

FILE



**All American
Power and Gas**

www.aapandg.com

Public Utilities Commission of Ohio
Docketing Division, 180 East Broad Street,
Columbus Ohio 43215-3793.

March 27, 2019

PUCO

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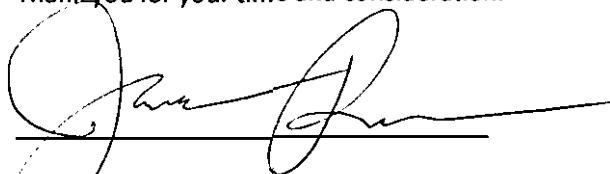
**Application for All American Power and Gas OH, LLC ("AAP&G") for a Certification for Retail
Generation Provider License (CRES)**

Dear Sir or Madam:

Attached please find All American Power and Gas OH, LLC's initial CRES application pursuant to Section 4901:1-24 of the Ohio Administrative Code for your review and consideration.

Please note that All American Power and Gas OH, LLC is requesting that its financial and proprietary information contained in Exhibits B-2, C-3, C-5, C-6 and C-7 contain the company's personal and business side confidential financial information and should be treated as confidential by the PUCO. Disclosure of the required financial materials could result in hardship to the company.

Thank you for your time and consideration.



Jason Danko

CEO

All American Power and Gas OH, LLC

This is to certify that the images appearing are an accurate and complete reproduction of a document delivered in the regular course of business.
Technician A Date Processed 3/28/19



Public Utilities Commission

PUCO USE ONLY		
Date Received	Case Number	Version
	- -EL-CRS	May 2016

19-764-EL-CRS

INITIAL CERTIFICATION APPLICATION FOR RETAIL GENERATION PROVIDERS AND POWER MARKETERS

Please print or type all required information. Identify all attachments with an exhibit label and title (Example: Exhibit A-13 Company History). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division; 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may input information directly onto the form.
You may also download the form, by saving it to your local disk, for later use.

A. APPLICANT INFORMATION

A-1 Applicant intends to be certified as: (check all that apply)

- | | |
|--|---------------------------------------|
| <input checked="" type="checkbox"/> Retail Generation Provider | <input type="checkbox"/> Power Broker |
| <input checked="" type="checkbox"/> Power Marketer | <input type="checkbox"/> Aggregator |

A-2 Applicant's legal name, address, telephone number and web site address

Legal Name All American Power & Gas OH, LLC
Address 25166 Marion Ave Suite 113 Punta Gorda, FL 33950
Telephone # (866) 360-1461 Web site address (if any) www.aapandg.com

A-3 List name, address, telephone number and web site address under which Applicant will do business in Ohio

Legal Name All American Power & Gas OH, LLC
Address 25166 Marion Ave Suite 113 Punta Gorda, FL 33950
Telephone # (866) 360-1461 Web site address (if any) www.aapandg.com

A-4 List all names under which the applicant does business in North America

All American Power & Gas, LLC
dba: AAP&G

A-5 Contact person for regulatory or emergency matters

Name Jason Danka
Title President
Business address 25166 Marion Ave Suite 113 Punta Gorda, FL 33950
Telephone # 203-558-6156 Fax # 212-731-0297
E-mail address compliance@aapandg.com

A-6 Contact person for Commission Staff use in investigating customer complaints

Name Mike Proscia
Title Vice-President
Business address 25166 Marion Ave Suite 113 Punta Gorda, FL 33950
Telephone # (201)878-5098 Fax # (212) 731-0297
E-mail address compliance@aapandg.com

A-7 Applicant's address and toll-free number for customer service and complaints

Customer Service address 25166 Marion Ave Suite 113 Punta Gorda, FL 33950
Toll-free Telephone # (866) 360-1461 Fax # (212) 731-0297
E-mail address support@aapandg.com

A-8 Applicant's federal employer identification number # 83-3914802

A-9 Applicant's form of ownership (check one)

- | | |
|--|--|
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Partnership |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Other _____ |

A-10 (Check all that apply) Identify each electric distribution utility certified territory in which the applicant intends to provide service, including identification of each customer class that the applicant intends to serve, for example, residential, small commercial, mercantile commercial, and industrial. (A mercantile customer, as defined in (A) (19) of Section 4928.01 of the Revised Code, is a commercial customer who consumes more than 700,000 kWh/year or is part of a national account in one or more states).

