

### DIS Case Number: 12-2874-EL-AGG

### Section A: Application Information

### A-1. Provider type:

🔀 Power Broker	Aggregator	Retail Generation Provider	Power Marketer
A-2. Applicant's lega	I name and contact in	formation.	
Legal Name: Tobelm	nann Energy Brokers, I	nc. Country: United Sta	tes
Phone: 610-639-	Extension (if	Street: 15 Kiloran W	/ynd
1406	applicable):		
Website (if any): ww	ww.tobelmann.net	City: Glenmoore	Province/State: PA

Postal Code: 19343

### A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Name	Туре	Address	Active?	Proof
Tobelmann Energy Brokers, Inc.	Official Name	15 Kiloran Wynd Glenmoore, PA 19343	Yes	File

### A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name Type Address Active	Proof
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### A-5. Contact person for regulatory matters

John Tobelmann 15 Kiloran Wynd



Glenmoore, PA 19343 US john@tobelmann.net 6106391406

### A-6. Contact person for PUCO Staff use in investigating consumer complaints

John Tobelmann 15 Kiloran Wynd Glenmoore, PA 19343 US john@tobelmann.net 6106391406

### A-7. Applicant's address and toll-free number for customer service and complaints

Phone: 610280940	9 Extension (if applicable):	Country: United State	S
<b>Fax:</b> 484-204- 0618	Extension (if applicable):	Street: 15 Kiloran Wy	nd
Email: john@tobelr	mann.net	City: Glenmoore Postal Code: 19343	Province/State: PA

### A-8. Applicant's federal employer identification number

26-4679562

### A-9. Applicant's form of ownership

Form of ownership: Corporation

### A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

### Service area selection

AEP Ohio DP&L Duke Energy Ohio



FirstEnergy - Cleveland Electric Illuminating FirstEnergy - Ohio Edison FirstEnergy - Toledo Edison

### **Class of customer selection**

Commercial Industrial Mercantile Residential

### A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 11-01-2012

### A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
John Tobelmann	john@tobelmann.net	Pres	15 Kiloran Wynd Glenmoore, PA 19343 US

### A-13. Company history

Tobelmann Energy Brokers, Inc. is an S Corp, incorporated in Pennsylvania, January 2009. Its primary function is energy [electricity and natural gas] procurement for commercial and industrial clients. Tobelmann does business is 10 states, including PA, NJ, DE, MD, NY, TX, IL, CT, MA and OH.

### A-14. Secretary of State

Secretary of State Link:

### Section B: Applicant Managerial Capability and Experience

### **B-1. Jurisdiction of operations**

# **hio** Public Utilities Commission

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..

File Attached

### **B-2.** Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

File(s) attached

### B-3. Disclosure of liabilities and investigations

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction.

File Attached

### B-4. Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted orheld liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No

### B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed,

# **hio** Public Utilities Commission

suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

No

### **B-6. Environmental disclosures**

Provide a detailed description of how the applicant intends to determine its generation resource mix and environmental characteristics, including air emissions and radioactive waste. Include the annual projection methodology and the proposed approach to compiling the quarterly actual environmental disclosure data. See 4901:1-21-09 of the Ohio Administrative Code for additional details of this requirement.

### PJM disclosure option chosen

## Section C: Applicant Financial Capability and Experience

### C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Does not apply

### C-2. Financial statements

Provide copies of the applicant's <u>two most recent years</u> of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements does not have a balance sheet, income statement, and cash flow statement, the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted.** 

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If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

File(s) attached

### C-3. Forecasted financial statements

Provide two years of forecasted income statements **based** <u>solely</u> on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

File(s) attached

### C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services, Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply



Public Utilities Commission

### C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. **Bank/credit account numbers and highly sensitive identification information must be redacted.** If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

File(s) attached

### C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

### C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

### C-8. Corporate structure

Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

Stand-alone entity with no affiliate or subsidiary companies

# **Chio** Public Utilities Commission Section D: Applicant Technical Capacity

**D-1. Operations** 

<u>Power brokers/aggregators</u>: Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

Operations Description: We are not currently actively seeking customers in Ohio. Our clients come to us by referrals. When a potential client contacts us, we will consult with them to find the best 3rd party supply for their business. We[provide them with options and facilitate a mutually agreed upon supply contract. The client then signs a supply agreement with the preferred or recommended 3rd party supply company.

