



Date Received	Renewal Certification Number	ORIGINAL CRS Case Number
		11-1440-GA-CRS

## RENEWAL CERTIFICATION APPLICATION COMPETITIVE RETAIL NATURAL GAS SUPPLIERS

Please **type or print** all required information. Identify all attachments with an exhibit label and title (*Example: Exhibit A-16 - Company History*). All attachments should bear the legal name of the Applicant. Applicants should file completed applications and all related correspondence with the Public Utilities Commission of Ohio, Docketing Division, 13<sup>th</sup> Floor, 180 East Broad Street, Columbus, Ohio 43215-3793.

This PDF form is designed so that you may directly input information onto the form. You may also download the form by saving it to your local disk.

### SECTION A – APPLICANT INFORMATION AND SERVICES

**A-1 Applicant intends to be certified as: (check all that apply)**

☒ Retail Natural Gas Aggregator ☒ Retail Natural Gas Broker ☒ Retail Natural Gas Marketer

**A-2 Applicant information:**

Legal Name	Foster Energy Services, L.L.C.		
Address	6034 King Road, Marine City, MI 48039		
Telephone No.	888-505-9104	Web site Address	<a href="http://www.fostermchoice.com">www.fostermchoice.com</a>
Current PUCO Certificate No.	11-216G (4)	Effective Dates	4/26/17 – 4/26/19

**A-3 Applicant information under which applicant will do business in Ohio:**

Name	My Choice Energy		
Address	470 Olde Worthington Road, Suite 200, Columbus, OH 43082		
Web site Address	<a href="http://www.fostermchoice.com">www.fostermchoice.com</a>	Telephone No.	614-410-6630

**A-4 List all names under which the applicant does business in North America:**

Foster Energy Services, L.L.C.
My Choice Energy

**A-5 Contact person for regulatory or emergency matters:**

Name	Robert W. Archibald			Title	General Manager, Natural Gas	
Business Address	470 Olde Worthington Road, Suite 200, Columbus, OH 43082					
Telephone No.	614-410-6630	Fax No.	614-610-6889		Email Address	rarchibald@fosteroil.com

**A-6 Contact person for Commission Staff use in investigating customer complaints:**

Name	Robert W. Archibald	Title	General Manager, Natural Gas
Business Address	470 Olde Worthington Road, Suite 200, Columbus, OH 43082		
Telephone No.	614-410-6630	Fax No.	614-610-6889
Email Address	rarchibald@fosteroil.com		

**A-7 Applicant's address and toll-free number for customer service and complaints**

Customer service address	6034 King Road, Marine City, MI 48039		
Toll-Free Telephone No.	888-505-5904	Fax No.	810-765-5600
Email Address	rarchibald@fosteroil.com		

**A-8 Provide "Proof of an Ohio Office and Employee," in accordance with Section 4929.22 of the Ohio Revised Code, by listing name, Ohio office address, telephone number, and Web site address of the designated Ohio Employee**

Name	Teresa E. Orahood	Title	Paralegal
Business Address	100 South Third Street, Columbus, OH 43215		
Telephone No.	614-227-4821	Fax No.	614-227-2390
Email Address	torahood@bricker.com		

**A-9 Applicant's federal employer identification number** 10-20-2084262

**A-10 Applicant's form of ownership: (Check one)**

- |  |  |
|--|--|
| <input type="checkbox"/> Sole Proprietorship                 | <input type="checkbox"/> Partnership                                   |
| <input type="checkbox"/> Limited Liability Partnership (LLP) | <input checked="" type="checkbox"/> Limited Liability Company (L.L.C.) |
| <input type="checkbox"/> Corporation                         | <input type="checkbox"/> Other   |

**A-11 (Check all that apply) Identify each natural gas company service area in which the applicant is currently providing service or intends to provide service, including identification of each customer class that the applicant is currently serving or intends to serve, for example: *residential, small commercial, and/or large commercial/industrial (mercantile) customers*. (A mercantile customer, as defined in Section 4929.01(L)(1) of the Ohio Revised Code, means a customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within the state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside of this state. In accordance with Section 4929.01(L)(2) of the Ohio Revised Code, "Mercantile customer" excludes a not-for-profit customer that consumes, other than for residential use, more than 500,000 cubic feet of natural gas per year at a single location within this state or consumes natural gas, other than for residential use, as part of an undertaking having more than three locations within or outside this state that has filed the necessary declaration with the Public Utilities Commission.)**

<input checked="" type="checkbox"/>	Columbia Gas of Ohio	<input checked="" type="checkbox"/>	Residential	<input checked="" type="checkbox"/>	Small Commercial	<input checked="" type="checkbox"/>	Large Commercial / Industrial
<input checked="" type="checkbox"/>	Dominion Energy Ohio	<input checked="" type="checkbox"/>	Residential	<input checked="" type="checkbox"/>	Small Commercial	<input checked="" type="checkbox"/>	Large Commercial / Industrial
<input checked="" type="checkbox"/>	Duke Energy Ohio	<input checked="" type="checkbox"/>	Residential	<input checked="" type="checkbox"/>	Small Commercial	<input checked="" type="checkbox"/>	Large Commercial / Industrial
<input type="checkbox"/>	Vectren Energy Delivery of Ohio	<input type="checkbox"/>	Residential	<input type="checkbox"/>	Small Commercial	<input type="checkbox"/>	Large Commercial / Industrial

**A-12 If applicant or an affiliated interest previously participated in any of Ohio's Natural Gas Choice Programs, for each service area and customer class, provide approximate start date(s) and/or end date(s) that the applicant began delivering and/or ended services.**

☒ **Columbia Gas of Ohio**

<input checked="" type="checkbox"/>	Residential	Beginning Date of Service	October 2012	End Date	Still Active
<input checked="" type="checkbox"/>	Small Commercial	Beginning Date of Service	October 2012	End Date	Still Active
<input checked="" type="checkbox"/>	Large Commercial	Beginning Date of Service	October 2012	End Date	Still Active
<input checked="" type="checkbox"/>	Industrial	Beginning Date of Service	October 2012	End Date	Still Active

☒ **Dominion Energy Ohio**

<input checked="" type="checkbox"/>	Residential	Beginning Date of Service	October 2011	End Date	Still Active
<input checked="" type="checkbox"/>	Small Commercial	Beginning Date of Service	October 2011	End Date	Still Active
<input checked="" type="checkbox"/>	Large Commercial	Beginning Date of Service	October 2011	End Date	Still Active
<input checked="" type="checkbox"/>	Industrial	Beginning Date of Service	October 2011	End Date	Still Active

☒ **Duke Energy Ohio**

<input checked="" type="checkbox"/>	Residential	Beginning Date of Service	October 2011	End Date	Still Active
<input checked="" type="checkbox"/>	Small Commercial	Beginning Date of Service	October 2011	End Date	Still Active
<input checked="" type="checkbox"/>	Large Commercial	Beginning Date of Service	October 2011	End Date	Still Active
<input checked="" type="checkbox"/>	Industrial	Beginning Date of Service	October 2011	End Date	Still Active

☐ **Vectren Energy Delivery of Ohio**

<input type="checkbox"/>	Residential	Beginning Date of Service		End Date	
<input type="checkbox"/>	Small Commercial	Beginning Date of Service		End Date	
<input type="checkbox"/>	Large Commercial	Beginning Date of Service		End Date	
<input type="checkbox"/>	Industrial	Beginning Date of Service		End Date	

