OCC EXHIBIT N	VO.
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BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO

In the Matter of the Application of Northeast Ohio Natural Gas Corp. for an Increase in Gas Distribution Rates.)	Case No. 18-1720-GA-AIR
In the Matter of the Application of Northeast Ohio Natural Gas Corp. for Tariff Approval.)	Case No. 18-1721-GA-ATA
In the Matter of the Application of Northeast Ohio Natural Gas Corp. for Approval of Alternative Regulation.)	Case No. 18-1722-GA-ALT

DIRECT TESTIMONY OF ROBERT B. FORTNEY

On Behalf of The Office of the Ohio Consumers' Counsel 65 East State Street, 7th Floor Columbus, Ohio 43215-4213

July 25, 2019

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1	I.	INTRODUCTION
2		
3	<i>Q1</i> .	PLEASE STATE YOUR NAME, ADDRESS AND POSITION.
4	<i>A1</i> .	My name is Robert B. Fortney. My business address is 65 East State Street, Suite
5		700, Columbus, Ohio 43215. I am a Rate Design and Cost of Service Analyst for
6		the Office of the Ohio Consumers' Counsel ("OCC").
7		
8	<i>Q2</i> .	WHAT ARE YOUR RESPONSIBILITIES AS A RATE DESIGN AND COST
9		OF SERVICE ANALYST?
LO	A2.	I am responsible for investigating utility applications regarding rate and tariff
l1		activities related to tariff language, cost of service studies, revenue distribution,
12		cost allocation, and rate design that impact the residential consumers of Ohio. My
13		primary focus is to make recommendations to protect residential consumers from
L4		unnecessary utility rate increases and unfair regulatory practices.
L5		
L6	<i>Q3</i> .	PLEASE SUMMARIZE YOUR EDUCATIONAL BACKGROUND.
L7	<i>A3</i> .	I earned a Bachelor of Science degree in Business Administration from Ball State
L8		University in Muncie, Indiana in 1971. I earned a Master of Business
19		Administration degree from the University of Dayton in 1979.

1	<i>Q4</i> .	PLEASE SUMMARIZE YOUR PROFESSIONAL BACKGROUND AS IT
2		RELATES TO UTILITY REGULATION.
3	A4.	From July 1985 to August 2012, I was employed by the Public Utilities
4		Commission of Ohio ("PUCO"). During that time, I held a number of positions
5		(e.g., Rate Analyst, Rate Analyst Supervisor, Public Utilities Administrator) in
6		various divisions and departments that focused on utility applications regarding
7		rates and tariff issues. In August 2012, I retired from the PUCO as a Public
8		Utilities Administrator 2, Chief of the Rates and Tariffs Division, which focused
9		on utility rates and tariff matters. The role of that division was to investigate and
10		analyze the rate- and tariff-related filings and applications of the electric, gas, and
11		water utilities regulated by the PUCO and to make Staff recommendations to the
12		PUCO regarding those filings. I joined the OCC in December of 2015.
13		
14	<i>Q5</i> .	HAVE YOU PREVIOUSLY SUBMITTED TESTIMONY BEFORE THE
15		PUCO?
16	A5.	Yes. I have testified on numerous occasions to advocate to the PUCO the
17		positions of the PUCO Staff. Over the course of my career at the PUCO, I often
18		recommended to the PUCO cost allocation methodologies needed to develop a
19		reasonable distribution of revenues. I also was responsible for recommending
20		reasonable rate designs needed to recover the revenue requirement, by class of
21		service and in total. In addition, I have testified for OCC in five proceedings
22		since joining its staff. A list of proceedings where I have submitted testimony to
23		the PUCO is provided in Attachment RBF-1 to this testimony.

II. PURPOSE OF TESTIMONY

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3	<i>Q6</i> .	WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS
4		PROCEEDING?
5	A6.	The purpose of my testimony is to explain and support OCC's position protecting
6		residential customers as it relates to the Application of Northeast Ohio Natural
7		Gas Company for an Increase in Gas Distribution Rates ("Application") filed by
8		Northeast Ohio Natural Gas Company ("NEO" or the "Utility") in Case No. 18-
9		1720-GA-AIR. ¹ OCC filed its Objections to the PUCO Staff Report of
10		Investigation. Specifically, I provide support for the OCC Objection Nos. 5, 6, 7,

and 8 to certain recommendations made by the PUCO Staff in the Rates and

Tariffs Section of the June 25, 2019 Staff Report of Investigation ("Staff

Report"). The Staff Report was issued in response to NEO's Application.