### D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, e-mail addresses, and background of key personnel involved in the operations of the applicant's business.

File(s) attached



# **Application Attachments**



**Powering Your Business** 

Exhibit B-1

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Jurisdictions of Operation

Tobelmann Energy Brokers, Inc. is certified, registered or licensed in the following states:

State	License or Docket ID #
Pennsylvania	A-2010-2211385
Pennsylvania gas	A-2015-2479238
Maryland	IR-2429
Massachusetts	EB-196
Illinois	12-0097
Texas	80428
Delaware	12-229, order 8154
New Jersey	EA-0191
Ohio	12-603E
Ohio gas	18-678G



Exhibit B-2

Experience & Plans

Tobelmann Energy Brokers, Inc. (TEB) has been incorporated in Pennsylvania since January 2009. Prior to incorporation, the founder and president, John Tobelmann had over 17 years in the energy procurement industry.

Since January 2010, when the retail electricity rate caps were removed in Pennsylvania, TEB has secured electricity and natural gas supply for over 500 customers in Pennsylvania, Maryland, Massachusetts, Illinois, Delaware, New Jersey, Connecticut, New York, Ohio and Texas.

TEB may from time to time have customers with locations in other states like Ohio [where we do not normally operate] who request our services in those states. Other than those opportunities, we are not actively marketing our service in Ohio. We are interested in hiring a sales representative in Ohio.

TEB does not bill our customers. TEB does not contract directly with its customers. Rather we facilitate a sales contract between one of many suppliers [that we work with] and the customer. The supplier bills the customer directly and if that customer pays their bill, the supplier pays TEB a commission. If there are any problems between the supplier and the customer, the customer is instructed to first contact TEB to facilitate a resolution. But the ultimate responsibility to solve any problem resides with the supplier. Since our inception, we have not had one problem that we were not able to resolve amicably and no customers to my knowledge have terminated their contract prematurely.

All of the requirements mandated in 4928.10 of the Revised Code are spelled out in the supplier contract, which is provided at the time of contracting.



**Powering Your Business** 

Exhibit B-3

Disclosure of Liabilities and Investigations

Tobelmann Energy Brokers, Inc. (TEB) has no existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations or any other matter that could adversely impact our financial or operational status or impact our ability to service our clients.







CitiBusiness<sup>®</sup> / AAdvantage<sup>®</sup> Platinum Select<sup>®</sup> Card

We understand you may be concerned about your FICO<sup>®</sup> Score during these uncertain times. **Click here** for more information from FICO on how to prepare and protect your score during the Coronavirus (COVID-19) pandemic.

Congratulations - You have an exceptional FICO<sup>®</sup> Score. The below factor(s) are informative but not significant as they represent very marginal areas where your score was adversely affected. Keep up your good financial habits!

# Key Factor(s) Affecting Your FICO<sup>®</sup> Score:

### 1 Time since most recent account opening is too short

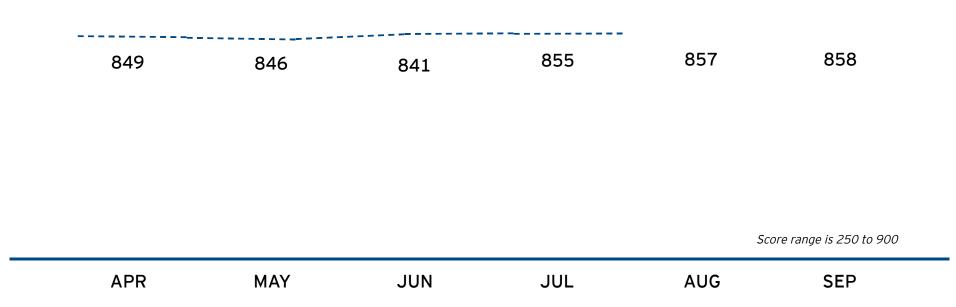
FICO<sup>®</sup> Scores consider how recently a person opened a new credit account as shown on their credit report. Your score was impacted because of the time since you opened a new account.



