

FILE

(43 Pgs)



November 4, 2021

Public Utilities Commission of Ohio
Docketing Division
180 East Broad Street
Columbus OH 43215-3793

RE: Case Number 11-5492-EL-AGG

Dear Docketing Division:

Please accept the enclosed Electric Power Broker renewal application. It is our wish that you will find our renewal application to be complete and in conformance with PUCO requirements.

Accordingly, enclosed please find:

- One original Power Broker renewal application, signed and notarized, with financial pages
- Affidavit requesting confidential treatment of applicable financial information, signed and notarized
- Two copies of Power Broker renewal application with financial pages
- Two copies of Power Broker renewal application with redacted financial pages

If you have any questions, please do not hesitate to contact me via any of the following:

Office Phone: 540-351-0981
Mobile Phone: 540-878-1745
Email: mstumpo@legacyenergy.com

Thank you in advance for your assistance in this matter.

Very Best Regards,

For THE LEGACY ENERGY GROUP, LLC

A handwritten signature in black ink, appearing to read 'Mike Stumpo'.

Mike Stumpo

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.
Technician NAB Date Processed 11/9/21

AFFIDAVIT

State of Virginia :
 : Warrenton SS:
County of Fauquier :

Michael Housley, Affiant, being duly sworn/affirmed according to law, deposes and says that:

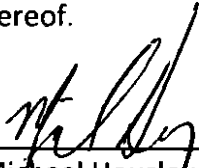
He is the President of The Legacy Energy Group, LLC, the applicant;

That He is authorized to and does make this Affidavit for said Applicant,

1. The Applicant herein attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
3. The Applicant herein attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
4. The information contained in pages 17 thru 24, of the renewal application are confidential. Those are five pages of financial information, including Statements of Assets, Liabilities, and Shareholder Equity – Income Tax Basis that lists the current cash balances and recent activity of payment trends. None of the information contained in these exhibits is readily available outside of the Company. The only individuals at the company who have access to this information are Company President Michael Housley, Senior Vice President, Delbert Roberts, and Vice President Thomas Ihrig. This information is password protected on the company's computers and any hard copies are locked in a filing cabinet where only Messrs. Housley, Roberts and Ihrig possess a key. This information would reveal the structure of the company which would provide competitors insight into The Legacy Energy Group's business approach. The Company has invested considerable resources in the business model which could be reversed engineered through studying this financial information. Further, this information would reveal the "savings effected" and would give competitors an unfair advantage. The Company spent a certain amount of time and money in developing this information, and the

only way a competitor would acquire or duplicate this information would be if they obtained said information inappropriately. Further, public disclosure of this information will not assist the Commission in carrying out its duties under the pertinent rules and regulations.

That the facts set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.



Michael Housley, President
58 Winchester Street
Warrenton, Virginia 20186

Sworn and subscribed before me this 4th day of November, 2021.

Christine Bennett, Notary Public

Print Name and Title



Signature of official administering oath



My commission expires on Aug 31, 2024



Public Utilities Commission

Competitive Retail Electric Service (CRES) Provider Application

Case Number: 11 - 5492 - EL - AGG

Please complete all information. Identify all attachments with a label and title (example: Exhibit C-2 Financial Statements). For paper filing, you can mail the original and two complete copies to the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

A. Application Information

A-1. Provider Type.

Select the competitive retail electric service (CRES) provider type(s) for which the applicant is seeking certification. Please note you can select more than one.

Aggregator

☐

Power Broker

☒

Power Marketer

☐

Retail Electric
Generation Provider

☐

A-2. Applicant's legal name and contact information.

Provide the name and contact information of the business entity.

Legal Name: The Legacy Energy Group, LLC (Cert. # 11-408E)
Street Address: 58 Winchester Street
City: Warrenton State: VA Zip: 20186
Telephone: 540-351-0981 Website: www.legacyenergy.com

A-3. Names and contact information under which the applicant will do business in Ohio.

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name: The Legacy Energy Group, LLC
Street Address: 58 Winchester Street
City: Warrenton State: VA Zip: 20186
Telephone: 540-351-0981 Website: www.legacyenergy.com

A-4. Names under which the applicant does business in North America.

Provide all business names the applicant uses in North America. You do not need to include the names provided in A-2 and A-3.

Name(s): Legacy Energy Legacy

A-5. Contact person for regulatory matters.

Name: Mike Stumpo Title: Director, Energy Procurement/Risk Management
Street Address: 58 Winchester Street
City: Warrenton State: VA Zip: 20186
Telephone: 540-351-0981 Email: mstumpo@legacyenergy.com

A-6. Contact person for PUCO Staff use in investigating consumer complaints.

Name: Michael Housley Title: President
Street Address: 58 Winchester Street
City: Warrenton State: VA Zip: 20186
Telephone: 540-351-0981 Email: mhousley@legacyenergy.com

A-7. Applicant's address and toll-free number for customer service and complaints.

Street Address: 58 Winchester Street
City: Warrenton State: VA Zip: 20186
Toll-free Telephone: 888-351-0981 Email: info@legacyenergy.com

A-8. Applicant's federal employer identification number.

FEIN: 541947808

A-9. Applicant's form of ownership (select one).

Sole Proprietorship <input type="checkbox"/>	Limited Liability Partnership (LLP) <input type="checkbox"/>	Corporation <input type="checkbox"/>	Partnership <input type="checkbox"/>
Limited Liability Company (LLC) <input checked="" type="checkbox"/>	Other: _____		

A-10. Identify current or proposed service areas.

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection:

AEP Ohio <input checked="" type="checkbox"/>	DP&L <input checked="" type="checkbox"/>	Duke Energy Ohio <input checked="" type="checkbox"/>	FirstEnergy – Cleveland Electric Illuminating <input checked="" type="checkbox"/>
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FirstEnergy – Ohio
Edison



FirstEnergy – Toledo
Edison



Class of customer selection:

Commercial



Industrial



Mercantile



Residential



A-11. Start Date.

Indicate the approximate start date the applicant began/will begin offering services.

Date: 11-1-2011

A-12. Principal officers, directors and partners.

Please provide an attachment for all contacts that should be listed as an officer, director or partner.

A-13. Company history.

Provide an attachment with a concise description of the applicant's company history and principal business interests.

A-14. Secretary of State.

Provide evidence that the applicant is currently registered with the Ohio Secretary of State.

B. Managerial Capability

Provide a response or attachment for each of the sections below.

B-1. Jurisdiction of operations.

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application.

B-2. Experience and plans.

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

B-3. Disclosure of liabilities and investigations.

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction.

B-4. Disclosure of consumer protection violations.

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years? If yes, attach a document detailing the information.

Yes

☐

No

☒

B-5. Disclosure of certification denial, curtailment, suspension, or revocation.

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years? If yes, attach a document detailing the information.

Yes

☐

No

☒

B-6. Environmental disclosure.

This section is only applicable if power marketer or retail electric generation provider has been selected in A-1.

Provide a detailed description of how the applicant intends to determine its generation resource mix and environmental characteristics, including air emissions and radioactive waste. Include the annual projection methodology and the proposed approach to compiling the quarterly actual environmental disclosure data. See [4901:1-21-09](#) of the Ohio Administrative Code for additional details of this requirement.

