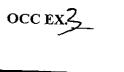
	rece Extitett Litture
Date of Hearing:	September 19,2019
Case No.	19-957-GE-COT.
PUCO Case Capt	on: In the Matter of the Commission's
	- into PALMCO Power OH, LLC d/b/a
	1 and PALMCO Energy OH, LLC d/b/a
	rgy's Compliance with the Ohio Administrative
	Potential Remedial Actions for Non-Compliance.

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	Exhibits 3,4	, 9, 10		
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CASE NUMBER:		10-0138-GA-CRS PUCO					
CASE		PALMCO ENERGY OH LLC dba INDRA ENERGY					
DESCRIPTION:							
DOCUMEN'		9/16/2019					
SIGNED ON	···-						
DATE OF SERVICE:							
		Material Change electronically filed by Ms. Rebekah J. Glover on behalf of PALMco Energy d/b/a Indra Energy.					
0 <u>4/16/2019</u>	Staff lette	r requesting a Commission Ordered Investigation filed by R. Fadley on behalf of PUCO Staff.					
		Material Change: Contact Person for Customer Complaints filed by C. Gelo on behalf of Energy OH, LLC dba Indra Energy.					
		material change, amended Exhibit A-5 - Updated Regulatory Contact electronically filed by Coleman on behalf of PALMco Energy OH, LLC.					
		Material Change updating License Information electronically filed by Jennifer Coleman on PALMco Energy OH, LLC.					
		Notification Operations Update electronically filed by Jennifer Coleman on behalf of PALMco Energy OH, LLC.					
	Updated Operations Information electronically filed by Jennifer Coleman on behalf of PALMco Energy OH, LLC.						
	Notice of material change in Operations Information electronically filed by Jennifer Coleman on behalf of PALMco Energy OH, LLC.						
05/02/2018	Revised I	vised Renewal Certificate No. 10-180G(5) issued.					
04/30/2018	Confidential Document Target for Exhibit C-3 filed by J. Coleman on behalf of PALMCo Power OH LLC. (36 pages)						
		Material Change for Fictitious Name electronically filed by Jennifer Coleman on behalf of Energy OH, LLC.					
02/22/2018	Renewal	Certificate No. 10-180G(5) issued.					
01/16/2018		tial Document Target for financial statements filed by J. Coleman on behalf of PALMco Energy C. (74 pages)					
01/16/2018		application of PALMco Energy Ohio, LLC for certification as a competitive retail natural gas iled by Jennifer Coleman.					
08/28/2017		ndence for CT Notification for PALMco Energy OH, LLC electronically filed by Jennifer on behalf of PALMco Energy OH, LLC.					
06/12/2017		on of Updated Regulatory Contact electronically filed by Jennifer Coleman on behalf of Energy OH, LLC.					
04/04/2017	Notice of Energy O	Updated Contact Information electronically filed by Briana Dudas on behalf of PALMco H, LLC.					
12/22/2016	Notice of LLP.	Withdrawal of Counsel electronically filed by Dina L Vespia on behalf of Cullen and Dykman					
08/25/2016	Notificati	on Material Change of Business Address electronically filed by Briana Dudas on behalf of					

	PALMco Energy OH, LLC.			
	Renewal Certificate # 10-180G(4) issued.			
02/02/2016	Confidential document target: revised exhibit C-4, filed by Dina Vespia on behalf of Palmco Energy Ohic LLC. (4 pages)			
01/14/2016	Confidential document target - Exhibits C-3, C-4, and C-5, Attachment 1 of Exhibit D filed on behalf of Palmco Energy OH, LLC by D. Vespia. (101 pages)			
01/14/2016	Motion for protective order and memorandum in support filed on behalf of Palmco Energy OH, LLC by D. Vespia.			
01/14/2016	Renewal application for certification as a Competitive Retail Natural Gas Supplier filed on behalf of Palmco Energy OH, LLC by D. Vespia.			
05/02/2014	Confidential document release: Exhibit C-4 originally filed on 2/5/10.			
05/01/2014	Service Notice			
05/01/2014 Attorney Examiner Entry ordering that the motions for a protective order and for extension of protective orders filed by the Palmco Companies be granted with regard to confidential exhibit and C-5 of the companies' renewal applications for certification as a competitive retail natura electric marketer. The Entry directs the Commission's docketing division to keep exhibits C-3 C-5 under seal for a period of 24 months. The Entry also directs the Commission's docketing release exhibits covered by expired protective orders into the public record; electronically file R Miller on behalf of Kerry K. Sheets, Attorney Examiner, Public Utilities Commission of O				
<u>02/18/2014</u>	Renewal Certificate No. 10-180G(3) issued.			
01/14/2014	Renewal Application for Competitive Retail Natural Gas Suppliers filed by Dina L. Vespia on behalf of Palmco Energy OH, LLC.			
01/14/2014	Motion for Protective Order and Memorandum in Support filed by Dina L. Vespia on behalf of Palmco Energy OH, LLC.			
01/14/2014	Confidential treatment of documents: Exhibits C-3, C-4, & C5 filed by Dina Vespia on behalf of Palmco Energy OH, LLC (pg ct 85)			
01/06/2014	Motion for Permission to Appear Pro Hac Vice electronically filed by Dina L Vespia on behalf of Palmcc Energy OH, LLC			
04/20/2012	Service Notice			
04/20/2012	Entry granting motion for admission pro hac vice in accordance with Finding (4) and the extension of protective orders for 24 months ending on February 13, 2014, in case 10-138, and March 8, 2014, in case 10-139. (KKS)			
02/13/2012	Renewal certificate 10-180(G)2 issued.			
01/18/2012	Certificate pro hac vice of Peter Metzger filed by P. Metzger on behalf of Palmco Energy, Ohio, LLC.			
01/17/2012	Certificate Pro Hac Vice Registration Certificate electronically filed by Peter M Metzger on behalf of Palmco Energy OH, LLC.			
01/17/2012	Cover Letter for Filing of Pro Hac Vice Registration Certificate electronically filed by Peter M Metzger on behalf of Palmco Energy OH, LLC.			
<u>01/13/2012</u>	Affidavit for Pro Hac Vice Registration electronically filed by Peter M Metzger on behalf of Palmco Energy OH, LLC			
<u>01/13/2012</u>	Motion to Appear Pro Hac Vice electronically filed by Peter M Metzger on behalf of Palmco Energy OH LLC			
01/13/2012	Memorandum in Support electronically filed by Peter M Metzger on behalf of Palmco Energy OH, LLC			
01/13/2012	Confidential treatment of document: Financials filed by R. Seidler on behalf of Palmco Power OH LLC.			
<u>01/13/2012</u>	Motion for Protective order and Extension of prior protective order and memorandum in support of motion for protective order and extension of prior protective order filed by Peter M. Metzger on behalf of Palmco Energy OH, LLC.			
<u>01/13/2012</u>	Motion for permission to appear Pro Hac Vice filed by Peter M. Metzger on behalf of Palmco Energy OF LLC.			

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DIS - Case Record for 10-0138-GA-CRS

<u>0 1/13/2012</u>	Memorandum in support of motion for protective order and extension of prior protective order filed by Peter M. Metzger on behalf of Palmco Energy OH, LLC.
01/13/2012	Renewal certification application for competitive retail natural gas suppliers of Palmco Energy OH, LLC, filed by Peter M. Metzger.
<u>0 1/12/2012</u>	Motion for Protective Order and Extension of Prior Protective Order electronically filed by Peter M Metzger on behalf of Palmco Energy OH, LLC
<u>01/12/2012</u>	Application for Renewal Certification electronically filed by Peter M Metzger on behalf of Palmco Energy OH, LLC
<u>01/12/2</u> 012	Correspondence Cover Letter to Application for Renewal Certification electronically filed by Peter M Metzger on behalf of Palmco Energy OH, LLC
<u>03/17/2010</u>	Service Notice
<u>03/17/2010</u>	Entry ordering that the motion for protective order filed by Palmco Energy be granted with regard to the information contained in the Columbia financials, filed as part of exhibit C-4 of Palmco Energy's application; to be maintained under seal for a period of 24 months, ending on March 8, 2012. (HPG)
<u>03/08/2010</u>	Certificate 10-180G(1) issued.
<u>03/02/2010</u>	Executed guarantee from Columbia Utilities, LLC and Columbia Utilities Power, LLC filed by R. Palmese on behalf of Palmco Energy, Oh, LLC. (original)
<u>03/02/2010</u>	Letter requesting Peter M. Metzger be added as a party of record filed by P. Metzger.
<u>03/01/2010</u>	Executed guarantee from Columbia Utilities, LLC and Columbia Utilities Power, LLC filed by R. Palmese on behalf of Palmco Energy, OH, LLC. (FAX)
03/01/2010	Letter requesting Peter M. Metzger be added as a party of record. (FAX)
<u>02/05/2010</u>	Confidential Document Target for financial statements filed by P. Metzger on behalf of Palmco Energy Oh, LLC.
<u>02/05/2010</u>	Motion for protective order and memorandum in support filed by P. Metzger on behalf of Palmco Energy Oh, LLC.
02/05/2010	In the matter of the application of Palmco Energy OH, LLC for a certification as natural gas supplier.



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PALMcoEnergy 8751 18th Avenue Brooklyn, NY 11214

v PalmcoEnergy.com
 e CustomerService@PalmcoEnergy.com
 toll free: 1 (877) 726 5862

January 11, 2018

<u>Via FedEx</u>

Docketing Division Public Utilities Commission of Ohio 180 East Broad Street Columbus, OH 43215-3793

Re: PALMco Energy OH, LLC ("PALMco") Renewal Certificate Application Certificate No. 10-180-GAPCRS(4.)

10 - 138- GA-(RS

To the Public Utilities Commission of Ohio:

Enclosed for filing with Public Utilities Commission of Ohio is an original, plus three (3) copies, of PALMco Energy OH, LLC's Natural Gas Renewal Certificate Application and Exhibits.

Pursuant to Ohio Administrative Code 4901:1-27-08, PALMco respectfully requests its financial statements and forecasted financial statements, attached herein as Exhibit C-3 and C-5, be afforded confidential treatment for a period of six years.

Please feel free to contact me if you have any questions via phone or email at: 718.975.9018 or jcoleman@palmcoenergy.com.

Sincerely,

dunfu Caller

Jennifer Coleman Regulatory Manager On behalf of PALMco Energy OH, LLC

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of pusiness. Technician ______ Date Processed _///6/18

Ohio Public Utilities Commission

PUCO	USE ON	LY – Ve	rsion 1.08	May 2016	
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Date Received	Renewal Certification	ORIGINAL CRS Case Number
		10 - 0138 - GA-CRS

RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS SUPPLIERS

Please type or print all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit* A-15 - Company History). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

SECTION A - APPLICANT INFORMATION AND SERVICES

A-1 Applicant intends to renew its certificate as: (check all that apply)

🔲 Retail Natural Gas Aggregator 🛛 🗋 Retail Natural Gas Broker 🖉 Retail Natural Gas Marketer

A-2 Applicant information:

A-3

Legal Name Address	PALMco Energy OH, LLC 8751 18th Avenue, Brooklyn, NY 11214							
Telephone No.	718-851-6655	ext. 8	Web site A	Address	https://palmc	coenergy.co	m/	
Current PUCO Co	ertificate No.	10-180G(4)	Effective Dates	2/14/10	6-2/14/18		2018	REULI
Applicant info	ormation und	ler which applic	cant will do busin	ess in O	hio:	9T	JAN	NE.S
Name	PALMco Energ	gy OH, LLC				\subset	16	
Address	8751 18th Ave	nue, Brooklyn, NY	11214			0	٩q	DOCKL
Web site Address	https://palm	coenergy.com/	Telephone	No.	718-851-6655	ext. 8 📿	مکلی میرین	12

A-4 List all names under which the applicant does business in North America:

PALMco Energy OH, LLC PALMco

A-5 Contact person for regulatory or emergency matters:

Name	e Jennifer Coleman			Title	Regulatory Mana	ager
Business A	ddress	8751 18th Av	venue, Brooklyn, NY 11214			
Теlephone	No. 718	8-975-9018	Fax No. 718-851-2427		Email Address	Regulatory@palmcoenergy.com

(CRNGS Supplier Renewal - Version 1.08) Page 1 of 8

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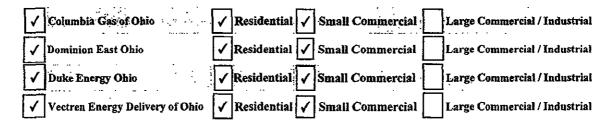
A-6	Contact person for Commission Staff use in investigating customer complaints:				
	Name Thomas Sheehy Title Compliance Officer				
	Business address 8751 18th Avenue, Brooklyn, NY 11214				
	Telephone No. 718-975-6601 Fax No. 718-851-2427 Email Address compliance@palmcoenergy.com				
A- 7	Applicant's address and toll-free number for customer service and complaints				
	Customer service address 8751 18th Avenue, Brooklyn, NY 11214				
	Toll-Free Telephone No. 877-726-5862 Fax No. 718-851-2427 Email Address CustomerService@Palmcoff				
A-8	Provide "Proof of an Ohio Office and Employee," in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee				
	Name Eileen Ficken Title Office Administrator				
	Business address 4807 Rockside Road, Suite 400, Independence, OH 44131				
	Telephone No. 216-642-8244 Fax No. 718-851-2427 Email Address compliance@palmcoenergy.com				

a.

A-9 Applicant's federal employer identification number 32-0274233

A-10	0 Applicant's form of ownership: (Check one)				
	Sole Proprietorship	🔲 Partnership			
	Limited Liability Partnership (LLP)	Limited Liability Company (LLC)			
	Corporation	Other			

A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: residential, small commercial, and/or large commercial/industrial (mercantile) customers. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, more than for residential use, more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)



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A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.

🗸 Colur	nbia Gas of Ohio		
1	Residential	Beginning Date of Service 07/2012	End Date
\checkmark		Beginning Date of Service 9/2012	
	Large Commercial	Beginning Date of Service.	End Date
	Industrial	Beginning Date of Service	End Date
🖌 Domi	nion East Ohio		
1	Residential	Beginning Date of Service 10/2012	End Date
$\overline{\checkmark}$	4	Beginning Date of Service 11/2012	
	Large Commercial	Beginning Date of Service	End Date
	Industrial	Beginning Date of Service	End Date
✓ Duke	Energy Ohio Residential	Beginning Date of Service :: 06/2012	End Date
		Beginning Date of Service 11/2012	
	<u>.,</u> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		End Date
[Beginning Date of Service	End Date
Vect	ren Energy Delivery		
 ✓ 	Residential	Beginning Date of Service . 08/2013	End Date
1	Small Commercial	Beginning Date of Service 08/2013	
	Large Commercial	Beginning Date of Service	End Date
		Beginning Date of Service	End Date

A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:

Columbia Gas of Ohio	Intended Start Date	N/A
Dominion East Ohio	Intended Start Date	N/A
Duke Energy Ohio	Intended Start Date	N/A
Vectren Energy Delivery of Ohio	Intended Start Date	N/A

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

11

- A-14 <u>Exhibit A-14 "Principal Officers, Directors & Partners,</u>" provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15 <u>Exhibit A-15 "Company History,</u>" provide a concise description of the applicant's company history and principal business interests.
- A-16 <u>Exhibit A-16 "Articles of Incorporation and Bylaws</u>, provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto, only if the contents of the originally filed documents changed since the initial application.
- A-17 Exhibit A-17 "Secretary of State," provide evidence that the applicant is still currently registered with the Ohio Secretary of the State.

SECTION B - APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- B-1 <u>Exhibit B-1 "Jurisdictions of Operation</u>," provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- **B-2** Exhibit B-2 "Experience & Plans," provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- **B-3** <u>Exhibit B-3 "Summary of Experience</u>," provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking renewed certification (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- **B-4** Exhibit B-4 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services for which it is seeking renewed certification since applicant last filed for certification.

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- B-5 <u>Exhibit B-5 "Disclosure of Consumer Protection Violations</u>," disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws since applicant last filed for certification.
 - No Ves

If Yes, provide a separate attachment labeled as <u>Exhibit B-5 "Disclosure of Consumer Protection</u> <u>Violations</u>," detailing such violation(s) and providing all relevant documents.

B-6 Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation," disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas since applicant last filed for certification.

☑ No □Yes

If Yes, provide a separate attachment, labeled as <u>Exhibit B-6</u> "Disclosure of Certification Denial, <u>Curtailment, Suspension, or Revocation</u>," detailing such action(s) and providing all relevant documents.

SECTION C - APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 Exhibit C-2 "SEC Filings," provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.
- C-3 <u>Exhibit C-3 "Financial Statements</u>," provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

11

1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.

2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).

3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.

4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

Y

If the applicant is not taking title to the electricity or natural gas, enter "N/A "in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 <u>Exhibit C-5 "Forecasted Financial Statements</u>," provide two years of forecasted income statements for the applicant's NATURAL GAS related business activities in the state of Ohio Only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 <u>Exhibit C-6 "Credit Rating</u>," provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.

C-7 Exhibit C-7 "Credit Report," provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.

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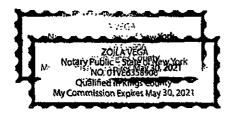
- C-8 Exhibit C-8 "Bankruptcy Information," provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 Exhibit C-9 "Merger Information," provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 "Corporate Structure," provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate within the two most recent years preceding the application.

SECTION D - APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED.

- Exhibit D-1 "Operations," provide a current written description of the operational nature of the D-1 applicant's business. Please include whether the applicant's operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.
- Exhibit D-2 "Operations Expertise," given the operational nature of the applicant's business, provide D-2 evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 Exhibit D-3 "Key Technical Personnel," provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title not Three , Managing Member



Applicant Signature and Internet in the second subscribed before me this 11th day of January Month 2018 Year Sworn and subscribed before me this 11th day of January Month 2018 Year Jorla Vega Notary Public Source of official administering oath Print Name and Title

My commission expires on 5/30/18

The other states and the states of the state	Affida	2S Commi Natural Gas Servic wit Form on 1.07)	2
In the Matter of the Applica	ution of		
PALMco Energy OH, LLC)	Case No.	10 - 0138 -GA-CRS
for a Certificate or Renewal	Certificate to Provide		
Competitive Retail Natural	Gas Service in Ohio.		
County of KINGS State of NEW YORK]		
Robert Palmese		[Affiant], being d	uly sworn/affirmed, hereby states that:
(1) The information provided	within the certification or certif	- ication renewal app	plication and supporting information is

.

(2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.

complete, true, and accurate to the best knowledge of affiant.

- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints.

(8)	Affiant further sayeth naught.	
	Affiant Signature & Title	it Those Managing Menter
	Sworn and subscribed before me this	11th day of January Month 2018 Year
	Zorla Vieza Signature of Official Administering Oa	Zoila Vega Notary Public
T	ZOILA VEGA Notary Public – State of New York NO, 01VE6358906	My commission expires on $5/30/21$
Ł	Qualified in Kings County My Commission Expires May 30, 2021	(CRNGS Supplier Renewal) - Version 1.08 Page 8 of 8

180 East Broad Street • Columbus, OH 43215-3793 • (614) 466-3016 • www.PUCO.ohio.gov The Public Utilities Commission of Ohio is an Equal Opportunity Employer and Service Provider

Exhibit A-14 Principal Officers, Directors, & Partners

45

Robert Palmese, *President/ Managing Member* 8751 18th Avenue Brooklyn, NY 11214 Telephone: 718-851-6655 ext. 8

Michelle Hofstette, *Chief Financial Officer* 8751 18th Avenue Brooklyn, NY 11214 Telephone: 718-975-6605

Robert Blake, Vice President of Operations 8751 18th Avenue Brooklyn, NY 11214 Telephone: 718-696-0131

Adam Bashe, Vice President of Business Development and Chief Sales Officer 8751 18th Avenue Brooklyn, NY 11214 Telephone: 718-696-0129

Byron Farnsworth, Jr., Vice President of Supply and Scheduling 8751 18th Avenue Brooklyn, NY 11214 Telephone: 718-696-0121

Jennifer Coleman, Regulatory Manager 8751 18th Avenue Brooklyn, NY 11214 Telephone: 718-975-9018

Exhibit A-15 Company History

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PALMco Energy OH, LLC (hereinafter "PALMco") was formed as an Ohio Limited Liability Company in January 2009. It was first licensed as an Ohio natural gas supplier in 2010. PALMco began selling natural gas in Ohio at retail in 2012.

