

DIS Case Number: 09-0329-EL-AGG

Section A: Application Information

A-1. Provider type:			
⊠ Power Broker □	Aggregator	Retail Generation Provider	☐ Power Marketer
A-2. Applicant's legal I			
Legal Name: Premier	Power Solutions, LLC	Country: United States	
Phone: 7244585600	Extension (if applicable):	Street: 107 Breckenridg	ge St.
Website (if any): premierpowersolutio	ns.com	City: Grove City	Province/State: PA

Postal Code: 16127-1025

A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Туре	Address	Active?	Proof
Premier Power Solutions, LLC	Official Name	107 Breckenridge St. Grove City, PA 16127-1025	Yes	Link

A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Туре	Address	Active?	Proof
Premier Power Solutions, LLC	l Otticial Name	107 Breckenridge St. Grove City, PA 16127-1025	Yes	Link

A-5. Contact person for regulatory matters



John Ritch 22405 State Highway 249 Suite 200 Houston, TX 77070 US regulatory@trustpps.com 7134015738

A-6. Contact person for PUCO Staff use in investigating consumer complaints

Adam McCracken 107 Breckenridge St. Grove City, PA 16127 US adam@trustpps.com 7244585600

A-7. Applicant's address and toll-free number for customer service and complaints

Phone: 7244585600 Extension (if Country: United States

applicable):

Fax: 7244585703 **Extension (if applicable): Street:** 107 Breckenridge St.

Email: adam@trustpps.com City: Grove City Province/State: PA

Postal Code: 16127-1025

A-8. Applicant's federal employer identification number

13-4295789

A-9. Applicant's form of ownership

Form of ownership: Limited Liability Company (LLC)

A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection

AEP Ohio



DP&L

Duke Energy Ohio

FirstEnergy - Cleveland Electric Illuminating

FirstEnergy - Ohio Edison

FirstEnergy - Toledo Edison

Class of customer selection

Commercial Industrial Mercantile

A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 07-01-2021

A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
John Ritch	regulatory@trustpps.com	Assistant Vice President, Regulatory	22405 State Highway 249 Suite 200 Houston, TX 77070 US

A-13. Company history

Premier Power Solutions, LLC has provided energy management, brokerage, and consulting services to over 3,000 government, commercial, industrial, non-profit, and educational clients for over 10 years.

A-14. Secretary of State

Secretary of State Link: https://businesssearch.ohiosos.gov?=businessDetails/1850738

Section B: Applicant Managerial Capability and Experience

B-1. Jurisdiction of operations



List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

File Attached

B-2. Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

Application Experience and Plan Description: Premier Power Solutions, LLC intends to contract with commercial, industrial, and governmental entities to provide electricity consulting and brokerage services. Premier Power Solutions will primarily use direct mail and phone calls to individual businesses as the means for contacting customers.

After the initial contact is made, a Premier Power Solutions representative will usually go to the place of business of the prospect and meet with them to discuss the service offerings of Premier. We have a simple consulting agreement that we ask the customer to sign at the time that we meet with them. Premier provides brokerage services for energy, but does not provide billing statements to our customers.

Premier receives a brokerage fee from the supplier for our services that is built into the price which the customer pays to the supplier for their energy. The fee that is charged will vary, but will be disclosed to the end customer. If the customer does not elect to enter an energy contract that we recommend with a competitive energy supplier, Premier will receive no fees for the work performed for the customer.

B-3. Disclosure of liabilities and investigations

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

Liability and Investigations Disclosures: Premier Power Solutions has no pending or past rulings, judgements, contingent liabilities, and revocations of authority, regulatory investigations, or any other matter that could adversely impact our financial or operational status or ability to provide the services it is seeking to be certified to provide



B-4. Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted orheld liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No

B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

No

Section C: Applicant Financial Capability and Experience

C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Does not apply

C-2. Financial statements

Provide copies of the applicant's <u>two most recent years</u> of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial



statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted.**

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

Links to Financial Statement(s): Premier Power Solutions, LLC's does not prepare stand—alone audited financial statements but is included in the audited financial statement of its ultimate parent company.

NextEra Energy, Inc., Premier's ultimate parent company, 2020 Annual Report: http://www.investor.nexteraenergy.com/reports-and-filings/annual-reports

C-3. Forecasted financial statements

Provide two years of forecasted income statements based <u>solely</u> on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

Preferred to file confidentially



C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply

C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. **Bank/credit account numbers and highly sensitive identification information must be redacted.** If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

File(s) attached

C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?