- | | | | | |
|--|--------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| <input type="checkbox"/> First Energy | | | | |
| <input type="checkbox"/> Ohio Edison | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Toledo Edison | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Cleveland Electric Illuminating | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
| <input type="checkbox"/> Duke Energy | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |
|
 | | | | |
| <input type="checkbox"/> American Electric Power | | | | |
| <input type="checkbox"/> Ohio Power | <input type="checkbox"/> Residential | <input type="checkbox"/> Commercial | <input type="checkbox"/> Mercantile | <input type="checkbox"/> Industrial |

☒ Columbus Southern Power
☒ Dayton Power and Light

☒ Residential
☒ Residential

☒ Commercial
☒ Commercial

☐ Mercantile
☐ Mercantile

☐ Industrial
☐ Industrial

A-11 Provide the approximate start date that the applicant proposes to begin delivering services

4/15/2019

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

A-12 **Exhibit A-12 "Principal Officers, Directors & Partners"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials. **Please find the attached and completed Exhibit A-12**

A-13 **Exhibit A-13 "Company History,"** provide a concise description of the applicant's company history and principal business interests. **Please find the attached and completed Exhibit A-13**

A-14 **Exhibit A-14 "Articles of Incorporation and Bylaws,"** if applicable provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto. **Please find the attached and completed Exhibit A-14**

A-15 **Exhibit A-15 "Secretary of State,"** provide evidence that the applicant has registered with the Ohio Secretary of the State. **Please find the attached and completed Exhibit A-15**

B. APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

B-1 **Exhibit B-1 "Jurisdictions of Operation,"** provide a list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail or wholesale electric services. **Please find the attached and completed Exhibit B-1**

B-2 **Exhibit B-2 "Experience & Plans,"** provide a description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4928.10 of the Revised Code.
Please find the attached and completed Exhibit B-2 Confidential

- B-3** **Exhibit B-3 "Summary of Experience,"** provide a concise summary of the applicant's experience in providing the service(s) it is seeking to be certified to provide (e.g. number and types of customers served, utility service areas, amount of load, etc.).

Please find the attached and completed Exhibit B-3

- B-4** **Exhibit B-4 "Environmental Disclosure,"** provide a detailed description of how the applicant intends to determine its (a) generation resource mix, and (b) environmental characteristics, including air emissions and radioactive waste. This information shall include sufficient discussion so as to detail both the annual projection methodology and the proposed approach to compiling the quarterly actual environmental disclosure data. Additional details on this requirement may be obtained by referring to 4901:1-21-09.

Please find the attached and completed Exhibit B-4

- B-5** **Exhibit B-5 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocation of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational status or ability to provide the services it is seeking to be certified to provide.

Please find the attached and completed Exhibit B-5

- B-6** Disclose whether the applicant, a predecessor of the applicant, or any principal officer of the applicant have ever been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-6 "Disclosure of Consumer Protection Violations"** detailing such violation(s) and providing all relevant documents.

- B-7** Disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail or wholesale electric service denied, curtailed, suspended, revoked, or cancelled within the past two years.

☒ No ☐ Yes

If yes, provide a separate attachment labeled as **Exhibit B-7 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation"** detailing such action(s) and providing all relevant documents.

C. APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- C-1** **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information in Exhibit C-1 or indicate that Exhibit C-1 is not applicable and why. (This is generally only applicable to publicly traded companies who publish annual reports)
NA, All American Power and Gas OIL, LLC and it's parent All American Power and Gas , LLC are private entities and does not have such reports.

- C-2** **Exhibit C-2 “SEC Filings,”** provide the most recent 10-K/8-K Filings with the SEC. If the applicant does not have such filings, it may submit those of its parent company. An applicant may submit a current link to the filings or provide them in paper form. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 that the applicant is not required to file with the SEC and why.

