

#### DIS Case Number: 10-0880-GA-CRS

# Section A: Application Information

# A-1. Provider type:

🗌 Retail	Natural Gas
Broker	

Retail Natural Gas Aggregator

Retail Natural Gas Marketer

# A-2. Applicant's legal name and contact information.

Legal Name: Dynegy E LLC	nergy Services (East),	Country: United State	S
Phone: 12148124600	Extension (if applicable):	Street: 6555 Sierra Dri	ive
Website (if any): www	y.dynegy.com	City: Irving	Province/State: TX
		<b>Postal Code:</b> 75039	

#### A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Туре	Address	Active?	Proof
Dynegy	DBA	6555 Sierra Drive Irving, TX 75039	Yes	File
Better Buy Energy	DBA	6555 Sierra Drive Irving, TX 75039	Yes	File
Brighten Energy	DBA	6555 Sierra Drive Irving, TX 75039	Yes	File
True Fit Energy	DBA	6555 Sierra Drive Irving, TX 75039	Yes	File
Honor Energy	DBA	6555 Sierra Drive Irving, TX 75039	Yes	File

A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Туре	Address	Active?	Proof
Dynegy	DBA	6555 Sierra Drive Irving, TX 75039	Yes	File
Better Buy Energy	DBA	6555 Sierra Drive Irving, TX 75039	Yes	File
Brighten Energy	DBA	6555 Sierra Drive Irving, TX 75039	Yes	File
True Fit Energy	DBA	6555 Sierra Drive Irving, TX 75039	Yes	File
Honor Energy	DBA	6555 Sierra Drive Irving, TX 75039	Yes	File

# A-5. Contact person for regulatory matters

David Ricketts 1005 Congress Ave Suite 750 Austin, TX 78701 US david.ricketts@vistracorp.com 5123496441

# A-6. Contact person for PUCO Staff use in investigating consumer complaints

Jim Vermeulen 6555 Sierra Drive Irving, TX 75039 US jim.vermeulen@vistraenergy.com 9728683945

# A-7. Applicant's address and toll-free number for customer service and complaints

Phone: 877-331-	Extension (if	Country: United States	5
3045	applicable):		
Fax:	Extension (if applicable):	Street: 6555 Sierra Dri	ve
Email: descustcare	@dynegy.com	City: Irving	Province/State: TX
		Postal Code: 75039	

# A-8. Applicant's federal employer identification number

37-1484250

## A-9. Applicant's form of ownership

Form of ownership: Limited Liability Company (LLC)

#### A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

#### Service area selection

Columbia Gas of Ohio Dominion Energy Ohio Duke Energy Ohio Vectren Energy Delivery of Ohio

#### **Class of customer selection**

Industrial Residential Small Commercial Large Commercial

#### A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 08-02-2021

#### A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
Yuki Whitmire	yuki.whitmire@vistracorp.co m	Vice President, Associate General Counsel, Corporate Secretary	6555 Sierra Drive Irving, TX 75039 US

Seth Rasmussen	seth.rasmussen@vistracorp. com	Assistant Secretary	6555 Sierra Drive Irving, TX 75039 US
Curtis Morgan	curtis.morgan@vistracorp.co m	Director, CEO	6555 Sierra Drive Irving, TX 75039 US
Scott Hudson	scott.hudson@vistracorp.co m	President, Vistra Retail	6555 Sierra Drive Irving, TX 75039 US
Samudra Sen	samudra.sen@vistracorp.co m	Vice President	6555 Sierra Drive Irving, TX 75039 US
James Burke	jim.burke@vistracorp.com	Director, Executive Vice President, COO	6555 Sierra Drive Irving, TX 75039 US
Stephen Muscato	stephen.muscato@vistracor p.com	Executive Vice President, Chief Commercial Officer	6555 Sierra Drive Irving, TX 75039 US
Kristopher Moldovan	kristopher.moldovan@vistra corp.com	Senior Vice President, Treasurer	6555 Sierra Drive Irving, TX 75039 US
Sydney Seiger	sydney.seiger@vistracorp.co m	Senior Vice President	6555 Sierra Drive Irving, TX 75039 US
Christy Dobry	christy.dobry@vistracorp.co m	Vice President, Controller	6555 Sierra Drive Irving, TX 75039 US
Carla Howard	carla.howard@vistracorp.co m	Senior Vice President, General Tax Counsel	6555 Sierra Drive Irving, TX 75039 US
Claudia Morrow	claudia.morrow@vistracorp. com	Senior Vice President	6555 Sierra Drive Irving, TX 75039 US
Daniel Kelly	daniel.kelly@vistracorp.com	Vice President, Associate General Counsel	6555 Sierra Drive Irving, TX 75039 US
Darshan Bhate	darshan.bhate@vistracorp.c om	Senior Vice President	6555 Sierra Drive Irving, TX 75039 US
Gabe Vazquez	gabe.vazquez@vistracorp.co m	Vice President, Associate General Counsel	6555 Sierra Drive Irving, TX 75039 US
Gabriel Castro	gabriel.castro@vistracorp.co m	Senior Vice President	6555 Sierra Drive Irving, TX 75039 US
John Duessel	john.duessel@vistracorp.co m	Senior Vice President	6555 Sierra Drive Irving, TX 75039 US