PALMco currently serves approximately 11,000 natural gas customers. PALMco sells gas at retail in the service territories of Columbia Gas of Ohio, Dominion East Ohio, Duke Energy Ohio, and Vectren Energy Delivery of Ohio.

Exhibit A-16 Articles of Incorporation and Bylaws

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There has been no change to PALMco's Articles of Incorporation or Bylaws, since the original application.

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Exhibit A-17 Secretary of State

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Attached is confirmation that PALMco is in good standing and currently registered with the Ohio Secretary of State.

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Business Filing Portal

Printer Friendly Report

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Ion Husted & the Office | Elections & Voting. | Campaign Finance | Legislation & Ballot Issues | Businesses | Records | Media Center | Publications

Print this report

Corporation Details

	Corporation	Details		
Entity Number	1832534			
Business Name	PALMCO ENERGY OH LLC			
Filing Type	DOMESTIC LIMITED LIABILITY COMPANY			
Status	Active			
Original Filing Date	01/28/2009			
Expiry Date				
Location:	County:		State:	
	Agent / Registrar	it Information		
	CORPORATION SEF 50 WEST BROAD STI COLUMBUS, Effective Date: Contact State	REET SUITE 1330 OH 43215 11/10/2016		
	Incorporator I	nformation		
	ROBERT PA	ALMESE		
	Filing	15		
	Filing Type	Date of Filing	Document Number/image	
	N/DOM. PROFIT LIM.LIAB. CO.	01/28/2009	200902902670	
INCENT ADDDCSS OUG	NGE/LIMITED/LIABILITY/PARTNERS	11/10/2016	201632602630	

Exhibit B-1 Jurisdictions of Operation

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PALMco Energy OH, LLC is a stand-alone entity, rather than subsidiaries of a corporate parent. The individual members of the Ohio PALMco entity also own, in whole or in part, entities in other jurisdictions that are engaged in the retail sale of electricity and natural gas. The entities are as follows:

Name: Columbia Utilities, LLC (Electric) and Columbia Utilities Power, LLC (Gas) License Number/ State of Issuance: N/A, New York

Name: PALMco Power CA, LLC (Electric) License Number/ State of Issuance: ESP NO. 1387/California

Name: PALMco Energy CT, LLC (Gas) License Number/ State of Issuance: 09-01/ Connecticut

Name: PALMco Power DC, LLC (Electric) and PALMco Energy DC, LLC (Gas) License Number/ State of Issuance: EA 2016-16/ District of Columbia (Electric) and GA 2016-05/ District of Columbia (Gas)

Name: PALMco Power DE, LLC (Electric) License Number/ State of Issuance: 16-0929/ Delaware (Electric)

Name: PALMco Power IL, LLC (Electric) and PALMco Energy IL, LLC (Gas) License Number/ State of Issuance: 12-0269/ Illinois (Electric) and 12-0395/ Illinois (Gas)

Name: PALMco Power MA, LLC (Electric) and PALMco Energy MA, LLC (Gas) License Number/ State of Issuance: CS-092/ Massachusetts (Electric) and GS-046/ Massachusetts (Gas)

Name: PALMco Power MD, LLC (Electric) and PALMco Energy MD, LLC (Gas) License Number/ State of Issuance: IR-1804/ Maryland (Electric) and IR-1803/ Maryland (Gas)

Name: PALMco Power NJ, LLC (Electric) and PALMco Energy NJ, LLC (Gas) License Number/ State of Issuance: ESL-0049/ New Jersey (Electric) and GSL-0033/ New Jersey (Gas)

Exhibit B-1 Jurisdictions of Operation (continued)

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Name: PALMco Power NY, LLC (Electric) and PALMco Energy NY, LLC (Gas) License Number/ State of Issuance: N/A, New York

Name: PALMco Power OH, LLC (Electric) License Number/ State of Issuance: 10-199E(4)/ Ohio (Electric)

Name: PALMco Power PA, LLC (Electric) and PALMco Energy PA, LLC (Gas) License Number/ State of Issuance: A-2009-2108338/ Pennsylvania (Electric) and A-2009-2100320/ Pennsylvania (Gas)

Name: PALMco Energy VA, LLC (Gas) License Number/ State of Issuance: G-49/ Virginia

Exhibit B-2 Experience & Plans

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Experience.

Since PALMco's last license renewal application, PALMco has taken several affirmative steps to modify its business practices and procedures. First, PALMco has made significant managerial investments to enhance its capabilities. This includes hiring the following experienced energy industry individuals to conduct oversight and management of essential functions of the business: operations, sales, supply, and regulatory compliance. The addition of a new management team has provided greater control, monitoring and oversight of the business operations and has resulted in significant cultural changes at the company including a comprehensive top-down approach to compliance and regular weekly meetings to identify, discuss, and address issues effectively across departments. There is an ongoing dialogue to implement constant improvements in accordance with best practices in the industry. These individuals, with a summary of their experience and education, are listed in Exhibit D-3.

Plans.

In order to contract with customers, PALMco hires third party vendors to market its services through door-to-door and telesales solicitations. All third party vendors hired by PALMco undergo a training program to ensure compliance with applicable laws and regulations. PALMco also employs a Sales Channel Manager to communicate regularly with vendors for any regulatory updates, agent training concerns, and changes to any marketing materials. In addition, customers may enroll on PALMco's website at https://palmcoenergy.com/ohio/.

To ensure compliance and proper authorization of customer accounts, PALMco implemented a new customer relationship management software system ("CRM"). The CRM provides a significant improvement in the areas of sales data retention and organization, management oversight and speed of the quality assurance process, as well as performance reporting of sales vendors, specific sales agents, and quality assurance team members performing reviews. The system facilitates analysis of data and allows for better tracking to enhance oversight and monitoring of sales and marketing activities. The CRM also allows the Compliance and Customer Service Teams to effectively respond to customer complaints and inquires. To that end, PALMco has an onsite Customer Service Department to respond to any customer communications.

Exhibit B-2 Experience & Plans (continued)

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PALMco does not provide its own billing services to customers. Instead, PALMco has opted to have local gas utilities provide consolidated billing services on its behalf and on behalf of its customers. PALMco has contracted with Energy Services Group for its EDI and customer account billing. Furthermore, PALMco has an internal Billing an Operations Team to communicate, on a daily basis, with utilities and provide billing and transaction analysis.

Exhibit B-3 Summary of Experience

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PALMco began selling natural gas within the state of Ohio in 2012. Currently, PALMco serves 10,000 natural gas customers within the state. Between all the PALMco entities listed in Exhibit B-1, PALMco currently serves about 22,000 natural gas customers.

In 2016, PALMco sold a total of 75,572 Dekatherms in the state of Ohio. In 2016, between all the PALMco entities listed in Exhibit B-1, PALMco sold a total of 1,077,696 Dekatherms.

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Exhibit B-4 Disclosure of Liabilities and Investigations

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PALMco Energy OH, LLC is a stand-alone entity, rather than subsidiaries of a corporate parent. While the below disclosures will not affect PALMco's financial or operational capabilities in Ohio, in the interest of full disclosure, other PALMco entities have had the following investigations, since PALMco last filed for renewal:

Connecticut

Application of PALMco Power CT, LLC For An Electric Supplier License – Investigation of Marketing and Enrollment Practices Connecticut Public Utilities Regulatory Authority ("Authority")

Docket No. 10-01-24RE01

By Decision dated February 25, 2015, the Authority notified PALMco that it opened a docket "to examine PALMco's marketing and enrollment practices, and compliance with record retention requirements and other terms of its supplier license." A joint settlement between all participants was reached and a final decision was entered by the Authority on August 16, 2017. As part of the settlement, PALMco agreed to voluntarily relinquish its electric license in the state of Connecticut for a period of five years.

New Jersey

Lougy v. PALMco Power NJ, LLC and PALMco Energy NJ, LLC Superior Court of New Jersey

Docket No. MER-C-33-14

On May 28, 2014, the New Jersey Attorney General's Office ("NJ AG") filed a complaint against PALMco Power NJ, LLC and PALMco Energy NJ, LLC (collectively "PALMco NJ"), in New Jersey Superior Court. The complaint, which arose out of the 2013-2014 winter Polar Vortex, alleged that PALMco NJ had violated certain New Jersey consumer protection laws and New Jersey Board of Public Utilities' regulations.

On May 23, 2016, PALMco entered into a settlement agreement with the NJ AG. As part of the settlement, PALMco NJ agreed to undertake various remedial measures related to PALMco NJ's marketing materials and practices. PALMco also agreed to pay restitution to customers and a civil penalty in the amount of \$500,000 as a part of the settlement. PALMco continues to sell retail electricity and natural gas to customers in the state of New Jersey.

Exhibit B-4 Disclosure of Liabilities and Investigations (Continued)

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Illinois

The People of the State of Illinois vs. PALMco Power IL, LLC

On March 9, 2017 the Illinois Attorney General ("IL AG") filed a complaint against PALMco Power IL, LLC under the Consumer Fraud and Deceptive Business Practices Act. On October 11, 2017, PALMco entered into a settlement agreement with the IL AG. PALMco agreed to pay restitution to customers and a voluntary contribution to the Attorney General in the amount of \$20,000.00. PALMco continues to sell retail electricity to customers in the state of Illinois.

Gress v. PALMco Energy IL, LLC

Circuit Court for the 12th Judicial Circuit Case No. 17MR1477

On May 30, 2017 William Gress and Denise Gress filed a complaint against PALMco Energy IL, LLC under the Illinois Restricted Call Registry Act. The matter is ongoing and PALMco is cooperating with Plaintiffs' counsel.

Exhibit B-5 Disclosure of Consumer Protection Violations

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None.

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Exhibit B-6 Disclosure of Certification Denial, Curtailment, Suspension, or Revocation

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None.

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Exhibit C-1 Annual Reports

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PALMco is a privately owned limited liability company. Thus, it is not required to prepare annual reports or any similar documents for its shareholders or owners.

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Exhibit C-2 SEC Filings

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PALMCo is not required to file with the SEC because it is a privately owned limited liability company.

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Exhibit C-3 Financial Statements REDACTED

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Due to the confidential and proprietary nature of PALMco's financial statements, the statements have been redacted and filed under confidential seal.

Exhibit C-4 Financial Arrangements

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Attached please find current statements from Duke Energy Corporation, The East Ohio Gas Company, Columbia Gas of Ohio, and Vectren Energy ("collectively LDUs") demonstrating PALMco meets the LDUs' collateral requirements.



139 East Fourth EM740 Cincinnati, Ohio 45202 .

December 15, 2017

Palmco Energy OH, LLC has met the Gas Collateral obligations for Duke Energy Corporation as of December 15, 2017.

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Tom. Hunt Duke Energy Corp Certified Supplier Business Center Tom.Hunt@Duke-Energy.com





Dominion Energy Ohio 1201 East 55th Street Cleveland, OH 44103

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December 18, 2017

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PALMCo Energy OH LLC has met the natural gas collateral obligations for The East Ohio Gas Company dba Dominion Energy Ohio as of December 18, 2017.

Thank you,

Clifford E. Andrews

Clifford E. Andrews Authorized Representative



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Thursday, December 14, 2017

PALMco Energy OH LLC Attn: Alan Klein 8751 18th Ave Brooklyn, NY 11214

Re: Columbia Gas of Ohio Collateral Requirements

To Whom It May Concern:

PALMco Energy OH LLC has complied with Columbia Gas of Ohio's collateral requirements.

Sincerely,

. Nichele Caddell

Michele Caddell Director, Transportation Programs and Nominations



Vectren Corporation P.O. Box 209 Evansville, IN 47702-0209

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December 13, 2017

Alan Klein Assistant Controller Palmco Energy OH, LLC 8751 18th Avenue Brooklyn, NY 11214 <u>aklein@palmcoenergy.com</u> (718) 851-6655

RE: PUCO Renewal

Dear Mr. Klein:

Please use this letter as confirmation that Palmco Energy Ohio, LLC has met the collateral requirements for Vectren's Choice Program in Ohio.

Sincerely,

Emily Lamb

Emily Lamb Analyst, Enterprise Risk Management Vectren Corporation One Vectren Square Evansville, IN 47708-1251 elamb@vectren.com (812) 491-4245

Exhibit C-5 Forecasted Financial Statements REDACTED

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Due to the confidential and proprietary nature of PALMco's forecasted financial statements, the statements have been redacted and filed under confidential seal.

Exhibit C-6

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Credit Rating

As neither PALMco nor the other PALMco entities, listed in Exhibit B-1, are publicly traded, and each is privately owned, they do not have a credit rating from Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or any similar organization. Please see Exhibit C-7 for PALMco's credit report.

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Exhibit C-7 Credit Report

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Please see PALMco's attached credit report from Dun and Bradstreet.

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This Dun & Bradstreet report is provided for your company's internal review. It may not be used for any other purpose or shared.

Business Information Report

User (d: aklein@columbiautilities.com	Report Printed: Wednesday December 13, 2017 11:34 AM
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Bus	iness	Summary	
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Company Name:	PALMCO ENERGY OH LLC	D-U-N-S Number: 830077736
Physical Address: Physical City: Physical State: Physical Zip: Telephone: Year started: Employs: History: SIC: Line of business:	1350 60th St Brooklyn NY 11219 718 851-6655 2009 1 INCOMPLETE 4924 Natural gas distribution	Additional services to monitor and build your Dun & Bradstreet file are available through Dun & Bradstreet's CreditBuilder service. Good credit is the lifeline of your business. It enables you to obtain funding for things like expansion, capital expenditures, research and development, and staffing. To speak with a Credit Advisor today, call 888-814-1435.
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Special Events

2011-10-16

Source(s) indicate the address shown above may no longer be used by this business.

History

The following information was reported 02/05/10: Officer(s): ROBERT PALMESE, MEMBER

A check with the New York Secretary of State found no charter for the captioned business.

Business started 2009.

ROBERT PALMESE, Antecedents are unknown. 2006-present active as a member with Columbia Utilities Power, LLC, Brooklyn, NY.

Exact start date is undetermined. The original business report for the company was created by D&B on March 31, 2009. Since D&B can confirm ongoing operation from outside sources as of February 5, 2010, a reference start date of 2009 will be presented.

AFFILIATES:

The following are related through common principals, management and/or ownership: Columbia Utilities Power, LLC, Brooklyn, NY. Started '2006'. DUNS #787817283. Operates as engaged in energy generation (100%). Intercompany relations: None reported by management.

Business Registration

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF 2017-12-01

Registered Nan	ne:	PALMCO ENERGY OH LLC				
Business type:		DOMESTIC LIMITED LIABILITY CO	0			
Corporation typ	pe:					
Date incorpora	ted:					
State of incorp	pration:	оню				
Filing date:		2009-01-28				
Registration ID	:	1832534				
Status:		ACTIVE				
Where filed: SECRETARY OF STATE/CORPORATIONS DIVISION, COLUMBUS, OH						
Operations						
2010-02-05						
Description:	Operates as a pr	ovider of natural gas distribution	n (100%).			
	Terms are undet	ermined. Sells to undetermined.				
Employees:	1.					
Facilities:						
) demaies.	Occupies premis	es in a suiding.				
SIC & NAICS	5					
SIC:			NAICS:			
49240000	Natura	gas distribution	221210	Natural Gas Distribution		

atural	gas	þ	ist	rib	uti	on					
atural	gas	¢	ist	rik	uti	on					

https://lupdate.dnb.com/iUpdate/printViewReport.htm

12/13/2017

Dun & Bradstreet Business Information Report: PALMCO ENERGY OH LLC

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PAYMENT SUMMARY

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Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	Total Rcv'd (#)	Total Dollar Amts (\$)	Largest High Credit (\$)	Within Terms (%)	<31(%)	Days Slow 31–60(%) 61–90(%) 90>(%
Top industries:						
Other payment categories:				·		
Cash experiences						
Payment record unknown						
Unfavorable comments						
Placed for collections:						
With Dun & Bradstreet				1		
Other						
Total in Dun & Bradstreet's file						

D&B receives over 600 million payment experiences each year. We enter these new and updated experiences into D&B Reports as this information is received. At this time, none of those experiences relate to this company.

FINANCE

2010-02-05

As of February 5, 2010, several attempts to contact the management of this business have been unsuccessful. Inside sources confirmed name of the captioned business.

Incomplete history caption has been applied due to the following factor(s):

-- Nature of legal structure has not been clearly established. -- Exact start date is undetermined.

As of February 5 2010 a search of Dun & Bradstreets Public Record database found no open suits, liens, judgements or UCCs to which Palmco Energy OH LLC at 1350 50th St, Brooklyn NY was named defendant or debtor. Public records received hereafter will be entered into the database and will be included in reports which contain a Public Filings section.

PUBLIC FILINGS

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

UCC Filings

Collateral:	All Negotiable instruments and proceeds - All Inventory and proceeds - All Account(s) and proceeds - All Contract rights and proceeds - and OTHERS
Туре:	Original
Sec. party:	CITIBANK N A, IRVING, TX
Debtor:	PALMCO ENERGY OH LLC
Filing number:	OH00139705050
Filed with:	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date filed:	01/15/2010
Latest Info Received:	01/27/2010
Original UCC filed date:	
Original filing no.:	
Collateral:	
Type:	Continuation
Sec. party:	CITIBANK N A, IRVING, TX
Debtor:	PALMCO ENERGY OH LLC
Filing number:	20142270137
Filed with:	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date filed:	08/15/2014
Latest Info Received:	08/18/2014
Original UCC filed date:	01/15/2010
Original filing no.:	OH00139705050
Collateral:	Assets and proceeds
Туре:	Original
Sec. party:	VECTREN ENERGY DELIVERY OF OHIO, INC., EVANSVILLE, IN
Debtor:	PALMCO ENERGY OH LLC
Filing number:	OH00158068081 27
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https://iupdate.dnb.com/iUpdate/printViewReport.htm

12/13/2017

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Dun & Bradstreet Business Information Report: PALMCO ENERGY OH LLC

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s provided f@\$ y@2/2@07 pany's internal review. It may not be used for any other purpose or shared.
Continuation
VECTREN ENERGY DELIVERY OF OHIO, INC., EVANSVILLE, IN
PALMCO ENERGY OH LLC
20171170286
SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
04/27/2017
05/01/2017
05/02/2012
OH00158068081
RICHT, TITLE AND INTEREST and proceeds
Original
COLUMBIA GAS OF OHIO, INC., COLUMBUS, OH
PALMCO ENERGY OH LLC
OH00161432180
SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
09/21/2012
10/02/2012
Continuation
COLUMBIA GAS OF OHIO, INC., COLUMBUS, OH
PALMCO ENERGY OH LLC
SR11923
SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
08/15/2017
10/03/2017
09/21/2012
0H00161432180

Administrative debt:	NO
Contractor:	NO
Grantee:	NO
Party excluded from federal program(s):	NO
Possible candidate for socio-economic program consideration	
Labor surplus area:	N/A
Small Business:	N/A
8(A) firm:	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

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Exhibit C-8 Bankruptcy Information

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None.

