

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF THE SECRETARY OF STATE

I, Frank LaRose, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show CLEAR POINT ENERGY, INC., a New York corporation, having qualified to do business within the State of Ohio on April 5, 2016 under License No. 3887384 is currently in GOOD STANDING upon the records of this office.



*Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 23rd day of June, A.D. 2020.*

A handwritten signature in blue ink, appearing to read "Frank LaRose".

Ohio Secretary of State

Validation Number: 202017503218

Clear Point Energy, Inc.
Forecasted Profit and Loss Statements
Ohio Electric Market
Forecast 2020, 2021, 2022 (Fiscal Year is Calendar Year)

	Jan - Dec	Jan - Dec 2021	Jan - Dec
Income			
Total Consulting Income	\$ 2,000.00	\$ 4,000.00	\$ 6,000.00
Total CPE Procure Svcs	\$ 15,000.00	\$ 25,000.00	\$ 35,000.00
Total Income	\$ 17,000.00	\$ 29,000.00	\$ 41,000.00
Gross Profit	\$ 17,000.00	\$ 29,000.00	\$ 41,000.00
Total Expenses	\$ 5,950.00	\$ 10,150.00	\$ 14,350.00
Net Operating Income	\$ 11,050.00	\$ 18,850.00	\$ 26,650.00
Total Other Income	\$ 50.00	\$ 75.00	\$ 100.00
Net Other Income	\$ 50.00	\$ 75.00	\$ 100.00
Net Income	\$ 11,100.00	\$ 18,925.00	\$ 26,750.00

Notes:

1. Forecast was prepared by: Angelo Chambrone, achambrone@clearpointenergy.com, 315-472-1864
2. Assumptions: Forecast was based on current customer levels and expected new sales.

Clear Point Energy, Inc.
Financial Statements

Profit and Loss Statement

	Total	
	Calendar Year 2018	Calendar Year 2019
Total Income	\$ 293,292.59	\$327,645.83
Gross Profit	\$ 293,292.59	\$327,645.83
Total Expenses	\$ 245,306.92	\$226,527.24
Net Operating Income	\$ 47,985.67	\$101,118.59
Other Income		
Interest Income	164.00	145.68
Total Other Income	\$ 164.00	\$ 145.68
Net Other Income	\$ 164.00	\$ 145.68
Net Income	\$ 48,149.67	\$101,264.27

Balance Sheet

	Total	
	Year End 12/31/2018	Year End 12/31/2019
ASSETS		
Total Current Assets	\$ 195,605.61	\$193,225.48
Total Fixed Assets	\$ 0.00	\$ 0.00
TOTAL ASSETS	\$ 195,605.61	\$193,225.48
LIABILITIES AND EQUITY		
Total Current Liabilities	\$ 0.00	\$ 37.52
Total Liabilities	\$ 0.00	\$ 37.52
Total Equity	\$ 195,605.61	\$193,187.96
TOTAL LIABILITIES AND EQUITY	\$ 195,605.61	\$193,225.48

Statement of Cash Flow

	Jan to Dec 2018	Jan to Dec 2019
OPERATING ACTIVITIES		
Net Income	48,149.67	101,264.27
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	-\$ 8.41	-\$ 571.08
Net cash provided by operating activities	\$ 48,141.26	\$100,693.19
Net cash provided by financing activities	-\$ 45,732.02	-\$ 36,525.00
Net cash increase for period	\$ 2,409.24	\$ 64,168.19
Cash at beginning of period	193,196.37	129,057.29
Cash at end of period	\$ 195,605.61	\$193,225.48

Officer Certification:

I Angelo Chambrone, certify as President of Clear Point Energy, Inc. that the financial statements above are true and accurate.