Ohio	<b>Public Utilities</b>
	Public Utilities Commission

David Campbell	david.campbell@vistracorp.c om	Executive Vice President, Chief Financial Officer	6555 Sierra Drive Irving, TX 75039 US
Carrie Kirby	carrie.kirby@vistracorp.com	Executive Vice President, Chief Administrative Officer	6555 Sierra Drive Irving, TX 75039 US
Tom Farrah	tom.farrah@vistracorp.com	Senior Vice President, Chief Information Officer	6555 Sierra Drive Irving, TX 75039 US
Paul Reyes	paul.reyes@vistracorp.com	Vice President	6555 Sierra Drive Irving, TX 75039 US
Max Chen	max.chen@vistracorp.com	Assistant Treasurer	6555 Sierra Drive Irving, TX 75039 US
Stephanie Zapata Moore	stephanie.moore@vistracor p.com	Executive Vice President, General Counsel, Chief Compliance Officer	6555 Sierra Drive Irving, TX 75039 US

# A-13. Company history

On April 2, 2015, Dynegy Resource I, LLC acquired all outstanding stock of Duke Energy Retail Sales, LLC ('DERS'), a licensed Competitive Retail Energy Supplier in the State of Ohio (the 'Acquisition'). Following DERS' acquisition by Dynegy Resource I, LLC, DERS was transferred to become a wholly owned subsidiary of Dynegy Energy Services, LLC ('DES') and renamed Dynegy Energy Services (East), LLC ('DESE').

On April 9, 2018 Dynegy Inc. ('Dynegy') the ultimate parent company of DESE merged with and into Vistra Corp. ('Vistra') (the 'Merger'). Following the Merger, Vista became the ultimate parent company of DESE.

Vistra (NYSE: VST) is a leading, Fortune 275 integrated retail electricity and power generation company based in Irving, Texas, providing essential resources for customers, commerce, and communities. Vistra combines an innovative, customer-centric approach to retail with safe, reliable, diverse, and efficient power generation. The company brings its products and services to market in 20 states and the District of Columbia, including six of the seven competitive wholesale markets in the U.S. and markets in Canada and Japan, as well. Serving nearly 5 million residential, commercial, and industrial retail customers with electricity and natural gas, Vistra is the largest competitive residential electricity provider in the country and offers over 50 renewable energy plans. The company is also the largest competitive power generator in the U.S. with a capacity of approximately 39,000 megawatts powered by a diverse portfolio, including natural gas, nuclear, solar, and battery energy storage facilities. In addition, the

company is a large purchaser of wind power. The company is currently constructing a 400-MW/1,600-MWh battery energy storage system in Moss Landing, California, which will be the largest of its kind in the world when it comes online.

DESE is seeking approval from PUCO to become a natural gas supplier so they can expand their product of offerings to go along with the competitive electric supply options currently in market.

# A-14. Secretary of State

Secretary of State Link:

# A-15. Proof of Ohio Employee and Office

Provide proof of an Ohio Office and Employee in accordance with Section 4929.22of the Ohio Revised Code. List the designated Ohio employee's name, Ohio office address, telephone number and web site address

Employee Name: Katie Kiefer 312 Walnut Street Cincinnati, OH 45202 US katherine.kiefer@vistracorp.com 5137628254

# Section B: Applicant Managerial Capability and Experience

# **B-1. Jurisdiction of operations**

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

File Attached

# **B-2.** Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the

plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

File(s) attached

# B-3. Disclosure of liabilities and investigations

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction.

File Attached

# B-4. Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted orheld liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No

# B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

Yes

Description: Under previous ownership, the applicant chose not to renew its previous gas license. The applicant would like to reestablish itself as a gas supplier in the Ohio market.