**A-13 If not currently participating in any of Ohio's four Natural Gas Choice Programs, provide the approximate start date that the applicant proposes to begin delivering services:**

<input type="checkbox"/>	Columbia Gas of Ohio	Intended Start Date	
<input type="checkbox"/>	Dominion Energy Ohio	Intended Start Date	
<input type="checkbox"/>	Duke Energy Ohio	Intended Start Date	
<input checked="" type="checkbox"/>	Vectren Energy Delivery of Ohio	Intended Start Date	Mid 2019

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- A-14** **Exhibit A-14 "Principal Officers, Directors & Partners,"** provide the names, titles, addresses and telephone numbers of the applicant's principal officers, directors, partners, or other similar officials.
- A-15** **Exhibit A-16 "Company History,"** provide a concise description of the applicant's company history and principal business interests.
- A-16** **Exhibit A-17 "Articles of Incorporation and Bylaws,"** if applicable, provide the articles of incorporation filed with the state or jurisdiction in which the applicant is incorporated and any amendments thereto.
- A-17** **Exhibit A-18 "Secretary of State,"** provide evidence that the applicant is currently registered with the Ohio Secretary of the State.

## SECTION B – APPLICANT MANAGERIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- B-1** **Exhibit B-1 "Jurisdictions of Operation,"** provide a current list of all jurisdictions in which the applicant or any affiliated interest of the applicant is, at the date of filing the application, certified, licensed, registered, or otherwise authorized to provide retail natural gas service, or retail/wholesale electric services.
- B-2** **Exhibit B-2 "Experience & Plans,"** provide a current description of the applicant's experience and plan for contracting with customers, providing contracted services, providing billing statements, and responding to customer inquiries and complaints in accordance with Commission rules adopted pursuant to Section 4929.22 of the Revised Code and contained in Chapter 4901:1-29 of the Ohio Administrative Code.
- B-3** **Exhibit B-3 "Summary of Experience,"** provide a concise and current summary of the applicant's experience in providing the service(s) for which it is seeking to be certified to provide (e.g., number and types of customers served, utility service areas, volume of gas supplied, etc.).
- B-4** **Exhibit B-4 "Disclosure of Liabilities and Investigations,"** provide a description of all existing, pending or past rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely impact the applicant's financial or operational

status or ability to provide the services it is seeking renewed certification since applicant last filed for certification.

- B-5** **Exhibit B-5 "Disclosure of Consumer Protection Violations,"** disclose whether the applicant, affiliate, predecessor of the applicant, or any principal officer of the applicant has been convicted or held liable for fraud or for violation of any consumer protection or antitrust laws within the past five years.

☒ No ☐ Yes

If Yes, provide a separate attachment labeled as **Exhibit B-5 "Disclosure of Consumer Protection Violations,"** detailing such violation(s) and providing all relevant documents.

- B-6** **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** disclose whether the applicant or a predecessor of the applicant has had any certification, license, or application to provide retail natural gas or retail/wholesale electric service denied, curtailed, suspended, or revoked, or whether the applicant or predecessor has been terminated from any of Ohio's Natural Gas Choice programs, or been in default for failure to deliver natural gas.

☒ No ☐ Yes

If Yes, provide a separate attachment, labeled as **Exhibit B-6 "Disclosure of Certification Denial, Curtailment, Suspension, or Revocation,"** detailing such action(s) and providing all relevant documents.

## SECTION C – APPLICANT FINANCIAL CAPABILITY AND EXPERIENCE

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- C-1** **Exhibit C-1 "Annual Reports,"** provide the two most recent Annual Reports to Shareholders. If applicant does not have annual reports, the applicant should provide similar information, labeled as Exhibit C-1, or indicate that Exhibit C-1 is not applicable and why.
- C-2** **Exhibit C-2 "SEC Filings,"** provide the most recent 10-K/8-K Filings with the SEC. If applicant does not have such filings, it may submit those of its parent company. If the applicant does not have such filings, then the applicant may indicate in Exhibit C-2 whether the applicant is not required to file with the SEC and why.
- C-3** **Exhibit C-3 "Financial Statements,"** provide copies of the applicant's two most recent years of audited financial statements (balance sheet, income statement, and cash flow statement). If audited financial statements are not available, provide officer-certified financial statements. If the applicant has not been in business long enough to satisfy this requirement, it shall file audited or officer-certified financial statements covering the life of the business.
- C-4** **Exhibit C-4 "Financial Arrangements,"** provide copies of the applicant's current financial arrangements to conduct competitive retail natural gas service (CRNGS) as a business activity (e.g., guarantees, bank commitments, contractual arrangements, credit agreements, etc.)

Renewal applicants can fulfill the requirements of Exhibit C-4 by providing a current statement from an Ohio local distribution utility (LDU) that shows that the applicant meets the LDU's collateral requirements.

First time applicants or applicants whose certificate has expired as well as renewal applicants can meet the requirement by one of the following methods:

1. The applicant itself stating that it is investment grade rated by Moody's, Standard & Poor's or Fitch and provide evidence of rating from the rating agencies.
2. Have a parent company or third party that is investment grade rated by Moody's, Standard & Poor's or Fitch guarantee the financial obligations of the applicant to the LDU(s).
3. Have a parent company or third party that is not investment grade rated by Moody's, Standard & Poor's or Fitch but has substantial financial wherewithal in the opinion of the Staff reviewer to guarantee the financial obligations of the applicant to the LDU(s). The guarantor company's financials must be included in the application if the applicant is relying on this option.
4. Posting a Letter of Credit with the LDU(s) as the beneficiary.

If the applicant is not taking title to the electricity or natural gas, enter "N/A" in Exhibit C-4. An N/A response is only applicable for applicants seeking to be certified as an aggregator or broker.

**C-5** **Exhibit C-5 "Forecasted Financial Statements,"** provide two years of forecasted income statements for the applicant's **NATURAL GAS related business activities in the state of Ohio Only**, along with a list of assumptions, and the name, address, email address, and telephone number of the preparer. The forecasts should be in annualized format for the two years succeeding the Application year.

**C-6** **Exhibit C-6 "Credit Rating,"** provide a statement disclosing the applicant's current credit rating as reported by two of the following organizations: Duff & Phelps, Fitch IBCA, Moody's Investors Service, Standard & Poors, or a similar organization. In instances where an applicant does not have its own credit ratings, it may substitute the credit ratings of a parent or affiliate organization, provided the applicant submits a statement signed by a principal officer of the applicant's parent or affiliate organization that guarantees the obligations of the applicant. If an applicant or its parent does not have such a credit rating enter N/A in Exhibit C-6.

- C-7 **Exhibit C-7 "Credit Report,"** provide a copy of the applicant's current credit report from Experion, Dun and Bradstreet, or a similar organization.
- C-8 **Exhibit C-8 "Bankruptcy Information,"** provide a list and description of any reorganizations, protection from creditors, or any other form of bankruptcy filings made by the applicant, a parent or affiliate organization that guarantees the obligations of the applicant or any officer of the applicant in the current year or since applicant last filed for certification.
- C-9 **Exhibit C-9 "Merger Information,"** provide a statement describing any dissolution or merger or acquisition of the applicant since applicant last filed for certification.
- C-10 **Exhibit C-10 "Corporate Structure,"** provide a description of the applicant's corporate structure, not an internal organizational chart, including a graphical depiction of such structure, and a list of all affiliate and subsidiary companies that supply retail or wholesale electricity or natural gas to customers in North America. If the applicant is a stand-alone entity, then no graphical depiction is required and applicant may respond by stating that they are a stand-alone entity with no affiliate within the two most recent years preceding the application.