NA, All American Power and Gas OH, LLC and it's parent All American Power and Gas , LLC are private entities and does not have such filings.

- C-3** **Exhibit C-3 “Financial Statements,”** provide copies of the applicant’s two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer certified financial statements covering the life of the business. If the applicant does not have a balance sheet, income statement, and cash flow statement, the applicant may provide a copy of its two most recent years of tax returns (with social security numbers and account numbers redacted).

Please find the attached and completed Exhibit C-3 Confidential

- C-4** **Exhibit C-4 “Financial Arrangements,”** provide copies of the applicant's financial to satisfy collateral requirements to conduct retail electric/gas business activity (e.g., parental or third party guarantees, contractual arrangements, credit agreements, etc.).

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU’s collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody’s, Standard & Poor’s or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody’s, Standard & Poor’s or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody’s, Standard & Poor’s or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company’s financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter “N/A” in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

Please find the attached and completed Exhibit C-4 “Financial Arrangements”

- C-5** **Exhibit C-5 “Forecasted Financial Statements,”** provide two years of forecasted statements (balance sheet, income statement, and cash flow statement) for the applicant’s **ELECTRIC related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecast should be in an annualized format for the two years succeeding the Application year. Confidential
Please find the attached and completed Exhibit C-5 “Forecasted Financial Statements”
- C-6** **Exhibit C-6 “Credit Rating,”** provide a statement disclosing the applicant’s credit rating as reported by two of the following organizations: Duff & Phelps, Dun and Bradstreet Information Services, Fitch IBCA, Moody’s Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant’s parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating, enter “N/A” in Exhibit C-6.

Please find the attached and completed Exhibit C-6 “Credit Rating” Confidential
- C-7** **Exhibit C-7 “Credit Report,”** provide a copy of the applicant’s credit report from Experion, Dun and Bradstreet or a similar organization. An applicant that provides an investment grade credit rating for Exhibit C-6 may enter “N/A” for Exhibit C-7.

Please find the attached and completed Exhibit C-7 “Credit Reports” Confidential
- C-8** **Exhibit C-8 “Bankruptcy Information,”** provide a list and description of any reorganizations, protection from creditors or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or within the two most recent years preceding the application.
Please find the attached and completed Exhibit C-8 “Bankruptcy Information”
- C-9** **Exhibit C-9 “Merger Information,”** provide a statement describing any dissolution or merger or acquisition of the applicant within the two most recent years preceding the application.

Please find the attached and completed Exhibit C-9 “Merger Information”
- C-10** **Exhibit C-10 “Corporate Structure,”** provide a description of the applicant’s corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate or subsidiary companies.

Please find the attached and completed Exhibit C-10 “Corporate Structure”

D. APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED:

- D-1 Exhibit D-1 "Operations" provide a written description of the operational nature of the applicant's business. Please include whether the applicant's operations will include the generation of power for retail sales, the scheduling of retail power for transmission and delivery, the provision of retail ancillary services as well as other services used to arrange for the purchase and delivery of electricity to retail customers.

Please find the attached and completed Exhibit D-1 "Operations"

- D-2 Exhibit D-2 "Operations Expertise," given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations.

Please find the attached and completed Exhibit D-2 "Operations Expertise"

- D-3 Exhibit D-3 "Key Technical Personnel," provide the names, titles, e-mail addresses, telephone numbers, and the background of key personnel involved in the operational aspects of the applicant's business.