Exhibit C-9 Merger Information

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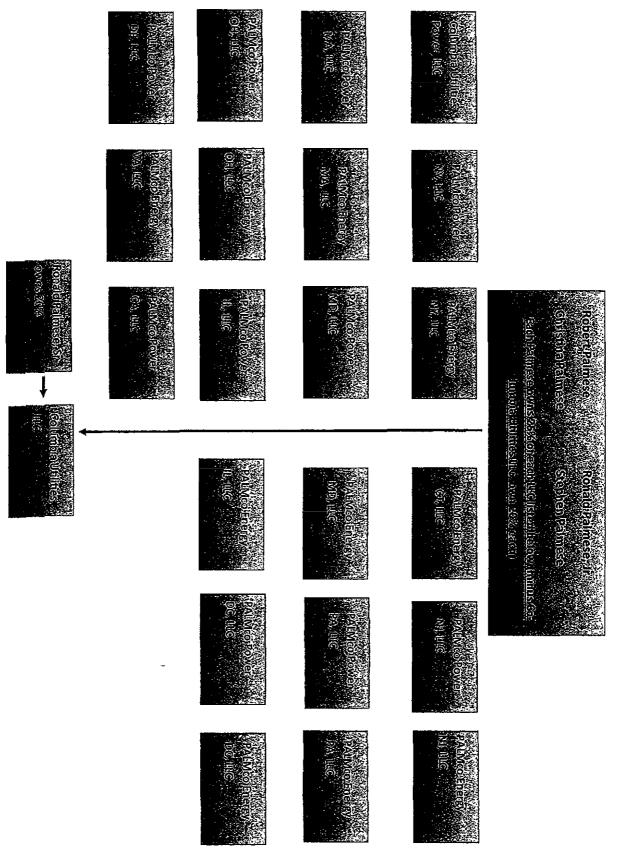
None.

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Exhibit C-10 Corporate Structure

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PALMco Energy OH, LLC is a stand-alone entity, rather than subsidiaries of a corporate parent. The individual members of the Ohio PALMco entity also own, in whole or in part, entities in other jurisdictions that are engaged in the retail sale of electricity and natural gas. Please see the attached chart listing all the PALMco entities.



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Exhibit C-10 Corporate Structure

Exhibit D-1 Operations

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PALMco in conjunction with its agents, will perform the necessary functions to provide natural gas competitive services in the state of Ohio. PALMco has a skilled management team to oversee operations within the company. Bryon Farnsworth, as Vice President of Supply and Scheduling, is responsible for the management, scheduling, and nomination of all natural gas within the state of Ohio. In addition to Mr. Farnsworth's skill set, PALMco also has a contractual relationship with Quantum Gas & Power Services, Ltd. In addition, Bob Blake, as Vice President of Operations, oversees a department comprised of twenty-five (25) individuals to assist in billing, compliance, and quality assurance of PALMco's day-to-day operations.

Exhibit D-2 Operations Expertise

1.

Robert Palmese - Managing Member and President

Robert Palmese is the Managing Member of PALMco Energy OH, LLC ("PALMco"). Mr. Palmese has about 16 years' experience selling natural gas at retail. He is in charge of the day-to-day operations of the PALMco entities that sell electric power and natural gas at retail in the states of Illinois, New York, New Jersey, Pennsylvania, Maryland, Massachusetts, Delaware, Virginia, and Washington D.C. Mr. Palmese graduated from Georgetown University with a Bachelor of Science degree in Business Administration.

Robert ("Bob") Blake - Vice President of Operations

Mr. Blake began working for PALMco as a consultant in 2015 and joined PALMco full-time in 2016 as Vice President of Operations. In that capacity, Mr. Blake oversees the operation of the business of the PALMco, including market entries and strategies, billing system implementation and oversight, implementation and customer data migrations, and sales and marketing compliance. Mr. Blake has over 36 years' experience in the energy industry, including 19 years working at retail energy suppliers (Xoom Energy, MX Energy, United Energy, Connectiv Energy) and 18 years working at a regulated utility company (United Illuminating, a Connecticut electric utility company). During this time, Mr. Blake served in a wide variety of roles related to customer operations, regulatory affairs, and product development. Mr. Blake has also served on professional boards and organizations, including the ISO New England (NEPOOL) Interruptible Loads Task Force. Mr. Blake holds an MBA from the University of New Haven and a Bachelor of Science in Mechanical Engineering from Worcester Polytechnic Institute.

Byron Farnsworth ("Barney") - Vice President of Supply and Scheduling

Mr. Farnsworth joined PALMco, in his current position, in 2016. In his capacity as Vice President of Supply and Scheduling, Mr. Farnsworth is responsible for procuring electric and natural gas supply, hedging supply of electricity and natural gas to create fixed price products, and scheduling the load of electricity and natural gas supply in compliance with regulatory commission and utility company rules for delivery to customers. Mr. Farnsworth's responsibilities also include forecasting PALMco's delivery requirements and managing the company's risk, ensuring compliance with applicable environmental and renewable energy standards, managing PALMco's relationships with wholesale electricity and natural gas suppliers, and developing and implementing electricity and natural gas pricing models. Mr. Farnsworth has over 29 years in the energy industry, including over 10 years at regulated utility companies (New York State Electric & Gas, Rochester Gas and Electric) and over 19 years at deregulated energy supply companies (Your Energy Holdings, MX Energy, Energetix/NYSEG Solutions). Mr. Farnsworth has experience working with many utilities and independent system operators, including PJM. Mr. Farnsworth holds a Bachelor of Science Degree in Electric/Mechanical Engineering and a Master of Business Administration from the Rochester Institute of Technology.

3.

Laura Salvesen - Director of Billing and Operations

Ms. Salvesen has been working in the PALMco businesses since 2005. She currently serves as the Director of Billing and Operations, working closely with utilities on billing/transactional issues. Prior to becoming the Director of Billing and Operations, she served as a Compliance Officer, where she prepared regulatory filings, responded to customer complaints, and assisted in other regulatory compliance-related matters. Prior to that, she served as Supervisor of the customer service department, handling customer questions and complaints.

Exhibit D-3 Key Technical Personnel

1.

Robert Palmese - Managing Member and President

Telephone: 718-851-6655 ext. 8 Email: <u>RVPalmese@palmcoenergy.com</u>

Robert Palmese is the Managing Member of PALMco Energy OH, LLC ("PALMco"). Mr. Palmese has about 16 years' experience selling electricity at retail. He is in charge of the day-to-day operations of Applicant and its various affiliates that sell electric power and natural gas at retail in the states of Illinois, New York, New Jersey, Pennsylvania, Maryland, Massachusetts, Delaware, Virginia, and Washington D.C. Mr. Palmese graduated from Georgetown University with a Bachelor of Science degree in Business Administration.

Michelle Hofstetter, CPA, CGMA – Chief Financial Officer

Telephone: 718-975-6605 Email: <u>mhofstetter@palmcoenergy.com</u>

Ms. Hofstetter recently joined PALMco as Chief Financial Officer of the various PALMco entities. In that capacity, Ms. Hofstetter directs and oversees PALMco's Accounting Department and is responsible for all financial matters of the organization. She also plays a critical role as a member of the executive team where she advises management and provides strategic direction. Prior to joining PALMco, Ms. Hofstetter spent over 20 years working in various financial executive management positions across several industries including healthcare, IT, telecommunications, advertising, and professional services. She also spent 3 years working in public accounting. Ms. Hofstetter holds a Bachelor of Science Degree in Accounting from The College of Staten Island (CUNY). She is a New York State licensed Certified Public Accountant and holds a CGMA designation.

Robert ("Bob") Blake - Vice President of Operations

Telephone: 718-696-0131 Email: <u>bblake@palmcoenergy.com</u>

Mr. Blake began working for PALMco as a consultant in 2015 and joined PALMco full-time in 2016 as Vice President of Operations of PALMco and its various affiliates. In that capacity, Mr. Blake oversees the operation of the business of the PALMco, including market entries and strategies, billing system implementation and oversight, implementation and customer data migrations, and sales and marketing compliance. Mr. Blake has over 36 years' experience in the energy industry, including 19 years working at retail energy suppliers (Xoom Energy, MX Energy,

United Energy, Connectiv Energy) and 18 years working at a regulated utility company (United Illuminating, a Connecticut electric utility company). During this time, Mr. Blake served in a wide variety of roles related to customer operations, regulatory affairs, and product development. Mr. Blake has also served on professional boards and organizations, including the ISO New England (NEPOOL) Interruptible Loads Task Force. Mr. Blake holds an MBA from the University of New Haven and a Bachelor of Science in Mechanical Engineering from Worcester Polytechnic Institute.

1.

Adam Bashe – Chief Vice President of Business Development and Chief Sales Officer Telephone: 718-696-0129

Email: abashe@palmcoenergy.com

Mr. Bashe began joined PALMco in his current position in 2016. In his capacity as Chief Sales Officer, Mr. Bashe is responsible for the assessment, hiring, training, oversight, and monitoring of sales vendor relationships. Prior to joining PALMco, Mr. Bashe spent over 26 years cultivating business strategies and opportunities and leading product development across a wide array of industries. Most recently, Mr. Bashe has led business development initiatives at several retail energy suppliers, both in-house (Direct Energy) and as an external consultant (Aspirity Holding, Town Square Energy). Mr. Bashe holds a Bachelor of Science degree in Economics from Boston University.

Byron Farnsworth ("Barney") - Vice President of Supply and Scheduling

Telephone: 718-696-0121 Email: <u>bfarnsworth@palmcoenergy.com</u>

Mr. Farnsworth joined PALMco in his current position in 2016. In his capacity as Vice President of Supply and Scheduling, Mr. Farnsworth is responsible for procuring electric and natural gas supply, hedging supply of electricity and natural gas to create fixed price products, and scheduling the load of electricity and natural gas supply in compliance with regulatory commission and utility company rules for delivery to customers. Mr. Farnsworth's responsibilities also include forecasting PALMco's delivery requirements and managing the company's risk, ensuring compliance with applicable environmental and renewable energy standards, managing PALMco's relationships with wholesale electricity and natural gas suppliers, and developing and implementing electricity and natural gas pricing models. Mr. Farnsworth has over 29 years in the energy industry, including over 10 years at regulated utility companies (New York State Electric & Gas, Rochester Gas and Electric) and over 19 years at deregulated energy supply companies (Your Energy Holdings, MX Energy, Energetix/NYSEG Solutions). Mr. Farnsworth has experience working with many utilities and independent system operators, including PJM. Mr. Farnsworth holds a Bachelor of Science Degree in Electric/Mechanical Engineering and a Master of Business Administration from the Rochester Institute of Technology.

<u>Jennifer Coleman – Regulatory Manager</u> Telephone: 718-975-9018 Email: <u>icoleman@palmcoenergy.com</u>

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Ms. Coleman recently joined PALMco in 2017. In her capacity as Regulatory Manager, Ms. Coleman is responsible for providing regulatory guidance and promoting overall regulatory compliance, as well as, monitoring legal and regulatory developments in the state, submitting filings, and attending commission stakeholder workshops. Ms. Coleman holds a Juris Doctor from Appalachian School of Law and a Bachelor of the Arts in Legal Studies and Political Science from St. John Fisher College.

Stephen Schemitsch – Sales Channel Manager

Telephone: 718-975-4235 Email: <u>sschemitsch@palmcoenergy.com</u>

Mr. Schemitsch joined PALMco in his current position in 2016. In his capacity as Sales Channel Manager, Mr. Schemitsch serves as a liaison among PALMco's Sales Department, Compliance Department, and external sales vendors to ensure all agents representing PALMco do so in compliance with internal policies and procedures and the applicable laws, regulations. Mr. Schemitsch has over 20 years' experience in a variety of sales positions, including more than 11 years' experience in the sale of retail energy service (IDT Energy, Sperian Energy, Gateway/Direct Energy Services, Constellation NewEnergy, Econnergy Energy) and more than 8 years' experience in the sale of telecommunications services. In these positions, Mr. Schemitsch has developed a wide range of products and sales strategies and has overseen diverse marketing campaigns involving both internal resources and independent contractors.

Thomas Sheehy- Compliance Officer

Telephone: 718-975-6601 Email: <u>tsheehy@palmcoenergy.com</u>

Mr. Sheehy has been working with PALMco since December 2011. He currently serves as the Compliance Officer for PALMco, responding to customer complaints, developing training materials for agents, and assisting in regulatory-compliance matters. Mr. Sheehy holds a Bachelors in English Literature from Ohio University.



The Public Utilities Commission of Ohio Ohio Competitive Retail Natural Gas Marketer Certificate

4.

Renewal

Issued pursuant to Case Number(s): 10-0138-GA-CRS

is Ohio Competitive Retail Natural Gas Aggregator/Broker Certificate Number: **10-180G(5)**

> Granted to: PALMco Energy Ohio, LLC

Whose office or principal place of business is located at: 8751 18th Avenue, Brooklyn, NY 11214

> And is hereby certified to provide: Retail Natural Gas Marketer Services

within the state of Ohio, for a two-year period.

Certification Effective: February 14, 2018 through February 14, 2020

The certification of Ohio competitive retail natural gas marketers is governed by Chapter 4901:1-27 of the Ohio Administrative Code and section 4929.20 of the Ohio Revised Code.

This Certificate is revocable if all of the conditions set forth in the aforementioned case(s) as well as those under law, are not met.

Certified entity is subject to all rules and regulations of the commission, now existing or hereafter promulgated.

Witness the seal of the Commission affixed at Columbus, Ohio Dated: February 22, 2018

By Order of The Public Utilities Commission of Ohio

Barcy F. McNeal, Secretary Tanowa M. Troupe, Acting Secretary Susan Patterson, Acting Secretary Beverly Hoskinson, Acting Secretary

Form No. CRNGS/CRS/R-06

This is to certify that the images appearing are an account of a complete reproduction of a complete document delivered in the regular docume of healpess. Technician ______ Date Processed $\frac{2}{22}/8$

CRNGS AUTOMATIC CASE ACTION FORM

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Date: 2/21/18	Case Number: 10-0138-GA-CRS						
Company Address: 8751	Company Name and Company Name d/b/a: PALMco Energy Ohio, LLC Company Address: 8751 18th Avenue Company City/State/Zip: Brooklyn, NY 11214						
Regulatory Contact: Jennifer Phone: 718-851-6655 ex Email: Regulatory@pain Address: 8751 18th Aver City/State/Zip: Brooklyn,	t. 8 ncoenergy.com 1ue						
🛛 Renewal							
Action Needed:							
	from: 10-180G(4) to: 10-180G(5) te: February 14, 2018 Certificate Expires:						
Certified To Provide the Fo	llowing Services:						
 Retail Natural Gas Agg Retail Natural Gas Brol Retail Natural Gas Sup Natural Gas Governme 	ker plier/Marketer						
Revise Certificate Number	to (check all applicable):						
 Reflect name change fr Reflect address change Correct Administrative Reflect Change of Own 	e from: to Error:						
 Cancel Certificate Number Protect Un-redacted copies Close Case File, Case Wit Close Case File 							

1.

CASE NUMBER:	10-0138-GA-CRS
CASE DESCRIPTION:	PALMCO ENERGY OH LLC
DATE OF SERVICE:	2/21/2018
DOCUMENT SIGNED ON:	21221 18
Sign Here:	Sandy

APPLICANT

PARTY OF RECORD

PALMCO ENERGY OH LLC MEMBER JENNIFER COLEMAN 8751 18 AVENUE BROOKLYN,NY 11214 Phone:718-851-6655

ATTORNEY

METZGER, PETER M. ATTORNEY AT LAW CULLEN AND DYKMAN LLP 44 WALL STREET NEW YORK, NY 10005 Phone:212-510-2273 Fax:212-742-8260

Email:ACCOUNTING@palmcoenergy.com

		ATTORNEY
	PARTY OF RECORD	ATTORNEY
none		*Coleman, Jennifer
		PALMco
		8751 18th Avenue
		Brooklyn,NY 11214
		Phone:(718)975-9018
		Email:bdudas@palmcoenergy.com
none		*Metzger, Peter M
		Cullen and Dykman
		44 Wall Street
		New York, NY 10005
		Phone:212-510-2273
		Fax:212-742-8260
		Email:pmetzger@culldyk.com
none		*Miller, Vesta R
		Public Utilities Commission of Ohio
		180 East Broad Street
		Columbus,OH 43215
		Phone:614-466-7702

Service Notice For Case: 10-0138-GA-CRS

Email:Vesta.Miller@puc.state.oh.us

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*Coleman, Jennifer PALMco 8751 18th Avenue Brooklyn,NY 11214 Phone:(718)975-9018 Email:bdudas@palmcoenergy.com



PALMcoEnergy 8751 18th Avenue Brooklyn, NY 11214

PalmcoEnergy.com CustomerService@PalmcoEnergy.com 1 (877) 726 5862

April 26, 2018

Via Electronic Filing

Docketing Division Public Utilities Commission of Ohio 180 East Broad Street Columbus, OH 43215-3793

Re: PALMco Energy OH, LLC Certificate No. 10-180-G(5) Fictitious Name Notification

To the Public Utilities Commission of Ohio ("PUCO"):

Pursuant to Ohio Administrative Code 4901:1-27-11, PALMco Energy OH, LLC ("PALMco") is writing to inform PUCO of an addition to a fictitious name, Indra Energy, to its license application. A copy of PALMco's State of Ohio Certificate is attached for your convenience.

PALMco plans to begin marketing with its fictitious name on or about the Summer of 2018. Upon marketing under Indra Energy, PALMco will update its license application accordingly with any applicable contact information including but not limited to website information and email addresses.

Please feel free to contact me if you have any questions via phone or email at: 718.975.9018 or <u>icoleman@palmcoenergy.com</u>.

Sincerely,

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Jennifer Coleman Regulatory Manager On behalf of PALMco Energy OH, LLC



DATE 04/13/2018 DOCUMENT ID 201810203032 DESCRIPTION FICTITIOUS NAME REGISTRATION (NFO) FILING EXPÉD CERT COPY 39.00 0.00 0.00 0.00

_Receipt This is not a bill. Please do not remit payment.

PALMCO ENERGY OH LLC JENNIFER COLEMAN 8751 18TH AVENUE BROOKLYN, OH 11214



This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

4/26/2018 6:30:29 PM

in

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Case No(s). 10-0138-GA-CRS

Summary: Report Fictitious Name Notification electronically filed by Jennifer Coleman on behalf of PALMco Energy OH, LLC

The Public Utilities Commission of Ohio Ohio Competitive Retail Natural Gas Marketer Certificate **Revised Renewal**

ι.

Issued pursuant to Case Number(s): 10-0138-GA-CRS

is Ohio Competitive Retail Natural Gas Marketer Certificate Number: 10-180G(5)

Granted to:

PALMco Energy OH, LLC dba Indra Energy

Whose office or principal place of business is located at: 8751 18th Avenue, Brooklyn, NY 11214

And is hereby certified to provide: **Retail Natural Gas Marketer Services** within the state of Ohio, for a two-year period.

Certification Effective: February 14, 2018 through February 14, 2020

The certification of Ohio competitive retail natural gas marketers is governed by Chapter 4901:1-27 of the Ohio Administrative Code and section 4929,20 of the Ohio Revised Code.

> This Certificate is revocable if all of the conditions set forth in the aforementioned case(s) as well as those under law, are not met.

Certified entity is subject to all rules and regulations of the commission, now existing or hereafter promulgated.

Witness the seal of the Commission affixed at Columbus, Ohio Dated: May 2, 2018

> By Order of The Public Utilities Commission of Ohio

Barcy F. AcNeal, Secretary Tanowa M. Troupe, Acting Secretary Susan Patterson, Acting Secretary Beverly Hoskinson, Acting Secretary

This is to certify that the images appearing are an Form No. CRNGS/CRS/R-06 accurate and complete reproduction of a case file document delivered in the regular course of business. MM Date Processed 05 Technician

CRNGS AUTOMATIC CASE ACTION FORM

4.

