



DIS Case Number: 11-5326-EL-CRS

Section A: Application Information

A-1. Provider type:

☐

Power Broker

☐

Aggregator

☒

Retail Generation
Provider

☒

Power
Marketer

A-2. Applicant's legal name and contact information.

Legal Name: Interstate Gas Supply Inc.

Phone: 6146596500

**Extension (if
applicable):**

Website (if any): igs.com

Country: United States

Street: 6100 Emerald Parkway

City: Dublin

Province/State: OH

Postal Code: 43016

A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Type	Address	Active?	Proof
IGS Energy	DBA	,	Yes	File
IGS Retail LLC	Official Name	6100 Emerald Parkway Dublin, OH 43016	Yes	File

A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Type	Address	Active?	Proof
IGS Energy	DBA	,	Yes	File
Interstate Gas Supply, Inc	Official Name	6100 Emerald parkway Dublin, OH 43016	Yes	File



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IGS Retail LLC	Official Name	6100 Emerald Parkway Dublin, OH 43016	Yes	File
Accent Energy Midwest Gas	Official Name	6100 Emerald parkway dublin, OH 43016	Yes	File
Accent Energy Midwest II	Official Name	6100 Emerald parkway dublin, OH 43016	Yes	File
SCANA Energy Marketing LLC	Official Name	6100 Emerald parkway Dublin, OH 43016	Yes	File

A-5. Contact person for regulatory matters

Michael Nugent
6100 Emerald Parkway
Dublin, OH 43016
US
michael.nugent@igs.com
6146595065

A-6. Contact person for PUCO Staff use in investigating consumer complaints

Tara McGraw
6100 Emerald Pkwy
Dublin, OH 43016
US
tara.mcgraw@igs.com
6146595058

A-7. Applicant's address and toll-free number for customer service and complaints

Phone: 6146596500 **Extension (if applicable):** **Country:** United States
Fax: 6146595050 **Extension (if applicable):** **Street:** 6100 Emerald Parkway
Email: customersupport@igs.com **City:** Dublin **Province/State:** OH
Postal Code: 43016

A-8. Applicant's federal employer identification number

311286758

A-9. Applicant's form of ownership

Form of ownership: Corporation

A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection

AEP Ohio
 DP&L
 Duke Energy Ohio
 FirstEnergy - Cleveland Electric Illuminating
 FirstEnergy - Ohio Edison
 FirstEnergy - Toledo Edison

Class of customer selection

Commercial
 Industrial
 Mercantile
 Residential

A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 10-30-2021

A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
Cathy Conner	cathy.conner@igs.com	Treasurer	6100 Emerald parkway dublin, OH 43016 US
Scott White	scott.white@igs.com	President	6100 Emerald parkway dublin, OH 43016 US
Doug Austin	doug.austin@igs.com	Vice President	6100 Emerald parkway dublin, OH 43016 US



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Matthew White	matt.white@igs.com	Chief Legal Officer	6100 Emerald Parkway Dublin, OH 43016 US
Amy Gilmore	amy.gilmore@igs.com	Director	6100 Emerald parkway Dublin, OH 43016 US

A-13. Company history

IGS is a privately held company founded in 1989 by Marv and Scott White Co-founder. Marv White was President and CEO of Columbus Gas Distribution Companies when the first deregulated 'self-help' natural gas program in the United States was implemented behind Columbia Gas of Ohio. Scott White has been intimately involved in the natural gas Industry since the inception of the company, for 32 years, and is one of the leaders in the natural gas deregulation. IGS has pursued a deliberate and precise marketing and management strategy since its inception. IGS has a wealth of experience supplying natural gas and/or electricity to customers in multiple states behind multiple utilities. IGS invests significantly to continually improve its IT infrastructure, call center capabilities, and employee development. IGS employs dozens of full-time associates tasked with responding to customer inquiries. IGS believes that it has one of the most responsive and timely call centers in the industry, focused on first-call resolution. Billing functions continue to be handled by the local utilities. IGS continues to have a dedicated compliance manager devoted to responding to inquiries from Commission Staff and other consumer advocate agencies.

A-14. Secretary of State

Secretary of State Link:

Section B: Applicant Managerial Capability and Experience

B-1. Jurisdiction of operations

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

Jurisdiction of Operation: IGS and its affiliates are currently certified, licensed, registered, or otherwise authorized to supply electricity service in Illinois, Pennsylvania, Maryland, Ohio, Michigan, Massachusetts New Jersey and Texas.

IGS is currently certified, licensed, registered or otherwise authorized to supply natural gas, either as IGS or through one of its affiliated companies in Ohio, Michigan, Illinois, Indiana,



Pennsylvania, Kentucky, Virginia, Maryland, New Jersey, Massachusetts, Georgia, Tennessee, South Carolina, North Carolina, Florida, West Virginia, Alabama, Mississippi and California.

B-2. Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

Application Experience and Plan Description: IGS has a wealth of experience supplying natural gas and/or electricity to customers in multiple states behind multiple utilities. IGS invests significantly to continually improve its IT infrastructure, call center capabilities, and employee development. IGS employs dozens of full-time associates tasked with responding to customer inquiries. IGS believes that it has one of the most responsive and timely call centers in the industry, focused on first-call resolution. Billing functions continue to be handled by the local utilities. IGS continues to have a dedicated compliance manager devoted to responding to inquiries from Commission Staff and other consumer advocate agencies.

B-3. Disclosure of liabilities and investigations

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

Liability and Investigations Disclosures: IGS has no existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, or any other matter that could adversely impact its financial or operational status or ability to provide electric services. IGS has and continues to be a financially sound company with a strong balance sheet and has never had a judgment against it or a license threatened or revoked.

B-4. Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No



B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

No

B-6. Environmental disclosures

Provide a detailed description of how the applicant intends to determine its generation resource mix and environmental characteristics, including air emissions and radioactive waste. Include the annual projection methodology and the proposed approach to compiling the quarterly actual environmental disclosure data. See 4901:1-21-09 of the Ohio Administrative Code for additional details of this requirement.