Please find the attached and completed Exhibit D-3 "Operations Expertise"

- D-4 Exhibit D-4 "FERC Power Marketer License Number," provide a statement disclosing the applicant's FERC Power Marketer License number. (Power Marketers only)

Please find the attached and completed Exhibit D-4 "FERC Power Marketer License Number"



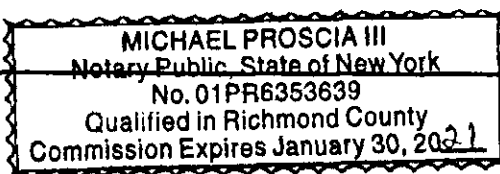
Signature of Applicant and Title

Sworn and subscribed before me this 27th day of MARCH, 2019.
Month Year

Michael Proscia III
Signature of official administering oath

MICHAEL PROSCIA NOTARY
Print Name and Title

My commission expires on JANUARY 30, 2021



AFFIDAVIT

State of NEW YORK :

STATEN ISLAND
(Town)

County of RICHMOND :

Jason Danko, Affiant, being duly sworn/affirmed according to law, deposes and says that:

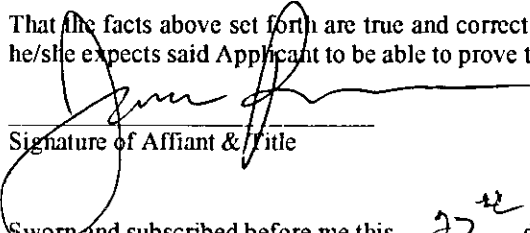
He/She is the President (Office of Affiant) of All American Power & Gas OH, LLC (Name of Applicant);

That he/she is authorized to and does make this affidavit for said Applicant,

1. The Applicant herein, attests under penalty of false statement that all statements made in the application for certification are true and complete and that it will amend its application while the application is pending if any substantial changes occur regarding the information provided in the application.
2. The Applicant herein, attests it will timely file an annual report with the Public Utilities Commission of Ohio of its intrastate gross receipts, gross earnings, and sales of kilowatt-hours of electricity pursuant to Division (A) of Section 4905.10, Division (A) of Section 4911.18, and Division (F) of Section 4928.06 of the Revised Code.
3. The Applicant herein, attests that it will timely pay any assessments made pursuant to Sections 4905.10, 4911.18, or Division F of Section 4928.06 of the Revised Code.
4. The Applicant herein, attests that it will comply with all Public Utilities Commission of Ohio rules or orders as adopted pursuant to Chapter 4928 of the Revised Code.
5. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, and its Staff on any utility matter including the investigation of any consumer complaint regarding any service offered or provided by the Applicant.
6. The Applicant herein, attests that it will fully comply with Section 4928.09 of the Revised Code regarding consent to the jurisdiction of Ohio Courts and the service of process.
7. The Applicant herein, attests that it will comply with all state and/or federal rules and regulations concerning consumer protection, the environment, and advertising/promotions.
8. The Applicant herein, attests that it will use its best efforts to verify that any entity with whom it has a contractual relationship to purchase power is in compliance with all applicable licensing requirements of the Federal Energy Regulatory Commission and the Public Utilities Commission of Ohio.
9. The Applicant herein, attests that it will cooperate fully with the Public Utilities Commission of Ohio, the electric distribution companies, the regional transmission entities, and other electric suppliers in the event of an emergency condition that may jeopardize the safety and reliability of the electric service in accordance with the emergency plans and other procedures as may be determined appropriate by the Commission.
10. If applicable to the service(s) the Applicant will provide, the Applicant herein, attests that it will adhere to the reliability standards of (1) the North American Electric Reliability Council (NERC), (2) the appropriate regional reliability council(s), and (3) the Public Utilities Commission of Ohio. (Only applicable if pertains to the services the Applicant is offering)

11. The Applicant herein, attests that it will inform the Commission of any material change to the information supplied in the application within 30 days of such material change, including any change in contact person for regulatory purposes or contact person for Staff use in investigating customer complaints.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief and that he/she expects said Applicant to be able to prove the same at any hearing hereof.

