



May 21, 2020

VIA ELECTRONIC FILING

Public Utilities Commission of Ohio
Docketing Division
13th Floor
180 East Broad Street
Columbus, Ohio 43215-3793

Re: Lykins Oil Company d/b/a Lykins Energy Solutions Renewal Application for Certification to Provide Competitive Retail Electric Service
Docket No.: 14-0931-EL-CRS – Public Version

Dear Docketing Division,

Lykins Oil Company d/b/a Lykins Energy Solutions, a CRES licensed in Docket No.: 14-0931-EL-CRS, hereby submits the Public, Redacted version of its Renewal Application pursuant to Rule 4901:1-24-09. The Confidential Version is being submitted to the Public Utilities Commission of Ohio via Federal Express.

Please direct any correspondence and communication regarding this submission to the undersigned.

Respectfully Submitted,

/s/Caleb T. Gaddes

Caleb T. Gaddes

Customized Energy Solutions

Phone: 215-964-6237

Email: cgaddes@ces-ltd.com

On behalf of Lykins Oil Company d/b/a Lykins Energy
Solutions



Public Utilities Commission

Original CRS Case Number	Version
14 - 931 -EL-CRS	May 2016

RENEWAL APPLICATION FOR RETAIL GENERATION PROVIDERS AND POWER MARKETERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

**This PDF form is designed so that you may input information directly onto the form.
You may also download the form, by saving it to your local disk, for later use.**

A. RENEWAL INFORMATION

A-1 Applicant intends to be renewed as: (check all that apply)

☒ Retail Generation Provider
☒ Power Marketer

☒ Power Broker
☒ Aggregator

A-2 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address

Legal Name Lykins Oil Company d/b/a Lykins Energy Solutions
Address 5163 Wolfpen-Pleasant Hill Road, Milford, OH 45150
PUCO Certificate # and Date Certified 14-828E(2), June 22, 2014
Telephone # (800) 875-8820 Web site address (if any) www.lykinsenergy.com

A-3 List name, address, telephone number and web site address under which Applicant does business in Ohio

Legal Name Lykins Oil Company d/b/a Lykins Energy Solutions
Address 5163 Wolfpen-Pleasant Hill Road, Milford, OH 45150
Telephone # (800) 875-8820 Web site address (if any) www.lykinsenergy.com

A-4 List all names under which the applicant does business in North America

<u>Lykins Oil Company</u>	<u>Lykins Companies, Inc.</u>
<u>Mid States Pool Service, LLC</u>	<u>Lykins Energy Solutions</u>
<u>Lykins Transportation, Inc.</u>	<u>STEP Resources, Lykins Realty</u>

A-5 Contact person for regulatory or emergency matters

Name Tom Gantzer
Title General Manager
Business address 8366 Princeton - Glendale Rd Suite B1 West Chester, Ohio 45069
Telephone # (800) 875-8820 Fax # (513) 831-1428
E-mail address _____

A-6 Contact person for Commission Staff use in investigating customer complaints

Name Tom Gantzer
Title General Manager
Business address 8366 Princeton - Glendale Rd Suite B1 West Chester, Ohio 45069
Telephone # (800) 875-8820 Fax # (513) 831-1428
E-mail address tgantzer@lykinsenergy.com

A-7 Applicant's address and toll-free number for customer service and complaints

Customer Service address 8366 Princeton - Glendale Rd Suite B1 West Chester, Oh
Toll-free Telephone # (800) 875-8820 Fax # (513) 831-1428
E-mail address _____

A-8 Applicant's federal employer identification number # 311452295

A-9 Applicant's form of ownership (check one)

<input type="checkbox"/> Sole Proprietorship	<input type="checkbox"/> Partnership
<input type="checkbox"/> Limited Liability Partnership (LLP)	<input type="checkbox"/> Limited Liability Company (LLC)
<input checked="" type="checkbox"/> Corporation	<input type="checkbox"/> Other _____

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

A-10 Exhibit A-10 "Principal Officers, Directors & Partners" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

B. MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1** Exhibit B-1 "Jurisdictions of Operation," provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services.
- B-2** Exhibit B-2 "Experience & Plans," provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.
- B-3** Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.
☒ No ☐ Yes

If yes, provide a separate attachment labeled as Exhibit B-4 "Disclosure of Consumer Protection Violations" detailing such violation(s) and providing all relevant documents.

- B-5** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service denied, curtailed, suspended, revoked, or cancelled within the past two years.
☒ No ☐ Yes

If yes, provide a separate attachment labeled as Exhibit B-5 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation" detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1** Exhibit C-1 "Annual Reports," provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)

C-2 **Exhibit C-2 “SEC Filings,”** provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

C-3 **Exhibit C-3 “Financial Statements,”** provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

C-4 **Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.,).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU’s collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody’s, Standard & Poor’s or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody’s, Standard & Poor’s or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody’s, Standard & Poor’s or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company’s financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 Exhibit C-5 “Forecasted Financial Statements.”** provide two years of forecasted income statements for the applicant’s **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 Exhibit C-6 “Credit Rating.”** provide a statement disclosing the applicant’s credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody’s Investors Service, Standard & Poor’s, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant’s parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter “N/A” in Exhibit C-6.
- C-7 Exhibit C-7 “Credit Report.”** provide a copy of the applicant’s credit report from Experian, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter “N/A” for Exhibit C-7.
- C-8 Exhibit C-8 “Bankruptcy Information.”** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 “Merger Information.”** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 “Corporate Structure.”** provide a description of the applicant’s corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

D. TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- D-1 Exhibit D-1 "Operations" provide a written description of the operational nature of the applicant's business. Please include whether the applicant's operations include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services as well as other services used to arrange for the purchase and delivery of electricity to retail customers.
- D-2 Exhibit D-2 "Operations Expertise," given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel," provide the names, titles, e-mail addresses, telephone numbers, and the background of key personnel involved in the operational aspects of the applicant's business.
- D-4 Exhibit D-4 "FERC Power Marketer License Number," provide a statement disclosing the applicant's FERC Power Marketer License number. (Power Marketers only)


Signature of Applicant and Title Treasurer

Sworn and subscribed before me this 21 day of May, 2020
Month Year


Signature of official administering oath

Alisha White Notary
Print Name and Title



ALISHA WHITE
NOTARY PUBLIC, STATE OF OHIO

CLERMONT COUNTY
My Commission Expires 9/8/2024

9/8/2024
commission expires on

AFFIDAVIT

State of Ohio :

Milford ss.
(Town)

County of Clermont

Robert Manning, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the Treasurer (Office of Affiant) of Lykins Oil Company (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
7. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

Signature of Affiant & Title

Treasury

Sworn and subscribed before me this
Month

21

day of

May, 2020

Year

Alisha White

Signature of Official administering oath

Alisha White Notary

Print Name and Title



ALISHA WHITE
NOTARY PUBLIC, STATE OF OHIO
CLERMONT COUNTY
My Commission Expires 9/8/2024

Commission expires on

9/8/2024

Exhibit A-10 “Principal Officers, Directors, and Partners”

Lykins Oil Company d/b/a Lykins Energy Solutions

1. President: D. Jeffrey Lykins
5163 Wolfpen-Pleasant Hill Road
Milford, OH 45150
djl@lykinsenergy.com
2. Vice President: Ronald Lykins
5163 Wolfpen-Pleasant Hill Road
Milford, OH 45150
ron@lykinsenergy.com
3. Treasurer/CFO: Robert Manning
5163 Wolfpen-Pleasant Hill Road
Milford, OH 45150
bob@lykinsenergy.com

Exhibit B-1 “Jurisdictions of Operation”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Oil Company d/b/a Lykins Energy Solutions is a certified aggregator, power marketer, and power broker with authority to conduct CRES activities in all electric distribution utility (“EDU”) service territories in Ohio. Lykins Oil Company d/b/a/ Lykins Energy Advisors has a CRES broker certification in Ohio, an Agent, Broker, and Consultant Certification in the State of Illinois, and a broker certification in Texas and Illinois. Additionally, Lykins is a PUCO-certified natural gas broker in Ohio.

Exhibit B-2 “Experience and Plans”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins has been serving commercial and residential customers with petroleum products since 1948. Lykins currently services over 25,000 active accounts, providing fuels for all types of usage, including home heating. The majority of its customers are located in Ohio.

Lykins expanded its service offerings to include providing electric supply in 2014 relying on its existing business infrastructure and relationships with its customers as the basis for assisting them and others in meeting their total energy requirements.

Lykins utilizes ‘Rate Ready’ billing for 99% of its customers. Lykins outsources ‘Bill Ready’ billing to an experienced electric market outsource provider. Lykins has a well-trained, dedicated customer service group in place to deal with any consumer issues that may arise. In addition, Lykins has an extensive advertising and customer-relations network which enables Lykins to market services effectively while maintaining the highest levels of customer care and adhering to the Commission’s rules on customer service and marketing practices.

For additional information concerning this specific area please contact Tom Gantzer at (513) 965-2010 or tgantzer@lykinsenergy.com

Exhibit B-3 “Disclosure of Liabilities and Investigations”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Oil Company d/b/a Lykins Energy Solutions has no existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact its financial or operational status or ability to provide the services it is seeking to provide.

Exhibit C-1 “Annual Reports”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Oil Company d/b/a Lykins Energy Solutions, as a privately held corporation, is not required to file annual reports. Lykins has included financial statements under seal with Exhibit C-3.

Exhibit C-2 “SEC Filings”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Oil Company d/b/a Lykins Energy Solutions is not required to file with the SEC, as it is a privately held corporation.

Exhibit C-3 “Financial Statements”

Lykins Oil Company d/b/a Lykins Energy Solutions

Documentation submitted in connection with this Exhibit will be filed under seal pursuant to Ohio Admin. Code 4901:1-27-08(A).

Exhibit C-4 “Financial Arrangements”

Lykins Oil Company d/b/a Lykins Energy Solutions

Documentation submitted in connection with this Exhibit will be filed under seal pursuant to Ohio Admin. Code 4901:1-27-08(A).

Exhibit C-5 “Forecasted Financial Statements”

Lykins Oil Company d/b/a Lykins Energy Solutions

Documentation submitted in connection with this Exhibit will be filed under seal pursuant to Ohio Admin. Code 4901:1-27-08(A).

Exhibit C-6 “Credit Rating”

Lykins Oil Company d/b/a Lykins Energy Solutions

Please see the Dun and Bradstreet Information Services Report included in Exhibit C-7. Please also note that Lykins Oil Company is not rated by Fitch IBCA, Moody’s Investors Service, or Standard & Poors.

Exhibit C-7 “Credit Report”

Lykins Oil Company d/b/a Lykins Energy Solutions

Please see the attached Dun and Bradstreet Report for Lykins Oil Company d/b/a Lykins Energy Solutions.

Summary

Order Reference: jhuber@lykinsenergy.com | Report as of: 05-18-2020 | using Currency as USD

LYKINS OIL COMPANY

Tradestyle(s): (SUBSIDIARY OF LYKINS COMPANIES, INC.,
MILFORD, OH)

ACTIVE **HEADQUARTERS**

Address: 5163 Wolfpen Pleasant Hill Rd, Milford,
OH, 45150, UNITED STATES

Phone: (513) 831-8820

D-U-N-S: 09-062-9395

In Portfolio: Yes

Tags: Lykins Energy Lykins Oil Co. COVID Geographic Impact
COVID Corporate Family Impact

Alerts: No alerts

Failure Score

68

(No change since last month)

Delinquency Score

94

(No change since last month)

Age of Business

72 years

1948 Year Started

Employees

125

30 (here)

Recent Alerts

There are no alerts to display.