¹ See In the Matter of the Application of Northeast Ohio Natural Gas Company. for an Increase in Gas Distribution Rates, Case No 18-1720-GA-AIR (December 28, 2018) ("Application").

T I	II. KEC	OMMENDATIO	NS KEGAKDI	ING KATES	AND TARIFFS

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3		A. REVENUE TABLES
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5	<i>Q7</i> .	DID STAFF MAKE A RECOMMENDATION REGARDING THE
6		ALLOCATION OF REVENUES TO THE CLASSES AS A RESULT OF THIS
7		PROCEEDING.
8	A7.	Yes. On Tables 3 and 4 on page 24 of the Staff Report, Staff presents the current
9		revenue, the Applicant's proposed revenue and Staff's proposed revenue. The
LO		Tables also show the resulting increases excluding gas costs (Table 3) and
l1		including gas costs (Table 4). Table 3 indicates that Staff is proposing a
12		\$1,393,620 increase to revenues excluding gas cost and contract customers and a
13		\$2,309,795 increase to revenues including gas costs, miscellaneous revenues and
L4		contract customers. Generally, the increases in revenues excluding and including
15		fuel should be equal. As indicated in OCC Objection No. 8, the Staff Report does
L6		not explain why the increase is substantially higher when including gas costs,
L7		miscellaneous revenue, and contract customers. Until this apparent discrepancy is
18		explained and becomes transparent, the PUCO should not consider adopting the

Staff Report's proposed revenue increases.

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1 Q8. HOW DID STAFF RECOMMEND THAT THE REVENUE INCREASE BE

ALLOCATED?

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A8.

As noted in OCC Objection No. 5, the Staff Report unreasonably recommends a rate decrease for the nonresidential large general service class while recommending a significant rate increase for residential and small commercial classes. The Staff Report recommends a 15% increase in distribution charges to residential and small business customers in the Small General Service ("SGS") class, a 2% increase in distribution charges to nonresidential customers in the General Service ("GS") class, but a 14% decrease in the distribution charges to large nonresidential customers in the Large General Service ("LGS") class.² As a result, SGS (including residential customers) and GS customers would pay for the entirety of NEO's rate increase. On top of that, they would pay for the LGS customers' rate decrease. This would result in unjust and unreasonable rates for residential customers. Other than moving closer to the class costs of service, there are no fast and hard rules for allocating approved revenue increases. Based on my experience as a regulatory expert, in order to maintain continuity of rates, I recommend setting a revenue increase allocation guideline that if an overall revenue increase is granted, then no customer class should receive a rate decrease. As an alternative, in order to move revenues closer to the cost of service, that rate class could simply be assigned a "0" increase, or a relatively small increase.

² Staff Report at 24, Table 3.

1 In addition, Staff has indicated on page 24 of the Staff Report that "Staff finds the 2 Company's revenue allocation proposal to be reasonable because it moves the 3 customer classes closer to the average rate of return while respecting the principles of gradualism"³ One of the components of the Utility's revenue 4 5 allocation proposal is that there should be increases to all classes, spreading the 6 costs more equitably between customer class while serving to moderate the 7 resulting bill impacts⁴. So, in spite of finding the Utility's revenue allocation proposal reasonable, Staff has modified the revenue allocation to violate one of 8 9 the important guidelines of the Utility's proposal.⁵ If the PUCO grants a rate increase for NEO in this case, then no class of service 10 should receive a rate decrease. 11 12 Q9. DO YOU HAVE A RECOMMENDATION AS TO HOW THE RATE 13 INCREASE (IF ANY) GRANTED BY THE PUCO IN THIS PROCEEDING 14 15 SHOULD BE ALLOCATED? 16 A9. Yes. Any increase granted by the PUCO in this case should be allocated as shown in Attachment RBF-2 to my testimony. That is, the allocation of the 17 increase to the SGS class excluding fuel should be 81.62% of the total increase.⁶ 18 19

³ Staff Report at 24.