# **Chio** Public Utilities Commission Section C: Applicant Financial Capability and Experience

# C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Financial Reports Link(s): https://investor.vistracorp.com/investor-relations/financialinformation/financials/default.aspx

# C-2. Financial statements

Provide copies of the applicant's <u>two most recent years</u> of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements does not have a balance sheet, income statement, and cash flow statement, the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted.** 

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

Links to Financial Statement(s): https://investor.vistracorp.com/investor-relations/financial-information/financials/default.aspx

# C-3. Forecasted financial statements

Provide two years of forecasted income statements **based** <u>solely</u> on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

Preferred to file confidentially

# C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply

# C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. **Bank/credit account numbers and highly sensitive identification information must be redacted.** If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

Preferred to file this information confidentially



# **C-6.** Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

## C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

# C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

File(s) attached

# **C-9. Financial arrangements**

Provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/natural gas business activities (e.g., parental guarantees, letters of credit, contractual arrangements, etc., as described below).

Renewal applicants may provide a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements. The statement or letter must be on the utility's letterhead and dated within a 30-day period of the date the applicant files its renewal application.

First-time applicants or applicants whose certificate has expired must meet the requirements of C-9 in one of the following ways:



- The applicant itself states that it is investment grade rated by Moody's Investors Service, Standard & Poor's Financial Services, or Fitch Ratings and provides evidence of rating from the rating agencies. If you provided a credit rating in C-4, reference the credit rating in the statement.
- The applicant's parent company is investment grade rated (by Moody's, Standard & Poor's, or Fitch) and guarantees the financial obligations of the applicant to the LDU(s). Provide a copy of the most recent credit opinion from Moody's, Standard & Poor's or Fitch.
- 3. The applicant's parent company is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in **the opinion of the Staff reviewer** to guarantee the financial obligations of the applicant to the LDU(s). The parent company's financials and a copy of the parental guarantee must be included in the application if the applicant is relying on this option.
- 4. The applicant can provide evidence of posting a letter of credit with the LDU(s) listed as the beneficiary, in an amount sufficient to satisfy the collateral requirements of the LDU(s).

Preferred to file confidentially

# Section D: Applicant Technical Capacity

# **D-1. Operations**

<u>Gas Marketers</u>: Describe the operational nature of the applicant's business, specifying whether operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and/or the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.

# File(s) attached D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-mail addresses, and background of key personnel involved in the operations of the applicant's business.





# **Application Attachments**

## Exhibit B-1

# **Jurisdiction of Operations**

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of the filing of this application.

State	Legal Entity	Commodity
California	Ambit California, LLC	Gas
California	Everyday Energy, LLC d/b/a Energy Rewards	Gas
California	Viridian Energy PA, LLC	Gas
Canada	Ambit Energy Canada, ULC	Gas
Canada	Ambit Energy Canada, ULC	Electric
Connecticut	Ambit Northeast, LLC	Electric
Connecticut	Connecticut Gas & Electric, Inc.	Electric
Connecticut	Everyday Energy, LLC d/b/a Energy Rewards	Electric
Connecticut	Public Power, LLC	Electric
Connecticut	Viridian Energy, LLC	Electric
D.C.	Ambit Northeast, LLC	Electric
D.C.	Ambit Northeast, LLC	Gas
D.C.	Energy Service Providers, Inc.	Electric
D.C.	Everyday Energy, LLC	Electric
D.C.	Everyday Energy, LLC	Gas
D.C.	Public Power, LLC	Electric
D.C.	Viridian Energy PA LLC	Electric
D.C.	Viridian Energy PA LLC	Gas
D.C.	Viridian Network, LLC	Electric
D.C.	Viridian Network, LLC	Gas
Delaware	Ambit Northeast, LLC	Electric
Delaware	Everyday Energy, LLC	Electric
Delaware	Viridian Energy PA, LLC	Electric
Delaware	Viridian Network, LLC	Electric
Illinois	Ambit Illinois, LLC	Gas
Illinois	Ambit Northeast, LLC	Electric
Illinois	Dynegy Energy Services, LLC	Electric
Illinois	Energy Service Providers, Inc.	Electric
Illinois	Everyday Energy, LLC	Electric
Illinois	Everyday Energy, LLC	Electric
Illinois	Everyday Energy, LLC	Gas
Illinois	Illinois Power Marketing Company	Electric