Company Profile

D-U-N-S

09-062-9395

Legal Form

Corporation (US)

History Record

Clear

Date Incorporated

Mailing Address

United States

Telephone

(513) 831-8820

Website

www.lykinscompanies.com

Present Control Succeeded

Employees

125 (30 here)

Age (Year Started)

72 years (1948)

Named Principal

D Jeff Lykins, PRESIDENT

Line of Business

01-04-1996

1948

Whol petroleum products

State of Incorporation

Ohio

Ownership

Not publicly traded

Risk Assessment

Overall Business Risk



Maximum Credit Recommendation

US\$ 300,000

Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: **STABLE CONDITION**
- Based on the predicted risk of business discontinuation: **LIKELIHOOD OF CONTINUED OPERATIONS**
- Based on the predicted risk of severely delinquent payments: **VERY LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS**

The recommended limit is based on a low probability of severe delinquency.

D&B Viability Rating

Portfolio Comparison Score



Company's risk level is: **LOW**

Probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months: **3.00 %**

Failure Score Formerly Financial Stress Score



Company's risk level is: **MODERATE**

Probability of failure over the next 12 months: **0.14 %**

Past 12 Months



Delinquency Score Formerly Commercial Credit Score



Company's risk level is: **LOW**

Probability of delinquency over the next 12 months: **1.25 %**

Past 12 Months



PAYDEX ®**78**

Low Risk (100)

Days Beyond Terms : 3

High Risk (0)

Past 24 Months

**D&B Rating**

Current Rating as of 09-03-2014

Employee Size**1R** : 10 employees and over**Risk Indicator****3** : Moderate Risk

Previous Rating

Employee Size**1R** : 10 employees and over**Risk Indicator****2** : Low Risk**Legal Events**

Events	Occurrences	Last Filed
Bankruptcies	0	-
Judgements	0	-
Liens	0	-
Suits	0	-
UCC	83	04-09-2020

Trade Payments**Highest Past Due****US\$ 20,000**

Highest Now Owing

US\$ 100,000

Total Trade Experiences

48

Largest High Credit

US\$ 500,000

Average High Credit

US\$ 25,186**Ownership**This company is a **Headquarters, Subsidiary**

Global Ultimate, Domestic Ultimate
LYKINS COMPANIES, INC.
UNITED STATES
D-U-N-S Number 01-823-0573

Total Members in Family Tree - 14

Branches

6

Financial Overview

This company does not have a Financial Summary.

Country/Regional Insight

United States



Risk Category



Dun & Bradstreet downgrades the US's country risk rating as the impact of the coronavirus pandemic spreads.

Risk Assessment

D&B Risk Assessment

Overall Business Risk



Maximum Credit Recommendation

US\$ 300,000

The recommended limit is based on a low probability of severe delinquency.

Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: **STABLE CONDITION**
- Based on the predicted risk of business discontinuation: **LIKELIHOOD OF CONTINUED OPERATIONS**
- Based on the predicted risk of severely delinquent payments: **VERY LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS**

D&B Viability Rating

Portfolio Comparison Score



Rating Confidence Level



Data Depth

- Rich Firmographics
- Extensive Commercial Trading Activity
- Basic Financial Attributes

Level of Risk
Low

Probability of becoming no longer viable
3.00%

Percentage of businesses ranked with this score
16.00%

Average probability of becoming no longer viable
5.00%

Failure Score Formerly Financial Stress Score



- Composite credit appraisal is rated fair
- UCC Filings reported
- High number of enquiries to D&B over last 12 months
- Low proportion of satisfactory payment experiences to total payment experiences

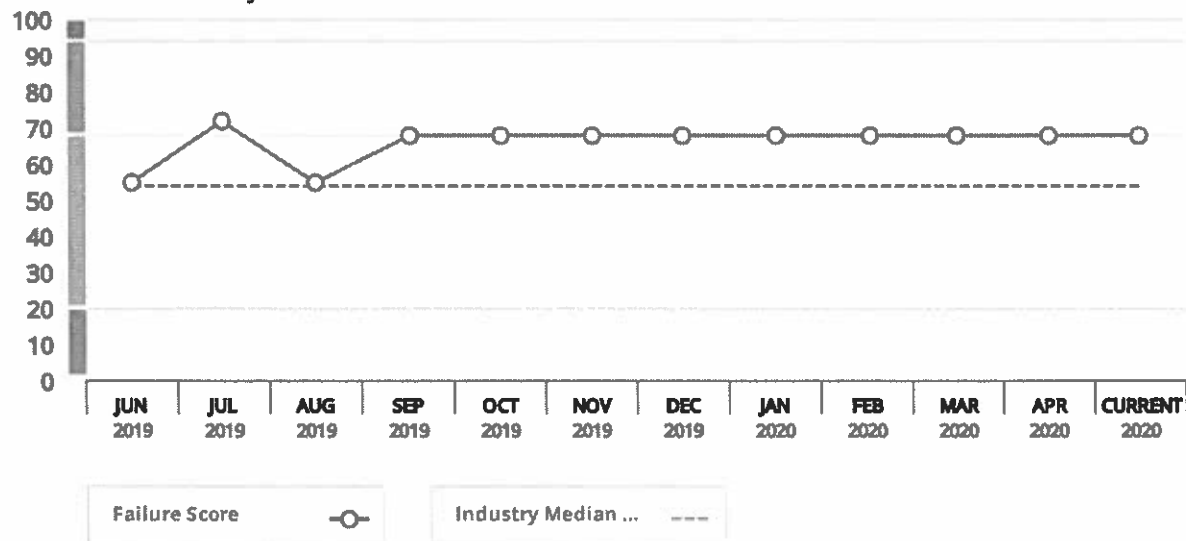
Level of Risk
Moderate

Raw Score
1508

Probability of Failure
0.14%

Average Probability of Failure for Businesses in D&B Database
0.48%

Business and Industry Trends



Delinquency Score Formerly Commercial Credit Score

94

Low Risk (100)

