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        BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO
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    In the Matter of:
    Application of Ormet
                                : Case No. 09-119-EL-AEC
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    Aluminum Corporation for
    for Approval of a Unique
6
    Arrangement with Ohio
    Power Company and Columbus:
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    Southern Power Company.
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              CONFIDENTIAL PORTIONS OF TRANSCRIPT
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    before Ms. Rebecca L. Hussey and Mr. Gregory Price,
    Attorney Examiners, at the Public Utilities
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12
    Commission of Ohio, 180 East Broad Street, Room 11-C,
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    Columbus, Ohio, called at 10:00 a.m. on Thursday,
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    June 11, 2009.
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385 1 2 BEFORE THE PUBLIC UTILITIES COMMISSION OF OHIO 3 4 In the Matter of: Application of Ormet 5 Aluminum Corporation for : Case No. 09-119-EL-AEC for Approval of a Unique : 6 Arrangement with Ohio Power Company and Columbus: 7 Southern Power Company. 8 9 CONFIDENTIAL PORTIONS OF TRANSCRIPT 10 before Ms. Rebecca L. Hussey and Mr. Gregory Price, 11 Attorney Examiners, at the Public Utilities 12 Commission of Ohio, 180 East Broad Street, Room 11-C, 13 Columbus, Ohio, called at 10:00 a.m. on Thursday, June 11, 2009. 15 16 VOLUME III 17 18 19 20 21 22 ARMSTRONG & OKEY, INC. 222 East Town Street, Second Floor CONFIDENTIAL 23 Columbus, Ohio 43215-5201 (614) 224-9481 - (800) 223-9481 24 Fax - (614) 224-5724

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                   (Confidential portion.)
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     By Mr. Poulos:
                  Mr. Riley, I'd like to have you look at
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     Ormet Exhibit 13.
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             Α.
                  Yes.
                  And this is titled at the top Ormet Pro
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Forma Income Statement Forecast; is that correct?

- A. That is correct.
- Q. And you were primarily responsible for developing a draft of this document.
 - A. I was.

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- Q. Now, the figures on this document have no actual 2009 data, as we stated before, correct?
- A. As I said, there is data in here that the actual and forecast is the same, but it was based on the forecast.
- Q. Now, I want to look at the cost of sales figure for the first quarter.
 - A. Yes.
- Q. And without even going into the specific number, the cost of sales, that's basically the expenses, correct?
- A. Expenses of the manufacturing of aluminum and the holding operations at Burnside in Louisiana for the alumina plant.
- Q. And other than the cost of sales title and the dollar figures in the column on this page, there is no other information provided by the company regarding the cost of sales, correct?
- A. The supplemental information was provided to provide that detail.

- Q. Okay. And the cost of sales figure, that includes raw material expenses, correct?
 - A. Yes.
 - Q. It includes conversion cost expenses.
 - A. Yes.

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- Q. And what would conversion cost expenses include?
 - A. Primarily labor, but also supplies and maintenance materials.
- Q. It would also include fringe benefit expenses.
 - A. That goes with the labor costs.
 - O. And supply expenses.
- 14 A. Yes.
 - Material expenses.
 - A. Yes.
 - Q. And you kind of alluded to the other cost of sales of the Louisiana property.
 - A. It's the cost in idle mode of maintaining the operations for potential restart.
 - Q. Now, can you look at the SG&A two columns, two rows below that. What does the SG&A stand for?
- A. Selling and general administration expense.

O. What was that again?

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- A. Selling and general administration expense.
- Q. The selling and general administration expense, that would include bonuses and awards, correct?
 - A. A portion of it, yes.
- Q. And those bonuses and awards would include the bonuses and awards that were given to the three executives we referred to earlier.
 - A. Those were accrued in the prior year.
- Q. But they would be given as part of the 2009 compensation, correct?
- A. No. They would have accrued as part of 2008's compensation.
 - Q. But they're projected as given for 2009.
- A. They are projected to be paid in 2009, yes.
 - Q. And that amount is included in the cash flow analysis.
 - A. That is correct.
 - Q. And stock option expenses would also be included in the SG&A category.
 - A. Yes, they would.
 - Q. Now, I'd actually like to have you look

at Exhibit 14.