### 2 Too many accounts with balances

FICO<sup>®</sup> Scores consider the total number of accounts a consumer holds with balances, including credit card balance amounts that appear from the most recent account statements-even if that balance was paid off. Your score was impacted by having too many accounts with balances.

# Your FICO<sup>®</sup> Score History



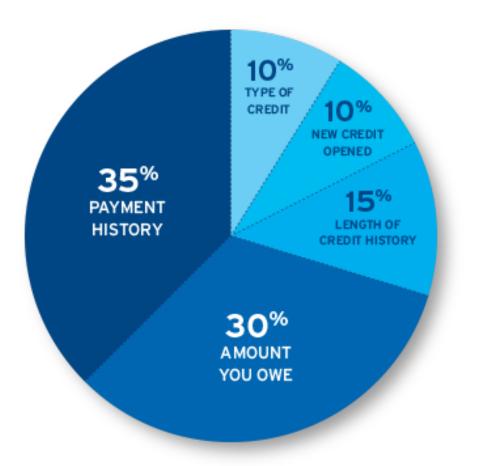
The FICO<sup>®</sup> Score "as of" dates shown on this page are the dates your score was provided from Equifax. It is available to you about 10 days later to allow time for Citi to validate the information. Simply navigate over any point of your score history to view the date your score was calculated. You will not see a score if we did not receive one for a given month. Checking your FICO<sup>®</sup> Score monthly will not affect your score.

FICO<sup>®</sup> Scores are based on data in your credit report, so changes to your score may be a result of changes in your credit report. You can request a free annual credit report from Equifax at <u>www.annualcreditreport.com</u>. Please refer to our FAQs or Useful Links sections for more information.

# FICO<sup>®</sup> Scores: What You Need to Know

Feedbac

### Score Deciding Factors



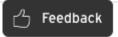
# What Your Score Means to Lenders

800 - 900 EXCEPTIONAL 740 - 799 VERY GOOD 670 - 739 GOOD 580 - 669 FAIR 250 - 579 RISKY

### FAQs

Why is Citi providing me with my FICO<sup>®</sup> Score?

Where did Citi get my FICO<sup>®</sup> Score from?



How often is my FICO<sup>®</sup> Score updated on Card Benefits?

What score model was used to calculate my score?

Why is this score different from other scores that I received from somewhere else?

**View All Frequently Asked Questions** 

### Resources

### **Customer Service**

**1-800-950-5114** Outside of the United States, Call Citi collect at: 605-335-2222 (TTY: 1-800-325-2865 for hearing and speech impaired services only)

24 hours a day, 7 days a week

## **Useful Links**

- Equifax Credit Report Assistance
- AnnualCreditReport.com
- FICO<sup>®</sup> Score FAQ's (~/media/CPP/Files/LegalDocs/BaseBenefitRedesign/FAQs\_About\_FICO\_Scores\_PDF1\_FINAL.ashx)
- im Understanding FICO<sup>®</sup> Scores (~/media/CPP/Files/LegalDocs/BaseBenefitRedesign/Understanding\_FICO\_Scores\_PDF1 FINAL.ashx)

### 10/12/2020

### Citi® Card Benefits - FICO® Score

Your FICO<sup>®</sup> Score is calculated based on data from your Equifax credit report using the FICO<sup>®</sup> Bankcard Score 8 model and may be different from other credit scores. FICO<sup>®</sup> Scores are intended for and delivered only to the Primary cardmember and only if a FICO<sup>®</sup> Score is available. Disclosure of this score is not available for all Citi products and Citi may discontinue displaying the score at our discretion.

FICO and "The score lenders use" are trademarks and/or registered trademarks of Fair Isaac Corporation in the United States and other countries. Your FICO<sup>®</sup> Score is provided for your own non-commercial personal review, use and benefit. Citi and Fair Isaac are not credit repair organizations as defined under federal or state law, including the Credit Repair Organizations Act. Citi and Fair Isaac do not provide 'credit repair' services or advice or assistance regarding "rebuilding" or "improving" your credit record, credit history or credit rating.