Illinois	Public Power, LLC	Electric
Illinois	TriEagle Energy, LP	Electric
Illinois	U.S. Gas & Electric, Inc.	Gas
Illinois	Viridian Energy PA LLC	Electric
Illinois	Viridian Energy PA LLC	Gas
Indiana	Ambit Midwest, LLC	Gas
Indiana	Everyday Energy, LLC	Gas
Indiana	U.S. Gas & Electric, Inc.	Gas
Indiana	Viridian Energy PA, LLC	Gas
Kentucky	U.S. Gas & Electric, Inc.	Gas
Maine	Ambit Northeast, LLC	Electric
Maine	Dynegy Marketing and Trade	Electric
Maine	Energy Rewards, LLC	Electric
Maine	Massachusetts Gas & Electric, Inc.	Electric
Maryland	Ambit Northeast, LLC	Electric
Maryland	Ambit Northeast, LLC	Gas
Maryland	Energy Service Providers, Inc.	Electric
Maryland	Everyday Energy, LLC d/b/a Energy Rewards	Electric
Maryland	Everyday Energy, LLC d/b/a Energy Rewards	Gas
Maryland	Public Power & Utility of Maryland, LLC	Electric
Maryland	TriEagle Energy, LP	Electric
Maryland	U.S. Gas & Electric, Inc.	Gas
Maryland	Viridian Energy PA, LLC	Electric
Maryland	Viridian Energy PA, LLC	Gas
Massachusetts	Ambit Northeast, LLC	Gas
Massachusetts	Ambit Northeast, LLC	Electric
Massachusetts	Dynegy Energy Services (East), LLC	Electric
Massachusetts	Everyday Energy, LLC d/b/a Energy Rewards	Electric
Massachusetts	Massachusetts Gas & Electric, Inc.	Electric
Massachusetts	Public Power, LLC	Electric
Massachusetts	Viridian Energy PA, LLC	Gas
Massachusetts	Viridian Energy, LLC	Electric
Michigan	Ambit Midwest, LLC	Gas
Michigan	Energy Service Providers, Inc.	Electric
Michigan	Everyday Energy, LLC d/b/a Energy Rewards	Gas
Michigan	U.S. Gas & Electric, Inc.	Gas
Michigan	Viridian Energy PA, LLC	Gas
Montana	Big Sky Gas, LLC	Gas
New Hampshire	Ambit Northeast, LLC	Electric
New Hampshire	Energy Rewards, LLC	Electric
New Hampshire	Everyday Energy, LLC d/b/a Energy Rewards	Electric
New Hampshire	Viridian Energy, LLC	Electric

New Jersey	Ambit Northeast, LLC	Gas
New Jersey	Ambit Northeast, LLC	Electric
New Jersey	Energy Service Providers, Inc.	Electric
New Jersey	Everyday Energy NJ, LLC	Electric
New Jersey	Everyday Energy NJ, LLC	Gas
New Jersey	Everyday Energy, LLC d/b/a Energy Rewards	Electric
New Jersey	Everyday Energy, LLC d/b/a Energy Rewards	Gas
New Jersey	TriEagle Energy, LP	Electric
New Jersey	U.S. Gas & Electric, Inc.	Gas
New Jersey	Viridian Energy PA, LLC	Electric
New Jersey	Viridian Energy PA, LLC	Gas
New York	Ambit New York, LLC	Electric
New York	Energy Service Providers, Inc.	Electric
New York	Everyday Energy, LLC d/b/a Energy Rewards	Electric
New York	Everyday Energy, LLC d/b/a Energy Rewards	Gas
New York	Public Power, LLC	Electric
New York	Public Power, LLC	Gas
New York	U.S. Gas & Electric, Inc.	Gas
New York	Viridian Energy NY, LLC	Electric
New York	Viridian Energy PA, LLC	Gas
Ohio	Ambit Northeast, LLC	Gas
Ohio	Ambit Northeast, LLC	Electric
Ohio	Cincinnati Bell Energy, LLC	Electric
Ohio	Cincinnati Bell Energy, LLC	Gas
Ohio	Dynegy Energy Services (East), LLC	Electric
Ohio	Energy Service Providers, Inc.	Electric
Ohio	Everyday Energy, LLC d/b/a Energy Rewards	Electric
Ohio	Everyday Energy, LLC d/b/a Energy Rewards	Gas
Ohio	Public Power, LLC	Electric
Ohio	TriEagle Energy, LP	Electric
Ohio	U.S. Gas & Electric, Inc.	Gas
Ohio	Viridian Energy PA, LLC	Electric
Ohio	Viridian Energy PA, LLC	Gas
Pennsylvania	Ambit Northeast, LLC	Electric
Pennsylvania	Ambit Northeast, LLC	Gas
Pennsylvania	Dynegy Energy Services (East), LLC	Electric
Pennsylvania	Energy Service Providers, Inc.	Electric
Pennsylvania	Everyday Energy, LLC d/b/a Energy Rewards	Electric
Pennsylvania	Everyday Energy, LLC d/b/a Energy Rewards	Gas
Pennsylvania	Public Power, LLC	Electric
Pennsylvania	TriEagle Energy, LP	Electric
Pennsylvania	U.S. Gas & Electric, Inc.	Gas
Pennsylvania	Viridian Energy PA, LLC	Electric

