

FILE

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November 25, 2019

BY FEDERAL EXPRESS

Public Utilities Commission of Ohio
 Docketing Division
 180 East Broad Street
 Columbus, OH 43215-3793

PUCO

2019 NOV 26 AM 10:50

**Re: Application of Biofuels Technology, LLC for Certification as a Competitive Retail Electric Service Provider to Provide Power Broker Services
 Case No. 19-2027-EL-AGG**

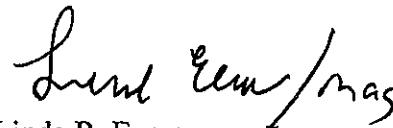
Dear Sir or Madam:

The above-referenced Application was filed on November 5, 2019. Enclosed with this letter are updated versions of several Exhibits to the Application, which have been corrected to remove the "d/b/a Energy Connection" from the Applicant's name. Specifically, corrected versions of Exhibits A-13, B-2, B-3, C-1, C-2, and C-4 are enclosed herewith. In addition, an updated page 2 of the Application is enclosed, which contains the Applicant's toll-free telephone number.

Upon filing, please return a time-stamped copy to me in the enclosed self-addressed stamped envelope. Thank you, and please feel free to contact me if you have any questions or concerns.

Sincerely,

STEVENS & LEE



Linda R. Evers
 Ohio Attorney ID No: 0062554

Enclosures

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business.

Technician A Date Processed 11/26/19

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Business address 3501 Woodhead Dr., #5, Northbrook, IL 60062Telephone # (847) 509-2280Fax # (847) 509-2295E-mail address mark@energycx.com**A-6 Contact person for Commission Staff use in investigating customer complaints**Name Ellen RiceTitle Vice-PresidentBusiness address 3501 Woodhead Dr., #5, Northbrook, IL 60062Telephone # (847) 509-2290Fax # (847) 509-2295E-mail address ellen@energycx.com**A-7 Applicant's address and toll-free number for customer service and complaints**Customer Service address 3501 Woodhead Dr., #5, Northbrook, IL 60062Toll-free Telephone # 1-833-998-0830Fax # (847) 509-2295E-mail address ellen@energycx.com**A-8 Applicant's federal employer identification number # 26-1212890****A-9 Applicant's form of ownership (check one)**

- ☐ Sole Proprietorship ☐ Partnership
☐ Limited Liability Partnership (LLP) ☐ Limited Liability Company (LLC)
☐ Corporation ☐ Other _____

A-10 (Check all that apply) Identify each electric distribution utility certified territory in which the applicant intends to provide service, including identification of each customer class that the applicant intends to serve, for example, residential, small commercial, mercantile commercial, and industrial. (A mercantile customer, as defined in (A) (19) of Section 4928.01 of the Revised Code, is a commercial customer who consumes more than 700,000 kWh/year or is part of a national account in one or more states).

- | | | | | |
|---|---|--|--|--|
| <input checked="" type="checkbox"/> First Energy | | | | |
| <input checked="" type="checkbox"/> Ohio Edison | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input checked="" type="checkbox"/> Mercantile | <input checked="" type="checkbox"/> Industrial |
| <input checked="" type="checkbox"/> Toledo Edison | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input checked="" type="checkbox"/> Mercantile | <input checked="" type="checkbox"/> Industrial |
| <input checked="" type="checkbox"/> Cleveland Electric Illuminating | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input checked="" type="checkbox"/> Mercantile | <input checked="" type="checkbox"/> Industrial |
| <input checked="" type="checkbox"/> Duke Energy | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input checked="" type="checkbox"/> Mercantile | <input checked="" type="checkbox"/> Industrial |
| <input checked="" type="checkbox"/> Monongahela Power | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input checked="" type="checkbox"/> Mercantile | <input checked="" type="checkbox"/> Industrial |
| <input checked="" type="checkbox"/> American Electric Power | | | | |
| <input checked="" type="checkbox"/> Ohio Power | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input checked="" type="checkbox"/> Mercantile | <input checked="" type="checkbox"/> Industrial |
| <input checked="" type="checkbox"/> Columbus Southern Power | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input checked="" type="checkbox"/> Mercantile | <input checked="" type="checkbox"/> Industrial |
| <input checked="" type="checkbox"/> Dayton Power and Light | <input checked="" type="checkbox"/> Residential | <input checked="" type="checkbox"/> Commercial | <input checked="" type="checkbox"/> Mercantile | <input checked="" type="checkbox"/> Industrial |

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 RECEIVED-REGISTRATION DIV.

