

DIS Case Number: 19-1169-EL-AGG

### Section A: Application Information

### A-1. Provider type:

### A-2. Applicant's legal name and contact information.

**Legal Name:** HealthTrust Purchase Group, **Country:** United States

L.P.

Phone: 615-344- Extension (if Street: 1100 Dr. Martin L. King Jr. Blvd., Suite

3000 **applicable):** 1100

Website (if any): www.healthtrustpg.com City: Nashville Province/State: TN

Postal Code: 37203

### A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Туре	Address	Active?	Proof
HealthTrust Purchasing Group, L.P.	Official Name	1100 Dr. Martin L. King Jr. Blvd., Suite 1100 Nashville, TN 37203	Yes	File

### A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

lame Type	Address	Active?	Proof
-----------	---------	---------	-------

### A-5. Contact person for regulatory matters



Lee Creviston 1100 Dr. Martin L. King, Jr. Blvd., Suite 1100 Nashville, TN 37203 US lee.creviston@healthtrustpg.com 6153443956

### A-6. Contact person for PUCO Staff use in investigating consumer complaints

Lee Creviston 1100 Dr. Martin L. King, Jr. Blvd., Suite 1100 Nashville, TN 37203 US lee.creviston@healthtrustpg.com 6153443956

### A-7. Applicant's address and toll-free number for customer service and complaints

Phone: 888-222- Extension (if Country: United States

1172 applicable):

Fax: Extension (if applicable): Street: 1100 Dr. Martin L. King Jr. Blvd., Suite

1100

Email: lee.creviston@healthtrustpg.com City: Nashville Province/State: TN

Postal Code: 37203

### A-8. Applicant's federal employer identification number

621778159

### A-9. Applicant's form of ownership

Form of ownership: Other

Other form of Ownership: Limited Partnership

### A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.



### Service area selection

AEP Ohio DP&L Duke Energy Ohio FirstEnergy - Cleveland Electric Illuminating FirstEnergy - Ohio Edison FirstEnergy - Toledo Edison

### **Class of customer selection**

Commercial Industrial Mercantile

### A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 06-01-2019

### A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
Edward Jones		CEO, President	1100 Dr. Martin L. King Jr. Blvd., Suite 1100 Nashville, TN 37203 US
Michael Berryhill		COO/Vice President	1100 Dr. Martin L. King Jr. Blvd., Suite 1100 Nashville, TN 37203 US
Stephen Oberhousen	stephen.oberhousen@healt htrustpg.com		1100 Charlotte Avenue Nashville, TN 37203 US
Dave McMillan	dave.mcmillan@healthtrust pg.com	Director, Energy	1100 Dr. Martin L. King Jr. Blvd., Suite 1100 Nashville, TN 37203 US
Bill Miller	bill.miller@healthtrustpg.co m	Director, Energy	1100 Dr. Martin L. King Jr. Blvd., Suite 1100 Nashville, TN 37203 US
Lee Creviston	lee.creviston@healthtrustpg .com	AVP, Energy	1100 Dr. Martin L. King, Jr. Blvd., Suite 1100 Nashville, TN 37203 US



Alicia Rye	alicia.rye@healthtrustpg.co m		1100 Dr. Martin L. King Jr. Blvd., Suite 1100 Nashville, TN 37203 US
------------	----------------------------------	--	--

### A-13. Company history

HealthTrust Purchasing Group, L.P. (HealthTrust), headquartered in Nashville, Tennessee, was established in 1999. HealthTrust is a group purchasing organization (GPO), the members of which are hospitals and other healthcare providers. On behalf of its members, HealthTrust negotiates the purchase of goods and services with third-party suppliers, including negotiations for the purchase of electricity and natural gas services, so that its members can benefit from their combined purchasing power. HealthTrust also operates CoreTrust Purchasing Group for non-healthcare members.

### A-14. Secretary of State

Secretary of State Link:

### Section B: Applicant Managerial Capability and Experience

### **B-1.** Jurisdiction of operations

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

File Attached

### **B-2.** Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

File(s) attached

### B-3. Disclosure of liabilities and investigations



For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

Liability and Investigations Disclosures: There are no existing, pending or past rulings, judgements, findings, contingent liabilities, revocations of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction adverse to the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant.

### **B-4.** Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted orheld liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No

### B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

No

### Section C: Applicant Financial Capability and Experience

### C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the



parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Does not apply

### C-2. Financial statements

Provide copies of the applicant's <u>two most recent years</u> of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted.** 

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

Preferred to file this information confidentially

### C-3. Forecasted financial statements

Provide two years of forecasted income statements based <u>solely</u> on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.



If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

Preferred to file confidentially

### C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply

### C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. Bank/credit account numbers and highly sensitive identification information must be redacted. If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

File(s) attached

### C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant



No

### C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

### C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

File(s) attached

### Section D: Applicant Technical Capacity

### **D-1. Operations**

<u>Power brokers/aggregators:</u> Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

File(s) attached

### D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, email addresses, and background of key personnel involved in the operations of the applicant's business.

File(s) attached



### Application Attachments

# UNITED STATES OF AMERICA STATE OF OHIO OFFICE OF THE SECRETARY OF STATE

I, Frank LaRose, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show HEALTHTRUST PURCHASING GROUP, L.P., a Delaware Limited Partnership, Registration Number 1883162, filed on September 15, 2009, is currently in FULL FORCE AND EFFECT upon the records of this office.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 3rd day of March, A.D. 2021.