⁴ Case No. 18-1720-GA-AIR, Direct Testimony of Charles Lo, pgs. 9 – 10.

⁵ Staff Report at 24, Table 3.

⁶ Attachment RBF-2.

B. TARIFF MODIFICATION

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3 Q10. DID THE STAFF MAKE ANY RECOMMENDATIONS REGARDING THE 4 CUSTOMER MAKE-UP OF THE TARIFF CLASSES?

Yes. The Staff recommended that NEO's proposed rate design be accepted, but

General Service customers using less than 200 Mcf per year be reclassified as

Small General Service customers.⁷

8

9 *Q11.* DO YOU AGREE WITH THAT RECOMMENDATION?

10 A11. No. I believe the recommendation is unnecessary. Rate SGS is available for residential, commercial and industrial customers using less than 500 Mcf per year 11 between August 1st and July 31st. Rate GS is available to any nonresidential 12 13 customer using at least 500 Mcf per year between August 1st and July 31st. Plus, both Rate Sheets indicate that the customer's rate selection is subject to review by 14 the Utility of their annual usage or by customer request of review and rate 15 change.⁸ It appears to me that if a General Service customer is using less than 16 17 200 Mcf per year, it would already have been reclassified to the SGS class, so the 18 Staff recommendation is unnecessary. Plus, even if there are GS customers that 19 have not already been reclassified, and now are reclassified at SGS customers, the 20 billing determinants for all GS and SGS customers—including residential 21 customers—would change. This reclassification could result in consumer

⁷ Staff Report at 25.

⁸ Application, Schedule E-1, Proposed Tariffs, Original Sheets 39 – 42.

1		migration causing costs to shift from current nonresidential GS customers to
2		current residential SGS customers, potentially increasing residential customers'
3		rates. The PUCO should not adopt this recommendation.
4		
5		C. RATE DESIGN
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7	Q12.	WHAT CUSTOMER CHARGES DID STAFF RECOMMEND FOR THE SGS
8		CLASS?
9	A12.	The Staff Report unreasonably recommends that the fixed monthly charge for
10		residential NEO customers increase from \$6.30 to \$20.00, a 217% increase.9 The
11		Staff Report unreasonably recommends that the fixed monthly charge for
12		residential Brainard customers increase from \$7.00 to \$20.00, a 185% increase. 10
13		The Staff Report unreasonably recommends that the fixed monthly charge for
14		residential Orwell customers increase from \$9.00 to \$20.00, a 122% increase. 11
15		
16	Q13.	WHY DO YOU CHARACTERIZE THE STAFF-PROPOSED CUSTOMER
17		CHARGES AS "UNREASONABLE?"
18	A13.	The \$20 customer charges are what the Applicant has proposed. However, that
19		proposal was accompanied by a proposed overall revenue increase of

⁹ Staff Report at 25.

¹⁰ Staff Report at 25.

¹¹ Staff Report at 25, Table 5.

1		\$3,526,053. ¹² The midpoint of the Staff-recommended revenue increase is
2		\$688,797. ¹³ So, even though the Staff -recommended revenue increase is less than
3		20% of what the Applicant has requested, Staff recommends that the PUCO
4		approve the \$20 Customer Charges for the SGS Class as proposed by the
5		Applicant.
6		
7	Q14.	WHAT RATIONALE DID STAFF GIVE FOR THE LARGE INCREASES TO
8		THE SGS CUSTOMER CHARGES?
9	A14.	Staff states that "The current rate design leaves the Applicant very sensitive to
10		weather. Increasing the amount of base revenue recovered through a fixed charge
11		would make a monthly distribution charge less weather sensitive. It also will
12		reduce large spikes in winter bills while still giving customers the opportunity to
13		control costs by reducing consumption."14
14		
15	Q15.	IS THIS RATIONALE SUFFICIENT JUSTIFICATION FOR THE LARGE
16		INCREASES TO THE SGS CUSTOMER CHARGE?
17	A15.	No. The PUCO has approved several applications for the adoption of a modified
18		Straight Fixed Variable ("SFV") rate design (a relatively large fixed customer
19		charge accompanied by a relatively small volumetric component) or a full SFV
20		rate design (a fixed customer charge with no volumetric component) for the

¹² Staff Report, Schedule A-1, p. 31.