Exhibit A-13 – “Company History”

Coming from a long line of innovators and entrepreneurs in the energy and chemical industries, Mark Rice founded Biofuels Technology, LLC in 2005 with the initial goal of eliminating waste from the biodiesel production process - an endeavor which involved salvaging glycerin and purifying it for resale. But after observing the potential within the emerging electric and gas industries, Mark decided to expand the company and launch a new division called "Energy Connection." The new business line would see exponential growth, tremendous success, and would subsequently become the heart of the company.

Please note that in some jurisdictions *other than Ohio*, we use Energy Connection as an assumed name or trade name for Biofuels Technology, LLC. Our intention in Ohio is to use only our legal name, Biofuels Technology, LLC for now.

First licensed as a broker in Illinois in 2011, we have since expanded to markets across the United States and manages over 600 million kWh annually. We are currently transitioning most of the energy brokerage business to Energy CX, LLC, and are applying for new broker licenses through this company.

Mark is a trusted industry insider with decades of experience and has curated a team of fellow experts to ensure top-notch results and long-term customer relationships.

Exhibit B-2 – “Experience & Plans”

Biofuels Technology, LLC provides a range of non-commodity energy advisory services to customers, including energy procurement (through reverse auction platform); contract negotiation and management with retail supplier; market risk analysis and advice; energy data management and analysis; supply-side/demand-side management; and clean energy/energy efficiency financing and deployment.

Biofuels Technology, LLC will at no time be taking title to electricity. Applicant will serve only in the capacity of a Power Broker and Aggregator as defined in 4901:1-21-01 of the Administrative Code.

Biofuels Technology, LLC will not be providing any billing statements to customers nor accepting prepayments or deposits. Customer inquiries and/or complaints can be handled directly by Biofuels Technology, LLC as outlined below or through the customer's electric distribution utility and/or competitive retail electricity supplier.

Biofuels Technology, LLC's sales channels are referral/relationship-based marketing and online marketing. Applicant will only work with PUC-certificated competitive retail electricity suppliers and will monitor and comply with all applicable existing and future federal, state, and municipal statutes and regulations. Applicant will respond to customer inquiries and complaints in accordance with industry best practices and the regulations of the PUC. If any complaints or concerns should arise from customers or potential customers, Applicant customer service can be reached at (847) 509-2290 or ellen@energycx.com.

Biofuels Technology, LLC hereby states that it will respond to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Ohio Revised Code and contained in Chapter 4901:1-21 of the Administrative Code.

Please note that in some jurisdictions *other than Ohio*, we use Energy Connection as an assumed name or trade name for Biofuels Technology, LLC. Our intention in Ohio is to use only our legal name, Biofuels Technology, LLC for now.

Exhibit B-3 –“Summary of Experience”

Biofuels Technology, LLC was first licensed as a broker in Illinois in 2011, has since expanded to markets across the United States and manages over 600 million kWh annually on the electric side.

Products & Services

Electricity Brokerage

- Fixed Price Solutions
- Flexible Index Solutions
- Block Solutions
- Peak Load Management

CPower Load Response

- Automated Load Control
- Demand Response
- Ancillary Services
- Economic Programs

Renewable Energy

- Solar
- Renewable Energy
- Certificates (RECs)
- Generation Development

Natural Gas Brokerage

- Fixed Price
- Fixed Basis
- Index

Energy Efficiency

- HVAC Infrastructure
- Building Automation &
- Analytics
- Light & Controls
- CHP

Onsite Generation

- Solar Solutions
- Fuel Cells
- Batteries & Storage
- Back-up/Emergency Generation
- Cogeneration

Customers Served

In Illinois, in 2018, Applicant Biofuels Technology, LLC brokered retail electricity supply service on behalf of the alternative retail electricity suppliers it represents to 846 non-residential customers and 485 residential customers.

Please note that in some jurisdictions *other than Ohio*, we use Energy Connection as an assumed name or trade name for Biofuels Technology, LLC. Our intention in Ohio is to use only our legal name, Biofuels Technology, LLC for now.

Exhibit C-1 – “Annual Reports”

Biofuels Technology, LLC is not a publicly traded company and does not produce annual reports.

Exhibit C-2 – “SEC Filings”

Biofuels Technology, LLC is not a publicly traded company and is not required to make SEC filings.

Exhibit C-4 – “Financial Arrangements”

N/A

Biofuels Technology, LLC is seeking to receive certification as a broker/aggregator of electricity only and will not take title to electricity in the state of Ohio. As such, the requirement to demonstrate financial arrangements to conduct competitive retail electricity service as a business activity is not applicable.