C. Financial Capability

Provide a response or attachment for each of the sections below.

C-1. Financial reporting.

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or attach a copy of the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with social

security numbers and bank account numbers redacted.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

C-3. Forecasted financial statements.

Provide two years of forecasted income statements based solely on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in business activities only in the state of Ohio for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

C-4. Credit rating.

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "Not Rated".

C-5. Credit report.

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. Bank/credit account numbers and highly sensitive identification information must be redacted. If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select "This does not apply" and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

C-6. Bankruptcy information.

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy? If yes, attach a document detailing the information.

Applicant

Parent company of the applicant

Affiliate company that guarantees the financial obligations of the applicant

Any owner or officer of the applicant

Yes

☐

No

☒

C-7. Merger information.

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months? If yes, attach a document detailing the information.

Yes

☐

No

☒

C-8. Corporate structure.

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

C-9. Financial arrangements.

This section is only applicable if power marketer or retail electric generation provider has been selected in A-1.

Provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/natural gas business activities (e.g., parental guarantees, letters of credit, contractual arrangements, etc., as described below).

Renewal applicants may provide a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements. The statement or letter must be on the utility's letterhead and dated within a 30-day period of the date the applicant files its renewal application.

First-time applicants or applicants whose certificate has expired must meet the requirements of C-9 in one of the following ways:

1. The applicant itself states that it is investment grade rated by Moody's Investors Service, Standard & Poor's Financial Services, or Fitch Ratings and provides evidence of rating from the rating agencies. If you provided a credit rating in C-4, reference the credit rating in the statement.

2. The applicant's parent company is investment grade rated (by Moody's, Standard & Poor's, or Fitch) and guarantees the financial obligations of the applicant to the LDU(s). Provide a copy of the most recent credit opinion from Moody's, Standard & Poor's or Fitch.
3. The applicant's parent company is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The parent company's financials and a copy of the parental guarantee must be included in the application if the applicant is relying on this option.
4. The applicant can provide evidence of posting a letter of credit with the LDU(s) listed as the beneficiary, in an amount sufficient to satisfy the collateral requirements of the LDU(s).

D. Technical Capability

Provide an attachment for each of the sections below.

D-1. Operations.

Power brokers/aggregators: Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

Power Marketers/Generators: Describe the operational nature of the applicant's business, specifying whether operations will include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services, as well as other services used to arrange for the purchase and delivery of electricity to retail customers.

D-2. Operations expertise and key technical personnel.

Provide evidence of the applicant's experience and technical expertise in performing the operations described in this application. Include the names, titles, e-mail addresses, telephone numbers and background of key personnel involved in the operational aspects of the applicant's business.

D-3. FERC power marketer authorization.

This section is only applicable if power marketer or retail electric generation provider has been selected in A-1.

Provide the FERC docket granting the applicant power marketer authority.

As authorized representative for the above company/organization, I certify that all the information contained in this application is true, accurate and complete. I also understand that failure to report completely and accurately may result in penalties or other legal actions.

Signature

President

Title

10-26-2021

Date

Competitive Retail Electric Service Affidavit

County of Fauquier :

State of Virginia :

Michael Housley, Affiant, being duly sworn/affirmed, hereby states that:

1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.

13. Affiant further sayeth naught.



Signature of Affiant & Title

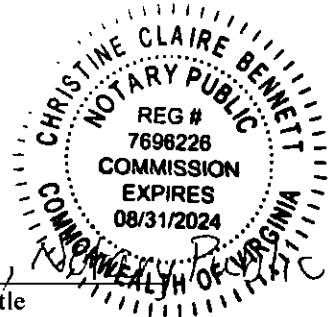
Sworn and subscribed before me this 26 day of October, 2021
Month Year



Signature of official administering oath

Christine Bennett,

Print Name and Title



My commission expires on Aug 31, 2024

Exhibit A-12
Principal Officers, Directors & Partners

Name:	Title:	Address/Phone:
Michael Housley	President	58 Winchester Street, Warrenton VA 20186 540-351-0981
Delbert Roberts	Member	58 Winchester Street, Warrenton VA 20186 540-351-0981
Thomas Ihrig	Vice President	155 Harvest Lane, Frankenmuth MI 48734 540-351-0981
Christine Bennett	Vice President	58 Winchester Street, Warrenton VA 20186 540-351-0981

Exhibit A-13 Company History

The Legacy Energy Group, LLC (Legacy Energy) is an independent, diversified energy management services company serving clients throughout the United States and Canada. Headquartered in Warrenton, Virginia, Legacy Energy also has offices in Frankenmuth, Michigan.

Founded in 1998, Legacy Energy's senior executive team has an average of 25 years of experience in all major areas of the energy industry, including: regulated energy markets, deregulated energy markets, demand response, electric utilities, natural gas utilities, wholesale power marketing and trading, risk management, independent power plant development, and the procurement of electricity and natural gas for retail and wholesale customers. Legacy Energy integrates this diversified skill set throughout its operations to deliver industry-leading, customized energy procurement and management solutions for each of our clients.

Legacy Energy's unwavering focus on delivering on the goals outlined in our Mission Statement dominates every aspect of our organization, and is your assurance that as a Legacy Energy client, your company will receive the finest energy management services available. With over \$300 million per year of natural gas and electricity procurement under active management, Legacy Energy has the proven ability and experience necessary to keep your company at the forefront of energy management optimization.

Legacy Energy's broad spectrum of clients represents every industrial, commercial and retail sector. From local private firms to global multinational firms, we excel in developing and implementing client-specific energy management strategies related to energy procurement, demand reduction, risk mitigation, conservation, efficiency, and data management.

We are appreciative and proud of the professional, dedicated staff that we have assembled to represent you. We very much look forward to working with you and eagerly anticipate developing a long lasting, mutually beneficial partnership with you and your company.

LEGACY ENERGY MISSION STATEMENT

To serve as the premier energy advocate for each of our valued industrial, commercial and retail clients throughout the United States and Canada, diligently working to mitigate your energy-related risk while striving to lower your ongoing cost of energy.

Exhibit A-14
Secretary Of State Registration

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF THE SECRETARY OF STATE

I, Frank LaRose, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show THE LEGACY ENERGY GROUP, LLC, a Kentucky For Profit Limited Liability Company, Registration Number 2047472, filed on September 12, 2011, is currently in FULL FORCE AND EFFECT upon the records of this office.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 14th day of September, A.D. 2021.

A handwritten signature in cursive script, appearing to read "Frank LaRose".

Ohio Secretary of State

Validation Number: 202125701378

Exhibit B-1
Jurisdictions of Operation

New Hampshire
Maryland
Pennsylvania
Illinois
Maine
New Jersey
Massachusetts
Delaware
Texas
Rhode Island
Washington, DC
North Carolina
Arkansas
Wisconsin
Michigan
Indiana
New York
Texas

Exhibit B-2 Company History

The Applicant has been successfully providing its clients with energy management services since 1998. During this time, Applicant has provided its clients with a combination of contractual choices, including time and material, fixed price, percentage of savings, and utility usage fee-based. Applicant will continue to utilize the aforementioned contractual options for its Ohio clients.