PJM disclosure option chosen

Section C: Applicant Financial Capability and Experience

C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Does not apply

C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has



not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted**.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

Preferred to file this information confidentially

C-3. Forecasted financial statements

Provide two years of forecasted income statements **based solely on the applicant's anticipated business activities in the state of Ohio**.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

Preferred to file confidentially

C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not



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have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply

C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. **Bank/credit account numbers and highly sensitive identification information must be redacted.** If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

File(s) attached

C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

Merger Information: Applicant acquired Scana Energy on December 9, 2019 and Dominion Energy Solution on November 30, 2020. Scana Energy and Dominion Energy Solution are natural gas suppliers in the territories identified in this renewal certificate.

C-8. Corporate structure



Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

Stand-alone entity with no affiliate or subsidiary companies

C-9. Financial arrangements

Provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/natural gas business activities (e.g., parental guarantees, letters of credit, contractual arrangements, etc., as described below).

Renewal applicants may provide a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements. The statement or letter must be on the utility's letterhead and dated within a 30-day period of the date the applicant files its renewal application.

First-time applicants or applicants whose certificate has expired must meet the requirements of C-9 in one of the following ways:

1. The applicant itself states that it is investment grade rated by Moody's Investors Service, Standard & Poor's Financial Services, or Fitch Ratings and provides evidence of rating from the rating agencies. If you provided a credit rating in C-4, reference the credit rating in the statement.
2. The applicant's parent company is investment grade rated (by Moody's, Standard & Poor's, or Fitch) and guarantees the financial obligations of the applicant to the LDU(s). Provide a copy of the most recent credit opinion from Moody's, Standard & Poor's or Fitch.
3. The applicant's parent company is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal **in the opinion of the Staff reviewer** to guarantee the financial obligations of the applicant to the LDU(s). The parent company's financials and a copy of the parental guarantee must be included in the application if the applicant is relying on this option.
4. The applicant can provide evidence of posting a letter of credit with the LDU(s) listed as the beneficiary, in an amount sufficient to satisfy the collateral requirements of the LDU(s).

Preferred to file confidentially



Section D: Applicant Technical Capacity

D-1. Operations

Power Marketers/Generators: Describe the operational nature of the applicant's business, specifying whether operations will include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services, as well as other services used to arrange for the purchase and delivery of electricity to retail customers.

Power Marketers/Generators: Describe the operational nature of the applicant's business, specifying whether operations will include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services, as well as other services used to arrange for the purchase and delivery of electricity to retail customers.

Operations Description: IGS is a natural gas and electric marketing company that serves small commercial and residential customers across the country. IGS specializes in the purchasing, transportation, and risk management of gas and electric supply. IGS has no plans to generate power for retail sales, but schedules retail power for transmission and delivery, and provides retail ancillary services, as well as other services used to arrange for the purchase and delivery of electricity to retail customers.

D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-mail addresses, and background of key personnel involved in the operations of the applicant's business.

Operations Expertise & Personnel Description: IGS has significant experience in managing residential and commercial customer business through its involvement in Choice programs



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across the country. Since its entry into those Choice programs, IGS has grown its customer base from zero to currently more than 1,000,000 natural gas and electric customers. IGS manages all the operational requirements associated with the purchasing, transportation, nominations, and sales that are required in its service territories.

Amy Gilmore – Chief Financial Officer

Amy leads the IGS teams that are responsible for accounting, financial planning & analysis, treasury & risk, billing, tax, and payroll. She and her teams provide strategic financial support to the company's internal and external stakeholders.

Prior to joining IGS as Controller in 2013, Amy served as a senior manager at EY, where she spent 12 years in the assurance practice in the firm's Columbus and Chicago offices. Amy is a certified public accountant and holds a bachelor's degree in accounting from Miami University and a master's degree in accounting from The Ohio State University. Contact info:

Amy.Gilmore@igs.com 614-659-5368

Matt S. White, Esq - Chief Legal & Regulatory Officer

Matt's duties include responsibility for all regulatory and related legal issues as well as all legislative initiatives for IGS. He also oversees the natural gas and electric litigation and other activities on behalf of IGS at state and federal regulatory bodies throughout the country. Matt is a graduate of Ohio University, and obtained his Juris Doctorate and Masters in Business Administration from the College of William Mary.

Contact Info: Matt.White@igs.com, 614-659-5049

Dan Dishno – Chief Supply and Risk Officer

Dan leads the Supply and Risk teams for the organization. These teams focus on commodity pricing/risk, scheduling, forecasting and Utility Operations. Overall, the team manages approximately 130 BCF of gas flow and 11 TWh of power across our markets. This consists of managing assets across 21 pipelines and approximately 26 BCF of gas storage. Dan has twenty-two years of energy related experience and has been with IGS since 2010. Prior to joining IGS, Dan spent 13 years with NiSource in various energy related capacities. He holds a bachelor's degree in business from Ball State University as well as an MBA from Indiana University.

Contact Info: Dan.Dishno@igs.com, 614-659-5252

Andy Dosch – Vice President, Finance

Andy joined IGS in 2010, when IGS Energy acquired Accent Energy. At Accent, Andy served for five years as CFO, responsible for accounting, finance, HR, and IT functions. Upon joining IGS, he was named Director of Finance, with primary responsibilities on the commodity side of the business, including accounting/finance, treasury & risk, and financial planning & analysis. Andy was named Vice President of Finance in 2018 and is now responsible for day-to-day financial management of IGS Solar and IGS CNG Services. He oversees accounting/finance, financial planning & analysis, deal modeling, external finance partner relationships, and credit/risk management. Prior to his energy experience, Andy served in the assurance practice at KPMG for nearly 11 years. He later served in Controller and CFO capacities before joining Accent.



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Andy is a certified public accountant, a member of the Ohio Society of CPAs and the AICPA, and holds a

bachelor's degree with double majors in Accounting and Business from Muskingum University.

Contact Info: Andy.Dosch@igs.com, 614-659-5145

D-3. FERC Power Marketer and License Number

Provide a statement disclosing the applicants FERC Power Marketer License Number (Power Marketers Only).

FERC Docket #ER11-4037

Market Based Rate Authority

Dated September 13, 2011



Public Utilities
Commission

Application Attachments

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF THE SECRETARY OF STATE

I, Frank LaRose, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show INTERSTATE GAS SUPPLY, INC., an Ohio corporation, Charter No. 754636, having its principal location in Columbus, County of Franklin, was incorporated on August 9, 1989 and is currently in GOOD STANDING upon the records of this office.



*Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 2nd day of August, A.D. 2021.*

A handwritten signature in blue ink, appearing to read "Frank LaRose".