High Risk (1)

- Proportion of slow payments in recent months
- Higher risk industry based on delinquency rates for this industry

Level of Risk

Low

Raw Score

594

Probability of Delinquency

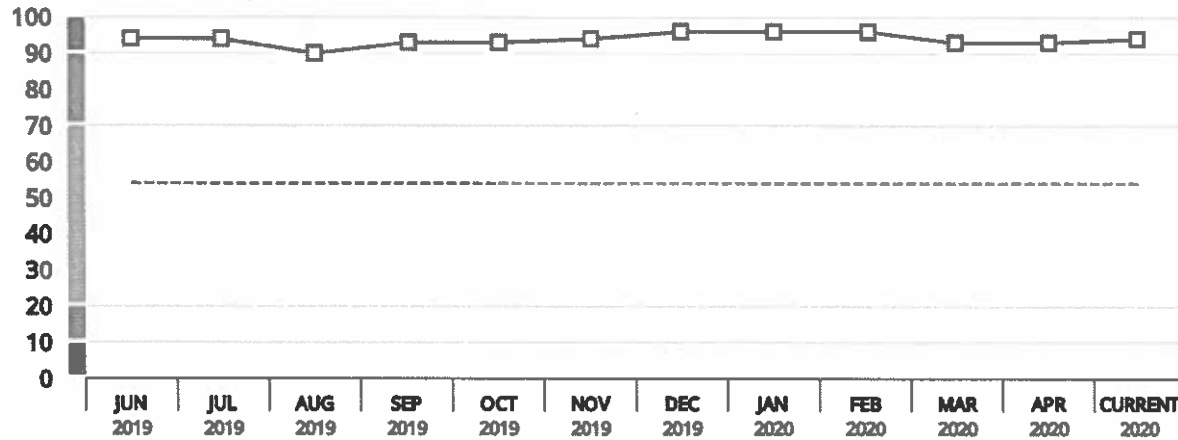
1.25%

Compared to Businesses in D&B

Database

10.20%

Business and Industry Trends



Delinquency Score



Industry Median ...



PAYDEX ®

Based on 24 months of data

78

Low Risk (100)

High Risk (0)

Risk of Slow Pay

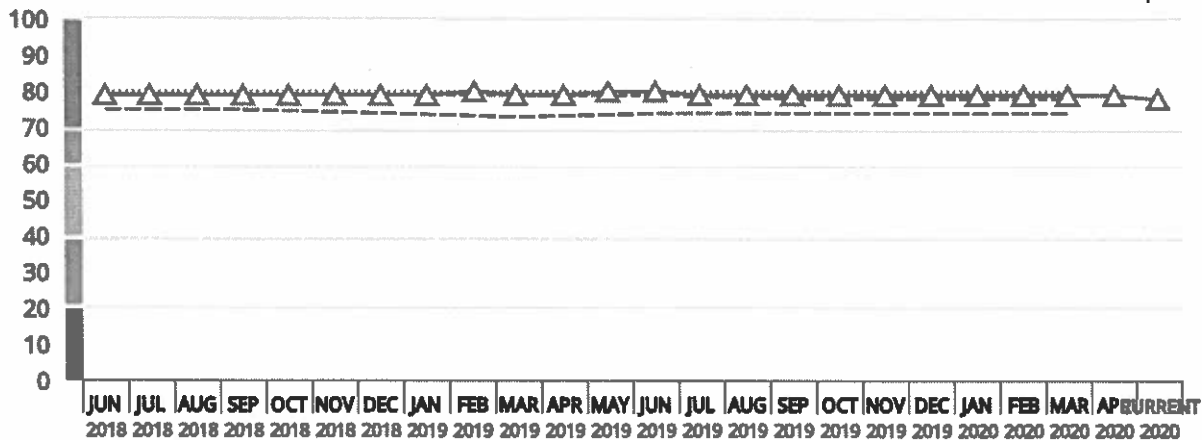
Low

Payment Behavior

3 Days Beyond Terms

Business and Industry Trends

5172 - Whol petroleum products



PAYDEX ®



Industry Median ... ---

Industry Upper Q... ..

Industry Lower Q... ..

D&B Rating

Current Rating as of 09-03-2014

Previous Rating

Employee Size

Risk Indicator

1R: 10 employees and
over

3: Moderate Risk

Employee Size

Risk Indicator

1R: 10 employees and
over

2: Low Risk

Trade Payments

Trade Payments Summary (Based on 24 months of data)

Overall Payment Behavior

3

Days Beyond Terms

% of Trade Within Terms

83%

Highest Past Due

US\$ 20,000

Highest Now Owning:

US\$ 100,000

Total Trade Experiences:

48

Largest High Credit:

US\$ 500,000

Average High Credit:

US\$ 25,186

Total Unfavorable Comments:

0

Largest High Credit:

US\$ 0

Total Placed in Collections:

0

Largest High Credit:

US\$ 0

Trade Payments By Credit Extended (Based on 12 months of data)

