

Original AGG Case Number	Version
17 - 2117 -EL-AGG	May 2016

RENEWAL APPLICATION FOR ELECTRIC AGGREGATORS/POWER BROKERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit C-10 Corporate Structure). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

Con	umous, Omo 45215-5795.	
	This PDF form is designed so that you may input information directly onto form. You may also download the form, by saving it to your local disk, for lat	
A.	RENEWAL INFORMATION	SES
A-1	Applicant intends to be certified as: (check all that apply)	26
	Power Broker Aggregator	-P
A-2	Applicant's legal name, address, telephone number, PUCO certificate numb	
	web site address	23
	Legal Name TRANE ENERGY CHOICE, LLC	
	Address 2790 MOSSIDE BOULEVARD, SUITE 840, MONROEVILLE, PA 15146	
	PUCO Certificate # and Date Certified 17-1272E (1); NOVEMBER 12, 2017	
	Telephone # (412) 810-0356 Web site address (if any)	
A-3	List name, address, telephone number and web site address under which Ap	plicant
	will do business in Ohio	-
	markets to	
	Legal Name TRANE ENERGY CHOICE, LLC	
	Address 2790 MOSSIDE BOULEVARD, SUITE 840, MONROEVILLE, PA 15146	
	Telephone # (412) 810-0356 Web site address (if any)	
A-4	List all names under which the applicant does business in North America	
	TRANE ENERGY CHOICE, LLC (fka) GLOBAL ENERGY MARKET	
	(fka) FELLON-MCCORD ENERGY (fka) FM ENERGY CHOICE, LLC	
A-5	Contact person for regulatory or emergency matters	
	Name HM MADDICAN	
	Name JIM MADDIGAN Title MANAGER TRANS ENERGY CHOICE	
	Title MANAGER, TRANE ENERGY CHOICE	
	Business address 2790 MOSSIDE BOULEVARD, SUITE 840, MONROEVILLE, F	
	Telephone # (412) 810-0356 Fax # (412) 372-2646 E-mail address jim.maddigan@trane.com	
	E-man address jmi.maddigan@trane.com	

This is to certify that the images appearing are an accurate and complete reproduction of a case file document delivered in the regular course of business. Technician Date Processed 9 24 9

BE BEIVED - DOCKETING

A-6	Contact person for Commission Staff use in investigating customer complaints					
	Name JIM MADDIGAN					
	Title MANAGER, TRANE ENERGY CHOICE					
	Business address 2790 MOSSIDE BOULEVARD, SUITE 840, MONROEVILLE, P					
		Fax # <u>(412) 372-2649</u>				
	E-mail address jim.maddigan@trane.co	<u>m</u>				
A-7 Applicant's address and toll-free number for customer service and comp						
	Customer Service address JIM MADDIGAN					
		Fax #_(412) 372-2649				
	E-mail address jim.maddigan@trane.co	<u>m</u>				
A-8	Applicant's federal employer identification number # 25-0900465					
A-9	Applicant's form of ownership (check one)					
	☐Sole Proprietorship	□Partnership				
	Limited Liability Partnership (LLP)	☐ Limited Liability Company (LLC)				
	Corporation	Other				
	PROVIDE THE FOLLOWING AS SEPARATE	ATTACHMENTS AND LABEL AS INDICATED:				
A-10		rectors & Partners" provide the names, titles plicant's principal officers, directors, partners,				

B. <u>APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE</u>

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- B-1 <u>Exhibit B-1 "Jurisdictions of Operation,"</u> provide a 1st of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services including aggregation services.
- B-2 <u>Exhibit B-2 "Experience & Plans," provide</u> a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.

- B-3 Exhibit B-3 "Disclosure of Liabilities and Investigations," provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.
- B-4 Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

 ☑No ☐Yes

If yes, provide a separate attachment labeled as **Exhibit B-4 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

B-5 Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service including aggregation service denied, curtailed, suspended, revoked, or cancelled within the past two years.

□No □ Yes

If yes, provide a separate attachment labeled as **Exhibit B-5** "Disclosure of **Certification Denial, Curtailment, Suspension, or Revocation**" detailing such action(s) and providing all relevant documents.

C. FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1 <u>Exhibit C-1 "Annual Reports,"</u> provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports.)
- C-2 <u>Exhibit C-2 "SEC Filings,"</u> provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

- C-3 <u>Exhibit C-3 "Financial Statements,"</u> provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).
- C-4 <u>Exhibit C-4 "Financial Arrangements,"</u> provide copies of the applicant's financial arrangements to conduct CRES as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

- 1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
- 2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
- 3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guaranter company's financials must be included in the application if the applicant is relying on this option.
- 4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

- C-5 <u>Exhibit C-5 "Forecasted Financial Statements,"</u> provide two years of forecasted income statements for the applicant's ELECTRIC related business activities in the state of Ohio Only, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in an annualized format for the two years succeeding the Application year.
- C-6 Exhibit C-6 "Credit Rating," provide a statement disclosing the applicant's credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poor's, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or an affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter "N/A" in Exhibit C-6.
- C-7 <u>Exhibit C-7 "Credit Report,"</u> provide a copy of the applicant's credit report from Experion, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter "N/A" for Exhibit C-7.
- C-8 Exhibit C-8 "Bankruptcy Information," provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
- C-9 <u>Exhibit C-9 "Merger Information,"</u> provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.
- C-10 Exhibit C-10 "Corporate Structure," provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

ignature of Applicant & Title

_day of <u>Seplember, ć</u>

Year

(brankle) M

acm/nistering oath

Print Name and Title

My commission expires on

- 400

AFFIDAVIT

State of	;	
County of	(Town) ss.	
County or	··	
	, Affiant, being duly sworn/affirmed according	to law, deposes and says that:
He/She is the	(Office of Affiant) of	(Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

