



DIS Case Number: 18-1493-EL-AGG

Section A: Application Information

A-1. Provider type:

☒ Power Broker ☐ Aggregator ☐ Retail Generation Provider ☐ Power Marketer

A-2. Applicant's legal name and contact information.

Legal Name: Cypress Capital Ventures LLC **Country:** United States
Phone: 1-800-965-4229 **Extension (if applicable):** **Street:** 13603 Lakehills View Circle
Website (if any): <https://electricityplans.com> **City:** Cypress **Province/State:** TX
Postal Code: 77429

A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Type	Address	Active?	Proof
ElectricityPlans.com	DBA	13603 Lakehills View Circle Cypress, TX 77429	No	File
NaturalGasPlans.com	DBA	13603 Lakehills View Circle Cypress, TX 77429	No	File
Cypress Capital Ventures LLC	Official Name	13603 Lakehills View Circle Cypress, TX 77429	Yes	File

A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Type	Address	Active?	Proof
ElectricityPlans.com	DBA	13603 Lakehills View Circle Cypress, TX 77429	No	File



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NaturalGasPlans.com	DBA	13603 Lakehills View Circle Cypress, TX 77429	No	File
Cypress Capital Ventures LLC	Official Name	13603 Lakehills View Circle Cypress, TX 77429	Yes	File

A-5. Contact person for regulatory matters

Shannon Bedrich
13603 Lakehills View Circle
Cypress, TX 77429
US
shannon.bedrich@cypresscapitalventures.com
7134101245

A-6. Contact person for PUCO Staff use in investigating consumer complaints

Kelly Bedrich
13603 Lakehills View Circle
Cypress, TX 77429
US
kelly.bedrich@cypresscapitalventures.com
7133057976

A-7. Applicant's address and toll-free number for customer service and complaints

Phone: 1-800-965-4229	Extension (if applicable): 700	Country: United States
Fax: n/a	Extension (if applicable):	Street: 16635 Spring Cypress #991
Email: support@electricityplans.com	City: Cypress	Province/State: TX
	Postal Code: 77410	

A-8. Applicant's federal employer identification number

47-4385593

A-9. Applicant's form of ownership

Form of ownership: Limited Liability Company (LLC)

A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection

AEP Ohio
 DP&L
 Duke Energy Ohio
 FirstEnergy - Cleveland Electric Illuminating
 FirstEnergy - Ohio Edison
 FirstEnergy - Toledo Edison

Class of customer selection

Commercial
 Mercantile
 Residential

A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 11-01-2020

A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
Shannon Bedrich	shannon.bedrich@cypresscapitalventures.com		13603 Lakehills View Circle Cypress, TX 77429 US
Kelly Bedrich	kelly.bedrich@cypresscapitalventures.com		13603 Lakehills View Circle Cypress, TX 77429 US

A-13. Company history

Cypress Capital Ventures, LLC was formed in Delaware on June 24, 2015 with a company objective to develop/buy operate and improve websites focused on consumer digital products that offer services that are valuable to our everyday lives. The company was founded by Kelly Bedrich & Shannon Bedrich. Kelly is a certified Project Management Professional and has over



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25 years of experience in managing and developing software, websites, and system integrations. Shannon is a Texas Certified Public Accountant and focuses on operations and financial reporting for the company.

In Marcy 2017, Cypress Capital Ventures launched its first energy sector consumer website, ElectricityPlans.com. ElectricityPlans.com is a retail electricity rate comparison shopping site for homes and businesses. This site offers free, unbiased electricity plan shopping tools and education to help consumers make informed electricity provider and plan choices in states that have adopted deregulation. In October 2017, Cypress Capital Ventures launched NaturalGasPlans.com. NaturalGasPlans.com also offers free, unbiased natural gas plan shopping information for homes and businesses.

A-14. Secretary of State

Secretary of State Link:

Section B: Applicant Managerial Capability and Experience

B-1. Jurisdiction of operations

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

Jurisdiction of Operation: Cypress Capital Ventures LLC dba ElectricityPlans.com is also registered as a company in Texas, Connecticut and Delaware.

The company wishes to serve in a broker capacity only and will not take title to the commodity or provide aggregation services.

B-2. Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

Application Experience and Plan Description: Cypress Capital Ventures LLC dba ElectricityPlans.com desires to renew its Ohio electricity power broker license to continue to grow our Ohio customer base and provide better service to our customers. Renewing our Ohio power broker license would allow us to implement an application program interface (API) with our current Ohio providers and participate in the enrollment process. An API allows for a seamless customer experience in that it provides the ability for a customer to



sign up for an electricity plan without leaving the site. An API allows integration with the certified retail electricity service provider's system for credit check, rate verification, and order creation.