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MR. POULOS: Your Honor, I'd like to mark this. We would like to figure out what this would be marked as, OCC Exhibit --

EXAMINER PRICE: I was getting my disclosure statements confused. I'm sorry. I have a 5 and 5A. Why don't we start with 11 to be safe.

(EXHIBIT MARKED FOR IDENTIFICATION.)

- Q. What I have handed you has been marked as OCC Exhibit 11. Do you recognize this document?
 - A. Yes.
 - O. What is this document?
- A. It is our quarterly filing of our 15c2-11 information statement.
- Q. And does this information have actual data regarding Ormet's finances in the first quarter?
 - A. Yes, it does.
 - O. When was this made available?
 - A. It was Tuesday after Memorial Day.
 - Q. And what is the purpose of this document?
- A. It allows under the securities laws for a market maker, since we're not listed on a national exchange, to be able to provide information to their clients to make a market in our stock.
 - Q. And this is also provided on the website,

correct?

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- A. Yes. That's in -- unlike other companies that have more shareholders, we have to file 10-Qs and 10-Ks. We are required to post it and provide it to the market maker.
- Q. And these numbers that would be found in here, you would consider those numbers accurate, correct?
 - A. Yes.
 - Q. They are not audited, correct?
 - A. They are reviewed.
- Q. I'll have you look at page 34 of OCC Exhibit 11.
 - A. Yes.
 - Q. And I want you to specifically look at the net cash provided used in operating activities.
 - A. Yes.
- Q. And that number is -- on that page is 24,860.
 - A. 24,860,000.
 - Q. You add three zeroes.
 - A. Correct.
- Q. If I look over at Exhibit 14, Ormet
 Exhibit 14, wouldn't that -- that figure we were
 looking at was for the first quarter of 2009,

correct, the 24 million?

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- A. Correct.
- Q. If I look over at the Exhibit 14, the proforma cash flow forecast for Ormet, wouldn't that number equate to the total operations cash flow that's in the middle of the exhibit as listed on the page, 1,519, correct?
 - A. It's the same level, yes.
- Q. But you would add three zeroes so it would be 1 million.
 - A. That's correct.
- Q. And those numbers are \$23 million apart; is that correct?
 - A. For that quarter, yes.
- Q. And if you look down a little further at the net cash used in investing activities -- and I'm looking at Exhibit 11.
 - A. Right.
- Q. And that number is negative -- adding the three zeros, negative 3 million 678; is that correct?
 - A. That's correct.
- Q. What is the equivalent number on Exhibit 14?
 - A. The capital spending was 3 million 776.
 - Q. And what about the total investing cash

flow?

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- A. We had offset that with \$8 million proceeds from the forecasted sale of the terminal in Louisiana.
- Q. So the number in the actual forecast -- or in the pro forma is actually 4,224,000, correct?
- A. It's actually the inverse. It's not a spending. It was a positive flow.
- Q. What does it say for investing cash flow in the pro forma?
 - A. Positive 4,224,000.
- Q. If I look at proceeds from financing on
 Ormet Exhibit 14, that number is a negative
 5,743,000, correct?
 - A. Correct.
 - Q. Adding the three zeroes. And if I look at OCC Exhibit 11, what is the equivalent number on Exhibit 11?
 - A. 11,820,000, the other way.
 - Q. And if I look at the net cash flow from Ormet Exhibit 14, what is the number there for the first quarter?
- A. Cash flow, you're saying net increase in cash?
 - Q. I'm sorry, Exhibit 14.

A. 14, sorry.

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- Q. Ormet Exhibit 14.
- A. It was break even.
- Q. Break even for the first quarter of 2009.

