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Public Utilities
Commission

Competitive Retail Natural Gas Service
(CRNGS) Provider Application

Case Number: 20-1739-GA- AGG

Please complete all information. Identify all attachments with a label and title (example: Exhibit C-2 Financial Statements). For paper filing, you can mail the original and two complete copies to the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

A. Application Information

A-1. Provider Type.

Select the competitive retail natural gas service (CRNGS) provider type(s) for which the applicant is seeking certification. Please note you can select more than one.

Retail Natural Gas Aggregator

☐

Retail Natural Gas Broker

☒

Retail Natural Gas Marketer

☐

A-2. Applicant's legal name and contact information.

Provide the name and contact information of the business entity.

Legal Name: Onix Energy LLC

Street Address: 580 Sylvan Ave, Suite 2J

City: Englewood Cliffs State: NJ Zip: 07632

Telephone: 201-986-6497

Website: _____

A-3. Names and contact information under which the applicant will do business in Ohio.

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name: Onix Energy LLC

Street Address: 580 Sylvan Ave, Suite 2J

City: Englewood Cliffs State: NJ Zip: 07632

Telephone: 201-986-6497

Email: INFO@OnixEnergy.com

A-4. Names under which the applicant does business in North America.

Provide all business names the applicant uses in North America. You do not need to include the names provided in A-2 and A-3.

Name(s): Onix Energy LLC

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.
Technician MN Date Processed NOV 23 2020

A-5. Contact person for regulatory matters.

Name: Charles Palminteri Title: General Manager
Street Address: 580 Sylvan Ave, Suite 2J
City: Englewood Cliffs State: NJ Zip: 07632
Telephone: 201-699-2905 Email: CP@OnixEnergy.com

A-6. Contact person for PUCO Staff use in investigating consumer complaints.

Name: Charles Palminteri Title: General Manager
Street Address: 580 Sylvan Ave, Suite 2J
City: Englewood Cliffs State: NJ Zip: 07632
Telephone: 201-699-2905 Email: CP@OnixEnergy.com

A-7. Applicant's address and toll-free number for customer service and complaints.

Street Address: 580 Sylvan Ave, Suite 2J
City: Englewood Cliffs State: NJ Zip: 07632
Toll-free: _____
Telephone: N/A Email: INFO@OnixEnergy.com

A-8. Applicant's federal employer identification number.

FEIN: 81-3988664

A-9. Applicant's form of ownership (select one).

Sole Proprietorship	Limited Liability Partnership (LLP)	Corporation	Partnership
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Limited Liability Company (LLC)	Other: _____		
<input checked="" type="checkbox"/>			

A-10. Identify current or proposed service areas.

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection:

Columbia Gas of Ohio	Dominion Energy Ohio	Duke Energy Ohio	Vectren Energy Delivery of Ohio
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Class of customer selection:

Industrial



Residential



Small Commercial



Large Commercial



A-11. Start Date.

Indicate the approximate start date the applicant began/will begin offering services.

Date: Feb. 1, 2021

A-12. Principal officers, directors and partners.

Please provide an attachment for all contacts that should be listed as an officer, director or partner.

A-13. Company history.

Provide an attachment with a concise description of the applicant's company history and principal business interests.

A-14. Secretary of State.

Provide evidence that the applicant is currently registered with the Ohio Secretary of State.

A-15. Proof of Ohio office and employee.

Provide "Proof of an Ohio Office and Employee" in accordance with Section 4929.22 of the Ohio Revised Code. List the designated Ohio employee's name, Ohio office address, telephone number and web site address.

Name: Northwest Registered Agent Service, Inc Title: _____
Street Address: 6545 Market Ave North, STE 100
City: North Canton State: OH Zip: 44721
Telephone: 509-768-2249 Email: support@northwestregisteredagent.com

B. Managerial Capability

Provide a response or attachment for each of the sections below.

B-1. Jurisdiction of operations.

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application.

B-2. Experience and plans.

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

B-3. Disclosure of liabilities and investigations.

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction.

B-4. Disclosure of consumer protection violations.

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years? If yes, attach a document detailing the information.

Yes

☐

No

☒

B-5. Disclosure of certification denial, curtailment, suspension, or revocation.

