a document detailing the information.

Yes

☐

No

☒

B-5. Disclosure of certification denial, curtailment, suspension, or revocation.

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years? If yes, attach a document detailing the information.

Yes

☐

No

☒

C. Financial Capability

Provide a response or attachment for each of the sections below.

C-1. Financial reporting.

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or attach a copy of the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow

statement, the applicant may provide a copy of its two most recent years of tax returns with social security numbers and bank account numbers redacted.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

C-3. Forecasted financial statements.

Provide two years of forecasted income statements based solely on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in business activities only in the state of Ohio for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

C-4. Credit rating.

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "Not Rated".

C-5. Credit report.

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. Bank/credit account numbers and highly sensitive identification information must be redacted. If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select "This does not apply" and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

C-6. Bankruptcy information.

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy? If yes, attach a document detailing the information.

Applicant

Parent company of the applicant

Affiliate company that guarantees the financial obligations of the applicant

Any owner or officer of the applicant

Yes

☐

No

☒

C-7. Merger information.

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months? If yes, attach a document detailing the information.

Yes

☐

No

☒

C-8. Corporate structure.

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

C-9. Financial arrangements.

This section is only applicable if power marketer or retail electric generation provider has been selected in A-1.

Provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/natural gas business activities (e.g., parental guarantees, letters of credit, contractual arrangements, etc., as described below).

Renewal applicants may provide a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements. The statement or letter must be on the utility's letterhead and dated within a 30-day period of the date the applicant files its renewal application.

First-time applicants or applicants whose certificate has expired must meet the requirements of C-9 in one of the following ways:

1. The applicant itself states that it is investment grade rated by Moody's Investors Service, Standard & Poor's Financial Services, or Fitch Ratings and provides evidence of rating from the rating agencies. If you provided a credit rating in C-4, reference the credit rating in the statement.

2. The applicant's parent company is investment grade rated (by Moody's, Standard & Poor's, or Fitch) and guarantees the financial obligations of the applicant to the LDU(s). Provide a copy of the most recent credit opinion from Moody's, Standard & Poor's or Fitch.
3. The applicant's parent company is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The parent company's financials and a copy of the parental guarantee must be included in the application if the applicant is relying on this option.
4. The applicant can provide evidence of posting a letter of credit with the LDU(s) listed as the beneficiary, in an amount sufficient to satisfy the collateral requirements of the LDU(s).

D. Technical Capability

Provide an attachment for each of the sections below.

D-1. Operations.

Retail natural gas brokers/aggregators: Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of natural gas to retail customers.

Gas Marketers: Describe the operational nature of the applicant's business, specifying whether operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and/or the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.

D-2. Operations expertise and key technical personnel.

Provide evidence of the applicant's experience and technical expertise in performing the operations described in this application. Include the names, titles, e-mail addresses, telephone numbers and background of key personnel involved in the operational aspects of the applicant's business.

As authorized representative for the above company/organization, I certify that all the information contained in this application is true, accurate and complete. I also understand that failure to report completely and accurately may result in penalties or other legal actions.



Signature

February 9, 2022

Date

President and CEO

Title

Competitive Retail Natural Gas Service Affidavit

County of Allegheny:

State of PA:

Michael Dowling, Affiant, being duly sworn/affirmed, hereby states that:

1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections 4905.10 and 4911.18(A), Ohio Revised Code.
4. Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5. Applicant will cooperate fully with the Public Utilities Commission of Ohio and its staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
7. Applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.
9. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.

10. Affiant further sayeth naught.

Michael Dowling President

Signature of Affiant & Title

Sworn and subscribed before me this 9 day of February, 2022
Month Year

Joanne E. Braunlich

Signature of official administering oath - Notary Seal
Joanne E. Braunlich, Notary Public
Allegheny County
My commission expires September 7, 2022
Commission number 1016490
Member, Pennsylvania Association of Notaries

Michael Dowling

Print Name and Title

My commission expires on 9/7/22

CHRISLYNN ENERGY SERVICES, INC.

EXHIBIT A-12
Principal Officers and Directors

NAME/TITLE	<u>ADDRESS/TELEPHONE NUMBER</u>
Michael W. Dowling, President & CEO	3416 Babcock Blvd. Pittsburgh PA 15237 (412) 613-1690
Terry Barchanowicz, Vice President	31932 Pondside Dr. Avon Lake, OH 44.12 (440) 985-8920

CHRISLYNN ENERGY SERVICES, INC.