Range of Credit Extended (US\$)	Number of Payment Experiences	Total Value	% Within Terms
100,000 & over	2	US\$ 700,000	100
50,000 - 99,999	1	US\$ 50,000	50
15,000 - 49,999	7	US\$ 160,000	90
5,000 - 14,999	2	US\$ 10,000	50
1,000 - 4,999	6	US\$ 7,500	86
Less than 1,000	19	US\$ 4,400	92

Trade Payments By Industry (Based on 24 months of data)

Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)
▼ 20 - Food and Kindred Products	2	35,000					
2048 - Mfg prepared feeds	2	35,000	100	0	0	0	0
▼ 29 - Petroleum Refining and Related Industries	1	500,000					
2911 - Petroleum refining	1	500,000	100	0	0	0	0
▼ 48 - Communications	8	30,000					
4812 - Radiotelephone commun	2	30,000	100	0	0	0	0
4813 - Telephone communicatns	6	100	87	0	13	0	0
▼ 49 - Electric, Gas and Sanitary Services	2	250					
4911 - Electric services	2	250	100	0	0	0	0
▼ 50 - Wholesale Trade - Durable Goods	2	1,000					
5074 - Whol plumb/hydronics	2	1,000	50	10	0	40	0
▼ 51 - Wholesale Trade - Nondurable Goods	3	50,000					
5169 - Whol chemicals	2	50,000	50	50	0	0	0
5172 - Whol petroleum prdts	1	15,000	0	50	50	0	0
▼ 55 - Automotive Dealers and Gasoline Service Stations	1	20,000					
5541 - Gas service station	1	20,000	100	0	0	0	0
▼ 61 - Nondepository Credit Institutions	10	25,000					
6159 - Misc business credit	10	25,000	100	0	0	0	0
▼ 73 - Business Services	1	0					
7389 - Misc business service	1	0	50	0	50	0	0
▼ 75 - Automotive Repair, Services and Parking	1	500					
7536 - Auto glass shop	1	500	100	0	0	0	0
▼ 87 - Engineering Accounting Research Management and Related Services	3	200,000					
8721 - Accounting services	1	5,000	0	50	50	0	0
8741 - Management services	1	750	100	0	0	0	0
8742 - Management consulting	1	200,000	100	0	0	0	0
▼ 93 - Public Finance Taxation and Monetary Policy	4	5,000					
9311 - Public finance	4	5,000	100	0	0	0	0

Trade Lines

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
04/20	Pays Promptly	-	100	0	0	1
04/20	Pays Promptly	-	-	100	0	1
04/20	Pays Promptly	-	-	100	0	1
04/20	Pays Promptly	-	500,000	100,000	0	1
04/20	Pays Promptly	-	35,000	0	0	Between 4 and 5 Months
04/20	Pays Promptly	-	30,000	0	0	1
04/20	Pays Promptly	-	20,000	5,000	0	1
04/20	Pays Promptly	-	15,000	0	0	Between 2 and 3 Months
04/20	Pays Promptly	-	750	750	0	1
04/20	Pays Promptly	-	750	750	0	1
04/20	Pays Promptly	N30	500	0	0	Between 2 and 3 Months
04/20	Pays Promptly	-	100	50	0	1
04/20	Pays Promptly	-	-	50	0	1
04/20	Pays Promptly	-	100	100	0	1
04/20	Pays Promptly	-	0	0	0	Between 4 and 5 Months
04/20	Pays Prompt to Slow 30+	-	50,000	25,000	20,000	1
04/20	Pays Prompt to Slow 60+	-	-	1,000	1,000	1
04/20	Pays Prompt to Slow 60+	-	100	0	0	Between 6 and 12 Months
04/20	Pays Prompt to Slow 60+	-	50	50	50	1
04/20	Pays Prompt to Slow 60+	-	50	50	0	1
04/20	Pays Prompt to Slow 90+	-	1,000	250	0	1
04/20	Pays Slow 30-60+	-	5,000	2,500	2,500	Between 2 and 3 Months
04/20	-	-	50	-	-	Between 2 and 3 Months
04/20	Pays Promptly	-	-	100	0	1
03/20	Pays Promptly	N10	200,000	10,000	0	1
03/20	Pays Prompt to Slow 30+	-	250	0	0	Between 4 and 5 Months
03/20	Pays Slow 30-60+	N30	15,000	1,000	1,000	1
03/20	-	Cash account	50	-	-	1

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
02/20	Pays Promptly	-	20,000	0	0	Between 6 and 12 Months
02/20	Pays Promptly	-	1,000	1,000	0	1
02/20	Pays Promptly	-	250	0	0	Between 2 and 3 Months
02/20	Pays Prompt to Slow 60+	-	250	0	0	1
02/20	Pays Promptly	-	1,000	1,000	0	1
12/19	-	Cash account	-	-	-	Between 6 and 12 Months
11/19	Pays Promptly	-	25,000	0	0	Between 6 and 12 Months
10/19	-	-	50	-	-	1
10/19	-	-	50	-	-	1
07/19	-	Cash account	100	-	-	1
06/19	-	Cash account	50	-	-	Between 2 and 3 Months
04/19	Pays Promptly	-	5,000	-	-	1
04/19	Pays Promptly	-	2,500	-	-	1
04/19	Pays Promptly	-	1,000	-	-	1
04/19	Pays Promptly	-	500	-	-	1
04/19	Pays Promptly	-	250	50	0	1
04/19	Pays Promptly	-	50	0	0	Between 6 and 12 Months
02/19	-	Cash account	50	-	-	1
07/18	-	Cash account	50	-	-	Between 6 and 12 Months
06/18	-	Sales COD	-	-	-	1

Legal Events

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Judgements	Liens	Suits	UCC Filings
0	0	0	83
Latest Filing: -	Latest Filing: -	Latest Filing: -	Latest Filing: 04-09-2020

