

Section A: Application Information

A-1. Provider type:			
⊠ Power Broker ☐	Aggregator	Retail Generation Provider	☐ Power Marketer
A-2. Applicant's legal n	ame and contact ir	nformation.	
Legal Name: Inman En	ergy Solutions, LLC	. Country: United States	5
Phone: 5025444870	Extension (if applicable):	Street: 9220 Featherbe	ell Blvd
Website (if any):		City: Prospect	Province/State: KY

A-3. Names and contact information under which the applicant will do business in Ohio

Provide the names and contact information the business entity will use for business in Ohio. This does not have to be an Ohio address and may be the same contact information given in A-2.

Postal Code: 40059

Name	Туре	Address	Active?	Proof
Inman Energy Solutions, LLC	Official Name	9220 Featherbell Blvd Prospect, KY 40059	Yes	File

A-4. Names under which the applicant does business in North America

Provide all business names the applicant uses in North America, including the names provided in A-2 and A-3.

Name	Туре	Address	Active?	Proof
Inman Energy Solutions, LLC	Official Name	9220 Featherbell Blvd Prospect, KY 40059	Yes	File

A-5. Contact person for regulatory matters

Al Inman 9220 Featherbell Blvd



Prospect, KY 40059 US alinman@inmanenergysolutions.com 5025444870

A-6. Contact person for PUCO Staff use in investigating consumer complaints

Al Inman 9220 Featherbell Blvd Prospect, KY 40059 US alinman@inmanenergysolutions.com 5025444870

A-7. Applicant's address and toll-free number for customer service and complaints

Phone: 5025444870 Extension (if Country: United States

applicable):

Fax: Extension (if applicable): Street: 9220 Featherbell Blvd

Email: alinman@inmanenergysolutions.com City: Prospect Province/State: KY

Postal Code: 40059

A-8. Applicant's federal employer identification number

83-0822334

A-9. Applicant's form of ownership

Form of ownership: Limited Liability Company (LLC)

A-10. Identify current or proposed service areas

Identify each service area in which the applicant is currently providing service or intends to provide service and identify each customer class that the applicant is currently serving or intends to serve.

Service area selection

AEP Ohio DP&L FirstEnergy - Ohio Edison



Class of customer selection

Commercial Industrial

A-11. Start date

Indicate the approximate start date the applicant began/will begin offering services: 07-01-2020

A-12. Principal officers, directors, and partners

Please provide all contacts that should be listed as an officer, director or partner.

Name	Email	Title	Address
Al Inman	alinman@inmanenergysoluti ons.com	Founder & President	9220 Featherbell Blvd Prospect, KY 40059 US

A-13. Company history

My name is Al Inman, the founder and President of Inman Energy Solutions. After 15 years of working for a national energy supply company, I realized my supply experience was very beneficial to the end users. I created Inman Energy Solutions in June 2018 to join the energy consumers in purchasing of natural gas and electricity as a consultant. I currently have clients spread out across the United States but my main focus is on Industrials located in Ohio, Kentucky and Indiana.

A-14. Secretary of State

Secretary of State Link:

Section B: Applicant Managerial Capability and Experience

B-1. Jurisdiction of operations

List all jurisdictions in which the applicant or any affiliated interest of the applicant is certified, licensed, registered or otherwise authorized to provide retail natural gas service or retail/wholesale electric service as of the date of filing the application..



Jurisdiction of Operation: Inman Energy Solutions is currently doing business in Kentucky, California, New York, Massachusetts, Indiana and Tennessee. Inman Energy is soon to be working with a client in Ohio as the reason for our Ohio application.

B-2. Experience and plans

Describe the applicant's experience in providing the service(s) for which it is applying (e.g., number and type of customers served, utility service areas, amount of load, etc.). Include the plan for contracting with customers, providing contracted services, providing billing statements and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Sections 4928.10 and/or 4929.22 of the Ohio Revised Code.

Application Experience and Plan Description: Experience: From 2003 to 2018, I worked for a national energy supplier Constellation Energy, an Exelon Corp. I spent those years managing/delivering energy to utilities across the United States including Ohio utilities on behalf of Industrial end users. Working on the supplier side of the business for all those years gave me tremendous experience. Today, I am using that experience to help the end users and created Inman Energy to be their broker/consultant.

Plan: I have over 17 years of energy experience and well educated on contracting, providing services, billing statements and handling any issues that should arise. In Ohio, my clients will be billed through the energy suppliers who are already doing business in Ohio. Inman Energy is registered as a broker with several of the registered suppliers in Ohio.

B-3. Disclosure of liabilities and investigations

For the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant, describe all existing, pending or past rulings, judgments, findings, contingent liabilities, revocation of authority, regulatory investigations, judicial actions, or other formal or informal notices of violations, or any other matter related to competitive services in Ohio or equivalent services in another jurisdiction..