EXHIBIT A-13
Company History

Chrislynn Energy Services, Inc. provides consulting services to commercial, industrial, and governmental mercantile customers. First started in Pennsylvania when natural gas deregulation began and expanded to electricity in when PA electric deregulated. Chrislynn Energy Services, Inc.'s services include: review of tariffs and rates; review of utility bills; identifying alternative energy suppliers and services; procuring price quotes from energy suppliers for client review and consideration; and providing advice to clients regarding their energy purchases.

CHRISLYNN ENERGY SERVICES, INC.

EXHIBIT A-14
Secretary of State



DATE: 08/03/2012	DOCUMENT ID 201221600044	DESCRIPTION FOREIGN FOR PROFIT CORPORATION - LICENSE (FLF)	FILING 125.00	EXPED 100.00	PENALTY	CERT .00	COPY .00
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Receipt

This is not a bill. Please do not remit payment.

CT CORPORATION SYSTEM
4400 EASTON COMMONS WAY, STE 125
ATTN: JAMES H TANKS III
COLUMBUS, OH 43219

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jon Husted**2125514**

It is hereby certified that the Secretary of State of Ohio has custody of the business records for
CHRISLYNN ENERGY SERVICES, INC.

and, that said business records show the filing and recording of:

Document(s)

FOREIGN FOR PROFIT CORPORATION - LICENSE

Authorization to transact business in Ohio is hereby given, until surrender, expiration or
cancellation of this license.

Document No(s):

201221600044

United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of
the Secretary of State at Columbus,
Ohio this 1st day of August, A.D.
2012.

Ohio Secretary of State



DATE: 08/03/2012	DOCUMENT ID 201221600044	DESCRIPTION FOREIGN FOR PROFIT CORPORATION - LICENSE (FLF)	FILING 125.00	EXPED 100.00	PENALTY	CERT .00	COPY .00
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Receipt

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CT CORPORATION SYSTEM
4400 EASTON COMMONS WAY, STE 125
ATTN: JAMES H TANKS III
COLUMBUS, OH 43219

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jon Husted**2125514**

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

CHRISLYNN ENERGY SERVICES, INC.

and, that said business records show the filing and recording of:

Document(s)

FOREIGN FOR PROFIT CORPORATION - LICENSEAuthorization to transact business in Ohio is hereby given, until surrender, expiration or
cancellation of this license.

Document No(s):

201221600044

United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of
the Secretary of State at Columbus,
Ohio this 1st day of August, A.D.
2012.

Ohio Secretary of State



Form 530A Prescribed by:
Ohio Secretary of State
JON HUSTED
Ohio Secretary of State

Central Ohio: (614) 466-3910
Toll Free: (877) SOS-FILE (767-3453)
www.OhioSecretaryofState.gov
Busserv@OhioSecretaryofState.gov

Mail this form to one of the following:

Regular Filing (non expedite)
P.O. Box 670
Columbus, OH 43216

Expedite Filing (Two-business day processing
time requires an additional \$100.00).
P.O. Box 1390
Columbus, OH 43216

Foreign For-Profit Corporation Application for License

Filing Fee: \$125
(151-FLF)

The application is made to procure a ☒ Permanent License ☐ Temporary License (valid for six months)

Attach Certificate of Good Standing from the jurisdiction of formation (see instructions)

Name of Corporation Christynn Energy Services, Inc.

(Name must match the name on the Certificate of Good Standing)

Assumed name under which the corporation will do business, if its corporate name is not available in Ohio
(Must attach "Resolution of Foreign Corporation to Qualify Under An Assumed Name" Form 591)

Under the Laws of the Jurisdiction of

Pennsylvania

Jurisdiction of Formation

Date of Incorporation in Jurisdiction of Formation

5/7/2004

Date of Incorporation

(Date must match the date provided on
the Certificate of Good Standing)

The location of the principal office (non-Ohio) is:

301 Appleridge Court

Mailing Address

Gibsonia

City

PA

State

15044

ZIP Code

If there is a principal office within Ohio, the location is

Mailing Address

City

State

ZIP Code

A brief summary of the corporate purpose(s) to be exercised within Ohio

Operating as a power broker to the residential, commercial, mercantile and industrial markets.