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years? If yes, attach a document detailing the information.

Yes

☐

No

☒

C. Financial Capability

Provide a response or attachment for each of the sections below.

C-1. Financial reporting.

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or attach a copy of the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow

statement, the applicant may provide a copy of its two most recent years of tax returns with social security numbers and bank account numbers redacted.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

C-3. Forecasted financial statements.

Provide two years of forecasted income statements based solely on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in business activities only in the state of Ohio for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

C-4. Credit rating.

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. *If an applicant or its parent does not have such a credit rating, enter "Not Rated".*

C-5. Credit report.

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. Bank/credit account numbers and highly sensitive identification information must be redacted. If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select "This does not apply" and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

C-6. Bankruptcy information.

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy? If yes, attach a document detailing the information.

Applicant

Parent company of the applicant

Affiliate company that guarantees the financial obligations of the applicant

Any owner or officer of the applicant

Yes

☐

No

☒

C-7. Merger information.

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months? If yes, attach a document detailing the information.

Yes

☐

No

☒

C-8. Corporate structure.

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

C-9. Financial arrangements.

This section is only applicable if power marketer or retail electric generation provider has been selected in A-1.

Provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/natural gas business activities (e.g., parental guarantees, letters of credit, contractual arrangements, etc., as described below).

Renewal applicants may provide a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements. The statement or letter must be on the utility's letterhead and dated within a 30-day period of the date the applicant files its renewal application.

First-time applicants or applicants whose certificate has expired must meet the requirements of C-9 in one of the following ways:

1. The applicant itself states that it is investment grade rated by Moody's Investors Service, Standard & Poor's Financial Services, or Fitch Ratings and provides evidence of rating from the rating agencies. If you provided a credit rating in C-4, reference the credit rating in the statement.

2. The applicant's parent company is investment grade rated (by Moody's, Standard & Poor's, or Fitch) and guarantees the financial obligations of the applicant to the LDU(s). Provide a copy of the most recent credit opinion from Moody's, Standard & Poor's or Fitch.
3. The applicant's parent company is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The parent company's financials and a copy of the parental guarantee must be included in the application if the applicant is relying on this option.
4. The applicant can provide evidence of posting a letter of credit with the LDU(s) listed as the beneficiary, in an amount sufficient to satisfy the collateral requirements of the LDU(s).

D. Technical Capability

Provide an attachment for each of the sections below.

D-1. Operations.

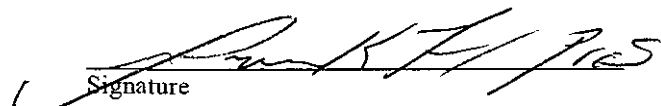
Retail natural gas brokers/aggregators: Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of natural gas to retail customers.

Gas Marketers: Describe the operational nature of the applicant's business, specifying whether operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and/or the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.

D-2. Operations expertise and key technical personnel.

Provide evidence of the applicant's experience and technical expertise in performing the operations described in this application. Include the names, titles, e-mail addresses, telephone numbers and background of key personnel involved in the operational aspects of the applicant's business.

As authorized representative for the above company/organization, I certify that all the information contained in this application is true, accurate and complete. I also understand that failure to report completely and accurately may result in penalties or other legal actions.

 11/20/2020
Signature Date

Jason K. Fox, President

Title

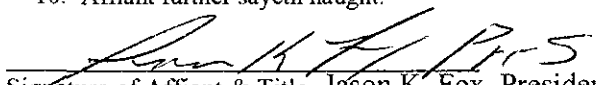
Competitive Retail Natural Gas Service Affidavit

County of Bergen :

State of New Jersey :

Jason K. Fox, Affiant, being duly sworn/affirmed, hereby states that:

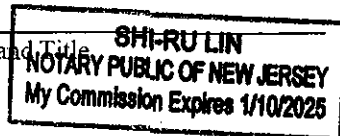
1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections 4905.10 and 4911.18(A), Ohio Revised Code.
4. Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5. Applicant will cooperate fully with the Public Utilities Commission of Ohio and its staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
7. Applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.
9. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.
10. Affiant further sayeth naught.