## SECTION D – APPLICANT TECHNICAL CAPABILITY

PROVIDE THE FOLLOWING AS SEPARATE ATTACHMENTS AND LABEL AS INDICATED

- D-1 **Exhibit D-1 "Operations,"** provide a current written description of the operational nature of the applicant's business. Please include whether the applicant's operations will include the contracting of natural gas purchases for retail sales, the nomination and scheduling of retail natural gas for delivery, and the provision of retail ancillary services, as well as other services used to supply natural gas to the natural gas company city gate for retail customers.
- D-2 **Exhibit D-2 "Operations Expertise,"** given the operational nature of the applicant's business, provide evidence of the applicant's current experience and technical expertise in performing such operations.
- D-3 **Exhibit D-3 "Key Technical Personnel,"** provide the names, titles, email addresses, telephone numbers, and background of key personnel involved in the operational aspects of the applicant's current business.

Applicant Signature and Title

*Robert W. Archibald*

General Manager

Sworn and subscribed before me this 26 day of February Month 2019 Year

*Shannon M. Proctor*  
Signature of official administering oath

*Shannon R. Proctor*  
Print Name and Title *Relationship Banker*

My commission expires on 06/21/2022

Notary  
Seal





# The Public Utilities Commission of Ohio

## Competitive Retail Natural Gas Service Affidavit Form (Version 1.07)

In the Matter of the Application of )  
**Foster Energy Services, L.L.C. d/b/a My Choice Energy** ) **Case No. 11-1440- GA-AGG**  
 for a Certificate or Renewal Certificate to Provide )  
 Competitive Retail Natural Gas Service in Ohio. )

**County of** St. Clair  
**State of** Michigan

Robert W. Archibald [Affiant], being duly sworn/affirmed, hereby states that:

- (1) The information provided within the certification or certification renewal application and supporting information is complete, true, and accurate to the best knowledge of affiant.
- (2) The applicant will timely file an annual report of its intrastate gross receipts and sales of hundred cubic feet of natural gas pursuant to Sections 4905.10(A), 4911.18(A), and 4929.23(B), Ohio Revised Code.
- (3) The applicant will timely pay any assessment made pursuant to Section 4905.10 or Section 4911.18(A), Ohio Revised Code.
- (4) Applicant will comply with all applicable rules and orders adopted by the Public Utilities Commission of Ohio pursuant to Title 49, Ohio Revised Code.
- (5) Applicant will cooperate with the Public Utilities Commission of Ohio and its staff in the investigation of any consumer complaint regarding any service offered or provided by the applicant.
- (6) Applicant will comply with Section 4929.21, Ohio Revised Code, regarding consent to the jurisdiction of the Ohio courts and the service of process.
- (7) Applicant will inform the Public Utilities Commission of Ohio of any material change to the information supplied in the certification or certification renewal application within 30 days of such material change, including any change in contact person for regulatory or emergency purposes or contact person for Staff use in investigating customer complaints,
- (8) Affiant further sayeth naught.

**Applicant Signature and Title**

*Robert W. Archibald* General Manager

**Sworn and subscribed before me this**

*26*

**day of**

*February*

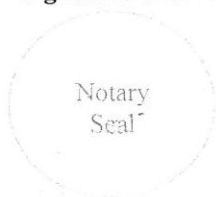
**Month**

**2019**

**Year**

*Shannon R. Mrowiec*  
**Signature of official administering oath**

*Shannon R. Mrowiec*  
**Print Name and Title** Relationship *Barber*



**My commission expires on** *06/21/2022*



## Exhibit A-14

Foster Energy Services, L.L.C.

### ***Principal Officers, Directors, & Partners***

Foster Energy Services, L.L.C. d/b/a My Choice Energy ("FES") has no principal officers, directors, or partners because it is a limited liability company. FES has five members with John W. Foster, Thomas W. Foster, and act as managing members.

The members are:

John W. Foster  
Owner/Manager  
36065 Water Street  
Richmond, MI 48062  
Telephone: (586) 727-3996  
E-mail: [jfoster@fosteroil.com](mailto:jfoster@fosteroil.com)

Thomas W. Foster  
Member  
36065 Water Street  
Richmond, MI 48062  
Telephone: (586) 727-3996  
E-Mail: [tfoster@fosteroil.com](mailto:tfoster@fosteroil.com)

Steven J. Schweihofer  
/Manager/Chief Financial Officer  
36065 Water Street  
Richmond, MI 48062  
Telephone: (586) 727-3996  
E-mail: [sschweihofer@fosteroil.com](mailto:sschweihofer@fosteroil.com)

Robert W. Archibald  
Owner/General Manager, Natural Gas  
Foster Energy Services, L.L.C.  
6034 King Road  
Marine City, MI 48039  
Telephone: (586) 248-7180  
E-Mail: [rarchibald@fosteroil.com](mailto:rarchibald@fosteroil.com)

Terry Junga  
Owner/General Sales Manager  
Foster Energy Services, L.L.C.  
6034 King Road  
Marine City, MI 48039  
Telephone: (586) 248-7180  
E-Mail: [tjunga@fosteroil.com](mailto:tjunga@fosteroil.com)

Jason Garlick  
Operations Manager  
Foster Energy Services, LLC  
6034 King Road  
Marine City, MI 48039  
Telephone: (586) 248-7184  
E-Mail: [jgarlick@fosteroil.com](mailto:jgarlick@fosteroil.com)

**Exhibit A-15**  
**Foster Energy Services, L.L.C.**

***Company History***

Foster Energy Services, L.L.C. ("FES"), a Michigan Limited Liability Company, was formed on December 9, 2004 in response to the deregulation of the natural gas market. FES administers new purchases and nominations, monitors energy deliveries, and reconciles all deliveries and imbalances with local distribution companies.

My Choice Energy L.L.C. ("MCE") filed and received certification to provide natural gas retail services in Ohio Case No. 02-2583-GA-CRS. At the time of renewal, the principals of MCE discovered that, unbeknownst to them, the MCE registration in Ohio had been withdrawn. They confronted a variety of issues detailed in the pleadings of case No. 02-2583-GA-CRS and ultimately decided to withdraw from Ohio. MCE at one time had as many as 700 plus Ohio customers in the Duke Ohio service territory. At the time, MCE decided to withdraw from Ohio, the customer numbers were approximately 300. By the time MCE withdrew from Ohio, there were no active contracts. The Ohio customer contracts simply were not renewed. Duke Ohio then became their supplier. The PUCO authorized a procedure for withdrawal. See Entry in Case No. 02-2583-GA-CRS dated August 17, 2005. As far as the Company is aware, the transfer of customers back to Duke Energy Ohio went smoothly.

On April 26, 2015, FES d/b/a My Choice Energy was re-certified in Ohio to provide natural retail services in Case No. 11-1440-GA-CRS. Currently the Company serves more than 5,000 customers in Michigan and 4,500 customers in Ohio.

## **Exhibit A-16**

Foster Energy Services, L.L.C.

### ***Articles of Incorporation and Bylaws***

This is not applicable because Foster Energy Services, L.L.C. is a limited liability company and it has no articles or bylaws.