RECEIVED
SECRETARY OF STATE
2012 AUG -1 PM 3:39
CLIENT SERVICE CENTER

Appointment of Agent

The corporation hereby appoints the following as its statutory agent upon whom process against the corporation may be served in Ohio.

CT Corporation System

Name

1300 East 9th Street

Mailing Address

Cleveland

City

Ohio

State

44114

ZIP Code

- ☐ If the agent is an individual and using a P.O. Box, check this box to confirm the agent is an Ohio resident.

The entity above irrevocably consents to service of process on the agent listed above as long as the authority of the agent continues, and to service of process upon the Ohio Secretary of State if:

- A. an agent is not appointed, or
- B. an agent is appointed but the authority of that agent has been revoked, or
- C. the agent cannot be found or served after the exercise of reasonable diligence.

Pursuant to Ohio Revised Code 1703.29 (A), a foreign corporation is required to pay an additional \$250 fee if the application is being made to enable the corporation to prosecute or defend a legal action. Please see Ohio Revised Code or the instructions for more information.

- ☒ No, the corporation is not filing for this purpose and an additional fee is not included.
- ☐ Yes, the application is being filed for this purpose and the additional \$250 fee is included with the filing fee.

If yes then:

Pursuant to Ohio Revised Code 1703.29(B), a foreign corporation that began transacting business in Ohio prior to 2009 without a license may be required to provide a certificate from the tax commissioner which states that the corporation has paid all franchise taxes which it should have paid had it qualified to do business in this state.

Did the corporation begin transacting business in Ohio prior to 2009?

- ☐ Yes, the D4 certificate from the tax commissioner is attached.
- ☒ No, the corporation began transacting business in 2009 or later, therefore, a D4 certificate is not required.

<u>Michael W. Dowling</u>	being first duly sworn, deposes and says that he/she is the	
Name of Officer:		
<u>Vice President and Treasurer</u>	of	<u>Christyco Energy Services, Inc.</u>
Officer Title:	Corporation	
the corporation described in the foregoing application, and that the statements contained in said application are true and correct to best of my knowledge and belief.		
Name	<u>Michael W. Dowling</u>	
Signature	<u>[Signature]</u>	
Sworn before me and subscribed on:	<u>7/3/12</u>	
	Date	
	<u>[Signature]</u>	
	Notary Public	
NOTARY SEAL	Expiration Date of Notary's Commission	
COMMONWEALTH OF PENNSYLVANIA Notarial Seal Charles W. Kennedy, Notary Public Adams Twp., Butler County My Commission Expires June 18, 2015 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES	<u>6-18-15</u> Date	

COMMONWEALTH OF PENNSYLVANIA

DEPARTMENT OF STATE

July 31, 2012

TO ALL WHOM THESE PRESENTS SHALL COME, GREETING:

I DO HEREBY CERTIFY, That from an examination of the indices and Records of this Department, it appears that on May 7, 2004 Articles of Incorporation were filed pursuant to the laws of the Commonwealth of Pennsylvania, whereby CHRISLYNN ENERGY SERVICES, INC., is duly incorporated under the laws of the Commonwealth of Pennsylvania and remains subsisting so far as the records of this office show, as of the date herein.

I DO FURTHER CERTIFY, That this shall not imply that all fees, taxes, and penalties owed to the Commonwealth of Pennsylvania are paid.



IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the Seal of the Secretary's Office to be affixed, the day and year above written.

Carol Aichele

Secretary of the Commonwealth

Certificate Number: 10476842-1

Verify this certificate online at <http://www.corporations.state.pa.us/Corp/SOSKB/verify.asp>

CHRISLYNN ENERGY SERVICES, INC.

EXHIBIT B-1
Jurisdictions of Operation

Pennsylvania, Ohio, Maryland, New Jersey, Delaware, West Virginia

CHRISLYNN ENERGY SERVICES, INC.

EXHIBIT B-2

Electric Experience & Plans:

Chrislynn Energy Services, Inc. provides consulting services to commercial, industrial and governmental mercantile customers. Chrislynn Energy Services, Inc.'s services include: review of tariffs and rates; review of utility bills; identifying alternative energy suppliers and services; procuring price quotes from energy suppliers for client review and consideration; and providing advice to clients regarding their energy purchases. Terms and conditions from PUCO Certificated CRES suppliers will CRES suppliers.