 And what is the figure that was represented in Ormet

 Exhibit -- excuse me -- OCC Exhibit 11?
- A. 33 million 002 because of the borrowed funds.
 - Q. That's for the first quarter of 2009.
 - A. That is correct.
- Q. Let's switch directions a little bit,
 Mr. Riley, so I will put away OCC Exhibit 11.
- A. Okay.
 - Q. The \$38 per megawatt-hour figure that is proposed in the amended application and that is supported in your supplemental testimony, that figure assumes full production for the full year, full 2009 year, correct?
 - A. That was what it was predicated on, yes.
 - Q. And we talk about full production, and that's part of your supplemental testimony, correct?
 - A. Yes.
 - Q. And that full production means six potlines running for the entire year, correct?
 - A. That is correct.

- Q. And the reason that you need full production is because that is the production that will get enough revenue to meet the minimum cash flow necessary to finance the debt; is that correct?
 - A. That is also correct.

- Q. Isn't it true that you have not been at full production since May?
 - A. Yes, we have not been in full production.
- Q. And from May 1 through May 20 you were at five potlines; is that correct?
- A. Approximately. We went down through the month.
- Q. At the end of May, approximately May 20 or so, you went to 4.6 potlines, correct?
- A. We were operating five lines and then less a few pots.
 - Q. And that started approximately May 20?
- A. May 20 or May 24. I'm not sure of the exact time.
- Q. Isn't it also true that you asked the arbitration panel as part of the injunctive relief that you discussed as an addition to your testimony at the beginning of your testimony here, that you asked the arbitration panel for the 4.6 potline to be in the requested injunctive relief?

- A. We requested that we receive enough alumina to operate at that level for the interim period until the merits had been heard.

 Q. Isn't it true that you could have as
- Q. Isn't it true that you could have asked for more than that, correct?
- A. We concluded it was prudent to ask for that amount to allow us to carry us forward to the merits hearing.
- Q. That 4.6 potline figure is a key number for the company because there's a covenant with the bank that says that the company must have so much production, correct?
- A. We need to satisfy the bank covenants to produce 547 tons of aluminum per day or approximately 17,000 per month.
- Q. And if you do not produce the 17,000 per month, what would happen?
- A. We would be in default under the bank agreement.
- Q. And that bank agreement relates to a loan which is a revolving credit loan for the company, correct?
 - A. It really -- yes.
 - Q. The day-to-day cash.
 - A. Yes.

- Q. If you go down to the \$34 rate that's proposed in the amended application and supported by your supplemental testimony, wouldn't that put you under the necessary potlines to meet the production required by that covenant?
- A. The amended request has -- was based on going to four operating lines to receive the \$34 rate.
- Q. To receive the \$34. That would be contingent on the company retaining 900 jobs, right?
 - A. That is correct.

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- Q. If Ormet went down four potlines and did not keep the 900 jobs, they would not get the 34 rate.
 - A. That was my understanding.
- Q. Isn't it true if the company goes down to four potlines, then it won't be able to meet the production requirements of the covenant with the bank, correct?
 - A. As currently written, yes.
- Q. As a matter of going back a little bit to the questions I asked before, the \$34 number, when you initially filed this application, it was not part of the application.
 - A. That is correct.

- Q. That was part of an addition added approximately a month later.
- A. I don't remember the exact time, sometime in April.
 - Q. The amended application.
 - A. Yes.

- Q. And the forecasted numbers that are in the five exhibits that attached to your testimony, those were all developed as part of the \$38 number and not the \$34 number.
 - A. That's correct.
- Q. So those all support -- they were created to forecast the \$38.
 - A. That is correct.
- Q. As part of your testimony I'd like to have you look at page 6, lines 19 and 20.
 - A. Yes.
- Q. At part of your testimony isn't it true that Ormet at this point may have to modify its request, the amended application, to establish a rate consistent with the 4.6 potlines, correct?
- A. What it says is that if we receive an outcome from the litigation with Glencore, we may request a modification.
 - MR. POULOS: Could I have that read back.

(Record read.)