**Ohio Secretary of State** 

Validation Number: 202106202576

## HEALTHTRUST PURCHASING GROUP, L.P. RENEWAL APPLICATION FOR COMPETITIVE RETAIL ELECTRIC SERVICE PROVIDER AGGREGATOR/POWER BROKER EXHIBIT B-1 JURISDICTION OF OPERATIONS

A list of all jurisdictions in which applicant or any affiliated interest of the applicant is certified, licensed, registered, or otherwise authorized to provide retail natural gas or retail/wholesale electric service, for its members includes the following states:

- Connecticut
- Delaware
- District of Columbia
- Illinois
- lowa
- Maine
- Maryland
- Massachusetts
- Nebraska
- New Hampshire
- New Jersey
- Ohio
- Oregon
- Pennsylvania
- Texas
- Virginia

### HEALTHTRUST PURCHASING GROUP, L.P. RENEWAL APPLICATION FOR COMPETITIVE RETAIL ELECTRIC SERVICE PROVIDER AGGREGATOR/POWER BROKER EXHIBIT B-2 EXPERIENCE AND PLANS

Applicant was formed in 1999 to negotiate the purchase of goods and services, including the purchase of retail electric and natural gas services, with third party suppliers on behalf of its members. As a group purchasing organization, Applicant has considerable experience in providing aggregation service(s) for its members, including contracting with customers to combine electric load and negotiating contracts on behalf of its members for the purchase of retail electric and natural gas services. Applicant provides leveraged group purchases of electricity and natural gas for its members through a standardized National Purchasing Agreement and contracts with licensed or certificated competitive retail electric and natural gas service providers. Applicant's service reduces administrative burden and provides competitive electric and natural gas services at lower costs for Applicant's members. Today, Applicant procures natural gas for over 500 facilities located in 42 states, managing gas volumes of over 20 billion cubic feet annually. Applicant also manages electricity contracts for over 200 facilities in about 14 states with over 2.5 million MWh annually managed load.

On behalf of its members, Applicant negotiates the purchase of goods and services with third party suppliers, including negotiations for the purchase of electricity and related services, so that its members can benefit from their combined purchasing power. Applicant issues Request for Proposals (RFP) to third-party licensed or certificated competitive retail electric suppliers to serve the aggregate demand of Applicant's participating members. Applicant negotiates a Purchasing Agreement with the leading licensed supplier, including pricing and other business terms and conditions. In accordance with the Purchasing Agreement, each participating member enters into a separate Transaction Agreement with the supplier, whereby the member purchases electricity directly from the supplier, and remits payment directly to the supplier. Applicant does not take title to the electricity, make payments on behalf of its members, or receive any payments from its members. Applicant only receives an administrative fee from the supplier, to cover the costs of conducting the RFP and negotiating and administering the Purchasing Agreement. Applicant does not provide any services to residential customers, and will not serve residential customers in Ohio.

If there are any customer inquiries or complaints regarding Applicant's services, Applicant's inhouse management will serve to resolve any disputes. Applicant may obtain support from in-house and/or outside legal counsel, as needed.



### **Supplier Qualifier Report**



Copyright 2021 Dun & Bradstreet - Provided under contract for the exclusive use of subscriber 263159923

ATTN: Name1 Report Printed: MAR 06 2021

In Date

**BUSINESS INFORMATION** 

### **HEALTHTRUST PURCHASING GROUP, L.P.**

(SUBSIDIARY OF HCA HEALTHCARE, INC., NASHVILLE, TN)

H P G

1100 Dr. Martin L King Jr Blvd Ste 1100 Nashville, TN 37203

This is a **headquarters** (subsidiary) location.

Branch(es) or division(s) exist.

**Telephone:** 615 377-1294

Chief executive: ED JONES, PRES-CEO

Year started: 1999

**Employs:** 200 (Undetermined here)

**History:** CLEAR

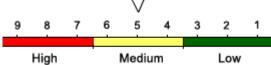
**D-U-N-S® Number:** 06-840-6763

**Parent D-U-N-S®:** 96-769-7686

D&B Rating: --D&B Supplier Risk: 5

SUPPLIER EVALUATION RISK (SER) RATING FOR

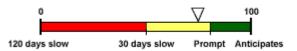
THIS FIRM: 5



**D&B PAYDEX**®

### D&B PAYDEX: **77**

When weighted by dollar amount, payments to suppliers average 5 days beyond terms.



Based on up to 24 months of trade.

**SUMMARY ANALYSIS** 

### D&B Rating:--

The blank rating symbol should not be interpreted as indicating that credit should be denied. It simply means that the information available to D&B does not permit us to classify the company within our rating key and that further enquiry should be made before reaching a decision. Some reasons for using a "-" symbol include: deficit net worth, bankruptcy proceedings, insufficient payment information, or incomplete history information. In this case, no Rating was assigned because the parent company is rated "--". It is D&B's policy not to rate a subsidiary higher than its parent. Therefore, this company is also rated "--". For more information, see the D&B Rating Key.

Below is an overview of the company's rating history since 01/23/02:

D&B Rating Date Applied

	05/21/19
1R3	10/25/12
	07/01/11
1R2	09/10/09
1R3	08/23/06
1R2	08/17/04
	02/12/03
1R4	04/30/02
	02/12/02
1R3	01/23/02

The Summary Analysis section reflects information in D&B's file as of February 28, 2021.

**RISK SCORE ANALYSIS** 

### **SER COMMENTARY:**

- Proportion of past due balances to total amount owing.
- Proportion of slow payment experiences to total number of payment experiences reported.
- Evidence of open suits.