For time and material, fixed price and percentage of savings engagements, Applicant provides detailed billing statements. The detailed billing statements include, but are not limited to: service performed, contracted price of service, date that service was performed, payment due date, and payment remittance address. For those clients opting for utility usage fee-based remuneration, Applicant's fees are included in their electric supply contract and are remitted directly from the electric supplier to the Applicant, in which case Applicant does not provide a billing statement.

Applicant responds to customer inquiries and complaints within twenty-four hours of the initial enquiry. Said response is generally via telephone but may be via facsimile or email as formally requested by the enquirer.

Exhibit B-3
Disclosure of Liabilities and Investigations

None

Exhibit C-1
Financial Reporting

Not applicable. Applicant is a privately held limited liability company and does not issue annual reports.

Exhibit C-2
Officer-verified Financial Statements

LEGACY ENERGY GROUP, LLC, THE DUNS: 04-540-4907

Dashboard

Company Info

Address:

58 Winchester St Ste 100
Warrenton, VA 20186

Phone:

(540) 351-0981

URL:
DBA's:

LEGACY ENERGY GROUP

Fax:
Location Type:

Single location

Risk Interpreter

Risk of Debt Write-Off



Based on the D&B Financial Stress Score, the probability of failure for this company in the next 12 months is 0.09%, which makes it a Low-Moderate risk for you to incur a write-off. You can adjust your credit limits and collections strategies to reduce your exposure or increase your bad debt reserves to counter this risk.

Low Risk

High Risk

Cash Flow Risk



Based on the D&B Delinquency Predictor reporting a payment behavior of Consistent, Timely payments, this company is predicted to have a Low risk of a negative impact to your cash flow. You can adjust your payment terms, credit limits and collections strategies to mitigate this risk.

Low Risk

High Risk

Payment Behavior



According to the D&B PAYDEX® Score, this company paid its vendors on time.

On Time

180 Days BT

Scores

PAYDEX®			Delinquency Predictor		Financial Stress		Supplier Eval. Risk Rating	Credit Limit Rec.	DandB Rating
Score	Score	Class	Score	Class	Rating	Recommendation	Rating		
80 ▲	611 ▲	1	1538 ▲	2	2 ▼	\$20K	2R3		

Recent Alerts

There are currently no alerts issued for this company. If you only recently began monitoring this company, you will not receive your first alerts until score changes or events occur. To configure your alerts notification settings, please

Payments Summary

Current PAYDEX®: 80 Equal to generally within terms
 Industry Median: 78 Equal to 3 DAYS BEYOND terms
 Payment Trend: ↔ Unchanged, compared to payments three months ago

Total payment Experiences in D&Bs File (HQ): 13
 Payments Within Terms (not dollar weighted): 100%

Average Highest Credit:	3,900
Largest High Credit:	15,000
Highest Now Owng:	1,000

Scores

PAYDEX®

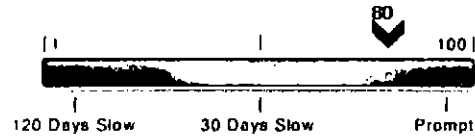
80



3 Month PAYDEX®

80

ON TERMS



Understanding My Score

Payment History

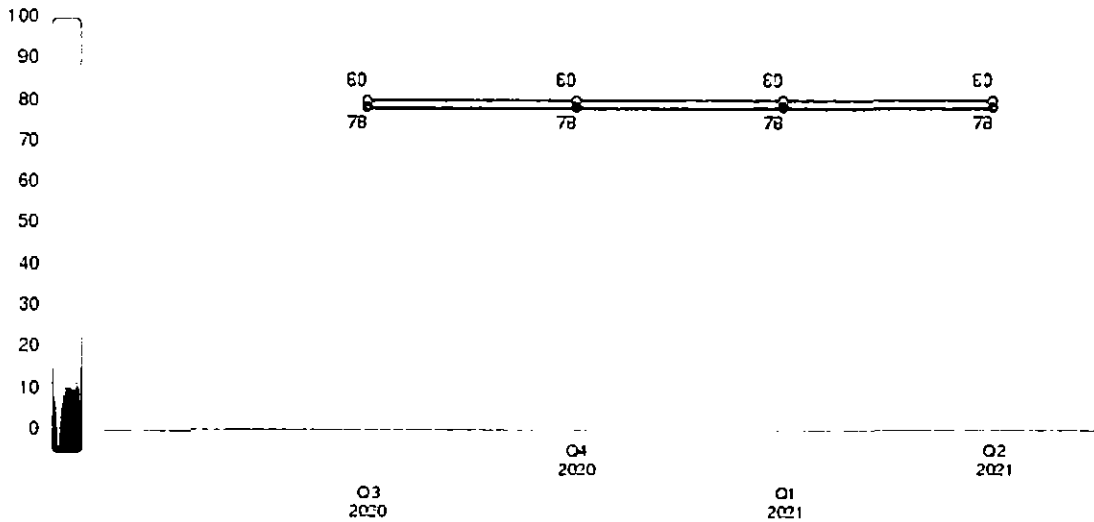
Total (Last 24 Months): 13

Date ▼	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last sale w/ (Mo.)
08/2021	Ppt	\$0	\$250	\$0		1 mo
08/2021	Ppt	\$15,000	\$1,000	\$0		1 mo
07/2021	Ppt	\$250	\$100	\$0		1 mo
07/2021	(004)	\$100	\$0	\$0	Cash account	1 mo
06/2021	(005)	\$50	—	—	Cash account	4-5 mos

Key

PAYDEX®	Payment Practices	PAYDEX®	Payment Practices
100	Anticipate	40	60 Days Beyond Terms
90	Discount	30	90 Days Beyond Terms
80	Prompt	20	120 Days Beyond Terms
70	15 Days Beyond	1-19	Over 120 Days Beyond Terms
60	22 Days Beyond Terms	UN	Unavailable
50	30 Days Beyond Terms		

Trending & Industry Comparison



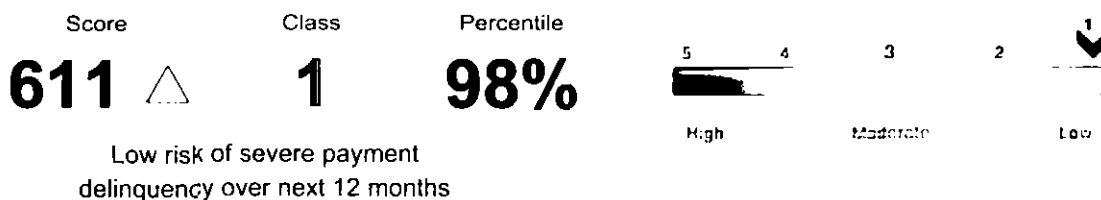
• This Company (80) • Industry Median: (78)

	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2020	Q4 2020	Q1 2021	Q2 2021
This Company	80	80	80	80	80	80	80	80	80	80	80	80
Industry Quartiles												
Upper	--	80	--	--	80	--	--	80	--	--	0	--
Medium	--	78	--	--	78	--	--	78	--	--	78	--
Lower	--	69	--	--	69	--	--	69	--	--	70	--

Based on payments collected over the last 4 quarters.