Liability and Investigations Disclosures: No past or current actions against Inman Energy. This section doesn't apply to Inman Energy.

B-4. Disclosure of consumer protection violations

Has the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant been convicted orheld liable for fraud or for violation of any consumer protection or antitrust laws within the past five years?

No



B-5. Disclosure of certification, denial, curtailment, suspension or revocation

Has the applicant, affiliate, or a predecessor of the applicant had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, revoked, or cancelled or been terminated or suspended from any of Ohio's Natural Gas or Electric Utility's Choice programs within the past two years?

No

B-6. Environmental disclosures

Provide a detailed description of how the applicant intends to determine its generation resource mix and environmental characteristics, including air emissions and radioactive waste. Include the annual projection methodology and the proposed approach to compiling the quarterly actual environmental disclosure data. See 4901:1-21-09 of the Ohio Administrative Code for additional details of this requirement.

PJM disclosure option chosen

Section C: Applicant Financial Capability and Experience

C-1. Financial reporting

Provide a current link to the most recent Form 10-K filed with the Securities and Exchange Commission (SEC) or upload the form. If the applicant does not have a Form 10-K, submit the parent company's Form 10-K. If neither the applicant nor its parent is required to file Form 10-K, state that the applicant is not required to make such filings with the SEC and provide an explanation as to why it is not required.

Does not apply

C-2. Financial statements

Provide copies of the applicant's <u>two most recent years</u> of audited financial statements, including a balance sheet, income statement, and cash flow statement. If audited financial



statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, provide audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns with **social security numbers and bank account numbers redacted.**

If the applicant is unable to meet the requirement for two years of financial statements, the Staff reviewer may request additional financial information.

Preferred to file this information confidentially

C-3. Forecasted financial statements

Provide two years of forecasted income statements based <u>solely</u> on the applicant's anticipated business activities in the state of Ohio.

Include the following information with the forecast: a list of assumptions used to generate the forecast; a statement indicating that the forecast is based solely on Ohio business activities only; and the name, address, email address, and telephone number of the preparer of the forecast.

The forecast may be in one of two acceptable formats: 1) an annual format that includes the current year and the two years succeeding the current year; or 2) a monthly format showing 24 consecutive months following the month of filing this application broken down into two 12-month periods with totals for revenues, expenses, and projected net incomes for both periods. Please show revenues, expenses, and net income (revenues minus total expenses) that is expected to be earned and incurred in **business activities only in the state of Ohio** for those periods.

If the applicant is filing for both an electric certificate and a natural gas certificate, please provide a separate and distinct forecast for revenues and expenses representing Ohio electric business activities in the application for the electric certificate and another forecast representing Ohio natural gas business activities in the application for the natural gas certificate.

Preferred to file confidentially

C-4. Credit rating

Provide a credit opinion disclosing the applicant's credit rating as reported by at least one of the following ratings agencies: Moody's Investors Service, Standard & Poor's Financial Services,



Fitch Ratings or the National Association of Insurance Commissioners. If the applicant does not have its own credit ratings, substitute the credit ratings of a parent or an affiliate organization and submit a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter 'Not Rated'.

This does not apply

C-5. Credit report

Provide a copy of the applicant's credit report from Experian, Equifax, TransUnion, Dun and Bradstreet or a similar credit reporting organization. If the applicant is a newly formed entity with no credit report, then provide a personal credit report for the principal owner of the entity seeking certification. At a minimum, the credit report must show summary information and an overall credit score. Bank/credit account numbers and highly sensitive identification information must be redacted. If the applicant provides an acceptable credit rating(s) in response to C-4, then the applicant may select 'This does not apply' and provide a response in the box below stating that a credit rating(s) was provided in response to C-4.

File(s) attached

C-6. Bankruptcy information

Within the previous 24 months, have any of the following filed for reorganization, protection from creditors or any other form of bankruptcy?

- Applicant
- Parent company of the applicant
- Affiliate company that guarantees the financial obligations of the applicant
- Any owner or officer of the applicant

No

C-7. Merger information

Is the applicant currently involved in any dissolution, merger or acquisition activity, or otherwise participated in such activities within the previous 24 months?

No

C-8. Corporate structure



Provide a graphical depiction of the applicant's corporate structure. Do not provide an internal organizational chart. The graphical depiction should include all parent holding companies, subsidiaries and affiliates as well as a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required, and the applicant may respond by stating that it is a stand-alone entity with no affiliate or subsidiary companies.