Ohio Secretary of State

Validation Number: 202121403728

Competitive Retail Electric Service Affidavit

County of Franklin :

State of Ohio :

Tara McGraw, Affiant, being duly sworn/affirmed, hereby states that:

1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

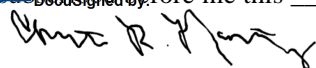
12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.

13. Affiant further swears with naught.



Tara McGraw, Compliance Manager
Signature of Affiant & Title

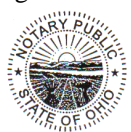
Sworn and subscribed before me this 12th day of August, 2021
Month Year



B98782CE00694B7...

Christine R. Martinez, Legal Assistant,
Notary Public
Print Name and Title

Signature of official administering oath



CHRISTINE R. MARTINEZ
NOTARY PUBLIC
Commission Expires 11/28/2022
STATE OF OHIO

My commission expires on 11/28/2022

LIVE REPORT

INTERSTATE GAS SUPPLY, INC.

Tradestyle(s): INTERSTATE GAS SUPPLY -

ACTIVE

HEADQUARTERS

D-U-N-S Number: 62-605-8655

Phone: +1 614-659-5000

Address: 6100 Emerald Pkwy, Dublin, OH, 43016, United States Of America

Web: www.igsenergy.com

Endorsement: jmorris@igsenergy.com

Exclude from ☐

Portfolio Insight:

Summary

KEY DATA ELEMENTS (Formerly: SCORE BAR)			
KDE Name		Current Status	Details
PAYDEX®	↓	76	6 days beyond terms
Failure Score Class	↓	3	Moderate Risk of severe financial stress
Delinquency Score Class	↓	2	Low to Moderate Risk of severe payment delinquency
Delinquency Score	↓	85	Low to Moderate Risk of severe payment delinquency.
Failure Score	↓	66	Moderate Risk of severe financial stress.
D&B Viability Rating		<div><div>3</div><div>2</div><div>B</div><div>G</div></div>	View More Details
Bankruptcy Found		N	
D&B Rating		1R3	1R indicates 10 or more Employees, Credit appraisal of 3 is fair

ALL APPLICATIONS

Totals

Total Requested Amount

Total Credit Limit

-

-

-

Application Level Detail

Application Name	Application Status	Date Created	Date Decided	Requested Amount	Credit Limit
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There are no applications associated with this D-U-N-S. Create an application to view summary.

COMPANY PROFILE ⓘ		
D-U-N-S 62-605-8655	Mailing Address PO Box 9060 Dublin, OH, 43017, UNITED STATES	Annual Sales 1,400,000,000
Legal Form Corporation (US)	Telephone +1 614-659-5000	Employees 889
History Record Clear	Website www.igsenergy.com	Age (Year Started) 31 Years (1989)
Date Incorporated 08/09/1989	Present Control Succeeded 1989	Named Principal Scott White, PRES-CEO
State of Incorporation OHIO		Line of Business Crude petroleum/natural gas production
Ownership Not publicly traded		SIC 13110102
		NAICS 211120

OVERALL BUSINESS RISK ⓘ

Dun & Bradstreet thinks...

HIGH

MODERATE-HIGH

MODERATE

LOW-MODERATE

LOW

Overall assessment of this organization over the next 12 months:

Stable Condition

Based on the predicted risk of business discontinuation:

Likelihood-Of-Continued-Operations

Based on the predicted risk of severely delinquent payments:

Low Potential For Severely Delinquent Payments

D&B MAX CREDIT RECOMMENDATION ⓘ

MAXIMUM CREDIT RECOMMENDATION

US\$ 2,700,000

The recommended limit is based on a low probability of severe delinquency.

FAILURE SCORE ⓘ (Formerly Financial Stress Score)

Company's Risk Level

MODERATE

Probability of failure over the next 12 months

0.15 %

High Risk (1)

66

Low Risk (100)

Past 12 Months

Low Risk

High Risk

DELINQUENCY SCORE ⓘ (Formerly Commercial Credit Score)

Company's Risk Level

LOW-MODERATE

Probability of delinquency over the next 12 months

2.03 %

High Risk (1)

Low Risk (100)

Past 12 Months

Low Risk

High Risk

VIABILITY RATING SUMMARY ⓘ

Viability Score

High Risk (9)

Low Risk (1)

3

Data Depth Indicator

Descriptive (G)

Predictive (A)

B

Portfolio Comparison

High Risk (9)

Low Risk (1)

2

Financial Data

Unavailable

Trade Payments

Available: 3+Trade

Company Size

Large

Years in Business

Established

D&B PAYDEX® ⓘ

High Risk (1)

Low Risk (100)

76

6 days beyond terms

Past 24 Months

Low Risk

High Risk

D&B PAYDEX - 3 MONTHS ⓘ

High Risk (1)

Low Risk (100)

77

5 days beyond terms

PAYDEX® TREND CHART ⓘ

△ This Company

▮ Industry Benchmark

D&B RATING ⓘ

Employee Size

1R : 10 employees and over

Risk Indicator

3 : Moderate Risk

Current Rating as of 03/27/2018

FRAUD RISK SCORE INFORMATION

i

No Fraud Risk Score is Available

2

LEGAL EVENTS		
Events	Occurrences	Last Filed
Bankruptcies	0	-
Judgements	0	-
Liens	1	10/02/2019
Suits	0	-
UCC	47	04/19/2021

FINANCIAL OVERVIEW - BALANCE SHEET	
1. Fiscal 06/30/2005	
2. 0	
Source: D&B	


TRADE PAYMENTS		
Highest Past Due: 75,000		
Highest Now Owing 75,000	Total Trade Experiences 53	Largest High Credit 400,000

FINANCIAL OVERVIEW - PROFIT AND LOSS	
1. Fiscal 06/30/2005	
2. 0	
Source: D&B	

OWNERSHIP		
Subsidiaries 1	Branches 3	Total Members 5
This company is a Global Ultimate, Domestic Ultimate, Headquarters, Parent.		
	Global Ultimate	Domestic Ultimate
Name	INTERSTATE GAS SUPPLY, INC.	INTERSTATE GAS SUPPLY, INC.
Country	UNITED STATES	UNITED STATES
D-U-N-S	62-605-8655	62-605-8655
Others	-	-

FINANCIAL OVERVIEW - KEY BUSINESS RATIOS	
Key Business Ratios	Business Ratio
Current Ratio	2.2
Sales to Net Working Capital	7.4
Source: D&B	

WEB & SOCIAL	POWERED BY FIRSTRRAIN
There are no recent web results to show.	