Events

UCC Filing - Assignment

Filing Date	04-09-2020
Filing Number	SR473970
Received Date	04-13-2020
Original Filing Date	11-14-2019
Original Filing Number	OH00235506237
Secured Party	C T Corporation System, as representative, Glendale, CA
Debtors	Lykins Oil Company
Assignee	Peoples Bank, an Ohio Banking Corporation, Marietta, OH
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Amendment

Filing Date	01-08-2020
Filing Number	SR431651
Received Date	01-13-2020
Original Filing Date	11-14-2019
Original Filing Number	OH00235506237
Secured Party	C T Corporation System, as representative, Glendale, CA
Debtors	Lykins Oil Company
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

Filing Date	12-26-2019
Filing Number	OH00236418372
Received Date	12-31-2019
Collateral	Inventory and proceeds - Account(s) and proceeds - Fixtures and proceeds - Chattel paper and proceeds - and OTHERS
Secured Party	TCF National Bank, Minnetonka, MN
Debtors	Lykins Oil Company
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

Filing Date	11-14-2019
Filing Number	OH00235506237
Received Date	11-26-2019
Collateral	Leased Inventory and proceeds - Leased Assets and proceeds - Leased Vehicles and proceeds - Leased Equipment and proceeds
Secured Party	C T Corporation System, as representative, Glendale, CA
Debtors	Lykins Oil Company
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

Filing Date	07-06-2018
Filing Number	OH00222986329
Received Date	07-17-2018
Collateral	Inventory and proceeds - Account(s) and proceeds - Chattel paper and proceeds - Computer equipment and proceeds - Equipment and proceeds
Secured Party	TCF Equipment Finance, a division of TCF National Bank, Minnetonka, MN
Debtors	Lykins Oil Company
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

Filing Date	06-27-2018
Filing Number	OH00222703735
Received Date	07-03-2018
Collateral	All Assets including proceeds and products - All Inventory including proceeds and products - All Account(s) including proceeds and products - All Fixtures including proceeds and products - and OTHERS
Secured Party	U.S. Bank National Association, as Administrative Agent, Cincinnati, OH
Debtors	Lykins Properties, LLC
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

Filing Date	06-27-2018
Filing Number	OH00222703624
Received Date	07-03-2018
Collateral	All Assets including proceeds and products - All Inventory including proceeds and products - All Account(s) including proceeds and products - All Fixtures including proceeds and products - and OTHERS
Secured Party	U.S. Bank National Association, as Administrative Agent, Cincinnati, OH
Debtors	Lykins Petroleum, LLC
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

Filing Date	06-27-2018
Filing Number	OH00222703402
Received Date	07-03-2018
Collateral	All Assets including proceeds and products - All Inventory including proceeds and products - All Account(s) including proceeds and products - All Chattel paper including proceeds and products - and OTHERS
Secured Party	U.S. Bank National Association, as Administrative Agent, Cincinnati, OH
Debtors	Lykins Realty II, LLC
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Continuation

Filing Date	04-27-2018
Filing Number	SR133654

Received Date	04-30-2018
Original Filing Date	09-22-2008
Original Filing Number	OH00129730132
Secured Party	U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Assignment

Filing Date	05-24-2017
Filing Number	20171450450
Received Date	06-06-2017
Original Filing Date	04-24-2017
Original Filing Number	OH00210415477
Secured Party	SUMMIT FUNDING GROUP, INC., MASON, OH
Secured Party	SUSQUEHANNA COMMERCIAL FINANCE, INC., MALVERN, PA
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

Filing Date	04-24-2017
Filing Number	OH00210415477
Received Date	05-02-2017
Collateral	Inventory and proceeds - Assets and proceeds - Vehicles and proceeds - Computer equipment and proceeds - Equipment and proceeds
Secured Party	SUMMIT FUNDING GROUP, INC., MASON, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

Filing Date	12-29-2016
Filing Number	OH00206927062
Received Date	01-03-2017
Collateral	Inventory including proceeds and products - Account(s) including proceeds and products - Chattel paper including proceeds and products - General intangibles(s) including proceeds and products - and OTHERS
Secured Party	FIFTH THIRD BANK, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Continuation

Filing Date	11-15-2016
Filing Number	20163200090
Received Date	11-21-2016

Original Filing Date	04-30-2012
Original Filing Number	OH00157961650
Secured Party	FIRST FINANCIAL EQUIPMENT FINANCE LLC, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Amendment

Filing Date	12-29-2014
Filing Number	20143630007
Received Date	01-06-2015
Collateral	Vehicles
Original Filing Date	09-22-2008
Original Filing Number	OH00129730132
Secured Party	U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Amendment

Filing Date	12-01-2014
Filing Number	20143360064
Received Date	12-09-2014
Original Filing Date	09-22-2008
Original Filing Number	OH00129730132
Secured Party	U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Continuation

Filing Date	04-24-2013
Filing Number	20131150081
Received Date	04-29-2013
Original Filing Date	09-22-2008
Original Filing Number	OH00129730132
Secured Party	U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Amendment

Filing Date	06-13-2012
Filing Number	20121660054
Received Date	06-22-2012

Collateral	Account(s) including proceeds and products - Leased Assets including proceeds and products - Chattel paper including proceeds and products - Contract rights including proceeds and products - and OTHERS
Original Filing Date	09-22-2008
Original Filing Number	OH00129730132
Secured Party	U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

Filing Date	04-30-2012
Filing Number	OH00157961650
Received Date	05-09-2012
Collateral	Account(s) including proceeds and products - Leased Assets including proceeds and products - Chattel paper including proceeds and products - Contract rights including proceeds and products - and OTHERS
Secured Party	FIRST FINANCIAL EQUIPMENT FINANCE LLC, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Amendment

Filing Date	03-10-2011
Filing Number	20110700092
Received Date	03-14-2011
Original Filing Date	09-22-2008
Original Filing Number	OH00129730132
Secured Party	U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

UCC Filing - Original

Filing Date	09-22-2008
Filing Number	OH00129730132
Received Date	10-08-2008
Secured Party	U.S. BANK NATIONAL ASSOCIATION, FOR ITSELF AND AS AGENT, CINCINNATI, OH
Debtors	LYKINS OIL COMPANY
Filing Office	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

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There may be additional UCC Filings in D&B's file on this company available by contacting 1-800-234-3867.