\* The FICO<sup>®</sup> Score "as of" dates shown on this page are the dates your score was provided from Equifax. It is available to you about 10 days later to allow time for Citi to validate the information.

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ID=Privacy&JFP_TOKEN=0BBXJ7ZQ)	Help
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ID=Privacy#notice-at-collection)	Contact Us
	(https://online.citi.com/US/ag/contactus)







**Powering Your Business** 

Exhibit D-2

Key Technical Personnel

John Tobelmann President 15 Kiloran Wynd Glenmoore, Pa 19343 (610) 639-1406 (484) 204-0618 fax john@tobelmann.net

John has been procuring natural gas for customers since 1994.

Andrew Tobelmann Vice President of Sales 15 Kiloran Wynd Glenmoore, PA 19343 (888) 583-7760 andy@tobelmann.net

Andy has been in energy sales since 2009. He has assisted customers in choosing natural gas suppliers from that time. At one point, he was responsible for the procurement of 500,000 Dth of Nat gas for several regional customers.

### TOBELMANN ENERGY BROKERS INC Balance Sheet As of December 31, 2019

	Dec 31, 19
ASSETS	
Current Assets	
Checking/Savings	
Checking	56,172.00
Total Checking/Savings	56,172.00
Total Current Assets	56,172.00
Fixed Assets	
Vehicles	85,081.00
Furniture and Equipment	6,304.17
Accumulated Depreciation	-91,385.17
Total Fixed Assets	0.00
TOTAL ASSETS	56,172.00
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Chrysler Cap - Dodge Int free	7,374.00
Payroll Liabilities	
Fed/FICA	3,950.00
FUTA	140.70
Keystone	315.00
LST	2.00
PA W/H	715.00
PAUC	18.89
Total Payroll Liabilities	5,141.59
Total Other Current Liabilities	12,515.59
Total Current Liabilities	12,515.59
Total Liabilities	12,515.59
Equity	
Capital Stock	1,000.00
Retained Earnings	42,656.00
Shareholder Distributions	-120,422.27
Net Income	120,422.68
Total Equity	43,656.41

### **TOBELMANN ENERGY BROKERS INC Balance Sheet** As of December 31, 2019

Dec 31, 19

**TOTAL LIABILITIES & EQUITY** 

56,172.00

### TOBELMANN ENERGY BROKERS INC Profit & Loss January through December 2019

	Jan - Dec 19
Ordinary Income/Expense	
Income	
Income	559,349.00
Total Income	559,349.00
Cost of Goods Sold	
Subcontractors - 1099	160,164.04
Total COGS	160,164.04
Gross Profit	399,184.96
Expense	
Advertising and Promotion	7,737.00
Auto and Truck Expenses	18,155.00
Bank Service Charges	433.00
Business Gifts	148.00
Compensation of Officers	126,000.00
Computer and Internet Expenses	6,785.00
Dues and Subscriptions	2,414.00
employee Benefits	4,981.00
Insurance Expense	4,268.00
-	4,200.00
Legal & Professional Fees	0.00
Legal Fee	
Legal & Professional Fees - Ot	8,814.00
Total Legal & Professional Fees	8,814.00
Meals and Entertainment	667.00
Miscellaneous	535.00
Office Expense	
Supplies	376.00
Office Expense - Other	16,713.00
Total Office Expense	17,089.00
Payroll Taxes	
Employer FICA	10,817.43
FUTA	140.70
PAUC	3,380.30
FAUC	3,300.30
Total Payroll Taxes	14,338.43
Pension, Profit Sharing	4,205.00
Salaries and Wages	18,500.00
	,

SEE ACCOUNTANTS COMPLIATION REPORT

	Jan - Dec 19
Taxes Corp	2,432.00
Total Taxes	2,432.00
Telephone Expense Travel Expense	4,324.00
Parking & Tolls Travel Expense - Other	448.00 1,230.00
Total Travel Expense	1,678.00
Total Expense	243,503.43
Net Ordinary Income	155,681.53
Other Income/Expense Other Expense 2% > Shareholder Health Andy	9,351.74
2% > Shareholder Health John	22,876.11
Total Other Expense	32,227.85
Net Other Income	-32,227.85
Net Income	123,453.68