Additionally, renewing our Ohio power broker license would allow us to expand the number of providers and plans offered on the site and participate directly in the small and medium commercial electricity market in Ohio. We currently offer an Ohio small & medium business electricity comparison page, and we would like to continue to be able to offer this in Ohio. Cypress Capital Ventures LLC dba ElectricityPlans.com is not an electric supplier pursuant to Section 4928.10 of the Ohio Revised Code. The company will not take title to the commodity or provide billing or aggregation services. The company wishes to engage in broker services only.

B-3. Disclosure of liabilities and investigations

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

Liability and Investigations Disclosures: Not Applicable

B-4. Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No

B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

No



B-6. Environmental disclosures

Provide a detailed description of how the applicant intends to determine its generation resource mix and environmental characteristics, including air emissions and radioactive waste. Include the annual projection methodology and the proposed approach to compiling the quarterly actual environmental disclosure data. See 4901:1-21-09 of the Ohio Administrative Code for additional details of this requirement.

PJM disclosure option chosen

Section C: Applicant Financial Capability and Experience

C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Does not apply

C-2. Financial statements

Provide copies of the applicant's two most recent years of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted**.

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

Preferred to file this information confidentially

C-3. Forecasted financial statements



Provide two years of forecasted income statements **based solely on the applicant's anticipated business activities in the state of Ohio.**

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

Preferred to file confidentially

C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply

C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an



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overall credit score. **Bank/credit account numbers and highly sensitive identification information must be redacted.** If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

Preferred to file this information confidentially

C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

Stand-alone entity with no affiliate or subsidiary companies

Section D: Applicant Technical Capacity

D-1. Operations



Power brokers/aggregators: Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

Operations Description: Cypress Capital Ventures LLC dba ElectricityPlans.com is not an electric supplier pursuant to Section 4928.10 of the Ohio Revised Code. The company will not take title to the commodity or provide billing or aggregation services. The company wishes to engage in broker services only.

D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-mail addresses, and background of key personnel involved in the operations of the applicant's business.

Operations Expertise & Personnel Description: Kelly Bedrich
LLC Member and President of ElectricityPlans.com.
kelly.bedrich@cypresscapitalventures.com
1-800-965-4229 ext 700
kbedrich@electricityplans.com

Kelly Bedrich is a certified Project Management Professional and has over 25 years of experience in managing and developing software, websites, and system integrations.

Shannon Bedrich
LLC Member and Vice President ElectricityPlans.com
shannon.bedrich@cypresscapitalventures.com
sbedrich@electricityplans.com
1-800-965-4229 ext 701

Shannon Bedrich is a Texas Certified Public Accountant and focuses on operations and financial reporting and regulatory compliance for the company.



Public Utilities
Commission

Application Attachments

201719903366

DATE:
07/19/2017

DOCUMENT ID
201719903366

DESCRIPTION
REG. OF FOR. PROFIT LIM. LIAB. CO.
(LFP)

FILING
99.00

EXPED
.00

PENALTY
.00

CERT
.00

COPY
.00

Receipt

This is not a bill. Please do not remit payment.

CT CORPORATION SYSTEM
CHRIS RICKARD
4400 EASTON COMMONS WAY, SUITE 125
COLUMBUS, OH 43219

**STATE OF OHIO
CERTIFICATE**

Ohio Secretary of State, Jon Husted

4051744

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

CYPRESS CAPITAL VENTURES, LLC

and, that said business records show the filing and recording of:

Document(s)

REG. OF FOR. PROFIT LIM. LIAB. CO.

Document No(s):

201719903366

Effective Date: 07/17/2017



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 19th day of July, A.D. 2017.

Jon Husted

Ohio Secretary of State

Competitive Retail Electric Service Affidavit

County of Harris :

State of Texas :

Kelly Bodolett, Affiant, being duly sworn/affirmed, hereby states that:

1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.

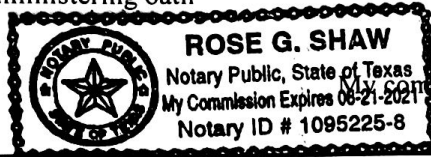
13. Affiant further sayeth naught.

Kelly Benedict, President
Signature of Affiant & Title

Sworn and subscribed before me this 15 day of OCT, 2020
Month Year

Rose G. Shaw
Signature of official administering oath
Notary

Kelly Benedict President
Print Name and Title



My commission expires on 08/21/2021

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

10/22/2020 12:14:13 PM

in

Case No(s). 18-1493-EL-AGG

Summary: In the Matter of the Application of Cypress Capital Ventures LLC dba
ElectricityPlans.com