Special Events

01-09-2017

PURCHASE OF ASSET: According to published reports, Lykins Oil Co, DUNS 090629395, (Milford, OH) announced that it has acquired the Home Heat and Commercial Fuels Division from Campbell Oil Co, DUNS 018167460, (Massillon, OH). Terms of the deal are undisclosed.

Company Profile

Company Overview

D-U-N-S

09-062-9395

Legal Form

Corporation (US)

History Record

Clear

Date Incorporated

01-04-1996

State of Incorporation

Ohio

Ownership

Not publicly traded

Mailing Address

United States

Telephone

(513) 831-8820

Website

www.lykinscompanies.com

Present Control Succeeded

1948

Employees

125 (30 here)

Age (Year Started)

72 years (1948)

Named Principal

D Jeff Lykins, PRESIDENT

Line of Business

Whol petroleum products

Business Registration

Corporate and business registrations reported by the secretary of state or other official source as of: 05-11-2020

This data is for informational purposes only, certification can only be obtained through the Office of the Secretary of State.

Registered Name	LYKINS OIL COMPANY
Corporation Type	Corporation (US)
Business Commenced On	1948
State of Incorporation	OHIO
Date Incorporated	01-04-1996
Registration ID	928158
Registration Status	ACTIVE
Filing Date	01-04-1996
Where Filed	SECRETARY OF STATE/CORPORATIONS DIVISION

Registered Agent

Name	SSP STATUTORY SERVICES, LLC
Address	2623 ERIE AVENUE, CINCINNATI, OH, 452080000

Registered Principal

Name	JAMES W THOMPSON
Title	-
Address	-

Principals

Officers

D JEFF LYKINS, PRESIDENT
RONALD LYKINS, VICE PRESIDENT
ROBERT J MANNING, CHIEF FINANCIAL OFFICER

Directors

DIRECTOR(S): THE OFFICER(S)

Company Events

The following information was reported on: 01-13-2017

The Ohio Secretary of State's business registrations file showed that Lykins Oil Company was registered as Corporation on January 4, 1996.

Business started 1948 by the officers. 100% of capital stock is owned by the parent company.

RECENT EVENTS:.

On January 13, 2017, sources stated that Lykins Oil Company, Milford, OH, has acquired the Home Heat and Commercial Fuels Division of Campbell Oil Company, Massillon, OH, on December 22, 2016. Lykins Oil Company has purchased three properties from Campbell Oil Company including the Massillon, Minerva and Millersburg, Ohio, bulk plants. Terms of the transaction were not disclosed. Further details are unavailable.

On April 17, 2014, sources stated that Lykins Oil Company, Milford, OH, has acquired R.C. Miller Oil Co. Inc., Corbin, NY, on March 25, 2014. With the acquisition, R.C. Miller Oil Co. Inc. will no longer be a legal operating entity and operations were integrated into Lykins Oil Company. Terms of the transaction were not disclosed. Further details are unavailable.

On May 25, 2012, sources stated that Lykins Oil Company, Milford, OH, has acquired Adams, Royce Oil Co., Williamstown, KY, and Grant County Oil Co., Williamstown, KY, on January 9, 2012. With this acquisition, Adams, Royce Oil Co. and Grant County Oil Co. will no longer be legal operating entities and all operations were integrated into Lykins Oil Company. Terms of the deal were not disclosed. Further details are unavailable.

On May 24, 2012, sources stated that Lykins Oil Company, Milford, OH, has acquired Brinkman Oil Co., Walton, KY, on January 10, 2011. With this acquisition, Brinkman Oil Co. will no longer be a legal operating entity and all operations were integrated into Lykins Oil Company. Terms of the deal were not disclosed. Further details are unavailable.

On August 20, 2009, an inside source stated that business and operations of Paul R. Wilson Oil Co., Inc., London, KY, was acquired by Lykins Oil Company, Milford, OH. With this transaction, Paul R. Wilson Oil Co., Inc. discontinued its operations and the previous location of Paul R. Wilson Oil Co., Inc. will operate as a branch of Lykins Oil Company. Exact date when the transaction was completed is undetermined. Further details are unavailable.

On August 28, 2007, an inside source at Lykins Oil Company, Milford, OH, confirmed that Lykins acquired J & L Equipment Co, Mount Vernon, KY; Hamilton Enterprises Inc, Georgetown, KY and DeBoard Oil Co earlier this year. All of the acquired locations now operate as branches of Lykins.

D JEFF LYKINS. Antecedents not available.

RONALD LYKINS. Antecedents not available.

ROBERT J MANNING born 1954. 1989-present active here. 1977-1978 employed by Baldwin Piano & Organ, locally. 1978-1980 employed by Umble & Gayhart, locally as CPA. 1981-1989 employed by Rippe & Kingston, locally as CPA. Received undergraduate accounting degree from Miami University, Oxford, OH and MBA in 1977 from Xavier University, Cincinnati, OH. Serving on Clermont County Chamber of Commerce Board of Directors as vice chairman and past chair of the Governmental Affairs Committee. He is also on the financial committee for Saint Elizabeth Ann Seton Church and is a member of the Events Committee for the Association for Corporate Growth. .