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Date: 5/2/2018	Case Numb	per: 10-0138-GA-CRS	;	
Company Name and Company Company Address: 8751 Company City/State/Zip:	18 th Ave			
Regulatory Contact: Jennifer Phone: 718-975-9018 Email: regulatory@palm Address: 8751 18th Aver City/State/Zip: Brooklyn,	coenergy.c	om		
Renewal				
Action Needed:		Certificate Expires:		
Renew Certificate Number Effective Date of Certifica		to: Certificate Expires:		
Certified To Provide the Following Services:				
Retail Natural Gas Agg Retail Natural Gas Brol Retail Natural Gas Sup Natural Gas Governme	ker plier/Market			
Revise Certificate Number	: 10-180G(5)	to (check all applicat	ple):	
Reflect name change fr Energy OH, LLC dba Ind Reflect address change Correct Administrative I Reflect Change of Own	ra Energy e from: E rr or:	to	to PALMco	
 Cancel Certificate Number Protect Un-redacted copies Close Case File, Case Wit Close Case File 	s until:	pplicant's Request		

1:

CASE NUMBER:	10-0138-GA-CRS
CASE DESCRIPTION:	PALMCO ENERGY OH LLC dba INDRA ENERGY
DATE OF SERVICE:	5/2/2018
DOCUMENT SIGNED ON:	51212018

Sign Here:

Smo

APPLICANT

PARTY OF RECORD PALMCO ENERGY OH LLC , dba INDRA ENERGY JENNIFER COLEMAN 8751 18TH AVENUE BROOKLYN,NY 11214 Phone:718-851-6655

ATTORNEY

METZGER, PETER M. ATTORNEY AT LAW CULLEN AND DYKMAN LLP 44 WALL STREET NEW YORK, NY 10005 Phone:212-510-2273 Fax:212-742-8260

Email:REGULATORY@palmcoenergy.com

		ATTORNEY
	PARTY OF RECORD	ATTORNEY
none		*Coleman, Jennifer
		PALMco
		8751 18th Avenue
		Brooklyn,NY 11214
		Phone:(718)975-9018
		Email:bdudas@palmcoenergy.com
none		*Metzger, Peter M
		Cullen and Dykman
		44 Wall Street
		New York, NY 10005
		Phone:212-510-2273
		Fax:212-742-8260
		Email:pmetzger@culldyk.com
none		*Miller, Vesta R
		Public Utilities Commission of Ohio
		180 East Broad Street
		Columbus,OH 43215
		Phone:614-466-7702

none

1.

*Coleman, Jennifer PALMco 8751 18th Avenue Brooklyn,NY 11214 Phone:(718)975-9018 Email:bdudas@palmcoenergy.com .



PALMcoEnergy 8751 18th Avenue Brooklyn, NY 11214

PalmcoEnergy.com CustomerService@PalmcoEnergy.com 1 (877) 726 5862

May 24, 2018

Via Electronic Filing

Docketing Division Public Utilities Commission of Ohio 180 East Broad Street Columbus, OH 43215-3793

Re: PALMco Energy OH, LLC Certificate No. 10-180-G(5) Updated Operations Information, Exhibit D-1

To the Public Utilities Commission of Ohio ("PUCO"):

Pursuant to Ohio Administrative Code 4901:1-27-,11, PALMco Energy OH, LLC ("PALMco") is writing to inform PUCO that PALMco no longer uses Quantum Gas & Power Services, Ltd. to assist in its natural gas operations. In addition to PALMco's in house personnel, PALMco has a contractual relationship with GP Energy Management, LLC to assist with its natural gas operations.

Please feel free to contact me if you have any questions via phone or email at: 718.975.9018 or <u>icoleman@palmcoenergy.com</u>.

Sincerely,

duifu Callur

Jennifer Coleman Regulatory Manager On behalf of PALMco Energy OH, LLC

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

5/24/2018 12:46:18 PM

in

Case No(s). 10-0138-GA-CRS

Summary: Notice Updated Operations Information electronically filed by Jennifer Coleman on behalf of PALMco Energy OH, LLC



PALMcoEnergy 8751 18th Avenue Brooklyn, NY 11214

PalmcoEnergy.com CustomerService@PalmcoEnergy.com 1 (877) 726 5862

July 5, 2018

Via Electronic Filing

Docketing Division Public Utilities Commission of Ohio 180 East Broad Street Columbus, OH 43215-3793

Re: PALMco Energy OH, LLC Certificate No. 10-180-G(5) Updated Operations Information- Exhibits A-14, D-1, D-2, & D-3

To the Public Utilities Commission of Ohio ("PUCO"):

Pursuant to Ohio Administrative Code 4901:1-27-11, PALMco Energy OH, LLC ("PALMco") is writing to inform PUCO of the following updates to its renewal license application:

Exhibits A-14, D-1, D-2, & D-3

Bob Blake is no longer the Vice President of Operations. Jeremy Schupp is now the Chief Operating Officer. Mr. Schupp has a proven record of management and leadership in energy. Attached is a copy of Mr. Schupp's resume. Mr. Schupp has the following contact information:

Email: Jschupp@palmcoenergy.com Address: 8751 18th Avenue Brooklyn, NY 11214 Phone: 718.696.0131 Fax: 718.851.2427

Please feel free to contact me if you have any questions via phone or email at: 718.975.9018 or <u>jcoleman@palmcoenergy.com</u>.

Sincerely,

duiju caeun

Jennifer Coleman Regulatory Manager On behalf of PALMco Energy OH, LLC

JEREMY E. SCHUPP

Professional Experience

Agera Energy, LLC Chief Executive Officer	Briarcliff Manor, NY 2016 - 2018			
Retail energy marketer serving 1.3 million contracted residential customer equivalents in 16 U.S. states.				
ampCNG, LLC - a New Frontiers Holdings company Chief Operating Officer	Chicago, IL 2016			
Leading U.S. compressed natural gas fueling station operator and renewable natural gas project developer.				
Aspirity Holdings LLC Vice President, Chief Operating Officer	Minneapolis, MN 2015 - 2016			
Start-up retail energy marketer, and home energy services provider, serving consumers in 4 U.S. states.				
energy.me, IIc - a New Frontiers Holdings company (acquired by Agera Energ President & Chief Executive Officer	y) Chicago, IL 2013 - 2015			
Retail energy marketer serving more than 250,000 residential customer equivalents in 7 U.S. states.				
INTL FCStone Inc. Director of Consulting - Energy	Chicago, IL 2012 - 2013			
Global supplier of customized price risk management services to commodity producers and consumers with annual operating revenue of more than \$450 million.				
Nestle USA Group Manager – Commodity Procurement Purchasing Manager - Energy	Glendale, CA 2008 - 2012 2002 - 2006			
The world's leading Nutrition, Health and Wellness company with over \$100 billion in annual sales.				
Risk Management Incorporated Director of Consulting	Chicago, IL 2006 - 2008			
Provider of customized price risk management and procurement services to electricity, natural gas and diesel fuel consumers across the US and Canada.				
PG&E National Energy Group Real Time Electricity Trader	Bethesda, MD 2001 - 2002			
Developer, builder, owner and operator of electric generating and natural gas pipeline facilities.				
Cargill, Inc. Grain Merchandiser	Wayzata, MN 1998 - 2001			
Global leader in the delivery of food, agriculture, and energy with annual revenue of	f over \$120 billion			

Global leader in the delivery of food, agriculture, and energy with annual revenue of over \$120 billion.

Education

Purdue University, School of Agriculture Bachelor of Science, Agricultural Economics West Lafayette IN 1997 This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

7/5/2018 10:42:02 AM

in

Case No(s). 10-0138-GA-CRS

Summary: Correspondence Updated Operations Information electronically filed by Jennifer Coleman on behalf of PALMco Energy OH, LLC



PALMco Energy 8751 18th Avenue Brooklyn, NY 11214

PalmcoEnergy.com CustomerService@PalmcoEnergy.com 1 (877) 726 5862

August 27, 2018

,

Via Electronic Filing

Docketing Division Public Utilities Commission of Ohio 180 East Broad Street Columbus, OH 43215-3793

Re: PALMco Energy OH, LLC d/b/a Indra Energy Certificate No. 10-180-G(5) Updated Operations Information- Exhibits A-14, D-1, D-2, & D-3

To the Public Utilities Commission of Ohio ("PUCO"):

Pursuant to Ohio Administrative Code 4901:1-27-11, PALMco Energy OH, LLC d/b/a Indra Energy ("PALMco") is writing to inform PUCO of the following update to its renewal license application:

Exhibits A-14, D-1, D-2, & D-3

Byron Farnsworth is no longer the Vice President of Supply and Scheduling. Please contact PALMco's Chief Operating Officer, Jeremy Schupp, for any questions related to Supply and Scheduling.

Please feel free to contact me if you have any questions via phone or email at: 718.975.9018 or <u>jcoleman@palmcoenergy.com</u>.

Sincerely,

duifu caeun

Jennifer Coleman Regulatory Manager On behalf of PALMco Energy OH, LLC d/b/a Indra Energy

This foregoing document was electronically filed with the Public Utilities

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Commission of Ohio Docketing Information System on

8/27/2018 11:05:47 AM

in

Case No(s). 10-0138-GA-CRS

Summary: Notification Operations Update electronically filed by Jennifer Coleman on behalf of PALMco Energy OH, LLC



Indra Energy 1515 Market Street, Suite 1200 Philadelphia, PA, 19102

w: IndraEnergy.com e: CustomerCare@IndraEnergy.com toll free: 1 (888) 50-INDRA 1 (888) 504 6372

October 29, 2018

VIA ELECTRONIC FILING

Docketing Division Public Utilities Commission of Ohio 180 East Broad Street Columbus, OH 43215-3793

Re: PALMco Energy OH, LLC d/b/a Indra Energy Certificate No. 10-180-G(5) Material Change Notification

To the Public Utilities Commission of Ohio ("PUCO"):

Pursuant to Ohio Administrative Code 4901:1-27-11, PALMco Energy OH, LLC d/b/a Indra Energy ("Indra") is writing to inform PUCO of the following updates to its license renewal application:

A-3 Applicant information under which applicant will do business in Ohio:

Name: Indra Energy Address: 1515 Market Street, Suite 1200, Philadelphia, PA 19102 Phone: (888) 504-6372 Website URL is updated to: www.IndraEnergy.com

A-4 List all names under which the applicant does business in North America: Add Indra Energy

A-5 Contact person for regulatory or emergency matters (Contact Remains the same, however the email address has been updated):

Jennifer Coleman Regulatory Manager 8751 18th Avenue Brooklyn, NY 11214 718-975-9018 (p) 718-851-2427 (f) <u>Regulatory@IndraEnergy.com</u>



Indra Energy 1515 Market Street, Suite 1200 Philadelphia, PA, 19102

w: IndraEnergy.com e: CustomerCare@IndraEnergy.com toll free: 1 (888) 50-INDRA 1 (888) 504 6372

A-6 Contact person for Commission Staff use in investigating customer complaints (Contact Remains the same, however the email address has been updated):

Thomas Sheehy Compliance Officer 8751 18th Avenue Brooklyn, NY 11214 718-975-6601 (p) 718-851-2427 (f) Compliance@IndraEnergy.com

A-7 Applicant's address and toll-free number for customer service and complaints:

Address: 1515 Market Street, Suite 1200, Philadelphia, PA 19102 Toll Free Phone: (888) 504-6372 Email: <u>CustomerCare@IndraEnergy.com</u>

Please feel free to contact me if you have any questions via phone or email at: 718.975.9018 or Jcoleman@IndraEnergy.com.

Sincerely,

duifu caeun

Jennifer Coleman Regulatory Manager On Behalf of Indra Energy This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

10/29/2018 9:08:57 AM

in

٠,

Case No(s). 10-0138-GA-CRS

Summary: Report Updated License Information electronically filed by Jennifer Coleman on behalf of PALMco Energy OH, LLC



Indra Energy 1515 Market Street, Suite 1200 Philadelphia, PA, 19102

w: IndraEnergy.com e: CustomerCare@IndraEnergy.com toll free: 1 (888) 50-INDRA 1 (888) 504 6372

November 9, 2018

VIA ELECTRONIC FILING Docketing Division Public Utilities Commission of Ohio 180 East Broad Street Columbus, OH 43215-3793

Re: PALMco Energy OH, LLC d/b/a Indra Energy Certificate No. 10-180-G(5) Material Change Notification- Updated Regulatory Contact

To the Public Utilities Commission of Ohio ("PUCO"):

Pursuant to Ohio Administrative Code 4901:1-27-11, PALMco Energy OH, LLC d/b/a Indra Energy ("Indra") is writing to inform PUCO of the following update to its license renewal application:

A-5 Contact person for regulatory or emergency matters

Contact Name: Briana Ashiotes Title: Corporate and Regulatory Counsel Address: 8751 18th Avenue, Brooklyn, NY 11214 Telephone: 718.696.0120 Fax: 718.851.2427 Email: <u>Regulatory@IndraEnergy.com</u>

Please feel free to contact me if you have any questions via phone or email at: 718.975.9018 or Jcoleman@IndraEnergy.com.

Sincerely,

duifu Caeun

Jennifer Coleman Regulatory Manager On Behalf of Indra Energy

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

11/9/2018 9:29:32 AM

in

Case No(s). 10-0138-GA-CRS

Summary: Report Updated Regulatory Contact electronically filed by Jennifer Coleman on behalf of PALMco Energy OH, LLC



10-138-GA-MRS

Indra Energy 1515 Market Street, Suite 1200 Philadelphia, PA, 19102

w: IndraEnergy.com e: CustomerCare@IndraEnergy.com toll free: 1 (888) 50-INDRA 1 (888) 504 6372

March 14, 2019

VIA FED-EX Docketing Division Public Utilities Commission of Ohio 180 East Broad Street Columbus, OH 43215-3793

> Re: PALMco Energy OH, LLC d/b/a Indra Energy Certificate No. 10-180-G(5) Updated Customer Complaint Contact

To the Public Utilities Commission of Ohio ("PUCO"):

Pursuant to Ohio Administrative Code 4901:1-27-11, PALMco Energy OH, LLC d/b/a Indra Energy ("Indra") is writing to inform PUCO of the following update to its license renewal application:

A-6 Contact person for Customer Complaints

Contact Name: Orpheus Craigue Title: Compliance Officer Address: 1515 Market Street, Suite 1200 Telephone: 718.975.6611 Fax: 718.851.2427 Email: Compliance@indraenergy.com

Please feel free to contact me if you have any questions via phone or email at: 718.975.9018 or Cgelo@indraenergy.com.

Christina Gelo Regulatory Specialist

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2019 MAR 15 PH 2: 08

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business. Technician Mark Date Processed 3/15/19



Indra Energy 15 - 5 Market Street, Suite - 200 Philadelphia, PA - 19102

IndraEnergy.com CustomerCare@indraEnergy.co 1 (888) 50 (888) 504-6372

May 1st, 2019

VIA FED-EX

Docketing Division Public Utilities Commission of Ohio 180 East Broad Street Columbus, OH 43215-3793

Re: PALMco Energy OH, LLC d/b/a Indra Energy Certificate No. 10-180-G(5) License Material Change

To the Public Utilities Commission of Ohio ("PUCO"):

Pursuant to Ohio Administrative Code 4901:1-27-11, PALMco Energy OH, LLC d/b/a Indra Energy ("Indra") is writing to inform PUCO of the following update to its license renewal application:

A-5 Contact person for Regulatory or Emergency Matters:

Contact Name: Christina Gelo Title: Regulatory Specialist Address: 1515 Market Street, Suite 1200, Philadelphia, PA 19102 Telephone: 718.975.9018 Fax: 718.851.2427 Email: Regulatory@indraenergy.com

A-6 Contact person for Customer Complaints:

Contact Name: Keenia Joseph Title: Director of Compliance Address: 1515 Market Street, Suite 1200, Philadelphia, PA 19102 Telephone: 718.975.6611 Fax: 718.851.2427 Email: Compliance@indraenergy.com

A-14 Principal Officers, Directors & Partners:

Keenia Joseph- Director of Compliance

Keenia Joseph is the Director of Compliance for Indra Energy with 13 years of experience managing regulatory affairs, reporting, compliance, new market entry, federal and state legislative actions, and regulatory and Attorney General proceedings. During her years in the industry, Ms. Joseph's managed compliance responsibilities for numerous industry legislative and regulatory rule changes, multiple sales channels and relevant materials, including the vetting of vendors, review and approval of sales materials, including, but not limited to scripts, training materials, and disciplinary policies. Ms. Joseph's experiences encompass all states where gas and electric retail energy is deregulated and/or restructured with tenure at companies serving customers behind over 62 utilities in US and Canada. Prior to her current role, Ms. Joseph served as Director of Regulatory Affairs at North American Power and Gas, before and after the sale of the company to Calpine Corporation. Ms. Joseph also spent over 5 years at MXenergy Inc., a Constellation Energy Company. Ms. Joseph earned her B.A. in Corporate Communications from Baruch College and a Certificate of Paralegal Studies from Mercy College.

Penny Guida - Sr. Director of Operations

Ms. Guida has twenty-two years of energy services company experience including customer and systems management, in depth understanding of utility and regulatory requirements, and high-volume process management and control experience. She has recently joined Indra business as the Sr. Director of Operations.

Evelyne Tang- Financial & Data Analyst:

Ms. Tang received her bachelor's degree in Mathematics and Computer Science at St. John's University. Ms. Tang started out in the energy industry approximately 3 years ago as an operations analyst and then progressed to pricing analyst. She has knowledge of industry operations and in depth understanding of the components of the supply side of the market. Additionally, Ms. Tang has experience in the solar industry where she began as an administrative assistant and then promoted to project installations manager.

Kateri Guevara-Sales Operation Manger:

Ms. Guevara is an operations and knowledge management professional with over eight years' experience in deregulated northeast residential markets. Particular areas of strengths include root-cause analysis, problem solving, knowledge and content management, and sales operations.

Please feel free to contact me if you have any questions via phone or email at: 718.975.9018 or Cgelo@indraenergy.com.

Sincerely,

Christina Gelo Regulatory Specialist

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

5/1/2019 3:40:59 PM

in

Case No(s). 10-0138-GA-CRS

Summary: Notice of Material Change electronically filed by Ms. Rebekah J. Glover on behalf of PALMco Energy OH, LLC d/b/a Indra Energy

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TERETVED-DOCKETING DIV

2019 OCT -4 PH 2:01

CASE NUM	BER:	10-0139-EL-CRSPUCO				
CASE DESCRIPTI	ON:	PALMCO POWER OH LLC dba INDRA ENERGY				
DOCUMENT SIGNED ON:		9/17/2019				
DATE OF SERVICE:						
05/06/2019	Revised F	Renewal Certificate # 10-199E(5) issued.				
<u>05/01/2019</u>		Material Change electronically filed by Ms. Rebekah J. Glover on behalf of PALMco Power d/b/a Indra Energy.				
<u>04/16/2019</u>	Staff lette	r requesting a Commission Ordered Investigation filed by R. Fadley on behalf of PUCO Staff.				
<u>03/15/2019</u>		Notice of Material Change: Contact Person for Customer Complaints filed by C. Gelo on behalf of PALMco Power OH, LLC dba Indra Energy.				
<u>11/09/2018</u>	Notice of material change - Updated Regulatory Contact electronically filed by Jennifer Coleman on behalf of PALMco Power OH, LLC.					
<u>10/29/2018</u>	Notice of Material Change updating License Information electronically filed by Jennifer Coleman on behalf of PALMco Power OH, LLC.					
<u>08/27/2018</u>	Notice Operations Update electronically filed by Jennifer Coleman on behalf of PALMco Power OH, LLC.					
<u>07/05/2018</u>	Updated Operations Information electronically filed by Jennifer Coleman on behalf of PALMco Power OH, LLC.					
<u>05/02/2018</u>	Revised Renewal Certificate No. 10-199E (5) issued.					
<u>05/02/2018</u>	Renewal Certificate No. 10-199E (4) issued.					
<u>04/30/2018</u>	Confidential Document Target for Exhibit C-3 filed by J. Coleman on behalf of Palmco Power OH LLC. (36 pages)					
04/27/2018	Notice of Material Change for Fictitious Name electronically filed by Jennifer Coleman on behalf of PALMco Power OH, LLC.					
03/09/2018	Renewal Certificate No.10-199E (5) issued.					
01/18/2018	Confidential Document Target for Exhibits C-3 and C-5 filed by J. Coleman on behalf of PALMco Power OH, LLC. (74 pages)					
<u>01/18/2018</u>	Renewal application of PALMco Power OH, LLC for certification as a retail generation provider and power marketer, filed by Jennifer Coleman.					
<u>08/28/2017</u>	Correspondence for CT Notification for PALMco Power OH, LLC electronically filed by Jennifer Coleman on behalf of PALMco Power OH, LLC.					
06/12/2017	Notice of Updated Regulatory Contact electronically filed by Jennifer Coleman on behalf of PALMco Power OH, LLC.					
<u>04/04/2017</u>	Notice of Updated Contact Information electronically filed by Briana Dudas on behalf of PALMco Power OH, LLC					
12/22/2016	Notice of Withdrawal of Counsel electronically filed by Dina L Vespia on behalf of Cullen and Dykman LLP.					
09/02/2016	Revised (Certificate No.10-199E (4) issued.				