COUNTRY/REGIONAL INSIGHT	
<div>United States Of America</div> <div>Business continuity risk is elevated as both historic drought and extreme heat in the Northwest threaten agricultural output and power supplies, while fire risks escalate.</div>	<div>Risk Category</div> <div><div></div><div></div><div>LOW</div></div> <div>High RiskLow Risk</div>

STOCK PERFORMANCE	
History	Performance
Daily High	P/E:
52-Week High	EPS:
	Div/Yield

The scores and ratings included in this report are designed as a tool to assist the user in making their own credit related decisions, and should be used as part of a balanced and complete assessment relying on the knowledge and expertise of the reader, and where appropriate on other information sources. The score and rating models are developed using statistical analysis in order to generate a prediction of future events. Dun & Bradstreet monitors the performance of thousands of businesses in order to identify characteristics common to specific business events. These characteristics are weighted by significance to form rules within its models that identify other businesses with similar characteristics in order to provide a score or rating.

Dun & Bradstreet's scores and ratings are not a statement of what will happen, but an indication of what is more likely to happen based on previous experience. Though Dun & Bradstreet uses extensive procedures to maintain the quality of its information, Dun & Bradstreet cannot guarantee that it is accurate, complete or timely, and this may affect the included scores and ratings. Your use of this report is subject to applicable law, and to the terms of your agreement with Dun & Bradstreet.

Risk Assessment

D&B RISK ASSESSMENT	
OVERALL BUSINESS RISK	MAXIMUM CREDIT RECOMMENDATION
<div></div>	

HIGH

MODERATE-HIGH

MODERATE

LOW-MODERATE

LOW

US\$ 2,700,000

Dun & Bradstreet thinks...

• Overall assessment of this organization over the next 12 months: STABLE CONDITION

• Based on the predicted risk of business discontinuation: LIKELIHOOD-OF-CONTINUED-OPERATIONS

• Based on the predicted risk of severely delinquent payments: LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS

The recommended limit is based on a low probability of severe delinquency.

D&B VIABILITY RATING SUMMARY

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months. The D&B Viability Rating is made up of 4 components:

Viability Score

Compared to All US Businesses within the D&B Database:

• Level of Risk:**Low Risk**

• Businesses ranked 3 have a probability of becoming no longer viable: 3 %

• Percentage of businesses ranked 3: 15 %

• Across all US businesses, the average probability of becoming no longer viable: 14 %

Portfolio Comparison

Compared to All US Businesses within the same MODEL SEGMENT:

• Model Segment :**Established Trade Payments**

• Level of Risk:**Low Risk**

• Businesses ranked 2 within this model segment have a probability of becoming no longer viable: 3 %

• Percentage of businesses ranked 2 with this model segment: 16 %

• Within this model segment, the average probability of becoming no longer viable: 5 %

Data Depth Indicator

Data Depth Indicator:

✓ Rich Firmographics

✓ Extensive Commercial Trading Activity

✓ Basic Financial Attributes

Greater data depth can increase the precision of the D&B Viability Rating assessment.

To help improve the current data depth of this company, you can ask D&B to make a personalized request to this company on your behalf to obtain its latest financial information. To make the request, click the link below. Note, the company must be saved to a folder before the request can be made.

Request Financial Statements

Reference the FINANCIALS tab for this company to monitor the status of your request.

Company Profile:

Company Profile Details:

• Financial Data: **False**

• Trade Payments: **Available: 3+Trade**

• Company Size: **Large: Employees:50+ or Sales: \$500K+**

• Years in Business: **Established: 5+**

G

Financial Data

False

Trade Payments

Available: 3+Trade

Company Size

Large

Years in Business

Established

FAILURE SCORE FORMERLY FINANCIAL STRESS SCORE

66

High Risk (1)

Low Risk (100)

• Composite credit appraisal is rated fair

• UCC Filings reported

• High number of enquiries to D&B over last 12 months

• Low proportion of satisfactory payment experiences to total payment experiences

Level of Risk

Moderate

Raw Score

1505

Probability of Failure

0.15 %

Average Probability of Failure for Businesses in D&B Database

0.48

Class

3

Business and Industry Trends

▲ FAILURE SCORE

▢ Industry Median Quartile

BUSINESS AND INDUSTRY COMPARISON

Selected Segments of Business Attributes

Norms

National %

This Business

66

Region:(EAST NORTH CENTRAL)

50

Industry:NATURAL RESOURCES

61

Employee range:(500+)

61

Years in Business:(26+)

77

DELINQUENCY SCOREFORMERLY COMMERCIAL CREDIT SCORE

85

High Risk (1)

Low Risk (100)

• Proportion of past due balances to total amount owing

• Evidence of open liens

• Proportion of slow payments in recent months

Level of Risk

Low-Moderate

Raw Score

565

Probability of Delinquency

2.03 %

Compared to Businesses in D&B Database

10.2 %

Class

2

Business and Industry Trends

▲ DELINQUENCY SCORE

▢ Industry Median Quartile

BUSINESS AND INDUSTRY COMPARISON

Selected Segments of Business Attributes

Norms

National %

This Business

85

Region:(EAST NORTH CENTRAL)

54

Industry:NATURAL RESOURCES

72

Employee range:(500-38527)

84

Years in Business:(26+)

85

D&B PAYDEX

76

High Risk (1)

Low Risk (100)

When weighted by amount, Payments to suppliers average 6 days beyond terms

□ High risk of late payment (Average 30 to 120 days beyond terms)

□ Medium risk of late payment (Average 30 days or less beyond terms)

□ Low risk of late payment (Average prompt to 30+ days sooner)

Industry Median 69

Business and Industry Trends

▲ PAYDEX

▢ Industry Lower Quartile

▤ Industry Median Quartile

✱ Industry Upper Quartile

D&B 3 MONTH PAYDEX

77

High Risk (1)

Low Risk (100)

Based on payments collected 3 months ago.