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- Q. When you say "outcome," isn't it true that you would need to modify the requested rate in this proceeding unless the outcome in the Ormet's arbitration is for a full recovery by Ormet, correct?
- A. I think we would have to look at what the form of that might be, whether it is specific performance on in fact it's cash.
 - Q. Either way you would need to.
- A. May or may not, depends on how it comes out.
- Q. Let me rephrase. Either way you would need full recovery from Glencore in the litigation.
 - A. Equivalent value, yes.
- Q. And if you don't get that equivalent value, then you would have to seek a different rate, a lower rate, correct?
 - A. As I said, we may.
- Q. At this point you haven't decided what that rate would be, correct?
 - A. No, we have not.
- Q. And you won't be able to make that decision until the end of June or July, correct?
- A. I assume it's going to be sometime later this summer. Probably not the end of June since the

next hearing is scheduled for the 25th and 26th.

- Q. As part of your testimony on page 3, lines 13 to 15, isn't it true that the forecasted numbers that you're presenting today as part of the record in Exhibits 12 through 15 are optimistic unless you get the equivalent of full recovery from the Glencore litigation?
 - A. That is correct.

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- Q. Isn't it true that unless you are made whole through the arbitration process, you will not be able to make the minimum cash flow necessary to refinance the debt in 2010?
- A. There's still a lot of variables that go into that. For example, as you pointed out, we did not sell the terminal in the first quarter. If we sold it for more monies in the second or third quarter, it could make up part of it, so I can't really ascertain at this moment.
 - Q. You are uncertain at this point --
 - A. That is correct.
- Q. -- whether the numbers you proposed in the application will be enough to meet the 38 and 34 dollars.
- A. They were based on the best information we had, yes.

Q. One of the other variables includes the company's efforts to sell the property in Burnside, Louisiana, correct?

A. Yes.

- Q. And that was something based on the forecasted number was supposed to happen or expected to happen in the first quarter of 2009, correct?
- A. Likewise, the release of the monies for deposit and the terms with AEP were also included.
- Q. Yes. And going just to the Burnside, Louisiana property, that has not been sold yet.
 - A. No, it hasn't.
- Q. And you refer to the advance payment and deposit from AEP as part of your application, correct?
 - A. Correct.
- Q. And those are things that must happen in your mind or else the company will not be able to meet the minimum cash flow.
 - A. It will probably not be able to.
- Q. So as we look at it today and the uncertainties with the Glencore litigation, there may be a request by Ormet in the near future for additional relief, correct?
 - A. As we said, Ormet will review that if

417 1 required. 2 EXAMINER PRICE: Mr. Riley, are you 3 saying -- as I understand your application, if you 4 were at six potlines, the price you would ask for 5 would be \$38 per megawatt-hour. 6 THE WITNESS: That's correct. 7 EXAMINER PRICE: Under the amended 8 application if you went to four potlines, you would 9 asks for \$34. 10 THE WITNESS: Correct. 11 EXAMINER PRICE: Would you anticipate at 12 4.6 potlines what you would need to do to maintain 13 the bank covenants the price would be between 34 and 14 38? 15 THE WITNESS: Yes. 16 EXAMINER PRICE: More than the 34 and 17 something less than 38. 18 THE WITNESS: That's correct. 19 EXAMINER PRICE: I guess you are 20 anticipating being at 4.6 potlines at this point. 21 THE WITNESS: At what point in time, sir? 22 EXAMINER PRICE: In 2009, the balance of 2009.

I don't have -- we're going to operate at this level

Right now as we look at it,

THE WITNESS:

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until there is conclusion of the tribunal arbitration award. They could give a specific performance to go back to six.

EXAMINER PRICE: I guess my point is I'm not sure sitting here today what number you're asking the Commission to set as the rate for 2009.

THE WITNESS: The \$38, with the 34 if we go to the equivalent of four potlines.

EXAMINER PRICE: Thank you.

- Q. (By Mr. Poulos) Mr. Riley, I want to talk about the \$34 rate that is proposed. The \$34 rate we talked about a little bit ago is a number that the company -- that corresponds with going down to four potlines, correct?
 - A. Yes.