No

C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

File(s) attached

Section D: Applicant Technical Capacity

D-1. Operations

<u>Power brokers/aggregators:</u> Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

Operations Description: Premier Power Solutions, LLC has provided energy management, brokerage, and consulting services to over 3,000 government, commercial, industrial, non-profit, and educational clients for over 10 years. Premier provides these same services to customers in Ohio under arrangements where a brokerage fee is included in the price that the customer pays, and Premier will receive its compensation directly from the supplier for service rendered. No other services are being offered or will be offered to Ohio customers.

D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-



mail addresses, and background of key personnel involved in the operations of the applicant's business.

File(s) attached



Application Attachments

B-1: JURISDICTIONS OF OPERATION

Premier Power Solutions, LLC and affiliates operate in the following jurisdictions:

Alabama Wholesale

California Retail Electric & Wholesale

Colorado Wholesale

Connecticut Retail Electric & Wholesale Delaware Retail Electric & Wholesale

District of Columbia Retail Electric
Florida Wholesale
Georgia Wholesale

Illinois Retail Electric & Retail Natural Gas & Wholesale

IowaWholesaleKansasWholesaleLouisianaWholesale

Maine Retail Electric & Wholesale

Maryland Retail Electric & Retail Natural Gas & Wholesale Massachusetts Retail Electric & Retail Natural Gas & Wholesale

Michigan Wholesale Minnesota Wholesale Mississippi Wholesale

New Hampshire Retail Electric & Retail Natural Gas & Wholesale New Jersey Retail Electric & Retail Natural Gas & Wholesale

New York Retail Electric & Wholesale

North Carolina Wholesale North Dakota Wholesale

Ohio Retail Electric & Retail Natural Gas & Wholesale

Oklahoma Wholesale Oregon Wholesale

Pennsylvania Retail Electric & Retail Natural Gas & Wholesale

Rhode Island Retail Electric & Wholesale

South Dakota Wholesale
Texas Retail Electric
Vermont Wholesale

C-5: CREDIT REPORT

Premier Power Solutions provides its Dun and Bradstreet credit report.



Printed By:Cedric Bradford

Date Printed:06/01/2021

LIVE REPORT

PREMIER POWER SOLUTIONS LLC

ACTIVE SINGLE LOCATION

D-U-N-S Number: 01-956-1718

Phone: +1 724-458-5600

107 Breckenridge St Ste 4, Grove City, PA, 16127, United States Of America Address:

Web: www.premierpowersolutions.com Endorsement: cedric.bradford@gexaenergy.com

Summary

KDE Name		Current Status	Details
D&B Viability Rating		3 3 C I	View More Details
Bankruptcy Found		N	
PAYDEX®	•		
D&B Rating		-	Unavailable.
Delinquency Score Raw	^	499	Moderate Risk of severe payment delinquency.
Delinquency Score Class	•	3	Moderate Risk of severe payment delinquency
Delinquency Score	•	50	Moderate Risk of severe payment delinquency.
Failure Score Raw	^	1473	Moderate Risk of severe financial stress.
Failure Score Class	^	3	Moderate Risk of severe financial stress
Failure Score	^	48	Moderate Risk of severe financial stress.
Credit Limit - D&B Conservative		2,500.00	Based on profiles of other similar companies.
Total Payment Experiences		5	Total number of trade payment experiences collected by D&B.
SIC Code - 4 Digit		7389	Business services, nec

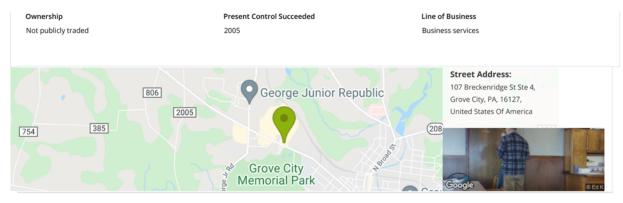
D&B PAYDEX - 3 MONTHS ®

COMPANY PROFILE ②			
D-U-N-S	Mailing Address	Employees	
01-956-1718	UNITED STATES	15	
Legal Form	Telephone	Age (Year Started)	
Corporation (US)	+1 724-458-5600	16 Years (2005)	
History Record	Website	Named Principal	