When weighted by amount, Payments to suppliers average 5 days beyond terms

□ High risk of late payment (Average 30 to 120 days beyond terms)

□ Medium risk of late payment (Average 30 days or less beyond terms)

□ Low risk of late payment (Average prompt to 30+ days sooner)

Industry Median 70

1311 - Crude petroleum/natural gas production

D&B RATING

Current Rating as of 03/27/2018

History since 06/18/2003

Employee Size 1R : 10 employees and over Previous Rating	Risk Indicator 3 : Moderate Risk	Date Applied 08/09/2017 12/10/2015 09/03/2014 04/16/2013 01/10/2013	D&B Rating -- 1R2 1R3 1R2 1R3
Employee Size 1R : 10 employees and over			

Trade Payments

TRADE PAYMENTS SUMMARY (Based on 24 months of data)		
Overall Payment Behaviour 6 Days Beyond Terms	% of Trade Within Terms 82%	Highest Past Due US\$ 75,000
Highest Now Owing: US\$ 75,000	Total Trade Experiences: 53 Largest High Credit: US\$ 400,000 Average High Credit: US\$ 34,143	Total Unfavorable Comments : 1 Largest High Credit: US\$ 500 Total Placed in Collections: 0 Largest High Credit: US\$ 0

D&B PAYDEX
<div><div></div><div></div><div></div><div></div><div>76</div></div> <div>High Risk (1)Low Risk (100)</div>
When weighted by amount, Payments to suppliers average 6 days beyond terms
<div><div></div> High risk of late payment (Average 30 to 120 days beyond terms)</div> <div><div></div> Medium risk of late payment (Average 30 days or less beyond terms)</div> <div><div></div> Low risk of late payment (Average prompt to 30+ days sooner)</div>
Industry Median 69

BUSINESS AND INDUSTRY TRENDS

Based on 24 months of data

1311 - Crude petroleum/natural gas production

PAYDEX

Industry Lower Quartile

Industry Median Quartile

Industry Upper Quartile

	9/19	10/19	11/19	12/19	1/20	2/20	3/20	4/20	5/20	6/20	7/20	8/20
This Business	76	75	75	75	76	76	76	76	78	77	77	77
Industry Quartile												
Upper	79	-	-	78	-	-	78	-	-	78	-	-
Median	70	-	-	70	-	-	70	-	-	68	-	-
Lower	63	-	-	62	-	-	62	-	-	61	-	-
	9/20	10/20	11/20	12/20	1/21	2/21	3/21	4/21	5/21	6/21	7/21	Current 2021
This Business	76	77	78	78	78	78	78	78	77	77	76	76
Industry Quartile												
Upper	77	-	-	78	-	-	78	-	-	77	-	-
Median	69	-	-	70	-	-	70	-	-	69	-	-
Lower	60	-	-	60	-	-	61	-	-	61	-	-

TRADE PAYMENTS BY CREDIT EXTENDED (Based on 12 months of data)			
Range of Credit Extended (US\$)	Number of Payment Experiences	Total Value	% Within Terms
100,000 & over	3	US\$ 900,000	100
50,000 - 99,999	3	US\$ 230,000	26
15,000 - 49,999	2	US\$ 50,000	85
5,000 - 14,999	5	US\$ 32,500	85
1,000 - 4,999	7	US\$ 10,000	90
Less than 1,000	16	US\$ 6,650	77

TRADE PAYMENTS BY INDUSTRY (BASED ON 24 MONTHS OF DATA)							
Collapse All Expand All							
Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)
▼35 - Industrial and Commercial Machinery and Computer Equipment	1	300,000	100	0	0	0	0
3572 - Mfg computer storage	1	300,000	100	0	0	0	0
▼37 - Transportation Equipment	1	5,000	0	100	0	0	0
3724 - Mfg plane engine/part	1	5,000	0	100	0	0	0
▼38 - Measuring	1	15,000	50	50	0	0	0

Analyzing and Controlling Instruments; Photographic Medical and Optical Goods; Watches and Clocks							
3861 - Mfg photograph equip	1	15,000	50	50	0	0	0
▼42 - Motor Freight Transportation and Warehousing	1	500	100	0	0	0	0
4213 - Trucking non-local	1	500	100	0	0	0	0
▼48 - Communications	6	60,000	200	0	0	0	0
4813 - Telephone communictns	4	5,000	100	0	0	0	0
4812 - Radiotelephone commun	2	60,000	100	0	0	0	0
▼49 - Electric, Gas and Sanitary Services	3	7,500	200	0	0	0	0
4911 - Electric services	2	250	100	0	0	0	0
4931 - Electric w/other svcs	1	7,500	100	0	0	0	0
▼50 - Wholesale Trade - Durable Goods	1	750	100	0	0	0	0
5085 - Whol industrial suppl	1	750	100	0	0	0	0
▼51 - Wholesale Trade - Nondurable Goods	2	2,500	100	0	100	0	0
5113 - Whol service paper	1	2,500	100	0	0	0	0
5141 - Whol general grocery	1	500	0	0	100	0	0
▼57 - Home Furniture Furnishings and Equipment Stores	2	200,000	200	0	0	0	0
5712 - Ret furniture	1	200,000	100	0	0	0	0
5734 - Ret computer/software	1	35,000	100	0	0	0	0
▼60 - Depository Institutions	5	2,500	76	24	0	0	0
6021 - Natnl commercial bank	5	2,500	76	24	0	0	0
▼73 - Business Services	4	75,000	200	50	50	0	0
7389 - Misc business service	2	100	100	0	0	0	0
7361 - Employment agency	1	75,000	0	50	50	0	0
7372 - Prepackaged software	1	750	100	0	0	0	0
▼75 - Automotive Repair, Services and Parking	2	1,000	200	0	0	0	0
7538 - General auto repair	1	1,000	100	0	0	0	0
7536 - Auto glass shop	1	500	100	0	0	0	0
▼87 - Engineering Accounting Research Management and Related Services	1	95,000	0	100	0	0	0
8748 - Business consulting	1	95,000	0	100	0	0	0
▼89 - Services, Not Elsewhere Classified	1	250	100	0	0	0	0
8999 - Misc services	1	250	100	0	0	0	0
▼93 - Public Finance Taxation and Monetary Policy	3	400,000	100	0	0	0	0
9311 - Public finance	3	400,000	100	0	0	0	0
▼99 - Nonclassifiable Establishments	3	1,000	53	20	0	27	0
9999 - Nonclassified	3	1,000	53	20	0	27	0