Signed:



Date: 06/23/2020

Exhibit D-3 Key Technical Personnel

Angelo Chambrone, President

Phone: (315)472-1864, achambrone@clearpointenergy.com

Angelo Chambrone has over twenty (25+) years of energy experience in both deregulated and regulated markets. He has a solid track record of success and exceeding expectations. His expertise spans operations, wholesale supply, risk management, pricing, sales, and regulatory affairs. Angelo currently leads Clear Point Energy, an energy consulting and procurement services firm. His firm focuses on large energy buyers, and start-up and new entrants in the retail energy supply business. Clear Point Energy provides strategic and technical consulting on a national basis. Prior to Clear Point he served as Vice President of BlueRock Energy of Syracuse, NY. He was a founder and key contributor in developing BlueRock from start-up to successful operations. Over his career he has held senior positions with leading energy marketing and utility firms. Angelo has also participated in numerous regulatory proceedings on industry restructuring of deregulated energy markets. He holds a M.B.A from LeMoyne College of Syracuse, and a B.S. in Accounting from the State University of NY College of Technology at Utica, NY.

Thomas Begay – Energy Analyst

Phone: (315)472-1893, tbegay@clearpointenergy.com

Thomas Begay has more than a decade of experience in both the regulated and de-regulated portions of the energy market. This has provided him significant experience in both front office (marketing/product development) and back office (billing/account management, customer/market analysis) operations. He currently works at Clear Point Energy, an energy consulting firm. The firm focuses on start-up and new entrants in the retail energy supply business. Clear Point Energy provides strategic and technical consulting on a national basis; Thomas works on market analysis and customer support. His previous work experience in the energy industry includes work for New York State Electric and Gas during the initial de-regulation of New York's energy market; working for Niagara Mohawk Energy Marketing (later Select Energy) in Billing Administration; and then the past two years working as an energy analyst for Clear Point Energy. He holds a B.S. in Business from LeMoyne College and a M.B.A. from Binghamton University.

CreditScoreSM Report

as of: 06/23/20 16:00 ET

Clear Point Energy, Inc

Address:	3934 Pawnee Dr Liverpool, NY 13090-2851 United States	Key Personnel:	President: Angelo S Chambrone Treasurer: Susan Chambrone
Phone:	888-311-1041	SIC Code:	4911-Electric Services 1711-Plumbing, Heating & A/C Contractors 8742-Management Consulting Services
Website:	www.clearpointenergy.com	NAICS Code:	221100-Electric Power Generation, Transmission And Distribution 238220-Plumbing, Heating, And Air- Conditioning Contractors 541612-Human Resources Consulting Services
Experian BIN:	965842469	Business Type:	Corporation
Family Linkage:	Ultimate Parent Clear Point Energy, Inc 3934 Pawnee Dr Liverpool, NY	Experian File Established:	May 2012
Branches / Alternative Locations	Clear Point Energy, Inc 120 E Washington St Ste 304 Syracuse, NY United States	Experian Years on File:	8 Years
		Years in Business:	10 Years
		Total Employees:	1
		Sales:	\$125,000
		Filing Data Provided by:	New York
		Date of Incorporation:	08/10/2018

Experian Business Credit Score

57

Business Credit Score



Low-Medium Risk

The objective of the Experian Business Credit Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

Key Score Factors:

- Low number of recently reported commercial accounts.
- High maximum commercial account bal in the last 12 mos.
- Ratio of total bal to total high bal across all comm accts.
- Length of time on Experian's file.

Business Credit Scores range from a low of 1 to high of 100 with this company receiving a score of 57. Higher scores indicate lower risk. This score predicts the likelihood of serious credit delinquencies within the next 12 months. This score uses tradeline and collections information, public filings as well as other variables to predict future risk.

1

Financial Stability Risk
Rating



A Financial Stability Risk Rating of 1 indicates a 0.55% potential risk of severe financial distress within the next 12 months.

Key Rating Factors:

- Number of active commercial accounts.
- Balance to high credit ratio for commercial accounts.
- Risk associated with the business type.
- Employee size of business.

Financial Stability Risk Ratings range from a low of 1 to high of 5 with this company receiving a rating of 1. Lower ratings indicate lower risk. Experian categorizes all businesses to fit within one of the five risk segments. This rating predicts the likelihood of payment default and/or bankruptcy within the next 12 months. This rating uses tradeline and collections information, public filings as well as other variables to predict future risk.

Credit Summary

This location does not yet have an estimated Days Beyond Terms (DBT), or a Payment Trend Indicator. This is often the result of too few active Payment Tradelines.