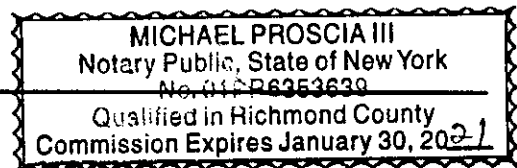

Signature of Affiant & Title

Sworn and subscribed before me this 27th day of MARCH, 2019.
Month Year

Michael Proscia III
Signature of official administering oath

MICHAEL PROSCIA III NOTARY
Print Name and Title

My commission expires on JANUARY 30th 2021





25166 Marion Ave Suite 113
Punta Gorda FL 33950
Toll Free (866) 360-1461
www.aapandg.com

Principal Officers, Directors and Partners
Exhibit A-12

NAME	POSITION	ADDRESS/PHONE
Jason Danka	CO-FOUNDER & CEO	25166 Marion Ave Suite 113 Punta Gorda FL 33950 P-866-360-1461
Mike Proscia	Vice President	25166 Marion Ave Suite 113 Punta Gorda FL 33950 P-866-360-1461



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Company History
Exhibit A-13

All American Power & Gas OH, OH, LLC ("AAP&G") is a wholly owned subsidiary of their parent, All American Power & Gas, LLC ("AAP&G"), with offices in Punta Gorda, FL. AAP&G is a licensed competitive retail Energy Supply Company (ESCO) and has successfully received licenses in the State of New York and New Jersey. All American Power and Gas is also a current member of PJM.

All American Power & Gas OH, LLC, was recently organized as a Domestic Delaware limited liability company in March 2019. All American Power & Gas OH, LLC has also filed foreign status with the State of Ohio, also in March 2019. All American Power & Gas OH, LLC is a wholly owned subsidiary of All-American Power & Gas, LLC was recently formed to provide electricity supply services to customers in the State of Ohio.

All American Power & Gas OH, LLC has assembled a team of experienced energy professionals and have strategic relationships with the leading EDI, Billing and financial risk platforms to ensure smooth operations within the State of Ohio.

All American Power & Gas OH, LLC has secured a structured finance agreement to support operations and to support consumers as a retail energy provider including power purchases and receivable financing.

AAP&G plans on offering both variable and fixed rate products in order to meet all customer requests. AAP&G's main focus will be supporting residential and small commercial business. AAP&G will also have the capability of supporting large commercial and industrial customers.



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Punta Gorda FL 33950

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Articles of Incorporation and Bylaws
Exhibit A-14

Delaware

The First State

Page 1

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY "ALL AMERICAN POWER AND GAS OH, LLC" IS DULY FORMED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD STANDING AND HAS A LEGAL EXISTENCE SO FAR AS THE RECORDS OF THIS OFFICE SHOW, AS OF THE SIXTH DAY OF MARCH, A.D. 2019.

AND I DO HEREBY FURTHER CERTIFY THAT THE SAID "ALL AMERICAN POWER AND GAS OH, LLC" WAS FORMED ON THE FIFTH DAY OF MARCH, A.D. 2019.

AND I DO HEREBY FURTHER CERTIFY THAT THE ANNUAL TAXES HAVE BEEN ASSESSED TO DATE.



7309365 8300

SR# 20191786293

You may verify this certificate online at corp.delaware.gov/authver.shtml

A handwritten signature in black ink, appearing to read "JBullock", is written over a horizontal line. Below the line, the text "Jeffrey W. Bullock, Secretary of State" is printed in a small font.

Authentication: 202383468

Date: 03-06-19

State of Delaware
Secretary of State
Division of Corporations
Delivered 12:38 PM 03/05/2019
FILED 12:38 PM 03/05/2019
SR 20191758317 - File Number 7309365

STATE OF DELAWARE
CERTIFICATE OF FORMATION
OF LIMITED LIABILITY COMPANY

The undersigned authorized person, desiring to form a limited liability company pursuant to the Limited Liability Company Act of the State of Delaware, hereby certifies as follows:

1. The name of the limited liability company is All American Power and Gas OH, LLC

2. The Registered Office of the limited liability company in the State of Delaware is located at 919 North Market Street, Suite 950 (street), in the City of Wilmington, Zip Code 19801. The name of the Registered Agent at such address upon whom process against this limited liability company may be served is InCorp Services, Inc.

By: 

Authorized Person

Name: Courtney Thomas
Print or Type



25166 Marion Ave Suite 113
Punta Gorda FL 33950
Toll Free (866) 360-1461
www.aapandg.com

Secretary of State
Exhibit A-15

Evidence that the applicant has registered with the State of Ohio Secretary of the State.