**Exhibit A-17**

Foster Energy Services, L.L.C.

***Secretary of State***

A copy of the registration filing of FES as a foreign corporation with the Ohio Secretary of State dated October 2009 is attached.

UNITED STATES OF AMERICA  
STATE OF OHIO  
OFFICE OF THE SECRETARY OF STATE

*I, Frank LaRose, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show FOSTER ENERGY SERVICES, L.L.C., a Michigan For Profit Limited Liability Company, Registration Number 1886809, filed on October 1, 2009, is currently in FULL FORCE AND EFFECT upon the records of this office.*



*Witness my hand and the seal of the  
Secretary of State at Columbus, Ohio  
this 4th day of March, A.D. 2019.*

A handwritten signature in red ink, appearing to read "Frank LaRose", written in a cursive style.

**Ohio Secretary of State**

**Validation Number: 201906302788**



DATE:	DOCUMENT ID	DESCRIPTION	FILING	EXPED	PENALTY	CERT	COPY
10/02/2009	200927500478	REG. OF FOR. PROFIT LIM. LIAB. CO. (LFP)	125.00	.00	.00	.00	.00

## Receipt

This is not a bill. Please do not remit payment.

BRICKER & ECKLER, ATTORNEYS AT LAW  
100 SOUTH THIRD STREET  
ATTN: CHRISTINA MILLER  
COLUMBUS, OH 43215

# STATE OF OHIO CERTIFICATE

Ohio Secretary of State, Jennifer Brunner

1886809

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

FOSTER ENERGY SERVICES, L.L.C.

and, that said business records show the filing and recording of:

Document(s)

REG. OF FOR. PROFIT LIM. LIAB. CO.

Document No(s):

200927500478



United States of America  
State of Ohio  
Office of the Secretary of State

Witness my hand and the seal of  
the Secretary of State at Columbus,  
Ohio this 1st day of October, A.D.  
2009.

Ohio Secretary of State





Prescribed by:  
The Ohio Secretary of State  
Central Ohio: (614) 466-3910  
Toll Free: 1-877-SOS-FILE (1-877-767-3453)

www.sos.state.oh.us  
e-mail: bussserv@sos.state.oh.us

Expedite this Form: (Select One)	
<input type="radio"/> Expedite	PO Box 1360 Columbus, OH 43216
*** Requires an additional fee of \$100 ***	
<input type="radio"/> Non Expedite	PO Box 670 Columbus, OH 43216

**REGISTRATION OF A FOREIGN  
LIMITED LIABILITY COMPANY**  
Filing Fee \$125.00

THE UNDERSIGNED DESIRING TO FILE A:

(CHECK ONLY ONE (1) BOX)

(1) ☒ Registration of a Foreign For-Profit Limited Liability Company  
(104-LFA)  
ORC 1735

State of Organization Michigan

Date of Formation 12/13/2004

(2) ☐ Registration of a Foreign Nonprofit Limited Liability Company  
(104-LFA)  
ORC 1735

State of Organization \_\_\_\_\_

Date of Formation \_\_\_\_\_

RECEIVED  
SECRETARY OF STATE  
2009 OCT -1 AM 10:37  
CLIENT SERVICE CENTER

Name of limited liability company in its state of organization: Foster Energy Services, L.L.C.

Name under which the foreign limited liability company desires to transact business in Ohio (if different from its home-state name) is:

Name must include one of the following words or abbreviations: "limited liability company," "limited," "LLC," "LLC," "Ltd.," or "Ltd."

☐ Check here if additional provisions are attached

The address to which interested persons may direct requests for copies of the limited liability company's operating agreement, bylaws, or other charter documents of the company is:

Robert W. Archibald

Name

6034 King Road

Street Address / P.O. Box Address

Marine City

City

MI

State

48039

Zip code

The limited liability company hereby appoints the following as its agent upon whom process against the limited liability company may be served in the state of Ohio. The name and complete address of the agent is:

National Registered Agents, Inc.

Name

145 Baker Street

Mailing Address

Marion

Ohio

43002

City

State

Zip Code

☐

If the agent is an individual and using a P.O. Box, check this box to certify the agent is a resident of the state of Ohio.

The limited liability company irrevocably consents to service of process on the agent listed above as long as the authority of the agent continues, and to service of process upon the OHIO SECRETARY OF STATE if:

- a. an agent is not appointed, or
- b. an agent is appointed but the authority of that agent has been revoked, or
- c. the agent cannot be found or served after the exercise of reasonable diligence.

**REQUIRED**  
Articles and original  
appointment of agent  
must be (signed) by a  
member, manager or  
other representative.

Signature

John W. Foster

Print Name

Signature

Print Name

Signature

Print Name

9-30-09

Date

Date

Date

## **Exhibit B-1**

Foster Energy Services, L.L.C.

### ***Jurisdictions of Operation***

FES, d/b/a My Choice Energy is certified to provide competitive retail natural gas services in these areas:

#### Ohio

Columbia Gas of Ohio  
Duke Energy  
Dominion Energy Ohio

#### Michigan

MichCon/DTE Energy  
Consumers Energy  
SEMCO Energy  
Michigan Gas Utilities

## **Exhibit B-2**

Foster Energy Services, L.L.C.

### ***Experience and Plans***

FES d/b/a My Choice Energy has been acting as an Alternative Gas Supplier in the State of Michigan since 2002 and as a Competitive Retail Natural Gas Supplier in the State of Ohio since 2011. During that time, they have always complied with the state public utilities commissions in the creation and execution of their contracts. They have obtained customers via telephone enrollment, wet signature, and online enrollments. Their plan is to continue as they have previously done.

FES, d/b/a My Choice Energy, is currently marketing in the Duke Energy Ohio, Dominion Energy Ohio, Columbia Gas of Ohio, service territories. FES will expand into Vectren Delivery of Ohio's service territory in 2019.

As relevant to the retail natural gas services, John Foster is the President and CEO. Rob Archibald is the General Manager of Natural Gas Operations. Steven Schweihofer is the chief financial officer and has a Controller and a credit manager reporting to him on the natural gas operations.

The general sales manager, operation manager and three customer service representatives report to Mr. Archibald.

### **Exhibit B-3**

Foster Energy Services, L.L.C.

#### ***Summary of Experience***

FES has extensive experience in providing competitive natural gas services in both Ohio and Michigan. In addition, FES is certified to provide competitive retail electric service in the state of Ohio. In Ohio MCE serves approximately 5,000 residential and commercial customers in the Columbia Gas of Ohio, Dominion Energy Ohio, and Duke Energy Ohio, service territories and delivers approximately 705,000 Mcf/year. In Michigan FES serves approximately 4,500 residential and commercial customers and delivers approximately 1,600,000 Mcf/year.

## **Exhibit B-4**

Foster Energy Services, L.L.C.

### ***Disclosure of Liabilities and Investigations***

There are no existing or pending rulings, judgments, contingent liabilities, revocations of authority, regulatory investigations, or any other matter that could adversely affect Foster Energy Service, L.L.C.'s financial or operational status or its ability to provide the services for which it is seeking certification.



## **Exhibit B-5**

Foster Energy Services, L.L.C.

### ***Disclosure of Consumer Protection Violations***

There have been no violations of consumer protection laws in Michigan by Foster Energy Services or in Ohio by My Choice Energy.

**Exhibit C-1**

Foster Energy Services, L.L.C.

***Annual Reports***

This is not applicable because Foster Energy Services, L.L.C. is a limited liability company and therefore does not issue annual reports.