	Notification Material Change of Business Address electronically filed by Briana Dudas on behalf of PALMco Power OH, LLC.
03/10/2016	Renewal Certificate # 10-199E (4) issued.
02/05/2016	Renewal application for Retail generation providers and power marketers of Palmco Power OH, LLC.
	Correspondence stating the filing of Renewal Application, Motion for Protective Order and Memorandum in support as well as sealed copies of Confidential filed on behalf of Palmco Power OH, LLC by D. Vespia.
	Motion for Protective order and Memorandum in Support filed by Dina L. Vespia on behalf of Palmco Power OH, LLC.
<u>02/05/2016</u>	Confidential treatment of Document Exhibit C-3 & C-5 filed by Dina Vespia on behalf of Palmco Power OH, LLC. (pg ct 78)
<u>05/02/2014</u>	Confidential document release: Exhibit C-4 originally filed on 2/5/10.
<u>05/01/2014</u>	Service Notice
<u>05/01/2014</u>	Attorney Examiner Entry ordering that the motions for a protective order and for extension of prior protective orders filed by the Palmco Companies be granted with regard to confidential exhibits C-3, C-4, and C-5 of the companies' renewal applications for certification as a competitive retail natural gas and electric marketer. The Entry directs the Commission's docketing division to keep exhibits C-3, C-4, and C-5 under seal for a period of 24 months. The Entry also directs the Commission's docketing division to release exhibits covered by expired protective orders into the public record; electronically filed by Vesta R Miller on behalf of Kerry K. Sheets, Attorney Examiner, Public Utilities Commission of Ohio
<u>03/11/2014</u>	Renewal Certificate 10-199E(3) issued.
<u>01/27/2014</u>	Amended Exhibit A-16 filed by D. Vespia on behalf of Palmco Power OH, LLC.
<u>01/27/2014</u>	Confidential document target: Exhibit C-4 and C-5, filed by D. Vespia on behalf of Palmco Power Oh, LLC. (17 pages)
01/21/2014	Confidential document target: Exhibits C-3, C-4 & C-5 filed by D. Vespia on behalf of Palmco Power Ohio, LLC. (69 pages)
<u>01/21/2014</u>	Motion for protective order, memorandum in support and extension of prior protective order filed by D. Vespia on behalf of Palmco Power Ohio, LLC.
<u>01/21/2014</u>	Renewal application of Palmco Power Ohio, LLC for certification for retail generation providers and power marketers filed by Peter Metzger.
01/16/2014	Motion for Permission to Appear Pro Hac Vice electronically filed by Dina L Vespia on behalf of Palmco Power OH, LLC.
04/20/2012	Service Notice
<u>04/20/2012</u>	Entry granting motion for admission pro hac vice in accordance with Finding (4) and the extension of protective orders for 24 months ending on February 13, 2014, in case 10-138, and March 8, 2014, in case 10-139. (KKS)
<u>03/12/2012</u>	Certificate 10-199E (2) issued.
<u>01/19/2012</u>	Amended Exhibit C-5 filed by P. Metzger on behalf of Palmco Power Ohio, LLC.
<u>01/18/2012</u>	Letter regarding Amended Ex C-5, p.1 of Renewal Application electronically filed by Peter M Metzger on behalf of Palmco Power OH, LLC.
01/18/2012	Certificate pro hac vice of Peter Metzger filed by P. Metzger on behalf of Palmco Energy, Ohio, LLC.
<u>01/17/2012</u>	Certificate Pro Hac Vice Registration Certificate - Peter Metzger electronically filed by Peter M Metzger on behalf of Palmco Power OH, LLC
<u>01/17/2012</u>	Cover Letter to Filing of Pro Hac Vice Registration Certificate electronically filed by Peter M. Metzger on behalf of Palmco Power OH, LLC.
<u>01/13/2012</u>	Motion for permission to appear Pro Hac Vice filed by Peter M. Metzger on behalf of Palmco Power OH, LLC.
01/13/2012	Confidential treatment of document: financials filed by P. Metzger on behalf of Palmco Power OH LLC.

dis.puc.state.oh.us/CaseRecord.aspx?Caseno=10-0139&link=PDC

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9	DIS - Case Record for 10-0139-EL-CRS				
	behalf of Palmco Power OH. LLC				
<u>01/13/2012</u>	Motion for protective order and extension for prior protective order and memorandum in support of motion for protective order filed by Peter M. Metzger on behalf of Palmco Power OH. LLC.				
<u>01/12/2012</u>	Affidavit for Pro Hac Vice Registration electronically filed by Peter M Metzger on behalf of Palmco Power OH, LLC				
01/12/2012	Motion for Permission to Appear Pro Hac Vice electronically filed by Peter M Metzger on behalf of Palmco Power OH, LLC				
01/12/2012	Memorandum in Support electronically filed by Peter M Metzger on behalf of Palmco Power OH, LLC.				
01/12/2012	Motion for Protective Order and Extension of Prior Protective Order electronically filed by Peter M Metzger on behalf of Palmco Power OH, LLC.				
01/12/2012	In the matter of the Application for Renewal Certification as Competitive Retail Power Supplier electronically filed by Peter M Metzger on behalf of Palmco Power OH, LLC.				
01/12/2012	Correspondence Cover Letter to Application for Renewal Certification electronically filed by Peter M Metzger on behalf of Palmco Power OH, LLC				
04/12/2010	Service Notice				
<u>04/12/2010</u>	Entry granting motion for protective order filed as part of Exhibit C-4 by Palmco Power and that the Commission's docketing division maintain the Exhibit C-4 under seal for a period of 24 months, ending on March 8, 2012. (HPG)				
03/10/2010	Certificate 10-199E(1) issued.				
03/02/2010	Execute guarantee from Columbia Utilities, LLC and Columbia Utilities Power, LLC filed by R. Palmese on behalf of Palmco Power, Ohio, LLC. (original)				
03/02/2010	Letter requesting Peter M. Metzger be added as a party of record filed by P. Metzger on behalf of Palmco Power Ohio, LLC.				
<u>03/01/2010</u>	Executed guarantee from Columbia Utilities, LLC and Columbia Utilities Power OH, LLC filed by R. Palmese on behalf of Palmco Power OH, LLC. (FAX)				
03/01/2010	Letter requesting Peter M Metzger be added as a party of record. (FAX)				
<u>02/05/2010</u>	Confidential document target for Exhibit C-4 of section C-4, financial statements, filed by P. Metzger on behalf of Palmco Power OH, LLC.				
<u>02/05/2010</u>	Motion for protective order and memorandum in support filed by P. Metzger on behalf of Palmco Power OH, LLC.				
<u>02/05/2010</u>	In the matter of the application of Palmco Power OH, LLC for certification as a Retail Generation Provider and Power Marketer.				

10.139.EL.CR.9 #



RECEIVED-BOCKETING RIV

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PALMco Energy 8751 18th Avenue Brooklyn, NY 11214

2018 JAN 18 PM 3: 53

PUCO

w: PalmcoEnergy.com e: CustomerService@PalmcoEnergy.com toll free: 1 (877) 726 5862

January 16, 2018

Via FedEx Docketing Division Public Utilities Commission of Ohio 180 East Broad Street Columbus, OH 43215-3793

Re: PALMco Power OH, LLC ("PALMco") Renewal Certificate Application Certificate No. 10-139

To the Public Utilities Commission of Ohio:

Enclosed for filing with Public Utilities Commission of Ohio is an original plus three (3) copies of PALMco Power OH, LLC's Electric Renewal Certificate Application and Exhibits.

Pursuant to Ohio Administrative Code 4901:1-24-08, PALMco respectfully requests its financial statements and forecasted financial statements, attached herein as Exhibit C-3 and C-5, be afforded confidential treatment for a period of six years.

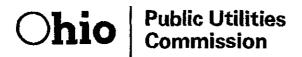
Please feel free to contact me if you have any questions via phone or email at: 718.975.9018 or jcoleman@palmcoenergy.com.

Sincerely,

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Jennifer Coleman Regulatory Manager On behalf of PALMco Power OH, LLC

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Renewal Instructions for Retail Electric Generation Providers and Power Marketers

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I. Where to File: Applications should be sent to: Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus Ohio 43215-3793.

II. What to File: Applicant must submit one original notarized application signed by a principal officer and three copies including all exhibits, affidavits, and other attachments. All attachments, affidavits, and exhibits should be clearly identified. For example, Exhibit C-10 should be marked "Exhibit C-10 "Corporate Structure." All pages should be numbered and attached in a sequential order.

VERY IMPORTANT: The renewal application must be docketed in the applicant's original EL-CRS case number.

III. Renewal Application Form: The renewal application is available on the Commission's web site, <u>www.puco.ohio.gov</u> or directly from the Commission at: Public Utilities Commission of Ohio, Docketing Division, 180 East Broad Street, Columbus Ohio 43215-3793.

IV. Confidentiality: An applicant may file financial statements, financial arrangements, and forecasted financial statements under seal. If these exhibits are filed under seal, they will be afforded protective treatment for a period of six years from the date of the certificate for which the information is being provided.

An applicant may file a motion for a protective order for other information not filed under seal per the previous paragraph. If the motion is filed in conformance with rule 4901:1-24-07 of the Administrative Code, it shall be automatically approved on the thirty-first day after the date of filing and the information shall be afforded protective treatment for a period of six years from the date of the certificate for which the information is being provided, unless the commission or an attorney examiner appointed by the commission rules otherwise.

At the expiration of the six-year period provided for in the previous paragraphs, the information will be automatically released into the open record. An applicant wishing to extend a protective order beyond the six-year time period must comply with paragraph (F) of rule 4901-1-24 of the Administrative Code.

V. Commission Process for Approval: An application for renewal shall be made on forms approved and supplied by the Commission. The applicant shall complete the appropriate application renewal form in its entirety and supply all required attachments, affidavits, and evidence of capability specified by the form at the time an application is filed. The Commission renewal process begins when the Commission's Docketing Division receives and time/date stamps the application. An incomplete application may be suspended or rejected. An application that has been suspended as incomplete may cause delay in certification.

The Public Utilities Commission of Ohio is an Equal Opportunity Employer and Service Provider D 180 East Broad Street D Columbus, OH 43215-3793 Revised May 2016

Ohio Public Utilities Commission

The Commission may approve, suspend, or deny a renewal application within 30 days. If the Commission does not act within 30 days, the renewal application is deemed automatically approved on the 31st day after the official filing date. If the Commission suspends the application, the Commission shall notify the applicant of the reasons for such suspension and may direct the applicant to furnish additional information. The Commission shall act to approve or deny a suspended application within 90 days of the date that the application was suspended. Upon Commission approval, the applicant shall receive notification of approval and a numbered certificate that specifies the service(s) for which the applicant is certified and the dates for which the certificate is valid.

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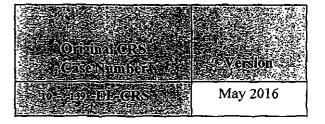
Unless otherwise specified by the Commission, a competitive retail electric service provider's certificate is valid for a period of two years, beginning and ending on the dates specified on the certificate. The applicant may renew its certificate in accordance with Rule 4901:1-24-09 of the Ohio Administrative Code.

CRES (competitive retail electric service) providers shall inform the Commission of any material change to the information supplied in a certification application within thirty days of such material change in accordance with Rule 4901:1-24-10 of the Ohio Administrative Code.

VI. Questions: Questions regarding filing procedures should be directed to <u>CRES@puc.state.oh.us</u>

VII. Governing Law: The certification/renewal of competitive retail electric suppliers is governed by Chapter 4901:1-24 of the Ohio Administrative Code, Chapter 4901:1-21 of the Ohio Administrative Code, and Section 4928.08 of the Ohio Revised Code.

Ohio Public Utilities Commission



RENEWAL APPLICATION FOR RETAIL GENERATION PROVIDERS AND POWER MARKETERS

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Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form. You may also download the form, by saving it to your local disk, for later use.

A. <u>RENEWAL INFORMATION</u>

A-1 Applicant intends to be renewed as: (check all that apply)

□Retail Generation Provider ⊡Power Marketer Power Broker

A-2 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address

Legal Name PALMco Power OH, LLC Address 8751 18th Avenue, Brooklyn, NY 11214 PUCO Certificate # and Date Certified 10-199E(4), March 8, 2016 Telephone #(877) 726-5862 Web site address (if any) PalmcoEnergy.com

A-3 List name, address, telephone number and we b site address under which Applicant does business in Ohio

Legal Name PALMco Power OH, LLC Address 8751 18th Avenue, Brooklyn, NY 11214 Telephone #(877) 726-5862 Web site address (if any) PalmcoEnergy.com

A-4 List all names under which the applicant does business in North America PALMco PALMco Power

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A-5 Contact person for regulatory or emergency matters

Name Jennifer Co	ieman		
Title Regulatory N	Manager		
		, Brooklyn, NY 11214	
Telephone # <u>(718)</u>	975-9018	Fax # (718) 851-2427	
E-mail address		@PalmcoEnergy.com	

A-6 Contact person for Commission Staff use in investigating customer complaints

Name Thomas Sh	eehy			
Title Compliance	Officer			
Business address	8751 18th	Avenue, Brooklyn,	NY 11214	
Telephone # (718)	975-6601		Fax # (718) 851-2427	
E-mail address		pliance@palmcoer	nergy.com	

A-7 Applicant's address and toll-free number for customer service and complaints

 Customer Service address
 8751 18th Avenue, Brooklyn, NY 11214

 Toll-free Telephone # (877) 726-5862
 Fax # (718) 851-2427

 E-mail address
 CustomerService@PalmcoEnergy.

A-8 Applicant's federal employer identification number # 32-0274223

A-9 Applicant's form of ownership (check one)

□Sole Proprietorship □Limited Liability Partnership (LLP) □Corporation Partnership
Limited Liability Company (LLC)
Other_____

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

A-10 <u>Exhibit A-10 "Principal Officers, Directors & Partners"</u> provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.

B. MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

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- B-1 <u>Exhibit B-1 "Jurisdictions of Operation,"</u> provide a 1st of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services.
- **B-2** <u>Exhibit B-2 "Experience & Plans,"</u> provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.
- **B-3** <u>Exhibit B-3 "Disclosure of Liabilities and Investigations,"</u> provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.
 ☑ No □ Yes

If yes, provide a separate attachment labeled as <u>Exhibit B-4</u> "Disclosure of Consumer <u>Protection Violations</u>" detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service denied, curtailed, suspended, revoked, or cancelled within the past two years.
 ☑ No □ Yes

If yes, provide a separate attachment labeled as <u>Exhibit B-5</u> "Disclosure of <u>Certification Denial</u>, <u>Curtailment</u>, <u>Suspension</u>, or <u>Revocation</u>" detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)

C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

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- C-3 <u>Exhibit C-3 "Financial Statements."</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.,).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.

2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).

3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.

4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted income statements for the applicant's ELECTRIC related business activities in the state of Ohio Only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.

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- C-6 <u>Exhibit C-6 "Credit Rating,"</u> provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's credit report from Experian, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 <u>Exhibit C-8 "Bankruptcy Information,"</u> provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 <u>Exhibit C-9 "Merger Information,"</u> provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 <u>Exhibit C-10 "Corporate Structure."</u> provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

D. TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

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- Exhibit D-1 "Operations" provide a written description of the operational nature of the **D-1** applicant's business. Please include whether the applicant's operations include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services as well as other services used to arrange for the purchase and delivery of electricity to retail customers.
- Exhibit D-2 "Operations Expertise," given the operational nature of the applicant's **D-2** business, provide evidence of the applicant's experience and technical expertise in nerforming such operations.
- Exhibit D-3 "Key Technical Personnel," provide the names, titles, e-mail addresses, **D-3** telephone numbers, and the background of key personnel involved in the operational aspects of the applicant's business.
- Exhibit D-4 "FERC Power Marketer License Number," provide a statement **D-4** disclosing the applicant's FERC Power Marketer License number. (Power Marketers only)

Managing Member

Signature of Applicant and Title

Sworn and subscribed before me this <u>16</u>th day of January, <u>2018</u> Month <u>Year</u> <u>Zoula Vega</u> <u>Zoula Vega</u> <u>Motaryfublee</u> Sidnature of official administering oath Print Name and Title

My commission expires on 5/30/2/

ZOILA VEGA Notary Public - State of New York NO.01VE6358906 Qualified in Kings County My Commission Expires May 30, 2021

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State of NEW YORK

(Town)

County of KINGS

Power

Robert Palmese _____, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He/She is the ______ Managing Member (Office of Affiant) of PALMco Power OH, LLC (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

- 1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
- The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 7. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

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That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

<u>Ilt Ilme</u>, Monugin, Mbr Signature of Affiant & Title

Sworn and subscribed before me this 16th day of January, 2018 Month Year Zorla Vega Wotary Public. Signature of official administering oath Print Name and Title My commission expires on 5/30/2/ZOILA VEGA

Notary Public - State of New York NO. 01/E6358906 Qualified in Kings County My Commission Expires May 30, 2021

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Exhibit A-10 Principal Officers, Directors, & Partners

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Robert Palmese, President/ Managing Member 8751 18th Avenue Brooklyn, NY 11214 Telephone: 718-851-6655 ext. 8

Michelle Hofstette, *Chief Financial Officer* 8751 18th Avenue Brooklyn, NY 11214 Telephone: 718-975-6605

Robert Blake, *Vice President of Operations* 8751 18th Avenue Brooklyn, NY 11214 Telephone: 718-696-0131

Adam Bashe, Vice President of Business Development and Chief Sales Officer 8751 18th Avenue Brooklyn, NY 11214 Telephone: 718-696-0129

Byron Farnsworth, Jr., *Vice President of Supply and Scheduling* 8751 18th Avenue Brooklyn, NY 11214 Telephone: 718-696-0121

Jennifer Coleman, *Regulatory Manager* 8751 18th Avenue Brookiyn, NY 11214 Telephone: 718-975-9018

Exhibit B-1 Jurisdictions of Operation

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PALMco Power OH, LLC (hereinafter "PALMco") is a stand-alone entity, rather than subsidiaries of a corporate parent. The individual members of the Ohio PALMco entity also own, in whole or in part, entities in other jurisdictions that are engaged in the retail sale of electricity and natural gas. The entities are as follows:

Name: Columbia Utilities, LLC (Electric) and Columbia Utilities Power, LLC (Gas) License Number/ State of Issuance: N/A, New York

Name: PALMco Power CA, LLC (Electric) License Number/ State of Issuance: ESP NO. 1387/California

Name: PALMco Energy CT, LLC (Gas) License Number/ State of Issuance: 09-01/ Connecticut

Name: PALMco Power DC, LLC (Electric) and PALMco Energy DC, LLC (Gas) License Number/ State of Issuance: EA 2016-16/ District of Columbia (Electric) and GA 2016-05/ District of Columbia (Gas)

Name: PALMco Power DE, LLC (Electric) License Number/ State of Issuance: 16-0929/ Delaware (Electric)

Name: PALMco Power IL, LLC (Electric) and PALMco Energy IL, LLC (Gas) License Number/ State of Issuance: 12-0269/ Illinois (Electric) and 12-0395/ Illinois (Gas)

Name: PALMco Power MA, LLC (Electric) and PALMco Energy MA, LLC (Gas) License Number/ State of Issuance: CS-092/ Massachusetts (Electric) and GS-046/ Massachusetts (Gas)

Name: PALMco Power MD, LLC (Electric) and PALMco Energy MD, LLC (Gas) License Number/ State of Issuance: IR-1804/ Maryland (Electric) and IR-1803/ Maryland (Gas)

Name: PALMco Power NJ, LLC (Electric) and PALMco Energy NJ, LLC (Gas) License Number/ State of Issuance: ESL-0049/ New Jersey (Electric) and GSL-0033/ New Jersey (Gas)

Exhibit B-1 Jurisdictions of Operation (continued)

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Name: PALMco Power NY, LLC (Electric) and PALMco Energy NY, LLC (Gas) License Number/ State of Issuance: N/A, New York

Name: PALMco Energy OH, LLC (Gas) License Number/ State of Issuance: 10-0138/ Ohio (Gas)

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Name: PALMco Power PA, LLC (Electric) and PALMco Energy PA, LLC (Gas) License Number/ State of Issuance: A-2009-2108338/ Pennsylvania (Electric) and A-2009-2100320/ Pennsylvania (Gas)

Name: PALMco Energy VA, LLC (Gas) License Number/ State of Issuance: G-49/ Virginia

Exhibit B-2 Experience & Plans

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Experience.