Chrislynn Energy Services, Inc. will not be billing customers directly for its consulting services or paying customer bills in its consultant role. Customers will continue to pay their bills directly to the electric distribution utility (EDU) or CRES, as appropriate. Chrislynn Energy Services, Inc. will be compensated for its services through a "price adder," which is added to the customer's EDU bill CRES supplier bill, as appropriate. Revenues collected against the price adder will be remitted by the CRES to Chrislynn Energy Services, Inc. from EDU through the CRES supplier to Chrislynn Energy Services, Inc.

Chrislynn Energy Services, Inc. will timely respond to customer inquiries and complaints in accordance with the Commission's rules by presenting an apples-to-apples comparison of supplier offers and terms and conditions. Chrislynn Energy Services, Inc. will educate customers on all components of suppliers' offers and agreements that are applicable to Ohio Revised Code Section 4928.10. If an inquiry or complaint arises, Chrislynn Energy Services, Inc. will promptly work with the customer and the chosen CRES to resolve the issue by reference to the detailed pricing offer and section of the CRES supplier terms and conditions that addresses the inquiry or complaint. All responses and attempts to resolve the inquiry or complaint will be provided in writing for proper documentation and to ensure that a clear resolution and/or understanding of the matter is provided to the customer. Chrislynn Energy Services, Inc. will only be providing pricing and terms and conditions to its clients from PUCO certificated CRES suppliers that comply with Ohio Revised Code Section 4928.10

CHRISLYNN ENERGY SERVICES, INC.

EXHIBIT B-3
Disclosure of Liabilities and
Investigations

None.

CHRISLYNN ENERGY SERVICES, INC.

EXHIBIT C-1

Financial Reports (or similar information):

Chrislynn Energy Services, Inc. is a S Corporation with one shareholder. Annual Reports are not prepared for the corporation, as the accountants only provide internal use only statements. No opinion is issued, and the accountants do not prepare reviewed or compiled statements. The internal statements are then used to prepare the corporate tax return (Form 1120S).

CHRISLYNN ENERGY SERVICES, INC.

EXHIBIT C-2
Financial Statements

The documentation submitted in connection with this Exhibit will be filed under seal, pursuant to Ohio Admin. 4901: 1-27-08(A).

CHRISLYNN ENERGY SERVICES, INC.

EXHIBIT C-3

Forecasted Financial Statements

The documentation submitted in connection with this Exhibit will be filed under seal, pursuant to Ohio Admin. 4901:1-27-08(A).

CHRISLYNN ENERGY SERVICES, INC.

EXHIBIT C-4
Credit Rating

Not Rated.

CHRISLYNN ENERGY SERVICES, INC.

EXHIBIT C-5

Credit Report

See Attached.

Chrislynn Energy Services, Inc. DUNS: 94-034-9509

Quick View Report

Company Information

3416 Babcock Blvd
Pittsburgh, PA 15237

This is a **headquarter** location.
Maintains a branch at 301 Appleridge
Ct Gibsonia, PA 15044 and is used for
mailing purposes only.

Website www.chrislynnenergy.com

Telephone (412) 431-1553

Chief Executive: DIRECTOR(S): THE OFFICER(S)

Stock Symbol: NA

Year Started 1986

Employees 11

Financial Statement

Sales NA

Net Worth NA

History: NA

Financial Condition: NA

Financing: NA

SIC: 4911

Line of Business: Electric services

Corporate Family:

This business is a headquarter of the corporate family.

Scores

PAYDEX®

80
ON TERMS



Based on up to 24 months of trade.

D&B PAYDEX® Key



High risk of late payment
(average 30 to 120 days beyond terms)



Medium risk of late payment
(average 30 days or less beyond terms)



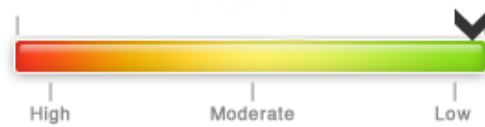
Low risk of late payment
(average prompt to 30+ days sooner)

Credit Limit Recommendation

Risk Category
Low

Conservative Credit Limit
\$20k
Aggressive Credit Limit

\$35k



D&B Rating ®

Rating

--

The credit rating was assigned based on D&B's assessment of the company's financial ratios and its cash flow. For more information, see the D&B Rating Key.