## **Exhibit C-2**

Foster Energy Services, L.L.C.

### ***SEC Filings***

This is not applicable because Foster Energy Services, L.L.C. is a limited liability company and therefore is not required to file 10-K/8-Ks.

**Exhibit C-3**  
Foster Energy Services, L.L.C.  
***Financial Statements***

Foster Energy Services' financial statements are filed under seal.

**Exhibit C-4**  
Foster Energy Services, L.L.C.  
***Financial Arrangements***

Foster Energy Services' financial arrangements are filed under seal.

**Exhibit C-5**  
Foster Energy Services, L.L.C.  
***Forecasted Financial Statements***

Foster Energy Services' forecasted financial statements are filed under seal.



**Exhibit C-6**  
Foster Energy Services, L.L.C.  
***Credit Rating***

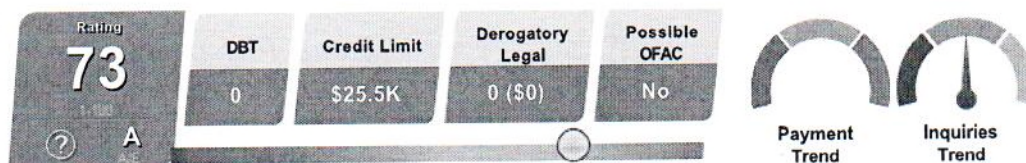
N/A

**Exhibit C-7**  
Foster Energy Services, L.L.C.  
***Credit Report***

A copy of a current credit report is attached.

Company Name FOSTER ENERGY SERVICES

Safe Number US21705065



Company Name FOSTER ENERGY SERVICES

Address 6034 KING RD, MARINE CITY, MI 48039 1422

Location Type Headquarters

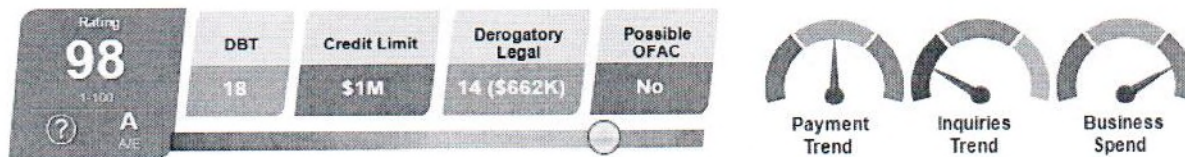
Establishment Date 3/1/2004

Website fostermychoice.com

Phone Number (810) 765-8903

SIC Description PETROLEUM PRODUCTION

**Dashboard Guide - This page contains sample data that is not related to the company. It is here to help explain the information on the company's actual dashboard and is for informational purposes only.**



#### Dashboard Guide

<b>Risk Rating</b>	The Creditsafe Rating works on a scale of 1-100 and predicts the likelihood that a business's payment performance will become seriously delinquent, defined as 90-plus days beyond terms within the next 12 months or that the business will go bankrupt.
<b>DBT</b>	Days Beyond Terms is the dollar weighted average number of days beyond the invoice due date that this company pays its non-financial accounts.
<b>Credit Limit</b>	The Creditsafe recommended credit limit is calculated using information from a company's payment record and from the payment records of similar companies. The company credit limit is our recommendation of the total amount of credit that should be outstanding at any one time.
<b>Derogatory Legal</b>	The number and value of tax liens and judgements filed in the last 6 years and 9 months plus bankruptcies filed in the last 9 years and 9 months, the total dollar value is shown in the brackets.
<b>Payment Trend</b>	Indicates whether the company's payment performance as measured by DBT trend is getting better or worse.
<b>Inquiries Trend</b>	Indicates whether the number of people viewing this company's credit report is increasing or decreasing.
<b>Business Spend</b>	Indicates whether the company's overall business spend is increasing or decreasing comparing the most recent 12 months to previous 12 months.
<b>Possible OFAC</b>	Indicates whether the company is possibly on a list of sanctioned businesses the US government prohibits US businesses from trading with under the Patriot Act.
<b>Financial Past Due</b>	The total delinquent dollars (not including charged-off) on open and closed financial accounts.

#### Enhanced Definitions

<b>Enhanced Rating</b>	The Enhanced Rating works on a scale of 1-100 and predicts the likelihood that a business' payment performance for both financial and non-financial trade accounts will become seriously delinquent, defined as 90-plus days beyond terms, or that the business will fail in the next 12 months.
<b>Enhanced Credit Limit</b>	The enhanced credit limit is calculated using information from a company's Financial and Non-Financial payment record and from the payment records of similar companies. The company credit limit is our recommendation of the total amount of credit that should be outstanding at any one time.

#### Rating Definitions

A	<b>Very Low Risk</b>	Rating = 71 to 100
B	<b>Low Risk</b>	Rating = 51 to 70
C	<b>Moderate Risk</b>	Rating = 30 to 50
D	<b>High Risk</b>	Rating = 21 to 29
D/E	<b>Very High Risk</b>	Rating = 0 to 20



## Risk Rating & Limit

Today's Rating [0-100]

73

Today's Limit (\$)

\$25.5K

### Rating Definitions

The Creditsafe Rating works on a scale of 1-100 and predicts the likelihood that a business's payment performance will become seriously delinquent, defined as 90-plus days beyond terms within the next 12 months or that the business will go bankrupt.

### Limit Definitions

The Creditsafe recommended credit limit is calculated using information from a company's payment record and from the payment records of similar companies. The company credit limit is our recommendation of the total amount of credit that should be outstanding at any one time.

## International Score

Creditsafe International Score

A

International Score Description

Very Low  
Risk

The Creditsafe International Score is a standardized score derived from the Creditsafe rating. It enables credit risk comparison between companies that are registered in different countries.

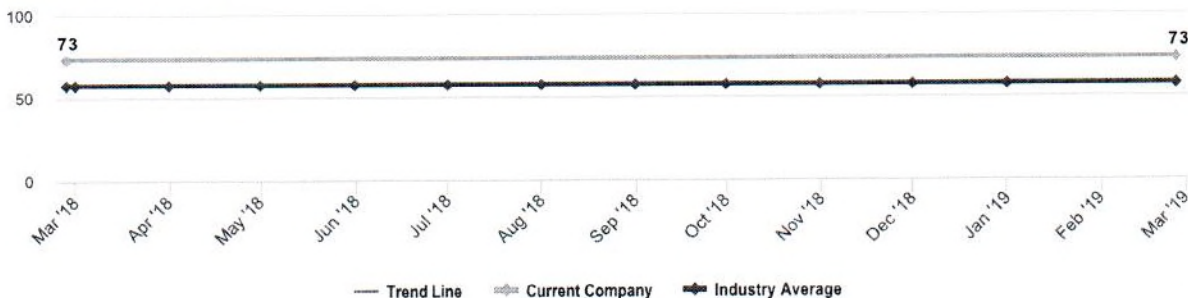
## Commentary

The company is not part of a group.

The risk rating for this company has increased from 67 to 73.

The credit limit for this company has increased from \$5,000 to \$25,500.