DATE	DOCUMENT ID	DESCRIPTION	FILING	EXPED	CERT	COPY
03/19/2019	201907202484	REGISTRATION OF FOREIGN FOR PROFIT LLC (LFP)	99.00	0.00	0.00	0.00

Receipt

This is not a bill. Please do not remit payment.

INCorp SERVICES, INC.
3773 HOWARD HUGHES PARKWAY
SUITE 500S
LAS VEGAS, NV 89169

STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Frank LaRose
4306175

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

ALL AMERICAN POWER AND GAS OIL, LLC

and, that said business records show the filing and recording of:

Document(s)

REGISTRATION OF FOREIGN FOR PROFIT LLC

Effective Date: 03/13/2019

Document No(s):

201907202484



United States of America
State of Ohio
Office of the Secretary of State

Witness my hand and the seal of the
Secretary of State at Columbus, Ohio this
19th day of March, A.D. 2019.

Ohio Secretary of State



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Exhibit B-1
Jurisdictions of Operation

Current Markets Jurisdictions:

All American Power & Gas, LLC (New York)
All American Power & Gas NJ, LLC (New Jersey)



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Summary of Experience

Exhibit B-3

As previously reported in Exhibit A-13, All American Power & Gas OH, LLC is a wholly owned subsidiary of the parent company All American Power & Gas, LLC. All American Power & Gas OH, LLC along with its parent and affiliates are still considered start up entities which most recently started operations in the State of New York and New Jersey.

All American Power & Gas OH, LLC their parent and affiliates were formed by industry veterans with over 20 years of collective experience in retail energy compliance, regulatory, risk management, EDI, billing, taxes, RECS, customer service, marketing and sales. The AAP&G team has managed both front and back office services to responsibility manage fixed, variable and renewable products for up to 200,000 residential, small commercial and industrial customers collectively in each of the following deregulated States; Ohio, Pennsylvania, New Jersey, Maryland, New York, Connecticut and Massachusetts including managing all relationships with over thirty (15) utilities within those service territories. Collectively, the AAP&G team has managed risk, financial operations and compliance 2 million MWH throughout the following RTO's; PJM, NYISO and NEISO.

The All-American Power & Gas team has implemented internal procedures to manage customer service, customer complaints, risk services and all required monthly, quarterly and annual requirements to maintain compliance with all reporting agencies including local, State and Federal. Currently All-American Power & Gas is serving approximately 3,000 meters throughout the States of New York and New Jersey.



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Environmental Disclosure
All American Power & Gas OH, LLC
Exhibit B-4

All American Power & Gas OH, LLC plans to schedule and purchase its supply directly from the PJM Interconnection in the real time and day ahead marketplace. Therefore, the generation resource mix, environmental characteristics including air emissions and radioactive waste will be that of PJM. If we do place hedges outside the market, it will be our responsibility to acquire the proper generation resource mix.

All American Power & Gas OH, LLC also understands and will comply with the renewable portfolio standards set forth in the State of Ohio. All American Power & Gas OH, LLC will manage load obligations and procure the necessary renewable certificates to meet all obligations and maintain reporting requirements including the proper retirement or banking of specific renewable certificates to ensure and maintain compliance within the PJM GATS platform.



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Disclosure of Liabilities & Investigations

Exhibit B-5

All American Power & Gas OH, LLC nor it's parent or any of their affiliates are new entities and have no present, past, or pending investigations, or any other matter that could adversely impact the applicants financial or operational status or ability to provide the services it is seeking to be certified to provide in any state or operating territory.



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All American Power & Gas OH, LLC nor its parent company All American Power & Gas, LLC nor any predecessor or any principal officer has been convicted nor held liable for fraud or for violation of any consumer protection or anti-trust laws within the past five (5) years.



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Disclosure of Liabilities & Investigations

Exhibit B-7

All American Power & Gas OH, LLC nor its parent company or affiliates have had any certification license, or application to provide retail or wholesale electric service denied, curtailed, suspended, revoked, or cancelled within the past two (2) years.