PROBABILITY OF CEASED OPERATIONS/BECOMING INACTIVE

### **SUPPLIER EVALUATION RISK RATING: 5**

The probability of ceased operations/becoming inactive indicates what percent of U.S. businesses is expected to cease operations or become inactive over next 12 months.

**Probability of Supplier Ceased Operations/Becoming Inactive:**5.4% (540 PER 10,000)

Percentage of US business with same SER score  $_{18\%}$   $_{(1,800~{\rm PER}~10,000)}$  :

Average Probability of Supplier Ceased Operations/Becoming Inactive :

0.48% (48 PER 10,000)

- Average of Businesses in D&B's Supplier Database

CREDIT DELINQUENCY SCORE: 478

**SPECIAL EVENTS** 

### 12/02/2019

**MERGER/ACQUISITION:** According to published reports on October 3, 2019, Healthtrust Purchasing Group, LP, DUNS 068406763, (Nashville, TN) announced that it has completed the acquisition of Resource Optimization & Innovation, LLC, DUNS 134472476, (Saint Louis, MO).

**MERGER/ACQUISITION:** According to published reports on September 2, 2019, HealthTrust, DUNS 068406763, (Nashville, TN) announced that it has completed the purchase of Resource Optimization & Innovation, LLC, DUNS 134472476, (Saint Louis, MO).

**CUSTOMER SERVICE** 

If you have questions about this report, please call our Customer Resource Center at 1.800.234.3867 from anywhere within the U.S. If you are outside the U.S. contact your local D&B office.

\*\*\* Additional Decision Support Available \*\*\*

Additional D&B products, monitoring services and specialized investigations are available to help you evaluate this company or its industry. Call Dun & Bradstreet's Customer Resource Center at 1.800.234.3867 from anywhere within the U.S. or visit our website at www.dnb.com.

**HISTORY** 

The following information was reported 12/02/2019:

Officer(s): ED JONES, PRES-CEO

MICHAEL BERRYHILL, COO

JOHN PAUL, CFO JOHN J YOUNG, CMO KENT PETTY, CIO

THE OFFICER(S)

The Delaware Secretary of State's business registrations file showed that Healthtrust Purchasing Group, L.P. was registered as a Limited Partnership on April 28, 1999, under the file registration number 3036033.

Business started 1999.

### **RECENT EVENTS:**

On October 11, 2019, an inside source stated that Healthtrust Purchasing Group, L.P., Nashville, TN, has acquired Resource Optimization & Innovation, L.L.C., Saint Louis, MO, on October 1, 2019. With the acquisition, Resource Optimization & Innovation, L.L.C. will now operate as a subsidiary of Healthtrust Purchasing Group, L.P. As part of the transaction, ROi CPS, LLC, Saint Louis, MO, a newly formed subsidiary of Healthtrust Purchasing Group, L.P. was formed to operate the custom procedure tray operation of Resource Optimization & Innovation, L.L.C. Employees were retained. Terms of the transaction were not disclosed. Further details are unavailable.

On June 18, 2014, sources stated that Healthtrust Purchasing Group L.P., Brentwood, TN, has acquired certain of the assets and operations of Cardiac Data Solutions Inc., Atlanta, GA, on June 4, 2014. Further details are unavailable.

ED JONES. Previously held the position of chief operating officer of HealthTrust Purchasing Group and Parallon Supply Chain Solutions.

MICHAEL BERRYHILL. Antecedents are unknown.

JOHN PAUL. 1999-present active here.

JOHN J YOUNG. Antecedents were unknown.

KENT PETTY. Petty most recently served as system vice president and CIO at Wellmont Health System.

Business address has changed from 155 Frankoin Rd Ste 400, Brentwood, TN, 37027 to 1100 Charlotte Ave #1100, Nashville, TN, 37203.

Business address has changed from 1100 Charlotte Ave #1100, Nashville, TN, 37203 to 1100 Dr. Martin L. King Jr. Blvd Ste 1100, Nashville, TN, 37203.

**BUSINESS REGISTRATION** 

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF MAY 18 2013:

**Registered Name:** HEALTHTRUST PURCHASING GROUP, L.P.

Business type: LIMITED PARTNERSHIP

State of organization: DELAWARE
Filing date: APR 28 1999
Registration ID: 3036033

Status: STATUS NOT AVAILABLE

Where filed: SECRETARY OF STATE/CORPORATIONS DIVISION, DOVER, DE

Registered agent: THE CORPORATION TRUST COMPANY, CORPORATION TRUST CENTER 1209 ORANGE ST,

WILMINGTON, DE, 198010000

**OPERATIONS** 

12/02/2019

Description: Subsidiary of HCA Healthcare, Inc., Nashville, TN which operates as a holding compamy, which, through

its subsidiaries provide health care services. Parent company owns 100% of capital stock.

As Noted, this company is a subsidiary of Hca Healthcare, Inc., Duns# 96-769-7686, and reference is made to that report for background information on the parent and its management.

Operates business services, specializing in purchasing services (100%).

Terms are Negotiate contracts which third parties can purchase. Sells to general public and commercial concerns. Territory: United States.

Nonseasonal.

**Employees:** 200 which includes officer(s). Undetermined employed here.

**Facilities:** Rents 20,000 sq. ft. in a multi story brick building.

**Location:** Central business section on well traveled street.

**Branches:** Maintains a division at 155 Frankoin Rd, Brentwood, TN.

**FAMILY LINKAGE** 

### Parent Information: Domestic Ultimate Parent Information:

D-U-N-S® #: 96-769-7686 D-U-N-S® #: 96-769-7686

Name: HCA HEALTHCARE, INC. Name: HCA HEALTHCARE, INC.