TRADE LINES						
Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
07/21	Pays Promptly	-	400,000	0	0	1
07/21	Pays Promptly	-	7,500	0	0	1
07/21	Pays Promptly	-	7,500	0	0	1
07/21	Pays Slow 5+	N30	95,000	65,000	0	1
06/21	Pays Promptly	-	300,000	0	0	1
06/21	Pays Promptly	-	200,000	15,000	0	1
06/21	Pays Promptly	-	60,000	15,000	0	1
06/21	Pays Promptly	-	35,000	20,000	0	1
06/21	Pays Promptly	-	5,000	5,000	0	1
06/21	Pays Promptly	-	2,500	2,500	0	1

06/21	Pays Promptly	N30	2,500	0	0	Between 2 and 3 Months
06/21	Pays Promptly	-	1,000	0	0	Between 6 and 12 Months
06/21	Pays Promptly	-	1,000	0	0	Between 4 and 5 Months
06/21	Pays Promptly	-	1,000	750	0	1
06/21	Pays Promptly	N30	750	250	0	1
06/21	Pays Promptly	-	750	0	0	Between 6 and 12 Months
06/21	Pays Promptly	-	750	750	0	1
06/21	Pays Promptly	N30	500	0	0	Between 2 and 3 Months
06/21	Pays Promptly	-	250	100	0	-
06/21	Pays Promptly	-	100	0	0	Between 6 and 12 Months
06/21	Pays Promptly	-	100	100	0	-
06/21	Pays Promptly	-	100	100	0	1
06/21	Pays Promptly	-	100	0	0	Between 4 and 5 Months
06/21	Pays Prompt to Slow 15+	-	750	0	0	1
06/21	Pays Prompt to Slow 30+	-	15,000	0	0	1
06/21	Pays Prompt to Slow 30+	N30	1,000	0	0	Between 2 and 3 Months
06/21	Pays Prompt to Slow 30+	N30	250	0	0	Between 2 and 3 Months
06/21	Pays Prompt to Slow 90+	-	1,000	1,000	0	1
06/21	Pays Slow 30+	N30	500	0	0	Between 6 and 12 Months
06/21	Pays Slow 45+	-	500	0	0	Between 6 and 12 Months
06/21	Pays Slow 30-60+	-	75,000	75,000	75,000	-
06/21	Bad debt	-	500	500	0	-
06/21	-	N30	50	0	0	Between 4 and 5 Months
06/21	-	Cash account	50	0	0	1
05/21	Pays Prompt to Slow 30+	-	0	0	0	Between 4 and 5 Months
04/21	-	Cash account	100	0	0	1
04/21	-	Cash account	50	0	0	1
04/21	-	Cash account	50	0	0	1
03/21	-	Cash account	50	0	0	1
01/21	-	Cash account	50	0	0	Between 6 and 12 Months
10/20	Pays Promptly	-	7,500	0	0	Between 6 and 12 Months
10/20	-	-	50	0	0	1
09/20	Pays Promptly	-	500	0	0	Between 6 and 12 Months
09/20	Pays Promptly	N30	500	0	0	Between 6 and 12 Months
09/20	Pays Slow 30+	-	5,000	5,000	5,000	-
09/20	-	Cash account	500	0	0	1
09/20	-	Cash account	500	0	0	Between 6 and 12 Months
08/20	Pays Promptly	-	250	0	0	Between 6 and 12 Months
07/20	-	Cash account	50	0	0	1
02/20	-	Cash account	50	0	0	1
12/19	-	Cash account	100	0	0	Between 4 and 5 Months
11/19	-	Cash account	500	0	0	Between 6 and 12 Months
07/19	-	-	500	0	0	Between 6 and 12 Months

OTHER PAYMENT CATEGORIES

Other Payment Categories	Experience	Total Amount
Cash experiences	12	US\$ 2,050
Payment record unknown	3	US\$ 600
Unfavorable comments	1	US\$ 500
Placed for collections	0	US\$ 0
Total in D&B's file	53	US\$ 1,232,300

Corporate Linkage

Increase your understanding of the links and risks between your customers and suppliers with D&B's Interactive Global Family Tree

DOMESTIC ULTIMATE

Company	City , State	D-U-N-S® NUMBER
INTERSTATE GAS SUPPLY, INC.	DUBLIN , Ohio	62-605-8655

SUBSIDIARIES (DOMESTIC)

Company	City , State	D-U-N-S® NUMBER
SCANA ENERGY MARKETING, LLC	DUBLIN , Ohio	60-564-7775

BRANCHES (DOMESTIC)

Company	City , State	D-U-N-S® NUMBER
INTERSTATE GAS SUPPLY, INC.	CINCINNATI , Ohio	00-454-5377
INTERSTATE GAS SUPPLY, INC.	AIKEN , South Carolina	15-302-8431
INTERSTATE GAS SUPPLY, INC.	ATLANTA , Georgia	07-875-7816

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Legal Events

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Bankruptcies	Judgements	Liens	Suits	UCCs
No	0 Latest Filing: -	1 Latest Filing: 10/02/2019	0 Latest Filing: -	47 Latest Filing: 04/19/2021

EVENTS

Lien - Tax Lien
Filing Date10/02/2019

Filing Number	2019-10117
Status	Open
Date Status Attained	10/02/2019
Received Date	11/30/2019
Amount	US\$ 1,081
Debtors	INTERSTATE GAS SUPPLY INC
Creditors	PENNSYLVANIA BUREAU OF COMPLIANCE
Court	CUMBERLAND COUNTY PROTHONOTARY, CARLISLE, PA
UCC Filing - Original	
Filing Date	04/09/2021
Filing Number	OH00251523758
Received Date	04/13/2021
Collateral	Accounts receivable
Secured Party	Niagara Mohawk Power Corporation d/b/a National Grid, Syracuse, NY
Debtors	Interstate Gas Supply, Inc.
Debtors	and OTHERS
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Continuation	
Filing Date	05/27/2020
Filing Number	SR499498
Received Date	06/01/2020
Original Filing Date	08/21/2015
Original Filing Number	OH00188493705
Secured Party	MASSACHUSETTS ELECTRIC COMPANY D/B/A NATIONAL GRID, WALTHAM, MA
Secured Party	NANTUCKET ELECTRIC COMPANY D/B/A/ NATIONAL GRID, WALTHAM, MA
Debtors	IGS ENERGY
Debtors	and OTHERS
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Continuation	
Filing Date	12/03/2019
Filing Number	SR415735
Received Date	12/09/2019
Original Filing Date	12/11/2014
Original Filing Number	OH00181637390
Secured Party	CENTRAL HUDSON GAS & ELECTRIC CORPORATION, POUGHKEEPSIE, NY
Debtors	INTERSTATE GAS SUPPLY, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Continuation	
Filing Date	11/05/2019
Filing Number	1911058486529
Received Date	11/22/2019
Original Filing Date	11/07/2014
Original Filing Number	1411078442254
Secured Party	CENTRAL HUDSON GAS & ELECTRIC CORPORATION, POUGHKEEPSIE, NY
Debtors	INTERSTATE GAS SUPPLY, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
UCC Filing - Original	
Filing Date	04/11/2019
Filing Number	OH00229697616
Received Date	04/23/2019
Collateral	Account(s) and proceeds
Secured Party	Ameren Services Company, as designated agent, Saint Louis, MO
Debtors	Interstate Gas Supply, Inc.

Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Original	
Filing Date	05/17/2018
Filing Number	OH00221444299
Received Date	05/22/2018
Collateral	All Assets and proceeds
Secured Party	Wells Fargo Bank, National Association, as Administrative Agent, Charlotte, NC
Debtors	INTERSTATE GAS SUPPLY, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Original	
Filing Date	09/16/2016
Filing Number	OH00204200868
Received Date	09/20/2016
Collateral	Assets and proceeds
Secured Party	KERN RIVER GAS TRANSMISSION COMPANY, OMAHA, NE
Debtors	INTERSTATE GAS SUPPLY, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Original	
Filing Date	11/03/2015
Filing Number	OH00190541661
Received Date	11/10/2015
Collateral	Accounts receivable including proceeds and products - Account(s) including proceeds and products
Secured Party	NIAGARA MOHAWK POWER CORPORATION D/B/A NATIONAL GRID, SYRACUSE, NY
Debtors	IGS ENERGY
Debtors	and OTHERS
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Original	
Filing Date	10/13/2015
Filing Number	OH00189926947
Received Date	10/20/2015
Collateral	Accounts receivable including proceeds and products - Account(s) including proceeds and products
Secured Party	NIAGARA MOHAWK POWER CORPORATION D/B/A NATIONAL GRID, SYRACUSE, NY
Debtors	IGS ENERGY
Debtors	and OTHERS
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Original	
Filing Date	08/21/2015
Filing Number	OH00188493705
Received Date	09/01/2015
Collateral	Accounts receivable including proceeds and products - Account(s) including proceeds and products - General intangibles(s) including proceeds and products
Secured Party	MASSACHUSETTS ELECTRIC COMPANY D/B/A NATIONAL GRID, WALTHAM, MA
Secured Party	NANTUCKET ELECTRIC COMPANY D/B/A/ NATIONAL GRID, WALTHAM, MA
Debtors	IGS ENERGY
Debtors	and OTHERS
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Continuation	
Filing Date	03/13/2015
Filing Number	1503135256266
Received Date	04/07/2015
Original Filing Date	06/30/2005
Original Filing Number	0506300748289
Secured Party	FIFTH THIRD BANK, AS AGENT

Debtors	INTERSTATE GAS SUPPLY OF NEW YORK, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
UCC Filing - Original	
Filing Date	12/11/2014
Filing Number	OH00181637390
Received Date	12/23/2014
Collateral	Account(s) and proceeds
Secured Party	CENTRAL HUDSON GAS & ELECTRIC CORPORATION, POUGHKEEPSIE, NY
Debtors	INTERSTATE GAS SUPPLY, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
UCC Filing - Original	
Filing Date	11/07/2014
Filing Number	1411078442254
Received Date	11/18/2014
Collateral	Account(s) and proceeds
Secured Party	CENTRAL HUDSON GAS & ELECTRIC CORPORATION, POUGHKEEPSIE, NY
Debtors	INTERSTATE GAS SUPPLY, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
UCC Filing - Amendment	
Filing Date	10/26/2010
Filing Number	1010260582670
Received Date	11/02/2010
Collateral	Negotiable instruments including proceeds and products - Inventory including proceeds and products - Account(s) including proceeds and products - Equipment including proceeds and products - and OTHERS
Original Filing Date	06/30/2005
Original Filing Number	0506300748289
Secured Party	FIFTH THIRD BANK, AS AGENT
Debtors	INTERSTATE GAS SUPPLY OF NEW YORK, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
UCC Filing - Continuation	
Filing Date	04/21/2010
Filing Number	1004215362931
Received Date	05/19/2010
Original Filing Date	06/30/2005
Original Filing Number	0506300748289
Secured Party	FIFTH THIRD BANK, AS AGENT
Debtors	INTERSTATE GAS SUPPLY OF NEW YORK, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
UCC Filing - Amendment	
Filing Date	10/11/2006
Filing Number	0610110816451
Received Date	11/07/2006
Original Filing Date	06/30/2005
Original Filing Number	0506300748289
Secured Party	FIFTH THIRD BANK, AS AGENT, CINCINNATI, OH
Debtors	INTERSTATE GAS SUPPLY OF NEW YORK, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
UCC Filing - Amendment	
Filing Date	09/15/2006
Filing Number	0609150749807
Received Date	10/19/2006
Original Filing Date	06/30/2005
Original Filing Number	0506300748289

Secured Party	FIFTH THIRD BANK, AS AGENT, CINCINNATI, OH
Debtors	INTERSTATE GAS SUPPLY OF NEW YORK, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed. This information may not be reproduced in whole or in part by any means of reproduction.

There are additional UCC's in D&B's file on this company available by contacting 1-800-234-3867.

There may be additional suits, liens, or judgments in D&B's file on this company available in the U.S. Public Records Database, also covered under your PPP for D&Bi contract. If you would like more information on this database, please contact the Customer Resource Center at 1-800-234-3867.

A lien holder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lien holder against a debtor may be indicative of such an occurrence.

Special Events

There are no Special Events recorded for this business.

Financials - D&B

D&B currently has no financial information on file for this company.

D&B currently has no financial information on file for this company.