Below is an overview of the company's rating history since 12/27/2000

D&B Rating	Date Applied
--	2000-12-27

The Summary Analysis section reflects information in D&B's file as of February 9, 2022

D&B Viability Rating

3

Viability Score



Compared to ALL US Businesses within the D&B Database:

- Level of Risk: **Low Risk**
- Businesses ranked 3 have a probability of becoming no longer viable: **3%**
- Percentage of businesses ranked 3: **15%**
- Across all US businesses, the average probability of becoming no longer viable: **14%**

2

Portfolio Comparison



Compared to ALL US Businesses within the D&B Database:

- Model Segment: **Established Trade Payments**
- Level of Risk: **Low Risk**
- Businesses ranked 2 within this model segment have a probability of becoming no longer viable: **3%**
- Percentage of businesses ranked 2 within this model segment: **16%**
- Within this model segment, the average probability of becoming no longer viable: **5%**

B

Data Depth Indicator

G
DescriptiveB
▼A
Predictive

Data Depth Indicator:

Rich Firmographics
Extensive Commercial Trading Activity
Basic Financial Attributes

I

Company Profile

Financial
DataNot
AvailableTrade
PaymentsAvailable
(3+Trade)Company
Size

Medium

Years in
Business

Established

Compared to ALL US Businesses within the D&B Database:

- Financial Data: **Not Available**
- Trade Payments: **Available: 3+Trade**
- Company Size: **Medium: Employees: 10-49 or Sales: \$100K-\$499K**
- Years in Business: **Established: 5+**

History & Operations

History

The following information was reported: **07/22/2020**

Officer(s):
MICHAEL W DOWLING, PRES

DIRECTOR(S):
THE OFFICER(S)

The Pennsylvania Secretary of State's business registrations file showed that the Chrislynn Energy Services, Inc. was registered as a Corporation on May 7, 2004, under file registration number 3221189.
Business started 1986 by Anthony DeFilippo as Sole Proprietorship. 50% of capital stock is owned by Anthony DeFilippo. 50% of capital stock is owned by Michael W Dowling.
ANTHONY DEFILIPPO born 1951. 1986-present active here.
MICHAEL W DOWLING born 1970. 2000-present active here.

Operations

07/22/2020

Description:
Provides electric services (100%).

Terms are Net 30 days. Sells to commercial concerns and general public. Territory : United States.

Employees: 11 which includes officer(s). Undetermined employed here.**Facilities:** Occupies premises in a building.**Branches:** Maintains a branch at 301 Appleridge Ct Gibsonia, PA 15044 and is used for mailing purposes only.

SIC & NAICS

SIC:
Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code. The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

4911 0000 Electric services

NAICS:
221118 Other Electric Power Generation

Payments

PAYDEX®

The D&B PAYDEX® is a unique, dollar weighted indicator of payment performance based on up to 9 payment experiences as reported to D&B by trade references.

3 Month PAYDEX®

80 ▲

When weighted by dollar amount,
payments to suppliers average ON TERMS terms.

Based on payments collected over the last 3 months

24 Month PAYDEX®

80 ↔
Unchanged

When weighted by dollar amount,
payments to suppliers average ON TERMS terms.

Based on payments collected over the last 24 months

When dollar amounts are not considered, then
approximately 75 of the company's payments are within
terms.

- High risk of late payment (average 30 to 120 days beyond terms)
- Medium risk of late payment (average 30 days or less beyond terms)
- Low risk of late payment (average prompt to 30+ days sooner)

Payments Summary

Total (Last 24 Months): 9

	Total Received	Total Dollar Amount	Largest High Credit Payment summary	Within Terms	Days Slow			
					31	30-80	81-90	90
Top Industries								
Nonclassified	2	\$5,000.00	\$2,500.00	100%	0	0	0	0
Admin economic prgm	1	\$750.00	\$750.00	100%	0	0	0	0
Telephone communictns	1	\$250.00	\$250.00	100%	0	0	0	0
Radiotelephone commun	1	\$50.00	\$50.00	0%	0	0	0	100
Other Categories								
Cash experiences	4	\$500	\$250	--	--	--	--	--
Unknown	0	\$0	\$0	--	--	--	--	--
Unfavorable comments	0	\$0	\$0	--	--	--	--	--
Placed for collections with D&B:	0	\$0	\$0	--	--	--	--	--
Other	0	N/A	\$0	--	--	--	--	--
Total in D&B's file	9	\$6,550	\$2,500	--	--	--	--	--

The highest Now Owes on file is \$50


The highest Past Due on file is \$50

There are 9 payment experience(s) in D&Bs file for the most recent 24 months, with 5 experience(s) reported during the last three month period.