Signature of Affiant & Title Jason K. Fox, President

Sworn and subscribed before me this 20th day of NOV., 2020
Month Year


Signature of official administering oath

Print Name and Title



My commission expires on _____



580 Sylvan Avenue, Suite 2J
Englewood Cliffs, NJ 07632
Tel: 201-986-6497

Ohio Public Utilities Commission
Initial Certification Application for Natural Gas Brokers
2020

A. APPLICATION INFORMATION

Exhibit A-12. Principal Officers, Directors & Partners.

Jason K. Fox, President
Onix Energy LLC
580 Sylvan Ave, Suite 2J
Englewood Cliffs, NJ 07632
201-707-7940
JKF@OnixEnergy.com

Joseph Isaacs, Managing Director
Onix Energy LLC
580 Sylvan Ave, Suite 2J
Englewood Cliffs, NJ 07632
201-986-6497
JMI@OnixEnergy.com

Charles Palminteri, General Manager
Onix Energy LLC
580 Sylvan Ave, Suite 2J
Englewood Cliffs, NJ 07632
201-699-2905
CP@OnixEnergy.com

Exhibit A-13. Company History.

- Onix Energy LLC is an energy consulting firm that provides its clients with a team of professionals whose purpose is to assist in making educated energy decisions in today's deregulated market. We've been providing our services since 2017.

Exhibit A-14. Secretary of State.

- See attached page

Exhibit A-14. Secretary of State.



DATE	DOCUMENT ID	DESCRIPTION	FILING	EXPED	CERT	COPY
03/08/2020	202006503246	REGISTRATION OF FOREIGN FOR PROFIT LLC (LFP)	99.00	0.00	0.00	0.00

Receipt

This is not a bill. Please do not remit payment.

ONIX ENERGY LLC
580 SYLVAN AVE.
STE. 2J
ENGLEWOOD CLIFFS, NJ 07632

**STATE OF OHIO
CERTIFICATE**

Ohio Secretary of State, Frank LaRose
4444534

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

ONIX ENERGY LLC

and, that said business records show the filing and recording of:

Document(s)

REGISTRATION OF FOREIGN FOR PROFIT LLC

Effective Date: 03/03/2020

Document No(s):

202006503246



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of the
Secretary of State at Columbus, Ohio this
6th day of March, A.D. 2020.

Ohio Secretary of State



580 Sylvan Avenue, Suite 2J
Englewood Cliffs, NJ 07632
Tel: 201-986-6497

**Ohio Public Utilities Commission
Initial Certification Application for Natural Gas Brokers
2020**

B. Managing Capability

Exhibit B-1. Jurisdictions of Operation.

Onix Energy is currently licensed in the following states:

- IL Broker License – 18-0364 – 5/2/2018
- NJ Broker License – EA-0432 – 6/30/2017
- PA Broker License (Electric) – A-2017-2621987 – 12/21/2017
- PA Broker License (Gas) – A-2017-2622017 – 11/8/20017
- TX Class I Aggregator – Project No. 49058 – 1/18/2019

Exhibit B-2. Experience & Plans.

Onix Energy was incorporated in 2016, and has been operating since September 2016. Onix Energy is an energy consulting firm and acts as an agent between the suppliers and commercial customers. Our business model is to provide our commercial customers with the best market based price available for their energy needs.

Onix Energy does not contract with the customers, we help our customers evaluate different proposals from the suppliers which we provide marketing to, such as fixed rate contracts of multiple years. The supplier bills the commercial customers directly.

Onix Energy will help resolve any issue which might arise between the licensed energy suppliers and the commercial customers. The clients may contact Onix Energy at any time. Onix Energy will respond to the clients' inquiries expeditiously. Onix Energy also has existing relationships with legal and regulatory partners who can assist in addressing customer inquiries or complaints

Exhibit B-3. Disclosure of Liabilities and Investigations.

- None

Exhibit B-4. Disclosure of consumer protection violations.

- None

Exhibit B-5. Disclosure of certification denial, curtailment, suspension, or revocation.