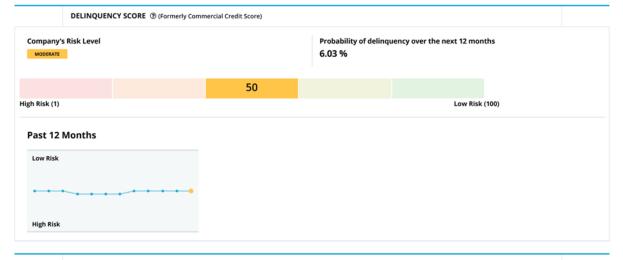
Lee Mccracken, MBR

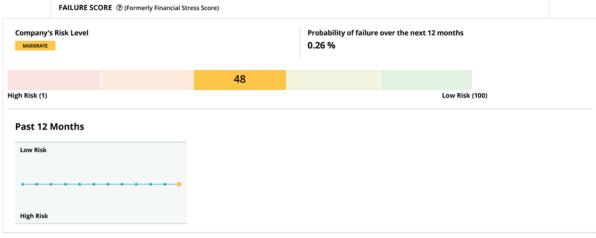
www.premierpowersolutions.com

Clear



EGAL EVENTS		
Events	Occurrences	Last Filed
Bankruptcies	0	
Judgements	0	
Liens	0	
Suits	0	
UCC	0	







No Data Available

FRAUD RISK SCORE INFORMATION



No Fraud Risk Score is Available

The scores and ratings included in this report are designed as a tool to assist the user in making their own credit related decisions, and should be used as part of a balanced and complete assessment relying on the knowledge and expertise of the reader, and where appropriate on other information sources. The score and rating models are developed using statistical analysis in order to generate a prediction of future events. Dun & Bradstreet monitors the performance of thousands of businesses in order to identify characteristics common to specific business events. These characteristics are weighted by significance to form rules within its models that identify other businesses with similar characteristics in order to provide a score or rating.

Dun & Bradstreet's scores and ratings are not a statement of what will happen, but an indication of what is more likely to happen based on previous experience. Though Dun & Bradstreet uses extensive procedures to maintain the quality of its information, Dun & Bradstreet cannot guarantee that it is accurate, complete or timely, and this may affect the included scores and ratings. Your use of this report is subject to applicable law, and to the terms of your agreement with Dun & Bradstreet.

Risk Assessment

D&B RISK ASSESSMENT **OVERALL BUSINESS RISK** MAXIMUM CREDIT RECOMMENDATION US\$ 26,500 HIGH MODERATE LOW-MODERATE MODERATE-HIGH LOW The recommended limit is based on a moderately low Dun & Bradstreet thinks... probability of severe delinquency. . Overall assessment of this organization over the next 12 months: STABLE CONDITION • Based on the predicted risk of business discontinuation: LIKELIHOOD-OF-CONTINUED-OPERATIONS Based on the predicted risk of severely delinquent payments: MODERATE POTENTIAL FOR SEVERELY DELINOUENT PAYMENTS

D&B VIABILITY RATING SUMMARY

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months. The D&B Viability Rating is made up of 4 components:

Viability Score

Compared to All US Businesses within the D&B Database:

- · Level of Risk:Low Risk
- Businesses ranked 3 have a probability of becoming no longer viable: 3 %
- Percentage of businesses ranked 3: 15 %
- Across all US businesses, the average probability of becoming no longer viable:14 %

Portfolio Comparison

Compared to All US Businesses within the same MODEL SEGMENT:

- Model Segment : Established Trade Payments
- Level of Risk:Low Risk
- Businesses ranked 3 within this model segment have a probability of becoming no longer viable: 3 %
- Percentage of businesses ranked 3 with this model segment: 11 %
- Within this model segment, the average probability of becoming no longer viable:5 %

Data Depth Indicator Data Depth Indicator:

- Rich Firmographics
- Extensive Commercial Trading Activity
- × No Financial Attributes

Greater data depth can increase the precision of the D&B Viability Rating assessment.

To help improve the current data depth of this company, you can ask D&B to make a personalized request to this company on your behalf to obtain its latest financial information. To make the request, click the link below. Note, the company must be saved to a folder before the request can be made.

Request Financial Statements

Reference the FINANCIALS tab for this company to monitor the status of your request.