Payments Details

Total (Last 24 Months): 9

Date	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last sale w/f (Mo.)
12/2021	Ppt	\$2,500	\$0	\$0	--	2-3 mos
12/2021	Ppt	\$2,500	\$50	\$0	--	1 mo
12/2021	Ppt	\$750	\$0	\$0	--	6-12 mos
12/2021	Slow 90+	\$50	\$50	\$50	--	1 mo
12/2021	(005)	\$250	\$0	\$0	Cash account	1 mo
09/2021	Ppt	\$250	\$0	\$0	--	6-12 mos
09/2021	(007)	\$100	--	--	Cash account	1 mo
06/2021	(008)	\$50	--	--	Cash account	4-5 mos
04/2020	(009)	\$100	--	--	Cash account	1 mo

Payments Detail Key:  30 or more days beyond terms

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

Banking and Finance

Statement Update

Key Business Ratios from D&B

We currently do not have enough information to generate the graphs for the selected Key Business Ratio.

• [This Company](#)

Key Financial Comparisons

	(\$)	(\$)	(\$)
This Company's Operating Results Year Over Year			
Net Sales	NA	NA	NA
Gross Profit	NA	NA	NA
Net Profit	NA	NA	NA
Dividends / Withdrawals	NA	NA	NA
Working Capital	NA	NA	NA
This Company's Assets Year Over Year			
Cash	NA	NA	NA
Accounts Receivable	NA	NA	NA
Notes Receivable	NA	NA	NA
Inventories	NA	NA	NA
Other Current	NA	NA	NA
Total Current	NA	NA	NA
Fixed Assets	NA	NA	NA
Other Non Current	NA	NA	NA
Total Assets	NA	NA	NA
This Company's Liabilities Year Over Year			
Accounts Payable	NA	NA	NA
Bank Loan	NA	NA	NA
Notes Payable	NA	NA	NA
Other Current Liabilities	NA	NA	NA
Total Current Liabilities	NA	NA	NA
Other Long Term and Short Term Liabilities	NA	NA	NA
Deferred Credit	NA	NA	NA
Net Worth	NA	NA	NA
Total Liabilities and Net Worth	NA	NA	NA



We currently do not have any recent financial statements on file for your business. Submitting financial statements can help improve your D&B scores. To submit a financial statement, please call customer service at 800-333-0505.

Key Business Ratios

	This Company	Industry Median	Industry Quartile
Solvency			
Quick Ratio	NA	NA	NA
Current Ratio	NA	NA	NA
Current Liabilities to Net Worth	NA	NA	NA
Current Liabilities to Inventory	NA	NA	NA
Total Current	NA	NA	NA
Fixed Assets to Net Worth	NA	NA	NA
Efficiency			
Collection Period	NA	NA	NA
Inventory Turn Over	NA	NA	NA
Sales to NWC	NA	NA	NA
Acct Pay to Sales	NA	NA	NA
Profitability			
Return on Sales	NA	NA	NA
Return on Assets	NA	NA	NA
Return on NetWorth	NA	NA	NA

Public Filings

Summary

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	0	-
Liens	0	-
Suits	0	-
UCCs	3	09/23/20

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Judgments

We currently don't have enough data to display this section

Liens

We currently don't have enough data to display this section

Suits

We currently don't have enough data to display this section

UCC Filings

Collateral: Inventory including proceeds and products - Account(s) including proceeds and products - General intangibles(s) including proceeds and products - Chattel paper including proceeds and products - and OTHERS

Type: Original

Sec.Party: BYLINE BANK, ELM GROVE, WI

Debtor: CHRISLYNN ENERGY SERVICES, INC., GIBSONIA, PA

Filing No.: 2017031601775

Filed With: SECRETARY OF STATE/UCC DIVISION, HARRISBURG, PA

Date Filed: 03/16/17

Latest Info Received: 03/28/17

Collateral: Inventory including proceeds and products - Account(s) including proceeds and products - General intangibles(s) including proceeds and products - Chattel paper including proceeds and products - and OTHERS

