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October 15, 2021

Via Electronic Filing

Ms. Tanowa Troupe
Administration/Docketing
Public Utilities Commission of Ohio
180 East Broad Street, 11th Floor
Columbus, OH 43215-3793

**Re: Ohio Healthcare Purchasing, Inc., d/b/a OHA Solutions, Inc.
Case No. 11-4713-EL-AGG**

Dear Ms. Troupe:

On September 27, 2021, Ohio Healthcare Purchasing, Inc., d/b/a OHA Solutions, Inc. filed its Renewal Application, and re-filed it on October 5, 2021 as requested by Staff. Attached for filing in the above referenced case is Exhibit D-2 to the October 5, 2021 Renewal Application.

Please contact me if you have any questions regarding this matter.

Sincerely,

Devin D. Parram

Cc: Melissa Scarberry (w/Attachment)

D. TECHNICAL CAPABILITY

Ohio Healthcare Purchasing, Inc., d/b/a OHA Solutions, Inc.

Exhibit D-2 Operation Expertise and Key Personnel

The Ohio Hospital Association (“OHA”) has extensive experience in the area of managing and marketing group purchasing programs and services on behalf of its members. OHA operates an unemployment compensation program for hospitals and healthcare organizations throughout Ohio. It also conducts a group rated worker’s compensation program for numerous member hospitals, resulting in savings for individual hospitals in the thousands of dollars every year while also providing education and cost control services. In 1999, OHA formed a wholly owned for-profit corporation, Ohio Healthcare Purchasing, Inc. d/b/a OHA Solutions, for the purpose of achieving purchasing efficiencies for OHA members.

For over a decade, OHA Solutions has negotiated master contracts with various competitive energy suppliers to provide optimal pricing and contract terms for hospital members that chose to join OHA Solutions’ energy procurement program. OHA Solutions uses experienced outside counsel to advise on relevant energy and regulatory issues. In addition, OHA Solutions implements its energy procurement program by working with an energy consultant, Energent Solutions. Through its work with Energent, OHA Solutions helps facilitate advantageous energy contracts for hospital members who enter into contracts directly with competitive suppliers vetted by OHA Solutions.

The key personnel responsible for operating OHA Solutions’ energy program is Sean McGlone, Senior Vice President and General Counsel for OHA. Mr. McGlone leads OHA's legal services team and works with OHA members and employees on a variety of legal and health care policy issues. He oversees the regulatory and legal activities of outside legal counsel and energy consultants. He also supports OHA's advocacy team and advocates for hospital interests before a variety of regulatory agencies and the Ohio legislature. He earned his bachelor's degree from Wittenberg University in 1996 and his law degree from Ohio State University in 2002. The following is Mr. McGlone’s contact information: 155 East Broad Street, Suite 301, Columbus, Ohio 43215, 614-384-9145, Sean.McGlone@ohiohospitals.org.

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Case No(s). 11-4713-EL-AGG

Summary: Text Ohio Healthcare Purchasing, Inc., d/b/a OHA Solutions, Inc. 2021 Renewal Application Exhibit D-2 electronically filed by Teresa Orahod on behalf of Devin D. Parram