Since PALMco's last license renewal application, PALMco has taken several affirmative steps to modify its business practices and procedures. First, PALMco has made significant managerial investments to enhance its capabilities. This includes hiring the following experienced energy industry individuals to conduct oversight and management of essential functions of the business: operations, sales, supply, and regulatory compliance. The addition of a new management team has provided greater control, monitoring and oversight of the business operations and has resulted in significant cultural changes at the company including a comprehensive top-down approach to compliance and regular weekly meetings to identify, discuss, and address issues effectively across departments. There is an ongoing dialogue to implement constant improvements in accordance with best practices in the industry. These individuals, with a summary of their experience and education, are listed in Exhibit D-3.

Plans.

In order to contract with customers, PALMco hires third party vendors to market its services through door-to-door and telesales solicitations. All third party vendors hired by PALMco undergo a training program to ensure compliance with applicable laws and regulations. PALMco also employs a Sales Channel Manager to communicate regularly with vendors for any regulatory updates, agent training concerns, and changes to any marketing materials. In addition, customers may enroll on PALMco's website at https://palmcoenergy.com/ohio/.

To ensure compliance and proper authorization of customer accounts, PALMco implemented a new customer relationship management software system ("CRM"). The CRM provides a significant improvement in the areas of sales data retention and organization, management oversight and speed of the quality assurance process, as well as performance reporting of sales vendors, specific sales agents, and quality assurance team members performing reviews. The system facilitates analysis of data and allows for better tracking to enhance oversight and monitoring of sales and marketing activities. The CRM also allows the Compliance and Customer Service Teams to effectively respond to customer complaints and inquires. To that end, PALMco has an onsite Customer Service Department to respond to any customer communications.

Exhibit B-2 Experience & Plans (continued)

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PALMco does not provide its own billing services to customers. Instead, PALMco has opted to have local electric utilities provide consolidated billing services on its behalf and on behalf of its customers. PALMco has contracted with Energy Services Group for its EDI and customer account billing. Furthermore, PALMco has an internal Billing an Operations Team to communicate, on a daily basis, with utilities and provide billing and transaction analysis.

Exhibit B-3 Disclosure of Liabilities and Investigations

PALMco Power OH, LLC is a stand-alone entity, rather than subsidiaries of a corporate parent. While the below disclosures will not affect PALMco's financial or operational capabilities in Ohio, in the interest of full disclosure, other PALMco entities have had the following investigations:

Illinois

The People of the State of Illinois vs. PALMco Power IL, LLC

On March 9, 2017 the Illinois Attorney General ("IL AG") filed a complaint against PALMco Power IL, LLC under the Consumer Fraud and Deceptive Business Practices Act. On October 11, 2017, PALMco entered into a settlement agreement with the IL AG. PALMco agreed to pay restitution to customers and a voluntary contribution to the Attorney General in the amount of \$20,000.00. PALMco continues to sell retail electricity to customers in the state of Illinois.

Gress v. PALMco Energy IL, LLC

Circuit Court for the 12th Judicial Circuit Case No. 17MR1477

On May 30, 2017 William Gress and Denise Gress filed a complaint against PALMco Energy IL, LLC under the Illinois Restricted Call Registry Act. The matter is ongoing and PALMco is cooperating with Plaintiffs' counsel.

Connecticut

Application of PALMco Power CT, LLC For An Electric Supplier License – Investigation of Marketing and Enrollment Practices Connecticut Public Utilities Regulatory Authority ("Authority") Docket No. 10-01-24RE01

By Decision dated February 25, 2015, the Authority notified PALMco that it opened a docket "to examine PALMco's marketing and enrollment practices, and compliance with record retention requirements and other terms of its supplier license." A joint settlement between all participants was reached and a final decision was entered by the Authority on August 16, 2017. As part of the settlement, PALMco agreed to voluntarily relinquish its electric license in the state of Connecticut for a period of five years.

Exhibit B-3 Disclosure of Liabilities and Investigations (Continued)

41

New Jersey Lougy v. PALMco Power NJ, LLC and PALMco Energy NJ, LLC Superior Court of New Jersey Docket No. MER-C-33-14

On May 28, 2014, the New Jersey Attorney General's Office ("NJ AG") filed a complaint against PALMco Power NJ, LLC and PALMco Energy NJ, LLC (collectively "PALMco NJ"), in New Jersey Superior Court. The complaint, which arose out of the 2013-2014 winter Polar Vortex, alleged that PALMco NJ had violated certain New Jersey consumer protection laws and New Jersey Board of Public Utilities' regulations.

On May 23, 2016, PALMco entered into a settlement agreement with the NJ AG. As part of the settlement, PALMco NJ agreed to undertake various remedial measures related to PALMco NJ's marketing materials and practices. PALMco also agreed to pay restitution to customers and a civil penalty in the amount of \$500,000 as a part of the settlement. PALMco continues to sell retail electricity and natural gas to customers in the state of New Jersey.

Pennsylvania

MacLuckie v. PALMco Energy PA, LLC

Pennsylvania Public Utility Commission

Docket No. C-2014-2402558

Palmco Energy PA, LLC ("Palmco PA") received notice from the Pennsylvania Public Utility Commission ("PA PUC") on January 28, 2014 that a complaint was filed by a former customer. An initial decision issued by an Administrative Law Judge ("ALJ") did not find Palmco PA in violation of the PA PUC's regulations and granted Palmco PA's motion to dismiss. In response to filed objections, the dismissal was reversed and the complaint was remanded to the ALJ. By an April 30, 2015 Initial Decision on Remand ("Decision on Remand"), the ALJ found that Palmco PA had violated 52 Pa. Code §§ 62.114 (Standards of Conduct and Disclosure for Licensees) and 111.12 (relating to consumer protection), and ordered Palmco PA to pay a civil penalty of \$2,000. Although Palmco PA strongly disagreed with the Decision on Remand, it chose not to file objections or seek an appeal due to the relatively small amount of the fine imposed when compared to the additional cost it would have incurred to proceed further in this matter. The Decision on Remand was made final by Final Order dated June 30, 2015.

Exhibit B-3 Disclosure of Liabilities and Investigations (Continued)

New York

In the Matter of Columbia Utilities, LLC and Columbia Utilities Power, LLC New York State Attorney General's Office Bureau of Consumer Frauds & Protection AOD #10-120

On or about January 2009, the New York Attorney General's Office ("NYAGO") commenced a civil investigation into Columbia Utilities, LLC and Columbia Utilities Power, LLC (collectively, "Columbia"). On April 12, 2011, the New York State Attorney General's Office ("NYAGO") concluded its investigation, at which time Columbia and the NYAGO reached a settlement, which involved the payment of restitution to customers and \$200,000 in penalties, fees, and costs and the implementation of certain remedial measures. Columbia continues to sell natural gas and electricity at retail in the State of New York.

Exhibit B-4 Disclosure of Consumer Protection Violations

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None.

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Exhibit B-5 Disclosure of Certification Denial, Curtailment, Suspension, or Revocation

None.

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Exhibit C-1 Annual Reports

PALMco is a privately owned limited liability company. Thus, it is not required to prepare annual reports or any similar documents for its shareholders or owners.

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Exhibit C-2 SEC Filings

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PALMCo is not required to file with the SEC because it is a privately owned limited liability company.

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Exhibit C-3 Financial Statements REDACTED

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Due to the confidential and proprietary nature of PALMco's financial statements, the statements have been redacted and filed under confidential seal.

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Exhibit C-4 Financial Arrangements

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Attached please find current statements from Duke Energy, Dayton Power and Light Company, First Energy Utilities, and American Electric Power ("collectively LDUs") demonstrating PALMco meets the LDUs' collateral requirements.



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139 East Fourth EM740 Cincinnati, Ohio 45202

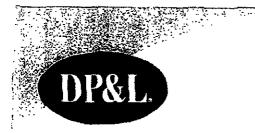
December 15, 2017

Palmco Power OH, LLC has met the Electric Collateral obligations for Duke Energy Corporation as of December 15, 2017.

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Tom Hunt Duke Energy Corp Certified Supplier Business Center <u>Tom.Hunt@Duke-Energy.com</u>





12/20/2017

Palmco Power OH, LLC

8751 18th Avenue

Brooklyn, NY 11214

Dear Supplier:

Palmco Power OH, LLC ("Supplier") has satisfied all credit requirements intended to cover the risk of the Dayton Power and Light Company ("Company") as the default supplier. The amount of security remains commensurate with the financial risks placed on the Company by the Supplier.

Thank you,

O Charles Hofmann

Credit Manager

The Dayton Power and Light Company

FirstEner

December 13, 2017

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PALMco Power OH LLC Alan Klein – Asst. Controller 8751 18th Avenue Brooklyn, NY 11214

Re: PALMco Power OH LLC Status with FirstEnergy Ohio Utilities (Ohio Edison Company, The Cleveland Electric Illuminating Company, The Toledo Edison Company)

To Whom It May Concern:

PALMco Power OH LLC, a certified competitive retail electric service provider in Ohio, has satisfied and is currently in compliance with our collateral and security requirements for FE OH Utilities (Ohio Edison, Toledo Edison, and Cleveland Electric).

FirstEnergy Corp.

Martin Massie

Name: Martin Massie Title: Credit Risk Analyst Phone: 330-315-6894



December 14, 2017

PALMco Power OH LLC 8751 18th Avenue Brooklyn, NY 11214

Re: PALMco Power OH LLC ("CRES Supplier") CRES Supplier's posted collateral as of December 14, 2017

To CRES Supplier:

In reference to the following specific provisions of Ohio Power Company's Distribution Tariff, namely the fourth paragraph of 31 Supplier Terms and Conditions of Service, Paragraph 10 CRES Provider Credit Requirements and CRES Supplier's estimated peak summer demand of 7.8 MW, AEP Ohio has undertaken a limited review of posted collateral as of December 14, 2017, and AEP Ohio believes that the CRES Supplier is current with the specifically identified collateral requirements through December 14, 2017.

AEP Ohio is not undertaking a separate review of CRES Supplier's financial wherewithal, nor are we evaluating or taking a position as to whether the CRES Supplier will, on a prospective basis, remain in compliance with the identified collateral requirements or other Tariff requirements. This review was limited to the specific collateral requirements identified above, and does not include a review of whether the CRES Supplier is in compliance with any other Tariff requirements or PUCO rules and regulations binding upon CRES suppliers, and further, does not account for any PJM rebillings or settlements that may occur at a later time.

This letter is effective only as of the date hereof, and we are not assuming any responsibility for updating this letter, nor is AEP Ohio waiving any rights or remedies it may be entitled to under Ohio law, its Tariff or any CRES Supplier agreements. This letter is intended solely for the benefit of the addressees and may not be relied upon by such addressees or any other person or entity for any other purpose.

Sincerely,

Jainshilpe

Shilpa Jain, Principal Analyst - Credit Risk Management

Exhibit C-5 Forecasted Financial Statements REDACTED

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Due to the confidential and proprietary nature of PALMco's forecasted financial statements, the statements have been redacted and filed under confidential seal.

Exhibit C-6 Credit Rating

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As neither PALMco nor the other PALMco entities, listed in Exhibit B-1, are publicly traded, and each is privately owned, they do not have a credit rating from Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or any similar organization. Please see Exhibit C-7 for PALMco's credit report.

Exhibit C-7 Credit Report

Please see PALMco's attached credit report from Dun and Bradstreet.

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This Dun & Bradstreet report is provided for your company's internal review. It may not be used for any other purpose or shared.

Business information Report

User Id: jglibride@palmcoenergy.com		Report Printed: Wednesday December 13, 2017 03:15 PM
Business Summary		
Company Name: Physical Address: Physical City: Physical State: Physical Zip: Telephone: Legal structure of the business: Employs: History:	PALMCO POWER OH LLC 1350 60th St Brooklyn NY 11219 NONE Partnership 1 CLEAR	D-U-N-S Number: 830762667 Additional services to monitor and build your Dun & Bradstreet file are available through Dun & Bradstreet's CreditBuilder service. Good credit is the lifeline of your business. It enables you to obtain funding for things like expansion, capital expenditures, research and development, and staffing. To speak with a Credit
SIC: Line of business:	8748 Business consulting services	Advisor today, call 888-814-1435.

Special Events

2017-08-31

Repeated attempts to identify business activity over multiple years were unsuccessful. Any operating activity for this business at captioned address could not be confirmed. Current whereabouts and full extent of outstanding debt, if any, are unknown.

History

Operations

Description:

SIC & NAICS

SIC:		NAICS:	
87480000	Business consulting, nec	541618	Other Management Consulting Services

Payment Summary

Dun & Bradstreet has not received a sufficient sample of payment experiences to establish a PAYDEX score.

Banking & Finance

Dun & Bradstreet has researched this company and found no information available at this time.

PUBLIC FILINGS

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

UCC Filings

Collateral:	All Negotiable instruments and proceeds – All Inventory and proceeds – All Account(s) and proceeds ~ All
	Contract rights and proceeds - and OTHERS
туре:	Original
Sec. party:	CITIBANK N A, IRVING, TX
Debtor:	PALMCO POWER OH LLC
Filing number:	OH00139705383
Filed with:	SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH
Date filed:	01/15/2010
Latest info Received:	01/27/2010
Original UCC filed date:	
Original filing no.:	

Collateral

Continuation
CITIBANK N A, IRVING, TX
PALMCO POWER OH LLC
20142270073

https://jupdate.dnb.com/iUpdate/printViewReport.htm

12/13/2017

Filed with:

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Dun & Bradstreet Business Information Report: PALMCO POWER OH LLC

SECRETARY OF STATE/UCC DIVISION, COLUMBUS, OH

Date filed his Dun & Bradstreet report is provided for solution of the sector of the sector of the bar of the sector of the sect

Latest info Received:		 <u></u>	
Original UCC filed date:	01/15/2010		
Original filing no.:	OH00139705383		
		 	-

There are additional UCC's in Dun & Bradstreet's file on this company available by contacting 1-800-234-3867.

There are additional suits, liens, or judgments in Dun & Bradstreet's file on this company available by contacting.

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

Exhibit C-8 Bankruptcy Information

None.

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Exhibit C-9 Merger Information

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None.

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Exhibit C-10 Corporate Structure

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PALMco Power OH, LLC is a stand-alone entity, rather than subsidiaries of a corporate parent. The individual members of the Ohio PALMco entity also own, in whole or in part, entities in other jurisdictions that are engaged in the retail sale of electricity and natural gas. Please see the attached chart listing all the PALMco entities. Exhibit C-10 Corporate Structure

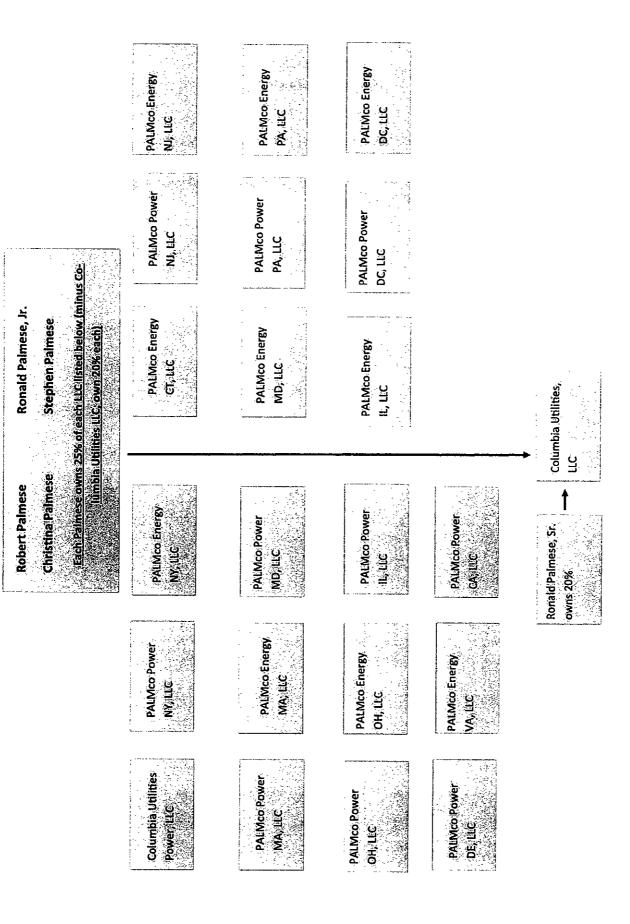


Exhibit D-1 Operations

PALMco in conjunction with its agents, will perform the necessary functions to provide electric competitive services in the state of Ohio. PALMco has a skilled management team to oversee operations within the company. Bryon Farnsworth, as Vice President of Supply and Scheduling, is responsible for the management, scheduling, and purchasing of all electric power within the state of Ohio. In addition to Mr. Farnsworth's skill set, PALMco also has a contractual relationship with GP Energy Management, LLC. In addition, Bob Blake, as Vice President of Operations, oversees a department comprised of twenty-five (25) individuals to assist in billing, compliance, and quality assurance of PALMco's day-to-day operations.

In 2016, between all the PALMco entities, listed in Exhibit B-1, PALMco sold about 309,076,615 kWhs. Currently, between all the PALMco entities, listed in Exhibit B-1, PALMco Power serves about 56,000 customers.

Exhibit D-2 Operations Expertise

Robert Palmese - Managing Member and President

Robert Palmese is the Managing Member of PALMco Energy OH, LLC ("PALMco"). Mr. Palmese has about 16 years' experience selling electric power at retail. He is in charge of the day-to-day operations of the PALMco entities that sell electric power and natural gas at retail in the states of Illinois, New York, New Jersey, Pennsylvania, Maryland, Massachusetts, Delaware, Virginia, and Washington D.C. Mr. Palmese graduated from Georgetown University with a Bachelor of Science degree in Business Administration.

Robert ("Bob") Blake - Vice President of Operations

Mr. Blake began working for PALMco as a consultant in 2015 and joined PALMco full-time in 2016 as Vice President of Operations. In that capacity, Mr. Blake oversees the operation of the business of the PALMco, including market entries and strategies, billing system implementation and oversight, implementation and customer data migrations, and sales and marketing compliance. Mr. Blake has over 36 years' experience in the energy industry, including 19 years working at retail energy suppliers (Xoom Energy, MX Energy, United Energy, Connectiv Energy) and 18 years working at a regulated utility company (United Illuminating, a Connecticut electric utility company). During this time, Mr. Blake served in a wide variety of roles related to customer operations, regulatory affairs, and product development. Mr. Blake has also served on professional boards and organizations, including the ISO New England (NEPOOL) Interruptible Loads Task Force. Mr. Blake holds an MBA from the University of New Haven and a Bachelor of Science in Mechanical Engineering from Worcester Polytechnic Institute.

Byron Farnsworth ("Barney") - Vice President of Supply and Scheduling

Mr. Farnsworth joined PALMco, in his current position, in 2016. In his capacity as Vice President of Supply and Scheduling, Mr. Farnsworth is responsible for procuring electric and natural gas supply, hedging supply of electricity and natural gas to create fixed price products, and scheduling the load of electricity and natural gas supply in compliance with regulatory commission and utility company rules for delivery to customers. Mr. Farnsworth's responsibilities also include forecasting PALMco's delivery requirements and managing the company's risk, ensuring compliance with applicable environmental and renewable energy standards, managing PALMco's relationships with wholesale electricity and natural gas suppliers, and developing and implementing electricity and natural gas pricing models.