## Risk Rating History



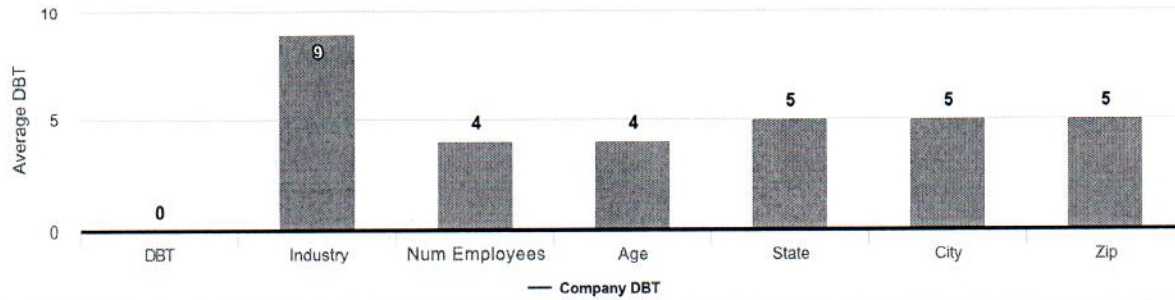
## Trade Payment Dashboard

DBT	Total Trade Lines	Active Trade Lines	Total Balance	Last Updated	Recent High Credit	Avg Credit Amount	Industry Performance	Credit Ratio
0	1	1	\$100	2/22/2019	\$0	\$100		
% Past Due	\$ Past Due	\$ Severely Past Due	Highest \$ Past Due	Highest \$ Severely Past Due	Join the world's largest payment data program. <a href="#">Share now</a>			
0%	\$0	\$0	\$0	\$0				


## Trade Payment Information

Trade Lines	Current	1-30	31-60	61-90	91+	Total
1	\$100	\$0	\$0	\$0	\$0	\$100

## DBT Peer Analysis



## Industry Breakdown

	Trade Lines	Current	1-30	31-60	61-90	91+	Total
 Information & Communication	1	\$100	\$0	\$0	\$0	\$0	\$100

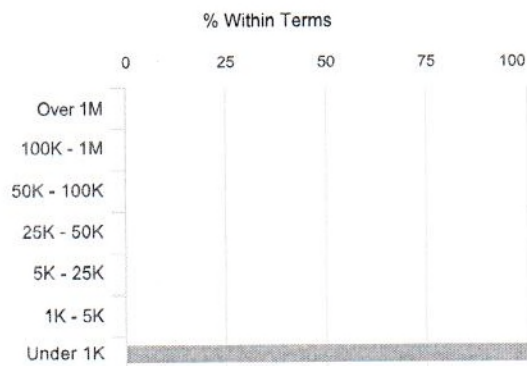
## Historic Trade Information



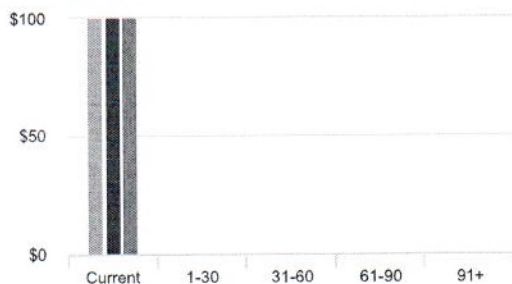
## Trade Payments By Credit Extended



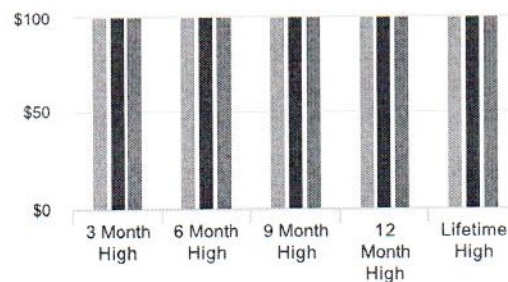
\$ Credit Extended	Trade Lines	Total Amount	Past Due	% Within Terms
Over 1M	0	-	-	-
100K - 1M	0	-	-	-
50K - 100K	0	-	-	-
25K - 50K	0	-	-	-
5K - 25K	0	-	-	-
1K - 5K	0	-	-	-
Under 1K	1	\$100	\$0	100



### High Credit Balances

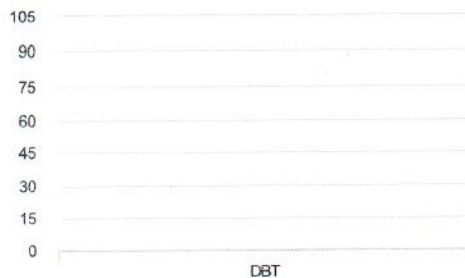


Single Trade	\$100	\$0	\$0	\$0	\$0
Trade Lines	\$100	\$0	\$0	\$0	\$0
Average	\$100	\$0	\$0	\$0	\$0



Single Trade	\$100	\$100	\$100	\$100	\$100
Trade Lines	\$100	\$100	\$100	\$100	\$100
Average	\$100	\$100	\$100	\$100	\$100

### High DBT



Single Trade	0
Trade Lines	0
Average	0



DBT	0	0	0	0	0
-----	---	---	---	---	---

### Company Information

Years in Business	14 years		
Address Type	Street Address	Estimated Annual Sales Amount	\$1,700,000
Estimated Number of Employees	2	Location Type	Headquarters
Primary SIC Code Industry Classification	Electric, Gas, & Sanitary Services		
Primary SIC Code	4925 PETROLEUM PRODUCTION		
Primary NAICS	221210 NATURAL GAS DISTRIBUTION		

SIC Code

8742 MANAGEMENT CONSULTING SERVICES

NAICS

541611 ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES

**Additional Contacts**

Contact Name	Contact Title	Address	City	State	Zip Code
TIM CIMMER	MANAGER	6034 KING RD	MARINE CITY	MI	48039
TIM CIMMER	OWNER	6034 KING RD	MARINE CITY	MI	48039

Same Company Name and Address

0

Same Address

3

Same Company Name and City

0

Same Company Name and Zip Code

0

Same Company Telephone

1

Same Company Web Address

1

Same Company Name and State

0

Same Company Name

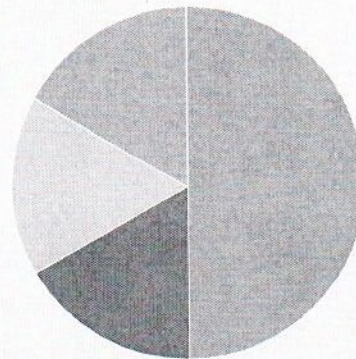
0

Same Company Name With A Bankruptcy

0

Same Company Name Internationally

1



Address  
 Company Telephone  
 Company Web Address  
 International

Total Possible Matches

4

**Domestic Possible Links**

Company Name	Address	Safe Number	Rating	DBT	Limit	Legal Count
MY CHOICE ENERGY LLC	6034 KING RD MARINE CITY MI 48039	US55709446	50	N/A	\$4K	0 (\$0)
AMOCO OIL CO	6034 KING RD MARINE CITY MI 48039	US88258983	50	N/A	\$40K	0 (\$0)
BLUE WATER OIL CO	6034 KING RD MARINE CITY MI 48039	US06852584	61	0	\$380K	0 (\$0)