Company Profile:

Company Profile Details:

- · Financial Data: False
- Trade Payments: Available: 3+Trade
- Company Size: Medium: Employees: 10-49 or Sales:

\$100K-\$499K

· Years in Business: Established: 5+

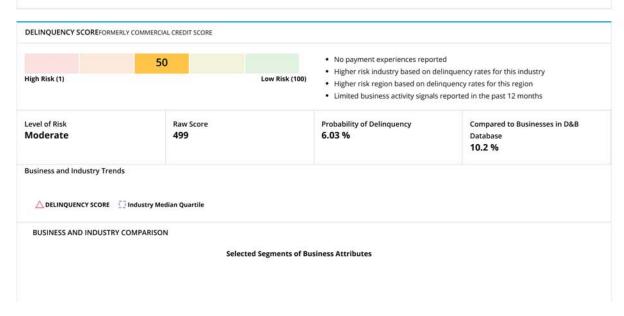


Financial Data False Trade Company
Payments Size
Available: Medium

Years in Business Established

3+Trade

FAILURE SCORE FORMERLY FINANCIAL STRESS SCORE · Low proportion of satisfactory payment experiences to total payment 48 experiences High Risk (1) Low Risk (100) Level of Risk Probability of Failure Average Probability of Failure for Raw Score Moderate 1473 0.26 % **Businesses in D&B Database** 0.48 **Business and Industry Trends** △ FAILURE SCORE Industry Median Quartile **BUSINESS AND INDUSTRY COMPARISON Selected Segments of Business Attributes** National % This Business 48 Region:(MIDDLE 44 ATLANTIC) Industry:BUSINESS, LEGAL AND ENGINEERING 52 Employee range:(10-19) 66 Years in Business:(11-25)



Norms	National %
This Business	50
Region:(MIDDLE ATLANTIC)	51
Industry:BUSINESS, LEGAL AND ENGINEERING SERVICES	43
Employee range:(10-19)	78
Years in Business:(11-25)	66

D&B RATING				
Current Rating as of 10/03/2017	History since 12/16/2015	History since 12/16/2015		
Special Rating	Date Applied	D&B Rating		
: Undetermined	04/24/2017	1R2		
	12/16/2015	2		

Trade Payments



D&B PAYDEX

3 MONTHS - D&B PAYDEX

No Data Available

No Data Available

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
03/21	0	Cash account	100	0	0	Between 4 and 5 Months
03/21	e.	Cash account	100	0	0	1
03/21	34	Cash account	50	0	0	.1
03/21	ii i	Cash account	0	0	0	Between 6 and 12 Months
11/20	ie.	Cash account	250	0	0	1

OTHER PAYMENT CATEGORIES				
Other Payment Categories	Experience	Total Amount		
Cash experiences	5	US\$ 500		
Payment record unknown	0	US\$ 0		
Unfavorable comments	0	US\$ 0		

Other Payment Categories	Experience	Total Amount
Placed for collections	0	US\$ 0
Total in D&B's file	5	US\$ 500

Legal Events

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Bankruptcies	Judgements	Liens	Suits	UCCs
No	O Latest Filing: -	O Latest Filing: -	O Latest Filing: -	O Latest Filing: -

D&B has not received any Public Filings for this company

Special Events

SPECIAL EVENTS	
Date	Event Description
10/02/2017	A Rating change has occurred on this company.

Financials - D&B

D&B currently has no financial information on file for this company.

D&B currently has no financial information on file for this company.

D&B currently has no financial information on file for this company

D&B currently has no financial information on file for this company.

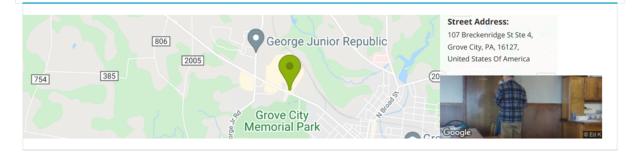
D&B currently has no financial information on file for this company

D&B currently has no financial information on file for this company

Company Profile

D-U-N-S	Mailing Address	Employees	
01-956-1718	UNITED STATES	15	

Legal Form Telephone Age (Year Started) Corporation (US) +1 724-458-5600 16 Years (2005) History Record Website Named Principal Clear www.premierpowersolutions.com Lee Mccracken, MBR Ownership Present Control Succeeded Line of Business Not publicly traded 2005 Business services



BUSINESS REGISTRATION

Corporate and business registrations reported by the secretary of state or other official source as of: -

This data is for informational purposes only, certification can only be obtained through the Office of the Secretary of State.

Registered Name PREMIER POWER SOLUTIONS LLC

Corporation Type Corporation (US)

Business Commenced On 2005

PRINCIPALS

Officers

LEE MCCRACKEN, MBR
MICHELE MCCRACKEN, MBR

Directors

DIRECTOR(S): THE OFFICER(S)

COMPANY EVENTS

The following information was reported on: 05/01/2021

The Delaware Secretary of State's business registration's file showed that Premier Power Solutions LLC was registered as a Limited Liability Company on March 24, 2005, under the file registration number 3944695.