- Current PAYDEX® for this business is 80 , or equal to ON TERMS
- The 12-month high is 80 , or equal to ON TERMS terms.
- The 12-month low is 80 , or equal to ON TERMS terms.
- The present industry median score is 78 , or equal to 3 days beyond terms.
- Industry upper quartile represents the performance of the payers in the 75th percentile
- Industry lower quartile represents the performance of the payers in the 25th percentile

Delinquency Predictor Score



Understanding My Score

Incidence of Delinquent Payment:

Among Companies with this Classification: **1.10%**
 Average compared to business in D&Bs database: **10.20%**

Factors Affecting Your Score:

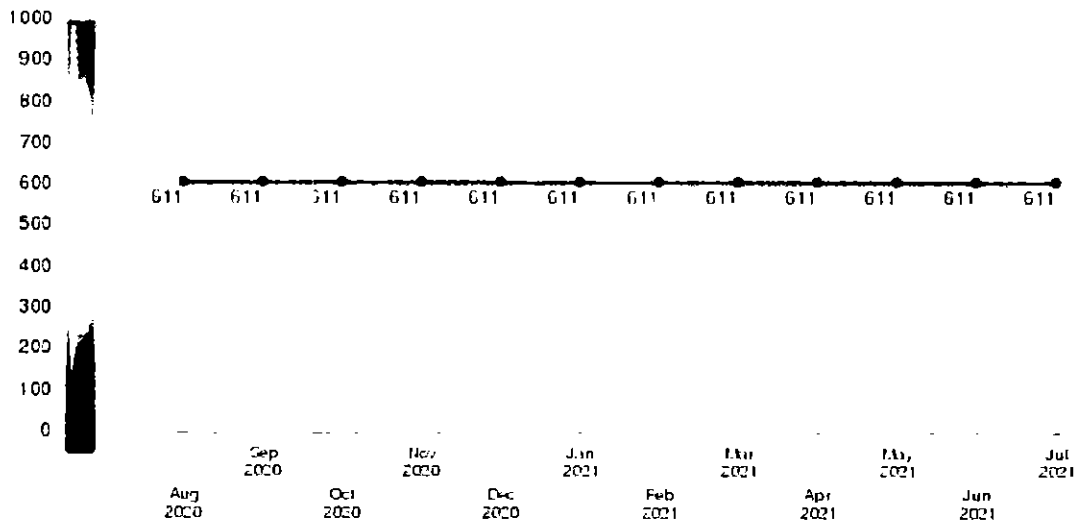
Higher risk industry based on delinquency rates for this industry

Notes:

- The Delinquency Predictor Score Risk Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience severe delinquency.
- The probability of delinquency shows the percentage of firms in a given percentile that are likely to pay creditors in a severely delinquent manner. The average probability of delinquency is based on businesses in D&B's database and is provided for comparative purposes.
- The Delinquency Predictor Score percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.
- The Delinquency Predictor Score offers a more precise measure of the level of risk than the Risk Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

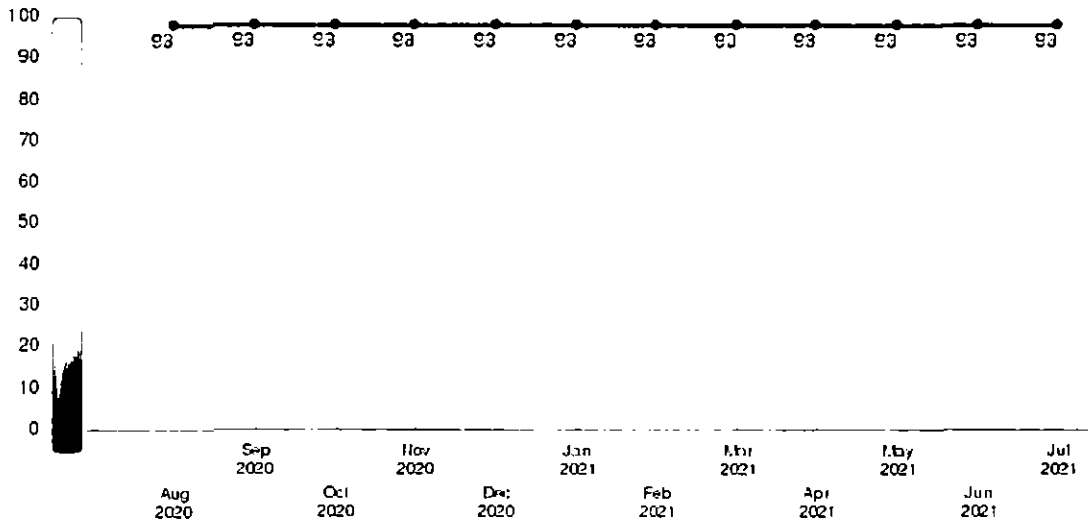
Key

Risk Class	% of Businesses within this Class	Percentile	Score
1	10%	91-100	580-670
2	20%	71-90	530-579
3	40%	31-70	481-529
4	20%	11-30	453-480
5	10%	1-10	101-452

Trends - Scores, 12 Month

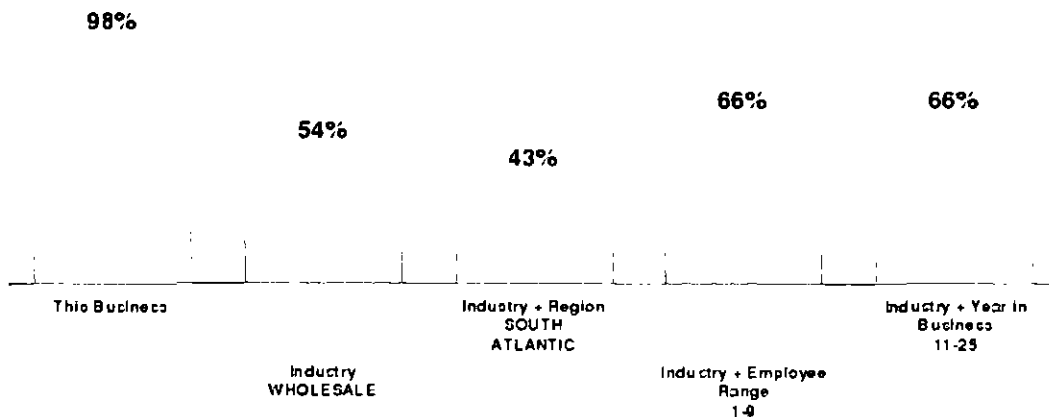
- **My Company (611)**

Trends - Percentile, 12 Month



• My Company (98%)

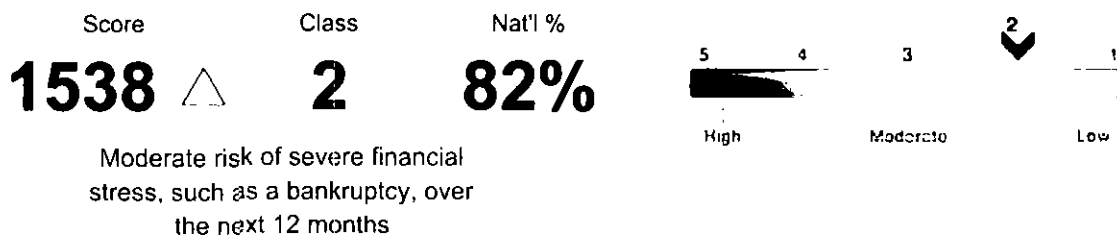
Industry Comparison



This business has a Credit Score Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

Financial Stress Score



Understanding My Score

Incidence of Financial Stress:

Among Companies with this Classification: **0.09%**

Average compared to business in D&Bs database: **0.48%**

Factors Affecting This Company's Score:

UCC Filings reported.