Pennsylvania	Viridian Energy PA, LLC Gas		
Rhode Island	Ambit Northeast, LLC Electric		
Rhode Island	Public Power, LLC Electric		
Rhode Island	Viridian Energy, LLC Electric		
Texas	Ambit Texas, LLC	Electric	
Texas	TriEagle Energy, LP Electric		
Texas	exas TXU Energy Retail Company LLC Ele		
Texas	Value Based Brands LLC Electric		
Virginia	a Ambit Northeast, LLC Gas		
Virginia	Viridian Energy PA, LLC	Gas	

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a Okta-My App 🕥 Vistra Quickbase 📄 The Time	Zone Con 🞵 Electricity Supplier	📕 Indiana General Ass	efa EIA Single Sign On	MD RPS Annual Re	S MD Financial Securi	PUC - EGS Applicati	Vistra Corp Invest	PUCO Login	PUCO Logir	n Home	
Frank LaRose											
Ohio Secretary of State											
								_			
BUSINESS DETA	ILS & FILINGS							Sector Close			
Genera				_							
Genera			Business	Details							
Busine Entity #:	1435831			Business Name:	DYNEO	GY ENERGY SERVIC	CES (EAST), LLC				
Traden Filing Type:	FOREIGN LIMITED LIAE	ILITY COMPANY		Status:	Active						
Help Original Filing Date:	01/28/2004				Active						
	01/20/2004			Exp. Date:	-						
		N								2	
AGEN1/REGIST	RANT INFORMATIO	IN									
		С	APITOL CORPORAT								
ity#			4568 MAYFI STE. 2								
81036			CLEVELAND						TAILS		
			04/02/2 Activ								
35831									TAILS		

#### Exhibit D-1

## Operations

Describe the operational nature of the applicant's business, specifying whether operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and/or the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.

Dynegy Energy Services (East) LLC does market electricity as a licensed competitive retail electricity services supplier in Ohio to residential, commercial, and industrial customers. Dynegy Energy Services (East) LLC will contract natural gas purchases for retail sales, as well as nominate and schedule retail natural gas for delivery to small commercial and residential choice customers.

## Exhibit B-2

#### **Experience and Plans**

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with commission ruled adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

#### **Experience**

The Vistra Corp family of brands connects with energy customers through an innovative family of brands, strategy, and multi-channel marketing approach. This unique combination creates multiple access points to a broad suite of energy products and services that make it easier for consumers to make informed decisions about their energy needs. Vistra Corp. brands market energy products in 19 states and the District of Columbia with plans to continue expanding its geographic reach.

#### **Contracting with Customers**

Dynegy Energy Services (East) LLC is actively participating in Ohio's competitive retail electric market. Dynegy Energy Services (East) LLC continues to market its products in Ohio through the traditional channels of partnership, digital advertising, and some telemarketing for commercial customers. Dynegy Energy Services (East) LLC is currently engaging in D2D marketing and sales.

Enrollment: There are five ways a potential customer could be enrolled:

- 1. *Paper Enrollment*. Potential customers can use a paper enrollment form that they fill out and it is faxed into Applicant's headquarters after which customer receives a welcome package with copies of all the forms.
- 2. *Web Enrollment*. Potential customers can visit <u>http://www.dynegy.com</u> to enroll online. From the website, potential customers may print forms and information. Upon receipt of the enrollment at Dynegy Energy Services (East) LLC's headquarters, the customer receives a welcome package with all copies of the forms.
- 3. *Telephonic Enrollment*. Potential commercial customers may be solicited over the phone by Dynegy Energy Services (East) LLC's vendors and may decide to sign up over the telephone and complete a third-party verification confirming the decision to enroll.
- 4. *Customer Care Center*. Potential customers can call Dynegy Energy Services (East) LLC Customer Care Center. A call center representative will enroll the customer and a third-party verification will be taken after such enrollment and a welcome package will be sent.

5. *Retention Center*. Dynegy Energy Services (East) LLC makes outbound telemarketing calls to existing or former customers only for renewal or re-enrollment purposes.

## **Providing Contracted Services**

Dynegy Energy Services (East) currently provides customers with affordable electricity in Ohio.

#### **Providing Billing Statements**

Dynegy Energy Services (East) LLC does not provide its own billing statements. It will provide consolidated billing with the utility.

