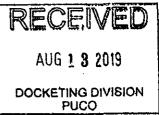


To: Public Utilities Commission of Ohio

From: Tim Krajenke, Director, Seven Utility Management Consultants

RE: Amended C-5 Income Statement for Case #19-1540-EL-AGG



Attached you will find our amended projected income statement for Seven Utility Management Consultants.

This amendment added a line item for business expenses related to our projected revenue which we project to earn within the state of Ohio.

If you have any questions, concerns, or needs of any sort, I can be reached via email at <u>TKrajenke@sevenutility.com</u> or via mobile phone at (859) 321-4928.

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Thanks in your advance for your prompt consideration on this matter.



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Forecast Revenue Stationised for Okia POC Grephend In Seven Under Disassiment Consultanta, LC Day 13, 2010 Oxio POC Case Minimer 42, 40 ECACC

PREPARED BY: Tlim Krajenke 3845 Still Meadow Lane Lexington, KY 40509 Olrector. Seven Utility Management Consultants: tisisterferensultituces 859-321-4928

## I. NOTES

Seven Utility Management Consultants has been licensed and operating within Ohio for a number to years. We have recently undergone, a changed of ownership and responsibilities, and the Ohio renewal application deadline was missed.

As such, we have not searched for or negotiated any contracts since receiving word that we needed to submit a new application to the PUC; and have only communicated to our clients that we have a pending issue and that we will go back to work for them as soon as license is approved.

## **II. ASSUMPTIONS**

We are assuming that active clients (signed before the license expired) will both renew, and also that these clients will consume the exact same amount of energy, as used in previous years and that the current margin for these clients will remain the exact same.

We are also assuming that the suppliers will pay our business on time and in the full amount. Lastly, we are not assuming to have any growth of our sales during this period.

## III. FORECASTED INCOME STATEMENTS

Estimated lincome from Ohio Operations	\$	<u>2019</u>	Ş.	<u>2020</u>	Ş	<u>2021</u>
Cost of Operations *	\$.	18,002	Ş	18,002		18,002
Net Revenue	\$	18,002	\$	18,002	\$	18,002

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