- The Financial Stress Class Summary Model predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&B's extensive data files.

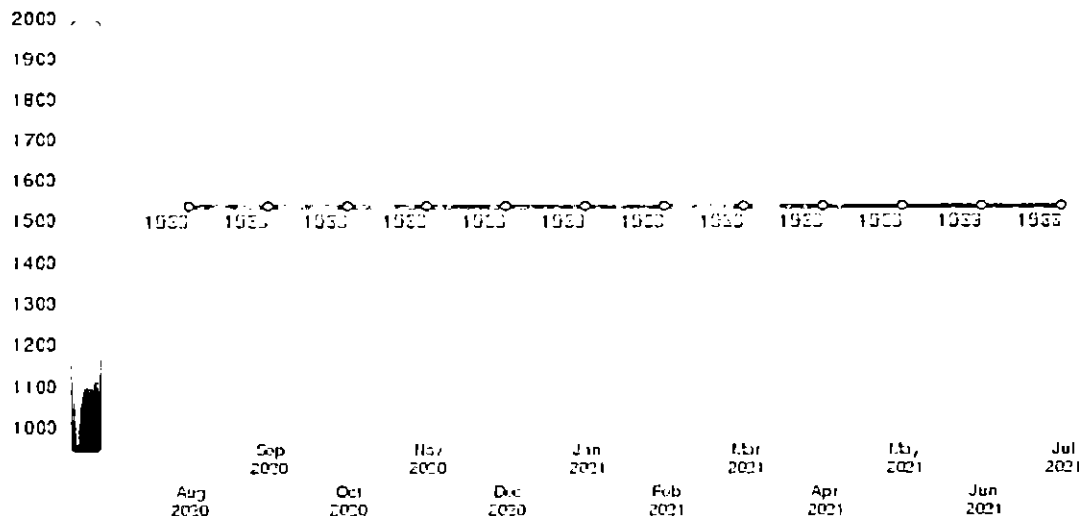
Notes:

- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The Incidence of Financial Stress shows the percentage of firms in a given Class that discontinued operations over the past year with loss to creditors. The Incidence of Financial Stress - National Average represents the national failure rate and is provided for comparative purposes.
- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.
- All Financial Stress Class, Percentile, Score and Incidence statistics are based on sample data from

Key

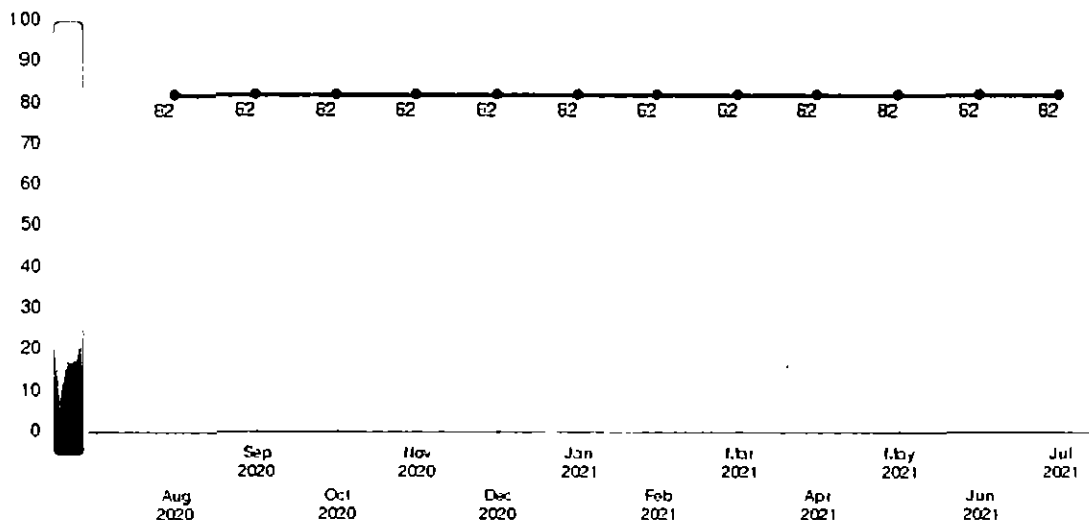
Class	Rank	Percentile	Incidence of Financial Stress
1570-1875	1	95-100	0.03%
1510-1569	2	69-94	0.09%
1450-1509	3	34-68	0.24%
1340-1449	4	2-33	0.84%
1001-1339	5	1	4.70%

Trends - Scores, 12 Month



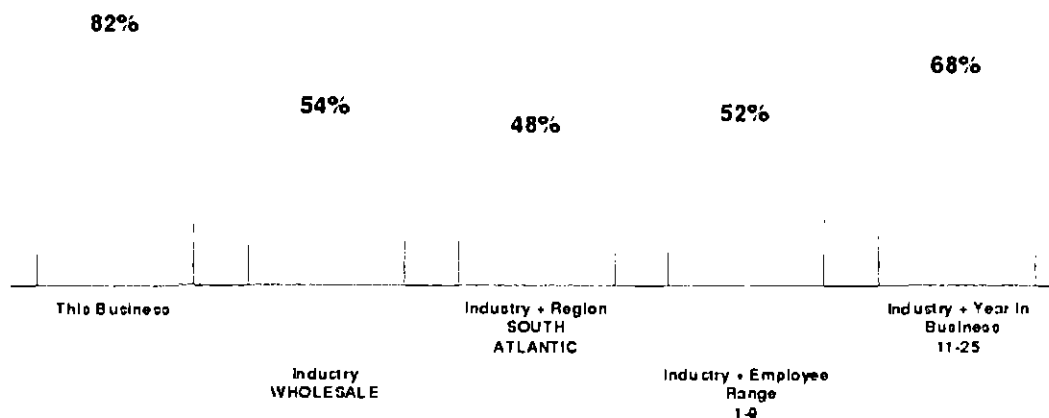
- My Company (1,538)

Trends - Percentile, 12 Month



• My Company (82%)

Industry - Comparison

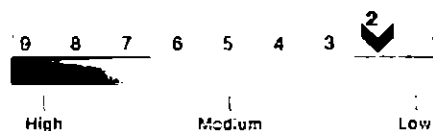


This Business has a Financial Stress Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