Financial Ratios

KEY BUSINESS RATIOS

Statement date	Ratio for the business		Industry Median	Industry Quartile
06/30/2005				
Profitability				
Return On Assets	17.5	6.5	1	
Return on Net Worth	30.1	16.0	1	
Return on Sales	4.6	16.9	3	
Short Term Solvency				
Current Liabilities to Inventory	118.9	999.9	4	
Current Liabilities Over Net Worth	71.6	32.6	1	
Current Ratio	2.2	1.1	1	
Quick Ratio (excl. Short Term Investments)	1.2	0.8	1	
Efficiency				
Accounts Payable to Sales	8.1	16.3	-	
Assets Over Sale	26.2	304.3	4	
Collection Period	23.9	56.2	4	
Sales to Inventory	10.9	29.8	4	
Sales Over Net Working Capital	7.4	13.8	3	
Utilization				
Total Liabilities Over Net Worth	72.1	132.8	1	

D&B currently has no financial information on file for this company.

D&B currently has no financial information on file for this company

D&B currently has no financial information on file for this company

Company Profile

COMPANY OVERVIEW

D-U-N-S 62-605-8655	Mailing Address PO Box 9060 DUBLIN, OH, 43017, UNITED STATES	Annual Sales US\$ 1,400,000,000
Legal Form Corporation (US)	Telephone +1 614-659-5000	Employees 889
History Record Clear	Website www.igsenergy.com	Age (Year Started) 31 Years (1989)
Date Incorporated 08/09/1989	Present Control Succeeded 1989	Named Principal Scott White, PRES-CEO
Business Commenced On		Line of Business

1989	SIC 13110102	Crude petroleum/natural gas production
State of Incorporation OHIO	NAICS 211120	
Ownership Not publicly traded		
BUSINESS REGISTRATION		
Corporate and business registrations reported by the secretary of state or other official source as of: 2021-07-23 This data is for informational purposes only, certification can only be obtained through the Office of the Secretary of State.		
Registered Name	INTERSTATE GAS SUPPLY, INC.	
Corporation Type	Corporation (US)	
State of Incorporation	OHIO	
Date Incorporated	08/09/1989	
Registration ID	754636	
Registration Status	ACTIVE	
Filing Date	08/09/1989	
Where Filed	SECRETARY OF STATE/CORPORATIONS DIVISION	
Registered Agent		
Name	C T CORPORATION SYSTEM	
Address	4400 EASTON COMMONS WAY, SUITE 125, COLUMBUS, OH, 432190000	
Registered Principal		
Name	SCOTT L WHITE	
Title	-	
Address	-	
PRINCIPALS		
Officers		
SCOTT WHITE, PRES-CEO DOUG AUSTIN, EXEC V PRES JIM BAICH, COO TAMI WILSON, CFRO		
Directors		
THE OFFICER(S)		
COMPANY EVENTS		
The following information was reported on: 06/05/2020		
The Ohio Secretary of State's business registrations file showed that Interstate Gas Supply, Inc., was registered as a Corporation on August 9, 1989, under the file registration number 754636.		
Business started 1989 by Scott L White. 100% of capital stock is owned by officers.		
RECENT EVENTS:.		
On March 12, 2020, sources stated that Interstate Gas Supply, Inc. d/b/a IGS Energy, Dublin, OH, has acquired Scana Energy Marketing, LLC, Columbia, SC, on December 13, 2019. With the acquisition, Scana Energy Marketing, Inc was converted to a Limited Liability Company under the legal name of Scana Energy Marketing, LLC and will operate as a wholly owned subsidiary of Interstate Gas Supply, Inc.. The employees and the management were retained. Terms of the deal were not disclosed.		
On January 25, 2016, sources stated that Interstate Gas Supply, Inc., Dublin, OH, doing business as IGS Energy, has completed the acquisition of DPL Energy Resources, Inc., Dayton, OH, on January 1, 2016. With the acquisition, DPL Energy Resources, Inc. will now operate as a subsidiary of Interstate Gas Supply, Inc. Employees and management were retained. Terms of transaction were not disclosed.		
SCOTT WHITE. Antecedents not available.		
DOUG AUSTIN. Antecedents not available.		
JIM BAICH. Antecedents not available.		
TAMI WILSON. Antecedents not available.		
Business address has changed from 5020 Bradenton Ave, Dublin, OH, 43017 to 6100 Emerald Pkwy, Dublin, OH, 43017.		
BUSINESS ACTIVITIES AND EMPLOYEES		
The following information was reported on: 06/05/2020		
Business Information		
Trade Names	INTERSTATE GAS SUPPLY; IGS ENERGY	
Description	Produces natural gas (100%). Terms are Net 30 days. Sells to commercial concerns. Territory : United States.	
Employees	889 which includes officer(s). UNDETERMINED employed here.	
Financing Status	Secured	
Seasonality	Nonseasonal.	
Tenure	Owns	
Facilities	Owns 100,000 sq. ft. in a single story building.	
Location	Suburban business section on side street.	
Related Concerns		
SIC/NAICS Information		
Industry Code	Description	Percentage of Business
1311	Crude petroleum/natural gas production	-
13110102	Natural gas production	-

NAICS Codes	NAICS Description
211120	Crude Petroleum Extraction
GOVERNMENT ACTIVITY	
Activity Summary	
Borrower(Dir/Guar)	No
Administrative Debt	No
Contractor	No
Grantee	No
Party excluded from federal program(s)	No
Possible candidate for socio-economic program consideration	
Small Business	Yes (2021)

Associations

ALL CREDIT FILES WITH SAME D-U-N-S® NUMBER AS THIS D&B LIVE REPORT			
Company Name	Type	Status	Date Created
INTERSTATE GAS SUPPLY, INC.	Snapshot D-U-N-S Number 62-605-8655	Saved	04/17/2013
INTERSTATE GAS SUPPLY, INC.	Snapshot D-U-N-S Number 62-605-8655	Saved	09/13/2018
INTERSTATE GAS SUPPLY, INC.	Snapshot D-U-N-S Number 62-605-8655	Saved	10/10/2018
INTERSTATE GAS SUPPLY, INC.	Snapshot D-U-N-S Number 62-605-8655	Saved	10/16/2019

Your Information

Record additional information about this company to supplement the D&B information.

Note: Information entered in this section will not be added to D&B’s central repository and will be kept private under your user ID. Only you will be able to view the information.

Account Number	Endorsement/Billing Reference * jmorris@igsenergy.com	Sales Representatives
Credit Limit 0	Total Outstanding 0	

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

9/2/2021 10:04:12 AM

in

Case No(s). 11-5326-EL-CRS

Summary: In the Matter of the Application of Interstate Gas Supply Inc