

FILE

**Ohio****Public Utilities  
Commission**

17-2111-GA-AGG

PUCO USE ONLY - Version 1.08		
Date Received	Renewal Certification Number	ORIGINAL AGG Case Number
		- - GA-AGG

## RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS BROKERS/AGGREGATORS

Please type or print all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-15 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

### SECTION A - APPLICANT INFORMATION AND SERVICES

#### A-1 Applicant intends to renew its certificate as: (check all that apply)

☐ Retail Natural Gas Aggregator ☒ Retail Natural Gas Broker

#### A-2 Applicant information:

Legal Name The Energy Link, LLC

Address 1000 Parkwood Circle, Suite 900, Atlanta, GA 30339

Telephone No. 678-784-4130

Web site Address www.theenergylink.com

Current PUCO Certificate No. 17-627G(1)

Effective Dates November 11, 2017 through November 11, 2019

#### A-3 Applicant information under which applicant will do business in Ohio:

Name The EnergyLink

Address 1000 Parkwood Circle, Suite 900, Atlanta, GA 30339

Web site Address www.theenergylink.com

Telephone No. 678-784-4130

#### A-4 List all names under which the applicant does business in North America:

The Energy Link, LLC

The EnergyLink

This is to certify that the images appearing are accurate and complete reproduction of a document delivered in the regular way.  
Technician *TN* 10-9-19

#### A-5 Contact person for regulatory or emergency matters:

Name Darren Novich

Title President

Business Address 1000 Parkwood Circle, Suite 900, Atlanta, GA 30339

Telephone No. 678-784-4130

Fax No. N/A

Email Address dnovich@theenergylink.com

**A-6 Contact person for Commission Staff use in investigating customer complaints:**

Name	Darren Novich	Title	President
Business address	1000 Parkwood Circle, Suite 900, Atlanta, GA 30339		
Telephone No.	678-784-4130	Fax No.	N/A
Email Address	dnovich@theenergylink.com		

**A-7 Applicant's address and toll-free number for customer service and complaints**

Customer service address 1000 Parkwood Circle, Suite 900, Atlanta, GA 30339

**Toll-Free Telephone No.** 800-950-9275      **Fax No.** N/A      **Email Address** [dnovich@theenergylink.com](mailto:dnovich@theenergylink.com)

**A-8 Provide “Proof of an Ohio Office and Employee,” in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee**

Name	Darren Novich	Title	President
Business address	C/o CT Corporation 4400 Easton Commons Way, Suite 125, Columbus, OH 43219		
Telephone No.	678-784-4130	Fax No.	N/A
Email Address	dnovich@theenergylink.com		

**A-9 Applicant's federal employer identification number** 26-2670491

**A-10 Applicant's form of ownership: (Check one)**

- ☐ Sole Proprietorship
 ☐ Partnership
- ☐ Limited Liability Partnership (LLP)
 ☒ Limited Liability Company (LLC)
- ☐ Corporation
 ☐ Other

**A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: *residential, small commercial, and/or large commercial/industrial (mercantile) customers.*** (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)

<input checked="" type="checkbox"/> Columbia Gas of Ohio	<input type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Dominion East Ohio	<input type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Duke Energy Ohio	<input type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial
<input checked="" type="checkbox"/> Vectren Energy Delivery of Ohio	<input type="checkbox"/> Residential	<input checked="" type="checkbox"/> Small Commercial	<input checked="" type="checkbox"/> Large Commercial / Industrial

**A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.**

☐ Columbia Gas of Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☐ Dominion East Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☐ Duke Energy Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

☐ Vectren Energy Delivery of Ohio

<input type="checkbox"/> Residential	Beginning Date of Service	End Date
<input type="checkbox"/> Small Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Large Commercial	Beginning Date of Service	End Date
<input type="checkbox"/> Industrial	Beginning Date of Service	End Date

**A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:**

<input type="checkbox"/>	Columbia Gas of Ohio	Intended Start Date
<input type="checkbox"/>	Dominion East Ohio	Intended Start Date
<input type="checkbox"/>	Duke Energy Ohio	Intended Start Date
<input type="checkbox"/>	Vectren Energy Delivery of Ohio	Intended Start Date

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- A-14 Exhibit A-14 "Principal Officers, Directors & Partners,"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 Exhibit A-15 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-16 Exhibit A-16 "Articles of Incorporation and Bylaws,"** provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, *only if the contents of the originally filed documents changed since the initial application.*
- A-17 Exhibit A-17 "Secretary of State,"** provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

## **SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE**

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- B-1 Exhibit B-1 "Jurisdictions of Operation,"** provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2 Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- B-3 Exhibit B-3 "Summary of Experience,"** provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4 Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

- B-5 Exhibit B-5 "Disclosure of Consumer Protection Violations,"** disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment labeled as Exhibit B-5 "Disclosure of Consumer Protection Violations," detailing such violation(s) and providing all relevant documents.