Supplier Evaluation Risk Rating

2 ▼



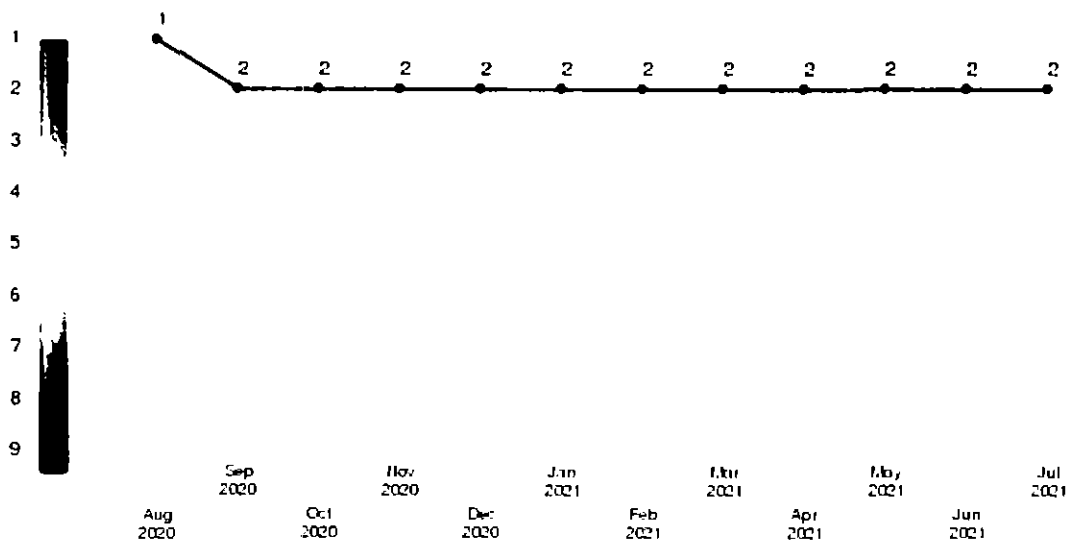
Moderate risk of supplier experiencing severe financial stress over the next 12 months.

Understanding My Score

Factors Affecting This Company's Score:

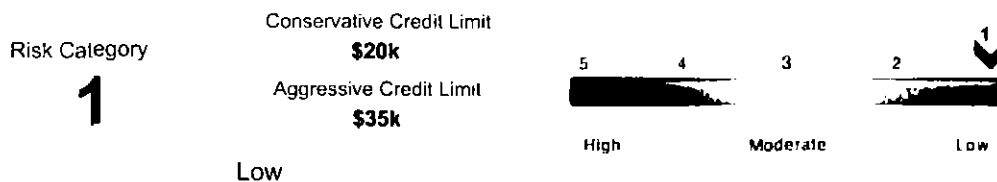
Business belongs to an industry with above average risk of ceasing operations or becoming inactive

Trends



• This Company (2)

Credit Limit Recommendation



Understanding My Score

D&B's Credit Limit Recommendation is intended to help you more easily manage your credit decisions. It provides two recommended dollar guidelines:

A conservative limit, which suggests a dollar benchmark if your policy is to extend less credit to minimize risk.

An aggressive limit, which suggests a dollar benchmark if your policy is to extend more credit with potentially more risk.

The dollar guideline amounts are based on a historical analysis of credit demand of customers in D&B's U.S. payments database which have a similar profile to your business.

D&B Rating

Rating
2R3

Number of employees: **2R** indicates 1 to 9 employees
Composite Credit Appraisal: **3** is fair

D&B Rating	Date Applied
2R3	2017-10-18
2R2	2016-10-19
2R3	2011-03-04
2R2	2010-02-05
2R3	2005-06-16
--	2004-06-04
2R3	2002-07-24
--	1999-06-28

Understanding My Score

Factors Affecting Your Score

of Employees Total: **6**

Payment Activity (based on 13 experiences):

Average High Credit: **\$3,900**

Highest Credit: **\$15,000**

Total Highest Credit: **\$16,150**

Note: The Worth amount in this section may have been adjusted by D&B to reflect typical deductions, such as certain intangible assets.

Payments

Timeliness of Historical Payments

Current **80** Equal to ON TERMS
PAYDEX®:
 Industry Median: **78** Equal to 3 DAYS BEYOND terms
 Payment Trend: **↔** Unchanged, compared to payments three months ago

Total payment Experiences in D&Bs File (HQ): **13**
 Total payment Experiences during the last 3 months: **4**
 Payments Within Terms (not dollar weighted): **100**
 Total Placed For Collection: **NA**
 Average Highest Credit: **3,900**
 Largest High Credit: **15,000**
 Highest Now Owing: **1,000**
 Highest Past Due: **NA**

Payment Summary

Total (Last 24 Months): **13**

	Total	Total Dollar	Largest High Credit	Within	Days Slow			
	Received	Amount	Payment summary	Terms	31	30-80	81-90	90
Top Industries								
Misc business service	2	\$15,250	\$15,000	100%	0	0	0	0
Telephone communictns	1	\$250	\$250	100%	0	0	0	0
Ret stationery	1	\$100	\$100	100%	0	0	0	0
Other Categories								
Cash experiences	8	\$500	\$100	--	--	--	--	--
Unknown	1	\$50	\$50	--	--	--	--	--
Unfavorable comments	0	\$0	\$0	--	--	--	--	--
Placed for collections with D&B:	0	\$0	\$0	--	--	--	--	--
Other	0	N/A	\$0	--	--	--	--	--
Total in D&B's file	13	\$16,150	\$15,000	--	--	--	--	--

Payments Beyond Terms

You have no payments beyond terms in the last 24 months.

All Payments

Total (Last 24 Months): 13

Date	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last sale w/ (Mo.)
08/2021	Ppt	--	\$250	\$0	--	1 mo
08/2021	Ppt	\$15,000	\$1,000	\$0	--	1 mo
07/2021	Ppt	\$250	\$100	\$0	--	1 mo
07/2021	(004)	\$100	\$0	\$0	Cash account	1 mo
06/2021	(005)	\$50	--	--	Cash account	4-5 mos
01/2021	(006)	--	--	--	Cash account	1 mo
11/2020	(007)	\$100	--	--	Cash account	1 mo
11/2020	(008)	\$50	--	--	Cash account	1 mo
10/2020	(009)	\$50	--	--	--	1 mo
09/2020	(010)	--	--	--	Cash account	1 mo
09/2020	(011)	\$100	--	--	Cash account	1 mo
01/2020	Ppt	\$100	\$0	\$0	--	6-12 mos
12/2019	(013)	\$100	--	--	Cash account	6-12 mos

Indications of slowness can be the result of disputes over merchandise, skipped invoices, etc. Accounts are sometimes placed in collection even though the existence or amount of debt is disputed.

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

History & Operations

Currency: Shown in USD unless otherwise indicated

Company Overview

Company Name:

LEGACY ENERGY

URL:

NA

Doing Business As:	GROUP, LLC, THE LEGACY ENERGY GROUP	Stock Symbol:	NA
Street Address:	58 Winchester St Ste 100 Warrenton, VA 20186	History:	NA
Mail Address:	NA	Operations:	NA
Phone:	(540) 351-0981	Present Management Control:	NA
Line of Business:	Wholesale power marketing, commodity management, energy consulting and small power plant development, elec power marketer	Annual Sales:	NA
		Year Started:	1998
		Manager:	NA
		Gross Revenue:	NA
		Financial Condition:	NA

History

The following information was reported: **07/23/2020**

Officer(s):

MICHAEL L R HOUSLEY, MEMBER
DELBERT ROBERTS, MEMBER
TOM IHRIG, MEMBER

DIRECTOR(S):

THE OFFICER(S) and Management confirmed business is registered as a limited liability corp.