**Creditsafe International Database Search Results - 1 results**

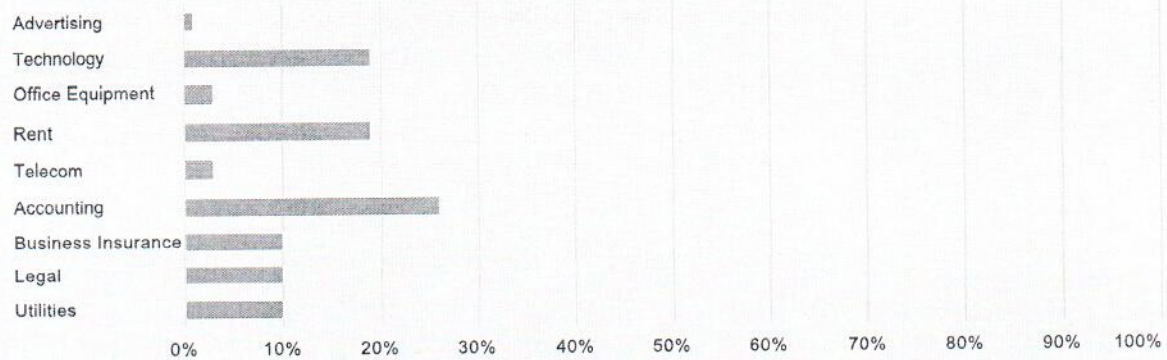
Company Name	Local Number	Safe Number	Address	Date of Accounts	Status
FOSTER BUILDING & ENERGY SERVICES LTD	08635988	UK08950695	48 INGLEWOOD CLOSE	3/30/2018	Active

Indicates an instantly available online company report from the Creditsafe international database.

Indicates an offline company report from the Creditsafe international database.



## Company Expense Industry Breakdown



Expense Type	Expenditure Percentage	Expenditure Range
Advertising	1%	Up to \$999
Technology	19%	\$5,000 to \$9,999
Office Equipment	3%	Up to \$1,999
Rent	19%	\$5,000 to \$9,999
Telecom	3%	Up to \$1,999
Accounting	26%	\$5,000 to \$14,999
Business Insurance	10%	\$2,500 to \$4,999
Legal	10%	\$2,500 to \$4,999
Utilities	10%	\$2,500 to \$4,999

\*\*This section is created from modeled data and is designed to provide directional information on this company's expenses by category.



At Creditsafe, the Global Business Intelligence Experts, we offer Business Credit Information on over 240 million companies worldwide. With business data and information available instantly online in over 90 countries across the globe, we are proud to be the most used provider of business credit information in the world. We offer a free trial of our product suites to all potential new customers. To set up a free trial visit our website [www.creditsafe.com](http://www.creditsafe.com).

**Postal Address**  
Creditsafe USA Inc.  
4635 Crackersport Rd  
Allentown  
Pennsylvania 18104  
USA

**Exhibit C-8**  
Foster Energy Services, L.L.C.  
***Bankruptcy Information***

Foster Energy, L.L.C. has never filed for reorganization, protection from creditors, or any other form of bankruptcy in their history.

**Exhibit C-9**  
Foster Energy Services, L.L.C.  
***Merger Information***

Foster Energy Services, L.L.C. has not been involved with any merger, dissolutions, or acquisitions of third party companies.

**Exhibit C-10**  
**Foster Energy Services, L.L.C.**  
***Corporate Structure***

FES d/b/a My Choice Energy has no affiliate or subsidiary companies that supply retail or wholesale natural gas or electricity to customers in North America. FES is neither an affiliate nor a subsidiary of a parent company.

This statement fully supersedes any statements made by FES concerning its corporate structure in previous filings.

Foster Energy Services, L.L.C.
--------------------------------

**Exhibit D-1**  
**Foster Energy Services, L.L.C.**  
***Operations***

Foster Energy Services, L.L.C. d/b/a My Choice Energy is a full service natural gas marketing company. It offers its customers the opportunity to “take control” of their natural gas requirements. It offers standard structured or fully customized solutions to its clients. Its personalized programs assist the customer in developing a strategy to meet their specific natural gas needs, from the largest industrial customer to the smallest residential customer. FES purchases gas supply from a variety of gas suppliers including BP Canada Marketing and DTE Energy Trading. The majority of their gas purchasing is done at the "city gates" of the local distribution companies. All natural gas nominating and scheduling functions are facilitated through the Operations Department, which is on call 24 hours a day to handle emergencies. All customer accounts are monitored daily to ensure customers are protected and all tariff requirements are maintained.

**Exhibit D-2**  
Foster Energy Services, L.L.C.  
***Operation Expertise***

Please refer to Exhibit D-3 for operations expertise.



### **Exhibit D-3**

Foster Energy Services, L.L.C.

#### ***Key Technical Personnel***

**John W. Foster**

Owner/Manager

36065 Water Street

Richmond, Michigan 48002

Telephone: (586) 727.3996 ext. 7220

E-mail: [jfoster@fosteroil.com](mailto:jfoster@fosteroil.com)

John W. Foster resides in St Clair Michigan. He is a 1987 Graduate of Western Michigan University with a BS in petroleum distribution. After college, John worked in the family business (Foster Oil) and has never left. In 1989, he started Blue Flame Propane and has served as president. John became president of Foster Oil in 1995. He founded Foster Liquid Transport, a trucking operation for gasoline, diesel fuel, and propane in 1993 and served as president until 2004. In 1995, John started Foster Energy Inc. where he served as president for the propane wholesale and trading company, which was initially based in Michigan and subsequently relocated to Calgary, Alberta, Canada. The company was sold in 2006 to Superior Propane. In 2013, Mr. Foster started Macomb County Energy, the predecessor to Foster Energy Services and My Choice Energy, which in 2005 took on strategic partners allowing it to prosper and grow the company. This company sells natural gas to residential and commercial customers throughout Michigan John credits any success to the numerous highly skilled and dedicated employees and partners he has had the pleasure to work with. He is past president of the Michigan Petroleum Association and a Board Member. He also is a member of the Michigan Propane Association. He is a member of the Shawn Burr Foundation Board.

**Steven J. Schweihofer**  
/Manager/CFO  
3065 Water Street  
Richmond, Michigan 48062  
Telephone: (586) 727-3996 ext. 7223  
E-mail: [sschweihofer@fosteroil.com](mailto:sschweihofer@fosteroil.com)

Steven Schweihofer is presently the CFO of Foster Blue Water Oil L.L.C., Sunrise Stories L.L.C., Blue Water: Oil Transport L.L.C., Foster Energy Services L.L.C., Blue Flame Propane, and Foster Schweihofer Real Estate L.L.C. Mr. Schweihofer responsibilities include day-to-day financial activities including banking relationships. Steve earned his BA in Accounting from Western Michigan University. Steve currently sits on the Michigan Petroleum Association Board of Directors, St Mary's Catholic Church Financial Board, and St. Vincent DePaul Board as Treasurer.

**Robert W Archibald**  
Owner/General Manager, Natural Gas  
6034 King Road  
Marine City, MI 48039  
Telephone: (586) 218-7180; Facsimile: (810) 765-5600  
E-mail: [rarchibald@fosteroil.com](mailto:rarchibald@fosteroil.com)

Mr. Archibald has - thirty-three years of experience in the energy sector. He earned his bachelor's degree in business administration with concentration in petroleum administration in 1984 from Central Michigan University.

Mr. Archibald joined Foster Energy Services, L.L.C. ("FES") in December of 2004 as the General Manager, Natural Gas. He is responsible for all aspects of the natural gas business of Foster Energy Services and My Choice Energy.

In his capacity as General Manager, Mr. Archibald's responsibilities include strategic planning and direction of the company, business development, risk management, gas supply procurement, gas pricing, profit and loss management, employee compensation and benefits, business model, computer systems and data base development. Since Mr. Archibald assumed control of the natural gas operations of FES, the number of customers the company serves has increased tenfold.