Country: US Country: US Revenue: N/A Revenue: N/A

### **Global Ultimate Parent Information:**

D-U-N-S® #: 96-769-7686

Name: HCA HEALTHCARE, INC.

Country: US Revenue: N/A

**UNSPSC** 

UNSPSC (United Nations Standard Product and Services Code) is a globally accepted commodity (Product and Services) classification system. HEALTHTRUST PURCHASING GROUP, L.P. offers the following product(s) and service(s):

### 99990000 Unable to Code

**NAICS** 

Beginning in 1997, the **Standard Industrial Classification** (SIC) was replaced by the **North American Industry Classification System** (NAICS). This six digit code is a major revision that not only provides for newer industries, but also reorganizes the categories on a production/process-oriented basis. This new, uniform, industry-wide classification system has been designed as the index for statistical reporting of all economic activities of the U.S., Canada, and Mexico.

### 561499 All Other Business Support Services

SIC

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code.

### 73899942 Purchasing service

**D&B PAYDEX** 

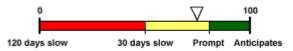
The D&B PAYDEX is a unique, dollar weighted indicator of payment performance based on up to 99 payment experiences as reported to D&B by trade references.

### 3-Month D&B PAYDEX: 77

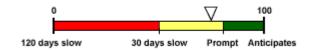
When weighted by dollar amount, payments to suppliers average 5 days beyond terms.

### D&B PAYDEX: 77

When weighted by dollar amount, payments to suppliers average 5 days beyond terms.



Based on trade collected over last 3 months.



Based on up to 24 months of trade. When dollar amounts are not considered, then approximately 70% of the company's payments are within terms.

### **PAYMENT SUMMARY**

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	Total Rcv'd (#)	Total Dollar Amts (\$)	Largest High Credit (\$)	Within Terms (%)	Days Slow <31 31-60 61-90 (%)		90>		
Top industries:									
Nonclassified	10	96,000	30,000	36	33	5	26	-	
Whol industrial equip	6	90,000	40,000	98	1	1	-	-	
Telephone communictns	2	7,015,000	7,000,000	100	-	-	-	-	
Trucking non-local	2	40,000	35,000	-	88	6	-	6	
Mfg medical instrmnt	2	25,500	25,000	100	-	-	-	-	
Whol medical equip	1	500,000	500,000	50	-	-	-	50	
Paper mill	1	100,000	100,000	100	-	-	-	-	
Arrange cargo transpt	1	90,000	90,000	100	-	-	-	-	
Short-trm busn credit	1	65,000	65,000	50	50	-	-	-	
Truck rental/leasing	1	45,000	45,000	50	50	-	-	-	
OTHER INDUSTRIES	20	78,300	20,000	49	31	20	-	-	
Other payment categorie	s:								
Cash experiences	49	4,150	250						
Payment record unknown	3	200	100						
Unfavorable comments	0	0	0						
Placed for collections:									
With D&B	0	0							
Other	0	N/A							
Total in D&B's file	99	8,149,150	7,000,000						

The highest **Now Owes** on file is \$1,000,000

The highest **Past Due** on file is \$10,000

Dun & Bradstreet has 99 payment experiences in its file for this company. For your convenience, we have displayed 80 representative experiences in the PAYMENTS section.

### **PAYMENT DETAILS**

### **Detailed payment history**

Date Reported (mm/yy)	Paying Record	High Credit (\$)	Now Owes (\$)	Past Due (\$)	Selling Terms	Last Sale Within (months)

02/21	Ppt	100,000	75,000	2,500		1 mo
	Ppt	90,000	80,000	0		1 mo
	Ppt	40,000	40,000	0		1 mo
	Ppt	30,000	20,000	0		1 mo
	Ppt	15,000	1,000	1,000		1 mo
	Ppt	10,000	10,000	0		1 mo
	Ppt	5,000	0	0		6-12 mos
	Ppt	5,000	0	0		6-12 mos
	Ppt	5,000	5,000	0		1 mo
	Ppt	2,500	100	0	N30	1 mo
	Ppt	1,000	250	0		1 mo
	Ppt	500	0	0		4-5 mos
	Ppt	250	0	0		6-12 mos
	Ppt	100	100	0		1 mo
	Ppt	50	50	50	N30	6-12 mos
	Ppt-Slow 30	45,000	25,000	7,500		1 mo
	Ppt-Slow 30	2,500	50	0		1 mo
	Ppt-Slow 30	2,500	2,500	1,000		1 mo
	Ppt-Slow 60	10,000	10,000	7,500		1 mo
	Ppt-Slow 60	2,500	2,500	0		1 mo
	Ppt-Slow 60	500	250			2-3 mos
	Ppt-Slow 60	250	250	250		1 mo
	Ppt-Slow 60	250	100			2-3 mos
	Ppt-Slow 120	500,000	100,000	0		1 mo
	Slow 5	10,000	10,000	5,000		1 mo
	Slow 5	500	0	0		4-5 mos
	Slow 30	35,000	0	0		6-12 mos
	Slow 30	750	250	100		1 mo
	Slow 60	5,000	0	0		2-3 mos
	(030)	100	0			2-3 mos
	(031)	100			Cash account	1 mo
	(032)	50	0	0		6-12 mos
	(033)	0	0	0	Cash account	4-5 mos
	(034)	0	0	0	Cash account	4-5 mos
01/21	Ppt	7,000,000	1,000,000	0		1 mo
	Ppt	15,000	2,500	0		1 mo
	Ppt	50	0	0		4-5 mos
	Ppt-Slow 30	65,000	65,000	10,000		1 mo
	Ppt-Slow 60	20,000	2,500	750		1 mo
	Slow 30-90	250	250	250		2-3 mos
	Slow 40-90+	5,000	750	750		1 mo
	(042)	100	0	0	Cash account	6-12 mos
	(043)	50	0	0	Cash account	6-12 mos
11/20	(044)	100			Cash account	1 mo
10/20	(045)	50			Cash account	1 mo
	(046)	50				1 mo
	(047)	50			Cash account	1 mo
09/20	Slow 15	5,000	5,000	5,000		
	(049)		•		Cash account	1 mo
	(050)	100			Cash account	1 mo
	(051)	50			Cash account	1 mo
	(052)	50			Cash account	1 mo
08/20	(053)	250			Cash account	1 mo