This is a Kentucky limited liability company filed Jun 11 1999.

Business started 1998.

MICHAEL L R HOUSLEY born 1962. Active here since 1998. Background has been in marketing of electricity, natural gas, and coal dating back to 1993. 1985 graduate of North Carolina State University, Raleigh, NC with BSCE. Prior to 1993 was in marketing and engineering.

JIM FERRICK. Antecedents not available.

DELBERT ROBERTS. Antecedents not available.

TOM IHRIG. Antecedents not available.

Business address has changed from 32 Waterloo St Ste 300, Warrenton, VA, 20186 to 58 Winchester St Ste 100, Warrenton, VA, 20186.

Business Registration

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF JULY 31 2021

Registered Name:	THE LEGACY ENERGY GROUP, LLC
Business Type:	KENTUCKY LTD LIABILITY CO.
State of Incorporation:	KENTUCKY
Filing Date:	Jun 11 1999
Registration ID:	0475618
Status:	ACTIVE
Where Filed:	SECRETARY OF STATE/CORPORATE DIVISION, FRANKFORT, KY
Registered Agent:	NATIONAL REGISTERED AGENTS, INC., 306 W. MAIN STREET; SUITE 512, FRANKFURT, KY, 406010000
Principals:	Michael L. R. Housley, MANAGER

Operations

07/23/2020

Description:

Wholesale power marketing, commodity management, energy consulting and small power plant development.

Net 30 Days. Sells to commercial concerns. Territory : United States.

Employees: 6 which includes officer(s).

Facilities: Rents premises in one story concrete block building.

Location: Industrial section on main street.

SIC & NAICS

SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code. The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

5063 0205 Electrical construction materials

6221 0000 Commodity contracts brokers, dealers

8748 9904 Energy conservation consultant

8742 0000 Management consulting services

4911 9905 Electrical power marketers

NAICS:

221122 Electric Power Distribution

423610 Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers

523130 Commodity Contracts Dealing

541611 Administrative Management and General Management Consulting Services

541690 Other Scientific and Technical Consulting Services

Public Filings

Currency: Shown in USD unless otherwise indicated

Summary

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	0	-
Liens	0	-
Suits	0	-
UCCs	1	04/17/18

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Judgments

We currently don't have enough data to display this section.

Liens

We currently don't have enough data to display this section.

Suits

We currently don't have enough data to display this section.

UCC Filings

Collateral: MEMBERSHIP INTEREST including proceeds and products
Type: Original
Sec. Party: DIERUF, THOMAS, A., LOUISVILLE, KY DONALD D. BUCHANAN
IRREVOCABLE TRUST AGREEMENT, DATED 5/8/2007, AS AMENDED
9/12/2008, LOUISVILLE, KY DOWDS, JOHN, S., LOUISVILLE,
KY GLASSCOCK FINANCIAL SERVICES, L.L.C., LOUISVILLE, KY and
OTHERS
Debtor: HOUSLEY, MICHAEL, L.R.
Filing No.: 18041739671
Filed With: SECRETARY OF THE COMMONWEALTH/UCC DIVISION, RICHMOND,
VA
Date Filed: 04/17/18
Latest Info Received: 06/19/18

The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

Government Activity

Summary

Borrower (Dir/Guar): NO
Administrative Debt: NO
Contractor: NO
Grantee: NO
**Party excluded
from federal program(s):** NO
Possible Candidate:
Labor Surplus Area: N/A
Small Business: YES (2021)
8(A) Firm: N/A

The public record items contained herein may have been paid, terminated, vacated, or released prior to today's date.

The public record items contained herein may have been paid, terminated, vacated or released prior to today's date.

Financials

Key Business Ratios from D&B

We currently do not have enough information to generate the graphs for the selected Key Business Ratio.

- This Company

Key Financial Comparisons

	(\$)	(\$)	(\$)
This Company's Operating Results Year Over Year			
Net Sales	NA	NA	NA
Gross Profit	NA	NA	NA
Net Profit	NA	NA	NA
Dividends / Withdrawals	NA	NA	NA
Working Capital	NA	NA	NA
This Company's Assets Year Over Year			
Cash	NA	NA	NA
Accounts Receivable	NA	NA	NA
Notes Receivable	NA	NA	NA
Inventories	NA	NA	NA
Other Current	NA	NA	NA
Total Current	NA	NA	NA
Fixed Assets	NA	NA	NA
Other Non Current	NA	NA	NA
Total Assets	NA	NA	NA
This Company's Liabilities Year Over Year			
Accounts Payable	NA	NA	NA
Bank Loan	NA	NA	NA
Notes Payable	NA	NA	NA
Other Current Liabilities	NA	NA	NA
Total Current Liabilities	NA	NA	NA
Other Long Term and Short Term Liabilities	NA	NA	NA
Deferred Credit	NA	NA	NA
Net Worth	NA	NA	NA
Total Liabilities and Net Worth	NA	NA	NA



We currently do not have any recent financial statements on file for your business. Submitting financial statements can help improve your D&B scores. To submit a financial statement, please call customer service at 800-333-0505.

Key Business Ratios

	This Company	Industry Median	Industry Quartile
Solvency			
Quick Ratio	NA	NA	NA
Current Ratio	NA	NA	NA
Current Liabilities to Net Worth	NA	NA	NA
Current Liabilities to Inventory	NA	NA	NA
Total Current	NA	NA	NA
Fixed Assets to Net Worth	NA	NA	NA
Efficiency			
Collection Period	NA	NA	NA
Inventory Turn Over	NA	NA	NA
Sales to NWC	NA	NA	NA
Acct Pay to Sales	NA	NA	NA
Profitability			
Return on Sales	NA	NA	NA
Return on Assets	NA	NA	NA
Return on NetWorth	NA	NA	NA

Special Events

12/12/2020

THE LEGACY ENERGY GROUP LLC was reported by the SBA as a recipient of a loan for \$212,807 from The Fauquier Bank on 04/15/2020 under the Paycheck Protection Program as authorized under the CARES Act of 2020.

Corporate Linkage

Parent		
Company Name	DUNS #	City, State
THE LEGACY ENERGY GROUP LLC	04-540-4907	WARRENTON, VIRGINIA

**Exhibit C-8
Corporate Structure**

The applicant is a limited liability company, formed in the state of Kentucky in June 1999. The company's daily operations are managed directly the following:

President – Michael Housley
Vice President – Thomas Ihrig
Vice President - Christine Bennett

The company's structure is comprised of the following personnel categories:

Sales – report directly to President
Analysts – report directly to President and Vice Presidents
Operations – report directly to Vice Presidents
Administrative – report to President and Vice Presidents

Affiliate Companies:

Affiliated Power Purchasers International, LLC (APPI)
224 Phillip Morris Drive
Suite 402
Salisbury MD 21804

APPI is an affiliate that provides electric broker services throughout North America.

Executive Energy Services, LLC (EES)
8404 Swan Creek Point
Fair Haven MI 48023

EES is an affiliate that provides electric broker services throughout North America.

Exhibit C-9
Financial Arrangements

Not applicable because applicant is applying for certification as an Electric Power Broker.
Applicant does not require a credit facility because it will not take title to any electric supply.