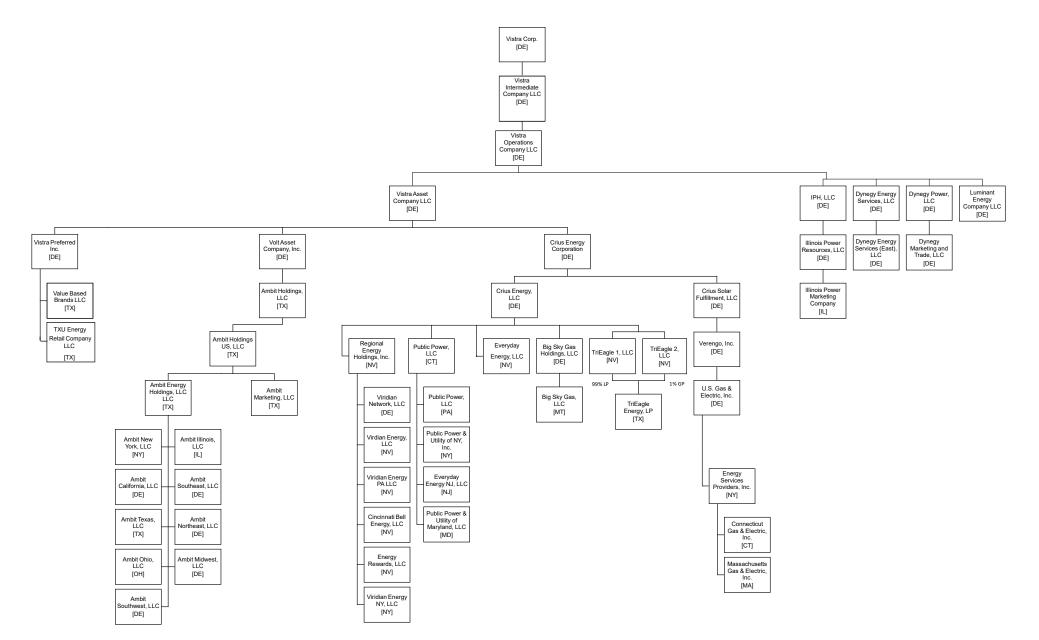
## **Responding to Customer Inquiries and Complaints**

Dynegy Energy Services (East) LLC operates an in-house telephone customer care center to answer any questions that customers may have. When a customer calls in with a question or complaint, the customer service representative will work with them to address any issue or problem. If the customer asks to have their enrollment cancelled, the customer service representative processes it immediately.

Any complaints of questions that are not resolved by the customer care representatives are then escalated to the Customer Advocacy Department, who will work directly with the customer to investigate and address the issue with the goal of achieving customer satisfaction.

## Vistra Corp. Organizational Structure U. S. Retail Entity Excerpt

\*\*All ownership interest 100% unless otherwise indicated



#### <u>Exhibit B-3</u>

#### **Disclosure of Liabilities and Investigations**

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction.

#### Ambit Northeast, LLC

Public Utilities Commission of Ohio – The Public Utilities Commission of Ohio ("PUCO") sent a Notice of Probable Non-Compliance to Ambit Northeast regarding alleged invalid enrollments by Ambit Independent Consultants on October 19, 2018. All the corrective actions proposed by the PUCO were implemented, and Ambit agreed to a forfeiture of \$21,000. The settlement was approved and filed on March 11, 2019.

#### Ambit New York, LLC

New York Department of Public Service – On May 21, 2015, the New York Department of Public Service ("NYDPS") formally opened an investigation due to a spike in complaints received against Ambit New York, LLC. This issue was officially closed with the NYDPS on January 20, 2016 with a voluntary payment to New York customers by Ambit of \$1.2 million.

New York Attorney General - On March 25, 2015, the New York Attorney General issued a subpoena duces tecum regarding its investigation into the practices of Ambit New York, LLC which was related to the same issues and complaints raised by the NYDPS's Investigation. A settlement was reached December 20, 2018, and Ambit New York, LLC was required to pay a penalty in the amount of \$1.5 million dollars.

#### Ambit Texas, LLC

Texas Public Utility Commission - The Texas Public Utility Commission("PUCT") opened an investigation into Ambit Texas, LLC regarding Ambit's Standard Plan product. Ambit voluntarily terminated the Ambit Standard Plan effective December 21, 2017. A settlement was reached and approved on November 18, 2018 which required Ambit to pay a penalty of \$160,000.