JZ1		D&B 30ppilei	Qualifier Kepc	II. HEALIH	RUST FURCHASING	3 GROUP, L.P.
	(054)	50			Cash account	1 mo
	(055)	50			Cash account	1 mo
	(056)	50			Cash account	1 mo
	(057)	50			Cash account	6-12 mos
07/20	(058)	50			Cash account	1 mo
	(059)	50			Cash account	1 mo
	(060)	50			Cash account	1 mo
	(061)	50			Cash account	1 mo
	(062)	50			Cash account	1 mo
05/20	Ppt	100	0	0		6-12 mos
04/20	(064)	250			Cash account	1 mo
	(065)	50			Cash account	2-3 mos
	(066)	50			Cash account	1 mo
03/20	(067)	50			Cash account	1 mo
12/19	(068)	100			Cash account	1 mo
11/19	Ppt	250	100	0		1 mo
	(070)	100			Cash account	1 mo
	(071)	100			Cash account	1 mo
	(072)	100			Cash account	1 mo
	(073)	100			Cash account	1 mo
	(074)	100			Cash account	1 mo
	(075)	50			Cash account	1 mo
	(076)	50			Cash account	1 mo
	(077)	50			Cash account	1 mo
	(078)	50			Cash account	1 mo
	(079)	50			Cash account	6-12 mos
03/19	Ppt		0	0		6-12 mos
	CI . I . I .		1 11 1 11		1 7	

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported. PAYMENT TRENDS

### **SUPPLIER VERSUS INDUSTRY PAYDEX**

->	PR	IOR	4 QT	RS	CURRENT 12 MONTH TREND												
Supplier	2019 JUN 79	 SEP 79	 DEC 79	2020 MAR 79		 MAY 80	 JUN 79	 JUL 79	 AUG 79	 SEP 79	 OCT 77	 NOV 77	 DEC 77	2021 JAN 77	 FEB 77	 MAR 77	
PAYDEX Industry UP QRT MEDIAN LO QRT	80	<b>PEX (</b> 80 76 68	( <b>Base</b> 80 76 68	e <b>d on</b> : 80 76 68	19 es	tabli	shme 80 76 67	ents	in SIC	80 76 66	(X)		80 75 66				

PAYDEX scores are updated daily and are based on upto 24 months of trade experiences from the Dun& Bradstreet trade file.

All amounts displayed within this report are in local currency.

**FINANCE** 

### 12/02/2019

On December 2, 2019, an inside source verified business information.