- None



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Englewood Cliffs, NJ 07632
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**Ohio Public Utilities Commission
Initial Certification Application for Natural Gas Brokers
2020**

C. FINANCIAL CAPABILITY

Exhibit C-1. Financial Reporting

- N/A – Onix Energy is not required to make SEC filing.

Exhibit C-2. Financial Statements.

- See the attached Financial Statements for 2018 and 2019

ONIX ENERGY, LLC

FINANCIAL STATEMENTS

DECEMBER 31, 2018

Onix Energy, LLC

Table of contents

Accountants' compilation report

Balance sheet

1

Statement of operations and changes in Owner's Capital

2

Burke, Grbelja & Symeonides, LLC

Certified Public Accountants

The Sherbrooke Office Center II • 201 W. Passaic Street, Suite 301
Rochelle Park, NJ 07662 • Tel. 201-845-7001 • Fax: 201-845-5054

Thomas E. Burke, CPA
Thomas M. Grbelja, CPA
Dean J. Symeonides, CPA

ACCOUNTANTS' COMPILATION REPORT

Jason Fox
Managing member
Onix Energy, LLC
580 Sylvan Avenue- #2J
Englewood Cliffs, NJ 07632

Management is responsible for the accompanying financial statements of Onix Energy, LLC, which comprise of the Balance Sheet and the related Statement of Operations and Changes in Owner's Capital as of December 31, 2018 for the year then ended, and for determining that the cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements and Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The financial statements are prepared in accordance with the cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Organization's assets, liabilities, net assets, cash receipts and disbursements. Accordingly, the financial statements are not designed for those who are not informed about such matters.

BURKE, GRBELJA & SYMEONIDES, LLC

Rochelle Park, NJ
September 28, 2019

Onix Energy, LLC
Balance Sheet
31-Dec-18

Assets

Cash in Bank	<u>\$12,062</u>
Total Assets	<u><u>12,062</u></u>

Liabilities and Capital

Liabilities

Capital

Owner's Capital	<u>12,062</u>
Total liabilities and owner's capital	<u><u>\$ 12,062</u></u>

See Accountant's Compilation Report.

Onix Energy, LLC
Statement Operations and Changes in Owner's Capital
for the year ended 12/31/2018

Comission revenue	\$ 105,008
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Expenses:

Bank service charges	20
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Filing fees	750
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Marketing consultant commisions	<u>112,000</u>
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Total expenses	<u>112,770</u>
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Net loss from operations	(7,762)
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Owner's capital beginnig of the year	<u>19,714</u>
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Owner's capital end of the year	<u><u>\$ 12,062</u></u>
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See Accountant's Compilation Report.

ONIX ENERGY, LLC

FINANCIAL STATEMENTS

DECEMBER 31, 2019

Onix Energy, LLC

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Accountants' compilation report

Balance sheet

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Statement of operations and changes in Owner's Capital

2

Burke, Grbelja & Symeonides, LLC

Certified Public Accountants

The Sherbrooke Office Center II • 201 W. Passaic Street, Suite 301
Rochelle Park, NJ 07662 • Tel: 201-845-7001 • Fax: 201-845-5054

Thomas E. Burke, CPA
Thomas M. Grbelja, CPA
Dean J. Symeonides, CPA

ACCOUNTANTS' COMPILATION REPORT

Jason Fox
Managing member
Onix Energy, LLC
580 Sylvan Avenue- #2J
Englewood Cliffs, NJ 07632

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BURKE, GRBELJA & SYMEONIDES, LLC

Rochelle Park, NJ
February 21, 2019

Onix Energy, LLC
Balance Sheet
31-Dec-19

Assets

Cash in Bank	<u>\$3,100</u>
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Total Assets	<u><u>3,100</u></u>
--------------	---------------------

Liabilities and Capital

<u>Liabilities</u>	-
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Capital

Owner's Capital	<u>3,100</u>
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Total liabilities and owner's capital	<u><u>\$ 3,100</u></u>
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See Accountant's Compilation Report.

