



DIS Case Number: 17-2366-EL-AGG

Section A: Application Information

A-1. Provider type:

☒ Power Broker ☐ Aggregator ☐ Retail Generation Provider ☐ Power Marketer

A-2. Applicant's legal name and contact information.

Legal Name: Our Energy Manager, LLC

Country: United States

Phone: 8165500756 **Extension (if applicable):**

Street: 5515 NW 108th Ter

Website (if any):

City: Kansas City

Province/State: MO

Postal Code: 64154

A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Type	Address	Active?	Proof
Our Energy Manager LLC	Official Name	5515 NW 108th Ter Kansas City, MO 64154	Yes	File

A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Type	Address	Active?	Proof
Our Energy Manager LLC	Official Name	5515 NW 108th Ter Kansas City, MO 64154	Yes	File

A-5. Contact person for regulatory matters



Public Utilities Commission

Summer Robbins
5515 NW 108th Ter
Kansas City, MO 64154
US
summer.robbins@ourenergymanager.com
8165500756

A-6. Contact person for PUCO Staff use in investigating consumer complaints

Summer Robbins
5515 NW 108th Ter
Kansas City, MO 64154
US
summer.robbins@ourenergymanager.com
8165500756

A-7. Applicant's address and toll-free number for customer service and complaints

Phone: 866-258-5140	Extension (if applicable):	Country: United States
Fax: 866-879-0325	Extension (if applicable):	Street: 1520 Clay St., Ste. H-17
Email: info@ourenergymanager.com	City: NKC	Province/State: MO
	Postal Code: 64154	

A-8. Applicant's federal employer identification number

81-3059497

A-9. Applicant's form of ownership

Form of ownership: Limited Liability Company (LLC)

A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection

AEP Ohio



Public Utilities Commission

DP&L

Duke Energy Ohio

FirstEnergy - Cleveland Electric Illuminating

FirstEnergy - Ohio Edison

FirstEnergy - Toledo Edison

Class of customer selection

Commercial

Industrial

Mercantile

A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 10-14-2021

A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
Summer Robbins	summer.robbsins@ourenergymanager.com		5515 NW 108th Ter Kansas City, MO 64154 US

A-13. Company history

OEM (Our Energy Manager) is an energy consulting companies that works with commercial and industrial customers to help make sense of energy. OEM is a woman owned business and has been in operation for 5 1/2 years. Our owner has twenty years of experience working on the energy trade floors and working with C&I customers.

A-14. Secretary of State

Secretary of State Link:

Section B: Applicant Managerial Capability and Experience

B-1. Jurisdiction of operations



List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

File Attached

B-2. Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

File(s) attached

B-3. Disclosure of liabilities and investigations

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

File Attached

B-4. Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No

B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed,



suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

No

Section C: Applicant Financial Capability and Experience

C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Does not apply

C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted**.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

Preferred to file this information confidentially

C-3. Forecasted financial statements

Provide two years of forecasted income statements **based solely on the applicant's anticipated business activities in the state of Ohio**.



Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

Preferred to file confidentially

C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply

C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. **Bank/credit account numbers and highly sensitive identification information must be redacted.** If the applicant provides an acceptable credit rating(s) in

response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

This does not apply.

C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

Stand-alone entity with no affiliate or subsidiary companies

Section D: Applicant Technical Capacity

D-1. Operations



Power brokers/aggregators: Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

Operations Description: OEM works with industrial and commercial customers. The majority of our clients are typically national accounts. We help our clients make informed energy decisions.

D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-mail addresses, and background of key personnel involved in the operations of the applicant's business.

File(s) attached



Public Utilities
Commission

Application Attachments



DATE	DOCUMENT ID	DESCRIPTION	FILING	EXPED	CERT	COPY
11/13/2017	201731201674	REGISTRATION OF FOREIGN FOR PROFIT LLC (LFP)	99.00	0.00	0.00	0.00

Receipt

This is not a bill. Please do not remit payment.

OUR ENERGY MANAGER LLC
5515 NW 108TH TER
KANSAS CITY, MO 64154-1810

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jon Husted
4094588

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

OUR ENERGY MANAGER LLC

and, that said business records show the filing and recording of:

Document(s)

REGISTRATION OF FOREIGN FOR PROFIT LLC

Effective Date: 11/08/2017

Document No(s):

201731201674



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of the
Secretary of State at Columbus, Ohio this
13th day of November, A.D. 2017.

Ohio Secretary of State

Form 533B Prescribed by:

JON HUSTED
Ohio Secretary of State



Date Electronically Filed: 11/8/2017
Toll Free: (877) SOS-FILE (877-767-3453) | Central Ohio: (614) 466-3910
www.OhioSecretaryofState.gov | busserv@OhioSecretaryofState.gov
File online or for more information: www.OHBusinessCentral.com

For screen readers, follow instructions located at this path.

Registration of a Foreign Limited Liability Company

Filing Fee: \$99

Form Must Be Typed

CHECK ONLY ONE (1) BOX

<input checked="" type="checkbox"/>	(1) Registration of a Foreign For-Profit Limited Liability Company (106-LFA) ORC 1705				
Jurisdiction of Formation	<table><tr><td>MO</td><td>USA</td></tr><tr><td>State</td><td>Country</td></tr></table>	MO	USA	State	Country
MO	USA				
State	Country				
Date of Formation	6/27/2006				

<input type="checkbox"/>	(2) Registration of a Foreign Nonprofit Limited Liability Company (106-LFA) ORC 1705				
Jurisdiction of Formation	<table><tr><td></td><td></td></tr><tr><td>State</td><td>Country</td></tr></table>			State	Country
State	Country				
Date of Formation					