**PUBLIC FILINGS** 

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

**SUITS** 

Suit amount: \$12,000 Status: Pending

**DOCKET NO.:** 201305700443CE

Plaintiff: COMMONWEALTH OF PENNSYLVANIA, CITY OF PHILADELPHIA, PHILADELPHIA, PA

**Defendant:** HEALTHTRUST PURCHASING GROUP

Cause: CODE ENFORCEMENT

Where filed: PHILADELPHIA MUNICIPAL COURT, PHILADELPHIA, PA

 Date status attained:
 05/17/2013

 Date filed:
 05/17/2013

 Latest Info Received:
 06/15/2013

If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

**UCC FILINGS** 

**Computer** equipment including proceeds and products - Equipment including

proceeds and products

Type: Original

Sec. party: GENERAL ELECTRIC CAPITAL CORPORATION, MILWAUKEE, WI

**Debtor:** PETERSBURG HOSPITAL COMPANY, LLC

**Filing number:** 14062438707

Filed with: SECRETARY OF THE COMMONWEALTH/UCC DIVISION, RICHMOND, VA

**Date filed:** 06/24/2014 **Latest Info Received:** 09/03/2014

**Collateral:** Computer equipment including proceeds and products

**Type:** Amendment

Sec. party: GENERAL ELECTRIC CAPITAL CORPORATION, MILWAUKEE, WI

**Debtor:** PETERSBURG HOSPITAL COMPANY, LLC

**Filing number:** 14110539039

Filed with: SECRETARY OF THE COMMONWEALTH/UCC DIVISION, RICHMOND, VA

 Date filed:
 11/05/2014

 Latest Info Received:
 12/30/2014

 Original UCC filed date:
 06/24/2014

 Original filing no.:
 14062438707

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

**GOVERNMENT ACTIVITY** 

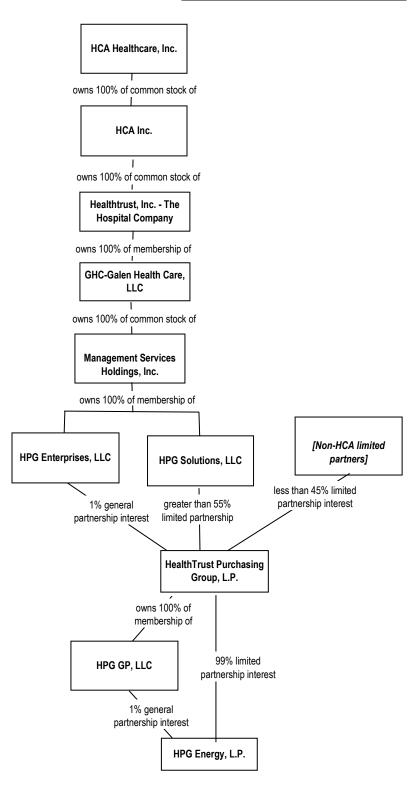
**Activity summary** 

Congressional District: 05

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

Copyright 2021 Dun & Bradstreet - Provided under contract for the exclusive use of subscriber 263159923

## HEALTHTRUST PURCHASING GROUP, L.P. RENEWAL APPLICATION FOR COMPETITIVE RETAIL ELECTRIC SERVICE PROVIDER AGGREGATOR/POWER BROKER EXHIBIT C-8 CORPORATE STRUCTURE



### HEALTHTRUST PURCHASING GROUP, L.P. RENEWAL APPLICATION FOR COMPETITIVE RETAIL ELECTRIC SERVICE PROVIDER AGGREGATOR/POWER BROKER EXHIBIT D-1 OPERATIONS

A current description of the operational nature of Applicant's business functions follows. Applicant is a group purchasing organization, the members of which are hospitals and other healthcare providers, including not for profit and for profit acute care hospitals, ambulatory surgery centers, alternate care sites, and physician practices. On behalf of its members, Applicant negotiates the purchase of goods and services with third-party suppliers, including negotiations for the purchase of electricity services, so that its members can benefit from their combined purchasing power.

As part of its business functions, Applicant issues a RFP to third-party licensed or certificated competitive retail electric suppliers to serve the aggregate demand of Applicant's participating members. Applicant negotiates a Purchasing Agreement with the leading licensed supplier, including pricing and other business terms and conditions. In accordance with the Purchasing Agreement, each participating member enters into a separate Transaction Agreement with the supplier, whereby the member purchases electricity directly from the supplier, and remits payment directly to the supplier. Applicant does not take title to the electricity, make payments on behalf of its members, or receive any payments from its members. Applicant only receives an administrative fee from the supplier, to cover the costs of conducting the RFP and negotiating and administering the Purchasing Agreement.

### HEALTHTRUST PURCHASING GROUP, L.P. RENEWAL APPLICATION FOR COMPETITIVE RETAIL ELECTRIC SERVICE PROVIDER AGGREGATOR/POWER BROKER

### **EXHIBIT D-2 OPERATIONS EXPERTISE AND KEY TECHNICAL PERSONNEL**

Applicant hereby submits information and the resumes of key technical staff as evidence of HealthTrust's technical ability to provide electric and natural gas aggregator services to its members.

### **LEE CREVISTON**

AVP, Energy

Email: lee.creviston@healthtrustpg.com

Phone: (615) 344-3956

As AVP of Energy for HealthTrust, Lee Creviston leads the team responsible for the procurement of natural gas, electricity and related energy services for HealthTrust members. HealthTrust energy initiatives include the administration of deregulated electric and natural gas agreements, utility rate studies, evaluation of capital programs, utility negotiations, demand response services, and utility bill pay services. Mr. Creviston manages three directors on the energy team and their support staff.

Mr. Creviston has spent the majority of his career in various procurement and supply chain functions across multiple industries. Through the years he has led sourcing activities across indirect, energy, and facility operations categories. During his career he has had the opportunity to work with organizations in healthcare, oil & gas, and various manufacturing industries.

Mr. Creviston holds a Bachelor of Science, Mechanical Engineering from The University of Tennessee and an MBA from the Haslam College of Business at The University of Tennessee.

### DAVE MCMILLAN, PE, CEM, CPQ, CEP

Director, Energy

E-mail: dave.mcmillan@healthtrustpg.com

Phone: (615) 344-3404

As Director, Energy for HealthTrust, Dave McMillan supports the management of energy costs for HealthTrust members participating in energy programs. HealthTrust energy initiatives include the administration of deregulated electric and natural gas agreements, utility rate studies, evaluation of capital programs, utility negotiations, demand response services, utility bill pay services. Mr. McMillan is also involved with and the evaluation, negotiation and implementation of new procurement and service offerings for HealthTrust participants.

Mr. McMillan has over thirty years of diverse energy industry experience. Prior to joining HealthTrust, he was the energy manager for a Fortune 500 retailer. He has worked as a director of engineering for an energy service company, project manager for utility consulting firm, and engineering design supervisor for an electric generation and transmission cooperative.

Mr. McMillan received his Bachelor of Science in Engineering from the University of Alabama in Huntsville and his MBA from the University of Alabama. He is a licensed Professional Engineer in Tennessee. Mr. McMillan is a senior member of the Association of Energy Engineers (AEE). He has attained the AEE certifications for Certified Energy Manager (CEM), Certified Power Quality Professional (CPQ), and Certified Energy Procurement Professional (CEP).