Business started 2005. 50% of capital stock is owned by Lee Mccracken. 50% of capital stock is owned by Michele Mccracken.

LEE MCCRACKEN. Antecedents are undetermined.

MICHELE MCCRACKEN. Antecedents are undetermined.

BUSINESS ACTIVITIES AND EMPLOYEES

The following information was reported on: 05/01/2021

Business Information

Description Provides business consulting services, specializing in energy conservation (50%). Operates business services,

specializing in energy brokers services (50%).

Terms are Net 30 days. Sells to commercial concerns. Territory : United States.

Employees 15 which includes officer(s).

Financing Status Unsecured

Tenure	Owns	
Facilities	Owns 4,000 sq. ft. on 1st floor of single story brick building.	
Location	Central business section on side street.	
Related Concerns		
IC/NAICS Information		
SIC Codes	SIC Description	Percentage of Business
7389	Business services	•
73891700	Brokers' services	
87489904	Energy conservation consultant	*
NAICS Codes	NAICS Description	
541990	All Other Professional, Scientific, and Technical	Services
541690	Other Scientific and Technical Consulting Servi	12

OVERNMENT ACTIVITY		
Activity Summary		
Borrower(Dir/Guar)	No	
Administrative Debt	No	
Contractor	No	
Grantee	No	
Party excluded from federal program(s)	No	
Possible candidate for socio-economic prog	m consideration	
Small Business	Yes (2021)	

Your Information

Record additional information about this company to supplement the D&B information.

Note: Information entered in this section will not be added to D&B's central repository and will be kept private under your user ID. Only you will be able to view the information.

In Folders: View

Account Number Endorsement/Billing Reference * Sales Representatives

cedric.bradford@gexaenergy.com

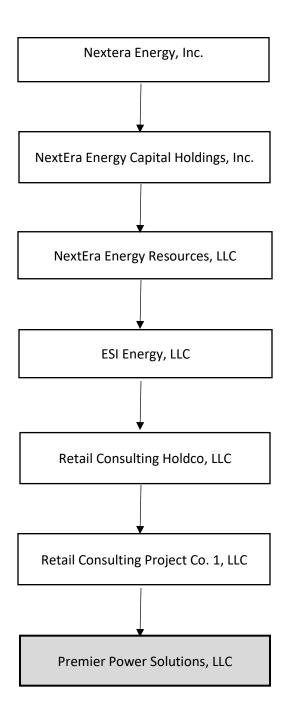
Credit Limit Total Outstanding

0

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Reflects organizational structure as of June 1, 2021



D-2: Operation Expertise and Key Technical Personnel

Premier Power Solutions, LLC has been offering brokerage and consulting services to customers since 2005. Premier has been offering it services to customers in Connecticut, Illinois, Massachusetts, Maryland, Michigan, New Jersey, New York, Ohio, Pennsylvania and Texas for over 10 years.

Lee McCracken – Vice President of Sales

<u>lmccracken@trustpps.com</u> 72.458.5600

Mr. McCracken has been a part of electricity deregulation since its beginning in many states. Prior to forming Premier Power Solutions, LLC, Mr. McCracken held Executive Management positions with Strategic Energy, LLC, one of the nation's leading retail electricity providers. As Vice President of Corporate Development, he was responsible for overseeing the development of the long-term strategic plan for this national retail electricity provider. This effort required an in-depth analysis of the retail electricity industry and its future. This experience provides him with the knowledge necessary to help customers navigate the complexities of the deregulated electricity marketplace.

As Chief Financial Officer, Mr. McCracken led the financial operations and financing efforts of the company. He developed credit support mechanisms that allowed the company to grow from \$130 million in annual revenues in 2000 to over \$1billion in revenue in 2004. He was an integral part of the retail contracts committee that was responsible for the development of many of the provisions that appear in deregulated retail electricity contracts today. He also was responsible for negotiating the contractual agreements with some of the nation's top wholesale electricity producers and marketers and he continues to maintain relationships with these entities today. These experiences provide him with the detailed knowledge of the contractual agreements necessary to negotiate the best contractual arrangements for Premier Power Solutions, LLC, customers.