Exhibit D-1 Operations

The Applicant has been successfully providing its clients with energy management services since 1998. During this time, Applicant has provided its clients with a combination of contractual choices, including time and material, fixed price, percentage of savings, and utility usage fee-based. Applicant will continue to utilize the aforementioned contractual options for its Ohio clients.

For time and material, fixed price and percentage of savings engagements, Applicant provides detailed billing statements. The detailed billing statements include, but are not limited to: service performed, contracted price of service, date that service was performed, payment due date, and payment remittance address. For those clients opting for utility usage fee-based remuneration, Applicant's fees are included in their electric supply contract and are remitted directly from the electric supplier to the Applicant, in which case Applicant does not provide a billing statement.

Applicant responds to customer inquiries and complaints within twenty-four hours of the initial enquiry. Said response is generally via telephone but may be via facsimile or email as formally requested by the enquirer.

Exhibit D-2
Operations Expertise and Key Technical Personnel

Key Technical Personnel			
Name	Title	Email	Background
Michael Housley	President	mhousley@legacyenergy.com	See Below
Delbert Roberts	Partner	droberts@legacyenergy.com	See Below
Thomas Ihrig	Vice President	tihrig@legacyenergy.com	See Below
Mike Stumpo	En. Mgmt. Svcs.	mstumpo@legacyenergy.com	See Below

Please refer to following resumes as evidence of Operations Expertise:

Michael L. R. Housley
President
The Legacy Energy Group, LLC

Michael Housley is the founder and President of The Legacy Energy Group, LLC (Legacy Energy), as well as a managing partner of Executive Energy Services, LLC. As President of Legacy Energy, Mr. Housley is responsible for managing Legacy's relationships with its key energy management clients and business partners. Mr. Housley is also responsible for planning and managing Legacy Energy's strategic growth in five primary business lines: energy procurement, risk management, information technology solutions, tariff analysis, and demand side management. Mr. Housley has negotiated venture capital/credit agreements, and expanded Legacy Energy's energy management business through an equity investment in Affiliated Power Purchasers International, LLC.

Mr. Housley has over twenty-five years of experience in the energy industry. Prior to founding Legacy Energy in 1998, Mr. Housley was Vice President of LG&E Energy Marketing (a subsidiary of Louisville Gas and Electric Company) where he managed its coal, natural gas, power, and risk management businesses in 23 states. Total revenues across the business lines under Mr. Housley's management exceeded \$300 million in 1997.

Mr. Housley received a Bachelor of Science in Chemical Engineering from North Carolina State University and his Masters Degree in Business Administration from Pacific Lutheran University in the state of Washington. Currently, Mr. Housley serves as the Power Marketing Representative on the Southeastern Electric Reliability Council ("SERC") Executive Committee. He is past Chairman of the Council of Industrial Boiler Owners' NOx Committee and is a frequent speaker at industry-sponsored seminars.

Delbert L. Roberts, Jr.
Partner
The Legacy Energy Group, LLC

Delbert Roberts is a partner and Senior Vice President of The Legacy Energy Group, LLC (Legacy Energy). Since joining Legacy Energy in 1999, Mr. Roberts has been responsible for negotiating and executing company wholesale power and transmission contracts and establishing operations systems to support wholesale power sales and purchases; training Legacy Energy staff to use the operations systems to reliably execute marketing and trading transactions; marketing Legacy Energy's consulting services to independent power and utility power development companies, energy marketing firms, retail energy customers, control areas and e-commerce system development companies; securing marketing agreements with companies and municipalities owning distributed generation resources for Legacy Energy's wholesale marketing business; executing retail supplier sales agency agreements; managing customers' retail electricity tariff rate evaluations throughout the United States and Canada; coordinating electricity supply procurement for retail electricity customers in CAISO, ERCOT, PJM, NYISO and ISO-NE; and developing and maintaining operational functionality for achieving the company's objective of excellence in business relationships.

Mr. Roberts has over thirty years of energy industry experience. Prior to joining Legacy Energy, Mr. Roberts was the Southeastern Regional Marketing Executive for LG&E Energy Marketing (a subsidiary of Louisville Gas and Electric Company) for three years where he was responsible for developing contractual infrastructure and originating wholesale energy transactions in the Southeastern United States. Prior to working with LG&E, Mr. Roberts was the Superintendent of Electric System Control for the City of Tallahassee, Florida. He managed the control and operations division of Tallahassee's 600 MW electric generation, transmission and distribution system with 20 employees and an annual operating budget of over \$40 million. Mr. Roberts' responsibilities included management of electric transmission and distribution systems operations, electric generation commitment and dispatch, energy management, load management and geographical information systems operations, wholesale energy sales and purchase transactions, transmission services sales and purchases, utility training and safety programs, relay and communications operation and maintenance, power sale and purchase contracts administration, fuels management and procurement, and energy accounting for the municipal's energy adjustment calculation.

Mr. Roberts is a past Chairman of the Florida Electric Power Coordinating Group, Inc.'s ("FCG") Operating Committee and a past independent power representative on the Southeastern Electric Reliability Council's ("SERC") Engineering Executive Committee.

Thomas Ihrig
Vice President
The Legacy Energy Group, LLC

Thomas Ihrig is the Vice President of The Legacy Energy Group, LLC (Legacy Energy). He is also Secretary of Executive Energy Services, LLC (Executive Energy), an operations partner with Legacy Energy. Mr. Ihrig's principal responsibilities are following regulatory framework across the nation, modeling local distribution companies' (LDCs) tariffs, maintaining supplier relationships with energy service providers (ESPs), and commodity risk management.

Mr. Ihrig has over twenty years of experience in the energy industry. In that time, Mr. Ihrig has held positions of increasing responsibility working with commercial, industrial and municipal customers, both on the retail and wholesale level. Prior to joining Legacy Energy in August of 2000, Mr. Ihrig managed the gas and electric commodities for a number of nationwide clients of CMS Energy. Mr. Ihrig has extensive experience in the regulatory arena working with State Public Utility Commissions (PUCs) in their efforts to implement a viable competitive retail electric supply market. For the past ten years, Mr. Ihrig has analyzed the unbundling of the LDCs tariffs in those states with retail open access programs and modeled savings to determine opportunities for clients.

In 1988, Mr. Ihrig earned a Bachelor of Science degree in Mechanical Engineering from Ohio State University, and in 1996, he received his master of Business Administration degree from Central Michigan University.

Michael Stumpo
Energy Management Services
The Legacy Energy Group, LLC

Michael Stumpo is the Director, Energy Management Services of The Legacy Energy Group, LLC (Legacy Energy). Mr. Stumpo's principal responsibilities are direct client management, monitoring local distribution companies' tariffs as they relate to client rates and load profiles, maintaining supplier relationships with energy service providers (ESPs), and commodity risk management.

Mr. Stumpo's professional experience includes over thirty years of progressively responsible business and management experience, including key management and ownership roles in information technology, real estate acquisition, development and management, and energy. At Legacy Energy, Mr. Stumpo works extensively in a one-on-one role with key clients and strategic vendors in areas of client-specific energy management initiatives, energy procurement, data management and demand side management.

Mr. Stumpo earned his Bachelor of Science degree in Business Administration in 1984 from Clarion University in Clarion, Pennsylvania.