¹³ Staff Report, Schedule A-1, p. 31.

¹⁴ Staff Report at 24.

1		residential customers of gas utilities. While I have great respect for PUCO
2		precedent, there have been some significant changes to the relevant circumstances
3		that the PUCO relied upon as rationale for implementing its initial SFV policy.
4		The PUCO should avoid a situation where a costing method, once adopted,
5		becomes the predominant and unchallenged determinant of rate design. ¹⁵ I
6		recommend that the PUCO revisit its policy of promoting a full, or nearly full,
7		SFV rate design for residential gas customers.
8		
9	Q16.	WHAT CHANGES HAVE OCCURRED IN THE CIRCUMSTANCES UPON
10		WHICH THE PUCO RELIED?
11	A16.	Very simply, the price of gas has decreased significantly in recent years. In Case
12		No. 03-2170-GA-AIR, the assumed cost of gas utilized in NEO's E-4 schedules
13		(which summarize current and proposed revenues, excluding and including fuel)
14		was \$7.00 per Mcf. In the current proceeding the assumed cost of gas for NEO is
15		\$4.7611, a reduction of 32%. Contrary to what the PUCO previously observed in
16		Case No. 07-829-GA-AIR ("Therefore, the largest portion of the bill, the other
17		70%, is for the gas that the customer uses. This commodity portion, the cost of
18		the actual gas used, is the biggest driver of the amount of a customer's bill.
19		Therefore, we believe that the gas usage will still have the biggest influence on
20		the price signals received by customers when making gas consumption

-

¹⁵ Charging for Distribution Utility Services: Issues in Rate Design, page 39, December 2000, Frederick Weston, The Regulatory Assistance Project, Montpelier VT ("Weston").

decisions"¹⁶), the price of gas is no longer the biggest influence on the price signals received by consumers when making gas consumption decisions. The distribution portion of the bill, not the cost of gas, is the biggest influence on the price signals sent to consumers when they are making gas consumption decisions. In Case No. 07-589-GA-AIR, the PUCO further observed that "Conditions in the natural gas industry have changed markedly in the past several years. The natural gas market is now characterized by volatile and sustained price increases, causing customers to increase their efforts to conserve gas."¹⁷ The natural gas market is not now characterized by volatile and sustained price increases. Just as the PUCO recognized in 2008 that the gas industry had changed markedly in the past several years, thus justifying SFV rate design, the gas industry has once again had some significant changes that warrant revisiting the SFV rate design. WHAT PRICE SIGNALS ARE SENT TO THE CONSUMER BY A SFV RATE **DESIGN?**

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Q17.

16 A17. The SFV rate design sends an improper price signal to the consumer, fails to encourage customer-initiated conservation, and adversely affects the Utility's and 17 its customers' energy efficiency efforts. High fixed rate structures actually 18 promote additional consumption because a customer's price of incremental 19 consumption is less than what an energy efficient price structure would otherwise 20

¹⁶ Case No. 07-829-GA-AIR, East Ohio Gas, Opinion and Order, October 15, 2008, page 24.

¹⁷ Case No. 07-589-GA AIR, Duke Energy Ohio, Inc., Opinion and Order, May 28, 2008, page 17.

be. A pricing structure that is largely fixed, such that prices do not vary with consumption, promotes the inefficient utilization of resources. One of the most effective tools that a regulatory agency has to promote conservation and energy efficiency is by developing rates that send proper pricing signals to customers to conserve and utilize resources efficiently. Pricing structures that are based predominantly on fixed charges are inferior from a conservation and energy efficiency standpoint, to pricing structures that require customers to pay more for additional consumption. ¹⁸ Increasing fixed charges can significantly diminish incentives for customers to reduce consumption through energy efficiency. By reducing the value of a Ccf saved, a higher fixed charge gives customers less incentive to lower their bills by reducing consumption. ¹⁹

Q18. ARE THERE CONSUMERS WHO ARE MORE ADVERSELY IMPACTED BY A SFV RATE DESIGN?