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- Q. And maintaining 900 jobs at four potlines.
 - A. Correct.
- Q. At the four potline level, the company could meet the 1,700 production needed on the covenant?
 - A. The 17,000.
 - Q. The 17,000.
 - A. Yes, it would.
 - Q. And the company could stay maybe at the

four potline level for about a month before it would break the company.

- A. Yes, before we had to report.
- Q. Essentially under the supplemental testimony, you need the \$34 rate, the reduced rate, to keep approximately 290 jobs.
 - A. That is correct.
- Q. Isn't it true that Ormet established the 34 megawatt rate by taking the \$4 difference between the 38 initially proposed and the \$34 rate, the \$4 difference?
 - A. Yes.
- Q. And if I take that number -- I want to have you look at your testimony on page 6. If I take that \$4 difference and multiply it times the 259,738 megawatt-hours per month that is needed, that's approximately a little over \$1 million.
 - A. Yes, sir.
- Q. And if I take the million dollars times 12, for 12 months, that's a little bit over \$12 million.
 - A. Okay.
 - Q. Is that something you can agree to?
- A. Mathematically I assume it's correct,

²⁵ yes.

- Q. So over a year's span for that \$4 difference, the company would need -- a little over \$12 million must be collected to keep the 290 jobs.
- A. This is predicated on only doing that through end of the calendar year.
 - O. Yes.

- A. So that's the reason I was having difficulty with 12 months because it was not anticipated it would be 12 months.
- Q. Well, absolutely. So we can cut it in half and do six million.
 - A. That's fine, same logic.
- Q. Yes. Now, is it your position that this \$6 million from July 1 to December 31 is a reasonable amount of money to ensure that those 290 jobs are maintained by Ormet?
- A. It was covering the incremental costs of keeping those individuals versus the cost of them not working. So it's working versus nonworking. It's not to fully absorb the number of 290 employees; it's just incremental costs.
 - Q. It is a reasonable amount, correct?
 - A. Yes; and it's conservative.
 - O. So if I take the \$12 million for a whole

year, going back to the \$12 million number, and divide that by the 290 employees, that's equal to 43,000; is that correct?

A. That sounds about right.

MR. POULOS: Your Honor, if I may take just a moment, I may be about finished here.

EXAMINER PRICE: You may.

- Q. Mr. Riley, I'd like a little bit more of an update on the deliveries that Ormet is expecting from Glencore of alumina. I know in the supplement you gave you have enough for 4.6 potlines in litigation. Can you explain for the record what deliveries you would be expecting under the injunctive relief as ordered?
- A. We expect to receive the equivalent of about half of a vessel, about 12,500 metric tons coming up in barges that would be received by approximately now to July 8, at which time the next vessel that was anticipated that was not declared by Glencore's force majeure would come from Jamalco, which would allow us to carry through, so this is a bridge.
- Q. And this is the July 8 one you are talking about?
 - A. Yes. They did not declare that force

- majeure. That's from Jamalco versus Windalco.
 - Q. So this was one that was coming anyways.
 - A. Yes.

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- Q. And what does the injunctive relief provide you that you would not otherwise have gotten?
- A. We would not have had enough alumina to continue to operate until such time as the vessel came in in early July.
- Q. So what was Glencore ordered to provide you?
- A. The equivalent alumina to allow us to operate until the next ship.
 - O. That's July 8.
 - A. That's anticipated.
 - Q. When will they provide that shipment?
 - A. When will they?
 - O. Yes.
- A. Right now they're working on the barges to bring that up.
 - Q. What about after July 8, what's the schedule under the injunctive relief?
 - A. It is not covered under the injunctive relief at that time. We would continue to operate, is our intention, at the current operating level until such time as the tribunal would issue their

final decision.

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EXAMINER PRICE: How long will the supplies from the July 8 vessels --

THE WITNESS: Sometime in August. I'm not sure of the exact date.

EXAMINER PRICE: You anticipate having an opinion from the arbitration panel.

THE WITNESS: They kind of put some pressure on themselves to do that by limiting how much they gave us.