Type: Original

Sec.Party: BYLINE BANK, ELM GROVE, WI

Debtor: CHRISLYNN ENERGY SERVICES, INC., GIBSONIA, PA

Filing No.: 2017031601772

Filed With: SECRETARY OF STATE/UCC DIVISION, HARRISBURG, PA

Date Filed: 03/16/17

Latest Info Received: 03/28/17

Type: Original

Sec.Party: U.S. SMALL BUSINESS ADMINISTRATION, BIRMINGHAM, AL

Debtor: CHRISLYNN ENERGY SERVICES, INC.

Filing No.: 2020092300163

Filed With: SECRETARY OF STATE/UCC DIVISION, HARRISBURG, PA

Date Filed: 09/23/20

Latest Info Received: 10/05/20

The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

Government Activity

Summary

Borrower (Dir/Guar): YES

Administrative Debt: NO

Contractor: NO

Grantee: NO

Party excluded from federal program(s): NO

Possible Candidate:

Labor Surplus Area: N/A

Small Business: YES (2019)

8(A) Firm: N/A

The public record items contained herein may have been paid, terminated, vacated, or released prior to today's date

The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

Special Events

12/26/2020

CHRISLYNN ENERGY SERVICES, INC. was reported by the SBA as a recipient of a Covid-19 EIDL loan for \$150,000 on 09/08/2020 under the Economic Injury Disaster Loan Program.

Corporate Linkage

Parent

Company Name	DUNS #	City, State
CHRISLYNN ENERGY SERVICES, INC.	94-034-9509	PITTSBURGH, PENNSYLVANIA

Headquarters (US)

Company Name	DUNS #	City, State
CHRISLYNN ENERGY SERVICES, INC.	94-034-9509	PITTSBURGH, PENNSYLVANIA

CHRISLYNN ENERGY SERVICES, INC.

EXHIBIT C-8
Corporate Structure

Chrislynn Energy Services, Inc. was incorporated on May 7, 2004, as a Subchapter S Corporation under the laws of the Commonwealth of Pennsylvania. Chrislynn Energy Services, Inc. has no affiliates or subsidiaries and is good standing.

CHRISLYNN ENERGY SERVICES, INC.

EXHIBIT C-9
Financial Arrangements

N/A

CHRISLYNN ENERGY SERVICES, INC.

EXHIBIT D-1 Operations

Chrislynn Energy Services, Inc. solicits clients and requires them to first provide copies of recent utility invoices and sign the required utility Letter of Authorizations before we start our process. We explain our process works in detail to each client. We start by analyzing their invoices and usage data and make recommendations on products based upon their data, operations and financial risk. We then conduct a detailed RFP process with our network of PUCO Certified CRES suppliers. All bids are then organized, and an apples-to-apples comparison is presented to the clients with full transparency. We review the offers, discuss suppliers' terms and conditions and recommended terms based upon each client's needs. Once a term and supplier are chosen, we review the agreements to check for accuracy and make recommendations and possible language changes prior to them sending to their legal team for final review and recommendations. Chrislynn then coordinates the with the suppliers for any changes requested by our clients. We then review again for accuracy and present to our clients for execution. Once the contract begins, we review the first invoice to make sure everything is accurate and approve. We conduct annual audits of the invoices and work with our clients throughout the agreements to ensure billing and payments are accurate.

CHRISLYNN ENERGY SERVICES, INC.

EXHIBIT D-1

Operations Experience and Key Technical Personnel

Michael Dowling, President and Owner

Prior to Co-Founding Chrislynn Energy Services, Inc. as a 50% shareholder in 2000, Mike was a Corporate Account Manager from 1998-2001 with CMS Energy, an unregulated marketing arm of Consumers Power based in Michigan. Previously from 1995-1998 Mike was employed by Atlantic Electric, Connective, and Northern States Power which were a mixture of mergers and acquisitions between the companies. He has 20+ years of experience working with the unregulated marketing arms of Northern States Power, Interstate Gas Marketing, Consumers Power, Atlantic Electric, and Pepco. Since starting his own Energy Consulting Company, CESI was named one of Pittsburgh's 100 Fastest Growing Companies and are currently working with some of the largest natural gas and electric end users in the States of Ohio and Pennsylvania.