A18. Yes. The SFV rate design causes a disproportionately higher bill impact (some of the increases are double digit) to low usage residential customers when compared to large residential users. Residential customers who use less energy will experience the greatest percentage jumps in their gas bill under the SFV rate design. The larger the customer charge, the lower the percentage increase in bills

¹⁸ See, e.g., Petition of Indianapolis Power & Light Company to Increase Rates and Charges for Electric Utility Services, Cause Nos. 44756 and 44602, Direct Testimony of Glenn A, Watkins on behalf of the

Indiana Office of Utility Consumer Counsel, July 27, 2015 ("Watkins"), page 60.

19 See, e.g., Caught In a Fix: The Problem with Fixed Charges for Electricity, February 9, 2016, pages 16 and 17, Melissa Whited, Tim Woolf, and Joseph Daniel, Prepared for Consumers Union by Synapse Energy Economics, Cambridge, MA ("Whited et al").

1 for high use customers. Under the rates proposed in the Staff Report, a residential 2 customer of NEO using 0 Ccf would see a total bill **increase** of 217.53%. A customer using 150 Ccf would see a total bill **decrease** of 4.62%.²⁰ 3 4 5 *Q19*. ARE THERE ANY OTHER SHORTFALLS IN THE SFV RATE DESIGN? 6 A19. For residential customers, Staff erred in recommending that the proposed 7 modified SFV concept be adopted (i.e. there will be a \$20.00 Customer Charge 8 and a small volumetric component to base distribution rates). While the SFV rate 9 design may produce less volatile bills over the course of a year for gas consumers 10 than those based on consumption, it is generally preferable that individual 11 customers make their own decisions. If a gas customer wants year-around stable bills, the customer can opt to enroll in budget billing. The SFV rate design is not 12 13 easier for consumers to understand than a rate per Ccf that charges a set amount 14 for each Ccf used. Most items are purchased on a per unit basis and customers 15 understand that concept. Customers do not understand why a consumer who uses 16 100 Ccf of gas pays nearly the same distribution bill as one who uses no gas whatsoever. 17

 $^{\rm 20}$ Staff Report, page 82, Schedule E-5, page 1 of 13.

1 *Q20*. WHAT SHOULD STAFF HAVE RECOMMENDED REGARDING THE 2 RATE DESIGN FOR CONSUMERS IN THE SGS RATE CLASS? 3 *A20*. Given the significant reduction in the requested revenue increase, as summarized 4 in the A-1 Schedule of the Staff Report, Staff should have recommended a much smaller increase to the proposed customer charge. For example, instead of 5 6 recommending a fixed charge of \$20.00, Staff should have recommended that 7 NEO's fixed charge for consumers on the SGS rate schedule should be no more than \$12.50, and the volumetric charge should be reduced to \$2.00/MCF for 8 9 Northeast, \$2.95/MCF for Orwell and \$2.24/MCF for Brainard in order to recover the OCC-recommended SGS revenue of \$10,168,586.²¹ These rates are solely for 10 illustrative purposes. The revenue is derived by assuming the OCC-proposed 11 12 distribution of the revenue increase to the Staff-recommended revenue increase of \$688,797 from Schedule A-1 of the Staff Report. In providing this example, OCC 13 does not concede that the Staff Report's recommended revenue increase is 14 15 appropriate. 16 DOES THAT CONCLUDE YOUR TESTIMONY? 17 *Q21*. *A21*. Yes, it does. However, I reserve the right to incorporate new information that 18 may subsequently become available. I also reserve the right to supplement my 19 20 testimony in the event the Utility, the PUCO Staff, or any other party submits new 21 or corrected information in connection with this proceeding.

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²¹ Attachment RBF-3.

CERTIFICATE OF SERVICE

I hereby certify that a copy of the foregoing *Direct Testimony of Robert B*.

Fortney on behalf of the Office of the Ohio Consumers' Counsel has been served upon those persons listed below via electronic service this 25th day of July 2018.