#### Public Power & Utility of New Jersey, LLC, TriEagle Energy LP and Viridian Energy PA LLC

New Jersey Board of Public Utilities – Public Power & Utility of New Jersey, LLC, TriEagle Energy LP and Viridian Energy PA, LLC (collectively the "NJ Suppliers") submitted its annual RPS compliance report on October 31, 2016 using data that reflected its actual retail electricity sales in New Jersey, instead of the electricity sales data listed in PJM-Environmental Management System Generator Attribute Tracking System ("GATS"). The New Jersey Board of Public Utilities (the "Board") allows suppliers to use actual retail electricity sales figures but a new process introduced in 2016 required that suppliers explain the discrepancy between the GATS data and its actual retail sales prior to filing the RPS compliance report. Due to a miscommunication, the NJ Suppliers were unaware of this instruction, but communicated with the Board over the next several months to come to an amicable resolution. In an order dated April 21, 2017, the Board directed the NJ Suppliers to pay an Alternative Compliance Payment ("ACP") in lieu of retiring Renewable Energy Credits ("RECs"). In June 2017, the NJ Suppliers filed a Motion for Reconsideration with the Board requesting that the Board allow the NJ Suppliers to retire RECs to cover its 2016 RPS requirements rather than paying the ACP. NJ Suppliers reached a settlement with Staff that was approved by the Board on October 29, 2018 that allowed the NJ Suppliers to retire the additional RECs and also assessed a \$25,000 administrative penalty against each supplier.

#### U.S. Gas & Electric, Inc., Energy Services Providers, Inc.

Office of the New York State Attorney General – Prior to U.S. Gas & Electric Inc. and Energy Services Providers, Inc. (collectively, the "Company") becoming affiliated with Crius Energy, the Office of the New York State Attorney General (the "NYAG") requested information related to marketing efforts in New York State, and information related to customer complaints and pricing. The Company has fully cooperated with the requests and is currently in communication with the NYAG concerning a fair and equitable resolution of the matter.

#### U.S. Gas & Electric, Inc., Energy Services Providers, Inc.

New Jersey Attorney General – Prior to U.S. Gas & Electric Inc. and Energy Services Providers, Inc. (collectively, the "Company") becoming affiliated with Crius Energy, the Office of the New Jersey Attorney General (the "NJAG") requested information from the Company regarding customer agreements, pricing and complaints in New Jersey. The Company has fully cooperated with the requests and is awaiting feedback from the NJAG.

#### U.S. Gas & Electric, Inc., Energy Services Providers, Inc.

Maryland Public Service Commission – On May 15, 2019, the Technical Staff of the Maryland Public Service Commission ("PSC") filed a complaint against Energy Services Providers, Inc. d/b/a Maryland Gas & Electric and U.S. Gas & Electric, Inc. d/b/a Maryland Gas & Electric (collectively, the "Company") alleging that the Company had violated Maryland law governing retail suppliers' activities, and specifically citing 33 consumer complaints received in 2018. On June 18, 2019, Company filed an answer and response with the PSC and on July 12, 2019, the PSC delegated the matter to the Public Utility Law Judge for review.

#### Claudia J. Morrow Vistra Corp. Senior Vice President, Origination & Pricing

Claudia J. Morrow is Vice President, Origination & Pricing for Vistra Corp. (Vistra). Claudia is responsible for commodity cost forecasting and portfolio management of the commodity price risk associated with Vistra's subsidiaries' retail electricity sales through procurement of power and power related products. The portfolio value is in the range of \$3 billion dollars. She also leads a retail gas sales team with large industrial and commercial customers across the state of Texas.

Claudia joined Vistra's predecessor (TXU Corp.) in July of 2001 with multiple years of experience in commodities markets at JP Morgan Chase and Morgan Stanley.

Claudia has a bachelor's degree from Texas A&M University.

#### **Margaret Pirtle**

Vistra Corp. Director, Customer Advocacy Services

Margaret Pirtle is the Director of Customer Advocacy Services for Vistra Corp. (Vistra). Margaret joined Vistra's predecessor (TXU Corp.) in April 2007 and has over 12 years of experience in the competitive electricity industry. When she joined the company, Margaret was responsible for establishing the operations policy and procedures team, which implemented and ensured compliance with operational policies. In her current role, she is responsible for driving improved customer experiences by managing all lines of customer escalations including those to the state commissions, Attorney General's office, and the Better Business Bureau. She also oversees the Energy Assistance program that provides financial support to customers in need. Additionally, Margaret is responsible for managing the relationships with the Transmission and Distribution Utilities, ERCOT, and the state commissions to ensure operational readiness.

Margaret has a bachelor's degree in business administration from Texas Tech University – Rawls College of Business.

#### John Duessel

#### Vistra Corp. Senior Vice President, Chief Customer Officer

John Duessel is a Vice President and the Chief Customer Officer for Vistra and has over 9 years of experience in the competitive electricity industry. John joined Vistra's predecessor (Energy Future Holdings Corp. (EFH)) in April 2010 and has been the Chief Customer Officer for Vistra since October 2016. In his current role, John leads the customer experience services organizations that are responsible for delivering exceptional experiences to customers for Vistra's subsidiary, TXU Energy Retail Company LLC.