Onix Energy, LLC
Statement Operations and Changes in Owner's Capital
for the year ended 12/31/2019

Comission revenue	\$ 232,980
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Expenses:

General & administrative expenses	4,489
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Management fees	108,372
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Marketing consultant commisions	<u>133,894</u>
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Total expenses	<u>246,755</u>
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Net loss from operations	(13,775)
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Owner's capital beginnig of the year	<u>16,875</u>
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Owner's capital end of the year	<u><u>\$ 3,100</u></u>
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See Accountant's Compilation Report.

Ohio Public Utilities Commission
Initial Certification Application for Natural Gas Brokers
2020

Exhibit C-3. Forecasted Financial Statements.

- N/A - Not currently doing business in Ohio.

Exhibit C-4. Credit Rating.

- Not rated

Exhibit C-5. Credit Report.

- N/A

Exhibit C-6. Bankruptcy Information

- N/A

Exhibit C-7. Merger Information

- N/A

Exhibit C-8. Corporate Structure.

- N/A – Onix Energy LLC is a stand-alone entity with no affiliate or subsidiary companies.

Exhibit C-9. Financial Arrangements.

- N/A – Onix Energy LLC would like to be certified as a broker.

D. TECHNICAL CAPABILITY

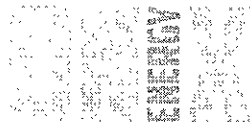
Exhibit D-1. Operations.

Onix Energy represents licensed energy suppliers who are in good standing and demonstrate sound business practices. Onix Energy is currently not engaged in the energy aggregating market.

Exhibit D-2. Operations expertise and key technical personnel.

The managing Director, Joseph Isaacs, has extensive management/energy experience, and the General Manager, Charles Palminteri, is CEP certified and well versed in the energy industry having been involved since 2016.

Please see attached resumes for Joseph Isaacs and Charles Palminteri.



580 Sylvan Avenue, Suite 2J
Englewood Cliffs, NJ 07632
Tel: 201-986-6497

Ohio Public Utilities Commission
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Exhibit D-2. Resume for

JOSEPH ISAACS, Managing Director

EXPERIENCE:

ONIX Energy LLC – Vice President (2016 to Present)

- Involved in the marketing of energy programs for acquiring new accounts. Responsible for oversight of company direction, vision, and decision making. First line of contact with prospective clients.

Independent Energy Consultant – (2014 to 2016)

- Assisted companies in making efficient energy decisions. Specialized in all matters Energy related (electric, gas, and solar).

Century Star Fuel Corp. – Vice President (1991 to 2013)

- Retail heating oil company
- Supply oil and service to residential homes and apartments
- Started business from scratch
- Company has over 5,000 accounts
- Company services all New York and New Jersey

Time Buying Services – Media Buyer (1988 to 1991)

- Purchased spot time for local TV networks

EDUCATION:

BA, Speech & Music – Yeshiva University, New York, 1988

Ohio Public Utilities Commission
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Exhibit D-2. Resume for

CHARLES PALMINTERI, General Manager

EXPERIENCE:

ONIX Energy LLC – General Manager (May 2016 to Present)

Main administrative responsibility: oversight of customers energy management, perform financial energy audits, maintain channel partner relationships, and responsible for day to day operations.

Nordstrom – Corporate Energy Analyst (December 2009 to May 2016)

Reviewed individual stores energy usage, performed energy benchmarks, and recommended various energy efficiency upgrades to reduce energy consumption. Created profit and loss statements as well as balance sheets to quantify savings.

Biolin Scientific, Paramus, NJ – Intern (January 2016 to May 2016)

Junior accountant. Worked as an administrator in the payroll department. Also assisted operations in facility management.

EDUCATION

Ramapo College of New Jersey, Mahwah, NJ (May 2015)

Anisfield School of Business - AACSB Accredited

Bachelor of Science degree in Accounting

EXTRACURRICULAR ACTIVITIES & HONORS

Certified Energy Procurement Professional (May 2017)

- Completed CEP certification by demonstrating a high level of competence and ethical fitness for energy procurement.

Ramapo Stock Wizard Competition, Ramapo College of New Jersey (Fall 2013)

- Ranked 5th in stock competition that evaluated portfolio growth over a six-week period

SKILLS

Fluent in Spanish. Proficient in MS Office Applications: Word, Excel, PowerPoint, and Publisher; Adobe Photoshop; ADP Payroll experience