/s/ Christopher Healey

Christopher Healey Assistant Consumers' Counsel

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Robert Fortney
Proceedings with Testimony Submitted to the Public Utilities Commission of Ohio

Company	Docket No.	Date
Cleveland Electric Illuminating Company	85-675-EL-AIR	1986
Cleveland Electric Illuminating Company	86-2025-EL-AIR	1987
Toledo Edison Company	86-2026-EL-AIR	1987
Ohio Edison Company	87-689-EL-AIR	1987
Cleveland Electric Illuminating Company	88-170-EL-AIR	1988
Toledo Edison Company	88-171-EL-AIR	1988
Ohio Edison Company	89-1001-EL-AIR	1990
Cincinnati Gas & Electric Company	91-410-EL-AIR	1991
Columbus Southern Power Company	91-418-EL-AIR	1992
Cincinnati Gas & Electric Company	92-1464-EL-AIR	1993
Ohio Power Company	94-996-EL-AIR	1994
Toledo Edison Company	94-1987-EL-CSS	1995
Cleveland Electric Illuminating Company	94-1964-EL-CSS	1995
Toledo Edison Company	95-299-EL-AIR	1995
Cleveland Electric Illuminating Company	95-300-EL-AIR	1996
All Electric Companies (Rulemaking Proceeding)	96-406-EL-COI	1998
Cleveland Electric Illuminating Company	97-358-EL-ATA	1998
Toledo Edison Company	97-359-EL-ATA	1998
Cleveland Electric Illuminating Company	97-1146-EL-COI	1998
Toledo Edison Company	97-1147-EL-COI	1998
FirstEnergy	96-1211-EL-UNC	1998
Columbus Southern Power Company	01-1356-EL-ATA	2002
Columbus Southern Power Company	01-1357-EL-AAM	2002
Rulemaking Proceeding	01-2708-EL-COI	2002
FirstEnergy	01-3019-EL-UNC	2002
Ohio Power Company	01-1358-EL-ATA	2002
Ohio Power Company	01-1359-EL-AAM	2002
The Dayton Power and Light Company	02-0570-EL-ATA	2003
Dayton Power and Light Company	02-2364-EL-CSS	2003
Dayton Power and Light Company	02-2879-EL-AAM	2003
Dayton Power and Light Company	02-2779-EL-ATA	2003
FirstEnergy Corporation	03-2144-EL-ATA	2004
Cincinnati Gas & Electric Company	03-0093-EL-ATA	2004
Cincinnati Gas & Electric Company	03-2079-EL-AAM	2004
Cincinnati Gas & Electric Company	03-2081-EL-AAM	2004
Monongahela Power Company	04-0880-EL-UNC	2004

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Monongahela Power Company	05-0765-EL-UNC	2005
Dayton Power and Light Company	05-0276-EL-AIR	2005
FirstEnergy	07-0551-EL-AIR	2008
FirstEnergy	08-0936-EL-SSO	2008
FirstEnergy	08-0935-EL-SSO	2008
Ormet Primary Aluminum Corporation	09-0119-EL-AEC	2009
Cleveland Electric Illuminating Company	08-1238-EL-AEC	2009
Columbus Southern Power Company	09-0516-EL-AEC	2009
FirstEnergy	10-0388-EL-SSO	2010
FirstEnergy	10-0176-EL-ATA	2011
Columbus Southern Power Company	11-0346-EL-SSO	2011
Ohio Power Company	11-0348-EL-SSO	2011
Columbus Southern Power Company	10-0343-EL-ATA	2011
Ohio Power Company	10-0344-EL-ATA	2011
AEP Ohio	10-2376-EL-UNC	2011
AEP Ohio	10-2929-EL-UNC	2011
AEP Ohio	11-4921-EL-RDR	2011
FirstEnergy	12-1230-EL-SSO	2012
AEP Ohio	14-1693-EL-RDR	2015
Aqua	16-0907-WW-AIR	2016
Dayton Power and Light Company	16-0395-EL-SSO	2017
AEP Ohio	16-1852-EL-SSO	2017
Dayton Power and Light Company	15-1830-EL-AIR	2018
Vectren Energy Delivery	18-0298-GA-AIR	2018
Suburban Gas	18-1205-GA-AIR	2019