Schedu	20S (2018) TOBELMANN ENERGY BROP ule K Shareholders' Pro Rata Shar			26-4679		Page al amount
Alterna-	15 a Post-1986 depreciation adjustment	' '		15:		
ve	<b>b</b> Adjusted gain or loss					
lini- 1um	<b>c</b> Depletion (other than oil and gas)					
ax	<b>d</b> Oil, gas, and geothermal properties – g					
AMT) ems	e Oil, gas, and geothermal properties – o					
01115	<b>f</b> Other AMT items (attach statement)					
ems	<b>16a</b> Tax-exempt interest income					
ffec-	<b>b</b> Other tax-exempt income					
ng hare-	c Nondeductible expenses					23,029
older	<b>d</b> Distributions (attach stmt if required) (s					
asis	e Repayment of loans from shareholders.					
ther	17 a Investment income					
for-	<b>b</b> Investment expenses					
ation	c Dividend distributions paid from accumu					
	d Other items and amounts	alatea earninge alla pre			-	
	(attach statement)		SEE STATEMENT	2		
econ-	18 Income/loss reconciliation. Combine the a	mounts on lines 1 throug				
iliation	From the result, subtract the sum of the					175,314
Schedu		Beginning of t			f tax yea	
	Assets	(a)	(b)	(c)		(d)
1 Cas	sh		70,399.			46,15
-	de notes and accounts receivable		107000.			10/10
	s allowance for bad debts					
	entories					
	6. government obligations.					
	e-exempt securities (see instructions)					
	er current assets (attach stmt)					
	Ins to shareholders					
	tgage and real estate loans					
	er investments (attach statement)					
	Idings and other depreciable assets	91,385.		91,385		
	s accumulated depreciation	5170001		91,385		
Dles		91 385		91 101		
	'	91,385.		91,305	•	
<b>11 a</b> Dep	bletable assets	91,385.		91,385	•	
11 a Dep b Les	bletable assets	91,385.		91,303	•	_
11 a Dep b Les 12 Lan	bletable assets s accumulated depletion	91,385.		91,383		
11 a Dep b Les 12 Lan 13 a Inta	bletable assets s accumulated depletion d (net of any amortization) angible assets (amortizable only)	91,385.		91,303		
11 a Dep b Les 12 Lan 13 a Inta b Les	bletable assets s accumulated depletion d (net of any amortization) angible assets (amortizable only) s accumulated amortization	91,385.		91, 303		
11 a Dep b Les 12 Lan 13 a Inta b Les 14 Oth	bletable assets s accumulated depletion d (net of any amortization) angible assets (amortizable only) s accumulated amortization er assets (attach stmt)	91,385.	70,399.	91, 363		46,153
11 a Dep b Les 12 Lan 13 a Inta b Les 14 Oth 15 Tota	bletable assets s accumulated depletion d (net of any amortization) angible assets (amortizable only) s accumulated amortization er assets (attach stmt) al assets	91,385.	70,399.	91, 303		46,153
11 a Dep b Les 12 Lan 13 a Inta b Les 14 Oth 15 Tota	bletable assets s accumulated depletion d (net of any amortization) angible assets (amortizable only) s accumulated amortization er assets (attach stmt)	91,385.	70,399.	91, 303		46,153
11 a Dep b Les 12 Lan 13 a Inta b Les 14 Oth 15 Tota Li 16 Acc	bletable assets.	91,385.	70,399.	91, 303		46,153
11 a Dep           b Les           12 Lan           13 a Inta           b Les           14 Oth           15 Tota           Li           16 Acco           17 Mort	bletable assets.	91,385.		91, 303		
11 a Dep b Les 12 Lan 13 a Inta b Les 14 Oth 15 Tota Li 16 Acc 17 Mort 18 Othe	bletable assets.	91,385.	70,399.	91, 303		46,153
11 a Dep           b Les           12 Lan           13 a Inta           b Les           14 Oth           15 Tota           16 Acco           17 Mort           18 Othe           19 Loa	bletable assets.         s accumulated depletion         angible assets (amortization).         angible assets (amortization).         s accumulated amortization         as accumulated amortization         as accumulated amortization         as accumulated amortization         as accumulated amortization         al assets         aiabilities and Shareholders' Equity         counts payable.         tgages, notes, bonds payable in less than 1 year         ar current liabilities (attach stmt)         SEE       ST	91,385.		91, 303		4,522
11 a Dep           b Les           12 Lan           13 a Inta           b Les           14 Oth           15 Tot:           16 Acc           17 Mort           18 Othe           19 Loa           20 Mort	beletable assets.         as accumulated depletion         ad (net of any amortization).         angible assets (amortizable only).         as accumulated amortization         as accumulated amortization.         are assets (attach stmt).         al assets.         abilities and Shareholders' Equity         counts payable.         argages, notes, bonds payable in less than 1 year         ar current liabilities (attach stmt).         SEE.ST.3         uns from shareholders.	91,385.	12,893.	91, 303		4,522