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Annual Reports

Exhibit C-1

Non-Applicable

All American Power & Gas OH, LLC is a start-up company therefore,

All American Power & Gas OH, LLC has no annual reports to provide the commission.



25166 Marion Ave Suite 113
Punta Gorda FL 33950
Toll Free (866) 360-1461
www.aapandg.com

SEC Filings

Exhibit C-2

Non-Applicable

All American Power & Gas OH, LLC and its parent company are both privately held entities, therefore All American Power & Gas OH LLC is not required to file with the SEC.



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Financial Arrangements

Exhibit C-4

All American Power & Gas OH, LLC and their parent All American Power & Gas, LLC have secured a credit wrap supply agreement to secure all capitalization and collateral requirements including all power purchases. All American Power & Gas OH, LLC has also posted cash collateral with Duke Energy to satisfy their initial collateral obligation for both Duke Energy and the Public Utility Commission of Ohio.

Please See the Attached utility notification from Duke Energy stating that All American Power & Gas OH, LLC has satisfied their collateral obligation.



139 East Fourth
EX396
Cincinnati, Ohio 45202

March 18, 2019

All American Power and Gas OH, LLC has met the Electric Collateral obligations for Duke Energy Corporation as of March 18, 2019.

Tom Hunt

Duke Energy Corp
Certified Supplier Business Center
Tom.Hunt@Duke-Energy.com





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Bankruptcy Information

Exhibit C-8

Non-Applicable

All American Power & Gas OH, LLC nor its parent company or affiliates have no bankruptcy filings to report within the last 2 years or since inception of the companies.



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Merger Information

Exhibit C-9

Non-Applicable

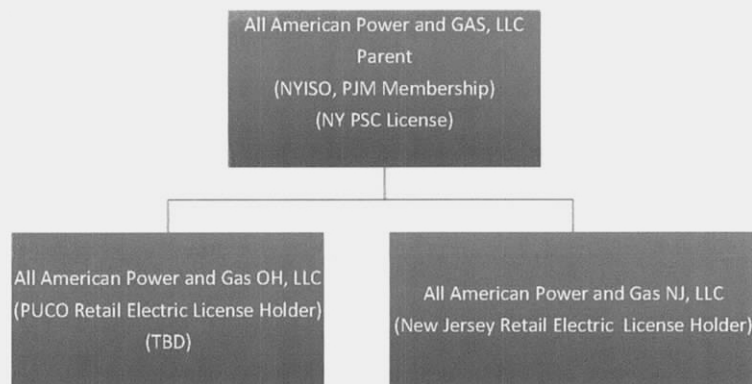
All American Power & Gas OH, LLC is a new entity therefore, they have not had any M&A proceedings within the last 5 years and the life of the company.



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Corporate Structure Exhibit C-10

All American Power and Gas OH, LLC is a wholly owned subsidiary of All American Power and Gas, LLC. All American Power and Gas OH, LLC is one of (2) wholly owned subsidiaries. Please reference the company organizational chart below and the different license or memberships they hold.





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Technical Capability
"Operations"
Exhibit D-1

All American Power & Gas OH, LLC recently secured their PJM membership to secure the ability maintain all energy requirements and serve all potential customers within the State of Ohio service territories. All American Power & Gas OH, LLC has internal risk management staff and proprietary risk platform to accurately price, schedule, forecast their customer load into the DA and RT markets including all ancillary costs (Capacity, Line Loss and renewal compliance obligations).

All American Power & Gas OH, LLC has implemented risk management policies and procedures to protect all fixed customer contracts and the ability to hedge those products within PJM with approved counterparties.



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Operations

Expertise

Exhibit

D-2

Given the operational nature of the applicant's business, provide evidence of the applicant's experience and technical expertise in performing such operations.