Exhibit D-2 Operations Expertise (Continued)

Mr. Farnsworth has over 29 years in the energy industry, including over 10 years at regulated utility companies (New York State Electric & Gas, Rochester Gas and Electric) and over 19 years at deregulated energy supply companies (Your Energy Holdings, MX Energy, Energetix/NYSEG Solutions). Mr. Farnsworth has experience working with many utilities and independent system operators, including PJM. Mr. Farnsworth holds a Bachelor of Science Degree in Electric/Mechanical Engineering and a Master of Business Administration from the Rochester Institute of Technology.

Laura Salvesen – Director of Billing and Operations

Ms. Salvesen has been working in the PALMco businesses since 2005. She currently serves as the Director of Billing and Operations, working closely with utilities on billing/transactional issues. Prior to becoming the Director of Billing and Operations, she served as a Compliance Officer, where she prepared regulatory filings, responded to customer complaints, and assisted in other regulatory compliance-related matters. Prior to that, she served as Supervisor of the customer service department, handling customer questions and complaints.

Exhibit D-3 Key Technical Personnel

Robert Palmese – Managing Member and President

Telephone: 718-851-6655 ext. 8 Email: <u>RVPalmese@palmcoenergy.com</u>

Robert Palmese is the Managing Member of PALMco Power OH, LLC ("PALMco"). Mr. Palmese has about 16 years' experience selling electricity at retail. He is in charge of the day-to-day operations of the PALMco entities that sell electric power and natural gas at retail in the states of Illinois, New York, New Jersey, Pennsylvania, Maryland, Massachusetts, Delaware, Virginia, and Washington D.C. Mr. Palmese graduated from Georgetown University with a Bachelor of Science degree in Business Administration.

Michelle Hofstetter, CPA, CGMA – Chief Financial Officer

Telephone: 718-975-6605 Email: <u>mhofstetter@palmcoenergy.com</u>

Ms. Hofstetter recently joined PALMco as Chief Financial Officer of the various PALMco entities. In that capacity, Ms. Hofstetter directs and oversees PALMco's Accounting Department and is responsible for all financial matters of the organization. She also plays a critical role as a member of the executive team where she advises management and provides strategic direction. Prior to joining PALMco, Ms. Hofstetter spent over 20 years working in various financial executive management positions across several industries including healthcare, IT, telecommunications, advertising, and professional services. She also spent 3 years working in public accounting. Ms. Hofstetter holds a Bachelor of Science Degree in Accounting from The College of Staten Island (CUNY). She is a New York State licensed Certified Public Accountant and holds a CGMA designation.

Robert ("Bob") Blake - Vice President of Operations

Telephone: 718-696-0131 Email: <u>bblake@palmcoenergy.com</u>

Mr. Blake began working for PALMco as a consultant in 2015 and joined PALMco full-time in 2016 as Vice President of Operations of PALMco and its various affiliates. In that capacity, Mr. Blake oversees the operation of the business of the PALMco, including market entries and strategies, billing system implementation and oversight, implementation and customer data migrations, and sales and marketing compliance.

Exhibit D-3 Key Technical Personnel (Continued)

Mr. Blake has over 36 years' experience in the energy industry, including 19 years working at retail energy suppliers (Xoom Energy, MX Energy, United Energy, Connectiv Energy) and 18 years working at a regulated utility company (United Illuminating, a Connecticut electric utility company). During this time, Mr. Blake served in a wide variety of roles related to customer operations, regulatory affairs, and product development. Mr. Blake has also served on professional boards and organizations, including the ISO New England (NEPOOL) Interruptible Loads Task Force. Mr. Blake holds an MBA from the University of New Haven and a Bachelor of Science in Mechanical Engineering from Worcester Polytechnic Institute.

Adam Bashe – Chief Vice President of Business Development and Chief Sales Officer

Telephone: 718-696-0129 Email: <u>abashe@palmcoenergy.com</u>

Mr. Bashe began joined PALMco in his current position in 2016. In his capacity as Chief Sales Officer, Mr. Bashe is responsible for the assessment, hiring, training, oversight, and monitoring of sales vendor relationships. Prior to joining PALMco, Mr. Bashe spent over 26 years cultivating business strategies and opportunities and leading product development across a wide array of industries. Most recently, Mr. Bashe has led business development initiatives at several retail energy suppliers, both in-house (Direct Energy) and as an external consultant (Aspirity Holding, Town Square Energy). Mr. Bashe holds a Bachelor of Science degree in Economics from Boston University.

Byron Farnsworth ("Barney") - Vice President of Supply and Scheduling

Telephone: 718-696-0121 Email: bfarnsworth@palmcoenergy.com

Mr. Farnsworth joined PALMco in his current position in 2016. In his capacity as Vice President of Supply and Scheduling, Mr. Farnsworth is responsible for procuring electric and natural gas supply, hedging supply of electricity and natural gas to create fixed price products, and scheduling the load of electricity and natural gas supply in compliance with regulatory commission and utility company rules for delivery to customers. Mr. Farnsworth's responsibilities also include forecasting PALMco's delivery requirements and managing the company's risk, ensuring compliance with applicable environmental and renewable energy standards, managing PALMco's relationships with wholesale electricity and natural gas suppliers, and developing and implementing electricity and natural gas pricing models.

Exhibit D-3 Key Technical Personnel *(Continued)*

Mr. Farnsworth has over 29 years in the energy industry, including over 10 years at regulated utility companies (New York State Electric & Gas, Rochester Gas and Electric) and over 19 years at deregulated energy supply companies (Your Energy Holdings, MX Energy, Energetix/NYSEG Solutions). Mr. Farnsworth has experience working with many utilities and independent system operators, including PJM. Mr. Farnsworth holds a Bachelor of Science Degree in Electric/Mechanical Engineering and a Master of Business Administration from the Rochester Institute of Technology.

Jennifer Coleman – Regulatory Manager Telephone: 718-975-9018 Email: jcoleman@palmcoenergy.com

Ms. Coleman recently joined PALMco in 2017. In her capacity as Regulatory Manager, Ms. Coleman is responsible for providing regulatory guidance and promoting overall regulatory compliance, as well as, monitoring legal and regulatory developments in the state, submitting filings, and attending commission stakeholder workshops. Ms. Coleman holds a Juris Doctor from Appalachian School of Law and a Bachelor of the Arts in Legal Studies and Political Science from St. John Fisher College.

Stephen Schemitsch – Sales Channel Manager

Telephone: 718-975-4235 Email: <u>sschemitsch@palmcoenergy.com</u>

Mr. Schemitsch joined PALMco in his current position in 2016. In his capacity as Sales Channel Manager, Mr. Schemitsch serves as a liaison among PALMco's Sales Department, Compliance Department, and external sales vendors to ensure all agents representing PALMco do so in compliance with internal policies and procedures and the applicable laws, regulations. Mr. Schemitsch has over 20 years' experience in a variety of sales positions, including more than 11 years' experience in the sale of retail energy service (IDT Energy, Sperian Energy, Gateway/Direct Energy Services, Constellation NewEnergy, Econnergy Energy) and more than 8 years' experience in the sale of telecommunications services. In these positions, Mr. Schemitsch has developed a wide range of products and sales strategies and has overseen diverse marketing campaigns involving both internal resources and independent contractors.

Exhibit D-3 Key Technical Personnel (Continued)

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Thomas Sheehy– Compliance Officer

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Telephone: 718-975-6601 Email: <u>tsheehy@paimcoenergy.com</u>

Mr. Sheehy has been working with PALMco since December 2011. He currently serves as the Compliance Officer for PALMco, responding to customer complaints, developing training materials for agents, and assisting in regulatory-compliance matters. Mr. Sheehy holds a Bachelors in English Literature from Ohio University.

Exhibit D-4 FERC Power Marketer License Number

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PALMco's FERC Power Marketer license number is ER10-539-000.

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Public Utilities

Commission

Asim Z. Hague, Chairman

Commissioners M. Beth Trombold Thomas W. Johnson Lawrence K. Friedeman Daniel R. Conway

PUBLIC UTILITIES COMMISSION OF OHIO

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Certified as a Competitive Retail Electric Service Provider

RENEWAL

Certificate Number: <u>10-199E (5)</u>

Issued Pursuant to Case Number(s):

10-139-EL-CRS

A certificate as a Competitive Retail Electric Service Provider is hereby granted to PALMco Power OH, LLC whose office or principal place of business is located at 8751 18th Avenue, Brooklyn, NY 11214 to provide <u>power marketer and power broker</u> services within the State of Ohio effective March 8, 2018.

The certification of competitive retail electric suppliers is governed by Section 4901:1-24-(01-13) of the Ohio Administrative Code, Section 4901:1-21-(01-15) of the Ohio Administrative Code, and Section 4928.08 of the Ohio Revised Code.

This Certificate is revocable if all of the conditions set forth in the aforementioned case(s) are not met.

Subject to all rules and regulations of the Commission, now existing or hereafter promulgated.

Witness the seal of the Commission affixed at Columbus, Ohio.

Dated March 9, 2018

By Order of

PUBLIC UTILITIES COMMISSION OF OHIO

anne

Barcy F. McNeal, Secretary Tanowa M. Troupe, Acting Secretary Susan Patterson, Acting Secretary Beverly Hoskinson, Acting Secretary

Certificate Expires: March 8, 2020

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business. Technician_______ Date Processed___________ Columbus, Ohio 43215-3793

(614) 466-3016 www.PUCO.ohio.gov

CRES AUTOMATIC CASE ACTION FORM

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Date: 3-9-18	Case Number: 10-139-EL-CRS		
Company Name and Company Name d/b/a: PALMco Power OH, LLC Company Address: 8751 18 th Avenue Company City/State/Zip: Brooklyn NY 11214			
Regulatory Contact: Jennifer	Coleman		
Phone: 718-975-9018 Email: regulatory@pain Address: 8751 18th Aver City/State/Zip: Brooklyn	nue		
Renewal			
Action Needed:			
Renew Certificate Number Effective Date of Certification	from: 10-199E (4) to: 10-199E (5) te: 3-8-18 Certificate Expires: 3-8-20		
Certified To Provide the Fo	llowing Services:		
Retail Generation Aggregation Power Marketer Power Broker Governmental Aggreg	ation		
Revise Certificate Number	to (check all applicable):		
 Reflect name change Reflect address change Correct Administrative Reflect Change of Ow 	ge from: to Error:		
 Cancel Certificate Number Protect Un-redacted copie Close Case File, Case With Close Case File 			

3/9/2018

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CASE NUMBER:	10-0139-EL-CRS
CASE DESCRIPTION:	PALMCO POWER OH LLC
DATE OF SERVICE:	3/9/2018
DOCUMENT SIGNED ON:	31912018

APPLICANT

PARTY OF RECORD

PALMCO POWER OH, LLC JENNIFER COLEMAN 8751 18TH AVENUE BROOKLYN,NY 11214 Phone:718-851-6655

ATTORNEY

METZGER, PETER M. ATTORNEY AT LAW CULLEN AND DYKMAN LLP 44 WALL STREET NEW YORK, NY 10005 Phone:212-510-2273 Fax:212-742-8260

		ATTORNEY
	PARTY OF RECORD	ATTORNEY
none		*Coleman, Jennifer
		PALMco
		8751 18th Avenue
		Brooklyn,NY 11214
		Phone:(718)975-9018
		Email:bdudas@palmcoenergy.com
none		*Metzger, Peter M
		Cullen and Dykman
		44 Wall Street
		New York,NY 10005
		Phone:212-510-2273
		Fax:212-742-8260
		Email:pmetzger@culldyk.com
none		*Miller, Vesta R
		Public Utilities Commission of Ohio
		180 East Broad Street
		Columbus,OH 43215
		Phone:614-466-7702
		Email:Vesta.Miller@puc.state.oh.us

none

*Coleman, Jennifer PALMco 8751 18th Avenue Brooklyn,NY 11214 Phone:(718)975-9018 Email:bdudas@palmcoenergy.com

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PALMcoEnergy 8751 18th Avenue Brooklyn, NY 11214

PalmcoEnergy.com CustomerService@PalmcoEnergy.com 1 (877) 726 5862

April 27, 2018

Via Electronic Filing

Docketing Division Public Utilities Commission of Ohio 180 East Broad Street Columbus, OH 43215-3793

Re: PALMco Power OH, LLC Certificate No. 10-199E(5) Fictitious Name Notification

To the Public Utilities Commission of Ohio ("PUCO"):

Pursuant to Ohio Administrative Code 4901:1-24-11, PALMco Power OH, LLC ("PALMco") is writing to inform PUCO of an addition to a fictitious name, Indra Energy, to its license application. A copy of PALMco's State of Ohio Certificate is attached for your convenience.

PALMco plans to begin marketing with its fictitious name on or about the Summer of 2018. Upon marketing under Indra Energy, PALMco will update its license application accordingly with any applicable contact information including but not limited to website information and email addresses.

Please feel free to contact me if you have any questions via phone or email at: 718.975.9018 or <u>jcoleman@palmcoenergy.com</u>.

Sincerely,

duifu caeun

Jennifer Coleman Regulatory Manager On behalf of PALMco Power OH, LLC



DATE 04/13/2018 DOCUMENT ID 201810203030 DESCRIPTION FICTITIOUS NAME REGISTRATION (NFO) FILING EXPED CERT COPY 39.00 0.00 0.00 0.00

Receipt

This is not a bill. Please do not remit payment.

PALMCO POWER OH LLC JENNIFER COLEMAN 8751 18TH AVENUE BROOKLYN, OH 11214

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jon Husted

4161881

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

INDRA ENERGY

and, that said business records show the filing and recording of:

Document(s)

FICTITIOUS NAME REGISTRATION Effective Date: 04/02/2018 Document No(s): 201810203030

PALMCO POWER OH LLC 8751 18TH AVENUE BROOKLYN, NY 11214

Expiration Date:

04/02/2023



United States of America State of Ohio Office of the Secretary of State Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 13th day of April, A.D. 2018.

a

Im Huster

Ohio Secretary of State

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

4/27/2018 9:04:34 AM

in

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Case No(s). 10-0139-EL-CRS

Summary: Report Notice of Material Change for Fictitious Name electronically filed by Jennifer Coleman on behalf of PALMco Power OH, LLC



Commissioners M. Beth Trombold Thomas W. Johnson Lawrence K. Friedeman Daniel R. Conway

PUBLIC UTILITIES COMMISSION OF OHIO

Certified as a Competitive Retail Electric Service Provider

4.

REVISED RENEWAL

Certificate Number: 10-199E (5)

Issued Pursuant to Case Number(s):

10-139-EL-CRS

A certificate as a Competitive Retail Electric Service Provider is hereby granted to PALMco Power OH, LLC, dba Indra Energy whose office or principal place of business is located at 8751 18th Avenue, Brooklyn, NY 11214 to provide <u>power marketer and power broker</u> services within the State of Ohio effective March 8, 2018.

The certification of competitive retail electric suppliers is governed by Section 4901:1-24-(01-13) of the Ohio Administrative Code, Section 4901:1-21-(01-15) of the Ohio Administrative Code, and Section 4928.08 of the Ohio Revised Code.

This Certificate is revocable if all of the conditions set forth in the aforementioned case(s) are not met.

Subject to all rules and regulations of the Commission, now existing or hereafter promulgated.

Witness the seal of the Commission affixed at Columbus, Ohio.

Public Utilities

Commission

Asim Z. Haque, Chairman

Dated: May 2, 2018

By Order of

PUBLIC UTILITIES COMMISSION OF OHIO

11. 1leal

Barcy F. MeNeal, Secretary Tanowa M. Troupe, Acting Secretary Susan Patterson, Acting Secretary Beverly Hoskinson, Acting Secretary

Certificate Expires: March 8, 2020

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business. Technician ______Date Processed 05 0218 (614) 466-3016 (614)

180 East Broad Street Columbus, Ohio 43215-3793

CRES AUTOMATIC CASE ACTION FORM

1,

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Date: 5-2-18	Case Number: 10-139-EL-CRS
Company Name and Compan Indra Energy Company Address: 8751 Company City/State/Zip:	
Regulatory Contact: Jennifer Phone: 718-975-9018	Coleman
Email: regulatory@pain Address: 8751 18th Ave City/State/Zip: Brooklyn	nue
Renewal	
Action Needed:	
Renew Certificate Numbe Effective Date of Certification	
Certified To Provide the Fo	Ilowing Services:
Retail Generation Aggregation Power Marketer Power Broker Governmental Aggreg	gation
Revise Certificate Numbe	r: 10-199E (5) to (check all applicable):
Reflect name change Power OH, LLC dba Ind	from: PALMco Power OH, LLC to PALMco ra Energy
Reflect address chan	-
Correct Administrative	
Cancel Certificate Numbe	
	thdrawn at Applicant's Request

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-

CASE NUMBER:10-0139-EL-CRSCASE DESCRIPTION:PALMCO POWER OH LLC dba INDRA ENERGYDATE OF SERVICE:5/2/2018DOCUMENT SIGNED ON:5/2/2018

Sign Here:	Smo

APPLICANT

PARTY OF RECORD

PALMCO POWER OH, LLC, dba INDRA ENERGY JENNIFER COLEMAN 8751 18TH AVENUE BROOKLYN,NY 11214 Phone:718-851-6655

ATTORNEY

METZGER, PETER M. ATTORNEY AT LAW CULLEN AND DYKMAN LLP 44 WALL STREET NEW YORK, NY 10005 Phone:212-510-2273 Fax:212-742-8260

		ATTORNEY
	PARTY OF RECORD	ATTORNEY
none		*Coleman, Jennifer
		PALMco
		8751 18th Avenue
		Brooklyn,NY 11214
		Phone:(718)975-9018
		Email:bdudas@palmcoenergy.com
none		*Metzger, Peter M
		Cullen and Dykman
		44 Wall Street
		New York,NY 10005
		Phone:212-510-2273
		Fax:212-742-8260
		Email:pmetzger@culldyk.com
none		*Miller, Vesta R
		Public Utilities Commission of Ohio
		180 East Broad Street
		Columbus,OH 43215
		Phone:614-466-7702
		Email:Vesta.Miller@puc.state.oh.us

*Coleman, Jennifer PALMco 8751 18th Avenue Brooklyn,NY 11214 Phone:(718)975-9018 Email:bdudas@palmcoenergy.com

1.



PALMco Energy 8751 18th Avenue Brooklyn, NY 11214

PalmcoEnergy.com CustomerService@PalmcoEnergy.com 1 (877) 726 5862

July 5, 2018

Via Electronic Filing

Docketing Division Public Utilities Commission of Ohio 180 East Broad Street Columbus, OH 43215-3793

Re: PALMco Power OH, LLC Certificate No. 10-199E(5) Updated Operations Information- Exhibits A-10, D-1, D-2, & D-3

To the Public Utilities Commission of Ohio ("PUCO"):

Pursuant to Ohio Administrative Code 4901:1-24-11, PALMco Power OH, LLC ("PALMco") is writing to inform PUCO of the following updates to its renewal license application:

Exhibits A-10, D-1, D-2, & D-3

Bob Blake is no longer the Vice President of Operations. Jeremy Schupp is now the Chief Operating Officer. Mr. Schupp has a proven record of management and leadership in energy. Attached is a copy of Mr. Schupp's resume. Mr. Schupp has the following contact information:

Email: Jschupp@palmcoenergy.com Address: 8751 18th Avenue Brooklyn, NY 11214 Phone: 718.696.0131 Fax: 718.851.2427

Please feel free to contact me if you have any questions via phone or email at: 718.975.9018 or <u>icoleman@palmcoenergy.com</u>.