- B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

☒ No ☐ Yes

If Yes, provide a separate attachment, labeled as Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," detailing such action(s) and providing all relevant documents.

## **SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE**

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.  
(This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3 Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

**C-4 Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant's financial arrangements to satisfy collateral requirements to conduct retail electric/gas business activity (e.g., parental or third party guarantees, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

**C-5 Exhibit C-5 “Forecasted Financial Statements,”** provide two years of forecasted income statements for the applicant's **NATURAL GAS related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

**C-6 Exhibit C-6 “Credit Rating,”** provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.

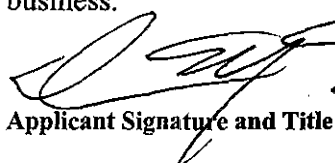
**C-7 Exhibit C-7 “Credit Report,”** provide a copy of the applicant's current credit report from Experian, Dun and Bradstreet, or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.

- C-8 Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

## **SECTION D – APPLICANT TECHNICAL CAPABILITY**

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- D-1 Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business functions.
- D-2 Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

  
Applicant Signature and Title

, President

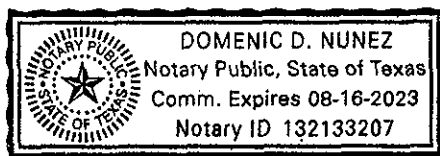
Sworn and subscribed before me this 2nd day of October Month 2012 Year



Signature of official administering oath



Print Name and Title



9/16/23  
My commission expires on



# The Public Utilities Commission of Ohio

Competitive Retail Natural Gas Service  
Affidavit Form  
(Version 1.07)

In the Matter of the Application of )

The Energy Link, LLC )

for a Certificate or Renewal Certificate to Provide )  
Competitive Retail Natural Gas Service in Ohio. )

Case No. 17 - 2111 -GA-AGG

County of Collin

State of Texas

Darren Novich

[Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.
- (8) Affiant further sayeth naught.

Affiant Signature & Title

, President

Sworn and subscribed before me this

2nd

day of

Oct

Month

2014

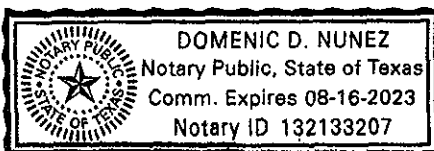
Year

Domenic D. Nunez

Signature of Official Administering Oath

Domenic D. Nunez

Print Name and Title



My commission expires on

8/16/23



**Exhibit A-14 "Principal Officers, Directors, & Partners"**

Darren Novich

President

1000 Parkwood Circle, Suite 900, Atlanta, GA 30339

(678) 784-4130

**Exhibit A-15 "Company History"**

I have worked in the energy business for approximately 19 years now. I worked for several energy suppliers during those 19 years. I have worked in gas operations as an energy trader. I have also working in business development and sold energy as a certified energy supplier. My experience in the markets around the country has shown to be more than my average competitor, as I have encountered many along the way. I ventured out on my own in May of 2008 to start The Energy Link. Most of my customers have been working with me for years with my previous employers and decided to keep me on board to help manage their energy costs in deregulated markets. Those relationships were instrumental to getting my business off the ground. We now manage large multifamily companies which have properties around the country.

**Exhibit A-16 "Articles of Incorporation and Bylaws"**

Articles of Organization are attached and labeled Exhibit A-14. The Energy Link LLC does not have an Operating Agreement, as it is solely owned by its President, Darren Novich.

**Exhibit A-17 "Secretary of State"**

Proof of registration with the OH Secretary of State is attached and labeled Exhibit A-17.

**Exhibit B-1 "Jurisdictions of Operation,"**

The Energy Link LLC currently operates in CA, DC, DE, IL, MA, MD, NJ, OR, PA, RI, VA & TX.

**Exhibit B-2 "Experience & Plans"**

The Energy Link LLC is a broker acting as agent or intermediary on behalf of customers in the sale and purchase of electricity supply. We do not take title to electricity. The customer service person is Darren Novich, who is listed on the application.

**Exhibit B-3 "Summary of Experience"**

As evidence of experience, Darren Novich's resume is attached and labeled Exhibit B-3.

**Exhibit B-4 "Disclosure of Liabilities and Investigations – if applicable"**

None

**Exhibit B-5 "Disclosure of Consumer Protection Violations – if applicable"**

N/A

**Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension or Revocation – if applicable**

N/A

**Exhibit C-1 "Annual Reports**

N/A. Applicant is not required to file Annual Reports

**Exhibit C-2 "SEC Filings,"**

N/A. Applicant is not required to file with the SEC.