### **BILL MILLER**

Director, Energy

E-mail: bill.miller@healthtrustpg.com

Phone: (615) 344-3491

As Director, Energy for HealthTrust, Bill Miller supports the management of energy costs for HealthTrust members participating in energy programs. HealthTrust energy initiatives include the administration of deregulated electric and natural gas agreements, utility rate studies, evaluation of capital programs, utility negotiations, demand response services, utility bill pay services. Mr. Miller is also involved with and the evaluation, negotiation and implementation of new procurement and service offerings for HealthTrust participants.

Mr. Miller has over thirty years of diverse energy industry experience including electrical design and engineering, commodity (energy, metals, and agricultural products) trading, contract negotiations and natural gas and electricity procurement in deregulated markets. Prior to joining HealthTrust, he was the energy manager for a Fortune 500 retailer with a total annual energy spends of over \$900 Million. He also has previous experience in setting up electricity trading desks as well as running the power system operation of an electric utility in the western United States.

Mr. Miller received his Bachelor of Science in Electrical Engineering from the University of Utah in Salt Lake City.

### **ALICIA RYE, CEP**

Director, Energy

E-mail: alicia.rye@healthtrustpg.com

Phone: (615) 344-3405

As Director of Energy, Alicia Rye supports the management of energy costs for HealthTrust members participating in Energy Trust energy programs. HealthTrust energy initiatives include the administration of deregulated electric and natural gas agreements, utility rate studies, evaluation of capital programs, utility negotiations, demand response services, utility bill pay services. Ms. Rye is also involved with and the evaluation, negotiation and implementation of new procurement and service offerings for HealthTrust participants.

Ms. Rye has over twenty-five years of diverse utility and governmental experience encompassing regulatory, rate administration, economic development, and energy procurement.

Ms. Rye has a MBA from Tennessee Technological University and a BS in Business Management from David Lipscomb University. Before joining HealthTrust in 2006, she was a Senior Rate Analyst at Atmos Energy Corporation and, prior to that, was a consulting firm associate engaged in promoting economic and community development. During her tenure with HealthTrust, Ms. Rye has risen from Analyst to Director as the client portfolio has grown and become more diverse. She is a member of the Association of Energy Engineers (AEE) and has attained the certification for Certified Energy Procurement Professional (CEP).



### Competitive Retail Electric Service (CRES) **Provider Application**

Case Number: 19 - 1169 - EL- AGG

Please complete all information. Identify all attachments with a label and title (example: Exhibit C-2 Financial Statements). For paper filing, you can mail the original and two complete copies to the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

### A.

Application I	nformation		
	e. petitive retail electric service (CRES) ease note you can select more than	F1 500 14 1001	he applicant is seeking
Aggregator	Power Broker	Power Marketer	Retail Electric Generation Provider
<b>V</b>	▼		
현 용	egal name and contact information ne and contact information of the b		
Legal Name:	HealthTrust Purchasing Gro	oup, L.P.	
Street Address:	1100 Dr. Martin L. King Jr.	Blvd., Suite 1100	
City:	Nashville	State: TN	Zip: 37203
Telephone:	(615) 344-3000	Website: www.healthtru	ustpg.com
Provide the nar	contact information under which to mes and contact information the bu an Ohio address and may be the sa	isiness entity will use for bus me contact information give	iness in Ohio. This does
Name:	HealthTrust Purchasing Gr	• • •	
Street Address:	1100 Dr. Martin L. King Jr. Nashville		37203
City:		State: TN	Zip: 37203
Telephone:	(615) 344-3000	Website: www.healthtru	istpg.com
	er which the applicant does busine ness names the applicant uses in N and A-3.		ed to include the names
Name(s):	HealthTrust	CoreTrust	

	HPG Energy		
A-5. Contact pers	son for regulatory matters.		
Name:	Lee Creviston	Title: A	VP, Energy
Street Address:	1100 Dr. Martin L. Kir	ng Jr. Blvd., Suite 1100	
City:	Nashville	State: TN	Zip: <u>37203</u>
Telephone:	(615) 344-3956	Email: lee.crevi	ston@healthtrustpg.com
A-6. Contact per	son for PUCO Staff use in in	vestigating consumer comp	plaints.
Name:	Lee Creviston		VP, Energy
Street Address:	1100 Dr. Martin L. Ki	ng Jr. Blvd., Suite 1100	)
City:	Nashville	State: TN	Zip: 37203
Telephone:	(615) 344-3956	us Security and other security a	ton@healthtrustpg.com
A-7. Applicant's	address and toll-free numb	er for customer service and	complaints.
Street Address:	1100 Dr. Martin L. Ki	ng Jr. Blvd., Suite 1100	)
City:	Nashville	State: TN	Zip: <u>37203</u>
Toll-free Telephone:	(888) 222-1172	Email: lee.crevis	ston@healthtrustpg.com
A-8. Applicant's	federal employer identifica	tion number.	
FEIN:	621778159		
A-9. Applicant's	form of ownership (select o	one).	
Sole Proprieto	orship Limited Liab Partnership (	Corporation	on Partnership
Limited Liab Company (L	()thei	Limited Partnership	
A-10. Identify cu	irrent or proposed service a	areas.	
			service or intends to provide serving or intends to serve.
Service area sel	ection:		
AEP Ohio	DP&L	Duke Energy	Ohio FirstEnergy – Cleveland Electric Illuminating
$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$

FirstEnergy − Ohio Edison	FirstEnergy – Toledo Edison			
Class of customer selection				
Commercial	Industrial	Mercantile	Residential	
$\checkmark$	$\checkmark$	$\checkmark$		
A-11. Start Date.				
Indicate the approximate start date the applicant began/will begin offering services.				
Date: June 1, 2019				

### A-12. Principal officers, directors and partners.

Please provide an attachment for all contacts that should be listed as an officer, director or partner.