Prior to joining FES, Mr. Archibald had been employed since 1990 by Proliance Energy, a natural gas marketing company based in Indianapolis, Indiana as a Manager of Gas Trading and General Manager, Michigan. His responsibilities at Proliance included the management of all physical and financial gas trading for the company. Mr. Archibald also was involved in several business development projects at Proliance. He also simultaneously maintained the position of General Manager, Michigan and was responsible for all of Proliance's operations in the state of Michigan.

In 1996, Mr. Archibald was the Manager of Trading for Westcoast Energy, a natural gas marketing company. Westcoast Energy merged with Coastal Gas Marketing Company through a joint venture called Engage Energy.

In 1993, Mr. Archibald was employed with CoEnergy Trading Company, a natural gas marketing company, a subsidiary of MCN Energy as Manager of Gas Supply and Operations. He then transitioned to MCN investment Company a subsidiary of MCN in 1994 where he worked as an Asset Manager responsible for managing more than \$100 million worth of oil and gas properties in the Gulf of Mexico until 1996.

In 1986, as part of a two-person team, Mr. Archibald started one of the nation's first deregulated natural gas marketing companies SEMCO Energy Services.

Mr. Archibald began his career in 1985 as a Rate Analyst at Southeastern Michigan Gas Company.

**Terry Junga**  
Owner/General Manager  
Foster Energy Services, L.L.C.  
6034 King Road  
Marine City, MI 48039  
Telephone: (586) 248-7181; Facsimile: (810) 765-5600  
E-mail: [tjunga@fosteroil.com](mailto:tjunga@fosteroil.com)

Mr. Junga has thirty-seven years of experience in the energy sector. He earned his bachelor's degree in mechanical engineering in 1988 from Wayne State University and received a master degree in business in 1993.

He joined Foster Energy Services, L.L.C. ("FES") in June 2005 as the General Sales Manager. He supervises 17 independent sales agents who currently work exclusively in Michigan as well as five employees. Mr. Junga is ultimately responsible for marketing to all the choice customers both residential and commercial, and for the large industrial customers in Michigan.

In his capacity as General Sales Manager, he initiates all new advertising campaigns. Under Mr. Junga's direction since he joined FES the number of customers in the Customer Choice program has increased to over 10,000 customers. Mr. Junga has used the synergies of the Foster Blue Water Oil companies to offer a full range of energy fuels for those customers that have multiple uses.

Prior to joining FES, Mr. Junga had been employed since 1999 by Proliance Energy, a natural gas marketing company, a Regional Account Manager selling to industrial and retail markets in the Midwest. He was promoted to General Manager of the Michigan office, responsible for the state of Michigan.

In 1996, Mr. Junga was the Manager of Midwest Marketing for Westcoast Energy, a natural gas marketing company. Westcoast Energy merged with Coastal Gas Marketing Company through a joint venture called Engage Energy. He was then promoted to Director of Midwest Marketing and worked until early 1999.

In September 1992, Mr. Junga worked for CoEnergy Trading Company, a natural gas marketing company, a subsidiary of MCN Energy to market natural gas nationally to large industrial and commercial customers. He then transitioned MCN Investment Company a subsidiary of MCN in 1994 where he worked as an Asset Manager responsible for managing more than \$125 million worth of oil and gas properties in the mid-continent until 1996.

Mr. Junga began his career in 1978 as a designer draftsman at ANR Pipeline Company. Upon receiving his engineering degree, he worked as an engineer in the Compressor Design group until he transitioned into the marketing group in 1988 for ANR Gathering Company, a subsidiary of ANR. He worked as a recall and wholesale marketing representative until 1992 for ANR Gathering, which reorganized in the name of Coastal Gas Marketing Company.

**Linda Emig**  
Customer Service Representative  
Foster Energy Services, L.L.C.  
6034 King Road  
Marine City, MI 48039  
Telephone: (586) 248-7181; Facsimile: (810) 765-5600  
E-mail: [lemig@fosteroil.com](mailto:lemig@fosteroil.com)

Linda Emig started with FES in January 2007 as a Customer Service Representative and currently holds this position. In this capacity, Linda manages customer accounts for Consumers Energy, DTE Energy Gas Company, Michigan Gas Utilities, and SEMCO Energy. She enters customers in the company database and enrolls the accounts in the Customer Choice Program with the utility companies. She also communicates with customers by letter, e-mail or phone and follows up with the customers on any questions or complaints. Her other responsibilities include: answering incoming phone calls pertaining to customer inquiries, enrollments, cancellations, changing of pools, start dates, end dates, billing questions, renewals and if needed, updates the database accordingly. Linda also prepares the outgoing files to Consumers Energy, DTE Energy Gas Company, Michigan Gas Utilities, and SEMCO Energy and daily processes all incoming files from these utility companies. Additionally, she nominates gas for DTE Gas Company, Consumers Energy, SEMCO Energy, and Michigan Gas Utilities. Linda coordinates with the sales agents on a daily basis for all interactions of our contracts.

**Anne Michels**  
Customer Service Representative  
Foster Energy Services, L.L.C.  
6034 King Road  
Marine City, MI 48039  
Telephone: (586) 248-7181; Facsimile: (810) 765-5600  
E-mail: [amichels@fosteroil.com](mailto:amichels@fosteroil.com)

Anne Michels started with FES in October 2008 as a Customer Service Representative and currently holds this position. In this capacity, Anne manages customer accounts for Duke Energy, Dominion Energy Ohio, and Columbia Gas of Ohio. She enters customers in the company database and enrolls the accounts in the Customer Choice Program with the utility companies. She also communicates with customers by letter, e-mail or phone and follows up with the customers on any questions or complaints. Her other responsibilities include: answering incoming phone calls pertaining to customer inquiries, enrollments, cancellations, changing of pools, start dates, end dates, billing questions, renewals and if needed, updates the database accordingly. Anne also prepares the outgoing files to Duke Energy, Dominion Energy Ohio, and Columbia Gas of Ohio. She processes daily processes all incoming files from these utility companies. Additionally, she nominates gas for Duke Energy Ohio, Dominion Energy Ohio, and Columbia Gas of Ohio. Anne coordinates with the sales agents on a daily basis for all interactions of our contracts.

**Jason Garlick**  
Foster Energy Services, L.L.C.  
6034 King Road  
Marine City, MI 48039  
Telephone: (586) 248-7184 Facsimile: (810) 765-5600  
E-mail: jgarlick@fosteroil.com

Jason Garlick began working for Foster Energy Services, LLC in February of 2018. He graduated from Central Michigan University in Mt. Pleasant, MI in December 2010 with a bachelor's degree in Business Administration with a specialization in Economics.

His former work experience includes Assistant Manager Hertz Car Rental, Technical Recruiter at Venteon, Talent Acquisition Specialist at Faurecia and Human Resources Generalist at AGM Automotive. These positions were located in the Metro Detroit area.

**This foregoing document was electronically filed with the Public Utilities**

**Commission of Ohio Docketing Information System on**

**3/6/2019 3:00:06 PM**

**in**

**Case No(s). 11-1440-GA-CRS**

Summary: Text Renewal Application of Foster Energy Services, L.L.C. d/b/a My Choice Energy electronically filed by Teresa Orahod on behalf of Dylan F. Borchers