**Exhibit C-3 "Financial Statements,"**

Attached and labeled Exhibit C-3.

**Exhibit C-4 "Financial Arrangements,"**

N/A

**Exhibit C-5 "Forecasted Financial Statements,"**

Attached and labeled Exhibit C-5.

**Exhibit C-6 "Credit Rating,"**

N/A – The Energy Link LLC has not been rated by any of these organizations.

**Exhibit C-7 "Credit Report,"**

Attached and labeled Exhibit C-7.

**Exhibit C-8 "Bankruptcy Information – if applicable**

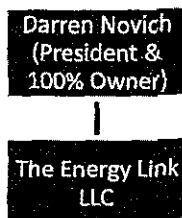
None

**Exhibit C-9 "Merger Information – if applicable**

None

**Exhibit C - 10 "Corporate Structure,"**

The Energy Link LLC is 100% owned by its President, Darren Novich.



**Exhibit D-1 "Operations"**

We are a broker acting as an agent or intermediary on behalf of customers in the sale and purchase of gas. We do not take title to gas.

**Exhibit D-2 "Operations Expertise"**

I have worked in the energy business for approximately 19 years now. I worked for several energy suppliers during those 19 years. I have worked in gas operations as an energy trader. I have also working in business development and sold energy as a certified energy supplier. My experience in the markets around the country has shown to be more than my average competitor, as I have encountered many along the way. I ventured out on my own in May of 2008 to start The Energy Link. Most of my customers have been working with me for years with my previous employers and decided to keep me on board to help manage their energy costs in deregulated markets. Those relationships were instrumental to getting my business off the ground. We now manage large multifamily companies which have properties around the country.

**Exhibit D-3 "Key Technical Personnel"**

Darren Novich

President

[dnovich@theenergylink.com](mailto:dnovich@theenergylink.com)

(678) 784-4130

See Exhibit B-3 for copy of Darren Novich's resume.

May 13, 2008

**ARTICLES OF ORGANIZATION  
FOR GEORGIA LIMITED LIABILITY COMPANY**

**The name of the Limited Liability Company is:**

The Energy Link, LLC

**The principal mailing address of the Limited Liability Company is:**

2989 Piedmont Road, NE, Suite 200  
Atlanta, GA 30305

**The Registered Agent is:**

Jason W. Graham  
2989 Piedmont Road, NE, Suite 200  
Atlanta, GA 30305

**County:** Fulton

**The name and address of each organizer(s) are:**

Darren Novich  
3415 Indian Hills Drive  
Marietta, GA 30068

**The optional provisions are:**

Member managed.

IN WITNESS WHEREOF, the undersigned has executed these Articles of Organization on the date set forth below.

**Signature(s):**

Attorney-in-Fact, Jason W. Graham

**Date:**

May 13, 2008

**GEORGIA  
CORPORATIONS DIVISION**GEORGIA SECRETARY OF STATE  
**BRIAN P. KEMP**[HOME](#)**BUSINESS SEARCH****BUSINESS INFORMATION**

Business Name: **THE ENERGY LINK, LLC** Control Number: **08038264**  
Business Type: **Domestic Limited Liability Company** Business Status: **Active/Compliance**  
Business Purpose:  
c/o Tax and Accounting Advisors, 2255  
Principal Office Address: **Sewell Mill Road, Suite 220, Marietta,  
GA, 30062, USA** Date of Formation / Registration Date: **5/13/2008**  
State of Formation: **Georgia** Last Annual Registration Year: **2016**

**REGISTERED AGENT INFORMATION**Registered Agent Name: **Darren Novich**Physical Address: **c/o Tax and Accounting Advisors, 2255 Sewell Mill Rd, suite 200, Cobb, Marietta, GA, 30062, USA**[Back](#)[Filing History](#)[Name History](#)[Return to Business Search](#)



DATE:	DOCUMENT ID	DESCRIPTION	FILING	EXPED	PENALTY	CERT	COPY
06/12/2012	201216301110	REG. OF FOR. PROFIT LIM. LIAB. CO. (LFP)	125.00	100.00		.00	.00

**Receipt**

This is not a bill. Please do not remit payment.

THE ENERGY LINK, LLC  
1640 POWERS FERRY RD., BLDG 3, STE. 175  
DARREN NOVICH  
MARIETTA, GA 30067

# STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jon Husted

2113227

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

**CONSULTANT, ENERGY LINK, LLC (THE ENERGY LINK, LLC)**

and, that said business records show the filing and recording of:

Document(s)

**REG. OF FOR. PROFIT LIM. LIAB. CO.**

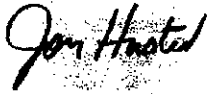
Document No(s):

**201216301110**

United States of America  
State of Ohio  
Office of the Secretary of State

Witness my hand and the seal of  
the Secretary of State at Columbus,  
Ohio this 11th day of June, A.D.  
2012.