### A-13. Company history.

Provide an attachment with a concise description of the applicant's company history and principal business interests.

### A-14. Secretary of State.

Provide evidence that the applicant is currently registered with the Ohio Secretary of State.

### **B.** Managerial Capability

Provide a response or attachment for each of the sections below.

### B-1. Jurisdiction of operations.

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application.

### B-2. Experience and plans.

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

### B-3. Disclosure of liabilities and investigations.

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction.

### B-4. Disclosure of consumer protection violations.

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years? If yes, attach a document detailing the information.

Yes	No
	$\checkmark$

### B-5. Disclosure of certification denial, curtailment, suspension, or revocation.

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years? If yes, attach a document detailing the information.

Yes	No
	$\checkmark$

### B-6. Environmental disclosure.

This section is only applicable if power marketer or retail electric generation provider has been selected in A-1.

Provide a detailed description of how the applicant intends to determine its generation resource mix and environmental characteristics, including air emissions and radioactive waste. Include the annual projection methodology and the proposed approach to compiling the quarterly actual environmental disclosure data. See <u>4901:1-21-09</u> of the Ohio Administrative Code for additional details of this requirement.

### C. Financial Capability

Provide a response or attachment for each of the sections below.

### C-1. Financial reporting.

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or attach a copy of the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

### C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with social

security numbers and bank account numbers redacted.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

### C-3. Forecasted financial statements.

Provide two years of forecasted income statements based solely on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in business activities only in the state of Ohio for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

### C-4. Credit rating.

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "Not Rated".

### C-5. Credit report.

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. Bank/credit account numbers and highly sensitive identification information must be redacted. If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select "This does not apply" and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

### C-6. Bankruptcy information.

SEPTEMBER OF A STATE O	he following filed for reorganization, protection from yes, attach a document detailing the information.  all obligations of the applicant
Yes	No
	$\checkmark$
C-7. Merger information.	
2017 NEW TOTAL STATE OF THE STA	olution, merger or acquisition activity, or otherwise ious 24 months? If yes, attach a document detailing the
Yes	No
	<b>✓</b>

### C-8. Corporate structure.

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

### C-9. Financial arrangements.

This section is only applicable if power marketer or retail electric generation provider has been selected in A-1.

Provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/natural gas business activities (e.g., parental guarantees, letters of credit, contractual arrangements, etc., as described below).

Renewal applicants may provide a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements. The statement or letter must be on the utility's letterhead and dated within a 30-day period of the date the applicant files its renewal application.

First-time applicants or applicants whose certificate has expired must meet the requirements of C-9 in one of the following ways:

 The applicant itself states that it is investment grade rated by Moody's Investors Service, Standard & Poor's Financial Services, or Fitch Ratings and provides evidence of rating from the rating agencies. If you provided a credit rating in C-4, reference the credit rating in the statement.

- 2. The applicant's parent company is investment grade rated (by Moody's, Standard & Poor's, or Fitch) and guarantees the financial obligations of the applicant to the LDU(s). Provide a copy of the most recent credit opinion from Moody's, Standard & Poor's or Fitch.
- 3. The applicant's parent company is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The parent company's financials and a copy of the parental guarantee must be included in the application if the applicant is relying on this option.
- 4. The applicant can provide evidence of posting a letter of credit with the LDU(s) listed as the beneficiary, in an amount sufficient to satisfy the collateral requirements of the LDU(s).

### D. Technical Capability

Provide an attachment for each of the sections below.

### D-1. Operations.

<u>Power brokers/aggregators:</u> Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

<u>Power Marketers/Generators:</u> Describe the operational nature of the applicant's business, specifying whether operations will include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services, as well as other services used to arrange for the purchase and delivery of electricity to retail customers.

### D-2. Operations expertise and key technical personnel.

Provide evidence of the applicant's experience and technical expertise in performing the operations described in this application. Include the names, titles, e-mail addresses, telephone numbers and background of key personnel involved in the operational aspects of the applicant's business.

### D-3. FERC power marketer authorization.

This section is only applicable if power marketer or retail electric generation provider has been selected in A-1.

Provide the FERC docket granting the applicant power marketer authority.

As authorized representative for the above company/organization, I certify that all the information contained in this application is true, accurate and complete. I also understand that failure to report completely and accurately may result in penalties or other legal actions.

VP of HPG Enterprises, LLC, GP of Applicant

Title

### Competitive Retail Electric Service Affidavit

County of Davidson	_:
State of Tennessee	:
Michael Berryhill	Affiant, being duly sworn/affirmed, hereby states that:

- 1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
- The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
- 3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
- 4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to <u>Title 49</u>, Ohio Revised Code.
- The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- 6. The applicant will fully comply with Section <u>4928.09</u>, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
- 11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

- 12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.
- 13. Affiant further sayeth naught.

1/1/10	RiM	(00
"Vuu	Henry	, 000
Signature of Aff	ant & Title	

Sworn and subscribed before me this

Signature of official administering oath

A: 2 9747

My commission expires on PUBLIC ON P

This foregoing document was electronically filed with the Public Utilities

**Commission of Ohio Docketing Information System on** 

4/23/2021 5:44:11 PM

in

Case No(s). 19-1169-EL-AGG

Summary: In the Matter of the Application of Healthtrust Purchasing Group LP