Dave Kristian- Manager of Sales

dkristian@trustpps.com 724.318.9185

Mr. Kristian joined Premier Power Solutions, LLC, in 2005. Prior to joining Premier, he was employed at US Airways. His duties at Premier include working closely with business entities, churches, and local governments in Western PA to help them control

EXHIBIT D-2: Operations Expertise and Key Technical Personnel

Premier Power Solutions, LLC

CRES # 09-150E Power Broker Renewal Application

and reduce their energy costs, as well as overseeing the sales operation for Premier Power Solutions. Mr. Kristian, along with other Premier employees, has provided cost-saving energy contracts that have helped customers reduce their overall spend for electricity by millions of dollars per year. In his 18-year career at US Airways, Mr. Kristian worked in various departments and spent the last eight years in the reservation facility located in Greentree, PA. Dave owned Ragona Travel Center, Inc., from 1995 to 2003. Ragona Travel was one of the most respected names in travel in Beaver and Allegheny Counties. As owner of the agency, he successfully managed all aspects of the business. Under his leadership, the agency was recognized by the Beaver Valley Star and received its Reader's Choice Award for being the Best Travel Agency in Beaver County. Dave

was also voted Vice-President of Plaza Merchants Association in Aliquippa. Serving in that capacity from 1998 to 2003, he helped improve the Aliquippa business district in the New Sheffield area and helped to organize events to improve the community.

Ryan Foster – Director of Sales

rfoster@trustpps.com 330-316-0344

Mr. Foster has served as in his position leading Sales & Business Development for Premier Power Solutions, LLC, since September 2014. Prior to joining Premier Power Solutions, LLC, Mr. Foster had a 9-year career at FirstEnergy Solutions serving in multiple leadership roles of increasing responsibility. During his time at FirstEnergy Solutions, he led a team of seasoned energy professionals and managed a customer base of 56 billion kilowatt hours in annual load, which spanned across a footprint consisting of 27 services territories. His position at Premier Power Solutions, LLC includes overseeing the sales staff for the organization, and working closely with customers and other business partners to expand the business. Ryan's focus is around creating valued solutions that enable Premier Power Solutions, LLC's customers to successfully navigate through the complexities of the energy market. He works relentlessly to deliver concrete results that positively impact each customer's bottom line.

Deana Maxwell - Customer Service Manager

dmaxwell@trustpps.com 724.475.1195

Mrs. Maxwell joined Premier Power Solutions, LLC, in February 2007 and has served as the Customer Service Manager. Her primary duties include interacting with the sales team and support staff within Premier Power, as well as working with customers to handle any customer service issues that may arise relating to their energy contracts. Relationships with members of state and local government are also established through her market research and analysis. Deana works with numerous industry suppliers, utility managers

EXHIBIT D-2: Operations Expertise and Key Technical Personnel

Premier Power Solutions, LLC CRES # 09-150E Power Broker Renewal Application

and analysts to secure energy service contracts and discuss industry specifics. Prior to joining PPS, Mrs. Maxwell was employed as an Energy Analyst for Strategic Energy (SEL), in Pittsburgh, Pennsylvania (now Direct Energy). She was hired as an Administrative Assistant to SEL's electricity group and then Promoted to an Energy Analyst to assist with their growing efforts. Her responsibilities at SEL included spreadsheet development and design, utility tariff rate analysis, statistical analysis and coordination of marketing and conference presentations. Mrs. Maxwell was also responsible for coordinating the assembly, completion and general quality control of customer and marketing projects for SEL's Electricity Group. She also had significant experience in dealing with utilities and other reporting agencies to acquire needed information such as various FERC filings, tariffs and regulatory and legislative research.

Competitive Retail Electric Service Affidavit

County of Harris:

State of Texas:

John H. Ritch, Affiant, being duly sworn/affirmed, hereby states that:

- 1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
- 2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
- 3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
- 4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- 5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- 6. The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
- 11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staffuse in investigating consumer complaints.

	accurate to the best of his/her knowledge, information, and licant to be able to prove the same at any hearing hereof.
13. Affiant further sayeth naught. Signature of Affiant & Title	<u></u>
Sworn and subscribed before me this	$\frac{\text{day of } \int_{\text{Une}}, \frac{2021}{\text{Year}}$
Faula William Signature of official administering oath	Paula Williams Print Name and Title
PAULA WILLIAMS My Notary ID # 125898518 Expires November 2, 2022	My commission expires on

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in

Case No(s). 09-0329-EL-AGG

Summary: In the Matter of the Application of Premier Power Solutions LLC