Prior to his role as the Chief Customer Officer, John was a Senior Director and then a Vice President of the revenue operations division, and, in those roles, he led teams dedicated to delivering seamless customer experiences across all core revenue cycle management functions. John began at the company as a Director

in the credit, collections, and bad debt management department, where he was responsible for credit assessment / credit management and collections functions across all lines of the business.

John received a master's in business administration in finance degree from Southern Methodist University – Cox School of Business and has a juris doctor degree from Columbus School of Law.

#### Jeff Ellis

#### Vistra Corp. Director, Customer Operations & Support Services

Jeff Ellis is the Director of Customer Operations & Support Services at Vistra and has 20 years of experience in the competitive electricity industry. In his current role with Vistra, Jeff oversees contact center operations, including customer experience execution as well as contact center support functions such as process optimization, learning and development, quality insights, and compliance. Jeff will perform a similar role for Ambit.

Jeff began his career with Vistra's predecessor (TXU Corp.) in 1999, supporting customer system enhancements that prepared TXU Corp. to transition into the Texas competitive retail electric market. Jeff subsequently worked for a consulting firm that managed customer operations for several other Texas retail electric providers, before returning to Vistra's predecessor (then EFH) in 2009.

Jeff has a degree in management information systems and business management from University of Oklahoma – Price College of Business

# Eric Wurzbach

#### Vistra Corp. Senior Director of Natural Gas

Eric Wurzbach is the Senior Director of Natural Gas at Vistra and has over 20 years of experience in the natural gas industry having worked in the areas risk analyst, gas scheduling, and gas trading.

Eric has a B.B.A., Economics, International Business, and Business from Baylor University – Hankamer School of Business, and an MBA from University of Houston, C.T. Bauer College of Business, Certificates of Energy Risk Management, Energy Investment Analysis, and Energy Accounting & Finance.

# **Competitive Retail Natural Gas Service Affidavit**

County of Dallas

State of Texas

Gabe Vazquez

. Affiant, being duly sworn/affirmed, hereby states that:

- 1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
- The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of 2. natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- The applicant will timely pay any assessment made pursuant to Sections 4905.10 and 4911.18(A), Ohio Revised 3. Code.
- Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio 4. pursuant to Title 49, Ohio Revised Code.
- Applicant will cooperate fully with the Public Utilities Commission of Ohio and its staff on any utility matter 5. including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the 6. Ohio courts and the service of process.
- Applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the 7. environment, and advertising/promotions.
- Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied 8. in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.
- The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that 9. he/she expects said applicant to be able to prove the same at any hearing hereof.

\_\_\_\_\_day of \_\_\_\_\_\_. Month

10. Affiant further sayeth naught.

Sabrie Ogney Signature of Affiant & Title

Signature of official administering oath

Sworn and subscribed before me this \_\_\_\_\_

	DIANE M. MEYER My Notary ID # 527406
A CAR A STRATE	Expires February 22, 2021

My commission expires on February 22, 2021

Diane Mever, Sr. Admin Assistant

2020 Year

Print Name and Title

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- . The applicant's parent company is investment grade rated (by Moody's, Standard & Poor's, or Fitch) and guarantees the financial obligations of the applicant to the LDU(s).Provide a copy of the most recent credit opinion from Moody's, Standard & Poor's or Fitch.
- The applicant's parent company is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The parent company's financials and a copy of the parental guarantee must be included in the application if the applicant is relying on this option.
- .. The applicant can provide evidence of posting a letter of credit with the LDU(s) listed as the beneficiary, in an amount sufficient to satisfy the collateral requirements of the LDU(s).

# **D.** Technical Capability

Provide an attachment for each of the sections below.

#### D-1. Operations.

Retail natural gas brokers/aggregators: Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of natural gas to retail customers.

Gas Marketers: Describe the operational nature of the applicant's business, specifying whether operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and/or the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.

#### D-2. Operations expertise and key technical personnel.

Provide evidence of the applicant's experience and technical expertise in performing the operations described in this application. Include the names, titles, e-mail addresses, telephone numbers and background of key personnel involved in the operational aspects of the applicant's business.

As authorized representative for the above company/organization, I certify that all the information contained in this application is true, accurate and complete. I also understand that failure to report completely and accurately may result in penalties or other legal actions.

VP& Associate General Counsel

Title

8/31/2020

Date

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

10/29/2020 4:04:13 PM

in

Case No(s). 10-0880-GA-CRS

Summary: In the Matter of the Application of Dynegy Energy Services East LLC