Sincerely,

duifu Calu

Jennifer Coleman Regulatory Manager On behalf of PALMco Power OH, LLC

JEREMY E. SCHUPP

Professional Experience

Agera Energy, LLC Chief Executive Officer	Briarcliff Manor, NY 2016 - 2018			
Retail energy marketer serving 1.3 million contracted residential customer equivalen	nts in 16 U.S. states.			
ampCNG, LLC - a New Frontiers Holdings company Chief Operating Officer	Chicago, IL 2016			
Leading U.S. compressed natural gas fueling station operator and renewable natural gas project developer.				
Aspirity Holdings LLC Vice President, Chief Operating Officer	Minneapolis, MN 2015 - 2016			
Start-up retail energy marketer, and home energy services provider, serving consumers in 4 U.S. states.				
energy.me, IIc - a New Frontiers Holdings company (acquired by Agera Energy President & Chief Executive Officer	y) Chicago, IL 2013 - 2015			
Retail energy marketer serving more than 250,000 residential customer equivalents in 7 U.S. states.				
INTL FCStone Inc. Director of Consulting - Energy	Chicago, IL 2012 - 2013			
Global supplier of customized price risk management services to commodity producers and consumers with annual operating revenue of more than \$450 million.				
Nestle USA Group Manager – Commodity Procurement Purchasing Manager - Energy	Glendale, CA 2008 - 2012 2002 - 2006			
The world's leading Nutrition. Health and Wellness company with over \$100 billion in annual sales				

The world's leading Nutrition, Health and Wellness company with over \$100 billion in annual sales.

Risk Management Incorporated	Chicago, IL
Director of Consulting	2006 - 2008

Provider of customized price risk management and procurement services to electricity, natural gas and diesel fuel consumers across the US and Canada.

PG&E National Energy Group	
Real Time Electricity Trader	

Developer, builder, owner and operator of electric generating and natural gas pipeline facilities.

Cargill, Inc.	Wayzata, MN
Grain Merchandiser	1998 - 2001

Global leader in the delivery of food, agriculture, and energy with annual revenue of over \$120 billion.

Education

Purdue University, School of Agriculture	
Bachelor of Science, Agricultural Economics	

West Lafayette IN 1997

Bethesda, MD 2001 - 2002 This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

7/5/2018 10:44:41 AM

in

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Case No(s). 10-0139-EL-CRS

Summary: Correspondence Updated Operations Information electronically filed by Jennifer Coleman on behalf of PALMco Power OH, LLC



PALMco Energy 8751 18th Avenue Brooklyn, NY 11214

PalmcoEnergy.com CustomerService@PalmcoEnergy.com 1 (877) 726 5862

August 27, 2018

Via Electronic Filing

Docketing Division Public Utilities Commission of Ohio 180 East Broad Street Columbus, OH 43215-3793

Re: PALMco Power OH, LLC d/b/a Indra Energy Certificate No. 10-199E(5) Updated Operations Information- Exhibits A-10, D-1, D-2, & D-3

To the Public Utilities Commission of Ohio ("PUCO"):

Pursuant to Ohio Administrative Code 4901:1-24-11, PALMco Power OH, LLC d/b/a Indra Energy ("PALMco") is writing to inform PUCO of the following update to its renewal license application:

Exhibits A-10, D-1, D-2, & D-3

Byron Farnsworth is no longer the Vice President of Supply and Scheduling. Please contact PALMco's Chief Operating Officer, Jeremy Schupp, for any questions related to Supply and Scheduling.

Please feel free to contact me if you have any questions via phone or email at: 718.975.9018 or jcoleman@palmcoenergy.com.

Sincerely,

duifu caeun

Jennifer Coleman Regulatory Manager On behalf of PALMco Power OH, LLC d/b/a Indra Energy

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

8/27/2018 11:08:09 AM

in

Case No(s). 10-0139-EL-CRS

Summary: Notice Operations Update electronically filed by Jennifer Coleman on behalf of PALMco Power OH, LLC



Indra Energy 1515 Market Street, Suite 1200 Philadelphia, PA, 19102

w: IndraEnergy.com e: CustomerCare@IndraEnergy.com toll free: 1 (888) 50-INDRA 1 (888) 504 6372

October 29, 2018

VIA ELECTRONIC FILING

Docketing Division Public Utilities Commission of Ohio 180 East Broad Street Columbus, OH 43215-3793

Re: PALMco Power OH, LLC d/b/a Indra Energy Certificate No. 10-199E(5) Material Change Notification

To the Public Utilities Commission of Ohio ("PUCO"):

Pursuant to Ohio Administrative Code 4901:1-24-11, PALMco Power OH, LLC d/b/a Indra Energy ("Indra") is writing to inform PUCO of the following updates to its license renewal application:

A-2 Applicant's legal name, address, telephone number, PUCO certificate number, and web site address:

Phone: (888) 504-6372 Website URL is updated to: www.IndraEnergy.com

A-3 Applicant information under which applicant will do business in Ohio:

Name: Indra Energy Address: 1515 Market Street, Suite 1200, Philadelphia, PA 19102 Phone: (888) 504-6372 Website URL is updated to: www.IndraEnergy.com

A-4 List all names under which the applicant does business in North America:

Add Indra Energy

A-5 Contact person for regulatory or emergency matters (Contact Remains the same, however email address has been updated):

Jennifer Coleman Regulatory Manager 8751 18th Avenue Brooklyn, NY 11214 718-975-9018 (p) 718-851-2427 (f) Regulatory@IndraEnergy.com



Indra Energy 1515 Market Street, Suite 1200 Philadelphia, PA, 19102

w: IndraEnergy.com e: CustomerCare@IndraEnergy.com toll free: 1 (888) 50-INDRA 1 (888) 504 6372

A-6 Contact person for Commission Staff use in investigating customer complaints (Contact Remains the same, however email address has been updated):

Thomas Sheehy Compliance Officer 8751 18th Avenue Brooklyn, NY 11214 718-975-6601 (p) 718-851-2427 (f) <u>Compliance@IndraEnergy.com</u>

A-7 Applicant's address and toll-free number for customer service and complaints:

Address: 1515 Market Street, Suite 1200, Philadelphia, PA 19102 Toll Free Phone: (888) 504-6372 Email: <u>CustomerCare@IndraEnergy.com</u>

Please feel free to contact me if you have any questions via phone or email at: 718.975.9018 or Jcoleman@IndraEnergy.com.

Sincerely,

duifu caeun

Jennifer Coleman Regulatory Manager On Behalf of Indra Energy

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

10/29/2018 9:09:38 AM

in

Case No(s). 10-0139-EL-CRS

Summary: Report Updated License Information electronically filed by Jennifer Coleman on behalf of PALMco Power OH, LLC



Indra Energy 1515 Market Street, Suite 1200 Philadelphia, PA, 19102

w: IndraEnergy.com e: CustomerCare@IndraEnergy.com toll free: 1 (888) 50-INDRA 1 (888) 504 6372

November 9, 2018

VIA ELECTRONIC FILING

Docketing Division Public Utilities Commission of Ohio 180 East Broad Street Columbus, OH 43215-3793

Re: PALMco Power OH, LLC d/b/a Indra Energy Certificate No. 10-199E(5) Material Change Notification- Updated Regulatory Contact

To the Public Utilities Commission of Ohio ("PUCO"):

Pursuant to Ohio Administrative Code 4901:1-24-11, PALMco Power OH, LLC d/b/a Indra Energy ("Indra") is writing to inform PUCO of the following update to its license renewal application:

A-5 Contact person for regulatory or emergency matters

Contact Name: Briana Ashiotes Title: Corporate and Regulatory Counsel Address: 8751 18th Avenue, Brooklyn, NY 11214 Telephone: 718.696.0120 Fax: 718.851.2427 Email: Regulatory@IndraEnergy.com

Please feel free to contact me if you have any questions via phone or email at: 718.975.9018 or Jcoleman@IndraEnergy.com.

Sincerely,

duipe calle

Jennifer Coleman Regulatory Manager On Behalf of Indra Energy

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

11/9/2018 9:30:40 AM

in

Case No(s). 10-0139-EL-CRS

Summary: Report Updated Regulatory Contact electronically filed by Jennifer Coleman on behalf of PALMco Power OH, LLC



10-139.EZ-ORS

Indra Energy 1515 Market Street, Suite 1200 Philadelphia, PA, 19102

w: IndraEnergy.com e: CustomerCare@IndraEnergy.com toll free: 1 (888) 50-INDRA 1 (888) 504 6372

March 14, 2019

VIA FED-EX Docketing Division Public Utilities Commission of Ohio 180 East Broad Street Columbus, OH 43215-3793

Re: PALMco Power OH, LLC d/b/a Indra Energy Certificate No. 10-199E(5) Updated Customer Complaints Contact

To the Public Utilities Commission of Ohio ("PUCO"):

Pursuant to Ohio Administrative Code 4901:1-24-11, PALMco Power OH, LLC d/b/a Indra Energy ("Indra") is writing to inform PUCO of the following update to its license renewal application:

A-6 Contact person for Customer Complaints

Contact Name: Orpheus Craigue Title: Compliance Officer Address: 1515 Market Street, Suite 1200 Telephone: 718.975.6611 Fax: 718.851.2427 Email: Compliance@indraenergy.com

Please feel free to contact me if you have any questions via phone or email at: 718.975.9018 or cgelo@indraenergy.com

Sincerely

Christina Gelo Regulatory Specialist

PUCO

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RECEIVED-DOCKETING DIV

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Indra Energy 515 Market Street, Suite 1200 Philadelphia, PA, 9102

IndraEnergy.com
 Customer are@indraEnergy.com
 1 (888) 50 1 (888) 504 6372

May 1st, 2019

VIA FED-EX

Docketing Division Public Utilities Commission of Ohio 180 East Broad Street Columbus, OH 43215-3793

Re: PALMco Power OH, LLC d/b/a Indra Energy Certificate No. 10-199E(5) License Material Change

To the Public Utilities Commission of Ohio ("PUCO"):

Pursuant to Ohio Administrative Code 4901:1-24-11, PALMco Power OH, LLC d/b/a Indra Energy ("Indra") is writing to inform PUCO of the following update to its license renewal application:

A-5 Contact person for Regulatory or Emergency Matters:

Contact Name: Christina Gelo Title: Regulatory Specialist Address: 1515 Market Street, Suite 1200, Philadelphia, PA 19102 Telephone: 718.975.9018 Fax: 718.851.2427 Email: Regulatory@indraenergy.com

A-6 Contact person for Customer Complaints:

Contact Name: Keenia Joseph Title: Director of Compliance Address: 1515 Market Street, Suite 1200, Philadelphia, PA 19102 Telephone: 718.975.6611 Fax: 718.851.2427 Email: Compliance@indraenergy.com

A-10 Principal Officers, Directors & Partners:

Keenia Joseph- Director of Compliance

Keenia Joseph is the Director of Compliance for Indra Energy with 13 years of experience managing regulatory affairs, reporting, compliance, new market entry, federal and state legislative actions, and regulatory and Attorney General proceedings. During her years in the industry, Ms. Joseph's managed compliance responsibilities for numerous industry legislative and regulatory rule changes, multiple sales channels and relevant materials, including the vetting of vendors, review and approval of sales materials, including, but not limited to scripts, training materials, and disciplinary policies. Ms. Joseph's experiences encompass all states where gas and electric retail energy is deregulated and/or restructured with tenure at companies serving customers behind over 62 utilities in US and Canada. Prior to her current role, Ms. Joseph served as Director of Regulatory Affairs at North American Power and Gas, before and after the sale of the company to Calpine Corporation. Ms. Joseph also spent over 5 years at MXenergy Inc., a Constellation Energy Company. Ms. Joseph earned her B.A. in Corporate Communications from Baruch College and a Certificate of Paralegal Studies from Mercy College.

Penny Guida - Sr. Director of Operations

Ms. Guida has twenty-two years of energy services company experience including customer and systems management, in depth understanding of utility and regulatory requirements, and high-volume process management and control experience. She has recently joined Indra business as the Sr. Director of Operations.

Evelyne Tang- Financial & Data Analyst:

Ms. Tang received her bachelor's degree in Mathematics and Computer Science at St. John's University. Ms. Tang started out in the energy industry approximately 3 years ago as an operations analyst and then progressed to pricing analyst. She has knowledge of industry operations and in depth understanding of the components of the supply side of the market. Additionally, Ms. Tang has experience in the solar industry where she began as an administrative assistant and then promoted to project installations manager.

Kateri Guevara-Sales Operation Manger:

Ms. Guevara is an operations and knowledge management professional with over eight years' experience in deregulated northeast residential markets. Particular areas of strengths include root-cause analysis, problem solving, knowledge and content management, and sales operations.

Please feel free to contact me if you have any questions via phone or email at: 718.975.9018 or cgelo@indraenergy.com

Christina Gelo Regulatory Specialist

This foregoing document was electronically filed with the Public Utilities

Commission of Ohio Docketing Information System on

5/1/2019 3:42:13 PM

in

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Case No(s). 10-0139-EL-CRS

Summary: Notice of Material Change electronically filed by Ms. Rebekah J. Glover on behalf of PALMco Power OH, LLC d/b/a Indra Energy



Public Utilities Commission

Sam Randazzo, Chairman

Commissioners

M. Beth Trombold Lawrence K. Friedeman Dennis P. Deters Daniel R. Conway

PUBLIC UTILITIES COMMISSION OF OHIO

Certified as a Competitive Retail Electric Service Provider

REVISED RENEWAL

Certificate Number: <u>10-199E (5)</u>

Issued Pursuant to Case Number(s):

10-139-EL-CRS

A certificate as a Competitive Retail Electric Service Provider is hereby granted to PALMco Power OH, LLC, dba Indra Energy whose office or principal place of business is located at 1515 Market Street, Suite 1200, Philadelphia, PA 19102 to provide <u>power marketer and</u> <u>power broker</u> services within the State of Ohio effective March 8, 2018.

The certification of competitive retail electric suppliers is governed by Section 4901:1-24-(01-13) of the Ohio Administrative Code, Section 4901:1-21-(01-15) of the Ohio Administrative Code, and Section 4928.08 of the Ohio Revised Code.

This Certificate is revocable if all of the conditions set forth in the aforementioned case(s) are not met.

Subject to all rules and regulations of the Commission, now existing or hereafter promulgated.

Witness the seal of the Commission affixed at Columbus, Ohio.

Dated: May 6, 2019.

By Order of

PUBLIC UTILITIES COMMISSION OF OHIO

Tanowa M. Troupe, Acting Secretary Susan Patterson, Acting Secretary Beverly Hoskinson, Acting Secretary

Certificate Expires: March 8, 2020

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business. Technician ______ Date Processed \$ 16 19

180 East Broad Street Columbus, Ohio 43215-3793 (6T4) 466-3016 www.PUCO.ohio.gov

CRES AUTOMATIC CASE ACTION FORM

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Date: 5-1-19	Case Num	ber: 10-139-EL-CRS		
Company Name and Company Name d/b/a: Palmco Power OH LLC dba Indra Energy Company Address: 1515 Market Street Suite 1200 Company City/State/Zip: Philadelphia PA 19102				
Regulatory Contact: Chri Phone: 718-975-901 Email: regulatory@i Address: 1515 Marke City/State/Zip: Philae	8 indraenergy.co et Street Suite	1200		
Renewal				
Action Needed:		Certificate Expires:		
Renew Certificate Nu Effective Date of Cer		to: Certificate Expires:		
Certified To Provide the Following Services:				
Retail Generation Aggregation Power Marketer Power Broker Governmental Ag				
Revise Certificate Number: 10-199E to (check all applicable):				
Reflect name cha Reflect address of Correct Administr Reflect Change of	hange from: ative Error: Upo	to to date regulatory contact.		
 Cancel Certificate Nu Protect Un-redacted of Close Case File, Case Close Case File 	xopies until:	Applicant's Request		

5/6/2019

CASE NUMBER:	10-0139-EL-CRS
CASE DESCRIPTION:	PALMCO POWER OH LLC dba INDRA ENERGY
DATE OF SERVICE:	5/6/2019
DOCUMENT SIGNED ON:	51612019

Sign Horas	Aur	
Sign Here:		

APPLICANT

NONE

PARTY OF RECORD

ATTORNEY

PALMCO POWER OH, LLC, dba INDRA ENERGY CHRISTINA GELO 1515 MARKET STREET, SUITE 1200 PHILADELPHIA,PA 19102 Phone:718-851-6655 Email:REGULATORY@INDRAENERGY.COM

ATTORNEY

	PARTY OF RECORD	ATTORNEY
none		*Glover, Rebekah J. Ms.
		Whitt Sturtevant
		88 E. Broad St
		Suite 1590
		Columbus,OH 43215
		Phone:937-417-3683
		Email:glover@whitt-sturtevant.com
none		*Coleman, Jennifer
		PALMco
		8751 18th Avenue
		Brooklyn,NY 11214
		Phone:(718)975-9018
		Email:jcoleman@palmcoenergy.com
none		*Miller, Vesta R
		Public Utilities Commission of Ohio
		180 East Broad Street
		Columbus,OH 43215
		Phone:614-466-7702
		Email:Vesta.Miller@puc.state.oh.us

none

*Coleman, Jennifer PALMco 8751 18th Avenue Brooklyn,NY 11214 Phone:(718)975-9018 Email:jcoleman@palmcoenergy.com ,

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Kimberly W. Bojko

From: Sent: To: Cc: Subject: Haiker, William Friday, January 22, 2016 9:01 AM regulatory@palmcoenergy.com Bossart, Barbara; Drummond, James; Rhodes, Christopher; Scarberry, Melissa Palmco Energy Data Request

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Mr. Palmese,

Upon reviewing customer's contacts to our Investigation and Audit Divisions (IAD) and its investigations into some of those complaints, staff is concerned that Palmco may not be following the O.R.C. and O.A.C. rules. In order to determine compliance, please provide the following information.

- 1. Provide all marketing materials for Palmco's introductory rates offered in Ohio, including telemarketing scripts, door to door marketing scripts and materials.
- 2. Provide a list of rate type product offers by Palmco in each LDC territory in Ohio (i.e. fixed, introductory, flat)
- 3. Provide evidence of compliance with Ohio Revised Code 4929.22 (C) (5), which states the following: Other than for the first billing after the effective date of initial rules adopted pursuant to division (A) of section 4929.20 of the Revised Code, highlighting and clear explanation on each customer bill, for two consecutive billing periods, of any changes in the rates, terms, and conditions of service." Compliance is required pursuant to Ohio Administrative Code 4901:1-13-11 (B) (29), which states "Other information required by Ohio law or commission rule or order."
- 4. Please explain your rationale for offering an introductory rate that is competitive vs. other available offers, and then transitioning the customer to a monthly variable rate that in some cases is 300 to 400% higher when market conditions and associated indices to not warrant such an increase.

Please provide this information by February 5, 2016.

Bill Haiker

Public Utilities Commission of Ohio Service Monitoring and Enforcement Department Utility Specialist (614) 728-9484 <u>PUCO.ohio.gov</u>

This message and any response to it may constitute a public record and thus may be publicly available to anyone who requests it.

Kimberly W. Bojko



From: Sent: To: Cc: Subject: Haiker, William Friday, February 12, 2016 1:45 PM PMetzger@CullenandDykman.com; RVPalmese@PalmcoEnergy.com Bossart, Barbara; Drummond, James; Scarberry, Melissa; Rhodes, Christopher Re: Palmco Energy Data Request

Mr. Metzger,

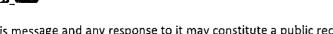
Thank you for responding to our inquiry. You are correct that the Commission did rule on the notice not being a rule requirement. Staff may address this issue again in the next rule making proceeding.

Regarding the rate price increase from the introductory price, staff believes that such a large rate increase is unconscionable and misleading because it bears little or no relationship to actual changes in the market. A reasonable customer shopping on the Apples to Apples chart is looking for comparable rates. Although, Palmco identifies the rate as "introductory" the reasonable customer would be led to believe that when moving to a variable rate, that rate may vary based upon market factors but would be similar to other variable or fixed priced offers on the Apples to Apples chart . To increase the price up to 400% when the NYMEX and other market conditions has seen little to minimal changes is unconscionable.

In consideration of your response to our data request, staff requests a meeting with Palmco in our offices in Columbus to discuss our issues and concerns with your marketing practices. It is still our concern that the large rate increases you are imposing at the end of the introductory rate period are in fact misleading, deceptive, and unconscionable. Please advise of possible dates and times when you can meet with us in Columbus.

Bill Haiker

Public Utilities Commission of Ohio Service Monitoring and Enforcement Department Utility Specialist (614) 728-9484 <u>PUCO.ohio.gov</u>



This message and any response to it may constitute a public record and thus may be publicly available to anyone who requests it.