Ohio Secretary of State



Form 533B Prescribed by:  
Ohio Secretary of State  
**JON HUSTED**  
Ohio Secretary of State

Central Ohio: (614) 466-3910  
Toll Free: (877) SOS-FILE (767-3453)  
[www.OhioSecretaryofState.gov](http://www.OhioSecretaryofState.gov)  
[BusServ@OhioSecretaryofState.gov](mailto:BusServ@OhioSecretaryofState.gov)

Mail this form to one of the following:

Regular Filing (non expedite)  
P.O. Box 670  
Columbus, OH 43216

Expedite Filing (Two-business day processing  
time requires an additional \$100.00).  
P.O. Box 1390  
Columbus, OH 43216

2012 JUN 11 AM 12:09

## Registration of a Foreign Limited Liability Company

Filing Fee: \$125

CHECK ONLY ONE (1) BOX

(1) ☒ Registration of a Foreign For-Profit Limited  
Liability Company  
(106-LFA)  
ORC 1705

Jurisdiction of Formation

Date of Formation

(2) ☐ Registration of a Foreign Nonprofit  
Limited Liability Company  
(106-LFA)  
ORC 1705

Jurisdiction of Formation

Date of Formation

Name of Limited Liability Company in its jurisdiction of formation

Name under which the foreign limited liability company desires to transact business in Ohio (if different from its name in its jurisdiction of formation) is:

Name must include one of the following words or abbreviations: "limited liability company," "limited," "LLC," "L.L.C.," "Ltd.," or "Ltd."

The address to which interested persons may direct requests for copies of the limited liability company's operating agreement, bylaws, or other charter documents of the company is:

Name

Mailing Address

City

State

ZIP Code

**DARREN M NOVICH**[dnovich@theenergylink.com](mailto:dnovich@theenergylink.com)404-304-8688

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**Management • Entrepreneurship • Business Development****Strategic Market Planning • Procurement • Risk Management • Key Account Retention & Management • New Business Development • Contract Negotiation • Market Share Growth • Networking & Relationship Building • Project Management**

An aggressive, innovative professional with nine plus years of a successful career track in the energy industry. Proactively delivering and sustaining revenue and profit gains within several organizations. Proven ability to set and achieve goals. Exceptional communicator with a consultative sales style, strong negotiation skills, exceptional problem solving abilities, and a keen client needs assessment aptitude.

**PROFESSIONAL EXPERIENCE**

---

*The Energy Link LLC, Atlanta, GA*

2008 – Present

**Founding Partner Entrepreneur**

Create strategic business plan, set and manage overall sales and operational goals for the company. Manage day to day operations and development business in multiple deregulated markets around the country. Provide procurement and risk management services for retail natural gas and electric supply clients which include Camden Living, Stonemark Management, RAM Partners, and Ambling Management.

*Catalyst Energy LLC, Atlanta, GA*

2006 – 2008

**Manager of Business Development**

Strategically pursued homebuilder market for continued business opportunities. Created and managed builder services department to provide for the energy needs of builders throughout Georgia and Texas. Responsible for acquiring national builder accounts including DR Horton, Pulte, KB Homes, and Ryland Homes.

*Infinite Energy, Inc., Gainesville, FL*

2003 – 2006

**Manager of Sales**

Performed sales and marketing for large commercial market accounts in Georgia while primarily focusing on the multi-family sector. Focused on new business development while managing and retaining existing accounts. Developed new products and procedures to fulfill customer demands. Key clients: Post Properties, First Communities, Jupiter, Equity Residential, Miles Properties, and Burger King. Renewed corporate Burger King which included over 160 stores in several deregulated natural gas markets.

*Infinite Energy, Inc., Gainesville, FL*

2001 - 2003

**Manager of Market Operations**

Oversaw all facets of natural gas supply management in the Southeast region by scheduling, balancing, and trading natural gas supply. Managed interruptible customer supply and pricing while also seeking new wholesale customers and suppliers. Performed capacity valuation studies and developed pipeline-pricing models to track variable costs. Performed operations on the following pipelines: Southern Natural Gas, Transcontinental, Atlanta Gas Light, Gulf South, Gulfstream, and Florida Gas Transmission

**EDUCATION & PROFESSIONAL AFFILIATIONS**

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**University of Florida B.S., Business Administration Marketing (2002)****United States Air Force (1995 – 1999)****National Apartment Association (NAA)**

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