- Q. (By Mr. Poulos) Are there any other shipments that are -- what are the other shipments that are expected after July 8?
- A. There's one, I believe, in the September/October time frame.
- Q. And under the force majeure of Glencore, would that still come in September or October?
- A. Yes. That was, again, a Jamalco shipment schedule.
 - Q. And how much is that shipment?
 - A. 25,000 metric tons.
- Q. And is there a shipment also expected in August?
 - A. Not to my knowledge. We had two coming.
 - Q. Under the Glencore, under what you

expected from Glencore, if they did not have force majeure, what other shipments would you have gotten through end of the year.

- A. We would be receiving -- there was a total of seven vessels that they declared force majeure on, so they are giving us a half of one, so six and a half times 25,000 metric tons. Plus there is a dispute among the parties as it related to allowed variances, which would equate I think to another 40 plus thousand metric tons.
 - Q. What do you mean by that?
- A. In the document one of the disputed items is that Glencore has said a shipping tolerance of plus or minus five percent, which in our opinion under industry terms means five percent of the captain of the vessel to determine the loading based on water heights, et cetera. They are using it as they can reduce the amount of alumina by five percent of what was required.

MR. POULOS: I have no other questions. Thank you.

I would like to ask for the admission of OCC 11.

EXAMINER PRICE: We will defer ruling on that until the end of cross.

Mr. Kurtz, are your questions related to the confidential portion of the Ormet Exhibit 11 or are they more general? MR. KURTZ: More general. EXAMINER PRICE: At this time we will go back to the public transcript.

(Confidential portion.) (Mr. Clark) I'd like to direct your Q. attention to your supplemental testimony, Exhibit 14. A. Yes. And on Exhibit 14 your net cash flow Q. projection for first quarter is zero, correct? A. That is because we swept the cash in the forecast, yes.

- Q. Okay. However, if we contrast that with OCC Exhibit 11, page 34, you now have -- it shows a quarterly net increase of \$33 million, your net increase in cash.
- A. It also showed that we had cash at the end. We increased the debt to offset the cash.
- Q. Got you. So besides the increase of debt, what other factors, if you can kind of walk me through where the \$33 million came from exactly.
 - A. It was borrowed funds.
 - O. The entire \$33 million?
 - A. Effectively, yes.

- Q. Mr. Riley, your last answer, I want to double-check something, but correct me if I paraphrase this correctly, but you said that the \$33 million essentially came from borrowed funds.
- A. Yes. If you look -- let me find the page number. If you look on page 32 of OCC's exhibit -- I'm sorry, page 34.
 - O. Yes, sir.
- A. What we're showing is that we borrowed \$11.8 million, but we had anticipated the delta that we were going to pay down or borrow an additional 5.7, so it's been 17 million of it is purely that swing, not all of it. The balance of it is really

coming from the primary area is in inventory and the working capital change. That's the anodes, the high priced anodes that were in there at year end.

- Q. Speaking of the anodes that kind of segues to my next question. Going back to Exhibit 14, your supplemental testimony, there's an increase in operating income. Is that increase anything other than the result of using up the high cost anodes?
 - A. Could you ask the question again, please.
- Q. Looking at the difference between the second and third quarter on your Exhibit 14 in terms of operating income, you look at -- you have a net income of \$7.9 million and you move to \$16.875 million.
- A. That is the majority of the change, is the reduction in the anode costs under the forecast.
- Q. Okay, the majority. What else would go into that change?
- A. We were dropping anode cost on acquisition cost from \$940 down to about 600, and that is almost all the change. There's a little bit of productivity increases but not a whole lot.
- MR. CLARK: Your Honor, that's all I have. Thank you.

EXAMINER PRICE: Off the record for a moment. (Discussion off the record.) EXAMINER PRICE: We will now exit the confidential portion of the confidential transcript and return to the public portion.

CERTIFICATE I do hereby certify that the foregoing is a true and correct transcript of the confidential portions of the transcript taken by me in this matter on Thursday, June 11, 2009, and carefully compared with my original stenographic notes. Rosemary Roster Anderson, Professional Reporter and Notary Public in and for the State of Ohio. My commission expires April 5, 2009. (RFA-8298-confidential)

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