11 a Dep           b Les           12 Lan           13 a Inta           b Les           14 Oth           15 Tot.           Li           16 Acco           17 Mort           18 Othe           19 Loa           20 Mort           21 Othe	bletable assets.         is accumulated depletion         id (net of any amortization).         angible assets (amortizable only).         is accumulated amortization         is accumulated amortization.         is acumulated amortization.         is acumula	91,385.	<u>12,893.</u> 22,594.	91, 303		4,522
11 a Dep           b Les           12 Lan           13 a Inta           b Les           14 Oth           15 Tota           16 Acco           17 Mort           18 Othe           19 Loa           20 Mort           20 Mort           21 Othe           22 Cap	bletable assets.         s accumulated depletion         angible assets (amortization).         angible assets (amortization).         as accumulated amortization         as accumulated amortization         as accumulated amortization         assets (attach stmt).         al assets. <b>iabilities and Shareholders' Equity</b> counts payable.         trages, notes, bonds payable in less than 1 year         ar current liabilities (attach stmt).         stages, notes, bonds payable in 1 year or more.         ar liabilities (attach statement).	91,385.	12,893.	91, 303		4,52
11 a Dep           b Les           12 Lan           13 a Inta           b Les           14 Oth           15 Tota           16 Acco           17 Mort           18 Othe           19 Loa           20 Mort           21 Othe           22 Cap           23 Add	bletable assets.         s accumulated depletion         angible assets (amortization).         angible assets (amortization).         as accumulated amortization         assets         abilities and Shareholders' Equity         counts payable.         agges, notes, bonds payable in less than 1 year         ar current liabilities (attach stmt)         stagages, notes, bonds payable in 1 year or more         ans from shareholders.         argages, notes, bonds payable in 1 year or more         ans from shareholders.         and statement)	91,385.	12,893. 22,594. 1,000.	91, 303		4,522 14,749 1,000
11 a Dep           b Les           12 Lan           13 a Inta           b Les           14 Oth           15 Tota           16 Acco           17 Mort           18 Othe           19 Loa           20 Mort           21 Othe           22 Cap           23 Addd           24 Ret	bletable assets.         s accumulated depletion         angible assets (amortization).         angible assets (amortization).         as accumulated amortization         ber assets (attach stmt).         al assets. <b>iabilities and Shareholders' Equity</b> counts payable.         tgages, notes, bonds payable in less than 1 year         ans from shareholders.         tgages, notes, bonds payable in 1 year or more.         tr liabilities (attach statement)         bilities (attach statement)         bilities (attach statement)	91,385.	<u>12,893.</u> 22,594.	91,303		4,522 14,749 1,000
11 a Dep           b Les           12 Lan           13 a Inta           b Les           14 Oth           15 Tota           16 Acco           17 Mort           18 Othe           19 Loa           20 Mort           21 Othe           22 Cap           23 Adc           24 Ret           25 Adju	bletable assets.         s accumulated depletion         angible assets (amortization).         angible assets (amortization).         as accumulated amortization         ber assets (attach stmt).         al assets. <b>iabilities and Shareholders' Equity</b> counts payable.         tgages, notes, bonds payable in less than 1 year         ar current liabilities (attach stmt)         stages, notes, bonds payable in 1 year or more.         tgages, notes, bonds payable in 1 year or more.         trains from shareholders.         tgages, notes, bonds payable in 1 year or more.         traibilities (attach statement)         bital stock         ditional paid-in capital.         ained earnings	91,385.	12,893. 22,594. 1,000.	91, 303		4,522