Name of Limited Liability Company in its jurisdiction of formation

OUR ENERGY MANAGER LLC

Name under which the foreign limited liability company desires to transact business in Ohio (if different from its name in its jurisdiction of formation) is:

Name must include one of the following words or abbreviations: "limited liability company," "limited," "LLC," "L.L.C.," "Ltd.," or "Ltd"

The address to which interested persons may direct requests for copies of the limited liability company's operating agreement, bylaws, or other charter documents of the company is:

SUMMER ROBBINS

Name

5515 NW 108TH TER

Mailing Address

KANSAS CITY

City

MO

State

USA

Country

64154

ZIP Code

The limited liability company hereby appoints the following as its agent upon whom process against the limited liability company may be served in the state of Ohio. The name and complete address of the agent is

NORTHWEST REGISTERED AGENT SERVICE, INC

Name of Agent

6545 MARKET AVE. NORTH, STE. 100

Mailing Address

NORTH CANTON

City

OH

State

44721

ZIP Code

The limited liability company irrevocably consents to service of process on the agent listed above as long as the authority of the agent continues, and to service of process upon the Ohio Secretary of State if:

- a. an agent is not appointed, or
- b. an agent is appointed but the authority of that agent has been revoked, or
- c. the agent cannot be found or served after the exercise of reasonable diligence.

By signing and submitting this form to the Ohio Secretary of State, the undersigned hereby certifies that he or she has the requisite authority to execute this document.

Required

Must be signed by an authorized representative.

If authorized representative is an individual, then they must sign in the "signature" box and print their name in the "Print Name" box.

If authorized representative is a business entity, not an individual, then please print the business name in the "signature" box, an authorized representative of the business entity must sign in the "By" box and print their name in the "Print Name" box.

SUMMER ROBBINS

Signature

By (if applicable)

Print Name

Signature

By (if applicable)

Print Name

Signature

By (if applicable)

Print Name



Exhibit B-1 "Jurisdictions of Operation"

Applicant is registered as a electricity broker in the follow states:

MA -application submitted

NJ -Licensed

PA- Licensed

MD- Licensed

IL- Licensed



Exhibit B-2 "Experience & Plans"

OEM collectively has 26 years of Energy Experience. We contract with national industrial/commercial clients throughout North America for energy management services. All of our billing is handled directly with the client in an accounting software solution. All customer inquiries and complaints will be expediently handled by management to resolve the issue.



Exhibit B-3 "Summary of Expertise"

OEM does not provide aggregation services. Our clients are large industrial/commercial clients and some small hospital systems. We manage about 3,336,000 MMBtu of natural gas usage and 684,000 Megawatts of electricity usage. We serve clients throughout North America.

Our founder, Summer Robbins, has twenty years of energy experience. She started her career working on the trading floor and transitioned into the C&I energy manager space back in 2006.

Summer Robbins, CEO, Summer.Robbins@OurEnergyManager.com, 816-550-0756

Experience



CEO & Founder | Executive Energy & Sustainability Manager

Our Energy Manager

Jun 2016 – Present · 5 yrs 7 mos

North America

Our Energy Manager (OEM) offers a suite of energy management services that can be customized to fit your needs. We are proud to be a certified Woman Owned Business serving national and regional clients throughout North America and we strive to make organizations like yours "energy successful".

What sets us apart?

- Custom Solutions - We know that one size does not fit all, so we sit down with each c ...see more



Director - Energy Supply Management

Brightergy

Aug 2014 – Dec 2016 · 2 yrs 5 mos

Kansas City, Missouri Area

As the Director of Energy Supply Management I'm responsible for the purchasing of nearly a billion dollars of annual electric and natural gas supply for our clients.

My responsibilities include account management, contract negotiations, physical energy supply purchasing, asset management optimization, energy risk management, trading, schedu ...see more



Director, Energy Supply Side Services

Acumen Energy / American Energy

Oct 2012 – Jul 2014 · 1 yr 10 mos

Kansas City, Missouri Area and Remote



Energy Consultant

Energy Consultant

2010 – 2012 · 2 yrs

Remote Office



Energy Manager / Trader

Energy Management Resources

2006 – 2010 · 4 yrs

Kansas City, Missouri Area



Senior Natural Gas Scheduler / Team Lead

Aquila

2000 – 2003 · 3 yrs

Kansas City, Missouri Area

Competitive Retail Electric Service Affidavit

County of Platte _____ :

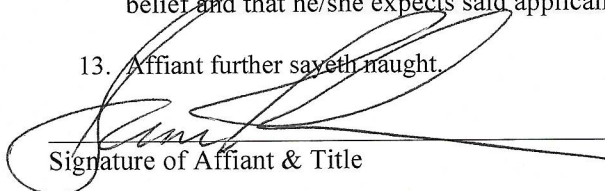
State of Missouri _____ :

Summer Robbins, Affiant, being duly sworn/affirmed, hereby states that:

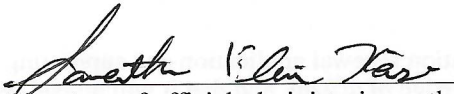
1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.

13. Affiant further sayeth naught.

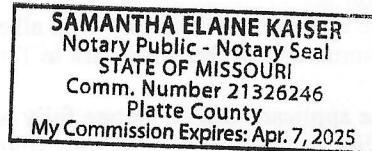

Signature of Affiant & Title

Sworn and subscribed before me this 1 day of Dec, 2021
Month Year


Signature of official administering oath

Samantha Elaine Kaiser - ABCM
Print Name and Title

My commission expires on April 7, 2025



**This foregoing document was electronically filed with the Public Utilities
Commission of Ohio Docketing Information System on**

12/2/2021 8:50:43 AM

in

Case No(s). 17-2366-EL-AGG

Summary: In the Matter of the Application of Our Energy Manager, LLC