Stand-alone entity with no affiliate or subsidiary companies

Section D: Applicant Technical Capacity

D-1. Operations

<u>Power brokers/aggregators:</u> Include details of the applicant's business operations and plans for arranging and/or aggregating for the supply of electricity to retail customers.

Operations Description: When an energy consumer hires Inman Energy, I manage the entire energy purchase. This includes studying historical usage, forecasting future usage, budgets, soliciting supply, supplier selection, market research, utility rate selection, invoice approval, etc. D-2. Operations Expertise & Key Technical Personnel

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations. Include the names, titles, email addresses, and background of key personnel involved in the operations of the applicant's business.

Operations Expertise & Personnel Description: I am the owner of Inman Energy and will be performing all operations described in the application.

Al Inman
President
alinman@inmanenergysolutions.com
502-544-4870



Application Attachments



DATE 07/02/2020 DOCUMENT ID 202018305608

DESCRIPTION
REGISTRATION OF FOREIGN FOR PROFIT LLC
(LFP)

FILING 99.00 EXPED 0.00

CERT

Γ COPY 0.00

Receipt

This is not a bill. Please do not remit payment.

INMAN ENERGY SOLUTIONS, LLC. 9220 FEATHERBELL BLVD PROPSECT, KY 40059

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Frank LaRose
4497494

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

INMAN ENERGY SOLUTIONS, LLC.

and, that said business records show the filing and recording of:

Document(s)

Document No(s):

REGISTRATION OF FOREIGN FOR PROFIT LLC

202018305608

Effective Date: 07/01/2020



United States of America State of Ohio Office of the Secretary of State Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 2nd day of July, A.D. 2020.

Ohio Secretary of State

Fred Johne

1000 NORTH DIXIE AVENUE ELIZABETHTOWN KY 42701

SOUTH CENTRAL BANK

Your Credit Score and the Price You Pay for Credit

LENDER CASE #: 910201472 COMPUTER ID #: 720118092144081

Applicant

NAME:

JAMES A INMAN

9220 FEATHERBELL BV PROSPECT KY 40059

Your Credit Score

Your credit score

+794

Source: TransUnion Date: 04/27/2020

+769

Source: Equifax Date: 04/27/2020 +749

Source: Experian

Date: 04/27/2020

Understanding Your Credit Score

What you should know about credit scores

Your credit score is a number that reflects the information in your credit report.

Your credit report is a record of your credit history. It includes information about whether you pay your bills on time and how much you owe to creditors.

Your credit score can change, depending on how your credit history changes.

How we use your credit score

Your credit score can affect whether you can get a loan and how much you will have to pay for that loan.

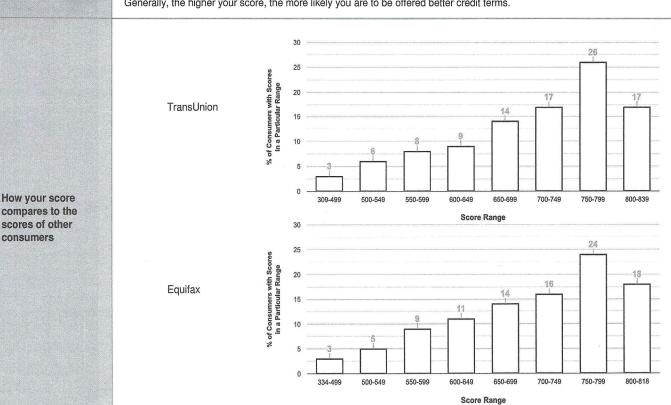
The range of scores

TransUnion scores range from a low of 309 to a high of 839.

Equifax scores range from a low of 334 to a high of 818.

Experian scores range from a low of 320 to a high of 844.

Generally, the higher your score, the more likely you are to be offered better credit terms.



Competitive Retail Electric Service Affidavit

County of Jefferson:
State of Kellwaky:

Jame, At Inma, Affiant, being duly sworn/affirmed, hereby states that:

- 1. The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant, and that it will amend its application while it is pending if any substantial changes occur regarding the information provided.
- 2. The applicant will timely file an annual report of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Sections 4905.10(A), 4911.18(A), and 4928.06(F), Ohio Revised Code.
- 3. The applicant will timely pay any assessment made pursuant to Sections 4905.10, 4911.18, and 4928.06(F), Ohio Revised Code.
- 4. The applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- 5. The applicant will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- 6. The applicant will fully comply with Section 4928.09, Ohio Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The applicant will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 8. The applicant will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 9. The applicant will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the applicant will provide, it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio.
- 11. The Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating consumer complaints.

12. The facts set forth above are true and accurate to the best of his/her knowledge, information, and

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

7/23/2020 2:34:12 PM

in

Case No(s). 20-1307-EL-AGG

Summary: In the Matter of the Application of Inman Energy Solutions, LLC