### **TOBELMANN ENERGY BROKERS INC** Profit & Loss

Cash Basis

January through December 2018

	Jan - Dec 18
Ordinary Income/Expense Income Income	
Commissions	726,777.00
Total Income	726,777.00
Total Income	726,777.00
Cost of Goods Sold Contract Labor Subcontractors - 1099	105,444.00 131,020.41
Total COGS	236,464.41
Gross Profit	490,312.59
Expense Advertising and Promotion Auto and Truck Expenses Bank Service Charges Compensation of Officers Computer and Internet Expen Corporate Gifts Dues and Subscriptions employee Benefits Insurance Expense Legal & Professional Fees Meals and Entertainment Office Expense Supplies Office Expense - Other	7,525.00 17,231.00 443.00 126,000.00 1,895.00 537.00 3,118.00 12,364.05 4,062.00 8,862.00 1,340.00 444.00 15,593.00
Total Office Expense	16,037.00
Payroll Taxes Employer FICA FUTA PAUC	15,973.20 168.00 1,209.16
Total Payroll Taxes	17,350.36
Pension, Profit Sharing Salaries and Wages Taxes	4,980.00 84,000.00

### Cash Basis

# **TOBELMANN ENERGY BROKERS INC** Profit & Loss

January through December 2018

	Jan - Dec 18
Corp	1,661.00
Total Taxes	1,661.00
Telephone Expense Travel Expense	4,498.00
Lodging Parking & Tolls	1,186.00 468.00
Total Travel Expense	1,654.00
Utilities	2,112.00
Total Expense	315,669.41
Net Ordinary Income	174,643.18
Other Income/Expense Other Expense 2% > Shareholder Health Andy	6,026.20
2% > Shareholder Health John	16,333.24
Total Other Expense	22,359.44
Net Other Income	-22,359.44
Net Income	152,283.74

# 2018

## FEDERAL STATEMENTS

# PAGE 2

### **CLIENT TOBEL**

### **TOBELMANN ENERGY BROKERS INC**

26-4679562

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3/10/19

### STATEMENT 3 FORM 1120S, SCHEDULE L, LINE 18 OTHER CURRENT LIABILITIES

	BEGINNING	ENDING
PAYROLL LIABILITIES	\$ 12,893. \$ 12,893.	\$ 4,522. \$ 4,522.



### Forecasted Financial Statements

	Current Year 2020	Forecast 2021	Forecast 2022
Ohio Elec Brokering Rev	\$1,000	1,000	\$1,500
Expenses	\$150	\$150	\$150
Net income	\$850	\$850	\$1,350



Entity#:	2134043
Filing Type:	FOREIGN CORPORATION
Original Filing Date:	09/04/2012
Location:	
Business Name:	TOBELMANN ENERGY BROKERS, INC.
Status:	Active
Exp. Date:	-

# **Agent/Registrant Information**

INCORP SERVICES, INC. 9435 WATERSTONE BOULEVARD, SUITE 140 CINCINNATI OH 45249 09/04/2012 Active

# Filings

Filing Type	Date of Filing	Document ID
FOREIGN LICENSE/FOR-PROFIT	09/04/2012	201225001015



# **Competitive Retail Electric Service Affidavit**

County of CHESTER :

State of PENN :

JOHN Tobelmann, Affiant, being duly sworn/affirmed, hereby states that:

- 1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
- The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
- 3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
- 4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- 6. The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
- 11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

- 12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.
- 13. Affiant further sayeth naught.

Signature of Affiant & Title

Sworn and subscribed before me this  $13^{th}$  day of 0 does , 30 30 30 Month Year

Signature of official administering oath

Print Name and Title Notary Public

My commission expires on May 23, 2021

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

10/14/2020 3:04:12 PM

in

Case No(s). 12-2874-EL-AGG

Summary: In the Matter of the Application of Tobelmann Energy Brokers Inc