Mike received a Bachelor of Science Degree in Business from Westminster College Class of 1992.

Terry Barchanowicz, CEP, Vice President

Prior to joining the CESI team, Terry was Director of Energy Sales for FirstEnergy Solutions. He led a team of over 40 associates helping mid & large municipal, industrial and commercial clients throughout Pennsylvania, Ohio, Illinois, Michigan, New Jersey & Maryland make well informed and cost-effective decisions about their energy needs. He led FES in its growth stage to be one of the largest power retail operations in the country. Soon after joining FES in 1996, Terry worked as part of the Pennsylvania deregulation pilot program where he sold natural gas and electricity. His responsibility then grew to be National Account Executive, where he worked with FES' largest clients in developing buying strategies to help them save money on their utilities. He was manager of the state of Pennsylvania for FES prior to being promoted to Director of Energy Sales in 2009. Terry has more than 25 years of experience in the deregulated marketplace. This experience includes contract negotiation, product development, Regulatory Tariff negotiations, Market Assessment, along with many others. He now uses the experience he gained on the supplier side of the business to educate clients to develop buying strategies, product selection and help them negotiate with suppliers to reduce their utility costs and consumption.

Terry received a Bachelor of Science in Marketing from Ohio State University and a Master of Business Administration from Baldwin Wallace University.

Keith Malinoski, PE, Vice President

Keith Malinoski has over 34 years' experience in the energy industry. His broad experience includes natural gas and electric utility marketing, wholesale and retail commodity sales, and energy procurement consulting. Keith's current duties include the marketing of energy procurement services, and management of key client relationships. He is also very active in the development and execution of customized procurement strategies for our clients. Prior to joining Chrislynn Energy Services, Keith held a variety of positions in the utility and energy marketing sector. Keith spent several years with the Duquesne Light Company in Pittsburgh as a Marketing Engineer serving both commercial and industrial customers. He also worked for the regulated and unregulated business units of Consolidated Natural Gas, now Peoples Natural Gas. Keith managed fuel supply for independent power plants in the Mid-Atlantic and traded natural gas. For the last 15 years, Keith has acted as an energy consultant to CESI's commercial and industrial customers on the purchase of natural gas, and electricity in deregulated markets. He has also participated in a number of engineering studies related to energy conservation, and cost reduction. Keith brings a very broad set of skills, experience and abilities to CESI to find innovative solutions to customer's needs. Keith received a BS in Mechanical Engineering from the University of Pittsburgh, is a registered Professional Engineer in Pennsylvania, and also obtained an MBA in Marketing from the Katz Graduate School of business.

Justin Etzel, CEP – VP, Energy Management

Justin Etzel has been working in the deregulated energy industry for over 15 years. Prior to joining Chrislynn Energy Services, Inc. (CESI) in 2019, Justin spent over 12 years on the supplier side of the business, 7+ years working at FirstEnergy Solutions

(FES) and another 5 years at Engie Resources. During his time at FES, he started off in a Sales Analyst role supporting Sales Executives and Sales Leadership, in advancing both new and renewal opportunities through the sales process to closure. When Ohio became deregulated in 2009, Justin was promoted to Sales Executive where he was tasked with educating customers on the new concept of "shopping" for electricity, and in turn, generating sales for FES. He then moved on to a Regional Sales Manager role at Engie Resources in 2014, where his primary job was to help build the brand and the book of business in the PJM Midwest region for Engie Resources. After 12 years on the supplier side of the business, Justin made the transition to the customer side with CESI in 2019. His primary role is to assist clients in evaluating their energy consumption patterns and risk tolerance as it relates to their business drivers and to collaborate with them to develop the best energy purchasing strategies and to mitigate risks.

Justin received a BSBA in Sales Management and an MBA in Marketing from the University of Akron. He also holds the CEP certification (Certified Energy Procurement Professional) from the Association of Energy Engineers (AEE).

**This foregoing document was electronically filed with the Public Utilities
Commission of Ohio Docketing Information System on**

2/11/2022 2:54:42 PM

in

Case No(s). 14-0101-GA-AGG

Summary: Text Renewal Application for Retail Natural Gas Aggregator and Broker
electronically filed by Mr. Robert Dove on behalf of Chrislynn Energy Services, Inc.