Business Activities And Employees

The following information was reported on: 01-13-2017

Business Information

Trade Names	(SUBSIDIARY OF LYKINS COMPANIES, INC., MILFORD, OH)
Description	<p>Subsidiary of LYKINS COMPANIES, INC., MILFORD, OH started 1949 which operates as whol gas, diesel fuel, fuel oil, lubricating oil & grease, long distance trucking, convenience store & ret fuel oil. Parent company owns 100% of capital stock.</p> <p>As noted, this company is a subsidiary of LYKINS COMPANIES INC, DUNS number 01-823-0573, and reference is made to that report for background information on the parent company and its management.</p> <p>Wholesales petroleum products, specializing in gasoline, diesel fuel, fuel oil and lubricating oils or greases. Retail fuel oil.</p> <p>ADDITIONAL TELEPHONE NUMBER(S): Toll-Free 800 875-8820.</p> <p>Has 18,000 account(s). Terms are Net 10 days and Net 30 days. Sells to manufacturers, general public, wholesaler, non profit organizations, retailer, commercial concerns and the government. Territory : Regional.</p>
Employees	125 which includes officer(s). 30 employed here.
Financing Status	Secured
Seasonality	Nonseasonal.
Tenure	Owns
Facilities	Owns 12,000 sq. ft. in a one story frame building.
Location	Suburban business section on side street.

SIC/NAICS Information

SIC Codes	SIC Description	Percentage of Business
5172	Whol petroleum products	-
51720203	Gasoline	-
51720202	Diesel fuel	-
51729902	Fuel oil	-
51720204	Lubricating oils and greases	-

SIC Codes	SIC Description	Percentage of Business
59830000	Fuel oil dealers	-

NAICS Codes	NAICS Description
424720	Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals)
424720	Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals)
424720	Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals)
424720	Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals)
454310	Fuel Dealers

Government Activity	
Activity Summary	
Borrower(Dir/Guar)	No
Administrative Debt	No
Contractor	Yes
Grantee	No
Party excluded from federal program(s)	No

Financials

D&B currently has no financial information on file for this company

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Exhibit C-8 “Bankruptcy Information”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Oil Company has never had any reorganizations, protection from creditors, or any other form of bankruptcy filings by itself, a parent or affiliate organization that guarantees Lykins Oil Company, or any officer of Lykins Oil Company in the current year or within the two most recent years preceding this application.

Exhibit C-9 “Merger Information”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Oil Company d/b/a Lykins Energy Solutions has had no merger activity in the two years preceding this renewal.

Exhibit C-10 “Corporate Structure”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Oil Company is a wholly-owned subsidiary of its ultimate corporate parent company, Lykins Companies, Inc. Lykins Companies, Inc. is also the parent of other wholly-owned subsidiaries: (i) Lykins C Stores, Inc.; (ii) Lykins Realty, LLC.; (iii) Lykins Transportation, Inc.; (iv) Mid States Pool Services, LLC; (v) Cobalt Oil Company, CFRI Inc, Allied Oil Company (all 3 are non-operating).

Exhibit D-1 “Operations”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Oil Company d/b/a Lykins Energy Solutions has been a marketer of electricity in Ohio since October 2014 and a broker/aggregator since 2012. Lykins is not a power generator. Lykins utilizes a third party service provider for forecasting, scheduling, and other services used to arrange for the purchase and delivery of electricity to retail customers.

Exhibit D-2 “Operations Expertise”

Lykins Oil Company d/b/a Lykins Energy Solutions

The General Manager has over 40 years in the energy business and was previously employed at Innovari Market Solutions, MISO, Constellation Energy Group and Duke Energy in the areas of demand response, regulatory affairs, portfolio risk management, product development, contracts, settlements, wholesale & retail electricity marketing & trading, utility operations, pricing, tariffs, structured products, acquisitions, and retail market development.

For additional information concerning this specific area, please contact Tom Gantzer at (513) 965-2010 or tgantzer@lykinsenergy.com.

Exhibit D-3 “Key Technical Personnel”

Lykins Oil Company d/b/a Lykins Energy Solutions

Bob Manning
Executive Vice President / CFO
bmanning@lykinsenergy.com
(513) 965-6204

Mr. Manning has been employed at Lykins for 25 years and is one of four owners of the company. He is a CPA, has an MBA from Xavier University and undergraduate accounting degree from Miami University. Mr. Manning is very active in the community including serving on a couple non-profit boards including most recently as past Chairman of Clermont County Chamber of Commerce.

Tom Gantzer
General Manager
tgantzer@lykinsenergy.com
(513) 965-2010

Tom is the General Manager at Lykins Energy Solutions where he oversees utility infrastructure consulting, power sales and brokering. Tom brings more than 40 years of experience in the regulated and deregulated energy business.

Prior to joining Lykins Energy Advisors, Tom was Director of Regulatory Affairs at Innovari Market Solutions where he managed demand response operations nationwide. Responsibilities included regulatory affairs, portfolio risk management, product development, contracts, and settlements.

Previously, Tom held positions at Midcontinent ISO, Constellation Energy Group and Duke Energy in the areas of wholesale & retail electricity marketing & trading, utility operations, pricing, tariffs, structured products, acquisitions, and retail market development.

Exhibit D-4 “FERC Power Marketer License Number”

Lykins Oil Company d/b/a Lykins Energy Solutions

Lykins Energy Solutions has FERC Market-Based Rate Authority at Docket Number ER14-1755-000.

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

5/21/2020 10:51:20 AM

in

Case No(s). 14-0931-EL-CRS

Summary: Application 2020 CRES Renewal Application - Lykins Energy Solutions
electronically filed by Mr. Caleb T Gaddes on behalf of Lykins Oil Company d/b/a Lykins
Energy Solutions