ATTACHMENT RBF-2

	Current Rev		Cur Rev Applicant Pro		App Pro				Staff Pro Rev		Dist of			Dist of Staff	OCC Pro			
	Excl Fuel,		Excl Fuel	cl Fuel Excl Fuel		Excl Fuel	el App Propose		Dist of App	Excl Fuel		Staff Pro	Staff		Pro Incr	Revenue		
	Incl Con rev		Allocation Incl Con Rev		Rev Alloc Ir		rease	Pro Incr	Inc	l Cotract Rev	Rev	Proposed Incr		Excl Fuel	Excl Fuel*			
SGS	\$	9,606,395	63.83%	\$	12,484,244	67.20%	\$	2,877,849	81.62%	\$	11,006,204	66.93%	\$	1,399,809	100.44%	\$ 10,168,5		
GS	\$	4,092,216	27.19%	\$	4,678,598	25.19%	\$	586,382	16.63%	\$	4,150,223	25.24%	\$	58,007	4.16%	\$	4,206,766	
LGS	\$	1,257,676	8.36%	\$	1,319,386	7.10%	\$	61,710	1.75%	\$	1,193,485	7.26%	\$	(64,191)	-4.61%	\$	1,269,731	
Tot Incl Con Rev w/o Misc	\$	14,956,288	99.37%	\$	18,482,229	99.49%	\$	3,525,941	100.00%	\$	16,349,912	99.43%	\$	1,393,624	100.00%	\$	15,645,085	
Misc Rev	\$	94,152	0.63%	\$	94,152	0.51%	\$	-	0.00%	\$	94,152	0.57%	\$	-	0.00%	\$	94,152	
TOTAL	\$	15,050,440	100.00%	\$	18,576,381	100.00%	\$	3,525,941	100.00%	\$	16,444,064	100.00%	\$	1,393,624	100.00%	\$	15,739,237	
																*A	*Applicant	
																Cu	rrent Rev	
																Pli	us SRI Sched	
																Α-	1 Incr	
						App Pro						Staff Pro						
						Excl Fuel Incr %			5				Excl Fuel Incr		%			
						SGS		29.96%						14.57%				
						GS		14.33%						1.42%				
						LGS		4.91%						-5.10%				
						Sub Tot		23.57%						9.32%				
						MISC		0.00%						0.00%				
						Tot Excl		23.43%						9.26%				

ATTACHMENT RBF-3

													Staff			
									Staff		Staff		Proposed	осс		
Rate	Service	Customer	Sales	Current		Current		Proposed		ı	Proposed		Increase	Proposed		
Code	Description	Bills	MCF	Rate		Revenue		Rate			Revenue			Rate		
36-SGS-NESmall Gen Svc							Less Fuel				Less Fuel					
	Customer Charge	204,872		\$	6.30	\$	1,290,694	\$	20.00	\$	4,097,440	\$	2,806,746	\$	12.50	\$
Commodity Charge		9	1,594,831	\$	2.49	\$	3,971,129	\$	1.331	\$	2,122,720	\$	(1,848,409)	\$	2.00	\$
	Tot SGS-NEO					\$	5,261,823			\$	6,220,160	\$	958,337			\$
												\$	-			\$
36-SGS-Of Small Gen Svc												\$	-			\$
	Customer Charge	121,841		\$	9.00	\$	1,096,569	\$	20.00	\$	2,436,820	\$	1,340,251	\$	12.50	\$
	Commodity Charge		925,137	\$	3.33	\$	3,080,401	\$	1.963	\$	1,816,044	\$	(1,264,357)	\$	2.95	\$
	Tot SGS-ONG					\$	4,176,970			\$	4,252,864	\$	75,894			\$
												\$	-			\$
36-SGS-BI	Small Gen Svc											\$	-			\$
	Customer Charge	2,490		\$	7.00	\$	17,430	\$	20.00	\$	49,800	\$	32,370	\$	12.50	\$
	Commodity Charge		60,069	\$	2.50	\$	150,173	\$	1.510	\$	90,704	\$	(59,468)	\$	2.24	\$
	Tot SGS-BRN					\$	167,603			\$	140,504	\$	(27,098)			\$
TOTAL SG	S	329,203	2,580,037			\$	9,606,395			\$	10,613,528	\$	1,007,133			\$

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Case No(s). 18-1720-GA-AIR, 18-1721-GA-ATA, 18-1722-GA-ALT

Summary: Testimony Direct Testimony of Robert B. Fortney on Behalf of the Office of the Ohio Consumers' Counsel electronically filed by Ms. Deb J. Bingham on behalf of Healey, Christopher Mr.