Management Bios reflecting Technical and Managerial Competence are as follows

A. All American Power & Gas OH, LLC Staff:

Jason Danka:

President Jason Danka has 10 years' experience in the retail energy industry. Mr. Danka started his career in the retail market space with Public Power, LLC in 2008, as a sales manager. Over the next 5 years he was promoted to the Channel Sales manager. This position made him fully responsible for both residential and commercial sales which allowed him to expand his sales knowledge to include regulatory and compliance rules in several markets. Mr. Danka ended his career with Public Power in 2013. Mr. Danka then joined Glacial Energy as a Commercial Sales manager from 2013 to 2015. Inherently, Mr. Danka was able to educate himself on risk, complex pricing and fixed contracts including all ancillary costs. Mr. Danka was then recruited as Vice President of Sales for another large energy supplier. Mr. Danka was able to harness and use all his prior education to redesign the sales program and increase sales and retention substantially. Since the start of 2017 Mr. Danka has focused on All American Power and Gas, LLC. Jason brings a decade of front office sales and compliance to ensure a solid customer service and sales experience.

Michael Proscia: Vice President

Michael Proscia has over 35 years combined experience in the oil, commodity and retail energy industry. Mr. Proscia managed the family run oil business for over 20 years until its sale which allowed for a smooth transition into the deregulated retail market place. Mr. Proscia's first position made him responsible for directing sales and marketing, which resulted in increasing revenues from \$800,000 to \$55,000,000.00 within a 3-year period. Mr. Proscia's also has been responsible for market expansion and opening new market opportunities throughout the US deregulated footprint. Through these efforts, Mr. Proscia has gained invaluable regulatory, compliance and consumer service expertise. Mr. Proscia has also been instrumental in setting up a 30-seat domestic call center for not only sales but also customer service, consumer complaints, retention and overall customer satisfaction. Mr. Proscia adds a layer of regulatory and compliance experience that will allow All American to thrive in the ever-changing retail market space.

Christian Chansouk:

Customer Service Manager Mr. Chansouk has over 6 years' experience in corporate sales, customer service including customer complaint procedures. Mr. Chansouk started his Energy career in 2010 with Public Power as a customer service agent. Mr. Chansouk inherited a vast knowledge and quickly climbed the corporate ladder as Public Power expanded into over 5 States within the PJM footprint and assisted with the ownership transfer into Cirus Energy. After being promoted from a CSR to floor manager and commercial sales manager, Mr. Chansouk was able to learn and understand the different regulations and compliance procedures throughout several States. This included customer satisfaction, retention, adherence to the right of rescission and consumer rights and continually monitored TPV's to maintain compliance. In addition to maintaining compliance he was also responsible for commercial sales, broker agreements and onboarding. After being appointed Customer Service Manager, Mr. Chansouk developed his own customer complaint procedures which were developed to compliment the risk procedures. Mr. Chansouk provides a comfortable level of customer service management and an understanding of the importance of maintaining the proper consumer services to prospective clients.



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B. Strategic Third-Party Relationships:

Converge:

Converged Energy delivers a proven and scalable enterprise-class cloud platform for Retail Energy Providers and Energy Service Companies.

The Converged Energy Platform modules include Pricing Desk, Sales Management, Billing, Customer Information System, Forecasting, ETRM and Portfolio Valuation. The modules support electric requirements in NYISO, PJM, ISO-NE, ERCOT and natural gas requirements throughout much of the United States.

The core of the Converged Energy team has been delivering technology and software solutions to the energy industry since 1999.

EC Infosystems:

EC Infosystems is a New York based Professional Services Firm that will provide Electronic Data Interchange (EDI) services to allow exchange of data with the utilities, etc. and a Billing solution that will allow for customer management, generation of bills for reconciliation purposes, and management of accounts receivable/payable functions.



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Key Technical Personnel

Exhibit D-3

Jason Danka

CO-CEO, CO-Founder

Compliance@aapandg.com

Phone: 866-360-1461

Bio in Exhibit D-2

Michael Proscia:

Vice President

Compliance@aapandg.com

Phone: 866-360-1461

Bio in Exhibit D-2

Christian Chansouk:

Operations Manager

Compliance@aapandg.com

Phone: 866-360-1461

Bio in Exhibit D-2



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FERC Power Marketer License Number

Exhibit D-4

All American Power & Gas, LLC received their FERC Market Based Rate Authority under:

Docket No. ER18-775-000 dated 03/13/2018.