- 1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification renewal are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
- 2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
- 3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
- 4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
- 5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
- 6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
- 7. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
- 8. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
- 9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
- 10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the renewal application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

Signature of Affiant & Title

Sworn and subscribed before me this $\underline{\partial 4}$ Month

_day of September 209

Vear

Signature of official administering oath

oath Print Name and Title

My commission expires on

Commonwealth of Pennsylvania - Notary Seał JENNIFER LYNCH - Notary Public Allegheny County My Commission Expires Jun 14, 2023 Commission Number 1351613

Exhibit A-10 Principal Officers, Directors, and Partners

President	800-B Beaty Street, Davidson, NC 28036
Vice President	800-B Beaty Street, Davidson, NC 28036
Vice President	1 Centennial Avenue, Piscataway, NJ 08854
Secretary	800-B Beaty Street, Davidson, NC 28036
Assistant Secretary	800-B Beaty Street, Davidson, NC 28036
Assistant Secretary	1 Centennial Avenue, Piscataway, NJ 08854
Assistant Secretary	800-B Beaty Street, Davidson, NC 28036
Assistant Secretary	4833 White Bear Parkway, St. Paul, MN 55110
Treasurer	800-B Beaty Street, Davidson, NC 28036
Assistant Treasurer	1 Centennial Avenue, Piscataway, NJ 08854
Assistant Treasurer	800-B Beaty Street, Davidson, NC 28036
Assistant Treasurer	1 Centennial Avenue, Piscataway, NJ 08854
Manager	1 Centennial Avenue, Piscataway, NJ 08854
Manager	800-B Beaty Street, Davidson, NC 28036
Director, Energy Operations	2790 Mosside Blvd., Suite 840, Monroeville, PA 15146
Manager	2790 Mosside Blvd., Suite 840, Monroeville, PA 15146
4	

^{*}Power of Attorney for Evan M. Turtz, Secretary for regulatory agencies

EXHIBIT B-1 Jurisdictions of Operation

As of the date of this application, Applicant is a licensed broker or aggregator in the following states:

Delaware	
District of Columbia	
Florida	
Illinois	
Maine	
Maryland	
Massachusetts	
New Hampshire	
New Jersey	
Ohio	
Pennsylvania	
Texas	

All other states in which TEC conducts business do not require broker or aggregator licenses.

EXHIBIT B-2 Experience & Plans

Applicant will provide natural gas broker services. Applicant will obtain Letters of Authorization from potential customers, which will allow Applicant to contact Utilities and Suppliers and request pricing for natural gas energy and services. Supplier will contract directly with the customer for provision of natural gas. Applicant will contract with the Supplier as an agent/broker. Fees for services will be paid by the third-party natural gas supplier. Utility or Supplier will invoice customer for natural gas supply. We will not receive any payments directly from customers. At no time will Applicant take title to natural gas.

EXHIBIT B-3 Disclosure of Liabilities and Investigations

There are no existing, pending or past rulings, judgments, continent liabilities, revocations of authority, regulatory investigations, or other matters that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

EXHIBIT B-4 Disclosure of Consumer Protection Violations

N/A – No Violations

EXHIBIT B-5 Disclosure of Certification Denial, Curtailment, Suspension, or Revocation

<u>Pennsylvania Public Utility Commission</u> – License as an Electricity Broker was revoked in April 2018 due to non-receipt of updated bond. Bond was renewed and changed to a continuous bond, and license was reinstated on 7/12/2018.

<u>New Jersey Board of Public Utilities</u> – License as an Electricity Broker was revoked in December 2018 due to Renewal Application being received after the due date. New license was granted on March 16, 2019.

<u>Public Utilities Commission of Ohio</u> – License as an Electricity Broker was revoked in July 2017 due to Renewal Application being received after the due date. New license was granted on November 12, 2017.

EXHIBIT C-1 Annual Reports

Applicant is subsidized by its parent companies, Trane US and Ingersoll Rand (IR), and does not have a separate Annual Report. Please refer to enclosed financial reports for IR or access the 2016 IR annual report at:

http://ir.ingersollrand.com/investors/financial-reports/annual-reports-and-proxies/default.aspx

EXHIBIT C-2 SEC Filings

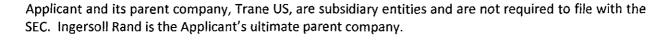


EXHIBIT C-4 Financial Arrangements

N/A - Applicant is not a CRES.

EXHIBIT C-6 Credit Rating

Applicant has no credit rating. Please see following websites for Ingersoll Rand ratings from Standard & Poor's and Moody's.

https://www.standardandpoors.com/en_US/web/guest/ratings/entity/-/org-details/sectorCode/CORP/entityId/101191

https://www.moodys.com/credit-ratings/Ingersoll-Rand-Company-credit-rating-406200

EXHIBIT C-7 "Credit Report"

N/A

EXHIBIT C-8 Bankruptcy Information

Applicant has not had any reorganizations, protection from creditors or any other form of bankruptcy filings made by itself, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant.

EXHIBIT C-9 Merger Information

N/A

Exhibit C-10 Corporate Structure

Trane Energy Choice, LLC, is a single member Delaware LLC. Its sole member is Fellon-McCord & Associates, LLC, a Kentucky LLC. Applicant has no affiliates or subsidiaries that supply retail or wholesale electricity or natural gas.