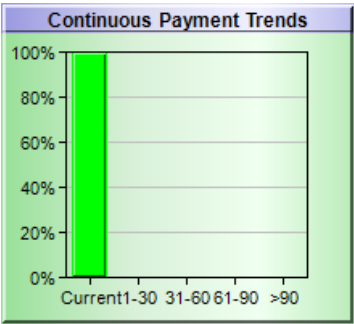
Please refer to Experian's www.BusinessCreditFacts.com website for more information on establishing Payment Tradelines.

Lowest 6 Month Balance:	\$1,802
Highest 6 Month Balance:	\$35,000
Current Total Account Balance:	\$0
Highest Credit Amount Extended:	\$0

Payment Tradelines (see charts):	2
UCC Filings:	0
Businesses Scoring Worse:	56%
Bankruptcies:	0
Liens:	0
Judgments Filed:	0
Collections:	0

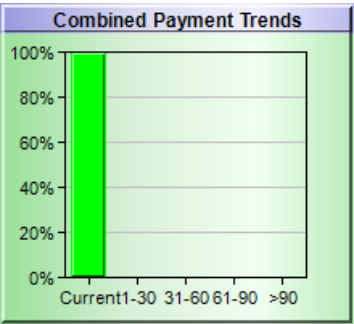
Insufficient information to produce
Monthly Payment Trends
chart.

Insufficient information to produce
Quarterly Payment Trends
chart.



*Continuous distribution with DBT.

Insufficient information to produce
Newly Reported Payment Trends
chart.



*Combined distribution with DBT.

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Exhibit D-1 Operations

Operations

Clear Point Energy, Inc. ("Clear Point") plans to offer electric brokerage, consulting, and procurement services in Ohio. Our staff has over 40 years combined experience in the energy industry and held senior positions at both utilities and energy marketing companies. See key staff bios below.

Contracting Procedures

Clear Point will follow all Ohio PUC rules and regulations for enrolling customers with a licensed electric supplier. Our internal procedures require informing customers that we are a licensed broker and represent both suppliers and/or customers. Our fees will be disclosed upfront to customers. We will further advise customers that the price we quote from our licensed suppliers is inclusive of Clear Point fees unless another fee structure has been agreed upon between customer and Clear Point. We also provide customers with important phone numbers and website information for complaint handling and customer service for Clear Point Energy, the licensed supplier, Ohio Public Utility Commission and the Ohio Consumer Council.

Energy Procurement Process

Our procurement process follows a four step process:

Needs Evaluation and Energy Analysis

- Assess client specific needs
- Collect energy data and analyze

Commodity Strategy

- Review energy data
- Formulate RFP requirements

Supplier Qualification

- Qualify Suppliers
- Conduct Competitive Bidding Process

Contract Execution

- Formulate / Review Agreements

Exhibit D-2 Operations Expertise

Operations

Clear Point Energy, Inc. ("Clear Point") plans to offer natural gas brokerage, consulting, and procurement services in Ohio. Our staff has over 40 years combined experience in the energy industry and held senior positions at both utilities and energy marketing companies. See key staff bios below.

Expertise

Clear Point has an experience staff and a proven procurement service process to ensure customers get the best information and value. Please see Exhibit D-3 for bios on our key technical personnel.

Competitive Retail Electric Service Affidavit

County of Onondaga:

State of New York:

I, Angelo Chambrone, Affiant, being duly sworn/affirmed, hereby states that:

1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
6. The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

13. The facts set forth above are true and accurate to the best of his/her knowledge, information, and belief and that he/she expects said applicant to be able to prove the same at any hearing hereof.

14. Affiant further sayeth naught.

[Signature], President
Signature of Affiant & Title

Sworn and subscribed before me this 23rd day of July, 2020
Month Year

[Signature]
Signature of official administering oath

Caitlyn Hyde, Notary Public
Print Name and Title

CAITLYN HYDE
Notary Public-State of New York
No. 01HY6376753
Qualified in Oswego County
Commission Expires 06/18/2022

My commission expires on 06-18-2022

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

7/23/2020 3:08:22 PM

in

Case No(s). 16-1649-EL-AGG

Summary: In the Matter of the Application of Clear Point Energy, Inc